

| Contractor                                      | Hitachi Kokusai Electric America, Ltd.   | Contract No. PC67441 |          |           |
|---|--|----------------------|----------|-----------|
| SKU/Part Number                                 | Item Description   | List Price           | Discount | Net Price |
| 45601-C1  | 12VDC Power Supply 1.2 amps with 15-ft cable for HV-HD33 (wall   | \$65.00              | 22.00%   | \$50.70   |
| 45601-C15                                       | AC adapter with RGB and Genlock cables for HV-D30 and HV-HD33  | \$321.00             | 22.00%   | \$250.38  |
| 45601-RU15                                      | External 12VDC power supply for all RU panels. Terminated with Hirose male 4 pin.  | \$65.00              | 22.00%   | \$50.70   |
| A100WALLARM                                     | Wall Arm mount for CP-A100, ED-A100  | \$383.27             | 22.00%   | \$298.95  |
| A3 4YRESC<br>(Please order using separate P.O.) | 4th year Extended Service Contract for CPA220N, CPA222WN, CPAX2503, CPAX2505, CPAW2503,CP-AW2505, CPAW251N, CPAW252WN, CPA301N, CPAW3003, CPAW3005, CPAW312WN,CPAX3503, CPAX3505,CP-A352WN,CPTW2503, CPTW2505, CPTW3003, CPTW3005 BZ1, iPJAW250N, CPAW2519N, CPDW10N, CPD31N, CPD32WN, CP-BX301WN, and CP-BW301WN.       | \$88.40              | 22.00%   | \$68.95   |
| A3 5YRESC<br>(Please order using separate P.O.) | 4th & 5th year Extended Service Contract for CPA220N, CPA222WN, CPAX2503, CPAX2505, CPAW2503,CP-AW2505, CPAW251N, CPAW252WN, CPA301N, CPAW3003, CPAW3005, CPAW312WN,CPAX3503, CPAX3505,CP-A352WN,CPTW2503, CPTW2505, CPTW3003, CPTW3005 BZ1, iPJAW250N, CPAW2519N, CPDW10N, CPD31N, CPD32WN, CP-BX301WN, and CP-BW301WN. | \$234.66             | 22.00%   | \$183.03  |
| A3WALLARM                                       | Wall Arm Mount for CPA220N, CPA221N, CPA222WN, CP-AW250N ,CPAW251N, CPAW252WN, iPJAW250N, and CPA300N, CPA301WN, CPAW312WN, and CPA352WN projectors (made by Peerless Industries)  | \$314.86             | 22.00%   | \$245.59  |
| ADAPA3A7WPLATE                                  | Adaptor Plate for Hitachi A3WALLARM and the following compatible WXGA Ultra Short Throw Projectors: CP-AW2503, CPAW2505, CPAW3003, CPAW3005, CP-TW2503, CPTW2505, CP-TW3003 & CPTW3005 projectors.   | \$137.94             | 22.00%   | \$107.59  |
| ADAPA3A7XPLATE                                  | Adaptor Plate for Hitachi A3WALLARM and the following compatible XGA Ultra Short Throw Projectors: CP-AX2503, CPAX2505, CP-AX3503, CPAX3505 projectors   | \$137.94             | 22.00%   | \$107.59  |

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| ADAPA3D16  | Dual Stud Installation 16" OC (On Center) Adaptor for A3WALLARM UST Wall Mount  | \$121.88             | 22.00%   | \$95.06    |
| AT-30  | VF-509 Viewfinder mount for Z3000 camera and above  | \$196.00             | 22.00%   | \$152.88   |
| AT-500   | Hitachi Viewfinder Adapter for VF-HD500   | \$515.00             | 22.00%   | \$401.70   |
| AT-750   | Hitachi Viewfinder adapter for HDF-700H   | \$1,450.00           | 22.00%   | \$1,131.00 |
| AT897  | Audio Technica Uni-directional Microphone with removable  | \$321.00             | 22.00%   | \$250.38   |
| AT897  | Omni Directional Microphone with removable windscreen   | \$321.00             | 22.00%   | \$250.38   |
| AT-900   | VF-509 low-profile, heavy-duty viewfinder mount. Only for use   | \$3,064.00           | 22.00%   | \$2,389.92 |
| AT-S700  | VF-HD701 Viewfinder Mount for use with VF-HD701 Viewfinder  | \$5,600.00           | 22.00%   | \$4,368.00 |
| AW250NWALLARMEXT                                 | 4" wall arm extension for the AW250NWALLARM & UST1WALLARM (Joint Bkt)   | \$58.92              | 22.00%   | \$45.95    |
| BU-1000  | Studio Viewfinder Build Up Kit. Support needed for SA-1000 & Viewfinder.  | \$6,672.00           | 22.00%   | \$5,204.16 |
| C-101ET  | Cable for external 12VDC power supply for all RU panels.  | \$115.00             | 22.00%   | \$89.70    |
| C-102RC2   | 30 ft., Remote Cable for all current Z-Series and SK-series remote controls (Made in USA)   | \$236.00             | 22.00%   | \$184.08   |
| C-102RH  | 30 ft., data cable for all DK series, SK Series and Z Series remote control panels (Made in Japan)  | \$356.00             | 22.00%   | \$277.68   |
| C-103RC2   | 300 ft., Remote Cable for use with all current Z-series, SK Series and DK Series remote Controls  | \$450.00             | 22.00%   | \$351.00   |
| C-152RC2   | 50 ft., Remote Cable for use with all current Z-series, SK Series and DK Series remote controls   | \$314.00             | 22.00%   | \$244.92   |
| C16 5YRESC<br>(Please order using separate P.O.) | 5th year Extended Service Contract for CPX4021N, CPX4022WN, CPWX4021N, CPWX4022WN, & CPX5021N, CPX5022WN (not available outside the U.S.) | \$294.81             | 22.00%   | \$229.95   |

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| C18 4YRESC<br>(Please order using separate P.O.) | 4th year Extended Service Contract for CPDX300, CPDX301, CPDX351, CPX2015WN, CPX2515WN, CPEX250N, CPEX251N, CPEX252N CPX2530WN, CPX2541WN, CPX2542WN, CPX25LWN, CPWX2515WN, CPX3015WN, CP-EW300, CPEW301N, CPEW302N, CP-EW300N, CPX3030WN, CPX3041WN, CPX3042WN, CPX30LWN, CPWX3015WN, CPWX3030WN, CPWX3041WN, CPWX3042WN, CPWX30LWN, CP-WX3530WN, CPWX3541WN, CPX4015WN, CPX4030WN, CPX4041WN, CPX4042WN, CPWX4041WN, and CPWX4042WN.       | \$88.40              | 22.00%   | \$68.95    |
| C18 5YRESC<br>(Please order using separate P.O.) | 4th & 5th year Extended Service Contract for CPDX300, CPDX301, CPDX351, CPX2015WN, CPX2515WN, CPEX250N, CPEX251N, CPEX252N CPX2530WN, CPX2541WN, CPX2542WN, CPX25LWN, CPWX2515WN, CPX3015WN, CP-EW300, CPEW301N, CPEW302N, CP-EW300N, CPX3030WN, CPX3041WN, CPX3042WN, CPX30LWN, CPWX3015WN, CPWX3030WN, CPWX3041WN, CPWX3042WN, CPWX30LWN, CP-WX3530WN, CPWX3541WN, CPX4015WN, CPX4030WN, CPX4041WN, CPX4042WN, CPWX4041WN, and CPWX4042WN. | \$208.71             | 22.00%   | \$162.79   |
| C-302RC2   | 100 ft., Remote Cable for use with all current Z-series, SK Series and DK Series remote controls   | \$344.00             | 22.00%   | \$268.32   |
| C-400M   | 12-inch microphone cable (Long)  | \$71.00              | 22.00%   | \$55.38    |
| C-602RC2   | 200 ft., Remote Cable for use with all current Z-series, SK Series and DK Series remote controls   | \$370.00             | 22.00%   | \$288.60   |
| CA-1000  | Camera adapter for Z-HD5000/SK-HD1000 with QR-DP800 Anton Bauer battery bracket. This does not work with any CCU   | \$1,667.00           | 22.00%   | \$1,300.26 |
| CA-1000-S1                                       | Camera adapter for Z-HD5000/SK-HD1000 with Embedded audio option for CA-1000.  | \$4,857.00           | 22.00%   | \$3,788.46 |
| CA-1000-S2                                       | Camera adapter for Z-HD5000/SK-HD1000 with Tri-Level Sync GL Port, and Anton Bauer battery bracket. This does not work with any CCU  | \$2,000.00           | 22.00%   | \$1,560.00 |
| CA-EMB   | Embedded audio option for CA-1000  | \$3,700.00           | 22.00%   | \$2,886.00 |

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| CA-HF1000            | Fiber-optic cable adapter for SK-HD1000, SK-HD1200, Z-HD6000 and Z-HD5000 camera  | \$5,145.00                             | 22.00%   | \$4,013.10 |                      |  |
| CA-HF1200            | Fiber-optic cable adapter for SK-HD1200 camera head   | \$6,250.00                             | 22.00%   | \$4,875.00 |                      |  |
| CA-HF1500            | Fiber-optic cable adapter for SK-HD1500 camera head only  | \$12,600.00                            | 22.00%   | \$9,828.00 |                      |  |
| CA-Z32               | 26-pin multicore camera adapter for use with RU-Z2, & RU-Z3   | \$1,071.00                             | 22.00%   | \$835.38   |                      |  |
| CA-Z35               | 26-pin multicore camera adapter for all CCU's   | \$1,286.00                             | 22.00%   | \$1,003.08 |                      |  |
| CL-1000              | SK-HD1200, SK-HD1000, Z-HD6000, Z-HD5000 Carrying Case for shipping or storage.   | \$707.00                               | 22.00%   | \$551.46   |                      |  |
| CL-F11               | Large Thermodyne-type shipping case for all SK & Z-series cameras includes removable wheels   | \$686.00                               | 22.00%   | \$535.08   |                      |  |
| CL-F11M              | Studio version cut-out large Thermodyne-type shipping case with compartments for studio VF & lens controls. Includes removable wheels   | \$724.00                               | 22.00%   | \$564.72   |                      |  |
| CP840/940LAMP        | REPLACEMENT LAMP for CP-S840W, CP-X940W, CP-S840WA, CP-X940WA   | \$603.84                               | 22.00%   | \$470.99   |                      |  |
| CP840/940WBLAMP      | REPLACEMENT LAMP for CP-S840WB, CP-S845W, CP-X940WB PROJECTOR   | \$603.84                               | 22.00%   | \$470.99   |                      |  |
| CP860/960LAMP        | REPLACEMENT LAMP for CPS860W, CP-X960W, CP-X960WA, CP-X970W, CP-X958  | \$603.84                               | 22.00%   | \$470.99   |                      |  |
| CP870LAMP (DT00571)  | REPLACEMENT LAMP for CP-X870 PROJECTOR  | \$603.84                               | 22.00%   | \$470.99   |                      |  |
| CP980/985LAMP        | REPLACEMENT LAMP for CP-X980W, CP-X985W PROJECTOR   | \$603.84                               | 22.00%   | \$470.99   |                      |  |
| CPA100ADAPTPLATE     | Adaptor Plate for A100WALLARM and A100WALLARM2 Wall Arm. The following Projectors can utilize A100ADAPTPLATE: CPA220N, CPA221, CPA222, CPAW250N, CPAW251N, CPAW252N, CPA300N, CPA301N, CPA302N, CPAW352WN, BZ1, iPJ-AW250N, CPAW2519N | \$88.40                                | 22.00%   | \$68.95    |                      |  |
| CPA100ADPA7          | Adaptor Plate for Hitachi A100WALLARM and Hitachi A100WALLARM2 Wall Arm and the following compatible projectors: CPAX2503, CPAW2503, CPAW3003, CPAX3503, CPTW2503, & CPTW3003 Projectors  | \$124.88                               | 22.00%   | \$97.41    |                      |  |
| CPA100LAMP (DT00891) | lamp and filter for CP-A100, ED-A100  | \$629.79                               | 22.00%   | \$491.23   |                      |  |

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| CPA222WNLAMP<br>(DT01381) | Replacement Lamp and Filter for CPD32WN, CP-A220N, CP-AW250N, iPJ-AW250N, CPA300N, CP-A221N, CP-AW251N, BZ-1, CP-AW2519N, CPA301N, CP-A222WN, CP-AW252WN, & CPA302WN projectors   | \$117.89   | 22.00%               | \$91.95   |
| CP-A52LAMP (DT00893)      | lamp and filter for CP-A52 and CPA200   | \$629.79   | 22.00%               | \$491.23  |
| CP-AW2505                 | WXGA 2700lm Ultra Short Throw Projector, 2 HDMI (HDCP Compliant), 10K hour lamp life in eco mode, 4K hour Filter, High Dynamic Contrast Ratio (HDCR), Accentualizer (enhances sharpness, gloss, & shade). Table Top Capable / Monitor/Control & Content over IP via Network Function. | \$1,429.69 | 36.00%               | \$915.00  |
| CP-AW3005                 | WXGA 3300lm Ultra Short Throw Projector,2 HDMI (HDCP Compliant), 6K hour lamp life in eco mode, 4K hour Filter, High Dynamic Contrast Ratio (HDCR), Accentualizer (enhances sharpness, gloss, & shade). Table Top Capable / Monitor/Control & Content over IP via Network Function    | \$1,468.75 | 36.00%               | \$940.00  |
| CP-AX2505                 | XGA 2700lm Ultra Short Throw Projector, 2 HDMI (HDCP Compliant), 10K hour lamp life in eco mode, 4K hour Filter, High Dynamic Contrast Ratio (HDCR), Accentualizer (enhances sharpness, gloss, & shade). Table Top Capable / Monitor/Control & Content over IP via Network Function.  | \$1,354.69 | 36.00%               | \$867.00  |
| CP-AX3505                 | XGA 3600lm Ultra Short Throw Projector, 2 HDMI (HDCP Compliant), 6K hour lamp life in eco mode, 4K hour Filter, High Dynamic Contrast Ratio (HDCR), Accentualizer (enhances sharpness, gloss, & shade). Table Top Capable / Monitor/Control & Content over IP via Network Function.   | \$1,375.00 | 36.00%               | \$880.00  |
| CP-BW301WN                | WXGA 3000lm Direct Short Throw Projector, HD-15 VGA x 2, 6,000 hour lamp life (eco mode), 2 HDMI, Monitor/Control & Content over IP via Network Function, Accentualizer / HDCR, Audio Out: 3.5mm(stereo) mini jack x1   | \$1,164.00 | 36.00%               | \$744.96  |
| CP-BX301WN                | XGA 3200lm Direct Short Throw Projector, HD-15 VGA x 2, 10,000 hour lamp life (eco mode), 2 HDMI, Monitor/Control & Content over IP via Network Function, Accentualizer / HDCR, Audio Out: 3.5mm(stereo) mini jack x1   | \$1,062.50 | 36.00%               | \$680.00  |

