

Elsag NA price list updated 11-30-10
(FPH-900c *new lowered price)

Item#	ItemDesc	Mfr	MfrItem#	Category	Unit of Measure	CatPrice	Discount %	NetPrice
CHK-A1C0000	SafeScreen™ - Full body imaging passenger screening checkpoint, powered by GEN2 technology	Brijot Imaging Systems	CHK-A1C0000		Each	\$230,000	2%	\$225,400
	Includes – SafeScreen Optics Package							
	- Workstation (19” monitor, USB keyboard & mouse)							
	- Software – updates, service & support for one (1) year							
	- Ninety (90) day complete product warranty							
	- One (1) year GEN2 hardware warranty							
	Other equipment per OEM warranty(s)							
WDS1603-G2-B	GEN 2 - 16 Sensor Unit, 3-Meter Focal Distance	Brijot Imaging Systems	WDS1603-G2-B		Each	\$99,000	2%	\$97,020
	Includes: Wall bracket, CD documentation set							
	Software updates, service and support for one (1) year							
	One (1) year GEN 2 hardware warranty							
	Requires customer provided UPS							
WDS1603-G2-BA	GEN 2 - 16 Sensor Unit, 3-Meter Focal Distance	Brijot Imaging Systems	WDS1603-G2-BA		Each	\$100,000	2%	\$98,000
	Local Workstation Turn-key Solution							
	Includes: Workstation (19” monitor, USB keyboard & mouse)							
	Wall bracket, CD documentation set							
	Software updates, service and support for one (1) year							
	One (1) year GEN 2 hardware warranty							
	Other equipment per OEM warranty(s)							
	Requires customer provided UPS							
WDS1603-G2-BB	GEN 2 - 16 Sensor Unit, 3-Meter Focal Distance	Brijot Imaging Systems	WDS1603-G2-BB		Each	\$101,000	2%	\$98,980
	Local Laptop Turn-key Solution							

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	Includes: Laptop computer							
	Wall bracket, CD documentation set							
	Software updates, service and support for one (1) year							
	One (1) year GEN 2 hardware warranty							
	Other equipment per OEM warranty(s)							
	Requires customer provided UPS							
WDS1603-G2-BC	GEN 2 - 16 Sensor Unit, 3-Meter Focal Distance	Brijot Imaging Systems	WDS1603-G2-BC		Each	\$101,500	2%	\$99,470
	Remote Workstation Turn-key Solution							
	Includes: Workstation (19" monitor, USB keyboard & mouse)							
	Remote connection kit							
	Wall bracket, CD documentation set							
	Software updates, service and support for one (1) year							
	One (1) year GEN 2 hardware warranty							
	Other equipment per OEM warranty(s)							
	Requires customer provided UPS							
WDS1603-G2-BD	GEN 2 - 16 Sensor Unit, 3-Meter Focal Distance	Brijot Imaging Systems	WDS1603-G2-BD		Each	\$102,500	2%	\$100,450
	Remote Laptop Turn-key Solution							
	Includes: Laptop computer							
	Remote connection kit							
	Wall bracket, CD documentation set							
	Software updates, service and support for one (1) year							
	One (1) year GEN 2 hardware warranty							
	Other equipment per OEM warranty(s)							
	Requires customer provided UPS							
SP-21C0A00	ScanPort™ - Two (2) MMW Systems & X-Ray Machine	Brijot Imaging Systems	SP-21C0A00		Each	\$479,000	2%	\$469,420

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	Includes: Single Lane 20 ft. shipping container Two (2) GEN 2 systems							
	Interior CCTV system X-ray baggage machine							
	Air conditioning Mounting systems							
	Cables & balens Power distribution grid							
	Networking devices Flow control devices							
	Programmable logic control CPU system							
	Ninety (90) day complete product warranty							
	One (1) year GEN 2 hardware warranty							
	Other equipment per OEM warranty(s)							
MS-21C001A	MobileScan Turn-key Solution	Brijot Imaging Systems	MS-21C001A		Each	\$125,000	2%	\$122,500
	Fully portable wholebody imaging system							
	Includes: GEN 2 system Portable backdrop							
	Laptop computer Internal Wi-Fi router							
	Onboard chargeable battery Locking storage bay							
	Software updates, service and support for one (1) year							
	Ninety (90) day complete product warranty							
	One (1) year GEN 2 hardware warranty							
PDL100	Mobile Mount Accessory	Brijot Imaging Systems	PDL100		Each	\$3,825	2%	\$3,749
	Free-standing indoor pedestal mount for moveable installations							
ACC-L0C0000	System Mount Accessory	Brijot Imaging Systems	ACC-L0C0000		Each	\$1,999	2%	\$1,959
	Low profile pedestal mount for fixed installations							
ACC-00C000A	Portable Backdrop	Brijot Imaging Systems	ACC-00C000A		Each	\$1,000	2%	\$980
	Lightweight retractable 4' x 7.5' backdrop							

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ACC-00C000B	Fixed Backdrop	Brijot Imaging Systems	ACC-00C000B		Each	\$2,500	2%	\$2,450
	Framed tinted acrylic 4' x 7.5' backdrop							
WDS-SVS	Extended Service & Support - Per Year / Per GEN 2 System	Brijot Imaging Systems	WDS-SVS		Each	\$6,000	2%	\$5,880
	Includes: Annual extended hardware warranty & software upgrades for WDS1603-G2-B							
	Repair on-site or at Brijot facility (determined by Brijot)							
	Customer telephone support (9 am to 5 pm EST)							
	All travel expenses are additional and at actual cost							
	RMA required for all hardware warranty returns - Brijot responsible for freight costs to repair facility, customer responsible for return freight costs.							
TRG202EN	On-Site Support - Per Man / Per Day	ELSAG, North America	TRG202EN		Day	\$2,500	10%	\$2,250
	All travel expenses are additional and at actual cost							
EngSupLev1	On-Site Support - Per Man / Per Day Level I Engineer	ELSAG, North America	EngSupLev1		Day	\$2,000	14%	\$1,720
	All travel expenses are additional and at actual cost							
EngSupLev2	On-Site Support - Per Man / Per Day Level 2 Engineer	ELSAG, North America	EngSupLev2		Day	\$1,500	10%	\$1,350
	All travel expenses are additional and at actual cost							
MPH-900X1	Mobile License Plate Reader - Includes LPR Processor, 2 cameras (1 color and 1 infrared LPR in one enclosure), cables and related software.	ELSAG	MPH-900X1	License Plate Readers	Each	\$ 15,800.00	21.77%	\$12,360.00

