



Contract Award Notification Update

Subject: Value-Added Reseller List / Contact Information Update

DATE: October 18, 2016 **AWARD #:** [21350](#) **GROUP #:** 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: March 18, 2009 – March 17, 2024

CONTACT: Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

CONTRACT NOS.:	PT64255	CONTRACTOR:	Carousel Industries of North America, Inc.
	PT64256		CBS Technologies Corp d/b/a Blackbox Network Services
	PT64535		Blackbox Network Services (NuVision d/b/a Blackbox
	PT64267		Brocade Communications Systems, Inc.

PT64255 – Carousel Industries of North America, Inc.

The State has approved the addition of the following Value Added Resellers.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	WireTek Communications, Inc.
Address:	87 Country Place Lancaster, NY 14086
Minority/Women Owned or Small Business Indicate M, W or S	WBE
Federal ID #:	26-2888747
Contract Administrator Name:	Lisa Szczesniak
Title:	Owner
Telephone Number:	716-982-5258
E-mail:	lisa@wiretek.us
FAX:	
Qualifying Criteria:	

PT64256 – CBS Technologies Corp d/b/a Blackbox Network Services:

The above vendor has updated contact information.

PT64256 SB	CBS Technologies Corp d/b/a Blackbox Network Services 6000 New Horizons Blvd. – Suite 1 Amityville, New York 11701 FED ID#11-2947352 NYS Vendor ID#1000000633	Jim McKenna, Director 631-841-5212 Toll Free: 800 338-3940 Fax: 631 582-6063 E-mail: Jim.Mckenna@blackbox.com
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PT64535 – Blackbox Network Services (Nu-Vision d/b/a Blackbox):

The above vendor has updated contact information.

PT64535	Blackbox Network Services Note: (Nu-Vision dba Blackbox) 6000 New Horizons Blvd. Amityville, NY 11701 FED ID#20-0532706 NYS Vendor ID#1000029840	Donna Barzy, Manager 631-232-8309 Fax: 631 582-6063 E-Mail: Donna.Barzey@blackbox.com
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PT64267 – Brocade Communications Systems, Inc. – VAR Addition and Update:

- The Ergonomic Group – updated

Value Added Reseller/Distributor/ Sub-Contractor Information	
(14) Company Name:	Ergonomic Group, Inc.
Address:	609-3 Cantiague Rock Road, Westbury NY 11590
Minority/Women-Owned or Small Business (M, W or S)	
Federal ID #:	11-26851111
Contract Administrator Name:	Chris DiChiara
Title:	Director of Sales Operations
Telephone Number:	(516) 746-7777
E-mail:	Chris.DiChiara@ergogroup.com
FAX:	516-740-5750
Reseller Qualifying Criteria:	

- eTribeca – new reseller

Value Added Reseller/Distributor/Sub-Contractor Information	
(16) Company Name:	eTribeca, LLC
Address:	134 West 26 th Street, 3 rd Floor NY, NY 10001
Minority/Women-Owned or Small Business (M, W or S)	
Federal ID #:	27-0031727
Contract Administrator Name:	Jackie Zorian-Vega
Title:	Account Manager
Telephone Number:	212-219-0207
E-mail:	esales@etribeca.com
FAX:	949-261-5556
Reseller Qualifying Criteria:	

- Goldfield Telecom – new reseller

Value Added Reseller/Distributor/Sub-Contractor Information	
(17) Company Name:	Goldfield Telecom
Address:	611 North Main St. Goldfield, IA 50542
Minority/Women-Owned or Small Business (M, W or S)	
Federal ID #:	42-1508074
Contract Administrator Name:	John Poulin
Title:	Region Sales Manager, Northeast
Telephone Number:	515-822-3400
E-mail:	jvpoulin@goldtelecom.com
FAX:	515-825-3915
Reseller Qualifying Criteria:	

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



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Corning Tower, Empire State Plaza, Albany, NY 12242 | www.nyspro.ogs.ny.gov | customer.services@ogs.ny.gov | 518-474-6717

Contract Award Notification Update

Subject: Price List Update

DATE: October 14, 2016

AWARD #: [21350](#)

GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: March 18, 2009 – March 17, 2024

CONTACT: Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

CONTRACT NOS.: PT65084 **CONTRACTOR:** Hoefler Communications

The State has approved the above vendor's request for prevailing wage increases.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

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Contract Award Notification Update

Subject: Price List Update

DATE: October 14, 2016

AWARD #: [21350](#)

GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: March 18, 2009 – March 17, 2024

CONTACT: Connie Gardner | 518-474-7409 | Constance.Gardner@ogs.ny.gov

CONTRACT NOS.: PT65071 **CONTRACTOR:** American Communications Industries, Inc.

The State has approved the above vendor's request for prevailing wage increases.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Value-Added Reseller List

DATE: September 7, 2016

AWARD #: [21350](#)

GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Connie Gardner | 518-474-7408 | Constance.Gardner@ogs.ny.gov

CONTRACT NOS.: PT64249 **CONTRACTOR:** Alcatel-Lucent USA, Inc.

PT64249 – Alcatel-Lucent USA, Inc.

The State has approved the addition to Value Added Resellers.

Addition:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	New York Communications Co., Inc. (dba, NyComCo).
Address:	53 West Cedar Street Poughkeepsie New York 12601
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	14-1459493
Contract Administrator Name:	Jenna Riess
Title:	Sales Manager
Telephone Number:	(845) 527-0454
E-mail:	jenna49@nycomco.com
FAX:	
Qualifying Criteria:	Type 2 (Lots 1 & 2)

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Value-Added Reseller List and Price List Updates

DATE: August 22, 2016 **AWARD #:** [21350](#) **GROUP #:** 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Connie Gardner | 518-474-7408 | Constance.Gardner@ogs.ny.gov

CONTRACT NOS.:	PT64531	CONTRACTOR:	Juniper Networks
	PT65101		Shoretel
	PT64536		Polycom, Inc.
	PT64291		Interface Cable Assemblies & Services, Corp.

PT64531 - Juniper Networks.

The State has approved the addition and updates to contact information of Value Added Resellers.

Addition:

Value Added Reseller/Distributor Information	
Company Name:	Affigent, LLC
Address:	13872 Park Center Road, Suite 127, Herndon, VA 20171
Federal ID #:	80-0084341
Contract Administrator Name:	Jana Grant, Jim Setser
Title:	Contracts Manager, Senior Director of Operations
Telephone Number:	571-482-5264 571-323-5469
E-mail:	Jana.grant@akima.com Jim.setser@affigent.com
FAX:	866-977-8524
Reseller Qualifying Criteria:	

PT65101 - Shoretel

Change in contact information for value added reseller:

Networked Education Technologies, LTD. d/b/a CSDNET

Fred Zappolo has replaced Richard Sallustro. Contact information below.

Value Added Reseller/Distributor Information	
Company Name:	Networked Educational Technologies, LTD
Address:	874 Montauk Highway Bayport, NY 11705
Minority/Women Owned or Small Business Indicate M,W or S	NA

Federal ID #:	11-3410788
Contract Administrator Name:	Fred Zappolo
Title:	VP of Sales
Telephone Number:	631-924-7474
E-mail:	Fred.zappolo@csdnet.net
FAX:	631-924-7475
Reseller Qualifying Criteria:	All Regions/All Product Installation and Maintenance

PT64536 - Polycom

Change: Barbara Marshall is no longer with Polycom. New contact information is below.

PT64536	Polycom, Inc. 4750 Willow Rd. Pleasanton, CA 94588 FED ID#94-3128324 NYS Vendor ID#1100004199	Lori Shaffer Public Sector Contracts Manager 184 Ben Davis Road – PO Box 473 Buchanan, GA 30113 571-888-8062 E-mail: Lori.Shaffer@polycom.com
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PT64291 - Interface Cable Assemblies & Services, Corp.

A request for a Prevailing Wage Increase has been approved by OGS.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Price List Update Value-Added Reseller List Updates

DATE: July 14, 2016 AWARD #: [21350](#) GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: April 10, 2009 – March 17, 2024

CONTACT: Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

CONTRACT NO.: PT65093 CONTRACTOR: NCD Communications, Inc.
PT64525 Cisco Systems, Inc.

OGS has approved a price list update for prevailing wage increases for NCD Communications, Inc.

IVCi, LLC, a reseller of Cisco, has a change in contact information. Please contact Jennifer Bisharah, email address: OGS@ivci.com.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

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Contract Award Notification Update

Subject: Value-Added Reseller List Updates

DATE: June 15, 2016

AWARD #: [21350](#)

GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: April 10, 2009 – March 17, 2024

CONTACT: Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

CONTRACT NO.: PT64448 **CONTRACTOR:** Mac Source Communications

OGS has corrected the Value Added Reseller list for the above vendor.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Value-Added Reseller List Update

DATE: May 25, 2016 **AWARD #:** [21350](#) **GROUP #:** 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

CONTRACT NO.:

CONTRACTOR:

PT65085

IMMIX GROUP, INC.

The State has approved the addition of the following Value Added Reseller:

Annese & Associates, Inc.

747 Pierce Road, Suite 2

Clifton Park, NY 12065

Federal ID# 16-0984328

NYS Vendor ID# 1000003417

Contact: Shala Pelloni

Telephone: (518) 371-9000

Fax: (518) 383-2530

Email: spelloni@annese.com

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Pricelist and Value-Added Reseller List Updates

DATE: April 22, 2016 **AWARD #:** [21350](#) **GROUP #:** 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

CONTRACT NO.:	PT64525	CONTRACTOR:	Cisco Systems, Inc.
	PT64433		Aruba Networks, Inc.
	PT64272		Graybar Electric Co.
	PT64524		Avaya, Inc.
	PT64265		Fiberdyne Labs, Inc.
	PT64450		F5 Networks, Inc.

Cisco Systems, Inc.

The State has approved a price list update which adds a Cisco Meraki product.

Aruba Networks, Inc.

The State has approved a price list update and the addition of Value Added Resellers.

Graybar Electric Co.

The State has approved a price list update which adds/deletes products.

Avaya, Inc.

The State has approved the addition and deletion of Value Added Resellers.

Fiberdyne Labs, Inc.

The State has approved a price list update which adds products.

F5 Networks, Inc.

The State has approved the addition of Value Added Resellers.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Value-Added Reseller List Update

DATE: April 20, 2016

AWARD #: [21350](#)

GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

CONTRACT NO.: PT64437

CONTRACTOR: Extreme Networks, Inc.

PT64446

Vandis, Inc.

Extreme Networks, Inc.

The State has approved a request to add BlueAlly Direct, LLC as a value added reseller to the above contract.

Vandis, Inc.

The State has approved the addition of Palo Alto products to this contract.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Verizon Strike

DATE: April 15, 2016

AWARD #: [21350](#)

GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: April 10, 2009 – March 27, 2024

CONTACT: Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

CONTRACT NO.: PT64447 **CONTRACTOR:** Verizon Business Network Services

Verizon employees elected to go out on strike Wednesday, April 13, 2016. Verizon has provided the following statement to OGS:

“During the strike, the company is prepared to serve our customers. We have trained thousands of non-union Verizon employees to carry out virtually every job function handled by our represented workforce – from making repairs on poles to responding to inquiries in our call centers. Additionally we have made other arrangements to provide sufficient coverage to handle day-to-day operations for all our customers. We plan to continue providing the excellent service that NYS OGS, and all our customers, currently receives.”

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Pricelist and Value-Added Reseller List Updates

DATE: April 1, 2016 AWARD #: [21350](#) GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Connie Gardner | 518-474-7409 | constance.gardner@ogs.ny.gov

CONTRACT NO.:

CONTRACTOR:

PT64301

UNIFY, INC.

UNIFY, INC.

The State has approved the addition of the following products to contract P64301:

L30220D0622A661	OpenScape Branch V8 Base License(NSP)
L30280A0622A154	OSCC Enterprise V8 - 1 Manager License
L30280A0622A167	OSCC Enterprise V8 - Outbound System License
L30280A0622A180	OSCC Enterprise V8 - Base Package Redundancy
L30280A0622A181	OSCC Enterprise V8 - 1 Cold Redundancy User License
L30280A0622A183	OSCC Enterprise V8 - 150 Cold Redundancy User Licenses
L30280A0622A187	OSCC Enterprise V8 - 1 Port Call Director SIP Service License
L30280A0622A196	OSCC Enterprise V8 - Base Call Director SIP Service License(NSP)
L30280A0622A197	OSCC Enterprise V8 - 1 High Availability Port Call Director SIP Service License
L30220D0622A682	OpenScape SBC V8 Session License (per Session)
L30220D0600A680	OpenScape SBC V8 Documentation CD
L30280D0622H283	Enterprise Licensing CC Base Pack(NSP)
Web Collab 11k	Web Collaboration for additional 11,000 Users
L30270S0600T017	Windows Server 2012R2 Standard Telco License
L30220D0622A681	OpenScape SBC V8/Circuit Telephony Connector Base License (NSP)

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT AND SOLUTIONS

- **60165** - ShoreTel Paging Adapter PA-1. With contact closure support.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Update Product, Price and Value-Added Reseller Lists

DATE: January 11, 2016 AWARD #: [21350](#) GROUP #: 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

CONTRACT NO.:

CONTRACTOR:

PT65074	AVST, INC.
PT64255	CAROUSEL INDUSTRIES, INC.
PT65081	GM DATA COMMUNICATIONS, INC.
PT64530	HEWLETT-PACKARD COMPANY
PT64531	JUNIPER NETWORKS, INC.
PT64448	MAC SOURCE COMMUNICATIONS
PT64295	MATRIX ACQUISITION GROUP, LLC
PT64441	MERU NETWORKS, INC.
PT64287	NFRASTRUCTURE TECHNOLOGIES
PT64536	POLYCOM, INC.
PT64537	RAULAND-BORG CORPORATION
PT64300	REL COMM, INC.
PT65100	RONCO COMMUNICATIONS & ELECTRONICS
PT64308	WASHINGTON COMPUTER SERVICES, INC.

AVST, INC.

The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT65074 and based on AVST Dealer Price Catalog dated October, 2015 submitted herewith. All previously approved discounts for these products and services remain the same. The following company has been added to the above referenced contract PT65074 as a value-added reseller:

RONCO COMMUNICATIONS & ELECTRONICS, INC

595 Sheridan Drive
Rochester, NY 14605
Federal ID# 16-0905768 NYS Vendor ID# 1000007574
Contact: Allison Wallace. Strategic Account Manager
Telephone: 518-724-2527
Email: awallace@ronco.net
Fax: 724-2524

ADVANCE 2000
1140 Wehrle Drive
Williamsville, NY 14221

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT AND SOLUTIONS

Federal ID#16-1526812 NYS Vendor ID#1000029174

Contact: Phil Gallina, Acct. Manager

Email: PGallina@advance2000

Telephone: 716-631-5602 Ext. 2627

Fax: 716-631-0569

AVST-CONTINUED

Newcastle Communications WBE/SB

1140 Broadway, Suite 201

New York, NY 10001

Federal ID# 13-3132807 NYS Vendor ID#1000012967

Contact: Gioia P. Ambrette, President

Email: gioia@nccomm.com

Telephone: 212-780-9680 Ext. 111

CAROUSEL INDUSTRIES

The State has approved the addition of new Mutare software products to the existing product line on the above-referenced contract PT64255.

CONTROL NETWORK COMMUNICATIONS, INC.

The State has approved an additional Corning multimode fiber optic cable.

GM DATA COMMUNICATIONS, INC.

The State has approved the addition of new products and services and price increases for products which are already incorporated under the above contract PT65081 and based upon multiple Manufacturers' Commercial Price Lists submitted herewith. All previously approved discounts for these products remain the same.

HEWLETT-PACKARD COMPANY

The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract P64530 and based on the HP Manufacturers' Commercial Price List dated October, 2015, submitted herewith. All previously approved discounts for these products and services remain the same. The following company has been added to the above referenced contract PT65074 as a value-added reseller:

TURN-KEY TECHNOLOGIES, INC.

2400 Main Street, Ext Suite 12

Sayerville, NJ 08872

Federal ID: 22-3136494 NYS Vendor ID# 1000047941

Contact: Craig Badrick, CEO

Telephone: 732-553-9100 Ext. 212 Email: Cbadrick@tti-wireless.com Fax: 732-553-9107

JUNIPER NETWORKS, INC.

The State has approved the addition of new Juniper Networks products, accessories and support services to the above-referenced contract PT64531. The following company has been added to the Juniper value-added reseller list:

ATRION COMMUNICATION RESOURCES, INC.

185-I Industrial Parkway

Branchburg, NJ 08876

Federal ID 22-2618032 NYS Vendor ID#1100041450

Contact: Richard Dietz, General Manager

Telephone: 908-231-7777

Email: Rdietz@atrioncomm.com

MAC SOURCE COMMUNICATIONS

The State has approved the addition of new Audiocodes and Pal Alto product lines on the above-referenced contract PT64448.

MATRIX ACQUISITION GROUP, LLC

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT AND SOLUTIONS

The State has approved the addition of new NEC voice telecommunications equipment to the above-referenced contract PT64295.

MERU NETWORKS, INC.

The State has approved the addition of new Meru Networks products, deletion of obsolete products, and changes in product descriptions on the above-referenced contract PT64441.

INFRASTRUCTURE TECHNOLOGIES

The State has approved the addition of Eaton hardware products and twelve new Flashwave 4100 Maintenance services. The following company has been added as a value-added reseller to the above referenced contract PT64287:

AURORA ELECTRIC, INC. – WBE, SB

141 Federal Circle

Jamaica, NY 11430

Federal ID#: 113271387 New York State Vendor ID#1100131741

Contact: Olga Steele, Contract Administrator and Bookkeeper

Telephone: 718-371-0385 Ext. 102

Fax: 718-371-0390

POLYCOM, INC.

The State has approved the addition of new Polycom products and accessories, deletion of end-of-life products and updated its Value-Added Reseller List as follows:

CONTACT INFORMATION UPDATE

ONE VISION SOLUTIONS

165 Jordan Road

Troy, NY 12180

Contact: Bob Katz, Regional Manager

Telephone: 518-283-9060 Ext 203

Email: bkatz@onevisionsolutions.com

Secondary Point of Contact:

Mike Mullen, Regional Manager

Telephone: 518-283-9060 Ext. 205

Email: mmullen@onevisionsolutions.com

Fax: 518-283-9061

ADDITION OF VALUE-ADDED RESELLER:

CORPORATE COMPUTER SOLUTIONS, INC.

55 Halstead Avenue

Harrison, NY 10528

Federal ID# 13-3352744 NYS Vendor ID#1000006353

Contact: Larry Grippo, VP of Sales

Telephone: 914-835-1105 Ext. 103

Email: lgrippo@corporatecomputersol.com

Secondary Point of Contact:

Danielle Mucaro, Accts Receivable Manager

Telephone: 914-835-1105 Ext. 107

Email: dmucaro@corporate

RAULAND-BORG CORPORATION

The State has approved the following company as a value-added reseller on the above-referenced contract PT64537:

TPC ASSOCIATES

261 Pepe's Farm Road

Milford, CT 06460

Federal ID: 06-1253976 NYS Vendor Identification Number: 1100048580

Contact: Connie Adams, Account Executive

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT AND SOLUTIONS

Telephone: 203-305-7833

Email: cadams@tpcsystems.com

REL COMM, INC.

The State has approved the addition of Visiplex products and parts to the existing product line on the above-referenced contract PT64300.

RONCO COMMUNICATIONS & ELECTRONICS

The State has approved the addition of Jabra headsets to the "Other Telecom Peripherals and Accessories" tab on the above-referenced contract PT65100.

WASHINGTON COMPUTER SERVICES, INC

The State has approved the addition of FireEye and Nimble Storage products and accessories to the above-referenced contract PT64308.

Please access the following link for purposes of viewing the CTES contracts referenced above

<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: UPDATE PRICE, PRODUCT AND VALUE-ADDED RESELLER LISTS

DATE: November 30 2015 **AWARD #:** [21350](#) **GROUP #:** 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

CONTRACT NO.:	CONTRACTOR:
PT64433	Aruba Networks, Inc.
PT65819	Cables Unlimited, Inc.
PT64525	Cisco Systems, Inc.
PT65077	Communications Supply Corp.
PT64290	Integrated Voice & Data Systems, Inc. d/b/a Comtel
PT64436	Control Network Communications, Inc.
PT64271	Newcastle Communications, Inc.
PT64287	nFrastructure Technologies
PT64307	Twinstate/Voice Data Video, Inc.
PT64303	Superior Telephone Systems, Inc.

ARUBA NETWORKS, INC.

The State has approved the addition of new Aruba products, deletion of end-of-life products as well as the addition of the following-named value-added resellers to the above-referenced contract PT64433:

DynTek Services, Inc.

1350 Broadway, Suite 2104,
New York, NY 10001

Federal ID: 13-4067484 NYS Vendor ID: 1000006526

Contact: Denise Leonard, Director Sales Operations NE

Email: denise.leonard@dyntek.com

Telephone: 518-207-3439

PKA TECHNOLOGIES, INC. WBE

1 Executive Boulevard
Suffern, NY 10901

Federal ID: 13-3919056 NYS Vendor ID: 1100010089

Contact: Felise Katz CEO

Email: Felise.katz@pkatech.com

Telephone: 845-738-2307

CABLES UNLIMITED

The State has approved seven (7) network hardware items (Area Networking Hardware) and two (2) cable items (NW Cable) to the above referenced contract PT65819.

CISCO SYSTEMS, INC.

The State has approved the addition of new products and services, including Enterprise License Agreements, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated November, 2015. All previously approved discounts for these products and services remain the same.

COMMUNICATIONS SUPPLY CORP.

The State has approved the addition of new NEC products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT65077 and based on Commscope Global Manufacturers' Price List dated June 1, 2015. All previously approved discounts for these products and services remain the same. The following company has been added to the above referenced contract PT65077 as a value-added reseller:

Select Telecom, Inc.

115 Wall Street

Valhalla, NY 10595

Federal ID: 13-3879798 NYS Vendor ID: 1100007889

Contact: Paul Durante, COO

Telephone: 914-761-1313

Email: pauld@select-tele.com

INTEGRATED VOICE & DATA SYSTEMS, INC. d/b/a COMTEL

The State has approved the addition of Toshiba equipment /products to the following categories of the above referenced contract PT PBX, Voice Mail, Key Systems, IP Telephony and Area Networking Hardware/Software.

CONTROL NETWORK COMMUNICATIONS, INC.

CONTROL NETWORK COMMUNICATIONS, INC.

The State has approved an additional Corning multimode fiber optic cable to the above-referenced contract PT64436.

NEWCASTLE COMMUNICATIONS

The State has approved the addition of new NEC products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT6271 and based on NEC Corporation of America's Manufacturers' Price List dated July, 2015 submitted herewith. All previously approved discounts for these products and services remain the same.

NFRASTRUCTURE TECHNOLOGIES

The State has approved of an Eaton 12 V 280W Battery to the above-referenced contract PT64287.

TWINSTATE/VOICE DATA VIDEO, INC.

The State has approved the addition of six (6) new parts for additional updated cameras and price reductions for three other cameras, all of which are located in the Video Conferencing category of the above captioned contract PT63207.

SUPERIOR TELEPHONE SYSTEMS

The State has approved the addition of the following equipment to the above-referenced contract: NEC SV9100 telephone and voice mail system, NEC SL1100 telephone and voice mail system, additional items on the NEC SV8100 telephone system and have also added Tripp Lite battery backups, Engenuis and NETGEAR POE switches. Also, all existing cable installation rates and re-use cable installation rates have been increased.

**Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.**



Contract Award Notification Update

Subject: UPDATE PRICE, PRODUCT AND VALUE ADDED RESELLER LISTS

DATE: September 29, 2015 **AWARD #:** [21350](#) **GROUP #:** 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

CONTRACT NO.:

CONTRACTOR:

PT64249	ALCATEL-LUCENT USA, INC.
PT64432	ANIXTER, INC.
PT64524	AVAYA, INC.
PT64466	EUREKA-TELECOM D/B/A ARC NETWORKS
PT64530	HEWLETT-PACKARD COMPANY
PT64297	NEC CORPORATION OF AMERICA
PT64287	NFRASTRUCTURE TECHNOLOGIES
PT64265	FIBERDYNE LABS, INC.
PT64525	CISCO SYSTEMS, INC.
PT64448	MAC SOURCE COMMUNICATIONS

ALCATEL-LUCENT USA, INC.

The State has approved the addition of Alcatel-Lucent products, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64249 and based upon the Alcatel-Lucent USA, Inc. Products and Services List Price Catalog for Q3 2015.

ANIXTER, INC.

The State has approved the addition of new products and accessories manufactured by Greenlee and Velcro USA, Inc. In addition, the following companies have been added to the Anixter value-added reseller list:

FM OFFICE EXPRESS

106 Despatch Drive
East Rochester, NY 14445
Federal ID: 16-1478699 NYS Vendor ID#1000008256
Contact: Fabricio S. Morales, President
Telephone: 585-238-2876
Email: fmorales@fmop.com

RIGHT PRICE TECHNOLOGIES

4726 S. Salina Street
Syracuse, NY 13205
Federal ID: 20-1275007 NYS Vendor ID#1100017204
Contact: Darin Price, CEO
Telephone: 315-701-2380
Email: dprice@rightpricecompanies.com

AVAYA, INC.

The State has approved the addition of the following items to the above-referenced contract PT64524

339400	AURA CORE R6 NEW SFTW LIC	EA
700506956	G450 MP160 MEDIA GATEWAY	EA
288979	SA PREF AURA CORE R6 3YAN	MTHLY
288985	UPG ADV AURA CORE R6 3YAN	MTHLY
700465305M	PW9130 1500 120V RACK W /SNMP CARD MTC	MTHLY
700465461M	9130 1500 VA EXTENDED BATTERY MODULE MTC	MTHLY
339404	MOVE/UPL CM TO AURA CORE R6 LIC	
288985	UPG ADV AURA CORE R6 3YAN	MTHLY
700509882	AVAYA AURA SYS PLATFORM 6.3.6 CD	EA

The following company has been added to the Avaya, Inc value-added reseller list:
HELLO ALERT, INC. - WBE
206 East Main Street
Babylon, NY 11702
Federal ID#20-0368439 NYS Vendor ID#1000041894

EUREKA-TELECOM d/b/a ARC Networks

The State has approved the addition of MSRP price increases and updates for Total Hourly Rates/Job Titles (Journeyman) included in the NYSDOL Prevailing Wage Schedules effective July 1, 2015 as well as deletion of obsolete products on the above-referenced contract PT64466.

HEWLETT-PACKARD COMPANY

The State has approved the addition of new Hewlett Packard products, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64530 and based upon HP's Manufacturers' Commercial Price List dated May, 2015 submitted herewith. In addition, the following companies have been approved as value-added resellers:

COMPUTER VISIONS
16 Corporate Woods Blvd.
Albany, NY 12211
Federal ID: 14-1820190 NYS Vendor ID#1000001901
Telephone: 518-437-1600

NEW COMPUTECH, INC.
39 Broadway – Suite 1630
New York, NY 10006
Federal ID: 13-3892505 NYS Vendor ID#1000026874
Telephone: 212-406-1801

LOGICALIS, INC.
1750 S. Telegraph Road
Bloomfield Hills, MI 48302
Federal ID#13-4000122 NYS Vendor ID#1100017520

DYNTECH, an existing VAR, is now authorized for the sale of HP, ArcSight and Tipping Points products.

NEC CORPORATION OF AMERICA

The State has approved the addition of new products and accessories and deletion of end-of-life products to Lots 1 and 2 of the above-referenced contract PT64297.

INFRASTRUCTURE TECHNOLOGIES

The State has approved the addition of new products to the Imperva and Eaton product line on the above-referenced contract PT64287.

FIBERDYNE LABS, INC.

The State has approved the allowable increases in Total Hourly Rates/Job Titles included in the NYSDOL Prevailing Wage Schedules effective July 1, 2015 as well as the addition of one new cable product to the NW Cable Fiberdyne tab.

CISCO SYSTEMS, INC.

The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated September, 2015. All previously approved discounts for these products and services remain the same.

MAC SOURCE COMMUNICATIONS

The State has approved the addition of Avaya and Palo Alto material codes to the above-referenced contract PT64448,

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

CAROUSEL INDUSTRIES has added DS Communications products and accessories to the above contract.

Please access the following link for purposes of viewing the CTES contracts referenced above

<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

SHORETEL

The State has approved the following companies as value-added resellers:

Adept Technology Consulting, Inc.
60 Plant Avenue – Suite 2
Hauppauge, NY 11788
Federal ID# 26-3994406 NYS Vendor ID#1100139770
Contact: Keith Siegel, President
Telephone: 631-910-1756
Email: ksiegel@adept-techconsulting.com

TarryTel, LLC
28 W. Elizabeth Street
Tarrytown, NY 10591
Federal ID# 47-3221026 NYS Vendor ID – Pending
Contact: Marcello Praino, President
Telephone: 914-400-9853
Email: Marcello.praino@tarrytel.com

WASHINGTON COMPUTER SERVICES, INC.

The State has approved the following amendments to the value-added reseller list on the above-referenced contract:

ADDED

Dyntek, Inc.
12 Metro Park Road, Suite 206
Albany, NY 12205
Federal Id# 13-4067484 NYS Vendor Id# 1000006526
Contact: Denise Leonard, Sales Director
Telephone: 518-207-3402
Email: denise.leonard@dyntek.com

REMOVED

International Management Network, Inc.

INFRASTRUCTURE TECHNOLOGIES

The State has approved the addition of the following company as a value-added reseller on the above-referenced contract

JEM HOLDINGS, LLC – WBE
7 Ressler Lane
Valatie,, NY 12184
Federal ID: 14-1823053 NYS Vendor ID#1100019981
Contact: Ann T. Mueller, Managing Partner
Telephone: 518-396-0976
Email: jemconsultingllc@nycap.rr.com

CAROUSEL INDUSTRIES

The State has approved the addition of Palo Alto Networks products and accessories to the above-referenced contract.

Please access the following link for purposes of viewing the CTES contracts referenced above
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>
All other terms and conditions f the original Contract Award Notification (CAN) remain the same.

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT AND SOLUTIONS

ARUBA NETWORKS, INC.

The following companies have been added to the above-referenced contract as value-added resellers:

CSDNet

874 Montauk Highway

Bayport, NY 11705

Federal ID# 11-3410788 NYS Vendor ID#1100008294

Contact: Fred Zappolo, Vice President Sales

Telephone: 631-924-7475

Email: Fred.Zappolo@csdnet.net

CS Business Systems

1236 Main Street

Buffalo, NY 14209

Federal ID# 16-1171177 NYS Vendor ID#1000048151

Contact: David Economou, Sales Account Manager

Telephone: 800-886-6521 Ext 254

CISCO SYSTEMS, INC.

The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated May, 2015. All previously approved discounts for these products and services remain the same.

The following amendments have been made to the Cisco Systems, Inc. value-added reseller list:

Update Contact Information

Systems Management Planning, Inc. WBE

1020 John Street

West Henrietta, NY 14586

Federal ID#16-1545953 NYS Vendor ID#1000029454

Contact: Eric Rorapaugh, COO

Telephone: 585-475-0909

Email: er@smp-corp.com

HEWLETT-PACKARD COMPANY

The following amendments have been made to HP's value-added reseller list:

Contact Information Change in Address and Telephone:

Contact: Deborah Kaiser

11445 Compaq Center Drive W

Houston, TX 77070

Telephone: 512-319-3076

The following companies have been added to the above-referenced contract as value-added resellers:

Compulink Technologies

260 West 39th Street #302

New York, NY 10018

Federal ID# 11-2967448 NYS Vendor ID#1000000634

Contact: Denise Arboleda

Telephone: 212-695-5465 X13

Email: denise@compu-link.com

Onx USA LLC

5 Penn Plaza

New York, NY 10001

Federal ID#27-1445264 NYS Vendor ID#1100044808

Contact: Pat O'Connor

Telephone: 440-569-2492

Email: Pat.O'connor@onx.com

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT AND SOLUTIONS

Hewlett-Packard Company – Continued

nFrastructure Technologies, Inc.

5 Enterprise Avenue

Clifton Park, NY 12065

Federal ID#22-3771456 NYS Vendor ID#1000017165

Contact: Tony Riccio

Telephone: 518-664-5731

Email: nysales@nfrastructure.com

MITEL NETWORKS, INC.

The following companies have been added to the value-added reseller list on the on the above-referenced contract PT64533:

Update Mitel Networks' Address and new Contract Administrator:

Mitel Networks, Inc

1146 North Alma School Road

Mesa, AZ 85201

Contact: Tracey-Lynne Maltais

Vertical Sales Support Specialist

Telephone: 212-798-1802

Email: Tracey-lynnemaltais@mitel.com

NEW VALUE-ADDED RESELELRS:

Windstream Supply LLC

1360 Morris Road

Alpharetta, GA 30004

Federal ID# 31-4359937 NYS Vendor ID# Pending Assignment

Contact: Cynthia Boyer

Enterprise Product Marketing

Telephone: 501-748-6616

Email: Cynthia.w.boyer@windstream.com

WASHINGTON COMPUTER SERVICES, INC.

The State has approved the addition of new Bluecoat and Nimble Storage products and accessories to the existing product line on the above-referenced contract PT64308. In addition, the following amendments have been made to the value-added reseller list:

ADDED

AMR NETWORKS

856 Maplecrest Court

Schenectady, NY 12309

Federal ID#03-0498415 NYS Vendor ID#1100004349

Contact: Michele Rubino, President

Office: 518-374-2200

Mobile: 518-542-7458

Fax: 518-374-0400

NYS Certified Woman Business Enterprise #51216-2008

DYNTEK has been **REMOVED** from the value-added reseller list

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT AND SOLUTIONS

MACSOURCE COMMUNICATIONS

The State has approved the addition of Bridgewave and Palo Alto Networks to the existing product lines on the above-referenced contract PT64448.

Please access the following link for purposes of viewing the CTES Contracts referenced above:

http://www.ogs.ny.gov/purchase/snt/lists/gp_77018.asp

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Price and Value-Added Reseller Updates

DATE: May 28, 2015 **AWARD #:** [21350](#) **GROUP #:** 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: Various

CONTACT: Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

CONTRACT NO.:

CONTRACTOR:

PT65077	Communications Supply Corp.
PT64268	Frontrunner Network Systems Corp.
PT64272	Graybar Electric Co., Inc.
PT64299	O’Connell Electric Company, Inc.
PT64537	Rauland-Borg Corporation
PT64538	Teltronics, Inc.
PT64249	Alcatel-Lucent USA, Inc.
PT64255	Carousel Industries

COMMUNICATIONS SUPPLY CORP.

The State has approved the addition of new Wright-Line LLC (An Eaton Brand) products, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT65077 and based on each Manufacturers’ Commercial Price List submitted herewith. All previously approved discounts for these products and services remain the same.

FRONTRUNNER NETWORK SYSTEMS CORP.

The State has approved the addition of new products, price increases and decreases for products which are already incorporated under the above contract PT64268 and based on each Manufacturers’ Commercial Price submitted herewith. All previously approved discounts for these products and services remain the same.

GRAYBAR ELECTRIC CO., INC.

The State has approved the addition of three (3) Jabra products to the Other Telecom Peripherals and Accessories category of the above-referenced contract PT64272.

O’CONNELL ELECTRIC COMPANY, INC.

The State has approved the addition of Innerduct material (a product that is required for physical protection of fiber optic cabling) to the NW Infrastructure category of the above-referenced contract PT64299.

RAULAND-BORG CORPORATION

The State has approved the addition of Rauland Borg products and services, deletion of end-of-life products and price increases for products which are already incorporated under the above contract PT64537 and based on the Rauland-Borg Consolidated Price list dated September, 2014 submitted herewith. All previously approved discounts for these products and services remain the same.

TELTRONICS, INC.

Effective immediately, **TELTRONICS, INC.**, has changed its name to **FORERUNNER TECHNOLOGIES**. The Federal Identification number 59-2937938 remains the same as does the NYS Vendor Identification number 1000009575.

The company's new office address is 1430-A Church Street, Bohemia, New York 11716

Telephone: 631-892-3700

Fax: 631-567-2098

Contacts: Brian McNay
Director of Process Management
Email: Brian.mcnay@Frtinc.com

Richard Taylor
Executive Vice President of Sales
Email: rick.taylor@FRtinc.com

ALCATEL-LUCENT USA, INC.

The State has approved the addition of new products, price increases and decreases for products which are already incorporated under the above contract PT64249 and based on each Manufacturers' Commercial Price submitted herewith. All previously approved discounts for these products and services remain the same.

CAROUSEL INDUSTRIES

The State has approved the addition of new and deletion of obsolete Fortinet products to the above-referenced contract PT64255.

IMMIX GROUP, INC. - CONTINUED

In addition, the State has approved the addition of the following value-added resellers:

G-Net Solutions, Inc. 110 Cooper Street #364 Babylon, NY 11702	Phone: 646-481-8019 Fax: 646-390-9024 Attn: Donna Tyree Email: donna@gnet-inc.com	FEIN: 20-0591136 NYS Vendor ID#1100115945
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Vandis, Inc. 1 Albertson Avenue, Ste 1 Albertson, NY 11507	Phone: 516-281-2200 Fax: 516-626-9003 Attn: Dan Weiss Email: dweiss@vandis.com & nyscontract@vandis.com	FEIN: 11-2650266 NYS Vendor ID#1000011819
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POLYCOM, INC.

The State has approved the addition of the following value-added resellers:

Video Hi-Tech Corp. 126 Gazza Blvd. Suite 1 Farmingdale, NY 11735	Phone: 631-777-7011 Fax: 631-777-7011 Attn: Michael Adwar Email: mike@adwarvideo.com	FEIN: 11-2765013 NYS Vendor ID#1000008778
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York Telecom Corporation 81 Corbett Way Eatontown, NJ 07724	Phone: 732-413-6000 X7117 Fax: 732- 413-6060 Attn: Rebecca Kane Email: cpmtracts@yorktel.com	FEIN: 22-2624906 NYS Vendor ID#1000008778
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TWINSTATE/VOICE DATA, INC.

The State has approved the addition of video conferencing and E911 products to the above contract PT64307.

UNIFY, INC.

The State has approved the addition of new products to the IP Telephony, E911 and Other Telecom Peripherals and Accessories categories on the above-referenced contract PT64301.

McAFEE, INC.

The State has approved the addition of new McAfee products for technologies, deletion of end-of-life products that are no longer supported and the following amendments to its value-added reseller list:

ADDITION:

Brite Computers 7647 Main Street Fishers Victor, NY 14564	Phone: 212-874-1519 Fax: 212-202-7769 Attn: Trever Smith Email: tsmith@britecomputers.com	FEIN: 16-1382350 NYS Vendor ID#1000008125
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DELETION

CDW Government LLC

CISCO SYSTEMS, INC.

The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated March, 2015. All previously approved discounts for these products and services remain the same.

CISCO SYSTEMS, INC. – CONTINUED – Contact Name Changes

The following amendments have been made to the Cisco Systems, Inc. value-added reseller list:

Presidio Networked Solutions Group, LLC
New Federal ID: 76-0515249 New NYS Vendor ID: 1100138220
New Address: 110 Parkway Drive South, Hauppauge, NY 75267
Contact:
Maryann Pagano
Inside Account Manager
Email: govtsales@presidio.com
Telephone: 212-324-4361 Cell: 516-3180225 **Fax:** 914-462-3620

Annese and Associates, Inc.	Phone: 315-219-4302	Federal ID#16-0984328
39 Old Route 146	Fax: 518-383-2530	NYS Vendor ID#1000003417
Clifton Park, NY 12065	Attn: Cindy Brown	
	Email: cbrown@annese.com	

Sirius Computer Solutions, Inc.	Phone: 210-369-0617	Federal ID#74-2836721
10100 Reunion Place, Suite 500	Fax: 866-313-0960	NYS Vendor ID#1000041163
San Antonio, TX 78216	Attn: Phyllis Byrd	
	Email: Phyllis.bard@siriuscom.com	

Please access the following link for purposes of viewing the Comprehensive Telecommunications Equipment and Solutions contracts above referenced”
<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.



Contract Award Notification Update

Subject: Price and Value-Added Reseller Update

DATE: March 11, 2015 **AWARD #:** [21350](#) **GROUP #:** 77018

AWARD DESCRIPTION: Comprehensive Telecommunications Equipment and Solutions

CONTRACT PERIOD: 06-03-2009 – 03-17-2024

CONTACT Karen Rogers | 518-486-9298 | Karen.Rogers@ogs.ny.gov

CONTRACT NO.: PT64525 **CONTRACTOR:** CISCO SYSTEMS, INC.

CISCO SYSTEMS, INC.

The State has approved the addition of new products and services, deletion of end-of-life products, price increases and decreases for products which are already incorporated under the above contract PT64525 and based on Cisco Systems Global Manufacturers' Price List dated March, 2015. All previously approved discounts for these products and services remain the same.

In addition, the State has approved the following modifications to its value-added reseller list as follows:

ADDITIONS

Infinet Technology Solutions 7037 Fly Road East Syracuse, NY 13057	Phone: 315-728-3125 Fax: 315-432-1296 Attn: John Spiridigliozzi Email: jspiridigliozzi@infinet-tech.com	FEIN: 01-059672-0 NYS Vendor ID#1000051036
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NWN Corporation 11931 Foundation Place Suite 260 Gold River, CA 95670	Phone: 916-637-2135 Fax: Attn: Matt Niemann Email: mniemann@nwnit.com	FEIN: 04-3532235 NYS Vendor ID#1100138331
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Pangaia Partners E. 80 Route 4, Suite 110 Paramus, NJ 07562	Phone: 813-999-8555 Fax: 201-712-5540 Attn: Richard Montefusco Email: rmontefusco@pangaiapartners.com	FEIN: 22-3825643 NYS Vendor ID#1100138209
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Sky Communications, Inc. 20 Madison Avenue Hicksville, NY 11801	Phone: 703-795-4422 Fax: 703-649-3566 Attn: William G. Bouie Email: bill.boui@skycomglobal.com	FEIN: 75-2628669 NYS Vendor ID#1100138233
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DELETIONS:

TEK SCAPE

Please access the following link for purposes of viewing the Comprehensive Telecommunications Equipment and Solutions contracts above referenced:

<http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Office of General Services
Procurement Services
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 9, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Enterasys Networks – PT64449 – 03-30-2009-03-17-2024
Extreme Networks, Inc. – PT64437– 03-30-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 -05-13-09 -03-17-2024

SUBJECT: Update Product/Price and Value-Added Reseller List (Enterasys Networks)
Update Product/Price and Value-Added Reseller List (Extreme Networks, Inc.)
Update Product/Price and Value-Added Reseller (Hewlett-Packard Company)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ENTERASYS NETWORKS has requested and the State has approved the addition of new products/parts in Lot 2, Area Networking Hardware & Software category on the above-referenced contract PT64449. In addition, the following named companies have been added to Enterasys Networks' value-added reseller list:

Value Added Reseller/Distributor Information	
(15) Company Name:	Turn-Key Technologies, Inc.
Address:	2400 Main Street Ext, Suite 12
	Sayreville, NJ 08872
Federal ID #:	223136494 NY Vendor ID 1000047941
Contract Administrator Name:	Craig Badrick
Title:	CEO
Telephone Number:	732-553-9100
E-mail:	cbadrick@tti-wireless.com
FAX:	732-553-9107

Reseller Qualifying Criteria:	Value Added network design, implementation and services company with extensive SLED experience.
Value Added Reseller/Distributor Information	
(15) Company Name:	Globalquest Solutions, Inc.
Address:	435 Lawrence Bell Drive Suite #7 Williamsville, NY 14221
Federal ID #:	16-1587213 NY Vendor ID 1100001108
Contract Administrator Name:	Herbert K. Guth
Title:	Inside Sales Manager / Vendor Business Manager
Telephone Number:	716-601-3524 x229
E-mail:	hguth@globalquestinc.com
FAX:	
Reseller Qualifying Criteria:	Value added network design, implementation and services company
Value Added Reseller/Distributor Information	
(15) Company Name:	GSS InfoTech
Address:	1762 Central Avenue Albany, NY 12205
Federal ID #:	72-1563114 NY Vendor ID 1000048422
Contract Administrator Name:	Lisa Seguin
Title:	Business Development
Telephone Number:	518-724-3158
E-mail:	Lisa.Seguin@gssinfotech.com
FAX:	518-452-3939
Reseller Qualifying Criteria:	Specializing in Remote Infrastructure Management Services, Virtualization solutions and Application Management Services, Infrastructure optimization solutions worldwide.
Value Added Reseller/Distributor Information	
(15) Company Name:	Netanium Network Security
Address:	3260 Walden Avenue Buffalo, NY 14043
Federal ID #:	41-2042558 NY Vendor ID 1000055898
Contract Administrator Name:	Dan Wylucki
Title:	Business Development
Telephone Number:	(716) 803-8800
E-mail:	danw@nnsecurity.com
FAX:	(866) 585-5149
Reseller Qualifying Criteria:	Provider of information security consulting and integration services and we succeed by aligning our technical resources to secure out clients mission infrastructure.

