

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
2NPF970/B	INFOLITHIUM L SERIES BATTERY PACK	\$ 250.00	15.00%	\$ 212.50
A8X12BMDDNL	FUJINON 2/3" STD DEF W/O EXT W/SERVO & FOCUS	\$ 30,000.00	10.00%	\$ 27,000.00
A8X12BMDDNR	FUJINON 2/3" STD DEF W/O EXT W/SERVO & FOCUS	\$ 30,000.00	10.00%	\$ 27,000.00
ACDN10	AC Adaptor	\$ 773.65	15.00%	\$ 657.60
ACM21	2/3" Bayonet Mt to 1/2" Special Sony mt	\$ 1,980.00	10.00%	\$ 1,782.00
ADC77B	BLACK WINDSCREEN FOR ECM77	\$ 152.00	20.00%	\$ 121.60
ADC88	88 COLOR WIND SCREEN PACK	\$ 200.00	20.00%	\$ 160.00
ADKIT77	ECM-77 ACC KIT	\$ 175.00	20.00%	\$ 140.00
ADKIT88B	ACC. CLIP PACK - 88	\$ 231.00	20.00%	\$ 184.80
ADR44B	WINDSCREEN - BLACK	\$ 131.00	20.00%	\$ 104.80
ADR55B	WINDSCREEN - BLACK	\$ 131.00	20.00%	\$ 104.80
ADR66B	WINDSCREEN - BLACK	\$ 131.00	20.00%	\$ 104.80
ADR77B	WINDSCREEN - BLACK	\$ 131.00	20.00%	\$ 104.80
ADR88B	88 BLACK WIND SCREEN PACK	\$ 189.00	20.00%	\$ 151.20
AN-01	Active Directional Antenna for CH 14 -51	\$ 650.00	20.00%	\$ 520.00
AN820A/9L	UHF ANTENNA (CH 30-45)	\$ 282.00	20.00%	\$ 225.60
AN820A/9LL	UHF Antenna (CH 14-25)	\$ 282.00	20.00%	\$ 225.60
AN-820A/9M	Active Omni Antenna for Ch 42-51	\$ 282.00	20.00%	\$ 225.60
AXSCR1	Card Reader for AXSR5	\$ 662.65	17.00%	\$ 550.00
AXSR5	16bit raw 2k/4k recorder	\$ 6,294.12	15.00%	\$ 5,350.00
BCU1	SINGLE BATTERY CHARGER FOR XDCAMEX	\$ 190.00	15.00%	\$ 161.50
BCU2	Dual Battery Charger	\$ 360.00	15.00%	\$ 306.00
BKM17R	BVM Control Panel	\$ 1,300.00	18.40%	\$ 1,060.80
BKM220D	4:2:2 SDI IPUT ADAPTOR	\$ 525.00	15.00%	\$ 446.25
BKM250TG/3	3G/HD/SD-SDI INPUT ADAPTOR	\$ 2,340.38	15.00%	\$ 1,989.32
BKMPJ10	HDBaseT Adaptor for FHZ700L	\$ 600.00	15.00%	\$ 510.00
BKMPJ20	HD-SDI Adaptor for FH500L and FHZ700L	\$ 1,100.00	15.00%	\$ 935.00
BKP7930	CNU IF BOARD	\$ 5,477.92	18.74%	\$ 4,451.36
BKPFL752	AUDIO D/A CONVERTER BOARD	\$ 1,551.00	10.00%	\$ 1,395.90
BPU30	XDCAMEX BATTERY PACK	\$ 150.00	15.00%	\$ 127.50
BPU60	XDCAMEX BATTERY PACK	\$ 300.00	16.97%	\$ 249.09
BPU60T	BP Type Battery with DC Output..	\$ 318.00	18.00%	\$ 260.76
BPU90	XDCAMEX BATTERY PACK	\$ 450.00	15.00%	\$ 382.50
BRBKHSD2	HDSD SDI output card for BRUSF10	\$ 1,800.00	20.00%	\$ 1,440.00

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BRBKIP10	IP CONTROL CARD FOR BRCH900, BRCZ330	\$ 1,670.00	20.00%	\$ 1,336.00
BRBKSF1	OPTIONAL ANALOG SD OUTPUT CARD	\$ 1,500.00	20.00%	\$ 1,200.00
BRCH700	HD 3CCD ROBOTIC CAMERA.	\$ 8,995.00	22.50%	\$ 6,971.13
BRCH800/1	1" Exmor R CMOS HS HD PTZ Camera	\$ 8,999.00	20.00%	\$ 7,199.20
BRCH900	1/2"3 CMOS P/T/Z Camera	\$ 9,860.00	20.00%	\$ 7,888.00
BRCH900/PAC5	1/2" 3 CMOS PTZ Camera w/ez connect	\$ 11,399.00	21.16%	\$ 8,986.97
BRCX1000/1	1" Exmor R CMOS 4k/HD HS PTZ Camera	\$ 11,499.00	20.00%	\$ 9,199.20
BRUSF10	HD OPTICAL UNIT FOR BRCZ330	\$ 2,600.00	20.00%	\$ 2,080.00
BVME171	17" Trimaster EI Monitor	\$ 13,200.00	8.20%	\$ 12,117.60
BVME251	25" Trimaster EL Monitor	\$ 16,500.00	8.20%	\$ 15,147.00
BVMF170A	OLED 17" Monitor	\$ 12,000.00	23.12%	\$ 9,225.60
BZELMVS41	Audio Mixer Interface Software	\$ 32,704.00	20.00%	\$ 26,163.20
BZELMVS51	Camera Robotics Interface Software	\$ 32,704.00	20.00%	\$ 26,163.20
BZPS-7010	Data Manager Software	\$ 3,350.00	20.00%	\$ 2,680.00
BZPS-7020	Virtual Shotbox Base Software	\$ 3,350.00	20.00%	\$ 2,680.00
BZPS-7021	Virtual Shotbox 5 additional licenses	\$ 2,500.00	20.00%	\$ 2,000.00
BZPS8000	SYSTEM MANAGEMENT SOFTWARE	\$ 7,750.00	20.00%	\$ 6,200.00
BZPS8001	SWITCHER SETUP SOFTWARE	\$ 2,500.00	20.00%	\$ 2,000.00
BZPS8002	PC CONTROL SIGNAL PROCESSING SYSTEM MGR	\$ 1,700.00	20.00%	\$ 1,360.00
BZR240	STATIS MONITORING SOFTWARE	\$ 2,860.00	10.00%	\$ 2,574.00
BZRIF830	4093 X 4093 CONTROL SOFTWARE	\$ 8,030.00	10.00%	\$ 7,227.00
BZS6300	Additional M/E Software	\$ 9,500.00	20.00%	\$ 7,600.00
BZS6300/01	Additional M/E Software	\$ 9,500.00	20.00%	\$ 7,600.00
BZS6420/01	Color Corrector Software	\$ 5,000.00	20.00%	\$ 4,000.00
BZS8200	MULTI PROGRAM 2 SOFTWARE	\$ 20,000.00	20.00%	\$ 16,000.00
BZS8250	SIMPLE P/P SOFTWARE.	\$ 8,800.00	20.00%	\$ 7,040.00
BZS8420	Color Corrector Software	\$ 6,500.00	20.00%	\$ 5,200.00
BZS8420/01	Color Corrector Software	\$ 6,500.00	20.00%	\$ 5,200.00
C38B	STUDIO CONDENSER MIC	\$ 2,856.00	20.00%	\$ 2,284.80
C800GPAC	TUBE CONDENSOR MICROPHONE PACKAGE	\$ 11,308.00	20.00%	\$ 9,046.40
CAC12	MIC HOLDER FOR DXC SERIES	\$ 210.00	15.00%	\$ 178.50
CAF70	Optical Fiber Adaptor for HXCD70 or PMW Series Camcorder	\$ 5,110.00	10.00%	\$ 4,599.00
CATX70	TRIAx SYSTEM	\$ 6,949.60	15.00%	\$ 5,907.16
CAWR855	WIRELESS RECEIVER CASE	\$ 673.49	20.00%	\$ 538.79

