

APPENDIX F

January
2016

**Manufacturer & Value Added Reseller/Distributor/Sub-Contractor
Information**

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Avaya Inc.		
Address:	29 Country Fair, suite 200		
	Scotia, NY 12302		
Federal ID #:	22-3713430		
Minority/Women Owned or Small Business Indicate M, W or S	No		
Contract Administrator Name:	Dean Pearce		
Title:	Global Account Manager		
Telephone Number:	518 447-6937		
E-mail:	dmpearce@avaya.com		
FAX:	908 848 2517		
Orders Placed Directly with Contractor ☒	Orders Placed Directly with VAR ☒		
Contract "Toll" Free Support Number:	800 852-2436	Guaranteed Product Delivery Timeframe: 25	10__days ARO

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	AT&T Corp.
Address:	1205 Troy Schenectady Road
	Latham, NY 12210
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	13-4924710
Contract Administrator Name:	Archie Quarrier
Title:	AE
Telephone Number:	518-437-3283
E-mail:	aquarrier@att.com
FAX:	(281) 664-3270
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Blackbox Network Services
Address:	6000 New Horizons Blvd.
	Amityville, NY 11701
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	20-0532706
Contract Administrator Name:	Christina Allen
Title:	Director of Marketing
Telephone Number:	631-841-5245
E-mail:	Christina.allen@nuvt.com
FAX:	631 841-5209
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Camelot Communications Group, Inc.
Address:	2 Washington Street , New York, NY 10004
Minority/Women Owned or Small Business Indicate M , W or S	W
Federal ID #:	222866196
Contract Administrator Name:	Kevin O'Brien
Title:	Director
Telephone Number:	212-635-2680
E-mail:	kobrien@camelotgrp.com
FAX:	212-635-2774
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Carousel Industries
Address:	10 Petra Lane, Albany, NY 12205
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	06-1502254
Contract Administrator Name:	Michael Mahar
Title:	Director, State and Local Government
Telephone Number:	518 724-2160
E-mail:	mmahar@carouselindustries.com
FAX:	518 724-2180
Qualifying Criteria:	Certified Avaya inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CASS
Address:	17 Smull Place Port Washington, NY 11050
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	11-2731509
Contract Administrator Name:	Bernie Yatauro
Title:	
Telephone Number:	516 247-7100
E-mail:	bernie@cassbts.com
FAX:	516 247-7150
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	CCC Computer Center
Address:	555 Theodore Fremd Avenue, Suite B 102 Rye NY 10580
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	13-3023762
Contract Administrator Name:	Chas A. Borrelli
Title:	Vice President
Telephone Number:	914-967-1200
E-mail:	CBorrelli@ccccomputer.com
FAX:	914-967-2279
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Cerium Networks
Address:	1636 W 1 st Ave Spokane, WA 99201
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	91-2059896
Contract Administrator Name:	William Junkermier
Title:	Vice-President Operations / Finance
Telephone Number:	509-536-8650
E-mail:	wjunkermier@ceriumnetworks.com
FAX:	509-536-8633
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	ConvergeOne, Inc.
Address:	246 Industrial Way West Eatontown, NJ 07724
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	22-3408397
Contract Administrator Name:	Debra Mullen
Title:	Manager, GovEd Sales
Telephone Number:	609-947-2538
E-mail:	dmullen@convergeone.com
FAX:	215-862-5148
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	DJJ Sales Associates, Inc. DBA DJJ Technologies
Address:	3116 Expressway Drive South Islandia, NY 11749
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	11-31331141
Contract Administrator Name:	Harry Jacobs
Title:	President
Telephone Number:	631-787-5006
E-mail:	hjacobs@djjtechnologies.com
FAX:	631-234-7155
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Frontrunner Network Systems
Address:	412 Linden Avenue Rochester, New York 14625
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	98-0397927
Contract Administrator Name:	Ann Hondzinski
Title:	Account Manager
Telephone Number:	716-580-5020
E-mail:	ahondzinski@frontrunnernetworks.com
FAX:	716-580-5008
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Hilltop Technologies, LLC
Address:	11 Kenny Roberts Memorial Dr Suffield, CT 06078
Minority/Women Owned or Small Business Indicate M , W or S	Certified Women owned by State of New York W