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| CPD10LAMP (DT01091)   | REPLACEMENT LAMP AND FILTER FOR CP-D10/DW10N PROJECTOR   | \$442.25             | 22.00%   | \$344.95    |
| CPD10WALLARM          | Wall Arm mount for CP-D10, CPDW10N, and CP-D31N projectors   | \$312.51             | 22.00%   | \$243.75    |
| CPD31NLAMP (DT01123)  | REPLACEMENT LAMP AND FILTER FOR CP-D31N PROJECTOR  | \$334.92             | 22.00%   | \$261.23    |
| CPDX250LAMP (DT01461) | Replacement lamp for CPDX250 & CPDX350 Projectors  | \$226.40             | 22.00%   | \$176.59    |
| CP-EU4501WN           | WUXGA 4500lm Collegiate Series 3 LCD Projector. Digital Ports include HDBT, HDMI x 2(HDCP 1.4 compliant) (MHL) 6000 hour lamp life in eco mode, 10,000 hour Hybrid Filter, V&H Lens Shift,DICOM Simulation Mode, HDCR, and Image Optimizer. Crestron Roomview, AMX Discovery, 16W Audio, Monitor/Control & Content over IP via Network Function. | \$1,829.69           | 36.00%   | \$1,171.00  |
| CP-EW302N             | WXGA 3000lm LCD Projector. HD-15 VGA X 2, HDMI Input, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, ImageCare Technology, and Network Control, Maintenance, and Security Function.   | \$673.44             | 36.00%   | \$431.00    |
| CP-EW5001WN           | WXGA 5000lm Collegiate Series 3 LCD Projector. Digital Ports include HDBT, HDMI x 2 (HDCP 1.4 compliant) (MHL) 6000 hour lamp life in eco mode, 10,000 hour Hybrid Filter, V&H Lens Shift,DICOM Simulation Mode, HDCR, and Image Optimizer. Crestron Roomview, AMX Discovery, 16W Audio, Monitor/Control & Content over IP via Network Function. | \$1,743.75           | 36.00%   | \$1,116.00  |
| CP-EX252N             | XGA 2700lm LCD Projector. HD-15 VGA X 2, HDMI Input, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, ImageCare Technology, and Network Control, Maintenance, and Security Function.  | \$603.13             | 36.00%   | \$386.00    |
| CP-HD9321             | 1080P 8200 Lumen Pro Series Projector. White Chassis, No Lens Model, 4 Digital Inputs (HD BASE-T, HDMI x 2, and DVI), Dual Lamp System.  | \$12,939.06          | 36.00%   | \$8,281.00  |
| CP-HD9950B            | 1080P, 9500lm Pro Series Projector. Black Chassis, Lens not included, 5 digital inputs (HDBT, 3G SDI, HDMI x 2, and DVI-D) Dual Lamp System. DLP Technology  | \$16,270.31          | 36.00%   | \$10,413.00 |

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| CPL750LAMP               | REPLACEMENT LAMP for CPL750 PROJECTOR  | \$589.68                               | 22.00%   | \$459.95   |                      |  |
| CPRX80LAMP (DT01022)     | REPLACEMENT LAMP AND FILTER FOR CP-RX80/RX78 PROJECTOR   | \$247.63                               | 22.00%   | \$193.15   |                      |  |
| CPRX82LAMP (DT01151)     | Replacement Lamp and filter for CPRX82   | \$285.38                               | 22.00%   | \$222.59   |                      |  |
| CPRX94LAMP (DT01241)     | Replacement Lamp and filter for CPRX94   | \$334.92                               | 22.00%   | \$261.23   |                      |  |
| CPS210LAMP               | REPLACEMENT LAMP AND FILTER for CP-S210W PROJECTOR   | \$285.38                               | 22.00%   | \$222.59   |                      |  |
| CPS220LAMP               | REPLACEMENT LAMP for CP-S220W, CP-X270W PROJECTOR  | \$589.68                               | 22.00%   | \$459.95   |                      |  |
| CPS225LAMP               | REPLACEMENT LAMP for CP-S225W PROJECTOR  | \$550.76                               | 22.00%   | \$429.59   |                      |  |
| CPS235LAMP               | REPLACEMENT LAMP AND FILTER for CP-S235W PROJECTOR   | \$324.30                               | 22.00%   | \$252.95   |                      |  |
| CPS240/250LAMP (DT00731) | REPLACEMENT LAMP AND FILTER FOR CP-S240, CP-S245,CP-X250, and CP-X255 PROJECTOR  | \$471.74                               | 22.00%   | \$367.95   |                      |  |
| CPS317LAMP               | (DT00511) REPLACEMENT LAMP FOR CPS317W , ED-S3170A, CP-S318W, CP-X328W   | \$550.76                               | 22.00%   | \$429.59   |                      |  |
| CPS830LAMP               | REPLACEMENT LAMP for CPS830 PROJECTOR  | \$603.84                               | 22.00%   | \$470.99   |                      |  |
| CPSX5500LAMP             | REPLACEMENT LAMP AND FILTER FOR CP-SX5500 / SX5600 PROJECTOR   | \$642.76                               | 22.00%   | \$501.35   |                      |  |
| CP-TW2505                | Interactive 2700lm WXGA Ultra Short Throw Projector with HDMI x 2 (HDCP Compliant) and Hitachi Interactive Software included. 10K Hour Lamp Life in Eco Mode, Professional Features include HDCR, Accentualizer, Dicom Simulation Mode, and Perfect Fit. Finger Touch capable via optional FT01 module. Table Top Capable,Monitor/Control & Content over IP via Network Function | \$1,832.81                             | 36.00%   | \$1,173.00 |                      |  |
| CP-TW3005                | Interactive 3300lm WXGA Ultra Short Throw Projector with HDMI x 2 (HDCP Compliant) and Hitachi Interactive Software included. 10K Hour Lamp Life in Eco Mode, Professional Features include HDCR, Accentualizer, Dicom Simulation Mode, and Perfect Fit. Finger Touch capable via optional FT01 module. Table Top Capable,Monitor/Control & Content over IP via Network Function | \$2,020.31                             | 36.00%   | \$1,293.00 |                      |  |

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| CPWU13K         | 3 Chip DLP WUXGA 13,000lm High Performance Projector. Dual Lamp Technology & 4 digital inputs (HDMI x 2, 3D DVI, and 3G SDI. Professional Features include Edge Blending, Geometric Correction, PbyP, PnP, DICOM Simulation Mode, and High Performance Filter.  | \$35,156.25 | 36.00%               | \$22,500.00 |  |
| CP-WU5500       | WUXGA 5000lm Collegiate Series Projector. Digital Ports are HDMI x 2, and HDMI Out. 6000 hour lamp life in eco mode, 10,000 hour Hybrid Filter, Lens Shift, and Hitachi's Seamless Design. Professional features include Edge Blending & Warping capabilities, DICOM Simulation Mode, HDCR, and Image Optimizer. Crestron Roomview, AMX Discovery, and Extron XTP ready. Monitor/Control & Content over IP via Network Function   | \$2,334.38  | 36.00%               | \$1,494.00  |  |
| CP-WU5505       | WUXGA 5000lm Collegiate Series HDBT Projector. Digital Ports are HDBT, HDMI x 2, and HDMI Out. 6000 hour lamp life in eco mode, 10,000 hour Hybrid Filter, Lens Shift, and Hitachi's Seamless Design. Professional features include Edge Blending & Warping capabilities, DICOM Simulation Mode, HDCR, and Image Optimizer. Crestron Roomview, AMX Discovery, and Extron XTP ready. Monitor/Control & Content over IP via Network Function  | \$2,725.00  | 36.00%               | \$1,744.00  |  |
| CP-WU5506       | WIRELESS WUXGA 5200lm Collegiate Series. Wireless Dual Band (2.4GHz/5GHz) Support, Screen Mirroring (Miracast), Single/Multi & Moderator Control Projection, Liveviewer Pro Applications. Digital Ports are HDBT, HDMI x 2, and HDMI Out. 6000 hour lamp life in eco mode, 10,000 hour Hybrid Filter, Lens Shift, and Hitachi's Seamless Design. Professional features include Edge Blending & Warping capabilities, DICOM Simulation Mode, HDCR, and Image Optimizer. Crestron Roomview, AMX Discovery, and Extron XTP ready. Monitor/Control & Content over IP via Network Function | \$3,017.19  | 36.00%               | \$1,931.00  |  |



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| CP-WU8461       | WUXGA 6000lm Install Projector. HDBT, 2 HDMI inputs, Accentualizer Mode, HDCR, Dicom Mode, Power Zoom/Focus, Powered V/H Lens Shift, Ships with 2.0x zoom lens, Picture-by-Picture (HDMI + HDMI), Monitor/Control & Content over IP via Network Function, (Optional Lenses Available),   | \$5,459.38  | 36.00%               | \$3,494.00  |  |
| CP-WU8600W      | WUXGA 6000lm Professional Install Projector. White Chassis/ Lens Not Included Digital inputs include HDBT, 2 HDMI inputs (HDCP compliant), and Display Port. Hitachi's Seamless Design, Portrait Projection, HDCR/Accentualizer, Image Optimizer, DICOM Simulation Mode, Edge Blending / Warping, Color Management, Picture Shift, Power Zoom/Focus, Power H&V Lens Shift, Monitor/Control & Content over IP via Network Function.         | \$5,645.31  | 36.00%               | \$3,613.00  |  |
| CP-WU8700B      | WUXGA 7000lm Professional Install Projector. Black Chassis/ Lens Not Included Digital inputs include HDBT, 2 HDMI inputs (HDCP compliant), 3G-SDI, and Display Port. Hitachi's Seamless Design, Portrait Projection, HDCR/Accentualizer, Image Optimizer, DICOM Simulation Mode, Edge Blending / Warping, Color Management, Picture Shift, Power Zoom/Focus, Power H&V Lens Shift, Monitor/Control & Content over IP via Network Function. | \$6,621.88  | 36.00%               | \$4,238.00  |  |
| CP-WU8700W      | WUXGA 7000lm Professional Install Projector. White Chassis/ Lens Not Included Digital inputs include HDBT, 2 HDMI inputs (HDCP compliant), 3G-SDI, and Display Port. Hitachi's Seamless Design, Portrait Projection, HDCR/Accentualizer, Image Optimizer, DICOM Simulation Mode, Edge Blending / Warping, Color Management, Picture Shift, Power Zoom/Focus, Power H&V Lens Shift, Monitor/Control & Content over IP via Network Function. | \$6,621.88  | 36.00%               | \$4,238.00  |  |
| CP-WU9100B      | WUXGA 10,000lm Pro Series Projector. Black Chassis, Lens not included, 5 digital inputs (HDBT, 3G SDI, HDMI x 2, and DVI-D) Dual Lamp System. DLP Technology   | \$16,270.31 | 36.00%               | \$10,413.00 |  |

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|-----------------------|---|----------------------|----------|------------|
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| CP-WU9410             | WUGA 8500 Lumen Pro Series Projector. Black Chassis, No Lens Model, 4 Digital Inputs (HD BASE-T, HDMI x 2, and DVI), Dual Lamp System.  | \$13,720.31          | 36.00%   | \$8,781.00 |
| CP-WU9411             | WUGA 8500 Lumen Pro Series Projector. White Chassis, No Lens Model, 4 Digital Inputs (HD BASE-T, HDMI x 2, and DVI), Dual Lamp System.  | \$13,720.31          | 36.00%   | \$8,781.00 |
| CP-WX3042WN           | WXGA 3000lm LCD Projector. HDMI x 1 & HDMI w/ MHL x 1 (HDCP Compliant), HD-15 VGA X 2, 10,000:1 contrast, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, Perfect Fit, Auto HDCR, Accentualizer, Network Control, Maintenance, and Security Function.   | \$873.44             | 36.00%   | \$559.00   |
| CP-WX30LWN            | WXGA 3000lm 5 year LAMP Warranty LCD Projector. HDMI x 2 (HDCP Compliant)(MHL on HDMI 1) , HD-15 VGA X 2, 10,000:1 contrast, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, Perfect Fit, Auto HDCR, Accentualizer, Network Control, Maintenance, and Security Function.  | \$1,007.81           | 36.00%   | \$645.00   |
| CP-WX4022WN           | WXGA 4000lm 10.36 lb. Projector 1.7x zoom, Lens Lens Shift, HDMI, DICOM Simulation Mode, Crestron Roomview, Wireless option, 3000:1, 16W audio, Network, 5000 hour Hybrid Filter, Throw Ratio 1.5 - 2.5 and 4 year warranty   | \$1,468.75           | 36.00%   | \$940.00   |
| CP-WX4042WN           | WXGA 4000lm LCD Projector. HD-15 VGA X 2, Mic Input/USB Connect, 6K hr lamp life (eco mode) / 5K hour Filter, Monitor/Control & Content over IP via Network Function, and Optional Wireless.  | \$1,284.38           | 36.00%   | \$822.00   |
| CP-WX5505             | WXGA 5000lm Collegiate Series HDBT Projector. Digital Ports are HDBT, HDMI x 2, and HDMI Out. 6000 hour lamp life in eco mode, 10,000 hour Hybrid Filter, Lens Shift, and Hitachi's Seamless Design. Professional features include Edge Blending & Warping capabilities, DICOM Simulation Mode, HDCR, and Image Optimizer. Crestron Roomview, AMX Discovery, and Extron XTP ready. Monitor/Control & Content over IP via Network Function | \$2,139.06           | 36.00%   | \$1,369.00 |
| CPWX625LAMP (DT00873) | REPLACEMENT LAMP AND FILTER FOR CP-WX625,X809, SX635, WUX645  | \$748.92             | 22.00%   | \$584.15   |

| Contractor                 | Hitachi Kokusai Electric America, Ltd.  |            | Contract No. PC67441 |            |  |
|----------------------------|---|------------|----------------------|------------|--|
| SKU/Part Number            | Item Description  | List Price | Discount             | Net Price  |  |
| CP-WX8240LAMP<br>(DT01281) | Replacement Lamp for CP-WX8240, CPWX8240A, WUX8440, X8150,  | \$748.92   | 22.00%               | \$584.15   |  |
| CP-WX8255A                 | WXGA 5500lm Install Projector. 2 HDMI, Picture by Picture, Dicom Mode, Power Zoom/Focus, Powered V/H Lens Shift, Ships with 2.0x zoom lens (Optional Lenses Available)  | \$3,310.94 | 36.00%               | \$2,119.00 |  |
| CP-WX8255LAMP<br>(DT01291) | Replacement Lamp for CP-WX8255, CPWX8255A WU8450, WU8451, X8160, SX8350   | \$748.92   | 22.00%               | \$584.15   |  |
| CP-WX8265                  | WXGA 6500lm Install Projector. 2 HDMI inputs, Accentualizer Mode, Dicom Mode, Power Zoom/Focus, Powered V/H Lens Shift, Ships with 2.0x zoom lens, Picture-by-Picture (HDMI + HDMI), Monitor/Control & Content over IP via Network Function, (Optional Lenses Available),   | \$4,092.19 | 36.00%               | \$2,619.00 |  |
| CP-WX8650W                 | WXGA 6500lm Professional Install Projector. White Chassis/ Lens Not Included Digital inputs include HDBT, 2 HDMI inputs (HDCP compliant), and Display Port. Hitachi's Seamless Design, Portrait Projection, HDCR/Accentualizer, Image Optimizer, DICOM Simulation Mode, Edge Blending / Warping, Color Management, Picture Shift, Power Zoom/Focus, Power H&V Lens Shift, Monitor/Control & Content over IP via Network Function. | \$4,150.00 | 36.00%               | \$2,656.00 |  |
| CP-WX8750B                 | WXGA 7500lm Professional Install Projector. Black Chassis/ Lens Not Included Digital inputs include HDBT, 2 HDMI inputs (HDCP compliant), and Display Port. Hitachi's Seamless Design, Portrait Projection, HDCR/Accentualizer, Image Optimizer, DICOM Simulation Mode, Edge Blending / Warping, Color Management, Picture Shift, Power Zoom/Focus, Power H&V Lens Shift, Monitor/Control & Content over IP via Network Function. | \$4,864.06 | 36.00%               | \$3,113.00 |  |
| CP-WX8750W                 | WXGA 7500lm Professional Install Projector. White Chassis/ Lens Not Included Digital inputs include HDBT, 2 HDMI inputs (HDCP compliant), and Display Port. Hitachi's Seamless Design, Portrait Projection, HDCR/Accentualizer, Image Optimizer, DICOM Simulation Mode, Edge Blending / Warping, Color Management, Picture Shift, Power Zoom/Focus, Power H&V Lens Shift, Monitor/Control & Content over IP via Network Function. | \$4,864.06 | 36.00%               | \$3,113.00 |  |

