

22844 Attachment 8 Reseller Directory
Audio Visual Equipment and Accessories
Contractor Name: Crestron Electronics, Inc.

Reseller Information

Reseller

Company Name:	National Sound Industries Inc., dba Advance Sound Company
Address:	157 Rome Street Farmingdale, NY 11735
Federal ID #:	11-2926525
NYS Vendor ID #:	1000024480
Contract Person:	Thomas DePace
Title:	CIO
Telephone Number:	631-667-0973
Fax Number:	631-667-9117
E-mail:	tdepac@advancesound.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller

Company Name:	Video Hi-Tech Corp., dba Adwar Video.
Address:	125 Gazza Blvd. Farmingdale, NY 11735
Federal ID #:	11-2765013
NYS Vendor ID #:	1000005772
Contract Person:	Michael Adwar
Title:	President
Telephone Number:	631-777-7070
Fax Number:	631-777-7011
E-mail:	mike@adwarvideo.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller

Company Name:	Audio-Video Corporation
Address:	213 Broadway Albany, NY 12204
Federal ID #:	14-1426006
NYS Vendor ID #:	1000001596
Contract Person:	Scott VanRoy
Title:	Director of Business Development
Telephone Number:	518-449-7213
Fax Number:	518-449-1205
E-mail:	vanroy@audiovideocorp.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Audio Visual Sales & Service, Inc.
Address:	2601 Curry Road Schenectady, NY 12303-4523
Federal ID #:	14-1702040
NYS Vendor ID #:	1000007056
Contract Person:	Donna Gutzwiller
Title:	Office Manager
Telephone Number:	518-688-0640
Fax Number:	518-688-0634
E-mail:	dgutzwiller@avssi.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Sensory Technologies, LLC
Address:	150 Metro Park Rochester, NY 14623
Federal ID #:	20-4438772
NYS Vendor ID #:	1100161158
Contract Person:	Joe Mahurin
Title:	Director of Business Development
Telephone Number:	317-347-5252
Fax Number:	317-347-5262
E-mail:	jmahurin@sensorytechnologies.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Signal Perfection Ltd.
Address:	10-40 45th Ave Long Island City, NY 11101
Federal ID #:	52-1760942
NYS Vendor ID #:	1000033462
Contract Person:	Doug Lefko
Title:	Sales Manager
Telephone Number:	718-806-4040
Fax Number:	718-806-4041
E-mail:	yossi.solomon@avispl.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Communications Audio Visual
Address:	443 Park Ave. S., Room 600 New York, NY 10016
Federal ID #:	23-3096738
NYS Vendor ID #:	1000040371
Contract Person:	Peter Gordon
Title:	President
Telephone Number:	800-769-2740
Fax Number:	800-638-4042
E-mail:	pete@commav.net
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Edu-TEK, LTD
Address:	178 E. Boston Post Rd Mamaroneck, NY. 10543
Federal ID #:	13-3853668
NYS Vendor ID #:	1100013810
Contract Person:	Matthew Orifici
Title:	Vice President
Telephone Number:	914-686-7777
Fax Number:	914-686-7778
E-mail:	matthew.orifici@edutekltd.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Presentation Product, Inc.
Address:	632 West 28th Street New York, NY 10001
Federal ID #:	22-3348910
NYS Vendor ID #:	1000017114
Contract Person:	Orin Knopp
Title:	President
Telephone Number:	212-736-6350
Fax Number:	212-736-6353
E-mail:	oknopp@pproducts.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Veraview, LLC
Address:	70 W. Chippewa St., Ste. 604 Buffalo, NY 14202
Federal ID #:	16-1598572
NYS Vendor ID #:	1000029579
Contract Person:	Jim Warrington
Title:	Controller
Telephone Number:	716-856-1182
Fax Number:	716-819-6651
E-mail:	jimw@veraview.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Video Corporation of America
Address:	370 7th Avenue, Suite 550 New York, New York 10001
Federal ID #:	22-1983649
NYS Vendor ID #:	1000016858
Contract Person:	Tom Bigliani
Title:	Vice President of Sales
Telephone Number:	212-967-4400
Fax Number:	212-967-1585
E-mail:	tom@vcaglobal.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Ronco Specialized Systems, Inc.
Address:	84 Grand Island Blvd. Tonawanda, NY 14150
Federal ID #:	16-1277982
NYS Vendor ID #:	1100007821
Contract Person:	Scott Strassburg
Title:	Vice President
Telephone Number:	716-879-8113
Fax Number:	716-879-8189
E-mail:	sstrassburg@ronco.net
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Ronco Specialized Systems, Inc.
Address:	230 Metro Park Rochester, NY 14623
Federal ID #:	16-1277982
NYS Vendor ID #:	1100007821
Contract Person:	Scott Strassburg
Title:	Vice President
Telephone Number:	585-272-2451
Fax Number:	585-272-2480
E-mail:	sstrassburg@ronco.net
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Ronco Specialized Systems, Inc.
Address:	1 Northway Lane Latham, NY 12110
Federal ID #:	16-1277982
NYS Vendor ID #:	1100007821
Contract Person:	Scott Strassburg
Title:	Vice President
Telephone Number:	518-724-2552
Fax Number:	518-824-2524
E-mail:	sstrassburg@ronco.net
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Ronco Specialized Systems, Inc.
Address:	194 Brady Avenue Hawthorne, NY 10532
Federal ID #:	16-1277982
NYS Vendor ID #:	1100007821
Contract Person:	Mike DeMarco
Title:	
Telephone Number:	914-239-4501
Fax Number:	914-769-0970
E-mail:	mdmarco@ronco.net
MWBE Certification:	<input type="checkbox"/> Women owned <input checked="" type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Ronco Specialized Systems, Inc.
Address:	6310 Daedalus Road Cicero, NY 13039
Federal ID #:	16-1277982
NYS Vendor ID #:	1100007821
Contract Person:	Scott Strassburg
Title:	Vice President
Telephone Number:	516-742-6900
Fax Number:	516-742-6998
E-mail:	sstrassburg@ronco.net
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Hudson Valley Audio Visual, Inc.
Address:	1914 Route 44-55 Modena, NY 12548
Federal ID #:	41-2095792
NYS Vendor ID #:	1100016740
Contract Person:	Joseph Harrington
Title:	President
Telephone Number:	845-797-7000 x15
Fax Number:	866-413-6757
E-mail:	JOE@HUDSONVALLEYAV.COM
MWBE Certification:	<input type="checkbox"/> Women owned <input checked="" type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Dealer on previous New York State AV Contract

