

APPENDIX F

Manufacturer & Value Added Reseller/Distributor/Sub-Contractor Information

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Ciena Communications International, LLC		
Address:	7035 Ridge Road		
	Hanover, MD		
	21076		
Federal ID #:	27-1495001		
Minority/Women Owned or Small Business Indicate M, W or S			
Contract Administrator Name:	Todd Fidler		
Title:	Account Sales Leader		
Telephone Number:	412-203-3424		
E-mail:	tfidler@ciena.com		
FAX:	410-694-5750		
Orders Placed Directly with Contractor	Orders Placed Directly with VAR <input checked="" type="checkbox"/>		
Contract "Toll" Free Support Number:	800- 921 - 1144	Guaranteed Product Delivery Timeframe:	150 days ARO

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Integration Partners-NY (dba. InterCloud Systems)
Mailing Address:	15 Oregon Trail
	Waterford, NY 12188
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	38-3793591
Contract Administrator Name:	Brian McGlynn
Title:	V.P. of Sales – Public Sector
Telephone Number:	781-357-8176
E-mail:	bmcglynn@intercloudsys.com
FAX:	973-630-5451
Qualifying Criteria:	Statewide Reseller

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Ronco Communications & Electronics Inc.
Address:	595 Sheridan Drive
	Tonawanda, NY 14150
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	16-0905768
Contract Administrator Name:	Mark J. Deyle
Title:	Vice President – Federal Systems
Telephone Number:	716-879-8123
E-mail:	mdeyle@ronco.net
FAX:	716-879-8023
Qualifying Criteria:	Statewide Reseller

Value Added Reseller/Distributor/ Sub-Contractor Information

Company Name:	International Business Machines Corporation
Address:	1630 Long Pond Road
	Rochester, NY 14626-1496
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	13-0871985
Contract Administrator Name:	John P. Welsh
Title:	Principal – IBM Global Services - ITS
Telephone Number:	716-510-9418
E-mail:	jhnwelsh@us.ibm.com
FAX:	845-264-6605
Qualifying Criteria:	Statewide Reseller