| Contractor                     | Hitachi Kokusai Electric America, Ltd.  |            | Contract No. PC67441 |            |  |
|--------------------------------|---|------------|----------------------|------------|--|
| SKU/Part Number                | Item Description  | List Price | Discount             | Net Price  |  |
| CP-WX9210                      | WXGA 8500 Lumen Pro Series Projector. Black Chassis, No Lens Model, 4 Digital Inputs (HD BASE-T, HDMI x 2, and DVI), Dual Lamp System.  | \$8,837.50 | 36.00%               | \$5,656.00 |  |
| CP-WX9211                      | WXGA 8500 Lumen Pro Series Projector. White Chassis, No Lens Model, 4 Digital Inputs (HD BASE-T, HDMI x 2, and DVI), Dual Lamp System.  | \$8,837.50 | 36.00%               | \$5,656.00 |  |
| CPX1/253LAMP (DT00781)         | REPLACEMENT LAMP AND FILTER FOR CPX1/CPX2/X253 PROJECTOR  | \$471.74   | 22.00%               | \$367.95   |  |
| CPX10000LAMP (DT01001)         | REPLACEMENT LAMP FOR CPX10000, CPWX11000, AND CPSX12000 PROJECTOR   | \$884.56   | 22.00%               | \$689.95   |  |
| CPX1250LAMP (DT00601)          | REPLACEMENT LAMP AND FILTER FOR CP-X1230/X1250/SX1350 PROJECTOR   | \$642.76   | 22.00%               | \$501.35   |  |
| CPX201/X301/X401LAMP (DT00911) | Replacement lamp and filter for 401/301/301/450/306/206/WX410   | \$501.22   | 22.00%               | \$390.95   |  |
| CPX2010LAMP (DT01021)          | Replacement Lamp and Filter for CP-X2010/11, X2510, X2511, X2511N, X2514WN, X3010, X3011, X3011N, X3014WN, WX3011N, WX3014WN, X3511, X4011, X4014WN PROJECTORS  | \$442.25   | 22.00%               | \$344.95   |  |
| CPX2015WNLAMP (DT01371)        | Replacement Lamp and Filter for CPX2015WN, CPX2515WN, CPWX2515WN, CPX3015WN, CPWX3015WN, CPX4015WN  | \$442.25   | 22.00%               | \$344.95   |  |
| CPX2020LAMP (DT01141)          | Lamp and Filter for CPX2020, CPX8, CPWX8  | \$294.81   | 22.00%               | \$229.95   |  |
| CPX2021LAMP (DT01191)          | Lamp and Filter for CPX2521WN and CPX3021WN   | \$432.81   | 22.00%               | \$337.59   |  |
| CPX251LAMP (DT00757)           | REPLACEMENT LAMP AND FILTER FOR CP-X251/X256 PROJECTOR  | \$471.74   | 22.00%               | \$367.95   |  |
| CP-X2542WN                     | XGA 2700lm LCD Projector. HDMI x 1 & HDMI w/ MHL x 1 (HDCP Compliant), HD-15 VGA X 2, 10,000:1 contrast, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, Perfect Fit, Auto HDCR, Accentualizer, Network Control, Maintenance, and Security Function.                      | \$673.44   | 36.00%               | \$431.00   |  |
| CPX25LWN                       | 5 Year Lamp warranty XGA 2700lm LCD Projector. HDMI x 1 & HDMI w/ MHL x 1 (HDCP Compliant), HD-15 VGA X 2, 10,000:1 contrast, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, Perfect Fit, Auto HDCR, Accentualizer, Network Control, Maintenance, and Security Function. | \$815.63   | 36.00%               | \$522.00   |  |

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| SKU/Part Number              | Item Description  | List Price                             | Discount | Net Price |                      |  |
| CPX260LAMP (DT00751)         | REPLACEMENT LAMP AND FILTER FOR CP-X260,X265,X268 PROJECTOR   | \$471.74                               | 22.00%   | \$367.95  |                      |  |
| CP-X3042WN                   | XGA 3200lm LCD Projector. HDMI x 1 & HDMI w/ MHL x 1 (HDCP Compliant) , HD-15 VGA X 2, 10,000:1 contrast, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, Perfect Fit, Auto HDCR, Accentualizer, Network Control, Maintenance, and Security Function.                   | \$809.38                               | 36.00%   | \$518.00  |                      |  |
| CP-X30LWN                    | XGA 3200lm 5 year LAMP Warranty LCD Projector. HDMI x 2 (HDCP Compliant)(MHL on HDMI 1) , HD-15 VGA X 2, 10,000:1 contrast, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, Perfect Fit, Auto HDCR, Accentualizer, Network Control, Maintenance, and Security Function. | \$953.13                               | 36.00%   | \$610.00  |                      |  |
| CPX325/320LAMP               | REPLACEMENT LAMP for CP-X320W, CP-X325W, CP-X310. PROJECTOR.  | \$603.84                               | 22.00%   | \$470.99  |                      |  |
| CPX327LAMP                   | (DT00521) REPLACEMENT LAMP FOR CPX327W, ED-X3270A PROJECTOR   | \$550.76                               | 22.00%   | \$429.59  |                      |  |
| CPX380LAMP                   | REPLACEMENT LAMP for CP-S370W, CP-X380W, CP-X385W PROJECTOR   | \$603.84                               | 22.00%   | \$470.99  |                      |  |
| CPX400/300/200LAMP (DT00841) | REPLACEMENT LAMP AND FILTER FOR CP-X400, X300, X200,X205  | \$471.74                               | 22.00%   | \$367.95  |                      |  |
| CPX4020LAMP (DT01051)        | Replacement Lamp and Filter for CP-X4020  | \$603.84                               | 22.00%   | \$470.99  |                      |  |
| CP-X4042WN                   | XGA 4200lm LCD Projector. HDMI x 1 & HDMI w/ MHL x 1 (HDCP Compliant) , HD-15 VGA X 2, 10,000:1 contrast, Audio Out, 16W audio, 10K hr lamp life (eco mode) / 5K hour Filter, Perfect Fit, Auto HDCR, Accentualizer, Network Control, Maintenance, and Security Function.                   | \$1,092.19                             | 36.00%   | \$699.00  |                      |  |
| CPX430LAMP                   | REPLACEMENT LAMP for CP-X430W / CPS420 PROJECTOR  | \$603.84                               | 22.00%   | \$470.99  |                      |  |
| CPX445LAMP ((DT00691)        | REPLACEMENT LAMP AND FILTER FOR CP-X440/CP-X443/CP-X444/CP-X445 PROJECTOR   | \$571.99                               | 22.00%   | \$446.15  |                      |  |
| CPX5021NLAMP (DT01171)       | Lamp and filter for CPX4021N, CPX4022WN, CPWX4021N, CPWX4022WN, CPX5021N, & CPX5022WN   | \$689.94                               | 22.00%   | \$538.15  |                      |  |

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|----------------------|--|------------|----------------------|------------|--|
| SKU/Part Number      | Item Description   | List Price | Discount             | Net Price  |  |
| CP-X5022WN           | XGA 5000lm 10.36 lb. Projector 1.7x zoom, Lens Lens Shift, HDMI, DICOM Simulation Mode, Crestron Roomview, Wireless option, 3000:1, 16W audio, Network, 5000 hour Hybrid Filter, Throw Ratio 1.5 - 2.5 and 4 year warranty   | \$1,468.75 | 36.00%               | \$940.00   |  |
| CP-X5550             | XGA 5800lm Collegiate Series Projector. Digital Ports are HDMI x 2, and HDMI Out. 6000 hour lamp life in eco mode, 10,000 hour Hybrid Filter, Lens Shift, and Hitachi's Seamless Design. Professional features include Edge Blending & Warping capabilities, DICOM Simulation Mode, HDCR, and Image Optimizer. Crestron Roomview, AMX Discovery, and Extron XTP ready. Monitor/Control & Content over IP via Network Function    | \$2,139.06 | 36.00%               | \$1,369.00 |  |
| CPX5LAMP (DT0821)    | REPLACEMENT LAMP AND FILTER FOR CPX5/CPX3 PROJECTOR  | \$471.74   | 22.00%               | \$367.95   |  |
| CPX605LAMP (DT00771) | REPLACEMENT LAMP AND FILTER FOR CP-X605,X608, X505, X600   | \$642.76   | 22.00%               | \$501.35   |  |
| CPX807LAMP (DT00871) | REPLACEMENT LAMP AND FILTER FOR CP-X807,X615   | \$766.61   | 22.00%               | \$597.95   |  |
| CP-X8160             | XGA 6000lm Install Projector. 2 HDMI, Dicom Mode, Power Zoom/Focus, Powered V/H Lens Shift, Ships with 2.0x zoom lens (Optional Lenses Available)  | \$3,310.94 | 36.00%               | \$2,119.00 |  |
| CP-X8170             | XGA 7000lm Install Projector. 2 HDMI inputs, Accentualizer Mode, Dicom Mode, Power Zoom/Focus, Powered V/H Lens Shift, Ships with 2.0x zoom lens, Picture-by-Picture (HDMI + HDMI), Monitor/Control & Content over IP via Network Function, (Optional Lenses Available),   | \$3,896.88 | 36.00%               | \$2,494.00 |  |
| CP-X8800B            | XGA 8000lm Professional Install Projector. Black Chassis/ Lens Not Included Digital inputs include HDBT, 2 HDMI inputs (HDCP compliant), and Display Port. Hitachi's Seamless Design, Portrait Projection, HDCR/Accentualizer, Image Optimizer, DICOM Simulation Mode, Edge Blending / Warping, Color Management, Picture Shift, Power Zoom/Focus, Power H&V Lens Shift, Monitor/Control & Content over IP via Network Function. | \$4,071.88 | 36.00%               | \$2,606.00 |  |

| Contractor      | Hitachi Kokusai Electric America, Ltd.   | Contract No. PC67441 |          |            |
|-----------------|--|----------------------|----------|------------|
| SKU/Part Number | Item Description   | List Price           | Discount | Net Price  |
| CP-X8800W       | XGA 8000lm Professional Install Projector. White Chassis/ Lens Not Included Digital inputs include HDBT, 2 HDMI inputs (HDCP compliant), and Display Port. Hitachi's Seamless Design, Portrait Projection, HDCR/Accentualizer, Image Optimizer, DICOM Simulation Mode, Edge Blending / Warping, Color Management, Picture Shift, Power Zoom/Focus, Power H&V Lens Shift, Monitor/Control & Content over IP via Network Function. | \$4,071.88           | 36.00%   | \$2,606.00 |
| CPX955LAMP      | REPLACEMENT LAMP for CPX955 PROJECTOR  | \$684.04             | 22.00%   | \$533.55   |
| CR-P2HD         | Hitachi dockable P2 HDTV Recorder for SK-HD1000, Z-HD5000 or Z-HD6000  | \$10,857.00          | 22.00%   | \$8,468.46 |
| CU-HD1000       | Half-rack camera control unit for use ONLY with CA-HF1000 & Half-rack camera control unit for use ONLY with SK-HD1000, Z-HD6000, Z-HD5000 and SK-HD1200 (1080i/720P ONLY).   | \$10,357.00          | 20.00%   | \$8,285.60 |
| CU-HD1000-S8    | Same as above. For use with SA-1000 Studio Adapter.  | \$10,357.00          | 20.00%   | \$8,285.60 |
| CU-HD1200       | 1080/60p Camera Control Unit, Multi-format output, Fiber optic cable operation, Compact, lightweight, half-rack, 3-RU Half-rack camera control unit for use ONLY with SK-HD2000 or CA-HF1200.  | \$10,217.00          | 20.00%   | \$8,173.60 |
| CU-HD1500       | 1080/60p CCU for SK-HD1500 Slow motion camera,   | \$12,000.00          | 20.00%   | \$9,600.00 |
| CU-HD500        | 19" Rack mount fiber optic CCU for the SK-HD1000, Z-HD6000 and Z-HD5000 1080i and 480i   | \$6,735.00           | 20.00%   | \$5,388.00 |
| CU-HD500-S2     | 19" Rack mount fiber optic CCU for the SK-HD1000, Z-HD6000 and Z-HD5000 720P and 480i  | \$9,143.00           | 20.00%   | \$7,314.40 |
| CX230AC         | For use with SK HDTV Portable cameras Provides power 230VAC from the camera studio VF connector to the teleprompter. Terminated with standard IEC AC female power plug.  | \$500.00             | 20.00%   | \$400.00   |
| CX-HD1000       | Digital Triax camera adapter for SK-HD1000 and Z-HD5000  | \$9,390.00           | 20.00%   | \$7,512.00 |
| CX-SD1          | Digital Triax Camera Head adapter  | \$9,014.00           | 22.00%   | \$7,030.92 |
| CX-Z3A          | Analog Triax Camera head adapter   | \$8,571.00           | 22.00%   | \$6,685.38 |

| Contractor                                       | Hitachi Kokusai Electric America, Ltd.  |             | Contract No. PC67441 |             |  |
|--|---|-------------|----------------------|-------------|--|
| SKU/Part Number                                  | Item Description  | List Price  | Discount             | Net Price   |  |
| D1 4YRESC<br>(Please order using separate P.O.)  | 4th year Extended Service Contract for CPX5500,CPWX5505, CPWU5500, CPWU5505, CPWU5506,CPX8160, CPWX8255, CPWX8255A,CPWU8440, , CPWU8451, and CPSX8350 (not available outside the U.S.)                | \$157.99    | 22.00%               | \$123.23    |  |
| D1 5YRESC<br>(Please order using separate P.O.)  | 4th & 5th year Extended Service Contract for CPX5500, CPWX5505, CPWU5500, CPWU5505, CPWU5506,CPX8160, CPWX8255, CPWX8255A,CPWU8440, CPWU8450, CPWU8451, and CPSX8350 (not available outside the U.S.) | \$370.30    | 22.00%               | \$288.83    |  |
| D1-Z3  | Serial Digital Input/ Output Board for TX-Z3A analog triax base station   | \$2,850.00  | 22.00%               | \$2,223.00  |  |
| DD1 4YRESC<br>(Please order using separate P.O.) | 4th year Extended Service Contract for LPWU6600, LP-WU9750, CP-HD9320, CP-HD9321, CPX9110, CPX9111, CPWX9210, CPWX9211, CPWU9410, and CPWU9411 (not available outside the U.S.)                       | \$324.30    | 22.00%               | \$252.95    |  |
| DD1 5YRESC<br>(Please order using separate P.O.) | 4th & 5th year Extended Service Contract for LPWU6600, LP-WU9750, CPHD9320, CPHD9321, CPX9110, CPX9111, CPWX9210, CPWX9211, CPWU9410, and CPWU9411 (not available outside the U.S.)                   | \$613.27    | 22.00%               | \$478.35    |  |
| DK-H100  | Self-contained 1080i HDTV box camera 2/3" 3CCD, 2.3 million pixels, with two 1080i/480i outputs.  | \$27,500.00 | 24.00%               | \$20,900.00 |  |
| DK-H100 AT1                                      | Add-On DK-H100 HDTV Box Camera Pan/tilt System w/ Professional Lens   | \$40,715.00 | 22.00%               | \$31,757.70 |  |
| DK-H100 AT2                                      | Add-On DK-H100 HDTV Box Camera Pan/tilt System w/ Broadcast Lens  | \$49,035.00 | 22.00%               | \$38,247.30 |  |
| DK-H100 MT1                                      | Complete DK-H100 HDTV Master Pan/Tilt Control System w/ Professional Lens   | \$42,135.00 | 22.00%               | \$32,865.30 |  |
| DK-H100 MT2                                      | Complete DK-H100 HDTV Master Pan/Tilt Control System w/ Broadcast Lens  | \$49,035.00 | 22.00%               | \$38,247.30 |  |
| DK-H100-S1                                       | Self-contained 1080i HDTV box camera 2/3" 3CCD, 2.3 million pixels, with two 1080i/480i outputs.  | \$32,100.00 | 22.00%               | \$25,038.00 |  |
| DK-H100TC  | HDTV Box Camera Tower Camera Package  | \$50,965.00 | 22.00%               | \$39,752.70 |  |
| DK-Z50   | Self-contained 1080i or 480i HDTV box camera 2/3" 3CCD, 1.1 million pixels, with two 1080i or 480i outputs.   | \$12,145.00 | 20.00%               | \$9,716.00  |  |



