

Group 40625– Award 22792, Heavy Equipment

R.P.M. Tech, Inc.

Contractor and Pricing Information

May 19, 2015

| Contract # | Contractor & Address | Centralized Contract Contact | Federal ID NYS Vendor ID |
|---|--|--|--|
| NYS Contract: PC66759 NJPA Contract: 080114RPM | R.P.M. Tech, Inc. 2220 Michelin St. Laval, Canada H7L5C3 | Name: Richard Pouliot Toll Free Phone: 800-631-9297 Phone: 450-687-3280, Ext. 2222 Email: richard.pouliot@rpmtechgroup.com | Federal ID 980175546 NYS Vendor ID 1100135942 |
| Business Hours: M - F 8:00 AM – 5:00 PM Eastern Time | | | |

Contacts For Expediting Orders

Name: Mike Minicucci
 Toll Free Phone: (800) 631-9297
 Phone: (450) 687-3280, Ext. 2225
 Email: mike.minicucci@rpmtechgroup.com

Contract Pricelist and Discounts

Contractor Price List (List Prices): The price list below shows both the MSRP price and the NJPA contract price including all discounts.

NOTE: Price shall include all customs duties and charges. Shipping costs from the shipping point will be added to the invoice for product(s). Shipping costs are to be prepaid by Contractor and orders are to be shipped on an F.O.B. destination basis. Contractor shall provide the authorized user with an estimate of shipping charges (including installation and/or training fees) prior to placement of an order. All orders shall be shipped by the most economical method for the proper delivery of product(s) unless special instructions are stated on the Purchase Order by the authorized user. Predelivery inspection is included for all models.

Payment/Ordering Information

| | |
|---|----|
| Does Contractor offer Electronic Access Ordering (EDI)? | No |
| Does Contractor accept the NYS Procurement Card for orders not to exceed \$15,000 | No |
| Does Contractor offer Prompt Payment Discounts? | No |

Note: R.P.M. Tech, Inc. is the contractor and purchase orders should be sent to them directly and must reference their New York State contract number. Monroe Tractor, Inc. shall be responsible for warranty, repair, and installation work on the products. R.P.M. Tech, Inc. will continue to assume full responsibility for all the terms and conditions of the contract.

| Authorized Dealer Name | Dealer Address | Contact Information | SB/WBE |
|------------------------|--|--|--------|
| Monroe Tractor Inc. | 423 Old Loudon Rd. Latham, NY 14467 | Name: Josh Clark Phone: 518/785-8013 Email: jclark@monroetractor.com | SB/WBE |



Appendix I - RPM Tech NJPA Price Book



MSRP AND NJPA PRICE LIST

| SNOW BLOWER MODELS | EQUIPMENT | MSRP | NJPA |
|--------------------------------------|--|------------|------------|
| LM220 Loader-mounted snow blower | CAT C7 275 hp with telescopic chute | \$ 150,176 | \$ 100,618 |
| RPM215 Loader-mounted snow blower | CAT 130 hp with telescopic chute | \$ 107,135 | \$ 73,116 |
| RPM217 Loader-mounted snow blower | CAT C6.6 Tier 3 202 hp with telescopic chute | \$ 131,045 | \$ 88,378 |
| RPM227 Loader-mounted snow blower | CAT C9 350 hp with telescopic chute | \$ 246,429 | \$ 168,433 |
| RPM227M Loader-mounted snow blower | CAT C9 350 hp with telescopic chute | \$ 218,389 | \$ 149,201 |
| VLB98-HD Snow blower | PTO driven | \$ 42,408 | \$ 30,843 |
| RPM36R Loader-mounted snow blower | CAT C9 350 hp with telescopic chute | P.O.R. | P.O.R. |
| RPM42R Loader-mounted snow blower | CAT C9 375 hp with telescopic chute | P.O.R. | P.O.R. |
| P3500 Rotary fan type snow blower | CAT C15 540 hp | \$ 282,836 | \$ 207,607 |
| HS300 Rotary fan type snow blower | CAT C7 300 hp | \$ 218,429 | \$ 159,289 |
| AF1 Cold Air Blower (Rail Series) | CAT C13 445 hp | \$ 556,320 | \$ 417,240 |
| AF1 Cold Air Blower (Airport Series) | CAT C13 445 hp | \$ 515,244 | \$ 386,433 |

For all products, freight, installation and training fees to be determined at the time of the order.

