

APPENDIX F**Manufacturer & Value Added Reseller/Distributor Information**

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Aruba Networks, Inc.		
Address:	1344 Crossman Avenue		
	Sunnyvale, CA 94089		
Federal ID #:	02-0579097		
Contract Administrator Name:	Andrew Tanguay		
Title:	Proposal Manager		
Telephone Number:	(408) 419-4260		
E-mail:	atanguay@arubanetworks.com		
FAX:	(408) 752-0626		
Orders Placed Directly with Contractor <input type="checkbox"/>		Orders Placed Directly with VAR X <input type="checkbox"/>	
Contract "Toll" Free Support Number:	800 WIFI LAN	Guaranteed Product Delivery Timeframe:	<u>30</u> days ARO

Value Added Reseller/Distributor Information	
Company Name (33):	Advance2000, Inc.
Address:	1140 Wehrle Drive
	Amherst NY 14221
Federal ID #:	16-1426812
Contract Administrator Name:	David Wasserman
Title:	VP Sales
Telephone Number:	716.631.5602
E-mail:	dwasserman@advance2000.com
FAX:	716.631.0569
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (32):	Allegretto Funding Group Inc. dba Infinit Technology Solutions
Address:	5786 Widewaters Parkway
	Dewitt, NY 13214
Federal ID #:	01-0596720
Contract Administrator Name:	Tim Kuney
Title:	Sr. Network Engineer
Telephone Number:	315-432-1323
E-mail:	tkuney@infinit-tech.com
FAX:	315-432-1296
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (1):	All-Mode Communications
Address:	1725 Dryden Rd.
	Freeville, NY 13068
Federal ID #:	16-1002300
Contract Administrator Name:	David Yeater
Title:	President
Telephone Number:	607-347-4611
E-mail:	dyeater@all-mode.com
FAX:	607-347-6728

Reseller Qualifying Criteria:	
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Value Added Reseller/Distributor Information	
(1) Company Name:	Alternative Information Systems
Address:	489 Ellicott St Buffalo, NY 14203
Federal ID #:	161319778
Contract Administrator Name:	Brian Conley
Title:	Sales Manager
Telephone Number:	7168319929
E-mail:	bconley@aisbuffalo.com
FAX:	7163320496
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (2):	Altura Communication Solutions LLC
Address:	1335 South Acacia Avenue Fullerton, CA 92831
Federal ID #:	33-0988967
Contract Administrator Name:	Tony Clemente
Title:	District Director
Telephone Number:	(718) 360-8910
E-mail:	Aclemente@alturacs.com
FAX:	(718) 360-8902
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (3):	AT&T, Corp
Address:	77 Water Street, 25th floor New York, NY 10005
Federal ID #:	43-0529710
Contract Administrator Name:	Jason Keshinover
Title:	Senior Universal Account Manager
Telephone Number:	347-268-6083
E-mail:	keshinover@att.com
FAX:	512-646-3161
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (4):	BITHGROUP Technologies, Inc.
Address:	4409 Powell Avenue Baltimore, MD 21206
Federal ID #:	52-1827526
Contract Administrator Name:	Wayne Amour
Title:	Chief Technology Officer (CTO)
Telephone Number:	410-962-1188 x 22
E-mail:	warmour@bithgroup.com
FAX:	410-962-6535
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (27):	CampbellNet Solutions
Address:	259 Fairport Village Landing Fairport, NY 14450
Federal ID #:	01-0686643
Contract Administrator Name:	Donald G. Campbell
Title:	Owner
Telephone Number:	585-377-8910
E-mail:	don_campbell@campbellnetsolutions.com
FAX:	800-948-6599
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (5):	Carousel Industries of North America
Address:	659 South County Trail Exeter, RI 02822
Federal ID #:	06-1502254
Contract Administrator Name:	Mike Mahar
Title:	Director of SLE
Telephone Number:	518-724-2160
E-mail:	mmahar@carouselindustries.com
FAX:	518-724-2180
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (6):	CDW Government Inc
Address:	230 N Milwaukee Ave Vernon Hills, IL 60061 Attn: Yolanda Blomquist
Federal ID #:	36-4230110
Contract Administrator Name:	Yolana Bolmquist
Title:	Deputy Program Manager - State of New York
Telephone Number:	(518) 426-2178
E-mail:	yolanda.blomquist@cdw.com
FAX:	(312) 705-4680
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (7):	Classic Networking Inc
Address:	10 Dishley Drive PO Box 1055 Mechanicsburg, PA 17055
Federal ID #:	25-1867642
Contract Administrator Name:	Linda Sadler
Title:	Operations Director
Telephone Number:	717-697-9572
E-mail:	linda@classicnetworking.com
FAX:	717-828-1717
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (8):	Comm Solutions LLC
Address:	104 Quaker Lane
	Malvern, PA 19355
Federal ID #:	23-1932060
Contract Administrator Name:	William Buckalew
Title:	Vice President
Telephone Number:	(610) 889-7914
E-mail:	wbuckalew@commsolutions.com
FAX:	(610) 482-9227
Reseller Qualifying Criteria:	
Value Added Reseller/Distributor Information	
(1) Company Name:	Compulink Technologies Inc
Address:	214 West 29 th St. Suite 201
	New York NY 10001
Federal ID #:	11-2967448
Contract Administrator Name:	Denise Arboleda
Title:	Vice President
Telephone Number:	212-695-5465
E-mail:	Denise@compu-link.com
FAX:	212-695-5560
Reseller Qualifying Criteria:	
Value Added Reseller/Distributor Information	
Company Name (9):	Computer Connection of Central New York (CCNY)
Address:	11206 Cosby Manor Road
	Utica, NY 13502
Federal ID #:	16-1397143
Contract Administrator Name:	Kimberly Longway
Title:	Marketing
Telephone Number:	800-566-4786 ext 247
E-mail:	kim@ccny.com
FAX:	315-724-0794
Reseller Qualifying Criteria:	
Value Added Reseller/Distributor Information	
(1) Company Name:	Computerized Inventory Concepts, Inc. dba Integrated Systems
Address:	7588 Main Street - Fishers
	Victor, New York 14564
Federal ID #:	161206834
Contract Administrator Name:	David O'Hare
Title:	Director of Business Development
Telephone Number:	585-924-8670 ext. 1
E-mail:	dave@integratednet.com
FAX:	585-924-8842
Reseller Qualifying Criteria:	Local and State Government Wireless Infrastructure VAR

