

PIPS- 10/09 PRICE LIST

Item#	ItemDesc	Mfr	MfrItem #	Unit of Measure	CatPrice	Discount%	NetPrice
SLATE-810-LE-B	Single-Camera Mobile Law Enforcement Package - Single Slate 810 nm camera, SuperX III processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.	PIPS Technology	SLATE-810-LE-B	each	\$ 12,250	10%	\$ 11,025
SLATE-950-LE-B	Single-Camera Mobile Law Enforcement Package - Single Slate 950 nm camera, SuperX III processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.	PIPS Technology	SLATE-950-LE-B	each	\$ 12,250	10%	\$ 11,025
SLATE-810-LE-S	Two-Camera Mobile Law Enforcement Package - Two Slate 810 nm cameras, SuperX III processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.	PIPS Technology	SLATE-810-LE-S	each	\$ 14,400	10%	\$ 12,960
SLATE-950-LE-S	Two-Camera Mobile Law Enforcement Package - Two Slate 950 nm cameras, SuperX III processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.	PIPS Technology	SLATE-950-LE-S	each	\$ 14,400	10%	\$ 12,960
SLATE-810-LE-G	Three-Camera Mobile Law Enforcement Package - Three Slate 810 nm cameras, SuperX III processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.	PIPS Technology	SLATE-810-LE-G	each	\$ 16,550	10%	\$ 14,895
SLATE-950-LE-G	Three-Camera Mobile Law Enforcement Package - Three Slate 950 nm cameras, SuperX III processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.	PIPS Technology	SLATE-950-LE-G	each	\$ 16,550	10%	\$ 14,895
SLATE-810-LE-P	Four-Camera Mobile Law Enforcement Package - Four Slate 810 nm cameras, SuperX III processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.	PIPS Technology	SLATE-810-LE-P	each	\$ 18,700	10%	\$ 16,830
SLATE-950-LE-P	Four-Camera Mobile Law Enforcement Package - Four Slate 950 nm cameras, SuperX III processor, camera cable/connector pkg, GPS module, PAGIS software and dongle, PIPS ALPR/OCR Engine, Client/Server architecture, Camera Bracket Mount Assembly.	PIPS Technology	SLATE-950-LE-P	each	\$ 18,700	10%	\$ 16,830
PIPS-HW-LEM	obsolete	PIPS Technology		each		10%	
PIPS-HW-LEM-2	obsolete	PIPS Technology		each		10%	
PIPS-SW-PAGIS	PAGIS Law Enforcement In-car License Plate Capture and GUI software including the PIPS ALPR/OCR Engine - Licensed per processor unit (Includes USB dongle for software security)	PIPS Technology	PIPS-SW-PAGIS	per license	\$ 6,500	10%	\$ 5,850
PIPS-SW-BOSS	replaced by BOSS-ADMIN	PIPS Technology				10%	
PIPS-SW-BOSS - PRO	replaced by BOSS-ADMIN	PIPS Technology				10%	
BOSS-ADMIN	BOSS Back Office System Software for Law Enforcement. Provides PAGIS User Administration, Data Analysis / Mining, Inter-Agency Data Sharing, Database Management via MSDE, and data mapping. Administrator license only; Order user licenses separately (BOSS-5, BOSS-10, BOSS-25, BOSS-100)	PIPS Technology	BOSS-ADMIN	each	\$ 995	10%	\$ 896
BOSS-5	Block of 5 Concurrent User licenses BOSS Smart Client; Smart Client may be deployed on any number of PC's; licensing controls how many users may be logged into BOSS simultaneously.	PIPS Technology	BOSS-5	each	\$ 2,250	10%	\$ 2,025