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CBK55BK	EFP Style Buildup Kit	\$ 5,850.00	14.60%	\$ 4,995.90
CBK55PD	Codec Board	\$ 2,250.00	10.00%	\$ 2,025.00
CBKNA1	Network Adapter KIT	\$ 189.00	10.00%	\$ 170.10
CBKWA02	Wireless LAN Adapter 5GHz-2.4GHz.	\$ 179.00	10.00%	\$ 161.10
CBK-Z450UK	X400 to Z450 Upgrade kit	\$ 12,900.00	10.00%	\$ 11,610.00
CBKZ55FX	PMWF5 4K Upgrade License	\$ 1,100.00	9.00%	\$ 1,001.00
CBKZSLMP	MPEG HD License Upgrade for PXW70 AND PXWFS5	\$ 629.00	21.00%	\$ 496.91
CBKZX70FX	4K Upgrade License for PXWX70	\$ 629.00	21.00%	\$ 496.91
CCA5/100US	100M CBL RCP/CNU/MSU TO BVP/HDC CAMERAS	\$ 980.00	15.00%	\$ 833.00
CCA5/10US	Camera Cable	\$ 280.00	15.00%	\$ 238.00
CCA5/30US	Camera Cable	\$ 430.00	15.00%	\$ 365.50
CCA5/3US	CAMERA CABLE	\$ 220.00	15.00%	\$ 187.00
CCA5/50US	100M CBL RCP/CNU/MSU TO BVP/HDC CAMERAS	\$ 590.00	15.00%	\$ 501.50
CCBF1000M	Duplex Fiber Cable for HDCX310,1000 Meter Cable	\$ 3,280.00	10.00%	\$ 2,952.00
CCBF100M	Duplex Fiber Cable for HDCX310,100 Meter Cable	\$ 520.89	10.00%	\$ 468.80
CCBF10M	Duplex Fiber Cable for HDCX310,10 Meter Cable	\$ 296.71	10.00%	\$ 267.04
CCBF200M	Duplex Fiber Cable for HDCX310,200 Meter Cable	\$ 784.00	10.00%	\$ 705.60
CCBF30M	Duplex Fiber Cable for HDCX310,30 Meter Cable	\$ 336.71	10.00%	\$ 303.04
CCBF500M	Duplex Fiber Cable for HDCX310,500 Meter Cable	\$ 1,573.33	10.00%	\$ 1,416.00
CCDDX2	SIGNAL CABLE COPPER W 12V CONE	\$ 50.00	15.00%	\$ 42.50
CCFCM100	100M OPTICAL FIBER CABLE FOR BRC-300	\$ 700.00	20.00%	\$ 560.00
CCMC12P02/US	2 METER CABLE	\$ 119.00	20.00%	\$ 95.20
CCTA25	1/2" TRIAX CABLE	\$ 626.67	10.00%	\$ 564.00
CCTA50	1/2" TRIAX CABLE	\$ 808.89	10.00%	\$ 728.00
CCTB100	3/8" Triax Assy, 100M	\$ 846.22	10.00%	\$ 761.60
CCTB25	3/8" TRIAX ASSY, 25M	\$ 518.22	10.00%	\$ 466.40
CCTB50	3/8" TRIAX ASSY, 50M	\$ 627.56	10.00%	\$ 564.80
CCZAD10	CAMERA CABLE W/SDI OUT	\$ 700.00	15.00%	\$ 595.00
CCZAD100	100M MULTICORE SDI CABLE	\$ 1,930.67	15.00%	\$ 1,641.07
CCZAD150	150M MULTICORE SDI CABLE	\$ 2,616.00	15.00%	\$ 2,223.60
CCZAHDC100	CAMERA CABLE WITH DUAL HDSDI OUT 100M	\$ 2,865.78	5.00%	\$ 2,722.49
CCZZ1B	CONNECTOR FOR CCZ CABLE(BULK)	\$ 194.18	15.00%	\$ 165.05
CCZZ1E	CONNECTOR FOR CCZ CABLE	\$ 163.52	15.00%	\$ 138.99
CUC31	Condenser Mic Head for DWM02	\$ 850.00	20.00%	\$ 680.00

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CUF31	Vocal Mic Head for DWM02	\$ 650.00	20.00%	\$ 520.00
CUF32	Interview MIC Head for DWM 02	\$ 313.00	20.00%	\$ 250.40
DC78	LAV MIC XLR ADAPTOR	\$ 122.00	20.00%	\$ 97.60
DMXP01	PORTABLE DIGITAL MIXER	\$ 3,462.00	20.00%	\$ 2,769.60
DVFEL100	OLED Viewfinder for PMW-F5 and F55	\$ 5,800.00	15.00%	\$ 4,930.00
DVFL350	LCD OLED Viewfinder for PMW-F5 and F55	\$ 3,800.00	15.00%	\$ 3,230.00
DVFL700	LCD 7"Full HD Monitor	\$ 5,000.00	17.00%	\$ 4,150.00
DWA-01D	Digital Wireless Adapter	\$ 944.00	20.00%	\$ 755.20
DWAF01D	Digital Wireless Adapter	\$ 1,099.00	20.00%	\$ 879.20
DWM02N/14	Digital Wireless Handheld Transmitter (No Mic Head)	\$ 1,950.00	20.00%	\$ 1,560.00
DWM02N/30	Digital Wireless Handheld Transmitter (No Mic Head)	\$ 1,950.00	20.00%	\$ 1,560.00
DWM02N/42	Digital Wireless Handheld Transmitter (No Mic Head)	\$ 1,950.00	20.00%	\$ 1,560.00
DWRR02DN	Digital Wireless Receiver (Covers TV GPs 14/30/42)	\$ 4,699.00	20.00%	\$ 3,759.20
DWR-S02D/14	Digital Wireless Receiver	\$ 2,979.00	20.00%	\$ 2,383.20
DWRS02DN/14	Digital Wireless Slot-In Receiver	\$ 2,979.00	20.00%	\$ 2,383.20
DWRS02DN/30	Digital Wireless Slot-In Receiver	\$ 2,979.00	20.00%	\$ 2,383.20
DWRS02DN/42	Digital Wireless Slot-In Receiver	\$ 2,979.00	20.00%	\$ 2,383.20
DWTB01N/14	Digital Wireless Bodypack Transmitter	\$ 2,299.00	20.00%	\$ 1,839.20
DWTB01N/30	Digital Wireless Bodypack Transmitter	\$ 2,299.00	20.00%	\$ 1,839.20
DWTB01N/42	Digital Wireless Bodypack Transmitter	\$ 2,299.00	20.00%	\$ 1,839.20
DWTP01N/14	Digital Wireless Plug-on Transmitter	\$ 2,059.00	20.00%	\$ 1,647.20
DWTP01N/30	Digital Wireless Plug-on Transmitter	\$ 2,059.00	20.00%	\$ 1,647.20
DWTP01N/42	Digital Wireless Plug-on Transmitter	\$ 2,059.00	20.00%	\$ 1,647.20
DXC390	COLOR CAMERA	\$ 3,515.00	27.85%	\$ 2,536.07
DXFC50WA	ELECTRONIC VIEWFINDER	\$ 2,360.82	19.15%	\$ 1,908.72
EC15CF	MIC CABLE FOR WRT820A/WRT28	\$ 96.00	20.00%	\$ 76.80
ECM166BC	ELECTRET CONDENSER MICROPHONE	\$ 163.00	20.00%	\$ 130.40
ECM166BMP	LAVELIER MIC.	\$ 163.00	20.00%	\$ 130.40
ECM322BC	HEADSET MIC	\$ 200.00	20.00%	\$ 160.00
ECM322BMP	HEADSET MIC	\$ 184.00	20.00%	\$ 147.20
ECM44B	ELECTRET CONDENSER MIC	\$ 272.00	20.00%	\$ 217.60
ECM44BC	ELECTRET CONDENSER MIC	\$ 148.00	20.00%	\$ 118.40
ECM44BMP	ELECTRET CONDENSOR MIC	\$ 148.00	20.00%	\$ 118.40
ECM44BPT	ELECTRET CONDENSER MIC	\$ 159.00	20.00%	\$ 127.20

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ECM55B	ELECTRET CONDENSER MICROPHONE	\$ 447.00	20.00%	\$ 357.60
ECM66B	ELECTRET CONDENSER MIC	\$ 537.00	20.00%	\$ 429.60
ECM66BC	ELECTRET CONDENSER MIC	\$ 370.00	20.00%	\$ 296.00
ECM673/9X	Shotgun MIC	\$ 357.00	20.00%	\$ 285.60
ECM674/9X	Shotgun MIC (Battery and Phantom Power)	\$ 449.00	20.00%	\$ 359.20
ECM6789X	Shotgun MIC	\$ 854.00	20.00%	\$ 683.20
ECM-680S	Stereo/Mono Shotgun Mic	\$ 1,092.00	33.29%	\$ 728.47
ECM77B	ELECTRET CONDENSER MICROPHONE	\$ 512.00	33.29%	\$ 341.56
ECM77BMP	LAVELIER MIC.	\$ 364.00	20.00%	\$ 291.20
ECM77BPT	ELECTRET CONDENSER MIC	\$ 383.00	20.00%	\$ 306.40
ECM88B	ELECTRET CONDENSER MIC.	\$ 663.00	20.00%	\$ 530.40
ECM88BC	ELECTRET CONDENSER MIC.	\$ 522.00	20.00%	\$ 417.60
ECM88BPT	ELECTRET CONDENSER MIC.	\$ 510.00	20.00%	\$ 408.00
ECMFT5BC	Condenser Lavelier Microphone	\$ 375.00	20.00%	\$ 300.00
ECMFT5BMP	Condenser Lavelier Microphone	\$ 365.00	20.00%	\$ 292.00
ECMMS2	Stereo Mic for Camera Applications	\$ 375.00	20.00%	\$ 300.00
ECMVG1	Short Shotgun MIC for NXCAM	\$ 260.00	20.00%	\$ 208.00
ELCMVS01	LIVE PRODUCTION SOFTWARE	\$ 175,000.00	20.00%	\$ 140,000.00
EVID100	PAN TILT ZOOM COLOR CAMERA	\$ 1,200.00	15.00%	\$ 1,020.00
EVID70	PAN TILT ZOOM CAMERA	\$ 1,220.00	15.00%	\$ 1,037.00
EVID70/W	PTZ COLOR VIDEO CAMERA WHITE	\$ 1,220.00	15.00%	\$ 1,037.00
EVID70W/PAC2	PTZ COLOR VIDEO CAMERA WHITE	\$ 2,529.00	15.00%	\$ 2,149.65
EVID80	18X NTSC SD PTZ CAMERA	\$ 1,197.00	15.00%	\$ 1,017.45
EVID80/PAC2	PTZ CAMERA PACKAGE BLACK	\$ 2,506.00	15.00%	\$ 2,130.10
EVID80/W	18X NTSC SD PTZ CAMERA (WHITE)	\$ 1,197.00	15.00%	\$ 1,017.45
EVID80W/PAC2	18x PTZ CAMERA (WHITE) WITH RC2-SDX EZ-2-CONNECT CABLE KIT	\$ 2,506.00	15.00%	\$ 2,130.10
EVID90	28X SD NTSC PTZ CAMERA BLACK	\$ 1,349.00	15.00%	\$ 1,146.65
EVID90/PAC2	28x PTZ CAMERA WITH RC2-SDX EZ-2-CONNECT CABLE KIT	\$ 2,658.00	15.00%	\$ 2,259.30
EVID90/W	28X NTSC SD PTZ CAMERA (WHITE)	\$ 1,349.00	15.00%	\$ 1,146.65
EVID90W/PAC2	28x PTZ CAMERA (WHITE) WITH RC2-SDX EZ-2-CONNECT CABLE KIT	\$ 2,658.00	15.00%	\$ 2,259.30
F112	INTERVIEW MIC	\$ 215.00	20.00%	\$ 172.00
F780/9X	Dynamic Vocal Mic	\$ 481.00	20.00%	\$ 384.80

