

Value Added Reseller/Distributor Information

Group: 77018 - AWARD: 21350
COMPREHENSIVE TELECOMMUNICATION EQUIPMENT & SOLUTIONS

Extreme Networks, Inc.

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Extreme Networks, Inc.		
Address:	145 Rio Robles		
	San Jose, CA 95134		
Federal ID #:	770-43-0270		
Contract Administrator Name:	Michael Swierk		
Title:	Contract Analyst		
Telephone Number:	603-952-5221		
E-mail:	mswierk@extremenetworks.com		
FAX:	603-890-8515		
Orders Placed Directly with Contractor <input checked="" type="checkbox"/> Orders Placed Directly with VAR <input type="checkbox"/> XX			
Contract "Toll" Free Support Number:	1 888-257-3000	Guaranteed Product Delivery Timeframe:	30 days

Value Added Reseller/Distributor Information	
(1) Company Name:	Carousel Industries
Address:	10 Petra Lane
	Albany, NY 12205
Federal ID#:	06-1502254
Contract Administrator Name:	Todd VanEpps
Title:	VP of Sales
Telephone Number:	(518) 724-2121
E-mail:	tvanepps@carouselindustries.com
FAX:	(518) 724-2175
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(2) Company Name:	Microtech Information Systems
Address:	95 Alliance Dr
	Rochester, NY 14623
Federal ID #:	26-1639774
Contract Administrator Name:	Erik Jacoby
Title:	VP of Sales
Telephone Number:	585-292-1880
E-mail:	ejacoby@microtechis.com
FAX:	585-292-1869
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(3) Company Name:	D&D Consulting LTD
Address:	3 Columbia Circle
	Albany, NY 12203
Federal ID #:	14-1785655
Contract Administrator Name:	Chad Walter
Title:	VP of Sales
Telephone Number:	(518) 867-8333
E-mail:	cwalter@dandd.com
FAX:	(518) 218-1829
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(4) Company Name:	Computer Connection of Central NY
Address:	11206 Cosby Manor Rd.
	Utica, NY 13502
Federal ID #:	16-1397143
Contract Administrator Name:	Kim Longway
Title:	Market Manager
Telephone Number:	(315) 724-0794
E-mail:	Kim@ccny.com
FAX:	(315) 724-0794
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(5) Company Name:	PremCom Corporation
Address:	85 Northpointe Parkway Amherst, NY 14228
Federal ID #:	16-1406577
Contract Administrator Name:	Joe Griffo
Title:	VP of Sales
Telephone Number:	(716) 691-0791
E-mail:	jgriffo@premcom.com
Fax :	(716) 691-0795
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(6) Company Name:	Vandis
Address:	1 Albertson Avenue Albertson, NY 11507
Federal ID #:	11-2650266
Contract Administrator Name:	Andrew Segal
Title:	VP of Sales
Telephone Number:	(516) 281-2200
E-mail:	sales@vandis.com
FAX:	(516) 626-9003
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(7) Company Name:	Strategic Products and Services
Address:	3 Wing Drive Suite 100 Cedar Knolls, NJ 07927
Federal ID #:	22-3140946
Contract Administrator Name:	Mike Taylor
Title:	CTO
Telephone Number:	973-540-0600
E-mail:	mtaylor@spscom.com
FAX:	973-540-1221

Reseller Qualifying Criteria:	Registered Extreme Networks Reseller
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Value Added Reseller/Distributor information	
(8) Company Name:	Siemens Corp
Address:	Citicorp Center 153 East 53 rd Street New York, NY 10022-4611
Federal ID #:	
Contract Administrator Name:	Mary Ellen Buzzelli
Title:	Director of Government and Education
Telephone Number:	412-787-4553
E-mail:	Mary.buzzelli@siemens.com
FAX:	
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(9) Company Name:	Mac Source Communications
Address:	122 Remsen St Suite 102 Cohoes, NY 12047
Federal ID #:	16-1535194
Contract Administrator Name:	Thomas Donahue
Title:	Director of Sales
Telephone Number:	518-694-3909
E-mail:	tdonahue@macsourceinc.com
FAX:	518-694-3907
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(10) Company Name:	Akibia, Inc.
Address:	4 Technology Drive Westborough, MA 01581
Federal ID #:	04-2296537
Contract Administrator Name:	Tim Richardson
Title:	Product Marketing Manager-Security
Telephone Number:	508-621-4738
E-mail:	trichardson@akibia@com

