

Value Added Reseller/Distributor Information

Group: 77018 - AWARD: 21350
COMPREHENSIVE TELECOMMUNICATION EQUIPMENT & SOLUTIONS

Iwatsu

Appendix F Manufacturer & Value Added Reseller/Distributor Information

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Iwatsu Voice Networks		
Address:	8001 Jet star Dr		
	Irving, TX 75063		
Federal ID #:	22-2098686		
Minority/Women Owned or Small Business Indicate M, W or S			
Contract Administrator Name:	Don Gant		
Title:	VP Sales		
Telephone Number:	972-929-0242		
E-mail:	dgant@iwatsu.com		
FAX:	972-929-8919		
Orders Placed Directly with Contractor <input type="checkbox"/>		Orders Placed Directly with VAR - yes	
Contract "Toll" Free Support Number:	800-866-6342	Guaranteed Product Delivery Timeframe:	30__days ARO

Value Added Reseller/Distributor Information			
Company Name:	CNC Telecom Services		
Address:	118 Fulton St, NY,NY 10038		
Minority/Women Owned or Small Business Indicate M, W or S	S		
Federal ID #:	061395137		
Contract Administrator Name:	Thomas Mullaly		
Title:	President		
Telephone Number:	212-645-4550		
E-mail:	tjm@cnc-tel.com		
FAX:	212-406-9008		
Reseller Qualifying Criteria:	Iwatsu Reseller		
Value Added Reseller/Distributor Information			

Company Name:	Telspan International LTD
Address:	52 B Connecticut Ave, So. Windsor, CT 06074
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	06-1145281
Contract Administrator Name:	Frank Ferrall
Title:	President
Telephone Number:	860-761-1400
E-mail:	fferrall@telspan.net
FAX:	860-761-1401
Reseller Qualifying Criteria:	Iwatsu Reseller

Value Added Reseller/Distributor Information	
Company Name:	Master Tech Phone
Address:	325 W 38 th ST, NY,NY 10018
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	22-2761210
Contract Administrator Name:	Richard Engkvist
Title:	Owner
Telephone Number:	212-695-8800
E-mail:	rick@mastertechphone.com
FAX:	212-279-7610
Reseller Qualifying Criteria:	Iwatsu Reseller

Value Added Reseller/Distributor Information	
Company Name:	DFT Communications/Commantel
Address:	40 Temple St, Ferdonia, NY 14063
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	16-1146272
Contract Administrator Name:	Ellen Ditonto
Title:	Director, Sales and Marketing
Telephone Number:	716-673-3913
E-mail:	ellend@dftel.com
FAX:	716-672-7647
Reseller Qualifying Criteria:	Iwatsu Reseller
Value Added Reseller/Distributor Information	
Company Name:	The Schaller Group

Address:	285 Mt Read Blvd, Rochester, NY 14611
Minority/Women Owned or Small Business Indicate M, W or S	W,S
Federal ID #:	16-1404514
Contract Administrator Name:	Elaine M. Schaller
Title:	President
Telephone Number:	585-235-5884
E-mail:	elaine@schallergroup.net
FAX:	585-235-5884
Reseller Qualifying Criteria:	Iwatsu Reseller

Value Added Reseller/Distributor Information	
Company Name:	Independent Telecommunications Corp
Address:	623 Broadway, Newburg, NY 12550
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	14-1726216
Contract Administrator Name:	Debbie Smith
Title:	Director Finance and Admin
Telephone Number:	845-561-4440
E-mail:	dsmith@itc-communications.com
FAX:	845-561-4440
Reseller Qualifying Criteria:	Iwatsu Reseller

Value Added Reseller/Distributor Information	
Company Name:	INTERNAL TELECOMMUNICATION SYSTEMS, INC
Address:	2700 LODI ST, SYRACUSE, NY 13208
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	161058453
Contract Administrator Name:	Gregory J. Kershner
Title:	VP
Telephone Number:	(315) 701-5902
E-mail:	gregk@itstelephone.com
FAX:	(315) 701-5912
Reseller Qualifying Criteria:	IVN Certified Dealer

Value Added Reseller/Distributor Information	
Company Name:	Optel Business Communication Systems, Inc.
Address:	120 Lake Ave. South Suite 25

	Nesconset, NY 11767
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	03-0508691
Contract Administrator Name:	Mike Mannino
Title:	Pres.
Telephone Number:	631 348-7200
E-mail:	mike@optelbcs.com
FAX:	631 348-7266
Reseller Qualifying Criteria:	03-0508691

Value Added Reseller/Distributor Information	
Company Name:	Tech II Business Services Inc
Address:	4289 Route 50, Saratoga Springs, NY 12866
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	14-1690598
Contract Administrator Name:	Peter Farley
Title:	VP
Telephone Number:	518-587-1565
E-mail:	pfarley@tech-ii.com
FAX:	518-587-2055
Reseller Qualifying Criteria:	Iwatsu Reseller

Value Added Reseller/Distributor Information	
Company Name:	All Mode Communications
Address:	1725 Dryden Road, Freeville, NY 13068
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	
Contract Administrator Name:	David Yeater
Title:	President
Telephone Number:	607-347-4164
E-mail:	dyeater@all-mode.com
FAX:	607-347-6728
Reseller Qualifying Criteria:	Iwatsu Reseller

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Iwatsu Voice Networks		
Address:	8001 Jet Star Dr.		
Federal ID #:	22-2098686		
Minority/Women Owned or Small Business Indicate M, W or S			
Contract Administrator Name:	Don Gant		
Title:	VP Sales		
Telephone Number:	972-929-0242		
E-mail:	dgant@iwatsu.com		
FAX:	972-929-8919		
Orders Placed Directly with Contractor <input type="checkbox"/>	Orders Placed Directly with VAR		
<input checked="" type="checkbox"/> YES			
Contract "Toll" Free Support Number:	800-866-6342	Guaranteed Product Delivery Timeframe:	<u> 30 </u> days ARO

Value Added Reseller/Distributor Information			
Company Name:	SimplexGrinnell		
Address:	1399 Vischer Ferry Road		
	Clifton Park, New York 12065		
Minority/Women Owned or Small Business Indicate M , W or S			
Federal ID #:	58-2608861		
Contract Administrator Name:	Anthony Morizio		
Title:	Business Development Manager - NYS		
Telephone Number:	518-952-6040		
E-mail:	amorizio@simplexgrinnell.com		
FAX:	518-383-4708		
Reseller Qualifying Criteria:	Iwatsu Reseller		