

Appendix F Manufacturer & Value Added Reseller/Distributor Information

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Cisco Systems, Inc.		
Address:	170 West Tasman Drive		
	San Jose, CA 95134-1706		
Federal ID #:	77-0059951		
Contract Administrator Name:	Mimi Nguyen		
Title:	Manager, U.S. Public Sector Contracts Management Office		
Telephone Number:	(408) 527-2627		
E-mail:	mimnguye@cisco.com		
FAX:			
NY SFS Vendor Number:	1000005003		
Orders Placed Directly with Contractor -NO-		Orders Placed Directly with VAR -YES-	
Contract "Toll" Free Support Number:		Guaranteed Product Delivery Timeframe:	_101_ days ARO

Value Added Reseller/Distributor Information	
Company Name:	Annese and Associates Inc.
Address:	39 Old Route 146
	Clifton Park, NY 12065
Minority/Women Owned or Small Business Indicate M, W or S	Women Owned
Federal ID #:	16-0984328
Contract Administrator Name:	Cindy Brown
Title:	Director of Financial Services
Telephone Number:	(315) 219-4302
E-mail:	cbrown@annese.com
FAX:	(518) 383-2530
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000003417

Value Added Reseller/Distributor Information	
Company Name:	Aspire Technology Partners, LLC.
Address:	100 Village Court, Suite 300
	Hazlet, NJ 07730

Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	421628916
Contract Administrator Name:	John C. Harris
Title:	President
Telephone Number:	(732) 847-9601
E-mail:	jcharris@atp-us.com
FAX:	(732) 847-9620
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100088137

Value Added Reseller/Distributor Information	
Company Name:	Audio Visual Sales & Service
Address:	2601 Curry Road
	Schenectady, NY 12303
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	141702040
Contract Administrator Name:	Glenn E. Lupien
Title:	Secretary/Treasurer
Telephone Number:	(518) 688-0640
E-mail:	glupien@avssi.com
FAX:	(518) 688-0634
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000007056

Value Added Reseller/Distributor Information	
Company Name:	Audio-Video Corporation
Address:	213 Broadway
	Albany, NY 12204
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	141426006
Contract Administrator Name:	Andrew D-Agostino
Title:	Video Conferencing Specialist
Telephone Number:	(518) 449-7213
E-mail:	vtcsales@audiovideocorp.com
FAX:	(518) 449-1205
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000001596

Value Added Reseller/Distributor Information	
Company Name:	Axispoint Technology Solutions Group, Inc.
Address:	507 North State Road Briarcliff, NY 10510
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	46-4334475
Contract Administrator Name:	Myriam Martinez
Title:	Manager of Support Services
Telephone Number:	(914) 984-2402
E-mail:	mmartinez@atsg.net
FAX:	(914) 984-2425
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100133401

Value Added Reseller/Distributor Information	
Company Name:	Camelot Communications Group Inc
Address:	14 Wall Street, 16 th Floor New York, NY 10005
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-2866196
Contract Administrator Name:	Tom Waters
Title:	Director
Telephone Number:	(212) 635-2770
E-mail:	twaters@camelotgrp.com
FAX:	(212) 504-2829
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000008797

Value Added Reseller/Distributor Information	
Company Name:	CDW Government, Inc. (CDW-G)
Address:	230 N. Milwaukee Ave Vernon Hills, IL 60061
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	36-3310735
Contract Administrator Name:	Yolanda Blomquist
Title:	Deputy Program Manager
Telephone Number:	(312) 705-1880
E-mail:	yolanda.blomquist@cdw.com

FAX:	(312) 705-4680
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000009217

Value Added Reseller/Distributor Information	
Company Name:	Compulink Technologies, Inc.
Address:	260 W 39th Street, #302 New York, NY 10018
Minority/Women Owned or Small Business Indicate M , W or S	Minority Owned Small Business
Federal ID #:	11-2967448
Contract Administrator Name:	Denise Arboleda
Title:	Vice President of Sales
Telephone Number:	(212) 695-5465
E-mail:	denise@compu-link.com
FAX:	(212) 695-5560
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000000634