Note: pre-delivery inspection is included for all models.

| CAMELEON DUAL TRACTION MULTIFUNCTIONAL VEHICLE | EQUIPMENT | MSRP | NJPA |
|--|--|------------|------------|
| CAMELEON - Wheel version | P265 70R16 with 9 bolts rims | \$ 163,140 | \$ 133,775 |
| CAMELEON - Track version | Bridgestone 350 mm (13.75 in) | \$ 163,140 | \$ 133,775 |
| CAMELEON - Wheel version | With <u>turf tires</u> - 31 x 13.50 – 15 NHS with 9 bolts rims | \$ 166,402 | \$ 136,450 |
| CAMELEON - Wheel and track version | Precise the version at delivery | \$ 179,176 | \$ 146,925 |
| CAMELEON - Wheel and track version | With <u>turf tires</u> - precise the version at delivery | \$ 182,439 | \$ 149,600 |
| CAMELEON - Winter version | Articulating rail crossing broom - 72 inches | \$ 285,643 | \$ 247,989 |
| CAMELEON - Hi-Rail | Fixed chassis with tracks | \$ 156,879 | \$ 128,641 |

| CAMELEON | OPTIONS | MSRP | NJPA |
|----------|---|-----------|-----------|
| | Additional wheel kit sold separately Ground pressure 200 kPa (29 psi) | \$ 24,810 | \$ 22,329 |
| | Additional turf tire wheel kit sold separately Ground pressure 119 kPa (17.3 p.s.i.) | \$ 27,163 | \$ 24,447 |
| | Additional track kit sold separately Ground pressure 26 kPa (3.8 psi) | \$ 24,810 | \$ 22,329 |
| | Engine Extended Warranty 3 years / 3 500 hours | P.O.R. | P.O.R. |
| | Engine Extended Warranty 3 years / 5 000 hours | P.O.R. | P.O.R. |
| | Engine Extended Warranty 4 years / 3 500 hours | P.O.R. | P.O.R. |
| | Engine Extended Warranty 4 years / 5 000 hours | P.O.R. | P.O.R. |
| | Fire extinguisher and first aid kit | P.O.R. | P.O.R. |



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MSRP AND NJPA PRICE LIST

| CAMELEON - Part no. | WINTER ACCESSORIES | MSRP | NJPA |
|---------------------|---|-----------|-----------|
| U0170150 | Plow KL6000 CÔTÉ | \$ 5,801 | \$ 5,221 |
| U0170150-1 | Plow KL6000 TILT CÔTÉ | \$ 10,159 | \$ 9,141 |
| U0170140-3 | RPM 2011 Spreader | \$ 9,469 | \$ 8,552 |
| U0170160 | Spreader COLPRON including trailer attach | \$ 21,401 | \$ 19,261 |
| U0170130-3 | S HOULE snow blower SD250 | \$ 12,118 | \$ 10,906 |
| S2700-X | RPM CS60 snow blower (S2700-1 close side model) | \$ 20,045 | \$ 18,041 |
| S2700-X | RPM CS60 snow blower close side model /S2700-2 open side model) | \$ 19,631 | \$ 17,668 |
| S2730020 | CS72 or CS60 snow blower telescopic chute | \$ 5,643 | \$ 5,079 |
| S2700-X | RPM CS72 snow blower open side model | \$ 21,245 | \$ 19,121 |
| U0170290 | Carbide studs tracks | P.O.R. | P.O.R. |
| U0170310 | Low profile winter application for chain 225/60R16 | P.O.R. | P.O.R. |
| U0170180 | RPM CS60 & RPM CS72 counterweight 635 lbs (mandatory in track mode) | \$ 2,675 | \$ 2,408 |

