

**22844 Attachment 8 Reseller Directory**  
**Audio Visual Equipment and Accessories**  
**Contractor Name: Atlona, Inc.**

**Reseller Information**

**Reseller**

<b>Company Name:</b>	Camcor Inc.
<b>Address:</b>	126 Greenway Blvd Buffalo NY 1422
<b>Federal ID #:</b>	56-0818892
<b>NYS Vendor ID #:</b>	1000048475
<b>Contract Person:</b>	Nelson Oldfield
<b>Title:</b>	Territory Manager
<b>Telephone Number:</b>	800-868-2462 x345
<b>Fax Number:</b>	716-632-8013
<b>E-mail:</b>	noldfield@camcor.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

**Reseller**

<b>Company Name:</b>	Presentation Concepts Corp.
<b>Address:</b>	6517 Basile Rowe, East Syracuse, NY 13057
<b>Federal ID #:</b>	16-1535373
<b>NYS Vendor ID #:</b>	1000029419
<b>Contract Person:</b>	Tim Butz
<b>Title:</b>	President
<b>Telephone Number:</b>	315-437-1314
<b>Fax Number:</b>	315-437-0110
<b>E-mail:</b>	tbutz@pccav.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

**Reseller**

<b>Company Name:</b>	Hughes TV and Communications
<b>Address:</b>	30 Vassar Rd. Poughkeepsie, NY 12603
<b>Federal ID #:</b>	14-1826318
<b>NYS Vendor ID #:</b>	1000027981
<b>Contract Person:</b>	Laura McNamarra
<b>Title:</b>	Gal Friday
<b>Telephone Number:</b>	845-462-1410
<b>Fax Number:</b>	845-4621412
<b>E-mail:</b>	sales@hughstv.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	VTC Specialties Co., Inc. dba Visual Technologies
<b>Address:</b>	1620 Burnet Ave. Syracuse, NY 13206
<b>Federal ID #:</b>	56-2357679
<b>NYS Vendor ID #:</b>	1000009518
<b>Contract Person:</b>	Jim Blair
<b>Title:</b>	Sales Manager
<b>Telephone Number:</b>	315-423-2000
<b>Fax Number:</b>	315-423-0004
<b>E-mail:</b>	mfontaine@visualtec.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Veraview LLC
<b>Address:</b>	610 Main St Suite 400 Buffalo, NY 14202
<b>Federal ID #:</b>	16-1598572
<b>NYS Vendor ID #:</b>	1000029579
<b>Contract Person:</b>	Joe Millerr
<b>Title:</b>	Sales Manager
<b>Telephone Number:</b>	716.819.4002
<b>Fax Number:</b>	716.819.6651
<b>E-mail:</b>	joem@veraview.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Audio Visual Sales and Service, Inc.
<b>Address:</b>	2601 Curry Rd. Schenectady, NY 12303
<b>Federal ID #:</b>	14-1702040
<b>NYS Vendor ID #:</b>	1000007056
<b>Contract Person:</b>	Glenn E. Lupien
<b>Title:</b>	Secretary / Treasurer
<b>Telephone Number:</b>	518-688-0640
<b>Fax Number:</b>	518-688-0634
<b>E-mail:</b>	glupien@avssi.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	The Presentation Source, Inc.
<b>Address:</b>	1 Fishers Rd., Suite 120 Pittsford, NY 14534
<b>Federal ID #:</b>	16-1515532
<b>NYS Vendor ID #:</b>	1000029378
<b>Contract Person:</b>	Laurie Widmaier
<b>Title:</b>	President
<b>Telephone Number:</b>	(585 ) 381-3070
<b>Fax Number:</b>	(585) 442-2543
<b>E-mail:</b>	lwidmaier@presentationsource.com
<b>MWBE Certification:</b>	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Toshiba American Business Solutions   AV Solutions
<b>Address:</b>	150 Metro Park Rochester, NY 14623
<b>Federal ID #:</b>	33-0865305
<b>NYS Vendor ID #:</b>	1000009105
<b>Contract Person:</b>	Bill Riley
<b>Title:</b>	Sales Manager
<b>Telephone Number:</b>	585-730-6608
<b>Fax Number:</b>	585-427-0887
<b>E-mail:</b>	bill.riley@tbs.toshiba.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Corporate Computer Solutions, Inc.
<b>Address:</b>	55 Halstead Avenue Harrison, NY 10528
<b>Federal ID #:</b>	13-3352744
<b>NYS Vendor ID #:</b>	1000006353
<b>Contract Person:</b>	Vincent Vollano
<b>Title:</b>	Sales
<b>Telephone Number:</b>	(914) 835-1105
<b>Fax Number:</b>	(914) 835-5947
<b>E-mail:</b>	vvollano@corporatecomputersol.com
<b>MWBE Certification:</b>	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	Audio-Video Corporation
<b>Address:</b>	213 Broadway Ibany, NY 12204
<b>Federal ID #:</b>	14-1426006
<b>NYS Vendor ID #:</b>	1000001596
<b>Contract Person:</b>	Scott VanRoy
<b>Title:</b>	Director of Business Development
<b>Telephone Number:</b>	518-449-7213
<b>Fax Number:</b>	518-449-1205
<b>E-mail:</b>	vanroy@audiovideocorp.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	VideoSonic Systems Inc
<b>Address:</b>	242 West 30th Street, Suite 1101 New York, NY 10001
<b>Federal ID #:</b>	11-331-7767
<b>NYS Vendor ID #:</b>	1100019074
<b>Contract Person:</b>	Glenn Polly
<b>Title:</b>	President/CEO
<b>Telephone Number:</b>	212-945-1860
<b>Fax Number:</b>	
<b>E-mail:</b>	info@videosonic.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	Audio/Visual Integration Design and Installation company.