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BOSS-10	Block of 10 Concurrent User licenses BOSS Smart Client; Smart Client may be deployed on any number of PC's; licensing controls how many users may be logged into BOSS simultaneously.	PIPS Technology	BOSS-10	each	\$ 3,500	10%	\$ 3,150
BOSS-25	Block of 25 Concurrent User licenses BOSS Smart Client; Smart Client may be deployed on any number of PC's; licensing controls how many users may be logged into BOSS simultaneously.	PIPS Technology	BOSS-25	each	\$ 7,000	10%	\$ 6,300
BOSS-100	Block of 100 Concurrent User licenses BOSS Smart Client; Smart Client may be deployed on any number of PC's; licensing controls how many users may be logged into BOSS simultaneously.	PIPS Technology	BOSS-100	each	\$ 25,000	10%	\$ 22,500
BOSS-MAP	Advanced mapping utility for BOSS using Microsoft LiveEarth	PIPS Technology	BOSS-MAP	each	\$ 795	10%	\$ 716
BOSS-SRVR	PIPS rack server hardware platform for use with the BOSS Back Office Software System for customer data storage and application functionality. Main server elements include Quad Core 2 GHz Processor configuration with 4 GB memory, 750 Gb Hard Drive and Windows Server 2003 OS. Includes 3 year service agreement from date of purchase.	PIPS Technology	BOSS-SRVR	each	\$ 5,250	10%	\$ 4,725
PIPS-SRVC-TECH	Non-Warranty/Maintenance Technical Telephone Support	PIPS Technology	PIPS-SRVC-TECH	per hour	\$ 70	10%	\$ 63
PIPS-SRVC-HWRP	Non-Warranty/Maintenance Hardware Repair (Replacement parts billed separately)	PIPS Technology	PIPS-SRVC-HWRP	per hour	\$ 80	10%	\$ 72
PIPS-SRVC-ENGR	Engineering Technical Telephone Support - typically required in situations where PIPS Technology is supporting the customer/integrator in the integration of PIPS products with 3rd party systems	PIPS Technology	PIPS-SRVC-ENGR	per hour	\$ 110	10%	\$ 99
PIPS-SRVC-FLDENGR	Field Engineering services priced on a per day basis (Travel and living expenses included)	PIPS Technology	PIPS-SRVC-FLDENGR	per day	\$ 1,800	10%	\$ 1,620
PIPS-SRVC-TRAIN	Product/Technology Training at a PIPS Technology facility (maximum of 5 attendees) - Travel and Living will be billed at cost if training is performed at the customer's site	PIPS Technology	PIPS-SRVC-TRAIN	per day (excl. travel)	\$ 1,500	10%	\$ 1,350
PIPS-SRVC-FE-MOBILE	Onsite Two-day Installation and Training Program for Mobile Installations (Travel and living expenses included)	PIPS Technology	PIPS-SRVC-FE-MOBILE	per vehicle	\$ 3,800	10%	\$ 3,420
PIPS-SRVC-MAINT-SYS	REPLACED BY PIPS-SRVC-MAINT-Mobile, PIPS-SRVC-MAINT-Spike, PIPS-SRVC-MAINT-SpikeHD, PIPS-RVC-MAINT-BOSS, PIPS-SRVC-MAINT-MobPlus	PIPS Technology				20%	
PIPS-SRVC-MAINT-Mobile	Annual maintenance cost for year #1 and #2 for the PIPS mobile vehicle system (Bronze, Silver, Gold or Platinum package)	PIPS Technology	PIPS-SRVC-MAINT-Mobile	per vehicle	\$ 2,000	20%	\$ 1,600
PIPS-SRVC-MAINT-Spike	Annual maintenance cost for year #1 and #2 for the PIPS Spike+ Fixed Camera ALPR System	PIPS Technology	PIPS-SRVC-MAINT-Spike	per camera	\$ 1,100	20%	\$ 880
PIPS-SRVC-MAINT-SpikeHD	Annual maintenance cost for year #1 and #2 for the PIPS SpikeHD High Resolution Fixed Camera ALPR System	PIPS Technology	PIPS-SRVC-MAINT-SpikeHD	per camera	\$ 1,900	20%	\$ 1,520
PIPS-SRVC-MAINT-BOSS	Annual maintenance cost for year #1 and #2 for the PIPS BOSS Software	PIPS Technology	PIPS-SRVC-MAINT-BOSS	as a percentage of total BOSS license fees	12%	20%	10%

