

New York State Office of General Services  
New York State Procurement  
Corning Tower, 38<sup>th</sup> Floor  
Empire State Plaza  
Albany, New York 12242  
<http://nyspro.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** November 7, 2014

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Contract Management Specialist 1  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010 to  
December 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** REVISION to Purchasing Memorandum 21869p20

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

A clerical revision has been made to Purchasing Memorandum 21869p20 dated November 3, 2014 to correct erroneous headers, and to include an omitted adjustment.

The following charts have been highlighted to signify the revisions.

Please address any questions to the Contract Management Specialist listed above or to the Customer Services team. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
<b>1.</b>	<b>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2524	\$12.620
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2524	\$504.788
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2630	\$13.148
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2630	\$525.926
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2734	\$13.671
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2734	\$546.853

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
<b>2.</b>	<b>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5154	\$25.768
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2787	\$13.936
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5258	\$26.291
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2892	\$14.459
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5364	\$26.820
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.2997	\$14.987

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
<b>3.</b>	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.438	\$21.915
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.459	\$22.967
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.459	\$22.967

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
<b>4.</b>	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2816	\$14.078
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2816	\$14.078
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.3427	\$117.134
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.450	\$122.482
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.450	\$122.482

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-14	Adjusted Package Price Effective 11-1-14
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.491	\$24.549
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.446	\$22.292
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.512	\$25.619
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.467	\$23.361
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.512	\$25.619
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.467	\$23.361

\* \* \* \* \*

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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** November 3, 2014

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
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(518) 473-2428  
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**CONTRACT PERIOD:** April 23, 2010 to  
December 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
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**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **November 1, 2014**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, a scheduled price adjustment has been calculated based on the lot-by-lot formula presented in the IFB. The following adjustments to the original contract prices are hereby instituted effective on November 1, 2014 and will remain in effect until further notice.

Each contract lot has specifically assigned U.S. Department of Labor Producer Price Indices and a natural gas settlement price set by the U. S. Department of Energy which, when used in conjunction with the adjustment formula, combine to give an appropriate price adjustment. The calculations for this adjustment period used index values published on October 30, 2014. The resultant calculations for all lots exceed the two percent (2%) adjustment limitation and the following price adjustments will apply.

The chart beginning on page 2 of this Purchasing Memorandum, contains the updated pricing for the items under contract.

Please address any questions to the Contract Management Specialist listed above or to the Customer Services team. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2524	\$12.620
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2524	\$504.788
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2630	\$13.148
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2524	\$525.926
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2734	\$13.671
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2734	\$546.853

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5154	\$25.768
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2787	\$13.936
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5258	\$26.291
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2892	\$14.459
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5364	\$26.820
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.2997	\$14.987

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.438	\$21.915
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.459	\$22.967
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.459	\$22.967

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2816	\$14.078
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2816	\$14.078
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3030	\$15.148

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.3427	\$117.134
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.450	\$122.482
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.450	\$122.482

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.491	\$24.549
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.446	\$22.292
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.512	\$25.619
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.467	\$23.361
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.512	\$25.619
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.467	\$23.361

\* \* \* \* \*

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## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** July 1, 2014

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Contract Management Specialist 1  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **July 1, 2014**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the Contract Management Specialist listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2655	\$13.273
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2655	\$530.927
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2766	\$13.829
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2766	\$553.160
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2876	\$14.379
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2876	\$575.171

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5420	\$27.102
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2931	\$14.657
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5530	\$27.653
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3041	\$15.208
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5642	\$28.208
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3153	\$15.763

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.461	\$23.050
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.483	\$24.156
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.483	\$24.156

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2826	\$14.133
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2826	\$14.133
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3041	\$15.206
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3041	\$15.206
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3041	\$15.206
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3041	\$15.206

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.3517	\$117.587
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.4591	\$122.956
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.4591	\$122.956

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-14	Adjusted Package Price Effective 7-1-14
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.4929	\$24.644
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4476	\$22.378
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5144	\$25.718
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4690	\$23.452
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5144	\$25.718
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4690	\$23.452

