

Value Added Reseller (VAR) List

Please Note: State Agencies/Authorized users are allowed to issue Purchase Orders for PT63201 to the aforementioned Value Added Resellers (VARs). These Purchase Orders are for Products Only. No services (Installation, Systems Integration, and/or Maintenance) may be performed under PT63201 by any of the Value Added Resellers. Authorized Users are encouraged to seek quotes from multiple VARs and Contract Holders and to negotiate for lower pricing as the pricing is “Not to Exceed” Pricing.

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Anixter Inc		
Address:	325 Washington Ave Ext		
	Albany NY 12205		
Federal ID #:	36-2361285		
Contract Administrator Name:	Paul Mentzer		
Title:	State & Local Gov. Dir.		
Telephone Number:	800-821-2115 xt 36515		
E-mail:	Paul.mentzer@anixrer.com		
FAX:	224-521-4011		
Orders Placed Directly with Contractor	Orders Placed Directly with VAR ☒		
Contract “Toll” Free Support Number:	800-423-4249	Guaranteed Product Delivery Timeframe:	<u> 30 </u> days ARO

Value Added Reseller/Distributor Information	
Company Name:	A+ Technology Solutions, Inc.
Address:	1490 N. Clinton Ave.
NYS Vendor ID #	1100005450
Federal ID #:	11-3388778
Contract Administrator Name:	David Antar
Title:	
Telephone Number:	631-969-2600
E-mail:	david@aplus-edu.com
FAX:	631-969-2400

Value Added Reseller/Distributor Information	
Company Name:	Adirondack Cabling, Inc.
Address:	10 Petra Lane
	Albany, NY 12205
NYS Vendor ID #	1000007019
Federal ID #:	14-1686851
Contract Administrator Name:	David Womer
Title:	President
Telephone Number:	518-452-0124
E-mail:	dwomer@adirondackcabling.com
FAX:	518-452-0126

Value Added Reseller/Distributor Information	
Company Name:	Audio Video Corporation
Address:	213 Broadway
	Albany, NY 12204
Federal ID #:	14-1426006
Contract Administrator Name:	Scott Van Roy
Title:	Director of Business Development
Telephone Number:	518-449-7213
E-mail:	vanroy@audiovideocorp.com
FAX:	518-449-1205

Value Added Reseller/Distributor Information	
Company Name:	Alliance Systems Integrators, Inc.
Address:	17 Dupont Street Suite 2
	Paninview, NY 11803
NYS Vendor ID #	1100058556
Federal ID #:	20-3268830
Contract Administrator Name:	Thomas Palermo
Title:	President
Telephone Number:	516-249-0098
E-mail:	tpalermo@alliancesi.net
FAX:	516-249-1057

Value Added Reseller/Distributor Information	
Company Name:	Argent Associates, Inc
Address:	140 Fieldcrest
	Edison, NJ 08837
NYS Vendor ID #	1000044523
Federal ID #:	22-3640982
Minority.Women Owned or Small Business Indicate M, W, or S	WMBE
Contract Administrator Name:	Joyce Hart
Title:	Business Operations VP
Telephone Number:	732-512-9009
E-mail:	jhart@argentassociates.com
FAX:	731-512-9459

Value Added Reseller/Distributor Information	
Company Name:	Buffalo Security and Fire Company
Address:	PO Box 823
	Buffalo, NY 14207
NYS Vendor ID #	1100058621
Federal ID #:	27-4687480
Contract Administrator Name:	Michael Zwelling
Title:	Dir of Sales & Engineering
Telephone Number:	716-870-1604
E-mail:	mzwelling@buffalosecurityfire.com
FAX:	716-874-0203

Value Added Reseller/Distributor Information	
Company Name:	Calculator & Computer Center, Inc
Address:	555 Theodore Fremd Ave Suite B 102 Rye, NY 10580
NYS Vendor ID #	
Federal ID #:	13-3023762
Contract Administrator Name:	Chas A. Borrelli
Title:	Vice President
Telephone Number:	(914) 967-1200 ext 203
E-mail:	cborrelli@ccccomputer.com
FAX:	(914) 967-2279

Value Added Reseller/Distributor Information	
Company Name:	Camelot Communications dba Coranet
Address:	2 Washington Street New York, NY 10004
Federal ID #:	22-2866196
Contract Administrator Name:	Kevin O'Brien
Title:	Director
Telephone Number:	212 635 2680
E-mail:	kobrien@coranet.com
FAX:	212 635 2774
Reseller Qualifying Criteria:	Manufacturer Certified

Value Added Reseller/Distributor Information	
Company Name:	CDL Underground Specialist, Inc
Address:	P.O. Box 1098 Commack, NY 11725
NYS Vendor ID #	
Federal ID #:	01-0604272
Contract Administrator Name:	Chris Avruzzo
Title:	President
Telephone Number:	631-439-9860
E-mail:	cabruzzo@cdlutilities.com
FAX:	631-439-9860