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| SKU/Part Number | Item Description   | List Price                             | Discount | Net Price            |  |
| DK-Z50 AT1      | Add-On DK-Z50 HDTV Box Camera Pan/tilt System w/ Professional Lens   | \$29,721.00                            | 22.00%   | \$23,182.38          |  |
| DK-Z50 AT2      | Add-On DK-Z50 HDTV Box Camera Pan/tilt System w/ Broadcast Lens  | \$38,122.00                            | 22.00%   | \$29,735.16          |  |
| DK-Z50 MT1      | Complete DK-Z50 HDTV Master Pan/Tilt Control System w/ Professional Lens   | \$34,285.00                            | 22.00%   | \$26,742.30          |  |
| DK-Z50 MT2      | Complete DK-Z50 HDTV Master Pan/Tilt Control System w/ Broadcast Lens  | \$42,715.00                            | 22.00%   | \$33,317.70          |  |
| DK-Z50-S1       | Self-contained 1080i or 480i HDTV box camera 2/3" 3CCD, 1.1 million pixels, with two 1080i or 480i outputs.  | \$18,315.00                            | 22.00%   | \$14,285.70          |  |
| DK-Z50TC        | HDTV Box Camera Tower Camera Package   | \$40,525.00                            | 22.00%   | \$31,609.50          |  |
| DT01411         | Lamp and Filter for CPBW301WN, CPAW2503, CPAW3003, CPAW3005 CPAW312WN, CPA352WN, CPAX3503, CPAX3505,CPTW2503, CPTW3003, and CPTW3005 projectors  | \$94.30                                | 22.00%   | \$73.55              |  |
| DT01431         | Replacement Lamp and Filter for CPX2530WN, CPX3030WN Projectors  | \$153.27                               | 22.00%   | \$119.55             |  |
| DT01433         | Replacement Lamp and Filter for CPEX250N Projector   | \$226.40                               | 22.00%   | \$176.59             |  |
| DT01471         | Replacement Lamp for CP-X8170, WX8265, WU8460, WU8461  | \$748.92                               | 22.00%   | \$584.15             |  |
| DT01481         | Lamp and Filter for CPEX251N, CPEX252N, CPEW301N CPEW302N,CPX2541WN, CPX2542WN, CPX3041WN, CPX3042WN, CPWX3030WN, CPWX3041WN, CPWX3042WN,CPWX3530WN, CPWX3541WN,CPX4030WN, CPX4041WN, CPX4042WN, CPWX4041WN and CPWX4042WN projectors. | \$153.27                               | 22.00%   | \$119.55             |  |
| DT01491         | Replacement Lamp & Filter for CP-EW300 & CP-EW300N projector   | \$153.27                               | 22.00%   | \$119.55             |  |
| DT01511         | Lamp and Filter for CPBX301WN and CPAX2503, CPAX2505, CPAW2505, and CPTW2505 projector   | \$94.30                                | 22.00%   | \$73.55              |  |
| DT01571         | Lamp and Filter for CPX25LWN projectors  | \$153.27                               | 22.00%   | \$119.55             |  |
| DT01581         | Replacement Lamp for CP-X9110, CPX-9111, CPWX9210, CP-WX9211, CPWU9410 and CPWU9411 projectors   | \$787.84                               | 22.00%   | \$614.51             |  |
| DT01591D        | Replacement Lamp for CPWU13K projector   | \$1,226.61                             | 22.00%   | \$956.75             |  |
| DT01731         | Replacement Lamp for CPHD9320 & CPHD9321 projector   | \$787.84                               | 22.00%   | \$614.51             |  |

| Contractor      |  | Hitachi Kokusai Electric America, Ltd. |          |            | Contract No. PC67441 |  |
|-----------------|--|--|----------|------------|----------------------|--|
| SKU/Part Number | Item Description   | List Price                             | Discount | Net Price  |                      |  |
| DT01851         | Lamp for CPDX301 Projector   | \$226.40                               | 22.00%   | \$176.59   |                      |  |
| DT01853         | Lamp for CPDX351 Projector   | \$226.40                               | 22.00%   | \$176.59   |                      |  |
| DT01871         | Replacement Lamp for CPWX8650W/B & CPWU8600W/B   | \$748.92                               | 22.00%   | \$584.15   |                      |  |
| DT01881         | Replacement Lamp for CPX8800W/B, CPWX8750W/B, and CPWU8700W/B  | \$787.84                               | 22.00%   | \$614.51   |                      |  |
| DT01911         | Replacment Lamp for the CPHD9950 and CPWU9100 Projector  | \$787.84                               | 22.00%   | \$614.51   |                      |  |
| DT01931         | Replacement Lamp and Filter for CPX5550, CPWX5505, CPWU5500, CPWU5505, and CPWU5506 Projectors   | \$235.84                               | 22.00%   | \$183.95   |                      |  |
| DT02051         | Replacement lamp for CPX30LWN and CPWX30LWN  | \$153.27                               | 22.00%   | \$119.55   |                      |  |
| DT02061         | Replacement lamp for CPEU4501WN, CPEX5001WN, CPEW5001WN projectors   | \$153.27                               | 22.00%   | \$119.55   |                      |  |
| DT-108          | Beyerdynamic Headset Single-Muff with 5 pin XLR Connector  | \$357.00                               | 22.00%   | \$278.46   |                      |  |
| DT-109          | Beyerdynamic Headset Dual-Muff with 5 pin XLR Connector  | \$450.00                               | 22.00%   | \$351.00   |                      |  |
| EV01665         | Power Supply Cord(UL/CSA TYPE 125V)  | \$30.61                                | 22.00%   | \$23.87    |                      |  |
| EV02131         | Power cord for CPX1,X2,X3,X4,X5  | \$49.48                                | 22.00%   | \$38.59    |                      |  |
| EW08911         | RGB (15pin Male to 15pin Male)   | \$29.43                                | 22.00%   | \$22.95    |                      |  |
| EW09131         | 6' Three prong RCA cable   | \$14.09                                | 22.00%   | \$10.99    |                      |  |
| EY00362         | Apple Mac Adapter  | \$35.33                                | 22.00%   | \$27.55    |                      |  |
| FL-501          | Wide Fixed Ultra Short Throw Lens for X1200 / X1250 Throw Distance Ratio 1: 0.8  | \$1,981.48                             | 22.00%   | \$1,545.55 |                      |  |
| FL-601          | WIDE FIXED ULTRA SHORT THROW LENS FOR X605,X807 (THROW DISTANCE RATION 1 : 0.8)  | \$1,934.30                             | 22.00%   | \$1,508.75 |                      |  |
| FL-701          | Fixed Short Throw Motorized Lens for the X8150, X8160,X8170, WX8240,WX8255,WX8265,SX8350, WU8440,WU8450, WU8451, WU8460, WU8461, and CPX8800W/B, CPWX8650W/B, CPWX8750W/B, CPWU8600W/B, and CPWU8700W/B. | \$1,916.67                             | 22.00%   | \$1,495.00 |                      |  |
| FL-910          | Fixed Ultra Short Throw Lens for CP-HD9320, CP-HD9321, CP-WU9410, CPWU9411,CPWX9210, CPWX9211, CP-X9110 and CPX9111 projectors   | \$5,397.44                             | 22.00%   | \$4,210.00 |                      |  |
| FL-920          | Fixed Ultra Short Throw Lens for LPWU9750B   | \$5,397.44                             | 22.00%   | \$4,210.00 |                      |  |
| FT01B           | Finger Touch Module for CPTW2503 CPTW2505, CPTW3003 & CPTW3005 Interactive Projectors  | \$430.45                               | 22.00%   | \$335.75   |                      |  |

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|-------------------|---|-------------|----------------------|-------------|--|
| SKU/Part Number   | Item Description  | List Price  | Discount             | Net Price   |  |
| GM-10             | 1.5-inch Auto Switchable 4:3, 16:9 ENG Viewfinder (replaces GM-9)   | \$1,000.00  | 22.00%               | \$780.00    |  |
| H1000             | Data Projector Security Lock  | \$29.43     | 22.00%               | \$22.95     |  |
| HA-900            | Short handle for use with AT-900  | \$1,371.00  | 22.00%               | \$1,069.38  |  |
| HA-P2             | Extended Long Handle for CR-P2HD recorder.  | \$1,475.00  | 20.00%               | \$1,180.00  |  |
| HAS404U           | Ultra Short Wall Arm for LP-WU9750, CP-WU9100B, CPHD9550B,CP-HD9320, CP-HD9321, CP-WU9410, CPWU9411,CPWX9210, CPWX9211, CP-X9110 and CPX9111 projectors                 | \$1,709.08  | 22.00%               | \$1,333.08  |  |
| HASRB01           | Housing Bracket for Apple TV: CP-AX2503, CPAX2505, CP-AW2503, CPAW2505, CP-AX3503, CPAX3505, CP-AW3003, CPAW3005, CP-TW2503, CPTW2505, CPTW3003 and CPTW3005 projectors | \$39.22     | 22.00%               | \$30.59     |  |
| HASWA16           | Dual Stud Installation 16" OC (On Center) Adaptor for HASWM03 UST Wall Mount  | \$121.88    | 22.00%               | \$95.06     |  |
| HASWB01           | UST1WALLARM Adaptor Plate for XGA UST Projectors (CPAX2503, CPAX3003, CPAX2505, CPAX3505)   | \$58.92     | 22.00%               | \$45.95     |  |
| HASWB02           | UST1WALLARM Adaptor Plate for WXGA UST Projectors (CPAW2503, AW3003, TW2503, TW3003, CPAW2505, CPAW3005, CPTW2505, CPTW3005)  | \$58.92     | 22.00%               | \$45.95     |  |
| HASWM05           | Wall Arm mount for CP-AX2503, CPAX2505, CP-AW2503, CPAW2505, CP-AX3503, CPAX3505, CP-AW3003, CPAW3005, CP-TW2503, CPTW2505, CPTW3003 and CPTW3005 projectors            | \$165.07    | 22.00%               | \$128.75    |  |
| HDF-700H/AT-750   | 7-inch Color HDTV Studio Viewfinder w/ AT-750 mount   | \$7,515.00  | 22.00%               | \$5,861.70  |  |
| HDF-EL800H        | 8" HDTV OLED Color VF w/ AT-951 Mount   | \$19,440.00 | 22.00%               | \$15,163.20 |  |
| HFO-1000F-Stadium | 1000ft SMPTE Hybrid Fiber Cable designed for Outdoor Use.   | \$3,350.00  | 22.00%               | \$2,613.00  |  |
| HFO-100F-Stadium  | 100ft SMPTE Hybrid Fiber Cable designed for Outdoor Use.  | \$1,477.00  | 22.00%               | \$1,152.06  |  |
| HFO-250F-Stadium  | 250ft SMPTE Hybrid Fiber Cable designed for Outdoor Use.  | \$2,031.00  | 22.00%               | \$1,584.18  |  |
| HFO-500F-Stadium  | 500ft SMPTE Hybrid Fiber Cable designed for Outdoor Use.  | \$2,942.00  | 22.00%               | \$2,294.76  |  |
| HFO100F           | Gepco 100ft SMPTE 9.2mm Hybrid Fiber cable with Lemo Connectors   | \$1,418.00  | 22.00%               | \$1,106.04  |  |

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|-----------------|--|------------|----------------------|------------|
| SKU/Part Number | Item Description   | List Price | Discount             | Net Price  |
| HFO125F         | Gepco 125ft SMPTE 9.2mm Hybrid Fiber cable with Lemo Connectors  | \$1,497.00 | 22.00%               | \$1,167.66 |
| HFO175F         | Gepco 175ft SMPTE 9.2mm Hybrid Fiber cable with Lemo Connectors  | \$1,650.00 | 22.00%               | \$1,287.00 |
| HFO200F         | Gepco 200ft SMPTE 9.2mm Hybrid Fiber cable with Lemo Connectors  | \$1,725.00 | 22.00%               | \$1,345.50 |
| HFO250F         | Gepco 250ft SMPTE 9.2mm Hybrid Fiber cable with Lemo Connectors  | \$1,881.00 | 22.00%               | \$1,467.18 |
| HFO300F         | Gepco 300ft SMPTE 9.2mm Hybrid Fiber cable with Lemo Connectors  | \$2,031.00 | 22.00%               | \$1,584.18 |
| HFO500F         | Gepco 500ft SMPTE 9.2mm Hybrid Fiber cable with Lemo connectors  | \$2,643.00 | 22.00%               | \$2,061.54 |
| HFO50F          | Gepco 50ft SMPTE 9.2mm Hybrid Fiber cable with Lemo Connectors   | \$1,262.00 | 22.00%               | \$984.36   |
| HILF65101       | Hitachi 65" Interactive Flat Panel LED Display, 10 point touch, Infrared blocking Detection Method, Accuracy ±2mm, Response Time <12ms<br>Operating Systems: Windows 7, 8, 10 / MAC 10.7 - 10.11<br>Rear Panel Connectivity: Display Port x1, HDMI x2 (Rear x 1, Inside OPS x1), VGA x1, OPS Slot x1<br>Front Panel Connectivity: HDMI x1, USB-B (for Touch) x1, USB-A x1<br>Communication Ports: LAN (RJ45), RS-232C (D-sub 9-pin) , CRESTRON Certified<br>Integrated Audio: 20W Audio (10W + 10W Stereo) | \$4,287.11 | 36.00%               | \$2,743.75 |

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|-----------------|---|----------------------|----------|-------------|
| SKU/Part Number | Item Description  | List Price           | Discount | Net Price   |
| HILU75202       | Hitachi 75" Interactive Flat Panel LED Display<br>20 point touch, Infrared blocking Detection Method, Accuracy ±2mm, Response Time <12ms<br>Operating Systems: Windows 7, 8, 10 / MAC 10.7 - 10.12<br>Rear Panel Connectivity: HDMI x4 (Rear x 3, Inside OPS x1), Audio Mini in, Display Port, USB-B (for touch) x1, HDMI OUT (HDMI Pass-Through), OPS Slot x1<br>Front Panel Connectivity: HDMI x1, USB-B (for Touch) x1, USB-A (for data) x1<br>Communication Ports: LAN (RJ45), RS-232C (D-sub 9-pin) , CRESTRON Certified<br>Integrated Audio: 40W Audio (20W + 20W Stereo) | \$7,412.11           | 36.00%   | \$4,743.75  |
| HILU86101       | Hitachi 86" Interactive Flat Panel LED Display<br>10 point touch, Infrared blocking Detection Method, Accuracy ±2mm, Response Time <12ms<br>Operating Systems: Windows 7, 8, 10 / MAC 10.7 - 10.11<br>Rear Panel Connectivity: HDMI x4 (Rear x 3, Inside OPS x1), Display Port, USB-B (for touch) x1, HDMI OUT (HDMI Pass-Through), OPS Slot x1<br>Front Panel Connectivity: HDMI x1, USB-B (for Touch) x1, USB-A (for data) x1<br>Communication Ports: LAN (RJ45), RS-232C (D-sub 9-pin) , CRESTRON Certified<br>Integrated Audio: 40W Audio (20W + 20W Stereo)                | \$11,326.17          | 36.00%   | \$7,248.75  |
| HJ14ex4.3BIRSE  | Canon 14X, 2X 4.3-120   | \$36,900.00          | 22.00%   | \$28,782.00 |
| HL01241A        | Remote for CP860/960/970  | \$176.86             | 22.00%   | \$137.95    |
| HL01313         | Remote for CP840/940/845  | \$176.86             | 22.00%   | \$137.95    |
| HL01441         | Card type Remote for 220/270/275  | \$31.80              | 22.00%   | \$24.80     |
| HL01444         | Card type Remote for the 225/275/370/380  | \$31.79              | 22.00%   | \$24.79     |
| HL01451         | Remote for CPX320/325, also good for 310 but not card type  | \$145.02             | 22.00%   | \$113.11    |
| HL01453         | Remote for CPX980/985   | \$176.86             | 22.00%   | \$137.95    |
| HL01771         | Remote for CP-SX5500/5600   | \$176.86             | 22.00%   | \$137.95    |
| HL01791         | Remote for CPS370 / CPX380/385  | \$176.86             | 22.00%   | \$137.95    |