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MPH-900X2	Mobile License Plate Reader - Includes LPR Processor, 4 cameras (2 color and 2 infrared LPR in two enclosures), cables and related software.	ELSAG	MPH-900X2	License Plate Readers	Each	\$ 23,100.00	35.06%	\$15,000.00
MPH-900X3	Mobile License Plate Reader - Includes LPR Processor, 6 cameras (3 color and 3 infrared LPR in three enclosures), cables and related software.	ELSAG	MPH-900X3	License Plate Readers	Each	\$ 25,600.00	29.49%	\$18,050.00
DCT-1000	Deployable Check Point System single axle with LPR/Vehicle/Recording System	ELSAG	DCT-1000	License Plate Readers	Each	\$ 85,000.00	5.94%	\$79,950.00
DCT-1001	Deployable Check Point System dual axle with LPR/Vehicle/Recording System	ELSAG	DCT-1000	License Plate Readers	Each	\$ 145,000.00	15.73%	\$122,196.00
FCU-900	Field Control Unit-Pole Mountable-includes ruggedized PC (1.6ghz/512mbram), 12vdc powersupply(up to 8 cameras), surge suppression, environmental controls	ELSAG	FCU-900	License Plate Readers	1 Complete 2 camera unit	\$ 6,500.00	6.00%	\$6,110.00
FCU-900 MINI	Field Control Unit-Pole Mountable-includes 12vdc powersupply(up to 8 cameras), surge suppression, environmental controls.	ELSAG	FCU-900 mini	License Plate Readers	1 Complete 2 camera unit	\$ 3,500.00	21.43%	\$2,750.00
MPH-DLX	In car computer or laptop specification as required by customer	Datalux	Tracer	In Car PC	1 complete workstation	\$ 5,203.00	4.00%	\$4,995.00
MPH-900X Kit	Charge for permanent installation or transportable	ELSAG	MPH-900X	License Plate Readers	Each	\$ 1,500.00	10.00%	\$1,350.00
LPT-900S2	Covert MPH-900 including MPH900S and Enclosure	ELSAG	LPT-900S	License Plate Readers	1 Complete 2 camera unit with enclosure	\$ 25,600.00	17.19%	\$21,200.00
LPT-900S3	Covert MPH-900 including MPH900S and Enclosure	ELSAG	LPT-900S	License Plate Readers	1 Complete 3 camera unit with enclosure	\$ 27,675.00	10.55%	\$24,755.00
ENG SUP	ELSAG Engineering Support	ELSAG	ENG SUP	License Plate Readers	1 Day	\$ 1,500.00	16.67%	\$1,250.00
MPH-900OPC	Central Operations Center for coordinated management and reporting of LPR Activity	ELSAG	MPH-900OPC	License Plate Readers	1 each coordinated IP address (MPH-900, XPH-8700, FPH-900 on the managed network)	\$ 1,200.00	18.75%	\$975.00

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XPB-8700	Covert, transportable wireless FPH-900 camera system	ELSAG	XPB-8700	License Plate Readers	1 complete camera with wireless hardware and enclosure	\$ 18,000.00	28.06%	\$12,950.00
MPH-900Air	Helicopter based avionics package for Airbourne License Plate Reading	ELSAG	MPH-900Air	License Plate Readers	Stabilized High Definition camera platform, image processing and recording and LPR system	\$ 500,000.00	4.00%	\$480,000.00
MPH-900CarCable	Replacement Cable set for MPH-900, 15' power, Sheilded ethernet.	ELSAG	MPH-900CarCable	License Plate Readers	1 power cord 15', 1 shielded ethernet cord 15'	\$ 95.00	13.00%	\$82.65
MPH-900CamCable	Replacement Cable set for MPH-900, Camera Cable set	ELSAG	MPH-900CamCable	License Plate Readers	1 set of camera cables, specify 2 independent or 1 harness.	\$ 564.00	12.97%	\$490.85
MPH-900XCarCable	Replacement Cable set for MPH-900X, 15' power, Sheilded ethernet.	ELSAG	MPH-900CarCable	License Plate Readers	1 power cord 15', 1 shielded ethernet cord 15'	\$ 152.25	10.02%	\$137.00
MPH-900XCamCable	Replacement Cable set for MPH-900X, Camera Cable set	ELSAG	MPH-900CamCable	License Plate Readers	1 set of camera cables, specify 2 independent or 1 harness.	\$ 299.00	10.03%	\$269.00
WiFi Upfit	Hardware and Field installation of WiFi hardware into an installed MPH-900	ELSAG	WiFi Upfit	License Plate Readers	1 Card installed	\$ 645.00	11.00%	\$574.05
FPH-900C	Color Fixed Camera	ELSAG	FPH-900C	License Plate Readers	1 Camera Enclosure containing a standard Infrared LPR camera and a color overlay camera			\$8950 * new lowered price as of 11-30-10
MPH EXT WARR	Extended Warranty and support service	ELSAG	MPH-900	License Plate Readers	Each	\$ 1,882.25	15.00%	\$1,600.00