| CAMELEON - Part no. | SUMMER ACCESSORIES | MSRP | NJPA |
|---------------------|--|-----------|-----------|
| U0170110 | Sweeper Sweepster QC 60 in. with water tank (85 Gal US) | \$ 12,918 | \$ 11,626 |
| U0170120 | Lawnmower BUHLER Y550R 60 in. (filter not included) | \$ 4,595 | \$ 4,136 |
| | Lawnmower BUHLER Y650R 72 in. (filter not included) | \$ 4,726 | \$ 4,254 |
| U0170120-3 | Lawnmower BUHLER Y750R 84 in. (filter not included) | \$ 5,547 | \$ 4,993 |
| U0170120-6 | Power arm Mc CONNEL 41 gear-Double wheels not included (8) | \$ 37,269 | \$ 33,542 |
| U0124010-3 | (8) Double wheels | \$ 6,141 | \$ 5,527 |
| U0124010 | (4) Turf Tires | \$ 3,263 | \$ 2,937 |
| U0170240-3 | Reversible Fan Clean-Fix for model 2010 | \$ 5,772 | \$ 5,195 |
| U0124010-2 | 4 seasons winter tires with rim | \$ 2,875 | \$ 2,588 |

| CAMELEON - Part no. | OTHER OPTIONS | MSRP | NJPA |
|---------------------|---|----------|----------|
| U0170120-5 | Grass filter on rad model 2010 | \$ 1,413 | \$ 1,272 |
| U0134030 | Skid steer attach | \$ 3,614 | \$ 3,253 |
| U0170270 | Option Cameleon Québec model 2007-2010 MANDATORY | \$ 415 | N/A |
| U0170190-2 | Option Cameleon Ontario model 2010 | \$ 189 | N/A |
| U0170160-2 | OPTION Trailer attach for COLPRON | P.O.R. | P.O.R. |
| U0109009 | OPTION Attach with extension for trailer | \$ 1,093 | \$ 1,093 |
| U0109046 | OPTION Attach model City of Québec | \$ 1,093 | P.O.R. |
| U0170120-7 | Arctic kit (-25C) including rear panel only | \$ 1,746 | \$ 1,572 |
| U0170330 | Option high flow hydraulic 28GPM / 5000 PSI | \$ 3,957 | \$ 3,561 |
| | Conversion (shipping and travelling not included) | \$ 941 | P.O.R. |
| | Inspection – maintenance (oil and filter) shipping and transport not included | \$ 888 | P.O.R. |