Value Added Reseller/Distributor Information	
Company Name:	Computer Design & Integration LLC
Address:	696 Rt.46 West, Teterboro, NJ 07608 500 Fifth Avenue, Suite 2720, New York, NY 10110
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-3823827
Contract Administrator Name:	Dave Reid
Title:	Vice President
Telephone Number:	(201) 931-1420 ext. 274
E-mail:	dave.reid@cdillc.com
FAX:	(201) 931-0101
Reseller Qualifying Criteria:	Cisco Only
NY SFS Vendor Number:	1100014833

Value Added Reseller/Distributor Information	
Company Name:	Computer Network Solutions LLC
Address:	131 Hoffman Lane Islandia, NY 11749
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-3395037

Contract Administrator Name:	Dennis Morea
Title:	Director of Sales
Telephone Number:	(516) 941-2441
E-mail:	dmorea@computerns.com
FAX:	(631) 234-5258
Reseller Qualifying Criteria:	ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100126694

Value Added Reseller/Distributor Information	
Company Name:	Computer Professionals International
Address:	2165 Technology Drive Schenectady, NY 12308
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	36-3902573
Contract Administrator Name:	Dave Counsell
Title:	Purchasing and Sales
Telephone Number:	(518) 836-2780
E-mail:	dcounsell@comproinc.com
FAX:	
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000030229

Value Added Reseller/Distributor Information	
Company Name:	Computer Systems Integrators, Inc.
Address:	1401 Rt. 52, Suite 100B Fishkill, NY 12524
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	14-1741052
Contract Administrator Name:	Michele Safran
Title:	Customer Sales
Telephone Number:	(845) 897-9480 ext. 3201
E-mail:	msafran@csiny.com
FAX:	(845) 897-9488
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000007119

Value Added Reseller/Distributor Information	
Company Name:	Contemporary Computer Services Inc.
Address:	200 Knickerbocker Ave

	Bohemia, NY 11716-3158
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-2339385
Contract Administrator Name:	Jaime Aspromonte
Title:	Vendor Management
Telephone Number:	(800) 770-7755
E-mail:	jaspromonte@ccsinet.com
FAX:	(631) 563-5185
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000000513

Value Added Reseller/Distributor Information	
Company Name:	Continental Resources, Inc
Address:	27 Worlds Fair Drive
	Somerset, NJ 08873
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	04-2297141
Contract Administrator Name:	William Mackay
Title:	Customer Sales
Telephone Number:	(212) 695-3206
E-mail:	wmackay@conres.com
FAX:	(781) 687-6555
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000011024

Value Added Reseller/Distributor Information	
Company Name:	Converged Technology Group
Address:	1377 Motor Pkwy., Suite 402
	Islandia, NY 11749
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	20-4185989
Contract Administrator Name:	Joe Pollina
Title:	Customer Sales
Telephone Number:	(631) 468-5707
E-mail:	jpollina@ctg-solutions.com
FAX:	(631) 468-5757
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1100017861

Value Added Reseller/Distributor Information	
Company Name:	Core BTS, Inc.
Address:	3 Tallow Wood Drive Clifton Park, NY 12065
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	20-3873764
Contract Administrator Name:	Tony DeFeciani
Title:	Vice President, Managing Director
Telephone Number:	(518) 831-8910
E-mail:	Tony.DeFeciani@corebts.com
FAX:	(518) 373-1172
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000030088

Value Added Reseller/Distributor Information	
Company Name:	Corporate Computer Solutions Inc
Address:	55 Halstead Ave Harrison, NY 10528
Minority/Women Owned or Small Business Indicate M , W or S	Women Owned Small Business
Federal ID #:	13-3352744
Contract Administrator Name:	Larry Grippo
Title:	Vice President of Sales
Telephone Number:	(914) 835-1105
E-mail:	lgrippo@corporatecomputersol.com
FAX:	(914) 835-5947
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000006353