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FCU EXT WARR	Extended Warranty and support service	ELSAG	MPH-900	License Plate Readers	Each	\$ 706.00	15.01%	\$600.00
FPH EXT WARR	Extended Warranty and support service	ELSAG	MPH-900	License Plate Readers	Each	\$ 1,053.00	15.00%	\$895.00
OPC EXT WARR	Support and software updates for Operation Center License	ELSAG	MPH-900	License Plate Readers	Each	\$ 117.65	15.00%	\$100.00
MPH Gold Basic	Available for customers who deem mobile licenses plate readers as 'mission critical' and require 'always up' service which includes non-warranty services including deinstalls and reinstalls as well as field repair service. Consumable parts such as cables and ethernet nic cards are not included. Price is for mobile units inclusive of hardware and software on an annual basis.	ELSAG	MPH GOLD	License Plate Readers	Each	\$ 1,200.00	10.00%	\$1,080.00
MPH Gold Mobile	Available for customers who deem fixed licenses plate readers as 'mission critical' and require 'always up' service which includes non-warranty services including deinstalls and reinstalls as well as field repair service. Consumable parts such as cables and ethernet nic cards are included. Price is for fixed units inclusive of hardware and software on an annual basis. In addition to and above standard warranty.	ELSAG	MPH Gold Mobile	License Plate Readers	Each	\$ 2,910.00	10.00%	\$2,619.00
MPH Gold Fixed	Available for customers who deem field control units 'mission critical' and require 'always up' service which includes non-warranty services including deinstalls and reinstalls as well as field repair service. Consumable parts such as cables and ethernet nic cards are included. In addition to and above standard warranty.	ELSAG	MPH Gold Fixed	License Plate Readers	Each	\$ 1,635.00	10.00%	\$1,471.50
MPH Gold Fixed FCU	Available for customers who deem mobile licenses plate readers as 'mission critical' and require 'always up' service which includes non-warranty services including deinstalls and reinstalls as well as field repair service. Consumable parts such as cables and ethernet nic cards are included. Price is for mobile units inclusive of hardware and software on an annual basis.	ELSAG	MPH Gold Fixed FCU	License Plate Readers	Each	\$ 1,250.00	10.00%	\$1,125.00
9106-03C	Model MTC-212 Mobile Tactical Computer Includes 12.1" high-brite (1000 nit) LCD, 1.6 GHz Pentium-M CPU, 60 Gb HD, 512 Mb DDR RAM, waterproof backlit 88-key keyboard w/mouse pointer, front panel volume and LCD brightness controls, fully integrated CPU/LCD, 3-USB 2.0, 2-COM, 2-Ethernet, 1-1394 F	OEM Micro	MTC-212	In Car PC	Each	\$ 5,600.00	11.00%	\$4,984.00

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9105-00C	Model MTC-215 Mobile Tactical Computer Includes 15.0" high-brite (800 nit) LCD, 1.6 GHz Pentium-M CPU, 60 Gb HD, 512 Mb DDR RAM, waterproof backlit 88-key keyboard w/mouse pointer, front panel volume and LCD brightness controls, fully integrated CPU/LCD, 3-USB 2.0, 2-COM, 2-Ethernet, 1-1394 F	OEM Micro	MTC-215	In Car PC	Each	\$ 5,601.00	11.00%	\$4,984.89
155205-02	Upgrade to Full-Stroke Tactile Keyboard with touchpad, PS2 Interface	OEM Micro	155205-02	In Car PC Upgrades	Each	\$ 167.37	5.00%	\$159.00
52513	Upgrade to Full-Stroke Tactile Keyboard with touchpad, USB Interface	OEM Micro	52513	In Car PC Upgrades	Each	\$ 167.37	5.00%	\$159.00
155206-00	MTC 12" Docking Mount Provides single connector, latching install and removal. Provides (3) USB, (1) COM, (1) Parallel, power, keyboard, and antenna. Must be ordered at same time as MTCs. Attaches to dash mount brackets, not included.	OEM Micro	155206-00	In Car PC Upgrades	Each	\$ 625.00	4.00%	\$600.00
050902-ST	Mag Card Reader, USB interface, three tracks, LED and audible read confirmation, inputs DL number or credit card (ST = state)	OEM Micro	050902-ST	In Car PC Upgrades	Each	\$ 139.00	7.00%	\$129.27
2001	Upgrade RAM from 512 Mb to 1 Gb DDR	OEM Micro	2001	In Car PC Upgrades	Each	\$ 139.00	10.00%	\$125.10
2003	Anti-reflective Touchscreen Film - reduces reflectivity to 1.5%, enhances contrast, protects touchscreen surface	OEM Micro	2003	In Car PC Upgrades	Each	\$ 59.00	17.00%	\$48.97
2005	Upgrade HD from 60 Gb to 80 Gb	OEM Micro	2005	In Car PC Upgrades	Each	\$ 99.00	9.00%	\$90.09
2006	Upgrade HD from 60 Gb to 100 Gb	OEM Micro	2006	In Car PC Upgrades	Each	\$ 129.00	7.00%	\$119.97
51419	External, portable CD/DVD Burner, USB interface	OEM Micro	51419	In Car PC Upgrades	Each	\$ 249.00	10.00%	\$224.10
155705-00	Mobile UPS - Provides 45 min. back-up power if vehicle battery goes too low. Connects btw battery lead and MTC power lead.	OEM Micro	155705-00	In Car PC Upgrades	Each	\$ 189.00	5.00%	\$179.55
152005-02	G/J - 9" Pole base with Quick-adjust Upper Pole, 12" offset arm, Lazy Susan (order tunnel plate separately)	OEM Micro	152005-02	IN CAR PC MOUNTING HW	Each	\$ 269.00	7.00%	\$250.17

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152005-04A	OEM Micro Adapter Bracket, allows use of OEM Micro's 2-bolt Quick Connect System to mount to G/J Tilt/Pivot mounts	OEM Micro	152005-04A	IN CAR PC MOUNTING HW	Each	\$ 79.00	13.00%	\$68.73
152005-09	G/J - Ford Crown Vic adjustable pedestal, front seat bolt mount, offset arm, with pivot and Lazy Susan	OEM Micro	152005-09	IN CAR PC MOUNTING HW	Each	\$ 269.00	7.00%	\$250.17
152005-12	G/J - Ford Expedition/F150 adjustable pedestal on front seat bolt mount, 12" offset arm, with pivot and Lazy Susan	OEM Micro	152005-12	IN CAR PC MOUNTING HW	Each	\$ 429.00	9.00%	\$390.39
152005-17	G/J Chevrolet Tahoe adjustable pedestal on front seat bolt mount, 12" offset arm, with pivot and Lazy Susan	OEM Micro	152005-17	IN CAR PC MOUNTING HW	Each	\$ 359.00	6.00%	\$337.46
152005-18	G/J Chevrolet Impala adjustable pedestal on front seat bolt mount, 12" offset arm, with pivot and Lazy Susan	OEM Micro	152005-18	IN CAR PC MOUNTING HW	Each	\$ 349.00	6.00%	\$328.06
MPH-S1	Rackmount chassis or tower, Intel motherboard with Intel Core2Duo, 2.4 GHz Processor, 2 Gb DDR2 800MHz RAM, (2) 1 TB SATA3 Hard Drive, mirroring (1 TB of available storage), Microsoft Small Business Server edition with 5 CALS, 17" LCD monitor, keyboard, m	OEM Micro	MPH-S1	COMMAND CENTER SERVERS & BOOKING MGMT	Each	\$ 6,750.00	7.00%	\$6,277.50
MPH-S2	Rackmount chassis or tower, Intel motherboard with Intel Core2Duo, 2.8 GHz Processor, 4 Gb DDR2 800MHz RAM, (4) 1 TB SATA3 Hard Drive, mirroring (2 TB of available storage), Microsoft Small Business Server edition with 5 CALS, 17" LCD monitor, keyboard, m	OEM Micro	MPH-S2	COMMAND CENTER SERVERS & BOOKING MGMT	Each	\$ 9,500.00	8.00%	\$8,740.00
MPH-S3	Rackmount chassis or tower, Intel motherboard with Intel Core2Duo, 3.2 GHz Processor, 6 Gb DDR2 800MHz RAM, (6) 1 TB SATA3 Hard Drive, mirroring (3 TB of available storage), Microsoft Small Business Server edition with 5 CALS, 19" LCD monitor, keyboard, m	OEM Micro	MPH-S3	COMMAND CENTER SERVERS & BOOKING MGMT	Each	\$ 15,000.00	17.00%	\$12,450.00