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New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** March 1, 2014

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Jim Malone  
Contract Management Specialist 1  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2014

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **March 1, 2014**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2982	\$14.911
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2982	\$596.449
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.3107	\$15.536
	Packaged in 2000 pound Cartons	\$0.2488	\$0.3107	\$621.426
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.3231	\$16.154
	Packaged in 2000 pound Cartons	\$0.2587	\$0.3231	\$646.153

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.6089	\$30.447
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.3293	\$16.466
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.6213	\$31.065
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3417	\$17.084
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.6338	\$31.690
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3542	\$17.709

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.5179	\$25.895
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.5427	\$27.137
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.5427	\$27.137

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2990	\$14.950
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2990	\$14.950
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3217	\$16.086
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3217	\$16.086
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3217	\$16.086
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3217	\$16.086

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.4878	\$124.392
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.6014	\$130.71
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.6014	\$130.71

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-14	Adjusted Package Price Effective 3-1-14
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5214	\$26.070
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4735	\$23.673
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5441	\$27.206
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4962	\$24.809
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5441	\$27.206
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4962	\$24.809

\* \* \* \* \*

New York State Office Of General Services  
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Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** January 1, 2014

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Contract Management Specialist 1  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTS:** Potters Industries, Inc., Contract PC65088  
Weissker Manufacturing, LLC, Contract PC65089

**SUBJECT:** Contract Extension

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

The above referenced contracts have been extended for one year through December 31, 2014. All other terms and conditions remain unchanged.

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** November 1, 2013

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Contract Management Specialist 1  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **November 1, 2013**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2575	\$12.872
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2575	\$514.888
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2682	\$13.411
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2682	\$536.449
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2789	\$13.945
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2789	\$557.795

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5257	\$26.283
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2843	\$14.214
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5363	\$26.817
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2950	\$14.748
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5471	\$27.356
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3057	\$15.287

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4471	\$22.354
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4685	\$23.427
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4478	\$23.392

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2883	\$14.414
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2883	\$14.414
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3102	\$15.509
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3102	\$15.509
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3102	\$15.509
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3102	\$15.509

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.3986	\$119.928
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.5081	\$125.404
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.5081	\$125.404

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-13	Adjusted Package Price Effective 11-1-13
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5027	\$25.135
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4565	\$22.623
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5246	\$26.230
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4884	\$23.918
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5246	\$26.230
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4884	\$23.918

\* \* \* \* \*

New York State Office Of General Services  
New York State Procurement  
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Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** July 3, 2013

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Jim Malone  
Contract Management Specialist 1  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65089

**SUBJECT:** Change in Contract Contact

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

**Effective immediately, the contact point for Weissker Manufacturing LLC has changed as follows to:**

**Carolyn Fields, US Sales Coordinator**  
**Weissker Manufacturing, LLC**  
10658 West State Highway 294  
Palestine, TX 75801  
(903) 538-2271  
(903) 538-2276 Fax  
Email: [carolyn.fields@weissker.com](mailto:carolyn.fields@weissker.com)

**Carbondale, Pennsylvania Plant:** 61 Dundaff Street  
P. O. Box #105  
Carbondale, PA 18407  
Bob Lynch, Production Manager  
(570) 267-0015  
(570) 267-0019 - Fax

Internet: [www.weissker.com](http://www.weissker.com) - Toll Free Telephone: **(877) 681-3737**.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

\* \* \* \* \*

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** July 1, 2013

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Contract Management Specialist 1  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **July 1, 2013**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2593	\$12.965
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2593	\$518.592
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2702	\$13.508
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2702	\$540.308
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2809	\$14.045
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2809	\$561.808

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5295	\$26.473
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2863	\$14.317
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5402	\$27.01
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2971	\$14.854
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5511	\$27.553
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3079	\$15.397

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4503	\$22.515
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4719	\$23.595
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4719	\$23.595

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2903	\$14.514
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2903	\$14.514
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3123	\$15.617
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3123	\$15.617
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3123	\$15.617
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3123	\$15.617

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.4153	\$120.764
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.5256	\$126.278
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.5256	\$126.278

