

22844 Attachment 8 Reseller Directory
Audio Visual Equipment and Accessories
Contractor Name: SMART Technologies Corporation

Reseller Information

Reseller

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|---|---|
| Company Name: | VIDEO HI-TECH CORP. dba Adwar Video |
| Address: | 125 Gazza Blvd. Farmingdale, NY 11735 |
| Federal ID #: | 11-2765013 |
| NYS Vendor ID #: | 1000005772 |
| Contract Person: | Linda Kane |
| Title: | Office Manager |
| Telephone Number: | 631.770.7070, ext. 120 |
| Fax Number: | |
| E-mail: | linda@adwarvideo.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
| Qualifying Criteria Applicable to this Reseller: | SMART Authorized Reseller, Authorized to sell within New York State to all Higher Educational, Government and Enterprise entities |

Reseller

| | |
|---|---|
| Company Name: | Presentation Products, Inc. |
| Address: | 632 West 28 th Street, Floor 7 New York, NY 10001 |
| Federal ID #: | 22-3348910 |
| NYS Vendor ID #: | 1000017114 |
| Contract Person: | Orin Knopp |
| Title: | President |
| Telephone Number: | 212.736.6350 |
| Fax Number: | |
| E-mail: | sales@presentationproducts.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
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Reseller

| | |
|---|---|
| Company Name: | Ronco Specialized Systems, Inc. |
| Address: | 84 Grand Island Blvd. Tonawanda, NY 14150 |
| Federal ID #: | 16-1277982 |
| NYS Vendor ID #: | 1100007821 |
| Contract Person: | Scott Strassburg |
| Title: | |
| Telephone Number: | 716.879.8681 |
| Fax Number: | |
| E-mail: | sstrassburg@ronco.net |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
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| Reseller | |
|---|---|
| Company Name: | Tequipment |
| Address: | 7 Norden Lane Huntington Station, NY 11746 |
| Federal ID #: | 11-2266592 |
| NYS Vendor ID #: | 1000005634 |
| Contract Person: | Damian Scarfo |
| Title: | CEO |
| Telephone Number: | 877.455.9369 |
| Fax Number: | |
| E-mail: | bids@teq.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
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| Reseller | |
|---|---|
| Company Name: | Audio-Video Corporation |
| Address: | 213 Broadway Albany, NY 12204 |
| Federal ID #: | 14-1426006 |
| NYS Vendor ID #: | 10000001596 |
| Contract Person: | Scott VanRoy |
| Title: | Director of Business Development |
| Telephone Number: | 518.449.7213 |
| Fax Number: | |
| E-mail: | vanroy@audiovideocorp.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified) |
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| Reseller | |
|---|---|
| Company Name: | Presentation Concepts Corporation, Inc. |
| Address: | 6517 Basile Rowe E. Syracuse, NY 13057 |
| Federal ID #: | 16-1535373 |
| NYS Vendor ID #: | 1000029419 |
| Contract Person: | Ed Frontuto |
| Title: | VP Sales and Operations |
| Telephone Number: | 315.437.1314 Ext. 110 |
| Fax Number: | |
| E-mail: | efrontuto@pccav.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
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| Reseller | |
|---|--|
| Company Name: | IVCi, LLC |
| Address: | 601 Old Willets Path Hauppauge, NY 11788 |
| Federal ID #: | 20-0399584 |
| NYS Vendor ID #: | 1000016518 |
| Contract Person: | Karen N Cantalupo |
| Title: | |
| Telephone Number: | 631.273.5800 |
| Fax Number: | |
| E-mail: | kcantalupo@ivci.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input checked="" type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
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| Reseller | |
|---|---|
| Company Name: | HB Communications, Inc. |
| Address: | 60 Dodge Ave North Haven, CT 06473 |
| Federal ID #: | 06-0770059 |
| NYS Vendor ID #: | 1100008493 |
| Contract Person: | Ted Thompson |
| Title: | CTO |
| Telephone Number: | 203.234.9246 |
| Fax Number: | |
| E-mail: | ted.thompson@hbcommunications.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
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| Reseller | |
|---|---|
| Company Name: | Signal Perfection Ltd. |
| Address: | 10-40 45 th Avenue Long Island City, NY 11101 |
| Federal ID #: | 52-1760942 |
| NYS Vendor ID #: | 1000033462 |
| Contract Person: | Doug Lefko |
| Title: | Regional Sales Manager |
| Telephone Number: | 718.806.4040 |
| Fax Number: | |
| E-mail: | Doug.Lefko@avispl.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
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| Reseller | |
|---|---|
| Company Name: | Tony Baird Electronics, Inc. |
| Address: | 407 S. Warren Street Syracuse, NY 13202 |
| Federal ID #: | 20-2548047 |
| NYS Vendor ID #: | 1100022038 |
| Contract Person: | Matt Tessier |
| Title: | VP of Sales |
| Telephone Number: | 315.422.4430 |
| Fax Number: | |
| E-mail: | matt@tonybairdelectronics.com |
| MWBE Certification: | <input type="checkbox"/> Women owned <input checked="" type="checkbox"/> Minority owned <input type="checkbox"/> Both |
| SBE: | <input type="checkbox"/> NYS Small Business Enterprise (self-identified) |
| Reseller is Authorized to: | <input type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment |
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