FAX:	508-621-5206
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(11) Company Name:	Heavy Water, Ltd.
Address:	270 North Avenue, STE 709
	New Rochelle, NY 10801
Federal ID #:	03-0485991
Contract Administrator Name:	Joseph Kratz
Title:	Director of Operations
Telephone Number:	914-633-8700 (Ext. 3301)
E-mail:	jkraz@heavywaterltd.com
FAX:	914-633-7800
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(12) Company Name:	Nfrastructure Technologies
Address:	5 Enterprise Avenue
	Clifton Park, NY 12065
Federal ID #:	22-3771456
Contract Administrator Name:	Tony Riccio
Title:	Director Network Services
Telephone Number:	518-664-3899 Ext. 206
E-mail:	Tony.riccio@nfrastructure
FAX:	518-664-5731
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(13) Company Name:	DJJ Technologies dba DJJ Technologies
Address:	3116 Expressway Drive South
	Islandia NY 11749
Federal ID #:	11-3133111

Contract Administrator Name:	Ed Dolan
Title:	Executive VP
Telephone Number:	631-787-5010
E-mail:	edolan@djjtechnologies.com
FAX:	631-787-5011
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Value Added Reseller/Distributor Information	
(14) Company Name:	Switch Technologies, Inc.
Address:	PO Box 5529
Federal ID #:	01-0895491 / NY Vendor ID 1100018125
Contract Administrator Name:	David Pilacki
Title:	Senior Sales Consultant
Telephone Number:	(631) 332-3968
E-mail:	dpjacki@switchtechnologies.com
FAX:	(631) 821-2841
Reseller Qualifying Criteria:	Solutions Provider for small business and education

Value Added Reseller/Distributor Information	
(15) Company Name:	Turn-Key Technologies, Inc.
Address:	2400 Main Street Ext, Suite 12 Sayreville, NJ 08872
Federal ID #:	22-3136494
Contract Administrator Name:	Craig Badrick
Title:	CEO
Telephone Number:	732-553-9100
E-mail:	cbadrick@tti-wireless.com
FAX:	732-553-9107
Reseller Qualifying Criteria:	Value Added network design, implementation and services company with extensive SLED experience.

Value Added Reseller/Distributor Information	
(15) Company Name:	Globalquest Solutions, Inc.
Address:	435 Lawrence Bell Drive Suite #7 Williamsville, NY 14221
Federal ID #:	16-1587213

Contract Administrator Name:	Herbert K. Guth
Title:	Inside Sales Manager / Vendor Business Manager
Telephone Number:	716-601-3524 x229
E-mail:	hguth@globalquestinc.com
FAX:	
Reseller Qualifying Criteria:	Value added network design, implementation and services company

Value Added Reseller/Distributor Information	
(15) Company Name:	GSS InfoTech
Address:	1762 Central Avenue Albany, NY 12205
Federal ID #:	72-1563114
Contract Administrator Name:	Lisa Seguin
Title:	Business Development
Telephone Number:	518-724-3158
E-mail:	Lisa.Seguin@gssinfotech.com
FAX:	518-452-3939
Reseller Qualifying Criteria:	Specializing in Remote Infrastructure Management Services, Virtualization solutions and Application Management Services, Infrastructure optimization solutions worldwide.