Value Added Reseller/Distributor Information	
Company Name:	CS Business Systems, Inc
Address:	1236 Main Street Buffalo, NY 14209
Minority/Women Owned or Small Business Indicate M , W or S	Minority Owned
Federal ID #:	16-1171177
Contract Administrator Name:	Kevin Peterson
Title:	Vendor Relations Manager
Telephone Number:	(716) 886-6521

E-mail:	kpeterson@csbusiness.com
FAX:	(716) 886-7142
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000048151

Value Added Reseller/Distributor Information	
Company Name:	Custom Computer Specialists, Inc.
Address:	70 Suffolk Court Hauppauge, NY 11788
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-2497640
Contract Administrator Name:	Peter Hazen
Title:	Customer Sales
Telephone Number:	(631) 864-6699
E-mail:	phazen@customonline.com
FAX:	(631) 543-2512
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000005692

Value Added Reseller/Distributor Information	
Company Name:	Databranch, Inc.
Address:	132 N. Union Street, Suite 108 Olean, NY 14760
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	16-1303087
Contract Administrator Name:	David L. Prince
Title:	President
Telephone Number:	(716) 373-4467
E-mail:	dprince@databranch.com
FAX:	(716) 373-5518
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100018359

Value Added Reseller/Distributor Information	
Company Name:	Day Automation Systems, Inc.
Address:	7931 Rae Blvd Victor, NY 14564
Minority/Women Owned or Small Business Indicate M , W or S	

Federal ID #:	16-1576146
Contract Administrator Name:	Ardell Sukee
Title:	Customer Sales
Telephone Number:	(585) 924-4630
E-mail:	AJSukke@dayasi.com
FAX:	(585) 924-4698
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000008400

Value Added Reseller/Distributor Information	
Company Name:	Derive Technologies, LLC
Address:	116 John Street
	New York, NY 10038
Minority/Women Owned or Small Business Indicate M , W or S	Minority Owned
Federal ID #:	52-2295534
Contract Administrator Name:	Madhu Royal
Title:	Customer Sales
Telephone Number:	(212) 363-1111
E-mail:	mroyal@derivetech.com
FAX:	(212) 363-6218
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000009467

Value Added Reseller/Distributor Information	
Company Name:	Dimension Data North America, Inc.
Address:	One Penn Plaza, Suite 1600
	New York, NY 10119
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-2554344
Contract Administrator Name:	Duncan Schechter
Title:	Client Director – Public Sector
Telephone Number:	212 613-1220
E-mail:	duncan.schechter@us.didata.com
FAX:	212 563-7279
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000038797

Value Added Reseller/Distributor Information	
Company Name:	DiNi Communications, Inc.

Address:	344 Raritan Center Parkway
	Edison, NJ 08837
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3604477
Contract Administrator Name:	Danu Karunatilaka
Title:	V.P. Operations
Telephone Number:	(732) 225-4514
E-mail:	danushkak@dini.net
FAX:	(732) 225-4518
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000057468

Value Added Reseller/Distributor Information

Company Name:	Direct Packet, Inc., dba One Vision Solutions
Address:	165 Jordan Road
	Troy, NY 12180
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	201005886
Contract Administrator Name:	Bob Katz
Title:	Account Manager
Telephone Number:	(518) 283-9060 ext. 203
E-mail:	bkatz@onevisionsolutions.com
FAX:	(518) 283-9061
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000008553

Value Added Reseller/Distributor Information

Company Name:	Dox Electronics, Inc.
Address:	105 College Ave
	Rochester, NY 14607
Minority/Women Owned or Small Business Indicate M , W or S	Women Owned
Federal ID #:	16-1252404
Contract Administrator Name:	Todd Reber
Title:	Customer Sales
Telephone Number:	(585) 295-1923
E-mail:	toddr@doxnet.com
FAX:	(585) 473-7323
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000015619