<b>Reseller</b>	
<b>Company Name:</b>	Video Hi-Tech Corp. dba Adwar Video
<b>Address:</b>	125 Gazza Boulevard Farmingdale, NY 11735
<b>Federal ID #:</b>	11-2765013
<b>NYS Vendor ID #:</b>	1000005772
<b>Contract Person:</b>	Michael Adwar
<b>Title:</b>	President
<b>Telephone Number:</b>	631-777-7070
<b>Fax Number:</b>	631-777-7011
<b>E-mail:</b>	mike@adwarvideo.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	Authorized Reseller, Registered NYS Vendor, SBE WBE Partner (Ducat Media)

<b>Reseller</b>	
<b>Company Name:</b>	A+ Technology & Security Solutions
<b>Address:</b>	1490 North Clinton Avenue, Bayshore, NY 11706
<b>Federal ID #:</b>	11-3571518
<b>NYS Vendor ID #:</b>	1100005450
<b>Contract Person:</b>	Peter Noonan
<b>Title:</b>	Director of Sales
<b>Telephone Number:</b>	877-797-6197
<b>Fax Number:</b>	631-969-2400
<b>E-mail:</b>	pnoonan@aplustechnology.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	

<b>Reseller</b>	
<b>Company Name:</b>	General Audio-Visual, Inc.
<b>Address:</b>	92 E Merrick Road Freeport, NY 11520
<b>Federal ID #:</b>	11-2257950
<b>NYS Vendor ID #:</b>	1100065315
<b>Contract Person:</b>	Michael Dituri
<b>Title:</b>	President
<b>Telephone Number:</b>	516-623-8500
<b>Fax Number:</b>	516-623-9155
<b>E-mail:</b>	miked@gavi.com
<b>MWBE Certification:</b>	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	SYSTEM INTEGRATION-----AV & VIDEO EQUIPMENT

<b>Reseller</b>	
<b>Company Name:</b>	Planet Verte, LLC dba Custom Media Environments
<b>Address:</b>	299 Duffy Avenue Hicksville, NY 11801
<b>Federal ID #:</b>	26-3958763
<b>NYS Vendor ID #:</b>	1000019879
<b>Contract Person:</b>	Debbie Kenny
<b>Title:</b>	Business Manager
<b>Telephone Number:</b>	516-586-3600
<b>Fax Number:</b>	516-586-3487
<b>E-mail:</b>	debbie@cmeav.com
<b>MWBE Certification:</b>	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
<b>SBE:</b>	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
<b>Reseller is Authorized to:</b>	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
<b>Qualifying Criteria Applicable to this Reseller:</b>	