

Group 40625– Award 22792, Heavy Equipment

Trail King Industries, Inc.

Contractor and Pricing Information

June 7, 2016

Contract #	Contractor & Address	Centralized Contract Contact	Federal ID NYS Vendor ID
NYS Contract: PC67422 NJPA Contract: 052015-TKI	Trail King Industries, Inc. 300 East Norway Mitchell, SD 57301	Name: Mike Heschke Director of Government Sales Toll Free Phone: (800) 843-3324 Phone: (814) 856-2056 Fax: (814) 856-2057 Email: mheschke@trailking.com	Federal ID 46-0320593 NYS Vendor ID 1100162815

Business Hours: M-F 8AM –5PM, Eastern Standard Time

Contract Pricelist and Discounts

NOTE: Purchase orders shall reference the NYS contract number. Price shall include all customs duties and charges. Shipping costs from the shipping point may be added to invoice for the product, with a copy of the freight bill. Shipping costs are to be prepaid by Contractor and such orders are to be shipped on an F.O.B. destination basis. Contractor shall provide the Authorized User with an estimate of shipping charges prior to placement of an order. All such orders shall be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the Purchase Order by the Authorized User.

Link to Contractor Price List (List Prices): Contact Centralized Contract Contact listed above for price list. Discounts are listed below and in addition to authorized dealers on the ensuing pages.

Discount from List Price for Trail King products is 15%. Trail King's discount percentage will be applied to all line items. On buys of 5 or more units, Trail King will offer an additional 2% discount. Note: The discount is only applied when the purchaser orders 5 like trailers, and they are manufactured simultaneously.

Payment/Ordering Information

Does Contractor offer Electronic Access Ordering (EDI)?	No
Does Contractor accept the NYS Procurement Card for orders not to exceed \$15,000?	No. P-card procurement and payment process is accepted for orders not to exceed \$10,000.00. No discount is associated with the P-card type of payment.
Does Contractor offer Prompt Payment Discounts?	There is a 1% discount offered if the invoice is paid within 10 days. If the customer does not pay within 10 days, then there are net 30 day terms.

Note: Trail King Industries, Inc. is the contractor. Purchase orders should reference the NYS contract number and can be issued directly to the authorized New York State dealers listed below. Invoicing and payment collection will be the responsibility of the authorized dealers listed below. Trail King Industries, Inc. will continue to assume full responsibility for all the terms and conditions of the contract. All Trail King quotes will have a separate delivery freight charge added to the invoice. All such orders shall be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the Purchase Order by the Authorized User.

Trail King Industries, Inc. Authorized NYS Dealers

Dealer Name	Dealer Address	Dealer City	Zip	Phone	Contact Name/Email	FEIN #	NYS Vendor ID #	MWBE/SB
Five Star Equipment, Inc.	1300 Dunham Drive, P.O. Box 176	Dunmore	18512	585-235-3011	David Johnson, johnsondave@fse-l.com : Focal point for all trailer questions. Help develop required specification, prepare pricing, take orders, receive payments and deliver completed trailer. If service or warranty issues arise they will be the point of contact.	232281067	1000008911	
Suffolk County Brake Service Inc.	862 Licoln Ave	Bohemia	11716	631-244-7120	Jeffrey Scannelli, jef@suffolkbrake.com : Focal point for all trailer questions. Help develop required specification, prepare pricing, take orders, receive payments and deliver completed trailer. If service or warranty issues arise they will be the point of contact.	111993576	1000011449	SB