Federal ID #:	06-1536085
Contract Administrator Name:	Alicja F Zyzniewska
Title:	Chief Executive Officer
Telephone Number:	860.903.0221
E-mail:	azyzniewska@hilltoptech.com
FAX:	860.903.0234
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Integration Partners–NY (a subsidiary of InterCloud Systems)
Address:	15 Oregon Tr., Waterford, NY 12188
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	38-3793591
Contract Administrator Name:	Brian McGlynn
Title:	V.P. of Sales – Public Sector
Telephone Number:	(518) 369-9076
E-mail:	bmcglynn@intercloudsys.com
FAX:	781-357-8576
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Infinet Technology Solutions
Address:	5786 Widewaters Parkway Dewitt, NY 13214
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	01-0596720
Contract Administrator Name:	Rosemary Backenstross
Title:	Technology & Product Development Team Leader
Telephone Number:	315 432 1323 x4010
E-mail:	rbackenstross@infinet-tech.com
FAX:	315-432-1296
Qualifying Criteria:	Certified by Avaya inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Management Data Systems International (MDSI)
Address:	6225 Shiloh road, Alpharetta GA 30005
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	58-1959336
Contract Administrator Name:	Sharon Melluzzo
Title:	AM
Telephone Number:	678 965-8532
E-mail:	sharon.melluzzo@mdsiinc.com
FAX:	678 341-6390
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Meridian IT (formerly MAC Source)
Address:	701 Erie Blvd West
	Syracuse, NY 13204
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	16-1535194
Contract Administrator Name:	Mr. Tom Donahue
Title:	Director of Sales, NY State
Telephone Number:	518-694-3909
E-mail:	tom.donahue@meridianitinc.com
FAX:	518-429-6007
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Networked Educational Technologies, Ltd, dba CSDNET
Address:	874 Montauk Highway
	Bayport, NY 11705
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	11-3410788
Contract Administrator Name:	Fred Zappolo
Title:	VP of Sales
Telephone Number:	631-924-7474
E-mail:	fred.zappolo@csdnet.net
FAX:	631-924-7475
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Northeast Information Systems
Address:	880 Watervliet-Shaker Road
	Albany, NY 12205
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	14-1809593
Contract Administrator Name:	Deb Orminski
Title:	Vice President of Operations
Telephone Number:	518-867-4120
E-mail:	dorminski@nistel.com
FAX:	518-869-1104
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Ronco Communications & Electronics, Inc.
Address:	595 Sheridan Drive Tonawanda NY 14150
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	16-0905768
Contract Administrator Name:	Vito Gelose
Title:	State Business Development
Telephone Number:	716-879-8141
E-mail:	vgelose@ronco.net
FAX:	716-879-8198
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	SOTERIA IT
Address:	2495 MAIN STREET, SUITE 470 BUFFALO, NY 14214
Minority/Women Owned or Small Business Indicate M , W or S	W
Federal ID #:	27-4823506
Contract Administrator Name:	JULIE DOTTON
Title:	PRESIDENT / CEO
Telephone Number:	716-697-0692
E-mail:	Julie.dotton@soteria-it.com
FAX:	716-662-1469
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Strategic Products & Services
Address:	682 Gardnertown Rd Newburgh NY 12550
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	22-3140946
Contract Administrator Name:	Brian Christein
Title:	CE
Telephone Number:	854-566-5100
E-mail:	bchristein@spscom.com
FAX:	(888) 540-1511
Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor Information	
Company Name:	Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business
Address:	11 Wards Lane Menands, NY 12204
Minority/Women Owned or Small Business Indicate M, W or S	No
Federal ID #:	23-2743964, 16-1337624, and 47-0751768
Contract Administrator Name:	Kathleen Metzger
Title:	Manager – Customer Service & Program Management
Telephone Number:	518 426-2157
E-mail:	NYSContracts@lists.verizonbusiness.com
FAX:	1-866-404-8815
Reseller Qualifying Criteria:	Certified by Avaya Inc.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Windstream Communications, inc
Address:	50 IO Campus wood Dr. Ste. 206, East Syracuse, NY 13057
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	20-0792300
Contract Administrator Name:	Ken Davis
Title:	AM
Telephone Number:	315-703-0014
E-mail:	Kenneth.W.Davis@windstream.com
FAX:	
Qualifying Criteria:	Certified by Avaya Inc.