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FWD100Z9D	100"UHD HDR Display	\$ 64,199.99	19.00%	\$ 52,001.99
FWD43X800E	43" UHD Display	\$ 989.99	18.40%	\$ 807.83
FWD48W650D	48" ProBravia Full HD Display	\$ 734.98	28.72%	\$ 523.89
FWD49X800E	49" UHD Display	\$ 1,119.99	18.40%	\$ 913.91
FWD49X900E	49" UHD Display	\$ 1,549.99	18.40%	\$ 1,264.79
FWD55X800E	55" UHD Display	\$ 1,459.99	18.40%	\$ 1,191.35
FWD55X900E	55" UHD Display	\$ 2,019.99	18.40%	\$ 1,648.31
FWD65X850E	65" UHD Display	\$ 2,419.99	18.40%	\$ 1,974.71
FWD65X900E	65" UHD Display	\$ 2,969.99	18.40%	\$ 2,423.51
FWD65Z9D	65" UHD HDR Display	\$ 6,599.99	19.00%	\$ 5,345.99
FWD75X850E	75" UHD Display	\$ 4,239.99	18.40%	\$ 3,459.83
FWD75X900E	75" UHD Display	\$ 5,339.99	18.40%	\$ 4,357.43
FWD75Z9D	75" UHD HDR Display	\$ 10,599.99	19.00%	\$ 8,585.99
FWD85X850D	85" 4k Display	\$ 8,599.99	18.40%	\$ 7,017.59
HA13X45BRD	FUJINON HD LENS WITH PRECISION FOCUS	\$ 46,800.00	10.00%	\$ 42,120.00
HA16X63BERDS	FUJINON LENS WITH 2X EXT WITH SERVO ZOOM	\$ 28,650.00	10.00%	\$ 25,785.00
HA16X63BERM	FUJINON LENS WITH 2X EXT	\$ 26,800.00	10.00%	\$ 24,120.00
HA16X63BEZD58	FUJINON 2/3" HD QUICKFRAME LENS W/2X EXT	\$ 29,900.00	10.00%	\$ 26,910.00
HA16X63BEZD5D	FUJINON 2/3"HD QUICKFRAME W/16 BIT LENS W/2X EXT	\$ 35,300.00	10.00%	\$ 31,770.00
HA18X76BRD	FUJINON LENS W/O EXT	\$ 16,650.00	10.00%	\$ 14,985.00
HA18X76BRM	FUJINON LENS W/O EXT	\$ 14,800.00	10.00%	\$ 13,320.00
HA18X76BZD5D	FUJINON 2/3"HD QUICKFRAME W/16 BIT LENS W/2X EXT	\$ 23,300.00	10.00%	\$ 20,970.00
HA22X73BRD	FUJINON HD LENS WITH PRECISION FOCUS	\$ 52,000.00	10.00%	\$ 46,800.00
HDC2400L	HD Multi Format Camera Fiber 3G	\$ 70,000.00	20.00%	\$ 56,000.00
HDC2500L	HD Multi Format Camera Fiber 3G	\$ 93,000.00	24.34%	\$ 70,363.80
HDC2570	Digital Triax Camera System	\$ 79,000.00	20.00%	\$ 63,200.00
HDCE100	Single Mode Fiber Camera Extension	\$ 3,605.00	20.00%	\$ 2,884.00
HDCU2000L	Full Rack CCU for HDC2400/2500	\$ 38,836.00	24.22%	\$ 29,429.92
HDCU2500L	Half Rack CCU for HDC2400/2500	\$ 30,000.00	20.00%	\$ 24,000.00
HDFX200	TRIAx TO FIBER ADAPTOR RECEIVER BOX	\$ 11,242.00	20.00%	\$ 8,993.60
HDLA1500B	LARGE LENS ADAPTOR/BLACK	\$ 25,039.00	20.00%	\$ 20,031.20
HDLA1500W	LARGE LENS ADAPTOR.	\$ 25,039.00	20.00%	\$ 20,031.20
HDLA1505B	LARGE LENS ADAPTOR (B) W/LCD CAPABLE	\$ 22,484.00	24.22%	\$ 17,038.38
HDLA1505W	LARGE LENS ADAPTOR (W) W/LCD CAPABLE	\$ 22,484.00	20.00%	\$ 17,987.20

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HDLA1507US	LARGE VIEWFINDER ADAPTER	\$ 21,462.00	20.00%	\$ 17,169.60
HDTX200	FIBER TO TRIAX CAMERA ADAPTOR	\$ 15,330.00	20.00%	\$ 12,264.00
HDVFEL70	VIEWFINDER FOR HD STUDIO CAMERA	\$ 13,286.00	10.00%	\$ 11,957.40
HDVFEL75	VIEWFINDER FOR HD PORTABLE CAMERA	\$ 10,526.60	18.75%	\$ 8,552.86
HDVFL750	7" LCD HD Viewfinder	\$ 6,300.00	10.00%	\$ 5,670.00
HJ40X10BIASDV	Canon 2/3" HDTV Portable with Full Servo Kit	\$ 90,200.00	10.00%	\$ 81,180.00
HJ40X14BIASDV	Canon 2/3" HDTV Portable with Full Servo Kit	\$ 95,520.00	10.00%	\$ 85,968.00
HKCTR27	TRIAx CAMERA SIDE PANEL	\$ 13,797.00	20.00%	\$ 11,037.60
HKCU1001	NTSC ANALOG INTERFACE	\$ 3,965.36	20.00%	\$ 3,172.29
HKCU1003	24P BOARD	\$ 7,828.52	20.00%	\$ 6,262.82
HKCU1005	SDI (SD HD) EXPANSION INTERFACE BOARD	\$ 5,670.00	20.00%	\$ 4,536.00
HKCUFP2	CCU Control Panel	\$ 1,839.60	10.00%	\$ 1,655.64
HKCUSM100	CCU Extension Adaptor	\$ 2,060.00	10.00%	\$ 1,854.00
HKPSU01	POWER SUPPLY UNIT	\$ 766.50	10.00%	\$ 689.85
HKPSU02	POWER SUPPLY UNIT	\$ 1,093.54	20.00%	\$ 874.83
HS16X46BERM	FUJINON 1/2" HD LENS W/O EXT,DOUBLE HOT SHOE	\$ 26,800.00	10.00%	\$ 24,120.00
HS18X55BERDS	FUJINON 1/2" HD LENS W/O EXT,DOUBLE HOT SHOE	\$ 22,650.00	10.00%	\$ 20,385.00
HSC100R	Multiformat Camera System	\$ 25,415.00	29.50%	\$ 17,917.58
HSC100RF	Multiformat Camera System	\$ 25,415.00	29.50%	\$ 17,917.58
HSC300R	Multiformat Camera System	\$ 37,315.00	29.50%	\$ 26,307.08
HSC300RF	Multiformat Camera System	\$ 37,315.00	29.50%	\$ 26,307.08
HSCU300R	CCUfor HSC300R	\$ 13,600.00	29.50%	\$ 9,588.00
HSCU300RF	CCU for HSC300RF	\$ 13,899.20	15.00%	\$ 11,814.32
HVLLBPC	LED Battery Video Light	\$ 649.99	10.00%	\$ 584.99
HXCD70H	2/3" 3 Chip HD Multicore Studio Camera head	\$ 14,450.00	18.40%	\$ 11,791.20
HXCD70K	2/3" 3 chip HD Multicore Studio Camera Kit	\$ 19,550.00	18.40%	\$ 15,952.80
HXCfB75H	Portable High Def Camera	\$ 14,885.00	19.00%	\$ 12,056.85
HXCfB75KC	HD Camera Head VF/MIC/20x Lens	\$ 20,135.00	19.00%	\$ 16,309.35
HXCfB75SC	HD Camera Head 20x lens/HDVFL750	\$ 17,800.00	19.00%	\$ 14,418.00
HXCUD70	Multicore CCU with Control	\$ 7,383.95	17.10%	\$ 6,121.29
HXCUFB70	Optical Fiber CCU for HXCD70 with CAFB 70	\$ 7,818.30	10.00%	\$ 7,036.47
HXCUTX70	CCU for for HXCD70	\$ 9,350.00	10.00%	\$ 8,415.00
HXR-FMU128	Flash Recording Unit	\$ 800.00	10.00%	\$ 720.00
HXRNX100	NXCAM (1.0" Type back illuminated ExmorR CMOS)	\$ 1,949.00	10.00%	\$ 1,754.10