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-13	Adjusted Package Price Effective 7-1-13
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5062	\$25.31
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4596	\$22.982
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5283	\$26.413
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4817	\$24.085
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5283	\$26.413
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4817	\$24.085

\* \* \* \* \*

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** March 1, 2013

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Russell Patton  
Contract Management Specialist 1  
(518) 474-9621  
[Russell.Patton@ogs.ny.gov](mailto:Russell.Patton@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **March 1, 2013**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2506	\$12.53
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2506	\$501.16
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2611	\$13.05
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2611	\$522.15
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2715	\$13.57
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2715	\$542.92

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5117	\$25.58
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2767	\$13.84
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5220	\$26.10
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2871	\$14.35
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5325	\$26.63
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.2976	\$14.88

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4352	\$21.76
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4560	\$22.80
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4560	\$22.80

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2851	\$14.26
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2851	\$14.26
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3068	\$15.34
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3068	\$15.34
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3068	\$15.34
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3068	\$15.34

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.3725	\$118.63
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.4809	\$124.04
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.4809	\$124.04

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-13	Adjusted Package Price Effective 3-1-13
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.4972	\$24.86
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4515	\$22.58
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5189	\$25.94
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4732	\$23.66
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5189	\$25.94
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4732	\$23.66

\* \* \* \* \*

New York State Office Of General Services  
Procurement Services Group  
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Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** November 1, 2012

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Change of Price Adjustment Index Component & Scheduled Price Adjustments effective **November 1, 2012**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Contract terms designated in the Invitation for Bid, and Contract Award Notifications detail the scheduled price adjustment procedure to be followed for this award. This procedure includes a safety provision in the event an index is removed by its sourcing organization. Accordingly, the Producer Price Index PCU 3272123272125 for Glass Products Manufacturing, which targeted machine-made pressed and blown lighting, automotive and electronic glassware, has been removed by the US Department of Labor's Bureau of Labor Statistics. Per the contract terms as found on page 6 of the August 17, 2010 revised Contract Award Notification, this index has been replaced by PCU327212327212P which encompasses the original category within Glass Products Manufacturing for Other Pressed and Blown Glass and Glassware under the Primary Product classification. Per the original bid, the designated base index is selected as the value most recently published as of September 24, 2009, which would be the August 2009 value. Therefore the Base Index for this component of the price adjustment procedure is 131.2 and will remain in place for the remainder of the contract.

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period.

As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2620	\$13.10
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2620	\$523.92
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2729	\$13.65
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2729	\$545.86
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2838	\$14.19
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2838	\$567.58

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5349	\$26.74
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2893	\$14.46
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5458	\$27.29
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3001	\$15.01
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5567	\$27.84
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3111	\$15.56

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4549	\$22.75
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4768	\$23.84
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4768	\$23.84

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3009	\$15.04
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3009	\$15.04
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3237	\$16.19
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3237	\$16.19
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3237	\$16.19
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3237	\$16.19

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.503	\$125.16
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.618	\$130.88
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.618	\$130.88

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-12	Adjusted Package Price Effective 11-1-12
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5246	\$26.23
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4764	\$23.82
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5475	\$27.37
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4992	\$24.96
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5475	\$27.37
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4992	\$24.96

\* \* \* \* \*

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** August 13, 2012

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR:** Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65089

**SUBJECT:** Change of Toll Free Phone Number

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Effective immediately, the toll free telephone number for contacting **Weissker Manufacturing, LLC** for assistance and information pertaining to the above noted contract is **(877) 681-3737**. The contact number listed in the Contract Award Notification is no longer in service.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** July 2, 2012

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **July 1, 2012**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2550	\$12.75
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2550	\$509.98
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2657	\$13.28
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2657	\$531.34
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2762	\$13.81
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2762	\$552.48

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5207	\$26.03
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2816	\$14.08
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5312	\$26.56
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.2922	\$14.61
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5419	\$27.095
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3028	\$15.14

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4428	\$22.141
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4641	\$23.203
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4641	\$23.203

