

Group 40625– Award 22792, Heavy Equipment

Henderson Products, Inc.

Contractor and Pricing Information

August 25, 2015

Contract #	Contractor & Address	Centralized Contract Contact	Federal ID NYS Vendor ID
NYS Contract: PC66985 NJPA Contract: 080114-HPI	Henderson Products, Inc. 1085 South 3rd St. P.O. Box 40 Manchester, VA 52057	Name: Janet Tobin Phone: 563-927-7267 Fax: 563-927-2521 Email: jtobin@hendersonproducts.com	Federal ID 271184835 NYS Vendor ID 1000034909
Business Hours: M - F 7:00 AM – 5:00 PM Central Standard Time			

Contact for expediting orders and for emergencies after business hours

Name: Glenn Beck
 Phone: 570-362-0955
 Fax: 563-927-2521
 Email: gbeck@hendersonproducts.com

Additional Contacts

Mark Kough Regional Sales Manager New York 716-481-6403 (cell) mkough@hendersonproducts.com	Jeff Weisbrot Regional Sales Rep –Southeast New York Region 914-980-3510 (cell) jweisbrot@hendersonproducts.com
Dan Percival Regional Sales Rep – New York 315-775-7031 (cell) dpercival@hendersonproducts.com	Henderson Products Inc Truck Equipment Facility New York 22686 Fisher Rd Watertown, NY 13601 Office 888-895-2446 Office 315-785-0994 Fax 315-785-0146
Tim Plante Regional Sales Rep – Eastern New York 518-573-5226 (cell) tplante@hendersonproducts.com	Henderson Products Inc Truck Equipment Facility New Jersey 280 A Old Ledgewood Rd Flanders, NJ 07836 Office 973-347-1537 Fax 563-927-7053 Website: www.hendersonproducts.com
Bruce Schulte Regional Sales Manager New Jersey 973-525-3833 (cell) bschulte@hendersonproducts.com	

Contract Pricelist

Contractor Price List (Suggested List Prices): The Henderson Package Price List reflects list pricing and the NJPA Complete Package discount is 30% off the Suggested List Price. This price list does not include chassis pricing; it includes the equipment package only. It should be noted that Henderson has separately submitted their price lists to Navistar. Navistar, in turn, should provide Henderson pricing to authorized users upon request.

The snow and ice control equipment installation will be at one of Henderson Product's Installation Centers. After installation is completed, the truck will be delivered to the closest applicable truck dealer or delivered directly to the authorized user. Contractor shall then contact the authorized user to make final delivery arrangements.

Complete Packages selected are composed of a plow hitch package (which includes installation, hydraulics, and delivery, etc.) and one of the body packages (Henderson Munibody, Mark E Dump Body, Blackbelt Maxx). The applicable discount for this Complete Package is 30% off the Suggested List Price. All other options selected will receive the same Package discount.

If an item is selected that does not include a hitch and body package, the discount is 25% off of the Suggested List Price. An example would be if a plow is selected without the hitch and body package.

Further Details, including copies of price lists, are available from the Centralized Contract Contact or one of the Authorized Sales Agents or Facilities referenced on the previous page.

NOTE: Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering authorized user including complete installation. Purchase orders shall reference the NYS contract number and be issued directly to Henderson Products, Inc. Contractor will invoice the authorized contact user directly. Contractor will continue to assume full responsibility for all the terms and conditions of the contract.

Payment/Ordering Information

Does Contractor offer Electronic Access Ordering (EDI)?	No
Does Contractor accept the NYS Procurement Card for orders not to exceed \$15,000	No
Does Contractor offer Prompt Payment Discounts?	No