Value Added Reseller/Distributor Information	
Company Name:	DynTek Services, Inc.
Address:	12 Metro Park Road, Suite 206
	Albany, NY 12205
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-4067484
Contract Administrator Name:	Denise Leonard
Title:	Direction, Sales Operations NE
Telephone Number:	(518) 207-3402
E-mail:	denise.leonard@dyntek.com
FAX:	(518) 207-3439
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000006526

Value Added Reseller/Distributor Information	
Company Name:	e.nfrastructure Technologies, Inc
Address:	5 Enterprise Avenue
	Clifton Park, NY 12065
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3771456
Contract Administrator Name:	Chris Pickett
Title:	Customer Sales
Telephone Number:	(518) 664-3899
E-mail:	nyssales@nfrastructure.com
FAX:	(518) 664-5731
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000017165

Value Added Reseller/Distributor Information	
Company Name:	eLoyalty LLC
Address:	6500 River Place Blvd, Bldg 2, Suite 310
	Austin, TX 78730
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	45-1453033
Contract Administrator Name:	Michael McKnight
Title:	Chief Counsel
Telephone Number:	(512) 226-7697

E-mail:	michael_mcknight@eloyalty.com
FAX:	(303) 397-8199
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100088136

Value Added Reseller/Distributor Information

Company Name:	ePlus Technology, Inc.
Address:	1 Penn Plaza, 6th Floor, Suite 600 New York, NY 10119
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	54-1904151
Contract Administrator Name:	Amy Osheroff
Title:	Business Manager
Telephone Number:	(212) 401-5054
E-mail:	aosheroff@eplus.com
FAX:	(212) 401-5154
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000032149

Value Added Reseller/Distributor Information

Company Name:	Ergonomic Group Inc
Address:	609-3 Cantiague Rock Rd Westbury, NY 11590
Minority/Women Owned or Small Business Indicate M , W or S	Women Owned
Federal ID #:	11-2685111
Contract Administrator Name:	Michele Morea
Title:	Customer Sales
Telephone Number:	(516) 408-4246
E-mail:	Michele.Morea@ergogroup.com
FAX:	(516) 746-4293
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000005750

Value Added Reseller/Distributor Information

Company Name:	Fidelus Technologies LLC
Address:	240 West 35th Street Suite 605 New York, NY 10001
Minority/Women Owned or Small Business Indicate M , W or S	

Federal ID #:	11-3665774
Contract Administrator Name:	Suehaily Perez
Title:	Procurement Specialist
Telephone Number:	(212) 616-7822
E-mail:	sperez@fidelus.com
FAX:	(212) 616-7850
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100018313

Value Added Reseller/Distributor Information	
Company Name:	Finger Lakes Technologies Group, Inc.
Address:	11 Framark Dr Suite 20 Victor, NY 14564
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	16-1464846
Contract Administrator Name:	Paul Nikitas
Title:	Customer Sales
Telephone Number:	(716) 432-4238
E-mail:	Pauln@fltq.com
FAX:	(585) 924-2619
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000016020

Value Added Reseller/Distributor Information	
Company Name:	Future Tech Enterprise, Inc.
Address:	101-8 Colin Drive Holbrook, NY 11741
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-3350196
Contract Administrator Name:	Diane Kremidas
Title:	11-3350196
Telephone Number:	(631) 472-5500 Ext. 7611
E-mail:	dkremidas@ftei.com
FAX:	(631) 472-6599
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000000724

Value Added Reseller/Distributor Information	
(52) Company Name:	Garnet River LLC
Address:	60 Railroad Place #501

	Saratoga Springs, NY 12866
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	14-1824592
Contract Administrator Name:	Thomas Collins
Title:	Director, Infrastructure Architecture
Telephone Number:	(518) 275-4800 ext. 8060
E-mail:	tcollins@garnetriver.com
FAX:	(518) 275-4888
Reseller Qualifying Criteria:	Cisco and Ironport Reseller
NY SFS Vendor Number:	1000001905