Value Added Reseller/Distributor Information	
(1) Company Name:	Carousel Industries
Address:	10 Petra Lane
	Albany, NY 12205
Federal ID#:	06-150-2254 NY Vendor ID 1000036559
Contract Administrator Name:	Todd VanEpps
Title:	VP of Sales
Telephone Number:	(518) 724-2121
E-mail:	tvanepps@carouselindustries.com
FAX:	(518) 724-2175
Reseller Qualifying Criteria:	Registered Extreme Networks Reseller

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Enterasy.pdf

Please access the following link for purposes of viewing the updated value-added reseller list:

http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Enterasy.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

EXTREME NETWORKS, INC. has requested and the State has approved the addition of new products/parts in Lot 2, Area Networking Hardware & Software category on the above-referenced contract PT64437. The update to its value-added reseller list includes the addition of the following named companies:

Value Added Reseller/Distributor Information	
(14) Company Name:	Switch Technologies, Inc.
Address:	PO Box 5529
Federal ID #:	01-0895491 NY Vendor ID 1100018125
Contract Administrator Name:	David Pilacki
Title:	Senior Sales Consultant
Telephone Number:	(631) 332-3968
E-mail:	dpjacki@switchtechnologies.com
FAX:	(631) 821-2841
Reseller Qualifying Criteria:	Solutions Provider for small business and education

Value Added Reseller/Distributor Information	
(15) Company Name:	Turn-Key Technologies, Inc.
Address:	2400 Main Street Ext, Suite 12
	Sayreville, NJ 08872
Federal ID #:	223136494 NY Vendor ID 1000047941
Contract Administrator Name:	Craig Badrick
Title:	CEO
Telephone Number:	732-553-9100
E-mail:	cbadrick@tti-wireless.com

FAX:	732-553-9107
Reseller Qualifying Criteria:	Value Added network design, implementation and services company with extensive SLED experience.
Value Added Reseller/Distributor Information	
(15) Company Name:	Globalquest Solutions, Inc.
Address:	435 Lawrence Bell Drive Suite #7
	Williamsville, NY 14221
Federal ID #:	16-1587213 NY Vendor ID 1100001108
Contract Administrator Name:	Herbert K. Guth
Title:	Inside Sales Manager / Vendor Business Manager
Telephone Number:	716-601-3524 x229
E-mail:	hguth@globalquestinc.com
Reseller Qualifying Criteria:	Value added network design, implementation and services company
Value Added Reseller/Distributor Information	
(15) Company Name:	GSS InfoTech
Address:	1762 Central Avenue
	Albany, NY 12205
Federal ID #:	72-1563114 NY Vendor ID 1000048422
Contract Administrator Name:	Lisa Seguin
Title:	Business Development
Telephone Number:	518-724-3158
E-mail:	Lisa.Seguin@gssinfotech.com
FAX:	518-452-3939
Reseller Qualifying Criteria:	Specializing in Remote Infrastructure Management Services, Virtualization solutions and Application Management Services, Infrastructure optimization solutions worldwide.
Value Added Reseller/Distributor Information	
(15) Company Name:	Netanium Network Security
Address:	3260 Walden Avenue
	Buffalo, NY 14043
Federal ID #:	41-2042558 NY Vendor ID 1000055898
Contract Administrator Name:	Dan Wylucki
Title:	Business Development
Telephone Number:	(716) 803-8800
E-mail:	danw@nnsecurity.com
FAX:	(866) 585-5149
Reseller Qualifying Criteria:	Provider of information security consulting and integration services and we succeed by aligning our technical resources to secure out clients mission infrastructure.

Value Added Reseller/Distributor Information	
(1) Company Name:	ATS Consulting group corp.
Address:	3159 Winton Rd. South, Suite 200
	Rochester, NY 14623
Federal ID #:	59-3800511 NY Vendor ID 1100018006
Contract Administrator Name:	Dan Garrett
Title:	Owner
Telephone Number:	585-475-0605
E-mail:	dgarrett@atsconsultingcorp.com
FAX:	585-475-0607
Reseller Qualifying Criteria:	IT Consulting firm providing LAN/WAN hardware and software integration, implementation, and ongoing network support.

Value Added Reseller/Distributor Information	
(3) Company Name:	CDW Government Inc.
Address:	230 N Milwaukee Ave.
	Vernon Hills, IL 60061
Federal ID #:	36-4230110 NY Vendor ID 1000009217
Contract Administrator Name:	Joseph Mangano
Title:	Eastern Territory Field Sales Manager
Telephone Number:	(800) 975-1381
E-mail:	jmangano@cdwg.com
FAX:	(800) 975-3182
Reseller Qualifying Criteria:	Global provider of networking products and solutions

Value Added Reseller/Distributor Information	
(5) Company Name:	Fronrunner Network Systems, Corp
Address:	412 Linden Ave
	Rochester NY 14625
Federal ID #:	980397927 NY Vendor ID 1000018861
Contract Administrator Name:	Jim Keegan
Title:	Sales Manager
Telephone Number:	800-724-7378
E-mail:	jkeegan@fronrunnernetnetworks.com jkeegan@fronrunnernetworks.com
Fax :	585-899-4454
Reseller Qualifying Criteria:	Experienced sales team dealing specifically with Enterasys wired infrastructure. NOC and supplemental maintenance services available. Siemens VoIP partner.

Value Added Reseller/Distributor Information	
(12) Company Name:	Systems Management Planning
Address:	75 Goodway Drive
	Rochester NY 14623
Federal ID #:	16-1545953 NY Vendor ID 1000029454
Contract Administrator Name:	Mike Keller
Title:	Director of Sales
Telephone Number:	585-324-0800
E-mail:	er@smp-corp.comeer@smp-cpr[cp,err@smp-corp.com
FAX:	585-475-0909
Reseller Qualifying Criteria:	SMP is an elite Data Center and Networking solutions provider based in Upstate New York with over 12 years in business. We are also woman owned.
Value Added Reseller/Distributor Information	
(15) Company Name:	Tri-Delta Resources Corp.
Address:	15 North Street
	Canandaigua, NY 14424
Federal ID #:	16-1363868 NY Vendor ID 1000029059
Contract Administrator Name:	Jeffery Grant
Title:	VP
Telephone Number:	585-412-7010
E-mail:	jgrant@tri-delta.com
FAX:	585-394-3893
Reseller Qualifying Criteria:	Value Added Reseller authorized to sell Enterasys products and services
Value Added Reseller/Distributor Information	
(16) Company Name:	MCPc Inc
Address:	1780 Wehrle Drive Ste 101
	Williamsville NY 14221
Federal ID #:	32-0012228 NY Vendor ID 1000055812
Contract Administrator Name:	Greg Jurkowski
Title:	Regional Sales Director
Telephone Number:	716-276-2487
E-mail:	Gregory.Jurkowski@mcpc.com
FAX:	
Reseller Qualifying Criteria:	IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support.

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_ExtremeNetworks.pdf

Please access the following link for purposes of viewing the updated value-added reseller list:

http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_ExtremeNetworks.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new HP products and accessories, the deletion of end-of-life products and as well as price increase and decreases for products which are already incorporated in contract PT64530 and based on Hewlett Packard's Global Price List dated December, 2014, submitted herewith. In addition, the following-named company has been added to its value-added reseller list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Whalley Computer Associates Inc
Address:	One Whalley Way
	Southwick, MA 01077
Federal ID #:	042902969
NY Vendor ID	1100041604
Contract Administrator Name:	Paul Whalley
Title:	Vice President
Telephone Number:	413-569-4240
E-mail:	pw@wca.com
FAX:	413-230-5030
Qualifying Criteria:	Based on reseller application – Authorized on HP products only

Please access the following link for purposes of viewing the updated value-added reseller list:

http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_HP.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 20, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024

NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024

SUBJECT: Update VAR List (Juniper Networks, Inc.)
Update Product and VAR Lists (NEC Corporation of America)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

JUNIPER NETWORKS, INC. has requested and the State has approved the following amendments to the value-added reseller list appended to the above-referenced contract PT64531:

UPDATED ADDRESS, PHONE NUMBER AND FAX NUMBER

Value Added Reseller/Distributor Information	
Company Name:	Compulink Technologies, Inc.
Address:	260 West 39th Street Suite 302 New York, NY 10018
Federal ID #:	11-2967448/ NYS Vendor ID#: 1000000634
Contract Administrator Name:	Denise Arboleda
Title:	Vice President
Telephone Number:	212-695-5465 x13
E-mail:	denise@compu-link.com
FAX:	212-695-5560

Please access the following link for purposes of viewing the updated VAR list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Juniper.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

UPDATED COMPANY NAME AND CONTACT INFORMATION

Value Added Reseller/Distributor Information	
Company Name:	Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business
Address:	11 Wards Lane Menands, NY 12204
Federal ID #:	23-2743964, 16-1337624 and 47-0751768/ NYS Vendor ID#: 1000039769
Contract Administrator Name:	Denise Atkins
Title:	Lead Specialist – Client Service Manager
Telephone Number:	518-426-2161
E-mail:	NYSContracts@lists.verizonbusiness.com
FAX:	1-866-404-8815

Please access the following link for purposes of viewing the updated VAR list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Juniper.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEC CORPORATION OF AMERICA, has requested and the State has approved the addition of new products to Lots 1 and 2 of Contract PT64297. The following company has been added to the NEC value-added reseller list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Forerunner Technologies
Address:	1430A Church St Bohemia, NY 11716
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	592937938/ NYS Vendor ID# 1000009575
Contract Administrator Name:	Deodat Singh
Title:	Billing Contact Coordinator
Telephone Number:	718-407-6505
E-mail:	Deodat.singh@firtinc.com
FAX:	631-567-2098

Please access the following link for purposes of viewing the updated product list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_NEC.pdf. Please access the following link for purposes of viewing the updated VAR list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_NEC.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 14, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
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Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Amer.com Corp – PT65070 – 03-15-2010 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Amer.com Corp)
Update Product/Price List (Anixter, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

AMER.COM CORP. have requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT65070 and based on Anixter, Inc. Global Manufacturers' Price List dated November 2014, submitted herewith. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Amercom.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

ANIXTER, INC. have requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated November 2014, submitted herewith. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Anixter.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.
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Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 12, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
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Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

ANS Advanced Network Services – LLC – PT64252 - 03-18-2009 – 03-17-2019

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024

SUBJECT: Update Product/Price List (ANS Advanced Network Services)
Update Product/Price and VAR List (Cisco Systems, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANS ADVANCED NETWORK SERVICES has requested and the State has approved the addition of new products to Lot 3, Cable and Fiber Optics, on the above-referenced contract PT64252.

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_AdvancedNetworkSolutions.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated November, 2014, submitted herewith. Also, please note the newly-updated contact information for the following companies:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	eLoyalty LLC
Address:	6500 River Place – Bldg 2, Suite 320 Austin, TX 78730
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	45-1453033
New York State Vendor Identification #	1100088136
Contract Administrator Name:	Michael McKnight
Title:	Chief Counsel
Telephone Number:	512-226-7697
E-mail:	Michael_mcknight@eloyalty.com
FAX:	303-397-8199
Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	MCPc INC.
Address:	1780 Wehrle Dr. Suite 101 Williamsville, New York 14221
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	32-0012228
New York State Vendor Identification #	1000055812
Contract Administrator Name:	Steve Imerese
Title:	Customer Care Consultant
Telephone Number:	716-565-0647
E-mail:	Steve.imerese@mcpc.com
FAX:	716—565-0647
Qualifying Criteria:	VAR Accepts only Cisco Sales and Service Orders
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Nu-Vision Technologies, LLC d/b/a Blackbox Network Services
Address:	6000 New Horizon Blvd Amityville, NY 11701
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	20-0532706
New York State Vendor Identification #	1000029840
Contract Administrator Name:	Chris Allen
Title:	Business Operations Director
Telephone Number:	631`-370-7818
E-mail:	Christina.allen@blackbox.com
FAX:	631-841-5209
Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	ProSys Information Systems, Inc.
Address:	2 Penn Plaza, Suite 1500 New York, New York 10102
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	58-2302467
New York State Vendor Identification #	1100018200

Contract Administrator Name:	Michael Hritz
Title:	Cisco Practice Mgr.
Telephone Number:	850-321-7640
E-mail:	mhrizt@prosysis.com
FAX:	770-300-0486
Qualifying Criteria:	VAR Accepts Cisco, Sourcefire, Webex, IronPort Sales/Services
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Windstream Corporation
Address:	4001 N. Rodney Parham Rd
	Little Rock, AR 72212
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	20-0792300
New York State Vendor Identification #	1000016539
Contract Administrator Name:	Juan Rodriguez
Title:	Major Account Executive
Telephone Number:	786-269-5474
E-mail:	Juan.rodriquez@windstream.com
Qualifying Criteria:	VAR Accepts Only Cisco Sales and Service Orders

The following company has been **REMOVED** from the Cisco Systems Value-Added Reseller List:3
 AXISPOINT TECHNOLOGY SOLUTIONS GROUP, INC.

Please access the following link for purposes of viewing the product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Cisco.pdf

Please access the following link for purposes of viewing the updated value-added reseller list:

http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Cisco.pdf

All other terms and conditions of the original Contract Award Notification remain the same.

Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 23, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024
Bethany Technology Company LLC – PT64253 – 03-18-2009 -03-17-2024
CBS Technologies Corp., d/b/a Blackbox Network Services – PT64256 – 03-18-2009 – 03-17-2024
Carousel Industries, Inc. – PT64255 – 03-18-2009 – 03-17-2024
Communications Supply Corp. – PT65077 – 03-15-2010 – 03-17-2024
Graybar Electric Co., Inc. – PT-64272 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
New England Systems & Software – PT64443 – 04-06-2009 – 03-17-2024
Nice Systems, Inc. – PT65096 – 03-25-2009 – 03-17-2024.
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Twinstare/Voice Data Video, Inc. – PT64307 – 03-18-2009 – 03-17-2024
Unify, Inc. – PT64301 – 03-20-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (Bethany Technology Company LLC)
Update Product/Price List (CBS Technologies d/b/a Blackbox Network Services)
Update Product/Price List (Carousel Industries, Inc.)
Update Product/Price List (Communications Supply Corp.)
Update Product/Price and Value-Added Reseller List (Graybar Electric Co., Inc.)
Update Value-Added Reseller List (Hewlett-Packard Company)
Update Value-Added Reseller List (Meru Networks, Inc.)
Update Product/Price and Value-Added Reseller List (New England Systems & Software)

SUBJECT – CONTINUED

Update Product/,Price and Value-Added Reseller List (Nice Systems, Inc.)
Update Product/Price List (Polycom, Inc.)
Update Product/Price (Twinstare/Voice Data Video, Inc.)
Update Product/Price List (Unify, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. has requested and the State has approved the addition of new products and accessories, deletion of end-of-life products and price reductions on the above-referenced contract PT64249. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Alcatel.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

BETHANY TECHNOLOGY COMPANY, LLC has requested and the State has approved price increases for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2014 submitted herewith. Also, the addition of Belden cabling, connectivity and networking products have been added to the above-referenced contract PT64253. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Bethany.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

CBS TECHNOLOGIES D/B/A BLACKBOX NETWORK SERVICES has requested and the State has approved the addition of the following items to the above-referenced contract PT64535 **VAV-TAD-16 – 16 CHANNEL VOICE RECORD SYSTEM ANALOG, WITH INSTALLATION & TRAINING;** Voiceprint system includes 8 ports of analog, 8 ports of digital, V-Portal SW, Media Messaging, PSAP enhanced package, installation and first year maintenance warranty. Does not include server. **VAV-TAD-16-T – 16 CHANNEL VOICE RECORDER SYSTEM ANALOG WITH INSTALLATION & TRAINING;** Voiceprint system includes 8 ports of analog, 8 ports of digital,

V-Portal SW, Media Messaging, PSAP enhanced package, installation and first year maintenance warranty. Includes server. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_CbsTechnologies.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

CAROUSEL INDUSTRIES, INC. has requested and the State has approved the addition of 33 Extreme Networks part numbers to the above-referenced contract PT64255. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Carousel.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

COMMUNICATIONS SUPPLY CORPORATION has requested and the State has approved the addition of American Power Conversion single phase products and accessories to the above-referenced contract PT65077.

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_CommunicationsSupply.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

GRAYBAR ELECTRIC CO., INC. has requested and the State has approved the addition Allied Telesis networking products and accessories to the above-referenced contract PT64272. In addition, the following companies have been **REMOVED** as Graybar Value-Added Resellers:

RONCO COMMUNICATIONS & ELECTRONICS

SWITCH TECHNOLOGIES

REV RIVER COMPUTER COMPANY

CNC-MICROTECH

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Graybar.pdf

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Graybar.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of the following two new resellers to the above-referenced contract PT64530:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Vicom Computer Services Inc
Address:	400 Broadhollow Road Suite 1 Farmingdale, NY 11735
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-2616959
NY Vendor ID	1000011790
Contract Administrator Name:	Victor J Verola
Title:	Executive VP
Telephone Number:	631-694-3900 X318
E-mail:	Vic.verola@vicomnet.com
FAX:	631-694-2640
Qualifying Criteria:	Based on reseller application – Authorized on HP Products only

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Washington Computer Services
Address:	32 W. 39 th Street Suite 900 New York, NY 10018
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	13-3086643
NY Vendor ID	100032987
Contract Administrator Name:	Jeff Singer
Title:	President
Telephone Number:	212-997-9882
E-mail:	jeff.singer@washcomp.com
FAX:	800-705-3045
Qualifying Criteria:	Reseller Participation Agreement – Authorized on HP, ArcSight and Tipping Point products

Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_HP.pdf.

MERU NETWORKS, INC. has requested and the State has approved the addition of the following named value-added resellers to the above referenced contract PTPT64441:

Value Added Reseller/Distributor Information	
Company Name:	Corporate Computer Solutions, Inc.
Address:	55 Halstead Avenue Harrison, NY 10528
Federal ID #:	13-3352744 NYS Vendor ID#1000006353
Contract Administrator Name:	Larry Grippo
Title:	VP of Sales
Telephone Number:	(914) 835-1105 x 103
E-mail:	lgrippo@corporatecomputersol.com
FAX:	(914) 835-5947
Reseller Qualifying Criteria:	MERU Partner – NYS/NYC WBE certified, NYS Vendor # 100000633

MERU NETWORKS - CONTINUED

Value Added Reseller/Distributor Information	
Company Name:	Info Advantage Inc.
Address:	769 Emerson Street Rochester, NY 14613
Federal ID #:	16-1425281 NYS Vendor ID#1000052608
Contract Administrator Name:	Ray Sheley III
Title:	Sr. Vice President
Telephone Number:	585-254-8710
E-mail:	rsheley@info-adv.com
FAX:	585-254-8766
Reseller Qualifying Criteria:	

Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Meru.pdf.
 All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NEW ENGLAND SYSTEMS & SOFTWARE has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64443 and based on NESS' Commercial Price List dated 09-01-14 and NEC'S Commercial Price list dated 06-01-14 both submitted herewith. All previously approved discounts for these products remain the same. The following value-added reseller has been **REMOVED** from the above-referenced contract PT64443:

CORE BTS

Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_NewEnglandSystemsSolutions.pdf
 Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_NewEnglandSystemsSoftware.pdf

NICE SYSTEMS, INC. has requested and the State has approved the addition of new Nice products to its existing product line, deletion of obsolete products, and update its value-added reseller list to include the following named companies:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	E.nfrastructure Technologies, Inc. dba nfrastructure
Address:	5 Enterprise Ave Clifton Park, NY 12065
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	22-3771456
New York State Vendor Identification #	1000017165
Contract Administrator Name:	Tony Riccio
Title:	Executive Vice President
Telephone Number:	518-664-3899 x 4203
E-mail:	NYSSALES@nfrastructure.com
FAX:	518-664-5731

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	2020 Monitoring Solutions
Address:	PO Box 423 Monroe, CT 06468
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	27-1409242
New York State Vendor Identification #	NYS Vendor ID Pending

Contract Administrator Name:	Richard Geremia
Title:	President
Telephone Number:	(203) 452-9732
E-mail:	rgeremia@2020monitoring.com
FAX:	(800) 285-2950

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_NICE.pdf

Please access the following link for purposes of viewing the updated value-added reseller list:

http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Nice.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new Polycom products and accessories to the above-referenced contract PT64536, deletion of obsolete products and price reductions.

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Polycom.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

TWINSTATE/VIDEO VOICE DATA, INC. has requested and the State has approved the addition of an Airbus E911 system solution to the E911 category of its award as well as the addition of miscellaneous parts and products to the Network Cable and Fiber Optics category. In addition, price increases have been approved for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2014 submitted herewith. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Twinstate.pdf.

UNIFY, INC. has requested and the State has approved the addition of the Phybridge product line to its "Other Telecom System Peripherals and Accessories award" and deleted OS CL CC lines on the ACD tab of the above-referenced contract PT64301. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Siemens.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 2, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024

Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024

Frontrunner Network Systems Corp. – PT64268 - 03-18-2009 – 03-17-2024

Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product, Price and VAR Lists (Anixter, Inc.)
Update Product/Price and VAR List (Aruba Networks, Inc.)
Update Product/Price and VAR Lists (Cisco Systems, Inc.)
Update Product/Price List (Frontrunner Networks Systems Corp.)
Update Product/Price List (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the addition of new products, including Oberon products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated August 2014, submitted herewith. The following company has been added to the Anixter value-added reseller list:

ANIXTER, INC. - Continued

Value Added Reseller/Distributor Information	
Company Name:	NCD COMMUNICATIONS, INC.
Address:	103 BRIDGE ROAD ISLANDIA, NY 11749
Federal ID #:	11-3363073 NYS Vendor ID#1000043310
Contract Administrator Name:	JAMES C. DIANGELO
Title:	PRESIDENT
Telephone Number:	(631) 724-3955
E-mail:	jd#ncdcom.com
FAX:	(631) 863-0708

Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Anixter.pdf. Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Anixter.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

ARUBA NETWORKS, INC. has requested and the State has approved the addition of new Aruba products and accessories to its Area Networking Hardware and Software award as well as its Telecommunications System Peripherals & Accessories award on the above-referenced contract PT64433. In addition, the following named company has been added to the value-added reseller list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Integration Partners–NY (a subsidiary of InterCloud Systems)
Address:	15 Oregon Tr., Waterford, NY 12188
Minority/Women Owned or Small Business Indicate M, W or S	No
Federal ID #:	38-3793591
Contract Administrator Name:	Brian McGlynn NYS Vendor ID#1000042445
Title:	V.P. of Sales – Public Sector
Telephone Number:	(212) 202-2934
E-mail:	bmcglynn@intercloudsys.com
FAX:	781-357-8576

Please access the following link for purposes of viewing the update product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Aruba.pdf. Please access the following link for purposes of viewing the updated VAR list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Aruba.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers’ Price List dated September 2014, submitted herewith. Also, please note the newly-updated contact information for the following companies:

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Cisco.pdf.

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

FRONTRUNNER NETWORK SYSTEMS CORP. has requested and the State has approved the addition of Emerson/Liebert power solutions to the above-referenced contract PT64268. The contact information has been updated to reflect the following named individual:

Debbie Ervolino, Sales Administration

Phone: 716-817-8205

Fax: 585-292-8205

Email: dervolino@frontrunnernetworks.com

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Frontrunner.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

WASHINGTON COMPUTER SERVICES has requested and the State has approved the addition of Fireeye premise based hardware products to its existing product line. In addition, Nimble Flash Optimized Hybrid data storage solutions have been added to the above-referenced contract PT64308. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Washington.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 1, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Ciena Communications International LLC – PT65649 – 03-18-2009 – 03-17-2024
Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
DiRAD Technologies, Inc. – PT64260 – 03-18-2009 – 03-17-2024
Eureka-Telecom d/b/a ARC Networks – PT64466 – 05-13-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024
Mitel Networks, Inc. – PT64533 – 05-04-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024

SUBJECT: Update VAR List (Aruba Networks, Inc.)
Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price List (Ciena Communications International LLC)
Update Product/Price and VAR List (Cisco Systems, Inc.)
Update Product/Price List (DiRAD Technologies)
Update Product/Price List (Eureka-Telecom d/b/a ARC Networks)
Update Product/Price List (Layer 3 Technologies)
Update Product/Price List (Mac Source Communications)
Update Product/Price List (Mitel Networks, Inc.)
Update Product/Price List (nFrastructure Technologies)
Update Product/Price List (Polycom, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
ARUBA NETWORKS, INC. has requested and the State has approved the addition of the following-named Value added reseller to the above-referenced contract PT64433:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Fronrunner Network Systems
Address:	412 Linden Avenue Rochester, NY 14625
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	980397927 NYS VENDOR ID 1000018861
Contract Administrator Name:	Joseph Cerney
Title:	Director of Business Development
Telephone Number:	585-899-4411
E-mail:	jcerney@frontrunnernetworks.com
FAX:	585-899-4454
Qualifying Criteria:	Fronrunner Data Division specializes in wireless technologies Fronrunner is currently attached to Meru contract#PT64441 and Enterasys contract#PT64449

Please access the following link to view the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Aruba.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the addition of new products and accessories as well as price reductions on the above-referenced contract PT64267. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Brocade.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

CIENA COMMUNICATIONS INTERNATIONAL LLC has requested and the State has approved of new products and services, deletion of end-of-life products, as well as price increases and decreases for products which are already incorporated under contract PT65649 and based on Ciena’s Global Manufacturers’ Price List dated July, 2014, submitted herewith. All previously approved discounts for these products remain the same. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Ciena.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

CISCO SYSTEMS, INC. CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers’ Price List dated August 2014, submitted herewith. Also, please note the newly-updated contact information for the following companies:

Value Added Reseller/Distributor Information	
Company Name:	eLoyalty LLC
Address:	6500 River Place Blvd, Bldg 2, Suite 310 Austin, TX 78730
Federal ID #:	45-1453033 NYS Vendor ID 1100088136
Contract Administrator Name:	Michael McKnight
Title:	Chief Counsel
Telephone Number:	512-226-7697
E-mail:	Michael_mcknight@eloyalty.com
FAX:	303-397-8199
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders

Value Added Reseller/Distributor Information	
Company Name:	IPLogic, Inc.
Address:	17 British American Boulevard
	Latham, New York 12110
Federal ID #:	20-2688205 NYS Vendor ID 1000016637
Contract Administrator Name:	Gerry Angelini
Title:	Senior Account Executive
Telephone Number:	518-724-2321
E-mail:	gangelini@cloudsmartz.com
Value Added Reseller/Distributor Information	
Company Name:	MCPc Inc.
Address:	1780 Wehrle Dr. Ste 101
	Williamsville, NY 14221
Federal ID #:	32-0012228 NYS Vendor ID1000055812
Contract Administrator Name:	Steve Imerese
Title:	Customer Care Consultant
Telephone Number:	716-565-6274
E-mail:	Steve.Imerese@mcpc.com
Value Added Reseller/Distributor Information	
Company Name:	Nu-Vision Technologies LLC DBA Black Box Network Services
Address:	6000 New Horizon Blvd.
	Amityville, NY 11701
Federal ID #:	20-0532706 NYS Vendor ID1000029840
Contract Administrator Name:	Chris Allen
Title:	Business Operations Director
Telephone Number:	Christina.allen@blackbox.com
E-mail:	631-841-5209
Value Added Reseller/Distributor Information	
Company Name:	Windstream Communications, Inc.
Address:	4001 N. Rodney Parham Road
	Little Rock AR 72212
Federal ID #:	20-0792300 NYS Vendor ID1000016539
Contract Administrator Name:	Juan Rodriguez
Title:	Major Account Executive
Telephone Number:	786-269-5474
E-mail:	Juan.rodriquez@windstream.com

CISCO SYSTEMS, INC. – CONTINUED

Value Added Reseller/Distributor Information	
Company Name:	Presidio Networks Solutions Group LLC
Address:	One Penn Plaza, Suite 2832 New York, New York 10119
Federal ID #:	58-1667655 NYS VENDOR ID 1000053117
Contract Administrator Name:	Maryann Pagano
Title:	Inside Account Manager
Telephone Number:	212-324-4361 Fax: 914-463-3620
E-mail:	govtsales@presidio.com
Value Added Reseller/Distributor Information	
Company Name:	ProSys Information Systems, Inc.
Address:	2 Penn Plaza Suite 1500 New York, New York 10102
Federal ID #:	58-2302467 NYS VENDOR ID 1100018200
Contract Administrator Name:	Michael Hritz
Title:	Cisco Practice Mgr.
Telephone Number:	850-321-7640 Fax: 770-300-0486
E-mail:	mhritz@prosysis.com

The following value-added reseller has been removed from the above-referenced contract PT64525:

LOGICALIS, INC.

Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Cisco.pdf

Please access the following link for purposes of viewing the updated value-added reseller list:

http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Cisco.pdf

All other terms and conditions of the original Contract Award Notification remain the same.

DiRAD TECHNOLOGIES, INC. has requested and the State has approved the addition of new products and accessories as well as price increases for products which are already incorporated under contract PT64260 and based on Interactive Intelligence, Inc. (DiRAD) Price List dated July, 2014, submitted herewith. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_DiRad.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

EUREKA-TELECOM d/b/a ARC NETWORKS has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases for products which are already incorporated under contract PT64466 and based on Manufacturers Commercial Price Lists dated July, 2014 submitted herewith. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Eureka.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

LAYER 3 TECHNOLOGIES has requested and the State has approved the addition of existing iBoss and Sophos products to the existing product line, deletion of obsolete products and price increases and decreases for products that are already incorporated under contract PT65090. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Layer3.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the addition of Avaya products To the IP Telephony category of the above-referenced contract PT64448. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_MacSource.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

MITEL NETWORKS, INC. has requested and the State has approved the addition of new Mitel product offerings to the Lot 2 (Other Telecom Systems peripherals and accessories) on the above-referenced contract PT64533. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Mitel.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

NFRASTRUCTURE TECHNOLOGIES has requested and the State has approved the addition of Commscope products and accessories to the existing product line on the above-referenced contract PT64287. Please access the following link for purposes of viewing the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_nFrastructure.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

POLYCOM, INC. requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64536 and based on Polycom's North America Published Price List dated July, 201414, submitted herewith. All previously approved discounts for these products remain the same. Please access the following link to view the updated product/price list:

http://www.ogs.ny.gov/purchase/prices/7701821350PL_Polycom.pdf All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 12, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024

Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024

Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024

Gioia P. Ambrette, Inc. d/b/a Newcastle Communications, Inc. – PT64271 – 03-18-2009 – 03-17-2024

Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024

Rel Comm, Inc. – PT64300 – 03-18-2009 – 03-17-2024

Tech II Business Services, Inc. – PT64305 – 03-18-2009 – 03-17-2024

Unify, Inc. – PT64301 – 03-20-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (Anixter, Inc.)
Update Product/Price List (Avaya, Inc.)
Update Value-Added Reseller List (Enterasys Networks)
Update Product/Price List (Gioia P. Ambrette, Inc. d/b/a Newcastle Communications, Inc.)
Update Product/Price List (Meru Networks, Inc.)
Update Product Price List (Rel Comm, Inc.)
Update Product/Price List (Tech II Business Services, Inc.)
Update Product/Price List (Unify, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. has requested and the State has approved the addition of Aruba Network’s ClearPass Guest management system that delivers secure wired and wireless network access to guests, employees, Contractors and their mobile devices to the above-referenced contract PT64249. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Alcatel.pdf All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

ANIXTER, INC. has requested and the State has approved the addition of new products, including Oberon products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers’ Price List dated July 2014, submitted herewith. Please access the following link for purposes of viewing the update product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Anixter.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

AVAYA, INC. has requested and the State has approved miscellaneous products and accessories to the above-referenced contract PT64524. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Avaya.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

ENTERASYS NETWORKS has requested and the State has approved the following-named value-added resellers to the above-referenced contract PT64449:

Value Added Reseller/Distributor Information	
(16) Company Name:	Marketing Matters, Inc. - DBA Networking Matters, Inc.
Address:	PO Box 82 Beverly, NJ 08010
Federal ID #:	01-0586505 NYS Vendor ID# - Pending
Contract Administrator Name:	William Osterman
Title:	Vice President
Telephone Number:	<u>917-603-6354</u>
E-mail:	William.Osterman@networkingmatters.net
FAX:	<u>609-387-9574</u>
Reseller Qualifying Criteria:	IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support.
Value Added Reseller/Distributor Information	
(16) Company Name:	MCPc Inc.
Address:	1780 Wehrle Drive Ste. 101 Williamsville NY 14221
Federal ID #:	32-0012228 NYS Vendor ID#1000055812
Contract Administrator Name:	Greg Jurkowski
Title:	Regional Sales Director
Telephone Number:	716-276-2487
E-mail:	Gregory.Jurkowski@mcpc.com
Reseller Qualifying Criteria:	IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support.

Value Added Reseller/Distributor Information	
(16) Company Name:	ICP, Inc.
Address:	20 Clifton Avenue
	Staten Island, NY 10305
Federal ID #:	13-3536167 NYS Vendor ID#1100010822
Contract Administrator Name:	Michelle Fabozzi
Title:	Chief Executive Officer
Telephone Number:	718-556-6952
E-mail:	mfabozzi@icpcorp.com
Reseller Qualifying Criteria:	IT Consulting firm providing LAN/WAN and networking security hardware and software integration, implementation and ongoing support.

The following value-added reseller has been **REMOVED** from above-referenced contract PT64449: **DELL**
 Please access the following link to view the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Enterasy.pdf
 All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

GIOIA P. AMBRETTE d/b/a NEWCASTLE COMMUNICATIONS has requested and the State has approved the addition of NEC Fault Tolerant Control Software for VMware 5.1 for R320c-E4/M4 Support. This software is premise based, i.e., located on the hard drives in the R320c server and is required for the VMWare software to work properly on both server logical nodes. This software is not cloud based. Please access the following link to view the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Newcastle.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

MERU NETWORKS, INC. has requested and the State has approved the addition of new Meru Networks products, including E(z) RF Network Manager Wireless Network Management Software, deletion of end-of-life products and price reductions on the above-referenced contract PT64441. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Meru.pdf
 All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

REL COMM, INC. has requested and the State has approved the addition of Phybridge CLEER and EC Switches. Ethernet & PoE (Power over Ethernet) switches, and Phybridge UniPher platform products to its IP Telephony award; the addition of Ruckus wireless products and accessories to its Area Networking Hardware and Software Award and the addition of Visiplex Equipment has been added to its Other Telecom Systems and Peripherals award. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Relcomm.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

TECH II BUSINESS SERVICES, INC. has requested and the State has approved the addition of Cisco Systems and Iwatsu Voice Networks PBX products to the above-referenced contract PT64305. Please access the following link for purposes of viewing the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_TechII.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

UNIFY, INC. has requested and the State has approved the addition of product additions to the Key Systems, PBX and IP Telephony awards. Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Siemens.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 30, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
Phone: (518) 486-9298
Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Creative Cabling Systems, Inc. – PT64257 – 03-18-2009 – 03-17-2024

D-Link Systems, Inc. – PT65079 – 03-15-2010 – 03-17-2024

Graybar Electric Co., Inc. – PT64272 – 03-18-2009 – 03-17-2024

Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024

Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Creative Cabling Systems, Inc.)
Update Product/Price and VAR List (D-Link Systems, Inc.)
Update Product/Price List (Graybar Electric Co., Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (Polycom, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CREATIVE CABLING SOLUTIONS, INC. has requested and the State has approved the addition of eighteen (18) items to the NW Cable Panduit tab on the above-referenced contract PT64257. Please access the following link to view the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_CreativeCabling.pdf
All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

D-LINK SYSTEMS, INC. has requested and the State has approved the addition of multiple D-Link products, accessories and extended warranty plans to the above-referenced contract PT65079. The following-named company has been added as a value-added reseller:

Value Added Reseller/Distributor Information	
(16) Company Name:	Corporate Computer Solutions, Inc. MWBE
Address:	55 Halstead Avenue Harrison, New York 10528
Federal ID #:	13-3352744 NYS Vendor ID#1000006353
Contract Administrator Name:	Larry Grippo
Title:	VP of Sales
Telephone Number:	914-835-1105 Ext. 103
E-mail:	lgrippo@corporatecomputersol.com
FAX:	914- 835-5947
Reseller Qualifying Criteria:	D-Link Partner

Please access the following link to view the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_DLlink.pdf. Please access the following link to view the updated value-added reseller list: http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_dlink.pdf
 All other terms and condition of the original Contract Award Notification (CAN) remain the same.

GRAYBAR ELECTRIC CO., INC. has requested and the State has approved the addition of Siemon network cabling solutions to the above-referenced contract PT64272. Please access the following link to view the updated product/price list:http://www.ogs.ny.gov/purchase/prices/7701821350PL_Graybar.pdf All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of the following-named entities to the value-added reseller list of the above-referenced contract PT64530:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Lanrover Network Services
Address:	85 S. Snedecor Ave Bayport, NY 11705
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	82-0560550
NY Vendor ID	1100121881
Contract Administrator Name:	Richard Sallustro
Title:	CEO
Telephone Number:	631-576-5847
E-mail:	Rich.Sallustro@lanrover.net
FAX:	N/A
Qualifying Criteria:	Based on reseller application – Authorized on HP products only

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	SHI International Corporation
Address:	290 Davidson Ave Somerset, NJ 08873
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3009648

NY Vendor ID	1000008811
Contract Administrator Name:	Dean Howell
Title:	VP Sales
Telephone Number:	845-265-9439
E-mail:	Dean_howell@shi.com
FAX:	845-265-9452
Qualifying Criteria:	Based on reseller application – Authorized on HP, Arcsight and Tipping Point products

Please reference the following link for purposes of viewing the amended value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_HP.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

POLYCOM, INC. requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64536 and based on Polycom's North America Published Price List dated July, 2014, submitted herewith. All previously approved discounts for these products remain the same. Please access the following link to view the updated product/price list: http://www.ogs.ny.gov/purchase/prices/7701821350PL_Polycom.pdf. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 16, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
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Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated June, 2014, submitted herewith. Also, please note the following newly- updated contract information for Presidio d/b/a Blue Water Communications Group LLC:

Value Added Reseller/Distributor Information	
Company Name:	Presidio d/b/a Blue Water Communications Group LLC
Address:	110 Parkway Drive South, Hauppauge, NY 11788
Minority/Women Owned or Small Business Indicate M, W or S	NO
Federal ID #:	20-4359986 NYS Vendor ID#1000016735
Contract Administrator Name:	Maryann Pagano
Title:	Customer Sales
Telephone Number:	(212) 324-4361
Email:	govtsales@blueh2ogroup.com
Fax:	(914) 462-3620

Reseller Qualifying Criteria

VAR Accepts BOTH Cisco and Iron Port Sales and Service Orders

Please access the following link for purposes of viewing the updated product/price list:
http://www.ogs.ny.gov/purchase/prices/7701821350PL_Cisco.pdf

Please access the following link for purposes of viewing the updated value-added reseller list:
http://www.ogs.ny.gov/purchase/snt/awardnotes/7701821350var_Cisco.pdf

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 24, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

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Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MacSource Communications has requested and the State has approved the addition of Arista Networks, Inc. premise based hardware products to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 18, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
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OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024

Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024

Mason Technologies, Inc. – PT64440 – 04-07-2009 – 03-17-2024

Shoretel – PT65101 – 04-19-2010 – 03-17-2024

SUBJECT: Update Value-Added Reseller List (F5 Networks, Inc.)
Update Product/Price and VAR List (Hewlett-Packard Company)
Update Product/Price List (Mason Technologies, Inc.)
Update VAR List (Shoretel)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

F5 NETWORKS, INC. has requested and the State has approved the following named company's as a value added resellers to the above-referenced contract PT64450:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Unisys Corporation
Address:	10B Madison Ave. Ext. Albany, NY 12203
Minority/Women-Owned or Small Business Indicate M, W or S	no
Federal ID #:	38-038-7840 NYS Vendor ID: 1000004843
Contract Administrator Name:	Ron Sautter
Title:	Account Executive
Telephone Number:	518-452-6287 Fax: 518-452-6294
E-mail:	Ron.Sautter@unisys.com

F5 NETWORKS, INC. – Continued

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	AccessIT Group Inc.
Address:	112 west 34th Street - Suite 17049 New York, NY 10120
Minority/Women-Owned or Small Business Indicate M, W or S	no
Federal ID #:	23-3068446 NYS Vendor ID #1000017269
Contract Administrator Name:	Jordan T Martinez Sr.
Title:	Senior Account Manager
Telephone Number:	212 946 2886
E-mail:	jordanm@accessitgroup.com
FAX:	212-208-2620
Qualifying Criteria:	F5 Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	SHI International Corp.
Address:	290 Davidson Ave. Somerset, NJ 08873
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	22-3009648 NYS Vendor ID#1000008811
Contract Administrator Name:	Dean Howell
Title:	Account Executive
Telephone Number:	(845)265-9439
E-mail:	dean_howell@shi.com
FAX:	(845)265-9452
Qualifying Criteria:	F5 Partner

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of end-of-life products, as well as price increases and decreases for products which are already incorporated under contract PT64530 and based on Hewlett-Packard’s Global Manufacturers’ Price List dated March 2014, submitted herewith. All previously approved discounts for these products remain the same. In addition, the following named company’s has been added as a value-added resellers:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Zip Networks
Address:	100 Wilkinson Street Syracuse, NY 13204
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	45-2653999
NY Vendor ID	1100067255
Contract Administrator Name:	Claudia Tooley
Title:	President
Telephone Number:	800-307-2001 x3430
E-mail:	Claudia.Tooley@zipnets.com
FAX:	315-233-1120
Qualifying Criteria:	Based on reseller application – Authorized on HP products only

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Corporate Computer Solutions
Address:	55 Halstead Ave Harrison, NY 10528
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-3352744
NY Vendor ID	1000006353
Contract Administrator Name:	Mike Ballester
Title:	Sales
Telephone Number:	914-835-1105 x129
E-mail:	mballester@corporatecomputersol.com
FAX:	914-835-5947
Qualifying Criteria:	Based on reseller application – Authorized on HP and Tipping Point products

UPDATE CONTACT NAME AND ADDRESS

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	DynTek Services Inc
Address:	12 Metro Park Road #206 Albany, NY 12205
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	13-4067484
NY Vendor ID	100006526
Contract Administrator Name:	Denise Leonard
Title:	Director, Sales Operations NE
Telephone Number:	518-207-3402
E-mail:	denise.leonard@dyntek.com
FAX:	518-207-3439
Qualifying Criteria:	Based on reseller application- Authorized on HP and Tipping Point Product

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

MASON TECHNOLOGIES, INC. has requested and the State has approved the addition of Systimax, Cooper B-Line, Kamco, Emerson and Siemon products and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

SHORETEL has requested and the State has approved the addition of the following-named value-added reseller to the above referenced contract PT65101:

Value Added Reseller/Distributor Information	
Company Name:	LanRover Network Services, Inc
Address:	85 S. Snedecor Ave. Bayport, NY 11705
Federal ID #:	82-0560550 NYS Vendor ID# 1100121881
Contract Administrator Name:	Rich Sallustro
Title:	President / CEO
Telephone Number:	(631) 576-5847
E-mail:	Rich.Sallustro@lanrover.net
FAX:	(631) 868-3743
Reseller Qualifying Criteria:	All Regions/All Product Installation and Maintenance

Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

New York State Office Of General Services
New York State Procurement
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Empire State Plaza
Albany, New York 12242
<http://ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 5, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
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Email: Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS

CONTRACT NOS:

CONTRACT PERIODS:

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024

ANS Advanced Network Services – LLC – PT64252 - 03-18-2009 – 03-17-2019

Ciena Communications International, LLC – PT65649 – 03-18-2009 – 03-17-2024

Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024

Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024

Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR List (Anixter, Inc.)
Update Product/Price List (ANS Advanced Network Services)
Update VAR List (Ciena Communications International LLC)
Update Product/Price List (Meru Networks, Inc.)
Update Product/Price List (Motorola Solutions, Inc.)
Update Product/Price List (Polycom, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. requested and the State has approved the addition of new products, including Telegology products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated May, 2014, submitted herewith. All previously approved discounts for these products remain the same. The following company has been approved as a value-added reseller to the above-referenced contract PT64432:

ANIXTER, INC. – CONTINUED

ADDED RESELLER:

Value Added Reseller/Distributor Information	
Company Name:	ePlus Technology
Address:	13595 Dulles Technology Drive Herndon, VA 20171
NYS Vendor ID #	1000032149
Federal ID #:	541904151
Contract Administrator Name:	Darren Raiguel
Title:	National Vice President, Public Sector Sales
Telephone Number:	610-495-1266
E-mail:	draiguel@eplus.com
FAX:	610-495-1208

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ANS ADVANCED NETWORK SERVICES has requested and the State has approved the addition of new products to Lot 3, Cable and Fiber Optics, on the above-referenced contract PT64252. Please refer to the **Pricing Section** of the contract award notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

CIENA COMMUNICATIONS INTERNATIONAL LLC has requested and the State has approved the following amendments to the value-added reseller on the above-referenced contract PT65649:

INTEGRATION PARTNERS – NY

Purchase Orders to be remitted to:

Integration Partners-NY (dba. InterCloud Systems)
15 Oregon Trail
Waterford, NY 12188 Fax: 973-630-5451

INVOICES WILL BE ISSUED FROM THE FOLLOWING ADDRESS:

Integration Partners – NY
 130 Broad Street, Suite 102
 Shrewsbury, NJ 07701
 Telephone: 973-630-5474

UPDATE CONTACT INFORMATION FOR ACCOUNT SALES LEADER:

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Ciena Communications International, LLC		
Address:	7035 Ridge Road Hanover, MD 21076		
Federal ID #:	27-1495001		
Minority/Women Owned or Small Business Indicate M, W or S			
Contract Administrator Name:	Todd Fidler		
Title:	Account Sales Leader		
Telephone Number:	412-203-3424		
E-mail:	tfidler@ciena.com		
FAX:	410-694-5750		
Orders Placed Directly with Contractor	Orders Placed Directly with VAR <input checked="" type="checkbox"/>		
Contract "Toll" Free Support Number:	800- 921 - 1144	Guaranteed Product Delivery Timeframe:	150 days ARO

Please refer to the **Contractor Information** Section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

MERU NETWORKS, INC. has requested and the State has approved the addition of three new Meru Networks parts and accessories and deletion of all discontinued and unavailable products and accessories. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

MOTOROLA SOLUTIONS, INC. requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64534 and based on Motorola Solutions Global Manufacturers' Price List dated 02-28-14, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

POLYCOM, INC. requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64536 and based on Polycom's Global Manufacturers' Price List dated 05-01-14, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 3, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
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CONTRACTORS

CONTRACT NOS:

CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

McAfee, Inc. – PT65091 – 01-24-2011 – 03-17-2024

Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

SUBJECT: UPDATE PRODUCT/PRICE LIST (McAfee, Inc.)
UPDATE PRODUCT/PRICE LIST (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

McAFEE, INC. has requested and the State has approved the addition of new McAfee products and accessories as well as the deletion of obsolete products. The McAfee, Inc. contact for Source It Technologies, LLC is as follows:

Value Added Reseller/Distributor Information		UPSTATE & NYC
Company Name:	Source It Technologies, LLC	
Address:	24 East Avenue, #244 New Canaan, CT 06840	
NYS Vendor ID:	1100094920	
Federal ID #:	45-4600436	
Contract Administrator Name:	Kara Homan	
Title:	CEO	
Telephone Number:	(203) 252-0410	
E-mail:	khoman@sourceittech.com	
FAX:	(203) 966-0474	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please also refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions remain the same.