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2981	\$14.91
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2981	\$14.91
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3208	\$16.04
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3208	\$16.04
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3208	\$16.04
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3208	\$16.04

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.481	\$124.03
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.594	\$129.69
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.594	\$129.69

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-12	Adjusted Package Price Effective 7-1-12
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5199	\$25.995
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4721	\$23.60
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5425	\$27.127
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4947	\$24.737
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5425	\$27.127
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4947	\$24.737

\* \* \* \* \*

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** March 1, 2012

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **March 1, 2012**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2750	\$13.75
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2750	\$550.00
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2866	\$14.33
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2866	\$573.20
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2980	\$14.90
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2980	\$596.00

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5616	\$28.08
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.3037	\$15.186
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5730	\$28.65
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3131	\$15.756
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5845	\$29.226
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3266	\$16.332

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4776	\$23.8818
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.5006	\$25.0278
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.5006	\$25.0278

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3332	\$16.6602
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3332	\$16.6602
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3585	\$17.9261
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3585	\$17.9261
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3585	\$17.9261
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3585	\$17.9261

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.7724	\$138.6188
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.8990	\$144.9483
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.8990	\$144.9483

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-12	Adjusted Package Price Effective 3-1-12
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5810	\$29.0520
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.5276	\$26.3803
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.6064	\$30.3179
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5529	\$27.6462
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.6064	\$30.3179
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5529	\$27.6462

\* \* \* \* \*

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** November 1, 2011

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **November 1, 2011**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2715	\$13.57
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2715	\$542.94
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2828	\$14.14
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2828	\$565.68
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2941	\$14.70
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2941	\$588.68

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5543	\$27.72
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2998	\$14.99
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5656	\$28.28
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3110	\$15.55
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5769	\$28.85
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3224	\$16.12

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4714	\$23.57
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4941	\$24.70
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4941	\$24.70

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3078	\$15.39
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3078	\$15.39
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3312	\$16.56
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3312	\$16.56
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3312	\$16.56
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3312	\$16.56

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.5612	\$128.06
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.6781	\$133.91
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.6781	\$133.91

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-11	Adjusted Package Price Effective 11-1-11
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5368	\$26.84
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4874	\$24.37
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5602	\$28.01
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5108	\$25.54
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5602	\$28.01
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5108	\$25.54

\* \* \* \* \*

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** July 1, 2011

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.ny.gov](mailto:James.Malone@ogs.ny.gov)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **July 1, 2011**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2875	\$14.375
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2875	\$575.00
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2995	\$13.89
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2995	\$599.00
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.3114	\$15.57
	Packaged in 2000 pound Cartons	\$0.2587	\$0.3114	\$622.80

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5870	\$29.35
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.3174	\$15.87
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5989	\$29.945
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3294	\$16.47
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.6109	\$30.545
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3414	\$17.07

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4992	\$24.96
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.5232	\$26.16
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.5232	\$26.16

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3148	\$15.74
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3148	\$15.74
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3388	\$16.94
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3388	\$16.94
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3388	\$16.94
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3388	\$16.94

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.6195	\$130.975
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.7391	\$136.955
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.7391	\$136.955

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 7-1-11	Adjusted Package Price Effective 7-1-11
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5490	\$27.45
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4985	\$24.925
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5729	\$28.645
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5224	\$26.12
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5729	\$28.645
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.5224	\$26.12

\* \* \* \* \*

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** March 9, 2011

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.state.ny.us](mailto:James.Malone@ogs.state.ny.us)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **March 1, 2011 (revised March 9, 2011)**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

An inconsistency in the Excel formula used in the calculations for Lots 4, 5, and 6 of the March 1<sup>st</sup> 2011 price adjustment memorandum 21869p5 has been discovered. The calculations have been revisited and the prices listed herein are in place until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2666	\$13.33
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2666	\$533.20
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2778	\$13.89
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2778	\$555.60
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2888	\$14.44
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2888	\$577.60

