

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447		
SKU/Part Number	Item Description	List Price	Discount	Net Price
Displays				
TH-75BQE1W	75 inch UHD Display w/ Integrated Touch	\$8,999.00	22.00%	\$7,019.22
TH-42AF1U	42 inch LED 500 cd/m2 Open Port Platform	\$1,579.00	22.00%	\$1,231.62
TH-49AF1U	49 inch LED 500 cd/m2 Open Port Platform	\$1,989.00	22.00%	\$1,551.42
TH-55AF1U	55 inch LED 500 cd/m2 Open Port Platform	\$2,679.00	22.00%	\$2,089.62
TH-32EF1U	32 inch Commercial LED Display 350 cd/m2	\$629.00	22.00%	\$490.62
TH-75EF1U	75 inch Commercial LED Display 350 cd/m2	\$3,549.00	22.00%	\$2,768.22
TH-84EF1U	84 inch Commercial LED Display 350 cd/m2	\$6,119.00	22.00%	\$4,772.82
TH-80BF1U	80 inch LED interactive	\$12,899.00	22.00%	\$10,061.22
TH-50BF1U	50 inch LED Interactive	\$2,889.00	22.00%	\$2,253.42
TH-65BF1U	65 inch LED interactive	\$4,819.00	22.00%	\$3,758.82
47LFV52X2VW	2x2 Video Wall bundle containing: 4 TH-47LFV5U displays, 4 PANA55VWMT mounting kits, 2 TYCF55VW50 frame cover kits, 1 TYRM50VW remote kit, and 2X2VWACCY (DVI cables, mini jack cables, RS232 cables, power strips, etc)	\$19,385.00	22.00%	\$15,120.30
47LFV53X3VW	3x3 Video Wall bundle containing: 9 TH-47LFV5U displays, 9 PANA55VWMT mounting kits, 3 TYCF55VW50 frame cover kits, 1 TYRM50VW remote kit, and 3X3VWACCY (DVI cables, mini jack cables, RS232 cables, power strips, etc)	\$42,529.00	22.00%	\$33,172.62
55LFV502X2VW	2x2 Video Wall bundle containing: 4 TH-55LFV50U displays, 4 PANA55VWMT mounting kits, 2 TYCF55VW50 frame cover kits, 1 TYRM50VW remote kit, and 2X2VWACCY (DVI cables, mini jack cables, RS232 cables, power strips, etc)	\$29,437.00	22.00%	\$22,960.86

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55LFV503X3VW	3x3 Video Wall bundle containing: 9 TH-55LFV50U displays, 9 PANA55VWMT mounting kits, 3 TYCF55VW50 frame cover kits, 1 TYRM50VW remote kit, and 3X3VWACCY (DVI cables, mini jack cables, RS232 cables, power strips, etc)	\$65,107.00	22.00%	\$50,783.46
TH-42LF80U	42-INCH	\$1,549.00	22.00%	\$1,208.22
TH-42SF1HU	42-inch LED with Link Ray 700 cd/m2	\$3,199.00	22.00%	\$2,495.22
TH-43LFE8U	43" FHD LED w/speakers	\$699.00	22.00%	\$545.22
TH-43SF2U	43 inch LED 24/7 450cd/m2	\$1,199.00	22.00%	\$935.22
TH-47LFV5U	47" Ultra-thin bezel Full HD LED 500 nits	\$3,519.00	22.00%	\$2,744.82
TH-47LFX60U	47" Full HD outdoor display 2000 nits IP55	\$6,629.00	22.00%	\$5,170.62
TH-47LFX6NU	47" Outdoor 1080p HD LED, Direct Sunlight Capable, IP55	\$8,699.00	22.00%	\$6,785.22
TH-48LFE8U	48" FHD LED w/speakers	\$959.00	22.00%	\$748.02
TH-49LF80U	49-INCH	\$2,149.00	22.00%	\$1,676.22
TH-49SF1HU	49-inch LED with Link Ray 700cd/m2	\$3,679.00	22.00%	\$2,869.62
TH-49SF2U	49 inch LED 24/7 450cd/m2	\$1,499.00	22.00%	\$1,169.22
TH-50LFC70U	50" Full HD LED w/speakers no tuner	\$2,799.00	22.00%	\$2,183.22
TH-55LF80U	55-INCH	\$2,789.00	22.00%	\$2,175.42
TH-55LFE8U	55" FHD LED w/speakers	\$1,479.00	22.00%	\$1,153.62
TH-55LFV6U	ULTRA NARROW BEZEL VIDEO WALL LED 55" 3.5MM 500CD/M2 AG	\$4,549.00	22.00%	\$3,548.22
TH-55LFV70U	3.5mm Bezel Video Wall 55" HD LED	\$6,129.00	22.00%	\$4,780.62
TH-55LFV8U	55 inch video wall 3.5mm 500 cd/m2	\$4,549.00	22.00%	\$3,548.22
TH-55SF1HU	55-inch LED with Link Ray 700 cd/m2	\$4,529.00	22.00%	\$3,532.62
TH-55SF2U	55 inch LED 24/7 450cd/m2	\$2,059.00	22.00%	\$1,606.02
TH-55VF1HU	55 inch Video Wall 1.8mm 700 cd/m2	\$7,299.00	22.00%	\$5,693.22
TH-65EF1U	65" Full HD LED 350 cd/m2	\$2,449.00	22.00%	\$1,910.22
TH-65LFE7U	65" Prosumer Full HD LED w/speakers no tuner	\$2,579.00	22.00%	\$2,011.62
TH-65SF2U	65 inch LED 24/7 450cd/m2	\$3,859.00	22.00%	\$3,010.02

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TH-84LQ70LU	84-inch UHD 4K LED without front glass	\$13,399.00	22.00%	\$10,451.22
TH-84LQ70U	84" 4K LED LCD w/Speakers	\$15,399.00	22.00%	\$12,011.22
TH-98LQ70LU	98-inch UHD 4K LED without front glass	\$28,149.00	22.00%	\$21,956.22
TH-98LQ70U	98" 4K LED LCD w/Speakers	\$30,429.00	22.00%	\$23,734.62
TH103VX200U	103" Plasma Display	\$65,000.00	22.00%	\$50,700.00
TH47LFX6U	47" Full HD Outdoor LCD Display	\$4,239.00	22.00%	\$3,306.42
TH55LFV50U	55" HD LED Ultra-Thin Bezel Video Wall	\$6,399.00	22.00%	\$4,991.22
TH70LF50U	70" Full HD LED Professional Display	\$5,429.00	22.00%	\$4,234.62
TH80LF50U	80" Full HD LED Professional Display	\$8,569.00	22.00%	\$6,683.82
TY-VK55LV2	VIDEO WALL MOUNTING BRACKET FOR 55 INCH	\$1,329.00	10.00%	\$1,196.10
TY-ST75PE9	PEDESTAL STAND FOR TH-75BQE1W	\$599.00	10.00%	\$539.10
TY-ST55PE9	PEDESTAL STAND FOR TH-65SF2U AND TH-55SF2U DISPLAYS	\$449.00	10.00%	\$404.10
TY-ST43PE9	PEDESTAL STAND FOR TH-49SF2U AND TH-43SF2U DISPLAYS	\$249.00	10.00%	\$224.10
MTP55LF80	TOUCH OVERLAY FOR TH-55LF80, TH-55AF1, TH-55SF1	\$2,899.00	10.00%	\$2,609.10
MTP49LF80M	TOUCH OVERLAY MIRROR FOR TH-49LF80, TH-49AF1, TH-49SF1	\$3,299.00	10.00%	\$2,969.10
MTP49LF80	TOUCH OVERLAY FOR TH-49LF80, TH-49AF1, TH-49SF1	\$2,449.00	10.00%	\$2,204.10
MTP42LF80	TOUCH OVERLAY FOR TH-42LF80, TH-42AF1, TH-42SF1	\$2,179.00	10.00%	\$1,961.10
TYWK42PR20	Wall-Hang Brkt (Angle) for 42&50PF/PH20	\$340.00	10.00%	\$306.00
2X2VWACCY	Accessory Kit for 2x2 Video Wall Bundle	\$570.00	10.00%	\$513.00
3X3VWACCY	Accessory Kit for 3x3 Video Wall Bundle	\$875.00	10.00%	\$787.50
DSSCDS61	Shuttle DS61 v1.1 slim PC i3 Dual Core, 4GB SODIMM, 60GB SSD, WLAN Kit	\$919.00	10.00%	\$827.10
DSSCDS61WIN7PRO	DSSCDS61 with Win7 Pro Image, 64 bit	\$1,219.00	10.00%	\$1,097.10
LRUREMOTE	Remote controller for LRU20 series	\$9.72	10.00%	\$8.75

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NB-DGLCODMBMT1	single display mount ODMB 47" for LCE	\$3,100.00	10.00%	\$2,790.00
NB-DGLCODMBMTW2	ODMB Wall Mount single	\$2,850.00	10.00%	\$2,565.00
PANA103MTV	Peerless Wall Mount Bracket for 103"(Angled)	\$1,039.00	10.00%	\$935.10
PANA47VWMT	Mount Kit for 47LFV Video Wall LED	\$589.00	10.00%	\$530.10
PANA55VWMT	Mount Kit for 55LFV Video Wall LED	\$589.00	10.00%	\$530.10
PANA7080LFADA	ADA Wall Mount for 70/80LF50 LED Display	\$469.00	10.00%	\$422.10
PANSA740P	Articulating arm wall mt for TH32LRH30U	\$49.00	10.00%	\$44.10
RP-SDRC16GAK	Class 10 SDHC Card	\$29.00	10.00%	\$26.10
SCFPDCAL	Calibration Kit for LFV LED Displays	\$1,195.00	10.00%	\$1,075.50
ST-DIGFV800BCAM	Flexview electric lift display cart on casters. VESA 400 and 800 mounting hardware are included. Color is black. INCLUDES: Custom mounting bracket hardware (384mmx300mm) - Accomodates the Panasonic 65 inch Interactive Display. Note: Shipping costs included.	\$2,675.00	10.00%	\$2,407.50
ST-DIGFV800BCM	Flexview electric lift display cart on casters. VESA 400 and 800 mounting hardware are included. Color is black. INCLUDES: Camera Mount. Color is black. Note: Shipping costs included.	\$2,550.00	10.00%	\$2,295.00
ST-DIGFV800BCUS	Flexview electric lift display cart on casters. VESA 400 and 800 mounting hardware are included. Color is black. INCLUDES: Custom mounting bracket hardware (384mmx300mm) - Accomodates the Panasonic 65 inch Interactive Display. Note: Shipping costs included.	\$2,550.00	10.00%	\$2,295.00
ST-DIGFV800W	Flexview electric lift display cart on casters. VESA 400 and 800 mounting hardware are included. Color is white. Note: Shipping costs included.	\$2,425.00	10.00%	\$2,182.50

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ST-DIGFV800WCAM	Flexview electric lift display cart on casters. VESA 400 and 800 mounting hardware are included. Color is white. INCLUDES: Custom mounting bracket hardware (384mmx300mm) - Accomodates the Panasonic 65inch Interactive Display. INCLUDES: Camera Mount. Color is white. Note: Shipping costs included.	\$2,675.00	10.00%	\$2,407.50
ST-DIGFV800WCM	Flexview electric lift display cart on casters. VESA 400 and 800 mounting hardware are included. Color is white. INCLUDES: Camera Mount. Color is white. Note: Shipping costs included.	\$2,550.00	10.00%	\$2,295.00
ST-DIGFV800WCUS	Flexview electric lift display cart on casters. VESA 400 and 800 mounting hardware are included. Color is white. INCLUDES: Custom mounting bracket hardware (384mmx300mm) - Accomodates the Panasonic 65 inch Interactive Display. Note: Shipping costs included.	\$2,550.00	10.00%	\$2,295.00
TY-AF60STD	air filter for LFX60	\$229.00	10.00%	\$206.10
TY-AF6STD	air filter for LFX6	\$89.00	10.00%	\$80.10
TY-CF47VW5	Frame Cover Kit for 47LFV5 Video Wall	\$399.00	10.00%	\$359.10
TY-CF55VW1	Frame cover kit for VF1 series	\$425.00	10.00%	\$382.50
TY-FB10HD	HD-SDI 1080p w/ Audio	\$1,750.00	10.00%	\$1,575.00
TY-ST32PE1	Pedestal Stand for TH-32EF1U	\$229.00	10.00%	\$206.10
TY-ST43PE8	PedestalStand 43/48/55LFE8 & 42/49/55LF8	\$265.00	10.00%	\$238.50
TY-ST65PE7	Pedestal Stand for 65 LFE7	\$460.00	10.00%	\$414.00
TY-ST65PE8	Pedestal Stand for TH65LFE8U	\$465.00	10.00%	\$418.50
TY-ST80LF70	Mobile Stand for 80LFB70 LED	\$2,299.00	10.00%	\$2,069.10
TY-TBN03G	3G-SDI Terminal Board for 4K LQ Series	\$1,480.00	10.00%	\$1,332.00
TY-VK47LV1	47" Video Wall Mount/Magnet Version	\$1,250.00	10.00%	\$1,125.00
TY-VUK10	Video Wall Auto Adjustment SW License	\$880.00	10.00%	\$792.00
TYCE103PS10	Ceiling Mount Bracket for 103"	\$5,000.00	10.00%	\$4,500.00
TYCE42PS20	Ceiling Mount Bracket	\$800.00	10.00%	\$720.00

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TYCE85PS12	Ceiling Mount Bracket for 85"	\$3,300.00	10.00%	\$2,970.00
TYCF55VW50	Frame Cover Kit for Lfv50 Video Wall	\$425.00	10.00%	\$382.50
TYFB10HD	HD-SDI 1080p w/ Audio	\$929.00	10.00%	\$836.10
TYFB11DHD	Dual Link HD-SDI	\$1,569.00	10.00%	\$1,412.10
TYRM50VW	Remote Control Kit for Lfv50 Video Wall	\$65.00	10.00%	\$58.50
TYST103PF9	Floor Stand for 103"	\$5,000.00	10.00%	\$4,500.00
TYST42P50	Pedestal Stand for LF5 Series LCD	\$175.00	10.00%	\$157.50
TYST50PB2	Mobile Stand for TH50PB2U (black)	\$1,125.00	10.00%	\$1,012.50
TYST65P20	Pedestal Stand for 65"	\$580.00	10.00%	\$522.00
TYST65PB2	Mobile Stand for TH65PB2U (black)	\$1,200.00	10.00%	\$1,080.00
TYST85P12	Pedestal Stand for 85"	\$4,000.00	10.00%	\$3,600.00
TYST85PF12	Tall Stand for 85"	\$4,750.00	10.00%	\$4,275.00
TYTAD20	Electronic Pen Adaptor for TYTPEN2	\$50.00	10.00%	\$45.00
TYTCG20	Electronic Pen Charger for TYTPEN2 includes charger,cable,stand,and mounting hardware	\$150.00	10.00%	\$135.00
TYTPEN2	Electronic Pen Kit for PB2 including Optical Attachment and charger cable	\$250.00	10.00%	\$225.00
TYWK103PV9	Wall Mount Bracket Vertical for 103"(Flush)	\$5,000.00	10.00%	\$4,500.00
TYWK42PV20	Wall Mount Bracket (Flush) for PF/PH20	\$225.00	10.00%	\$202.50
TYWK65PR20	Wall Mount Bracket for 65" and 58"	\$500.00	10.00%	\$450.00
TYU42K	Peerless Wall Mount	\$199.00	10.00%	\$179.10
UT84.2GST.A12	Touch overlay for TH-84LQ70-12 pts touch	\$9,599.00	10.00%	\$8,639.10
UT98.2GST.A12	Touch overlay for TH-98LQ70-12 pts touch	\$12,599.00	10.00%	\$11,339.10
UTM-84-PAN-CST-04	Touch Overlay Frame for TH-84LQ70U with Shadow Sense (Light Block) Technology	\$8,559.00	10.00%	\$7,703.10
ST-SMNRMSBFPL1	Right Media Services Break Fix- Reset Players, Replace Loaner PC, Replace Cellular Power Injector, Player Swap	\$210.00	0.00%	\$210.00

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ST-DIGDEPLOYMT	PROVIDES TECHNICIAN REVIEW OF INSTALLATION DOCUMENTS AND CONF OF SERVICES POST INSTALLATION. MUST BE PLANNED IN ADVANCE **NOTE THIS IS BILLED BY THE HOUR AT \$50.00	\$50.00	0.00%	\$50.00
ST-DIGHLPDMNTR1	SMN PROGRAM HELPDESK & MONITORING 1 - 250	\$15.75	0.00%	\$15.75
ST-DIGHLPDMNTR2	SMN PROGRAM HELPDESK & MONITORING 251-500	\$14.97	0.00%	\$14.97
ST-DIGHLPDMNTR3	SMN PROGRAM HELPDESK & MONITORING 501-1000	\$14.38	0.00%	\$14.38
ST-DIGHLPDMNTR4	SMN PROGRAM HELPDESK & MONITORING 1001-2000	\$13.91	0.00%	\$13.91
ST-DIGHLPDMNTR5	SMN PROGRAM HELPDESK & MONITORING 2001-3000	\$13.11	0.00%	\$13.11
ST-DIGHLPDMNTR6	SMN PROGRAM HELPDESK & MONITORING 3001-4000	\$12.54	0.00%	\$12.54
ST-DIGHLPDMNTR7	SMN PROGRAM HELPDESK & MONITORING 4000 +	\$12.05	0.00%	\$12.05
ST-DIGHOST1	1 - 250 DEVICES PRICE IS PER DEVICE WITHIN THIS TIER	\$5.50	0.00%	\$5.50
ST-DIGHOST2	251- 500 DEVICES PRICE IS PER DEVICE WITHIN THIS TIER	\$5.23	0.00%	\$5.23
ST-DIGHOST3	501- 1000 DEVICES PRICE IS PER DEVICE WITHIN THIS TIER	\$4.95	0.00%	\$4.95
ST-DIGHOST4	1001 - 2000 DEVICES PRICE IS PER DEVICE WITHIN THIS TIER	\$4.68	0.00%	\$4.68
ST-DIGHOST5	2001 - 3000 DEVICES PRICE IS PER DEVICE WITHIN THIS TIER	\$4.40	0.00%	\$4.40
ST-DIGHOST6	3001 - 4000 DEVICES PRICE IS PER DEVICE WITHIN THIS TIER	\$4.13	0.00%	\$4.13
ST-DIGHOST7	4000+ DEVICES PRICE IS PER DEVICE WITHIN THIS TIER	\$3.85	0.00%	\$3.85
ST-DIGHOSTSETUP	ONE TIME SET UP FEE FOR HOSTING SERVER	\$2,500.00	0.00%	\$2,500.00

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ST-DIGPOSINBASIC	POS Basic Installation - Unbox and install the following items (1)- Cash Register BOM POS Ready, (1) MSR reader,(1) Stingray power cord, (1)Cash drawer (RJ12 24V), (1 Star Micronics thermal friction, 2 color, cutter, (1)- Handheld scanner. Includes labor only, all equipment purchased separately. Must be purchased with ST-DEPPOSINBO (POS Back Office Installation). Does not include cabling or network setup.	\$229.36	0.00%	\$229.36
ST-DIGPOSINBO	POS Installation - Back Office Installation- Unbox and install the following items: (1) Install Router Pre configure, (1) Install Managers PC / sever, (1) Install Printer , (1) Install Switch Pre Configured. Labor only, all equipment purchased separately. Includes staging (4 items). This SKU must be included in any POS installation site/project.	\$366.00	0.00%	\$366.00
ST-DIGPOSINDIS	POS Installation - Display Installation - Unbox and install the following items (1) 4:3 VGA Screen 19LCD (1) MMF Pole Display Mount 18-20225-76120-04. Labor only, all equipment purchased separately. Must be purchased with ST-DEPPOSINBO (POS Back Office Installation SKU) and ST-DEPPOSINBASIC (POS Basic Installation).	\$88.65	0.00%	\$88.65
ST-DIGPOSINLAB	POS Installation - One Hour Onsite Labor- Onsite labor for POS installations. Must be sold as part of a POS installation project (not stand alone).	\$115.90	0.00%	\$115.90
ST-DIGPOSINSTG	POS Installation - Staging - Unbox and stage, configure, or image a (1) device. Must be sold with ST-DEPPOSINBO (POS Back Office Installation). Does not include shipping charges.	\$57.33	0.00%	\$57.33
ST-DIGPOSSITESUR	POS Site Survey	\$366.00	0.00%	\$366.00