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the addition of Fireeye products and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the update product/price list. All other terms and conditions remain the same.

New York State Office Of General Services
New York State Procurement
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 2, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

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OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS

CONTRACT NOS:

CONTRACT PERIODS:

SUBJECT: Update Product/Price List (Twinstat/Voice Dataq Video, Inc.)
Update Product/Price and VAR Lists (nFrastructure Technologies)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TWINSTATE /VOICE DATA VIDEO, INC. has requested and the State has approved the addition of Arista Networks, Inc. premise based hardware products to the above-referenced contract PT64307. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original contract award notification remain the same.

NFRASTRUCTURE TECHNOLOGIES has requested and the State has approved the addition of Eaton Corporation products and accessories to the above-referenced contract PT64287. In addition, the following named company has been added to said contract as a value-added reseller:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Turtle & Hughes Inc.
Address:	1900 Lower Road, Linden NJ 07036
Minority/Women-Owned or Small Business Indicate M, W or S	Women-Owned
Federal ID #:	13-5444820
New York State Vendor Identification #	1100006475
Contract Administrator Name:	Jeff Hogan
Title:	Division Manager
Telephone Number:	732-412-3010, ext 5550
E-mail:	Jeff@Turtle.com

FAX:	732-356-5246
Qualifying Criteria:	Fujitsu Product Only

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the CAN remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 14, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

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Contract Management Specialist
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Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS

CONTRACT NOS:

CONTRACT PERIODS:

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024

Avaya, Inc. – PT64524 – 05-07-09 – 03-17-2024

Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024

Creative Cabling Solutions, Inc. – PT64257 – 03-18-2009 – 03-17-2024

Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024

O’Connell Electric Company, Inc. – PT64299 – 03-18-2009 – 03-17-2024

Shoretel – PT65101 – 04-19-2010 – 03-17-2024

Vandis, Inc. – PT64446 – 04-15-2009 – 03-17-2024

SUBJECT: Update VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price and VAR Lists (Anixter, Inc.)
Update Product/Price List (Avaya)
Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price and VAR Lists (Cisco Systems, Inc.)
Update Product/Price List (Creative Cabling Solutions Inc.)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (O’Connell Electric Company, Inc.)
Update Product/Price List (Shoretel)
Update Product/Price List (Vandis, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. has requested and the State has approved the following value-added reseller to the above-referenced contract PT64249:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	GTech Networks, Inc.
Address:	27 E. Mellen St Hampton, VA 23663
Minority/Women-Owned or Small Business Indicate M, W or S	Women-Owned Business
Federal ID #:	45-0571423 NYS Vendor ID#1100083914
Contract Administrator Name:	Ghada Mauoad
Title:	CEO
Telephone Number:	716-929-0988
E-mail:	Ghadam@Gtechnologiesllc.com
FAX:	716-929-7258
Qualifying Criteria:	Type 2 (Lots 1 & 2)

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ANIXTER, INC. has requested and the State has approved the addition of new products, including Oberon products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers’ Price List dated April, 2014, submitted herewith. All previously approved discounts for these products remain the same. The following amendments have been approved to the Anixter, Inc. value-added reseller list:

ADDED RESELLER

Value Added Reseller/Distributor Information	
Company Name:	R&J Telecom
Address:	38 Dassualt Drive Latham, NY 12110
NYS Vendor ID #	1100047709
Federal ID #:	20-4518651 NYS Vendor ID1100047709
Contract Administrator Name:	Maribel Martinez-Bradwell
Title:	President
Telephone Number:	518-785-7803
E-mail:	mbradwell@rj-telecom.com
FAX:	518-690-8819.

RESELLER REMOVED

Company Name:	Day Automation Systems, Inc.
Address:	7931 Rae Boulevard Victor, NY 14564

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

AVAYA, INC. has requested and the State has approved the addition of multiple new products and accessories To Lots 1-3 on the above-referenced contract PT64524. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the addition of new products, Brocade products and accessories, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64267 and based on Brocade’s Global Manufacturers’ Price List dated April, 2014, submitted herewith. All previously approved discounts for these products remain the same.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated 2014, submitted herewith. The following amendments have been approved to the Cisco Systems, Inc. value-added reseller list:
THE FOLLOWING VALUE-ADDED RESELLERS HAVE BEEN RE-ADDED to the above-referenced contract PT64525:

Value Added Reseller/Distributor Information	
(52) Company Name:	Garnett River LLC
Address:	60 Railroad Place
Minority/Women Owned or Small Business Indicate M, W or S	W
Federal ID #:	14-1824592 NYS Vendor ID#1000001905
Contract Administrator Name:	Thomas Collins
Title:	Director, Infrastructure Architecture
Telephone Number:	518-275-4800 x 8060
E-mail:	tcollins@garnetriver.com
FAX:	518.275.4888

Value Added Reseller/Distributor Information	
(70) Company Name:	HB Communications Inc.
Address:	60 Dodge Avenue, North Haven, CT 06473
Minority/Women Owned or Small Business Indicate M, W or S	Federally Recognized Veteran Owned Small Business.
Federal ID #:	06-0770059 NYS Vendor ID#1100008493
Contract Administrator Name:	Michelle Lawrence
Title:	Sr. Manager Contracts
Telephone Number:	800.800.0019
E-mail:	sledcontracts@govconnection.com
FAX:	603.683.6192

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

REATIVE CABLING SOLUTIONS, INC. has requested and the State has approved the addition of the following Corning product to the above-referenced contract PT64257:
 12-Fiber MIC Cable Plenum Rated 50 um DX Armored – 012T88-33180-D3

In addition, NW Cable NELSON has been deleted and replaced with STI (Specified Technologies, Inc.) firestop products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the following amendments to the value-added reseller list appended to the above-referenced contract PT64531:

UPDATED CONTACT INFORMATION

Value Added Reseller/Distributor Information	
Company Name:	Insight Public Sector, Inc.
Address:	6820 S. Harl Ave. Tempe, AZ 85283
Federal ID #:	36-3949000
Contract Administrator Name:	Michelle Abbamonte
Title:	Contracts Manager
Telephone Number:	800-467-4448 x6890
E-mail:	michelle.abbamonte@insight.com
FAX:	480-760-7440

REMOVED RESELLER

Company Name:	CNC Microtech
Address:	19 Walker Way Albany, NY 12205

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

O'CONNELL ELECTRIC COMPANY, INC. has requested and the State has approved price increases for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2013, herewith on the above-referenced contract PT64299. Please refer to the **Pricing Section** of the CAN for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

SHORETEL has requested and the State has approved the addition of updated Shoretel products and accessories to the above-referenced contract PT65101. Please refer to the **Pricing Section** of the CAN for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

VANDIS, INC. has requested and the State has approved the addition of Bradford Networks, Infoblox, Palo Alto Networks, SonicWall, Aerohive and Fire Eye products to the existing product lines. Please refer to the **Pricing Section** of the contract award notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 25, 2014

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.state.ny.gov

CONTRACT PERIOD:
March 15, 2010–March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.gov

CONTRACTOR: Cables Unlimited, Inc.
CONTRACT NO: PT65819 (formerly PT65075)

SUBJECT: Assignment of Contract

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective April 11, 2014, the above-captioned Comprehensive Telecommunications Equipment and Solutions contract formerly PT65075 now PT65819 has been assigned as follows:

From: Cables Unlimited, Inc. – Federal ID# 11-3125827 (NYS Vendor ID 1000012102)
To: Cables Unlimited, Inc. – Federal ID# 80-0765569 (NYS Vendor ID 1100038406)

The contact information for this newly assigned contract is as follows:

Craig Catalano
Director of Business Development
Email: Ccatalano@cables-unlimited.com
Telephone: 631-563-6363
Mobile: 516-205-7786
Fax: 631-563-2393

All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

DATE: April 7, 2014

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS

CONTRACT NOS:

CONTRACT PERIODS:

Alcatel-Lucent USA, Inc. – PT64249 - 05-26-2009 – 03-17-2024

General DataComm, Inc. – PT64270 - 03-18-2009 – 03-17-2024

McAfee, Inc. – PT65091 - 01-24-2011 – 03-17-2024

Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024

SUBJECT: UPDATE VALUE-ADDED RESELLERS LISTS (All of above Vendors)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. has requested and the State has approved the following amendments to its value-added reseller list as follows:

ADDED RESELLER:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	SHI International Corp
Address:	290 Davidson Ave Somerset, NJ 08873
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3009648 NYS Vendor ID#1000008811
Contract Administrator Name:	Dean Howell
Title:	Account Executive
Telephone Number:	845-265-9439
E-mail:	dean_howell@shi.com
FAX:	845-265-9452
Qualifying Criteria:	Type 2 (Lots 1 & 2)

ALCATEL-LUCENT USA, INC. – CONTINUED

REMOVED RESELLER:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CSDNET, Inc.
Address:	874 Montauk Highway Bayport, NY 11747

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

GENERAL DATACOMM, INC. has requested and the State has approved the following addition to its value-added reseller list as follows:

ADDED RESELLER:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CCC Computer Center, Inc.
Address:	555 Theodore Fremd Avenue – Suite B102 Rye, New York 10580
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	13-3023762 NYS Vendor ID#1000049208
Contract Administrator Name:	Charles A. Borrelli
Title:	Vice President
Telephone Number:	914-967-1200 Ext 203
E-mail:	cborrelli@ccccomputer.com
FAX:	914-967-2279
Qualifying Criteria:	Qualified by General DataComm., Inc.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

McAFEE, INC. has requested and the State has approved the following amendments to its value-added reseller list as follows:

ADDED RESELLER:

Value Added Reseller/Distributor Information		UPSTATE & NYC
Company Name:	CipherTechs, Inc	
Address:	55 Broadway. 11th Floor. New York, New York 10006	
Federal ID #:	11-3600483	NYS Vendor Id#1100010252
Contract Administrator Name:	Michael Quattrochi	
Title:	CEO	
Telephone Number:	516-850-5556	
E-mail:	mike@ciphertechs.com	
FAX:	(212) 897-6909	

REMOVED RESELLER:

Value Added Reseller/Distributor Information		NYC ONLY
Company Name:	Nexus Consortium, Inc.	
Address:	1933 Highway 35 #356 Wall, NJ 07719	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

MERU NETWORKS, INC. has requested and the State has approved the following addition to

its value-added reseller list as follows:

ADDED RESELLER:

Value Added Reseller/Distributor Information	
Company Name:	Corporate Computer Solutions, Inc.
Address:	55 Halstead Avenue Harrison, NY 10528
Federal ID #:	13-3352744 NYS Vendor ID #1000006353
Contract Administrator Name:	Larry Grippo
Title:	VP of Sales
Telephone Number:	(914) 835-1105 x 103
E-mail:	lgrippo@corporatecomputersol.com
FAX:	(914) 835-5947
Reseller Qualifying Criteria:	MERU Partner – NYS/NYC WBE certified

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original CAN remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: February 27, 2014

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS

CONTRACT NOS:

CONTRACT PERIODS:

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
ANS Advanced Network Services – LLC – PT64252 - 03-18-2009 – 03-17-2019
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Aviat, US, Inc. – PT65083 – 03-17-2010 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
Integrated Voice & Data Systems d/b/a COMTEL – PT64290 – 03-18-2009 – 03-17-2024
DiRad Technologies, Inc. – PT64260 – 03-18-2009 – 03-17-2024
F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
NCD Communications, Inc. – PT65093 – 04-19-2010 – 03-17-2024
NEC Corporation of America – PT64297- 03-18-2009 – 03-17-2024
nFrastructure Technologies – PT64287 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Alcatel-Lucent USA Inc.)
Update Product/Price and VAR List (Anixter, Inc.)
Update VAR List (ANS Advanced Network Services, LLC)
Update Product/Price and VAR List (Aruba Networks, Inc.)
Update Product/Price and VAR List (Avaya, Inc.)

- Update Product/Price List (Aviat US, Inc.)
- Update Product, Price and VAR List (Brocade Communications Systems, Inc.)
- Update Product/Price List (Integrated Voice & Data Systems d/b/a Comtel)
- Update Product/Price List (DiRad Technologies, Inc.)
- Update VAR List (F5 Networks, Inc.)
- Update Product/Price and VAR List (Hewlett-Packard Company)
- Update VAR List (Juniper Networks, Inc.)
- Update Product/Price List (Layer 3 Technologies, Inc.)
- Update Product/Price List (MacSource Communications)
- Update Product, Product/Price List (Meru Networks, Inc.)
- Update Product/Price List (NCD Communications, Inc.)
- Update Product/Price List (NEC Corporation of America)
- Update Product/Price and VAR List (nFrastructure Technologies, Inc.)
- Update Product/Price and VAR List (Polycom, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. requested and the State has approved the addition of new products, deletion of end-of-life products, as well as price increases and decreases for products which are already incorporated under contract PT64249 and based on Alcatel-Lucent USA, Inc. Global Manufacturers' Price List dated January, 2014, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

ANIXTER, INC. requested and the State has approved the addition of new products, including Erico-Caddy products and accessories, deletion of end-of-life products including all Gai-Tronics Corporation product line, as well as price increases and decreases for products which are already incorporated under contract PT64432 and based on Anixter, Inc. Global Manufacturers' Price List dated January, 2014, submitted herewith. All previously approved discounts for these products remain the same. The following amendment have been approved to the Anixter, Inc. value-added reseller list:

ADDED RESELLERS

Value Added Reseller/Distributor Information	
Company Name:	AIW
Address:	90 State St Suite 712 Albany, NY 12207
Federal ID #:	59-3685517 NYS Vendor ID1100061699
Contract Administrator Name:	Jim Burton
Title:	Business Development
Telephone Number:	518-478-2056
E-mail:	jburton@aiwonline.net
FAX:	518-478-2056
Reseller Qualifying Criteria:	MWBE, WBE, DBE

Value Added Reseller/Distributor Information	
Company Name:	Camelot Communications dba Coranet
Address:	2 Washington Street New York, NY 10004
Federal ID #:	22-2866196 NYS VENDOR ID#
Contract Administrator Name:	Kevin O'Brien
Title:	Director
Telephone Number:	212 635 2680
E-mail:	kobrien@coranet.com
FAX:	212 635 2774

ANIXTER, INC. - CONTINUED

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ANS ADVANCED NETWORK SERVICES, LLC has requested and the State has approved the following addition to its value-added list:

Value Added Reseller/Distributor Information	
(3) Company Name:	TAG Solutions, LLC
Address:	12 Elmwood Road Albany, NY 12204
Federal ID #:	14-1827818 NYS Vendor ID#1000001912
Contract Administrator Name:	John Flory
Title:	Vice President
Telephone Number:	518-292-6595
E-mail:	jflory@tagsolutions.com
FAX:	518-292-6510

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ARUBA NETWORKS, INC. has requested and the State has approved the following addition to its value-added list as follows:

Value Added Reseller/Distributor Information	
(1) Company Name:	Compulink Technologies Inc.
Address:	214 West 29 th St. Suite 201 New York NY 10001
Federal ID #:	11-2967448 NYS Vendor ID#1000000634
Contract Administrator Name:	Denise Arboleda
Title:	Vice President
Telephone Number:	212-695-5465 Fax: 212-695-5560
E-mail:	Denise@compu-link.com

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

AVAYA, INC. has requested and the State has approved the addition of new products and material codes, deletion of end-of-life products as well as the reinstatement of the following-named value added reseller to the above-referenced contract PT64524:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	MAC Source Communications, Inc.
Address:	701 Erie Blvd West Syracuse, NY 13204
Minority/Women Owned or Small Business Indicate M , W or S	No
Federal ID #:	16-1535194 NYS Vendor ID1000016200
Contract Administrator Name:	Mr. Tom Donahue
Title:	Director of Sales, NY State
Telephone Number:	518-694-3909
E-mail:	tdonahue@macsourceinc.com
FAX:	518-429-6007
Qualifying Criteria:	Certified Avaya Inc.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

AVIAT, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products as follows:

- 1) Removing discontinued Eclipse Edge Products “M-EGH”
- 2) Removing discontinued ODU 300H Products “M-EAH”
- 3) Add new ODU 600 Products “M-EEH”
- 4) Updating INU part numbers “EXX”, “EXR”, “EXD”, “EXC” and “EXA”
- 5) Adding new Feature Licenses “EZF”
- 6) Adding Eclipse Accessories “037-579”, “614”, “AND”, “086” and “FWG”
- 7) Updating Extended Warranty part numbers “SNA-B”
- 8) Adding Remote Monitoring items “SNA-RM”
- 9) Updating and adding RF part numbers “ERM”, “ERS”, “ERH” and “EV1”
- 10) Adding Services part numbers “SVCS”

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the addition of multiple new Brocade products and accessories, the deletion of end-of-life products and MSRP price increases for products which are already incorporated under contract PT64267 and based Brocade Communications Systems, Inc. Global Manufacturers’ Price List dated January, 2014, submitted herewith. In addition, the following value-added reseller has been added to the above-referenced contract:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Netfast Technology Solutions Inc.
Address:	989 Ave of the Americas, 12 Floor New York, NY, 10018
Minority/Women Owned or Small Business (M, W or S)	M, S
Federal ID #:	11-3354501 NYS Vendor ID#1100010721
Contract Administrator Name:	Sazeed Haque
Telephone Number:	(646) 695-9828
E-mail:	shaque@netfast.com
FAX:	(212) 213-1152

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers’ Price List dated February 2014, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

INTEGRATED VOICE & DATA SYSTEMS d/b/a Comtel has requested and the State has approved the addition of new products, parts and accessories, deletion of end-of-life products and updates for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2013 on the above-referenced contract PT64290. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

DiRAD TECHNOLOGIES, INC. has requested and the State has approved the addition of new products to its ACD, Voicemail and Interactive Voice Response categories on the above-referenced contract PT64260. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

F5 NETWORKS, INC. has requested and the State has approved the following-named companies to its value-added reseller list:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	SHI International Corp.
Address:	290 Davidson Ave. Somerset, NJ 08873
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	22-3009648 NYS Vendor ID 1000008811
Contract Administrator Name:	Dean Howell
Title:	Account Executive
Telephone Number:	(845)265-9439
E-mail:	dean_howell@shi.com
FAX:	(845)265-9452
Qualifying Criteria:	F5 Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Universal e-Business Solutions, LLC
Address:	70 Adams Street Hoboken, NJ 07030
Minority/Women Owned or Small Business Indicate M , W or S	no
Federal ID #:	20-5092680 NYS Vendor ID 1100018382
Contract Administrator Name:	Marc Snyder
Title:	Managing Partner
Telephone Number:	646-706-4000
E-mail:	msnyder@uebiz.com
FAX:	646-706-4090
Qualifying Criteria:	F5 Partner

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

HEWLETT-PACKARD COMPANY . has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price decreases and increases for products which are already incorporated under contract PT64530. In addition, the following amendments have been made to its value-added reseller list:

ADDED RESELLER:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	QNA Tech
Address:	18 Marginwood Drive Ridge, NY 11961
Minority/Women Owned or Small Business Indicate M , W or S	MBE
Federal ID #:	27-0943877
NY Vendor ID	1100015240
Contract Administrator Name:	Marcos Merced
Title:	President
Telephone Number:	646-484-0046
E-mail:	mmerced@QnATech.com
FAX:	631-938-7495

HEWLETT-PACKARD - CONTINUED

UPDATE EMAIL ADDRESS:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	International Integrated Solutions
Address:	137 Commercial Street, Suite 100 Plainview, NY 11803
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3006645
NY Vendor ID	100024528
Contract Administrator Name:	Rich Riis
Title:	
Telephone Number:	561-396-6700
E-mail:	estarr@iisl.com
FAX:	516-396-6799

CONTACT CHANGE:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	ePlus Technology Inc.
Address:	One Penn Plaza 6 th Floor New York, NY 10119
Federal ID #:	54-1904151
NY Vendor ID	1000032149
Contract Administrator Name:	Amy Osheroff
Title:	Sales director
Telephone Number:	212-401-5054
E-mail:	aosheroff@eplus.com
FAX:	212-401-5154
Qualifying Criteria:	Based on reseller application – Authorized on HP, ArcSight and Tipping Point products

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the following amendments to its value-added reseller list:

ADDED RESELLER

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Integration Partners-NY (a subsidiary of InterCloud Systems)
Address:	15 Oregon Trail Waterford, New York 12188
Minority/Women Owned or Small Business Indicate M, W or S	No
Federal ID #:	38-3793591 NYS Vendor ID10000042445
Contract Administrator Name:	Brian McGlynn
Title:	Vice President of Sales – Public Sector
Telephone Number:	(518)369-9076
E-mail:	bmcglynn@intercloudsys.com
FAX:	781-357-8576

CHANGE OF CONTACT

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Integration Partners Corporation
Address:	24 Hartwell Avenue Lexington, MA 02421
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	04-3467289 NYS Vendor ID#1100018237
Contract Administrator Name:	Bill Xydias
Title:	Director of Business Development
Telephone Number:	781-357-81156

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

LAYER 3 TECHNOLOGIES, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price decreases and increases for products which are already incorporated under the above-reference contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the addition of new Avaya products to the IP Telephony award on the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MERU NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price decreases for products which are already incorporated under the above-reference contract PT64441. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

NCD COMMUNICATIONS, INC. has requested and the State has approved the following items to be added to the existing product lines to Lot 3, Cable and Fiber Optics and Network Infrastructure on the above-referenced contract PT65093.

Manufacturer	Part/Model Number	Description
Panduit	PEEF36IW-X	PD6 ENTRANCE FITTING WHITE(PKG OF 10)
Panduit	PRAF-61W-X	PD6 FLAT ELBOW WHITE (PKG OF 10)
Panduit	POCCFLIW-X	PD6 EXTERNAL ELBOW (PKG OF 10)
Panduit	PICF6IW-X	PD6 INTERNAL ELBOW (PKG OF 10)
Panduit	PCF6IW-X	PD6 COUPLER (PKG OF 10)
Compulink	MM03-AX5-06	3 Ft. Cat 5e Patch Cord
Compulink	MM03-AXC6-06	3 Ft. Cat 6 Patch Cord
Corning	006E88-31131-A3	6 STRAND SM ARMORED PLENUM FIBER
Corning	012E88-31131-A3	12 STRAND SM ARMORED PLENUM FIBER

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

NEC CORPORATION OF AMERICA has requested and the State has approved the following items to be added to the existing NEC product lines to Lots 1 and 2 on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

NFRASTRUCTURE TECHNOLOGIES, INC. has requested and the State has approved the addition of Fujitsu products to the existing product lines on Lot 2 on the above-referenced contract PT64287. The following company has been approved and qualified as a value-added reseller on the above-referenced contract:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Electrical Construction Consulting dba Project Span Services, Inc.
	252 W. 38 th Street, Suite 1202, New York, NY 10018
Minority/Women Owned or Small Business Indicate M , W or S	M, W, D
Federal ID #:	11-3696009
New York State Vendor Identification #	1100047189
Contract Administrator Name:	Nellie Torres
Title:	President
Telephone Number:	212-706-8164
E-mail:	ntorres@projectspan.com
FAX:	212-706-8166
Qualifying Criteria:	Fujitsu and Tellabs Product Only

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64536 and based on Polycom Global Manufacturers’ Price List dated February 2014, submitted herewith. All previously approved discounts for these products remain the same. The following named company has been approved and added to Polycom’s value-added reseller list:

Value Added Reseller/Distributor Information	
(13) Company Name:	Ronco Communications & Electronics, Inc.
Address:	595 Sheridan Drive Tonawanda, NY 14150
Federal ID #:	16-0905768 NYS Vendor ID#1000007574
Contract Administrator Name:	Brian Hansen
Title:	General Manager – Western/Central NY
Telephone Number:	716-879-8140
E-mail:	bhansen@ronco.net
FAX:	716-879-8198
Reseller Qualifying Criteria:	Polycom Certified Reseller

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 24, 2013

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS
CONTRACT NOS:
CONTRACT PERIODS:

Cisco Systems, Inc. – 06-03-2009 – 03-17-2024
General DataComm, Inc. – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR List (Cisco Systems, Inc.)
Update Product/Price List (General DataComm, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated January, 2014, submitted herewith. All previously approved discounts for these products remain the same. In addition, the following amendments have been approved to the Cisco Systems, Inc. value-added reseller list:

RE-ADDED RESELLER:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Computer Network Solutions
Address:	131 Hoffman Islandia, New York 11749
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3395037
New York State Vendor Identification #	1000012260
Contract Administrator Name:	Dennis Morea
Title:	Director of Sales
Telephone Number:	516-941-2441

E-mail:	dmorea@computerns.com
FAX:	631-234-5258
Qualifying Criteria:	ONLY Cisco Sales and Service Orders

CONTACT INFORMATION UPDATE:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	IP LOGIC, INC.
Address:	17 British American Boulevard, Latham, NY 12110
Minority/Women Owned or Small Business Indicate M , W or S	SB
Federal ID #:	20-2688205
New York State Vendor Identification #	1000016637
Contract Administrator Name:	Chris Fox
Title:	VP of Sales and Business Development
Telephone Number:	585-329-2308
E-mail:	cfox@iplogic.com
FAX:	518-862-9525
Qualifying Criteria:	VAR accepts both Cisco and Ironport Sales and Service Orders

Please refer to the **Pricing Section** of the contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

GENERAL DATACOMM, INC. has requested and the State has approved a correction to a part number reflected on cell A88 General DataComm, Inc. Price List from 076P034-001 to 076P034-011. In addition, numerous obsolete items have been deleted from the above-referenced contract PT64270. Please refer to the **Pricing Section** of the contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of The original contract award notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 12, 2013

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024
All-Mode Communications, Inc. – PT64250 – 03-18-209 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
ANS Advanced Network Services LLC – PT64252 - 03-18-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Carousel Industries – PT64255 – 03-18-2009 – 03-17-2024
Control Network Communications, Inc. – PT64436 – 04-09-2009- 03-17-2024
Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Fronrunner Network Systems – PT64268 – 03-18-2009 – 03-17-2024
ICS Telecom, Inc. – PT64438- 05-01-2009 – 03-17-2024
Immix Group, Inc. – PT65085- 03-15-2010 – 03-17-2024
Juniper Networks, Inc. – PT64531- 04-30-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
Meru Networks. Inc. – PT64441 – 04-16-2009 – 03-17-2024
Mason Technologies, Inc. – PT64440 04-07-2009 – 03-17-2024
Motorola Solutions, Inc. – PT64534- 04-30-2009 – 03-17-2024
Gioia P. Ambrette, Inc. d/b/a Newcastle Communications – PT64271- 03-18-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-20
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

SUBJECT: Update VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (All-Mode Communications, Inc.)
Update Product, Price and VAR List (Anixter, Inc.)
Update Product/Price List (ANS Advanced Network Services LLC)
Update VAR List (Avaya, Inc.)
Update Product/Price List (Carousel Industries)
Update Product/Price List (Control Network Communications, Inc.)
Update Product/Price List (Enterasys Networks)
Update Product/Price List (Fronrunner Network Systems)

- Update Product/Price List (ICS Telecom, Inc.)
- Update Product/Price List (Immix Group, Inc.)
- Update Product/Price and VAR Lists (Juniper Networks, Inc.)
- Update Product/Price List (Layer 3 Technologies, Inc.)
- Update Product/Price List (Mason Technologies, Inc.)
- Update Product/Price List (Meru Networks, Inc.)
- Update Product/Price List (Motorola Solutions)
- Update Product/Price List (Gioia P. Ambrette, Inc. d/b/a Newcastle Communications)
- Update VAR List (nFrastructure Technologies)
- Update Product/Price and VAR List (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. has requested and the State has approved the following change of contract administrator:

	Removed	Inserted
Contract Administrator Name:	Marc Hosseiniyar	Eric Gregoire
Title:	State Contract Management	State Contract Management
Telephone Number:	(818) 878-4920	603-938-5769
E-mail:	marc.hosseiniyar@alcatel-lucent.com	eric.gregoire@alcatel-lucent.com
FAX:	(818) 878-4900 (call first)	603-938-2711

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ALL-MODE COMMUNICATIONS has requested and the State has approved the addition of 911 Enable Emergency Gateway (EGW) product line from Connexon Telecom, Inc. to simplify management for enterprise IP-PBX systems. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same

ANIXTER, INC. has requested and the State has approved the addition of new products, deletion of obsolete products, and the **removal** of the following named value-added resellers from the above-referenced contract PT64432:

Nu-Vision Technologies d/b/a Black Box Network Services
600 New Horizons Blvd.
Amityville, NY 11701
Callor
7929 Michigan Avenue
Whitter, CA 90602

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ANS ADVANCTED NETWORK SERVICES LLC has requested and the State has approved the addition of new products and accessories to Lot 3, Networking Infrastructure and Accessories, on the above-referenced contract PT64252. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

AVAYA, INC. has requested and the State has approved the addition of new material codes and products to the above referenced contract PT64524 as well as the addition of the following named value added resellers:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Citizens Telecom Services Company L.L.C. Frontier Communications Corporation
Address:	3 High Ridge Park Stamford, CT 06905
Minority/Women Owned or Small Business Indicate M , W or S	

Federal ID #:	06-0619596 NYS Vendor ID#1000005331
Contract Administrator Name:	David Grevera
Title:	Director CPE Sales
Telephone Number:	570 208-5034
E-mail:	Dave.grevera@ftr.com
FAX:	NA

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Johnston Communications - Johnston GP Inc
Address:	322 Belleville Turnpike North Arlington, NJ 07031
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-2166826 NYS Vendor ID#1000040254
Contract Administrator Name:	Steven Mullen
Title:	Executive Vice-President
Telephone Number:	201 991 7400
E-mail:	steven@johnstoncom.com
FAX:	201 428 2019
Qualifying Criteria:	Certified by Avaya inc.
Company Name:	SHARED SOLUTIONS AND SERVICES, INC. – Shared Technologies, Inc.
Address:	2425 GATEWAY DRIVE, IRVING, TX 75063
Federal ID #:	33-1009098 NYS Vendor ID #1100034434
Contract Administrator Name:	DONALD O'BRIEN
Title:	REGIONAL VICE PRESIDENT
Telephone Number:	212-613-1004
E-mail:	dobrien@arrows3.com
FAX:	212-613-1001
Qualifying Criteria:	Certified by Avaya Inc.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Pleaser refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

CAROUSEL INDUSTRIES has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64255 and based on multiple manufacturers' Price Lists dated October, 2013, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

CONTROL NETWORK COMMUNICATIONS, INC. has requested and the State has approved the addition of a Corning Cable and a Singlemode Splice Module to the above-referenced contract PT64436. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

ENTERASYS NETWORKS has requested and the State has approved the addition of new Enterasys products/parts to the above-referenced contract PT64449. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

FRONTRUNNER NETWORK SYSTEMS has requested and the State has approved the addition of parts and services to the existing Emerson/Liebert price list under Lot 2 on the above-referenced contract PT64268. Please refer

to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

ICS TELECOM, INC. has requested and the State has approved the addition of two new enhanced telephone products and services on the above-referenced contract PT64438. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

IMMIX GROUP, INC. has requested and the State has approved the addition of new Riverbed products to the existing product line as well as deletion of all end-of-life products previously listed on the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

JUNIPER NETWORKS, INC. has requested the addition of new Juniper parts, products and accessories to the above-Referenced contract PT64531 as well as the following amendments to its value-added reseller list:

UPDATED CONTACT INFORMATION:

Value Added Reseller/Distributor Information	
Company Name:	COPPER RIVER INFORMATION TECHNOLOGY LIMITED LIABILITY COMPANY
Address:	4501 SINGER COURT, SUITE 300 CHANTILLY, VA 20151
Federal ID #:	20-4375501
Contract Administrator Name:	Boladji Agueh
Title:	Director, Commercial Sales
Telephone Number:	703.234.2022
E-mail:	boladji@copperriverit.com
FAX:	703.234.9040
Value Added Reseller/Distributor Information	
Company Name:	Dimension Data North America, Inc.
Address:	One Penn Plaza Suite 1600 New York, NY 10019
Federal ID #:	13-2554344 NYS Vendor ID1000038797
Contract Administrator Name:	Xavier Vellejo
Title:	Contracts Manager
Telephone Number:	704-973-2081
E-mail:	xavier.vallejo@dimensiondata.com
FAX:	704-969-2778
Value Added Reseller/Distributor Information	
Company Name:	Rel Comm Inc.
Address:	250 Cumberland Street Rochester, NY 14605
Federal ID #:	16-1308853 NYS Vendor ID#1000039751
Contract Administrator Name:	Joseph A. Marasco
Title:	Vice President of Sales
Telephone Number:	585-697-5034
E-mail:	jmarasco@rcomm.com
FAX:	585-697-5029

Value Added Reseller/Distributor Information	
Company Name:	Myriad Supply
Address:	22 West 19th Street
	4th Floor
	New York, NY 10011
Federal ID #:	81-0586437 NYS Vendor ID#1100022002
Contract Administrator Name:	Stephen Robb
Title:	Senior Account Executive
Telephone Number:	212-257-6481
E-mail:	srobb@myriadsupply.com
FAX:	212-859-7329

The following companies have been **REMOVED** as value-added resellers from the Juniper Networks contract PT64531:

- Dox Electronics, Inc.
- nFrastructure Technologies
- Trightec
- Dell Marketing, LP

Interface Cable Assemblies and Services

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

LAYER 3 TECHNOLOGIES, INC. has approved the addition of new products, parts and accessories, including Iboss Mobile Device Management security hardware, to the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MASON TECHNOLOGIES, INC. has requested and the State has approved NYSDOL Prevailing Wage increases on the above-referenced contract PTPT64440. In addition, Mason Technologies has the following new corporate address: **517 Commack Road, Deer Park, New York 11729. All other information remains the same.** Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MERU NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of obsolete products, corrected product descriptions and price reductions on many products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MOTOROLA SOLUTIONS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Motorola Global Manufacturers' Price List dated October, 2013, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

GIOIA P. AMBRETTE, INC. D/B/A NEWCASTLE COMMUNICATIONS requested and the State has approved the addition of AVST products to the existing product line on the above referenced contract PT64271. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

NFRASTRUCTURE TECHNOLOGIES has requested and the State has approved the following-named value added reseller:

Value Added Reseller/Distributor Information	
Company Name:	Electrical Construction Consulting d/b/a Project Span Services, Inc.
Address:	252 W. 38 th Street - Suite 1202 New York, New York 10018
Minority/Women Owned or Small Business	M – W - S
Federal ID #:	11-3696009 NYS Vendor ID#1100047189
Contract Administrator Name:	Nellie Torres
Title:	President
Telephone Number:	212-706-8164 Fax: 212-706-8166
E-mail:	ntorres@projectspan.com

Please refer to the Contractor Information section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the addition of new products and services, including VMware virtualization to the above-referenced contract PT64308. In addition, the following amendments to the Washington Computer Services, Inc. value-added reseller list are as follows:

ADDED RESELLERS

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Lynx Technology Partners, Inc
Address:	100 Church Street, 8th Floor New York, NY 10007
Minority/Women-Owned or Small Business Indicate M, W or S	M,S
Federal ID #:	27-016-7551 NYS Vendor ID#1100100176
Contract Administrator Name:	Aric Perminter
Title:	Chairman & CEO
Telephone Number:	800-314-0455 x:101
E-mail:	aperminter@lynxtp.com
FAX:	908-442-7066
Qualifying Criteria:	Value Added Reseller

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	International Management Network, Inc.
Address:	445 Park Avenue, 9th Floor New York, New York 10022
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	80-0605188 NYS Vendor ID Pending
Contract Administrator Name:	Jeff Krantz or Linzy Neuer
Title:	President / operations Manager
Telephone Number:	877-735-4545
E-mail:	Jkrantz@imnintl.com or Linzy@imnintl.com
FAX:	646-736-2773
Qualifying Criteria:	Value Added Reseller

WASHINGTON COMPUTER SERVICES, INC. – CONTINUED

The following resellers have been **REMOVED** from the above-referenced contract PT64308:

AMR Networks
856 Maplecrest Ct
Schenectady, NY 12309

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 20, 2013

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Contract Management Specialist
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024
Rauland-Borg Corporation – PT64537 – 03-20-2009 – 03-17-2024
Tessco, Inc. –PT64539 - 04-29-2009 – 03-17-2024
Unify, Inc. (formerly Siemens Enterprise Communications) PT64301 – 03-20-2009 – 03-17-2024

SUBJECT: Change of Name – Siemens Enterprise Communications to Unify, Inc.
Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price List (MacSource Communications, Inc.)
Update Product/Price and VAR List (Rauland-Borg Corporation)
Update Product/Price List (Tessco, Inc.)
Update Product/Price List (Unify, Inc. formerly Siemens Enterprise Communications)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Siemens Enterprise Communications has changed its name to **UNIFY, INC.**

The company address remains the same i.e. 5500 Broken Sound Boulevard, Boca Raton, Florida 334487
The company Federal Identification number 26-2722137 and NYS Vendor ID #1000056142 also remain the same
and the name change has been processed by the IRS and NYS Statewide Financial System.

Contact Information:

Mary Ellen Buzzelli
Director of Government and Education Markets
Telephone: 412-787-4553
Fax: 412-489-6016
Email: Mary.buzzelli@Unify.com

All other terms and conditions of the original contract award notification (CAN) remain the same.

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco Global Manufacturers' Price List dated November 2013, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MacSOURCE COMMUNICATIONS has requested and the State has approved the addition of Avaya products to the existing product line and has also added BridgeWave Communications products (80GHz Wireless links for high-bandwidth applications) as well Network Box Web Applications Firewall Products to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

RAULAND-BORG CORPORATION has requested price increases for products which are already incorporated under contract PT64537 and based on Rauland-Borg Corporation Consolidated Price List FY-2014 submitted herewith. All previously approved discounts for these products remain the same. In addition, Rauland-Borg has **changed** its corporate address and contact information as follows:

Rauland-Borg Corporation
 1802 West Central Rd.
 Mount Prospect, IL 60065
 Contact: Eala Scott
 Telephone: (847) 590-7364
 Toll Free: 800-621-0087
 Email: Eala.Scott@Rauland.com

In addition, contractor has amended its value-added reseller list as follows:

ADDITIONS:

Value Added Reseller/Distributor Information	
(2) Company Name:	NCC Systems, Inc
Address:	P. O. Box 670 Potsdam, NY 13676
Federal ID #:	16-1161663 NYS VENDOR ID#1100008552
Contact Name:	Justin Avadikian
Title:	Sales
Telephone Number:	(315) 265-4777
E-mail:	justin.avadikian@nccsystems.com
FAX:	(315) 265-8068
Reseller Qualifying Criteria:	Rauland-Borg Corporations strict vendor qualification criteria

Value Added Reseller/Distributor Information	
(4) Company Name:	Open Systems Metro
Address:	380 Adams Street Bedford Hills, NY 10507
Federal ID #:	27-0159093 NYS VENDOR ID#1100014531
Contact Name:	Paul Facciolo
Title:	President
Telephone Number:	(914) 241-0057
E-mail:	paul@osicorp.net
FAX:	(914) 241-0058
Reseller Qualifying Criteria:	Rauland-Borg Corporations strict vendor qualification criteria

**RAULAND-BORG CONTINUED-
REMOVE**

SOUND EQUIPMENT CORP.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** page for a link to the updated value-added reseller list.

TESSCO, INC. has requested and the State has approved the addition of new products and accessories to its existing product line as well as price increases and decreases for products which are already incorporated under contract PT64539 and based on Tessco's Global Manufacturers' Price List dated November 2013, submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

UNIFY, INC. (formerly Siemens Enterprises Communications) has requested and the State has approved the addition of miscellaneous parts, products and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 31, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I/Contract Administrator
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 03-17-2024
Control Network Communications, Inc. – PT64436 – 04-09-2009 – 03-17-2024
DataCom Systems, Inc. – PT64527 – 05-12-2009 – 03-17-2024
Graybar Electric Co., Inc. – PT64272 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
McAfee, Inc. – PT65091 – 01-24-11 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Tele Data Com, Inc. – PT64306 – 03-18-2009 – 03-17-2024
Wise Components – PT64451 – 04-20-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR Lists (Anixter, Inc.)
Update Product/Price List (Aruba Networks, Inc.)
Update Product/Price and VAR List (Brocade Communications Systems, Inc.)
Update Product/Price List (Control Network Communications, Inc.)
Update Product/Price and VAR Lists (DataCom Systems, Inc.)
Update Product/Price List (Graybar Electric Co., Inc.)
Update Product/Price and VAR Lists (Hewlett-Packard Company)
Update Product/Price List (Immix Group, Inc.)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price and VAR List (McAfee, Inc.)
Update Product/Price and VAR Lists (Meru Networks, Inc.)
Update VAR List (NEC Corporation of America)
Update Product/Price List (nFrastructure Technologies)

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS

Update Product/Price (Polycom, Inc.)
 Update Product/Price List (Tele Data Com, Inc.)
 Update Product/Price List (Wise Components)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the addition of new products, including the addition of Fluid Mesh products and accessories, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64432 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following companies have been **REMOVED** as resellers from the above-referenced contract:

A PLUS TECHNOLOGIES & SECURITY SOLUTIONS, INC.
SECURITY MANAGEMENT SYSTEMS, INC.
TECHNICAL SYSTEMS GROUP, INC.
PC SPECIALISTS, INC. d/b/a Technology Integration Group

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated Value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ARUBA NETWORKS, INC. has requested and the State has approved the addition of new Aruba products and accessories and deletion of end-of-life products to the above-referenced contract PT64433 Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the addition of new Brocade product offerings, deletion of obsolete parts, products and accessories as well as price increases for certain Brocade product offerings which are already incorporated under contract PT64267 and based on the Brocade IP Price List dated September 12, 2012 submitted herewith. In addition, the following three companies have been added to Brocade Communications' value-added reseller list:

Value Added Reseller/Distributor/Sub-Contractor Information	
() Company Name:	Lincoln Computer Services, LLC
Address:	25 Bloomingdale Road Hicksville, NY 11801
Minority/Women-Owned or Small Business (M, W or S)	
Federal ID #:	11-341-3965
Contract Administrator Name:	Teddy Cillis
Title:	CEO
Telephone Number:	516-520-6463
E-mail:	tcillis@lincolnit.com
FAX:	516-520-6468
Value Added Reseller/Distributor/Sub-Contractor Information	
(6) Company Name:	Continental Resources, Inc
Address:	75 Middlesex Turnpike Bedford, MA 01730
Minority/Women-Owned or Small Business (M, W or S)	
Federal ID #:	04-2297141
Contract Administrator Name:	Tim Mitkus
Telephone Number:	856-303-3945
E-mail:	
FAX:	781-687-6376

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS

BROCADE COMMUNICATIONS SYSTEMS, INC. - CONTINUED

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

CONTROL NETWORK COMMUNICATIONS, INC. has requested and the State has approved the addition Of MaxCell Innerduct products and accessories to the above-referenced contract PT64436 which products appear in Lot 3 Network Cable and Fiber Optics on said Award. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

DATACOM SYSTEMS, INC. requested and the State has approved the addition of new products and deletion of end-of-life products on the above-referenced contract PT64527. In addition, the following named companies have been **REMOVED** from the value-added reseller list on said contract:

Company Name:	Dimension Data
Address:	1 Penn Plaza Suite 1600
	New York, NY 10119
Company Name:	Integrated Communication Networks
Address:	2024 West Henrietta Road Building 3A
	Rochester, New York 14623
Company Name:	QoS Networking , Inc
Address:	5 Southside Drive 11-284
	Clifton Park, NY 12065
Company Name:	nfrastructure
Address:	5 Enterprise Ave
	Clifton Park, NY 12065
Company Name:	Stellar Services
Address:	57 W 38 th Street 11 th Floor
	New York, NY 10018
Company Name:	World Wide Technology, Inc
Address:	60 Weldon Parkway
	St. Louis, MO 63043

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

GRAYBAR ELECTRIC CO., INC. has requested and the State has approved the addition of new products to the existing manufacturer JDSU (Lot 2 Other Telecommunications System Peripherals & Accessories) as well as price reductions on Fluke Networks products and accessories. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

HEWLETT-PACKARD COMPANY . has requested and the State has approved the addition of new products, including the addition of new HP products and accessories, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64530 and based on MSRP pricing schedules dated October, 2012 submitted herewith. All previously approved discounts for these products remain the same. The following amendments have been made to HP's value added reseller list:

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS

HEWLETT PACKARD COMPANY - CONTINUED

ADDED RESELLER:

Value Added Reseller/Distributor/Sub-Contractor Information	
() Company Name:	UNIVERSAL TECHNOLOGIES
Address:	194 Washington Avenue #610 – Albany, New York 12210
Minority/Women-Owned or Small Business (M, W or S)	No
Federal ID #:	05-0589142
Contract Administrator Name:	Ima Maray
Title:	Contract Adm
Telephone Number:	518-463-2491 Fax: 518-463-9174
E-mail:	Ima Maray <imaray@univstech.com>

RESELLER REMOVED:

PROFESSIONAL INTER-NETWORKING GROUP

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

IMMIX GROUP has requested and the State has approved the addition of new Riverbed Technology products to the Existing product line on the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved updated contact information for the following named value-added resellers:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Integration Partners (www.integrationpartners.com)
Mailing Address:	24 Hartwell Ave. Lexington, MA 02421
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	38-3793591
Contract Administrator Name:	Brian McGlynn
Title:	Sales Manager
Telephone Number:	781-357-8176
E-mail:	bmcglynn@integrationpartners.com
FAX:	(781) 357-8576

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS

JUNIPER NETWORKS, INC. - CONTINUED

Value Added Reseller/Distributor Information	
Company Name:	Carousel Industries
Address:	6510Basile Rowe Syracuse, NY 13027
Federal ID #:	16-1502254
Contract Administrator Name:	Erik Jacoby
Title:	Regional Sales Director
Telephone Number:	(315) 362-3130 Fax: 315-433-1054
E-mail:	ejacoby@carouselindustries.com

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

LAYER 3 TECHNOLOGIES, INC. has requested and the State has approved the addition of Procera Networks products and accessories to its Area Networking award on the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

McAFEE, INC. has requested and the State has approved the addition of McAfee products and accessories to its existing product line. In addition, the following value-added resellers have been added to the above-referenced contract PT65091:

Value Added Reseller/Distributor Information		NYC ONLY
Company Name:	Dimension Data	
Address:	One Penn Plaza Suite 1600 New York, NY 10119	
Federal ID #:	13-2554344	
Contract Administrator Name:	Tom Clifford	
Title:	Client Director	
Telephone Number:	(631) 439-6624	
E-mail:	Tom.clifford@dimensiondata.com	
FAX:	(631) 514-3572	
Value Added Reseller/Distributor Information		UPSTATE & NYC
Company Name:	NH&A, LLC	
Address:	790 Juno Ocean Walk Ste 502-C North Palm Beach, FL 33408-1121	
Federal ID #:	90-0286379	
Contract Administrator Name:	Norman Hirsch	
Title:	CEO	
Telephone Number:	(561) 622-2283	
E-mail:	nhirsch@nha.com	
FAX:	(888) 602-1196	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS

MERU NETWORKS, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products on the above-referenced contract PT64441. In addition, the following amendments have been made to Meru Networks' value-added reseller list:

ADDED RESELLER:

Value Added Reseller/Distributor Information	
Company Name:	Graybar Electric Co. Inc.
Address:	229 Church Street Albany, New York 12202
Federal ID #:	13-0794380
Contract Administrator Name:	Adam Gentile
Title:	Account Manager
Telephone Number:	917-417-0161
E-mail:	Adam.gentile@garybar.com
FAX:	201-596-2653

REMOVED RESELLERS:

JUMA TECHNOLOGY CORP.
CONTROL NETWORK COMMUNICATIONS, INC.
ATS CONSULTING GROUP CORP.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

NEC CORPORATION OF AMERICA has requested and the State has approved the **REMOVAL** of Verizon Corporate Services Group, Inc. on behalf of Verizon Network Integration Corp., Verizon Select Services Inc. and MCI Communications Services, Inc. d/b/a Verizon Business from its value-added reseller list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

nFRASTRUCTURE TECHNOLOGIES has requested and the State has approved the addition of Fujitsu Network Communications, Inc. products to Lot 2 Area Networking Hardware on the above-referenced contract PT64287. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64536 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following companies have been **REMOVED** as resellers from the above-referenced contract:

ADIRONDACK AREA NETWORK
RONCO COMMUNICATIONS & ELECTRONICS
STEREO ADVANTAGE
TRITECH COMMUNICATIONS, INC.
CHANGE OF CONTACT

Value Added Reseller/Distributor Information	
(8) Company Name:	HB Communications, Inc.
Address:	247 W. 30 th Street, 15 th Floor New York, New York 10001
Federal ID #:	060770059
Contract Administrator Name:	William Tinnel, Jr.
Title:	Director-UC Sales Engineering

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS

Telephone Number:	908-664-5115
E-mail:	William.tinnel@hbcommunications.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

TELE DATA COM, INC. has requested and the State has approved the addition of Fluidmesh wireless systems products and accessories to the above-referenced contract PT64306. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

WISE COMPONENTS has requested and the State has approved the addition of Oberon Wireless Networks products and accessories to its Network Infrastructure award on the above-referenced contract PT64451. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 30, 2012

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

CONTRACTOR:

**CIENA COMMUNICATIONS
INTERNATIONAL LLC**

CONTRACT NO: PT65649

CONTRACT PERIOD: 03-18-2009 -03-17-2024

SUBJECT: Update Product/Price and Value-Added Reseller List

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I/Contract Administrator
(518) 486-9298
Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS:

Customer Services
(518)474-6717
customer.services@ogs.ny.gov

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CIENA COMMUNICATIONS INTERNATIONAL LLC has requested and the State has approved the addition of Ciena Maintenance Support parts in Lot 3, Telecommunications Connectivity, on the above-referenced contract PT65649. In addition, the following two resellers have been added to the company's value-added reseller list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Integration Partners (www.integrationpartners.com)
Mailing Address:	15 Oregon Trail Waterford, NY 12188
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	04-3467289
Contract Administrator Name:	Brian McGlynn
Title:	Sales Manager
Telephone Number:	781-357-8176
E-mail:	bmcglynn@integrationpartners.com
FAX:	(781) 357-8576
Qualifying Criteria:	Statewide Reseller

CIENA COMMUNICATIONS INTERNATIONAL LLC - CONTINUED

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Ronco Communications & Electronics Inc.
Address:	595 Sheridan Drive
	Tonawanda, NY 14150
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	16-0905768
Contract Administrator Name:	Mark J. Deyle
Title:	Vice President – Federal Systems
Telephone Number:	716-879-8123
E-mail:	mdeyle@ronco.net
FAX:	716-879-8023
Qualifying Criteria:	Statewide Reseller

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 1, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:

03-31-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Anixter, Inc.

