Contractor	Library Video Company d/b/a SARARI Montage	Contract No. PC67444		
SKU/Part Number	**Item Description**	**List Price**	**Discount**	**Net Price**
SERV-T640	SAFARI Montage T-640 Tower Server (includes SAFARI Montage Operating System)	$3,702.85	15.00%	$3,147.42
SERV-RM540	SAFARI Montage RM-540 Rackmount Server (includes SAFARI Montage Operating System)	$4,094.25	10.00%	$3,684.83
SERV-RM1210X	SAFARI Montage RM-1210X 12-Bay Rackmount Server (includes SAFARI Montage Operating System)	$12,045.85	26.60%	$8,841.65
SERV-WAN1220X	SAFARI Montage WAN-1220X 12- Bay Rackmount Server (includes SAFARI Montage Operating System)	$22,551.85	20.00%	$18,041.48
SERV-RM810	SAFARI Montage 8 Bay Rackmount Server RM810 (includes SAFARI Montage Operating System)	$6,308.75	25.00%	$4,731.56
SERV-WAN1220	SAFARI Montage 12 Bay WAN 1220 Rackmount Server (includes SAFARI Montage Operating System)	$14,002.85	20.00%	$11,202.28
SERV-WAN1044X	SAFARI Montage WAN 1044X Rackmount Server (includes SAFARI Montage Operating System)	$44,238.50	20.00%	$35,390.80
SERV-NDVR-4	SAFARI Montage Network DVR 4-Stream Server	$3,038.50	12.03%	$2,672.97
SERV-NDVR-8	SAFARI Montage Network DVR 8-Stream Server	$6,226.35	25.00%	$4,669.76
SERV-NDVR-18	SAFARI Montage Network DVR 18-Stream Server	$10,294.85	20.00%	$8,235.88
SERV-ULB-V3	SAFARI Montage Universal Live Broadcaster - 1-stream Server	$1,333.85	22.78%	$1,030.00
SERV-ULB-V2	SAFARI Montage Universal Live Broadcaster	$7,204.85	16.68%	$6,003.08
SERV-SUPETUBE-RM540i	SAFARI Montage SupeTube Server	$2,569.85	10.00%	$2,312.87
ODRV-0027-S1-Y	275GB Solid State OS Drive for YMI Server	$154.50	10.00%	$139.05
ODRV-0050-E4-Y	500GB OS Drivefor YMI Server	$97.85	10.00%	$88.07
ODRV-0048-E1-Y	Solid State Hard Drive for SAFARI Montage (Non-Dell) WAN or Rackmount Servers (to replace an OS drive on a server previously sold)	$481.01	10.00%	$432.91
ODRV-0048-E1-D	Solid State Hard Drive for Dell WAN or Rackmount Servers (to replace an OS drive on a server previously sold)	$532.51	10.00%	$479.26

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SKU/Part Number	**Item Description**	**List Price**	**Discount**	**Net Price**
ODRV-SSOPTION	Solid State OS Drive - Selected Option (to upgrade the OS drives at time of server purchase) - Dell or Non-Dell servers	$481.01	10.00%	$432.91
CDRV-010-S-Y	1TB Hard Drive	$200.85	10.00%	$180.77
CDRV-010-E-Y	1TB Hard Drive	$256.47	10.00%	$230.82
CDRV-020-S-Y	2TB Hard Drive	$256.47	10.00%	$230.82
CDRV-020-E-Y	2TB Hard Drive	$307.97	10.00%	$277.17
CDRV-030-S-Y	3TB Hard Drive - Content	$307.97	10.00%	$277.17
CDRV-030-E-Y	3TB Hard Drive - Content	$359.47	10.00%	$323.52
CDRV-030-E-D	3TB Hard Drive - Content	$410.97	10.00%	$369.87
CDRV-040-E-Y	4TB Hard Drive - Content	$410.97	10.00%	$369.87
CDRV-040-E-D	4TB Hard Drive - Content	$462.47	10.00%	$416.22
CDRV-040-R-Y	4TB Hard Drive - CreationStation	$441.87	10.00%	$397.68
CDRV-040-R-D	4TB Hard Drive - CreationStation	$493.37	10.00%	$444.03
CDRV-060-E-Y	6TB Hard Drive - Content	$472.77	10.00%	$425.49
CDRV-060-E-D	6TB Hard Drive - Content	$524.27	10.00%	$471.84
G1571	SAFARI Montage SD/HD MPEG Encoder	$1,517.43	26.07%	$1,121.84
G1572	SAFARI Montage Quad SD/HD MPEG Encoder	$6,034.18	26.07%	$4,461.07
G1618	SAFARI Montage Endpoint	$506.49	10.82%	$451.69
G1619	SAFARI Montage Endpoint v2 with Classroom Display License (Annual)	$506.49	10.82%	$451.69
SAF13873	Amino High Def. IP Set Top Box	$357.28	19.98%	$285.90
G1578	SAFARI Montage External USB Wi-Fi Adapter (300Mbps 802.11 b/g/n @ 2.4 GHz)	$60.90	16.67%	$50.75
G9800N-1, G9800R-1	Learning Object Repository Annual Enterprise License incl "View & Chat" and "Get It?" features- price per student, per year	$2.25	26.67%	$1.65
G1415N, G1415R	LOR with IPTV Streaming SUP Enterprise License (Annual)	$2.75	27.27%	$2.00
G9801N, G9801R	Learning Object Repository Annual School License - price per school, per year (1)	$1,500.00	25.00%	$1,125.00
G9805N, G9805R	LOR with IPTV Streaming SUP School License (Annual)	$1,700.00	25.00%	$1,275.00

