

## **HOW TO USE JOHNSON CONTROLS, INC. SUBCONTRACTORS:**

As a Security Systems and Solutions provider, Johnson Controls Inc. is often responsible for the complete turnkey solution. Occasions for which JCI chooses to subcontract services outside of our core business to meet customer need, include but may not be limited to:

- Heating, ventilating, air conditioning (HVAC) specialists to install, modify, and/or furnish material for HVAC systems including, but not limited to, building management controls, access, digital video management & access systems, fan control, smoke control, smoke/fire dampers, ductwork, etc. as necessary.
- Mechanical & electrical contractors to install, modify, and/or furnish material for electrical & mechanical systems including, but not limited to, raceway, cabling (fiber), line voltage supply, control wiring, trenching, duct banks, water meters, steam meters, natural gas (utility) meters, variable frequency drives, etc. as necessary.
- General contractor specialists to install, modify, and/or furnish material for structural changes, soffits, painting, patching, etc. as necessary.
- Locksmiths to install, modify, and/or furnish material including, but not limited to, door strikes, door closures, etc. as necessary.
- Providing Split Air Conditioning or localized AC systems to keep equipment running at proper operating temperature.

Johnson Controls is permitted under the Security Systems & Solutions procurement contract (NYS Centralized Contract #PT63103) to utilize subcontracting services. Johnson Controls will work in conjunction with the authorized user to ensure the utilization of qualified subcontractors who can provide professional quality installation at competitive pricing to meet the project requirements.

To do so, Johnson Controls will act as the single point of contact for the authorized user and takes full ownership of the installation including warranty provisions as set forth in the NYS Centralized contract. As with any other NYS customer, Johnson Controls will oversee all aspects of the project as it relates to our scope of work, including that of the subcontractor's.

Johnson Controls will offer these services at a fee not to exceed cost plus 25% of the subcontractor's invoice. Subcontractors will provide services on a fixed price/lump sum or time & material estimate basis, depending on customer requirements, and will be required to meet current prevailing wage mandates for their respective trades.

Johnson Controls will demonstrate the cost of these services by submitting the original subcontractors' quote to the authorized user for review prior to the commencement of work. In addition, Johnson Controls will attach a copy of the subcontracts' invoice upon customer's request, with our fee clearly noted when applying for payment.

The fee includes direct expenses for, but may not be limited to, the following back office administrative services:

1. Developing a scope of work for subcontractors
2. Procuring subcontracting services
3. Managing subcontractor project documents, e.g., certified payroll, payments and project close out documents
4. Overall responsibility for subcontractor meeting project plans and specifications
5. Coordinating project activity between subcontracted trades
6. Verifying subcontractor compliance with any prevailing wage requirements.

Over the course of providing emergency service, maintenance, repair, inspection, and testing to life safety and integrated systems under the Johnson Controls Contract PT63103 (NYS Contract), Johnson Controls will at times utilize the services of a subcontractor. Johnson Controls will offer these services at a fee not to exceed cost plus 25% of the subcontractors invoice. Subcontractors will provide services on a “fixed price/lump sum” or “Time & Material” basis. The subcontractor will be required to meet current prevailing wage mandates for their respective trade.

**JOHNSON CONTROLS, INC. LIST OF SUBCONTRACTORS:**

SUBCONTRACTOR NAME	SCOPE OF WORK	REGIONS
<b>Transwave</b> 9020 Wehrle Drive, Clarence, NY 14031 (SBE)	Communications systems provider, Installer and integrator	Statewide
<b>DVI Communications Inc.</b> 11 Park Place #906 New York, N.Y. 10007 (SBE)	Consultant Engineer	Statewide
<b>AMSEC Engineering of New York</b> 2829 Guardian Lane Virginia Beach, VA 23452	Consultant Engineer	Statewide
<b>A Tech Electrical Enterprises Incorporated</b> 90 White Street New York, NY 10013	Electrical Installer	1,2,3

