

LOT 1 - IN-PRINT PUBLICATIONS

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
A. CLOTH BINDING																				
Discount per copy	18-38%	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	18-38%	18-38%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
B. LIBRARY BINDING																				
Discount per copy	18-38%	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	18-38%	18-38%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
C. PAPERBACKS, QUALITY																				
Discount per copy	18-38%	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	18-38%	18-38%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
D. PAPERBACKS, MASS MARKET																				
Discount per copy	18-38%	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	18-38%	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
E. PREBOUND HARDBACKS																				
Discount per copy	18-38%	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	18-38%	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.00
Volume Pricing-Price Breaks for Single Title:																				
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
_____ copies	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Additional Information
 Perma-Bound Books orders from several different publishers. Since the categories Trade, Non-Trade, etc. include books from many of these publishers, our discount will vary.
 Prices in Perma-Bound catalogs and on our website are pre-discounted up to 35% on all books. Under this New York State contract the authorized users will take an additional 3% off the catalog/website prices on any book they order.
 Books in Perma-Bound bindings are unconditionally guaranteed. If you are ever dissatisfied with a bid in our Perma-Bound binding, we will replace it.

LOT 2 - NON-PRINT & OTHER

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other: _____	Other: _____	Other: _____	Net Handling Charge
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
Audio Visual Materials	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
Books on DVD (Digital Files)	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
CD-ROM (fixed price only -- no online services)	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
CDs (music, audio, etc.)	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
eBooks (non-subscription based)	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
Encyclopedias (Digital Versions)	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	18-38%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
Laser Disc	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Microcomputer Software (educational)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Video Tapes (feature film, educational, etc.)	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
DVD's	1.00%	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	1.00%	1.00%	N/A	N/A	1.00%	N/A	N/A	N/A	N/A	N/A	N/A	\$0.00
Video Games	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other (please specify):	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Additional Information

Perma-Bound Books orders from several different publishers. Since the categories Trade, Non-Trade, etc. include books from many of these publishers, our discount will vary. Prices in Perma-Bound catalogs and on our website are pre-discounted up to 35% on all books. Under this New York State contract the authorized users will take an additional 3% off the catalog/website prices on any book they order.

All Non-Print products will receive an additional 1% off the catalog/website prices.

OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits	1.08	Attached Catalog Card Kit: includes card set (shelf list, subject, main entry, borrower's card) Pocket with date due grid and spine label
Cataloging & Processing (including shelf-ready books)	0	1 attached bar code and spine label at no charge
Machine Readable Cataloging (MARC) Records	0	Marc records are free. They can be sent by CD-ROM, e-Mail or Web Download
Rebinding of Paperbacks	0	Rebinding charge included in cost of book.
Customized Reports	0	There is no charge for any report.
Bibliographic Records	0	Bibliographic records are free.
Security Tape	0.5	Theft detection: 3M Tattle Tape, Checkpoint Detection Tags, or Teeny Beeper
Barcode Label	0.17	Attached bar code We offer the first bar code free
Other:	0.17	Reading Program Label
Other:	0.17	Book Presortment
Other:	2.45	Kapco on Publisher Cover
Other:	1.25	Calibri on Publisher Cover
Other:		

Additional Information

Processing is available for every title we offer.
All cataloging and processing is done in-house, by our own staff.

ADDITIONAL DISCOUNTS

Volume Price Breaks	Percentage Discount
\$5,000.00 - \$9,999.99	0.00%
\$10,000.00 - \$14,999.99	2.00%
\$15,000.00 - \$22,499.99	2.00%
\$23,500.00 - \$29,999.99	2-3%
\$30,000.00 - \$39,999.99	3.00%
\$40,000.00 - \$49,999.99	3.00%
\$50,000.00 - \$62,499.99	3.00%
\$62,500.00 - \$75,999.99	3.00%
\$76,000.00 - and above	3.00%

Other Discounts	Percentage Discount
Electronic Access Ordering	0.00%
Prepayment Plan Discount	0.00%
Deposit Account Discount	0.00%
Approval Plan Discount	0.00%
Please Explain:	
There is no charge or discount for any of these ordering or payment options.	

Additional Information

For orders of \$10,000 - \$24,999 we offer an additional 2%
 For orders of \$25,000 or more we offer another additional 1%