Value Added Reseller/Distributor Information	
Company Name:	Gotham Technology Group, LLC
Address:	1 Paragon Drive Suite 200 Montvale, NJ 07645
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-4187205
Contract Administrator Name:	Nicole Garofalo
Title:	Contract Specialist
Telephone Number:	(201) 474-4226
E-mail:	ngarofalo@gothamtg.com
FAX:	(201) 802-9615
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100090015

Value Added Reseller/Distributor Information	
Company Name:	GovConnection, Inc.
Address:	732 Milford Rd Merrimack, NH 03054
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	52-1837891
Contract Administrator Name:	Michelle Lawrence
Title:	Sr. Manager Contracts
Telephone Number:	(800) 800-0019
E-mail:	sledcontracts@govconnection.com
FAX:	(603) 683-6192
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000009448

Value Added Reseller/Distributor Information	
Company Name:	GreenPages
Address:	33 Badgers Island
	West Kittery, ME 03904
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	01-0504323
Contract Administrator Name:	Mike Aramento
Title:	Director Sales and Sales Operations
Telephone Number:	(207) 439-7310
E-mail:	maramento@greenpages.com
FAX:	(207) 439-7334
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100017566

Value Added Reseller/Distributor Information	
Company Name:	HB Communications Inc.
Address:	60 Dodge Avenue
	North Haven, CT 06473
Minority/Women Owned or Small Business Indicate M , W or S	Federally Recognized Veteran Owned Small Business.
Federal ID #:	06-0770059
Contract Administrator Name:	Vince Cahill
Title:	Vice-President, Southeast Sales
Telephone Number:	(800) 243-4414
E-mail:	vincent.cahill@hbcommunications.com
FAX:	(203) 234-2013
Reseller Qualifying Criteria:	Accepts ONLY Cisco Sales and Service Orders
NY SFS Vendor Number:	1100008493

Value Added Reseller/Distributor Information	
Company Name:	High Point Solutions, Inc.
Address:	5 Gail Court
	Sparta, NJ 07871
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3462774
Contract Administrator Name:	Ellen Olivo
Title:	Contract Administrator
Telephone Number:	(973) 940-6553
E-mail:	eolivo@highpoint.com

FAX:	(973) 940-0041
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100013462

Value Added Reseller/Distributor Information	
Company Name:	IBM
Address:	80 State Street
	Albany, NY 12207
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-0871985
Contract Administrator Name:	Karen LaFreniere
Title:	Customer Sales
Telephone Number:	(518) 487-6267
E-mail:	NYSCONT@us.ibm.com
FAX:	(845) 264-6605
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000001053

Value Added Reseller/Distributor Information	
Company Name:	Infinit Technology Solutions
Address:	7037 Fly Road
	East Syracuse, NY 13057
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	01-0596720
Contract Administrator Name:	John Spiridigliozzi
Title:	Chief Operating Officer
Telephone Number:	(315) 728-3125
E-mail:	jspiridigliozzi@infinit-tech.com
FAX:	(315) 432-1296
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000051036

Value Added Reseller/Distributor Information	
Company Name:	IVCi, LLC
Address:	601 Old Willets Path
	Hauppauge, NY 11788
Minority/Women Owned or Small Business Indicate M , W or S	

Federal ID #:	20-0399584
Contract Administrator Name:	Jennifer Bisharah
Title:	Engineering PSE Bid Administrator
Telephone Number:	(631) 525-5874
E-mail:	NYSOGS@ivci.com
FAX:	(631) 273-7277
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000016518

Value Added Reseller/Distributor Information

Company Name:	Jim Krantz Associates Inc. DBA Krantz Secure Technologies
Address:	219 East 44th Street New York, NY 10017
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-3164455
Contract Administrator Name:	Kim DeLanzo
Title:	Customer Sales
Telephone Number:	(212) 286-0325
E-mail:	kdelanzo@krantzsecure.com
FAX:	(212) 286-9776
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1100006769