Value Added Reseller/Distributor Information	
Company Name (10):	Consultedge, Inc.
Address:	501 7 th Avenue
	Suite 520
	New York, NY 10018
Federal ID #:	22-3723899
Contract Administrator Name:	Daniel Tassone
Title:	EVP of Sales
Telephone Number:	646-348-6464
E-mail:	dtassone@consultedge.com
FAX:	646-348-6464
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (11):	Custom Computer Specialists, Inc.
Address:	70 Suffolk Ct.
	Hauppauge, NY 11788
Federal ID #:	11-2497640
Contract Administrator Name:	Eric Abrams
Title:	Director
Telephone Number:	800-5980-8989
E-mail:	eabrams@customonline.com
FAX:	631-543-2512
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information		
Company Name (12):	Dell Marketing LP	
Address:	One Dell Way	
	MS RR8-07	
	Round Rock, Texas 78682	
Federal ID #:	74-2616805	
Contract Administrator Name:	For Contract and Legal Questions/ Issues, Contact Lorri Bailey	For Sales Assistance, Pricing and Quotes Contact Debra Warren
Title:	Public Contracts Manager	Inside Sales Rep
Telephone Number:	(512) 723-0016	(800) 981-3355 ext 726 6282
E-mail:	Lorri_Bailey@dell.com	Debra_Warren@dell.com
FAX:	(512) 283-9092	(512) 283-4150
Reseller Qualifying Criteria:		