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MPH-HD1TB	(2) 1 TB Hard Drives for mirroring, provides 1 TB additional storage	OEM Micro	MPH-HD1TB	COMMAND CENTER SERVERS & BOOKING MGMT	(2) 1 TB Hard Drives	\$ 1,599.00	6.00%	\$1,503.06
MPH-RAM	2 Gb DDR2 800 MHz RAM:	OEM Micro	MPH-RAM	COMMAND CENTER SERVERS & BOOKING MGMT	Each	\$ 159.00	12.00%	\$139.92
1004	Extended Warranty, parts and labor, per MTC-2, for year four , covers component failure under normal use	OEM Micro	1004	IN CAR PC MAINTENANCE /WARRANTY	Each Period	\$ 329.00	9.00%	\$299.39
1005	Extended Warranty, parts and labor, per MTC-2, for years four and five , covers component failure under normal use	OEM Micro	1005	IN CAR PC MAINTENANCE /WARRANTY	Each Period	\$ 599.00	8.00%	\$551.08
001008-1	Maintenance, per MTC-2, year one (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-1	IN CAR PC MAINTENANCE /WARRANTY	Each Period	\$ 249.00	20.00%	\$199.20
001008-2	Maintenance, per MTC-2, years one and two (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-2	IN CAR PC MAINTENANCE /WARRANTY	Each Period	\$ 449.00	11.00%	\$399.61
001008-3	Maintenance, per MTC-2, years one, two and three (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-3	IN CAR PC MAINTENANCE /WARRANTY	Each Period	\$ 649.00	8.00%	\$597.08
001008-4	Maintenance, per MTC-2, years one, two, three and four (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-4	IN CAR PC MAINTENANCE /WARRANTY	Each Period	\$ 849.00	6.00%	\$798.06
001008-5	Maintenance, per MTC-2, years one, two, three, four and five (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-5	IN CAR PC MAINTENANCE /WARRANTY	Each Period	\$ 1,099.00	9.00%	\$1,000.09

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9109-PS00B	Complete Model MDVS-1200 Mobile Digital Video System (can be upgraded) Includes: - MDVS-1200 with 250 Gb Hard Drive - 2.4 GHz wireless mic w/ in-car charger/antenna and lapel mic - Aux. desktop AC wireless mic charger - 1 lux high resolution front Color camera with cable, windshield mounting kit - .5 lux rear seat B+W camera and in-car mic - Crash Sensor - Ultra Hi-Bright Recording LED, windshield mount - In-car computer User Interface Software - Console mounting flanges - Alarm connectors	OEM Micro	9109-PS00B	Mobile Digital Video Systems	Each	\$ 5,299.00	19.00%	\$4,292.19
9109-PS01B	Complete Model MDVS-1DB Mobile Digital Video System (can be upgraded) Includes: - MDVS-1DB with CD/DVD Burner and 60 Gb Internal Hard Drive - 2.4 GHz wireless mic w/ in-car charger/antenna and lapel mic - Aux. desktop AC wireless mic charger - 1 lux high resolution front Color camera with cable, windshield mounting kit - .5 lux rear seat B+W camera and in-car mic - Crash Sensor - Ultra Hi-Bright Recording LED, windshield mount - In-car computer User Interface Software - Console mounting flanges - Alarm connectors - 1 year warranty (parts & labor, 2x freight)	OEM Micro	9109-PS01B	Mobile Digital Video Systems	Each	\$ 4,995.00	10.00%	\$4,495.50
9109-00B	Model MDVS-1200 Mobile Digital Video System Includes MDVS, 250 Gb Hard Drive, 2.4 GHz wireless mic, in-car charger, antenna and in-car microphone, console mounting flanges, alarm connectors, 1 lux high resolution front camera with cable, windshield mounting kit, MDT software, 1 year warranty (parts	OEM Micro	9109-00B	Mobile Digital Video Systems	Each	\$ 4,495.00	11.00%	\$4,000.55
9109-01B	Model MDVS-1DB Mobile Digital Video System Includes MDVS, 60 Gb Internal Hard Drive, CD/DVD Burner, 2.4 GHz wireless mic, in-car charger, antenna and in-car microphone, console mounting flanges, alarm connectors, 1 lux high resolution front camera with cable, windshield mounting kit, MDT software,	OEM Micro	9109-01B	Mobile Digital Video Systems	Each	\$ 4,695.00	11.00%	\$4,178.55