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|-----------------|---|--|----------|-----------|----------------------|--|
| SKU/Part Number | Item Description  | List Price                             | Discount | Net Price |                      |  |
| HL01811         | Remote for CPX990W and CPX995   | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL01841         | Remote for CPX430 / CPS420  | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL01883         | Remote for CPX445/443   | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL01891         | Remote for CPS317 / CPS318 / EDS3170a / CPX327 / CPX328 / EDX3270a  | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL01894         | Remote for CPS210   | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02003         | REPLACEMENT REMOTE FOR CP-X1200 / CP-X1250/SX1350 PROJECTOR   | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL02151         | REMOTE FOR CP-RX60 PROJECTOR  | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02194         | REPLACEMENT REMOTE FOR CP-X605, X608, X807  | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL02196         | REPLACEMENT REMOTE FOR CP-WX625   | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL02197         | REPLACEMENT REMOTE FOR CP-SX635, CP-X10000,WX11000,SX12000  | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL02208         | REPLACEMENT REMOTE FOR CP-S240,CP-X250 PROJECTOR  | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02209         | REPLACEMENT REMOTE FOR CP-X1230   | \$63.63                                | 22.00%   | \$49.63   |                      |  |
| HL02212         | REMOTE FOR CP-RS56/RX61 PROJECTOR   | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02221         | REPLACEMENT REMOTE FOR CP-X260,X265,X268, X251, X600 PROJECTOR  | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02224         | REPLACEMENT REMOTE FOR CPX1/CPX2/X253 PROJECTOR   | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02227         | REPLACEMENT REMOTE FOR X200,X205, X300, X305, X400,X440, X444 PROJECTOR   | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02482         | Remote for CP-A100  | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02483         | Remote for X401/301/201/450/306/206/WX410/X2010/X2010N/X2510/X2510N/X3010/X4020 /RX80/D10/DW10N   | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02488         | REMOTE FOR CP-A52 and A200 PROJECTOR  | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02651         | Optional Wireless remote w/ laser pointer for CPX8, CPWX8,CPX9, RX82,X2020, CP-AW250N IPJ-AW250N, CPA220N<br>(Can be used as wired remote for CPX4020/ CPX4021N, CPX4022WN, CPWX4021N, CPWX4022WN, CPX5021N, CPX5022WN, MS-1, & MS-1WL) | \$176.86                               | 22.00%   | \$137.95  |                      |  |

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|-----------------|---|--|----------|-----------|----------------------|--|
| SKU/Part Number | Item Description  | List Price                             | Discount | Net Price |                      |  |
| HL02771         | Remote for CPX8, CPWX8,CPX9, RX82,X2020<br>WX4021N,X4021N,X5021N  | \$31.79                                | 22.00%   | \$24.79   |                      |  |
| HL02772         | Remote for CP-AW250N  | \$40.04                                | 22.00%   | \$31.23   |                      |  |
| HL02801         | Replacement Remote to be used with X8150,X8160, X8170,<br>WX8240, WX8255, WX8265 WU8440, WU8450, WU8451,<br>WU8460, WU8461 and SX8350 projectors  | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL02803         | Replacement remote for CPX9110, CPX9111, CPWX829210,<br>CPWX9211, CPWU9410, and CPWU9411 projectors   | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL02804         | Remote for CPHD9320, CPHD9321, CPHD9950, and CPWU9100<br>projectors   | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL02805         | Replacement remote for CPX8800W/B, CPwX8650W/B,<br>CPWX8750W/B, and CPWU8600W, CPWU8700W/B  | \$176.86                               | 22.00%   | \$137.95  |                      |  |
| HL02881         | Replacement Remote to be used with CPD32WN, CPX2015WN,<br>CPX2515WN, CPX2530WN,CPWX2515WN, CPX3030WN,<br>CPX3015WN, CPWX3015WN, CPEW300, CP-EW300N,<br>CPWX3030WN, CPX4015WN,CPX4021N, CPX4022WN,<br>CPWX4021N, CPWX4022WN, CPX5021N, and CPX5022WN<br>projectors | \$43.58                                | 22.00%   | \$33.99   |                      |  |
| HL02882         | Replacement Remote to be used with CPA222WN, CPAW252WN,<br>CPA302WN, CPAW312WN, and CPA352WN Projectors   | \$43.58                                | 22.00%   | \$33.99   |                      |  |
| HL02961         | Remote for CPDX250, CPDX300, CPDX301, CPDX351   | \$43.58                                | 22.00%   | \$33.99   |                      |  |
| HL03031         | Replacement Remote for CPWX3530, CPX4030WN, CPEX251,<br>CPX252N, CPX2541WN, CPX2542WN,CPX25LWN, CPX3041WN,<br>CPX3042WN, CPX30LWN, CPWX3041WN, CPWX3042WN,<br>CPWX30LWN, CPWX3541WN, CPX4041WN, CPX4042WN,<br>CPWX4041WN and CPWX4042WN projectors                | \$43.58                                | 22.00%   | \$33.99   |                      |  |
| HL03033         | Replacement Remote for CPAW2503,CPAW2505, CPAX2503,<br>CPAX2505, CPAX3503, CPAX3505,CPAW3003, CPAW3005<br>CPTW2503, CPTW2505, CPTW3003, and CPTW3005 projectors   | \$43.58                                | 22.00%   | \$33.99   |                      |  |
| HL03035         | Replacement Remotes for CPBX301WN and CPBW301WN<br>projectors   | \$43.58                                | 22.00%   | \$33.99   |                      |  |

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|----------------------|---|----------------------|----------|-------------|
| SKU/Part Number      | Item Description  | List Price           | Discount | Net Price   |
| HL03037              | Replacement Remote for CPEU4501WN, CPEX5001WN, CPEW5001WN, CPX5550, CPWX5505, CP:WU5500, CPWU5505and CPWU5506 projectors    | \$176.86             | 22.00%   | \$137.95    |
| HL03051              | Replacement Remote for CPWU13K projector  | \$176.86             | 22.00%   | \$137.95    |
| HL03131              | Remote with Wired Option for CPX5550, CPWX5505, CPWU5500, CPWU5505, and CPWU5506 projectors.                                | \$176.86             | 22.00%   | \$137.95    |
| HL03141              | Replacement Remote for LPWU9750B projector  | \$176.86             | 22.00%   | \$137.95    |
| HL03171              | Replacement Remote for LPWU6500 projector   | \$176.86             | 22.00%   | \$137.95    |
| HO-1900S             | VF-L90 or VF-L9HD Hitachi Outdoor Hood  | \$1,200.00           | 22.00%   | \$936.00    |
| HO-507S              | Outdoor Hood  | \$1,400.00           | 22.00%   | \$1,092.00  |
| HOME-1LAMP (DT00611) | REPLACEMENT LAMP AND FILTER for HOME-1 PROJECTOR  | \$285.38             | 22.00%   | \$222.59    |
| HV-D30 APT1          | ADD-ON Composite video Pan/Tilt Package for HV-D30 PT1  | \$11,931.00          | 22.00%   | \$9,306.18  |
| HV-D30 MPT1          | Composite video Pan tilt System   | \$15,715.00          | 22.00%   | \$12,257.70 |
| HV-D30 PAK 1         | 3CCD NTSC Camera and lens package   | \$8,060.00           | 22.00%   | \$6,286.80  |
| HV-D30 TC            | Outdoor HV-D30 Tower Camera System  | \$18,000.00          | 22.00%   | \$14,040.00 |
| HV-D30-S4            | Compact, Digital processing SDTV color camera.  | \$2,767.00           | 22.00%   | \$2,158.26  |
| HV-HD33              | Multi-format, MOS HDTV/ SDTV, Box Camera 1080i, 720P and 480i   | \$7,715.00           | 22.00%   | \$6,017.70  |
| HV-HD33 T1           | Package includes HV-HD33 camera and Myutron PH16X8B HS SS lens  | \$13,000.00          | 22.00%   | \$10,140.00 |
| HV-HD33 AT1          | Add-On HV-HD33 teleconferencing system package.   | \$16,695.00          | 22.00%   | \$13,022.10 |
| HV-HD33 MT1          | Complete HV-HD33 teleconferencing system package.   | \$20,428.00          | 22.00%   | \$15,933.84 |
| HV-HD33 TC           | Outdoor HV-HD33 Tower Camera System 1080i, 720P or 480i.  | \$27,995.00          | 22.00%   | \$21,836.10 |
| I-PEN                | Replacement Interactive Pen for iPJ-AW250N  | \$152.09             | 22.00%   | \$118.63    |
| I-PEN-2              | Replacement Interactive Pen for BZ-1 & CP-AW2519N Projectors  | \$152.09             | 22.00%   | \$118.63    |
| I-PEN3PENTIP         | Replacement Pen Tips for I-PEN3 (qty 12 pen tips included)  | \$37.68              | 22.00%   | \$29.39     |
| I-PEN4               | Replacement Interactive Pen with auto shutoff feature for CPTW2503, CPTW2505, CPTW3003, and CPTW3005 Interactive Projectors | \$99.02              | 22.00%   | \$77.23     |
| JU-1000              | Junction box for IP control for up to 8 RU1200JY-S5 remotes with CU-HD-1000-S5. Cable not included.                         | \$4,365.00           | 22.00%   | \$3,404.70  |



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|-----------------|---|-------------|----------------------|-------------|--|
| SKU/Part Number | Item Description  | List Price  | Discount             | Net Price   |  |
| JU-C20          | Junction unit for PC interface, (RS-232C level converter) for CU-3100, CU-3300 and HV-D/DK Series cameras. Cable not included.  | \$572.00    | 22.00%               | \$446.16    |  |
| JU-Z2           | Junction unit for PC interface of up to 8 HV cameras.   | \$1,369.00  | 22.00%               | \$1,067.82  |  |
| KJ17ex7.7B IRSE | Canon 17x HDTV Lens, 7.7-261 2X Extender  | \$16,500.00 | 22.00%               | \$12,870.00 |  |
| LCDLC50         | Carrying case for 860/960/970/980/985/990/995   | \$303.07    | 22.00%               | \$236.39    |  |
| LCDSC2000       | Soft bag for CP-X2010,X2510,X3010,X4020   | \$37.68     | 22.00%               | \$29.39     |  |
| LCDSCM2B        | Soft carry case for CPRX94, CPX2020, CPX8, CPWX8, CPX2521WN, CPX3021WN, CPDX250, and CPDX300  | \$49.48     | 22.00%               | \$38.59     |  |
| LL-401          | Long throw Lens for X880/885 Throw Distance Ratio 1 : 2.41 - 3.13<br>Zoom = 1.3   | \$1,556.86  | 22.00%               | \$1,214.35  |  |
| LL-503          | Long Throw Lens for X1200 / X1250 Throw Distance Ratio 1: 2.2 - 4.1<br>Zoom = 1.8   | \$2,547.63  | 22.00%               | \$1,987.15  |  |
| LL-504          | Ultra Long Throw Lens for X1200 / X1250 Throw Distance Ratio 1: 3.9 - 7.3<br>Zoom = 1.8   | \$2,854.30  | 22.00%               | \$2,226.35  |  |
| LL-603          | LONG THROW LENS FOR X605,X807 PROJECTOR(THROW DISTANCE RATIO 1 : 1.19 - 3.9 ZOOM=2.0)   | \$2,435.58  | 22.00%               | \$1,899.75  |  |
| LL-704          | Long Throw Motorized Lens 1.7 zoom for the X8150, X8160,X8170,WX8240,WX8255,WX8255A, WX8265, SX8350, WU8440,WU8450, WU8451, WU8460, WU8461, and CPX8800W/B, CPWX8650W/B, CPWX8750W/B, CPWU8600W/B, and CPWU8700W/B. | \$1,916.67  | 22.00%               | \$1,495.00  |  |
| LL-905          | Long Throw Lens for LP-WU9750, CP-WU9100B, CPHD9550B, CP-HD9320, CP-HD9321, CP-WU9410, CPWU9411, CPWX9210, CPWX9211, CPX9110, and CPX9111 Projectors Zoom:x1.7  | \$1,923.08  | 22.00%               | \$1,500.00  |  |
| LM-B1000        | Studio Lens Mount Plate For use with SA-1000 & Box type Lens.   | \$1,675.00  | 22.00%               | \$1,306.50  |  |
| LM-C1000        | Canon 22x compact lens support mount plate for SA-1000  | \$1,785.00  | 22.00%               | \$1,392.30  |  |
| LM-F1000        | Fujinon 22x Compact Lens support mount plate and SA-1000  | \$1,785.00  | 22.00%               | \$1,392.30  |  |
| LM-P1000        | Portable Lens Mount Plate for SA-1000 ENG Handheld lenses.  | \$1,000.00  | 22.00%               | \$780.00    |  |

| Contractor      | Hitachi Kokusai Electric America, Ltd.  | Contract No. PC67441 |          |             |
|-----------------|---|----------------------|----------|-------------|
| SKU/Part Number | Item Description  | List Price           | Discount | Net Price   |
| LPWU3500        | WUXGA 3500 HLD (High Lumen Density) LED/DLP SSL Projector. Light source life is Approx. 20,000 hrs, Crestron Roomview, AMX Discovery, & Extron XTP ready. Dust Resistant Design , High Performance Zoom Lens w/ Lens Shift, Color Mgmt System / Accentualizer / HDCR, Edge Blending / Geometric Correction, Portrait Projection / 360 Projection / 16W Audio            | \$3,701.56           | 36.00%   | \$2,369.00  |
| LPWU6500        | WUXGA 5000 Laser Phosphor SSL Projector. Digital Ports include HDBT, HDMI x 3 (HDCP 1.4 compliant) (MHL supported in HDMI 3) Light source life is Approx. 20,000 hrs, Crestron Roomview, Dust Resistant Design , 1.65 x zoom lens, V&H Lens Shift, Portrait Projection / 360 Projection / 10W Audio, Monitor/Control & Content over IP via Network Function.            | \$3,945.31           | 36.00%   | \$2,525.00  |
| LP-WU6600       | 1-Chip DLP Laser Phosphor WUXGA 6000lm Projector. Lens NOT Included. Digital Inputs include HDBT, HDMI x 2, & DVI. Approx 20,000 hours of Maintenance Free Operation, Manual Zoom, Focus, and V/H Lens Shift. 360° projection, 20,000:1 Contrast, 3D capable.   | \$7,948.44           | 36.00%   | \$5,087.00  |
| LP-WU9100B      | Laser Phosphor WUXGA 10,000lm Projector Lens NOT INCLUDED. Digital Inputs include HDBT, 3G-SDI, HDMI x 2, & DVI. Approx 20,000 hours of Maintenance Free Operation, Motorized Zoom, Focus, and V/H Lens Shift. Quick Start/Off Operation, Dust Resistant Design, Edge Blending / Warping, PinP / PbyP, 360° projection, Portrait Mode, & Wide Range of Optional Lenses. | \$19,101.56          | 36.00%   | \$12,225.00 |
| LPWU9750B       | Laser Phosphor WUXGA 8000lm Projector. Lens NOT INCLUDED. Digital Inputs include HDBT, 3G-SDI, HDMI x 2, & DVI. Approx 20,000 hours of Maintenance Free Operation, Motorized Zoom, Focus, and V/H Lens Shift. Quick Start/Off Operation, Dust Resistant Design, Edge Blending / Warping, PinP / PbyP, 360° projection, Portrait Mode, & Wide Range of Optional Lenses.  | \$11,856.25          | 36.00%   | \$7,588.00  |
| MH-1000         | SK-HD1000 and Z-HD5000 Microphone Holder  | \$355.00             | 22.00%   | \$276.90    |
| MH-402          | Microphone Holder. Mounts on VF-402 unit.   | \$307.00             | 22.00%   | \$239.46    |