Value Added Reseller/Distributor Information	
Company Name (13):	Dox Electronics, Inc.
Address:	105 College Ave
	Rochester, NY 14607
Federal ID #:	16-1252404
Contract Administrator Name:	Ruth Michael
Title:	President
Telephone Number:	585-473-7766
E-mail:	ruthm@doxnet.com
FAX:	585-473-7323
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Frontrunner Network Systems
Address:	412 Linden Avenue Rochester, NY 14625
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	980397927
Contract Administrator Name:	Joseph Cerney
Title:	Director of Business Development
Telephone Number:	585-899-4411
E-mail:	jcerney@frontrunnernetworks.com
FAX:	585-899-4454
Qualifying Criteria:	Frontrunner Data Division specializes in wireless technologies Frontrunner is currently attached to Meru contract#PT64441 and Enterasys contract#PT64449

Value Added Reseller/Distributor Information	
Company Name (14):	Future Tech Enterprise, Inc.
Address:	101-8 Colin Drive Holbrook, NY 11741
Federal ID #:	11-3350196
Contract Administrator Name:	Diane Kremidas
Title:	Vendor Relations Manager
Telephone Number:	(631) 472-5500
E-mail:	dkremidas@ftei.com
FAX:	(631) 472-6599
Reseller Qualifying Criteria:	Future Tech is a broad based reseller of wireless technical solutions which we support, service and sell nationwide

Value Added Reseller/Distributor Information	
Company Name (15):	Graybar Electric
Address:	229 Church St. Albany, NY 12202
Federal ID #:	13-0794380
Contract Administrator Name:	Jim Sweet
Title:	Account Manager
Telephone Number:	518-436-4761
E-mail:	James.sweet@gbc.com
FAX:	518-434-6739
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (16):	Hilltop Technologies, LLC
Address:	11 Kenny Roberts Memorial Dr. Suffield, CT 06078
Federal ID #:	06-1536085

Contract Administrator Name:	Owen D. Wilson
Title:	Partner
Telephone Number:	860.903.0212
E-mail:	owilson@hilltoptech.com
FAX:	860.903.0234
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
(1) Company Name:	Info Advantage, Inc.
Address:	769 Emerson Street Rochester, NY 14613
Federal ID #:	16-1425281
Contract Administrator Name:	Mitchell Weller
Title:	Executive Vice President
Telephone Number:	585-254-8710 x101
E-mail:	mweller@info-adv.com
FAX:	585-254-8766
Reseller Qualifying Criteria:	Woman Owned

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name (17):	Integration Partners
Mailing Address:	15 Oregon Trail Waterford, NY 12188
Federal ID #:	04-3467289
Contract Administrator Name:	Brian McGlynn
Title:	Sales Manager
Telephone Number:	781-357-8176
E-mail:	bmcglynn@integrationpartners.com
FAX:	(781) 357-8576
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (28):	Let's Think Wireless
Address:	30 Chapin Rd. Unit 1209 Pine Brook, NJ 07058
Federal ID #:	35-2226793
Contract Administrator Name:	Richard Adams
Title:	Senior Acct. Manager
Telephone Number:	973-882-9204
E-mail:	radams@ltw.com
FAX:	973-882-4563
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (18):	MAC Source Inc
Address:	701 Erie Blvd West Syracuse, NY 13204

Federal ID #:	13-1535194
Contract Administrator Name:	Jim Harrington
Title:	Warehouse Manager
Telephone Number:	315-362-9251
E-mail:	jharrington@macsourceinc.com
FAX:	315-362-9292
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (31):	Netanium Network Security
Address:	7 Technology Dr N. Chelmsford MA 01863
Federal ID #:	41-2042558
Contract Administrator Name:	Ellen Cyr
Title:	Director of Sales
Telephone Number:	978-888-0091x108. 207 -595-4491-cell
E-mail:	ellen@nnsecurity.com
FAX:	978-888-0095
Reseller Qualifying Criteria:	certified reseller for Aruba Networks

Value Added Reseller/Distributor Information	
Company Name (19):	NetConnect
Address:	101 Tyrellan Ave. Staten Island, NY 10309
Federal ID #:	13-3672455
Contract Administrator Name:	Michael Ju
Title:	Operations Director
Telephone Number:	718-967-7000
E-mail:	mikej@nctny.com
FAX:	718-608-0595
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (29):	PacketLogix, Inc.
Address:	140 Lincoln Ave Barrington RI 02806
Federal ID #:	06-1699295
Contract Administrator Name:	Jennifer S. Boylan
Title:	Director of Operations
Telephone Number:	617-283-6591
E-mail:	jennifer@PacketLogix.com
FAX:	617-283-6591
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (20):	Pathway Systems Design, LLC
Address:	7100 New Horizons Blvd