CONTRACT NO: PT64432

SUBJECT: Update Product, Price and Value Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64432 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following company has been added to Anixter's value-added reseller list:

Value Added Reseller/Distributor Information	
Company Name:	nfrastructure technologies
Address:	5 Enterprise Av Clifton Park, NY 12065
Federal ID #:	22-3771456 NYS Vendor ID #1000017165
Contract Administrator Name:	Tony Riccio
Title:	VP Products and Technology
Telephone Number:	(518) 664-3899 x206
E-mail:	tony.riccio@nfrastructure.net
FAX:	(518) 664-1123

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 20, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I/Contract Administrator
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Cisco Systems, Inc. – PT64525 – 06-03—2009 – 03-17-2024
D-Link Systems, Inc. – PT65079 – 03-15-2010 – 03-17-2024

SUBJECT: Update Product, Price and Value-added Resellers Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco MSRP Global Price List effective August, 2012 submitted herewith. All previously approved discounts for these products remain the same. In addition, an updated value-added reseller list (information updates only) with no adds or deletes has been approved for publication.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

D-LINK SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT65079 and based on D-Link Business Solutions effective August, 2012 submitted herewith. All previously approved discounts for these products remain the same. In addition, the previously approved, but never published, value-added reseller list is as follows:

Comprehensive Telecommunications Equipment and Solutions

D-LINK SYSTEMS, INC. – CONTINUED

APPENDIX F

Manufacturer & Value Added Reseller/Distributor/Sub-Contractor Information

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	D-Link Systems, Inc.		
Address:	17595 Mt. Herrmann St. Fountain Valley, CA 92708		
Federal ID #:	33-0150435		
Minority/Women Owned or Small Business Indicate M, W or S	No		
Contract Administrator Name:	Kathy Villaseñor		
Title:	Sales Operations		
Telephone Number:	(714) 885-6281		
E-mail:	kathy.villasenor@dlink.com		
FAX:	(866) 743-4669		
Orders Placed Directly with Contractor <input type="checkbox"/>	Orders Placed Directly with VAR <input checked="" type="checkbox"/>		
Contract "Toll" Free Support Number:	(888) 858-3030	Guaranteed Product Delivery Timeframe:	<u>30</u> days ARO

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CDWG Government Inc.
Address:	230 N Milwaukee Ave. Vernon Hills, IL 60061
Minority/Women Owned or Small Business Indicate M, W or S	No
Federal ID #:	36-4230110
Contract Administrator Name:	Yolanda Aguilar
Title:	Sales Rep
Telephone Number:	(312) 705-1880
E-mail:	vaguilar@cdw.com
FAX:	(312) 705-4680
Qualifying Criteria:	D-Link Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Simcona Electric
Address:	275 Mt. Read Blvd. Bldg 1 Rochester, NY 14611
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	16-0864452
Contract Administrator Name:	Joe O'Donnell
Title:	Sales Manager
Telephone Number:	(585) 328-3230
E-mail:	jodonnell@simcona.com
FAX:	(585) 512-3008
Qualifying Criteria:	D-Link Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	GovConnection, Inc
Address:	732 Milford Rd

Comprehensive Telecommunications Equipment and Solutions

	Merrimack, NH 03054
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	52-1837891
Contract Administrator Name:	Shelley Lawrence
Title:	Director Contracts
Telephone Number:	800-800-0019 x 75582.
E-mail:	sledcontracts@govconnection.com
FAX:	603-683-0238
Qualifying Criteria:	D-Link Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Seneca Data
Address:	7401 Round Pond Road North Syracuse, NY 13212
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	03-0471707
Contract Administrator Name:	DOUG FALSO
Title:	VP Contract Sales
Telephone Number:	800-227-3432 EXT.3414
E-mail:	dougf@senecadata.com
FAX:	(315) 433-0945
Qualifying Criteria:	D-Link Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Allegretto Funding Group, Inc. d/b/a Infinet-Technology
Address:	5786 Wildewaters Parkway Dewitt, New York 13214
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	01-0596720
Contract Administrator Name:	Joe Hamel
Title:	Major Accounts Manager
Telephone Number:	(315) 256-1180
E-mail:	jhamel@infinet-tech.com
FAX:	(315)-432-1296
Qualifying Criteria:	D-Link Partner

Comprehensive Telecommunications Equipment and Solutions

D-LINK SYSTEMS, INC. - CONTINUED

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	PC University Distributors, Inc.
Address:	99 West Hawthorne Avenue, Suite 521 Valley Stream, NY 11580
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	11-3318287
Contract Administrator Name:	Geoffrey Miller
Title:	Sales
Telephone Number:	516-596-1500
E-mail:	gmm@pcuniversity.com
FAX:	516-596-1515
Qualifying Criteria:	D-Link Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Washington Computer Services, Inc.
Address:	32 W. 39 th Street – Suite 900, New York, NY 10018
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	13-3086643
Contract Administrator Name:	Mary Ellen Koenigheit
Title:	Contract Specialist
Telephone Number:	800-705-3045
E-mail:	Maryellen.koenigheit@washcomp.com
FAX:	(315)-432-1296
Qualifying Criteria:	D-Link Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Custom Computer Specialists
Address:	70 Suffolk Court Hauppauge, NY 11788
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	11-2497640
Contract Administrator Name:	Peter Hazen
Title:	Product Manager
Telephone Number:	(800) 986-8989
E-mail:	sales@customonline.com
FAX:	(800) 986-5518
Qualifying Criteria:	D-Link Partner

Comprehensive Telecommunications Equipment and Solutions

D-LINK SYSTEMS, INC. - CONTINUED

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Wall Street Network, Inc.
Address:	110 Wall Street, Floor 15, New York, NY 10005
Minority/Women-Owned or Small Business Indicate M, W or S	Small Business Services M/WBE Certificate No 50625-22008
Federal ID #:	13-3937811
Contract Administrator Name:	Kristina Mazelis
Title:	COO & CFO
Telephone Number:	212-635-0100 x 225
E-mail:	kristinam@wsn.net
FAX:	212-635-0030
Qualifying Criteria:	D-Link Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Programmer's Paradise
Address:	1157 Shrewsbury Avenue Shrewsbury, NJ 07702
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	22-3544479
Contract Administrator Name:	Danielle Carneiro
Title:	Marketing & Vendor Relations
Telephone Number:	732-389-0932 ext 7283
E-mail:	Danielle.carneiro@waysidetechnology.com
FAX:	732- 460-9319
Qualifying Criteria:	D-Link Partner

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 7, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I / Contract Administrator
(518)486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Kova Corp. – PT64293 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Xirrus, Inc. – PT65108 – 03-25-2010 – 03-17-2024

SUBJECT: Update Value-Added Reseller List (Aruba Networks, Inc.)
Update Product, Price & Var List (Brocade Communications Systems, Inc.)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (Kova Corp.)
Update Product/Price List (Polycom, Inc.)
Update Product/Price List (Xirrus, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
ARUBA NETWORKS, INC. has requested and the State has approved the addition of the following named reseller to the above-referenced contract PT64433:

Value Added Reseller/Distributor Information	
Company Name (32):	Allegretto Funding Group Inc. dba Infinet Technology Solutions
Address:	5786 Widewaters Parkway Dewitt, NY 13214
Federal ID #:	01-0596720 NYS Vendor ID#1000051036
Contract Administrator Name:	Tim Kuney
Title:	Sr. Network Engineer
Telephone Number:	315-432-1323 Fax: 315-432-1296

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the deletion of obsolete parts, products and accessories as well as the addition of new Brocade products, part and accessories to the above- referenced contract PT64267. In addition, the following company has been added to Brocade Communications value-added reseller list:

Value Added Reseller/Distributor / Sub-Contractor Information	
(6) Company Name:	Promenet, Inc.
Address:	42 Broadway- 16 th Floor
	New York N.Y. 10004
Minority/Women-Owned or Small Business (M, W or S)	No
Federal ID #:	22-3662709
Contract Administrator Name:	John Papaioannou NYS Vendor ID#1000017156
Title:	
Telephone Number:	212-968-0190
E-mail:	jp@promenet.com
FAX:	212-968-0148

ADDRESS CHANGE:

Value Added Reseller/Distributor/Sub-Contractor Information	
() Company Name:	KOST IT
Address:	1451 Rt.9 Saratoga Road
	South Glens Falls, NY 12803
Minority/Women-Owned or Small Business (M, W or S)	
Federal ID #:	27-0998761
Contract Administrator Name:	Kevin Ostrander
Title:	CEO
Telephone Number:	(518) 683-2906
E-mail:	kostrander@kostit.comkkostnder@kostit.com
FAX:	518-338-0345

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

Please also refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

IMMIX GROUP, INC. has requested and the State has approved addition of new Riverbed products, deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT65085 and based on the Riverbed Commercial Price List dated August, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

KOVA CORP. has requested and the State has approved the addition of Kova Corp products, parts and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases for certain Polycom product offerings which are already incorporated under contract PT64536 and based on Polycoms' commercial price list dated August, 2012, submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

XIRRUS, INC. requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases for certain Xirrus product offerings which are already incorporated under contract PT65108 and based on Xirrus' USD Base Price List dated August, 201 submitted herewith. In addition, the followed-named resellers, with updated contact information, have been added to the above-referenced contract:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Logical Choice Technologies, Inc.
Address:	1045 Progress Circle Lawrenceville, GA 30043
Minority/Women Owned or Small Business Indicate M, W or S	W
Federal ID #:	58-2158634 NYS VENDOR ID#1000009549
New York State Vendor Identification #	PC62574
Contract Administrator Name:	Jason Burg
Title:	Director of Legal Services
Telephone Number:	770-564-1044
E-mail:	Jason.burg@logicalchoice.com
FAX:	770-564-0244
Qualifying Criteria:	Logical Choice Technologies Inc. was founded by Cynthia Kaye and incorporated in Georgia on September 21, 1994. Cynthia is presently the principal owner, President, and CEO (Chief Executive Officer). LCT has, in 17 years, grown to a multimillion-dollar company with 200 employees all dedicated to supporting our customers in the education market. Education is all we do. LCT is a recipient of the 2012 Gwinnett Chamber of Commerce Pacesetter Award which recognizes a company that displays innovation and determination as well as being named in the Atlanta Business Chronicle Atlanta Pacesetter Award as a Top 50 – Overall Company for the past four years. Logical Choice partners with Xirrus because schools expect to connect without wires. They now depend on it. The explosion of smartphones and tablets has seen to that. According to the Wi-Fi Alliance, there are now more than 800 million wireless-enabled devices being produced every year and we believe Xirrus is the answer to that call.

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	HD Communications Corp.
Address:	2180 Fifth Ave. Ronkonkoma, NY 11779
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	11-3476633
New York State Vendor Identification #	1000038179
Contract Administrator Name:	Don Davis
Title:	CEO
Telephone Number:	(631) 588-3877 Ext 180
E-mail:	dond@hdcom.com
FAX:	(631) 588-3879
Qualifying Criteria:	Value added reseller with 21 years of radio frequency experience selling and supporting products to local, state, and federal government agency's since 1991. HD Communications Corp is an A+ Rated company with Better Business Bureau.

XIRRUS, INC. - CONTINUED

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Upstate Wholesale Supply, Inc. dba Brite Computers
Address:	7647 Main Street Fishers Victor, NY 14564
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	16-1382350
New York State Vendor Identification #	PT65143 NYS VENDOR ID#1000008125
Contract Administrator Name:	Tanya Babcock
Title:	Director of Marketing & Advertising
Telephone Number:	585-869-6019
E-mail:	tbabcock@britecomputers.com
FAX:	585-758-0222
Qualifying Criteria:	Certified Xirus Integrator

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please also refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 17, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I – Contract Administrator
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03017-2024
ANS Advanced Network Services LLC – PT64252 – 03-18-2009 – 03-17-2019
GM Data Communications, Inc. – PT65081 – 03-15-2010 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price and VAR List (ANS Advanced Network Services LLC)
Update Product/Price List (GM Data Communications, Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (Motorola Solutions, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. . . has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Alcatel-Lucent product offerings which are already incorporated under contract PT64249 and based on the Alcatel-Lucent Lan Products and Services Price Catalog dated August, 2012, submitted herewith. The following-named reseller has also been added to the Alcatel value-added reseller list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Avanti Technologies, LLC.
Address:	300 Oakwood Dr Southold, NY 11971
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	45-3908376
Contract Administrator Name:	Brian Vaccariello
Title:	Principal Consultant
Telephone Number:	(631) 903-0638
E-mail:	bvaccariello@AvantiNY.com Fax: 631-207-8372

ALCATEL-LUCENT USA, INC. – Continued

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ANS ADVANCED NETWORKS SERVICES LLC requested and the State has approved the addition of three Project Manager Levels with labor rates as well as miscellaneous Panduit equipment and products to the existing produce line. In addition, the following-named company has been added to ANS value-added reseller list:

Value Added Reseller/Distributor Information

Company Name: Annese & Associates, Inc

Address: 4781 State Route 5
Herkimer, NY 13350

Federal ID #: 16-0984328 – NYS Vendor ID#1000003417

Contract Administrator Name: Tony Annese

Title: Vice President

Telephone Number: 518-371-9000

E-mail: tannese@annese.com

FAX: 518-383-2530

Reseller Qualifying Criteria: Women's Business Entity

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

GM DATA COMMUNICATIONS, INC. has requested and the State has approved the addition of the following-named cable manufacturers to the above-referenced contract PT65081: Belden, Berk-Tek, General Cable, Hubbell, Mohawk, Panduit, Siemon, Superior Essex and Wiremold. In addition, multiple end-of-life products have been deleted and as well as price increases and decreases for certain cable product offerings which are already incorporated under contract PT65081 and based on the Manufacturers' Commercial Price Lists dated July, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. All other terms and conditions of the original contract award notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT64530 and based on the Hewlett-Packard Commercial Price List dated August, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MOTOROLA SOLUTIONS, INC. has requested has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases for certain Motorola product offerings which are already incorporated under contract PT64534 and based on the Motorola Solutions Commercial Price List dated July 30, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 2, 2012

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

ANIXTER, INC. – PT64432 – 03-31-2009 – 03-17-2024
ARUBA NETWORKS, INC. – PT64433 – 04-15-2009 - 03-17-2024
HEWLETT-PACKARD COMPANY – PT64530 – 05-13-2009 – 03-17-2024
HOEFLER COMMUNICATIONS – PT65084 – 03-16-2010 – 03-17-2024
LAYER 3 TECHNOLOGIES, INC. – PT65090 – 03-25-2010 – 03-17-2024
LG-ERICSSON USA, INC. – PT64302 – 03-18-2009 – 03-17-2024
MAC SOURCE COMMUNICATIONS – PT64448 – 04-10-2009 – 03-17-2024
MITEL NETWORKS, INC. – PT64533 – 05-04-2009 – 03-17-2024
POLYCOM, INC. – PT64536 – 03-18-2009 – 03-17-2024
WASHINGTON COMPUTER SERVICES, INC. – PT64308 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Anixter, Inc.)
Update Value-Added Reseller List (Aruba Networks, Inc.)
Update Value-Added Reseller List (Hewlett-Packard)
Update Price List – Prevailing Wage Adjustments (Hoefler Communications)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (LG-Ericsson USA, Inc.)
Update Product/Price List (Mac Source Communications)
Update Product, Price and VAR Lists (Mitel Networks, Inc.)
Update Value-Added Reseller List (Polycom, Inc.)
Update Product, Price and VAR Lists (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has and the State approved the addition of Fluke Networks products to the existing product line on the above-referenced contract PT64432. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

ARUBA NETWORKS, INC. has requested and the State has approved the addition of the following-named reseller to its value-added reseller list:

Value Added Reseller/Distributor Information	
Company Name (31):	Netanium Network Security
Address:	7 Technology Dr N. Chelmsford MA 01863
Federal ID #:	41-2042558 NYS Vendor ID#1000055898
Contract Administrator Name:	Ellen Cyr
Title:	Director of Sales
Telephone Number:	978-888-0091x108. 207 -595-4491-cell
E-mail:	ellen@nnsecurity.com
FAX:	978-888-0095
Reseller Qualifying Criteria:	certified reseller for Aruba Networks

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the following e-mail address change for its reseller, New England Systems and Software:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	New England Systems & Software
Address:	33 Holly Lane Lake George, NY 12845
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	14-1662031 NYS Vendor ID#1000027625
NY Vendor ID	1000027625
Contract Administrator Name:	Brian T. Hogan
Title:	President
Telephone Number:	518-377-4057
E-mail:	meredithd@nessnetworks.com
FAX:	518-377-3673

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

HOEFLER COMMUNICATIONS has requested and the State has approved updates for Total Hourly Rates/ Job Titles (Electrician) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2012 to the above-referenced contract PT65084. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

LAYER 3 TECHNOLOGIES, INC. has requested and the State has approved the addition of Impulse Point LLC access point appliance products and accessories to Lot 2, Networking Hardware, on the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

LG-ERICSSON, INC. has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price decreases for certain product offerings which are already incorporated under contract PT64302. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the deletion of obsolete parts, products and accessories as well as the addition of new Avaya product offerings which are already incorporated under contract. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MITEL NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of obsolete products, parts and accessories as well as the addition of the following two value-added resellers:

Value Added Reseller/Distributor Information	
(5) Company Name:	eMerge Technologies
Address:	44K Jeffryn Road Deer Park, NY 11729
Federal ID #:	11-2905256 NYS Vendor Pending
Contract Administrator Name:	Eric Meyn
Title:	President
Telephone Number:	631-253-3444
E-mail:	Eric@emergetechnologies.us
FAX:	631-253-3449

MITEL NETWORKS, INC. – CONTINUED

Value Added Reseller/Distributor Information	
(12) Company Name:	Norcom Communications Solutions
Address:	17 Gramercy Place Thornwood, NY 10594
Federal ID #:	20-5374333 NYS Vendor ID Pending
Contract Administrator Name:	Customer Care Center
Title:	
Telephone Number:	914-747-8888
E-mail:	customer@norcomsolutions.com
FAX:	914-747-1870

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

POLYCOM, INC. has requested and the State has approved the following four value-added resellers to the above referenced contract PT64536:

Value Added Reseller/Distributor Information	
(6) Company Name:	Com Tech, Inc.
Address:	434 Wormer Road Voorheesville, NY 12186
Federal ID #:	14-1797313 NYS Vendor ID#1000007213
Contract Administrator Name:	Charles J. Zariello, Jr.
Title:	President
Telephone Number:	(518) 456 1516
E-mail:	huck@com-tech-inc.com
FAX:	(518) 456 1245

Value Added Reseller/Distributor Information	
(9) Company Name:	HB Communications, Inc.
Address:	60 Dodge Avenue North Haven, CT 06473
Federal ID #:	060770059 NYS Vendor ID# 1100008493

Contract Administrator Name:	Candice N. Concepcion
Title:	Bid Administrator
Telephone Number:	203-747-7006 Fax: 203-234-2013
E-mail:	Candice.Concepcion@hbcommunications.com

Value Added Reseller/Distributor Information	
(3) Company Name:	Nu-Vision Technologies, LLC d/b/a Black Box Network Services
Address:	6000 New Horizon Blvd Amityville, New York 11701
Federal ID #:	200532706 NYS Vendor ID#1000029840
Contract Administrator Name:	Chris Allen
Title:	Marketing Director
Telephone Number:	631-370-0215
E-mail:	Christina.Allen@blackbox.com
FAX:	631-847-0215

Value Added Reseller/Distributor Information	
(17) Company Name:	Signal Perfection, Ltd., d/b/a AVI-SPL
Address:	6301 Benjamin Road, Suite 101 Tampa, Florida 33634
Federal ID #:	52-1760942 NYS Vendor ID#1000033462
Contract Administrator Name:	Lauren Mastro
Title:	Contracts Administrator
Telephone Number:	813-884-7168 Ext. 2815F
E-mail:	Lauren.Mastro@avispl.com
FAX:	813-882-9508

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the addition of Palo Alto products to its networking hardware and software award on the above-referenced contract PT64308. In addition, the following named company has been designated subcontractor for and on behalf of the contract holder:

Sub-Contractor Information	
Company Name:	Ridge Electric Corp
Address:	486 Industrial Loop Staten Island, NY 10309
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3129569
Contract Administrator Name:	Thomas Fleming
Title:	Electrical Contractor
Telephone Number:	917-816-3119
E-mail:	tomridgeelec@aol.com
FAX:	718-967-5604
Qualifying Criteria:	Subcontractor

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated subcontractor/value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 12, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298

Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT PERIODS:
CONTRACT NOS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Eureka Telecom, d/b/a ARC Networks, Inc.. – PT64466 – 05-13-2009 – 03-17-2024

SUBJECT: Update Product, Price and VAR Lists (Cisco Systems, Inc.)
Update Product/Price List (Anixter, Inc.)
Update Product/Price and VAR Lists (Eureka Telecom d/b/a ARC Networks, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco MSRP Global Price List effective June, 2012 submitted herewith. All previously approved discounts for these products remain the same. In addition, the following named value-added reseller has changed its address as follows:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID/NYS VENDOR ID#</u>
GARNET River LLC 60 Railroad Place #501 Saratoga Springs, NY 12866 Contact: Michele Richens Director, Strategic Services	518-275-4800 Ext 8052 518-275-4888 (Fax) mrichens@garnetriver.com	14-1824592 NYS Vendor ID# 1000001905

Computer Design & Integration LLC 696 Rt. 46 West Teterboro, NJ 07608 Contact: Dave Reid Vice President	WBE 201-931-1420 Ext. 274 201-931-0101 (Fax) dave.reid@cdillc.com	13-3823827 NYS Vendor ID#1100014833
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CISCO SYSTEMS, INC. - CONTINUED

HB Communications, Inc.

Federally Recognized Veteran Owned Business 06-0770059
 60 Dodge Avenue 908-664-5157 NYS Vendor ID#1100008493
 North Haven, Ct 06473 203-234-2013 (Fax)
 Contact: Angelique Burke Angelique.Burke@hbcommunications.com
 Contract Administrator

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID/NYS VENDOR ID#</u>
NWN Corporation WBE	781-715-4561	04-3532235
d/b/a Westin-Nielsen	781-788-4475 (Fax)	NYS Vendor ID# 1100044915
271 Waverly Oaks Road		
Waltham, MA 02452		
Contact: Michael DeLuca	mdeluca@nwnit.com	
Regional Sales		

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions or the original contract award notification remain the same.

ANIXTER, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64432 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, Lynn Electronics products, parts and accessories have been added to the above-referenced contract. Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions or the original contract award notification remain the same.

EUREKA TELECOM d/b/a ARC Networks, Inc. has requested and the State has approved MSRP price increases and updates for Total Hourly Rates/ Job Titles (Journeyman) included in The NYSDOL Prevailing Wage Schedules effective July 1, 2012 on the above-referenced contract PT64466. In addition, the following-named value-added resellers have been added:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	New World Networks Corp.
Address:	1665 Louis Kossuth Avenue Bohemia, NY 11716
Minority/Women-Owned or Small Business Indicate M, W or S	n/a
Federal ID #:	27-1867571 NYS VENDOR ID# PENDING
Contract Administrator Name:	Jason Klingel
Title:	President
Telephone Number:	855-939-6753
E-mail:	j.klingel@newworld.networks.com
FAX:	631-676-4321
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	CDL Underground Specialist, Inc.
Address:	PO Box 1098 Commack, NY 11725
Minority/Women-Owned or Small Business Indicate M, W or S	n/a
Federal ID #:	01-0604272 NYS Vendor ID# 1100005324
Contract Administrator Name:	Chris Abruzzo
Title:	President
Telephone Number:	631-439-9860 Fax: 631-439-9860

EUREKA TELECOM d/b/a ARC Networks-Continued

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Emanon Electric Inc.
Address:	114-49 Lefferts Blvd So. Ozone Park, NY 11420
Minority/Women-Owned or Small Business Indicate M, W or S	n/a
Federal ID #:	11-3599768 NYS Vendor ID Pending
Contract Administrator Name:	Frank Aragona
Title:	President
Telephone Number:	718-848-2891
E-mail:	faragona@emanonelectric.com
FAX:	718-848-2829
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Peter Lombardo Electrical Consulting Co., Inc.
Address:	840 Long Island Avenue Deer Park, NY 11729
Minority/Women-Owned or Small Business Indicate M, W or S	n/a
Federal ID #:	11-2614194 NYS Vendor ID# Pending
Contract Administrator Name:	Pete Lombardo
Title:	President
Telephone Number:	631-242-2970
E-mail:	PLES840@aol.com
FAX:	631-242-4359

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated Value-added reseller list. All other terms and conditions of the original Contract award notification remain the same.

New York State Office Of General Services
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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 3, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
CBS Technologies Corp. d/b/a Black Box Network Services – PT64256 – 03-18-2009 – 03-17-2024
F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024
Graybar Electric Co. Inc. – PT64272 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024
NCD Communications, Inc. – PT65093 04-18-2010 – 03-27-2024

SUBJECT: Update Product/Price and VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (Aruba Networks, Inc.)
Update Product/Price and VAR List (Avaya, Inc.)
Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price List (CBS Technologies Corp d/b/a Black Box Network Services)
Update Product/Price and VAR List (F5 Networks, Inc.)
Update Product/Price List (Graybar Electric Co., Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (Juniper Networks, Inc.)
Update Product/Price List (Motorola Solutions, Inc.)
Update Product/Price List (NCD Communications, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Alcatel-Lucent product offerings which are already incorporated under contract PT64249 and based on the Alcatel-Lucent Lan Products and Services Price Catalog

ALCATEL-LUCENT USA INC. - Continued

dated May, 2012 submitted herewith. In addition, the following address changes have been made to the company's value-added reseller list:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business
Address:	11 Wards Lane Flr 2 Menands, NY 12204
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #: NYS Vendor Identifications Nos:	23-2743964, 16-1337624, and 47-0751768 #1000040366 - #1000039769 #1000009377
Contract Administrator Name:	Kathleen Metzger
Title:	Manager – Customer Service & Program Management
Telephone Number:	518 426-2157
E-mail:	NYSContracts@lists.verizonbusiness.com
FAX:	1-866-404-8815
Qualifying Criteria:	Type 2 (Lots 1 & 2)

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ARUBA NETWORKS, INC. has requested and the State approved the addition and deletion of Aruba products and accessories to the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

AVAYA, INC. has requested and the State approved the addition of the following products/accessories to the above-referenced contract PT64524.

198516	APS IVR/SLF-SVC PO REQ CODE
264642	SLFSVC ISV CLEO CUST APPL
22578	POLY CBL KIT 15M 50FT EGLEYE

In addition, the following named value-added reseller has been added to Avaya's value-added reseller list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Shared Souldtions and Service
Address:	2425 Gateway drive Irving Texas 75063
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	33-1009098 NYS VENDOR ID#1100034434
Contract Administrator Name:	Ray Murphy
Title:	Account Manager
Telephone Number:	212 613-1066
E-mail:	raymurpy@arrow.com
FAX:	212 613-1094
Qualifying Criteria:	Certified by Avaya inc.

AVAYA, INC. - Continued

The following name and/or address changes have also been approved:

ADDRESS CHANGE:

Value Added Reseller/Distributor Information	
Company Name:	Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business
Address:	11 Wards Lane Menands, NY 12204
Federal ID #: NYS VENDOR ID:	23-2743964, 16-1337624, and 47-0751768 1000040366 – 1000039769 - 1000009377
Contract Administrator Name:	Kathleen Metzger
Title:	Manager – Customer Service & Program Management
Telephone Number:	518 426-2157
E-mail:	NYSContracts@lists.verizonbusiness.com
FAX:	1-866-404-8815
Reseller Qualifying Criteria:	Certified Reseller

NAME CHANGE:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	NextiraOne,, LLC DBA Black Box Network Services
Address:	122 E 42 nd Street Suite 630, New York, NY 10169
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	76-0534950 NYS VENDOR ID1000018568
Contract Administrator Name:	Raymond Kitchen
Title:	New York Branch Manager
Telephone Number:	212-856-7609
E-mail:	raymond.kitchen@blackbox-vs.com
FAX:	952 352-1778
Qualifying Criteria:	Certified by Avaya inc.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Brocade product offerings which are already incorporated under contract PT64267 and based on the Brocade IP Price List dated May 25, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

CBS TECHNOLOGIES CORP d/b/a Black Box Network Services requested and the State approved the addition of the following Phybridge products to the above-referenced contract PT64256:

24 Port UniPhyer, 48 Port UniPhyer, Phy Adapter and MiPhy Adapter. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

F5 NETWORKS, INC. has requested has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain F5 product offerings which are already incorporated under contract PT64450 and based on the F5 Advantage Partner Price List dated May 25, 2012 submitted herewith. In addition, the following value-added resellers have been added to the contractor's value-added reseller list:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	The Network Experts of New York
Address:	407 Vesper Court, Slingerlands, NY 12159
Minority/Women-Owned or Small Business Indicate M, W or S	MWS
Federal ID #:	263694379 NYS VENDOR ID# PENDING
Contract Administrator Name:	Anu McGowan
Title:	President
Telephone Number:	518-269-9963
E-mail:	amcgowan@netxny.com
FAX:	877-268-3128
Qualifying Criteria:	F5 Partner
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Advizex
Address:	632 Crosskeys Office Park Fairport, NY
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	37-1504931 NYS VENDOR ID # PENDING
Contract Administrator Name:	Karin Wormley
Title:	Account Manager
Telephone Number:	585.223.4050
E-mail:	kwormley@advizex.com
FAX:	585.223.4111
Qualifying Criteria:	F5 Partner
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Systems Management Planning (SMP)
Address:	75 Goodway Drive Rochester NY 14623
Minority/Women-Owned or Small Business Indicate M, W or S	WBE
Federal ID #:	16-1545953 NYS VENDOR ID#1000029454
Contract Administrator Name:	Mike Keller
Title:	Sales Manager
Telephone Number:	585-324-0800
E-mail:	mkeller@smp-corp.com
FAX:	585-475-0909
Qualifying Criteria:	F5 Partner

The following value-added reseller has been **REMOVED** from the above-referenced contract:

ServerWare Corporation

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the sam

GRAYBAR ELECTRIC CO., INC. has requested and the State has approved the addition of Jabra products to its Other Telecom Systems Peripherals & Accessories award on the above-referenced contract PT64272. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain HP product offerings which are already incorporated under contract PT64530 and based on the HP Commercial Price file dated June 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

JUNIPER NETWORKS, INC. requested and the State has approved the addition of new Juniper products and deletion of obsolete parts, products and accessories on the above-referenced contract PT64531. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MOTOROLA SOLUTIONS, INC. has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Motorola product offerings which are already incorporated under contract PT64534 and based on the Motorola Solutions Commercial Price List dated June 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

NCD COMMUNICATIONS, INC. has requested and the State has approved the addition of new products and accessories to the above-referenced contract PT65093. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 20, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
New England Systems & Software – PT64443 – 04-06-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Shoretel – PT65101 – 04-19-2010 – 03-17-2024
Siemens Enterprise Communications – PT64301 – 03-20-2009 – 03-17-2024
Zetron, Inc. – PT65109 – 03-25-2010 – 03-17-2024

SUBJECT: Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price List (Mac Source Communications)
Update Product/Price List (Meru Networks, Inc.)
Update Product/Price List (New England Systems & Software)
Update Product/Price List (Polycom, Inc.)
Update VAR List (Shoretel)
Update Product/Price and VAR List (Siemens Enterprise Communications)
Update Product/Price List (Zetron, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases and decreases for certain Brocade product offerings which are already incorporated under contract PT64267 and based on the Brocade IP Price List dated May 25, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the addition and deletion of Avaya products and accessories to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

21350p237-T07kr

MERU NETWORKS, INC. has requested and the State has approved the addition of the following equipment to the above-referenced contract PT64441:

- MC4200 Virtual Controller
- MC3200 Virtual Controller
- MC1500 Virtual Controller
- MC6000 Controller
- AP1010e Access Point
- AP1020e Access Point
- AP110 Access Point
- AP433i Access Point
- AP433is Access Point
- OAP433e Access Point

New Accessories include: antennas, power adapters and mounting kits.

Aeroscout products

Identity Manager software

In addition, price reductions are noted on multiple products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

NEW ENGLAND SYSTEMS & SOFTWARE has requested and the State has approved the addition of new products and deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT64443 and based on the New England Systems & Software Manufacturers' price list dated May 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products and deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT64536 and based on Polycom's NA USD Manufacturers' price list dated May 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

SHORETEL has requested and the State has approved the addition of the following-named value-added reseller to the Above-referenced contract PT65101:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Windstream Corporation
Address:	3620 SW 61st Street, Suite 300 Des Moines, IA 50321
Minority/Women Owned or Small Business Indicate M, W or S	N/A
Federal ID #:	20 0792300 NYS VENDOR ID# 1000016539
Contract Administrator Name:	James McKenna
Title:	Area Vice President, Integrated Solutions Group
Telephone Number:	212-201-5044
E-mail:	james.mckenna@windstream.com
FAX:	
Qualifying Criteria:	Certified Gold Partner

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

SIEMENS ENTERPRISE COMMUNICATIONS has requested and the State has approved the additions of updated parts to the product/price list on the above-referenced contract PT64301. In addition, the following amendments have been approved to Siemens' value-added reseller list:

21350p237-T07kr

SIEMENS ENTERPRISE COMMUNICATIONS - CONTINUED

ADD

Value Added Reseller/Distributor Information	
Company Name:	Switch Technologies
Address:	P.O Box 5529 Rocky Point, NY 11778
Federal ID #:	01-0895491 NYS VENDOR ID # 1100018125
Contract Administrator Name:	Dave Pjacki
Title:	Sales
Telephone Number:	631.228.4405
E-mail:	b dpjacki@switchtechnologies.com i dpi dpjacki@switchtechnologies.com jjacki@switchtechnologies.coeleckit dpjacki@switchtechnologies.com
FAX:	631.821.2843

**The following value-added resellers have been DELETED from the above contract:
UTC ASSOCIATES – ISLAND COMPUTER PRODUCTS – CNC MICROTECH, INC.**

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

ZETRON, INC. has requested and the State has approved the addition of new products and deletion of obsolete parts, products and accessories as well as price increases and decreases for certain product offerings which are already incorporated under contract PT65109 and based on Zetron's GSA Schedule and Manufacturers' price list dated May 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 15, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:
03-18-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: G-SYSTEMS, INC.
CONTRACT NO: PT64269

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
G-SYSTEMS, INC. has requested and the State has approved the addition of the following products to the above-referenced contract PT64269:

FRME4	Fiber Optic Enclosure, Rack-Mount, 4U
FAP12WAQDLCZ	FAP w/12 LC 10 GbE Dupl mm Adapters (AQ)
FAP12WBUDLCZ	FAP w/12 LC Dupl Adapters (BU) Zirconia
FAPB	Blank FAP
FLCSMCXAQY	FO Connector, LC OptiCam 10 GbE 50µm MM
FLCSSCBUY	FO Connector, LC OptiCam 9µm SM
FXE3-10M3Y	FO Patch Cord, SC to LC, MM, 50µ, Simplex, 3 meter
FXE3-10M5Y	FO Patch Cord, SC to LC, MM, 50µ, Simplex, 5 meter
FXE10-10M3Y	FO Patch Cord, LC to LC, MM, 50µ, Duplex, 3 meter

FXE10-10M2Y	FO Patch Cord, LC to LC, MM, 50μ, Duplex, 2 meter
F9E3-10M3Y	FO Patch Cord, SC to LC, SM, 9μm, Duplex, 3 meter
F9E3-10M5Y	FO Patch Cord, SC to LC, SM, 9μm, Duplex, 5 meter
F9E10-10M2Y	FO Patch Cord, LC to LC, SM, 9μm, Duplex, 2 meter
HLS-75RO	Velcro Wrap
JP4SBC87R-X20	J-Hook with screw-on beam clamp
Avery	
5165	Labels
Hilti	
CP 653	Fire-Stop Sleeve, 2"
Miscellaneous Tasks	
Project Management	Hourly Project Management
Fiber Optic Testing	Per Fiber Strand

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 14, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:
January 24, 2011-March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: McAfee, Inc.
CONTRACT NO: PT65091

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

McAFEE, INC. has requested and the State has approved the addition and deletion of McAfee products, accessories and services on the above-referenced contract PT65091. Please refer to the **Pricing Section** of the contract award notification for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 30, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

ANS Advanced Network Services LLC – PT64252 – 03-18-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Carousel Industries – PT64255 – 03-18-2009 – 03-17-2024
Gioia P Ambrette Inc d/b/a Newcastle Communications – PT64271 – 03-18-2009 – 03-17-2024
GM Data Communications, Inc. – PT65081 – 03-15-2010 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Mitel Networks, Inc. – PT64533 – 05-04-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price and Value-Added Reseller List (ANS Advanced Network Services LLC)
Update Value-Added reseller List (Brocade Communications Systems, Inc.)
Update Product/Price List (Carousel Industries)
Update Product/Price List (Gioia P Ambrette d/b/a Newcastle Communications)
Update Product/Price List (GM Data Communications, Inc.)
Update Value-Added Reseller List (Hewlett-Packard Company)
Update Value-Added Reseller List (Juniper Networks, Inc.)
Update Value-Added Reseller List (Mitel Networks, Inc.)
Update Product/Price List (nFrastructure Technologies)
Update Product/Price List (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANS ADVANCED NETWORKS SERVICES LLC has requested and the State has approved the addition of new products and support services as well as prevailing wage rate labor and technician items that cover scopes of work not included in prevailing wage rates to the above-referenced contract PT64252. The following value-added reseller has also been approved for addition to this contract:

ANS ADVANCED NETWORKS SERVICES LLC - CONTINUED

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID</u>	<u>NYS VENDOR ID#</u>
AMR NETWORKS LLC WBE 856 Maplecrest Ct. Schenectady, NY 12309	518-374-2200 518-374-0400 (Fax)	03-0498415	1100004349

Michele Rubino, President mrubino@amr-networks.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the addition of the following value-added resellers to the above-referenced contract PT64267:

Value Added Reseller/Distributor Information	
(4) Company Name:	Argentium Solutions
Address:	123 East 54th Street, 7A New York, NY 10022
Minority/Women-Owned or Small Business (M, W or S)	
Federal ID #:	45-1475305 NYS Vendor ID Pending
Contract Administrator Name:	Brant Stevens
Title:	Principal and Lead Network Architect
Telephone Number:	212-931-8566
E-mail:	info@argentiumsolutions.com
Value Added Reseller/Distributor / Sub-Contractor Information	
(6) Company Name:	CPP Associates
Address:	295 Route 22 East, Suite 105 Whitehouse Station, NJ 08889
Minority/Women-Owned or Small Business (M, W or S)	
Federal ID #:	45-4269321 NYS Vendor ID Pending
Contract Administrator Name:	Jonathan Jeans
Title:	CEO
Telephone Number:	908-625-2058
E-mail:	jjeans@cppassociates.com
FAX:	n/a

Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

CAROUSEL INDUSTRIES has requested and the State has approved the addition of Eaton parts to its existing product line as well as updated part numbers for Fortinet products and services including maintenance. . Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

GIOIA P AMBRETTE d/b/a NEWCASTLE COMMUNICATIONS has approved the addition of AVST CX-S and CallXpress products and services to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

GM DATA COMMUNICATIONS, INC. requested and the State has approved the addition of the following three products to Lot 3 Network Cable & Fiber Optics to the above-referenced contract PT65081.

Corning/ SIECOR	95-050-99	LC MM 50 UNICAM CERAMIC ROTATING CAM NO POLISH SENIOR VERSION NON- PRETIUM	Per Pkg of 25	\$377.25
GENERAL CABLE	BI0121PNU- ILPA	TB 12F MM 50 OFCP 1JKT/ARM	Per Ft.	\$2.67
BERKTEK/NEXANS	10059632	24-25P C5E CMP GRY 1RL POWER SUM CATEGORY 5E, 24 AWG, 25 PR CMP	Per Ft.	\$5.61

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of the following value-added reseller to the above-referenced contract PT64530:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Fusion Digital
Address:	1844 Penfield Road Penfield, NY 14526
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	74-3093219 NYS Vendor ID# 1100014715
NY Vendor ID	
Contract Administrator Name:	Philip Ferranti
Title:	CEO
Telephone Number:	585-218-7390 x102
E-mail:	pferranti@fusiondigitalus.com
FAX:	585-218-7394

Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the addition of the following value-added resellers to the above-referenced contract PT64531:

Value Added Reseller/Distributor Information	
Company Name:	ePlus Technology, inc.
Address:	1169 Pittsford-Victor Rd Bldg 3, Suite 220 Pittsford, NY 14534
Federal ID #:	54-1904151 NYS VENDOR ID#1000001053
Contract Administrator Name:	Michele Graeff
Title:	Public Sector Contract Manager
Telephone Number:	610-495-1250
E-mail:	mgraeff@eplus.com
FAX:	610-495-1208
Value Added Reseller/Distributor Information	
Company Name:	Insight Public Sector, Inc.
Address:	6820 S. Harl Ave.

