

## Subcontracting

Stratagem Security Systems, Inc. is often called upon for turnkey Security Systems & Solutions. This may include additional work that is outside of Stratagem Security Inc. Systems, Inc.'s expertise but integral to the overall solution.

Examples of this include but are not limited to the following:

- Providing a Split Air Conditioning system to keep equipment running at proper operating temperature.
- Heating, ventilating, air conditioning (HVAC) specialists to install, modify, and/or furnish material for HVAC systems including, but not limited to, building management controls, fan control, smoke control, smoke/fire dampers, ductwork, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, soffits, painting, patching, trenching, glazing, fabrication of concrete islands for gate operators and etc. as necessary
- Specialized IT support
- Provide proper lighting for cameras to operate.
- Hiring a tree contractor to trim or remove trees to allow for optimum required camera views

Under the aforementioned circumstances, Stratagem Security Systems, Inc. is permitted under Group PT65393 to undertake the following procedures to ensure, both a competitive procurement, lowest cost, and the best services for authorized users to complete a turnkey security system:

Whenever a sub-contractor is used Stratagem Security Systems, Inc. solicits three bids for all jobs anticipated to be over \$15,000 in cost. Stratagem Security Systems, Inc.'s list of sub-contractors will include their years in business, basic description of work provided and the regions that they conduct their work. As with the past contract and consistent with all other contracts that Stratagem Security Systems, Inc. has with NYS the fee for these services will be cost plus 25%.

This includes expenses to develop and manage project/contractor milestones, progress billing and field verification of labor quality. It also includes the following:

1. Stratagem Security Systems, Inc. takes full ownership of the project from cradle to grave insuring that the end user gets the best integration possible. This also allows the NYS customer a single point of contact instead of being tasked with managing multiple trades at one time.
2. Stratagem Security Systems, Inc. works with the NYS customer and usually their consultant to review all the Plans and Specifications.
3. Stratagem Security Systems, Inc. will work with the Engineers and Consultants to clarify any issues with the Plans and Specifications.
4. Stratagem Security Systems, Inc. will then bid the project to three reputable contractors. This usually includes a pre-bid meeting and a walkthrough of the facility.
5. Stratagem Security Systems, Inc. then reviews all Contractor bids and will oversee the selection of a qualified and competent contractor.

6. Stratagem Security Systems, Inc. will arrange and attend a kick off meeting with their contractor and the facility.

7. Stratagem Security Systems, Inc. will oversee that all the specific standards and requirements of the State Customer are followed.

8. Stratagem Security Systems, Inc. will oversee ALL aspects of the project.

9. Stratagem Security Systems, Inc. will work to ensure at project completion that the contractors punch list is not dragged out, that the facility can assume normal operations without the ongoing, never ending punch list work.

Stratagem will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, Stratagem will attach a copy of the subcontractors' invoice, with our fee clearly noted, when applying for payment.

**Stratagem Security, Inc. List of Subcontractors:**

| <b>Name of Company</b>  | <b>Scope of Work</b>                      | <b>Regions</b> |
|---|---|----------------|
| H&L Electric, Inc.<br>41-11 28th Street<br>Long Island City, NY 11101                           | Licensed Electrician                      | Regions 1-3    |
| N.D. Eryou, PhD, P.E, -<br>Consulting Engineer<br>909 10th St South, # 105<br>Naples, Fl. 34102 | Professional Engineer<br>registered in NY | Regions 1-3    |