

Group 40625– Award 22792, Heavy Equipment

Falcon Road Maintenance Equipment, LLC

Contractor and Pricing Information

March 25, 2016

Contract #	Contractor & Address	Centralized Contract Contact	Federal ID NYS Vendor ID
NYS Contract: PC66699 NJPA Contract: 113012-FRM	Falcon Road Maintenance Equipment, LLC 120 Waldo Ave Midland, MI 48642	Name: Gretchen Groulx Phone: (616) 403-0886 Email: gretchen@falconrme.com	Federal ID 47-2654196 NYS Vendor ID 1100158088
Business Hours: M - F 7:30 AM – 4:30 PM Eastern Time			

Additional Contacts

Name: Clayton Carroll Phone: (616) 405-3807 Email: clayton@falconrme.com	Name: Mike Groulx Phone: (989) 859-0663 Email: mike@falconrme.com
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Contract Pricelist and Discounts

Contractor Price List (List Prices): The price list below shows both the list price and the contract price including all discounts. The Standard Discount is List Price less 5%.

NOTE: Price shall include all customs duties and charges. Shipping costs from the shipping point will be added to invoice for the product, in the amount of \$1.25 per mile from Midland, MI to the delivery location. Shipping costs are to be prepaid by Contractor and such orders are to be shipped on an F.O.B. destination basis. Contractor shall provide the Authorized User with an estimate of shipping charges prior to placement of an order. All such orders shall be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the Purchase Order by the Authorized User.

Payment/Ordering Information

Does Contractor offer Electronic Access Ordering (EDI)?	No
Does Contractor accept the NYS Procurement Card for orders not to exceed \$15,000	No
Does Contractor offer Prompt Payment Discounts?	No

Note: Falcon Road Maintenance Equipment, LLC is the contractor. Purchase orders shall reference the NYS Contract number and be issued directly to the contractor or to Falcon Road Maintenance Equipment, LLC c/o the authorized dealer. Authorized dealers are stated on the next page. Falcon Road Maintenance Equipment, LLC will invoice the customer and continue to assume full responsibility for all the terms and conditions of the contract.

Authorized Dealer Name	Dealer Address	Contact Information	SB/WBE
J & J Equipment LLC	9055 Brewerton Rd. Brewerton, NY 13029	Lyn Young 315/699-0657 jandjequipment@cnyemail.com	SB
McGrath Municipal Equipment LLC	96 Kempshall Terrace Fanwood NJ 07023	Ray McGrath 732/778-7984 mcgrathmuni@gmail.com	

**FALCON ROAD MAINTENANCE EQUIPMENT, LLC
120 WALDO AVE., MIDLAND, MI 48642**

PRICE LIST EFFECTIVE DATE OF MARCH 1, 2016

SKU #	Description	2016 LIST PRICE	NJPA Contract Pricing
	PRICES ARE FOB Midland, MI with payment terms of 30 days after SHIP DATE. Interest of 1 1/2% monthly will be added to past due accounts. Prices are subject to change.		
	TRAILERS		
MI10257	2 – Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, one 7K electric 8bolt axle, 8" x 14.5" tires with 8-bolt wheels) (specify diesel or propane below)	\$16,287	\$15,473
MI10258	3 – Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, two 7K electric 8bolt axles, 8" x 14.5" tires with 8-bolt wheels) (specify diesel or propane below)	\$21,145	\$20,088
MI10259	4 – Ton Hopper (triple wall, insulated, auto temp control, steel material and loading doors, two 7K electric 8bolt axles, 8" x 14.5" tires with 8-bolt wheels) (specify diesel or propane below)	\$21,543	\$20,466
MI31020	6 – Ton Hopper (triple wall, insulated, auto temp control, steel hydraulic-operated material and loading doors, single burner (available in both propane or diesel), two 10K torsion electric 8bolt axles, 17.5" tires with 8-bolt wheels)	\$48,789	\$46,350
NJP0001	1 - Ton Hopper (triple wall, insulated, auto temp control, tarp cover loading door, one 3.5K 5-bolt axle, PROPANE FUEL SOURCE ONLY)	\$8,552	\$8,125
NJP0002	Dump Box for Trailer Units (Hydraulics on Trailer)	\$4,868	\$4,625
NJP0073	Dump Box Power Up & Power Down Capability	\$296	\$282
NJP0003	Tandem Axle Upgrade (for Single axle trailers)	\$2,105	\$2,000
NJP0004	Extended Frame (2 ft) (Required for dump boxes that need a tack tank)	\$220	\$209

