

22844 Attachment 8 Reseller Directory
Audio Visual Equipment and Accessories
Contractor Name: FrontRow Calypso LLC

Reseller Information

Reseller

Company Name:	RnB Enterprises, Inc.
Address:	115 Hurley Road #4B/C Oxford, CT 06478
Federal ID #:	06-1064825
NYS Vendor ID #:	1100006765
Contract Person:	Susan Boutote
Title:	Contract Manager
Telephone Number:	(800) 998-8865
Fax Number:	(203) 426-1691
E-mail:	Susan@RnBEnterprises.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller

Company Name:	Blackhawk Group, LLC
Address:	49 Centershore Road Centerport, NY 11721
Federal ID #:	46-3303972
NYS Vendor ID #:	1100113864
Contract Person:	Nicole Gonzalez
Title:	Director of Sales
Telephone Number:	(631) 651-5858
Fax Number:	(631) 651-5794
E-mail:	NicoleG@blackhawkgroup.net
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller

Company Name:	Gemba Security Solutions, LLC
Address:	22 Somerset Lane Warwick, NY 10990
Federal ID #:	27-0675631
NYS Vendor ID #:	1100132503
Contract Person:	Thomas Parker
Title:	Managing Director
Telephone Number:	845-418-2866
E-mail:	tparker@gembasecurity.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Tony Baird Electronics, Inc.
Address:	407 South Warren Street Syracuse, NY 13202
Federal ID #:	20-2548047
NYS Vendor ID #:	1100022038
Contract Person:	Matt Tessier
Title:	VP of Sales
Telephone Number:	315-422-4430
Fax Number:	315-422-4435
E-mail:	matt@tonybairdelectronics.com
MWBE Certification:	<input type="checkbox"/> Women owned <input checked="" type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	The Art Of Sound, LLC
Address:	201 S. Main Street, Suite 2 Lambertville, NJ 08530
Federal ID #:	47-2381653
NYS Vendor ID #:	1100158824
Contract Person:	John Nirmaier
Title:	Partner
Telephone Number:	609-397-8800
Fax Number:	609-397-1860
E-mail:	jnirmaier@vtnj.net
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Troxell Communications, Inc.
Address:	1623 Military Rd. #529 Niagara Falls, NY 14304
Federal ID #:	86-0716114
NYS Vendor ID #:	1000009741
Contract Person:	Joel Ryan
Title:	Account Executive
Telephone Number:	716-754-7444
Fax Number:	716-754-7555
E-mail:	joel.ryan@trox.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Troxell Communications, Inc.
Address:	7105 3rd Ave. #514 Brooklyn, NY 11209
Federal ID #:	86-0716114
NYS Vendor ID #:	1000009741
Contract Person:	Gio Rossini
Title:	Account Executive
Telephone Number:	631-472-3537
Fax Number:	631-472-4057
E-mail:	gio.rossini@trox.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Troxell Communications, Inc.
Address:	471 N Broadway #350 Jericho, NY 11753
Federal ID #:	86-0716114
NYS Vendor ID #:	1000009741
Contract Person:	Erik Danson
Title:	Account Executive
Telephone Number:	516-681-0989
Fax Number:	516-681-0812
E-mail:	erik.danson@trox.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Troxell Communications, Inc.
Address:	5 Southside Dr., Ste. 11-207 Clifton Park, NY 12065
Federal ID #:	86-0716114
NYS Vendor ID #:	1000009741
Contract Person:	Peter Semon
Title:	Account Executive
Telephone Number:	518-810-8779
Fax Number:	800-589-5939
E-mail:	peter.semon@trox.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Troxell Communications, Inc.
Address:	Corporate Office: 4675 E. Cotton Ctr. Blvd. Ste. 155 Phoenix, AZ 85040
Federal ID #:	86-0716114
NYS Vendor ID #:	1000009741
Contract Person:	Corporate Office
Title:	Corporate Location
Telephone Number:	800-352-7912
Fax Number:	800-752-1299
E-mail:	insidesales@trox.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Troxell Commuications
Address:	550 Elmwood Park Blvd., Suite G Harahan, LA 70123
Federal ID #:	86-0716114
NYS Vendor ID #:	1000009741
Contract Person:	Randy Duet Champagne
Title:	RVP Sales
Telephone Number:	(504) 250-7701
Fax Number:	(602) 437-7265
E-mail:	RANDY.DUET-CHAMPAGNE@TROX.COM
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Signal Perfection, Ltd.
Address:	10-40 45th Avenue Long Island City, NY 11101
Federal ID #:	52-1760942
NYS Vendor ID #:	1000033462
Contract Person:	Doug Lefko
Title:	Regional Sales Manager
Telephone Number:	(718) 806-4040
Fax Number:	(718) 806-4041
E-mail:	Doug.Lefko@avispl.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Reseller on previous NY State Contract.