<b>American Communications</b> 165 Castilian Drive Santa Barbara, California 93117	Electrical Contractor	Statewide
<b>StarCom Communications</b> PO box 60 El Dorado, CA 95623	Electrical Contractor	Statewide
<b>Gross Electric Inc.</b> 2807 North Reynolds Rd Toledo, Ohio 43615	Electrical Contractor	Statewide
<b>Tec Electric</b> 9221 Maumelle Blvd. N. Little Rock, AR 72113	Electrical Contractor	3,4,5,6,7
<b>George J Martin &amp; Son, Inc.</b> 2 Cooper Ave. Rensselaer, NY 12144 (SBE)	Electrical Contractor	3,4,5,6,7
<b>O'Connell Electric Company, Inc.</b> 830 Phillips Road Victor, NY 14564	Electrical Contractor	Statewide
<b>Ferguson Electric</b> 321 Ellicott Street Buffalo, NY 14203	Electrical Contractor and Installer	9
<b>Blackmon Farrell Electric</b> 57 Halstead Street Rochester, NY 14610	Electrical Contractor	Statewide
<b>Ronco Communications</b> 595 Sheridan Drive Tonawanda, NY 14150-7850	Unified Communications, voice over IP (VOIP), and data network infrastructure services	6,7,8,9
<b>Keuka Construction</b> 196 West Sixth St. P.O. Box 19 Corning, NY 14830	General Construction	Statewide
<b>Patricia Electric Inc.</b> 407 Brown Ave, Syracuse, NY 13208	Electrical Contractor	7
<b>Kogut Electric</b> 1025 Erie St. Utica, NY 13502 (SBE)	Electrical Contractor	5,6,7

<b>Scrufari Construction</b> 3925 Hyde Park Blvd Niagara Falls, NY 14305-1701	General Contractor	9
<b>Murnane Building Contractors</b> 15 Wood Road Whitesboro, NY 13492	General Contractor	6,7,8
<b>Cannon Design</b> 111 W Washington St, #2100 Chicago, IL 60602	Full Service Architect &Engineering design firm	Statewide
<b>ME Engineering</b> 150 North Chestnut Street Rochester, New York 14604	Full Service Architect & Engineering design firm	Statewide
<b>Bergmann Associates P.C.</b> 40 La Riviere Dr # 150 Buffalo, NY 14202	Full Service Architect & Engineering design Firm	Statewide
<b>IBC Engineering</b> N8W22195 Johnson Road Waukesha, WI 53186	Consulting firm provides communication, HVAC, plumbing, and fire protection design	Statewide
<b>Parker Electric</b> 264 Orange Tpke # A Sloatsburg, NY 10974	Electrical Contractor	1,2,3,4
<b>Rondout Electric</b> 33 Arlington Avenue Poughkeepsie, NY 12603-1698 (SBE)	Electrical Contractor	1,2,3,4
<b>All Bright Electric</b> 100 Snake Hill Road West Nyack, NY 10994 (SBE)	Electrical Contractor	1,2,3,4
<b>Westfair Electric</b> 200 Brady Avenue Hawthorne, N.Y. 10532	Electrical Contractor	1,2,3,4
<b>Perreca Electric</b> 520 Broadway Newburgh, NY 12550 (SBE)	Electrical Contractor	1,2,3,4
<b>QP Equipment Crane Service</b> 55 Bridgeport Avenue Shelton, CT 06484-3254 (SBE)	Crane Service & Rigging Contractor	1,2,3,4

<b>J. Bass &amp; Son</b> 9-11 Carleton Ave. Mount Vernon, NY 10550	General Construction Contractor	1,2,3,4
<b>Unity Mechanical</b> 532 N State Road Briarcliff Manor, NY 10510-1526 (SBE)	Mechanical Contractor	1,2,3,4
<b>OCS Industries</b> 20 Winter St # 2 Pembroke, MA 02359	Crane Service & Rigging Contractor	1,2,3,4
<b>Adco Electrical Corp</b> 201 Edward Curry Ave # 3 Staten Island, NY 10314	Electrical Contractor	Statewide
<b>AKF Engineering</b> 1501 Broadway, Suite 700 New York, NY 10036	Consultant Engineer	Statewide
<b>Atlantic Meter Supply</b> 247 W 37th St # 600 New York, NY 10018 (SBE)	Electrical & Metering Contractor	Statewide
<b>Aurora Electric</b> JFK International Airport Building 141, Federal Circle Jamaica, NY 11430 (SBE)	Electrical Contractor	Statewide
<b>EJ Electric Installation Co.</b> 46-41 Vernon Blvd., Long Island City, NY 11101	Electrical Contractor	Statewide
<b>N.J.D. Wiring &amp; Electric Inc.</b> 213-08 99th Ave. Queens Village, NY 11429	Electrical Contractor	Statewide
<b>Sunrise Electrical Services</b> 36B Grant Avenue Bay Shore, NY 11706	Electrical Contractor	Statewide
<b>Furuno U.S.A</b> 70 Engerman Avenue. Denton, MD 21629	Total Marine Electronics manufacturer	Statewide

