

	<u>Item 1</u>	<u>Item 2</u>	<u>Item 3</u>	<u>Item 4</u>	<u>Item 5</u>	<u>Item 6</u>	<u>Item 7</u>
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities
A. CLOTH BINDING							
Discount per copy	10%-35%	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:							
N/A copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A
B. LIBRARY BINDING							
Discount per copy	10%-35%	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:							
N/A copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A
C. PAPERBACKS, QUALITY							
Discount per copy	10%-35%	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:							
N/A copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A
D. PAPERBACKS, MASS MARKET							
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:							
N/A copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A
N/A copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A
E. PREBOUND HARDBACKS							
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A

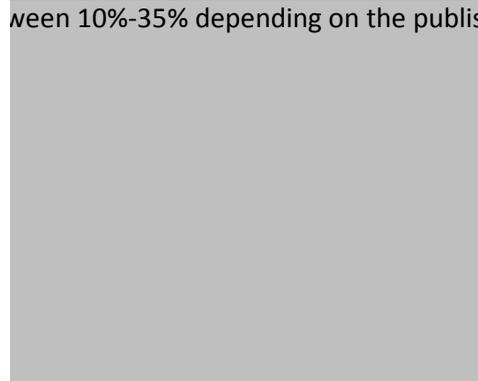
Volume Pricing-Price Breaks for Single Title:							
N/A copies	N/A						
N/A copies	N/A						

Additional Information

The discount range for Trade Items is based on the individual publisher's pricing structure List Price. Jefco Sales, Inc. will discount all purchased books to the School/Library price, which is betw

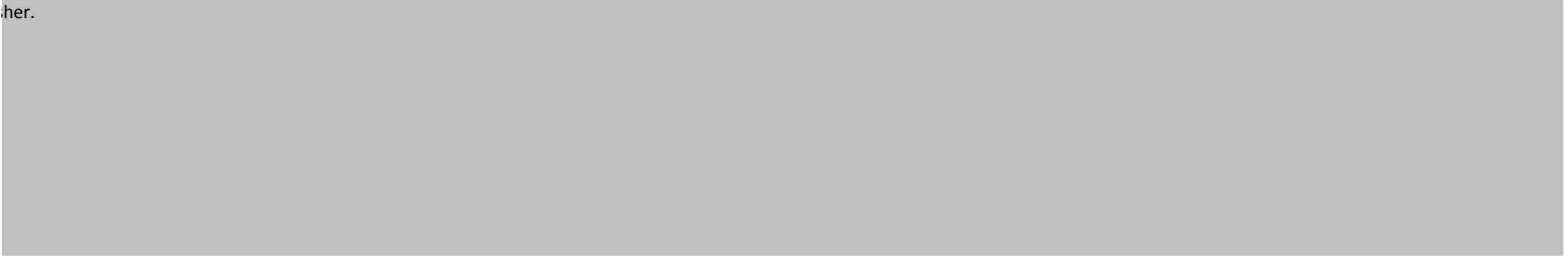
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ween 10%-35% depending on the publis

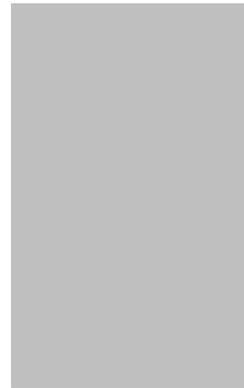


N/A									
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	<u>Item 1</u>	<u>Item 2</u>	<u>Item 3</u>	<u>Item 4</u>	<u>Item 5</u>	<u>Item 6</u>
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial
DISCOUNT FOR SINGLE UNIT						
Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A
Audio Visual Materials	N/A	N/A	N/A	N/A	N/A	N/A
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A
Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A
CD-ROM (fixed price only -- no online services)	N/A	N/A	N/A	N/A	N/A	N/A
CDs (music, audio, etc.)	N/A	N/A	N/A	N/A	N/A	N/A
eBooks (non-subscription based)	N/A	N/A	N/A	N/A	N/A	N/A
Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A
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Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A
Microcomputer Software (educational)	N/A	N/A	N/A	N/A	N/A	N/A
Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A
Slides	N/A	N/A	N/A	N/A	N/A	N/A
Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A
DVD's	N/A	N/A	N/A	N/A	N/A	N/A
Video Games	N/A	N/A	N/A	N/A	N/A	N/A
Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A
Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A
Other (please specify):	N/A	N/A	N/A	N/A	N/A	N/A

Additional Information

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 LOT 2 - NON-PRINT & OTHER







OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits		Kit includes packet, date due card, main entry card, shelf list card, spine label, subject card
	0.7	
Cataloging & Processing (including shelf-ready books)		Attached barcode and spine label with protectors and MARC records
	0.99	
Machine Readable Cataloging (MARC) Records		Included in above, or provided for free as a stand-alone product
	0	
Rebinding of Paperbacks		Not offered
	N/A	
Customized Reports		Included in Cataloging & Processing amount
	0	
Bibliographic Records		Included in Cataloging & Processing amount
	0	
Security Tape		Unattached. \$0.49 if Security Tape needs to be attached.
	0.39	
Barcode Label		Amount for additional (2+) barcodes. First barcode is included in Cataloging & Processing amount
	0.1	

Other:		
Other:		
Other:		
Other:		
Other:		

Additional Information

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ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	2.00%
\$10,000.00 - \$14,999.99	3.00%
\$15,000.00 - \$22,499.99	4.00%
\$23,500.00 - \$29,999.99	5.00%
\$30,000.00 - \$39,999.99	6.00%
\$40,000.00 - \$49,999.99	7.00%
\$50,000.00 - \$62,499.99	8.00%
\$62,500.00 - \$75,999.99	9.00%
\$76,000.00 - and above	9.00%

Other Discounts	Percentage Discount
Electronic Access Ordering	N/A
Prepayment Plan Discount	N/A
Deposit Account Discount	N/A
Approval Plan Discount	N/A
Please Explain:	

Additional Information