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SKU/Part Number	**Item Description**	**List Price**	**Discount**	**Net Price**
G9802N-1, G9802R-1	Interoperability Support Services incl 2016-17 new integrations - price per student, per year (2)	$1.25	25.60%	$0.93
G9803N, G9803R	LOR Lesson Presenter Annual Enterprise License - price per student, per year	$2.00	25.00%	$1.50
G1418N, G1418R	SIS Integration License - price per student, per year	$1.00	0.00%	$1.00
G9860N, G9860R	WAN Manager Annual License (incl MHA and SUP) - price per student, per year (3)	$0.70	28.57%	$0.50
G2000	Multi-Format Auto-Converter - Standalone School License (4)	$495.00	20.07%	$395.65
G2001	Multi-Format Auto-Converter - District License (4)	$1,495.00	20.07%	$1,194.95
SAF13167	Pathways SM Client Licenses (per school)	$1,000.00	46.45%	$535.50
G9852 -L	SAFARI Montage WAN Manager (Head-End License) (4)	$4,995.00	10.00%	$4,495.50
G9852 -S	SAFARI Montage WAN Manager (Head-End License) - Districts with 5 or fewer schools (4)	$1,495.00	10.00%	$1,345.50
G9853-L	SAFARI Montage WAN Manager (Client Licenses, per school) (4)	$495.00	10.00%	$445.50
G9853-S	SAFARI Montage WAN Manager (Client Licenses, per school) - Districts with 5 or fewer schools (4)	$299.00	10.00%	$269.10
G9780	SAFARI Montage CreationStation Software (4)	$1,495.00	10.00%	$1,345.50
G9854	SAFARI Montage CreationStation School Licenses (per school) (4)	$495.00	10.00%	$445.50
G1207	SAFARI Montage Managed Home Access, per school per year (4)	$100.00	10.00%	$90.00
G9910	Selective Video Streaming (SVS) Head-end License	$1,495.00	10.00%	$1,345.50
G9943	Selective Video Streaming (SVS) School Licenses (per school)	$495.00	10.00%	$445.50
SAF13164	Pathways SM Software Head-end License	$2,495.00	10.00%	$2,245.50
G1320	SAFARI Montage NDVR Network Software	$3,995.00	10.00%	$3,595.50
G1320-4	SAFARI Montage NDVR Network Software (4 stream additional units)	$695.00	10.00%	$625.50
G1320-8	SAFARI Montage NDVR Network Software (8 stream additional units)	$995.00	10.00%	$895.50

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G1320-18	SAFARI Montage NDVR Network Software (18 stream additional units)	$1,495.00	10.00%	$1,345.50
G9000	SAFARI Montage Universal Live Broadcast Controller License	$2,995.00	10.00%	$2,695.50
G9001	SAFARI Montage Universal Live Broadcaster License	$1,995.00	10.00%	$1,795.50
G9006	SAFARI Montage Universal Live Broadcaster School License, per server	$200.00	10.00%	$180.00
G9845	SAFARI Montage Software Integration with Amino	$45.00	10.00%	$40.50
G1410	IPTV License, price per school	$3,500.00	14.29%	$2,999.85
G112904N	Core K-8 Content Package	$1,000.00	0.00%	$1,000.00
G198101N	K-8 Expansion Package	$250.00	0.00%	$250.00
G198001N	K-8 Super Core Content Package	$1,250.00	0.00%	$1,250.00
G113303N	Core 9-12 Content Package	$1,500.00	0.00%	$1,500.00
G129403N	9-12 Expansion Content Package	$695.00	0.00%	$695.00
G129803N	9-12 Super Core Content Package	$2,195.00	0.00%	$2,195.00
G112504N	Core K-12 Content Package	$2,000.00	0.00%	$2,000.00
G131803N	K-12 Super Core Content Package	$2,750.00	0.00%	$2,750.00
G131103R	K-12 Super Core Content Package - Renewals Only (version prior to addition of K-8 Expansion)	$2,500.00	0.00%	$2,500.00
G111303N	Additional Schlessinger Media K-8 Content Package	$495.00	0.00%	$495.00
G112103N	Additional Schlessinger Media 9-12 Content Package	$295.00	0.00%	$295.00
G979101N	Video Ency 20th Century Content Package	$295.00	0.00%	$295.00
G987301N	Almanac Newsreel Content Package	$95.00	0.00%	$95.00
G120402N	Algebra'scool Content Package	$500.00	0.00%	$500.00
G120802N	Math'scool Content Package	$500.00	0.00%	$500.00
G122501N	Visual Dictionary Interactive Image Package	$295.00	0.00%	$295.00
G124301N	K-6 Supplemental Content Package (2011) - Renewals Only	$495.00	0.00%	$495.00
G1264E03N	Cyber-Science 3D Content Package (non stereo) - ES	$500.00	0.00%	$500.00