	SLIP-IN UNITS		
MI31216	1/2 Ton Slip-in (triple wall, insulated, auto temp control, tarp cover for hopper, propane mounting bracket for 20 lb. cylinder, propane fuel source)	\$6,316	\$6,000
MI32935	1 Ton Slip-in (triple wall, insulated, auto temp control, tarp cover for hopper, propane mounting bracket for 20 lb. cylinder, propane fuel source)	\$6,579	\$6,250
MI31213	2-Ton Slip-in (triple wall, insulated, auto temp control, steel material and loading doors, shoveling apron) (specify diesel or propane below)	\$15,652	\$14,869
MI32960	3 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron) (hydraulic fluid supplied by towing vehicle) (specify diesel or propane below)	\$27,316	\$25,950
MI32975	4 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron) (hydraulic fluid supplied by towing vehicle) (specify diesel or propane below)	\$27,768	\$26,380
MI10699	5 - Ton Slip-in (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling apron) (hydraulic fluid supplied by towing vehicle) (specify diesel or propane below)	\$28,751	\$27,313
MI31020	6 - Ton Slip-In (triple wall, insulated, auto temp control, hydraulic steel material and loading doors, shoveling aprons, 2nd burner and 24-hour timer) (hydraulic fluid supplied by towing vehicle) (specify diesel or propane below)	\$36,441	\$34,619
MI32793	8 - Ton Slip-In (triple wall, insulated, auto temp control, hydraulic bi-fold steel material and loading doors, shoveling apron, 2nd burner and 24-hour timer) (hydraulic fluid supplied by towing vehicle) (specify diesel or propane below)	\$55,566	\$52,788
NJP0005	Upgrade Hydraulic Loading doors to Bi-fold	\$1,447	\$1,375
NJP0006	Hydraulic Loading and Material Doors for Trailer Models (12V electric over hydraulic)	\$5,421	\$5,150
NJP0007	Hook Lift	\$3,684	\$3,500
	<u>Fuel Source (Identify Diesel or Propane)</u>		
NJP0008	Cold Weather Package	\$1,053	\$1,000
NJP0009	Dual Burner Recycling Capability (2nd diesel Burner, 2nd Battery and 24-hour timer included)	\$4,251	\$4,038
NJP0010	Dual Burner Recycling Capability (2nd propane burner and 24-Hour Timer)	\$4,251	\$4,038
NJP0011	Electric Overnight Heat 4-TON HOPPER OR SMALLER	\$2,526	\$2,400
NJP0012	Electric Overnight Heat 5-TON HOPPER OR LARGER	\$3,316	\$3,150
NJP0013	Oil Jacketed Hopper Wall - 4 Ton Hopper Capacity (or less)	\$4,198	\$3,988

NJP0014	Oil Jacketed Hopper Wall - 5 Ton Hopper Capacity	\$4,951	\$4,703
NJP0015	Oil Jacketed Hopper Wall - 6 Ton Hopper Capacity	\$5,704	\$5,419
NJP0016	Oil Jacketed Hopper Wall - 8 Ton Hopper Capacity	\$7,212	\$6,851
NJP0017	Oil Jacketed Hopper Wall - 10 Ton Hopper Capacity	\$8,718	\$8,282
	<u>Brake Options</u>		
	Electric Brakes w/ Safety Breakaway – Standard	standard	standard
NJP0018	Surge Brakes – Single Axle - Free Backing	\$1,073	\$1,019
NJP0019	Surge Brakes – Tandem Axle - Free Backing	\$1,348	\$1,281
	<u>Warning Light Options</u>		
NJP0020	Arrow Board (NON-LED)	\$1,309	\$1,244
NJP0021	Arrow Stick - LED	\$1,085	\$1,031
NJP0022	Arrow Stick (NON-LED)	\$978	\$929
NJP0023	Backup Lights	\$183	\$174
NJP0024	LED Upgrade (Two Red LED 4" round stop/tail/turn Lights per side and LED marker lights)	\$329	\$313
NJP0025	LED Upgrade (One red LED 4" round stop/tail/turn and one amber strobe per side and LED marker lights)	\$405	\$385
NJP0026	LED Upgrade (Two Red LED 4" Round Stop/tail/turn and One Amber Strobe per side and LED marker lights)	\$540	\$513
NJP0027	Night Work Lights (Qty 2)	\$299	\$284
NJP0028	Night Work Lights - LED (Qty 2)	\$445	\$423
NJP0029	Warning Light / STROBE	\$329	\$313
	<u>Solvent Reservoir Options</u>		
NJP0030	Release Agent Dispenser Holder (customer to supply sprayer)	\$294	\$279
NJP0031	Solvent Tank	\$303	\$288
	<u>Tack Tank Options</u>		
NJP0032	15 gallon Non-Heated/Non-Insulated Gravity Feed	\$954	\$906
NJP0033	30 gallon Non-Heated/Non-Insulated Gravity Feed	\$1,251	\$1,188
NJP0034	15 gallon Non-Heated/Insulated Gravity Feed	\$1,437	\$1,365
NJP0035	30 Gallon Non-Heated/Insulated Gravity Feed	\$1,635	\$1,553
NJP0036	15 gallon Heated/Insulated Gravity Feed (heat source same as patcher heat source)	\$3,461	\$3,288
NJP0037	30 gallon Heated/Insulated Gravity Feed (heat source same as patcher heat source)	\$3,853	\$3,660
NJP0074	30 Gallon Heated/Insulated Gravity Feed Oil-Jacketed AC Melter (heat source same as patcher heat source)	\$6,132	\$5,826