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2007	250 Gb to 400 Gb Hard Drive Upgrade	OEM Micro	2007	Mobile Digital Video System UPGRADES	Each	\$ 229.00	13.00%	\$199.23
2009	250 Gb to 500 Gb Hard Drive Upgrade	OEM Micro	2009	Mobile Digital Video System UPGRADES	Each	\$ 279.00	11.00%	\$248.31
2010	250 Gb to 750 Gb Hard Drive Upgrade	OEM Micro	2010	Mobile Digital Video System UPGRADES	Each	\$ 425.00	6.00%	\$399.50
155605-02	Hard Drive Heater, allows operation to -20°C (-4°F)	OEM Micro	155605-02	Mobile Digital Video System UPGRADES	Each	\$ 79.00	13.00%	\$68.73
152009-12	Rear Camera with Cable, 0.5 lux B/W	OEM Micro	152009-12	Mobile Digital Video System UPGRADES	Each	\$ 159.00	6.00%	\$149.46
152009-04	Rear Camera with Cable, 0.05 lux Color	OEM Micro	152009-04	Mobile Digital Video System UPGRADES	Each	\$ 359.00	3.00%	\$348.23
52000	Additional Wireless Microphone. 2.4 GHz	OEM Micro	52000	Mobile Digital Video System UPGRADES	Each	\$ 329.00	9.00%	\$299.39
52004	Additional Wired Microphone for in-vehicle recording	OEM Micro	52004	Mobile Digital Video System UPGRADES	Each	\$ 59.00	17.00%	\$48.97
52003	Lapel Microphone, plugs into wireless microphone	OEM Micro	52003	Mobile Digital Video System UPGRADES	Each	\$ 49.00	20.00%	\$39.20
52002	Aux. Wireless Microphone charger, AC powered	OEM Micro	52002	Mobile Digital Video System UPGRADES	Each	\$ 89.00	11.00%	\$79.21
155705-00	Mobile UPS - Provides 1 hour back-up power if vehicle battery goes too low. Connects btw battery lead and MDVS power lead.	OEM Micro	155705-00	Mobile Digital Video System UPGRADES	Each	\$ 199.00	10.00%	\$179.10
152009-11	Remote Switch Panel, with "RECORD" and "POWER" switches, fits into console for remote MDVS mounting	OEM Micro	152009-11	Mobile Digital Video System UPGRADES	Each	\$ 129.00	8.00%	\$118.68
152009-08	Front Camera Visor Mounting Bracket Kit	OEM Micro	152009-08	Mobile Digital Video System UPGRADES	Each	\$ 49.00	20.00%	\$39.20
152009-05	VHB LED, indicating "Recording On" to officer in front of vehicle	OEM Micro	152009-05	Mobile Digital Video System UPGRADES	Each	\$ 59.00	17.00%	\$48.97
152009-06	Crash sensor, initiates recording on impact	OEM Micro	152009-06	Mobile Digital Video System UPGRADES	Each	\$ 109.00	9.00%	\$99.19
152009-09	MDVS "C" Mounting Bracket Kit - non-console install, w/bolts	OEM Micro	152009-09	Mobile Digital Video System UPGRADES	Each	\$ 59.00	17.00%	\$48.97
152009-10	MDVS "L" Mounting Bracket Kit - adapter for above, w/bolts	OEM Micro	152009-10	Mobile Digital Video System UPGRADES	Each	\$ 59.00	17.00%	\$48.97

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001007-2	Extended Warranty, hardware and software, per MDVS, for year two	OEM Micro	001007-2	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 269.00	7.00%	\$250.17
001007-3	Extended Warranty, hardware and software, per MDVS, for years two and three	OEM Micro	001007-3	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 529.00	6.00%	\$497.26
001007-4	Extended Warranty, hardware and software, per MDVS, for years two, three and four	OEM Micro	001007-4	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 799.00	6.00%	\$751.06
001007-5	Extended Warranty, hardware and software, per MDVS, for years two, three, four and five	OEM Micro	001007-5	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 1,099.00	9.00%	\$1,000.09
001008-1	Maintenance, per MDVS, year one (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-1	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 249.00	20.00%	\$199.20
001008-2	Maintenance, per MDVS, years one and two (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-2	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 449.00	11.00%	\$399.61
001008-3	Maintenance, per MDVS, years one, two and three (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-3	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 649.00	8.00%	\$597.08
001008-4	Maintenance, per MDVS, years one, two, three and four (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-4	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 899.00	11.00%	\$800.11
001008-5	Maintenance, per MDVS, years one, two, three, four and five (Covers non-warranty repairs, only for years covered under Warranty)	OEM Micro	001008-5	DIGITAL VIDEO SYSTEMS MAINTENANCE/WARRANTY	Each	\$ 1,099.00	9.00%	\$1,000.09
	Camera							
IMC-1	Dodeca 2360 Camera Head and Base Unit (including Rain Kit and Extra Cable)	Immersive Media	IMC-1	Camera	Each	\$ 45,620.00	3.00%	\$44,251.40
MPH-360	360 camera with 4 channel MDVR with Fixed Mount Security Camera - IP Addressable	Immersive Media	MPH-360	Camera	Each	\$ 8,300.00	5.00%	\$7,885.00
	Vehicle Mount Accessories						-	
IMC-2	Yakima Rack Adapter ¹ (customer supplied Yakima car rack) for fixed vehicle mounting	Immersive Media	IMC-2	Vehicle Mount Accessories	Each	\$ 625.00	3.00%	\$606.25

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IMC-3	Suction Cup Mount for rapid vehicle mounting	Immersive Media	IMC-3	Vehicle Mount Accessories	Each	\$ 845.00	3.00%	\$819.65
IMC-4	Universal mount block - for various mounting applications	Immersive Media	IMC-4	Vehicle Mount Accessories	Each	\$ 300.00	3.00%	\$291.00
IMC-5	Riser/Tripod - for all vehicle mounts	Immersive Media	IMC-5	Vehicle Mount Accessories	Each	\$ 1,000.00	3.00%	\$970.00
	BackPack Accessories							
IMC-6	MicroOptical HMD - mobile viewer for Backpck	MicrOptic	IMC-6	BackPack Accessories	Each	\$ 2,200.00	3.00%	\$2,134.00
IMC-7	Backpack	Immersive Media	IMC-7	BackPack Accessories	Each	\$ 3,500.00	3.00%	\$3,395.00
IMC-8	Battery	Immersive Media	IMC-8	BackPack Accessories	Each	\$ 650.00	3.00%	\$630.50
IMC-9	Battery Charger	Immersive Media	IMC-9	BackPack Accessories	Each	\$ 600.00	3.00%	\$582.00
IMC-10	Pole Mount	Immersive Media	IMC-10	BackPack Accessories	Each	\$ 200.00	3.00%	\$194.00
IMC-11	Custom Boom Pole	Immersive Media	IMC-11	BackPack Accessories	Each	\$ 995.00	3.00%	\$965.15
IMC-12	ImersiMap Building Navigator	ImmersiMap	IMC-12	BackPack Accessories	Each	\$ 43,250.00	3.00%	\$41,952.50
	Camera Accessories							
IMC-13	Hard Drives (320 GB) with Carrier	Immersive Media	IMC-13	Camera Accessories	Each	\$ 499.00	3.00%	\$484.03
IMC-14	Tote Vision Monitor	ToteVision	IMC-14	Camera Accessories	Each	\$ 550.00	3.00%	\$533.50
IMC-15	Travel Case (carry on)	Immersive Media	IMC-15	Camera Accessories	Each	\$ 325.00	3.00%	\$315.25
IMC-16	Travel Case (checked)	Immersive Media	IMC-16	Camera Accessories	Each	\$ 450.00	3.00%	\$436.50
IMC-17	Worldview Card	Immersive Media	IMC-17	Camera Accessories	Each	\$ 8,500.00	3.00%	\$8,245.00
IMC-18	ImmersiViewer Card	Immersive Media	IMC-18	Camera Accessories	Each	\$ 8,500.00	3.00%	\$8,245.00

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	Software							
IMC-19	ArcGIS(R) Extension	Immersive Media	IMC-19	Software	Each	\$ 1,500.00	3.00%	\$1,455.00
IMC-20	IMC Post Production Suite and IMViewer	Immersive Media	IMC-20	Software	Each	\$ 17,995.00	3.00%	\$17,455.15
IMC-21	IMViewer License (sold in blocks of 1000 users)	Immersive Media	IMC-21	Software	Each	\$1/user		\$1/user
IMC-22	GIS IMViewer License (sold in blocks of 1000 users)	Immersive Media	IMC-22	Software	Each	\$1/user	-	\$1/user
	Data Licenses							
	In City Geo- Immersive Video Rates:							
IMC-23	3 Frames Per Second	Immersive Media	IMC-23	Video Rates	Per mile	\$ 150.00	3.00%	\$145.50
IMC-23A	3 Frames Per Second	Immersive Media	IMC-23A		Per mile 10 - 99	\$ 100.00	3.00%	\$97.00
IMC-23B	3 Frames Per Second	Immersive Media	IMC-23B		Per mile 100-999	\$ 75.00	3.00%	\$72.75
IMC-23C	3 Frames Per Second	Immersive Media	IMC-23C		Per mile 1000+	\$ 50.00	3.00%	\$48.50
IMC-24	10 Frames Per Second	Immersive Media	IMC-24	Video Rates	Per mile	\$ 375.00	3.00%	\$363.75
IMC-24A	10 Frames Per Second	Immersive Media	IMC-24A		Per mile 10 - 99	\$ 300.00	3.00%	\$291.00
IMC-24B	10 Frames Per Second	Immersive Media	IMC-24B		Per mile 100-999	\$ 200.00	3.00%	\$194.00
IMC-24C	10 Frames Per Second	Immersive Media	IMC-24C		Per mile 1000+	\$ 125.00	3.00%	\$121.25
IMC-25	30 Frames Per Second	Immersive Media	IMC-25	Video Rates	Per mile	\$ 600.00	3.00%	\$582.00
IMC-25A	30 Frames Per Second	Immersive Media	IMC-25A		Per mile 10 - 99	\$ 450.00	3.00%	\$436.50
IMC-25B	30 Frames Per Second	Immersive Media	IMC-25B		Per mile 100-999	\$ 300.00	3.00%	\$291.00

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IMC-25C	30 Frames Per Second	Immersive Media	IMC-25C		Per mile 1000+	\$ 175.00	3.00%	\$169.75
	Highway Geo- Immersive Video Rates:							
IMC-26	3 Frames Per Second	Immersive Media	IMC-26	Video Rates	Per mile	\$ 100.00	3.00%	\$97.00
IMC-26A	3 Frames Per Second	Immersive Media	IMC-26A		Per mile 10 - 99	\$ 75.00	3.00%	\$72.75
IMC-26B	3 Frames Per Second	Immersive Media	IMC-26B		Per mile 100-999	\$ 50.00	3.00%	\$48.50
IMC-26C	3 Frames Per Second	Immersive Media	IMC-26C		Per mile 1000+	\$ 30.00	3.00%	\$29.10
IMC-27	10 Frames Per Second	Immersive Media	IMC-27	Video Rates	Per mile	\$ 250.00	3.00%	\$242.50
IMC-27A	10 Frames Per Second	Immersive Media	IMC-27A		Per mile 10 - 99	\$ 200.00	3.00%	\$194.00
IMC-27B	10 Frames Per Second	Immersive Media	IMC-27B		Per mile 100-999	\$ 125.00	3.00%	\$121.25
IMC-27C	10 Frames Per Second	Immersive Media	IMC-27C		Per mile 1000+	\$ 75.00	3.00%	\$72.75
IMC-28	30 Frames Per Second	Immersive Media	IMC-28	Video Rates	Per mile	\$ 400.00	3.00%	\$388.00
IMC-28A	30 Frames Per Second	Immersive Media	IMC-28A		Per mile 10 - 99	\$ 300.00	3.00%	\$291.00
IMC-28B	30 Frames Per Second	Immersive Media	IMC-28B		Per mile 100-999	\$ 200.00	3.00%	\$194.00
IMC-28C	30 Frames Per Second	Immersive Media	IMC-28C		Per mile 1000+	\$ 125.00	3.00%	\$121.25
	Service							
IMC-29	2 Day Training	Immersive Media	IMC-29	Service		\$6,000 plus expenses	3.00%	\$5,820 plus expenses

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IMC-3	Suction Cup Mount for rapid vehicle mounting	Immersive Media						
	List Price	\$845	2.00%	\$828				
IMC-4	Universal mount block - for various mounting applications	Immersive Media						
	List Price	\$300	2.00%	\$294				
IMC-5	Riser/Tripod - for all vehicle mounts	Immersive Media						
	List Price	\$1,000	2.00%	\$980				
IMC-6	MicroOptical HMD - mobile viewer for Backpck	MicrOptic						
	List Price	\$2,200	2.00%	\$2,156				
IMC-7	Backpack	Immersive Media						
	List Price	\$3,500	2.00%	\$3,430				
IMC-8	Battery	Immersive Media						
	List Price	\$650	2.00%	\$637				
IMC-9	Battery Charger	Immersive Media						
	List Price	\$600	2.00%	\$588				
IMC-10	Pole Mount	Immersive Media						
	List Price	\$200	2.00%	\$196				
IMC-11	Custom Boom Pole	Immersive Media						
	List Price	\$995	2.01%	\$975				
IMC-12	ImersiMap Building Navigator	ImmersiMap						