	Tempe, AZ 85283
Federal ID #:	36-3949000 NYS VENDOR ID#1000031484
Contract Administrator Name:	Erica Falchetti
Title:	Contracts Manager
Telephone Number:	800-467-4448 x3071
E-mail:	erica.falchetti@insight.com
FAX:	480-760-9488

CHANGE IN CONTACT INFORMATION – JUNIPER NETWORKS CONTINUED

Value Added Reseller/Distributor Information	
Company Name:	Ronco Communications & Electronics, Inc.
Address:	595 Sheridan Drive Tonawanda, NY 14150
Federal ID #:	16-0905768 NYS VENDOR ID#1000007574
Contract Administrator Name:	Vito Gelose
Title:	State Business Development
Telephone Number:	(716) 879-8141
E-mail:	vgelose@ronco.net
FAX:	(716) 879-8198
Value Added Reseller/Distributor Information	
Company Name:	IBM Corp
Address:	80 State Street Albany, NY 12205
Federal ID #:	13-0871985 NYS VENDOR ID#1000001053
Contract Administrator Name:	Onofrio U. Pirrotta, PMP
Title:	Business Unit Executive
Telephone Number:	(518)-487- 6108
E-mail:	pirrotta@us.ibm.com
FAX:	845-264-6605

Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

MITEL NETWORKS, INC. requested and the State has approved the addition of the following value-added resellers to the above-referenced contract PT64533:

Value Added Reseller/Distributor Information	
(8) Company Name:	ICS Telecom, Inc.
Address:	125 Highpower Road Pocheater, NY 14623
Federal ID #:	16-1064302 NYS Vendor ID#1000007717
Contract Administrator Name:	Raj Shah
Title:	Vice President
Telephone Number:	716-427-7000
E-mail:	rshah@icstelecom.com
FAX:	585-292-8299

MITEL NETWORKS - CONTINUED
CHANGE IN CONTACT INFORMATION:

Value Added Reseller/Distributor Information	
(2) Company Name:	CBS Technologies Corp. d/b/a/ Black Box Network Services
Address:	6000 New Horizons Blvd. Ste. 1 Amityville, NY 11701
Federal ID #:	11-2947352 NYS Vendor ID#1000000633
Contract Administrator Name:	Robert D. Corvalan
Title:	President
Telephone Number:	631-232-8306
E-mail:	robert.corvalan@blackbox.com
FAX:	632-582-8345

Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

INFRASTRUCTURE TECHNOLOGIES has requested and the State has approved the addition of Utility Associates' products and services to the above-referenced contract PT64827. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the deletion of multiple end-of-life products, price reductions, the addition of ExtraHop Networks products and services to Lot 3 NW Infrastructure as well as the following increases in Prevailing Wage rates:

Electrician Journeyman	Per Hour				\$130.83	Unit	Unit
Electrician Foreman I	Per Hour				\$141.39	Unit	Unit
Electrician Foreman II	Per Hour				\$143.51	Unit	Unit
General Forman II	Per Hour				\$144.23	Unit	Unit

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

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Corning Tower Building
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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 24, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

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(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Contemporary Computer Services, Inc. – PT65078- 04-19-2010 – 03-17-2024
Superior Telephone Systems, Inc. – PT64303 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Anixter, Inc.)
Update Product/Value-Added Reseller List List (Contemporary Computer Services, Inc.)
Update Product/Price List (Superior Telephone Systems, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases for multiple Fluke product offerings which are already incorporated under contract PT64432 and based on the Fluke Commercial Price List submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

CONTEMPORARY COMPUTER SERVICES, INC. has requested and the State has approved the addition of new products to the above-referenced contract PT65078 as well as the addition of the following-named value added reseller:

Value Added Reseller/Distributor Information	
Company Name:	Sidera Networks of Long Island, Inc. (Formerly Long Island Fiber)
Address:	120 Lake Ave. South - Suite 15 Nesconset, NY 11767
Federal ID #:	11-3493314 NY Vendor ID#1000012309
Contract Administrator Name:	Herb Grubman
Title:	Director of Sales and Marketing
Telephone Number:	(631) 780 6783
E-mail:	herb.grubman@sidera.net
FAX:	(631) 780 6786

COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS

CONTEMPORARY COMPUTER SERVICES, INC. – Continued

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

SUPERIOR TELEPHONE SYSTEMS, INC. has requested and the State has approved the addition of the NECSV8300 telephone system and the NEC UCB & Vertical MBX telephone and voice mail system. In addition, all ESI products have been removed from the above-referenced contract PT64303 as well as price increases for NEC, Graybar and nFrastructure product offerings which are already incorporated under contract PT64303 and based on current Manufacturers' Commercial Price List dated April 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 24, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Data Path Incorporated – PT64258 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
ICS Telecom, Inc. – PT64438 – 05-01-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
LG-Ericsson USA, Inc. – PT64302 – 03-18-2009 – 03-17-2024
MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
TwinState/Voice.Data.Video, Inc. – PT-64307 – 03-18-2009 – 03-17-2024
Vandis, Inc. – PT64446 – 04-15-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR List (Aruba Networks, Inc.)
Update Product/Price List (Data Path, Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (ICS Telecom, Inc.)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (LG-Ericsson USA, Inc.)
Update Product/Price List (MacSource Communications)
Update Product/Price List (Polycom, Inc.)
Update Product/Price List (Twinstate/Voice.Data.Video, Inc.)
Update Product/Price List (Vandis, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions on the above-referenced contract PT64433. In addition, the following-named value-added reseller has been added as follows:

ARUBA NETWORKS-CONTINUED

Value Added Reseller/Distributor Information	
Company Name (30):	TorreyPoint
Address:	1390 Borregas Avenue
	Sunnyvale, CA
	94089
Federal ID #:	20-8008300 NYS VENDOR ID#1100024289
Contract Administrator Name:	Justin Young
Title:	Director of Inside Sales
Telephone Number:	212-254-5747 x1034
E-mail:	jrazon@torreypoint.com
FAX:	1-888-318-7885

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Contractor Information** page of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

DATA PATH, INC. has requested and the State has approved the deletion of obsolete parts, products and accessories as well as price increases for Leviton product offerings which are already incorporated under contract PT64258 and based on the Leviton Commercial Price List dated January 31, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions on the above-referenced contract PT64530.. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

ICS TELECOM, INC. has requested and the State has approved the addition of new products to the above-referenced contract PT64438 for the following categories in Lot No. 1: Centrex, Key Systems, PBX and IP Telephony. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

IMMIX GROUP, INC. has requested and the State has approved the addition of new Riverbed products and services, deletion of discontinued products as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT65085 and based on Riverbed Technology Product Bulletin dated March 6, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

LAYER 3 TECHNOLOGIES, INC. has requested and the State has approved the addition of new M86 and Astaro products and services and deletion of end-of-life products on the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

LG-ERICSSON, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions on the above-referenced contract PT64302. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MacSOURCE COMMUNICATIONS has requested and the State has approved the addition of new products, deletion of end-of-life products on the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64536 and based on the Polycom National USD Price List dated January 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

TWINSTATE/VOICE.DATA.VIDEO, INC. has requested and the State has approved the addition of Solacom Emergency products and services to its E911 award on the above-referenced contract PT64307. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

VANDIS, INC. has requested and the State has approved the addition of Aruba products and services to Lot 2, Area Networking Hardware and Software category on the above-referenced contract PT64446. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 9, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
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Kaaren.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Alcatel-Lucent USA, Inc. – PT64249 05-26-2009 – 03-17-2024
Amer.Com Corp - PT65070 – 03-15-2010 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Cisco Systems, Inc. – PT64525 – 06-03-2009 -03-17-2024
MacSource Communications – PT64448 – 04-10-2009 – 03-17-2024
Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price Lists (Amer.Com Corp)
Update Product/Price List (Anixter, Inc.)
Update Product/Price List (Aruba Networks, Inc.)
Update Product/Price and VAR Lists (Avaya, Inc.)
Update Product/Price List (Brocade Communications Systems, Inc.)
Update Product/Price and VAR Lists (Cisco Systems, Inc.)
Update Product/Price List (MacSource Communications)
Update Product/Price List (Motorola Solutions, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS

ALCATEL-LUCENT USA, INC. has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64249 and based on the contractor's Global Commercial Price Lists submitted herewith. The following Enterprise Products and Services will be offered at an additional promotional discount percentage through December 31, 2013:

**GROUP 77018 AWARD 21350
 COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS**

ENTERPRISE PRODUCTS AND SERVICES PROMO PRICING (APPLIES UNTIL DECEMBER 31, 2013)

Product Line Description	Sales Category Classification	New York 2011 Discount (and Base Discount for New Products)	Incremental Promo Discount (Applies until Dec. 31, 2013)	State of NY Term: May 26, 2009 to March 17, 2024 (Updated pricing)
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OmniPCX Enterprise (OXE) Products + Services				
Enterprise Crystal Systems & boards	V-A	25%	18.00%	43.00%
Enterprise Common Hardware Systems	V-J	25%	18.00%	43.00%
Common hardware interfaces board	V-L	25%	18.00%	43.00%
Common hardware Data or System board	V-K	25%	18.00%	43.00%
Auxiliary hardware items	V-K	25%	18.00%	43.00%
Business integrated Communication Solution (BiCS)	V-J	25%	18.00%	43.00%
User software licenses (OmniPCX Enterprise)	V-K	25%	18.00%	43.00%
Features software licenses (Alcatel-Lucent OmniPCX 4400)	V-B	25%	18.00%	43.00%
Features software licenses (Alcatel-Lucent OmniPCX Enterprise)	V-C	25%	18.00%	43.00%
Applications (4645/4635 Voice Mail)	V-C	25%	20.00%	45.00%
Applications (Unified Communications and Collaboration/XML Web Services)	V-C	25%	20.00%	45.00%
Applications (Metering & Network Management)	V-C	25%	18.00%	43.00%
Applications (Contact Center / CTI interfaces)	V-C	25%	20.00%	45.00%
Wired Alcatel-Lucent Reflexes Terminals	V-D	25%	18.00%	43.00%
Wired Alcatel-Lucent IP-Touch 8 series, options & e-reflexes terminals	V-D	25%	18.00%	43.00%
Wired Alcatel-Lucent 9-Series TDM phones	V-D	25%	18.00%	43.00%
Mobility - Mobile phones (Mobile 300/400)	V-D	25%	18.00%	43.00%
Mobility - Base Stations	V-D	25%	18.00%	43.00%
Wireless LAN & VoWLAN products	V-F	25%	18.00%	43.00%
OEM Range Products	V-F	25%	18.00%	43.00%
OEM Software or Containing OEM Software	V-F	25%	18.00%	43.00%
Demo Tools	V-F	25%	18.00%	43.00%
Services (Factory)	V-G	25%	18.00%	43.00%
OUT-of-the-BOX Solutions	V-F	25%	18.00%	43.00%
Professional Services: Sales Categories: A, C, D, E, F, G, H, L, and S	V-E	0%	{10%:IT Security Audit & Assessment}	{10%:IT Security Audit & Assessment}
Professional Services: Sales Category_P	V-E	0%	15%: {Voice & Data & PM Services}	15%: {Voice & Data & PM Services}

**GROUP 77018 AWARD 21350
 COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS**

Software Support Services SMS	V-N	Service discount quotes are based on the final Configuration and shall be provided by VAR.	NA	Service discount quotes are based on the final Configuration.
Software Support Services SES	V-N	Service discount quotes are based on the final Configuration and shall be provided by VAR.	NA	Service discount quotes are based on the final Configuration and shall be provided by VAR.
Software Support Services VitalSuite Products 24x7, 8x5	V-N	Service discount quotes are based on the final Configuration and shall be provided by VAR.	NA	Service discount quotes are based on the final Configuration and shall be provided by VAR.

OmniPCX Office (OXO) Products + Services

Compact & Advanced Unit	V-A	25%	17.00%	42.00%
Alcatel-Lucent Integration Service (AIS)	V-G	25%	17.00%	42.00%
Extended Communication Server	V-A	25%	17.00%	42.00%
Public access boards	V-A	25%	17.00%	42.00%
Interfaces boards	V-A	25%	17.00%	42.00%
Mechanics	V-A	25%	17.00%	42.00%
Infrastructure	V-A	25%	17.00%	42.00%
Additional Infrastructure Equipments Universal Power Supply	V-A	25%	17.00%	42.00%
Additional Infrastructure Equipments External Battery Back-up	V-A	25%	17.00%	42.00%
Power Supply Cords	V-A	25%	17.00%	42.00%
OmniPCX Office Communication Suite - First Software pack	V-K	25%	17.00%	42.00%
OmniPCX Office Communication Suite - Business Software pack	V-K	25%	17.00%	42.00%
OmniPCX Office Communication Suite - Business IP Software Pack	V-K	25%	17.00%	42.00%
User licenses	V-K	25%	17.00%	42.00%
Trunk licenses	V-K	25%	17.00%	42.00%
Voice Greeting services	V-K	25%	17.00%	42.00%
Automated Attendant application	V-K	25%	17.00%	42.00%
Team Worker	V-K	25%	17.00%	42.00%
Network services	V-K	25%	17.00%	42.00%
Metering services	V-K	25%	17.00%	42.00%
Extended Communication Suite	V-K	25%	17.00%	42.00%
FAX Server Solution	V-K	25%	17.00%	42.00%
Extended Communication Services	V-K	25%	17.00%	42.00%
Productivity and assistant applications	V-K	25%	17.00%	42.00%
Call Center applications	V-K	25%	17.00%	42.00%

**GROUP 77018 AWARD 21350
 COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS**

Call Accounting	V-C	25%	17.00%	42.00%
Network Management Center	V-C	25%	17.00%	42.00%
A4760 Options & Upgrade to R5	V-C	25%	19.00%	44.00%
My Teamwork Office Edition for OmniPCX Office	V-C	25%	17.00%	42.00%
CSTA Interfaces	V-K	25%	17.00%	42.00%
TAPI Interfaces	V-K	25%	17.00%	42.00%
XML Interfaces	V-K	25%	17.00%	42.00%
Alcatel-Lucent Office Desktop phones 8-Series	V-D	25%	17.00%	42.00%
Alcatel-Lucent Office Desktop phones 9-Series	V-D	25%	17.00%	42.00%
8/9 Series Options and Accessories	V-D	25%	17.00%	42.00%
Indoor & Outdoor Base Stations	V-E	25%	17.00%	42.00%
DECT handsets	V-D	25%	17.00%	42.00%
DECT Handset Accessories	V-D	25%	17.00%	42.00%
Base Station Accessories	V-F	25%	3.00%	28.00%
VoWLAN servers	V-F	25%	3.00%	28.00%
IP Touch 310 & 610 WLAN Handsets	V-F	25%	3.00%	28.00%
Accessories for IP Touch handsets	V-F	25%	3.00%	28.00%
Software add-on on previous releases	V-K	25%	17.00%	42.00%
Software upgrade to a Release 7.x	V-K	25%	17.00%	42.00%
Documentation	V-D	25%	17.00%	42.00%
Spare Parts_Maintenance	V-G	25%	17.00%	42.00%
Technical Tools	V-F	25%	17.00%	42.00%
Professional Services: Sales Catagories: A, C, D, E, F, G, H, L, and S	V-E	0%	{10%:IT Security Audit & Assessment}	10.00%
Professional Services: Sales Category_P	V-E	0%	15%: {Voice & Data & PM Services}	15.00%
Software Support Services SMS	V-N	Service discount quotes are based on the final Configuration and shall be provided by VAR.	NA	Service discount quotes are based on the final Configuration.
Software Support Services SES	V-N	Service discount quotes are based on the final Configuration and shall be provided by VAR.	NA	Service discount quotes are based on the final Configuration.

**GROUP 77018 AWARD 21350
 COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS**

Software Support Services VitalSuite Products 24x7, 8x5	V-N	Service discount quotes are based on the final Configuration and shall be provided by VAR.	NA	Service discount quotes are based on the final Configuration.
IP-Networking "Data" Products + Services				
OmniSwitch 10K	G	30%	0.00%	30.00%
OmniSwitch 9000/9000E	G	30%	15.00%	45.00%
OmniSwitch 6900	G	30%	15.00%	45.00%
OmniSwitch 6850	G	30%	15.00%	45.00%
OmniSwitch 6855	G	30%	15.00%	45.00%
OmniSwitch 6400	G	30%	18.00%	48.00%
OmniSwitch 6250	G	30%	15.00%	45.00%
OmniSwitch 6200	G	30%	15.00%	45.00%
Transceivers	G	30%	15.00%	45.00%
OmniAccess WLAN	H	15%	23.00%	38.00%
OmniAccess 5300 Business Gateway	H	0.15	23.00%	38.00%
OmniAccess 780 & OmniAccess 740 Unified Service Gateways	H	0.15	23.00%	38.00%
OmniAccess 5510 Unified Service Gateway	H	0.15	23.00%	38.00%
Fortinet - Unified Threat Management	P	15%	3.00%	18.00%
Network Access Control (InfoExpress CyberGatekeeper: NAC Services)	P	15%	15.00%	30.00%
Network Security: AAA_8950 (Authorization, Authentication, and Accounting)	P	15%	8.00%	23.00%
OmniAccess 8550 Web Services Gateway	H	15%	15.00%	30.00%
OmniVista 2500 & 2700 Network Management	A	30%	22.00%	52.00%
Network Performance Management_VitalSuite	M	0%	50.00%	50.00%
Network Address Management_VitalQIP	M	0%	50.00%	50.00%
Video Over IP Solution_Haivision Furnace	P	15%	15.00%	30.00%
Accessories	Z	0%	30.00%	30.00%
Maintenance: Sales Catagories: A, C, D, E, F, G, H, L, and S	E	0%	15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment}	15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment}
Maintenance: Sales Category_P	E	0%	15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment}	15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment}
Professional Services: Sales Catagories: A, C, D, E, F, G, H, L, and S	E	0%	15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment}	15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment}
Professional Services: Sales Category_P	E	0%	15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment}	15%: {Voice & Data & PM Services} {10%:IT Security Audit & Assessment}

In addition, the following amendments have been approved to the Alcatel-Lucent USA, Inc. value-added reseller list:
ADDITIONS:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Internal Telecommunication Systems, Inc.
Address:	2700 Lodi Street, Syracuse, NY 13208
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	16-1058453 NYS Vendor ID#1000019805
Contract Administrator Name:	Gregory Kershner
Title:	Vice President
Telephone Number:	(315) 472-6611
E-mail:	gregk@itstelephone.com
FAX:	(315) 472-6535
Qualifying Criteria:	Type 2 (Lots 1 & 2)
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Optel Business Communication Systems
Address:	PO Box 180 Nesconset, NY 11767-0180
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	03-0508691 NYS Vendor ID#1100017973
Contract Administrator Name:	Michael A. Mannino
Title:	President
Telephone Number:	(631) 348-7200
E-mail:	mmanino@optelbcs.com
FAX:	(631) 348-7266
Qualifying Criteria:	Type 2 (Lots 1 & 2)
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Turn-key Technologies, Inc.
Address:	2500 Main Street Ext, Suite 10 Sayreville, NJ 08872
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	223136494 NYS Vendor ID#1000047941
Contract Administrator Name:	Craig Badrick
Title:	CEO
Telephone Number:	732-553-9100 ext 212
E-mail:	cbadrick@tti-wireless.com
FAX:	732-553-9107
Qualifying Criteria:	Type 2 (Lots 1 & 2)
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Independent Telecomm. Corp.
Address:	623 Broadway, Suite A Newburgh, NY 12550
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	14-1726162 NYS Vendor ID-Pending
Contract Administrator Name:	Debbie Smith
Title:	Director of Finance & Administration

Telephone Number:	845-561-4440
E-mail:	dsmith@itc-communications.com
FAX:	845-561-8147
Qualifying Criteria:	Type 2 (Lots 1 & 2)
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	NXO Americas, Inc.
Address:	9462 Brownsboro Rd. #161 Louisville, KY 40241
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	90-0722671 NYS Vendor ID - Pending
Contract Administrator Name:	Clare Raeburn
Title:	Customer Relations Manager
Telephone Number:	502-779-1636
E-mail:	clare.raeburn@nxoamericas.com
FAX:	866-256-8072
Qualifying Criteria:	Type 2 (Lots 1 & 2)

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	S3 LLC d/b/a S3 Business Solutions
Address:	516 Cherry Lane Floral Park, NY 11001
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	27-1210009
Contract Administrator Name:	Ed Scherer
Title:	Chief Operating Officer
Telephone Number:	212-719-9500
E-mail:	escherer@s3mps.com
FAX:	212-729-5511
Qualifying Criteria:	Type 2 (Lots 1 & 2)

REMOVED FROM VALUE-ADDED RESELLER LIST:

Terra Telecom 255 W 36 th Street New York, NY 10018
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Affinity Enterprises 116 East Ave. Saratoga Springs, NY 12866
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CHANGE OF CONTACT FOR ALCATEL-LUCENT USA, INC.

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)	
Company Name:	Alcatel-Lucent USA Inc.
Address:	600 Mountain Ave. Murray Hill, NJ 07974-2008
Federal ID #:	22-3408857 NY VENDOR ID#1000057878
Minority/Women Owned or Small Business Indicate M, W or S	
Contract Administrator Name:	Daniel Faurlin
Title:	State Contract Management
Telephone Number:	(818) 878-4979 Fax: 818-878-4900 (Call First)

**GROUP 77018 AWARD 21350
 COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS**

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated All other terms and conditions of the original Contract Award Notification remain the same.

AMER.COM CORP. has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions on the above-referenced contract PT65070. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

ANIXTER, INC. has requested and the State has approved the addition of the following-named ADC Krone products to its NW Infrastructure (Lot 3) Award:

SPT-000000850IFD	IFDART,CELL
SPT-000001900IFD	IFDART,PCS
SPT-00000IFEU-1	SPECTRUM IF EXPANSION UNIT: IFFWD, IFREV, IFMICRO
SPT-0000DRUII	DRU,SERF II,RMT SYS II,PS,FAN
SPT-000800SMRIFD	IFDART,800SMR
SPT-000900SMRIFD	IFDART,900SMR
SPT-002100AWSIFD	IFDART,AWS
SPT-00700UCP1IFD	IFDART,700UC,PATH1
SPT-00700UCP2IFD	IFDART,700UC,PATH2
SPT-700LABCP1IFD	IFDART,700ABC,PATH1
SPT-700LABCP2IFD	IFDART,700ABC,PATH2
SPT-M1-19AWS-1	SPECTRUM, 1900-2100AWS MAIN RAU
SPT-M1-8519-1	SPECTRUM, 850-1900 MAIN RAU
SPT-S1-7070-1-MIMO	SPECTRUM, 700 MIMO SECONDARY RAU, UPPERC-LOWERABC
SPT-S1-70AWS-1- SISO	SPECTRUM, 700 SISO-2100AWS 2ND RAU, UPPERC-LO_ABC
SPT-S1-8090-1	SPECTRUM, 800-900 SMR SECONDARY RAU
SPT-S1-80AWS-1	SPECTRUM, 800SMR-2100AWS 2ND RAU
UNS-1-MH-2	Unison Main Hub
UNS-4P-ACCEL-1	Unison Accel 4-port Hub
UNS-ACCEL-1	Unison Accel Hub
UNS-AWS-1	Unison 1.7GHz/2.1GHz AWS Remote Access Unit
UNS-BAND-1	Program the Main Hub for one additional Unison band at time of manufacturing
UNS-BAND-2	Program the Main Hub that is already in the field for one additional Unison band
UNS-CELL-1	Unison 800 MHz Cellular Remote Access Unit
UNS-CS75-1	Unison 750 MHz (Upper C) Remote Access Unit
UNS-CS75-MH-2	Unison Main Hub - 750 MHz (Upper C)
UNS-EH-2	Unison Expansion Hub
UNS-EX170-1	Unison Cat-5/6 Extender
UNS-GSM-1	Unison 900 MHz GSM/EGSM/iDEN RemoteAccess Unit

**GROUP 77018 AWARD 21350
 COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS**

UNS-IDEN-1	Unison 800 MHz iDEN Remote Access Unit
UNS-PCS-1	Unison 1900 MHz PCS (20 MHz) Remote AccessUnit
UNS-PCS-2	Unison 1900 MHz PCS (35 MHz) Remote AccessUnit
UNS-PS70-1	Unison 700 MHz RAU- Public Safety
UNS-PS-MH-2	Unison Main Hub- Public Safety
UNS-UMTS-2	Unison 2.1 GHz UMTS Remote Access Unit

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

ARUBA NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64433 and based on the Aruba Networks' North American Price Lists dated March 7, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

AVAYA, INC. requested and the State has approved the addition of new products to the above-referenced contract PT64524. In addition, has lowered the net prices on its wireless product line, including access points, controllers, management software and most wireless accessories. The list prices have been reduced as much as 40% and the customer discounts have been decreased as well. Avaya, inc. will provide a 10% discount on its wireless products. The net effect to NYS authorized users is across the board lower pricing, with net prices decreasing between 3% and 17%. The following named value-added reseller has also been approved for addition to the Avaya, Inc. contract:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Northeast Information Systems
Address:	880 Watervliet-Shaker Road Albany, NY 12205
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	14-1809593 NYS Vendor ID#1000007230
Contract Administrator Name:	Deb Orminski
Title:	Vice President of Operations
Telephone Number:	518-867-4120
E-mail:	dorminski@nistel.com
FAX:	518-869-1104
Qualifying Criteria:	Certified by Avaya inc.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated All other terms and conditions of the original Contract Award Notification remain the same.

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of obsolete parts, products and accessories on the above-referenced contract PT64267. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

CISCO SYSTEMS, INC. requested and the State has approved the addition of new products and services, deletion of discontinued products as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64525and based on March 2012 Cisco MSRP Price List (aka Cisco's U.S. Availability Global Price List) submitted herewith. In addition, Cisco Systems, Inc. has updated its value-added reseller list to include informational changes only – no VAR additions or deletions. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor**

**GROUP 77018 AWARD 21350
COMPREHENSIVE TELECOMMUNICATIONS EQUIPMENT & SOLUTIONS**

Information section of the Contract Award Notification for a link to the updated All other terms and conditions of the original Contract Award Notification remain the same.

MacSOURCE COMMUNICATIONS has requested the addition of new products, including but not limited to, those by Esna Technologies, Inc., and deletion of all end-of-life products, parts and accessories. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MOTOROLA SOLUTIONS, INC. has requested and the State has approved the addition of new products, deletion of obsolete products and multiple price reductions. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award notification remain the same.

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New York State Office Of General Services
 Procurement Services Group
 Corning Tower Building
 Empire State Plaza
 Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 20, 2012

GROUP: 77018
 Comprehensive Telecommunications
 Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
 Purchasing Officer I
 (518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
 (518) 474-6717
customer.services@ogs.ny.gov

Brocade Communications Systems, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 03-17-2024

SUBJECT: Update Value-Added Reseller List (Brocade Communications Systems, Inc.)
 Update Value-Added Reseller List (Hewlett-Packard Company)
 Update Value-Added Reseller List (Meru Networks, Inc.)
 Update Product/Price List (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

BROCADE COMMUNICATIONS SYSTEMS, INC. has requested and the State has approved the following additions to its value-added reseller list:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Corporate Computer Solutions
Address:	55 Halstead Avenue, Harrison, New York 10528
Minority/Women-Owned or Small Business Indicate M, W or S	W
Federal ID #:	13-3352744 NYS Vendor ID #1000006353
Contract Administrator Name:	Larry Grippo
Telephone Number:	(914) 835-1105 x103
E-mail:	lgrippo@corporatecomputersol.com
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Ergonomic Group, Inc.
Address:	609-3 Cantiague Rock Road, Westbury NY 11590
Minority/Women-Owned or	W

Small Business Indicate M, W or S	
Federal ID #:	11-2685111 NYS Vendor ID 1000005750
Contract Administrator Name:	Jami Hall
Title:	
Telephone Number:	(516) 746-7777
E-mail:	Jami.hall@ergogroup.com

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the Updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the following changes to its value-added reseller list:

E-MAIL ADDRESS CHANGE

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CampbellNet Solutions
Address:	259 Village Landing Fairport, NY 14450
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	15-4440224
NY Vendor ID	1100017888
Contract Administrator Name:	Donald Campbell
Title:	President
Telephone Number:	585-377-8910
E-mail:	mailto:jp@promenet.com Don_campbell@campbellnetsolutions.commailto:Lou@brightstack.com
FAX:	716-381-5969
Qualifying Criteria:	Based on reseller application

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

MERU NETWORKS, INC. COMPANY has requested and the State has approved the following the **REMOVAL** of the following named value-added reseller from the above-referenced contract PT64441:
CNC Microtech, Inc.

19 Walker Way, Albany, NY 12205

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the addition of Anue Systems, Inc. and Rad Data Communications products to its networking hardware and software award on the above-referenced contract PT 64308, as well as the removal of multiple obsolete products and accessories. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 1, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS;
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

ANIXTER, INC. – PT64432 – 03-31-2009 – 03-17-2024
AVIAT US, INC. – PT65083 – 03-17-2010 – 03-17-2024
DATA PATH INCORPORATED – PT64258 – 03-18-2009 – 03-17-2024
EXPEDITE VIDEO CONFERENCING – PT64261 – 03-18-2009 – 03-17-2024
FRONTRUNNER NETWORK SYSTEMS CORP – PT64268 – 03-18-2009 – 03-17-2024
GRACECOM – PT65082 – 03-17-2010 – 03-17-2024
HEWLETT-PACKARD COMPANY – PT64530 – 05-13-2009 – 03-17-2024
JUNIPER NETWORKS, INC. – PT64531 – 04-30-2009 – 03-17-2024
LG-ERICSSON USA, INC. – PT64302 - 03-18-2009 – 03-17-2024
MERU NETWORKS, INC. – PT64441 – 04-16-2009 – 03-17-2024
MOTOROLA SOLUTIONS, INC. – PT64534 – 04-30-2009 – 03-17-2024
POLYCOM, INC. – PT64536 – 03-18-2009 – 03-17-2024
VANDIS, INC. – PT64446 – 04-15-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR List (Anixter, Inc.)
Update Product/Price List (Aviat US, Inc.)
Update Product/Price List (Data Path Incorporated)
Update Product/Price List (Expedite Video Conferencing)
Update Product/Price List (Frontrunner Network Systems Corp.)
Update Product/Price List (Gracecom)
Update Product/Price List (Hewlett-Packard Company)
Update Value-Added Reseller List (Juniper Networks, Inc.)
Update Product, Price and Value-Added Reseller List (LG-Ericsson, Inc.)
Update Value-Added Reseller List (Meru Networks, Inc.)
Update Value-Added Reseller List (Motorola Solutions, Inc.)
Update Product/Price List (Polycom, Inc.)
Update Product/Price List (Vandis, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. SOFTWARE has requested and the State has approved the addition of new products, deletion of obsolete parts and products, as well as MSRP price increases for products which are already incorporated under contract PT64432 and based on a Manufacturers' Commercial Price List dated February 15, 2012 submitted herewith. In addition the following-named value-added reseller has been approved for addition to this contract:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Argent Associates, Inc.
Address:	140 Fieldcrest Edison, NJ 08837
Minority/Women-Owned or Small Business Indicate M, W or S	MWBE
Federal ID #:	22-3640982 NYS Vendor ID 1000044523
Contract Administrator Name:	Joyce Hart
Title:	Business Operations Vice President
Telephone Number:	(731) 512-9009
E-mail:	jhart@argentassociates.com
FAX:	(731) 512-9459

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

AVIAT US, INC. has requested and the State has approved the addition of updated miscellaneous equipment and the deletion of obsolete equipment on the above-referenced contract PT65083. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

DATA PATH INCORPORATED SOFTWARE has requested and the State has approved the addition of new products, deletion of obsolete parts and products, as well as MSRP price increases for Great Lakes Case and Cabinet as well as Middle Atlantic Datatel products which are already incorporated under contract PT64258 and based on a Manufacturers' Commercial Price List dated February 15, 2012. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

EXPEDITE VIDEO CONFERENCING has requested and the State has approved the deletion of obsolete products and the addition of Adtran products, parts and accessories to the Video Conferencing award on the above-referenced contract PT64261. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

FRONTRUNNER NETWORK SYSTEMS CORP has requested and the State has approved the addition of updated miscellaneous equipment and the deletion of obsolete equipment on the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

GRACECOM has requested and the State has approved the addition of new parts and accessories to the NEC SV8100 product line which products will be included in the PBX, IP Telephony and Voice Mail categories of the above-referenced contract PT65082. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of obsolete parts and products, as well as MSRP price increases for products which are already incorporated under contract PT64530 and based on a Manufacturers' Commercial Price List dated January 1, 2012 submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the following addition and update to the value-added reseller list on the above-referenced contract PT64531:

ADDITION:

<u>Name</u>	<u>Telephone</u>	<u>Federal ID</u>	<u>NYS Vendor ID</u>
Torrey Point Group LLC 1390 Borregas Avenue Sunnyvale, CA 94089 Attention: Steven Fazio	888-700-5747 888-318-7885 (Fax) sf@torreypoint.com	20-8008300	1100024289

UPDATE:

Verizon Network Integration Corp.	518-426-2157	23-2743964	1000040366
Verizon Select Services, Inc.	866-404-8815 (Fax)	161337624	1000039769
MCI Communications Services, Inc. 11 Wards Lane, Floor 2 Menands, New York 12204 Attn: Kathleen Metzger		470751768	1000009377
	kathleen.a.metzger@verizon.com.		

JUNIPER NETWORKS, INC. - CONTINUED

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

LG-ERICSSON USA, INC. has requested and the State has approved the addition of new products and accessories and deletion of end-of-life products to its area networking hardware and software award on the above-referenced contract PT64302 as well as the following amendments to its value-added reseller list:

CHANGE OF ADDRESS AND CONTACT INFORMATION:

Value Added Reseller/Distributor Information	
(9) Company Name:	Washington Computer Services
Address:	32 West 39th Street, Suite 900 New York, NY 10018
Federal ID #:	13-3086643 NY Vendor ID#1000032987
Contract Administrator Name:	Fran Koenig
Title:	Contract Specialist
Telephone Number:	212-997-9882 ext. 103
E-mail:	fran.koenig@washcomp.com Ronnie@washcomp.com
FAX:	800-705-3045

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

MERU NETWORKS, INC. has requested and the State has approved the following amendment to the value-added reseller list on the above-referenced contract PT64441:

REMOVAL OF VALUE-ADDED RESELLER: CNC Microtech, Inc. – Effective Date: March 7, 2012

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

MOTOROLA SOLUTIONS, INC. has requested and the State has approved the following amendments to its value-added reseller list on the above-referenced contract PT64534:

ADD NEW VAR

<u>Name</u>	<u>Telephone</u>	<u>Federal ID</u>	<u>NYS Vendor ID</u>
Barcodes, Inc. 200 West Monroe Street Chicago, IL 60606 Contact: Mark Cairns	312-765-6879 312-212-1800 Mcairns@Barcodesinc.com	27-3075686	Pending

ADDRESS CHANGE:

L-Tron Corporation 596 Fishers Station Drive, Ste 1A Victor, NY 14564	585-383-0050	14-1601902	1000006878
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CHANGE OF CONTACT INFORMATION:

Barcoding, Inc. 2220 Boston Street Baltimore, MD 21231 Contact: Rocky Pugliese Enterprise Account Manager	888-860-7226 X123 585-259-4507/Mobile Rocky.Pugliese@barcoding.com	52-2123383	1100013092
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Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the re-addition of the following service which was removed in error from the above-referenced contract PT64535:

CP3514B-PP	Premier Plus, CP-3514B, One Year, Ceiling mounted components are not included in the on-site labor, (prices for terms other than 1 Yr to be prorated accordingly)	Each	DC4	2038.00	0.02	\$1,997.24	N/A
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Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

VANDIS, INC. has requested and the State has approved the addition of miscellaneous Infoblox parts, products and accessories to the existing product line on the above-referenced contract. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: February 23, 2012

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:
June 3, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Cisco Systems, Inc.
CONTRACT NO: PT64525

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of obsolete parts and products as well as price decreases and increases (MSRP) for products which are already incorporated under contract PT64525 and based on the Cisco Systems' Global Price List effective February 5, 2012 submitted herewith.

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 17, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.gov

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.gov

CONTRACTOR: Foundry Networks, Inc
CONTRACT NO: PT64267

SUBJECT: Assignment of Contract

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective January 12, 2012, the above-referenced contract PT64267 has been assigned as follows:

From: Foundry Networks, Inc. – Federal ID#77-0431154
To: Brocade Communications Systems, Inc. – Federal ID#77-0409517

The contact information for this newly assigned contract is as follows:

ART CRUMPLER, Senior Contracts Manager
408-333-4019
Fax: 408-333-5630
E-Mail: Art@brocade.com

All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 28, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 48609298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS:

Customer Services
518-474-6717
customer.services@ogs.ny.gov

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
nFrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the addition of new items and accessories to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

NFRASTRUCTURE TECHNOLOGIES has requested and the State has approved the addition of new items and accessories to its existing Adtran product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 20, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD: 05-26-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Alcatel-Lucent USA, Inc
CONTRACT NO: PT64249

SUBJECT: Update Product, Price and VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. has requested and the State has approved the addition of the following equipment to the product/price list on the above-referenced contract PT64249:

1 year 7705 Remote Technical Support Gold - 24x7x365 & RES-RFR
Slotted Flex tubing 7/8" OD 15ft long Yellow
800251 Ice Shield, 6-ft
800252 Ice Shield, 8-ft
Shelf, 240755, 19", 2-40amp Rectifier
SFT00022 Assembly Wiring & Testing of system in C&D relay racks
Loop Back Plugs, TP BNTM
170.0023.20 23" steel equipment rack, 84" high, 44 rack spaces, dual mounting holes
202.8256.04 (2) 4RU Adapter 19" equip to 23" rack
IX-VF-15 INTRAPLEX 2CH 2WIRE FXO VOICE
IX-MA-303 INTRAPLEX 2CH VOICE INT RJ11
IX-VF-16A INTRAPLEX 2-CH 2-WIRE FXS VOIC
RD02332 Battery tray, 23" (4 TEL-12-160F or 180F) 21.00" x 22.19"
SMI48-4RU-3(34) uSageon Charger System, 48V, 2 ea 25 amp rectifier 19" no rack

21350p224-T07kr

110.7020.01 23" Welded Relay Rack, 84" high, E/w 3 trays
810-15A Arctic Passive Repeater (Model 810-15A, 8' x 10' w/8' ground clearance)
4TEL12-210FG Battery Plant 48V, C&D TRUE Front Access 202AH 10Yr design life VRLA Battery
IX-ACS-163-24C INTRAPLEX ACS T1 MUX 24VDC RJ48C
IX-ACS-165-24C INTRAPLEX ACS T1 D&I MUX 24VDC RJ48C
IX-PSY5024 INTRAPLEX POWER SUPPLY Y-SERIES 24V DC
Ethernet and TMN Interface Cable, 10'
Adapters for 23", 7 RU
Rack Assembly, 7 ft 23 inch
Controller Key FUW Ethernet I/O mod-provides up to 16 DS1s w Ethernet enabled Incl w base radios \$1600 Spare
Adapters for 23", 2 RU
APD20-C Automatic Dehydrator, APD20-C
Waveguide Position Kit, Posn A2 11GHz
Waveguide Add-on Extension Kit, Posn A2 11GHz
Waveguide Position Kit, Posn A5 11GHz
Waveguide Add-on Extension Kit, Posn A5 11GHz
Waveguide Position Kit, Posn A8 11GHz
Waveguide Add-on Extension Kit, Posn A8 11GHz
Normal 30-day Prior Coordination (per System)
FCC License Application (Form 601) (per Site)
Frequency Selection (2, 6, 6.7, 11 GHz bands) (per Path)
Ethernet Radio, Hot Standby w/Space Div RX, 33 dBm TX

In addition, the value-added reseller list has been updated to reflect the following amendments:

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)	
Company Name:	Alcatel-Lucent USA Inc.
Address:	600 Mountain Ave. Murray Hill, NJ 07974-2008
Federal ID #:	22-3408857 NY Vendor ID#1000040326
Minority/Women Owned or Small Business Indicate M, W or S	
Contract Administrator Name:	Lorna Neville
Title:	Business Management
Telephone Number:	(908) 743-5027
E-mail:	lorna.neville@alcatel-lucent.com NEW E-MAIL ADDRESS
FAX:	(908) 743-5027 (call first)
Orders Placed Directly with Contractor <input type="checkbox"/>	Orders Placed Directly with VAR <input checked="" type="checkbox"/>
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	NetFast Communications
Address:	989 Avenue of the Americas, 12 th Floor New York, NY 10018
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3357247 NY Vendor ID - Pending
Contract Administrator Name:	Stephanie Bice NEW CONTACT

Title:	
Telephone Number:	(646) 694-9841
E-mail:	sbice@netfast.com

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list.
Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 30 , 2011

GROUP: 77108
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
LG-Ericsson USA, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Rel Comm, Inc. – PT64300 – 03-18-2009 – 03-17-2024
Superior Telephone Systems, Inc. – PT64303 – 03-18-2009 – 03-17-2024
Twinstare/Voice.Data.Video.Inc. – PT64307 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Aruba Networks, Inc.)
Update Value-Added Reseller List (Avaya, Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price and VAR List (Immix Group, Inc.)
Update Value-Added Reseller List (Juniper Networks, Inc.)
Update Product/Price List (LG-Ericsson USA, Inc.)
Update Product/Price and VAR Lists (Meru Networks, Inc.)
Update Product/Price List (NEC Corporation of America)
Update Product/Price and VAR Lists (Polycom, Inc.)
Update Product/Price List (Rel Comm, Inc.)
Update Product/Price List (Superior Telephone Systems, Inc.)
Update Product/Price List (Twinstare/Voice.Data.Video.Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products to the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract

Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original Contract Award Notification remain the same.

AVAYA, INC. has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Hello Alert, Inc
Address:	206 East Main Street Babylon NY 11702
Minority/Women Owned or Small Business Indicate M , W or S	W
Federal ID #:	200368439
Contract Administrator Name:	Lorraine Roberts
Title:	President
Telephone Number:	631 321-1280
E-mail:	lorraine@helloalert.com
FAX:	631 321-1758
Qualifying Criteria:	Certified by Avaya inc.
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	North American Communications Resource, Inc.
Address:	3344 Highway 149 Eagan, MN 55121
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	22-3408397
Contract Administrator Name:	Debra Mullen
Title:	Manager, GovEd Sales
Telephone Number:	609-947-2538
E-mail:	dmullen@nacr.com
FAX:	215-862-5148
Qualifying Criteria:	Certified by Avaya inc.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions reflected on the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original Contract Award Notification remain the same.

IMMIX GROUP, INC. has requested and the State has approved the addition of new products, deletion of obsolete parts and products as well as price increases for products which are already incorporated under contract PT65085 and based on a Manufacturers' Commercial Price List effective November, 2011 submitted herewith. In addition, the following-named value added reseller has been added to said contract:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Rapid Access Communication enterprises, Inc.
Address:	17 Barstow Rd., Suite 401, Great Neck, NY 11021
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	03-0415485
Contract Administrator Name:	Gail Nedbor-Gross
Title:	Financial Director
Telephone Number:	516-829-8290

E-mail:	gngross@race-corp.com
FAX:	516-829-9113
Qualifying Criteria:	Riverbed certified & Network engineering consulting expertise.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the addition of the following value-added resellers to the above-referenced contract PT64531:

Value Added Reseller/Distributor Information	
Company Name:	Rel Comm Inc.
Address:	250 Cumberland Street Rochester, NY 14605
Federal ID #:	16-1308853
Contract Administrator Name:	Jeannette Aguglia
Title:	Secretary
Telephone Number:	585-697-5034
E-mail:	jaguglia@rcomm.com FAX – 585-546-8925
Value Added Reseller/Distributor Information	
Company Name:	CXtec
Address:	5404 South Bay Road Syracuse, NY 13212
Federal ID #:	16-1105670
Contract Administrator Name:	Dave McCormick
Title:	Product Mgr, Juniper
Telephone Number:	800.767.3282 x2374
E-mail:	dmccormick@cxtec.com
Value Added Reseller/Distributor Information	
Company Name:	Ergonomic Group
Address:	609-3 Cantiague Rock Road Westbury, NY 11590
Federal ID #:	11-2685111
Contract Administrator Name:	Jami Hall
Title:	Vendor Relations Mgr
Telephone Number:	(516) 408-4282
E-mail:	Jami.hall@ergogroup.com
Reseller Qualifying Criteria:	WBENC (Certificate #237049) – Woman Owned Small Business

Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

LG-ERICSSON USA, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products to the above-referenced contract PT64302. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original Contract Award Notification remain the same.