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
HXRNX5R	NXCAM (3 Chips 1/2.8 type "Exmor"CMOS Sensor)	\$ 3,649.00	10.00%	\$ 3,284.10
HXRMC2500	Shoulder Mount AVCHD Camcorder	\$ 1,599.00	10.00%	\$ 1,439.10
HZCUMC3	Multi Camera Software for HSCU300R/RF	\$ 10,300.00	10.00%	\$ 9,270.00
IFUWLM3	Wireless LAN module for E200 series Projector	\$ 89.00	15.00%	\$ 75.65
IPDESKTOPUSB	IP Desktop USB	\$ 499.00	30.00%	\$ 349.30
K1314	L-TYPE PASSIVE ANTENNA	\$ 35.00	20.00%	\$ 28.00
K1324	MINI PLUG CONNECTOR, BLACK	\$ 30.00	20.00%	\$ 24.00
KH13X45KRSD	Canon 1/2"Portable ENG/EFP Zoom Lens	\$ 12,800.00	10.00%	\$ 11,520.00
KJ10X45BIASEA	Canon 2/3" HDgc Portable Lens w/focus motor	\$ 30,200.00	10.00%	\$ 27,180.00
KJ10X45BIRSEA	Canon 2/3" HDgc Portable ENG/EFP Zoom Lens	\$ 28,300.00	10.00%	\$ 25,470.00
KJ13X6BKRS	HD 2/3 LENS	\$ 12,800.00	10.00%	\$ 11,520.00
KJ17EX7.7BIASE	Canon HD LENS	\$ 18,400.00	10.00%	\$ 16,560.00
KJ17X77BIRSE	Canon 2/3" HDgc Portable ENG/EFP Zoom Lens	\$ 16,500.00	10.00%	\$ 14,850.00
KJ20X82BIRSD	Canon 2/3" HDgc Portable ENG/EFP Zoom Lens	\$ 7,900.00	10.00%	\$ 7,110.00
KJ22X76BIASE	Canon 2/3" HDgc Portable Lens w/focus motor	\$ 31,200.00	10.00%	\$ 28,080.00
KJ22X76BIRSE	Canon 2/3" HDgc Portable ENG/EFP Zoom Lens	\$ 29,300.00	10.00%	\$ 26,370.00
LC300K1AME	Hard case for the PMW300K1	\$ 599.00	10.00%	\$ 539.10
LCSF01D	Soft Case	\$ 249.00	20.00%	\$ 199.20
LCV1TH	Hard Transit Case for HVR-V1U Camcorder	\$ 226.60	15.00%	\$ 192.61
LCX180AME	hard case for PXW-X180	\$ 339.00	10.00%	\$ 305.10
LCX200AME	hard case for PXW-X200	\$ 339.00	10.00%	\$ 305.10
LCX70SKB	carrying case for PXW-X70	\$ 189.00	10.00%	\$ 170.10
LMD1510W	15.6" widescreen entry level LCD	\$ 949.00	15.00%	\$ 806.65
LMD2110W	Multi-format Professional Monitor	\$ 1,199.00	15.00%	\$ 1,019.15
LMD2451TD	Professional 3D LCD Monitor	\$ 6,510.00	20.00%	\$ 5,208.00
LMD941W	9-inch wide WVGA monitor with 3G-HD-SDI	\$ 2,600.00	15.00%	\$ 2,210.00
LMDA170	17" Production Video LCD Monitor	\$ 3,000.00	20.00%	\$ 2,400.00
LMDA220	22" Production Video LCD Monitor	\$ 3,600.00	20.00%	\$ 2,880.00
LMDA240	24" Production Video LCD Monitor	\$ 4,000.00	20.00%	\$ 3,200.00
LMDB170	17" Entry Level Production Monitor	\$ 1,700.00	20.00%	\$ 1,360.00
LMPC200	REPLACEMENT LAMP FOR VPL-CX100 SERIES.	\$ 399.00	15.00%	\$ 339.15
LMPC240	Replacement Lamp for CX235,CW255	\$ 199.00	15.00%	\$ 169.15
LMPC250	Replacement Lamp for CH350, CH355	\$ 199.00	15.00%	\$ 169.15
LMPC280	Replacement Lamp for CX275, CW275	\$ 199.00	15.00%	\$ 169.15

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
LMPC281	Replacement Lamp for CH370, CH375	\$ 199.00	15.00%	\$ 169.15
LMPD200	Replacement Lamp for VPL-DX10,DX11,DX15	\$ 399.00	15.00%	\$ 339.15
LMPD213	Replacement Lamp for D120 series Projector	\$ 199.00	15.00%	\$ 169.15
LMPE190	Spare Lamp for the VPL-ES5/EX5	\$ 299.00	15.00%	\$ 254.15
LMPE191	Replacement Lamp for VPL-ES7, EX7, EX70	\$ 299.00	15.00%	\$ 254.15
LMPE211	LAMP EX100,120,145,175	\$ 299.00	15.00%	\$ 254.15
LMPE212	Replacement Lamp	\$ 125.00	15.00%	\$ 106.25
LMPE220	Replacement Lamp	\$ 125.00	15.00%	\$ 106.25
LMPE221	Replacement Lamp for E300 Series Projector	\$ 149.00	15.00%	\$ 126.65
LMPF230	Replacement Lamp for FX30	\$ 399.00	15.00%	\$ 339.15
LMPF270	REPLACEMENT LAMP FOR VPL-FE40 / FX40	\$ 500.00	15.00%	\$ 425.00
LMPF271	Spare lamp for VPL-FH300L and VPL-FW300L	\$ 750.00	15.00%	\$ 637.50
LMPF272	Replacement Lamp for FX35 and FH31	\$ 469.00	15.00%	\$ 398.65
LMPF280	Replacement Lamp for FH60 and FW65	\$ 399.00	15.00%	\$ 339.15
LMPF300	LAMP-FX51	\$ 715.00	15.00%	\$ 607.75
LMPF330	Replacement Lamp for FX500L and FH500L	\$ 585.00	15.00%	\$ 497.25
LMPF331	Replacement Lamp for FX37and FH36	\$ 499.00	15.00%	\$ 424.15
LMPF370	Replacement Lamp for FH65 and FW65	\$ 449.00	15.00%	\$ 381.65
LMPM200	Replacement Lamp for VPL-MX20 & VPL-MX25	\$ 399.00	15.00%	\$ 339.15
LMPP260	LAMP-PX35, PX40, PX41	\$ 550.00	15.00%	\$ 467.50
LO32BMT	LENS MOUNT ADAPTOR	\$ 761.90	10.00%	\$ 685.71
MB529	Mounting Bracket for LMD-2050W - 2030W	\$ 265.72	15.00%	\$ 225.86
MB531	19" EIA Rack Mount Bracket for LMD940W	\$ 306.60	15.00%	\$ 260.61
MB532	Blank Panel for MB531 Rack Mount.	\$ 122.64	15.00%	\$ 104.24
MB535	Bracket for rack mount for LMD 1510W	\$ 199.29	15.00%	\$ 169.40
MB8N/9F	Tuner Frame	\$ 3,350.00	20.00%	\$ 2,680.00
MBP17	Mounting Bracket for PVMA-170	\$ 250.00	15.00%	\$ 212.50
MBX6	Tuner Rack Frame for URX-M2/3032 or URX-M2/4244	\$ 926.00	20.00%	\$ 740.80
MCS8M	All in one HD/SD Switcher	\$ 6,745.20	19.00%	\$ 5,463.61
MCX500	All in one HD/SD Switcher	\$ 2,500.00	10.00%	\$ 2,250.00
MDR7502	MONITOR HEADPHONE.	\$ 65.00	20.00%	\$ 52.00
MDR7506	Monitor Headphone (Folding Type)	\$ 130.00	25.00%	\$ 97.50
MDR7510	Professional Headphones	\$ 149.99	20.00%	\$ 119.99
MDR7520	Professional Headphones	\$ 499.99	20.00%	\$ 399.99