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MSRP AND NJPA PRICE LIST

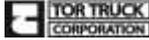
| SNOW BLOWER AVAILABLE OPTIONS | DESCRIPTION | LM220 | RPM215 | RPM217 | RPM227 | RPM227M | P3500 HS300 | MSRP | NJPA |
|--------------------------------|---|----------|----------|--------|----------|----------|-------------|----------|----------|
| Augers | Bolted ice breaker | x | x | x | x | x | N/A | \$ 981 | \$ 887 |
| Impeller casing | Drum carbide plating (60Rc) | x | N/A | x | x | x | x | \$ 4,755 | \$ 3,376 |
| Chute | Chute carbide plating (60Rc) | x | N/A | x | x | x | N/A | \$ 3,408 | \$ 3,271 |
| Impeller casing | TRIMAY | x | N/A | N/A | x | x | N/A | \$ 3,728 | \$ 3,374 |
| Chute | TRIMAY | x | N/A | N/A | x | x | N/A | \$ 3,613 | \$ 3,086 |
| Chute | Tilt – for new equipment only | x | N/A | N/A | N/A | N/A | N/A | \$ 7,872 | \$ 7,145 |
| Chute | Snow removing door | N/A | N/A | x | N/A | N/A | N/A | \$ 575 | \$ 401 |
| Steering STD STOCK | Including cylinders and hoses | 110" | N/A | N/A | N/A | 120" | included | \$ 563 | \$ 511 |
| Steering STD STOCK (RPM227) | Including steering vanes, steering rod, cylinders and hoses | N/A | N/A | N/A | 116" | N/A | N/A | \$ 4,566 | \$ 4,145 |
| Steering NON STANDARD | Including steering vanes, steering rod, cylinders and hoses | 116" | N/A | N/A | N/A | N/A | N/A | \$ 1,203 | \$ 1,092 |
| Steering NON STANDARD (RPM227) | Including steering vanes, steering rod, cylinders and hoses | N/A | N/A | N/A | 120" | N/A | N/A | \$ 4,649 | \$ 4,220 |
| Radiator/CAC | Thermostatic fan | x | N/A | N/A | x | x | N/A | \$ 2,828 | \$ 2,567 |
| Radiator/CAC | Fan with variable flow Flexair | x | N/A | N/A | N/A | x | N/A | \$ 4,601 | \$ 4,176 |
| Skid shoes | Carbide | included | N/A | x | included | included | included | \$ 939 | \$ 852 |
| Scraper blades | Carbide | x | N/A | x | N/A | x | N/A | \$ 2,837 | \$ 2,575 |
| Scraper blades (RPM227) | Carbide | N/A | N/A | N/A | x | N/A | N/A | \$ 4,788 | \$ 4,346 |
| Engine | Residential type Cowl muffler | x | N/A | x | N/A | x | x | \$ 1,252 | \$ 1,136 |
| Engine (RPM227) | Residential type Cowl muffler | N/A | N/A | N/A | x | N/A | N/A | \$ 1,624 | \$ 1,470 |
| Engine | Block heater | included | included | x | included | included | included | \$ 720 | \$ 637 |
| Fuel system diesel (T.E. -25C) | RACOR heated water separator Diesel filter spin-on type | x | N/A | x | x | x | x | \$ 780 | \$ 708 |
| Electric | Work lights | x | N/A | x | x | x | x | \$ 932 | \$ 846 |
| Electric | Chute lights | x | N/A | x | x | x | N/A | \$ 461 | \$ 418 |
| Electric | Wireless emergency stop | x | x | x | x | x | x | \$ 3,531 | \$ 3,206 |
| Electric | Wireless remote control | x | x | x | x | x | x | \$ 3,663 | \$ 3,297 |
| Liquid (-25C) | Arctic oil (hydraulic, engine, gear box) | x | N/A | x | x | x | x | \$ 1,307 | \$ 1,186 |
| Standard female coupler | i.e. Caterpillar, Volvo, JD | x | x | x | x | x | x | \$ 3,128 | \$ 2,839 |
| Non standard female coupler | i.e. W.B., ACS, JRB | x | x | x | x | x | x | \$ 5,269 | \$ 4,783 |
| Additional manuals | Parts, Operation, Maintenance | x | x | x | x | x | x | \$ 449 | \$ 407 |
| Harness | Maintenance harness | included | x | x | x | x | x | \$ 240 | \$ 168 |

Special options may be available upon request.

| EXTENDED WARRANTIES | MSRP |
|---------------------------------------|--------|
| 2 years/ 2,000 hours, engine excluded | P.O.R. |
| 3 years/ 2,500 hours, engine excluded | P.O.R. |
| 4 years/ 3,000 hours, engine excluded | P.O.R. |
| 5 years/ 3,500 hours, engine excluded | P.O.R. |
| 3 years/ 4,000 hours engine only | P.O.R. |
| 4 years/ 4,500 hours engine only | P.O.R. |
| 5 years/ 5,000 hours engine only | P.O.R. |



