

LOT 1 - IN-PRINT PUBLICATIONS

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other:	Other: _____	Other: _____	Net Handling Charge
A. CLOTH BINDING																				
Discount per copy	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				0.00
Volume Pricing-Price Breaks for Single Title:																				
500-999 copies	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%				0.00
1000+ copies	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%				0.00
B. LIBRARY BINDING																				
Discount per copy	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				0.00
Volume Pricing-Price Breaks for Single Title:																				
500-999 copies	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%				0.00
1000+ copies	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%				0.00
C. PAPERBACKS, QUALITY																				
Discount per copy	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				0.00
Volume Pricing-Price Breaks for Single Title:																				
500-999 copies	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%				0.00
1000+ copies	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%				0.00
D. PAPERBACKS, MASS MARKET																				
Discount per copy	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				0.00
Volume Pricing-Price Breaks for Single Title:																				
500-999 copies	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%				0.00
1000+ copies	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%				0.00
E. PREBOUND HARDBACKS																				
Discount per copy	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				0.00
Volume Pricing-Price Breaks for Single Title:																				
500-999 copies	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%	3 to 46%				0.00
1000+ copies	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%	4 to 47%				0.00

Additional Information

Notes on Discounts Range: Advanced Educational Products offers deep discount pricing off publisher's list prices. AEP discounts generally average about 25-35 % off list price but may go to 45 % or more for certain trade books and quantities. For the purposes of this IFB, all prices will be the best discounts that AEP offers any customer, and will meet or exceed our commercial price in all cases. The average discount is expected to be 33% with FOB destination average 7%, this equates to an average of 40% off List. ACTUAL PER ITEM DISCOUNTS ARE DETERMINED BY THE DISCOUNT AEP IN TURN RECEIVES FROM THE PUBLISHER OR VENDOR OF CHOICE. A low discount percent is given for the very small percentage of titles in which we receive LOW DISCOUNT off the publisher's list price,(Examples AEP receives a 5% discount from the publisher, AEP will offer 2 % to NYS customer). There are no additional shipping or handling charges.

Notes on Volume Pricing: AEP is offering an additional 3% on top of the discount for volume 500-999 and an additional 4% for 1000+ copies. This additional percentage is added to the discount AEP in turn receives from the publisher. Example: AEP receives a discount of 38% from the publisher for 500 copies of a title, AEP is offering NYS Authorized user 32% for a single copy and will offer 35% for 500 copies of this title.

LOT 2 - NON-PRINT & OTHER

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17 a.	Item 17 b.	Item 17 c.	Item 18
	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Text Books	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Out of Print Books	Other:	Other: _____	Other: _____	Net Handling Charge
DISCOUNT FOR SINGLE UNIT																				
Audio Cassettes (music, educational, etc.)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Audio Visual Materials	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Books on DVD (Digital Files)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
CD-ROM (fixed price only -- no online services)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
CDs (music, audio, etc.)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
eBooks (non-subscription based)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Encyclopedias (Digital Versions)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Laser Disc	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Maps, Globes, Atlases Charts	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Microcomputer Software (educational)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Microform (microfiche and microfilm)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Slides	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Video Tapes (feature film, educational, etc.)	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
DVD's	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Video Games	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Sheet Music	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Musical Scores	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%	2 to 45%				\$0.00
Other (please specify):																				

Additional Information

Notes on Discounts Range: Advanced Educational Products offers deep discount pricing off publisher's list prices. AEP discounts generally average about 25-35 % off list price but may go to 45 % or more for certain trade books and quantities. For the purposes of this IFB, all prices will be the best discounts that AEP offers any customer, and will meet or exceed our commercial price in all cases. The average discount is expected to be 33% with FOB destination average 7%, this equates to an average of 40% off list. ACTUAL PER ITEM DISCOUNTS ARE DETERMINED BY THE DISCOUNT AEP IN TURN RECEIVES FROM THE PUBLISHER OR VENDOR OF CHOICE. A low discount percent is given for the very small percentage of titles in which we receive LOW DISCOUNT off the publisher's list price.(Examples AEP receives a 5% discount from the publisher, AEP will offer 2 % to NYS customer). There are no additional shipping or handling charges

OPTIONAL ANCILLARY SERVICES

Service	Amount Charged	Description
Catalog Kits	\$1.25/book	Includes MARC record, Main Entry Catalog Card, Book Pocket (attached), Book Card, Spine Label (attached), Barcode (attached)
Cataloging & Processing (including shelf-ready books)	\$1.05/book	Includes MARC record, Due Date Slip (attached), Spine Label (attached), Barcode Label (attached)
Machine Readable Cataloging (MARC) Records	\$0.35/title	
Rebinding of Paperbacks	\$7.50/book	Vinabind turns paperback title into hardcover/library binding
Customized Reports	No Charge	
Bibliographic Records	See MARC record pricing	
Security Tape	\$0.50/book	For 3M security strip application to book
Barcode Label	\$0.25/book	For label and attachment to book
Other: Mylar (for hardcover books with dustcovers)	\$1.05/book	
Other: Kapco , easy cover, (for paperbacks)	\$3.95	Protects paperbacks using self-adhesive, 1.5 mil, clear polyester book covers
Other: AEP Library Processing Services Pricelist		AEP provides many shelf-ready services, including cataloging and physical processing of books and multimedia to your requirements. These options allow you to save valuable time and expense readding materials for circulation. Upon request, we can provide details about services in the following areas:

Book Processing		
Spine Label	\$0.10	
Spine Label Attachment	\$0.15	
Barcode Label	\$0.10	
Barcode Label Attachment	\$0.15	
Book Pocket	\$0.10	
Book Pocket Attachment	\$0.15	
Book Card - 3"x 5" white card	\$1.05	
CD/DVD Book Pocket Attachment (self-adhesive pocket for accompanying)	\$1.75	
Reading Level Labels	\$0.10	
Reading Level Label Attachment	\$0.15	
Customized Classroom Label	\$0.18	
Classroom Label Attachment	\$0.22	
Book Pocket Label	\$0.25	

ADDITIONAL DISCOUNTS

	Percentage Discount
Volume Price Breaks	
\$5,000.00 - \$9,999.99	0.00%
\$10,000.00 - \$14,999.99	0.00%
\$15,000.00 - \$22,499.99	0.00%
\$23,500.00 - \$29,999.99	0.00%
\$30,000.00 - \$39,999.99	1.00%
\$40,000.00 - \$49,999.99	1.00%
\$50,000.00 - \$62,499.99	1.00%
\$62,500.00 - \$75,999.99	1.00%
\$76,000.00 - and above	1.00%

	Percentage Discount
Other Discounts	
Electronic Access Ordering	0.00%
Prepayment Plan Discount	0.00%
Deposit Account Discount	0.00%
Approval Plan Discount	0.00%
Please Explain:	

Additional Information

AEP Does Offer EDI Ordering