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
MDR7550	Professiona In Ear Headphones	\$ 349.99	20.00%	\$ 279.99
MEADSD02	SDHC/SDXC Card Adaptor..	\$ 145.00	18.00%	\$ 118.90
MKE8021A	SDI INTERFACE BOARD FOR MVE8000A.	\$ 9,709.00	25.00%	\$ 7,281.75
MKE8040A	2 CHANNEL EFFECTS BOARD FOR MVE8000.	\$ 30,660.00	25.00%	\$ 22,995.00
MKE9021M	INPUT/OUTPUT BOARD SET	\$ 5,900.00	25.00%	\$ 4,425.00
MKS2700	DEVICE CONTROL UNIT.	\$ 7,154.00	20.00%	\$ 5,723.20
MKS6550	Format Converter Board for MVS3000, 6520,6530	\$ 5,621.00	20.00%	\$ 4,496.80
MKS6570	Digital Multi Effect Board Set,MVS6520, 6530	\$ 4,905.60	20.00%	\$ 3,924.48
MKS8010B	System Control Unit	\$ 18,396.00	20.00%	\$ 14,716.80
MKS8013A	32 CROSS POINT AUX MODULE	\$ 9,402.40	20.00%	\$ 7,521.92
MKS8014A	24 AUX BUS MODULE	\$ 6,520.00	20.00%	\$ 5,216.00
MKS8015A	16 AUX BUS MODULE	\$ 4,810.00	20.00%	\$ 3,848.00
MKS8017A	32 XPT MODULE	\$ 7,777.42	20.00%	\$ 6,221.94
MKS8018A	24 BUTTON XPT MODULE	\$ 5,621.00	20.00%	\$ 4,496.80
MKS8019A	16 BUTTON CROSSPOINT MODULE	\$ 3,830.00	20.00%	\$ 3,064.00
MKS8020A	STANDARD TRANSITION MODULE	\$ 2,514.12	20.00%	\$ 2,011.30
MKS8024A	FLEXIPAD MODULE	\$ 2,514.12	20.00%	\$ 2,011.30
MKS8026A	10 KEY PAD MODULE	\$ 1,543.22	20.00%	\$ 1,234.58
MKS8027A	SONY COMPACT TRANSITION RIGHT MODULE	\$ 1,860.00	20.00%	\$ 1,488.00
MKS8028A	SONY COMPACT TRANSITION LEFT MODULE	\$ 1,860.00	20.00%	\$ 1,488.00
MKS8030A	KEY FRAME MODULE	\$ 1,563.66	20.00%	\$ 1,250.93
MKS8031AJS	JOY STICK MODULE	\$ 3,137.54	20.00%	\$ 2,510.03
MKS8031ATB	TRACK BALL MODULE	\$ 1,471.68	20.00%	\$ 1,177.34
MKS8032A	SONY DSK FADER MODULE	\$ 2,180.00	20.00%	\$ 1,744.00
MKS8033A	SHOTBOX/UTILITY MODULE	\$ 6,622.56	20.00%	\$ 5,298.05
MKS8034ADK	DSK/FADE TO BLACK MODULE	\$ 1,340.00	20.00%	\$ 1,072.00
MKS8034AFB	FTB MODULE	\$ 570.00	20.00%	\$ 456.00
MKS8035A	KEY CONTROL MODULE	\$ 1,962.24	20.00%	\$ 1,569.79
MKS8036A	Device Control Module..	\$ 3,066.00	20.00%	\$ 2,452.80
MKS8040	BLANK PANEL (1/3)	\$ 730.00	20.00%	\$ 584.00
MKS8041	BLANK PANEL (1/2)	\$ 827.82	20.00%	\$ 662.26
MKS8042	1/6 BLANK PANEL	\$ 173.74	20.00%	\$ 138.99
MKS8075A	EXTENSION ADAPTER	\$ 1,052.66	20.00%	\$ 842.13
MKS8082	AUX BUS REMOTE PANEL	\$ 7,859.18	20.00%	\$ 6,287.34

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
MKS8700	DEVICE CONTROL UNIT	\$ 8,329.30	20.00%	\$ 6,663.44
MKS8701	TALLY/GPI OUTPUT BOARD	\$ 1,246.84	20.00%	\$ 997.47
MKS8702	SERIAL INTERFACE BOARD	\$ 2,943.36	20.00%	\$ 2,354.69
MKS9011A	1 M/E CONTROL PANEL.	\$ 18,350.00	20.00%	\$ 14,680.00
MKS9012A	2 M/E CONTROL PANEL.	\$ 26,380.00	20.00%	\$ 21,104.00
MSU1500	Master Set up Unit	\$ 13,080.00	20.00%	\$ 10,464.00
MVS/TRIA1	1 Channel DDR 1 Hour Storage for MVS	\$ 12,900.00	20.00%	\$ 10,320.00
MVS/TRIA3A	3 Channel DDR 2 Hour Storage for MVS	\$ 21,900.00	20.00%	\$ 17,520.00
MVS/TRIA3B	3 Channel DDR 4 Hour Storage for MVS	\$ 22,900.00	20.00%	\$ 18,320.00
MVS3000APAC	HD/SD Multiformat Switcher	\$ 37,303.00	17.00%	\$ 30,961.49
MVS6530PAC	Multi Format Switcher 3ME Processor	\$ 97,805.54	20.94%	\$ 77,325.06
MVS7000X	Multi Format Production Switcher	\$ 74,606.00	29.68%	\$ 52,462.94
PAM200	MOUNT FOR E- AND C-CLASS PROJECTORS	\$ 179.00	15.00%	\$ 152.15
PAM400	Ceiling Mount-VPLFH300L/FW300L	\$ 200.00	15.00%	\$ 170.00
PAM400EXP	Extension Pole For PAM400	\$ 159.00	15.00%	\$ 135.15
PAM600	Ceiling Mount-VPLF30,FHZ55 and F60 Series	\$ 400.00	15.00%	\$ 340.00
PDW850	PROFESSIONAL XDCAM	\$ 30,455.60	24.22%	\$ 23,079.25
PDWF1600	Sony Professional Disc Recorder	\$ 30,030.00	10.00%	\$ 27,027.00
PDWHD1550	Professional Disc Recorder	\$ 28,105.00	21.80%	\$ 21,978.11
PDWHR1/MK1	Field Deck Recorder with Card Option	\$ 21,819.17	10.00%	\$ 19,637.25
PDWU2	Professional Disc Drive Unit	\$ 4,322.40	19.71%	\$ 3,470.45
PFVL10/PAC	INTERFACE UNIT PAC	\$ 1,080.00	10.00%	\$ 972.00
PFVSP3100*	SIGNAL PROCESSING UNIT	\$ 2,740.00	10.00%	\$ 2,466.00
PKF30LA1	Lens Adaptor	\$ 49.00	15.00%	\$ 41.65
PKF500LA1	Lens Adaptor for 500L series	\$ 49.00	15.00%	\$ 41.65
PKF500LA2	Lens Adaptor for 500L series	\$ 49.00	15.00%	\$ 41.65
PMW1000	HALF RACK HD422 SxS RECORDER/PLAYER	\$ 8,891.14	16.97%	\$ 7,382.31
PMWF5	CineAlta 4K PMW Camcorder	\$ 19,400.00	15.00%	\$ 16,490.00
PMWF55	CineAlta 4K PMW Camcorder	\$ 34,927.71	17.00%	\$ 28,990.00
PMWPZ1	4K/HD SxS Memory Player	\$ 2,349.00	17.00%	\$ 1,949.67
PMWRX50	XDCAM HD422 Portable SxS Card Rec/Player	\$ 4,999.00	24.00%	\$ 3,799.24
PVMA170	17" Pro OLED Monitor	\$ 5,006.78	15.00%	\$ 4,255.76
PVMA250	25" Pro OLED Monitor	\$ 7,051.79	15.00%	\$ 5,994.02
PVMX300	4K Picture LCD monitor	\$ 21,500.00	15.00%	\$ 18,275.00

