

**22844 Attachment 8 Reseller Directory****Audio Visual Equipment and Accessories****Contractor Name: Panasonic Corporation of North America, dba Panasonic System Communications Company of North America****Reseller Information****Reseller**

<b>Company Name:</b>	Derive Technologies, LLC
<b>Address:</b>	110 William Street New York, NY 10038
<b>Federal ID #:</b>	52-2295534
<b>NYS Vendor ID #:</b>	1000009467
<b>Contract Person:</b>	Madhu Royal
<b>Title:</b>	Vice President of Sales
<b>Telephone Number:</b>	(212) 363-1111
<b>E-mail:</b>	mroyal@derivetech.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input checked="" type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

**Reseller**

<b>Company Name:</b>	Video Hi-Tech Corp. DBA Adwar Video
<b>Address:</b>	125 Gazza Boulevard Farmingdale, NY 11735
<b>Federal ID #:</b>	11-2765013
<b>NYS Vendor ID #:</b>	1000005772
<b>Contract Person:</b>	Michael Adwar
<b>Title:</b>	President
<b>Telephone Number:</b>	(631) 777-7070
<b>Fax Number:</b>	(631) 777-7011
<b>E-mail:</b>	mike@adwarvideo.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

**Reseller**

<b>Company Name:</b>	Audio-Video Corporation
<b>Address:</b>	213 Broadway Albany, NY 12204
<b>Federal ID #:</b>	14-1426006
<b>NYS Vendor ID #:</b>	1000001596
<b>Contract Person:</b>	Scott VanRoy
<b>Title:</b>	Director of Business Development
<b>Telephone Number:</b>	(518) 449-7213
<b>Fax Number:</b>	
<b>E-mail:</b>	vanroy@audiovideocorp.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	Resident in NYS, independently owned and operated, not dominant in field, fewer than 100 employees

<b>Reseller</b>	
<b>Company Name:</b>	CDW Government, LLC
<b>Address:</b>	230 N. Milwaukee Ave. Vernon Hills, IL 60061
<b>Federal ID #:</b>	36-4230110
<b>NYS Vendor ID #:</b>	1000009217
<b>Contract Person:</b>	Yolanda Blomquist
<b>Title:</b>	Deputy Program Manager
<b>Telephone Number:</b>	(312) 705-1880
<b>Fax Number:</b>	
<b>E-mail:</b>	yaguilar@cdw.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Troxell Communications, Inc.
<b>Address:</b>	4675 E. Cotton Ctr. Blvd., Ste. 155 Phoenix, Az. 85040
<b>Federal ID #:</b>	86-0716114
<b>NYS Vendor ID #:</b>	1000009741
<b>Contract Person:</b>	Joel Ryan
<b>Title:</b>	Account Executive
<b>Telephone Number:</b>	(800) 352-7912
<b>Fax Number:</b>	
<b>E-mail:</b>	joel.ryan@trox.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	The Presentation Source
<b>Address:</b>	1 Fishers Road Pittsford, NY 14603
<b>Federal ID #:</b>	16-1515532
<b>NYS Vendor ID #:</b>	100029378
<b>Contract Person:</b>	Laura Widmaier
<b>Title:</b>	President
<b>Telephone Number:</b>	(585) 381-3070
<b>Fax Number:</b>	
<b>E-mail:</b>	lwidmaier@presentationsource.com
<b>MWBE Certification:</b>	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Synergy Global Solutions
<b>Address:</b>	7871 Lehigh Crossing Suite 1 Victor, NY 14564
<b>Federal ID #:</b>	16-0985336
<b>NYS Vendor ID #:</b>	1000015161
<b>Contract Person:</b>	Jim Kelley
<b>Title:</b>	Purchasing Manager
<b>Telephone Number:</b>	(585) 758-7412
<b>Fax Number:</b>	
<b>E-mail:</b>	jkelly@synergyits.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Adorama, Inc.
<b>Address:</b>	42 West 18th St. New York, NY 10011
<b>Federal ID #:</b>	13-2918676
<b>NYS Vendor ID #:</b>	1000012821
<b>Contract Person:</b>	Alba Castillo
<b>Title:</b>	Bid Manager
<b>Telephone Number:</b>	(212) 741-0401 x 2119
<b>Fax Number:</b>	(646) 758-8558
<b>E-mail:</b>	albac@adorama.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	B&H Photo & Electronics Corp.
<b>Address:</b>	420 9th Ave. New York, NY 10001
<b>Federal ID #:</b>	13-2768071
<b>NYS Vendor ID #:</b>	1000006215
<b>Contract Person:</b>	Rebecca Buchman
<b>Title:</b>	NY Inside Sales Team Lead
<b>Telephone Number:</b>	(212) 239-7503
<b>Fax Number:</b>	(212) 239-7509
<b>E-mail:</b>	NY@bhphoto.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Mason Technologies Incorporated
<b>Address:</b>	517 Commack Road Deer Park, NY 11729
<b>Federal ID #:</b>	38-3665918
<b>NYS Vendor ID #:</b>	1000044821
<b>Contract Person:</b>	Lisa Scavone
<b>Title:</b>	Contract Manager
<b>Telephone Number:</b>	(631) 234-6565
<b>Fax Number:</b>	(631) 234-2111
<b>E-mail:</b>	lscavone@mason247.com
<b>MWBE Certification:</b>	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Presentation Products, Inc.
<b>Address:</b>	632 West 28 <sup>th</sup> Street New York, NY 10001
<b>Federal ID #:</b>	22-3348910
<b>NYS Vendor ID #:</b>	1000017114
<b>Contract Person:</b>	Bhanu Singh
<b>Title:</b>	Sales Manager
<b>Telephone Number:</b>	(212) 584-4749
<b>Fax Number:</b>	(212) 736-6353
<b>E-mail:</b>	BSing@presentationproducts.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Advanced Presentation Systems, Inc., dba CCS Presentations System
<b>Address:</b>	132 Northeastern Blvd. Nashua, NH 03062
<b>Federal ID #:</b>	04-3428899
<b>NYS Vendor ID #:</b>	1100033130
<b>Contract Person:</b>	Cheryl Gamst
<b>Title:</b>	President
<b>Telephone Number:</b>	(978)256-2001
<b>Fax Number:</b>	(978)256-2001
<b>E-mail:</b>	cheryl@ccsprojects.com
<b>MWBE Certification:</b>	<input checked="" type="checkbox"/> Women owned <input checked="" type="checkbox"/> Minority owned <input checked="" type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Y&S Technologies
<b>Address:</b>	282 Kingston Avenue, Suite 357 Brooklyn, NY 11213
<b>Federal ID #:</b>	61-1569225
<b>NYS Vendor ID #:</b>	1100014846
<b>Contract Person:</b>	Mordy Finck
<b>Title:</b>	VP of Ops
<b>Telephone Number:</b>	718-473-0284
<b>Fax Number:</b>	718-360-9627
<b>E-mail:</b>	Mordy@YandStech.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Video Corporation of America
<b>Address:</b>	7 Veronica Avenue Somerset, NJ 08875
<b>Federal ID #:</b>	22-1983649
<b>NYS Vendor ID #:</b>	1000016858
<b>Contract Person:</b>	Tom Bigliani
<b>Title:</b>	VP of Sales
<b>Telephone Number:</b>	212-574-7212
<b>Fax Number:</b>	212-967-1585
<b>E-mail:</b>	Tom@VCAglobal.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	