Reseller	
Company Name:	Howard Technology Solutions, a division of Howard Industries, Inc.
Address:	P O Box 1590 Laurel, MS 39441-1590
Federal ID #:	64-0466143
NYS Vendor ID #:	1100005502
Contract Person:	Yareasia Ellis
Title:	Bid Services Manager
Telephone Number:	(888) 912-3151
Fax Number:	(601) 399-5077
E-mail:	yellis@howard.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Presentation Concepts Corporation, Inc.
Address:	6517 Basile Rowe East Syracuse, NY 13057
Federal ID #:	16-1535373
NYS Vendor ID #:	1000029419
Contract Person:	Timothy J. Butz
Title:	President
Telephone Number:	(315) 437-1314
Fax Number:	(315) 437-0110
E-mail:	sales@pccav.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	PC University Distributors, Inc.
Address:	99 West Hawthorne Avenue, Suite 521 Valley Stream, NY 11580
Federal ID #:	11-3318287
NYS Vendor ID #:	1000005921
Contract Person:	Geoffrey Miller
Title:	President
Telephone Number:	(516) 596-1500
Fax Number:	(888) 763-0266
E-mail:	gmm@pcuniversity.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	The Presentation Source, Inc.
Address:	One Fishers Rd., Ste. 120 Pittsford, NY 14534
Federal ID #:	16-1515532
NYS Vendor ID #:	1000029378
Contract Person:	Laura C. Widmaier
Title:	President
Telephone Number:	(585) 381-3070
Fax Number:	(585) 381-3124
E-mail:	lwidmaier@presentationsource.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio Visual Innovations, Inc.
Address:	6301 Benjamin Road, Suite 101 Tampa, FL 33634
Federal ID #:	59-19758935
NYS Vendor ID #:	1100015377
Contract Person:	Cindy Turner
Title:	Public Sector Contracts Manager
Telephone Number:	(813) 884-7168
Fax Number:	(813) 882-9508
E-mail:	Cindy.Turner@avispl.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio Visual Innovations, Inc.
Address:	5910 Kerry Forrest Parkway, Suite D4-235 Tallahassee, FL. 32309
Federal ID #:	59-19758935
NYS Vendor ID #:	1100015377
Contract Person:	Chris Detreville
Title:	Branch Manager
Telephone Number:	(813) 884-7168
Fax Number:	(813) 882-9508
E-mail:	chris.detreville@avispl.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio Visual Innovations, Inc.
Address:	772 South Military Trail Deerfield Beach, FL 33442
Federal ID #:	59-19758935
NYS Vendor ID #:	100015375
Contract Person:	Gideon Schnog
Title:	Operations Manager
Telephone Number:	(954) 938-9382
Fax Number:	(954) 776-4772
E-mail:	Gideon.Schnog@avispl.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio Visual Innovations, Inc.
Address:	9143 Philips Hwy., Suite 350 Jacksonville, FL 32256
Federal ID #:	59-1958935
NYS Vendor ID #:	1100153477
Contract Person:	Alyson Horn
Title:	Sales Manager
Telephone Number:	(904) 281-2714
Fax Number:	(813) 884-7168
E-mail:	Alyson.Horn@avispl.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio Visual Innovations, Inc.
Address:	337 Northlake Blvd., Suite 1004 Altamonte Springs, FL 32701
Federal ID #:	59-1958935
NYS Vendor ID #:	1100153477
Contract Person:	Alyson Horn
Title:	Sales Manager
Telephone Number:	407 786-5000
Fax Number:	407-786-5033
E-mail:	Alyson.Horn@avispl.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	