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
PWS110RX1	Network RX Station	\$ 7,985.00	22.24%	\$ 6,209.14
PXWFS5	4K XDCAM Super 35mm Handheld	\$ 6,879.00	16.42%	\$ 5,749.47
PXWFS5K	4K XDCAM Super 35mm Handheld w/lens	\$ 7,479.00	16.42%	\$ 6,250.95
PXWFS7	4K XDCAM Super 35mm Camcorder	\$ 10,199.00	16.65%	\$ 8,500.87
PXWFS7M2	4K XDCAM Camcorder w/o Lens	\$ 11,999.00	16.65%	\$ 10,001.17
PXWFS7M2K	4K XDCAM Camcorder w/Lens	\$ 15,599.00	16.65%	\$ 13,001.77
PXWK501	Apple DNxHD Option Keyfor PXW-X500	\$ 1,470.00	17.00%	\$ 1,220.10
PXWK502	Avid DNxHD Option Key for PXW-X500	\$ 1,470.00	17.00%	\$ 1,220.10
PXWK503	Sony XAVC Slow & Quick Option Key	\$ 1,845.00	17.00%	\$ 1,531.35
PXWX160	1/3 3CMOS Solid-State Memory Camcorder	\$ 4,499.00	15.00%	\$ 3,824.15
PXWX180	1/3 3CMOS Solid-State Memory Camcorder..	\$ 5,049.00	15.00%	\$ 4,291.65
PXWX320	1/2-INCH Solid State XAVC Shoulder Cam	\$ 11,115.00	22.41%	\$ 8,624.13
PXWX320CE	PXWX320 with CBKCE01 Installed	\$ 12,695.00	17.00%	\$ 10,536.85
PXWX320L	Solid State Memory Camcorder w/o Lens	\$ 9,950.00	17.00%	\$ 8,258.50
PXWX320LCE	PXWX320L w/digital extended	\$ 11,575.00	17.00%	\$ 9,607.25
PXWX400	2/3" XDCAM Camcorder w/o Lens	\$ 16,995.00	15.00%	\$ 14,445.75
PXWX400KC	2/3" XDCAM Camcorder with Canon Lens	\$ 21,630.00	15.00%	\$ 18,385.50
PXWX400KF	2/3" XDCAM Camcorder with Fujinon Lens	\$ 21,220.00	15.00%	\$ 18,037.00
PXWX500	XAVC 60P 2/3" PRO MEMORY CAMCORDER	\$ 26,910.00	15.00%	\$ 22,873.50
PXWX70	1.0 CMOS Compact Solid State Memory Cam	\$ 2,249.00	15.00%	\$ 1,911.65
PXWZ100	4K Handheld XDCAM Memory Camcorder.	\$ 5,699.00	10.00%	\$ 5,129.10
PXWZ150	NXCAM (1.0" Type stacked ExmorRS)	\$ 3,699.00	10.00%	\$ 3,329.10
PXWZ450	XAVC 2/3" Pro Memory Camcorder Body Only	\$ 27,100.00	15.76%	\$ 22,829.04
RCP1000	Remote Control Panel	\$ 3,570.00	15.00%	\$ 3,034.50
RCP1001	Remote Control Panel	\$ 3,570.00	15.00%	\$ 3,034.50
RCP1500	Remote Control Panel (Standard)	\$ 6,620.00	15.00%	\$ 5,627.00
RCP1501	Remote Control Panel	\$ 6,620.00	15.00%	\$ 5,627.00
RCP1530	Remote Control Panel	\$ 6,620.00	15.00%	\$ 5,627.00
RM1BP	REMOTE COMMANDER	\$ 257.50	15.00%	\$ 218.88
RM30BP	Remote Commander for HXRNX5R	\$ 1,040.00	18.40%	\$ 848.64
RMBR300	REMOTE CONTROL UNIT FOR SRG and EVI Series	\$ 1,575.00	20.00%	\$ 1,260.00
RMC950	REMOTE CONTROL	\$ 575.00	20.00%	\$ 460.00
RMIP10	IP REMOTE FOR BRCH900 and SRG Series	\$ 2,000.00	20.00%	\$ 1,600.00
RMM10	RACK MOUNT KIT	\$ 130.00	29.68%	\$ 91.42

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
RMM131//A	RACKSLIDE KIT	\$ 287.00	15.00%	\$ 243.95
RMM301//A	RACK MOUNT FOR CCU300	\$ 160.00	15.00%	\$ 136.00
RMM3701	RACK SLIDE KIT	\$ 450.00	18.75%	\$ 365.63
RMU01	Remote Control Unit for DWX Digital Wireless	\$ 900.00	20.00%	\$ 720.00
SADH44B	SINGLE CLIP - BLACK	\$ 152.00	20.00%	\$ 121.60
SADH55B	SINGLE CLIP - BLACK	\$ 152.00	20.00%	\$ 121.60
SADH77B	SINGLE CLIP - BLACK	\$ 200.00	20.00%	\$ 160.00
SADH88B	HORIZONTAL CLIP PACK - 88	\$ 243.00	20.00%	\$ 194.40
SADS88B	SAFTEY CLIP PACK - 88	\$ 224.00	20.00%	\$ 179.20
SADV77B	ECM-77 CLIP PACK	\$ 224.00	20.00%	\$ 179.20
SADV88B	VERTICAL CLIP PACK - 88	\$ 237.00	20.00%	\$ 189.60
SADW77B	DOUBLE CLIP - BLACK	\$ 175.00	20.00%	\$ 140.00
SADW88BL	DOUBLE CLIP PACK - 88	\$ 224.00	20.00%	\$ 179.20
SBACUS30	USB 3.0 SxS Memory Card Reader	\$ 360.00	15.00%	\$ 306.00
SBACUT100	Double SxS Slot and USB 3/Thunderbolt IF	\$ 845.00	15.00%	\$ 718.25
SCLPK6F	PL Mount Lens 6 Lens Kit	\$ 17,995.00	17.00%	\$ 14,935.85
SMADP3	MI SHOE ADAPTER	\$ 59.99	20.00%	\$ 47.99
SMADPD	MI Shoe Adapter for URXP03D 2 ch Portable Receiver	\$ 69.99	20.00%	\$ 55.99
SMF17R20	BVM Control Panel	\$ 255.00	19.00%	\$ 206.55
SRG120DH	12X 1080P/60 HD DESKTOP PTZ Camera w/HDMI output Silver	\$ 2,449.00	24.50%	\$ 1,849.00
SRG-120DH/PAC4	12x 1080P/60 HD DESKTOP PTZ Camera WITH EZ-2-CONNECT RC4-SRG KIT	\$ 3,995.00	15.00%	\$ 3,395.75
SRG-120DH/PAC5	12x 1080P/60 HD DESKTOP PTZ Camera WITH EZ-2-CONNECT RC5-SRG KIT	\$ 3,995.00	15.00%	\$ 3,395.75
SRG120DS	12x 1080p/60 HD DESKTOP PTZ Camera (Silver)	\$ 2,499.00	15.00%	\$ 2,124.15
SRG-120DU	12x USB 3.0 PTZ DESKTOP PLUG & PLAY PTZ CAMERA - SILVER	\$ 2,449.00	15.00%	\$ 2,081.65
SRG300H	30x 1080P/60 HD PTZ Camera w/ HDMI Ouput Black	\$ 3,099.00	23.00%	\$ 2,386.23
SRG-300H/PAC4	30x 1080P/60 HD PTZ Camera (black) WITH EZ-2-CONNECT RC4-SRG KIT	\$ 4,599.00	15.00%	\$ 3,909.15
SRG-300H/PAC5	30x 1080P/60 HD PTZ Camera (black) WITH EZ-2-CONNECT RC5-SRG KIT	\$ 4,599.00	15.00%	\$ 3,909.15
SRG300H/W	30x 1080P/60 HD PTZ Camera w/HDMI output White	\$ 3,099.00	23.00%	\$ 2,386.23

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
SRG-300HW/PAC4	30x 1080P/60 HD PTZ Camera (white) WITH EZ-2-CONNECT RC4-SRG KIT	\$ 4,599.00	15.00%	\$ 3,909.15
SRG-300HW/PAC5	30x 1080P/60 HD PTZ Camera (white) WITH EZ-2-CONNECT RC5-SRG KIT	\$ 4,599.00	15.00%	\$ 3,909.15
SRG-300SE	30x 3G-SDI & LIVE IP STREAMING PTZ CAMERA - BLACK	\$ 3,849.00	15.00%	\$ 3,271.65
SRG-300SE/PAC5	30x3GSDI Live IP STREAMING PTZ CAMERA -BLACK	\$ 5,499.00	15.00%	\$ 4,674.15
SRG-300SE/W	30x 3G-SDI & LIVE IP STREAMING PTZ CAMERA - WHITE	\$ 3,849.00	15.00%	\$ 3,271.65
SRG-300SEWPAC5	30x3GSDI Live IP STREAMING PTZ CAMERA - White	\$ 5,499.00	15.00%	\$ 4,674.15
SRG-360SHE	30x Simultaneous 3G SDI, HDMI live IP streaming PTZ camera	\$ 4,695.00	15.00%	\$ 3,990.75
SWC5002	PANEL CABLE (50PIN/2M)	\$ 490.00	20.00%	\$ 392.00
SWC5005	PANEL CABLE (50PIN/5M) MVS8000	\$ 690.00	20.00%	\$ 552.00
SWC5010	PANEL CABLE (50PIN/10M)MVS8000	\$ 1,050.00	20.00%	\$ 840.00
UMC-S3C/P	4K Video Camera	\$ 5,999.00	15.00%	\$ 5,099.15
URX-M2/3032	UWP Receiver	\$ 514.00	20.00%	\$ 411.20
URX-M2/4244	UWP Receiver	\$ 514.00	20.00%	\$ 411.20
URXP03D/14	UWP Dual CH Portable Receiver	\$ 999.00	20.00%	\$ 799.20
URXP03D/30	UWP Dual CH Portable Receiver	\$ 999.00	20.00%	\$ 799.20
URXP03D/42	UWP Dual CH Portable Receiver	\$ 999.00	20.00%	\$ 799.20
URXS03D/14	UWP Dual CH Portable Slot in Receiver	\$ 1,699.00	20.00%	\$ 1,359.20
URXS03D/30	UWP Dual CH Portable Slot in Receiver	\$ 1,699.00	20.00%	\$ 1,359.20
URXS03D/42	UWP Dual CH Portable Slot in Receiver	\$ 1,699.00	20.00%	\$ 1,359.20
UTXB03HR/14	UWP Bodypack Transmitter w/Hirose Connector	\$ 599.00	20.00%	\$ 479.20
UTXB03HR/30	UWP Bodypack Transmitter w/Hirose Connector	\$ 599.00	20.00%	\$ 479.20
UTXB03HR/42	UWP Bodypack Transmitter w/Hirose Connector	\$ 599.00	20.00%	\$ 479.20
UTX-B2X/3032	UWP Transmitter	\$ 514.00	20.00%	\$ 411.20
UTX-B2X/4244	UWP Transmitter	\$ 514.00	20.00%	\$ 411.20
UTXM03/14	UWP Handheld MIC	\$ 514.99	20.00%	\$ 411.99
UTXM03/30	UWP Handheld MIC	\$ 514.99	20.00%	\$ 411.99
UTXM03/42	UWP Handheld MIC	\$ 514.99	20.00%	\$ 411.99
UTXP03/14	UWP Plug-On Transmitter	\$ 514.99	20.00%	\$ 411.99
UTXP03/30	UWP Plug-On Transmitter	\$ 514.99	20.00%	\$ 411.99
UTXP03/42	UWP Plug-On Transmitter	\$ 514.99	20.00%	\$ 411.99
UWPD11/14	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, LAV	\$ 799.99	25.00%	\$ 599.99
UWPD11/30	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, LAV	\$ 799.99	25.00%	\$ 599.99