Value Added Reseller/Distributor Information

Company Name:	Logicalis, Inc.
Address:	11 Penn Plaza New York, NY 10001
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-4000122
Contract Administrator Name:	Tom Gatje
Title:	Account Manager
Telephone Number:	(203) 402-1085
E-mail:	tom.gatje@us.logicalis.com
FAX:	(203) 702-5033
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1100017520

Value Added Reseller/Distributor Information

Company Name:	MA Polce Consulting
----------------------	---------------------

Address:	401 Phoenix Drive
	Rome, NY 13441
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	16-1597994
Contract Administrator Name:	Kelly Bartell
Title:	Customer Sales
Telephone Number:	(315) 838-1630
E-mail:	kelly@mapolce.com
FAX:	(315) 356-0597
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000057265

Value Added Reseller/Distributor Information

Company Name:	Marcum Technology, LLC
Address:	10 Melville Park Road
	Melville, NY 11747
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	30-0011802
Contract Administrator Name:	Erica Colorio
Title:	Inside Sales Manager
Telephone Number:	(631) 414-4818
E-mail:	erica.colorio@marcumtechnology.com
FAX:	(631) 414-4981
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000032988

Value Added Reseller/Distributor Information

Company Name:	Maureen Data Systems Inc.
Address:	500 West 43rd Street Suite 33A
	New York, NY 10036
Minority/Women Owned or Small Business Indicate M , W or S	Women Owned
Federal ID #:	13-3817821
Contract Administrator Name:	Robert Irvin
Title:	Director of Government Channels
Telephone Number:	(646) 744-1075
E-mail:	robert@mdsny.com
FAX:	(212) 328-1713
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000006466

Value Added Reseller/Distributor Information	
Company Name:	MTM Technologies, Inc.
Address:	13100 Manchester Road
	St. Louis, MO 63131
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-3354896
Contract Administrator Name:	Lynn Fussner
Title:	Project Manager
Telephone Number:	(314) 775-0818
E-mail:	lfussner@mtm.com
FAX:	
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000006356

Value Added Reseller/Distributor Information	
Company Name:	New Computech Inc.
Address:	39 Broadway Suite 1630
	New York, NY 10006
Minority/Women Owned or Small Business Indicate M , W or S	Women Owned
Federal ID #:	13-3892505
Contract Administrator Name:	Mona Abraham
Title:	President
Telephone Number:	(212) 406-1801
E-mail:	mona@newcomputech.com
FAX:	(212) 406-1799
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	0013718480

Value Added Reseller/Distributor Information	
Company Name:	Nu-Vision Technologies LLC DBA Black Box Network Services
Address:	6000 New Horizon Blvd
	Amityville, NY 11701
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	20-0532706
Contract Administrator Name:	Chris Allen
Title:	Business Operations Director
Telephone Number:	(631) 370-7818
E-mail:	christina.allen@blackbox.com

FAX:	(631) 841-5209
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000029840
Value Added Reseller/Distributor Information	
Company Name:	NWN Corporation
Address:	11931 Foundation Place, Suite 250 Gold River, CA 95670
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	04-3532235
Contract Administrator Name:	Matt Niemann
Title:	VP of Strategic Contracts
Telephone Number:	(916) 637-2135
E-mail:	mniemann@nwnit.com
FAX:	
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100138331

Value Added Reseller/Distributor Information	
Company Name:	P and J Computers, Inc.
Address:	426 New Karner Road Albany, NY 12205
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	14-1716131
Contract Administrator Name:	Scott Joralemon
Title:	Vice President
Telephone Number:	(518) 459-6712
E-mail:	scottj@pjcomp.com
FAX:	(518) 459-6851
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000007080

Value Added Reseller/Distributor Information	
Company Name:	Pangaia Partners
Address:	E. 80 Route 4, Suite 110 Paramus, NJ 07562
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3825643
Contract Administrator Name:	Richard Montefusco
Title:	VP Business Development