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ST-DIGSTDSITESRV	Site Survey for Panasonic Wall Mount Display Installation. Includes a per site maximum of 2 hours onsite and travel within 50 miles of a major metro area. Panasonic will deliver a detailed report and photos as part of the survey.	\$330.00	0.00%	\$330.00
ST-DSINSTSURV	Site Survey per site maximum of 1 Hour onsite includes detailed report and photos to customer.	\$199.00	0.00%	\$199.00
TH-SVC30LRXW1Y	Extended Warranty - 32" to 37" Prof Display (Year 3)	\$49.00	5.00%	\$46.55
TH-SVC30LRXW2Y	Extended Warranty - 32" to 37" Prof Display (Year 3 & 4)	\$69.00	5.00%	\$65.55
TH-SVC30LRXW3Y	Extended Warranty - 32" to 37" Prof Display (Year 3, 4, & 5)	\$89.00	5.00%	\$84.55
TH-SVC40LFXW1Y	Extended Warranty - 42" to 47" Prof Display (Year 3)	\$59.00	5.00%	\$56.05
TH-SVC40LFXW2Y	Extended Warranty - 42" to 47" Prof Display (Year 3 & 4)	\$79.00	5.00%	\$75.05
TH-SVC40LFXW3Y	Extended Warranty - 42" to 47" Prof Display (Year 3, 4, & 5)	\$99.00	5.00%	\$94.05
TH-SVC50PVPXW1Y	Extended Warranty - 49" to 55" Prof Display (Year 3)	\$79.00	5.00%	\$75.05
TH-SVC50PVPXW2Y	Extended Warranty - 49" to 55" Prof Display (Years 3 & 4)	\$119.00	5.00%	\$113.05
TH-SVC50PVPXW3Y	Extended Warranty - 49" to 55" Prof Display (yrs 3, 4 & 5)	\$159.00	5.00%	\$151.05
TH-SVC5865PXW2Y	Extended Warranty - 58", & 65" Plasma Flat Panel (Years 3 & 4)	\$219.00	5.00%	\$208.05
TH-SVC5865PXW3Y	Extended Warranty - 58", & 65" Plasma Flat Panel (Years 3, 4 & 5)	\$259.00	5.00%	\$246.05
TH-SVC85103XW1Y	Extended Warranty - 85" & 103" Plasma Flat Panel (Year 4)	\$1,350.00	5.00%	\$1,282.50
TH-SVC85103XW2Y	Extended Warranty 85" and Larger, Prof Display (yrs 4 & 5)	\$1,750.00	5.00%	\$1,662.50
TH-SVCFPDHS2Y	2 Years Hot Swap Mgmt. - up to 50" FPD - Year 1& 2 only	\$150.00	5.00%	\$142.50

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TH-SVCFPDHSXW3Y	3 Years Hot Swap Mgmt. w/ 1 Year Ext. Warranty - up to 50" FPD	\$299.00	5.00%	\$284.05
TH-SVCFPDHSXW4Y	4 Years Hot Swap Mgmt. w/ 2 Years Ext. Warranty- up to 50" FPD	\$399.00	5.00%	\$379.05
TH-SVCFPDHSXW5Y	5 Years Hot Swap Mgmt. w/ 3 Years Ext. Warranty- up to 50" FPD	\$499.00	5.00%	\$474.05
TH-SVCIDTGFTE1	Indoor Direct - TopGun Sales Support - 1st and 2nd FTEs (each) (Monthly per FTE)	\$7,625.00	0.00%	\$7,625.00
Professional Audio Visual				
AK-HC5000GSJ	2/3" 3MOS Studio Camera Head	\$42,000.00	4.00%	\$40,320.00
AK-HRP1000GJ	Remote Operation Panel	\$6,000.00	4.00%	\$5,760.00
AK-HRP1005GJ	Remote Operation Panel	\$6,000.00	4.00%	\$5,760.00
AK-HVF100GJ	9" Full HD LCD Viewfinder	\$8,000.00	4.00%	\$7,680.00
AK-UC3000GSJ	2/3" 4K Studio Camera Head	\$37,000.00	4.00%	\$35,520.00
AK-UCU500PSJ	Camera Control Unit for HC5000/UC3000	\$19,000.00	4.00%	\$18,240.00
SYSACE-1011	Sachtler's System Ace 1011 L MS CF light weight tripod system	\$1,150.00	4.00%	\$1,104.00
AJ-PX230PJ	P2 HD 1080/60p AVC-Ultra Camcorder	\$4,495.00	3.00%	\$4,360.15
AU-V35LT1G	4K Super 35mm Cinema Camera	\$18,000.00	3.00%	\$17,460.00
AU-VCVF10G	OLED Viewfinder	\$6,000.00	3.00%	\$5,820.00
AU-VSHL2G	Shoulder Mount	\$1,500.00	4.00%	\$1,440.00
AU-VGRP1G	Operating Grip	\$1,300.00	4.00%	\$1,248.00
AU-VMPL1G	PL Mount	\$1,300.00	4.00%	\$1,248.00
VARICAMLT-VF	Package w/ AU-V35LT1+ AC-VCVF10	\$23,700.00	3.00%	\$22,989.00
VARICAMLT-PRO	Package w/ AU-V35LT1, AU-VCVF10, AU-VSHL2, AU-VGRP1, AU-VMPL1	\$27,550.00	3.00%	\$26,723.50
VARICAMLT-PROEX	Package w/ AU-V35LT1, AU-VCVF10, AU-VSHL2, AU-VGRP1, AU-VMPL1, two AU-XP0256AG cards, one AU-XP01	\$30,200.00	3.00%	\$29,294.00
AJ-WM50P	DUAL BAND WIRELESS MODULE	\$160.00	4.00%	\$153.60

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
PX380GF-Studio	PX380 Studio package. 9" VF Monitor not included. Package includes AJ-PX380 P2 HD Shoulder camcorder; AG-CVF15 Color Viewfinder; XT17x4.5 BRM 17X Fujinon lens (ships in one box). Additional items include MS-01 Rear lens control; SHAN-TM700 tripod plate; AGBS300PJ Studio Base Station; AK-HRP200GJ Remote panel (ROP); ROP003M ROP cable; Titan-70 power supply.	\$21,995.00	3.00%	\$21,335.15
PX380GF-Studio910	Complete PX380 Studio package, including 9" VF Monitor. Package includes AJ-PX380 P2 HD Shoulder camcorder; AG-CVF15 Color Viewfinder; XT17x4.5 BRM 17X Fujinon lens (ships in one box). Additional items include MS-01 Rear lens control; SHAN-TM700 tripod plate; AGBS300PJ Studio Base Station; AK-HRP200GJ Remote panel (ROP); ROP003M ROP cable; BT-LH910 9" on-board monitor; BT-MOUNT monitor mount to camcorder; BTCS910G Monitor EVF cable; MOH-LH910L monitor hood; Powertap-28 monitor power cable; Titan-70 power supply.	\$25,795.00	3.00%	\$25,021.15
XK6x20	PL mount cine lens 20-120mm 6x zoom. Removable servo unit.	\$18,200.00	3.00%	\$17,654.00
SA-206M-1R2	20 Pine to 12 Pin cable	\$210.00	4.00%	\$201.60
AG-UX180PJ	UHD Hand-held camcorder with 1" MOS sensor. 20x Optical zoom lens and 3G-SDI Output.	\$3,795.00	3.00%	\$3,681.15
AG-UX90PJ	UHD Hand-held camcorder with 1" MOS sensor. 15x Optical zoom lens.	\$2,295.00	3.00%	\$2,226.15
AG-MDR25PJ	MEDICAL MODEL POV CAM RECORDER	\$3,195.00	3.00%	\$3,099.15
AG-MDC20GJ	MEDICAL MODEL POV CAM CAMERA HEAD	\$2,295.00	3.00%	\$2,226.15
AK-UHD12G	12G OUTPUT CARD FOR AK-UB300	\$4,500.00	4.00%	\$4,320.00
ZA17X7.6BRM	FUJI ZA17X7.6BRM LEN NO EXTENDER	\$11,600.00	4.00%	\$11,136.00

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
RS-VARICAMLT	PORTABRACE RAIN COVER FOR VARICAM LT	\$239.00	4.00%	\$229.44
AU-EVA1PJ	EVA1 SUPER-35 COMPACT CINEMA CAMERA	\$7,495.00	3.00%	\$7,270.15
ZA12X4.5BMD	FUJI ZA12X4.5BMD MOTOR DRIVE LENS W/O EXTENDER FOR BOX CAMS	\$22,250.00	3.00%	\$21,582.50
AW-360C10GJ	360 DEGREE LIVE CAMERA	\$13,800.00	3.00%	\$13,386.00
AW-360B10GJ	360 DEGREE LIVE CAMERA BASE UNIT	\$9,200.00	3.00%	\$8,924.00
STUDIO-PX380CB	AJ-PX380 CABLE ASSEMBLY	\$895.00	4.00%	\$859.20
AW-PH650NK1	Outdoor Pan/Tilt Head for AK-UB300	\$54,000.00	4.00%	\$51,840.00
SHAN-EVA1	PORTABRACE BAG & CASE KIT FOR AU-EVA1	\$349.00	4.00%	\$335.04
AW-UN70WPJ	20X 4K PTZ WITH NDI	\$6,150.00	4.00%	\$5,904.00
AW-UN70KPJ	20X 4K PTZ WITH NDI	\$6,150.00	4.00%	\$5,904.00
AW-HN40HWPJ	30X PTZ WITH HDMI AND NDI	\$3,450.00	4.00%	\$3,312.00
AW-HN40HKPJ	30X PTZ WITH HDMI AND NDI	\$3,450.00	4.00%	\$3,312.00
AW-HN38HWPJ	22X PTZ WITH HDMI AND NDI	\$2,500.00	4.00%	\$2,400.00
AW-HN38HKPJ	22X PTZ WITH HDMI AND NDI	\$2,500.00	4.00%	\$2,400.00
AW-HE38HWPJ	22X PTZ WITH HDMI	\$2,200.00	4.00%	\$2,112.00
AW-HE38HKPJ	22X PTZ WITH HDMI	\$2,200.00	4.00%	\$2,112.00
AW-CAH103G	HDMI CABLE KIT FOR AW-360	\$300.00	4.00%	\$288.00
XJ22X7.3BIEDSS41	CANON XJ22X7.3BIED/SS-41IASD INCLUDES SUPPORTS & ENG STYLE REAR CONTROLLERS	\$66,380.00	3.00%	\$64,388.60
HA18X5.5BERD	HA18X5.5BERD ENG/EFP LENS WITH 2X	\$29,359.00	3.00%	\$28,478.23
BT-MA1774G	BT-LH1770 RACK MOUNT W/TILT	\$315.00	4.00%	\$302.40
BT-MA1773G	BT-LH1770 RACK MOUNT	\$215.00	4.00%	\$206.40
BT-MA1772G	BT-LH1770 TILT STAND	\$495.00	4.00%	\$475.20

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447		
SKU/Part Number	Item Description	List Price	Discount	Net Price
BT-LH1770P	17 PRODUCTION FIELD / STUDIO MONITOR. FULL HD (1920X1080), 10BIT IPS LCD PANEL, 1500:1 CONTRAST RATIO. SDI AND HDMI I/O'S. VFM/VS, TC/CC DISPLAY, PICTURE CAPTURE, EMBEDDED AUDIO I/O'S, AUDIO METERS, SPEAKER. INCLUDES STAND, AC/DC COMPATIBILITY AND AC POWER CABLE.	\$2,995.00	3.00%	\$2,905.15
1201BT	Body-pack transmitter with Digital Display works with 1201URX/AB, 1201URX/Si receivers. Note: 1201BT price does not include lapel microphone.	\$424.00	4.00%	\$407.04
1201URX/AB	True Diversity Receiver with Digital Display in Anton Bauer® "Gold Mount®" adaptor case, works directly from cameras battery.	\$1,166.00	4.00%	\$1,119.36
1201URX/SI	True Diversity Receiver with Digital Display in Slot-In case for specific Panasonic cameras.	\$1,350.00	4.00%	\$1,296.00
1201XT	XLR plug-In transmitter with Digital Display and Phantom Power, works with 1201URX/AB, 1201URX/Si receivers.	\$424.00	4.00%	\$407.04
300-STUDIO	300Studio Package Includes: AG-CA300GPJ Camera Adapter, AG-BS300PJ Base Station, AG-EC4GPJ Remote Control	\$10,495.00	4.00%	\$10,075.20
300-STUDIO-PLUS	300StudioPlus Package Includes: AG-CA300GPJ Camera Studio AdapterAG-BS300PJ Studio Base StationAJ-RC10 Remote Control	\$12,795.00	4.00%	\$12,283.20
300LensYTally	Cable for Return Video and Tally. Also works with AJ-HDX400.	\$223.00	4.00%	\$214.08
300TALLYTRIGGER	Tally Trigger Cable. 8". Compatable with AG-HPX300/370 and AJ-HPX3100.	\$165.00	4.00%	\$158.40
ABDIONICPKG	Anton Bauer Dionic 90/Tandem70 PKG	\$1,292.00	4.00%	\$1,240.32
ACM-17	Fujinon 1/3 to 2/3" lens adapter	\$1,250.00	4.00%	\$1,200.00
AG-B23P	Battery Charger (AG-AC8)	\$199.00	4.00%	\$191.04

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AG-DVX200PJ	4K 60p camcorder	\$4,695.00	3.00%	\$4,554.15
AG-HPX610PJF	HPX610 P2 2/3" AVC-Intra Shoulder style camera (body + CVF15 VF + Lens)	\$17,500.00	3.00%	\$16,975.00
AG-HPX610PJH	HPX610 P2 2/3" AVC-Intra Shoulder camera (body + CVF15 VF)	\$14,750.00	3.00%	\$14,307.50
AG-UCK20GJ	4K Camera Head for UMR20	\$1,995.00	4.00%	\$1,915.20
AG-UMR20PJ	SD Card Memory Recorder	\$2,395.00	4.00%	\$2,299.20
AGAC8PJ	Full-HD 1080P Shoulder-mount AVCCAM Camcorder with 1080/720p capability, including 1080/60p recording. Offer various AVCHD frame rates and formats, including PM 720P mode at 8mps), which is very popular in college and professional sports. Offers wide angle 28mm/F1.8 lens and powerful 21X optical/50x super-high resolution zoom. Features include dual SD card slots and the capability to record on both cards simultaneously, Dynamic Range Stretch (DRS), Focus in Red and 5-Access Hybrid Optical Image Stabilization (O.I.S). Includes a manual multi-purpose lens ring, 3", 16:9 touch-panel LCD Viewfinder and external stereo microphone. Captures still images of 16:9, 20.4 megapixels or a 4:3, 15.1 megapixels. Weighs 5 pounds. 3-Year limited warranty (1 year + 2 extra years upon registration)	\$1,450.00	4.00%	\$1,392.00
AGB25	"Heavy Duty AC Adapter/Charger for a second location (Can be used with AG-HVX200A,DVX100/A/B, DVC60, DVC30, DVC20 or DVC7). 1.9 Amp output"	\$222.00	4.00%	\$213.12
AGBS300PJ	Studio Base Station: Multiplexes all of the control signals onto one cable to send to the camera and receives HD-SD/SDI on the other BNC, Allows for interconnection with Studio switcher, intercom and return video.	\$4,765.00	4.00%	\$4,574.40

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SKU/Part Number	Item Description	List Price	Discount	Net Price
AGC20003G	3 Meter Cable (10 feet). "AG-C20003G or AG-C20020G cables are required to connection of the AG-HCK10 POVCAM to the AG-HMR10 AVCCAM Recorder."	\$345.00	4.00%	\$331.20
AGC20020G	20 Meter Cable (65 feet). " AG-C20003G or AG-C20020G cables are required for connection of the AG-HCK10 POVCAM to the AG-HMR10 AVCCAM Recorder."	\$690.00	4.00%	\$662.40
AGCA300GPJ	Camera Studio Adapter: Allows camera to send and receive high quality digital signals along with control, genlock, timecode, embedded audio, intercom, tally and return video over two BNC cables. Standard Accessories, jumper cable for the remote control, Viewfinder connection cable and Anton Bauer Battery plate.	\$3,595.00	4.00%	\$3,451.20
AGCVF15G	HD Color VF. Rotates two ways after opening for LCD Monitor viewing. Compatible with the AG-HX600 and AJ-HPX2000/2700/3100/3700.	\$2,800.00	4.00%	\$2,688.00
AGEC4GPJ	Camcorder remote control. Comes standard with a 10 Meter cable. Best suited for use with AG-HPX370 and AG-HPX255. Also compatible with all "AJ" series camcorders, including the AJ-HPX2000/2700/3000/3100/3700 and AJ-HDX900.	\$2,745.00	4.00%	\$2,635.20
AGMC200G	Unidirectional Microphone (Can be used with HVX200, DVX100/A/B and DVC30 with AG-MYA30G)	\$466.00	4.00%	\$447.36
AGMYA30G	2-Ch SLR adaptor with Mic Holder, Phantom Power	\$355.00	4.00%	\$340.80
AGSFU601G	Network Upgrade Software Key (HPX600. Requires optional AJ-WM30 WiFi module)	\$1,500.00	4.00%	\$1,440.00
AGSFU602G	Production Pack Upgrade Software Key. VFR (720p: 1-60fps, 1080p: 1-30fps). 24PsF SDI output.	\$1,000.00	4.00%	\$960.00

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AGYA500GPJ	Viewfinder Adapter This allows the standard ENG viewfinder to display the return video and the Tally signals. Those signals will be in the same format as the standard Viewfinder. Compatible with the AGHPX500, AJHPX2000, 2700, 3000, 3700, HDX900, and the AJHDX400.	\$1,215.00	4.00%	\$1,166.40
AGYA600G	HD/SD-SDI Input Board (HPX600)	\$1,950.00	4.00%	\$1,872.00
AGYDX600G	Proxy Encoder (HPX600)	\$1,600.00	4.00%	\$1,536.00
AJ-CL12L	Large DVCPRO Cleaning Cassette	\$47.00	4.00%	\$45.12
AJ-CL12M	Medium DVCPRO Cleaning Cassette	\$30.00	4.00%	\$28.80
AJ-CVF50GJ	1.5" RLCOS Color HD Viewfinder	\$5,100.00	4.00%	\$4,896.00
AJ-D5C124L	Large D-5/D-3 Cassette	\$525.00	4.00%	\$504.00
AJ-D5C63M	Medium D-5/D-3 Cassette	\$223.65	4.00%	\$214.70
AJ-D5C94L	Large D-5/D-3 Cassette	\$378.00	4.00%	\$362.88
AJ-GPS910G	Global Positioning System	\$1,325.00	4.00%	\$1,272.00
AJ-HP126EX	Extra Large DVCPRO HD Cassette (126 min. @ 9 micron for AJ-HD1700, AJ-HD1800 and 126 min. DVXPRO50/ 252 min. DVCPRO @18 micron for AJ-SD965)	\$178.50	3.00%	\$173.15
AJ-HP64EL	Large DVCPRO HD Cassette (64 min @ micron, 32 mm @ 18 micron)	\$75.00	4.00%	\$72.00
AJ-HVF21KG	2" B/W Viewfinder. Black color (for use with AJ-HPX3100, AJ-PX5000 and AG-3DP1).	\$4,770.00	4.00%	\$4,579.20
AJ-MC700	Microphone Kit (Includes uni-directional microphone and holder)	\$1,275.00	4.00%	\$1,224.00
AJ-MC900G	Stereo Microphone (5 - Pin)	\$1,700.00	4.00%	\$1,632.00
AJ-MH800G	Microphone Holder	\$399.00	4.00%	\$383.04

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AJ-MPD1G	microP2 Drive with two microP2 Card slots. USB 3.0 (Type-B) Interface (USB 2.0 backward compatible). Uses USB3.0 Bus Power. Supported Operating Systems include Windows 8, Windows 7, Windows XP, Mac OS X 10.6,10.7,10.8. Supports all P2 frame rates and formats.	\$350.00	4.00%	\$336.00
AJ-P126L	Large DVCPRO Cassette	\$78.75	3.00%	\$76.39
AJ-P12M	Medium DVCPRO Cassette	\$15.75	3.00%	\$15.28
AJ-P24M	Medium DVCPRO Cassette	\$18.38	3.00%	\$17.83
AJ-P2AD1G	microP2 Adapter allows for usage of microP2 Cards in compatible P2 camcorder and recorders (with upgraded firmware). Supports one microP2 Card slot. SD UHSII ~ P2 Card Bus.	\$199.00	4.00%	\$191.04
AJ-P2E030FG	30 GB P2 CARD. F Series. Supports AVC-Intra Class 200 of the AVC-ULTRA and up to 1.2Gb/s transfer speed.	\$395.00	4.00%	\$379.20
AJ-P2E060FG	60 GB P2 CARD. F Series. Supports AVC-Intra Class 200 of the AVC-ULTRA and up to 1.2Gb/s transfer speed.	\$585.00	4.00%	\$561.60
AJ-P2M032AG	32 GB microP2 Card. Supports up to AVC-ULTRA class200 with up to 2.0Gbps high speed data transfer. SD Card form factor using super fast UHSII New Interface. Compatible with P2 camcorders and recording utilizing microP2 Card slots, as well as with compatible products utilizing the optional AJ-P2AD1 microP2 Adapter. Built-in RAID system for reliability. CPS (Content Protection System) for media security.	\$210.00	4.00%	\$201.60