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	List Price	\$43,250	2.00%	\$42,385				
IMC-13	Hard Drives (320 GB) with Carrier	Immersive Media						
	List Price	\$499	2.00%	\$489				
IMC-14	Tote Vision Monitor	ToteVision						
	List Price	\$550	2.00%	\$539				
IMC-15	Travel Case (carry on)	Immersive Media						
	List Price	\$325	2.00%	\$319				
IMC-16	Travel Case (checked)	Immersive Media						
	List Price	\$450	2.00%	\$441				
IMC-18	ImmersiViewer Card	Immersive Media						
	List Price	\$8,500	2.00%	\$8,330				
IMC-19	ArcGIS(R) Extension	Immersive Media						
	List Price	\$1,500	2.00%	\$1,470				
IMC-20	IMC Post Production Suite and IMViewer	Immersive Media						
	List Price	\$17,995	2.00%	\$17,635				
IMC-21	IMViewer License (sold in blocks of 1000 users)	Immersive Media						
	List Price	\$1/user						
	Discount%	\$0						
	NetPrice	\$1/user						
	11-49	\$1/user						
	50-99	\$1/user						
	100+	\$1/user						

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IMC-22	GIS IMViewer License (sold in blocks of 1000 users)	Immersive Media						
	List Price	\$1/user						
	Discount%	\$0						
	NetPrice	\$1/user						
	11-49	\$1/user						
	50-99	\$1/user						
	100+	\$1/user						
IMC-23	In City Geo- Immersive Video Rates: 3 Frames Per Second Rate Per mile	Immersive Media	Video rate H.I.R.E. Discount	Discounted Video rate				
	List Price	\$150						
	NetPrice	\$150	3%	\$145.50				
	1-49 Users	\$175	3%	\$169.75				
	50-99 Users	\$200	3%	\$194.00				
	100-499 Users	\$225	3%	\$218.25				
	500-1000 Users	\$250	3%	\$242.50				
IMC-23A	In City Geo- Immersive Video Rates: 3 Frames Per Second Rate Per mile 10 - 99	Immersive Media						
	List Price	\$100						
	NetPrice	\$100	3%	\$97.00				
	1-49 Users	\$125	3%	\$121.25				
	50-99 Users	\$150	3%	\$145.50				
	100-499 Users	\$175	3%	\$169.75				
	500-1000 Users	\$200	3%	\$194.00				
IMC-23B	In City Geo- Immersive Video Rates: 3 Frames Per Second Rate Per mile 100-999	Immersive Media						
	List Price	\$75						
	NetPrice	\$75	3%	\$72.75				
	1-49 Users	\$100	3%	\$97.00				
	50-99 Users	\$125	3%	\$121.25				
	100-499 Users	\$150	3%	\$145.50				
	500-1000 Users	\$175	3%	\$169.75				

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IMC-24C	In City Geo- Immersive Video Rates: 10 Frames Per Second Rate Per mile 1000+	Immersive Media						
	List Price	\$125						
	NetPrice	\$125	3%	\$121.25				
	1-49 Users	\$150	3%	\$145.50				
	50-99 Users	\$175	3%	\$169.75				
	100-499 Users	\$200	3%	\$194.00				
	500-1000 Users	\$225	3%	\$218.25				
IMC-25	In City Geo- Immersive Video Rates: 30 Frames Per Second Rate Per mile	Immersive Media						
	List Price	\$600						
	NetPrice	\$600	3%	\$582.00				
	1-49 Users	\$625	3%	\$606.25				
	50-99 Users	\$650	3%	\$630.50				
	100-499 Users	\$675	3%	\$654.75				
	500-1000 Users	\$700	3%	\$679.00				
IMC-25A	In City Geo- Immersive Video Rates: 30 Frames Per Second Rate Per mile 10 - 99	Immersive Media						
	List Price	\$450						
	NetPrice	\$450	3%	\$436.50				
	1-49 Users	\$475	3%	\$460.75				
	50-99 Users	\$500	3%	\$485.00				
	100-499 Users	\$525	3%	\$509.25				
	500-1000 Users	\$550	3%	\$533.50				
IMC-25B	In City Geo- Immersive Video Rates: 30 Frames Per Second Rate Per mile 100-999	Immersive Media						
	List Price	\$300						
	NetPrice	\$300	3%	\$291.00				
	1-49 Users	\$325	3%	\$315.25				
	50-99 Users	\$350	3%	\$339.50				
	100-499 Users	\$375	3%	\$363.75				
	500-1000 Users	\$400	3%	\$388.00				
IMC-25C	In City Geo- Immersive Video Rates: 30 Frames Per Second Rate	Immersive Media						

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	List Price	\$175						
	NetPrice	\$175	3%	\$169.75				
	1-49 Users	\$200	3%	\$194.00				
	50-99 Users	\$225	3%	\$218.25				
	100-499 Users	\$250	3%	\$242.50				
	500-1000 Users	\$275	3%	\$266.75				
IMC-26	Highway Geo- Immersive Video Rates: 3 Frames Per Second Rate Per mile	Immersive Media						
	List Price	\$100						
	NetPrice	\$100	3%	\$97.00				
	1-49 Users	\$125	3%	\$121.25				
	50-99 Users	\$150	3%	\$145.50				
	100-499 Users	\$175	3%	\$169.75				
	500-1000 Users	\$200	3%	\$194.00				
IMC-26A	Highway Geo- Immersive Video Rates: 3 Frames Per Second Rate Per mile 10 - 99	Immersive Media						
	List Price	\$75						
	NetPrice	\$75	3%	\$72.75				
	1-49 Users	\$100	3%	\$97.00				
	50-99 Users	\$125	3%	\$121.25				
	100-499 Users	\$150	3%	\$145.50				
	500-1000 Users	\$175	3%	\$169.75				
IMC-26B	Highway Geo- Immersive Video Rates: 3 Frames Per Second Rate Per mile 100-999	Immersive Media						
	List Price	\$50						
	NetPrice	\$50	3%	\$48.50				
	1-49 Users	\$75	3%	\$72.75				
	50-99 Users	\$100	3%	\$97.00				
	100-499 Users	\$125	3%	\$121.25				
	500-1000 Users	\$150	3%	\$145.50				
IMC-26C	Highway Geo- Immersive Video Rates: 3 Frames Per Second Rate Per mile 1000+	Immersive Media						
	List Price	\$30						