NJP0038	Oil-Jacketed Heated Tack Tank Upcharge (Required for non water-based tack material)	\$921	\$875
NJP0039	Spray System for Heated/ Insulated Tanks (Spray Water-Based Tack Materials only (3.5 HP Motor)	\$3,326	\$3,160
NJP0040	Hose Reel (for water-based tack tank spray system)	\$652	\$619
NJP0041	Pour Pot with Mounting Mechanism	\$375	\$356
NJP0075	Tack Applicator Mounting Bracket	\$238	\$227
NJP0079	Hose Reel 1/2" rated for Oil	\$993	\$944
NJP0080	Rejuvenating Spray System (Unheated) 5 HP motor / HL32 Pump	\$5,589	\$5,310
NJP0081	Rejuvenating Spray System (Heated) 5 HP motor / HL32 Pump	\$8,092	\$7,688
	<u>Other Equipment & Options</u>		
NJP0042	Axle - 8 Bolt Pattern w/ 16" Tires for Single Axle	\$438	\$416
NJP0043	Axle - 8 Bolt Pattern w/ 16" Tires for Tandem Axles	\$878	\$834
NJP0044	Backup Alarm	\$153	\$145
NJP0045	Basket for mounting Plate Compactor (id 24" x 24")	\$204	\$194
NJP0046	Battery Charger	\$474	\$450
NJP0047	Conspicuity Tape (Standard on all trailers)	\$161	\$153
NJP0048	Drinking Water Cooler (5-Gallon Capacity)	\$199	\$189
NJP0049	Emergency Stop Button	\$316	\$300
NJP0050	Extended Trailer Hitch (2 feet total)	\$161	\$153
NJP0051	Extended Trailer Hitch (3 feet total)	\$189	\$180
NJP0052	Fire Extinguisher (5 pound) & Mounting Bracket	\$183	\$174
NJP0053	Fire Extinguisher (10 pound) & Mounting Bracket	\$242	\$230
NJP0054	Hand-held Torch with Bracket for 20lb Cylinder	\$427	\$406
NJP0055	Hoist with manual winch	\$789	\$750
NJP0056	Hoist with 12-volt winch	\$1,006	\$956
NJP0057	Hose Reel	\$652	\$619
NJP0058	Hour Meter (Primary Burner)	\$183	\$174
NJP0059	Front and Rear Hopper Extensions	\$666	\$633
NJP0060	Loading Door Gas Assist Shocks	\$420	\$399
NJP0062	Paint -- Color Match (other than Falcon Red, Falcon Yellow, Falcon Orange)	\$263	\$250
NJP0063	Shoveling Apron Extension	\$245	\$233
NJP0064	Spare Tire & 8-Bolt Wheel (8" x 14.5" Tire)	\$248	\$236
NJP0065	Spare Tire & 8-Bolt Wheel (16" tire)	\$306	\$291
NJP0066	Spare Tire Holder	\$329	\$313
NJP0067	Step (to Hopper Access Platform)	\$164	\$156

NJP0068	Thermometer 50-550 (Rear Temp Gauge)	\$361	\$343
NJP0069	Timer - 24-Hour	\$326	\$310
NJP0070	Timer - 7-day	\$489	\$465
NJP0071	Tool Holder - 5-positions	\$163	\$155
NJP0072	Trailer Suspension Upgrade (9k Spring/hanger system)	\$1,064	\$1,011
KT31217	Tune-up Kit for Lower Diesel Burner (without diesel fuel preheater)	\$115	\$109
KT31303	Tune-up Kit Tack Tank & Upper Diesel Burners (without Diesel fuel preheater)	\$115	\$109
KT32218	Tune-up Kit for Lower Diesel Burner (with diesel fuel preheater)	\$168	\$160
KT32219	Tune-up Kit Tack Tank & Upper Diesel Burners (with Diesel fuel preheater)	\$168	\$160
NJP0076	Warning Triangles with Mounting Bracket	\$183	\$174
NJP0077	Water Tank (15 Gallon -- For filling roller/compactor / with mounting bracket)	\$382	\$363
NJP0078	Wheel Chocks with mounting bracket	\$119	\$113