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AJ-P2M064AG	64 GB microP2 Card. Supports up to AVC-ULTRA class200 with up to 2.0Gbps high speed data transfer. SD Card form factor using super fast UHSII New Interface. Compatible with P2 camcorders and recording utilizing microP2 Card slots, as well as with compatible products utilizing the optional AJ-P2AD1 microP2 Adapter. Built-in RAID system for reliability. CPS (Content Protection System) for media security.	\$320.00	4.00%	\$307.20
AJ-P33M	Medium DVCPRO Cassette	\$24.15	3.00%	\$23.43
AJ-P34L	Large DVCPRO Cassette	\$26.25	3.00%	\$25.46
AJ-P46M	Medium DVCPRO Cassette	\$33.60	3.00%	\$32.59
AJ-P66L	Large DVCPRO Cassette	\$50.40	3.00%	\$48.89
AJ-P66M	Medium DVCPRO Cassette	\$48.30	3.00%	\$46.85
AJ-PCD2GPJ	Single-slot P2 solid-state memory card drive, includes two USB 2.0 cables for data and bus power connectivity. The AJ-PCD2 provides fast, flexible and reliable P2 offloads and total compatibility with Mac and Windows desktop and laptop computers. The PC	\$405.00	4.00%	\$388.80
AJ-PCD30PJ	P2 Drive with three P2 card slots. External PC/MAC or Internal PC operation. Connects via a USB 3.0 connection to a computer. Backwards compatible to USB 2.0. Includes AC Adapter with AC cable, bracket and mounting screws (for internal use), rubber feet and CD-ROM. USB 3.0 cable NOT INCLUDED.	\$2,360.00	4.00%	\$2,265.60

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AJ-PD500	P2 HD microP2 Half-Rack Player / Recorder. Includes native AVC-ULTRA recording, two built-in Microp2 card slots, along with 2 separate full size p2 slots (cannot be used simultaneously). This Player/Recorder has the ability to record in full-resolution, 10-bit 1080/60p (in AVC-INTRA 100). Format choices including AVC-INTRA, AVC-LongG and AVC-Proxy, as well as DVCPRO-HD/50/25 as standard, and AVC-Intra200 and AVCHD playback as options. Includes a variety of professional I/O's and multi-control jog/shft/menu dial operation.	\$14,000.00	4.00%	\$13,440.00
AJ-PG50PJ	Hand-held P2 HD AVC-Ultra recorder / player. Includes two microP2 card slots and one P2 card slot. Supports multiple HD/SD formats, including 1080/720p switchable as well as 1080/60p. Recording formats include AVC-Intra100/50, AVC-LongG50/25/12, as well as DVCPRO-HD/50/25/DV. Connects to networks via wired LAN, wireless LAN (requires optional AJ-WM30), or optional 4G / LTE (* future capability requires appropriate dongle and service), as well as proxy video streaming. Versatile interfaces, including 3G SDI IN/OUT, HDMI IN/OUT and as well as high-speed USB 3.0 (HOST). Operates on battery (5,800 mAh). Provided with a 12-VDC input terminal for AC power supply via an AC adaptor. Equipped with a 3.45-type QHD (16:9) LCD screen. Built-in speaker and headphone terminal.	\$5,400.00	4.00%	\$5,184.00
AJ-PS001G	AVC-Proxy Re-link. Can be used with HPX600/3100/5000/500 proxy, and Focus FS-P250 proxy.	\$199.00	4.00%	\$191.04
AJ-PS002G	AVC-Intra Export. Allows for write-back to P2 card or drive. Supports spanned clips.	\$149.00	4.00%	\$143.04

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SKU/Part Number	Item Description	List Price	Discount	Net Price
AJ-PS003G	AVC-LongG Export. Allows for write-back to P2 card or drive. Supports spanned clips.	\$149.00	4.00%	\$143.04
AJ-PS004G	AVC-LongG Import. Enable import of applicable files into Avid.	\$99.00	4.00%	\$95.04
AJ-PX270PJ	P2 HD Hand-Held camcorder (1/3-inch, 2.2M 3-MOS). Includes native AVC-ULTRA recording and built-in Microp2 cards, along with separate full-size P2 slots (cannot be used simultaneously). 1080p/i/720p, including full-resolution 10-bit 1080/60p recording, AVC-Proxy and a selection of AVC-LongG levels. Offers international recording (59.94 hz/50 hz) including DVCPRO-HD/50/25 as standard. I/O's include, HD/SD-SDI In/Out, HDMI Out, 3G-SDI Out, Genlock, Timecode, USB 3.0 (Host) and two-channel Unislot Wireless Receiver. High F12 (59.94 hz) sensitivity and S/N ratio of 62 db. Optional, additional battery charger (AGB23P).	\$6,495.00	4.00%	\$6,235.20
AJ-PX380G	P2 HD 1/3" 2.2M 3MOS AVC-Ultra Shoulder camcorder (body only). microP2 card slots x 2, P2 card slots x 1.	\$8,395.00	4.00%	\$8,059.20
AJ-PX380GF	P2 HD 1/3" 2.2M 3MOS AVC-Ultra Shoulder camcorder with AG-CVF15 Color Viewfinder and XT17x4.5 BRM 17X Fujinon lens. This all ships in the same box. microP2 card slots x 2, P2 card slots x 1.	\$11,995.00	4.00%	\$11,515.20

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447		
SKU/Part Number	Item Description	List Price	Discount	Net Price
AJ-PX5000G	2/3-inch, 2.2M 3-MOS P2 HD shoulder-mount camcorder. Includes native AVC-ULTRA recording and built-in Microp2 cards, along with separate full-size P2 slots (cannot be used simultaneously). *1080p/i/720p (*720 Feb 2014). including full-resolution 10-bit 1080/60p recording, AVC-Proxy and a selection of AVC-LongG levels. Offers international recording (59.94 hz/50 hz) including DVCPRO-HD/50/25 as standard. I/O's include, HD/SD-SDI In/Out, HDMI Out, 3G-SDI Out, Genlock, Timecode, USB 3.0 (Host) and two-channel Unislot Wireless Receiver. High F12 (59.94 hz) sensitivity and S/N ratio of 62 db. Accepts B4 mount 2/3" lenses. Other features include Chromatic Aberration Compensation (CAC) and Dynamic Range Stretch (DRS), Flash Band Detection, Film-Rec and other gamma selection, scan reverse and digital zoom. Includes side LCD display. Audio capabilities include two XLR audio inputs, and recording up to four channels of 48khz, 24-bit audio in AVC-Intra formats (16-bit in other formats).	\$25,000.00	4.00%	\$24,000.00
AJ-PX800G	PX800 P2 2/3" AVC-Ultra Shoulder style camera (Body only)	\$15,000.00	4.00%	\$14,400.00
AJ-PX800GF	PX800 P2 2/3" AVC-Ultra Shoulder style camera (Body + CVF15 VF + Lens)	\$19,750.00	4.00%	\$18,960.00
AJ-SK001G	P2 Viewer Premium Key. Enhances P2 Viewer software with Automated Copy, Verify and Logging functions.	\$120.00	4.00%	\$115.20
AJ-SK001Z	P2 Viewer Premium Key. Enhances P2 Viewer Software with Automated copy, Verify and Logging functions. Please ask End-user to contact Panasonic Service Team to purchase.	\$120.00	4.00%	\$115.20

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AJ-YCX250G	AVC-HD option card (for use with the AJ-HPM200). Provides AVCHD record, as well as transcode compatibility to/from P2 formats.	\$3,145.00	4.00%	\$3,019.20
AJ-YCX500G	AVCHD Codec Board for AJ-PD500	\$3,000.00	4.00%	\$2,880.00
AJ-YDX30G	Proxy encoder for AJ-HPX3100	\$1,995.00	4.00%	\$1,915.20
AK-HC1800G	1080i HIGH DEFINITION CONVERTIBLE CAMERA 2/3" 2.2 Mega pixel IT-3CCD Multi-purpose HD Camera with native 1080i resolution. 14 bit DSP, 60dB S/N, HD-SDI output 1080/59.94 only, Intelligent Function enables programmed automatic adjustment of multiple funct	\$30,000.00	3.00%	\$29,100.00
AK-HC3800GSJ	STUDIO CAMERA BODY WITH THREE 2/3" CCDS	\$23,250.00	3.00%	\$22,552.50
AK-HCU200PSJ	Rack-mountable camera control unit (CCU) for AK-HC3800 camera provides powerful control of the HC3800 camera. SMPTE 311 fiber interface for camera is standard, as are a full range of interfaces for HRP, MSU, LAN, prompter, and SD-card memory use. RS-422 serial control (from AK-HRP200), and 1080i outputs are available immediately, with IP-control and 720p output available via a free upgrade in the first quarter of 2013. Power supply: 100 V to 240 V AC, 50/60 Hz. Power consumption with camera: 170 W. Dimensions: Width 16-11/16 inches X Height 3-7/16 inches X Depth 15-3/4 inches (Excluding protrusions) Weight: Approx. 6.6 kg (14.6 lb)	\$10,500.00	3.00%	\$10,185.00

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AK-HRP200GJ	New remote operation panel provides ergonomic operation of the HC3800 camera via the AK-HCU200 control unit with optional RS-422 serial control cables. Scene files, user files and lens files can be stored on SD-HC memory cards. IP-control of AK-HC3800, AW-HE120 and other cameras available plus serial control of AK-HC1500 and other cameras (optional adapter cable may be required). Power supply: 12 V DC, 0.35 A. DC input range; 10 V DC - 16 V DC. From HCU or optional 12VDC power supply (e.g. AW-PS550N). Power consumption: 4.2 W. Maximum serial control cable length : 50 m (164 ft) with optional ROP50M. Dimensions:Width 3-5/8 inches x Depth 12-1/8 inches x Height 2-3/16 inches) (excluding protrusions). Mass : approx. 1.3 kg (approx. 2.87lb)	\$2,300.00	3.00%	\$2,231.00
AK-HVF70GJ	7" Color Viewfinder for use with AK-HC3800.Key features include Focus in Red and Pixel to Pixel focus assist, 1024x600 pixel resolution, adjustable peaking, contrast, and brightness, low power consumption of 11W, and a light weight of only 1.8Kg.	\$4,450.00	4.00%	\$4,272.00
AK-LZ20M85G	Canon 20x HD 2/3" Motor drive lens for AK-HC1500G, AK-HC1800N/G, and AW HE870N cameras. Zoom range 8.5-170mm, max. aperture f1.8, Horizontal angular field of view 1.8 degrees to 58.9 degrees, weight approx. 3.1lbs	\$10,928.00	4.00%	\$10,490.88
AK-UB300GJ	4K Box Camera	\$24,995.00	3.00%	\$24,245.15

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
ALH-117C-01A	Lens support bracket for the HA42x and A42x lenses. The bracket features both up and down and side to side adjustments, making it useful in a variety of studio applications, including the use of a mounted teleprompter.	\$3,500.00	4.00%	\$3,360.00
AU-VCBL05G	5m VariCam extension module cable. Needed for connection between AU-VEXT1 Camera and Recorder side extension modules.	\$1,800.00	4.00%	\$1,728.00
AU-XP0256AG	Express P2 card	\$1,200.00	4.00%	\$1,152.00
AU-XPDP1P	Express P2 drive	\$495.00	4.00%	\$475.20
AU-XPDP3PJ	High speed Thunderbolt3 card reader for expressP2 and all historical P2 card formats	\$1,850.00	4.00%	\$1,776.00
AV-HS04M1	SDI Input Board for AV-HS400AN, AV-HS450N HD/SD and SDI with Up-conversion to system HD format for SD input. Includes two relocked HD/SD compatible SDI looping inputs.	\$2,200.00	4.00%	\$2,112.00
AV-HS04M2	HD/SD Analog Component Input Board for AV-HS400AN and AV-HS450N with SD Up-conversion to system HD format. Includes two HD/SD compatible looping component inputs	\$1,900.00	4.00%	\$1,824.00
AV-HS04M3	Dual DVI Input Board for AV-HS400AN, and AV-HS450N with two DVI-I inputs with upconversion/scaler capability. Accepts inputs of XGA (1024x768), SXGA (1280x1024), and WXGA (1280x768) only.	\$2,000.00	4.00%	\$1,920.00
AV-HS04M4	HD Analog Component output board for AV-HS400AN and AV-HS450N with two Y/Pb/Pr outputs	\$1,200.00	4.00%	\$1,152.00

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AV-HS04M5	DVI/Component Analog output board for AV-HS400N/AN and AV-HS450. DVI Resolution scaleable up 1920x1200. Includes one DVI and one HD Component Analog output. DVI output resolutions of XGA (1024x768), SXGA (1280x1024), WXGA (1280x768), WXGA+ (1680x1050),	\$2,500.00	4.00%	\$2,400.00
AV-HS04M6	Analog Composite Onput board for AV-HS400AN and AV-HS450N Includes two inputs with Up-conversion. Requires 400A switcher software upgrade for use with AV-HS400	\$2,050.00	4.00%	\$1,968.00
AV-HS04M7	HD/SD SDI output board for AV-HS400AN and AV-HS450N Includes two HD/SD-SDI outputs with switchable Down-conversion to SD-SDI. Requires 400A switcher software upgrade for use with AV-HS400	\$2,220.00	4.00%	\$2,131.20
AV-HS04M7D	3-D capable HD/SD-SDI output board for AV-HS450 switcher. Use of the AV-HS04M7D with the HS450 enables live stereoscopic switching of up to nine 3D sources, such as the AG-3DA1 3D camcorder. Special 3D functions include vertical and horizontal position correction and H/V mirror on all standard HD-SDI inputs, 3D test pattern. and fine optical axis shift adjustment. Use of the AV-HS04M7D with an AV-HS450N sold before Feb. 2011 may require a software upgrade.	\$5,825.00	4.00%	\$5,592.00
AV-HS04M8	Full-HD DVI Input Option Board for AV-HS450N and AV-HS400AN, AV-HS410 Switchers, Accepts a wide range of DVI-D inputs including: 1080 59. 59p, WUXGA (60Hz), WSXGA, UXGA, SXGA, and WXGA. Scales input signal to match switcher System setting (e.g. 720p, 1080i). Use with AV-HS400 may require switcher firmware upgrade.	\$2,700.00	4.00%	\$2,592.00
AV-HS410NJ	HD/SD Switcher with 9+ Inputs - D-Ship	\$9,449.00	3.00%	\$9,165.53
AV-HS450NJ	16 Input HD/SD-SDI Switcher	\$19,990.00	4.00%	\$19,190.40

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
AV-HS6000U2PS	2ME Switcher System w/ dual PS	\$47,000.00	4.00%	\$45,120.00
AV-HS60C2P	AV-HS6000 switcher Control Panel only with redundant power supplies	\$27,500.00	4.00%	\$26,400.00
AV-HS60C3G	Optional 10.1" Touch-screen Menu panel for HS6000 Series Switchers with configurable display of video, MV, waveform, vectorscope and more with V2 software.	\$5,100.00	4.00%	\$4,896.00
AV-HS60C4P	Compact 2ME Panel for HS6000 Switcher	\$26,500.00	3.00%	\$25,705.00
AV-HS60D1G	SSD Storage Module Option for HS6000 series switcher s " For Up to 48 Video clips of 60 sec ea. (w/V2 software)	\$2,500.00	4.00%	\$2,400.00
AV-HS60U2P	AV-HS6000 switcher Main Frame only with redundant supplies	\$19,500.00	4.00%	\$18,720.00
AV-SFU60G	Extra Chroma Key License for HS6000 series switchers (maximum three additional per ME). Avialable June 2014	\$1,750.00	4.00%	\$1,680.00
AW-HE130KPJ	3MOS Int. PT Cam 3G-SDI Black Dir Ship	\$8,900.00	4.00%	\$8,544.00
AW-HE130WPJ	3MOS Int. PT Cam 3G-SDI White Dir Ship	\$8,900.00	4.00%	\$8,544.00
AW-HE40HKPJ9	Int. PT Cam HDMI Out Black ch	\$3,150.00	4.00%	\$3,024.00
AW-HE40HWPJ9	Int. PT Cam HDMI Out White ch	\$3,150.00	4.00%	\$3,024.00
AW-HE40SKPJ9	Int. PT Cam HD-SDI Out Black ch	\$4,150.00	4.00%	\$3,984.00
AW-HE40SWPJ9	Int. PT Cam HD-SDI Out White ch	\$4,150.00	4.00%	\$3,984.00
AW-HEA10KPJ	Control Assist Camera for HE40K/130K	\$1,400.00	3.00%	\$1,358.00
AW-HEA10WPJ	Control Assist Camera for HE40W/130W	\$1,400.00	3.00%	\$1,358.00
AW-HR140PJ	Integrated Outdoor PTZ Camera	\$17,950.00	3.00%	\$17,411.50
AW-SF100G	PTZ Auto Tracking Soft. - Box	\$1,500.00	4.00%	\$1,440.00
AW-UE70KPJ	4K & HD PTZ camera with recording Black	\$5,850.00	3.00%	\$5,674.50
AW-UE70WPJ	4K & HD PTZ camera with recording White	\$5,850.00	3.00%	\$5,674.50
AWCA15H29G	Single remote control cable for simple connection of AK-HC1500G or AK-HC1800G to AW-PH400 or AW-PH405 pan-tilts	\$240.00	4.00%	\$230.40

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SKU/Part Number	Item Description	List Price	Discount	Net Price
AWCA20T6G	Optional 20-pin Breakout cable for AW-HE60HN and AW-HE60SN, AW-HE50HN and AW-HE50SN cameras, Provides RS-422 control, and BNC control, connectors for use of HD/SD component and SD composite output.	\$270.00	4.00%	\$259.20
AWCA28T9	RS-232C control cable for AW-PH360 pan tilt head to a Personal Computer, 10 meters	\$240.00	4.00%	\$230.40
AWCA50T8G	Camera control cable for AW-CB400, 10 meters	\$260.00	4.00%	\$249.60
AWCA50T9	50 Pin to 9 Pin Cable (Use with RS-232 control PC use) Camera Head, 10 meters	\$135.00	4.00%	\$129.60
AWCAK4H1G	Dual cable kit for AK-HC1500G/AK-HC1800G, and AW-PH400 pan tilt system. Second 3m cable allows AW-PH400 control and AK-HRP200	\$450.00	4.00%	\$432.00
AWHE2PJ	HD All Digital PTZ Camera HDMI Out	\$995.00	3.00%	\$965.15
AWHS50NJ	Compact 5 Input HD/SD Switcher	\$4,000.00	4.00%	\$3,840.00
AWIF400	Protocol Converter required for use of AW-PH400 pan tilt systems for use with AW-RP655 and AW-RP555 controllers. Also required for use of AW-PH405 and AW-PH650 pan tilt system for use with AW-RP400 controller. Requires optional 12VDC power supply and cab	\$1,400.00	4.00%	\$1,344.00
AWLZ17MD9AG	Fujinon 2/3" 17x Motor Drive Lens 9-153 mm (F1.9-2.6) for use with AW-E860 and AW-HE870N cameras.	\$5,215.00	4.00%	\$5,006.40

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SKU/Part Number	Item Description	List Price	Discount	Net Price
AWPH360N	<p>INDOOR SERVO PAN-TILT SYSTEM - Highly precise and quiet pan-tilt mechanism with .05 degree accuracy and noise below NC30. Capacity 8.8 lbs. Units produced after April 2011 include adapter cable for use with AWPS550N power supply, and are suitable for support of AWHE870N, AK-HC1500G, and AK-HC1800G with HD lenses including the AK-LZ20M85, HAS18X7.6BMD. For a complete list of suitable lens/camera combinations, please contact your PSCNA representative. AWP360N is compatible with serial control of AW-HE860N and AW-HE87N cameras from Panasonic AW-RP50, AW-RP555, and AW-RP120 controllers. AWRP50 and AWRP400 system controllers, with 50 presets. Includes a multi-pin cable for power and control AWE860N and AWHE870N cameras. An optional AW-CA15H29G cable is required for use with AK-HC1500G and 1800G cameras.</p>	\$4,520.00	4.00%	\$4,339.20
AWPH400	<p>HIGH PERFORMANCE PAN-TILT System - FAST 90 degrees per second maximum speed (variable), 400 degree pan, 190 degree tilt, Stop accuracy 0.008 degrees, extremely smooth operation, diagonal motion, soft landing, last position memory, Teleprompter output Quiet operation, under NC30. Use with AW-RP120 requires/120 AW-IF400 protocol converter. 17.6 lbs. maximum load, Max control distance 500 meters with AW-RP120, Built-in power supply, AC120 V.</p>	\$13,900.00	4.00%	\$13,344.00

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447		
SKU/Part Number	Item Description	List Price	Discount	Net Price
AWPH650	WEATHERPROOF OUTDOOR PAN/TILT SYSTEM for use with HD and SD convertible cameras. 20 Degrees per second pan/tilt, 320 degree pan angle, Tilt +50 degrees -90 degrees, Soft Landing, 50 pre-set memories, 22lbs max load, max control distance 3280 ft. Special Anti-Glare treated glass cover, cable compensation built-in. Includes: Pan Tilt Head, Power supply (AC120 V), Heater, Wiper Blade & Motor, Defroster, Fan, Housing, Air Filter, Interface Cable for camera control. Control via RS-422 serial connection over CAT5 with AW-RP50, AW-RP555 and AW-RP120 controllers. Use with AK-HC1500G or AK-HC1800G requires use of optional AW-CA15H29G cable.	\$21,005.00	4.00%	\$20,164.80
AWPS550N	Power Supply for PT and Cameras	\$695.00	4.00%	\$667.20
AWRM50G	Optional wireless handheld remote control for AW-HE60SN, AW-HE60HN, AWHE2, AW-HE120, and AW-HE50 series cameras. Includes pan-tilt, zoom-focus, speed, gain presets (1 - 12), limit, auto-focus manual iris, auto iris, output mode, home, camera selection (1-4), and menu access and control.	\$110.00	4.00%	\$105.60

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SKU/Part Number	Item Description	List Price	Discount	Net Price
AWRP120GJ	"Advanced Pan-tilt controller with IP/Serial control, Tracing Memory, Group Presets, Scene Files, 10 direct-access camera selection buttons, independent pan/tilt, zoom, and focus speed controls, dedicated on-panel camera adjustment knobs, and SD Card Storage for settings--including Scene Files and Tracing Memories.Controls up to 100 cameras via IP, five via RS-422, with up to 100 Presets per camera. Ten Tracing Memories for precise recording and recall of complex camera moves and operations. Preset Groups instantly recall settings of up to ten cameras for easy, rapid scene changes. SW-Link with AWHS50 and AV-HS410 switchers for single operator and remote use (SW-LinkI with HS410 requires use free plug-in). Remote control from appropriately programmed external devices such as PC, AMX, or Crestron.Requires optional external 12VDC power supply-AWPS550N recommended"	\$4,995.00	4.00%	\$4,795.20
AWRP50NJ	Compact PT Controller	\$2,275.00	4.00%	\$2,184.00
AWRP555N	Compact Controller for one to five Cameras/ Pan-Tilt units including new AW-HE100. Includes pan-tilt, zoom-focus controls plus some basic CCU functions. 10 standard pre-sets per camera. 12VDC power supply required AW-PS510AN recommended.	\$2,263.00	4.00%	\$2,172.48
AWRS422/232	RS422 to 232 Adapter for AW HE870N/AWCB400/AWCA50T9 combination, and AW-PH300/AW-RP605 combination. Power supply included.	\$227.00	4.00%	\$217.92
AYDVCLB	Large DV Cleaning Cassette	\$36.00	4.00%	\$34.56

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447		
SKU/Part Number	Item Description	List Price	Discount	Net Price
AYDVM33PQUS	33 Minute Professional Mini-DV Cassette, Developed for the US Market Only, excellent electromagnetic performance, high durability, and optimal tape-to-heard contact.	\$10.45	4.00%	\$10.03
AYDVM63PQUS	63 Minute Professional Mini-DV Cassette. Developed for the US Market Only, excellent electromagnetic performance, high durability, and optimal tape-to-head contact.	\$12.55	4.00%	\$12.05
AYDVM83PQUS	83 Minute Professional Mini-DV Cassette. Developed for the US Market Only, excellent electromagnetic performance, high durability, and optimal tape-to-heard contact.	\$18.85	4.00%	\$18.10
AYDVMCLWW	Mini-DV Cleaning Cassette	\$13.64	4.00%	\$13.09
AYHDV186AMQ	186 Minute Advanced Master Standard DV Cassette. Rugged Hard Case Increases Tape Protection. Developed for the US Market Only. Master Carton Quantity: 50	\$40.90	4.00%	\$39.26
AYHDV276AMQ	276 Minute Advanced Master Standard DV Cassette. Rugged Hard Case Increases Tape Protection. Developed for the US Market Only. Master Carton Quantity: 50	\$49.30	4.00%	\$47.33
AYHDVM33AMQ	33 Minute Advanced Master Mini-DV Cassette, Rugged Hard Case Increases Tape Protection. Master Carton Quantity: 50	\$15.70	3.00%	\$15.23
BS300-Rack	Rack Mount for AG-BS300	\$302.00	4.00%	\$289.92

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447		
SKU/Part Number	Item Description	List Price	Discount	Net Price
BT-4LH310P	"4k native monitor (4096 x 2160 resolution). Also supports Quad HD (3840 x 2160 as native 16:9), as well as 2K and HD resolutions. Panasonic 10-bit IPS LCD Panel. Production Tough for usage outdoors, as well as indoors. Versatile Inputs with 4 x 3G-HDSI, HDMI 1.4A, DP2. Wide Viewing Angle ~ 178Deg. Wide Native Panel Gamut, >96% DCI P3.	\$17,000.00	3.00%	\$16,490.00
BT-MOUNT	Mounts BTLH80W, BTLH80WU, BTLH900A & BTLH910GJ via 3/8" to 1/4" / 20 on camera handle (Light, strong and flexible)	\$133.00	4.00%	\$127.68
BTCS910G	Cable allows using the BTLH910 a true EVF with shoulder-mount Panasonic Cameras, Does NOT include power connector.	\$228.00	4.00%	\$218.88
BTLH1850PJ	18.5" HD/SD multi-format monitor with 1366 x 768 resolution. Offers two HD/SD-SDI inputs with switchable output, HDMI, DVI, analog composite video, two-channel analog audio (pin jacks X2) input, embedded audio via the SDI and HDMI input and audio monitoring via built-in speakers and headphone output. Worldwide 59.94 Hz /50Hz system frequency compatibility including 1080/24PsF. High quality features include true color processing with 3D-LUT, HD/SDI Closed Captaining, Pixel to Pixel mapping, Wave Form and Vector Scope, Color Audio Meter, RS-485 IMD remote, Tally Lamps, Markers and more. Eco-friendly / low power consumption display offers Integrated AC power supply and DC 12V. Standard screw holes for installation on commercially available VESA mounts. Tilt stand comes standard.	\$2,595.00	4.00%	\$2,491.20

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
BTLH910GJ	BTLH910PJ, 9" HD/SD 3D compatible 15:9 LCD EVF / monitor. NEW high brightness, high contrast IPS panel provides the best picture quality in its class.	\$3,705.00	4.00%	\$3,556.80
BTYUC1850	Blue shipping case. Fits BT-LH1850 monitor.	\$435.00	4.00%	\$417.60
BTYUC4K	ThermoDyne wheeled shipping case for BT-4LH310P 4k monitor	\$750.00	4.00%	\$720.00
C500-004	Split MALE Bibber Bulkhead. A single panel holds up to 6 bulkhead connectors	\$572.00	4.00%	\$549.12
C500-006	Split FEMALE Bibber Bulkhead. A single panel holds up to 6 bulkhead connectors	\$572.00	4.00%	\$549.12
CA-4XLR-B	4-Pin XLR Power Supply Cable 10 ft	\$35.00	4.00%	\$33.60
CA20TCAT1	Simple 20-pin to RJ45 adapter cable to enable wired RS-422 remote control of AWHE50SN and AWHE50HN cameras	\$90.00	4.00%	\$86.40
CAE1800DCB	DC power and control break-out cable for use with AK-HC1800G. 25-pin camera connector at one end of 3-meter cable, with 25-pin and 4-pin XLR at other end of cable.	\$335.00	4.00%	\$321.60
CAE4T1	Power supply cable for connection between stand-alone SD convertible cameras and AW-PS510AN.	\$99.00	4.00%	\$95.04
CAMERARM910	Camera Arm. Mounts BT-LH910 with YOKE910 to shoulder-mount camera carry handle	\$159.00	4.00%	\$152.64
CBA-HPX3100	The Porta Brace CBA-HPX3100 Camera Body Armor (Signature Blue) is a snug- jacket made of water-resistant "ultra-suede" lammy micro fiber with a high-density foam interior and a breathable tech-mesh interior. It is designed to custom fit a Panasonic AG-HPX370 or AJ-HPX3100G camcorder. The Camera Armor protects the camcorder from bumps, hits and scratches.	\$508.00	4.00%	\$487.68

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
CBA-PX5000	PX5000 raincover	\$489.00	4.00%	\$469.44
CDX-37020	Codex Capture Drive 2TB	\$6,950.00	4.00%	\$6,672.00
CGAD54A/1H	5400 mA Batt, Older Stye for P2 and 3DA1	\$214.00	4.00%	\$205.44
CUBE155	Teradek Encoder w/HD-SDI in & WiFi	\$1,990.00	4.00%	\$1,910.40
CUBE255	Teradek Encoder w/HDMI in & WiFi	\$1,590.00	4.00%	\$1,526.40
CUBE355	Teradek Decoder w/HD-SDI out & WiFi	\$1,890.00	4.00%	\$1,814.40
CUBE455	Teradek Decoder w/HDMI out & WiFi	\$1,490.00	4.00%	\$1,430.40
D2CD12V40-1	Cooled Outdoor sys w/ HE40H & encoder (consists of AW-HE40HKPJ and TT-D2CD12V50-1)	\$9,970.00	4.00%	\$9,571.20
D2CD12V40-2	Cooled Outdoor system w/ HE40S (consists of AW-HE40SKPJ and TT-D2CD12V50-2)	\$6,995.00	4.00%	\$6,715.20
D2CD12V40-3	Cooled Outdoor system w/ HE40HS & Fiber (consists of AW-HE40SKPJ and TT-D2CD12V50-3)	\$9,050.00	4.00%	\$8,688.00
D2CD12V40-4	Cooled Outdoor system with HE40H (consists of AW-HE40HKPJ and TT-D2CD12V50-2)	\$6,670.00	4.00%	\$6,403.20
D2CD12V70-1	Cooled Outdoor system with UE70K & Cube255 encoder (consists of AW-UE70KPJ and TT-D2CD12V50-1) HD Streaming only	\$8,580.00	4.00%	\$8,236.80
D2CD12V70-2	Cooled Outdoor system with UE70K (consists of AW-UE70KPJ and TT-D2CD12V50-2)	\$8,060.00	4.00%	\$7,737.60
D2CD12V70-3	Cooled Outdoor system with UE70K & Fiber (consists of AW-UE70KPJ and TT-D2CD12V50-3) HD only	\$10,970.00	4.00%	\$10,531.20
D2HBMVP540-1	Heated Outdoor system with HE40H & Cube255 encoder (consists of AW-HE40HKPJ and TT-D2HBMVP550-1)	\$8,780.00	4.00%	\$8,428.80
D2HBMVP540-2	Heated Outdoor system w/ HE40S (consists of AW-HE40SKPJ and TT-D2HBMVP550-2)	\$6,300.00	4.00%	\$6,048.00
D2HBMVP540-3	Heated Outdoor sys w/ HE40S & Fiber (consists of AW-HE40HKPJ and TT-D2HBMVP550-1)	\$7,890.00	4.00%	\$7,574.40

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SKU/Part Number	Item Description	List Price	Discount	Net Price
D2HBMVP540-4	Heated Outdoor system w/ HE40H (consists of AW-HE40HKPJ and TT-D2HBMVP550-2)	\$5,250.00	4.00%	\$5,040.00
D2HBMVP570-1	Heated Outdoor system with UE70K & Cube255 encoder (consists of AW-UE70KPJ and TT-D2HBMVP550-1) HD Streaming only	\$7,600.00	4.00%	\$7,296.00
D2HBMVP570-2	Heated Outdoor system with UE70K (consists of AW-UE70KPJ and TT-D2HBMVP550-2)	\$6,850.00	4.00%	\$6,576.00
D2HBMVP570-3	Heated Outdoor system with UE70K & Fiber (consists of AW-UE70KPJ and TT-D2HBMVP550-3) HD only	\$9,655.00	4.00%	\$9,268.80
DIGITAL-G90	Digital G90 Battery	\$299.00	4.00%	\$287.04
DIONIC-HCX	The Anton Bauer Dionic-HCX Li-ion Battery (120WH/14.4V) offers an output voltage of 14.4 VDC and 120WH capacity and has the ability to sustain a 10 amp draw. It can run a 40W camera with a 20W light for up to 2 hours.	\$815.00	4.00%	\$782.40
DUAL-2722	2 Position Simultaneous Charger/Power supply w/LCD & Diagnostic	\$1,480.00	3.00%	\$1,435.60
DVX-CASE	DVX200 hard shipping case with wheels and handle.	\$495.00	4.00%	\$475.20
DVX-FI	VariZoom Focus and Iris Control works with AG-HVX200A, HPX170, HMC150 and AG DVX100B. (not AG-DVX100 or DVX100A)	\$228.00	4.00%	\$218.88
E-HL9S	NEW! Li-ion V-Mount 88Wh Battery Pack. Weight: approx. 1.59 lbs. Suggested for use with A-E2BT24V/A-E241E when configured with the BTLH2550or BT3DL2550.	\$477.00	4.00%	\$457.92
EC-80	8-Pin extension cable used in servo lens kits, providing additional length when connecting to the ZSG-200A or ZSG-200M zoom servo grip.	\$350.00	4.00%	\$336.00
EC4-Blank	Blank Panel for EC4-Rack	\$65.00	4.00%	\$62.40

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SKU/Part Number	Item Description	List Price	Discount	Net Price
EC4-Rack	Rack Mount Shelf for AG-EC4. Allows for rack mounting up to 4 AG-EC4 Remote Controls.	\$239.00	4.00%	\$229.44
ECE-R22	9" Extension cable for Fujinon lenses	\$325.00	4.00%	\$312.00
EGRIPZ	Handheld Camera Support	\$100.00	4.00%	\$96.00
EKL3106	Panasonic-D-Imager	\$3,000.00	4.00%	\$2,880.00
ELIPZ-PACKAGE	Includes Elipz Battery and Charger, still needs PA-ADP-ELPZ adapter cable. Note, look at ABPElipz package above, it is a better deal for first time buyers.	\$299.00	4.00%	\$287.04
ElipzExtCable	Extension Cable for the Elipz Battery to use with the Stasis Flex	\$30.00	4.00%	\$28.80
ELITE	NEW! Li-ion Power Cartridge V-Mount, 136Wh Battery with Digi-View. Suggested for use with A-E2BT24V / A-E241E when configured with the BTLH2550 or BT3DL2550.	\$822.00	4.00%	\$789.12
ERD-10A-D01	Digital zoom rate demand designed to be used in HDTV/Broadcast digital lens control kits, including the MS-11D, SS-11D, SS-13D, and SS-14D. The demand provides precision digital zoom control and is useful in a variety of professional broadcast applications, including live event coverage and sports.	\$2,770.00	4.00%	\$2,659.20
ERD-20A-A02	B4 type zoom demand designed to be used in HDTV/Broadcast digital lens control kits, including the MS-11, SS-11, SS-13A. The demand provides precision zoom control and is useful in a variety of professional broadcast applications, including live event coverage and sports.	\$1,800.00	4.00%	\$1,728.00
EX-503H	AZDEN Omni-directional Lavalier	\$45.00	4.00%	\$43.20
EX-505UH	AZDEN Uni-directional Lavalier Microphone	\$69.00	4.00%	\$66.24
FBX150	Breakout Box for Multi-format Camera Systems. Provides AC power at camera head	\$5,725.00	4.00%	\$5,496.00

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
FEC-120WMK	Wall Mount for AWHE120K P/T camera (black)	\$243.00	4.00%	\$233.28
FEC-120WMW	Wall Mount for AWHE120W P/T camera (white)	\$243.00	4.00%	\$233.28
FEC-20WM	Wall mount for AW-HE2 camera	\$95.00	4.00%	\$91.20
FEC-3640WM	NEW Heavy Duty Wall mount for use with AW-PH360, AW-PH400, and AW-PH405 pan-tilt heads. Can also be used with AW-HE100 integrated pan-tilt cameras.	\$254.00	4.00%	\$243.84
FEC-40WMK	Wall mount for HE40 & UE70 PTZs - black	\$180.00	4.00%	\$172.80
FEC-40WMW	Wall mount for HE40 & UE70 PTZs - white	\$180.00	4.00%	\$172.80
FEC-HR140WMR	Wall Mount for AW-HR140	\$449.00	4.00%	\$431.04
FEC-TPM4	Tripod adapter plate for AW-HE100, AW-PH360, AW-PH400, AW-PH405 for use on Vinten type tripod.	\$106.00	4.00%	\$101.76
FGM-P	Stasis Flex Gold Mount Adapter	\$206.00	4.00%	\$197.76
FOA-1F	SMPTE to ST Adapter Female	\$511.00	4.00%	\$490.56
FOA-1M	SMPTE to ST Adapter Male	\$570.00	4.00%	\$547.20
FOF-M-F-BC-100FT	SMPTE Fiber Cable 100FT	\$1,032.00	4.00%	\$990.72
FOF-M-F-BC-150FT	SMPTE Fiber Cable 150FT	\$1,099.00	4.00%	\$1,055.04
FOF-M-F-BC-250FT	SMPTE Fiber Cable 250FT	\$1,232.00	4.00%	\$1,182.72
FOF-M-F-BC-25FT	SMPTE Fiber Cable 25FT	\$933.00	4.00%	\$895.68
FOF-M-F-BC-300FT	SMPTE Fiber Cable 300FT	\$1,297.00	4.00%	\$1,245.12
FOF-M-F-BC-500FT	SMPTE Fiber Cable 500FT	\$1,563.00	4.00%	\$1,500.48
FOF-M-F-BC-50FT	SMPTE Fiber Cable 50FT	\$966.00	4.00%	\$927.36
HA14x4.5BERD-S6B	Fuji HA14 RD Lens	\$36,850.00	4.00%	\$35,376.00
HA14x4.5BEZD-T58	Fuji HA14 ZD Lens	\$38,100.00	4.00%	\$36,576.00
HA16X6.3BERD	Fujinon 2/3" 16x6.3 HD Zoom Lens with 2x extender, FOCUS Servo	\$27,460.66	3.00%	\$26,636.84

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SKU/Part Number	Item Description	List Price	Discount	Net Price
HA18x5.5BERM	Fujinon HA18X5.5BERM-M6 Premiere Series ENG/EFP Lens with Digital Servo Zoom & Focus. 5.5- 100mm Lens for 2/3" Cameras. 16-Bit Optical Encoders. 18x Zoom Ratio with 2x Extender. Fast f/1.8 Max Aperture from 5.5 to 62mm. Digital Servo for Zoom with Manual Focus. Full Studio Remote Control via RS-232. Innerfocus & QuickZoom	\$27,500.00	3.00%	\$26,675.00
HA19x7.4BERD-S6	2/3" HD Full Servo Lens	\$30,750.00	3.00%	\$29,827.50
HA23X7.6BERM	2/3" 23x Lens with Extender	\$36,800.00	3.00%	\$35,696.00
HA25x11.5BERD-S18	Fujinon 2/3" 25x11.5HD Zoom Lens with 2x extender	\$54,800.00	3.00%	\$53,156.00
HA25X16.5BERD-S18	Fujinon 2/3" 25x11.5HD Zoom Lens with 2x extender	\$57,800.00	3.00%	\$56,066.00
HA42X13.5BERD-G48P	HA42X13.5BERD-G48 Package w/ Full Servo	\$93,420.00	3.00%	\$90,617.40
HA42x13.5BERD-U48	Fujinon lens with Semi-Servo	\$91,170.00	3.00%	\$88,434.90
HA42X9.7BERD-G48-P	HA42X9.7BERD-G48 Package w/ Full Servo	\$93,420.00	3.00%	\$90,617.40
HA42x9.7BERD-S48	Fujinon 2/3" 42x13.7HD Zoom Lens with 2x extender	\$73,500.00	3.00%	\$71,295.00
HA42X9.7BERD-S48-A	HA42x9.7BERD-S48 lens package with ALH-117C-01A bracket. 2/3" HD lens with 42x optical zoom and 2x extender. Includes extra features such as QuickZoom, making it easy to verify focus by allowing instant telephoto zoom capability. Also includes lens support bracket for the HA42x and A42x lenses. The bracket features both up and down and side to side adjustments, making it useful in a variety of studio applications, including the use of a mounted teleprompter.	\$77,000.00	3.00%	\$74,690.00
HANDLE-STUD910	EXTRA 5/8 male stud for YOKE910.	\$49.00	4.00%	\$47.04
HD12-CD	Cooled Outdoor housing for HE120 & HE130	\$4,800.00	4.00%	\$4,608.00
HJ14ex4.3BIASE	Canon 2/3" HD CAC Lens w/ 2x extender	\$36,900.00	3.00%	\$35,793.00
HJ17ex7.6BIASE	Canon 2/3" D CAC Lens w/ 2x extender	\$22,200.00	3.00%	\$21,534.00
HJ17ex7.6BIRSE-A	Canon 2/3" HD Lens	\$20,400.00	3.00%	\$19,788.00
HJ18EX7.6BIASES	2/3" HD ENG/EFP 18x Zoom Lens	\$22,600.00	3.00%	\$21,922.00