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
UWPD11/42	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, LAV	\$ 799.99	25.00%	\$ 599.99
UWPD12/14	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, HANDHELD	\$ 799.99	25.00%	\$ 599.99
UWPD12/30	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, HANDHELD	\$ 799.99	25.00%	\$ 599.99
UWPD12/42	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, HANDHELD	\$ 799.99	25.00%	\$ 599.99
UWPD16/14	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, LAV, PLUG-ON TRANS	\$ 1,029.99	22.33%	\$ 799.99
UWPD16/30	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, LAV, PLUG-ON TRANS	\$ 1,029.99	22.33%	\$ 799.99
UWPD16/42	UHF WIRELESS MICROPHONE PACKAGE W/TRANS, RVR, LAV, PLUG-ON TRANS	\$ 1,029.99	22.33%	\$ 799.99
VCLHG0737K	Wide Angle Conversion Lens	\$ 320.00	15.00%	\$ 272.00
VCS700	VIDEO SELECTOR	\$ 5,960.00	25.00%	\$ 4,470.00
VCT14	SHORT TRIPOD ATTACHMENT	\$ 351.75	15.00%	\$ 298.99
VCTSP2BP	Camcorder Shoulder Support	\$ 520.00	15.00%	\$ 442.00
VCTU14	TRIPOD ATTACHMENT	\$ 240.00	15.00%	\$ 204.00
VF510	Blank Panel for MB531 Rack Mount.	\$ 400.00	15.00%	\$ 340.00
VFH570	VF Hood for HDVF550W+DXFC50W	\$ 520.00	25.00%	\$ 390.00
VFH770	VIEW FINDER HOOD	\$ 1,220.00	25.00%	\$ 915.00
VFH790	VF HOOD FOR HDVFEL70,HDVFEL75	\$ 1,580.00	10.00%	\$ 1,422.00
VJBK1HCP300	Turn-Key PXW-X300K1 Video Journalist Kit	\$ 15,047.00	20.50%	\$ 11,962.37
VJBK1THP300	Video Journalist Kit	\$ 13,430.00	15.00%	\$ 11,415.50
VJBK2HCX200	Video Journalist Backpack	\$ 13,368.00	15.00%	\$ 11,362.80
VJBK2THX180	Video Journalist Backpack	\$ 9,838.00	19.00%	\$ 7,968.78
VJBK2THX200	Video Journalist Backpack	\$ 12,580.00	22.50%	\$ 9,749.50
VJBK2THX70	Video Journalist Backpack	\$ 6,233.00	20.50%	\$ 4,955.24
VJBK2TX180	Video Journalist Backpack	\$ 9,756.00	19.00%	\$ 7,902.36
VJBK2TX200	Video Journalist Backpack	\$ 12,499.00	22.50%	\$ 9,686.73
VJBK2TX70	Video Journalist Backpack	\$ 6,151.00	20.50%	\$ 4,890.05
VJBKZXH70	Turn-Key PXW-X70 Video Journalist Kit	\$ 6,230.00	20.50%	\$ 4,952.85
VPLCH350	4000 LM Compact WUXGA Projector	\$ 2,580.00	43.00%	\$ 1,470.60
VPLCH355	4000 LM Compact WUXGA Projector	\$ 3,200.00	43.00%	\$ 1,824.00

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
VPLCH370	5000 LM Compact WUXGA Projector	\$ 3,380.00	43.00%	\$ 1,926.60
VPLCH375	5000 LM Compact WUXGA Projector	\$ 4,000.00	43.00%	\$ 2,280.00
VPLCW256	4500 LM WXGA Basic Install Projector	\$ 2,580.00	43.00%	\$ 1,470.60
VPLCW276	5100 LM WXGA Data Projector	\$ 2,920.00	43.00%	\$ 1,664.40
VPLCX276	5200 LM XGA Basic Installation Projector	\$ 2,580.00	43.00%	\$ 1,470.60
VPL-DW240	3000 LM WXGA Mobile Projector	\$ 970.00	43.00%	\$ 552.90
VPL-DX220	2700 LM XGA Mobile Projector	\$ 740.00	43.00%	\$ 421.80
VPL-DX240	3200 LM XGA Mobile Projector	\$ 890.00	43.00%	\$ 507.30
VPLFH31/B	4300 lm WUXGA Data Projector (Black)	\$ 4,500.00	38.00%	\$ 2,790.00
VPLFH31/W	4300 lm WUXGA Data Projector (White)	\$ 4,500.00	38.00%	\$ 2,790.00
VPLFH500L	7000lm WUXGA Data Projector	\$ 9,150.00	22.00%	\$ 7,137.00
VPLFH60/B	5000 LM WUXGA Data Projector Black	\$ 6,210.00	43.00%	\$ 3,539.70
VPLFH60/W	5000 LM WUXGA Data Projector White	\$ 6,210.00	43.00%	\$ 3,539.70
VPLFH65/B	6000 LM WUXGA Data Projector Black	\$ 7,200.00	43.00%	\$ 4,104.00
VPLFH65/W	6000 LM WUXGA Data Projector White	\$ 7,200.00	43.00%	\$ 4,104.00
VPLFHZ57/B	4100 LM WUXGA 3LCD Laser Light Source Projector Black	\$ 7,000.00	37.00%	\$ 4,410.00
VPLFHZ57/W	4100 LM WUXGA 3LCD Laser Light Source Projector White	\$ 7,000.00	37.00%	\$ 4,410.00
VPLFHZ60/B	5000lm WUXGA LASER Projector Black	\$ 9,750.00	42.00%	\$ 5,655.00
VPLFHZ60/W	5000lm WUXGA LASER Projector White	\$ 9,750.00	42.00%	\$ 5,655.00
VPLFHZ65/B	6000lm WUXGA LASER Projector Black	\$ 12,300.00	43.50%	\$ 6,949.50
VPLFHZ65/W	6000lm WUXGA LASER Projector White	\$ 12,300.00	44.00%	\$ 6,888.00
VPLFHZ700L/B	7000lm WUXGA 3LCD Laser Light Source Projector (black)	\$ 15,750.00	42.00%	\$ 9,135.00
VPLFHZ700L/W	7000lm WUXGA 3LCD Laser Light Source Projector (white)	\$ 15,750.00	42.00%	\$ 9,135.00
VPLFW60	5200lm WXGA Data Projector	\$ 4,500.00	43.00%	\$ 2,565.00
VPLFW65	6300lm WXGA Data Projector	\$ 5,800.00	43.00%	\$ 3,306.00
VPLFWZ60	5000lm WXGA Laser Projector	\$ 6,520.00	42.00%	\$ 3,781.60
VPLFWZ65	6300lm WXGA Laser Projector	\$ 10,300.00	42.00%	\$ 5,974.00
VPLFX30	4200 LM XGA LCD PROJECTOR	\$ 3,090.00	43.00%	\$ 1,761.30
VPLFX35	3 LCD XGA Install Projector	\$ 4,070.00	38.00%	\$ 2,523.40
VPLFX37	6000LM XGA Advanced Installation Projector	\$ 4,800.00	38.00%	\$ 2,976.00
VPLFX500L	7000LM XGA Installation Projector	\$ 6,000.00	22.00%	\$ 4,680.00
VPLL 3003	Ultra Short Throw Lens for F60 Series	\$ 4,800.00	15.20%	\$ 4,070.40
VPLL3007	0.65 optional lens for FHZ65	\$ 2,250.00	15.13%	\$ 1,909.58
VPLL4008	Short Fixed Focus Lens	\$ 4,000.00	15.00%	\$ 3,400.00