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	NetPrice	\$30	3%	\$29.10				
	1-49 Users	\$50	3%	\$48.50				
	50-99 Users	\$65	3%	\$63.05				
	100-499 Users	\$80	3%	\$77.60				
	500-1000 Users	\$100	3%	\$97.00				
IMC-27	Highway Geo- Immersive Video Rates: 10 Frames Per Second Rate Per mile	Immersive Media						
	List Price	\$250						
	NetPrice	\$250	3%	\$242.50				
	1-49 Users	\$275	3%	\$266.75				
	50-99 Users	\$300	3%	\$291.00				
	100-499 Users	\$325	3%	\$315.25				
	500-1000 Users	\$350	3%	\$339.50				
IMC-27A	Highway Geo- Immersive Video Rates: 10 Frames Per Second Rate Per mile 10 - 99	Immersive Media						
	List Price	\$200						
	NetPrice	\$200	3%	\$194.00				
	1-49 Users	\$225	3%	\$218.25				
	50-99 Users	\$250	3%	\$242.50				
	100-499 Users	\$275	3%	\$266.75				
	500-1000 Users	\$300	3%	\$291.00				
IMC-27B	Highway Geo- Immersive Video Rates: 10 Frames Per Second Rate Per mile 100-999	Immersive Media						
	List Price	\$125						
	NetPrice	\$125	3%	\$121.25				
	1-49 Users	\$150	3%	\$145.50				
	50-99 Users	\$175	3%	\$169.75				
	100-499 Users	\$200	3%	\$194.00				
	500-1000 Users	\$225	3%	\$218.25				
IMC-27C	Highway Geo- Immersive Video Rates: 10 Frames Per Second Rate Per mile 1000+	Immersive Media						
	List Price	\$75						
	NetPrice	\$75	3%	\$72.75				

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	1-49 Users	\$100	3%	\$97.00				
	50-99 Users	\$125	3%	\$121.25				
	100-499 Users	\$150	3%	\$145.50				
	500-1000 Users	\$175	3%	\$169.75				
IMC-28	Highway Geo- Immersive Video Rates: 30 Frames Per Second Rate Per mile	Immersive Media						
	List Price	\$400						
	NetPrice	\$400	3%	\$388.00				
	1-49 Users	\$425	3%	\$412.25				
	50-99 Users	\$450	3%	\$436.50				
	100-499 Users	\$475	3%	\$460.75				
	500-1000 Users	\$500	3%	\$485.00				
IMC-28A	Highway Geo- Immersive Video Rates: 30 Frames Per Second Rate Per mile 10 - 99	Immersive Media						
	List Price	\$300						
	NetPrice	\$300	3%	\$291.00				
	1-49 Users	\$325	3%	\$315.25				
	50-99 Users	\$350	3%	\$339.50				
	100-499 Users	\$375	3%	\$363.75				
	500-1000 Users	\$400	3%	\$388.00				
IMC-28B	Highway Geo- Immersive Video Rates: 30 Frames Per Second Rate Per mile 100-999	Immersive Media						
	List Price	\$200						
	NetPrice	\$200	3%	\$194.00				
	1-49 Users	\$225	3%	\$218.25				
	50-99 Users	\$250	3%	\$242.50				
	100-499 Users	\$275	3%	\$266.75				
	500-1000 Users	\$300	3%	\$291.00				
IMC-28C	Highway Geo- Immersive Video Rates: 30 Frames Per Second Rate Per mile 1000+	Immersive Media						
	List Price	\$125						
	NetPrice	\$125	3%	\$121.25				
	1-49 Users	\$150	3%	\$145.50				

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(FPH-900c *new lowered price)

	50-99 Users	\$175	3%	\$169.75				
	100-499 Users	\$200	3%	\$194.00				
	500-1000 Users	\$225	3%	\$218.25				
IMC-29	2 Day Training	Immersive Media						
	List Price	\$6,000 plus expenses						
	Discount%	\$0						
	NetPrice	\$5,880 plus expenses						
IMC-30	Annual Support & Maintenance for Hardware & Software	Immersive Media						
	List Price	\$11,995.00 Per Year						
	Discount%	\$0						
	NetPrice	\$11,755.10 Per Year						
IMC-31	Custom Collect - Camera Operator per day with Camera equipment	Immersive Media						
	List Price	\$1,500 plus expenses						
	Discount%	\$0						
	NetPrice	\$1470 plus expenses						
IMC-32	Post Production (editing and file creation) Services	Immersive Media						
	List Price	\$250 per hour (\$3,500 minimum)						
	Discount%	\$0						
	NetPrice	\$250 per hour (\$3,500 minimum)						

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Part	Description	Retail	Reduction					
			Vs					
			List					
IMC-33	INTERIOR MAPPING K-12 Schools	Immersive Media						
	List Price	\$5,000						
	NetPrice	\$5,000	2%	\$4,900.00				
	4-10 Buildings	\$5,000	30%	\$3,500.00				
	11-30 Buildings	\$5,000	50%	\$2,500.00				
	31-50 Buildings	\$5,000	60%	\$2,000.00				
	51-100 Buildings	\$5,000	70%	\$1,500.00				
IMC-34	INTERIOR MAPPING Colleges & Universities	Immersive Media						
	List Price	\$7,500						
	NetPrice	\$7,350	2%	\$7,203.00				
	4-10 Buildings	\$7,350	30%	\$5,145.00				
	11-30 Buildings	\$7,350	50%	\$3,675.00				
	31-50 Buildings	\$7,350	60%	\$2,940.00				
	51-100 Buildings	\$7,350	70%	\$2,205.00				
IMC-35	INTERIOR MAPPING Local Government	Immersive Media						
	List Price	\$10,000						
	NetPrice	\$9,800	2%	\$9,604.00				
	4-10 Buildings	\$9,800	30%	\$6,860.00				
	11-30 Buildings	\$9,800	50%	\$4,900.00				
	31-50 Buildings	\$9,800	60%	\$3,920.00				
	51-100 Buildings	\$9,800	70%	\$2,940.00				