Telephone Number:	(813) 999-8555
E-mail:	sales@pangaiapartners.com
FAX:	(201) 712-5540
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100138209

Value Added Reseller/Distributor Information	
Company Name:	Phoenix Solutions, LLC
Address:	P.O. Box 143 Clifton Park, NY 12065
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	14-1828385
Contract Administrator Name:	Thomas Phoenix
Title:	President
Telephone Number:	(518) 383-9897
E-mail:	tphoenix@phoenixsolutions.com
FAX:	(518) 383-9897
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000001913

Value Added Reseller/Distributor Information	
Company Name:	Presidio Networked Solutions Group, LLC
Address:	110 PKWY DR S HAUPPAUGE, NY 75267
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	76-0515249
Contract Administrator Name:	Maryann Pagano
Title:	Inside Account Manager
Telephone Number:	(212) 324-4361
E-mail:	govtsales@presidio.com
FAX:	(914) 463-3620
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1100138220

Value Added Reseller/Distributor Information	
Company Name:	Promedia Technology Services, Inc.
Address:	535 US Highway 46 East Little Falls, NJ 07424

Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3167066
Contract Administrator Name:	Wm. Paul Nolan
Title:	Chief Operating Officer
Telephone Number:	(973)253-7600
E-mail:	pnolan@promedianj.com
FAX:	(973)253-5601
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1100087961

Value Added Reseller/Distributor Information	
Company Name:	Ronco Communications & Electronics, Inc.
Address:	595 Sheridan Drive Tonawanda, NY 14150
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	16-0905768
Contract Administrator Name:	Vito Gelose
Title:	State Business Development 716-879-8141
Telephone Number:	(716) 879-8141
E-mail:	vgelose@ronco.net
FAX:	(716) 879-8198
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000007574

Value Added Reseller/Distributor Information	
Company Name:	Servion Global Solutions Inc
Address:	3 Independence Way, Suite # 304 Princeton, NJ 08540
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	76-0593055
Contract Administrator Name:	Shriram Rajamani
Title:	SVP Operations
Telephone Number:	(609) 524-8670
E-mail:	shriram@servion.com
FAX:	(609) 987-8797
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.

NY SFS Vendor Number:	1100087885
------------------------------	------------

Value Added Reseller/Distributor Information	
Company Name:	SHI International Corp.
Address:	5 W. Bank St Cold Spring, NY 10516
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3009648
Contract Administrator Name:	Dean Howell
Title:	Account Manager
Telephone Number:	(845) 265-9439
E-mail:	dean_howell@shi.com
FAX:	(845) 265-9452
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000008811

Value Added Reseller/Distributor Information	
Company Name:	ShoreGroup, Inc
Address:	460 West 35th St New York, NY 10001
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	58-2574612
Contract Administrator Name:	Robert Ditta
Title:	EVP
Telephone Number:	(212) 364-6800
E-mail:	sales@shoregroup.com
FAX:	(212) 736-3369
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000009553

Value Added Reseller/Distributor Information	
Company Name:	Sirius Computer Solutions, Inc.
Address:	10100 Reunion Place, Suite 500 San Antonio, TX 78216
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	74-2836721
Contract Administrator Name:	Phyllis Byrd
Title:	Public Sector Manager

Telephone Number:	(210) 369-0617
E-mail:	phyllis.byrd@siriuscom.com
FAX:	(866) 313-0960
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000041163

Value Added Reseller/Distributor Information	
Company Name:	Sky Communications, Inc.
Address:	20 Madison Ave Hicksville, NY 11801
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	75-2628669
Contract Administrator Name:	William G. Bouie
Title:	President & CEO
Telephone Number:	(703) 795-4411
E-mail:	bill.bouie@skycomglobal.com
FAX:	(703) 649-3566
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100138233