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SKU/Part Number	Item Description	List Price	Discount	Net Price
HJ18EX7.6BIRSES	2/3" HD ENG/EFP 18x Zoom Lens	\$20,700.00	3.00%	\$20,079.00
HJ22ex7.6BIASE	Canon 2/3" HD CAC Lens w/ 2x extender	\$37,800.00	3.00%	\$36,666.00
HJ22EX7.6BITSRE	Canon 2/3" 22x ENG Lens with Servo Ext	\$42,900.00	3.00%	\$41,613.00
HPX300TallyPower	Cable for HPX300 Power and Tally.	\$223.00	4.00%	\$214.08
HTs18X4.2BRM-M48	Fujinon 1/3" 18:1 Zoom Lens Use MS-11 for Rear Lens Control	\$10,950.00	3.00%	\$10,621.50
HYTRON100	Digital HyTron 100 14.4 Volt, 100 WH - Nickel Metal Hydride Battery	\$525.00	4.00%	\$504.00
HYTRON140	Digital HyTron 140 14.4 Volt, 120WH - Nickel Metal Hydride Battery	\$663.00	4.00%	\$636.48
IA-300A	IDX Power Supply, use with Studio-100 cable	\$880.00	4.00%	\$844.80
KJ10EX4.5BIRSEA	Canon 2/3" HDgc Series Portable Zoom Lens with 2.0x extender & digital drive w/LCD display	\$28,300.00	3.00%	\$27,451.00
KJ13X6BKRS	Canon 2/3" 13X Non- CAC Lens	\$12,800.00	3.00%	\$12,416.00
KJ20X8.2BIRSD	Canon KJ20x8.2B Portable 20x HD Lens with 2x Zoom Extender	\$7,900.00	3.00%	\$7,663.00
KJ20X8.2BKRS	Canon 2/3" HD Lens	\$5,800.00	3.00%	\$5,626.00
KJ20X8.5BKRS	Canon 2/3" 20X CAC Capable Lens	\$6,800.00	3.00%	\$6,596.00
KJ22eX7.6BIRSE	Canon 2/3" HD CAC Lens w/2x extender	\$29,300.00	3.00%	\$28,421.00
LC-2A	2-Ch Simultaneous Charger- Interchangeable for Panasonic SL-VBD50, VGB6/260, VW-VBD55/58 Canon BP-955/975, LP-E6, Sony L Series Batteries	\$155.00	4.00%	\$148.80
LMAD240LU	9.4 GB DVD-RAM 3X Disc , Two Sided, Removable Cartridge Type	\$8.00	4.00%	\$7.68
LMBR50DE	50GB BD Disc 2x Speed (72Mbps) (Blu-ray) Write Once (R) Single-Sided Dual Layer Master Carton Qty: 25 Minimum Order/Sub Carton Qty: 5	\$56.00	4.00%	\$53.76

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SKU/Part Number	Item Description	List Price	Discount	Net Price
LMBRS2LWE25	25GB BD Disc 4x Speed (144Mbps) Write Once (R) Single-Sided Single Layer White Inkjet Printable 25 pcs. Spindle Pack Master Carton Quantity: 8 Minimum Order/Sub Carton Qty: 8	\$390.00	4.00%	\$374.40
MCA-6B	Mounting clamp for focus position demand units. It allows these focus controllers to be mounted to the pan arm of a tripod head for studio control applications.	\$460.00	4.00%	\$441.60
MCA-7	Mounting clamp for servo focus systems. This device will mount servo focus controllers to tripod head pan handles.	\$280.00	4.00%	\$268.80
MO-LH910BL	The (black) MO-LH910BL is a field monitor case that can be used as a table top monitor case with a built in tilt and visor, comes with a HB-12 shoulder strap for carrying or using it around the neck for viewing.	\$253.00	4.00%	\$242.88
MOH-HVF100G	Portabrace Monitor Hood for HVF100G	\$109.00	4.00%	\$104.64
MOH-LH910L	Long Monitor Hood (approx. 12") & rain cover. Compatible with BT-LH910 monitor. Reduces glare, offers rain and dust protection and holds the shape. Offers a hood with a zipper attached back cover of black nylon, water resistant fabric to protect against rain, dust and harsh conditions. The back cover allows for cable entry, battery choice and in hot environments the sides may be left open for improved ventilation. The hoods fold flat when not in use and have a no-sag structure while viewing. Inside hood surfaces are black, light absorbing, soft materials while the exterior has a black, water resistant, nylon fabric. Compatible with many Porta Brace Rain Slickers, Storm Coats Camera Body Armor protection.	\$180.00	4.00%	\$172.80

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
MS-01	Fujinon Semi-Servo Rear Control Kit for 1/2" or 2/3" Pro Studio Lenses.	\$2,000.00	4.00%	\$1,920.00
MS-01/X1	Fujinon MS-01/X1 Semi-Servo Lens Control Kit for XA16x8A-XB4 HD Lens. This LENS is available in the AJ-PX610PJF and AJ-PX800GF packages. The manual focus, servo zoom kit includes an SRD-92B zoom demand, a CFH-3 manual focus handle, an FMM-X1 manual focus module, and a CFC-990 flexible cable.	\$2,120.00	4.00%	\$2,035.20
MS-11	Fujinon Semi-Servo Rear Control Kit for Broadcast Studio Lenses	\$3,600.00	4.00%	\$3,456.00
MS-11/3C	Fujinon Semi-Servo Rear Control Kit for HA25x/HA42x Lens	\$3,260.00	4.00%	\$3,129.60
MS15M	Canon Servo Rear Economical Control Kit for Canon Studio Lenses	\$2,200.00	4.00%	\$2,112.00
MS210D	Canon Servo Rear Control Kit Zoom Demand Style	\$3,710.00	4.00%	\$3,561.60
MS21D	Semi-Servo Control Conversion Kit.	\$4,100.00	4.00%	\$3,936.00
MS22M	Canon Servo Rear Control Kit for Canon Studio Lenses	\$3,000.00	4.00%	\$2,880.00
P2-STUDIO	P2Studio Package Includes: AG-CA300GPJ Camera Studio AG-BS300PJ Studio Base Station AG-EC4GPJ Remote Control AG-YA500GPJ Viewfinder Adapter	\$11,495.00	3.00%	\$11,150.15
P2-STUDIO-PLUS	P2StudioPlus Package Includes: AG-CA300GPJ Camera Studio Adapter AG-BS300PJ Studio Base Station AJ-RC10 Remote Control AG-YA500GPJ Viewfinder Adapter	\$13,795.00	3.00%	\$13,381.15
P2HD-Case	PortaBrace Carry-On Bag for the full size Shoulder Mount P2HD cameras	\$435.00	4.00%	\$417.60
PA-ADP-ELIPZ	Adapter cable for Elipz Battery	\$79.00	4.00%	\$75.84

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SKU/Part Number	Item Description	List Price	Discount	Net Price
PIVEL3ALITYBASE	NEW! Pivel mounting to 3Ality 3D rig. Pivel allows L-R-Down swing of monitor, plus the usual monitor yoke movement. Connects to YOKE910 with the 5/8 female removed.	\$631.00	4.00%	\$605.76
PKB-275PV	PORTABRACE CASE WITH HARD CASE/SOFT CASE	\$625.00	4.00%	\$600.00
PKB-HL	Portabrace Laptop Bkpk Harness(PKB275PV)	\$222.00	4.00%	\$213.12
POWERTAP-28	NEW! Power cable (28") for BTLH910 and BTLH80 for connection to shoulder-mount camcorders.	\$101.00	4.00%	\$96.96
POWERTAP-MULTI	AB Power Tap Splitter	\$121.00	4.00%	\$116.16
POWERTAP-20	AB Power Tap Splitter	\$101.00	4.00%	\$96.96
QR-HOTSWAP-HMR	Power adapter / mount for AG-HMR10	\$737.00	4.00%	\$707.52
QUAD-2702	4-Position Battery Charger with 70 Watt Camera Power Supply	\$1,723.00	4.00%	\$1,654.08
RAK-HPD24	2RU high Dual/Single Rack mount (Blank Panel included)	\$212.00	4.00%	\$203.52
RAK910	Rack mount for two BT-LH910 monitors side by side. Can be angled up or down together. 4RU High.	\$275.00	4.00%	\$264.00
RC020M	20 Meter Remote Control Cable for AJ-RC10G/AG-EC4 and AK-HRP200	\$429.00	4.00%	\$411.84
RC050M	50 Meter Remote Control Cable for AJ-RC10G/AG-EC4 and AK-HRP200	\$726.00	4.00%	\$696.96
RC090M	90 Meter Remote Control Cable for AJ-RC10G and AK-HRP200	\$1,120.00	4.00%	\$1,075.20
ROCK-DVX-ZFI	VariZoom Control with Rocker, Start-Stop and Focus and Iris Control works with AGHVX200A and AG-DVX100B, not AG-DVX100A, or DVX100A	\$345.00	4.00%	\$331.20
ROP003M	Remote Control Cable for AK-HCU931, AK-HC3500, AK-3800,3 Meters	\$103.00	4.00%	\$98.88
ROP020M	REMOTE CONTROL CABLE 20 METERS	\$297.00	4.00%	\$285.12
ROP050M	REMOTE CONTROL CABLE 50 METERS	\$731.00	4.00%	\$701.76

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SKU/Part Number	Item Description	List Price	Discount	Net Price
ROP090M	REMOTE CONTROL CABLE 90 METERS	\$1,060.00	4.00%	\$1,017.60
RS-22	The Porta Brace RS-22 Rain Slicker (Black) is a custom fitted rain cover for various professional or broadcast camcorders. It is made from 3-ply nylon and Fabuthane with a soft tricot-backed lining. There are flaps, clear vinyl windows and zippers to access camcorder controls. Around the lens is a non-slip, grip material to seal out the elements. It has a detachable front visor and a rain-fly for extra coverage in inclement weather. There is a large pocket for lens cap, cleaning tissue white balance card etc. The top opens to reach the camcorder handle or attach an optional shoulder strap.	\$285.00	4.00%	\$273.60
RS-25P	Portabrace Rain Slicker for the AG-HPX300, HPX370, HPX3100.	\$275.00	4.00%	\$264.00
SHAN-AHPX	Shipping Case - AG-HPX250. AG-AC160/130	\$397.00	4.00%	\$381.12
SHAN-B900	Thermodyne Hard Shell Shipping Case for (AJ-HPX2000/2700/3000/3100/3700/HDX900 and AG-HPX600).	\$752.00	4.00%	\$721.92
SHAN-HC3800	"Hard Carrying Case for AK-HC3800 Studio Camera (1/2)For AK-HC3800/HRP200/HVF70"	\$695.00	4.00%	\$667.20
SHAN-HPX300	Thermodyne Shipping Case with Custom Foam for AG-HPX300/370 and P2 Gear or Portable.	\$716.00	4.00%	\$687.36
SHAN-HS60C	Case for AV-HS6000 Control Panel	\$622.00	4.00%	\$597.12
SHAN-HS60U	Case for AV-HS6000 Main Frame	\$574.00	4.00%	\$551.04
SHAN-PX270	Thermodyne hard case for PX270 camera	\$350.00	4.00%	\$336.00
SHAN-RC700	Rain Cover	\$270.00	4.00%	\$259.20
SHAN-TM700	Tripod Adaptor Plate	\$440.00	4.00%	\$422.40
SS-13	Full Servo Kit for ZA22 lenses	\$3,399.88	3.00%	\$3,297.88
SS-13D	DIGI FULL SERVO KIT "RD" TYPE	\$7,900.00	4.00%	\$7,584.00
SS-RD-DZSF	Fuji RD type full servo kit	\$4,970.00	4.00%	\$4,771.20

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SKU/Part Number	Item Description	List Price	Discount	Net Price
STUDIO300/100	Bundled 100 Meter cable with Power and two BNC cables. Included in the package are two short BNC-BNC cables to interconnect with the Camera and Camera Adapter.	\$2,460.00	4.00%	\$2,361.60
STUDIO300/25	Bundled 25 Meter cable with Power and two BNC cables. Included in the package are two short BNC-BNC cables to interconnect with the Camera and Camera Adapter. Also works with AJ-HDX400.	\$950.00	4.00%	\$912.00
STUDIO300/50	Bundled 50 Meter cable with Power and two BNC cables. Included in the package are two short BNC-BNC cables to interconnect with the Camera and Camera Adapter.	\$1,720.00	4.00%	\$1,651.20
TILTSTAND	Heavy Duty Tilting desk/ceiling stand. Use with 17" and 25.5" models. NEW! (Use with BT-LH2550, BT-LH1710, BT-LH1760 and discontinued BT-LH1700W)	\$334.00	4.00%	\$320.64
TITANTWIN	Two position simultaneous InterActive Battery Charger	\$816.00	4.00%	\$783.36
TITAN-70	Tandem Gold Mount 70 Watt Charger Adapter, One Battery Position	\$711.00	4.00%	\$682.56
TITAN-T2	Tandem Two position simultaneous InterActive Battery Charger/AC Adapter	\$1,141.00	4.00%	\$1,095.36
TITAN-TWQ	4 Position Simultaneous Interactive Battery Charger	\$1,706.00	4.00%	\$1,637.76
TT-D2CD12V50-2	Trustin Bundle w/Cooldome	\$7,995.00	4.00%	\$7,675.20
TT-D2CD12V50-3	Trustin Bundle w/Cooldome, Fiber	\$8,995.00	4.00%	\$8,635.20
UA22x8BERD	Fuji 22x 4K Lens	\$46,800.00	3.00%	\$45,396.00
UMR20-HOOD	Sun Hood	\$129.00	4.00%	\$123.84
UMR20-STAND	Bracket with 1/4-20 Mounting Point	\$159.00	4.00%	\$152.64
UNIVERSAL-BP	Back plate for all DVCPRO (Required to mount ABWMK-KIT)	\$35.00	4.00%	\$33.60
V-RAW2	Codex RAW recorder for V35 that fits directly onto VariCam 35 Head. AB Gold Mount	\$29,500.00	3.00%	\$28,615.00

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SKU/Part Number	Item Description	List Price	Discount	Net Price
VARICAM-CASE	VariCam hard shipping case with wheels and handle.	\$895.00	4.00%	\$859.20
VARICAM-VFC155	15.5m VariCam VF cable with right angle connectors on both ends.	\$330.00	4.00%	\$316.80
VARICAM-VFC240	24m VariCam VF Extended cable with one right angle connector (camera side) and one straight connector (VF side). The extended cable is designed to be used with an eyepiece leveler. This Extended cable allows for VF to be relocated toward the back of the camera and keeps it level when the camera is tilting up or down.	\$290.00	4.00%	\$278.40
VCLT-PROEX-B512	VariCam LT package with all accessories plus 2x 512BG Express P2 cards and express drive	\$31,600.00	3.00%	\$30,652.00
VS-R45	The VS-RV45 is a 1RU Remote Switching Panel for the AV-HS450 or AV-HS400A and AV-HS410 (use with HS410 requires free plug-in software.) Allows remote switching of any input to any one of four AUX Busses, or to Preview/Preset and Program outputs, Source selection may also be made for DSK1, DSK2, PinP1, PinP2, and the Keyer. A.C.power supply includes. Optional 9-pin RS-422 serial cable or CAT5 cable required for connection to switcher. A switcher firmware upgrade may be required for use.	\$3,376.00	4.00%	\$3,240.96
VWAD20PPK	AC Adaptor / Battery Charger for AG-AC130/160/AC90, AG-HMC40, AG-HMC80, AG-HMC150 and AG-AF100. Can Charge any of the Smart Batteries, 1320, 2640, 5400 or 5800mAh.	\$164.00	4.00%	\$157.44
VWT4314HPPK	1.4X Tele Conversion Lens with Low Chromatic Aberration (yields 646mm) for AGHCK10, AG-HSC1U & AG-HMC70 .	\$286.00	4.00%	\$274.56
VWVBD19PPK	Lithium-Ion Battery 7.2V \ 1860mA snap on Battery	\$131.00	4.00%	\$125.76
VWVBD58PPK	AJPX270 battery 5800mAh	\$199.95	4.00%	\$191.95

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SKU/Part Number	Item Description	List Price	Discount	Net Price
VWVBG260PP8	7.2 V 2,640 mA Battery for AG-HMC70, HMC150 & AG-HMR10	\$205.00	4.00%	\$196.80
VWVBG6PPK	7.2 V 5,400 mAh Battery for AG-HMC70, HMC150 & HMC40, "AG-HMR10. Requires VVWH04PPK for use with AG-HMR10."	\$240.00	4.00%	\$230.40
VVWH04PPK	Battery Pack Holder For use with the AG-HMR10 and the 5400mA batteries.	\$85.00	4.00%	\$81.60
VWW4307HPPK	0.7X Wide Angle Conversion Lens with Low Chromatic Aberration (yields 24mm) for AGHCK10, AG-HSC1U & AG-HMC70.	\$274.00	4.00%	\$263.04
VZ-PRO-PZFI-3D	Varizoom Remote Control for the AG3DA1. Controls Zoom, Focus, Iris, Stop/Start as well as Convergence.	\$634.00	4.00%	\$608.64
VZDVR130	Rocker style wired Remote controls multi speed Zoom & Record / Pause, appropriate for AG-HMR10, AG-DVX100 and DVX100A, For DVX100B please see ROCK-DVX-ZFI.	\$312.00	4.00%	\$299.52
WCV-H85	Fujinon 0.8x Wide Angle Converter Lens (Zoom Through)	\$4,695.00	3.00%	\$4,554.15
XA17X7.6BERM-M58B	Fujinon 2/3" 17X w/2X CAC Capable Lens	\$14,000.00	3.00%	\$13,580.00
XA17X7.6BRM-M58B	Fujinon 2/3" 17X w/CAC Capable Lens	\$9,995.00	3.00%	\$9,695.15
XA20sx8.5BERM	Fujinon HD 20x 2/3" lens w/ 2x extender. 8.5-170mm for 2/3" Format. 20x Zoom Ratio and 2x Extender. Fast f/1.8 Max Aperture at 8.5-113mm. Manual Focus and Servo Zoom. Innerfocus and QuickZoom.	\$7,800.00	3.00%	\$7,566.00
XA20SX8.5BMD-DSD	Fujinon 2/3" 20X MD Lens	\$8,600.00	3.00%	\$8,342.00
XA20sx8.5BRM	The Fujinon XA20SX8.5BRM HD Professional Lens is an ENG telephoto lens designed for 2/3" cameras. It has a 20x zoom, a focal length ranging from 8.5-170mm, and features a relative aperture ranging from 1:1.8 between 8.5mm and 113mm, and 1:2.7 at 170mm.	\$6,700.00	3.00%	\$6,499.00