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|-----------------|--|--|----------|------------|----------------------|--|
| SKU/Part Number | Item Description   | List Price                             | Discount | Net Price  |                      |  |
| MH-Z3           | Hitachi Microphone holder for Z-4500W and all Z-Series camera  | \$271.00                               | 22.00%   | \$211.38   |                      |  |
| MITST32ADJ      | CPBX301WN, CPBW301WN, CPD32WN andCPD31N adaptor plate for MITS PRO EST Wallarm Mount   | \$121.43                               | 22.00%   | \$94.71    |                      |  |
| ML64            | Mid Throw Lens for LPWU6600 Throw Distance: 1.93 - 2.9 : 1   | \$1,062.82                             | 22.00%   | \$829.00   |                      |  |
| ML-713          | Middle Throw Motorized Lens 1.7 zoom for the CPX8150, CPX8160, CPX8170, CPWX8240, CPWX8255/A, CPWX8265, CPWU8451, CPWU8460, CPWU8461, CPX8800W/B, CPWX8650W, CPWX8750W/B, CPWU8600W, and CPWU8700W/B.                              | \$674.36                               | 22.00%   | \$526.00   |                      |  |
| ML-904          | Mid Range Throw Lens for LP-WU9750, CP-WU9100B, CPHD9550B, CP-HD9320, CP-HD9321, CP-WU9410, CPWU9411, CPWX9210, CPWX9211, CP-X9110, and CP-X9111 Projectors<br>Zoom:x1.5   | \$1,923.08                             | 22.00%   | \$1,500.00 |                      |  |
| MLC-100         | Mobile Learning Cart and Adjustable Wall Mount   | \$3,349.68                             | 22.00%   | \$2,612.75 |                      |  |
| MLC-100-DVD     | MLC-100-DVD  | \$383.27                               | 22.00%   | \$298.95   |                      |  |
| MS-1WL          | WHDI Wireless Multifunctional Switcher for wireless video up to 35 ft, 10 input selector(2 VGA, 4 HDMI, 2 USB, Video, LAN). Built-in networking and PC-less presentation. USB-WL-11N optional. Note: MS-1WL offers 1 Year Warranty | \$1,152.56                             | 22.00%   | \$899.00   |                      |  |
| MS-210D         | Canon Rear Control Kit for all 2/3" Broadcast Lenses.  | \$3,690.00                             | 22.00%   | \$2,878.20 |                      |  |
| MU00502         | Air Filter for S840 ,X940  | \$10.60                                | 22.00%   | \$8.27     |                      |  |
| MU00832         | Air Filter for X980 ,X985  | \$17.63                                | 22.00%   | \$13.75    |                      |  |
| MU01291         | Air Filter for S220  | \$17.63                                | 22.00%   | \$13.75    |                      |  |
| MU01461         | Air Filter for X275, S225  | \$12.92                                | 22.00%   | \$10.07    |                      |  |
| MU01691         | REPLACEMENT FILTER FOR CP-S318/X328  | \$12.92                                | 22.00%   | \$10.07    |                      |  |
| MU03602         | Air Filter for CPX1,X2,X3,X4,X5  | \$28.25                                | 22.00%   | \$22.03    |                      |  |
| MU03642         | Air Filter for X605 and X608   | \$30.61                                | 22.00%   | \$23.87    |                      |  |
| MU04951         | Air filter for CP-X200,205,300,305,308,400,417   | \$19.99                                | 22.00%   | \$15.59    |                      |  |
| MU05661         | Air filter for CP-X809,X615,WX625,SX635  | \$34.15                                | 22.00%   | \$26.63    |                      |  |
| MU06351         | Air Filter for CPX10000, CPWX11000, CPSX12000 Projector  | \$241.74                               | 22.00%   | \$188.55   |                      |  |
| MU06481         | Air filter for X2010,X2510,X3010   | \$30.61                                | 22.00%   | \$23.87    |                      |  |
| MU06641         | Air Filter for CPX4021N, CPWX4021N, and CPX5021N projectors  | \$69.53                                | 22.00%   | \$54.23    |                      |  |

| Contractor                                      | Hitachi Kokusai Electric America, Ltd.  | Contract No. PC67441 |          |            |
|---|---|----------------------|----------|------------|
| SKU/Part Number                                 | Item Description  | List Price           | Discount | Net Price  |
| MU06642   | Air Filter for the CPSX8350, CPX8150, CPWU8440, and CPWX8240/A Projectors   | \$117.89             | 22.00%   | \$91.95    |
| MU07791   | Air Filter for CPX4022WN, CPWX4022WN, and CPX50222WN projectors   | \$69.53              | 22.00%   | \$54.23    |
| MU08321   | Front Air Filter for CPWU13K projector  | \$157.17             | 22.00%   | \$122.59   |
| MU08331   | Rear Air Filter for CPWU13K projector   | \$157.17             | 22.00%   | \$122.59   |
| NJ06131   | REPLACEMENT FILTER FOR CP-S420/X430   | \$30.61              | 22.00%   | \$23.87    |
| NJ07081   | AIR FILTER FOR X870,X880, X885  | \$30.61              | 22.00%   | \$23.87    |
| NJ08081   | Air Filter for X1200,X1230,X1250  | \$30.61              | 22.00%   | \$23.87    |
| NJ08292   | Ar filter CP-S210, S235   | \$12.92              | 22.00%   | \$10.07    |
| NJ09702   | Air filter for CP-S335, X340, X345  | \$12.92              | 22.00%   | \$10.07    |
| NJ20922   | Air Filter for RS55,RX60 ,RS56, RX61  | \$12.92              | 22.00%   | \$10.07    |
| NJ22222   | Air Filter for CP-S240, X250, S245, X255,X260,X265,X268   | \$30.61              | 22.00%   | \$23.87    |
| NJ26302   | Air Filter for CPRX80   | \$32.97              | 22.00%   | \$25.71    |
| NJ27422   | Air Filter for CPRX82 and CPRX82Z   | \$32.97              | 22.00%   | \$25.71    |
| OPT-100-BAH                                     | Optional Cup/Accessories Holder for MLC100,AWM100   | \$137.94             | 22.00%   | \$107.59   |
| OPT-100-LTP                                     | Optional Laptop Pedestal for MLC100 & AWM100  | \$577.89             | 22.00%   | \$450.75   |
| P6 4YRESC<br>(Please order using separate P.O.) | 4th year Extended Service Contract for CPX8170, CPX10000, CPWX8265, CPWX11000, CPSX12000, CPWU8460, CPWU8461, CPX8800W/B, CPWX8650W/B, CPWX8750W/B, CPWU8600W/B, and CPWU8700W/B (not available outside the U.S.)       | \$293.63             | 22.00%   | \$229.03   |
| P6 5YRESC<br>(Please order using separate P.O.) | 4th & 5th year Extended Service Contract for CPX8170, CPX10000, CPWX8265, CPWX11000, CPSX12000, CPWU8460, CPWU8461, CPX8800W/B, CPWX8650W/B, CPWX8750W/B, CPWU8600W/B, and CPWU8700W/B (not available outside the U.S.) | \$550.76             | 22.00%   | \$429.59   |
| PROST32ADP                                      | CPBX301WN, CPBW301WN, CPD32WN adaptor plate for Promethean PRM 10, 20, & 30 Wall mounts.  | \$244.96             | 22.00%   | \$191.07   |
| PT-101  | EAGLE Interior camera pan/tilt head for cameras with large lenses.  | \$4,835.00           | 22.00%   | \$3,771.30 |
| PT-101COMP                                      | Interior pan/tilt head with 15-pin connector for component video  | \$5,297.00           | 22.00%   | \$4,131.66 |
| PT-101SDI                                       | Interior head with SDI output   | \$6,057.00           | 22.00%   | \$4,724.46 |

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|-----------------|--|--|----------|------------|----------------------|--|
| SKU/Part Number | Item Description   | List Price                             | Discount | Net Price  |                      |  |
| PT-101TA        | Tally light option for all PT-101 heads,   | \$196.00                               | 22.00%   | \$152.88   |                      |  |
| PT-250          | Interior head for production studios (Replaces PTE-220)  | \$6,809.00                             | 22.00%   | \$5,311.02 |                      |  |
| PT-250TA        | Tally light option for all PT-250 heads  | \$347.00                               | 22.00%   | \$270.66   |                      |  |
| PT-50           | EAGLE Light-duty interior camera pan/tilt head for Hitachi cameras. Capacity 8 lbs. Quiet Operation. Requires PT-CCB50 module to control Hitachi camera operations.  | \$2,660.00                             | 22.00%   | \$2,074.80 |                      |  |
| PT-50-COMP      | Interior pan/tilt head for Hitachi cameras with 15-pin connector on the head for component and genlock outputs. Capacity 8 lbs. Requires PT-CCB50 control chip to control Hitachi camera operations.                                   | \$5,297.00                             | 22.00%   | \$4,131.66 |                      |  |
| PT-50SDI        | Compact light duty pan/tilt head with SDI video output.  | \$4,422.00                             | 22.00%   | \$3,449.16 |                      |  |
| PT-50TA         | Factory installed tally lamp option for PT-50 pan tilt heads.  | \$347.00                               | 22.00%   | \$270.66   |                      |  |
| PT-AAM          | Auto answer modem (includes RS-232 to RS-485 Adapter).   | \$393.00                               | 22.00%   | \$306.54   |                      |  |
| PT-BB           | Control box to use for lens & camera when Pan/tilt head is not   | \$1,270.00                             | 22.00%   | \$990.60   |                      |  |
| PT-C            | Pan/tilt control unit featuring dual proportional speed joysticks for pan/tilt and lens operation. Can control up to 16 HEADS with 32 presets for each   | \$1,934.00                             | 22.00%   | \$1,508.52 |                      |  |
| PT-C55          | EAGLE Pan/Tilt Controller with multipurpose joystick and rocker switch for pan/tilt and lens control. Can control up to 8 pan/tilt units with 20 presets. Can also control up to 8 cameras if PT-CCB-50 is installed in pan/tilt head. | \$2,031.00                             | 22.00%   | \$1,584.18 |                      |  |
| PT-CC           | EAGLE Camera Controller. Allows control of Hitachi camera functions. Connects to PT-C. Requires PT-CCB.  | \$1,345.00                             | 22.00%   | \$1,049.10 |                      |  |
| PT-CCB-101      | Camera control module for PT-101 head allows control of camera   | \$231.00                               | 22.00%   | \$180.18   |                      |  |
| PT-CCB-250      | Camera control module for PT-250 head allows control of camera   | \$231.00                               | 22.00%   | \$180.18   |                      |  |
| PT-CCB-350      | Camera control module for PT-350 head allows control of camera   | \$231.00                               | 22.00%   | \$180.18   |                      |  |
| PT-CCB-50       | Camera control module  | \$231.00                               | 22.00%   | \$180.18   |                      |  |
| PT-CM-101       | Indoor ceiling mount adapter for PT-101 only   | \$110.00                               | 22.00%   | \$85.80    |                      |  |
| PT-CM-50        | Indoor ceiling mount adapter for PT-50 only  | \$110.00                               | 22.00%   | \$85.80    |                      |  |
| PT-CSI          | Contact to serial interface  | \$857.00                               | 22.00%   | \$668.46   |                      |  |
| PT-DEF          | Window Defroster / Defogger Kit  | \$147.00                               | 22.00%   | \$114.66   |                      |  |
| PT-E-350        | EAGLE Heavy duty EXTERIOR camera pan/tilt head. Requires the camera enclosure for outdoor use. Capacity 50 lbs.  | \$7,270.00                             | 22.00%   | \$5,670.60 |                      |  |

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|-----------------|--|--|----------|------------|----------------------|--|
| SKU/Part Number | Item Description   | List Price                             | Discount | Net Price  |                      |  |
| PT-EE-L         | Large environmental enclosure  | \$1,040.00                             | 22.00%   | \$811.20   |                      |  |
| PT-EE-S         | Small environmental enclosure  | \$727.00                               | 22.00%   | \$567.06   |                      |  |
| PT-EE-XL        | Large enclosure for PTE-300/350  | \$1,200.00                             | 22.00%   | \$936.00   |                      |  |
| PT-HTR          | Heater option  | \$308.00                               | 22.00%   | \$240.24   |                      |  |
| PT-MFA          | Multi-function Adapter provides 8 relay outputs, serial output.  | \$552.00                               | 22.00%   | \$430.56   |                      |  |
| PT-MP-1         | Control Multiplexer for six different controllers on one RS-485 network  | \$1,345.00                             | 22.00%   | \$1,049.10 |                      |  |
| PT-OB-1         | Outdoor mount system for PTE-350   | \$442.00                               | 22.00%   | \$344.76   |                      |  |
| PT-PED          | EAGLE Pedevator motorized lifting column with support dolly and 4" locking casters. PT-PED can be controlled from any EAGLE controller   | \$5,835.00                             | 22.00%   | \$4,551.30 |                      |  |
| PT-PS-1         | 24VDC, 2.5A power supply.  | \$260.00                               | 22.00%   | \$202.80   |                      |  |
| PT-PS-2         | 24VDC, 12A power supply has four separate outputs of 3A each.  | \$618.00                               | 22.00%   | \$482.04   |                      |  |
| PT-PS-3         | 24VDC, 6.5A power supply   | \$387.00                               | 22.00%   | \$301.86   |                      |  |
| PT-PS-3E        | 24VDC, 6.5A power supply mounted inside a NEMA 4X outdoor box  | \$611.00                               | 22.00%   | \$476.58   |                      |  |
| PT-PS-4         | 24VDC, 20A power supply  | \$978.00                               | 22.00%   | \$762.84   |                      |  |
| PT-RSA          | RS-232 to RS-485 adapter.  | \$220.00                               | 22.00%   | \$171.60   |                      |  |
| PT-SB           | Motion controller recorder box records up to 32 events.  | \$1,053.00                             | 22.00%   | \$821.34   |                      |  |
| PT-T2           | EAGLE Power and Control Splitter. One in 6 out box.  | \$233.00                               | 22.00%   | \$181.74   |                      |  |
| PT-TSC2         | EAGLE Touch Screen controller with joystick and rocker switch for pan/tilt and lens operation. Can control up to 32 pan/tilts with 64 presets for each unit. A color LCD displays video from the camera and control information. | \$7,358.00                             | 22.00%   | \$5,739.24 |                      |  |
| PT-WM-L         | Large 18" long indoor wall mount w/support strut   | \$163.00                               | 22.00%   | \$127.14   |                      |  |
| PT-WM-S         | Small indoor wall mount 15" long for PT-50   | \$140.00                               | 22.00%   | \$109.20   |                      |  |
| PT-WM-SWVL      | Light Duty interior Wall Mount with ball-joint head for positioning camera   | \$138.00                               | 22.00%   | \$107.64   |                      |  |
| PT-WW-L         | Wiper option for PT-EE-L environmental enclosure   | \$846.00                               | 22.00%   | \$659.88   |                      |  |
| PT-WW-XL        | Wiper option for PT-EE-XL environmental enclosure  | \$895.00                               | 22.00%   | \$698.10   |                      |  |
| QD60122         | Air Filter for CP-CPA100, CPA52, CPA200, EDA100  | \$19.99                                | 22.00%   | \$15.59    |                      |  |
| RC-1200         | Hitachi Rain Cover for SK/Z Series Cameras, for SA/Long lens   | \$975.00                               | 22.00%   | \$760.50   |                      |  |
| RC-1900S        | Hitachi Rain Cover for SK/Z Series Cameras, ENG configuration  | \$821.00                               | 22.00%   | \$640.38   |                      |  |

