

# Group 40625– Award 22792, Heavy Equipment

## Gradall Industries, Inc.

### Contractor and Pricing Information

April 22, 2015

Contract #	Contractor & Address	Centralized Contract Contact	Federal ID NYS Vendor ID
<b>NYS Contract:</b> PC66595  <b>NJPA Contract:</b> 022014-GRD & 031014-GRD	Gradall Industries, Inc. 406 Mill Avenue S.W. New Philadelphia, OH 44663	Name: Connie Popovich Inside Sales Administrator Phone: (330) 339-8342 Fax: (330) 339-8468 Email: cspopovich@gradall.com	<b>Federal ID</b> 74-2660540  <b>NYS Vendor ID</b> 1100121209
<b>Business Hours:</b> M-F 8AM –5PM, Eastern Standard Time			

#### Additional Contacts

Name: Mike Popovich V.P. Sales – Gradall (Excavators) Phone: (330) 339-8338 Cell: (330) 204-9270 Email: mjpopovich@gradall.com	Name: Bill Petrole V.P. Vacall Product Phone: (740) 417-8030 Cell: (330) 204-9771 Email: wgpetrole@gradall.com	Name: Michael Norman Director of Sales and Marketing Gradall & Vacall Phone: (330) 339-8428 Cell: (330) 204-3172 Email: mtnorman@gradall.com
Name: John Bridgeman NE Regional Sales Manager Gradall (Excavators) Phone: (540) 987-9654 Cell: (330) 316-4873 Email: jpbridgeman@gradall.com	Name: Eric Dietrich NE Regional Sales Manager Vacall Phone: (330) 339-8339 Cell: (330) 440-4596 Email: erdietrich@gradall.com	

#### Contract Pricelist and Discounts

**NOTE:** Price shall include all customs duties and charges. Shipping costs from the shipping point may be added to invoice for the product, with a copy of the freight bill. Shipping costs are to be prepaid by Contractor and such orders are to be shipped on an F.O.B. destination basis. Contractor shall provide the Authorized User with an estimate of shipping charges prior to placement of an order. All such orders shall be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the Purchase Order by the Authorized User.

**Link to Contractor Price List (List Prices):** Contact Centralized Contract Contact listed above for price list. Purchase orders should be sent to the authorized dealer that will supply the equipment.

**Discount from List Price for Gradall and Vacall products is 4%. The language regarding Chassis purchase has been clarified to read: Chassis are provided by Vacall at net cost – no additional discount applies.**

**Payment/Ordering Information**

Does Contractor offer Electronic Access Ordering (EDI)?	No.
Does Contractor accept the NYS Procurement Card for orders not to exceed \$15,000	No.
Does Contractor offer Prompt Payment Discounts?	No.

**Note: Gradall Industries, Inc. is the contractor. Purchase orders should reference the NYS contract number and can be issued directly to the authorized New York State dealers listed below. Invoicing and payment collection will be the responsibility of the authorized dealers listed below. Gradall Industries, Inc. will continue to assume full responsibility for all the terms and conditions of the contract.**

Dealer Name	Dealer Address	Contact Information	FEIN/ NYS Vendor ID	SB/WBE	Product Line
Guthrie Heli-Arc Inc.	6276 Clinton Street Rd Bergen, NY	Matt & Meg Ryan Phone: 585-494-2600	16-1410454 1100128533	SB	Vacall
Hoffman Equipment	300 So Randolphville Rd Piscataway, NJ	Michael Anderson Phone: 732-752-3600	22-2176843 1000008736	SB	Gradall (Excavators)
Malvese	1 Henrietta St. Bergen, NY	Tony Lauro Phone: 516-681-7600	11-2587656 1000005724	SB	Vacall
Vantage Equipment	5985 Court St. Syracuse, NY	Anne Jackson Phone: 315-437-2611	20-1334835 1000008561	SB	Gradall (Excavators)