	Amityville, NY 11701
Federal ID #:	11-3569963
Contract Administrator Name:	Mario DePascale
Title:	Vice President
Telephone Number:	631-422-6800
E-mail:	mdepascale@psdteam.com
FAX:	631-422-6868
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (21):	Precom Corporation
Address:	85 Northpointe Pkwy
	Amherst, NY 14228
Federal ID #:	16-1406577
Contract Administrator Name:	Joe Griffo
Title:	VP of Sales
Telephone Number:	(716) 629-3030
E-mail:	jgriffo@precom.com
FAX:	(716) 619-0795
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (22):	Rapid Access Communication Enterprises, Inc., (aka RACe, Inc.)
Address:	17 Barstow Rd.
	Suite 401
	Great Neck, NY 11021
Federal ID #:	03-0415485
Contract Administrator Name:	Gail Nedbor-Gross
Title:	Financial Director
Telephone Number:	516-829-8290
E-mail:	gngross@race-corp.com
FAX:	516-829-9113
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (23):	Turn-key Technologies, Inc.
Address:	2500 Main St Ext., Suite 10
	Sayreville, NJ 08872
Federal ID #:	223136494
Contract Administrator Name:	Craig Badrick
Title:	CEO
Telephone Number:	732-553-9100 ext 212
E-mail:	cbadrick@tti-wireless.com
FAX:	732-553-9107
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
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Company Name (24):	VANDIS, Inc.
Address:	One Albertson Avenue
	Albertson, NY 11507
Federal ID #:	11-2650266
Contract Administrator Name:	Dan Weiss
Title:	Account Manager
Telephone Number:	516-626-2100 x 332
E-mail:	dweiss@vandis.com
FAX:	516-626-8004
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (25):	Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business
Address:	11 Wards Lane
	Menands, NY 12204
Federal ID #:	23-2743964, 16-1337624, and 47-0751768
Contract Administrator Name:	Kathleen Metzger
Title:	Manager – Customer Service & Program Management
Telephone Number:	518 426-2157
E-mail:	NYSContracts@lists.verizonbusiness.com
FAX:	1-866-404-8815
Reseller Qualifying Criteria:	Certified Reseller

Value Added Reseller/Distributor Information	
Company Name (26):	Versatile Systems Inc.
Address:	1300 Bent Creek Blvd.
	Mechanicsburg, PA 17050
Federal ID #:	23-2904820
Contract Administrator Name:	Vicki Tujan
Title:	
Telephone Number:	717-796-1936 X 244
E-mail:	Vicki.tujan@versatile.com
FAX:	585-383-1477
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (30):	TorreyPoint
Address:	1390 Borregas Avenue
	Sunnyvale, CA
	94089
Federal ID #:	20-8008300
Contract Administrator Name:	Justin Young
Title:	Director of Inside Sales
Telephone Number:	212-254-5747 x1034
E-mail:	jrazon@torreypoint.com
FAX:	1-888-318-7885
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (34):	Versatile Communications
Address:	450 Donald Lynch Blvd Marboro, MA 017152
Federal ID #:	04-3246423
Contract Administrator Name:	Thomas Ogden
Title:	Regional Manager
Telephone Number:	315-884-1061
E-mail:	togden@versacomm.com
FAX:	508-229-8840
Reseller Qualifying Criteria:	Certified Engineers/Upstate NY Office

Value Added Reseller/Distributor Information	
Company Name (35):	Corporate Computer Solutions, Inc
Address:	55 Halstead Avenue Harrison, New York 10528
Federal ID #:	13-3352744
Contract Administrator Name:	Larry Grippo
Title:	VP Sales
Telephone Number:	(914) 835-1105 x103
E-mail:	lgrippo@corporatecomputersol.com
FAX:	(914) 835-5947
Reseller Qualifying Criteria:	Wireless specialization – NYS and NYC Certified WBE