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447		
SKU/Part Number	Item Description	List Price	Discount	Net Price
XA22x7BES	XA22x7BES w/Full Servo kit	\$63,220.00	3.00%	\$61,323.40
XA55x9.5BESM-S5L	Fujinon HD 55X2/3" lens w/2X extender, includes Semi Servo Rear Control Kit (MS-21A)	\$83,450.00	3.00%	\$80,946.50
XT20SX4.7BRM	Fujinon HD 20x 1/3" lens	\$6,700.00	3.00%	\$6,499.00
YOKE910	Oppenheimer Yoke for Panasonic BTLH910 Monitor. Provides tilt lock. Includes female 5/8 receiver and 5/8 male stud with 1/4x20 male thread and a counter lock that locks the stud from spin.	\$472.00	3.00%	\$457.84
YOKE910-PKG1	Oppenheimer Yoke and Camera Arm for Panasonic BTLH910 Monitor. Provides tilt lock, Includes female 5/8 receiver and 5/8 male stud with 1/4x20 male thread and counter lock ring to that locks the stud from spin. Includes Camera Arm for attachment to shoulder mount camcorders.	\$603.00	3.00%	\$584.91
ZA12x4.5BERM	Fujinon 2/3" HD CAC Lens w/ 2x extender	\$25,600.00	3.00%	\$24,832.00
ZA12X4.5BRD	HD Zoom Lens	\$19,799.61	3.00%	\$19,205.62
ZA17X7.6BEMD	Fujinon Lens	\$15,600.00	3.00%	\$15,132.00
ZA17X7.6BRD	Fuji ZA17x7.6BRD EFP lens NO extender <(>&<) digital encoders	\$13,450.00	3.00%	\$13,046.50
ZA22X7.6BEMD	Fujinon lens for convertible camera	\$22,962.62	3.00%	\$22,273.74
ZA22x7.6BERM	Fujinon 2/3" HD CAC Lens w/ 2X extender	\$26,500.00	3.00%	\$25,705.00
ZA22X7.6BRD	Fujinon 2/3" HD CAC Lens	\$26,050.00	3.00%	\$25,268.50
ZA22X7.6BRD-S6	Fujinon BRD 22X ENG Lens	\$26,050.00	3.00%	\$25,268.50
ZA22X7.6BRM-M6	Fujinon BRM 22X ENG Lens	\$24,200.00	3.00%	\$23,474.00
ZK3.5x85	PL 85-300mm Cabrio Cine lens with removable servo	\$42,000.00	3.00%	\$40,740.00
ZK4.7x19	PL 19-90mm Cabrio Cine lens with removable servo	\$39,800.00	3.00%	\$38,606.00
AJ-S09TFMCNS2	Two Day Concurrent Consulting Rate (Operational / engineering training, deployment, commissioning) - Includes travel	\$3,599.00	0.00%	\$3,599.00
AJ-SRK001Z	P2 Streaming SW	\$6,295.00	0.00%	\$6,295.00

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447		
SKU/Part Number	Item Description	List Price	Discount	Net Price
AJ-S09TFMCNS	Daily Consulting Rate	\$2,599.00	0.00%	\$2,599.00
PROJECTORS				
PT-RQ13KU	10,000 Lumens, 3DLP Laser with 4K+ Resolution (5120 x 3200), Lens Not Included	\$89,999.00	48.00%	\$46,799.48
PT-RZ12KU	12,000 Lumens, 3DLP Laser, WUXGA Resolution (1,920 x 1,200), Lens Not Included	\$39,999.00	48.00%	\$20,799.48
PT-RZ970BU	10,000 Lumens, Laser, WUXGA Resolution (1,920 x 1,200), DLP Projector, Black	\$31,399.00	48.00%	\$16,327.48
PT-RZ970WU	10,000 Lumens, Laser, WUXGA Resolution (1,920 x 1,200), DLP Projector, White	\$31,399.00	48.00%	\$16,327.48
PT-RZ970LBU	10,000 Lumens, Laser, WUXGA Resolution (1,920 x 1,200), DLP Projector, No Lens, Black	\$30,999.00	48.00%	\$16,119.48
PT-RZ970LWU	10,000 Lumens, Laser, WUXGA Resolution (1,920 x 1,200), DLP Projector, No Lens, White	\$30,999.00	48.00%	\$16,119.48
PT-RW930BU	10,000 Lumens, Laser, WXGA Resolution (1,280 x 800), DLP Projector, Black	\$18,999.00	48.00%	\$9,879.48
PT-RW930WU	10,000 Lumens, Laser, WXGA Resolution (1,280 x 800), DLP Projector, White	\$18,999.00	48.00%	\$9,879.48
PT-RW930LWU	10,000 Lumens, Laser, WXGA Resolution (1,280 x 800), DLP Projector, No Lens, White	\$18,599.00	48.00%	\$9,671.48
PT-RW930LBU	10,000 Lumens, Laser, WXGA Resolution (1,280 x 800), DLP Projector, No Lens, Black	\$18,599.00	48.00%	\$9,671.48
PT-DX100UK	10,000 Lumens, XGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK	\$13,999.00	48.00%	\$7,279.48
PT-DX100ULK	10,000 Lumens, XGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK, Lens Not Included	\$13,499.00	48.00%	\$7,019.48
PT-DZ870ULK	8,500 Lumens, WUXGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK, Lens Not Included	\$19,199.00	48.00%	\$9,983.48
PT-DW830UK	8,500 Lumens, WXGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK	\$12,999.00	48.00%	\$6,759.48

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SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-DW830ULK	8,500 Lumens, WXGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK, Lens Not Included	\$12,499.00	48.00%	\$6,499.48
PT-DX820WU	8,200 Lumens, 1DLP, XGA (1024 x 768), Standard Lens, DIGITAL LINK, White Cabinet	\$9,499.00	48.00%	\$4,939.48
PT-DX820LWU	8,200 Lumens, 1DLP, XGA (1024 x 768), DIGITAL LINK, Lens Not Included, White Cabinet	\$8,999.00	48.00%	\$4,679.48
PT-EX800ZU	7,500 Lumens, XGA, Powered zoom throw ratio: 1.7-2.8:1, Eco Filter, HDMI,DVI-D,DisplayPort, DIGITAL LINK	\$5,999.00	48.00%	\$3,119.48
PT-EX800ZLU	7,500 Lumens, XGA, Powered zoom, Eco Filter, HDMI,DVI-D,DisplayPort, DIGITAL LINK, Lens not Included	\$5,599.00	48.00%	\$2,911.48
PT-DZ780WU	7,000 Lumens, 1DLP, WUXGA (1920 x 1200), Standard Lens, DIGITAL LINK, White Cabinet	\$14,399.00	48.00%	\$7,487.48
PT-DZ780LWU	7,000 Lumens, 1DLP, WUXGA (1920 x 1200), DIGITAL LINK, Lens Not Included, White Cabinet	\$13,999.00	48.00%	\$7,279.48
PT-DW750WU	7,000 Lumens, 1DLP, WXGA (1280 x 800), Standard Lens, DIGITAL LINK, White Cabinet	\$8,399.00	48.00%	\$4,367.48
PT-DW750LWU	7,000 Lumens, 1DLP, WXGA (1280 x 800), DIGITAL LINK, Lens Not Included, White Cabinet	\$7,999.00	48.00%	\$4,159.48
PT-EW730ZU	7,000 Lumens, WXGA, Powered zoom throw ratio: 1.7-2.8:1, Eco Filter, HDMI,DVI-D,DisplayPort, DIGITAL LINK	\$5,999.00	48.00%	\$3,119.48
PT-EW730ZLU	7,000 Lumens, WXGA, Powered zoom, Eco Filter, HDMI,DVI-D,DisplayPort, DIGITAL LINK, Lens not Included	\$5,599.00	48.00%	\$2,911.48
PT-RZ770BU	7,200 Lumens, WUXGA Resolution (1,920 x 1,200), DLP, Laser Projector, Black	\$16,949.00	48.00%	\$8,813.48
PT-RZ770WU	7,200 Lumens, 1DLP, WUXGA Resolution (1,920 x 1,200), Laser Projector, White	\$16,949.00	48.00%	\$8,813.48

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SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-RZ770LBU	7,200 Lumens, 1DLP, WUXGA Resolution (1,920 x 1,200), Laser Projector, Black, No Lens	\$16,549.00	48.00%	\$8,605.48
PT-RZ770LWU	7,200 Lumens, 1DLP, WUXGA Resolution (1,920 x 1,200), Laser Projector, White, No Lens	\$16,549.00	48.00%	\$8,605.48
PT-RW730BU	7,200 Lumens, 1DLP, WXGA Resolution (1,280 x 800), Laser Projector, Black	\$15,549.00	48.00%	\$8,085.48
PT-RW730WU	7,200 Lumens, 1DLP, WXGA Resolution (1,280 x 800), Laser Projector, White	\$15,549.00	48.00%	\$8,085.48
PT-RW730LBU	7,200 Lumens, 1DLP, WXGA Resolution (1,280 x 800), Laser Projector, Black, No Lens	\$15,149.00	48.00%	\$7,877.48
PT-RW730LWU	7,200 Lumens, 1DLP, WXGA Resolution (1,280 x 800), Laser Projector, White, No Lens	\$15,149.00	48.00%	\$7,877.48
PT-MZ670U	6,500lm, WUXGA resolution, LCD Laser Projector	\$11,999.00	48.00%	\$6,239.48
PT-MZ670LU	6,500lm, WUXGA resolution, LCD Laser Projector, No Lens	\$11,599.00	48.00%	\$6,031.48
PT-MW630U	6,500lm, WXGA resolution, LCD Laser Projector	\$10,999.00	48.00%	\$5,719.48
PT-MW630LU	6,500lm, WXGA resolution, LCD Laser Projector, No Lens	\$10,599.00	48.00%	\$5,511.48
PT-RZ660BU	6,200 Lumens, 1DLP, WUXGA Resolution (1,920 x 1,200), Laser Projector, Black	\$14,549.00	48.00%	\$7,565.48
PT-RZ660WU	6,200 Lumens, 1DLP, WUXGA Resolution (1,920 x 1,200), Laser Projector, White	\$14,549.00	48.00%	\$7,565.48
PT-RZ660LBU	6,200 Lumens, 1DLP, WUXGA Resolution (1,920 x 1,200), Laser Projector, Black, No Lens	\$14,149.00	48.00%	\$7,357.48
PT-RZ660LWU	6,200 Lumens, 1DLP, WUXGA Resolution (1,920 x 1,200), Laser Projector, White, No Lens	\$14,149.00	48.00%	\$7,357.48
PT-RW620BU	6,200 Lumens, 1DLP, WXGA Resolution (1,280 x 800), Laser Projector, Black	\$11,999.00	48.00%	\$6,239.48
PT-RW620WU	6,200 Lumens, 1DLP, WXGA Resolution (1,280 x 800), Laser Projector, White	\$11,999.00	48.00%	\$6,239.48

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-RW620LBU	6,200 Lumens, 1DLP, WXGA Resolution (1,280 x 800), Laser Projector, Black, No Lens	\$11,499.00	48.00%	\$5,979.48
PT-RW620LWU	6,200 Lumens, 1DLP, WXGA Resolution (1,280 x 800), Laser Projector, White, No Lens	\$11,499.00	48.00%	\$5,979.48
PT-EZ770ZU	6,500 Lumens, WUXGA (1,920 x 1,200), Powered zoom throw ratio: 1.7-2.8:1, Eco Filter, HDMI,DVI-D, DIGITAL LINK	\$7,999.00	48.00%	\$4,159.48
PT-EZ770ZLU	6,500 Lumens, WUXGA (1,920 x 1,200), Powered zoom, Eco Filter, HDMI,DVI-D,DisplayPort, DIGITAL LINK, No Lens	\$7,599.00	48.00%	\$3,951.48
PT-EX620U	6,200 Lumens, XGA Resolution (1,024 x 768), LCD Projector	\$5,499.00	48.00%	\$2,859.48
PT-EX620LU	6,200 Lumens, XGA Resolution (1,024 x 768), LCD Projector, No Lens	\$5,099.00	48.00%	\$2,651.48
PT-EW650U	5,800 Lumens, WXGA Resolution (1,280 x 800), LCD Projector	\$4,999.00	48.00%	\$2,599.48
PT-EW650LU	5,800 Lumens, WXGA Resolution (1,280 x 800), LCD Projector, No Lens	\$4,599.00	48.00%	\$2,391.48
PT-MZ570U	5,500lm, WUXGA resolution, LCD Laser Projector	\$9,999.00	48.00%	\$5,199.48
PT-MZ570LU	5,500lm, WUXGA resolution, LCD Laser Projector, No Lens	\$9,599.00	48.00%	\$4,991.48
PT-MW530U	5,500lm, WXGA resolution, LCD Laser Projector	\$8,999.00	48.00%	\$4,679.48
PT-MW530LU	5,500lm, WXGA resolution, LCD Laser Projector, No Lens	\$8,599.00	48.00%	\$4,471.48
PT-EZ590U	5,400 Lumens, WUXGA Resolution (1,920 x 1,200), LCD Projector	\$7,399.00	48.00%	\$3,847.48
PT-EZ590LU	5,400 Lumens, WUXGA Resolution (1,920 x 1,200), LCD Projector, No Lens	\$6,999.00	48.00%	\$3,639.48
PT-RZ570WU	5,200 Lumens, 1DLP, WUXGA laser projector, White	\$8,499.00	48.00%	\$4,419.48
PT-RZ570BU	5,200 Lumens, 1DLP, WUXGA laser projector, Black	\$8,499.00	48.00%	\$4,419.48

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SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-RZ575U	5,000 Lumens (Center), 1DLP, WUXGA Resolution (1,920 x 1,200), Short Throw Laser Projector	\$17,999.00	48.00%	\$9,359.48
PT-EX520U	5,300 Lumens, XGA Resolution (1,024 x 768), LCD Projector	\$4,999.00	48.00%	\$2,599.48
PT-EX520LU	5,300 Lumens, XGA Resolution (1,024 x 768), LCD Projector, No Lens	\$4,599.00	48.00%	\$2,391.48
PT-EW550U	5,000 Lumens, WXGA Resolution (1,280 x 800), LCD Projector	\$4,499.00	48.00%	\$2,339.48
PT-EW550LU	5,000 Lumens, WXGA Resolution (1,280 x 800), LCD Projector, No Lens	\$4,099.00	48.00%	\$2,131.48
PT-FZ570U	4,500 Lumens, WUXGA Resolution (1,920 x 1,200), LCD Projector, DIGITAL LINK	\$4,599.00	48.00%	\$2,391.48
PT-FW530U	4,500 Lumens, WXGA Resolution (1,280 x 800), LCD Projector, DIGITAL LINK	\$3,549.00	48.00%	\$1,845.48
PT-FX500U	5,000 Lumens, XGA Resolution (1,024 x 768), LCD Projector, DIGITAL LINK	\$3,399.00	48.00%	\$1,767.48
PT-RZ475U	3,000 Lumens, Short-Throw (0.8:1), 1DLP, LED/Laser Hybrid, HD Resolution (1,920 x 1,080), DIGITAL LINK	\$12,799.00	48.00%	\$6,655.48
PT-RZ470UK	3,500 Lumens, 1DLP, LED/Laser Hybrid, (1,920 x 1,080), 20,000:1 contrast, 1.5 – 2.9:1 TR, 16:9 Aspect, DIGITAL LINK (BLK)	\$6,799.00	48.00%	\$3,535.48
PT-RZ470UW	3,500 Lumens, 1DLP, LED/Laser Hybrid, (1,920 x 1,080), 20,000:1 contrast, 1.5 – 2.9:1 TR, 16:9 Aspect, DIGITAL LINK (WHT)	\$6,799.00	48.00%	\$3,535.48
PT-RW430UK	3,500 Lumens, 1DLP, LED/Laser Hybrid, (1,280 x 800), 20,000:1 contrast, 1.5 – 3.1:1 TR, 16:10 Aspect, DIGITAL LINK (BLK)	\$5,499.00	48.00%	\$2,859.48
PT-RW430UW	3,500 Lumens, 1DLP, LED/Laser Hybrid, (1,280 x 800), 20,000:1 contrast, 1.5 – 3.1:1 TR, 16:10 Aspect, DIGITAL LINK (WHT)	\$5,499.00	48.00%	\$2,859.48

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SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-RZ370U	3,500 Lumens, 1DLP, LED/Laser Hybrid, (1,920 x 1,080), 10,000:1 contrast, 1.46 – 2.94:1 TR, 16:9 Aspect, DIGITAL LINK (WHT)	\$5,899.00	48.00%	\$3,067.48
PT-RW330U	3,500 Lumens, 1DLP, LED/Laser Hybrid, (1,280 x 800), 10,000:1 contrast, 1.5 – 3.1:1 TR, 16:10 Aspect, DIGITAL LINK (WHT)	\$4,599.00	48.00%	\$2,391.48
PT-RS30KU	31,000 Lumens (center), 3DLP Laser, SXGA+ (1,400 x 1,050) Resolution, Lens Not Included	\$89,999.00	48.00%	\$46,799.48
PT-DS20K2U	20,000 Lumens, 3DLP, SXGA+ (1400 x 1050), Lens Not Included	\$47,999.00	48.00%	\$24,959.48
PT-EX16KU	16,000 Lumens, 3LCD, XGA (1024 x 768), 4:3 Aspect Ratio, HDMI, DVI-D, 4-Lamp Optical System	\$29,899.00	48.00%	\$15,547.48
PT-EX12KU	13,000 Lumens, 3LCD, XGA (1024 x 768), 4:3 Aspect Ratio, HDMI, DVI-D, 2-Lamp Optical System	\$24,999.00	48.00%	\$12,999.48
PT-RS11KU	12,000 Lumens, 3DLP Laser, SXGA+ (1,400 x 1,050) Resolution, Lens Not Included	\$34,999.00	48.00%	\$18,199.48
PT-DS12KU	12,000 Lumens, 3DLP, SXGA+ (1400 x 1050), 4:3 Aspect Ratio, Geo Adjustment, HD/SD-SDI Input, Dual-Lamp System	\$32,999.00	48.00%	\$17,159.48
PT-DW11KU	11,000 Lumens, 3DLP, WXGA (1366 x 768), 16:9 Aspect Ratio, Dual-Lamp System	\$19,999.00	48.00%	\$10,399.48
PT-RX110BU	10,400 Lumens, Laser, XGA Resolution (1,024 x 768), DLP Projector, Black	\$24,799.00	48.00%	\$12,895.48
PT-RX110WU	10,400 Lumens, Laser, XGA Resolution (1,024 x 768), DLP Projector, White	\$24,799.00	48.00%	\$12,895.48
PT-RX110LBU	10,400 Lumens, Laser, XGA Resolution (1,024 x 768), DLP Projector, No Lens, Black	\$24,399.00	48.00%	\$12,687.48
PT-RX110LWU	10,400 Lumens, Laser, XGA Resolution (1,024 x 768), DLP Projector, No Lens, White	\$24,399.00	48.00%	\$12,687.48

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SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-DZ870UW	8,500 Lumens, WUXGA, Powered zoom throw ratio: 1.7 – 2.4:1, Dynamic RGB Booster, Eco Filter, DIGITAL LINK (White)	\$19,599.00	48.00%	\$10,191.48
PT-DZ870ULW	8,500 Lumens, WUXGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK, Lens Not Included (White)	\$19,199.00	48.00%	\$9,983.48
PT-DW830UW	8,500 Lumens, WXGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK (White)	\$12,999.00	48.00%	\$6,759.48
PT-DW830ULW	8,500 Lumens, WXGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK, Lens Not Included (White)	\$12,499.00	48.00%	\$6,499.48
PT-DX100UW	10,000 Lumens, XGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK (White)	\$13,999.00	48.00%	\$7,279.48
PT-DX100ULW	10,000 Lumens, XGA, Powered zoom, Dynamic RGB Booster, Eco Filter, DIGITAL LINK, Lens Not Included (White)	\$13,499.00	48.00%	\$7,019.48
PT-DX820BU	8,200 Lumens, 1DLP, XGA (1024 x 768), Standard Lens, DIGITAL LINK, Black Cabinet	\$9,499.00	48.00%	\$4,939.48
PT-DX820LBU	8,200 Lumens, 1DLP, XGA (1024 x 768), DIGITAL LINK, Lens Not Included, Black Cabinet	\$8,999.00	48.00%	\$4,679.48
PT-DZ780BU	7,000 Lumens, 1DLP, WUXGA (1920 x 1200), Standard Lens, DIGITAL LINK, Black Cabinet	\$14,399.00	48.00%	\$7,487.48
PT-DZ780LBU	7,000 Lumens, 1DLP, WUXGA (1920 x 1200), DIGITAL LINK, Lens Not Included, Black Cabinet	\$13,999.00	48.00%	\$7,279.48
PT-DW750BU	7,000 Lumens, 1DLP, WXGA (1280 x 800), Standard Lens, DIGITAL LINK, Black Cabinet	\$8,399.00	48.00%	\$4,367.48
PT-DW750LBU	7,000 Lumens, 1DLP, WXGA (1280 x 800), DIGITAL LINK, Lens Not Included, Black Cabinet	\$7,999.00	48.00%	\$4,159.48
PT-JX200HWU	2,000 Lumens Laser Space Player Projector, 1DLP, XGA (1024 x 768), White	\$4,999.00	38.00%	\$3,099.38