MERU NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions reflected on the above-referenced contract PT64441. In addition, the following named value added reseller has been added to said contract:

Value Added Reseller/Distributor Information	
Company Name:	DJJ Technologies
Address:	3116 Expressway Drive South Islandia, NY 11749
Federal ID #:	11-3133111
Contract Administrator Name:	Deborah Scott
Title:	Client Executive Manager
Telephone Number:	631-963-4580
E-mail:	dscott@djjtechnologies.com
FAX:	631-963-4581

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

NEC CORPORATION OF AMERICA has requested and the State has approved the addition of new products under the PBX, IP Telephony and Automatic Call Distribution categories on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of obsolete products, MSRP price increases and decreases for products which are already incorporated under contract PTPT64536 and based on MSRP pricing schedules submitted herewith. In addition, the following named has been added to the contractor's value-added reseller list:

Value Added Reseller/Distributor Information	
Company Name:	VSGi
Address:	7900 Westpark Drive Suite T-610 McLean, VA 22102
Federal ID #:	52-235-2910
Contract Administrator Name:	James Copperthite
Title:	Vice President of Sales
Telephone Number:	703-848-8211
E-mail:	jcopperthite@vsgi.com
FAX:	703-848-8211
Reseller Qualifying Criteria:	Polycom Certified Service Partner, Polycom Platinum Reseller, Polycom Certified VOIP Reseller

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

REL COMM, INC. has requested and the State has approved the addition of the following two monitors to the IVR category on the above- referenced contract PT64300:

51208992:ELO Touchsystems, Inc.. E308457	ELO 42" LCD flat panel display with touch-screen-widescreen-black
51209038:ELO Touchsystems, Inc.. E960985	ELO 46" LCD flat panel display with touch-screen-widescreen-1080p

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

SUPERIOR TELEPHONE SYSTEMS, INC. has requested and the State has approved the addition of new products, including NEC Univerge SV8100 Communications Server and NEC's Software Assurance subscription and support program. In addition, all end-of-life products have been deleted from the above-referenced contract PT64303 as well as price increases and decreases for products which are already incorporated under this contract based on a Manufacturers' Commercial Price List submitted herewith. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

TWINSTATE/VOICE DATA VIDEO, INC. has requested and the State has approved updates to the above-referenced contract PT64307 which includes the addition of Mitel, Hewlett Packard and NEC to its product/price list. In addition, a new Prevailing Wage Schedule has been included to reflect the July 1, 2011 Job Title rate schedules. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 18, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:
03-18-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Anixter, Inc.
CONTRACT NO: PT64432

SUBJECT: Update Product/Price and VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products to the Fluke Networks, Corning, CPI, Rittal and Server Tech product line on the above-referenced contract PT64432. In addition, the following-named value-added reseller has been added to said contract:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	ePlus Technology
Address:	13595 Dulles Technology Drive Herndon, VA 20171
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	54-1904151
Contract Administrator Name:	Darren Raiguel
Title:	National Vice President, Public Sector Sales
Telephone Number:	610-495-1266
E-mail:	draiguel@eplus.com
FAX:	610-495-1208

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list. Please also refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 10, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Nfrastructure Technologies – PT64287 – 03-18-2009 – 03-17-2024
Alcatel-Lucent USA, Inc. – PT64249 – 05-26-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Nfrastructure Technologies)
Update Product/Price and VAR Lists (Alcatel-Lucent USA, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

NFRASTRUCTURE TECHNOLOGIES has requested and the State has approved the addition of Manning Navcomp d/b/a RASTRAC telecommunications equipment that integrates hardware and software using cellular telecommunications to provide asset location information on the above-referenced contract PT64287. Please refer to the **Pricing Section** of the contract award notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

ALCATEL-LUCENT USA, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, as well as MSRP price increases and decreases for products which are already incorporated under Contract PT64249 and based on Alcatel-Lucent USA Inc. Worldwide Price List dated August, 2011, submitted herewith. All previously approved discounts for these products remain the same. In addition, the value-added reseller list has been amended to reflect the following addition and change information:

ADDED RESELLER:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CSDNET, Inc.
Address:	874 Montauk Highway Bayport, NY 11747
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-3410788
Contract Administrator Name:	Fred Zappolo
Title:	Vice President
Telephone Number:	(631) 924-7474

21350p221-T07kr (Nfrastructure-Alcatel Lucent)

E-mail:	fred.zappolo@csdnet.net
FAX:	(631) 924-7475
Qualifying Criteria:	Type 2 (Lots 1 & 2)

NAME AND CONTACT CHANGE:

FROM: LONG ISLAND FIBER EXCHANGE TO:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Sidera Networks of Long Island, Inc. (Formerly Long Island Fiber Exchange)
Address:	120 Lake Ave. South - Suite 15 Nesconset, NY 11767
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3493314
Contract Administrator Name:	Herb Grubman
Title:	Director of Sales and Marketing
Telephone Number:	(631) 780 6783
E-mail:	hgrubman@longislandfiber.com
FAX:	(631) 780-6786
Qualifying Criteria:	Type 2 (Lots 1 & 2)

UPDATE TO REFLECT DESIGNATION AS A CERTIFIED MINORITY and WOMEN-OWNED BUSINESS:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Affinity Enterprises
Address:	116 East Ave. Saratoga Springs, NY 12866
Minority/Women-Owned or Small Business Indicate M, W or S	MWB
Federal ID #:	11-3738361
Contract Administrator Name:	Peg Hylant
Title:	President
Telephone Number:	(518) 693-6344
E-mail:	phylant@affinityenterprises.net
FAX:	(518) 461-3964
Qualifying Criteria:	Type 2 (Lots 1 & 2)

Please refer to the **Pricing Section** of the contract award notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 31, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

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CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-671
customer.services@ogs.ny.gov

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
Enterasys Networks. – PT64449 – 03-30-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 - 03-25-2010 – 03-17-2024
McAfee, Inc. – PT65091 – 01-24-2011 – 03-17-2024
Motorola Solutions, Inc. – PT64534 – 04-30-2009 – 03-17-2024
New England Systems & Software, Inc. – PT64443 – 04-06-2009 – 03-17-2024
Northeast Information Systems – PT64298 – 03-18-2009 – 03-17-2024
PHD Medical, Inc. – PT65098 – 04-19-2010 – 03-17-2024
Shoretel – PT65101 – 04-19-2010 – 03-17-2024
Siemens Enterprise Communications, Inc. – PT64301 – 03-20-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Anixter, Inc.)
Update Product/Price and VAR List (Cisco Systems, Inc.)
Update Product/Price List (Enterasys Networks, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (McAfee, Inc.)
Update Product/Price List (Motorola Solutions, Inc.)
Update Product/Price List (New England Systems & Software, Inc.)
Update Product/Price List (Northeast Information Systems)
Update Product/Price and VAR List (PHD Medical, Inc.)
Update Product/Price and VAR Lists (Shoretel)
Update Product/Price List (Siemens Enterprise Communications, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the addition of multiple new products to existing product lines on the above-referenced contract. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as price increases and decreases for products which are already incorporated under contract PT64525 and based on Cisco MSRP Global Price List effective September, 2011 submitted herewith. All previously approved discounts for these products remain the same. In addition, the following named value-added reseller has changed its address as follows:

Value Added Reseller/Distributor Information	
(70) Company Name:	QoS Networking Inc
Address:	5 Southside Drive 11-284
	Clifton Park, New York 12065
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	51-0611405
Contract Administrator Name:	Toni Muzzi
Title:	Office Manager
Telephone Number:	(518) 373-1216
E-mail:	toni.muzzi@qosnetworking.com
FAX:	(518) 373-1217
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** of the Contractor Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

ENTERASYS NETWORKS has requested and the State has approved the addition of updated products to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

LAYER 3 TECHNOLOGIES, INC. has requested and the State has approved the addition of new Allot products to the existing product line and deletion of end-of-life products to the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

McAFEE, INC. has requested and the State has approved of addition of new products, deletion of end-of-life products as well as price increases for products which are already incorporated under contract PT65091 and based on McAfee's commercial price book effective September, 2011 submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MOTOROLA SOLUTIONS, INC. has requested and the State has approved the addition of new products, deletion of obsolete products and price reductions on the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

NEW ENGLAND SYSTEMS & SOFTWARE, INC. has requested and the State has approved the addition of updated products to existing product lines, deletion of obsolete products, MSRP price increases and decreases to the Video Conferencing category of Award PT64443. All products (2) reflecting an increase are already incorporated in the existing contract and based on MSRP pricing scheduled submitted herewith. All previously approved discounts

for all added products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

NORTHEAST INFORMATION SYSTEMS has requested and the State has approved the addition of multiple new Parts/products to “Key Systems” on the above-referenced contract PT64298. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

PHD MEDICAL, INC. requested and the State has approved the addition of two updated Televisit Video Conferencing terminals to the above-referenced contract PT65098 and has amended its value-added reseller list to include the following reseller:

Value Added Reseller/Distributor Information	
Company Name:	Primonics (2006) Inc
Address:	500 Morgan Blvd, Suite 100 Baie d’Urfe, Quebec, H9X 3V1, Canada
Federal ID #:	98-0700113
Contract Administrator Name:	Dave Hinse
Title:	Vice President
Telephone Number:	514-694-4866
E-mail:	dave.hinse@primonics.com
FAX:	514-694-4280
Reseller Qualifying Criteria:	N/A

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** of the Contractor Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

SHORTEL has requested and the State has approved an MSRP price increase for ShoreCare Enterprise Support services from \$0 to \$1.00 each, all of which products are already incorporated under contract PT65101 and based on Shortel’s Master Commercial Price List submitted herewith. All previously approved discounts (11%) for these services remain the same. In addition, the following named contractor has been added to Shoretel’s VAR list together with other contact changes as follows:

ADDED

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Advance 2000
Address:	1140 Wehrle Dr. Amherst, NY 14221
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	16-1426812
Contract Administrator Name:	Jad Maouad
Title:	CFO
Telephone Number:	716-929-0988
E-mail :	jadmao@advance2000.com
FAX :	716-631-0569
Qualifying Criteria:	

CONTACT CHANGES – Shoretel Continued

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Verizon Business Network Services Inc. on behalf of Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business
Address:	14 Corporate Woods Blvd. Albany, NY 12211
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	23-2743964, 16-1337624, and 47-0751768
Contract Administrator Name:	Kathleen Metzger, Mgr., Contract Management
Title:	Contracts Administrator
Telephone Number:	518.426.2157
E-mail:	Kathleen.a.metzger@verizonbusiness.com
FAX:	866.404.8815
Qualifying Criteria:	Certified Reseller-All Products and Services, Installation and Maintenance

CONTRACT CHANGES

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Annese & Associates
Address:	4781 State Route 5W. Herkimer, NY 13350
Minority/Women Owned or Small Business Indicate M , W or S	W
Federal ID #:	16-0984328
Contract Administrator Name:	Joe LoRe and Cindy Brown
Title:	Chief Financial Officer
Telephone Number:	315-457-4333
E-mail:	jlore@annese.com and cbbrown@annese.com
FAX:	315-453-4575
Qualifying Criteria:	Certified Reseller-All Products and Services, Installation and Maintenance

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** of the Contractor Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

SIEMENS ENTERPRISE COMMUNICAATIONS, INC. has requested and the State has approved the addition of new products to the above-referenced contract PT64301. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

New York State Office Of General Services
Procurement Services Group
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 21, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Compulink Technologies – PT64526 -06-09-2009 – 03-17-2024
DataCom Systems, Inc. – PT64527 – 05-12-2009 – 03-17-2024
Fiber Instrument Sales, Inc. – PT64264 – 03-18-2009 – 03-17-2024
Foundry Networks, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Hewlett- Packard Company – PT64530 – 05-13-2009 – 03-17-2024
John R. Guzzo, Inc. d/b/a Hudson Valley Communications – PT64439 – 05-07-2009 – 03-17-2024
LG-Ericsson USA, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Compulink Technologies)
Update Value-Added Reseller List (DataCom Systems, Inc.)
Update Product/Price List (Fiber Instrument Sales, Inc.)
Update Value-Added Reseller List (Foundry Networks, Inc.)
Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (John R. Guzzo, Inc. d/b/a Hudson Valley Communications)
Update Product/Price and VAR List (LG-Ericsson USA, Inc.)
Update Product/Price List (Mac Source Communications0)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

COMPULINK TECHNOLOGIES, INC. has requested and the State has approved price increases for Sennheiser products which are already incorporated under contract PT64526 and based on MSRP pricing schedules submitted herewith. All previously approved discounts (28%) for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

DATACOM SYSTEMS, INC. has requested and the State has approved the following addition to its value-added reseller list on the above-referenced contract PT64527:

NAME	TELEPHONE	FEDERAL ID#
nFrastructure Technologies, Inc.	518-664-3899	22-3771456
5 Enterprise Avenue	518-664-5731 (Fax)	
Clifton Park, NY 12065	Contact: Tony Riccio - tony.riccio@nfrastructure.com	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

FIBER INSTRUMENT SALES, INC. has requested and the State has approved the deletion of end-of-life products as well as price increases and decreases based on GSA Schedule 70 MAS (GS-35F-0537M) dated July 2, 2011 submitted herewith. All discounts for these products are equal to or better than those previously approved. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

FOUNDRY NETWORKS, INC. has requested and the State has approved the following amendment to its value-Added reseller list on the above referenced contract PT64267:

ADDED RESELLER:

Value Added Reseller/Distributor Information	
Company Name:	CNC Microtech
Address:	4 Airline Drive Albany, NY 12205
Federal ID #:	26-1639774
Contract Administrator Name:	Erik Jacoby
Title:	Vice President of Sales
Telephone Number:	(585) 627-1282
E-mail:	EJacoby@cncmicrotech.com
FAX:	518-862-9130
Reseller Qualifying Criteria:	

THE FOLLOWING VALUE-ADDED RESELLERS HAVE BEEN DELETED:

- Eplus
- JUMA Technology
- Marcum LLC
- 4U Services Inc d/b/a Stellar Services

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products to its existing product line, deletion of end-of-life products and price reductions on certain designated products, services and equipment. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

JOHN R. GUZZO, d/b/a HUDSON VALLEY COMMUNICATIONS has requested and the State has approved the addition of updated part numbers to the existing Panduit product line. In addition, the above-referenced contract PT64439 is also amended to include General Cable Fiber and Cable Optics product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

LG-ERICSSON USA, INC. has requested and the State has approved the addition of new products and deletion of

obsolete products on the above-referenced contract PT64302. In addition, the following amendments have been approved to the value-added reseller list:

CHANGE OF CONTACT:

Value Added Reseller/Distributor Information	
(6) Company Name:	Custom Computer Specialists, Inc.
Address:	70 Suffolk Court Hauppauge, NY 11788
Federal ID #:	11-2497640
Contract Administrator Name:	Laura Gavey
Title:	Product Manager
Telephone Number:	800-598-8989
E-mail:	lgavey@customonline.comsales@customonline.com
FAX:	800-986-5518
Reseller Qualifying Criteria:	
Value Added Reseller/Distributor Information	
(8) Company Name:	CNC Communications, Inc
Address:	19 Walker Way Albany, NY 12205
Federal ID #:	20-3188738
Contract Administrator Name:	Erik Jacoby
Title:	VP Sales
Telephone Number:	585-292-1880
E-mail:	ejacoby@cncmicrotech.com
FAX:	585-292-1869
Reseller Qualifying Criteria:	

THE FOLLOWING VALUE-ADDED RESELLERS HAVE BEEN DELETED:

- TOTAL COMPUTER SOLUTIONS
- REAL BUSINESS CHALLENGES: REAL SOLUTIONS
- CS BUSINESS SOLUTION
- VOCAL NET TELECOM

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the addition of new Avaya, Life Size and Palo Alto to the existing product line on the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
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Empire State Plaza
Albany, New York 12242
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PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 29, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Alcatel Lucent USA, Inc. – PT64249 – 05-26-2009-03-17-2024
Eureka Telecom d/b/a ARC Networks PT64466 – 05-13-2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Carousel Industries – PT64255 – 03-18-2009 – 03-17-2024
F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024
Integrated Voice & Data Systems, Inc. – PT64290 – 03-18-2009 – 03-17-2024

SUBJECT: Update VAR List (Alcatel-Lucent USA, Inc.)
Update Product/Price List (Eureka Telecom d/b/a ARC Networks)
Update Product/Price and VAR List (Aruba Networks, Inc.)
Update Product/Price List (Carousel Industries)
Update Product/Price List (F5 Networks, Inc.)
Update Product/Price List (Integrated Voice & Data Systems, Inc. d/b/a Comtel)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA INC has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64249:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CSDNET, Inc.
Address:	874 Montauk Highway Bayport, NY 11747
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-3410788
Contract Administrator Name:	Fred Zappolo
Title:	Vice President
Telephone Number:	(631) 924-7474

21350p218-T07kr (Alcatel, ARC, Aruba, Carousel, F5, Comtel)

E-mail:	fred.zappolo@csdnet.net
FAX:	(631) 924-7475
Qualifying Criteria:	Type 2 (Lots 1 & 2)

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

EUREKA TELECOM d/b/a ARC Networks, Inc. has requested and the State has approved additions, deletions of end-of-life products, MSRP price increases and updates for Total Hourly Rates/ Job Titles (Journeyman) included in The NYS DOL Prevailing Wage Schedules effective July 1, 2011 to the above-referenced contract PT64466. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective August 31, 2011. All other terms and conditions remain the same.

ARUBA NETWORKS, INC. requested and the State has approved the addition of new products and deletion of obsolete products on the above-referenced contract PT64433. In addition, the VAR list has been amended to reflect an updated address as follows:

Value Added Reseller/Distributor Information	
Company Name (3):	AT&T, Corp
Address:	77 Water Street, 25th floor New York, NY 10005
Federal ID #:	43-0529710
Contract Administrator Name:	Jason Keshinover
Title:	Senior Universal Account Manager
Telephone Number:	347-268-6083
E-mail:	keshinover@att.com
FAX:	512-646-3161
Reseller Qualifying Criteria:	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions remain the same.

CAROUSEL INDUSTRIES has requested and the State has approved Avaya price increases for products which are already incorporated under contract PT64255 and based on MSRP pricing scheduled submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

F5 NETWORKS, INC. has requested and the State has approved the addition of new products and deletion of obsolete products on the above-referenced contract PT64450. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

INTEGRATED VOICE & DATA SYSTEMS, INC. d/b/a Comtel has requested and the State has approved the first update of this contract since Award which update includes the addition of newly-released products and deletion of all end-of-life products on the above-referenced contract PT64290. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

New York State Office Of General Services
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<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 15, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Kaaren.Rogers@ogs.ny.gov

CONTRACT PERIOD:
04-16-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Meru Networks, Inc
CONTRACT NO: PT64441

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
MERU NETWORKS, INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64441:

Value Added Reseller/Distributor Information	
Company Name:	DJJ Technologies
Address:	3116 Expressway Drive South Islandia, NY 11749
Federal ID #:	11-3133111
Contract Administrator Name:	Deborah Scott
Title:	Client Executive Manager
Telephone Number:	631-963-4580
E-mail:	dscott@djjtechnologies.com
FAX:	631-963-4581
Reseller Qualifying Criteria:	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 9, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Cisco Systems, Inc. - PT64525 – 06-03-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Rel Comm, Inc. – PT64300 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price and VAR Lists (Juniper Networks, Inc.)
Update Product/Price List (NEC Corporation of America)
Update Product/Price and VAR Lists (Polycom Inc.)
Update Product/Price List (Rel Comm, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORISED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64525 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of obsolete products on the above-referenced contract PT64531 together with the following amendments to its value-added reseller list: **ADDED RESELLER**

Value Added Reseller/Distributor Information	
Company Name:	Ronco Communications & Electronics, Inc.
Address:	595 Sheridan Drive Tonawanda, NY 14150
Federal ID #:	16-0905768
Contract Administrator Name:	Tom Lippard
Title:	EVP Finance
Telephone Number:	(716) 879-8125
E-mail:	tlippard@ronco.net
FAX:	(518) 879-8150
Reseller Qualifying Criteria:	

DELETED RESELLER:

D&D Consulting
3 Columbia Circle, Albany, New York 12203

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

NEC CORPORATION OF AMERICA has requested and the State has approved product additions to its existing product line, deletion of end-of-life products as well as modification of part numbers on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64536 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following-named company has been added as a value-added reseller:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Video Corporation of America 7 Veronica Avenue Somerset, NJ 08873 Contact: Pat Balestrieri, Vice President Finance & Logistics	732-545-8000 Ext. 137 732-545-5101 (Fax) patb@vca.com	22-1983649

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

REL COMM, INC. has requested and the State has the addition of iWebVisit Video Visitation Service, Installation, configuration, training and support to its Video Conferencing award on the above-referenced contract PT64300. The addition of this service to NYS correctional facilities is offered at a 100% discount and allows internet visitations by inmates. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 3, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
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CONTRACT PERIOD:
04-10-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: VERIZON SELECT SERVICES, INC
CONTRACT NO: PT64447

SUBJECT: VERIZON UNION CONTRACTS

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Verizon has announced that union contracts with employees that provide some telephone services for Verizon Business wire-line customers expire at midnight on August 6, 2011. In the event that an agreement is not reached, a work stoppage is possible. In anticipation, Verizon's contingency plan for maintaining service will go into effect. Attached is the official information letter from Verizon.

Please be advised that Verizon's CTS SPOC (single point of contact) phone number for the Verizon contract, **866-757-9761** remains in effect. All Verizon contract administrators will remain available to assist State agencies.

All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

August 2, 2011

Dear Verizon Customer:

Verizon has contracts which expire at midnight on Saturday, August 6, 2011 with two unions that represent approximately 45,000 employees in the company's wireline division. The parties began bargaining discussions on June 22, 2011 to negotiate new contracts. The employees covered by the expiring contracts work in the Northeast and Mid-Atlantic states including Massachusetts, Rhode Island, New York, New Jersey, Pennsylvania, Delaware, Maryland, Virginia, and the District of Columbia. No other Verizon territories, or current Verizon Business employees, are covered by these expiring contracts. Verizon Wireless employees are also not covered.

Discussions are ongoing, and if for some reason the parties are unable to reach an agreement on a new contract prior to August 6th, a work stoppage is a possibility. It is also possible that the parties could continue bargaining while employees continue working. In the event of a work stoppage, operational contingency plans will go into effect to ensure that your needs as a valued customer continue to be met. This will include deploying additional personnel to meet your business needs, so that we can continue to provide you with the high level of service you deserve.

We value your business and trust.

Your Verizon Team

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 27 , 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:
06-03-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Cisco Systems, Inc.
CONTRACT NO: PT64525

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
CISCO SYSTEMS, INC. has requested and the State has approved the designation of the following-named value-added reseller as an IRONPORT RESELLER on the above-referenced contract PT64525.

Value Added Reseller/Distributor Information	
(40) Company Name:	Custom Computer Specialists, Inc.
Address:	70 Suffolk Court Hauppauge, NY 11788
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	11-2497640
Contract Administrator Name:	Peter Hazen
Title:	Customer Sales
Telephone Number:	(631) 864-6699
E-mail:	phazen@customonline.com
FAX:	(631) 543-2512
Reseller Qualifying Criteria:	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

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Procurement Services Group
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 22, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
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Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS;
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Aviat US Inc d/b/a Aviat Networks – PT65083 – 03-17- 2010 – 03-17-2024
Carousel Industries – PT64255 – 03-18-2009 – 03-17-2024
Compulink Technologies – PT64526 – 06-09-2009 – 03-17-2024
Foundry Networks, Inc. – PT64267 – 03-18-2009 – 03-17-2024
Fronrunner Network Systems Corp. – PT64268 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Vandis, Inc. – PT64446 – 04-15-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR Lists (Anixter, Inc.)
Update Product/Price List (Aviat US Inc. d/b/a Aviat Networks)
Update Product/Price List (Carousel Industries)
Update Product/Price List (Compulink Technologies, Inc.)
Update Product/Price List (Foundry Networks, Inc.)
Update Product/Price List (Fronrunner Network Systems Corp.)
Update Product/Price and VAR Lists (Hewlett-Packard Company)
Update Product/Price List (Vandis, Inc.)
Update Product/Price List (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, price decreases and price increases for products which are already incorporated under contract PT64432 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. In addition, the following company has been added to Anixter's value-added reseller list:

Value Added Reseller/Distributor Information	
Company Name:	Orion Systems Group
Address:	3900 Jermantown Road, Suite 480
	Fairfax, VA 22030

Federal ID #:	54-1999796
Contract Administrator Name:	Derek Radoski
Title:	VP
Telephone Number:	703-691-1530 x110
E-mail:	DRadoski@orionsystemsgroup.com
FAX:	703-691-0880
Reseller Qualifying Criteria:	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

AVIAT US, INC D/B/A Aviat Networks has requested and the State has approved the addition of the following new products to the above referenced contract PT65083:

Modules EXR-660-001 (RAC 60), EXR-600-001 (RAC 6X) , EXD-181-001 (DACGE3);

Simplified Nodel capacity licenses/ part numbers for Eclipse Packet Node Indoor Platform (EZE-08XXX)

New feature licenses/part numbers for the Eclipse Platform (EZF-XXX)

All indoor radio platform Eclipse Packet Node Indoor (EPNI and EV)

Spares for Eclipse Packet Node Indoor ERS-XXX-001 and ERH-XXX-001

In addition, all discontinued capacity licenses/part numbers have been removed.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same

CAROUSEL INDUSTRIES has requested and the State has approved the addition of new products, deletion of end-of-life products and price increases and decreases for products which are already incorporated under contract PT64255 and based on MSRP pricing schedules submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

COMPULINK TECHNOLOGIES, INC. has requested and the State has approved the addition of Sennheiser Communications headset products and accessories to the above-referenced contract PT64526 as well as the deletion of all obsolete and end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

FOUNDRY NETWORKS, INC. has requested and the State has approved the addition of needed product licenses and other accessories to the above-referenced contract PT64267. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

FRONTRUNNER NETWORK SYSTEMS CORP. has requested and the State has approved additions to its existing product offerings under Lot 2, on the above-referenced contract.

HEWLETT-PACKARD COMPANY has requested and the State has approved additions to its existing product offerings, deletions of obsolete products and significant price reductions as well as a change in the address of the following-named value added reseller:

ADDRESS CHANGE:

Washington Computer Services, Inc.

32 W. 39th Street, Suite 900

New York, New York 10018

Phone: 212-997-9882

Toll Free: 888-955-WASH

Fax: 800-705-3045

Contact Jeffrey Singer, President

E-Mail: jeffs@washcomp.com

All other information remains the same.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same. **VANDIS, INC.** has requested and the State has approved the addition of the following named products to the above-referenced contract PT64446:

Q1 LABS – Qradar network security management systems;

FireEye – network security management systems

Aerohive Controller-less Wi-Fi LAN and accessories

Additions were also approved to its existing product offerings of Infoblox network systems.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the addition of Blue Coat Systems Web filter products and accessories to the above-referenced contract PT64308. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same

New York State Office Of General Services
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 19, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
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(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:
03-18-2009 -3-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Gioia P. Ambrette, Inc.
d/b/a Newcastle Communications

CONTRACT NO: PT64271

SUBJECT: Update Value-Added Reseller/Subcontractor List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

GIOIA P. AMBRETTE, INC. d/b/a Newcastle Communications has requested and the State has approved the addition of the following-named company to its value-added reseller list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	NEC Corporation of America
Address:	120 West 45th Street, Tower 45, 3rd Floor New York, NY 10036
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	20-0665337
Contract Administrator Name:	Ray Williams
Title:	Senior Manager Contracts
Telephone Number:	214-262-6242
E-mail:	Ray.Williams@necam.com
FAX:	509-351-1514
Qualifying Criteria:	NEC is trained and certified in the AVST CallXpress System.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 11, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
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(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:
05-11-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: F5 Networks, Inc
CONTRACT NO: PT64450

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

F5 NETWORKS, INC. has requested and the State has approved the following-named value-added resellers to the above-referenced contract PT64450:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	ServerWare Corporation
Address:	1250 Pittsford Victor Road, Building 100, Suite 150 Pittsford, NY 14534
Minority/Women-Owned or Small Business Indicate M, W or S	W
Federal ID #:	16-1527928
Contract Administrator Name:	Troy Aman
Title:	Operations Manager
Telephone Number:	585-785-6117
E-mail:	taman@serverwarecorp.com
FAX:	585-785-6117
Qualifying Criteria:	F5 Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Nexus Consortium
Address:	1933 Hwy 35, #356 Wall, NJ 07719
Minority/Women-Owned or Small Business Indicate M, W or S	M / S
Federal ID #:	54-1756965
Contract Administrator Name:	George Riesco
Title:	Principle
Telephone Number:	732-643-1700
E-mail:	george@nexusnet.com
FAX:	732-643-1422
Qualifying Criteria:	F5 Partner

Please refer to the [Contractor Information Page](#) of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 29, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Karen Rogers
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Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Control Network Communications, Inc. – PT64436 – 04-09-2009-03-17-2024
Gioia P. Ambrette, Inc. d/b/a Newcastle Communications – PT64271 – 03-18-2009 – 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024

SUBJECT: **Control Networks Communications, Inc. (Change of Address)**
Gioia P. Ambrette, Inc. d/b/a Newcastle Communications (Change of Address)
Motorola, Inc. (Change of Name)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
CONTROL NETWORKS COMMUNICATIONS, INC. has changed its corporate address as follows:

4Airline Drive
Albany, New York 12205
All telephone, fax numbers and e-mail addresses remain the same.

GIOIA P. AMBRETTE, d/b/a NEWCASTLE COMMUNICATIONS has changed its corporate address as follows:

1201 Broadway, Suite 1010
New York
New York 10001
All telephone, fax numbers and e-mail addresses remain the same.

MOTOROLA, INC. has changed its corporate name as follows:

MOTOROLA SOLUTIONS, INC.
5 Paragon Drive – Suite 200
Montvale, New Jersey 07645
All telephone, fax numbers and federal identification remain the same.
Contact: Marie Iorio, Contract Manager
Toll Free: 800 – 927-9626 Ext. 5762
Fax: 631-738-3928
E-Mail: Marie.Iorio@motorolasolutions.com

All other terms and conditions of the above-referenced contracts remain the same.

21350p210-T07kr (CNC, Newcastle, Motorola)

New York State Office Of General Services
 Procurement Services Group
 Corning Tower Building
 Empire State Plaza
 Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 27, 2011

GROUP: 77018
 Comprehensive Telecommunications
 Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

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Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
 (518) 474-6717
customer.services@ogs.ny.gov

Nfrastructure Technologies, Inc. – PT64287 – 03-18-2009 – 03-17-2024
 Mitel Networks, Inc. – PT64533 – Mitel Networks, Inc.- 05-04-2009 – 03-17-2024

SUBJECT: Update Product/Price Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Nfrastructure Technologies has requested and the State has approved the following additional Imperva products and services to the above-referenced contract PT64287:

MANUFACTURER	MANUFACTURER PART	DESCRIPTION
Imperva		
HA license for MX Management Server	HA-MXM-SL2	1-Year Premium Support
MX Management Server - Fault Tolerant Model	SS-MXM-FTL-SL2	1-Year Premium Support
G8 Web Application Firewall - Fault Tolerant Model	SS-WAF-G8G-FTL-SL2	1-Year Premium Support
G4 Web Application Firewall - Fault Tolerant Model	SS-WAF-G4G-FTL-SL2	1-Year Premium Support
G4 Web Application Firewall	SS-WAF-G4G-SL2	1-Year Premium Support

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

MITEL NETWORKS, INC. has requested and the State has approved the addition of new product lines, Mitel 5000 series and new technology for the Mitel 3300 Series telephones. These product lines have the capability of being a Digital Communication System or Voice over Internet Protocol Communication System. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
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PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 21, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

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karen.rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Altura Communications Solutions – PT64285 – 03-18-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024

SUBJECT:

Update Product/Price List (Altura Communications Solutions)
Update Product/Price List (Anixter, Inc.)
Update Product/Price and VAR Lists (Avaya, Inc.)
Update Product/Price List (Enterasys Networks)
Update Product/Price and VAR Lists (Hewlett-Packard Company)
Update Product/Price List (Layer 3 Technologies, Inc.)
Update Product/Price List (Mac Source Communications)
Update Product/Price List (Motorola, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALTURA COMMUNICATIONS SOLUTIONS has requested and the State has approved additional AVST CallXpress Messaging products to the above-referenced contract PY64285. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

ANIXTER, INC. requested and the State has approved the addition of new products and price increases on copper products which are already incorporated under contract PT64432 and based on MSRP price schedules submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other items and conditions of the original Contract Award Notification remain the same.

21350p208-T07kr (Altura, Anixter, Avaya, Enterasys, HP, Layer 3, MacSource, Motorola)

AVAYA, INC. has requested and the State has approved the addition of new products and product codes to the above-referenced contract PT64524. In addition, the value-added reseller list has been amended to reflect the addition of the following-named value-added resellers:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	NextiraOne., LLC DBA Black Box Network Services
Address:	122 E 42 nd Street Suite 630, New York, NY 10169
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	76-0534950
Contract Administrator Name:	Salvatore Barberi
Title:	New York Branch Manager
Telephone Number:	212-856-7333
E-mail:	Salvatore.barberi@blackbox-vs.com
FAX:	212-856-7333
Qualifying Criteria:	Certified by Avaya inc.
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Sound Telephone Corp.
Address:	PO Box 1241, Hopewell Junction, NY 12533
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	14-1819025
Contract Administrator Name:	Joseph A. Mandile
Title:	President
Telephone Number:	845-226-5665
E-mail:	SoundTelephone@aol.com
FAX:	845-226-1366
Qualifying Criteria:	Certified by Avaya inc.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

ENTERASYS NETWORKS requested and the State has approved the addition of new products and accessories to the area networking hardware and software category of the above-referenced contract PT64449. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved additional HP Tipping Point products, services and accessories to the existing Tipping Point product line as well as price reductions on many Tipping Point products and services. In addition, the following-named value-added reseller has been added to the above-referenced contract PT64530:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	World Wide Technology
Address:	60 Weldon Parkway St. Louis, MO 63043
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	43-1912895
Contract Administrator Name:	Paula Brewster
Title:	Alliance Manager
Telephone Number:	480-736-7301

E-mail:	Paula.Brewster@wwt.com
FAX:	480-736-1066
Qualifying Criteria:	Based on reseller application

CORRECTION OF FEDERAL IDENTIFICATION NUMBER:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CampbellNet Solutions
Address:	259 Village Landing Fairport, NY 14450
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	15-4440224
Contract Administrator Name:	Donald Campbell
Title:	President
Telephone Number:	585-377-8910
E-mail:	
FAX:	716-381-5969
Qualifying Criteria:	Based on reseller application

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

LAYER 3 TECHNOLOGIES, INC. has requested and the State has approved the addition of Allot Communications products to its existing product line as well as the addition of WatchGuard SSL security appliances to the above-referenced contract PT65090. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the addition of multiple products and accessories to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other items and conditions of the original Contract Award Notification remain the same.

MOTOROLA, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products and price reductions to the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other items and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 15, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: SMC Networks, Inc.
CONTRACT NO: PT64302

SUBJECT: Assignment of Contract

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
Effective June 10, 2011, the above-referenced contract PT64302 has been assigned as follows:

From: SMC Networks, Inc. – Federal ID#11-3399019
To: LG-Ericsson USA, Inc. – Federal ID# 27-0909607

The contact information for this newly assigned contract is as follows:
Amanda Frazier
LG-Ericsson USA, Inc.
Phone: 949-981-9836
Amanda.Frazier@lgericssonus.com

All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 26, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACTOR NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

Aruba Networks, Inc. – PT64433 – 04-15-2009- 03-17-2024
BN Systems, Inc. – PT64434 – 04-14-2009-03-17-2024
Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
Contemporary Computer Services, Inc. – PT65078 – 04-19-2010– 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
Nfrastructure Technologies, Inc. – PT64287 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
SMC Networks, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Speed Wire, Inc. – PT65102 – 04-19-2010 – 03-17-2024
Teltronics, Inc. – PT64538 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Aruba Networks, Inc.)
Update Product/Price List-Prevailing Wage Adjustments (BN Systems, Inc.)
Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price List (Contemporary Computer Services, Inc.)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (Nfrastructure Technologies, Inc.)
Update Product/Price List (Polycom, Inc.)
Update Product/Price List (SMC Networks, Inc.)
Update Product/Price List (Speed Wire, Inc.)
Update Product/Price List (Teltronics, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the addition of multiple accessory products and deletion of end-of-life products on the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

BN SYSTEMS, INC. has requested and the State has approved the addition of Cat 6A cable products, Bogen, Mid Atlantic, Polycom and Panasonic products to the above-referenced contract. In addition , the following Labor Rates have been updated on the above-referenced contract PT64434:

Project Mgt. \$106.40
Design \$106.40

<u>Technical Classifications</u>	<u>Master Technician</u>	<u>Technician</u>	<u>Installer</u>	<u>Cabler</u>
Region 1 (Hourly Rate)	\$64.45	\$56.08	\$47.34	\$40.15
Region 2 (Hourly Rate)		\$66.36	\$56.10	\$45.86
Region 3 (Hourly Rate)		\$91.32	\$67.62	\$59.20
<u>BN SYSTEMS, INC. CONTINUED</u>				
Region 4 (Hourly Rate)		<u>Technician</u>	<u>Installer</u>	<u>Cabler</u>
Region 5 (Hourly Rate)		\$137.05	\$95.17	\$76.72
		\$ 88.18	\$75.46	\$62.75

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

CISCO SYSTEMS, INC. has requested and the State has approved the 23 SKUS for former Tandberg products to the above-referenced contract PT64525. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

CONTEMPORARY COMPUTER SERVICES, INC. has requested and the State has approved the addition of Arista, Axis Communications and Microsemi PowerDsine products to Lot 3 Network Cable & Fiber Optics on the Above-referenced contract PT65078. . Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

IMMIX GROUP, INC. has requested and the State has approved both the addition and deletion of Riverbed Technologies products to the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

NFRASTRUCTURE TECHNOLOGIES, INC. requested and the State has approved additional new products and services offered by Arista Networks to the above-referenced contract PT64287. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products and price increases for products which are already incorporated under Contract PT64536 and based on MSRP price schedules submitted herewith. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

SMC NETWORKS, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products on the above-referenced contract PT64302. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

SPEED WIRE, INC. has requested and the State has approved the addition of BridgeWave wireless network products to the above-referenced contract PT64102. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

TELTRONICS, INC has requested and the State has approved has requested and the State has approved the addition of new products and price increases for products which are already incorporated under Contract PT64538 and based on MSRP price schedules submitted. All previously approved discounts for these products remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 12, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
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(518) 486-9298
Karen.Rogers@ogs.state.ny.gov

CONTRACTORS:
CONTRACT NOS
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.gov

Hewlett-Packard Company – PT64530 – 05-13-2009 -03-17-2024
MacSource Communications – PT64448 -04-10-2009 – 03-17-2024
NEC Corporation of American – PT64297 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/ Price List (Hewlett-Packard Company)
Update Product/Price List (MacSource Communications)
Update Product/Price List (NEC Corporation of America)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of HP Tipping Point Premium support products and services to the above-referenced contract PT64530. In addition, Hewlett-Packard has requested the deletion of numerous end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MacSOURCE COMMUNICATIONS has requested and the State has approved additional Avaya products for purposes of supporting its PBX equipment on the network on which the Avaya system resides. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

NEC CORPORATION of AMERICA has requested and the State has approved the addition of NEC Carrier Solutions products to its Area Networking Hardware and Software award. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 25, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.ny.gov

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

DataCom Systems, Inc. – PT64527 – 05-12-2009 – 03-17-2024
F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024
Fronrunner Network Systems Corp. – PT64268 – 03-18-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024

SUBJECT: Update Value-Added Reseller List (DataCom Systems, Inc.)
Update Value-Added Reseller List (F5 Networks, Inc.)
Update Product/Price List (Fronrunner Network Systems Corp.)
Update Value-Added Reseller List (Juniper Networks, Inc.)
Update Product/Price List (NEC Corporation of America, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

DATACOM SYSTEMS, INC. has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract PT64527:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Dimension Data One Penn Plaza – Suite 1600 New York, NY 10119 Contact: Scott Macfee, VP Procurement & Logistics scott.macfee@us.didata.com	704-973-2018 704-464-3953 (Fax)	13-2554344

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Integrated Communication Networks 2024 West Henrietta Road – Building 3A Rochester, NY 14623 Contact: James Maloney	585-427-2677 585-427-2677 (Fax) jim@icnystems.com	16-1371485

QoS Networking, Inc. SB 5 Southside Drive 11-284 Clifton Park, NY 12065 Contact: Brad Wilson, President/CEO	518-461-7752 518-373-1217 (Fax) Bradley.wilson@qosnetworking.com	51-0611405
Stellar Services 57 W. 38 th Street - 11 th Floor New York, NY 10018 Contact: Han Lim, VP-Operations	212-432-2848 212-432-2846 (Fax) hlim@stellar4.com	11-3189413
World Wide Technology, Inc. MBE 60 Weldon Parkway St. Louis, MO 63043 Contact: Beth Murphy, Sales Operations Mgr.	314-919-1593 314-919-1550 (Fax) beth.murphy@wwt.com	43-1912895

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

F5 NETWORKS, INC has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract PT64450:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Dimension Data North America, Inc. One Penn Plaza – Suite 1600 New York, NY 10119 Contact: Duncan Schechter, Client Director	212-602-1229 212-602-0105 (Fax) Duncan.schechter@us.didata.com	13-2554344
ePlus Technology, Inc. One Penn Plaza – Suite 600 New York, NY 10119 Contact: Brad Adragna, SLEF Acct. Mgr.	631-478-6526 631-478-6626 (Fax) badragna@eplus.com	54-1904151

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

FRONTRUNNER NETWORK SYSTEMS CORP. has requested and the State has approved the addition of new products to the price list on the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the following additions and deletions to its value-added reseller list on the above-referenced contract PT64531:

ADDITIONS:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CSDNet 874 Montauk Highway Bayport, NY 11705	631-924-7474 631-924-7475 (Fax)	11-3410788
Dox Electronics, Inc. WBE 105 College Avenue Rochester, NY 14607 Contact: Ken Michael, VP	585-473-7766 585-473-7323 (Fax) kenm@doxnet.com	16-1252404

Interface Cable Assemblies and Services Corporation (ICAS) 42-19 23 rd Avenue Long Island City, NY 11105 Contact: Yasha Katz	718-278-1100 Ext. 12 585-473-7323 (Fax) ykatz@icascorp.com	11-2590354
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DELETIONS:

Vendor Professional Inter-Networking Group LLC
42 West 38th Street - Suite 1201
New York, NY 10018

VocalNet
1159 Pittsford-Victor Road
Building 5, Suite 140
Pittsford, NY 14534
VocalNet

E-MAIL ADDRESS CHANGE:

Annese & Associates WBE 39 Old Route 146 Clifton Park, NY 12065 Contact: Joseph Lore	315-457-4333 315-453-4575 (Fax) sales@annese.com	16-0984328
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Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

NEC CORPORATION OF AMERICA, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products to Lots 1 and 2 on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 5, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Mibar Marketing Corp. d/b/a CT Networks – PT64442 – 04-06-2009 – 03-17-2024
Graybar Electric Co., Inc. – PT64272 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
MacSource Communications – PT64448 04-10-2009 – 03-17-2024
McAfee, Inc. – PT65091 – 01-24-11 – 03-17-2024
Mitel Networks, Inc. – PT64533 – 05-04-2009 – 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024
Shoretel – PT65101 – 04-19-2010 – 03-17-2024

SUBJECT: Update Product/Price (Mibar Marketing Corp d/b/a CT Networks)
Update Value-Added Reseller List (Graybar Electric Co., Inc.)
Update VAR List (Hewlett-Packard Company)
Update Product/Price List (MacSource Communications)
Update VAR List (McAfee, Inc.)
Update Product/Price and VAR Lists (Mitel Networks, Inc.)
Update Product-Price List (Motorola, Inc.)
Update VAR List (Shoretel)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MIBAR MARKETING CORP. d/b/a CT Networks has requested and the State has approved the addition of two (2) NEC Solutions IP Telephony Univerge 360 SV 8000 Series telephone systems (Univerge SV8100 and SV8300 Communications Servers with related IP./Digital terminals and peripheral equipment) to the above-referenced contract PT64442. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

GRAYBAR ELECTRIC CO., INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64272:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CNC-Microtech	518-862-9121	14-1758220
19 Walker Way	518-862-9130 (Fax)	
Albany, NY 12205		
Contact: Dave Rusilas, President	David.Rusilas@controlnetwork.com	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of the following-named value-added resellers to the above-referenced contract PT64530:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
PacketLogix Inc.	617-283-6591	06-1699295
140 Lincoln Avenue	253-484-8710 (Fax)	
Barrington, RI 02806		
Contact: Jennifer Boylan, Direction of Operations	Jennifer@packetLogix.com	
The Ergonomic Group WBE/SB	518-746-7777	11-2685111
609-3 Cantiague Rock Road	518-746-4293 (Fax)	
Westbury, NY 11590-1721		
Contact: Ronny Subarsky, Sales Mgr.	Ronny.Subarsky@ergogroup.co,	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

MAC SOURCE COMMUNICATIONS, INC. has requested and the State has approved the addition of multiple new products to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

McAFEE, INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT65091:

Value Added Reseller/Distributor Information		UPSTATE & NYC
Company Name:	CDW Government LLC	
Address:	230 N. Milwaukee Ave. Vernon Hills, IL 60061	
Federal ID #:	36-4230110	
Contract Administrator Name:	Yolanda Blomquist	
Title:	Deputy Program Manager	
Telephone Number:	(312) 705-1880	
E-mail:	yaguilar@cdw.com	
FAX:	(312) 705-4680	
Reseller Qualifying Criteria:		

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

MITEL NETWORKS, INC. has requested and the State has approved the addition of multiple new products and deletion of end-of-life products to the above-referenced contract PT64533, as well as the addition of the following-named value added resellers:

Value Added Reseller/Distributor Information	
Company Name:	Frontier Communications
Address:	39 Public Square Wilkes-Barre, PA 18701
Federal ID #:	26-2627400
Contract Administrator Name:	Dave Grevera
Title:	Director of Operations
Telephone Number:	570-208-5034
E-mail:	dave.grevera@ftr.com
FAX:	570-208-5034
Reseller Qualifying Criteria:	Mitel authorized Reseller
Value Added Reseller/Distributor Information	
(2) Company Name:	Business Electronics, Inc.
Address:	1701 Highland Ave., Rt. 10 Cheshire, CT 06410
Federal ID #:	060937256
Contract Administrator Name:	Richard Bartoli
Title:	VP, General Manager
Telephone Number:	203-271-5237 or 1-800-444-7372 x 1371
E-mail:	Rich.bartoli@beiinc.com
FAX:	203-271-3616
Reseller Qualifying Criteria:	Mitel Reseller

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

MOTOROLA, INC. has requested and the State has approved the addition of outdoor wireless networking products to the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

SHORETEL has requested and the State has approved the addition of the following-named value-added resellers to the Above-referenced contract PT65101:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Fidelis Technologies, LLC 240 West 35 th Street, Sixth Floor New York, NY 10001 Contact: Suchaily Perez, Procurement	212-616-7822 212-616-7850 (Fax) Sperez@fidelis.com	11-3665774
Annese & Associates WBE 4781 State Route 5W Herkimer, NY 13350 Contact: Joe LoRe, CFO	215-457-4333 315-453-4575 (Fax) jlore@annese.com	16-0984328

SHORETEL-CONTINUED

Hilltop Technologies, LLC **WBE-SB**
PO Box 156,
11 Kenny Roberts Memorial Dr.
Suffield, CT 06078

860-903-0212
860-903-0234 (Fax)

06-1536085

Contact: Owen Wilson, Chief Sales Officers owilson@hilltoptech.com

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 29, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

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(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Extreme Networks, Inc. – PT64437 – 03-30-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Siemens Enterprise Communications, Inc. – PT64301 – 03-20-2009- 03-17-2024
SMC Networks, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Washington Computer Services, Inc.- PT64308 – 03-18-2009 – 03-17-2024

SUBJECT: Update VAR List (Extreme Networks, Inc.)
Update Product/Price and VAR Lists (Hewlett-Packard Company)
Update VAR List (Immix Group, Inc.)
Update Product/Price List (Juniper Networks, Inc.)
Update Product/Price List (Meru Networks, Inc.)
Update Product/Price List (Motorola, Inc.)
Update Product/Price (Polycom, Inc.)
Update Product/Price List (Siemens Enterprise Communications Inc.)
Update Product/Price and VAR Lists (SMC Networks, Inc.)
Update Product/Price List (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

EXTREME NETWORKS, INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64437:

Extreme Networks, Inc. Continued

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
DJJ Technologies 3116 Expressway Drive South Islandia, NY 11749 Contact: Ed Dolan, Executive VP	631-787-5010 631-787-5011 (Fax) edolan@djjtechnologies.com	11-3133111

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products to the above-referenced contract PT64530 and has amended its value-added reseller list with the following new contact information:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Custom Computer Specialists 70 Suffolk Court Hauppauge, NY 11788 Contact: Peter Hazen, Sales	800-598-8989 800-986-5518 (Fax) phazen@customonline.com	11-2497640
ePlus Technology, Inc. One Penn Plaza 6 th Floor New York, NY 10119 Contact: Vince Brewer, Sales Director	631-664-4490 212-401-5128 (Fax) vbrewer@eplus.com	54-1904151

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

IMMIX GROUP, INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT65085:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Nexus Consortium 1933 Highway 35 #356 Wall, NJ 07719 Contact: George Riesco, Principal	732-643-1700 732-643-1422 (Fax) George@nexusnet.com	54-1756965

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products to the above-referenced contract PT64531. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MERU NETWORKS, INC. has requested and the State has approved the addition of Spectrum Manager products manufactured by Meru Networks to the above-referenced contract PT64441 as well as expanding its support offerings to include two lower cost options: Controller Only and Software only. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MOTOROLA, INC. has requested and the State has approved the addition of multiple updated products to its existing product line as well as the deletion of multiple obsolete and end-of-life products to the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of obsolete products and MSRP price increases and decreases on the above –referenced contract PT64536.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

SIEMENS ENTERPRISE COMMUNICATIONS, INC. has requested and the State has approved the additions of parts to its existing product line. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

SMC NETWORKS, INC. has requested and the State has approved the addition of miscellaneous new products, deletion of obsolete products and price decreases on the above-referenced contract PT64302 as well as the addition of the following-named value-added reseller:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
GSS Infotech	585-247-0150	72-1563114
1762 Central Avenue	585-247-0287 (Fax)	
Albany, NY 12205		
Contact: Derek Taylor, Manager	dtaylor@atecgroup.com	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the addition of Meraki line of cloud enabled network equipment to its networking hardware and software award on the above-referenced contract PT64308. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 23, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 26, 2009 – March 17, 2024
May 11, 2009 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Alcatel-Lucent USA Inc.
F5 Networks

CONTRACT NO: PT64249, PT64450

SUBJECT: Update Price and VAR Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Alcatel-Lucent USA Inc. has requested and the State has approved the update to its product/price list as well as the following addition and contact updates to the value-added reseller list.