Value Added Reseller/Distributor Information	
Company Name:	Centennial Security Integration
Address:	48-02 25 th Ave. Suite 406 Astoria, NY 11103
Federal ID #:	20-1607563
Contract Administrator Name:	Karl Meyer
Title:	
Telephone Number:	718-728-1768
E-mail:	kmeyer@csi-security.us
FAX:	718-721-2358
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name:	Computerized Inventory Concepts, Inc. d/b/a Integrated Systems
Address:	7588 Main Street-Fishers Victor, NY 14564
NYS Vendor ID #	1000039701
Federal ID #:	161206834
Minority.Women Owned or Small Business Indicate M, W, or S	SBE
Contract Administrator Name:	Mark Hamilton
Title:	President
Telephone Number:	585-924-8670
E-mail:	markh@integratednet.com
FAX:	585-924-8842

Value Added Reseller/Distributor Information	
Company Name:	Contemporary Computer Services, Inc.
Address:	200 Knickerbocker Avenue Bohemia, NY, 11716
NYS Vendor ID #	1000000513
Federal ID #:	11-2339385
Minority.Women Owned or Small Business Indicate M, W, or S	SBE
Contract Administrator Name:	Jaime Aspromonte
Title:	Partner relations
Telephone Number:	631-218-5266
E-mail:	aspromonte@ccsinet.com
FAX:	

Value Added Reseller/Distributor Information	
Company Name:	Consolidated Technologies
Address:	10 Midland Ave Port Chester, NY 10573
NYS Vendor ID #	1000019969
Federal ID #:	133951711
Contract Administrator Name:	Ben Schoolsky
Title:	VP of Sales
Telephone Number:	914-935-6070
E-mail:	bschoolsky@consoltech.com
FAX:	

Value Added Reseller/Distributor Information	
Company Name:	Digital Surveillance Solutions, Inc.
Address:	2727 Broadway Street, Suite 4 Buffalo, NY 14227
NYS Vendor ID #	1000008549
Federal ID #:	20-0886315
Minority.Women Owned or Small Business Indicate M, W, or S	SBE
Contract Administrator Name:	Michael Blumenson
Title:	President
Telephone Number:	716-597-0369
E-mail:	mikeb@dssvideo.com
FAX:	518-452-0126

Value Added Reseller/Distributor Information	
Company Name:	DynTek
Address:	12 Metro Park Rd Suite 206 Albany, NY 12205
NYS Vendor ID #	
Federal ID #:	13-4067484
Contract Administrator Name:	Denise Leonard
Title:	
Telephone Number:	518-207-3402
E-mail:	Denise.leonard@dytek.com
FAX:	518-207-3439

Value Added Reseller/Distributor Information	
Company Name:	ePlus Technology
Address:	13595 Dulles Technology Drive Herndon, VA 20171
NYS Vendor ID #	1000032149
Federal ID #:	541904151
Contract Administrator Name:	Darren Raiguel
Title:	National Vice President, Public Sector Sales
Telephone Number:	610-495-1266
E-mail:	draiguel@eplus.com
FAX:	610-495-1208

Value Added Reseller/Distributor Information	
Company Name:	International Business Machines
Address:	80 State Street Albany, NY
NYS Vendor ID #	1000008751
Federal ID #:	13-0871985
Contract Administrator Name:	Anthony Testa
Title:	Solution Manager
Telephone Number:	732 233-5349
E-mail:	atesta@us.ibm.com
FAX:	

Value Added Reseller/Distributor Information	
Company Name:	Kratos Public Safety & Security Solutions, Inc
Address:	17-01 Politt Drive Fairlawn, NJ 07410
NYS Vendor ID #	
Federal ID #:	33-0896808
Minority.Women Owned or Small Business Indicate M, W, or S	
Contract Administrator Name:	Robert Cartalemi
Title:	Contracts Manager
Telephone Number:	(201) 794-6500 Ext. 3088
E-mail:	robert.cartalemi@kratos-hbe.com
FAX:	(201) 794-8341

Value Added Reseller/Distributor Information	
Company Name:	LanRover Network Services
Address:	85 S Snedecor Ave Bayport, NY, 11705
Federal ID #:	82-0560550
Contract Administrator Name:	Richard Sallustro
Title:	President
Telephone Number:	631-576-5847
E-mail:	rich.sallustro@lanrover.net
FAX:	631-868-3743
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name:	Macro Digital Technology Corp.
Address:	211-2 Knickerbocker Avenue
NYS Vendor ID #	1000044299
Federal ID #:	20-2097049
Minority.Women Owned or Small Business Indicate M, W, or S	SBE
Contract Administrator Name:	Peter Kaczinski
Title:	President
Telephone Number:	631-938-1600
E-mail:	pkaczinski@macrodigital.com
FAX:	631-938-1462