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| KODIAK MODELS | EQUIPMENTS | MSRP | NJPA |
|---|---|------------|------------|
| Kodiak CR350D self-propelled snow blower | 350 horsepower double engine with side cast | \$ 529,793 | \$ 397,345 |
| Kodiak CR350S self-propelled snow blower | 350 horsepower single engine with side cast | \$ 464,932 | \$ 348,699 |
| Kodiak CR420D self-propelled snow blower | 420 horsepower double engine with side cast | \$ 562,728 | \$ 422,046 |
| Kodiak CR420S self-propelled snow blower | 420 horsepower single engine with side cast | \$ 514,044 | \$ 385,533 |
| Kodiak CR475D self-propelled snow blower | 475 horsepower double engine with side cast | \$ 595,663 | \$ 446,747 |
| Kodiak CR475S self-propelled snow blower | 475 horsepower single engine with side cast | \$ 530,152 | \$ 397,615 |
| Kodiak CR520D self-propelled snow blower | 520 horsepower double engine with side cast | \$ 602,320 | \$ 451,740 |
| Kodiak CR580D self-propelled snow blower | 580 horsepower double engine with side cast | \$ 618,572 | \$ 463,929 |
| Kodiak CR580S self-propelled snow blower | 580 horsepower single engine with side cast | \$ 559,005 | \$ 419,253 |
| Kodiak CR700D self-propelled snow blower | 700 horsepower double engine with side cast | \$ 851,610 | \$ 638,708 |
| Kodiak CR700S self-propelled snow blower | 700 horsepower single engine with side cast | \$ 838,508 | \$ 628,881 |
| Kodiak LMSC3036 loader mount snow blower | 173 horsepower standard chute | \$ 124,001 | \$ 93,001 |
| Kodiak LMSC3036 loader mount snow blower | 200 horsepower standard chute | \$ 143,117 | \$ 107,338 |
| Kodiak LMSC3644 loader mount snow blower | 275 horsepower standard chute | \$ 221,798 | \$ 166,348 |
| Kodiak LMSC3644 loader mount snow blower | 350 horsepower standard chute | \$ 286,232 | \$ 214,674 |
| Kodiak LMSC3644 loader mount snow blower | 420 horsepower standard chute | \$ 329,332 | \$ 246,999 |
| Kodiak LMSC4852 loader mount snow blower | 475 horsepower standard chute | \$ 446,602 | \$ 334,952 |
| Kodiak LMSC4852 loader mount snow blower | 580 horsepower standard chute | \$ 488,199 | \$ 366,149 |
| Kodiak LMSC5252 loader mount snow blower | 475 horsepower standard chute | \$ 446,602 | \$ 334,952 |
| Kodiak LMSC5252 loader mount snow blower | 580 horsepower standard chute | \$ 488,199 | \$ 366,149 |
| Kodiak LMSP 3644 Loader mount snow blower | 350 horsepower split package | \$ 368,542 | \$ 276,406 |
| Kodiak LMSP 3644 Loader mount snow blower | 420 horsepower split package | \$ 350,300 | \$ 262,725 |
| Kodiak LMPS 4852 Loader mount snow blower | 475 horsepower split package | \$ 452,953 | \$ 339,715 |
| Kodiak LMPS 4852 Loader mount snow blower | 580 horsepower split package | \$ 498,512 | \$ 373,884 |
| Kodiak B16D Self Propelled sweeper | 16 foot broom double engine | \$ 625,570 | \$ 469,177 |
| Kodiak B18D Self Propelled sweeper | 18 foot broom double engine | \$ 639,272 | \$ 479,454 |
| Kodiak B20D Self Propelled sweeper | 20 foot broom double engine | \$ 663,084 | \$ 497,313 |
| Kodiak B22D Self Propelled sweeper | 22 foot broom double engine | \$ 715,203 | \$ 536,402 |
| Kodiak B24D Self propelled sweeper | 24 foot broom double engine | \$ 729,091 | \$ 546,818 |
| Kodiak B16S Self Propelled sweeper | 16 foot broom single engine | \$ 586,194 | \$ 439,645 |
| Kodiak B18S Self Propelled sweeper | 18 foot broom single engine | \$ 598,928 | \$ 449,203 |
| Kodiak B20S Self Propelled sweeper | 20 foot broom single engine | \$ 625,570 | \$ 469,177 |