Value Added Reseller/Distributor Information	
Company Name:	Solutionz Videoconferencing, Inc.
Address:	901 Bringham Avenue Los Angeles, CA 90049
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	382645853
Contract Administrator Name:	Bret Hagenbach
Title:	Northeast Sales Manager
Telephone Number:	585-223-4052 x8905
E-mail:	bhagenbach@solutionzinc.com
FAX:	212-208-3036
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000009257

Value Added Reseller/Distributor Information	
Company Name:	Synergy Global Solutions Inc.
Address:	1100 Pittsford-Victor Rd Pittsford, NY 14534

Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	16-0985336
Contract Administrator Name:	Alan Knapton
Title:	VP Sales
Telephone Number:	(585) 758-7220
E-mail:	aknapton@synergy.qs
FAX:	(585) 264-6058
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000015161

Value Added Reseller/Distributor Information	
Company Name:	Systems Management Planning, Inc
Address:	1020 John Street West Henrietta, NY 14586
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	16-1545953
Contract Administrator Name:	Chris Fox
Title:	VP of Business Development
Telephone Number:	(585) 475-0670
E-mail:	cfox@smp-corp.com
FAX:	(585) 475-0909
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000029454

Value Added Reseller/Distributor Information	
Company Name:	TAG Solutions, LLC
Address:	12 Elmwood Albany, NY 12204
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	14-1827818
Contract Administrator Name:	Russ Harnish
Title:	Customer Sales
Telephone Number:	(518) 292-6524
E-mail:	rharnish@tagsolutions.com
FAX:	(518) 292-6510
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000001912

Value Added Reseller/Distributor Information	
-----------------------------------------------------	--

Company Name:	TERACAI Corporation
Address:	217 Lawrence Rd East, PO Box 4715 Syracuse NY, 13221
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	26-4206230
Contract Administrator Name:	Brett LaCourse
Title:	Customer Sales
Telephone Number:	(315) 883-3568
E-mail:	BLaCourse@teracai.com
FAX:	(315) 883-3510
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000033956

Value Added Reseller/Distributor Information

Company Name:	Universal E-Business Solutions, LLC.
Address:	244 5th Avenue, 4th Floor New York, NY 10001
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	20-5092680
Contract Administrator Name:	Raj Bhartiya
Title:	Customer Sales
Telephone Number:	(646) 706-4016
E-mail:	sales@uebiz.net
FAX:	(646) 706-4090
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1100018382

Value Added Reseller/Distributor Information

Company Name:	VANDIS Inc.
Address:	1 Albertson Ave Albertson, NY 11507
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-2650266
Contract Administrator Name:	Dan Weiss
Title:	Account Manager
Telephone Number:	(516) 281-2200
E-mail:	nyscontract@vandis.com
FAX:	(516) 626-9003
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

NY SFS Vendor Number:	1000011819
------------------------------	------------

Value Added Reseller/Distributor Information	
Company Name:	Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business
Address:	11 Wards Lane Menands, NY 12204
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	23-2743964, 16-1337624, and 47-0751768
Contract Administrator Name:	Kathleen Metzger
Title:	Manager – Customer Service & Program Management
Telephone Number:	(518) 426-2157
E-mail:	NYSContracts@lists.verizonbusiness.com
FAX:	(866) 404-8815
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000009377

Value Added Reseller/Distributor Information	
Company Name:	Vicom Computer Services, Inc.
Address:	60 Carolyn Blvd Farmingdale, NY 11735
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-2616959
Contract Administrator Name:	Dawn Ayers
Title:	Administrator to Sales
Telephone Number:	(631) 694-3900
E-mail:	dayers@vicomnet.com
FAX:	(631) 694-2640
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000011790

Value Added Reseller/Distributor Information	
Company Name:	Webhouse, Inc.
Address:	2365 Milburn Avenue Building 2 Baldwin, NY 11510
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-3369453
Contract Administrator Name:	Rosan Prashad
Title:	Operations manager

Telephone Number:	(516) 764-6300
E-mail:	rprashad@webhse.com
FAX:	(516) 706-1557
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.
NY SFS Vendor Number:	1000012241