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SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-JX200HBU	2,000 Lumens Laser Space Player Projector, 1DLP, XGA (1024 x 768), Black	\$4,999.00	38.00%	\$3,099.38
PT-JX200FWU	2,000 Lumens Laser Space Player Projector, White (Ceiling mount or floor/desk mount accessory required for this model)	\$4,999.00	38.00%	\$3,099.38
PT-JX200FBU	2,000 Lumens Laser Space Player Projector, Black (Ceiling mount or floor/desk mount accessory required for this model)	\$4,999.00	38.00%	\$3,099.38
PT-JW130HWU	1,000 Lumens Laser Space Player Projector, 1DLP, WXGA (1280 x 800), White	\$3,999.00	38.00%	\$2,479.38
PT-JW130HBU	1,000 Lumens Laser Space Player Projector, 1DLP, WXGA (1280 x 800), Black	\$3,999.00	38.00%	\$2,479.38
PT-JW130FWU	1,000 Lumens Laser Space Player Projector, White (Ceiling mount or floor/desk mount accessory required for this model)	\$3,999.00	38.00%	\$2,479.38
PT-JW130FBU	1,000 Lumens Laser Space Player Projector, Black (Ceiling mount or floor/desk mount accessory required for this model)	\$3,999.00	38.00%	\$2,479.38
PT-VZ580U	5,000 lm WUXGA LCD Projector	\$1,999.00	38.00%	\$1,239.38
PT-VZ585NU	5,000 lm WUXGA LCD Projector / Digital Link / Wireless	\$2,399.00	38.00%	\$1,487.38
PT-VW540U	5,500 lm WXGA LCD Projector	\$1,799.00	38.00%	\$1,115.38
PT-VW545NU	5,500 lm WXGA LCD Projector / Digital Link / Wireless	\$2,199.00	38.00%	\$1,363.38
PT-VX610U	5,500 lm XGA LCD Projector	\$1,699.00	38.00%	\$1,053.38
PT-VX615NU	5,500 lm XGA LCD Projector / Digital Link / Wireless	\$2,099.00	38.00%	\$1,301.38
PT-VZ470U	4,400 lm WUXGA LCD Projector	\$1,999.00	38.00%	\$1,239.38
PT-VW350U	4,000lm LCD WXGA (1280x800) resolution	\$1,599.00	38.00%	\$991.38
PT-VW355NU	4,000lm LCD WXGA resolution wireless	\$1,999.00	38.00%	\$1,239.38
PT-VX420U	4,500lm LCD XGA (1024x768) resolution	\$1,599.00	38.00%	\$991.38
PT-VX425NU	4,500lm LCD XGA resolution wireless	\$1,999.00	38.00%	\$1,239.38

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-LB423U	4,100 Lumens, XGA (1024 x 768), 6Lb, Wired LAN, Wireless option, 10,000 hr lamp Eco, 28db	\$1,199.00	38.00%	\$743.38
PT-LB383U	3,800 Lumens, XGA (1024 x 768), 6Lb, Wired LAN, Wireless option, 10,000 hr lamp Eco, 28db	\$1,049.00	38.00%	\$650.38
PT-LB353U	3,300 Lumens, XGA (1024 x 768), 6Lb, Wired LAN, Wireless option, 10,000 hr lamp Eco, 28db	\$949.00	38.00%	\$588.38
PT-LW373U	3,600 Lumens, WXGA (1280 x 800), 6Lb, Wired LAN, Wireless option, 10,000 hr lamp Eco, 28db	\$1,149.00	38.00%	\$712.38
PT-LW333U	3,100 Lumens, WXGA (1280 x 800), 6Lb, Wired LAN, Wireless option, 10,000 hr lamp Eco, 28db	\$999.00	38.00%	\$619.38
PT-TW351RU	3,300 Lumens, WXGA (1280 x 800), Interactive Short-Throw Projector, 2 pens included	\$1,899.00	38.00%	\$1,177.38
PT-TW350U	3,300 Lumens, WXGA (1280 x 800), Short-Throw Projector	\$1,399.00	38.00%	\$867.38
ET-PKD510H	High ceiling mount bracket for PT-DZ21K Series & PT-DZ16KU	\$1,999.00	5.00%	\$1,899.05
ET-PKD510S	Low ceiling mount bracket for PT-DZ21K Series & PT-DZ16KU	\$1,899.00	5.00%	\$1,804.05
ET-PFD550AR	Adaptor ring for use with ET-PFD550 and DZ21K & ET-D75LE90 lens	\$849.00	5.00%	\$806.55
ET-PFD350AR	Adaptor ring for use with ET-PFD350 and DZ13K/1DLP & ET-D75LE90/DLE030 lenses	\$849.00	5.00%	\$806.55
ET-PFD510	Basic frame for PT-DZ21K/DZ16KU/RQ13K/RZ12K/RS11K/DZ21K2/DS20K2/DW17K2/DZ16K2 (frame cannot be used when ET-D75LE95/D75LE90 lens is attached to projector)	\$3,299.00	5.00%	\$3,134.05
ET-PFD750	Premium frame for PT-RZ31KU/RS30KU/RQ32KU	\$6,749.00	5.00%	\$6,411.55

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-PFD560	Premium frame for PT-RZ21KU/RS20KU/RQ13KU/RZ12KU/RS11KU/DZ21KU/DZ21K2U/DS20KU/DS20K2U/DW17KU/DW17K2U/DW16KU/DW16K2U	\$5,399.00	5.00%	\$5,129.05
ET-PFD350	Frame for the PT-DZ13K Series & PT-DZ870 Series (Premium)	\$3,749.00	5.00%	\$3,561.55
ET-PFD550TMS2	Truss mount hardware for use with ET-PFD550 frame	\$1,849.00	5.00%	\$1,756.55
ET-PFD750TMS2	Truss mount hardware for use with ET-PFD750 frame	\$2,299.00	5.00%	\$2,184.05
ET-LAD520	Replacement lamp unit for PT-DZ21K2U (1 Unit)	\$829.00	5.00%	\$787.55
ET-LAD520F	Replacement lamp unit for PT-DZ21K2U (4-Pack)	\$2,599.00	5.00%	\$2,469.05
ET-LAD520P	Replacement lamp unit for portrait mode applications and PT-DZ21K2U (1 Unit)	\$829.00	5.00%	\$787.55
ET-LAD520PF	Replacement lamp unit for portrait mode applications and PT-DZ21K2U (4-Pack)	\$2,599.00	5.00%	\$2,469.05
ET-LAD510	Replacement lamp unit for PT-DZ21KU/PT-DS20KU/PT-DW17KU & PT-DZ16KU projectors (1 Unit)	\$829.00	5.00%	\$787.55
ET-LAD510F	Replacement lamp unit for PT-DZ21KU/PT-DS20KU/PT-DW17KU & PT-DZ16KU projectors (4-Pack)	\$2,599.00	5.00%	\$2,469.05
ET-LAD510P	Replacement lamp unit for portrait mode applications and PT-DZ21KU/PT-DS20KU/PT-DW17KU projectors (1 Unit)	\$829.00	5.00%	\$787.55
ET-LAD510PF	Replacement lamp unit for portrait mode applications and PT-DZ21KU/PT-DS20KU/PT-DW17KU projectors (4-Pack)	\$2,599.00	5.00%	\$2,469.05
ET-EMF510	Replacement filter unit for PT-DZ21K Series & PT-DZ16KU	\$229.00	5.00%	\$217.55
ET-SFR510	Smoke cut filter for PT-DZ21K Series & PT-DZ16KU	\$359.00	5.00%	\$341.05
ET-UK20	Upgrade kit for PT-DZ21K Series (Geometry Management Pro Included)	\$1,999.00	5.00%	\$1,899.05

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-CUK10V	Auto Screen Adjustment Upgrade Kit (1 license key / 1 projector)	\$1,399.00	5.00%	\$1,329.05
ET-CUK10PV	Auto Screen Adjustment Upgrade Kit (1 license key / 1 PC)	\$5,999.00	5.00%	\$5,699.05
ET-MDNDV10	DVI-D Input Board for PT-RQ32KU/RQ13KU	\$1,299.00	5.00%	\$1,234.05
ET-MDNHM10	HDMI Input Board for PT-RQ32KU/RQ13KU	\$1,299.00	5.00%	\$1,234.05
ET-LAE16	Replacement lamp unit for PT-EX16KU	\$1,059.00	5.00%	\$1,006.05
ET-LAE12	Replacement lamp unit for PT-EX12KU	\$629.00	5.00%	\$597.55
ET-LAD310A	Replacement lamp unit for PT-DZ13KU/DS12KU/DW11KU/DZ10KU projectors (1 Unit)	\$659.00	5.00%	\$626.05
ET-LAD310AW	Replacement lamp unit for PT-DZ13KU/DS12KU/DW11KU/DZ10KU projectors (Twin Pack)	\$1,229.00	5.00%	\$1,167.55
ET-LAD320P	Replacement lamp unit for portrait mode applications and PT-DZ13KU/DS12KU/DW11KU/DZ10KU projectors (1 Unit)	\$659.00	5.00%	\$626.05
ET-LAD320PW	Replacement lamp unit for portrait mode applications and PT-DZ13KU/DS12KU/DW11KU/DZ10KU projectors (Twin Pack)	\$1,229.00	5.00%	\$1,167.55
ET-ELW06	1.2-1.5:1 zoom lens for PT-EX16KU/EX12KU projectors	\$6,249.00	5.00%	\$5,936.55
ET-ELW04	1.5-2.0:1 zoom lens for PT-EX16KU/EX12KU projectors	\$3,349.00	5.00%	\$3,181.55
ET-ELW03	0.8:1 zoom lens for PT-EX16KU/EX12KU projectors	\$4,549.00	5.00%	\$4,321.55
ET-ELW02	1.4-1.8:1 zoom lens for PT-EX16KU/EX12KU projectors	\$3,449.00	5.00%	\$3,276.55
ET-ELM01	3.5-4.5:1 zoom lens for PT-EX16KU/EX12KU projectors	\$2,149.00	5.00%	\$2,041.55
ET-ELS03	2.6-3.5:1 zoom lens for PT-EX16KU/EX12KU projectors	\$2,349.00	5.00%	\$2,231.55
ET-ELT02	4.4-6.2:1 zoom lens for PT-EX16KU/EX12KU projectors	\$3,449.00	5.00%	\$3,276.55
ET-ELT03	6.3-9.0:1 zoom lens for PT-EX16KU/EX12KU projectors	\$15,449.00	5.00%	\$14,676.55
ET-D75LE8	7.3 –13.8:1 for PT-DZ21K2U (16:10 aspect ratio) / 7.9 –15.0:1 for PT-DS20K2U (4:3 aspect ratio) / 8.2 –15.4:1 for PT-DW17K2U (16:9 aspect ratio)	\$8,699.00	5.00%	\$8,264.05

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SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-D75LE50	0.7:1 for PT-DZ21K2U (16:10 aspect ratio) / 0.8:1 for PT-DS20K2U (4:3 aspect ratio) / 0.8:1 for PT-DW17K2U (16:9 aspect ratio)	\$8,699.00	5.00%	\$8,264.05
ET-D75LE40	4.6– 7.4:1 for PT-DZ21K2U (16:10 aspect ratio) / 5.0 – 8.0:1 for PT-DS20K2U (4:3 aspect ratio) / 5.1– 8.2:1 for PT-DW17K2U (16:9 aspect ratio)	\$5,749.00	5.00%	\$5,461.55
ET-D75LE30	2.4 – 4.7:1 for PT-DZ21K2U (16:10 aspect ratio) / 2.6 – 5.1:1 for PT-DS20K2U (4:3 aspect ratio) / 2.7– 5.2:1 for PT-DW17K2U (16:9 aspect ratio)	\$4,299.00	5.00%	\$4,084.05
ET-D75LE20	1.7 – 2.4:1 for PT-DZ21K2U (16:10 aspect ratio) / 1.8 – 2.6:1 for PT-DS20K2U (4:3 aspect ratio) / 1.8 – 2.7:1 for PT-DW17K2U (16:9 aspect ratio)	\$4,299.00	5.00%	\$4,084.05
ET-D75LE10	1.3 – 1.7:1 for PT-DZ21K2U (16:10 aspect ratio) / 1.4 – 1.8:1 for PT-DS20K2U (4:3 aspect ratio) / 1.4 – 1.9:1 for PT-DW17K2U (16:9 aspect ratio)	\$5,749.00	5.00%	\$5,461.55
ET-D75LE6	0.9 – 1.1:1 for PT-DZ21K2U (16:10 aspect ratio) / 1.0 – 1.2:1 for PT-DS20K2U (4:3 aspect ratio) / 1.0 – 1.2:1 for PT-DW17K2U (16:9 aspect ratio)	\$8,699.00	5.00%	\$8,264.05
ET-D75LE95	0.39:1, Fixed Ultra Short-Throw Lens (for use with all 3DLP projectors)	\$20,199.00	105.00%	\$19,189.05
ET-D75MC1	Lens motor cover for PT-DZ8700/DW8300/DS8500, PT-DZ21K Series & PT-DZ16KU projectors	\$99.00	5.00%	\$94.05
ET-PKE16H	Ceiling mount bracket (high) for PT-EX16KU/EX12KU projectors (use with optional bracket assembly)	\$2,579.00	5.00%	\$2,450.05
ET-PKE16S	Ceiling mount bracket (low) for PT-EX16KU/EX12KU projectors (use with optional bracket assembly)	\$1,999.00	5.00%	\$1,899.05
ET-PKE16B	Bracket assembly for PT-EX16KU projectors	\$1,699.00	5.00%	\$1,614.05
ET-PKE12B	Bracket assembly for PT-EX12KU projectors	\$1,699.00	5.00%	\$1,614.05
ET-PKD310S	Ceiling mount bracket (low) for PT-DZ8700/DW8300/DS8500	\$629.00	5.00%	\$597.55

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-PKD310H	Ceiling mount bracket (high) for PT-DZ8700/DW8300/DS8500	\$829.00	5.00%	\$787.55
ET-PAD310	Ceiling mount attachment plate for PT-DZ8700/DW8300/DS8500	\$329.00	5.00%	\$312.55
ET-PKD520B	Base plate bracket for PT-DZ21K2 Series	\$399.00	5.00%	\$379.05
ET-PKD520H	High ceiling mount bracket for PT-DZ21K2 Series	\$1,999.00	5.00%	\$1,899.05
ET-PKD520S	Low ceiling mount bracket for PT-DZ21K2 Series	\$1,899.00	5.00%	\$1,804.05
ET-EMF330	Replacement filter for PT-RZ12KU/RS11KU	\$229.00	5.00%	\$217.55
ET-SFR330	Replacement smoke cut filter for RZ12KU/RS11KU	\$359.00	5.00%	\$341.05
ET-EMFU330	Replacement long-life filter for PT-RQ32/RZ31/RS30	\$1,049.00	5.00%	\$996.55
ET-PLF10	Lens Fixed Attachment for PT-RQ32K/RZ31K/RQ13K/RZ12K	\$529.00	5.00%	\$502.55
ET-SFE16	Smoke cut filter for PT-EX16KU	\$549.00	5.00%	\$521.55
ET-SRE16	Replacement smoke cut filter for the ET-SFE16	\$219.00	5.00%	\$208.05
ET-RFE16	Replacement filter unit for PT-EX16KU	\$149.00	5.00%	\$141.55
ET-RFE12	Replacement filter unit for PT-EX12KU	\$149.00	5.00%	\$141.55
ET-SFR320	Replacement filter for ET-SFD320 smoke cut filter	\$359.00	5.00%	\$341.05
ET-SFD320	Smoke cut filter for PT-DZ13KU/DS12KU/DW11KU/DZ10KU Projectors	\$479.00	5.00%	\$455.05
ET-EMF320	Replacement filter unit for PT-DZ13KU/DS12KU/DW11KU/DZ10KU projectors	\$229.00	5.00%	\$217.55
ET-SFD310	Smoke Cut Filter for PT-DZ8700/DW8300/DS8500 projectors	\$479.00	5.00%	\$455.05
ET-ACF310	Auto Cleaning Filter (ACF) cartridge for PT-DZ8700/DW8300/DS8500	\$199.00	5.00%	\$189.05
ET-PFD310	Frame for PT-DZ13K, PT-DS12K, PT-DW11K, PT-DZ10K	\$1,629.00	5.00%	\$1,547.55
ET-MD16SD1	HD/SD-SDI input signal board for PT-EX16KU/EX12KU projectors	\$2,679.00	5.00%	\$2,545.05
ET-LAD120	Replacement lamp for the PT-DZ870 Series projectors	\$599.00	5.00%	\$569.05

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-LAD120W	Replacement lamp for the PT-DZ870 Series projectors, Twin Pack	\$1,049.00	5.00%	\$996.55
ET-LAD120P	Replacement lamp for portrait mode projection with PT-DZ870 Series projectors	\$599.00	5.00%	\$569.05
ET-LAD120PW	Replacement lamp for portrait mode projection with PT-DZ870 Series projectors, Twin Pack	\$1,049.00	5.00%	\$996.55
ET-LAD70	Replacement lamp for the PT-DZ780 Series projectors	\$529.00	5.00%	\$502.55
ET-LAD70W	Replacement lamp for the PT-DZ780 Series projectors, Twin Pack	\$929.00	5.00%	\$882.55
ET-LAD60A	Replacement lamp for the PT-DZ770/DZ680/DW740/DX810/D6000/DZ570 Series projectors	\$529.00	5.00%	\$502.55
ET-LAD60AW	Replacement lamp for the PT-DZ770/DZ680/DW740/DX810/D6000/DZ570 Series projectors, Twin Pack	\$929.00	5.00%	\$882.55
ET-LAE300	Replacement lamp for the PT-EZ770 Series and PT-EZ580 Series projectors	\$679.00	5.00%	\$645.05
ET-EMF300	Replacement Eco Filter unit for PT-DX810U/PT-DX800U/PT-DW740U/PT-DW730U/PT-DZ680U/PT-DW640U/PT-DX610U projectors	\$79.00	5.00%	\$75.05
ET-RFE300	Replacement Eco Filter unit for PT-EZ770 Series and PT-EZ580 Series projectors	\$129.00	5.00%	\$122.55
ET-RFM100	Replacement Eco Filter unit for the PT-MZ670 Series LCD laser projectors	\$149.00	5.00%	\$141.55
ET-ACF100	Replacement Auto Cleaning Filter (D6000 and F300 Series Projectors)	\$79.00	5.00%	\$75.05
ET-DLE150	1.3–1.9:1, zoom, WUXGA (16:10 aspect ratio) / 1.3–2.0:1, zoom, XGA (4:3 aspect ratio) / 1.4–2.0:1, zoom, WXGA (16:10 aspect ratio)	\$2,799.00	5.00%	\$2,659.05

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-DLE250	2.3–3.6:1, zoom, WUXGA (16:10 aspect ratio) / 2.4–3.7:1, zoom, XGA (4:3 aspect ratio) / 2.4–3.8:1, zoom, WXGA (16:10 aspect ratio)	\$2,799.00	5.00%	\$2,659.05
ET-DLE350	3.6–5.4:1, zoom, WUXGA (16:10 aspect ratio) / 3.7–5.6:1, zoom, XGA (4:3 aspect ratio) / 3.8–5.7:1, zoom, WXGA (16:10 aspect ratio)	\$2,799.00	5.00%	\$2,659.05
ET-DLE450	5.4–8.6:1, zoom, WUXGA (16:10 aspect ratio) / 5.5–8.9:1, zoom, XGA (4:3 aspect ratio) / 5.6–9.0:1, zoom, WXGA (16:10 aspect ratio)	\$2,799.00	5.00%	\$2,659.05
ET-DLE170	1.7–2.4:1, zoom, WUXGA (16:10 aspect ratio) / 1.8–2.5:1, zoom, XGA (4:3 aspect ratio) / 1.8–2.5:1, zoom, WXGA (16:10 aspect ratio)	\$2,799.00	5.00%	\$2,659.05
ET-DLE105	1.0–1.3:1, zoom, WUXGA (16:10 aspect ratio) / 0.9–1.3:1, zoom, XGA (4:3 aspect ratio) / 1.1–1.5:1, zoom, WXGA (16:10 aspect ratio)	\$4,199.00	5.00%	\$3,989.05
ET-DLE085	0.8–1.0:1, zoom lens	\$4,199.00	5.00%	\$3,989.05
ET-DLE055	0.8:1, fixed-focus short-throw lens	\$3,299.00	5.00%	\$3,134.05
ET-DLE030	0.38:1, fixed ultra short-throw lens (for use with compatible 1DLP projectors)	\$6,299.00	5.00%	\$5,984.05
ET-PKD130H	Ceiling mount bracket with 6-axis adjustment for PT-DZ870 Series, PT-DZ770 Series, and PT-DZ680 Series	\$1,299.00	5.00%	\$1,234.05
ET-PKD120H	Ceiling mount bracket (high) for PT-DZ870 Series projectors	\$599.00	5.00%	\$569.05
ET-PKD120S	Ceiling mount bracket (low) for PT-DZ870 Series projectors	\$549.00	5.00%	\$521.55
ET-PKD130B	Ceiling mount base for PT-RZ670 Series and PT-DZ870 Series projectors	\$229.00	5.00%	\$217.55
ET-PKD120B	Ceiling mount base for PT-DZ870 Series projectors	\$229.00	5.00%	\$217.55
ET-PKD56H	Ceiling mount bracket (high) for PT-DZ770/DZ680 Series and PT-D6000 Series projectors	\$579.00	5.00%	\$550.05