PIPS- 10/09 PRICE LIST

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PIPS-SRVC-MAINT-MobPlus	Premium Annual maintenance offering for the PIPS mobile ALPR system for customers with 5 or more mobile ALPR systems deployed. The Premium package provides onsite service stock (one complete system - SupeRex ALPR microprocessor and PIPS camera set) for each five systems covered by the Premium maintenance program. Cost shown is the annual maintenance cost for year #1 and #2 for the PIPS mobile system (Bronze, Silver, Gold or Platinum package)	PIPS Technology	PIPS-SRVC-MAINT-MobPlus	per vehicle	\$ 2,850	20%	\$ 2,280
P372P-810-X-Y	Spike+ Integrated Camera/Processor Unit for Fixed Site ALPR Installations - Dual lens (color / infrared) camera assembly with infrared LED's @ 810 nm (with long hood), includes ALPR/OCR Engine and supporting software module. [Specify X as IR and Y as Color Overview lens focal lengths]. Includes support for the following optional components: compact flash onboard data storage module, integral GPRS modem, and integral wifi.	PIPS Technology	P372P-810-X-Y	each	\$ 11,000	10%	\$ 9,900
P372P-950-X-Y	Spike+ Integrated Camera/Processor Unit for Fixed Site ALPR Installations - Dual lens (color / infrared) camera assembly with infrared LED's @ 950 nm (with long hood), includes ALPR/OCR Engine and supporting software module. [Specify X as IR and Y as Color Overview lens focal lengths]. Includes support for the following optional components: compact flash onboard data storage module, integral GPRS modem, and integral wifi.	PIPS Technology	P372P-950-X-Y	each	\$ 11,000	10%	\$ 9,900
P382P-810-X-Y	SpikeHD High Resolution Integrated Camera/Processor Unit for Fixed Site ALPR Installations - Dual lens (color / hi-res infrared) camera assembly with infrared LED's @ 810 nm (with long hood), includes ALPR/OCR Engine and supporting software module. [Specify X as IR and Y as Color Overview lens focal lengths]. Includes support for the following optional components: compact flash onboard data storage module, integral GPRS modem, and integral wifi. Provides full lane coverage and ability to read multiple plates in the same field of view.	PIPS Technology	P382P-810-X-Y	each	\$ 19,000	10%	\$ 17,100
P382P-950-X-Y	SpikeHD High Resolution Integrated Camera/Processor Unit for Fixed Site ALPR Installations - Dual lens (color / hi-res infrared) camera assembly with infrared LED's @ 950 nm (with long hood), includes ALPR/OCR Engine and supporting software module. [Specify X as IR and Y as Color Overview lens focal lengths]. Includes support for the following optional components: compact flash onboard data storage module, integral GPRS modem, and integral wifi. Provides full lane coverage and ability to read multiple plates in the same field of view.	PIPS Technology	P382P-950-X-Y	each	\$ 19,000	10%	\$ 17,100
X3721001	Spike+ Single-camera Interface Box - NEMA 4 rated termination box for field installation of a Spike + camera system which includes P372 power supply, lightning protection circuitry and power/data cable assembly (50 ft).	PIPS Technology	X3721001	each	\$ 750	5%	\$ 713
X3721001-2	Spike+ Two-camera Interface Box - NEMA 4 rated termination box for field installation of two Spike + camera systems which including power supply, lightning protection circuitry and power/data cable assemblies (50 ft).	PIPS Technology	X3721001-2	each	\$ 975	5%	\$ 926
X3821001	SpikeHD Single-camera Interface Box - NEMA 4 rated termination box for field installation of a SpikeHD camera system which includes P382 power supply, lightning protection circuitry and power/data cable assembly (50 ft).	PIPS Technology	X3821001	each	\$ 750	5%	\$ 713

