

HOW TO USE SI TECHNOLOGIES, INC.'S SUBCONTRACTORS

SI Technologies, Inc. is often requested to provide services within the scope of an installation which is outside of our expertise but is integral to the overall solution. In these instances we will utilize the specialized expertise of our authorized Subcontractors.

These subcontracted services include the following:

- Locksmiths to install door hardware
- Electricians to provide high and low voltage cabling and connections
- Detention equipment construction and installation
- General construction
- Structured cabling and IT infrastructure

SI Technologies, Inc. will provide these services as part of the total solution at cost plus a 25% mark-up of the subcontractors invoice.

SI Technologies will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors who can provide the highest quality and best services for the project.

In doing so, SI Technologies will act as the single point of contact for the authorized user. SI Technologies will take full ownership of the installation including the warranty provisions as set forth in the contract and will oversee all aspects of the project as it relates to our scope of work including that of the subcontractor.

Subcontractors will provide services on a fixed price/lump sum basis or time and materials, and will be required to meet current prevailing wage mandates for their respective trade.

SI Technologies will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, SI Technologies will attach a copy of the subcontractors' invoice upon customer's request, with our fee clearly noted, when applying for payment.

This fee includes direct expenses to manage the subcontractor including, but not limited to:

- Developing a scope of work.
- Procuring subcontracting services including walkthrough's as necessary.
- Managing project documents - (time sheets, certified payroll, etc.)
- Coordinating project activity between trades.
- Overseeing all aspects of the installation to ensure projects are completed in a timely manner

SI TECHNOLOGIES, INC. LIST OF SUBCONTRACTORS:

Comalli Electric 18 Walker Way, Section 5 Albany NY 12205	Electrical/Wiring/Cabling	Statewide
O'Connell Electric Co. 830 Phillips Road Victor, NY 14564	Electrical/Wiring/Cabling	Statewide
Security By Design 155 Sullivan Lane Westbury, N.Y. 11590	Security Integrator	Statewide
Maximum Security 3 Schoolhouse Lane Road Waterford, NY 12188	Detention Equipment Installation	Statewide
Working Knowledge 701 Seneca Str., Suite 140 Buffalo, NY 14210	Structured cabling and IT infrastructure	Regions 5-8
Tetreault Security Services 365 Chili Riga Townline Road Churchville, NY 14428	Locksmithing and Security equipment installer	Regions 5-8
ARC & Comm. (MWBE) 790 East Delavan Ave Buffalo, NY 14215-3041	Electrical/Electronic Services Security and Access Control Services Specialized Systems Computer Network Services	Statewide
Wire Works Busines Services, Inc. 155 Sullivan Lane, 2nd FL Westbury, NY 11590	Cable Wiring	Statewide
James I. Johnson, P.E. PO Box 1791 Buffalo, NY 14226-7791	Consultant/Engineer	Statewide
M&M Improvement Services, Inc. 54 Niagara Street Buffalo, NY 14201	Carpentry / Interior finishes / General Construction / Low voltage cable installation / CCTV and security systems installation	Statewide