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	<b>TYPE 2A</b> - Packaged in 50 pound bags	\$0.4876	\$0.5444	\$27.22
	<b>TYPE 2B</b> - Packaged in 50 pound bags	\$0.2637	\$0.2944	\$14.72
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	<b>TYPE 2A</b> - Packaged in 50 pound bags	\$0.4975	\$0.5554	\$27.77
	<b>TYPE 2B</b> - Packaged in 50 pound bags	\$0.2736	\$0.3055	\$15.275
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	<b>TYPE 2A</b> - Packaged in 50 pound bags	\$0.5075	\$0.5666	\$28.33
	<b>TYPE 2B</b> - Packaged in 50 pound bags	\$0.2836	\$0.3166	\$15.83

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4630	\$23.15
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4852	\$24.26
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4852	\$24.26

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-9-11	Adjusted Package Price Effective 3-9-11
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2927	\$14.635
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2927	\$14.635
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3150	\$15.75
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3150	\$15.75
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3150	\$15.75

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-9-11	Adjusted Package Price Effective 3-9-11
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.4355	\$121.775
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.5467	\$127.335
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.5467	\$127.335

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-9-11	Adjusted Package Price Effective 3-9-11
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.5104	\$25.52
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4635	\$23.175
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5327	\$32.900
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4857	\$24.285
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5327	\$32.900
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4857	\$24.285

\* \* \* \* \*

New York State Office Of General Services  
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Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** March 1, 2011

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**  
Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.state.ny.us](mailto:James.Malone@ogs.state.ny.us)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **March 1, 2011**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, applying the designated formula to the indices of record for the award and to the revised awarded prices therein, resulted in a net adjustment percentage which exceeded the required +/- 2% needed for the State to enact a price adjustment for this period. As such, the chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for the items under contract. The adjusted pricing is now in place for this award and will remain in effect until further notice.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use**

**Lot #1**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
<b>1.</b>	<b><u>Type I Glass Spheres (with Moisture Resistant Coating) For ReflectORIZED Pavement Marking complete as per specification</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.2388	\$0.2666	\$13.33
	Packaged in 2000 pound Cartons	\$0.2388	\$0.2666	\$533.20
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2488	\$0.2778	\$13.89
	Packaged in 2000 pound Cartons	\$0.2488	\$0.2778	\$555.60
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.2587	\$0.2888	\$14.44
	Packaged in 2000 pound Cartons	\$0.2587	\$0.2888	\$577.60

**LOT #2:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
<b>2.</b>	<b><u>TYPE #2A and TYPE 2B SPHERES, FOR EPOXY REFLECTORIZED PAVEMENT MARKINGS - WET - NIGHT VISIBILITY SPHERES (with Silane-Type Adherence Coating) complete as per specifications</u></b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4876	\$0.5444	\$27.22
	TYPE 2B - Packaged in 50 pound bags	\$0.2637	\$0.2944	\$14.72
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.4975	\$0.5554	\$27.77
	TYPE 2B - Packaged in 50 pound bags	\$0.2736	\$0.3055	\$15.275
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	TYPE 2A - Packaged in 50 pound bags	\$0.5075	\$0.5666	\$28.33
	TYPE 2B - Packaged in 50 pound bags	\$0.2836	\$0.3166	\$15.83

(Continued)

**Product Classification A:**

**Glass Spheres for ReflectORIZED Pavement Markings for Highway, Road and Street Use** (continued)

**LOT #3**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
3.	<b>TYPE 3 GLASS SPHERES:(Glass Spheres with Silane-Type Adherence Coating) for use with water-based acrylic latex type pavement marking material per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$0.4147	\$0.4630	\$23.15
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4852	\$24.26
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$0.4346	\$0.4852	\$24.26

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.3616	\$18.08
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.3616	\$18.08
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3891	\$19.455

(Continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:** (continued)

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$3.0085	\$150.425
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$3.1459	\$157.295
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$3.1459	\$157.295

**LOT #6**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 3-1-11	Adjusted Package Price Effective 3-1-11
6.	<b>TYPE IV GLASS SPHERES - Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.6305	\$31.525
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.5726	\$28.63
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.6580	\$32.900
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.6000	\$30.000
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.6580	\$32.900
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.6000	\$30.000