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|-----------------|---|----------------------|----------|-------------|
| SKU/Part Number | Item Description  | List Price           | Discount | Net Price   |
| RCV-82SC        | Fujinon front mounted 16:9 ratio converter  | \$1,470.00           | 22.00%   | \$1,146.60  |
| RC-Z21A         | Remote control with Joystick for all Z-Series CCU's with 30-ft cable  | \$1,715.00           | 22.00%   | \$1,337.70  |
| RC-Z21A-S10     | Remote control with Joystick for all Z-Series CCU's with 30-ft cable  | \$1,715.00           | 22.00%   | \$1,337.70  |
| RC-Z3           | Remote control for DK-H32. with 30-ft cable, operation manual   | \$1,850.00           | 22.00%   | \$1,443.00  |
| RC-Z33          | LARGE remote control panel with Joystick and 30-ft cable for Z-series SD CCU's                                      | \$4,843.00           | 22.00%   | \$3,777.54  |
| RM-HD1000       | CU-HD1000 Dual Rack mount kit.  | \$436.00             | 22.00%   | \$340.08    |
| RM-RCZ2         | Triple Rack Mount or use with RC-Z21A.  | \$395.00             | 22.00%   | \$308.10    |
| RM-RCZ3         | Triple rack mount for RC-Z3 Remote Control. Includes 2 blank panels   | \$393.00             | 22.00%   | \$306.54    |
| RM-Z3           | Dual 19-inch Rack Mount for use with TX-Z3A/TX-SDI triax with blank panel.  | \$395.00             | 22.00%   | \$308.10    |
| RS232 CABLE     | 9pin / 15pin RS232 CABLE  | \$45.12              | 22.00%   | \$35.19     |
| RU-1000VR       | Standard Operation Control Panel for CU-HD500/CU-HD1000/CU-HD1200. "VR" unit with rotary-type iris/ M-black .       | \$1,679.00           | 22.00%   | \$1,309.62  |
| RU-1500JY       | Touchscreen and IP Capable Remote Control Panel with Joystick.  | \$4,565.00           | 22.00%   | \$3,560.70  |
| RU-3300N        | Remote control for DK-H32. with 30-ft cable, operation manual   | \$2,801.00           | 22.00%   | \$2,184.78  |
| RU-3300N S-7    | Basic function, compact remote control panel for DK-H32. For use with DK-H32 only.                                  | \$2,801.00           | 22.00%   | \$2,184.78  |
| RU-777JY        | LARGE remote control with Joystick includes 30-ft cable for Standard Definition SK-Series CCU's                     | \$4,903.00           | 22.00%   | \$3,824.34  |
| RU-Z35          | Multicore Camera Control Unit with SDI out for current Standard Definition Z-Series Cameras                         | \$4,500.00           | 22.00%   | \$3,510.00  |
| SA-1000         | Box-type lens studio adapter for SK-HD1500, SK-HD1200, SK-HD1000, Z-HD6000 and Z-HD5000.                            | \$16,180.00          | 22.00%   | \$12,620.40 |
| SCC3000         | Soft carry case for CPDX301/DX351, CPEX251N, CPEW301N, CPX2541WN, CPX3041WN, CPWX3041WN, CPX4041WN, and CPWX4041WN. | \$49.48              | 22.00%   | \$38.59     |
| SD63            | Standard Throw Lens for LPWU6600 Throw Distance: 1.54 - 1.93 :<br>1   | \$532.05             | 22.00%   | \$415.00    |

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|------------------|---|----------------------|----------|-------------|
| SKU/Part Number  | Item Description  | List Price           | Discount | Net Price   |
| SD-903           | Standard Lens for CP-HD9320, CP-HD9321, CP-WU9410, CPWU9411, and CP-WX9210, and CPWX9211, CPWU9110B and LPWU9750 Projectors. Zoom: x1.5                                 | \$974.36             | 22.00%   | \$760.00    |
| SD-903X          | Standard Lens for CP-X9110 and CPX9111 Projectors. Zoom: x1.5   | \$974.36             | 22.00%   | \$760.00    |
| SK-HD1000        | 2/3" 2.3 million pixel CCD, 1080i, HDTV production camera head, tripod mount.   | \$25,000.00          | 20.00%   | \$20,000.00 |
| SK-HD1000-S2     | 2/3" 2.3 million pixel CCD, 1080i, HDTV Dual Filter Wheel production camera head, tripod mount.   | \$39,427.00          | 22.00%   | \$30,753.06 |
| SK-HD1000-ST     | 2/3" 2.3 million pixel CCD, 1080i, Studio HDTV Fiber Optic camera package with advanced remote control and no lens  | \$43,552.00          | 22.00%   | \$33,970.56 |
| SK-HD1000-ST1    | 2/3" 2.3 million pixel CCD, 1080i, Studio HDTV Fiber Optic ST camera package with remote control & lens   | \$51,285.00          | 22.00%   | \$40,002.30 |
| SK-HD1000-ST2    | 2/3" 2.3 million pixel CCD, 1080i, Studio HDTV Fiber Optic ST camera package with remote control, lens and 7" Color VF.   | \$52,400.00          | 22.00%   | \$40,872.00 |
| SK-HD1000-ST-500 | 2/3" 2.3 million pixel CCD, 1080i, Studio HDTV Fiber Optic camera package with economical remote Control and camera control unit, no lens (Choose 1080i OR 720P Output) | \$40,070.00          | 22.00%   | \$31,254.60 |
| SK-HD1000-TX1    | 2/3" 2.3 million pixel CCD, 1080i, Studio HDTV Digital TRIAX camera package without lens  | \$50,235.00          | 22.00%   | \$39,183.30 |
| SK-HD1000-TX2    | 2/3" 2.3 million pixel CCD, 1080i, Studio HDTV Digital TRIAX camera package with lens   | \$58,050.00          | 22.00%   | \$45,279.00 |
| SK-HD1200        | 2/3" 2.3 million pixel CCD, 1080P HDTV production camera head, tripod mount.  | \$29,000.00          | 22.00%   | \$22,620.00 |
| SK-HD1200-S2     | 2/3" 2.3 million pixel CCD, 1080P, 2 Filter Production camera head, tripod mount.   | \$37,310.00          | 22.00%   | \$29,101.80 |
| SK-HD1200-ST     | 2/3" 2.3 million pixel CCD, 1080P, Studio HDTV Fiber Optic camera package with remote control and no lens   | \$52,975.00          | 22.00%   | \$41,320.50 |
| SK-HD1200-ST1    | 2/3" 2.3 million pixel CCD, 1080P, Studio HDTV Fiber Optic camera package with remote control and 2X lens   | \$73,235.00          | 22.00%   | \$57,123.30 |
| SK-HD1200-ST2    | 2/3" 2.3 million pixel CCD, 1080P, Studio HDTV Fiber Optic camera package with remote control, 2X lens and 7" color VF.   | \$75,000.00          | 22.00%   | \$58,500.00 |



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| SKU/Part Number | Item Description   | List Price           | Discount | Net Price   |
| SK-HD1200-ST3   | 2/3" 2.3 million pixel CCD, 1080P, Studio HDTV Fiber Optic camera package with remote control, 2X lens and 9" color VF and advanced mounting system. | \$83,665.00          | 22.00%   | \$65,258.70 |
| SK-HD1300       | 2/3" 2.6 million pixel MOS, 1080P HDTV production camera head, tripod mount.   | \$20,000.00          | 22.00%   | \$15,600.00 |
| SK-HD1300-S2    | 2/3" 2.6 million pixel MOS, 1080P, 2 Filter Production camera head, tripod mount.  | \$39,355.00          | 22.00%   | \$30,696.90 |
| SK-HD1300-ST    | 2/3" 2.6 million pixel MOS, 1080P, Studio HDTV Fiber Optic camera package with remote control and no lens  | \$48,215.00          | 22.00%   | \$37,607.70 |
| SK-HD1300-ST1   | 2/3" 2.6 million pixel MOS, 1080P, Studio HDTV Fiber Optic camera package with remote control and 2X lens  | \$67,150.00          | 22.00%   | \$52,377.00 |
| SK-HD1300-ST2   | 2/3" 2.6 million pixel MOS, 1080P, Studio HDTV Fiber Optic camera package with remote control, 2X lens and 7" color VF.                              | \$69,740.00          | 22.00%   | \$54,397.20 |
| SK-HD1300-ST3   | 2/3" 2.6 million pixel MOS, 1080P, Studio HDTV Fiber Optic camera package with remote control, 2X lens and 9" color VF and advanced mounting system. | \$79,557.00          | 22.00%   | \$62,054.46 |
| SK-HD1500       | 2/3" 2.3 million pixel CCD, 1080i, HDTV Slow Motion HDTV camera head.  | \$50,000.00          | 22.00%   | \$39,000.00 |
| SK-HD1500-S2    | 2/3" 2.3 million pixel CCD, 1080i, HDTV Slow Motion HDTV Dual Filter wheel camera head.  | \$85,715.00          | 22.00%   | \$66,857.70 |
| SK-HD1500-ST    | 2/3" 2.3 million pixel CCD, 1080i, HDTV Slow motion camera package without lens.   | \$87,850.00          | 22.00%   | \$68,523.00 |
| SK-HD1500-ST1   | 2/3" 2.3 million pixel CCD, 1080i, HDTV Slow motion camera package with remote control and 2x Lens Package   | \$104,025.00         | 22.00%   | \$81,139.50 |
| SK-HD2000       | 2/3" 2.3 million pixel CCD, 1080i, HDTV production camera head, tripod mount.  | \$61,650.00          | 22.00%   | \$48,087.00 |
| SK-HD2000-ST    | 2/3" 2.3 million pixel CCD, 1080i, Studio HDTV Fiber Optic camera package with remote control and no lens  | \$92,312.00          | 20.00%   | \$73,849.60 |
| SK-HD2000-ST1   | 2/3" 2.3 million pixel CCD, 1080i, Studio HDTV Fiber Optic camera package with advanced touch screen remote control and no lens                      | \$93,404.00          | 22.00%   | \$72,855.12 |
| SK-HD2200       | 2/3" 2.3 million pixel CCD, 1080P, HDTV production camera head, tripod mount.  | \$70,668.00          | 22.00%   | \$55,121.04 |

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| SKU/Part Number | Item Description   | List Price           | Discount | Net Price   |
| SK-HD2200-ST    | 2/3" 2.3 million pixel CCD, 1080P, Studio HDTV Fiber Optic camera package with remote control and no lens  | \$101,528.00         | 22.00%   | \$79,191.84 |
| SK-HD2200-ST1   | 2/3" 2.3 million pixel CCD, 1080P, Studio HDTV Fiber Optic camera package with advanced touch screen remote control and no lens  | \$121,078.00         | 22.00%   | \$94,440.84 |
| SK-OPT1         | Substitution AT-550 for AT-500   | \$1,350.00           | 22.00%   | \$1,053.00  |
| SK-OPT2         | Substitution Plura VF-PBM-207/AT-90 for VF-HD500/AT-500  | \$2,070.00           | 22.00%   | \$1,614.60  |
| SK-OPT3         | Substitution Plura VF-PBM209/AT-951 for VF-HD500/AT-500  | \$7,425.00           | 22.00%   | \$5,791.50  |
| SK-OPT4         | Substitution HDF-700H/AT-750 for VF-HD500/AT-500   | \$4,590.00           | 22.00%   | \$3,580.20  |
| SK-OPT5         | Substitution VF-L90HD/AT-951 for VF-HD500/AT-500   | \$13,000.00          | 22.00%   | \$10,140.00 |
| SK-OPT6         | Substitution VF-402 for VF-HD500/AT-500  | \$2,145.00           | 22.00%   | \$1,673.10  |
| SK-OPT8         | Substitution RU1500JY for RU-1200JY  | \$1,260.00           | 22.00%   | \$982.80    |
| SK-OPT9         | Add on to SK-HD1000-ST or SK-HD1000-TX a Canon KJ20x8.2BIRS/MS15M or Fujinon XA20sx8.5BRM/MS-01  | \$9,000.00           | 22.00%   | \$7,020.00  |
| SK-UHD4000      | HDTV 4K Production Camera Head, Tripod Mount   | \$43,571.00          | 22.00%   | \$33,985.38 |
| SK-UHD4000-ST   | Studio HDTV 4K Fiber optic Camera Package with remote control and 7" Protech VF  | \$77,551.00          | 22.00%   | \$60,489.78 |
| SK-UHD4000-ST1  | Studio HDTV 4K Fiber optic Camera Package with remote control and 8" OLED Studio VF  | \$87,025.00          | 22.00%   | \$67,879.50 |
| SL-502          | Short Throw Lens for X1200 / X1250 Throw Distance Ratio 1: 1.1 - 1.5 Zoom = 1.35   | \$2,193.79           | 22.00%   | \$1,711.15  |
| SL-602          | SHORT THROW LENS FOR X605,X807 PROJECTOR (THROW DISTANCE RATIO 1 : 1.2 - 2.0 ZOOM=1.70)  | \$2,170.20           | 22.00%   | \$1,692.75  |
| SL-712          | Standard Throw Motorized Lens 1.5 zoom for the CPX8160, CPX8170, CPWX8255/A, CPWX8265, CPWU8451, CPWU8461, CPX8800W/B, CPWX8650W, CPWX8750W/B, CPWU8600W, and CPWU8700W/B. | \$942.31             | 22.00%   | \$735.00    |
| SL-802          | Short Throw Lens for CP-X10000 and CPWX11000 Projectors. Zoom: x1.2  | \$3,589.74           | 22.00%   | \$2,800.00  |
| SL-803          | Short Throw Lens for CP-X10000 and CPWX11000 Projectors. Zoom: x1.5  | \$3,717.95           | 22.00%   | \$2,900.00  |