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Affinity Enterprises
Address:	116 East Ave. Saratoga Springs, NY 12866
Minority/Women-Owned or Small Business Indicate M, W or S	MW
Federal ID #:	11-3738361
Contract Administrator Name:	Peg Hylant
Title:	President
Telephone Number:	(518) 693-6344
E-mail:	phylant@affinityenterprises.net
FAX:	(518) 461-3964
Qualifying Criteria:	Type 2 (Lots 1 & 2)

F5 Networks has requested and the State has approved the update to its product/price list.

Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated price and value-added reseller list.

All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 17, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
June 3, 2009 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Cisco Systems, Inc.
CONTRACT NO: PT64525

SUBJECT: Update VAR Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of the following value-added reseller list on the above-referenced contract PT64525:

NAME	TELEPHONE	FEDERAL ID#
Audio Visual Sales & Service, Inc. 2601 Curry Road Schenectady, NY 12303 Contact: Glenn E. Lupien Secretary/Treasurer - GM	(518) 688-0640 (877) 280-0874 Toll free (518) 688-0634 Fax glupien@avssi.com	141702040
Audio-Video Corporation 213 Broadway Albany, NY 12204 Contact: Andrew D'Agostino Video Conferencing Specialist	(518) 449-7213 (518) 449-1205 Fax vtcsales@audiovideocorp.com	141426006
City Information Services, Inc. 1 Gatehall Drive, Suite P6 Parsippany, NJ 07054 Contact: Don Sommer VP of Operations	(973) 585-3000 (877) 424-8947 Toll Free (973) 267-9385 Fax dsommer@cityis.com	202788939
York Telecom Corporation 81 Corbett Way Eatontown NJ 07724 Contact: Scott Andrus	(732) 413-6000 (866) 836-8463 Toll free (732) 791-4032 Fax sandrus@yorktel.com	222624906

21350p200-T07 (Cisco Systems, Inc.)

Director of Commercial Sales

Solutionz Videoconferencing, Inc.
901 Bringham Avenue
Los Angeles, CA 90049
Contact: Matt Drouhard
Office Manager

(310) 571-1207
(888) 815-6128 Toll free
(310) 943-2388 Fax

mdrouhard@solutionzinc.com

383645853

AT&T Corporation
1205 Troy Schenectady Road
Latham, New York 12110
Contact: Laura Edlund
Sales Manager

518.437.3286
518.437.3245 Fax

l2512@att.com

13-4924710

Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list.

All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 10, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Altura Communications Solutions – PT64285 – 03-18-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31- 2009 – 03-17-2024
Aruba Networks, Inc. – PT64433 – 04-15-2009 – 03-17-2024
Eureka Telecom d/b/a ARC Networks – PT64466 – 05-13-2009- 03-17-2024
F5 Networks, Inc. – PT64450 – 05-11-2009 – 03-17-2024
New England Systems & Software – PT64443 – 04-06-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Altura Communications Solutions)
Update Product/Price & VAR Lists (Anixter, Inc.)
Update Product/Price & VAR Lists (Aruba Networks, Inc.)
Update VAR List (Eureka Telecom d/b/a ARC Networks)
Update VAR List (F5 Networks, Inc.)
Update Product/Price List (New England Systems & Software)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALTURA COMMUNICATIONS SOLUTIONS has requested and the State has approved the addition of updated AVST and Commview products to the existing product line on the above-referenced contract PT64285. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

ANIXTER, INC. has requested and the State has approved the addition of multiple new products, and deletion of obsolete products on the above-referenced contract PT64432 as well as the addition of the following named value added reseller:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Digital Surveillance Solutions, Inc 2727 Broadway Street Buffalo, NY 14271 Contact: Mike Blumensen, President	716-597-0369 716-597-0389 (Fax) mikeb@dssvideo.com	20-0886315

Comprehensive Telecommunications Equipment and Solutions

ANIXTER-CONTINUED

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

ARUBA NETWORKS, INC. has requested and the State has approved the addition of support product offerings, deletion of end-of-life products and the addition of the following named value-added reseller to the above-referenced contract PT64433:

NAME	TELEPHONE	FEDERAL ID#
Let's Think Wireless 30 Chapin Rd – Unit 1209 Pine Brook, NJ 07058	973-882-9204 973-882-4563 (Fax)	35-2226793

Contact: Richard Adams, Senior Acct Mgr radams@ltw.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

EUREKA TELECOM d/b/a/ ARC Networks has requested and the State has approved the addition of the following named value-added reseller to the above-referenced contract PT64466:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	GM Data Communications, Inc.
Address:	48 Woodbine Ct. Floral Park, NY 11001
Minority/Women Owned or Small Business Indicate M , W or S	n/a
Federal ID #:	20-268886
Contract Administrator Name:	Michael Portoghese
Title:	President
Telephone Number:	516-302-0009
E-mail:	mportoghese@gmdatacom.com
FAX:	866-524-8106
Qualifying Criteria:	
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Media Connect. LLC
Address:	296 Sayville Road Mineola, NY 11501
Minority/Women-Owned or Small Business Indicate M, W or S	n/a
Federal ID #:	11-3760049
Contract Administrator Name:	Ismael Dalipi
Title:	Owner
Telephone Number:	516-741-2019
E-mail:	idalipi@mediacconnectllc.com
FAX:	516-203-7576
Qualifying Criteria:	

Comprehensive Telecommunications Equipment and Solutions

EUREKA TELECOM d/b/a ARC Network – Continued

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Advanced Communications & Cabling, Inc.
Address:	P.O. Box 672 Marlboro, NY 12542
Minority/Women-Owned or Small Business Indicate M, W or S	n/a
Federal ID #:	14-1823637
Contract Administrator Name:	Alan Kozlowski
Title:	President
Telephone Number:	845-236-3938
E-mail:	ajkadvanced@aol.com
FAX:	845-236-6611
Qualifying Criteria:	

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Solar Communication Inc.
Address:	P.O. Box 140283 Howard Beach, NY 11414
Minority/Women-Owned or Small Business Indicate M, W or S	n/a
Federal ID #:	84-1687720
Contract Administrator Name:	Robert Baumann
Title:	President
Telephone Number:	917-418-0721
E-mail:	ubbaumann@yahoo.com
FAX:	347-233-4088
Qualifying Criteria:	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

F5 NETWORKS, INC. has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Vandis, Inc.
Address:	1 Albertson Avenue Albertson, NY 11507
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	11-2650266
Contract Administrator Name:	Andrew Segal
Title:	Account Manager
Telephone Number:	516-626-2100
E-mail:	asegal@vandis.com
FAX:	516-626-9003
Qualifying Criteria:	F5 Partner

Comprehensive Telecommunications Equipment and Solutions

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	CDW Government LLC
Address:	230 N. Milwaukee Avenue
	Vernon Hills, IL 60061
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	36-4230110
Contract Administrator Name:	Yolanda Blomquist
Title:	Deputy Program Manager
Telephone Number:	312-705-1880
E-mail:	yolanda.blomquist@cdw.com
FAX:	312-705-4680
Qualifying Criteria:	F5 Partner
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Annese & Associates
Address:	39 Old Rte 146
	Clifton Park, NY 12065
Minority/Women-Owned or Small Business Indicate M, W or S	WBE
Federal ID #:	16-0984328
Contract Administrator Name:	Joe LoRe
Title:	CFO
Telephone Number:	518-371-9000
E-mail:	sales@annese.com
FAX:	518-383-2530
Qualifying Criteria:	F5 Partner
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Continental Resources
Address:	175 Middlesex Turnpike
	Bedford, MA 01730
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	04-2297141
Contract Administrator Name:	Robert Scott Bartolomeo
Title:	Account Manager
Telephone Number:	212-695-3206 x3232
E-mail:	rbartolomeo@conres.com
FAX:	781-273-7351
Qualifying Criteria:	F5 Partner
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	GTSI Corp
Address:	3901 Stonecroft Boulevard
	Chantilly, VA 20151
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	54-1248422
Contract Administrator Name:	Sally Cook
Title:	Director Contract Management

Comprehensive Telecommunications Equipment and Solutions

Telephone Number:	703-502-2155
E-mail:	Sally.cook@gtsi.com
FAX:	703-885-4496
Qualifying Criteria:	F5 Partner

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	nfrastructure technologies
Address:	5 Enterprise Avenue Clifton Park, NY 12065
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	22-3771456
Contract Administrator Name:	Michael Halpern
Title:	Sales Manager
Telephone Number:	518-928-0235
E-mail:	michael.halpern@nfrastructure.com
FAX:	518-664-5731
Qualifying Criteria:	F5 Partner

CORRECTED INFORMATION:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Agilysys, Inc.
Address:	Five Pen Plaza New York, NY 10001
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	34-0907152
Contract Administrator Name:	Dave Peterson
Title:	Account Manager
Telephone Number:	917-929-3365
E-mail:	dave.peterson@agilysys.com
FAX:	917-591-7575
Qualifying Criteria:	F5 Partner

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

NEW ENGLAND SYSTEMS & SOFTWARE has requested and the State has approved the addition of new products, deletion of obsolete products, and MSRP increases and decreases on the above-referenced contract PT64443. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 1, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Graybar Electric Co., Inc
CONTRACT NO: PT64272

SUBJECT: Update Product/Price and Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

GRAYBAR ELECTRIC CO., INC. has requested and the State has approved the addition of multiple new products to its product/price list on the above-referenced contract PT64272 and added the following named-value added reseller:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID</u>
Red River Computer Company 21 Water Street, Suite 500 Claremont, NH 03743 Contact: Jim Connal VP of ContractsAnd Compliance	703-753-6789 603-448-8844 (Fax) jim.connal@redriver.com	02-0483341

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated value-added reseller list. All other terms and conditions of the original contract award notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: February 28, 2011

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Foundry Networks, Inc. – PT64267 – 03-18-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

SUBJECT: Update Product/Price List – (Enterasys Networks)
Update Product/Price and VAR Lists (Foundry Networks, Inc.)

LL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ENTERASYS NETWORKS has requested and the State has approved the addition of new products and the deletion of obsolete products to the product/price list on the above-referenced contract PT64449. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

FOUNDRY NETWORKS, INC. requested and the State has approved the addition of new parts, making corrections to existing parts as well as reinserting missing parts from the product/price list on the above-referenced contract, PT64267. In addition, the following amendments to Foundry Networks value-added reseller list have also been approved:

ADDITION OF RESELLER:

NAME

Network Outsource, Inc.
135 Denton Avenue
New Hyde Park, NY 11040

TELEPHONE

516-488-5888
516-488-6530 (Fax)

FEDERAL ID#

11-3582091

Contact: Howie Weinstein, Marketing Mgr hweinstein@networkoutsource.com

CHANGE OF CORPORATE ADDRESS OF FOUNDRY NETWORKS TO:

130 Holger Way
San Jose, CA 95134

All contact information including telephone, fax and e-mail addresses remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the contract award notification for a link to the updated VAR list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: February 14, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS:

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
Nfrastructure Technologies, Inc. – PT64287 – 03-18-2009 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Ronco Communications & Electronics – PT65100 – 04-19-2009 – 03-17-2024
Ruggedcom, Inc. – PT64444 – 04-06-2009 – 03-17-2024
Tele Data Com, Inc. – PT64306 – 03-18-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024
Working Knowledge – PT64309 -03-18-2009 -03-17-2024

SUBJECT: Update Product/Price List (Hewlett-Packard Company)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (NEC Corporation of America)
Update Product/Price List (Nfrastructure Technologies, Inc.)
Update Product/Price and VAR Lists (Polycom, Inc.)
Update Product/Price & VAR List (Ronco Communications & Electronics)
Update Product/Price List (Ruggedcom, Inc.)
Update Product/Price List (Tele Data Com, Inc. –Prevailing Wage Adjustments)
Update Product/Price List (Washington Computer Services, Inc.)
Update VAR List (Working Knowledge)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of obsolete products as well as MSRP price increases and decreases. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

IMMIX GROUP, INC. has requested and the State has approved the addition of new products to its existing Riverbed Technology product line on the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

NEC CORPORATION OF AMERICA has requested and the State has approved the addition of multiple newly-updated products to its product/price list on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

NFRASTRUCTURE TECHNOLOGIES, INC. has requested and the State has approved additional Siemon Cat 7 products as well as new products and services offered by Cymphonix, Imperva and Adtran to the above-referenced contract PT64287. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP increases and decreases, as well as the addition of the following named value-added reseller to the above-reference contract PT64536:

Value Added Reseller/Distributor Information	
Company Name:	Stereo Advantage
Address:	5155 Main Street Williamsville, New York 14221
Federal ID #:	161470635
Contract Administrator Name:	Ron Bellus
Title:	COO
Telephone Number:	716-204-7884
E-mail:	ron@theadvantage.com
FAX:	716-632-8967
Reseller Qualifying Criteria:	Polycom Authorized

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

RONCO COMMUNICATIONS & ELECTRONICS has requested and the State has approved the addition of server hardware to support system applications, addition of PBX Management software items and Sip licenses to provide additional features to existing and new systems to the above-referenced contract PT65100. In addition, the following named Subcontractor has been added to its VAR list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Cable Systems, Inc.
Address:	PO Box 26 Macedon Macedon, NY 14502
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	16-1360740
Contract Administrator Name:	David Lanni
Title:	President
Telephone Number:	315 986 4823
E-mail:	csi@cablesysinc.com
FAX:	315 986 7352
Qualifying Criteria:	Sub-Contractor

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

RUGGEDCOM, INC. has requested and the State has approved the addition of multiple Rugged Ethernet switches with fiber uplink ports and fiber optics and has also requested the deletion of many obsolete products on the product/price list of the above-referenced contract PT64444. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

TELE DATA COM INC. requested and the State has approved the following prevailing wage increase pursuant to the NYS Department of Labor increases published on July 1, 2010 on the above-referenced contract PT64306:

2010-2011 Prevailing Wage For Electrician – From \$43.20 in 2007 to \$48.68 in 2010

2010-2011 Prevailing Wage For Hourly Rate – From \$75.00 to \$84.50

This translates to a 12.7% prevailing wage increase following Award in March, 2009.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the addition of four (4) Qualys products to the existing product line for Lot 2, Area Networking Hardware and Software, on its product/price list for the above –referenced contract, PT 64308. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

WORKING KNOWLEDGE has requested and the State has approved the following amendments to the value-added reseller list on the above-referenced contract PT64309:

RESELLER REMOVED:

Capstream Technologies
16 Main Street
Salamanca, N.Y. 14479

NEW RESELLER

Name

Shatter I. T. LLC SB
10 Lafayette Square – 3rd Floor
Buffalo, NY 14210

Contact: Suzanne C. Furlani, COO

Telephone

716-852-5872 Ext. 700
716-200-1941 (Fax)

sfurlani@shatterit.com

Federal ID#

16-1612770

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: February 3, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Aruba Networks, Inc – PT64433 – 04-15-2009-03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Eureka Telecom d/b/a ARC Networks – PT64466- 05-13-2009 – 03-17-2024
Fronrunner Network Systems Corp – PT64268 – 03-18-2009 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024

SUBJECT: Update Value-Added Reseller List (Aruba Networks, Inc.)
Update Product/ Price and VAR List (Avaya, Inc.)
Update Value-Added Reseller List (Eureka Telecom d/b/a ARC Networks)
Update Product/Price List (Fronrunner Network Systems Corp.)
Update Product/Price (Mac Source Communications)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the following amendments to the value-added reseller list on the above-referenced contract PT64433:

ADDITION

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CampbellNet Solutions 259 Fairport Village Landing Fairport, NY 14450 Contact: Donald G. Campbell, Owner	585-377-8910 800-948-6599 (Fax) don_campbell@campbellnetsolutions.com	01-0686643

CHANGE OF CONTACT INFORMATION:

Verizon Network Integration Corp. 14 Corporate Woods Blvd. Albany, NY 12211 Contact: Kathleen A. M. Metzger Manager, Contract Management	518-426-2157 518-689-5665 (Fax) Kathleen.a.metzer@verizonbusiness.com	23-2743964
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Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

AVAYA, INC. has requested and the State has approved the addition of new product codes to its product/price list as well as the following amendments to the value-added reseller list on the above-referenced contract PT64524:

ADDITION:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Dyntek 12 Metro Park Road – Suite206 Albany, NY 12205 Contact: Joseph Rubino, Director of Sales	518-207-3407 518-207-3438 (Fax) Joe.rubino@dyntek.com	13-4067484

CORPORATE NAME CLARIFICATION

AT&T CORP.
1205 Troy-Schenectady Road
Latham, NY 12210

REMOVE

Trightec
32 Tarragon Terrace
Clifton Park, NY 12065

REMOVE

Annese & Associates, Inc. WMBE
4781 State Route 5
Herkimer, NY 13350

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

EUREKA TELECOM d/b/a ARC NETWORKS has requested and the State has approved the addition of the following-named value added reseller to the above-referenced contract PT64466:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Long Island Fiber Exchange, Inc. 120 Lake Avenue South, Suite 15 Nesconset, NY 11767 Contact: Kurt Berlinghof	631-780-6783 631-780-6786 (Fax) kberlinghof@longislandfiber.com	11-3493314

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

FRONTRUNNER NETWORK SYSTEMS CORP. has requested and the State has approved the addition of Emerson data center solutions products to the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the addition of new products, including Palo Alto Networks product line, to the above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification (CAN) remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 28, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 20, 2009 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Siemens Communications, Inc
CONTRACT NO: PT64301

SUBJECT: Assignment of Contract

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
Effective January 11, 2011, the above-referenced contract has been assigned as follows:

From: Siemens Communications, Inc. – Federal ID#52-2122392
To: Siemens Enterprise Communications, Inc. – Federal ID#26-2722137

The contact information for this newly assigned contract is as follows:

Siemens Enterprise Communications, Inc.
1001 Yamato Road
Boca Raton, FL 33431
703-262-2000
703-262-3055 (Fax)
Contact: V. Frederick Wilkerson, Director Business Administration Vernon.wilkerson@siemens-enterprise.com

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 28, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Tandberg LLC
CONTRACT NO: PT64304

SUBJECT: TERMINATION OF CONTRACT

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TANDBERG, LLC has requested and the State has approved the termination of New York Comprehensive Telecommunication Equipment and Solutions Award 21350, Contract No. PT64304 effective January 31, 2011.

TANDBERG, LLC was acquired by **CISCO SYSTEMS, INC.** in 2010. CISCO SYSTEMS, INC. has added all Tandberg LLC products to its GSA schedule. CISCO SYSTEMS, INC. will honor all New York State contractual commitments related to purchase made for Tandberg products via Group 77018 Award 21350 contract PT64525 with regard to maintenance through March 17, 2024.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 25, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Cisco Systems, Inc. – PT64525 – 06-03-2009 – 03-17-2024
JKV Communications – PT64292 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price List (JKV Communications, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products and MSRP increases and decreases to the above-referenced contract PT64525. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

JKV COMMUNICATIONS, INC. has requested and the State has approved the addition of Gigabeam wireless fiber product line to its product/price list on the above-referenced contract PT64292. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 24, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTOR:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

American Data Tel, Inc – PT64251 – 03-18-2009-03-17-2024
Telephone Communication Installation Corp – PT65105 – 04-19-2010-03-17-2024

SUBJECT: Contractor Address Changes

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

AMERICAN DATATEL, INC. has changed its corporate office address as follows:

501 West Main Street, Suite B
Patchogue, N.Y. 11772

All telephone, fax numbers and e-mail addresses remain the same.

TELEPHONE COMMUNICATION INSTALLATION CORP. has changed its corporate office address as follows:

35-A West Jefryn Blvd.
Deer Park, NY 11729

All telephone and e-mail addresses remain the same.
New fax number is 631-242-6469.

All other terms and conditions of each of the above-referenced contracts remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 21, 2011

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 30, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Motorola, Inc
CONTRACT NO: PT64534

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MOTOROLA, INC. has requested and the State has approved the addition of new products, deletion of obsolete products and MSRP price increases and decreases on the above-referenced contract PT64534.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 29, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Aruba Networks, Inc. – PT64433 – 04-15-2009-03-17-2024
Communications Supply Corp – PT65077 – 03-15-2010-03-17-2024
Extreme Networks, Inc. – PT64437 – 03-30-2009- 03-17-2024
Frontrunner Network Systems Corp – PT64268 – 03-18-2009- 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009-03-17-2024
Meru Networks, Inc. – PT64441 – 04-16-2009 – 03-17-2024
Nice Systems, Inc. – PT65096 – 03-25-2010 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List – (Aruba Networks, Inc.)
Update Product/Price List – (Communications Supply Corp.)
Update Product/Price and VAR Lists – (Extreme Networks, Inc.)
Update Product/Price List – (Frontrunner Network Systems Corp.)
Update Product/Price and VAR Lists – (Hewlett-Packard Company)
Update Product/Price and VAR Lists – (Meru Networks, Inc.)
Update VAR List – (Nice Systems, Inc.)
Update Product/Price List– (Polycom, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the addition of new products and deletion of obsolete products on the above-referenced contract PT64433. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

COMMUNICATIONS SUPPLY CORP has requested and the State has approved the addition of new products, deletion of obsolete products and MSRP price increases and decreases on the above-referenced contract PT65077. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

EXTREME NETWORKS, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products from the above-referenced contract PT64437, together with the addition of the following-named value added reseller:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
VocalNet, Inc. 1159 Pittsford-Victor Road Ste 140 Pittsford, NY 14534	585-419-8265 585-264-9434 (Fax)	27-0085372

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of multiple new products to the above-referenced contract PT64530 , including many of those products that were formerly found on the 3Com Corporation price/product list recently assigned to the Hewlett-Packard Company. In addition, the following resellers have been added to this contract as follows:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CampbellNet Solutions 259 Village Landing Fairport, NY 14450 Contact: Donald Campbell, President	585-377-8910 716-381-5969 (Fax) don_campbell@cambellnetsolutions.com	15-4440224
New England Systems & Software 33 Holly Lane Lake George, NY 12845 Contact: Brian T. Hogan, President	518-377-4057 518-377-3673 (Fax) mdurkee@NSSNetworks.com	14-1662031
KMQ Enterprises, Inc d/b/a Tailwind Associates 1462 Erie Blvd #7 Schenectady, NY 12305 Contact: Renee Roth-O'Neil, Director	800-724-8871 518-579-3021(Fax) rroneil@tailwindassoc.com	14-1770964
GovConnection 730 Milford Rd Merrimack, NH 03054 Contact: Nancy Lavoie, Contract Manager	603-683-2494 603-683-1215 (Fax) nlavoie@govconnection.com	02-0497006
ePlus Technology, Inc. 469 7 th Avenue 5 th Floor New York, NY 10018 Contact: George Pashardis	212-401-5028 212-401-5128 (Fax) gpashardis@eplus.com	54-1904151

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

MERU NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of obsolete products, significantly increased NYS discounts in both Category A, Hardware, and Category C, Support The following value-added resellers have also been added to the above-referenced contract PT64441:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Hi-Link Computer Corp. 76 Progress Dr. Stamford, CT. 06902 Contact: Jim Gartner, Marketing/Sales Mgr.	203-388-7100 Ext. 7114 203-975-9164 (Fax) jgartner@hi-link.com	22-3048815

MERU NETWORKS, INC. CONTINUED

ATS CONSULTING Group Corp. 3159 Winton Rd South – STE 200 Rochester, NY 14623 Contact: Daniel J. Garrett, Owner	585-475-0605 585-475-0607 (Fax) dgarrett@atsconsultingcorp.com	59-3800511
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Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

NICE SYSTEMS, INC. has requested and the State has approved the following value-added resellers to the above-referenced contract PT65096:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Business Electronics, Inc. 1701 Highland Ave – Rt. 10 Cheshire, CT 06410 Contact: Richard Bartoli, VP General Mgr.	800-444-7372 203-271-3616 (Fax) Rich.Bartoli@beiinc.com	06-0937256
Wilmac Company 73 State Street Rochester, NY 14614 Contact: William G. McDonnell, Jr., President	800-836-1160 Ext. 210 585-454-3592 (Fax) bmcdonnell@wilmacco.com	16-0875039

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products and MSRP pricing increases and decreases on the above-referenced contract PT64536. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 26, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 25, 2010 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: MRV Communications, Inc.
CONTRACT NO: PT65092

SUBJECT: Change of Corporate Address and Contact Information

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
MRV COMMUNICATIONS, INC. has changed its corporate address and contact information as follows:
300 Apollo Drive
Chelmsford, MA 01824
Telephone: 800-447-5592
Fax: 800-303-5073
New Contact: John CaraDonna
Regional Sales Manager – Northeast
Telephone: 603-765-4221
Fax: 603-386-6339
E-Mail: jcaradonna@mrv.com

All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 10, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009-03-17-2024
NCD Communications, Inc. – PT65093 – 04-19-2010 – 03-17-2024
Tandberg, LLC – PT64304 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price and VAR List – (Avaya, Inc.)
Update Product/Price and VAR List – (Hewlett-Packard Company)
Update Product/Price List – (NCD Communications, Inc.)
Update Product/Price List – (Tandberg LLC)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

AVAYA, INC. has requested and the State has approved the deletion of multiple products from its product/price list on the above –referenced contract PT64524 as well as the addition of the following-named value-added resellers:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
All-Mode Communications, Inc. 1725 Dryden Road Freeville, NY 13068 Contact: Tim Kuney, Sales Engineer	607-347-4164 607-347-6728 (Fax) tkuney@all-mode.com	16-1002300
Frontrunner Network Systems 412 Linden Avenue Rochester, NY 14625 Contact: Ann Hondzinski, Acct. Mgr.	716-580-5020 716-580-5008 (Fax) ahondzinski@frontrunnernetworks.com	98-0397927
Hilltop Technologies, LLC WBE 11 Kenny Roberts Memorial Dr. Suffield, CT. 06078 Contact: Alicja F. Zyzniewska, CEO	860-903-0221 860-903-0234 (Fax) azyzniewska@hilltoptech.com	06-1536085

AVAYA CONTINUED:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Holland Mobile, LLC	315-624-2222	16-1594957
d/b/a Northland Communications	315-624-0288 (Fax)	
317 Court Street		
Utica, NY 13502		
Contact: Brian Healey, Sr. VP	bhealey@northland net	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions remain the same as the original Contract Award Notification.

HEWLETT-PACKARD COMPANY has requested and the State has approved the deletion of multiple end-of-life products and price reductions on the above-referenced contract PT64530 as well as the **removal** of the following-named value-added reseller from its VAR list:

Total Tec systems, Inc
2 Gourmet Lane
Edison, NJ 08837

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

NCD COMMUNICATIONS, INC. has requested and the State has approved the addition of new products to its Product/price list on the above-referenced contract PT65093. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

TANDBERG LLC has requested and the State has approved the addition of new products, deletion of obsolete products and price reductions on the above-referenced contract PT64304. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 6, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Cisco Systems, Inc. – PT64525 – 06-03-2009-03-17-2024
Contemporary Computer Services, Inc. – PT65078 – 04-19-2010-03-17-2024
D-Link Systems, Inc. – PT65079 - 03-15-2010 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024
Rel Comm, Inc. – PT64300 – 03-18-2009 – 03-17-2024
SMC Networks, Inc. – PT64302 – 03-18-2009 – 03-17-2024
Washington Computer Services, Inc. – PT64308 – 03-18-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Cisco Systems, Inc.)
Update Product/Price List (Contemporary Computer Services, Inc.)
Update Product/Price & VAR List (D-Link Systems, Inc.)
Update Product/Price & VAR List (Polycom, Inc.)
Update Product/Price List (Rel Comm, Inc.)
Update Product/Price & VAR List (SMC Networks, Inc.)
Update Product/Price List (Washington Computer Services, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of obsolete products, as well as MSRP increases and decreases, to the above-referenced contract PT64525. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

CONTEMPORARY COMPUTER SERVICES, INC. has requested and the State has approved the addition of Veramark products to the product/price list on the above-referenced contract PT65078. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

D-LINK SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as the addition of the following-named value-added resellers to the above-referenced contract PT65079:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CDWG Government, Inc. 230 N. Milwaukee Ave Vernon Hills, IL 60061 Contact: Yolanda Aguilar, Sales Rep	312-705-1880 312-705-4680 (Fax) vaguilar@cdw.com	36-4230110
Simcona Electric 275 Mt. Read Blvd. Bldg 1 Rochester, NY 14611 Contact: Joe O'Donnell, Sales Manager	585-328-3230 585-512-3008 (Fax) jodonnell@simcona.com	16-0864452
Gov Connection, Inc. 732 Milford Road Merrimack, NH 03054 Contact: Shelley Lawrence Director of Contracts	800-800-0019 Ext. 75582 603-683-0238 (Fax) sledcontracts@govconnection.com	52-1837891
Seneca Data 7401 Round Pond Road North Syracuse, NY 13212 Contact: Doug Falso, VP Contract Sales	800-227-3432 Ext. 3414 315-433-0945 (Fax) dougf@senecadata.com	03-0471707
Infinet-Technology 6477 Ridings Rd. Syracuse, NY 13206 Contact: Joe Hamel Major Accounts Manager	315-256-1180 315-432-1296 (Fax) jhamel@infinet-tech.com	01-0596720
PC University Distributors, Inc. 99 West Hawthorne Avenue, Suite 521 Valley Stream, NY 11580 Contact: Geoffrey Miller, Sales	516-596-1500 516-596-1515 (Fax) gmm@pcuniversity.com	11-3318287
Washington Computer Services, Inc. 140 58 th Street – Suite 8F Brooklyn, NY 11220 Contact: Fran Koenig, Contract Specialist	718-491-6100 Ext. 102 718-765-1973 (Fax) fran@washcomp.com	13-3086643
Customer Computer Specialists 70 Suffolk Court Hauppauge, NY 11788 Contact: Peter Hazen, Product Mgr.	631-864-6699 631-543-2512 (Fax) sales@customonline.com	11-2497640
Wall Street Networks, Inc. M/WBE - SB 110 Wall Street – Floor 15 New York, NY 10005 Kristina Mazelis, COO & CFO	212-635-0100 Ext. 225 212-635-0030 (Fax) kristinam@wsn.net	13-3937811
Programmer's Paradise 1157 Shrewsbury Avenue Shrewsbury, NJ 07702 Contact: Danielle Carneiro Marketing & Vendor Relations	732-389-0932 Ext. 7283 732-460-9319 (Fax) Danielle.carneiro@waysidetechology.com	22-3544479

21350p185-T07kr (Cisco, Contemporary Computer, D-Link, Polycom, Rel Comm, SMC, Washington Computer)

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases as well as the addition of the following-named value-added resellers to the above-referenced contract PT64536:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Stereo Advantage	716-204-7884	16-1470635
5155 Main Street	716-632-8967 (Fax)	
Williamsville, NY 14221		
Contact: Ron Bellus, COO	ron@theadvantage.com	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

REL COMM, INC. has requested and the State has approved the addition of new products to its IP Telephony, Audio Conferencing and Video Conferencing product/price list on the above-referenced contract PT64300. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

SMC NETWORKS, INC. has requested and the State has approved the addition of new products, a reduction in pricing and the following amendment to an existing value-added reseller list on the above-referenced contract PT64302:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Washington Computer Services, Inc.	718-491-6100	13-3086643
140-58 th Street, Suite 8F	718-765-1973 (Fax)	
Brooklyn, NY 11220		
Contacts: Jeffrey Goldberg, President	Jeff@washcomp.com	
Ronald Bonano, Contract Reporting	Ronnie@washcomp.com	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

WASHINGTON COMPUTER SERVICES, INC. has requested and the State has approved the addition of eSoft network security products to the above-referenced contract, PT64308. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same as the original Contract Award Notification.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 3, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Tandberg, Inc. – PT64304 – 03-18-2009 – 03-17-2024
Teltronics, Inc. – PT64538 – 03-18-2009 – 03-17-2024

SUBJECT: Change of Corporate Name – Tandberg, Inc
Change of New York – Teltronics, Inc

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TANDBERG, INC. changed its corporate name, effective December 1, 2010 as follows:

NEW CORPORATE NAME:

TANDBERG, LLC

1860 Michael Faraday Drive
Reston, VA 20190

Its Federal Identification number, telephone, fax numbers and e-mail addresses remain the same.

TELTRONICS, INC. has changed its New York State address as follows:

1979 Marcus Avenue, Suite 232
Lake Success, NY 11042.

There is no change in Federal Identification number, telephone, fax numbers and e-mail addresses.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 1, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
June 15, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: 3Com Corporation
CONTRACT NO: PT64431

SUBJECT: Assignment of Contract

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective November 23, 2010, the above-referenced contract PT64431 has been assigned as follows:

From: Hewlett-Packard Company (formerly 3 Com Corporation) Federal ID#94-2605794
To: Hewlett-Packard Company – Federal ID# 94-1081436

The contact information for this newly assigned contract is as follows:

Deb Kaiser
Hewlett Packard Company
Contract Operations
630-882-9051
847-787-5578 (Fax)
Deborah.Kaiser@hp.com

All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 18, 2010

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:

CONTRACT NOS:

CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Aruba Networks, Inc – PT64433 – 04-15-2009 – 03-17-2024
Ca-Pro Associates, Inc. – PT64254 – 03-18-2009 – 03-17-2024
Fiber Instrument Sales, Inc. – PT64264 – 03-18-2009 – 03-17-2024
NEC Corporation of America – PT64297 – 03-18-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Ronco Communications & Electronics – PT65100 – 04-19-2010 – 03-17-2024

SUBJECT: Update VAR List (Aruba Networks, Inc.)
Update Product/Price List (Ca-Pro Associates, Inc.)
Update Product/Price List (Fiber Instrument Sales, Inc.)
Update Product/Price List (NEC Corporation of America)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (Ronco Communications & Electronics)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the the following-named value added reseller to the above-referenced contract PT64433:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Comm Solutions LLC 10 Quaker Lane Malvern, PA 19355	(610) 889-7914 (610) 482-9227 (Fax)	23-1932060
<u>Contact:</u> WilliamBuckalew, VP	wbuckalew@commsolutions.com	

Change of Contact:

Verizon Network Integration Corp. 14 Corporate Woods Blvd. Albany, NY 12211	(518) 426-2157 (866) 404-88145 (Fax)	23-2743964
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New Contact:

Kathleen A. Metzger, Manager Customer Service & Program Management	NYSContracts@lists.verizonbusiness.com	
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Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

CA-PRO ASSOCIATES, INC. has requested and the State has approved the addition of two (2) special order Corning cables to the product/pricelist on the above-referenced contract PT64254. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

FIBER INSTRUMENT SALES, INC. has requested and the State has approved the addition of new products, deletion of obsolete products and price increases and decreases to its GSA schedule on the above-referenced contract, PT64264. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

NEC CORPORATION OF AMERICA has requested and the State has approved the addition of new products and deletion of obsolete products to its product/price list for Lot 1, IP Telephony equipment on the above-referenced contract PT64297. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the following-named value added reseller to the above-referenced contract PT64531:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Dell Marketing, LP 1 Dell Way, RR8-06 Round Rock, TX 78682	(512) 894-2119 (866-501-8285) Fax	74-2616805

REMOVED RESELLER:
NEC Corporation of America (formerly NEC Unified Solutions)

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

RONCO COMMUNICATIONS & ELECTRONICS has requested and the State has approved an update of the product/price list on the above-referenced contract PT65100 for purposes of removing duplicate items and deleting incorrect items. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 3, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NOS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Alcatel-Lucent USA Inc – PT64249 – 05-26-2009-03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009-03-17-2024
Compulink Technologies – PT64526 – 06-09-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009-03-17-2024
Immix Group, Inc. – PT65085 – 03-15-2010-03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024
Tandberg, Inc. – PT64304 – 03-18-2009 -03-17-2024
Waters Network Systems LLC – PT64540 – 04-24-2009 – 03-17-2024

SUBJECT: Update Product, Price and VAR Lists (Alcatel-Lucent USA Inc.)
Update VAR List (Avaya, Inc.)
Update Product/Price List (Compulink Technologies)
Update Product/Price and VAR Lists (Hewlett Packard Company)
Update Product/Price List (Immix Group, Inc.)
Update Product/Price List (Mac Source Communications)
Update VAR List (Tandberg, Inc.)
Update VAR List (Waters Network Systems LLC)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases to the above referenced contract PT64249, as well a change of contact to the following-named value added reseller:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Verizon Network Integration Corp	518-426-2157	23-274396
Verizon Select Services, Inc.	866-404-8815 (Fax)	16-1337624
MCI Communications Services, Inc. d/b/a Verizon Business		47-0751768

Contact: Kathleen Metzger NYSContracts@lists.verizonbusiness.com
Manager-Customer Service & Program Management

21350p181-T07kr (Alcatel, Avaya, Compulink, HP, Immix, MacSource, Tandberg, Waters)

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

AVAYA, INC. has requested and the State has approved the addition of the following-named value-added resellers to the above referenced contract PT64524:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Camelot Communications Group, Inc. 2 Washington Street New York, NY 10004 Contact: Kevin O'Brien, Director	212-635-2680 212-635-2774 (Fax) kobrien@camelotgrp.com	22-2866196
Casey Systems, Inc. 209 LaFayette Drive Syosset, NY 11791 Contact: Joseph DeCarlo Vice President	516-433-4700 Ext. 170 516-433-1131 (Fax) jdecarlo@caseysystems.com	13-1935238
CCC Computer Center 555 Theodore Fremd Ave – Suite B102 Rye, NY 10580 Contact: Robert Johansen, Sales Mgr	914-967-1200 914-967-2279 (Fax) bjohansen@ccccomputer.com	13-3023762
Corporate Computer Solutions 55 Halstead Ave Harrison, NY 10528 Contact: Larry Grippo Vice President	800-356-3666 914-835-5947 (Fax) lgrippo@corporatecomputersol.com	13-3410788
Networked Educational Technologies, LTD d/b/a/ CSDNET 874 Montauk Highway Bayport, NY 11705 Contact: Richard Sallustro, COO	631-924-7474 631-924-7475 (Fax) rsallustro@csdnet.net	11-3410788
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 Contact: Eric Abrams, Director	631-630-1215 800-986-5518 (Fax) eabrams@customonline.com	11-2497640
Derive Technologies, LLC 116 John Street New York, NY 10038 Contact: John Wood, Director	212-363-1111 Ext. 250 212-363-6210 (Fax) Jwood@Derivetech.com	52-2295534
Heavy Water LTD 270 North Avenue – STE 712 New Rochelle, NY 10801 Contact: Joseph Kratz Director of Operations	914-358-3301 914-633-7800 (Fax) jkratz@heavywaterltd.com	03-0485991
Network Voice and Data Communications, Inc. 45 West 36 th Street New York, NY 10018 Contact: Ron Ferrugiari, VP	212-592-9235 212-532-7144 (Fax) rferru@atdcom.com	13-3919702

21350p181-T07kr (Alcatel, Avaya, Compulink, HP, Immix, MacSource, Tandberg, Waters)

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Subscriber Technologies Corp. 149 Covert Avenue New Hyde Park, NY 11040 Contact: Victor Dovale, President	516-358-0680 516-358-0683 (Fax) vdovale@subteccorp.com	11-3595789
Annese & Associates WMBE 4781 State Route 5 Herkimer, NY 13350 Contact: Joseph LoRe, CFO	315-457-4333 315-453-4575 (Fax) jlore@annese.com	16-0984328
Holland Mobile LLC d/b/a Northland Communications 317 Court Street Utica, NY 13502 Contact: Brian Healey, Sr. Vice President	315-624-2222 315-624-0288 (Fax) bhealey@northland net	16-1594957

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

COMPULINK TECHNOLOGIES has requested and the State has approved the addition of Kubisys Thin Capture™ appliance products to Lot 2, Networking Hardware and Software, of the above-referenced contract PT64526. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of obsolete products, MSRP price increases to the above-referenced contract PT64530, as well as the following address change for its contract administrator:
Deborah Kaiser
Hewlett-Packard Company
284 Windett Ridge Road
Yorkville, IL 60560
Telephone: 630-882-9051
E-Mail: Deborah.Kaiser@HP.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

IMMIX GROUP, INC. has requested and the State has approved the addition of new products, deletion of obsolete products and a reduction in pricing to the above-referenced contract PT65085. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the addition of new products to the Above-referenced contract PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

TANDBERG, INC. has requested and the State has approved the following-named value-added reseller to the above Referenced contract PT64304:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
DirectPacket d/b/a One Vision Solutions 165 Jordan Road Troy, NY 12180 Contact: DJ Hansen	518-669-8202 972-580-8435 (Fax) djhansen@onevisionsolutions.com	20-1005886

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

WATERS NETWORK SYSTEMS LLC requested and the State has approved a change to a value-added reseller's federal identification number on the above-referenced contract PT6454:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CCC Computer Center SBE 555 Theodore Fremd Avenue Suite B-102 Rye, NY 10580 Contact: Chas Borelli, VP	914-967-1200 914-967-2279 (Fax) cborelli@ccccomputer.com	13-3023762

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
GovConnection, Inc. 732 Milford Rd Merrimack, NH 03054 Contact: Michelle Lawrence Sr. Contracts Manager	800-800-0019 603-683-6192 (Fax) sledcontracts@govconnection.com	52-1837891
Insight Investments, LLC 600 City Parkway West, Suite 500 Orange, CA 92868 Contact: Michelle Rauso Director of Sales Operations	714-939-2314 714-939-2397 (Fax) mrauso@insightinvestments.com	94-3486721
IVCi, LLC 601 Old Willets Path Hauppauge, NY 11788 Contact: Tim Sullivan, Sales Director	631-525-5874 631-273-7277 (Fax) tsullivan@ivci.com	20-0399584
Mainline Information Systems, Inc 1700 Summit Lake Drive Tallahassee, FL 32317 Contact: Brent Paniucki Government Contracts Specialist	850-219-5259 888-823-0547 (Fax) brent.paniucki@mainline.com	59-2960721
Mibar Marketing Corp. d/b/a CT Networks 125 Wireless Blvd Hauppauge, NY 11788 Contact: Roy Langhamer, COO	631-261-6900 631-757-8604 (Fax) rlanghamer@ctnetworks.net	11-3140035
Ronco Communications & Electronics, Inc 595 Sheridan Drive Tonawanda, NY 14150 Contact: Tom Lippard, EVP Finance	716-879-8125 716-879-8150 (Fax) tlippard@ronco.net	16-0905768
Security Management Systems, Inc. 225 Community Drive, Suite 150 Great Neck, NY 11021	516-450-3120 516-450-3121(Fax)	11-2477627
TEK SCAPE IT, LLC 247 W. 30 th St 7R New York, NY 10001 Contact: Alexis Cote Ordering and Contract Manager	800-955-9078 917-591-9608(Fax) ACote@tekscapeit.com	11-2650266
VANDIS, Inc. 1 Albertson Avenue Albertson, NY 11507 Contact: Dan Weiss, Acct Manager	516-281-2200 516-626-9003 (Fax) nyscontract@vandis.com	11-2650266
Vicom Computer Services, Inc. 60 Carolyn Blvd. Farmingdale, NY 11735 Contact: Dawn Ayers Administrator to Sales	631-694-3900 631-694-2640 (Fax) dayers@vicomnet.com	11-2616959

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Webhouse, Inc. 2365 Milburn Avenue – Bldg. 2 Baldwin, NY 11510 Contact: Rosan Prashad Operations Manager	516-764-6300 516-706-1557 (Fax) rprashad@webhse.com	11-3369453

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

ANIXTER, INC. has requested and the State has approved the addition of new manufacturers, including Hoffman, Andrew Solutions and Server Technology products, deletion of end-of-life products, MSRP increases and decreases as well as the addition of the following-named value added resellers to the above-referenced contract PT6443:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Nu-Vision Technologies d/b/a Black Box Network Services 6000 New Horizons Blvd. Amityville, NY 11701 Contact: Christina Allen Marketing Director	631-841-5245 631-841-5209 (Fax) Christina.allen@nuvt.com	20-0532706
Day Automation Systems 7931 Rae Road Victor, NY 14564 Contact: James L. Day	800-836-0969 Ext. 221 585-924-4698 (Fax) jlday@dayasi.com	16-1576146
Linstar, Inc. WBE 430 Lawrence Bell Drive Buffalo, NY 14221 Contact: Chuck Nieset	800-655-5454 716-697-0389 chuckn@linstar.com	16-1559780

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated Value-Added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of obsolete products, MSRP price increases and decreases, as well as the following additions to the value-added reseller list on the above-referenced contract PT64536:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Verizon Network Integration Corp. Verizon Select Services, Inc. MCI Communications Services, d/b/a Verizon Business	518-426-2157 1-866-404-8815 (Fax)	23-2743964 16-1337624 47-0751768
Change in Contact: Kathleen Metzger, Manager Customer Service & Program Management	NYSContracts@lists.verizonbusiness.com	

<u>ADDED RESELLER</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
VANDIS, INC. 1 Albertson Avenue Albertson, NY 11507 Contact: Dan Weiss, Sr. Acct Mgr.	516-281-2200 516-626-9003 (Fax) nyscontract@vandis.com	11-2650266

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product, price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

21350p180-T07kr (Cisco, Anixter, Polycom,, Extreme Networks, Siemens, Graybar, Iwatsu)

EXTREME NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products as well as the addition of the following value-added reseller to the above-referenced contract PT64437:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
eTribeca 134 West 26 th Street, 3 rd Floor New York, NY 10001 Contact: Jacqueline Zorian-Vega Sales Account Manager	212-219-0207 212-274-1726 (Fax) sales@etribeca.com	27-0031727

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Carousel Industries 10 Petra Lane Albany, NY 12205 <u>Change In Contact:</u> Mike Mahar, Director of Gov/Ed	518-724-2160 518-724-2180 (Fax) mmahar@carouselindustries.com	06-1502254

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. Please refer to the **Contractor Information** for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

SIEMENS COMMUNICATIONS, INC. has requested and the State has approved the addition of multiple new products to the product/price list on the above-referenced contract PT64301. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

GRAYBAR ELECTRIC CO. INC has requested and the State has approved the addition of Ortronics products to the above-referenced contract PT64262. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of the original Contract Award Notification remain the same.