Value Added Reseller/Distributor Information	
(15) Company Name:	Netanium Network Security
Address:	3260 Walden Avenue Buffalo, NY 14043
Federal ID #:	41-2042558
Contract Administrator Name:	Dan Wylucki
Title:	Business Development
Telephone Number:	(716) 803-8800
E-mail:	danw@nnsecurity.com
FAX:	(866) 585-5149
Reseller Qualifying Criteria:	Provider of information security consulting and integration services and we succeed by aligning our technical resources to secure out clients mission infrastructure.

Value Added Reseller/Distributor Information

(1) Company Name:	ATS Consulting group corp.
Address:	3159 Winton Rd. South, Suite 200
	Rochester, NY 14623
Federal ID #:	59-3800511
Contract Administrator Name:	Dan Garrett
Title:	Owner
Telephone Number:	585-475-0605
E-mail:	dgarrett@atsconsultingcorp.com
FAX:	585-475-0607
Reseller Qualifying Criteria:	IT Consulting firm providing LAN/WAN hardware and software integration, implementation, and ongoing network support.

Value Added Reseller/Distributor Information	
(3) Company Name:	CDW Government Inc.
Address:	230 N Milwaukee Ave.
	Vernon Hills, IL 60061
Federal ID #:	36-4230110
Contract Administrator Name:	Joseph Mangano
Title:	Eastern Territory Field Sales Manager
Telephone Number:	(800) 975-1381
E-mail:	jmangano@cdwg.com
FAX:	(800) 975-3182
Reseller Qualifying Criteria:	Global provider of networking products and solutions

Value Added Reseller/Distributor Information	
(5) Company Name:	Frontrunner Network Systems, Corp
Address:	412 Linden Ave
	Rochester NY 14625
Federal ID #:	98-0397927
Contract Administrator Name:	Jim Keegan
Title:	Sales Manager
Telephone Number:	800-724-7378
E-mail:	jkeegan@frontrunnernetworks.com jjkeegankeegan@frontrunnernetworks.com

Fax :	585-899-4454
Reseller Qualifying Criteria:	Experienced sales team dealing specifically with Enterasys wired infrastructure. NOC and supplemental maintenance services available. Siemens VoIP partner.

Value Added Reseller/Distributor Information	
(12) Company Name:	Systems Management Planning
Address:	75 Goodway Drive
	Rochester NY 14623
Federal ID #:	16-1545953
Contract Administrator Name:	Mike Keller
Title:	Director of Sales
Telephone Number:	585-324-0800
E-mail:	er@smp-corp.comeer@smp-cpr[/cp,err@smp-corp.com
FAX:	585-475-0909
Reseller Qualifying Criteria:	SMP is an elite Data Center and Networking solutions provider based in Upstate New York with over 12 years in business. We are also woman owned.

Value Added Reseller/Distributor Information	
(15) Company Name:	Tri-Delta Resources Corp.
Address:	15 North Street
	Canandaigua, NY 14424
Federal ID #:	16-1363868
Contract Administrator Name:	Jeffery Grant
Title:	VP
Telephone Number:	585-412-7010
E-mail:	jgrant@tri-delta.com
FAX:	585-394-3893
Reseller Qualifying Criteria:	Value Added Reseller authorized to sell Enterasys products and services

Value Added Reseller/Distributor Information	
(16) Company Name:	MCPC Inc
Address:	1780 Wehrle Drive Ste 101
	Williamsville NY 14221
Federal ID #:	32-0012228

Contract Administrator Name:	Greg Jurkowski
Title:	Regional Sales Director
Telephone Number:	716-276-2487
E-mail:	Gregory.Jurkowski@mcpc.com
FAX:	
Reseller Qualifying Criteria:	IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support.

Value Added Reseller/Distributor Information	
(17) Company Name:	BlueAlly Direct, LLC
Address:	2524 Reliance Avenue
	Apex, NC 27539
Federal ID #:	37-1736155
Contract Administrator Name:	Kim Walton
Title:	Client Business Specialist
Telephone Number:	919-249-1500
E-mail:	purchaseorders@blueally.com
FAX:	919-858-0552
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller