

**State of New York Executive Department**  
**Office Of General Services**  
**Procurement Services Group**  
**Corning Tower Building - 38th Floor**  
**Empire State Plaza**  
**Albany, New York 12242**  
**<http://www.ogs.state.ny.us>**

**SUPPLEMENTAL**

**CONTRACT AWARD NOTIFICATION**

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|                                 |          |   |
|---------------------------------|----------|---|
| <b>Title</b>                    | <b>:</b> | <b>Group 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT, DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS</b> |
| <b>Award Number</b>             | <b>:</b> | <b>11678-G (Replaces 3023-G)</b>  |
| <b>Contract Period</b>          | <b>:</b> | <b>February 1, 2001 - January 31, 2003</b>  |
| <b>Bid Opening Date</b>         | <b>:</b> | <b>August 29, 2000</b>  |
| <b>Date of Issue</b>            | <b>:</b> | <b>May 18, 2001</b>   |
| <b>Specification Reference:</b> |          | <b>As Incorporated Herein</b>   |

**Address Inquiries To:**

| <b>All State Agencies</b>              | <b>Non-State Agencies</b>                  |
|--|--|
| Name : James A. Gelston                | Name : Judy Gibbons                        |
| Title : Purchasing Officer I           | Title : Purchase Coordinator               |
| Phone : 518-474-6705                   | Phone : 518-474-6717                       |
| Fax : 518-474-1563                     | Fax : 518-474-2437                         |
| E-mail : james.gelston@ogs.state.ny.us | E-mail : customer.services@ogs.state.ny.us |

**Description**

|   |
|---|
| <p>Agilent Technologies/Heartstream line of Defibrillators including Automatic External (AED) Defibrillators.</p> |
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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND  
VASCULAR GRAFTS**

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| <b><u>CONTRACT #</u></b> | <b><u>CONTRACTOR &amp; ADDRESS</u></b>                                   | <b><u>TELEPHONE #</u></b>  | <b><u>FED.IDENT.#</u></b> |
|--------------------------|--|--|---------------------------|
| PC57844                  | AGILENT TECHNOLOGIES, INC.<br>2401 4th Ave. Ste 500<br>Seattle, WA 98121 | 800/263-3342<br>206/664-5000<br>Anita Rodgers<br>Fax: 206/664-2000<br>Email: Anita_Rodgers@agilent.com<br>Website: www.agilent.com | 770518772                 |

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. PRODUCT WHICH DOES NOT COMPLY WITH THE SPECIFICATIONS OR IS OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**NOTE TO AGENCY:**

The letters SB listed under the Contract Number indicate the contractor is a small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of Award 11678-G issued February 27, 2001 shall apply to this Supplemental Award. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**OVERLAPPING CONTRACT ITEMS:**

**Similar products can be obtained from Agilent Technologies listed herein and Laerdal Medical Corp. shown an Award No. 11678-G issued February 27, 2001. Please review to determine the selection that best meets your program requirements and maintain a procurement record documenting the basis for this selection.**

**PRICE:**

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

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LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES

Product Line: AGILENT TECHNOLOGIES, INC.

Note: Agilent may offer additional discounts for high-volume purchases.

| <u>Description</u>                   | <u>Product #</u> | <u>NY State Contract Price</u> |
|--------------------------------------|------------------|--------------------------------|
| Data Card Tray for FR2 series        | M3853A           | \$ 7.11                        |
| Data Card & Tray for FR2 series      | M3854A           | \$ 62.41                       |
| Wall Mount for Heartstream AED       | M3857A           | \$ 62.41                       |
| Heartstream FR2 w/ECG                | M3860A           | \$ 2,757.10                    |
| Heartstream FR2, no ECG              | M3861A           | \$ 2,468.75                    |
| Battery, Long Life LiMN02 - FR2      | M3863A           | \$ 154.05                      |
| Training & Admin Pack for FR2        | M3864A           | \$ 158.00                      |
| Carrying Case for Heartstream FR2    | M3868A           | \$ 110.60                      |
| Flash Card to PCMCIA Adapter         | SDCF-05          | \$ 23.70                       |
| Defibrillation Pads, 2-pack (2 pair) | DP2              | \$ 47.40                       |
| Defibrillation Pads, 6-pack (6 pair) | DP6              | \$ 122.45                      |
| QUIK-COMBO Elec. Adapter             | 05-10000         | \$ 23.70                       |
| CodeRunner User's Guide              | 52101            | \$ 15.80                       |
| ForeRunner User's Training Video     | 101              | \$ 15.80                       |
| Defib. & AED Use Booklet (10/pkg)    | DB               | \$ 23.70                       |
| Zoll Med. Corp. Elec. Adapter        | 05-10100         | \$ 23.70                       |
| HP Electrode Adapter                 | 05-10200         | \$ 23.70                       |
| AED Trainer, non-shocking            | 07-10801         | \$ 256.75                      |
| AED Training Pads, 1 set             | 07-10900         | \$ 15.80                       |
| AED Training Carrying Case           | 07-11000         | \$ 19.75                       |
| Charger for FR 2 Training & Admin.   | M3855A           | \$ 98.75                       |
| Carry Case, Yellow, Waterproof Shell | YC               | \$ 158.00                      |
| Battery Pack, ForeRunner             | BT1              | \$ 88.50                       |
| Carry Case, ForeRunner               | HC               | \$ 123.90                      |
| FR1 Data Card, 15min ECG/Ev.         | ER1              | \$ 137.18                      |
| FR1 Data Card, 30min ECG/Ev.         | EC1              | \$ 181.43                      |
| Data Card; 26min ECG & Voice         | VCI              | \$ 269.93                      |
| Data Card Patient Labels (50/bx)     | LB               | \$ 13.28                       |
| Training Card for ForeRunner         | 04-10400         | \$ 225.68                      |
| Set Up Card for ForeRunner           | 04-10500         | \$ 225.68                      |
| ForeRunner User's Guide              | 07-10001         | \$ 17.70                       |
| ForeRunner Quick Ref. Card           | 51201            | \$ 4.43                        |
| Training Card User's Guide           | 53101            | \$ 17.70                       |
| Using the FR1 Biphasic AED           | FB               | \$ 26.55                       |
| ForeRunner Training Program          | FR200            | \$ 43.37                       |

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LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES (cont'd)

Product Line: AGILENT TECHNOLOGIES, INC. (cont'd)

| <u>Description</u>   | <u>Product #</u> | <u>NY State Contract Price</u> |
|--|------------------|--------------------------------|
| Fast Response Kit  | 68-PCHAT         | \$ 29.23                       |
| Includes 2 Pairs of nitrile gloves, pocket mask, scissors, razor, & paper towel in an easy to carry pouch that attaches to the AED case.   |                  |                                |
| Data Card Reader   | M38524A          | \$118.50                       |
| For use with the FR2 Data Card and a Personal Computer - used to access data in conjunction with the free CodeRunner Web Express web site at <a href="http://www.agilent.com/healthcare/heart">www.agilent.com/healthcare/heart</a> .                    |                  |                                |
| AED Cabinet - Semi-recessed  | PFE7023D         | \$291.51                       |
| AED Cabinet - Surface Mount  | PFE7024D         | \$276.50                       |
| AED Wall Sign  | M3858A           | \$ 25.28                       |
| Plastic, 2 sided sign - 7" x 10" with rounded corners and attachments. Shows AED location.   |                  |                                |
| Secure-Pull Seal for Wall Mount<br>(10-Pack)   | M3859A           | \$ 7.90                        |
| Plastic ties used in conjunction with Product #(M3857A - AED Wall Mount) to secure the AED case to the mount.  |                  |                                |
| CodeRunner Web   | M3831A           | \$1,023.05                     |
| Client software application for use with the FR2 AED and FR2 AED Data card. Use of the product allows access via a server to more extensive data management, user management collection and reporting features than are available via the free web site. |                  |                                |
| Stand-alone Version of CodeRunner<br>(WebExpress (Disk)  | M3833A           | \$ 70.31                       |
| Product for use with the FR2 AED Data card - allows the user NOT to have internet access to download information from the data card.   |                  |                                |
| User's Guide, FR2 AED  | M3860-91900      | \$ 15.80                       |
| Quick Reference Card, FR2 AED  | M3860-97800      | \$ 3.95                        |
| Reference Guide for Training & Admin.<br>Pack, FR2   | M3864-90001      | \$ 15.80                       |
| Training Program, FR2 (VHS/NTSC)   | M3860-89100      | \$ 38.71                       |

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LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES (cont'd)

Product Line: AGILENT TECHNOLOGIES, INC. (cont'd)

Manufacturer: Agilent Technologies, Inc.

Guaranteed Delivery: 30 Days A/R/O

Contractor accepts the New York State Procurement Card for orders up to \$2,500.00. No additional discount is offered when using the NYS Procurement Card.

Person or persons to contact for expediting New York State contract orders:

Name: Mr. Paul Stoddard

Title: District Representative

Toll Free Telephone Number: 800/515-5665 ext. 9872

Toll Free Fax Number: 800/515-5665 ext. 9872

Email address: paul\_stoddard@agilent.com

For emergencies, please call Customer Service, Telephone Number: 800/263-3342.  
Customer Service is available 24 hours, 7 days/week.

**CONTRACTOR: AGILENT TECHNOLOGIES, INC.**