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SKU/Part Number	**Item Description**	**List Price**	**Discount**	**Net Price**
G1264M03N	Cyber-Science 3D Content Package (non stereo) - MS & K-8	$750.00	0.00%	$750.00
G1264H03N	Cyber-Science 3D Content Package (non stereo) - HS & K-12	$1,000.00	0.00%	$1,000.00
G1229	Basic Software Upgrade Plan (Basic SUP) - price per school per year	$300.00	10.00%	$270.00
G1413	IPTV Streaming SUP - price per school per year	$300.00	10.00%	$270.00
G1413L	IPTV Streaming SUP-customer with LOR - price per school per year	$200.00	10.00%	$180.00
G1414	Master SUP (Basic SUP & IPTV Streaming SUP) - price per school per year	$500.00	10.00%	$450.00
G1412	IPTV Maintenance - price per school per year	$600.00	10.00%	$540.00
G1235Y2	Extended hardware warranty (for non-Dell servers only) - Year 2	10% of specific hardware covered	based on hardware price	based on hardware price
G1235Y3	Extended hardware warranty (for non-Dell servers only) - Year 3	17% of specific hardware covered	based on hardware price	based on hardware price
G1196	SAFARI Montage Professional Development (1st Day)	$2,595.00	5.00%	$2,465.25
G1197	SAFARI Montage Professional Development (Addtl Day, same trip)	$1,995.00	5.00%	$1,895.25
G1200	SAFARI Montage Professional Development Prep (Per 1/2 Day)	$375.00	5.00%	$356.25
G1198	SAFARI Montage Professional Development Remote Training (1st Day)	$1,250.00	10.00%	$1,125.00
G1199	SAFARI Montage Professional Development Remote Training (additional sessions)	$695.00	10.00%	$625.50
G1209	Basic SAFARI Montage User Training - 1.5 hour Remote Training via SML	$550.00	10.00%	$495.00
G9895	SAFARI Montage Tech Training Onsite (same trip as installation)	$995.00	10.00%	$895.50

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SKU/Part Number	**Item Description**	**List Price**	**Discount**	**Net Price**
G9955	SAFARI Montage Tech Training Onsite (separate trip)	$1,995.00	10.00%	$1,795.50
G9855	SAFARI Montage Configuration & Onsite Set-up (add $500 for AK or HI)	$2,995.00	10.00%	$2,695.50
G9851	SAFARI Montage Onsite Set-up - Additional consecutive days	$995.00	10.00%	$895.50
G9954	SAFARI Montage Onsite Set-up - Additional non-consecutive days (add $500 for AK or HI)	$1,995.00	10.00%	$1,795.50
G9950	SAFARI Montage Project Management (1 Day)	$2,995.00	10.00%	$2,695.50
G9951	SAFARI Montage Project Management -Extended	$1,995.00	10.00%	$1,795.50
SERV-SML-S	SAFARI Montage Live! With Local Converter - 1 to 24 schools	$94,276.25	20.00%	$75,421.00
SERV-SML-M	SAFARI Montage Live! With Local Converter - 25 to 50 schools	$134,276.25	20.00%	$107,421.00
SERV-SML-L	SAFARI Montage Live! With Local Converter - > 50 schools	$163,276.25	20.00%	$130,621.00
SERV-SML-N	SAFARI Montage Live! With Local Converter - Regional Media Centers, DOEs, and Higher Ed	$186,276.25	20.00%	$149,021.00
G1231-L	SAFARI Montage Live! Installation - 25+ schools	$2,995.00	33.39%	$1,994.97
G1232	SAFARI Montage Live! Basic Training 2 hours by SAFARI Montage Live!	$695.00	10.00%	$625.50
G1233	SAFARI Montage Live! Administrator / Technical Training 2 hours (during installation)	$695.00	10.00%	$625.50
G1528-1	SupeTube Head-end License - 1 school	$2,125.00	20.00%	$1,700.00
G1528-S	SupeTube Head-end License - 2 to 24 schools	$4,625.00	20.00%	$3,700.00
G1528-M	SupeTube Head-end License - 25 to 49 schools	$8,911.00	20.00%	$7,128.80
G1528-L	SupeTube Head-end License - 50 to 100 schools	$12,839.00	20.00%	$10,271.20
G1528-X	SupeTube Head-end License - > 100 schools	$26,607.00	20.00%	$21,285.60
G1529-S	SupeTube Client License (per school) - 2 to 24 schools	$232.00	20.00%	$185.60
G1529-M	SupeTube Client License (per school) - 25 to 49 schools	$196.00	20.00%	$156.80
G1529-L	SupeTube Client License (per school) - 50 to 100 schools	$179.00	20.11%	$143.00