<b>G Systems, Inc.</b> <b>1240 East Campbell Road</b> <b>#100</b> <b>Richardson, TX 75081 S/WBE)</b>	Electrical Contractor	1,2,3
<b>T.F.L Electrical, Inc.</b> <b>1462 73rd St</b> <b>Brooklyn, NY 11228 (SBE)</b>	Electrical Contractor	1,2,3
<b>Arlington, LLC.</b> <b>307 W 38th Street</b> <b># 907</b> <b>New York, NY 10018-2948 (SBE)</b>	Electrical Contractor	1,2,3
<b>Charan Electrical Enterprises, Inc.</b> <b>2714 39th Avenue</b> <b>Long Island City, NY 11101-2704 (MBE)</b>	Electrical Contractor	1,2,3
<b>W&amp;B Electric Corporation</b> <b>1578 State Route 903, Suite #1</b> <b>Jim Thorpe, PA 18229</b>	Electrical Contractor	1,2,3
<b>TC Fire Protection Engineering, PC</b> <b>260-07 73rd Avenue</b> <b>Glen Oaks, NY 11004 (SBE)</b>	Engineer & Architect Consultant	1,2,3
<b>Sal V. Tartaglione, PC</b> <b>393 Old Country Road # 202</b> <b>Carle Place, NY 11514-2131 (SBE)</b>	Engineer & Architect Consultant	1,2,3
<b>Jacob Feinberg Katz &amp; Michaeli</b> <b>Consulting</b> <b>234 West 39th Street</b> <b>New York, NY 10018 (S/WBE)</b>	Engineer & Architect Consultant	1,2,3
<b>Arora Engineers, Inc</b> <b>One Gateway Center</b> <b>Suite #1020</b> <b>Newark, NJ 07102</b>	Engineer & Architect Consultant	1,2,3
<b>Sabir Richardson &amp; Weisberg Engineers,</b> <b>PLLC</b> <b>37 WEST 39TH ST.</b> <b>SUITE 1005</b> <b>NEW YORK NY 10018 (WBE)</b>	Engineer & Architect Consultant	1,2,3
<b>Roland Electric</b> <b>307 suburban Ave.</b> <b>Deer park, NY 11729 (SBE)</b>	Electrical Contractor	Statewide

<b>Hinck Electric</b> 75 Orville Dr # 1 Bohemia, NY 11716	Electrical Contractor	Statewide
<b>Fresh Meadows Electric</b> 6501 Fresh Meadow LN Flushing NY , 11365	Electrical Contractor	Statewide
<b>Smalls Electric</b> 63 Flushing Avenue Unit #338, Bldg. #3, Suite #1107 Brooklyn, New York 11205 (MBE)	Electrical Contractor	Statewide
<b>Sirina Fire Protection Corp</b> 151 Herricks Road Garden City Park, NY 11040	ESDC MBE Contractor Fire Protection	1,2,3
<b>Major Systems Mechanical Corp</b> 180 Main Street #2 West Hampton Beach, NY 11978 (SBE)	Certified WBE Contractor, handles sprinkler and HVAC mechanical work	1,2,3
<b>Matco Electric Corporation</b> 320 North Jensen Road Vestal, NY 13850	Electrical Contracting and Electrical Proactive and Preventative Maintenance	3,4,5,6,7,8,9
<b>NavSim Services, Inc</b> 4455 Genesee St. Buffalo, New York 14225 (SBE)	Radar/Navigation Software Installation and Integration	Statewide
<b>Sub-City Electrical, Inc.</b> 3449 Dolphin Dr. Blasdell, NY 14219 (SBE)	Electrical Contractor/Installer	7
<b>Maruvo Construction Corp (DBA) Lou Russo Fence</b> 220 Industrial Loop Staten Island, New York 10309 (SBE)	Fence Installation Services	1, 2, 3
<b>TKM Serve</b> Address: 50 Carnation Avenue Building #2 Floral Park, New York 11001 (SBE)	Structured Cabling Contractor	1, 2, 3
<b>Total Automation Group, LLC.</b> 61 Industrial Center Road Trafford, Alabama 35172	High Security Vehicle Barrier Installers	Statewide

<b>Big Wireless</b> 156 North George Street York, PA 17401	Information Technology Consultant Firm	Statewide
<b>Empire General Contractor</b> 24 Main Street Tuckahoe, New York 10707	General Contractor	1, 2, 3, 4
<b>Briefcam</b> 406 Farmington Ave. Farmington, Conn. 06032	Video Synopsis Software Maintenance, Installation and Training	Statewide
<b>Quackenbush Co., Inc.</b> 495 Kennedy Road Buffalo, NY 14227	Mechanical Contractor	Region 9
<b>John W. Danforth CO</b> 300 Colvin Woods Parkway Tonawanda, NY 14150	Mechanical Contractor	Region 9
<b>R &amp; S Corp.</b> PO Box 80298 Baton Rouge, LA 70898	Security Technology	Statewide