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-PKD55S	Ceiling mount bracket (low) for PT-DZ770/DZ680 Series and PT-D6000 Series projectors	\$549.00	5.00%	\$521.55
ET-ELT30	Fixed zoom lens for EZ590 Series	\$1,999.00	5.00%	\$1,899.05
ET-ELW31	Fixed short-throw zoom lens for EZ590 Series	\$2,849.00	5.00%	\$2,706.55
ET-ELT31	Fixed zoom lens for EZ590 Series	\$1,999.00	5.00%	\$1,899.05
ET-ELW30	Fixed zoom lens for EZ590 Series	\$1,999.00	5.00%	\$1,899.05
ET-ELW20	1.3 - 1.7 :1 fixed zoom lens for PT-MZ670 Series, PT-EZ770 Series, PT-EZ580 Series and PT-EZ570 Series projectors	\$2,349.00	5.00%	\$2,231.55
ET-ELT20	2.8 - 4.6 :1 fixed zoom lens for PT-MZ670 Series, PT-EZ770 Series, PT-EZ580 Series and PT-EZ570 Series projectors	\$2,349.00	5.00%	\$2,231.55
ET-ELT21	4.6 - 7.2 :1 fixed zoom lens for PT-MZ670 Series, PT-EZ770 Series, PT-EZ580 Series and PT-EZ570 Series projectors	\$2,349.00	5.00%	\$2,231.55
ET-ELW21	0.8 :1 fixed zoom lens for PT-MZ670 Series, PT-EZ770 Series, PT-EZ580 Series and PT-EZ570 Series projectors	\$2,349.00	5.00%	\$2,231.55
ET-ELS20	1.7 - 2.8:1 fixed zoom lens for PT-MZ670 Series, PT-EZ770 Series, PT-EZ580 Series and PT-EZ570 Series projectors	\$2,349.00	5.00%	\$2,231.55
ET-PKE301B	Mount bracket for the PT-MZ670 Series LCD laser projectors	\$349.00	5.00%	\$331.55
ET-PKE300B	Ceiling mount bracket assembly for PT-EZ770 Series and PT-EZ580 Series	\$349.00	5.00%	\$331.55
ET-PKE200B	Bracket assembly for PT-EZ770 Series, PT-EZ580 Series and PT-EZ570 Series projectors	\$349.00	5.00%	\$331.55
ET-PKE200H	High ceiling mount bracket for PT-EZ770 Series, PT-EZ580 Series and PT-EZ570 Series projectors	\$999.00	5.00%	\$949.05
ET-LAE200	Replacement lamp unit for PT-EZ570 Series	\$629.00	5.00%	\$597.55

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America		Contract No. PC67447	
SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-PKE200S	Low ceiling mount bracket for PT-EZ770 Series, PT-EZ580 Series and PT-EZ570 Series projectors	\$449.00	5.00%	\$426.55
ET-RFE200	Replacement filter unit for PT-EZ570 Series	\$79.00	5.00%	\$75.05
ET-YFB200G	DIGITAL LINK Switcher	\$1,999.00	5.00%	\$1,899.05
ET-YFB100G	Digital Interface Box	\$1,299.00	5.00%	\$1,234.05
ET-LAEF100	Replacement Lamp Unit (PT-FZ570/FW530/FX500)	\$399.00	5.00%	\$379.05
ET-RFF200	Replacement Filter Unit (PT-FZ570/FW530/FX500)	\$89.00	5.00%	\$84.55
ET-PKR100H	Ceiling mount bracket (high) for PT-RZ470/RW430/RZ370/RW330 SOLID SHINE Series projectors	\$599.00	5.00%	\$569.05
ET-PKR100S	Ceiling mount bracket (low) for PT-RZ470/RW430/RZ370/RW330 SOLID SHINE Series projectors	\$549.00	5.00%	\$521.55
ET-PKD110H	Ceiling mount bracket (high) for PT-DZ570 Series	\$579.00	5.00%	\$550.05
ET-PKD110S	Ceiling mount bracket (low) for PT-DZ570 Series	\$399.00	5.00%	\$379.05
ET-UW100	Easy Wireless Stick can be used with the ET-WM200U wireless module and PT-DZ570 and PT-FW430 Series projectors	\$109.00	5.00%	\$103.55
ET-LAF100A	Replacement lamp unit for PT-FW430 and PT-F300 Series projectors	\$399.00	5.00%	\$379.05
ET-PKF110S	Ceiling mount bracket (low) for PT-FW430 Series projectors	\$399.00	5.00%	\$379.05
ET-PKF110H	Ceiling mount bracket (high) for PT-FW430 Series projectors	\$429.00	5.00%	\$407.55
ET-EMF100	Replacement Eco Filter unit for PT-FW430 Series projectors	\$79.00	5.00%	\$75.05
ET-WM300U	Wireless module for use with the PT-MZ670 Series LCD laser projectors	\$119.00	5.00%	\$113.05
ET-WML100U	Wireless module for use with the PT-LB412 Series projectors	\$119.00	5.00%	\$113.05

Contractor	Panasonic Corporation of North America dba Panasonic System Communications Company of North America	Contract No. PC67447
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SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-JPC200BU	Ceiling mount accessory for PT-JX200FBU, Black	\$649.00	5.00%	\$616.55
ET-JPC200WU	Ceiling mount accessory for PT-JX200FWU, White	\$649.00	5.00%	\$616.55
ET-JPF200BU	Floor/desk mount accessory for PT-JX200FBU, Black	\$399.00	5.00%	\$379.05
ET-JPF200WU	Floor/desk mount accessory for PT-JX200FWU, White	\$399.00	5.00%	\$379.05
ET-JPF100WU	Floor/desk mount accessory, white	\$399.00	5.00%	\$379.05
ET-JPF100BU	Floor/desk mount accessory, black	\$399.00	5.00%	\$379.05
ET-JPC100WU	Ceiling mount accessory, white	\$649.00	5.00%	\$616.55
ET-JPC100BU	Ceiling mount accessory, black	\$649.00	5.00%	\$616.55
ET-RFV410	Replacement filter unit for VZ580 series	\$89.00	5.00%	\$84.55
ET-WM200U	Wireless module for use with the PT-DZ570 and PT-FW430 Series projectors	\$159.00	5.00%	\$151.05
ET-LAV200	Replacement lamp unit for PT-VW440/430 Series	\$499.00	5.00%	\$474.05
ET-RFV200	Replacement filter unit for PT-VW440/430 Series	\$79.00	5.00%	\$75.05
ET-LAV100	Replacement lamp unit for PT-VW330 Series	\$349.00	5.00%	\$331.55
ET-PKV100H	Ceiling mount bracket (high) for PT-VW440/330, PT-LW25HU, PT-LX30HU, PT-VW340 and PT-LX26HU Series projectors (mount base required)	\$999.00	5.00%	\$949.05
ET-PKV100S	Ceiling mount bracket (low) for PT-VW440/330, PT-LW25HU, PT-LX30HU, PT-VW340 and PT-LX26HU Series projectors (mount base required)	\$449.00	5.00%	\$426.55
ET-PKV200B	Projector mount base for PT-VW440/430 Series	\$379.00	5.00%	\$360.05
ET-PKV100B	Projector mount base for PT-VW330 Series	\$279.00	5.00%	\$265.05
ET-RFV300	Replacement filter unit for PT-VW340ZU series	\$79.00	5.00%	\$75.05
ET-PKV101B	Ceiling mount adapter plate for PT-VX340ZU series	\$379.00	5.00%	\$360.05
ET-RFL300	Replacement filter unit for LB360 and TW340 Series	\$105.00	5.00%	\$99.75
ET-PKL420B	Bracket assembly for LB360 series	\$295.00	5.00%	\$280.25
ET-PKL430B	Bracket assembly for TW340 series	\$295.00	5.00%	\$280.25
ET-PKL100H	High Ceiling mount bracket for VZ580/VZ570 Series, TW340 Series and LB360 Series	\$429.00	5.00%	\$407.55

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SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-PKL100S	Low Ceiling mount bracket for VZ580/570 Series, TW340 Series and LB360 Series	\$419.00	5.00%	\$398.05
ET-PKL300B	Projector mount base for PT-LX321 and PT-TW330 Series	\$429.00	5.00%	\$407.55
ET-RFV100	Replacement filter unit for PT-VW330 Series	\$79.00	5.00%	\$75.05
ET-LAL330	Replacement lamp for the PT-LW271U and PT-LX271U	\$349.00	5.00%	\$331.55
ET-LAB2	Replacement lamp for the PT-LB2U / PT-LB2VU / PT-LB3U / PT-ST10U projectors (1 Unit)	\$239.00	5.00%	\$227.05
ET-PKB2	Ceiling mount bracket for PT-LB2U / PT-LB2VU / PT-LB3U / PT-ST10U projectors	\$379.00	5.00%	\$360.05
ET-KFB2	Filter unit for PT-LB2U / PT-LB2VU / PT-LB3U / PT-ST10U projectors	\$49.00	5.00%	\$46.55
ET-RFB2	Replacement air filter for ET-KFB2 filter unit	\$29.00	5.00%	\$27.55
ET-LAC300	Replacement lamp unit for PT-CW330/CX300U	\$419.00	5.00%	\$398.05
ET-LAC200	Replacement lamp unit for PT-CW240U	\$349.00	5.00%	\$331.55
ET-PKC200B	Projector mount base for the PT-CW330 Series	\$799.00	5.00%	\$759.05
ET-PKC200W	Projector wall mount bracket for the PT-CW330 Series	\$199.00	5.00%	\$189.05
ET-LAC100	Replacement lamp unit for PT-CW230 Series	\$349.00	5.00%	\$331.55
ET-RFC100	Replacement filter unit for PT-CW230 Series	\$29.00	5.00%	\$27.55
ET-PKC100W	Wall mount bracket for PT-CW230 Series	\$199.00	5.00%	\$189.05
ET-PKC100B	Projector mount base for the PT-CW230 Series	\$799.00	5.00%	\$759.05
ET-PKT100B	Projector mount base for the PT-TW230 Series	\$399.00	5.00%	\$379.05
ET-RFT100	Replacement filter unit for PT-TW230 Series	\$59.00	5.00%	\$56.05
ET-PEN100	Interactive pen for PT-TW340 Series and PT-TW231RU	\$69.00	5.00%	\$65.55
ET-PNT100	Interactive pointer for PT-TW340 Series and PT-TW231RU	\$79.00	5.00%	\$75.05
ET-LAA410	Replacement lamp unit for PT-AE8000U	\$399.00	5.00%	\$379.05
ET-LAA310	Replacement lamp unit for PT-AE7000U	\$399.00	5.00%	\$379.05
ET-LAA110	Replacement lamp unit for PT-AR100U / PT-LZ370U	\$399.00	5.00%	\$379.05

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SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-PKD100S	Ceiling mount bracket (low) for PT-D12000/DZ12000/PTD10000/PTDW10000/DW100U	\$899.00	5.00%	\$854.05
ET-PKD100H	Ceiling mount bracket (high) for PT-D12000/DZ12000/PTD10000/PTDW10000/DW100U	\$999.00	5.00%	\$949.05
ET-PFD100	Frame for PT-D12000 / DZ12000	\$1,629.00	5.00%	\$1,547.55
ET-HAD100	Carrying Handle for PT-D12000/DZ12000/PTD10000/PTDW10000/DW100U	\$649.00	5.00%	\$616.55
ET-SFD100	Smoke Cut Filter for PT-D12000/DZ12000/D10000/DW10000/DW100U	\$479.00	5.00%	\$455.05
ET-LAD10000	Lamp unit for PT-D10000/DW10000 Series	\$659.00	5.00%	\$626.05
ET-LAD10000F	Lamp unit for PT-D10000/DW10000 Series (4-Pack)	\$1,899.00	5.00%	\$1,804.05
ET-LAD12KF	Replacement lamp unit for PT-D12000/DZ12000/DW100U projectors (4-Pack)	\$2,099.00	5.00%	\$1,994.05
ET-LAD12K	Replacement lamp unit for PT-D12000/DZ12000/DW100U projectors (1 Unit)	\$679.00	5.00%	\$645.05
ET-LAD7700	Lamp unit for PT-D7700/DW7000	\$659.00	5.00%	\$626.05
ET-LAD7700W	Lamp unit for PT-D7700/DW7000, Twin Pack	\$1,199.00	5.00%	\$1,139.05
ET-LAD7700L	Long-Life Lamp unit for PT-D7700/DW7000	\$829.00	5.00%	\$787.55
ET-LAD7700LW	Long-Life Lamp unit for PT-D7700/DW7000, Twin Pack	\$1,349.00	5.00%	\$1,281.55
ET-LAL100	Replacement lamp unit for PT-LW25HU, PT-LX30HU and PT-LX26HU projectors	\$349.00	5.00%	\$331.55
ET-LAP1	Lamp unit for PT-P1SDU	\$349.00	5.00%	\$331.55
ET-LAD57	Lamp unit for the PT-D5700/DW5100	\$529.00	5.00%	\$502.55
ET-LAD57W	Lamp unit for the PT-D5700/DW5100 Twin Pack	\$929.00	5.00%	\$882.55
ET-LAD40	Lamp unit for the PT-D4000	\$449.00	5.00%	\$426.55
ET-LAD40W	Lamp unit for the PT-D4000 Twin Pack	\$769.00	5.00%	\$730.55
ET-ADSER	Serial Adaptor (DIN8pin to Dsub9pin) for PT-LB51/60 Series	\$49.00	5.00%	\$46.55
ET-ADSV	S-Video / D-Sub conversion cable for PT-LW25HU, PT-LX30HU and PT-LX26HU projectors	\$69.00	5.00%	\$65.55

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SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-PKF100S	Ceiling mount bracket (low) for F100/200 Series projectors	\$399.00	5.00%	\$379.05
ET-PKF100H	Ceiling mount bracket (high) for F100/200 Series projectors	\$429.00	5.00%	\$407.55
ET-RFF100	Replacement Auto Rolling Filter (F100/200 Series projectors)	\$79.00	5.00%	\$75.05
ET-LAB80	Lamp unit for PT-LB75/78/80/90 Series	\$349.00	5.00%	\$331.55
ET-PKB80	Ceiling mount bracket for PT-LB75/78/80/90 Series	\$379.00	5.00%	\$360.05
ET-PKL100B	Projector mount base for PT-LW25HU, PT-LX30HU and PT-LX26HU projectors	\$279.00	5.00%	\$265.05
ET-LAE1000	Replacement lamp/filter unit for PT-AE1000U/AE2000U/AE3000U	\$399.00	5.00%	\$379.05
ET-RFL100	Replacement filter unit for PT-LW25HU, PT-LX30HU and PT-LX26HU projectors	\$79.00	5.00%	\$75.05
ET-PKE1000S	Ceiling mount bracket (low) for PT-AE1000U/AE2000U/AE3000U/AE4000U	\$499.00	5.00%	\$474.05
ET-PKE2000	Ceiling mount bracket (high) for AE2000U/AE3000U/AE4000U	\$499.00	5.00%	\$474.05
ET-PCE2000	Cable cover for PT-AE2000U/AE3000U/AE4000U	\$99.00	5.00%	\$94.05
ET-LAE4000	Replacement lamp/filter unit for PT-AE4000U	\$399.00	5.00%	\$379.05
ET-ELS02	Standard Zoom Lens 2.0 – 2.6:1	\$1,800.00	5.00%	\$1,710.00
ET-SFYL063	Replacement Filter(AMF) Cartridge	\$40.00	5.00%	\$38.00
ET-SFYL100	Replacement Filter(AMF) Cartridge	\$110.00	5.00%	\$104.50
ET-SFYL131	Replacement Filter(AMF) Cartridge	\$80.00	5.00%	\$76.00
ET-SFYL080	Replacement Filter(AMF) Cartridge	\$80.00	5.00%	\$76.00
ET-SFYL090	Replacement Filter(AMF) Cartridge	\$120.00	5.00%	\$114.00
ET-SLMP138	Replacement Lamp	\$500.00	5.00%	\$475.00
ET-SLMP149	Replacement Lamp	\$850.00	5.00%	\$807.50
ET-SLMP136	Replacement Lamp	\$580.00	5.00%	\$551.00
ET-SLMP130	Replacement Lamp	\$650.00	5.00%	\$617.50

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SKU/Part Number	Item Description	List Price	Discount	Net Price
ET-SLMP145	Replacement Lamp	\$650.00	5.00%	\$617.50
ET-SLMP125	Replacement Lamp	\$600.00	5.00%	\$570.00
ET-SLMP128	Replacement Lamp	\$600.00	5.00%	\$570.00
ET-SLMP124	Replacement Lamp	\$600.00	5.00%	\$570.00
ET-LAT100	Replacement Lamp	\$430.00	5.00%	\$408.50
ET-SLMP104	Replacement Lamp	\$600.00	5.00%	\$570.00
ET-SLMP117	Replacement Lamp	\$650.00	5.00%	\$617.50
ET-SLMP116	Replacement Lamp	\$600.00	5.00%	\$570.00
ET-SLMP109	Replacement Lamp	\$550.00	5.00%	\$522.50
ET-SLMP108	Replacement Lamp	\$550.00	5.00%	\$522.50
ET-SLMP111	Replacement Lamp	\$600.00	5.00%	\$570.00
ET-SLMP106	Replacement Lamp	\$550.00	5.00%	\$522.50
ET-SLMP126	Replacement Lamp	\$220.00	5.00%	\$209.00
ET-SLMP140	Replacement Lamp	\$220.00	5.00%	\$209.00
ET-SLMP105	Replacement Lamp	\$600.00	5.00%	\$570.00
ET-SLMP100	Replacement Lamp	\$600.00	5.00%	\$570.00
PT-SVC3DLPXW1Y	3DLP / LCD Projector (Large Venue) - Year 4	\$1,620.00	5.00%	\$1,539.00
PT-SVC3DLPXW2Y	3DLP / LCD Projector (Large Venue) - Years 4 & 5	\$3,235.00	5.00%	\$3,073.25
PT-SVC3DLPXWY5	3DLP / LCD Projector (Large Venue) - Year 5	\$2,425.00	5.00%	\$2,303.75
PT-SVC1DLPXW1Y	1DLP Projector (Installation & Solid State Illumination) - Year 4	\$325.00	5.00%	\$308.75
PT-SVC1DLPXW2Y	1DLP Projector (Installation & Solid State Illumination) - Years 4 & 5	\$650.00	5.00%	\$617.50
PT-SVC1DLPXWY5	1DLP Projector (Installation & Solid State Illumination) - Year 5	\$490.00	5.00%	\$465.50
PT-SVCLCDFXW1Y	LCD Projector (Installation) - Year 4	\$245.00	5.00%	\$232.75
PT-SVCLCDFXW2Y	LCD Projector (Installation) - Years 4 & 5	\$485.00	5.00%	\$460.75
PT-SVCLCDFXWY5	LCD Projector (Installation) - Year 5	\$365.00	5.00%	\$346.75
PT-SVCLCDPXW1Y	LCD Projector (Portable/Short-Throw) - Year 4	\$245.00	5.00%	\$232.75
PT-SVCLCDPXW2Y	LCD Projector (Portable/Short-Throw) - Years 4 & 5	\$485.00	5.00%	\$460.75

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SKU/Part Number	Item Description	List Price	Discount	Net Price
PT-SVCLCDPXWY5	LCD Projector (Portable/Short-Throw) - Year 5	\$365.00	5.00%	\$346.75