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
VPLLZ3009	0.85-1.01 optional lens for FHZ65	\$ 2,250.00	15.13%	\$ 1,909.58
VPLLZ3024	2.34-3.19:1 optional lens for FHZ65	\$ 2,250.00	15.13%	\$ 1,909.58
VPLLZ3032	3.18- 4.84 optional lens for FHZ65	\$ 2,250.00	15.13%	\$ 1,909.58
VPLLZ4007	0.68- 0.8:1 optional lens for FHZ700L	\$ 3,200.00	15.00%	\$ 2,720.00
VPLLZ4011	1.38-2.06:1 lens for FH500L, 500H, FX500L	\$ 2,200.00	15.00%	\$ 1,870.00
VPLLZ4015	Short Focus Lens	\$ 3,200.00	15.00%	\$ 2,720.00
VPLLZ4019	Standard Focus Lens	\$ 3,200.00	15.00%	\$ 2,720.00
VPLLZ4025	Middle Focus Lens	\$ 3,200.00	15.00%	\$ 2,720.00
VPLLZ4045	Long Focus Lens	\$ 4,000.00	15.00%	\$ 3,400.00
VPLLZM102	3.28-4.83 economical optional lens for FH500 and FHZ700 Series	\$ 2,000.00	15.00%	\$ 1,700.00
VPLLZM42	Option Lens for 500L series	\$ 475.00	15.00%	\$ 403.75
VPLPHZ10	4500 LM WUXGA Basic Install Projector	\$ 5,000.00	40.00%	\$ 3,000.00
VPLPWZ10	4500 LM WXGA Basic Install Projector	\$ 3,750.00	40.00%	\$ 2,250.00
VPLSW235	3000 LM WXGA Short Throw Projector	\$ 1,620.00	48.00%	\$ 842.40
VPLSW631CM	3300 LM WXGA Interactive Short Throw Projector	\$ 2,700.00	45.00%	\$ 1,485.00
VPLSW631M	3300 LM WXGA Ultra Short Throw Projector with mount	\$ 2,100.00	45.00%	\$ 1,155.00
VPLSX236	3300 LM XGA Short Throw Projector	\$ 1,380.00	48.00%	\$ 717.60
VPLSX631M	3300 LM WXGA Ultra Short Throw Projector with mount	\$ 1,900.00	45.00%	\$ 1,045.00
WD850/9F1	ANTENNA DIVIDER (CH 30-69)	\$ 2,035.00	20.00%	\$ 1,628.00
WRR-855S30/32	Wireless Receiver	\$ 1,836.00	20.00%	\$ 1,468.80
WRR-855S42/44	Wireless Receiver	\$ 1,836.00	20.00%	\$ 1,468.80
XA19X74BESMFS	FUJINON 2/3" HDTV Studio Box Type Lens	\$ 44,220.00	10.00%	\$ 39,798.00
XA20X85BERM	FUJINON 2/3" 2/3 HD 2X EXT LENS	\$ 7,800.00	10.00%	\$ 7,020.00
XA20X85BMDSD	FUJINON 2/3" HD LENS Motorized	\$ 8,600.00	10.00%	\$ 7,740.00
XA4X75BMDD3L	FUJINON 2/3" STD DEF W/O EXT W/SERVO & FOCUS	\$ 28,500.00	10.00%	\$ 25,650.00
XA4X75BMDD3R	FUJINON 2/3" STD DEF W/O EXT W/SERVO & FOCUS	\$ 28,500.00	10.00%	\$ 25,650.00
XDBK102	Optional RAID - 4 Drive	\$ 4,000.00	10.00%	\$ 3,600.00
XDS 1000	Professional Media Station with SxS Card Reader	\$ 15,000.00	10.00%	\$ 13,500.00
XDSPD1000	Professional Media Station with SxS Card Reader	\$ 25,000.00	10.00%	\$ 22,500.00
XDSPD2000	Professional Media Station with SxS Card Reader	\$ 35,000.00	10.00%	\$ 31,500.00
XKS-7210	Mix Effects Card	\$ 24,500.00	10.00%	\$ 22,050.00
XKS-8160	Output Processor Card	\$ 35,600.00	10.00%	\$ 32,040.00
XKS-8210	Mix Effects Card	\$ 33,900.00	10.00%	\$ 30,510.00
XKS-8440	Frame Memory Card	\$ 17,800.00	10.00%	\$ 16,020.00

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
XKS-8460	Format Converter & color correction card	\$ 23,200.00	10.00%	\$ 20,880.00
XKS-8470	2 CH 3D DME Card (HD)	\$ 26,700.00	10.00%	\$ 24,030.00
XKS-Q8111	IP Input Card w/format conversion and Color Correction	\$ 10,500.00	10.00%	\$ 9,450.00
XKS-Q8166	IP Input Card w/format conversion and Color Correction	\$ 10,500.00	10.00%	\$ 9,450.00
XKS-S8110	SDI Input Card (16)	\$ 3,600.00	10.00%	\$ 3,240.00
XKS-S8111	SDI Input Card w/format conversion & Color correction	\$ 5,300.00	10.00%	\$ 4,770.00
XKS-S8165	SDI output card (16)	\$ 1,800.00	10.00%	\$ 1,620.00
XKS-T8110	IP Input Card	\$ 5,300.00	10.00%	\$ 4,770.00
XKS-T8165	IP Output Card	\$ 5,300.00	10.00%	\$ 4,770.00
XVS-6000	Multi Format Switcher Processor	\$ 34,000.00	10.00%	\$ 30,600.00
XVS-7000	Multi Format Switcher Processor	\$ 79,000.00	10.00%	\$ 71,100.00
XVS-8000	Multi Format Switcher Processor	\$ 169,300.00	10.00%	\$ 152,370.00
XZS-6200	Multi Program Z Software	\$ 8,400.00	10.00%	\$ 7,560.00
XZS-6510	4K Switcher Upgrade ME1	\$ 7,000.00	10.00%	\$ 6,300.00
XZS-6520	4K Switcher Upgrade ME 2	\$ 3,500.00	10.00%	\$ 3,150.00
XZS-8200	Multi Program Z Software	\$ 21,400.00	10.00%	\$ 19,260.00
XZS-8510	4K Switcher Upgrade ME1	\$ 12,500.00	10.00%	\$ 11,250.00
XZS-8520	4K Switcher Upgrade ME 2	\$ 5,400.00	10.00%	\$ 4,860.00
XZS-8530	4K Switcher Upgrade ME 3	\$ 5,400.00	10.00%	\$ 4,860.00
XZS-8540	4K Switcher Upgrade ME4	\$ 5,400.00	10.00%	\$ 4,860.00
XZS-8550	4K Switcher Upgrade ME 5	\$ 5,400.00	10.00%	\$ 4,860.00
Yokea170	Yoke 17"	\$ 625.00	20.00%	\$ 500.00
Yokea250	Yoke 25"	\$ 675.00	20.00%	\$ 540.00
ZA12X45BERD	FUJINON 2/3" HD QUICKFRAME LENS W/2XEXT	\$ 30,050.00	10.00%	\$ 27,045.00
ZA12X45BERM	FUJINON 2/3"HD LENS 2XEXT,SRVOZOOM/FOCUS	\$ 26,950.00	10.00%	\$ 24,255.00
ZA12X45BMD	FUJINON 2/3" HD LENS NO EXT	\$ 22,250.00	10.00%	\$ 20,025.00
ZA12X45BRD	FUJINON 2/3" HD LENS NO EXT	\$ 24,100.00	10.00%	\$ 21,690.00
ZA12X45BRM	FUJINON 2/3" HD LENS NO EXT	\$ 22,250.00	10.00%	\$ 20,025.00
ZA12X45BZD	FUJINON 2/3" HD QUICKFRAME LENS W/O EXT	\$ 25,350.00	10.00%	\$ 22,815.00
ZA17X76BERDS	FUJINON 2/3"HD LENS 2XEXT,SRVOZOOM/FOCUS	\$ 17,450.00	10.00%	\$ 15,705.00
ZA17X76BERM	FUJINON 2/3"HD LENS 2XEXT,SRVOZOOM/FOCUS	\$ 15,600.00	24.59%	\$ 11,763.96
ZA17X76BEZD	FUJINON 2/3" HD QUICKFRAME LENS W/2XEXT	\$ 18,700.00	10.00%	\$ 16,830.00
ZA17X76BRD	FUJINON 2/3" HD LENS NO EXT	\$ 13,450.00	10.00%	\$ 12,105.00
ZA17X76BRM	FUJINON 2/3" HD LENS NO EXT	\$ 11,600.00	10.00%	\$ 10,440.00

Contractor	Sony Electronics Inc.	Contract No. PC67456
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SKU/Part Number	Item Description	List Price	Discount	Net Price
ZA17X76BZD	FUJINON 2/3" HD QUICKFRAME LENS W/O EXT	\$ 14,700.00	10.00%	\$ 13,230.00
ZA22X76BERDS	FUJINON 2/3"HD LENS 2XEXT,SRVOZOOM/FOCUS	\$ 29,800.00	10.00%	\$ 26,820.00
ZA22X76BERM	FUJINON 2/3"HD LENS 2XEXT,SRVOZOOM/FOCUS	\$ 27,950.00	10.00%	\$ 25,155.00
ZA22X76BEZD	FUJINON 2/3" HD QUICKFRAME LENS W/2XEXT	\$ 31,050.00	10.00%	\$ 27,945.00
ZA22X76BRD	FUJINON 2/3" HD LENS NO EXT	\$ 26,050.00	10.00%	\$ 23,445.00
ZA22X76BRM	FUJINON 2/3" HD LENS NO EXT	\$ 24,200.00	10.00%	\$ 21,780.00
ZA22X76BZD	FUJINON 2/3" HD QUICKFRAME LENS W/O EXT	\$ 27,300.00	10.00%	\$ 24,570.00