\* \* \* \* \*

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [21869](#)

**DATE:** November 2, 2010

**GROUP** 38602 - GLASS SPHERES FOR REFLECTORIZED  
PAVEMENT MARKING  
(Various Types) (Statewide)

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Jim Malone  
Purchasing Officer I  
(518) 473-2428  
[James.Malone@ogs.state.ny.us](mailto:James.Malone@ogs.state.ny.us)

**CONTRACT PERIOD:** April 23, 2010  
to December 31, 2013

**OTHER AUTHORIZED USERS**  
Customer Services  
(518) 474-6717  
[customer.services@ogs.state.ny.us](mailto:customer.services@ogs.state.ny.us)

**CONTRACTORS:** Potters Industries, Inc.  
Weissker Manufacturing, LLC

**CONTRACT NUMBERS:** PC65088, PC65089

**SUBJECT:** Scheduled Price Adjustments effective **November 1, 2010**

**TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Per the contract terms as found on pages 4 through 6 of the August 17, 2010 revised Contract Award Notification, after applying the designated formula to the indices of record for the award and to the revised awarded prices therein, the following pricing is now in place for this award and will remain in effect until further notice.

The adjustment formula applied to the products found in Lots I, II and III of the award did not result in a net adjustment percentage exceeding the required +/- 2% needed for the State to enact a price adjustment for this period. The items in these lots will remain at the revised contract award price. Contract users should refer to pages 6 and 7 of the revised Contract Award Notification for these values.

The products found in Lots IV, V, and VI are changed per the noted price adjustment formula. The chart beginning on page 2 of this Purchasing Memorandum contains the updated pricing for these items.

Please address any questions to the purchasing officer listed above or to The Customer Services Department. All other terms and conditions remain unchanged.

(continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use:**

**Lot #4**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-10	Adjusted Package Price Effective 11-1-10
4.	<b>TYPE 1 GLASS SPHERES – Low Index Recycled Glass Spheres for drop-on applications per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2619	\$0.2805	\$14.0233
	Type 1 B - Packaged in 50 pound bags	\$0.2619	\$0.2805	\$14.0233
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3018	\$15.0888
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3018	\$15.0888
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 1 A - Packaged in 50 pound bags	\$0.2818	\$0.3018	\$15.0888
	Type 1 B - Packaged in 50 pound bags	\$0.2818	\$0.3018	\$15.0888

**Lot #5**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-10	Adjusted Package Price Effective 11-1-10
5.	<b>TYPE III GLASS SPHERES - High Index, Virgin Chemical Glass Spheres for increased retroreflectivity needs - per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Packaged in 50 pound bags	\$2.1791	\$2.3336	\$116.6788
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.4401	\$122.0065
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Packaged in 50 pound bags	\$2.2786	\$2.4401	\$122.0065

(continued)

**Product Classification B:**

**Glass Spheres for ReflectORIZED Pavement Markings for Airport Runway Use: (Continued)**

**Lot 6:**

Item No.	Description	Awarded Price Per Pound (Revised 8-17-2010)	Adjusted Price Per Pound Effective 11-1-10	Adjusted Package Price Effective 11-1-10
<b>6.</b>	<b><u>TYPE IV GLASS SPHERES</u> – Large Size - Low-Index - direct melt glass spheres for drop-on application per detailed specifications</b>			
<b>A.</b>	<b>Full Truckload Quantity of 44,000 pounds or more:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4567	\$0.4891	\$24.4538
	Type 4 B - Packaged in 50 pound bags	\$0.4147	\$0.4441	\$22.2049
<b>B.</b>	<b>Less than Truckload Quantity of 22,000 to 43,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5104	\$25.5193
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4654	\$23.2704
<b>C.</b>	<b>Less than Truckload Quantity of 10,000 to 21,950 pounds:</b>			
	Type 4 A - Packaged in 50 pound bags	\$0.4766	\$0.5104	\$25.5193
	Type 4 B - Packaged in 50 pound bags	\$0.4346	\$0.4654	\$23.2704

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