Value Added Reseller/Distributor Information	
Company Name:	NCC Systems Inc
Address:	6738 State Hwy 56 PO Box 670 Pottsdam, NY 13676
Federal ID #:	16-1161663
Contract Administrator Name:	Chad Fayette
Title:	General Manager
Telephone Number:	315-265-4777
E-mail:	Chad.fayette@nccsystems.com
FAX:	315-265-8068
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name:	NCD COMMUNICATIONS, INC.
Address:	103 BRIDGE ROAD ISLANDIA, NY 11749
Federal ID #:	11-3363073
Contract Administrator Name:	JAMES C. DIANGELO
Title:	PRESIDENT
Telephone Number:	(631) 724-3955
E-mail:	jd#ncdcom.com
FAX:	(631) 863-0708
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name:	Networked Educational Technologies dba CSDNET
Address:	874 Montauk Highway Bayport, NY 11705
NYS Vendor ID #	1100008294
Federal ID #:	113410788
Contract Administrator Name:	Richard Sallustro
Title:	President
Telephone Number:	631-924-7474
E-mail:	sallustro@csdnet.net
FAX:	631-924-7475

Value Added Reseller/Distributor Information	
Company Name:	Open Systems Integrators, Inc.
Address:	1232 Loudon Road Cohoes, NY 12047
Federal ID #:	22-3692843
Contract Administrator Name:	Scott Niles
Title:	General Manager
Telephone Number:	518-786-5180
E-mail:	sniles@osicorp.net
FAX:	518786-5181
Reseller Qualifying Criteria:	CCTV and Access Control solutions integrator

Value Added Reseller/Distributor Information	
Company Name:	Professional Tradesmen Inc.
Address:	235 Harrison Street Syracuse, NY 13202
NYS Vendor ID #	1100017868
Federal ID #:	16-1567086
Contract Administrator Name:	Shannon O'Conner
Title:	President
Telephone Number:	315-317-5254
E-mail:	Shannon@protradeus.com
FAX:	315-474-0915

Value Added Reseller/Distributor Information	
Company Name:	R-Options, Inc.
Address:	450 Moul Road Hilton, NY 14468
NYS Vendor ID #	1100041508
Federal ID #:	45-2303777
Minority.Women Owned or Small Business Indicate M, W, or S	W/SBE
Contract Administrator Name:	Randy DeVos
Title:	President
Telephone Number:	585-366-4125
E-mail:	randyd@roptionsinc.com
FAX:	585-486-1486

Value Added Reseller/Distributor Information	
Company Name:	R&J Telecom
Address:	38 Dassault Drive Latham, NY 12110
NYS Vendor ID #	
Federal ID #:	20-4518651
Contract Administrator Name:	Maribel Martinez-Bradwell
Title:	President
Telephone Number:	518-785-7803
E-mail:	mbradwell@rj-telecom.com
FAX:	

Value Added Reseller/Distributor Information	
Company Name:	Siemens Industry Inc
Address:	8 Fernwood Road Florham Park NJ 07932
Federal ID #:	
Contract Administrator Name:	Steve Alpert
Title:	NBDM- Federal gov
Telephone Number:	2016755099
E-mail:	steven.alpert@siemens.com
FAX:	866.223.3754
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name:	Stanley Convergent Security Solutions, Inc.
Address:	40 Gardenville Parkway West West Seneca, NY 14224
Federal ID #:	35-1842918
Contract Administrator Name:	Michael Jaworowski
Title:	Vice President –Area Sales North
Telephone Number:	203-888-3547
E-mail:	Michael.jworowski@sbdinc.com
FAX:	

Value Added Reseller/Distributor Information	
Company Name:	Surveillance Systems Integration, Inc
Address:	4465 Granite #700 Rocklin, CA 95677
Federal ID #:	73-1635063
Contract Administrator Name:	Michael T. Flowers
Title:	President
Telephone Number:	800-508-6981
E-mail:	sales@ssicctv.com
FAX:	916-771-7297
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name:	Systems Management Planning, Inc.
Address:	125 Wolf Rd Suite 402 Albany, NY 12205
Federal ID #:	16-1545953
Contract Administrator Name:	Dan Crist
Title:	CFO
Telephone Number:	518-435-0800
E-mail:	dcrist@smp-corp.com
FAX:	518-435-0808

Value Added Reseller/Distributor Information	
Company Name:	Technology Integration Group
Address:	201 W 7 th St Richmond VA 23224
Federal ID #:	95-3825596
Contract Administrator Name:	Georgia Vasilion
Title:	Dir. Public Sector
Telephone Number:	310-320-4934 x 4962
E-mail:	Georgia.Vasilion@tig.com
FAX:	310-320-4646
Reseller Qualifying Criteria:	Minority Company

Value Added Reseller/Distributor Information	
Company Name:	Tomex Electronics
Address:	22-62 45 th St Astoria Queens 11105
Federal ID #:	11-3122941
Contract Administrator Name:	Julian Tomici
Title:	Contract Administrator
Telephone Number:	(718) 314-1468
E-mail:	jptomici@gmail.com , jptomici@tomexelectronics.com
FAX:	
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name:	Wells Communications, Inc
Address:	4338 Route 22 Plattsburgh, NY 12901
NYS Vendor ID #	1000006741
Federal ID #:	14-1483745
Minority.Women Owned or Small Business Indicate M, W, or S	SBE
Contract Administrator Name:	Ed Kehn Jr.
Title:	
Telephone Number:	(518) 561-6266
E-mail:	edkehrjr@wellscomm.com
FAX:	(518) 561-6619