Reseller	
Company Name:	Applied Sound Corporation
Address:	517 Comack Road Deer Park, NY 11729
Federal ID #:	46-1074808
NYS Vendor ID #:	1100070939
Contract Person:	Jonathan Kugler
Title:	Director of Engineering
Telephone Number:	516-742-6900
Fax Number:	516-742-6998
E-mail:	jonathan@appliedsound.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Mason Technologies, Inc.
Address:	517 Comack Road Deer Park, NY 11729
Federal ID #:	38-3665918
NYS Vendor ID #:	1000044821
Contract Person:	Lisa Scavone
Title:	Chief Business Officer
Telephone Number:	631-234-6565
Fax Number:	631-234-6566
E-mail:	lscavone@mason247.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Woman owned business wanting to be on NYS AV Contract

Reseller	
Company Name:	The Presentation Source, Inc.
Address:	1 Fisher Rd, Ste.120 Pittsford, NY 14534
Federal ID #:	16-1515532
NYS Vendor ID #:	1000029378
Contract Person:	Laurie Widmaier
Title:	President
Telephone Number:	585-381-3070
Fax Number:	585-381-3124
E-mail:	lwidmaier@presentationsource.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Woman owned business wanting to be on NYS AV Contract

Reseller	
Company Name:	Tony Baird Electronics, Inc.
Address:	407 S. Warren Street Syracuse, NY 13202
Federal ID #:	20-2548047
NYS Vendor ID #:	1100022038
Contract Person:	Matthew Tessier
Title:	VP of Sales
Telephone Number:	315-422-4430
Fax Number:	315-422-4435
E-mail:	matt@tonybairdelectronics.com
MWBE Certification:	<input type="checkbox"/> Women owned <input checked="" type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	MBW/SDVOB business wanting to be on NYS AV Contract

Reseller	
Company Name:	Presentation Concepts Corporation
Address:	6517 Basile Rowe East Syracuse, NY 13057
Federal ID #:	16-1535373
NYS Vendor ID #:	10000029419
Contract Person:	Timothy J. Butz
Title:	President
Telephone Number:	315-437-1314
Fax Number:	315-437-0110
E-mail:	tbutz@pccav.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	On previous NYS AV Contract

Reseller	
Company Name:	nfrastructure Technologies, LLC
Address:	5 Enterprise Ave Clifton Park, NY 12065
Federal ID #:	22-3771456
NYS Vendor ID #:	1000017165
Contract Person:	Anthony Riccio
Title:	EVP – Product & Technology
Telephone Number:	518-664-3899
Fax Number:	518-664-5731
E-mail:	nyssales@nfrastructure.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	