Value Added Reseller/Distributor Information	
Company Name (36):	Fronrunner Network Systems
Address:	412 Linden Avenue Rochester, NY 14625
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	980397927
Contract Administrator Name:	Joseph Cerney
Title:	Director of Business Development
Telephone Number:	585-899-4411
E-mail:	jcerney@fronrunnernetworks.com
FAX:	585-899-4454
Qualifying Criteria:	Fronrunner Data Division specializes in wireless technologies Fronrunner is currently attached to Meru contract#PT64441 and Enterasys contract#PT64449

Value Added Reseller/Distributor Information	
Company Name (37):	CSDNet
Address:	874 Montauk Hwy Bayport, NY 11705
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	NYS Vendor ID#11-3410788
Contract Administrator Name:	Fred Zappolo
Title:	Vice President Sales
Telephone Number:	631-924-7474
E-mail:	Fred.zappolo@csdnet.net
FAX:	631-924-7475
Qualifying Criteria:	Significant Customer Base and market specialization.

Value Added Reseller/Distributor Information	
Company Name (38):	CS Business Systems
Address:	1236 Main St. Buffalo, NY 14209
Federal ID #:	16-1171177
Contract Administrator Name:	David Economou
Title:	Sales Account Manager
Telephone Number:	800-886-6521 ext 254
E-mail:	dave@csbusiness.com
FAX:	716-886-7142
Qualifying Criteria:	Delivering Information Technology since 1981

Value Added Reseller/Distributor Information	
Company Name (39):	DynTek Services, Inc.
Address:	1350 Broadway, Suite 204
NYS ID#:	1000006526
Federal ID #:	134067484
Contract Administrator Name:	Denise Leonard
Title:	Director, Sales Operations NE
Telephone Number:	518-207-3402
E-mail:	denise.leonard@dyntek.com
FAX:	518-207-3439
Qualifying Criteria:	Technical Capabilities

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name (40):	PKA Technologies, Inc.
Address:	1 Executive Boulevard Suffern, New York 10901
Minority/Women Owned or Small Business Indicate M, W or S	Women Owned
Federal ID #:	13-3919056
Contract Administrator Name:	Felise Katz
Title:	CEO
Telephone Number:	8457382307
E-mail:	Felise.katz@pkatech.com
FAX:	845.357.0130
Qualifying Criteria:	NYS WBE, NYC WBE, Nationally Certified WBENC New York State Vendor ID - 1100010089 – SB Small Business as defined in Article 11 of New York State Finance Law. Vendor is a resident of New York State Vendor is independently owned and operated Vendor is not dominant in its field and Vendor employ one hundred (100) or fewer persons.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name (41):	LANRover Network Services, Inc.
Address:	85 S Snedecor Ave, Bayport, NY 11705

Federal ID #:	820560550
NYS Vendor ID #:	1100121881
Contract Administrator Name:	Richard Sallustro
Title:	President
Telephone Number:	(844) 526-7683
E-mail:	rich.sallustro@lanrover.net
FAX:	(844) 526-7683
Qualifying Criteria:	Technical Capabilities
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name (42):	Maureen Data Systems Inc.
Address:	307 West 38 th Street. Suite 1801, 18 th Floor, New York, NY 10018
Federal ID #:	13-3817821
Contract Administrator Name:	Maureen Lande
Title:	President
Telephone Number:	212-328-1713
E-mail:	maureen@mdsny.com
FAX:	212-328-1713
Qualifying Criteria:	Technology Aggregator Design and building network infrastructure
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name (43):	Day Automation
Address:	7931 Rae Blvd., Victor, NY 14564
Federal ID #:	16-1576146
Minority/Women Owned or Small Business Indicate M, W or S	S
Contract Administrator Name:	Michael Burley
Title:	Sr. Network Engineer
Telephone Number:	585-857-3274
E-mail:	Michael.burley@dayautomation.com
FAX:	585-924-4698
Qualifying Criteria:	Registered Partner
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name (44):	Synergy Global Solutions
Address:	6780 Northern Blvd. Suite 200
Federal ID #:	16-0985336
Contract Administrator Name:	Lisa Furlong
Title:	Contract Admin
Telephone Number:	315-413-7682
E-mail:	lfurlong@synergygs.com
FAX:	315-457-6075
Qualifying Criteria:	