PIPS- 10/09 PRICE LIST

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X3821001-2	SpikeHD Two-camera Interface Box - NEMA 4 rated termination box for field installation of two SpikeHD camera systems including power supply, lightning protection circuitry and power/data cable assemblies (50 ft).	PIPS Technology	X3821001-2	each	\$ 975	5%	\$ 926
P372P-CF-1GB	Spike+ Optional Compact Flash module for local data storage/buffering of captured ALPR data - 1 GB data storage - Must be ordered in conjunction with the camera.	Compact Flash	P372P-CF-1GB	each	\$ 775	5%	\$ 736
P372P-CF-2GB	Spike+ Optional Compact Flash module for local data storage/buffering of captured ALPR data - 2 GB data storage - Must be ordered in conjunction with the camera.	PIPS Technology	P372P-CF-2GB	each	\$ 995	5%	\$ 945
P372P-CF-4GB	Spike+ Optional Compact Flash module for local data storage/buffering of captured ALPR data - 4 GB data storage - Must be ordered in conjunction with the camera.	PIPS Technology	P372P-CF-4GB	each	\$ 1,295	5%	\$ 1,230
P372P-MODEM	Spike+ Internal GPRS modem with integral antenna for use with customer secured cellular data service. Includes the internal modem, power supply unit, aerial and custom hood. - Must be ordered in conjunction with the camera.	PIPS Technology	P372P-MODEM	each	\$ 1,050	5%	\$ 998
P372P-WF	Spike+ Integral WiFi (802.11b) data communication module - Must be ordered in conjunction with the camera.	PIPS Technology	P372P-WF	each	\$ 1,200	5%	\$ 1,140
P372P-XXX	OBSOLETE	PIPS Technology				5%	
AP372WBCKT	Spike+ Wall Mount Bracket Kit	PIPS Technology	AP372WBCKT	each	\$ 135	5%	\$ 128
AP372PBCKT	Spike+ Pole Mount Bracket Kit - 9" maximum diameter	PIPS Technology	AP372PBCKT	each	\$ 115	5%	\$ 109
PIPS-HW-LPI	OBSOLETE	PIPS Technology				10%	\$ -
PIPS-HW-LPI-2	OBSOLETE	PIPS Technology				10%	\$ -
PIPS-HHMLPI	OBSOLETE	PIPS Technology				5%	\$ -
PIPS-SW-MLPI	OBSOLETE	PIPS Technology				10%	\$ -
PIPS-SW-MLPIBO	OBSOLETE	PIPS Technology				10%	\$ -
P362-810-X-Y	REPLACED BY SLATE-MCK-810	PIPS Technology				5%	\$ -
SLATE-MCK-810	Additional Camera Kit for the PIPS Mobile Law Enforcement System (to be applied to the PIPS Mobile Bronze, Silver or Gold mobile system packages). The additional camera kit includes an 810 nm Slate camera, camera cable/connector assembly and mounting bracket hardware.	PIPS Technology	SLATE-MCK-810	each	\$ 3,250	5%	\$ 3,088
SLATE-MCK-950	Additional Camera Kit for the PIPS Mobile Law Enforcement System (to be applied to the PIPS Mobile Bronze, Silver or Gold mobile system packages). The additional camera kit includes a 950 nm Slate camera, camera cable/connector assembly and mounting bracket hardware.	PIPS Technology	SLATE-MCK-950	each	\$ 3,250	5%	\$ 3,088
ACA3620002	OBSOLETE	PIPS Technology				5%	\$ -
ACA3620003	OBSOLETE	PIPS Technology				5%	\$ -
ACA3620004	OBSOLETE	PIPS Technology				5%	\$ -
SUPEREX	REPLACED BY SUPEREX-III	PIPS Technology				5%	\$ -
SUPEREX-III	SuperEx III ALPR Processor - Supports up to 4 dual lens Slate cameras - Used for both fixed and mobile applications	PIPS Technology	SUPEREX-III	each	\$ 7,250	5%	\$ 6,888
PIPS-TSMON	10.4 inch Touch Screen Monitor with internal speakers	Xenarc	1020TSV-S	each	\$ 895	5%	\$ 850
PIPS-GPS	GPS Module for the Law Enforcement Package	PIPS Technology	PIPS-GPS	each	\$ 295	5%	\$ 280

PIPS- 10/09 PRICE LIST

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PIPS-MDT-1	Mobile Data Terminal Pkg - includes an MDT PC with 1.8 GHz processor, 40 GB HDD, 1 GB RAM, Internal video capture card, Touchscreen monitor, Stylus pen, Rubberized Backlit Keyboard, Cigarette Lighter Adaptor. <i>Note: other options are available for the PIPS Mobile Data Terminal. Please consult the factory for available options and pricing.</i>	Motorola	HK1223A	each	\$ 6,350	5%	\$ 6,033
BOSS-ONYX	Interface Module for BOSS connectivity to Federal APD Onyx revenue system	PIPS Technology	BOSS-ONYX	each	\$ 12,995	10%	\$ 11,696
BOSS-ANALYTICS	Advanced analytics module for BOSS to include Facility, Convoy and Cohort Analytics. Facility analytic to allow for Alerts on Short Duration Visits and Cruising of Multiple Facilities. Convoy analytic identifies repeated patterns of vehicles across multiple facilities or sites as defined within BOSS. Cohort analytic identifies potential cohort of a known vehicle based on repeated sightings of vehicles in close proximity to the known vehicle across multiple points in time.	PIPS Technology	BOSS-ANALYTICS	each	\$ 14,500	10%	\$ 13,050
BOSS-WHITELIST	Whitelist module allows for whitelist support within BOSS and PAGIS to allow for simultaneous monitoring of known suspect vehicles (hotlist) as well as exceptions to a known list of permitted vehicles (whitelist).	PIPS Technology	BOSS-WHITELIST	each	\$ 5,500	10%	\$ 4,950
BOSS-ARCHIVAL	Archival utility that allows for BOSS users to export/archive large amounts of data from BOSS to .csv or .xls format for later use.	PIPS Technology	BOSS-ARCHIVAL	each	\$ 995	10%	\$ 896