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G1529-X	SupeTube Client License (per school) - > 100 schools	$161.00	20.00%	$128.80
G1530Y2-1	SupeTube Software Maintenance, Year 2 (flat amount regardless of number of school licenses) - 1 school	$445.00	19.78%	$356.98
G1530Y2-S	SupeTube Software Maintenance, Year 2 (flat amount regardless of number of school licenses) - 2 to 24 schools	$2,125.00	20.00%	$1,700.00
G1530Y2-M	SupeTube Software Maintenance, Year 2 (flat amount regardless of number of school licenses) - 25 to 49 schools	$2,839.00	20.01%	$2,270.92
G1530Y2-L	SupeTube Software Maintenance, Year 2 (flat amount regardless of number of school licenses) - 50 to 100 schools	$3,304.00	20.01%	$2,642.87
G1530Y2-X	SupeTube Software Maintenance, Year 2 (flat amount regardless of number of school licenses) - > 100 schools	$4,625.00	20.00%	$3,700.00
G1530Y3-1	SupeTube Software Maintenance, Year 3 (flat amount regardless of number of school licenses) - 1 school	$445.00	19.78%	$356.98
G1530Y3-S	SupeTube Software Maintenance, Year 3 (flat amount regardless of number of school licenses) - 2 to 24 schools	$2,482.00	19.98%	$1,986.10
G1530Y3-M	SupeTube Software Maintenance, Year 3 (flat amount regardless of number of school licenses) - 25 to 49 schools	$3,196.00	19.99%	$2,557.12
G1530Y3-L	SupeTube Software Maintenance, Year 3 (flat amount regardless of number of school licenses) - 50 to 100 schools	$3,554.00	20.01%	$2,842.84
G1530Y3-X	SupeTube Software Maintenance, Year 3 (flat amount regardless of number of school licenses) - > 100 schools	$5,696.00	20.00%	$4,556.80
G1332A	Channel Guide Setup w/ Year One subscription) - 1 school	$500.00	10.00%	$450.00

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G1332B	Channel Guide Setup w/ Year One subscription) - 2-10 schools	$1,000.00	10.00%	$900.00
G1332C	Channel Guide Setup w/ Year One subscription) - 11-25 schools	$2,000.00	10.00%	$1,800.00
G1332D	Channel Guide Setup w/ Year One subscription) - 26-50 schools	$3,000.00	10.00%	$2,700.00
G1332E	Channel Guide Setup w/ Year One subscription) - 51-100 schools	$4,000.00	10.00%	$3,600.00
G1332F	Channel Guide Setup w/ Year One subscription) - 101-200 schools	$5,000.00	10.00%	$4,500.00
G1332G	Channel Guide Setup w/ Year One subscription) - > 200 schools	$5,000.00	10.00%	$4,500.00
G1325A	Channel Guide Annual Fee (after year one) - 1 school	$250.00	10.00%	$225.00
G1325B	Channel Guide Annual Fee (after year one) - 2-10 schools	$500.00	10.00%	$450.00
G1325C	Channel Guide Annual Fee (after year one) - 11-25 schools	$1,000.00	10.00%	$900.00
G1325D	Channel Guide Annual Fee (after year one) - 26-50 schools	$2,000.00	10.00%	$1,800.00
G1325E	Channel Guide Annual Fee (after year one) - 51-100 schools	$3,000.00	10.00%	$2,700.00
G1325F	Channel Guide Annual Fee (after year one) - 101-200 schools	$4,000.00	10.00%	$3,600.00
G1325G	Channel Guide Annual Fee (after year one) - > 200 schools	$5,000.00	10.00%	$4,500.00