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|-----------------|--|----------------------|----------|-------------|
| SKU/Part Number | Item Description   | List Price           | Discount | Net Price   |
| SL-902          | Short Throw Lens for LPWU9750, CPWU9100, CPHD9950, CP-HD9320, CP-HD9321, CP-WU9410, CPWU9411, CPWX9210, CPWX9211, CP-X9110 and CPX9111 Projectors Zoom:x1.5      | \$1,923.08           | 22.00%   | \$1,500.00  |
| SM-OPT-1        | Single mode, Hybrid fiber optic cable (SMPTE311m), operation   | \$500.00             | 22.00%   | \$390.00    |
| ST1PLATE2       | CPBX301WN, CPBW301WN, CPD32WN and CPD31N Adaptor Plate for Smart UF55 & UF65 Mount (modified version of ST1PLATE)  | \$58.91              | 22.00%   | \$45.95     |
| ST1WALLARM      | Wall Arm mount for CP-DW10N, CPD31N, CPD32WN, CPBX301WN, and CPBW301WN projector   | \$344.35             | 22.00%   | \$268.59    |
| SU-1000         | Master Setup unit. Includes: operation manual, AC power cord   | \$12,428.00          | 22.00%   | \$9,693.84  |
| TAB-1000        | Sony tripod plate adapter kit for SK-HD1500, SK-HD1200, SK-HD1000, Z-HD6000 and Z-HD5000.  | \$307.00             | 22.00%   | \$239.46    |
| TA-Z3           | Tripod Adapter for use with all current Z and SK-series cameras.   | \$286.00             | 22.00%   | \$223.08    |
| TB1BTP          | Replacement Battery for TB-1 Tablet  | \$70.71              | 22.00%   | \$55.15     |
| TB1PEN          | Replacement Pen for TB-1 Tablet  | \$78.97              | 22.00%   | \$61.59     |
| TL-701VF        | 7" OEM LCD Color Viewfinder w/AT-90 mount, VC90A cable.  | \$2,900.00           | 22.00%   | \$2,262.00  |
| TT03            | Table Top Stand for CP-AX2503, CPAX2505, CP-AW2503, CPAW2505, CP-AX3503, CPAX3505, CP-AW3003, CPAW3005, CP-TW2503, CPTW2505, CPTW3003 and CPTW3005 projectors    | \$285.38             | 22.00%   | \$222.59    |
| TT100           | Table Top Stand for CP-A100  | \$176.86             | 22.00%   | \$137.95    |
| TT251           | Table Top Stand for CP-A221N, CPAW251N, CPA301N, CP-AW2519N, BZ1   | \$235.84             | 22.00%   | \$183.95    |
| TU/CX-HD1000    | HDTV Digital Triax System For use with SK-HD1000/Z-HD6000/Z-HD5000 Only. Requires RM-HD1000 rack mount kit   | \$22,060.00          | 22.00%   | \$17,206.80 |
| TU-HD1000       | HDTV Digital Triax Base station For use with SK-HD1000, Z-HD6000 and Z-HD5000 camera system only. Requires CX-HF1000 Camera Adapter and RM-HD1000 Rack Mount kit | \$12,675.00          | 22.00%   | \$9,886.50  |
| TU-SD1          | Digital Wide Band Standard Definition Triax System includes base station and camera  | \$21,029.00          | 22.00%   | \$16,402.62 |
| UL-604          | ULTRA LONG THROW LENS FOR X605, X807 PROJECTOR(THROW DISTANCE RATIO 1 : 3.9 - 7.4 ZOOM=1.8)  | \$2,748.15           | 22.00%   | \$2,143.55  |

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|-----------------|--|------------|----------------------|------------|--|
| SKU/Part Number | Item Description   | List Price | Discount             | Net Price  |  |
| UL-705          | Ultra Long Throw Motorized Lens 1.7 zoom for the X8150, X8160,X8170,WX8240,WX8255,WX8255A, WX8265, SX8350, WU8440,WU8450, WU8451, WU8460, WU8461, and CPX8800W/B, CPWX8650W/B, CPWX8750W/B, CPWU8600W/B, and CPWU8700W/B.  | \$2,044.87 | 22.00%               | \$1,595.00 |  |
| UL-806          | Ultra Long Throw Lens for CP-X10000 and CPWX11000 Projectors. Zoom: x1.8   | \$3,839.74 | 22.00%               | \$2,995.00 |  |
| UL-906          | Ultra Long Throw Lens for LP-WU9750, CP-WU9100B, CPHD9550B, CP-HD9320, CP-HD9321, CP-WU9410, CPWU9411, CPWX9210, CPWX9211,CP-X9110, and CPX9111 Projectors Zoom:x1.7   | \$2,500.00 | 22.00%               | \$1,950.00 |  |
| USBWL11N        | USB wireless card for CP-D32WN, BX301WN, BW301WN, AX2503, AX2505, AW2503,AW2505, AX3503, AW3003, AW3005, TW2503, TW2505, TW3003, TW3005 X2530WN, X2541WN, X2542WN,CPX25LWN, X3030WN, X3041WN, X3042WN CPX30LWN,WX3030WN, WX3041WN, WX3042WN, CPWX30LWN, WX3530WN, CPWX3541WN, X4030WN, X4041WN, X4042WN WX4041WN, WX4042WN, X4022WN, X5022WN, CPX5500, CPWX5505, CPWU5500, CPWU5505, X8160, X8170, WX8255, WX8265, WU8440, WU8450, WU8451, WU8460, WU8461,CPWU8461, CPX8800W/B, CPWX8650W/B, CPWX8750W/B, CPWU8600W/B, CPWU8700W/B, X9110/11, WX9220/21, WU9420/21, HD9320/21, HD9950, and WU9100 projectors | \$147.38   | 22.00%               | \$114.95   |  |
| USL-901         | Ultra Short Throw Lens for LPWU9750, CPWU9100, CPHD9950, CP-HD9320, CP-HD9321, CP-WU9410, CPWU9411,CPWX9210, CPWX9211, CP-X9110 and CPX9111 projectors Zoom: x1.3  | \$2,833.33 | 22.00%               | \$2,210.00 |  |
| UX35971         | Air Filter for CP-AW100N, CPD10, CPDW10N, CPD31N Projectors  | \$117.89   | 22.00%               | \$91.95    |  |
| UX36761         | Air Filter for CPRX94, CPX2020, CPX2521WN, CPX3021WN, CPX8, and CPWX8 projectors   | \$117.89   | 22.00%               | \$91.95    |  |

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| SKU/Part Number | Item Description   | List Price                             | Discount | Net Price  |                      |  |
| UX37191         | Air Filter for CPBX301WN, CPBW301WN, CP-AW250N, CP-A220N, iPJ-AW250N, CPAX2505, CPAW2505, CPAX3505, CPAW3005, CPTW2503, CPTW3003   | \$80.15                                | 22.00%   | \$62.51    |                      |  |
| UX38241         | Air Filter for CPWU8450, CPWU8451, CPWX8255, and CPX8160 projectors  | \$117.89                               | 22.00%   | \$91.95    |                      |  |
| UX38242         | Air Filter for CPWU8460, CPWU8461, CPWX8265, and CPX8170 projectors  | \$202.81                               | 22.00%   | \$158.19   |                      |  |
| UX38561         | Air filter for CPX25LWN  | \$80.15                                | 22.00%   | \$62.51    |                      |  |
| UX38841         | Air Filter for CP-X2530WN, CPX3030WN, CPWX3030WN, CPWX3530WN, CPX4030WN, CPEX251N, CPEX252N, CPX2541WN, CPX2542WN, CPX3041WN, CPX3042WN, CPWX3041WN, CPWX3042WN, CPWX3541WN, CPX4041WN, CPX4042WN, CPWX4041WN, and CPWX4042WN projectors | \$80.15                                | 22.00%   | \$62.51    |                      |  |
| UX38851         | Air filter for CPEW300 and CPEW300N Projector  | \$80.15                                | 22.00%   | \$62.51    |                      |  |
| UX39551         | Air Filter for CPHD9550B, CP-HD9320, CP-HD9321, CPX9110, CPX9111, CPWX9210, CPWX9211, CPWU9410, CPWU9411, and CPWU9100B projectors   | \$186.30                               | 22.00%   | \$145.31   |                      |  |
| UX39561         | Air Filter for CPX25LWN, CPX30LWN, and CPWX30LWN   | \$80.15                                | 22.00%   | \$62.51    |                      |  |
| UX41161         | Air Filter for CPEU4501WN, CPEX5001WN, CPEW5001WN, CPX5550, CPWX5505, CPWU5500, CPWU5505, and CPWU5506 projectors  | \$117.89                               | 22.00%   | \$91.95    |                      |  |
| VF-158          | 1.5" Switchable 4:3, 16:9 ENG Viewfinder for SK-series cameras only  | \$2,000.00                             | 22.00%   | \$1,560.00 |                      |  |
| VF-402          | 2-inch, B&W 16:9 CRT viewfinder HDTV, 1080i only.  | \$3,525.00                             | 20.00%   | \$2,820.00 |                      |  |
| VF-402-S3       | 2-inch, B&W 16:9 CRT viewfinder HDTV, Multi-format   | \$4,342.00                             | 20.00%   | \$3,473.60 |                      |  |
| VF-509          | 5-inch 4:3 CRT, 16:9 Aspect Ratio Studio Viewfinder with dual  | \$1,421.00                             | 22.00%   | \$1,108.38 |                      |  |
| VF-HD500/AT-500 | 5-inch, B&W 4:3 CRT HDTV viewfinder for CA-HF1000, CA-HF1200 and CA-HF1500   | \$2,610.00                             | 22.00%   | \$2,035.80 |                      |  |
| VF-HD500/AT-550 | 5-inch, B&W 4:3 CRT HDTV viewfinder for CA-HF1000, CA-HF1200 and CA-HF1500   | \$3,710.00                             | 22.00%   | \$2,893.80 |                      |  |
| VF-HIT505       | Studio Viewfinder outdoor shade for VF-509   | \$64.00                                | 22.00%   | \$49.92    |                      |  |

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|-----------------------|--|----------------------|----------|-------------|
| SKU/Part Number       | Item Description   | List Price           | Discount | Net Price   |
| VF-L90HD/AT-951       | 9-inch HDTV Color 4:3 LCD Viewfinder for CA-HF1500/1200/1000 with AT-951 adapter   | \$13,035.00          | 22.00%   | \$10,167.30 |
| VF-PBM-207            | Plura 7-inch Color HDTV LCD Studio viewfinder.   | \$2,950.00           | 22.00%   | \$2,301.00  |
| VF-PBM-209            | Plura 9-inch Color HDTV LCD Studio viewfinder.   | \$8,600.00           | 22.00%   | \$6,708.00  |
| WL SD CARD(P#VA08331) | OPTIONAL Wireless SD card for X417, X807. CAN ALSO BE USED WITH CPX2,X268,X308,X608  | \$176.86             | 22.00%   | \$137.95    |
| Z-HD5000              | 2/3" 3CCD HDTV camera head   | \$14,280.00          | 20.00%   | \$11,424.00 |
| Z-HD5000-ST           | 2/3" CCD Z-HD5000 HDTV Camera Fiber Optic Studio Pkg - 1.1 million pixel CCD's native 1080i. 1080i HD-SDI and 480i SD-SDI outputs                      | \$27,285.00          | 22.00%   | \$21,282.30 |
| Z-HD5000-ST1          | 2/3" CCD Z-HD5000 HDTV Camera Fiber Optic Studio Pkg with 20x lens. 1.1 million pixel CCD's with 1080i output and 480i SD-SDI outputs.                 | \$34,285.00          | 21.00%   | \$27,085.15 |
| Z-HD5000-ST2          | 2/3" CCD Z-HD5000 HDTV Camera Fiber Optic Studio Pkg with 2x extender lens, 1.1 million pixel with 1080i HD-SDI and 480i SD-SDI outputs.               | \$35,715.00          | 21.00%   | \$28,214.85 |
| Z-HD5000-ST3          | 2/3" CCD Z-HD5000 HDTV Camera Fiber Optic Multi-format Studio Pkg w/out lens. 1.1 million pixels 1080i and 720P HD-SDI and 480i SD-SDI outputs         | \$31,500.00          | 22.00%   | \$24,570.00 |
| Z-HD5000-ST4          | 2/3" CCD Z-HD5000 HDTV Camera Fiber Optic Multi-format Studio Pkg w/ lens. 1.1 million pixels 1080i and 720P HD-SDI and 480i SD-SDI outputs            | \$38,215.00          | 21.00%   | \$30,189.85 |
| Z-HD5000-ST-A         | 2/3" CCD Z-HD5000 HDTV Camera Fiber Optic Studio Pkg. 1.1 million pixel CCD's native 720P. 900 lines of resolution 720P HD-SDI and 480i SD-SDI outputs | \$27,285.00          | 22.00%   | \$21,282.30 |
| Z-HD5000-TX           | 2/3" CCD Z-HD5000 Studio HDTV Digital TRIAX camera package with NO lens  | \$34,130.00          | 22.00%   | \$26,621.40 |
| Z-HD5000-TX1          | 2/3" CCD Z-HD5000 Studio HDTV Digital TRIAX camera package with 20x lens   | \$41,350.00          | 22.00%   | \$32,253.00 |
| Z-HD5000-TX2          | 2/3" CCD Z-HD5000Studio HDTV Digital TRIAX camera package with 2.0x ext lens   | \$42,365.00          | 22.00%   | \$33,044.70 |
| Z-HD6000              | 2/3" MOS 2.6 million pixel 1080i HDTV camera head.   | \$19,433.00          | 22.00%   | \$15,157.74 |

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| SKU/Part Number | Item Description   | List Price           | Discount | Net Price   |
| Z-HD6000-ST     | 2/3" MOS Z-HD6000 HDTV Studio Package with 2.6 Million Pixels, 1080i HD-SDI and 480i SD-SDI Outputs. NO LENS                                   | \$34,500.00          | 26.00%   | \$25,530.00 |
| Z-HD6000-ST1    | 2/3" MOS Z-HD6000 HDTV Camera Fiber Optic Studio Pkg with 20x lens. 2.6 million pixels 1080i HD-SDI and 480i SD-SDI outputs                    | \$42,445.00          | 26.00%   | \$31,409.30 |
| Z-HD6000-ST2    | 2/3" MOS Z-HD6000 HDTV Camera Fiber Optic Studio Pkg with 20x, 2X extender lens. 2.6 million pixels 1080i HD-SDI and 480i SD-SDI outputs       | \$43,305.00          | 26.00%   | \$32,045.70 |
| Z-HD6000-ST3    | 2/3" MOS Z-HD6000 HDTV Camera Fiber Optic Multi-format Studio Pkg w/out lens. 2.6 million pixels 1080i and 720P HD-SDI and 480i SD-SDI outputs | \$37,895.00          | 23.00%   | \$29,179.15 |
| Z-HD6000-ST4    | 2/3" MOS Z-HD6000 HDTV Camera Fiber Optic Multi-format Studio Pkg w/ lens. 2.6 million pixels 1080i and 720P HD-SDI and 480i SD-SDI outputs    | \$45,700.00          | 23.00%   | \$35,189.00 |
| Z-HD6000-ST-A   | 2/3" MOS Z-HD6000 2.6 million pixel, 720P HDTV Camera Fiber Optic Studio Pkg. 720P HD-SDI and 480i SD-SDI outputs                              | \$34,500.00          | 26.00%   | \$25,530.00 |
| Z-HD6000-TX     | Studio HDTV Digital TRIAX camera package with NO lens  | \$41,335.00          | 22.00%   | \$32,241.30 |
| Z-HD6000-TX1    | Studio HDTV Digital TRIAX camera package with lens   | \$48,980.00          | 22.00%   | \$38,204.40 |
| Z-HD6000-TX2    | Studio HDTV Digital TRIAX camera package with 2.0x ext. lens   | \$49,985.00          | 22.00%   | \$38,988.30 |
| Z-OPT1          | Substitution AT-550 for AT-500   | \$1,350.00           | 22.00%   | \$1,053.00  |
| Z-OPT10         | Substitution RU-1500JY for RU-1000VR   | \$3,615.00           | 22.00%   | \$2,819.70  |
| Z-OPT2          | Substitution Ruige TL-701VF w/ AT-500 for VF-HD500/AT-500  | \$715.00             | 22.00%   | \$557.70    |
| Z-OPT3          | Substitution VF-PBM-207 w/ AT-90 for VF-HD500/AT-500   | \$2,070.00           | 22.00%   | \$1,614.60  |
| Z-OPT4          | Substitution VF-PBM209 w/ AT-951 for VF-HD500/AT-500   | \$7,425.00           | 22.00%   | \$5,791.50  |
| Z-OPT5          | Substitution VF-L90HD w/ AT-951 for VF-HD500 w/ AT-500   | \$13,000.00          | 22.00%   | \$10,140.00 |
| Z-OPT6          | Substitution HDF-700Hw/ AT-750 for VF-HD500 w/ AT-500  | \$4,590.00           | 22.00%   | \$3,580.20  |
| Z-OPT7          | Substitution VF-402 for VF-HD500   | \$2,145.00           | 22.00%   | \$1,673.10  |
| Z-OPT8          | Substitution CU-HD1000-S4, S8 for CU-HD500   | \$4,285.00           | 22.00%   | \$3,342.30  |
| Z-OPT9          | Substitution RC-Z21A-S10 for RU-1000VR   | \$572.00             | 22.00%   | \$446.16    |