For all products, freight, installation and training fees to be determined at the time of the order.

Available options

| KODIAK SNOW BLOWER | DESCRIPTION | M.S.R.P. | N.J.P.A. |
|---|-------------------------|-----------------|-----------------|
| All Loader mounted snow blowers LMSC | Wireless remote control | \$ 7,167 | \$ 5,375 |
| | Truck loading chute | \$ 14,853 | \$ 11,140 |
| | Spot casting chute | \$ 14,000 | \$ 10,500 |
| | Headlights | \$ 1,481 | \$ 1,111 |
| | LED Lights | \$ 5,257 | \$ 3,943 |
| | Female quick hitch | \$ 5,183 | \$ 3,887 |
| | Cutter bars | \$ 1,365 | \$ 1,024 |
| | Castor Wheels | \$ 3,121 | \$ 2,341 |
| | Volute Liner | \$ 3,592 | \$ 2,694 |
| | Plow Back Liner | \$ 5,775 | \$ 4,331 |

| SPLIT PACKAGE SNOW BLOWER LMSP 3644 & 4852 | DESCRIPTION | M.S.R.P. | N.J.P.A. |
|---|-------------------------|-----------------|-----------------|
| | Wireless remote control | \$7,167 | \$ 5,375 |
| | Truck loading chute | \$9,020 | \$ 6,765 |
| | Spot casting chute | \$5,775 | \$ 4,331 |
| | Headlights | \$1,481 | \$ 1,111 |
| | LED Lights | \$5,257 | \$ 3,943 |
| | Female quick hitch | \$5,183 | \$ 3,887 |
| | Cutter bars | \$743 | \$ 557 |
| | Castor Wheels | \$3,121 | \$ 2,341 |
| | Volute Liner | \$2,075 | \$ 1,556 |
| | Plow Back Liner | \$3,691 | \$ 2,768 |

| Self propelled snow blowers CR models | Description | M.S.R.P. | N.J.P.A. |
|--|----------------------------|-----------------|-----------------|
| | Truck loading chute | 14,853.33 \$ | \$ 11,140 |
| | Spot casting chute | 14,000.00 \$ | \$ 10,500 |
| | Plus 1 controller | 17,021.33 \$ | \$ 12,766 |
| | 4 Wheel steering | 22,421.33 \$ | \$ 16,816 |
| | Cutter Bars | 1,857.33 \$ | \$ 1,393 |
| | Castor Wheels | 5,590.67 \$ | \$ 4,193 |
| | Volute Liner | 3,592.00 \$ | \$ 2,694 |
| | Plow back Liner | 5,774.67 \$ | \$ 4,331 |
| | 360 degree panoramic Cabin | 33,072.00 \$ | \$ 24,804 |

| EXTENDED WARRANTIES | M.R.S.P. |
|---------------------------------------|-----------------|
| 2 years/ 2,000 hours, engine excluded | P.O.R. |
| 3 years/ 2,500 hours, engine excluded | P.O.R. |
| 4 years/ 3,000 hours, engine excluded | P.O.R. |
| 5 years/ 3,500 hours, engine excluded | P.O.R. |
| 3 years/ 4,000 hours engine only | P.O.R. |
| 4 years/ 4,500 hours engine only | P.O.R. |
| 5 years/ 5,000 hours engine only | P.O.R. |