IWATSU VOICE NETWORKS requests and the State has approved the addition of the following named value-added reseller to the above-referenced contract PT65087:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Simplex Grinnell 1399 Vischer Ferry Road Clifton Park, NY 12065 Contact: Anthony Morizio Business Development Manager – NYS	518-952-6040 518-383-4708 (Fax) amorizio@simplexgrinnell.com	58-2608861

Please refer to the **Contractor Information** of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions of the original Contract Award Notification remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 13, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS:

Aruba Networks, Inc. – PT64433 – 04-15-2009-03-17-2024
CBS Technologies Corp-PT64256-03-18-2009-03-17-2024
Compulink Technologies (MBE) – PT64526-06-09-2009-03-17-2024
Contemporary Computer Services, Inc- PT65078 – 04-19-2010-03-17-2024
Control Network Communications, Inc.- PT64436 – 04-09-2009-03-17-2024
DataCom Systems, Inc. – PT64527- 05-12-2009-03-17-2024
Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Fronrunner Network Systems Corp – PT64268 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
RUGGEDCOM, INC. – PT64444 – 04-06-2009 – 03-17-2024
Verizon Business Network Services. – PT64447 – 04-10-2009 – 03-17-2024

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

SUBJECT: Update VAR List (Aruba Networks, Inc.)
Update Product/Price List (CBS Technologies Corp)
Update Product/Price List (Compulink Technologies.- MBE)
Update VAR List (Contemporary Computer Services, Inc.)
Update Product/Price List (Control Network Communications, Inc.)
Update VAR List (DataCom Systems, Inc.)
Update VAR List (Enterasys Networks)
Update Product/Price List (Fronrunner Network Systems Corp.)
Update Product/Price List (Hewlett-Packard Company)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (RUGGEDCOM, INC.)
Update Product/Price List (Verizon Business Network Services)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64433:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Dox Electronics 105 College Ave Rochester, NY 14607	585-473-7766 585-473-7323 (Fax)	16-1252404
<u>Contact:</u> Ruth Michael	kenm@doxnet.com	

21350p179 (Aruba, CBS, Compulink, Contemporary Computer, Control Network, DataCom, Enterasys, Fronrunner, HP, Juniper, Ruggedcom, Verizon)

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

CBS TECHNOLOGIES, INC. has requested and the State has approved the addition of Gia-tronics, Bee-hive, Suttle Chime products to Lot 2 Other Telecom Systems Peripherals and Accessories and cabling equipment to Lot 3 of the above-referenced contract PT64256. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

COMPULINK TECHNOLOGIES, INC. (MBE) has requested and the State has approved the addition of M86 Security hardware (Lot 2 Area Networking Hardware and Software) to the above-referenced contract PT64526. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

CONTEMPORARY COMPUTER SERVICES, INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT65078:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Ingram Micro Systems 1759 Wehrle Drive Williamsville, NY 14221	800-274-4800 716-565-4687 (Fax)	62-1644402
<u>Contact:</u> Marc Gasbarre, Account Mgr.	marc.gasbarre@ingrammicro.com	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

CONTROL NETWORK COMMUNICATIONS, INC. has requested and the State has approved the addition of Corning single mode fiber optic pigtails to the above-referenced contract PT64436. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

DATACOM Systems, Inc. has requested and the State has approved the addition of the following-named value-added resellers to the above-referenced contract PT64527:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CIMonitor 8417 Oswego Road #146 Baldwinsville, NY 13027	678-571-4492 208-728-2682 (Fax)	22-4477347
<u>Contact:</u> Charles Owens, President	cowens@cimonitor.com	
Dimension Data 1 Penn Plaza – Suite 1600 New York, NY 100119	704-973-2018 704-464-3953 (Fax)	13-2554344
<u>Contact:</u> Scott Macfee, VP Procurement and Logistics	scott.macfee@us.didata.com	
Dyntek 12 Metro Park Road – Suite 206 Albany, NY 12205	518-207-3402 518-207-3437 (Fax)	13-4067484
<u>Contact:</u> Dennis Leonard Director, Sales Operations NE	denise.leonard@dyntek.com	
Flexible Systems 85 Corporate Drive Hauppauge, NY 11788	704-973-2018 704-464-3953 (Fax)	11-2772357
<u>Contact:</u> Marty Schmitt, VP	mschmitt@flexiblesystems.com	
Integrated Communication Networks 2024 West Henrietta Road- Bldg. 3A 21350p179 (Aruba, CBS, Compulink, Contemporary Computer, Control Network, DataCom, Enterasys, Frontrunner, HP, Juniper, Ruggedcom, Verizon)	585-427-2677 585-427-2677 (Fax)	16-1371485

Rochester, NY 14623

Contact: James Maloney jim@icnsystems.com

Stellar Services 212-432-2848 11-3189413
57 W. 38th Street – 11th Floor 212-422-2846 (Fax)
New York, NY 10018

Contact: Han Lim, VP – Operations hlim@stellar4.com

XETA Technologies 918-664-8200 73-1130045
1814 West Tacoma Street 918-588-4879 (Fax)
Broken Arrow, OK 74012

Contact: Tiffany Carnahan, Controller tiffany.carnahan@xeta.com

The following value-added resellers are hereby removed from the above-referenced contract PT64527: CXTEC and PVP Sales.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

ENTERASYS NETWORKS has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract PT64449:

NAME	TELEPHONE	FEDERAL ID#
TRI Group Holdings d/b/a Trightec MBE 459 Broadway Troy, NY 12180	518-378-1789 518-664-5731 (Fax)	80-0335072
Contact: Chris Pickett, Managing Director	chris.picket@trightec.com	

Systems Management Planning 75 Goodway Drive Rochester, NY 14623	585-324-0800 585-475-0909 (Fax)	16-1545953
Contact: Eric Rorapaugh, COO	er@smp-corp.com	

PTS Data Center Solutions, Inc. 568 Commerce Street Franklin Lakes, NJ 07417	201-337-3833 Ext. 102 201-337-4722 (Fax)	22-3545316
Contact: Mike Petrino, VP	mpetrino@ptsdcs.com	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

FRONTRUNNER NETWORK SYSTEMS CORP has requested and the State has approved the addition of battery backup and power solution items to the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of end-of-life products as well as MSRP price increases and decreases to the above-referenced contract PT64530. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the addition of the following named value-added reseller to the above referenced contract PT64531:

<u>NAME</u> TRI Group Holdings d/b/a Trightec MBE 459 Broadway Troy, NY 12180 <u>Contact:</u> Chris Pickett, Managing Director	<u>TELEPHONE</u> 518-378-1789 518-664-5731 (Fax) chris.pickett@trightec.com	<u>FEDERAL ID#</u> 80-0335072
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Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

RUGGEDCOM, INC. has requested and the State has approved the addition of RuggedBackbone™ RX1500/1501 series industrially hardened layer 3 switches and routers to its existing product line on the above-referenced contract PT64444. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

VERIZON BUSINESS NETWORK SERVICES requests and the State has approved the addition of new parts/products, deletion of end-of-life products as well as an update to the Total Hourly Rates based on NYSDOL Prevailing Wage, 07-01-10, to the above-referenced contract PT64447 as follows:

	Current Rate	New Rate
Lot Group 1 JWYZ Labor Unit per hour Regions 1 & 3	\$150.52	\$159.70
Lot Group 1 JWYZ Labor Unit per hour Region 2	\$143.00	\$151.72
Lot Group 1 JWYZ Labor Unit per hour Region 4	\$114.61	\$121.60
Lot Group 1 JWYZ Labor Unit per hour Regions 5, 6, 7	\$127.34	\$135.11
Lot Group 1 JWYZ Labor Unit per hour Region 8	\$103.46	\$109.77
Lot Group 3 Labor Hourly Rate Region 1	\$150.52	\$159.70
Lot Group 3 Labor Hourly Rate Region 2	\$114.61	\$121.60
Lot Group 3 Labor Hourly Rate Region 3	\$127.34	\$135.11

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price List. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 13, 2010

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

CONTRACTORS:

CONTRACT NUMBERS:

CONTRACT PERIODS:

Aruba Networks, Inc. – PT64433 – 04-15-2009-03-17-2024
CBS Technologies Corp-PT64256-03-18-2009-03-17-2024
Compulink Technologies (MBE) – PT64526-06-09-2009-03-17-2024
Contemporary Computer Services, Inc- PT65078 – 04-19-2010-03-17-2024
Control Network Communications, Inc.- PT64436 – 04-09-2009-03-17-2024
DataCom Systems, Inc. – PT64527- 05-12-2009-03-17-2024
Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024
Fronrunner Network Systems Corp – PT64268 – 03-18-2009 – 03-17-2024
Hewlett-Packard Company – PT64530 – 05-13-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
RUGGEDCOM, INC. – PT64444 – 04-06-2009 – 03-17-2024
Verizon Business Network Services. – PT64447 – 04-10-2009 – 03-17-2024

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

SUBJECT: Update VAR List (Aruba Networks, Inc.)
Update Product/Price List (CBS Technologies Corp)
Update Product/Price List (Compulink Technologies.- MBE)
Update VAR List (Contemporary Computer Services, Inc.)
Update Product/Price List (Control Network Communications, Inc.)
Update VAR List (DataCom Systems, Inc.)
Update VAR List (Enterasys Networks)
Update Product/Price List (Fronrunner Network Systems Corp.)
Update Product/Price List (Hewlett-Packard Company)
Update VAR List (Juniper Networks, Inc.)
Update Product/Price List (RUGGEDCOM, INC.)
Update Product/Price List (Verizon Business Network Services)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT64433:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Dox Electronics 105 College Ave Rochester, NY 14607	585-473-7766 585-473-7323 (Fax)	16-1252404
<u>Contact:</u> Ruth Michael	kenm@doxnet.com	

21350p179 (Aruba, CBS, Compulink, Contemporary Computer, Control Network, DataCom, Enterasys, Fronrunner, HP, Juniper, Ruggedcom, Verizon)

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

CBS TECHNOLOGIES, INC. has requested and the State has approved the addition of Gia-tronics, Bee-hive, Suttle Chime products to Lot 2 Other Telecom Systems Peripherals and Accessories and cabling equipment to Lot 3 of the above-referenced contract PT64256. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

COMPULINK TECHNOLOGIES, INC. (MBE) has requested and the State has approved the addition of M86 Security hardware (Lot 2 Area Networking Hardware and Software) to the above-referenced contract PT64526. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

CONTEMPORARY COMPUTER SERVICES, INC. has requested and the State has approved the addition of the following-named value-added reseller to the above-referenced contract PT65078:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Ingram Micro Systems 1759 Wehrle Drive Williamsville, NY 14221	800-274-4800 716-565-4687 (Fax)	62-1644402
<u>Contact:</u> Marc Gasbarre, Account Mgr.	marc.gasbarre@ingrammicro.com	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

CONTROL NETWORK COMMUNICATIONS, INC. has requested and the State has approved the addition of Corning single mode fiber optic pigtailed to the above-referenced contract PT64436. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

DATACOM Systems, Inc. has requested and the State has approved the addition of the following-named value-added resellers to the above-referenced contract PT64527:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CIMonitor 8417 Oswego Road #146 Baldwinsville, NY 13027	678-571-4492 208-728-2682 (Fax)	22-4477347
<u>Contact:</u> Charles Owens, President	cowens@cimonitor.com	
Dimension Data 1 Penn Plaza – Suite 1600 New York, NY 100119	704-973-2018 704-464-3953 (Fax)	13-2554344
<u>Contact:</u> Scott Macfee, VP Procurement and Logistics	scott.macfee@us.didata.com	
Dyntek 12 Metro Park Road – Suite 206 Albany, NY 12205	518-207-3402 518-207-3437 (Fax)	13-4067484
<u>Contact:</u> Dennis Leonard Director, Sales Operations NE	denise.leonard@dyntek.com	
Flexible Systems 85 Corporate Drive Hauppauge, NY 11788	704-973-2018 704-464-3953 (Fax)	11-2772357
<u>Contact:</u> Marty Schmitt, VP	mschmitt@flexiblesystems.com	
Integrated Communication Networks 2024 West Henrietta Road- Bldg. 3A 21350p179 (Aruba, CBS, Compulink, Contemporary Computer, Control Network, DataCom, Enterasys, Frontrunner, HP, Juniper, Ruggedcom, Verizon)	585-427-2677 585-427-2677 (Fax)	16-1371485

Rochester, NY 14623

Contact: James Maloney jim@icnsystems.com

Stellar Services
57 W. 38th Street – 11th Floor
New York, NY 10018

212-432-2848
212-422-2846 (Fax)

11-3189413

Contact: Han Lim, VP – Operations hlim@stellar4.com

XETA Technologies
1814 West Tacoma Street
Broken Arrow, OK 74012

918-664-8200
918-588-4879 (Fax)

73-1130045

Contact: Tiffany Carnahan, Controller tiffany.carnahan@xeta.com

The following value-added resellers are hereby removed from the above-referenced contract PT64527: CXTEC and PVP Sales.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

ENTERASYS NETWORKS has requested and the State has approved the addition of the following-named value added resellers to the above-referenced contract PT64449:

NAME	TELEPHONE	FEDERAL ID#
TRI Group Holdings d/b/a Trightec MBE 459 Broadway Troy, NY 12180	518-378-1789 518-664-5731 (Fax)	80-0335072
Contact: Chris Pickett, Managing Director	chris.picket@trightec.com	

Systems Management Planning
75 Goodway Drive
Rochester, NY 14623

585-324-0800
585-475-0909 (Fax)

16-1545953

Contact: Eric Rorapaugh, COO er@smp-corp.com

PTS Data Center Solutions, Inc.
568 Commerce Street
Franklin Lakes, NJ 07417

201-337-3833 Ext. 102
201-337-4722 (Fax)

22-3545316

Contact: Mike Petrino, VP mpetrino@ptsdcs.com

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

FRONTRUNNER NETWORK SYSTEMS CORP has requested and the State has approved the addition of battery backup and power solution items to the above-referenced contract PT64268. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of end-of-life products as well as MSRP price increases and decreases to the above-referenced contract PT64530. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the addition of the following named value-added reseller to the above referenced contract PT64531:

<u>NAME</u> TRI Group Holdings d/b/a Trightec MBE 459 Broadway Troy, NY 12180 <u>Contact:</u> Chris Pickett, Managing Director	<u>TELEPHONE</u> 518-378-1789 518-664-5731 (Fax) chris.pickett@trightec.com	<u>FEDERAL ID#</u> 80-0335072
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Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

RUGGEDCOM, INC. has requested and the State has approved the addition of RuggedBackbone™ RX1500/1501 series industrially hardened layer 3 switches and routers to its existing product line on the above-referenced contract PT64444. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

VERIZON BUSINESS NETWORK SERVICES requests and the State has approved the addition of new parts/products, deletion of end-of-life products as well as an update to the Total Hourly Rates based on NYSDOL Prevailing Wage, 07-01-10, to the above-referenced contract PT64447 as follows:

	Current Rate	New Rate
Lot Group 1 JWYZ Labor Unit per hour Regions 1 & 3	\$150.52	\$159.70
Lot Group 1 JWYZ Labor Unit per hour Region 2	\$143.00	\$151.72
Lot Group 1 JWYZ Labor Unit per hour Region 4	\$114.61	\$121.60
Lot Group 1 JWYZ Labor Unit per hour Regions 5, 6, 7	\$127.34	\$135.11
Lot Group 1 JWYZ Labor Unit per hour Region 8	\$103.46	\$109.77
Lot Group 3 Labor Hourly Rate Region 1	\$150.52	\$159.70
Lot Group 3 Labor Hourly Rate Region 2	\$114.61	\$121.60
Lot Group 3 Labor Hourly Rate Region 3	\$127.34	\$135.11

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price List. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 19, 2010

GROUP: 77018 Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:

March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services.ogs.state.ny.us

CONTRACTOR: Matrix Communications Group Corp.
CONTRACT NO: PT64295

SUBJECT: Assignment of Contract

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective June 22, 2010, the above-referenced contract has been assigned as follows:

From: Matrix Communications Group Corp. Federal ID#20-5432395
To: Matrix Acquisition Group LLC – Federal ID#27-2364341

The contact information for this newly assigned contract is as follows:

Matrix Acquisition Group LLC	315-451-4777 Ext. 113
126 Dwight Park Circle	315-451-4847 (Fax)
Syracuse, New York 13202	
<u>Contact:</u> James V. Annese, Manager	jva@matrixcommunications.com

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 9, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-671
customer.services@ogs.state.ny.us

Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Hewlett Packard Company- PT64530 – 05-13-2009- 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024
Nortel Networks, Inc. – PT64341 -03-18-2009 – 03-17-2024
Vandis, Inc. – PT64446 – 04-15-2009 – 03-17-2024
Waters Networks, Inc. – PT64540- 04-29-2009 – 03-17-2024

SUBJECT Update Product/Price List (Anixter, Inc.)
Update VAR List (Hewlett Packard Company)
Update Product/Price List (Motorola, Inc.)
Update Product/Price List (Nortel Networks, Inc.)
Update Product/Price List (Vandis, Inc.)
Update Product/Price List (Waters Networks, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved the addition of new products to the above-referenced Contract PT64432. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

HEWLETT PACKARD COMPANY has requested and the State has approved the addition of the following named value-added resellers to the above-referenced contract PT64530:

NAME
Brightstack
474 7th Avenue
New York, NY 10018
Contact: Louis Person, President

TELEPHONE
212-812-9446
212-812-9451 (Fax)

Lou@brightstack.com

FEDREAL ID#
80-0101702

21350p166-T07kr (Anixter, Hewlett Packard, Motorola, Vandis, Waters Networks)

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
PKA Technologies, Inc. 1 Executive Blvd – Suite 101 Suffern, NY 10901 <u>Contact:</u> Felise Katz, CEO	845-357-0170 845-357-0130 (Fax) Jeannine.p@pkatech.com	13-3919056
Synergy Global Solutions 1100 Pittsford-Victor Road Pittsford, NY 14534 <u>Contact:</u> Jim Kelly, VP of Sales	585-758-7412 585-758-7412 (Fax) JKelley@synergy.gs	16-0985336
Versatile Communications, Inc. 400 Donald Lynch Blvd. Marlborough, MA 01752 <u>Contact:</u> John Barker, President	508-229-8770 Ext. 7224 508-229-8840 (Fax) John.Barker@versacomm.com	04-3246423
Total Computer Group 1895 Walt Whitman Road Melville, NY 11747 <u>Contact:</u> Wendy Hankemeier, Inside Acct. Mgr.	631-777-7477 Ext. 1014 631-777-7487 (Fax) whankemeier@totalcomputer.com	11-314222

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

MOTOROLA, INC. has requested and the State has approved the addition of new products, deletion of obsolete products and price reductions to the above-referenced contract PT64534. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

NORTEL NETWORKS, INC. has requested and the State has approved the deletion of multiple products on the above-referenced contract PT64341, all of which products will be added to the Avaya CTES contract PT64524. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

VANDIS, INC. has requested and the State has approved the addition of new products to the above-referenced contract PT64446. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

WATERS NETWORKS, INC. has requested and the State has approved the addition of new products and deletion of end-of-life products to the above-referenced contract PT64540. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 26, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

AVST, Inc. – PT65074 – 03-25-2010 – 03-17-2024
ANIXTER, INC. – PT64432 – 03-31-2009 – 03-17-2024
GRAYBAR ELECTRIC CO., INC. – PT64272 – 03-18-2009- 03-17-2024
HOEFLER COMMUNICATIONS – PT65084 - 03-16-2010 – 03-17-2024
3COM CORPORATION – PT64431 – 06-15-2009 – 03-17-2024
D-LINK SYSTEMS, INC. PT65079 03-15-2010 – 03-17-2024

SUBJECT: Update Product, Price and Value-Added Reseller List (ASVST, Inc.)
Update Product, Price and Value-Added Reseller List (Anixter, Inc.)
Update Product, Price List (Graybar Electric Co., Inc.)
Update Price List (Prevailing Wage Increases-Hoefler Communications)
Update Product, Price and VAR Lists (3Com Corporation)
Update Product/Price List (D-Link Systems, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

AVST, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases as well as the addition of the following-named value-added reseller to the above-referenced contract PT65074:

NAME	TELEPHONE	FEDERAL ID#
Newcastle Communications-WBE/SB 1140 Broadway, Suite 201 New York, NY 10001	(212) 780-9680 Ext. 111 (212) 780-9759 (Fax)	13-3132807
Contact: Gioia P. Ambrette, President	gioia@nccomm.com	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list Effective July 25, 2010. Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

GROUP 77018 AWARD 21350 Comprehensive Telecommunications Equipment and Solutions
PAGE 2

ANIXTER, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases as well as the addition of the following-named value-added resellers to the above-referenced contract PT64432:

NAME	TELEPHONE	FEDERAL ID #
CSDNet 874 Montauk Highway Bayport, NY 11705	(631) 924-7474 (631) 924-7475 (Fax)	11-3410788
Contact: Richard Sallustro, Contract Adm	rsallustro@csdnet.com	
 Macro Digital 5507-10 Nesconset Hwy #421 Mount Sinai, NY 11766	 (631) 938-1600 (631) 938-1462 (Fax)	 20-2097049
Contact: Peter Kaczynski, President	pkaczynski@macrodigitaltech.com	
 Technology Integration Group 201 W. 7 th Street Richmond, VA 23224	 (310) 320-4934 Ext. 4962 (310) 320-4646 (Fax)	 95-3825596
Contact: Georgia Vasilion, Dir. Public Sector	Georgia.vasilion@tig.com	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** page of the Contractor Award Notification for a link to the updated value-added reseller list. All other terms and conditions remain the same.

GRAYBAR ELECTRIC CO. INC. has requested and the State has approved the addition of one (1) AFL Telecommunications product and one (1) Strand USA product to its price list for the above-referenced Contract PT64272. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

HOEFLER COMMUNICATIONS has requested and the State has approved the following Total Hourly Rates for Job Titles included in an NYSDOL Prevailing Wage Schedule on the above-referenced contract PT65084 as follows:
 Electrician – Sub Categories Building, Teledata & Cable Splicer
 Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

3COM CORPORATION has requested and the State has approved the addition of new products, deletion of obsolete products as well the addition of the following-named value-added resellers to the above-referenced contract PT64431:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Versatile Communications, Inc
Address:	5572 Cedar Hills Rd Marlborough, MA 01752
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	04-3246423
Contract Administrator Name:	John Barker
Title:	President
Telephone Number:	508-229-8770
E-mail:	john.barker@versacomm.com
FAX:	508-229-8840
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information

Company Name:	ASI System Integration
Address:	48 W 37 th St
	New York, NY 10018
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	20-3074058
Contract Administrator Name:	Robert Catala
Title:	VP
Telephone Number:	212-736-0111 x604
E-mail:	bcatala@asisystem.com
FAX:	
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information

Company Name:	Infinet Technology Solutions
Address:	6477 Ridings Rd
	Syracuse, NY 13206
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	01-0596720
Contract Administrator Name:	Thomas A. Klink Jr.
Title:	VP Sales
Telephone Number:	315-432-1323 x336
E-mail:	tklink@infinet-tech.com
FAX:	315-432-1296
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information

Company Name:	Brite Computers
Address:	7647 Main St Fishers
	Victor, NY 14564
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	16-1382350
Contract Administrator Name:	Justin Smith
Title:	President and COO
Telephone Number:	585-869-6000
E-mail:	justin@britecomputers.com
FAX:	585-758-0222
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the updated Value-added reseller list. All other terms and conditions remain the same.

D-LINK SYSTEMS, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products and an reduction in pricing on multiple products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

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Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 14, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:

CONTRACT NUMBERS:

CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Aruba Networks, Inc.- PT64433 – 04-15-2009-03-17-2024

Hewlett Packard Company- PT64530 – 05-13-2009-03-17-2024

ANS Advanced Network Services – PT64252 – 03-18-2009-03-17-2019

Enterasys Networks – PT64449 – 03-30-2009 – 03-17-2024

ICS Telecom, Inc. – PT64438 – 05-01-2009 – 03-17-2024

Layer 3 Technologies, Inc. – PT65090 – 03-25-2010 – 03-17-2024

SUBJECT: Update Product/Price and Value Added Reseller Lists (Aruba Networks, Inc.)
Update Product/Price List (Hewlett Packard Company)
Update Product/Price List (ANS Advanced Network Services)
Update Price, Product and Value Added Reseller Lists (Enterasys Networks)
Update Product/Price List (ICS Telecom, Inc.)
Update Product/Price List (Layer 3 Technologies, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the addition of new products, deletion of obsolete products, MSRP increases and decreases to the above-referenced contract, PT64433, as well as the following change in contact information for:

NAME

Carousel Industries of North America
659 South County Trail
Exeter, RI 02822

TELEPHONE

(518) 724-2160
(518) 724-2180 (Fax)

FEDERAL ID#

06-1502254

Contact: **Mike Mahar, Director of SLE** **mmahar@carouselindustries.com**

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

(Continued)

HEWLETT-PACKARD COMPANY has requested and the State has approved the addition of new products, deletion of end-of-life products and MSRP increases to its product/price list effective July 1, 2010. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

ANS ADVANCED NETWORK SERVICES has requested and the State has approved the addition of Commscope and Circatel products to the above-referenced contract PT64252. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

ENTERASYS NETWORKS has requested and the State has approved updates to the above referenced contract, PT64449, which includes the addition of new products, deletion of obsolete products as well as the addition of the following value-added reseller:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Vertical Resources	(973) 541-5200	22-3391789
1160 Parsippany Boulevard	(973) 541-9300 (Fax)	
Parsippany, NJ 07054		
Contact: John Stypulkoski, CEO	jjs@verticalresources.com	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

ICS TELECOM, INC. has requested and the State has approved the addition of new products, deletion of end-of-life products, MSRP price increases and decreases to the above-referenced contract, PY64438. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective July 20, 2010. All other terms and conditions remain the same.

LAYER 3 TECHNOLOGIES, INC. has requested and the State has approved the addition of updated M86 hardware and the deletion of obsolete Allot products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective July 20, 2010. All other terms and conditions remain the same.

* * * * *

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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 30, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518)486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Newcastle Communications – PT64271 – 03-18-2009 – 03-17-2024
Anixter, Inc. – PT64432 – 03-31-2009 – 03-17-2024
Altura Communications Solutions – PT64285 – 03-18-2009 – 03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009 – 03-17-2024
Juniper Networks, Inc. – PT64531 – 04-30-2009 – 03-17-2024
Mac Source Communications – PT64448 – 04-10-2009 – 03-17-2024

SUBJECT: Update Product/Price List (Newcastle Communications)
Update Value-Added Reseller List (Anixter, Inc.)
Update Product/Price List (Altura Communications)
Update Product, Price and Value Added Reseller Lists (Avaya, Inc.)
Update Product/Price List (Juniper Networks, Inc.)
Update Product/Price List (MacSource Communications)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

NEWCASTLE COMMUNICATIONS has requested and the State has approved the addition of CallXpress 8.x software that replaces the existing CallXpress version 7.x. as well as the deletion of end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

ANIXTER, INC. has requested and the State has approved the addition of the following named value-added reseller to the above-referenced contract, PT64432:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Callor 7929 Michigan Avenue Whitter, CA 90602	(562) 907-7070 (562)426-6090 (Fax)	30-0384587

Contact: **Lori Nelson, President** lori.nelson@callorsales.com

Please refer to the **Contractor Information** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

21350p163-T07kr (Newcastle, Anixter, Altura, Avaya, Juniper, MacSource)

ALTURA COMMUNICATIONS SOLUTIONS has requested and the State has approved the addition of new products to its product/price list. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

AVAYA, INC. has requested and the State has approved the addition of new products to the above-referenced contract, PT64524. In addition, the following value-added reseller has been added to contract PT64524:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Sound Telephone Corp.
Address:	PO Box 1241
	Hopewell Junction, NY 12533
Minority/Women Owned or Small Business Indicate M , W or S	S
Federal ID #:	141819025
Contract Administrator Name:	Joseph Mandile
Title:	President
Telephone Number:	845-226-5665
E-mail:	SoundTelephone@aol.com
FAX:	845-226-1366
Qualifying Criteria:	Certified by Avaya inc.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please also refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

JUNIPER NETWORKS, INC. has requested and the State has approved the addition of multiple new products to its price list as well as the deletion of numerous end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

MAC SOURCE COMMUNICATIONS has requested and the State has approved the addition of multiple new products on the above-referenced contract, PT64448. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 24, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 19, 2010 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Ronco Communications & Electronics, Inc
CONTRACT NO: PT65100

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

RONCO COMMUNICATIONS & ELECTRONICS, INC. has requested and the State has approved the addition of PBX management software, system modems and conference room phone sets to the above-referenced contract, PT65100. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/price list dated June 25, 2010. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 24, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NUMBERS:
CONTRACT PERIODS:

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Meru Networks, Inc.- PT64441 – 04-16-2009 – 03-17-2024
Twinstare/Voice Data Video, Inc. – PT64307 – 03-18-2009-03-17-2024
Vandis, Inc. – PT64446 – 04-15-2009 03-17-2024
Layer 3 Technologies, Inc. – PT65090 - 03-25-2010 – 03-17-2024
Polycom, Inc. – PT64536 – 03-18-2009 – 03-17-2024

SUBJECT: Update VAR List (Meru Networks, Inc.)
Update Product/Price List (Twinstare/Voice Data Video, Inc.)
Update Product/Price List (Vandis, Inc.)
Update Product/Price List (Layer 3 Technologies)
Update Product/Price List (Polycom, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MERU NETWORKS, INC. has requested and the State has approved the following additions of value-added Resellers to the above-referenced contract PT64441

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Edutek, Inc. 178 East Boston Post Road Mamaroneck, NY 10543 <u>Contact:</u> Matthew Orifici, Exec VP	(914) 686-7777 (914) 686-7778 (Fax) sales@edutekltd.com	13-3853668
Frontrunner Network Systems 412 Linden Avenue Rochester, NY 14625 <u>Contact:</u> Jim Keegan, General Mgr.	(585)899-4484 (585)899-4584(Fax) jkeegan@frontrunnernetworks.com	98-0397927

21350p161-T07kr (Meru Networks, Twinstare/Voice Data Video, Vandis, Layer 3 Technologies, Polycom)

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Office Solutions 217 Mount Horeb Road Warren, NJ 07059 Contact: Toni DelNero, Accounting Mgr.	(732)356-0200 Ext. 1123 (732)356-2626 (Fax) tdelnero@osidirect.com	22-2416509
Transbeam, Inc. 20 West 36 th Street – 2 nd Floor New York, NY 10018 Contact: Mark Levine, CFO	(212) 631-8100 (212)379-1230 (Fax) mlevine@transbeam.com	13-4009005
Turn-Key Technologies, Inc. 2500 Main St. Ext. – Suite 10 Sayreville, NJ 08872 Contact: Craig Badrick, CEO	(732) 553-9100 Ext. 212 (732) 553-9107 (Fax) cbadrick@tti-wireless.com	22-3136494

CORRECT FEDERAL ID. NUMBER

Value Added Reseller/Distributor Information	
(2) Company Name:	ACR
Address:	185-1 Industrial Parkway Branchburg, NJ 08876
Federal ID #:	22-2618032
Contract Administrator Name:	Rich Dietz
Title:	General Manager
Telephone Number:	908-231-7777
E-mail:	rdietz@atrioncomm.com
FAX:	908-231-8228
Reseller Qualifying Criteria:	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list. All other terms and conditions remain the same.

TWINSTATE/VOICE DATA VIDEO, INC. has requested and the State has approved the addition of Mitel 3000 and Mitel Telecollaboration communications products to the above-referenced contract PT64307as well as increases in the Hourly Labor Rates based on the NYS Prevailing wage schedules. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list0 dated June, 2010. All other terms and conditions remain the same.

VANDIS, INC. has requested and the State has approved the addition of new products to the above-referenced contract PT64446. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

LAYER 3 TECHNOLOGIES, INC. has requested and the State has approved the addition of M86 Security hardware to Lot 2, Area Networking Hardware, on the above-referenced contract, PT65090. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

POLYCOM, INC. has requested and the State has approved the addition of new products, deletion of obsolete products and MSRP price increases to the above-referenced contract PT64536. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 18, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S): Enterasys Networks
CONTRACT NO(S): PT64449
CONTRACT PERIOD(S): 03-30-2009 – 03-17-2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

SUBJECT: Update Value Added Reseller List (Enterasys Networks)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ENTERASYS NETWORKS has requested and the State has approved amendments to the above-referenced contract, PT64449, which include the following additions and deletions to its value-added reseller list:

ADDITIONS

Value Added Reseller/Distributor Information	
Company Name:	ATS Consulting group corp.
Address:	3159 Winton Rd. South, Suite 200 Rochester, NY 14623
Federal ID #:	59-3800511
Contract Administrator Name:	Dan Garrett
Title:	Owner
Telephone Number:	585-475-0605
E-mail:	dgarrett@atsconsultingcorp.com
FAX:	585-475-0607
Reseller Qualifying Criteria:	IT Consulting firm providing LAN/WAN hardware and software integration, implementation, and ongoing network support.

Value Added Reseller/Distributor Information	
(2) Company Name:	Frontrunner Network Systems, Corp
Address:	412 Linden Ave Rochester NY 14625
Federal ID #:	980397927
Contract Administrator Name:	Jim Keegan
Title:	Sales Manager
Telephone Number:	800-724-7378
E-mail:	jkeegan@frontrunnernetworks.com
Fax :	585-899-4454
Reseller Qualifying Criteria:	Experienced sales team dealing specifically with Enterasys wired infrastructure. NOC and supplemental maintenance services available. Siemens VoIP partner.

Value Added Reseller/Distributor Information	
(2) Company Name:	nfrastructure technologies
Address	5 Enterprise Avenue Clifton Park, NY 12065
Federal ID#	22-3771456
Contract Administrator Name:	Tony Riccio
Title:	Sr. Managing Sales Director
Telephone Number:	518-664-3899 x 206
E-mail:	tony.riccio@nfrastructure.com
FAX:	518-6640-5731
Reseller Qualifying Criteria:	Design, Build, and Operation of the Network – Network Solution Provider.

DELETIONS

The following value-added resellers have been deleted from Enterasys Networks VAR List:

WASHINGTON COMPUTER SERVICES
140 58TH St. Suite 8F
Brooklyn, New York 11220

INTEGRALIS
111 Founders Plaza – 13th Floor
East Hartford, CT 06108

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 16, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state.ny.us

CONTRACT PERIODS: Various

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S): Various
CONTRACT NO(S): Various

SUBJECT: Cancellation of Contracts for Convenience

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Pursuant to Purchasing Memorandum and e-mail Notice heretofore delivered to existing contractors on September 17, 2009 by the Office of General Services, Procurement Services Group, the following contracts will be cancelled for convenience upon thirty (30) days written notice from the date hereof at which time all contract references will be removed from the OGS website:

GROUP 77100 Award 20010 Interactive Voice Response Equipment

<u>Contractor</u>	<u>Contract Numbers</u>
DiRad Technologies	PT62471/PS62472

GROUP: 77100 Award NEG-20537 Interactive Voice Response Equipment

Nortel Networks, Inc.	PT62600/PS62601
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GROUP 77107 Award 10364 Interactive Voice Response Systems, Services and Peripherals (Repairs and Maintenance)

<u>Contractor</u>	<u>Contract Number</u>
Avaya, Inc.	PS59504

GROUP 77507 Award NEG-01652 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers</u>
3Com	PT58282/PS58283

GROUP 77517 Award NEG-02449 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers</u>
Alcatel USA Marketing Inc.	PT59705/PS59706(Now Alcatel-Lucent USA Inc)

GROUP 77548 Award NEG-19467 Networking Hardware and Software

<u>Contractor:</u>	<u>Contract Number</u>
Allot Communications	PS61453

GROUP 77526 Award NEG-01369 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers</u>
Amer.com	PT58115/PS58116

GROUP 77531 Award NEG-01251 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Avaya Communications	PT57866/PS57867

GROUP 77550 Award NEG-19742 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Number</u>
Avocent Corp.	PS61594

GROUP 77503 Award NEG-02070 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Cisco Systems, Inc.	PT59009/PS59010

GROUP 77513 Award NEG-01269 Networking Hardware and Software

<u>Contractor:</u>	<u>Contract Numbers:</u>
D-Link Systems, Inc.	PT57889/PS57890

GROUP 77501 Award NEG- 01295 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Enterasys Networks	PT57962/PS57963

GROUP 77523 Award NEG- 01236 Networking Hardware and Software

<u>Contractor:</u>	<u>Contract Numbers:</u>
Ericsson, Inc.	PT57830/PS57831

GROUP 77505 Award NEG- 01255 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Extreme Networks, Inc.	PT57868/PS57869

GROUP 77554 Award NEG-20193 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
F5 Networks	PT62145/PS62146

GROUP 77539 Award NEG-02378 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Fluke Networks	PT59290/PS59291

GROUP 77553 Award NEG- 20160 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Fortinet, Inc.	PT62114/PS62115

GROUP 77534 Award NEG-01818 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Foundry Networks	PT58459/PS58460

GROUP 77542 Award NEG-18214 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Juniper Networks, Inc.	PTPT59914/PS59915

GROUP 77549 Award NEG-19474 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
MRV Communications	PT61515/PS61516

GROUP 77500 Award NEG-20736 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Aruba Networks, Inc.	PT62815/PS62816

GROUP 77500 Award NEG-20734 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Bradford Networks	PT62823/PS62824

GROUP 77500 Award NEG-20566 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Datacom Systems, Inc.	PT62538/PS62539

GROUP 77500 Award NEG-20735 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Shoretel, Inc.	PT62764/PS62765

GROUP 77506 Award NEG-01497 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Nortel Networks	PT58097/PS58098

GROUP 77515 Award NEG-20984 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
SMC Networks, Inc.	PT63019/PS63020

GROUP 77543 Award NEG-18692 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Sonic Wall, Inc.	PT61109/PS61110

GROUP 77502 Award NEG-01347 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Symbol Technologies	PT57964/PS57965 (Now Motorola, Inc.)

GROUP 77527 Award NEG-20983 Networking Hardware and Software

<u>Contractor</u>	<u>Contract Numbers:</u>
Waters Network Systems	PT63009/PS63010

GROUP 77150 Award NEG-20733 Video Conferencing Equipment

<u>Contractor</u>	<u>Contract Numbers:</u>
Library Video Company	PT62717/PS62718

GROUP 77150 Award NEG-21109 Video Conferencing Equipment

<u>Contractor</u>	<u>Contract Numbers:</u>
New England Systems & Software	PT63604/PS63605

GROUP 77150 Award NEG-20202 Video Conferencing Equipment

<u>Contractor</u>	<u>Contract Numbers:</u>
Polycom, Inc.	PT62141/PS62142

GROUP 77150 Award NEG-20203 Video Conferencing Equipment

<u>Contractor:</u>	<u>Contract Numbers:</u>
Tandberg, Inc.	PT62143/PS62144

GROUP 77002 Award 4308 Digital Centrex Equipment

<u>Contractor</u>	<u>Contract Number:</u>
BN Systems, Inc.	PS57143
Camelot Communications Group Inc	PS57145
Nu-Vision Technologies, LLC	
d/b/a Black Box Network Services	PS57147
Ronco Communications & Electronics	PS57149

GROUP 77004 Award 18843 Electronic Key Systems and Telephone Maintain Provision, Installation and Maintenance

<u>Contractor</u>	<u>Contractor Number:</u>
All-Mode Communications, Inc.	PS61273
Camelot Communications Group	PS61275
CBS Whitcom Technologies Corp.	PS61277
Comtel	PS61279
ICS Telecom	PS61281
Inter-Tel National	PS61283
Juma Technology LLC	PS61285
Northeast Information Systems	PS61287
Nu-Vision Technologies LLC	
d/b/a Black Box Network Services	PS61289
Ronco Communications & Electronics	PS61291
Superior Telephone, Inc.	PS61293
TwinState/Voice.Data.Video.Inc.	PS61295

GROUP 77009 Award T960252 PBX Peripheral Systems, Accessory Equipment and Maintenance

<u>Contractor</u>	<u>Contract Number</u>
Avaya	CMS0686
Aastra USA, Inc.	CMS1005
All-Mode Communications, Inc.	CMS0683
Altura Communications Solutions	CMS0868
BN Systems, Inc.	CMS0684
Camelot Communications Group	CMS1024
Frontrunner Network Systems	CMS1008
Johnston GP Inc.	CMS0823
MAC Source Communications	CMS1023
Matrix Communications Group	CMS0687
Mitel Networks, Inc.	CMS0688
NEC Unified Solutions, Inc.	CMS0689
NextiraOne, LLC	CMS0844
Nistel, LLC d/b/a Northeast Information Systems	CMS1000
Nu-Vision Technologies LLC d/b/a Black Box Network Services	CMS0825
RelComm, Inc.	CMS1006
Ronco Communications & Electronics	CMS0692
Siemens Enterprise Communications	CMS0690
Tech II Business Services, Inc.	CMS1030
Teltronics, Inc.	CMS1021
TwinState/Voice.Data.Video. Inc.	CMS1026
Verizon Select Services, Inc.	CMS1007

GROUP 77009 Award T960252 PBX Maintenance & MACS Only

<u>Contractor</u>	<u>Contract Number</u>
Digital Voice Corp.	CMS0964
Intermedia/Shared Technologies	CMS0869
TAG Solutions LLC	CMS1004
TR Services, Inc.	CMS0824

All products, services, installation and maintenance heretofore provided by all of the above contracts may now be obtained through Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 11, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state.ny.us

CONTRACTORS:
CONTRACT NO(S):
CONTRACT PERIOD(S):

OTHER AUTHORIZED USERS

Customer Services
(518)474-6717
customer.services@ogs.state.ny.us

Cisco Systems, Inc. – PT64525 – 06-03-2009-03-17-2024
Foundry Networks, Inc. – PT64267 – 03-18-2009-03-17-2024
Avaya, Inc. – PT64524 – 05-07-2009-03-17-2024
Northeast Information Systems – PT64298 – 03-18-2009-03-17-2024
Tandberg, Inc. – PT64304 – 03-18-2009-03-17-2024
Graybar Electric Company, Inc. PT64272 – 03-18-2009-03-17-2024

SUBJECT: Update Product/ Price and VAR Lists (Cisco Systems)
Update Product/Price and VAR Lists (Foundry Networks)
Update VAR List (Avaya, Inc.)
Update Product/Price List (Northeast Information Systems)
Update Product/Price List (Tandberg, Inc.)
Update Product/Price List (Graybar Electric Company, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved updates to contract PT64525 which include the addition of new products, deletion of end-of-life products, MSRP price increases and corrections to existing information on its value-added reseller list. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list effective June 3, 2010. All other terms and conditions remain the same.

FOUNDRY NETWORKS, INC. has requested and the State has approved updates to contract PT64267 which include the addition of new products as well as the following amendments to its value-added reseller list:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Foundry Networks 4980 Great America Parkway Santa Clara, CA 95054 <u>Contact:</u> Alex DiPietro, Sales Representative	(781) 530-3655 (781) 530-3605 (Fax) <u>adipietr@brocade.com</u>	77-0431154

21350p158-T07kr (Cisco Systems, Inc., Foundry Networks, Inc., Avaya, Inc., Northeast Information Systems, Tandberg, Inc., Graybar Electric Co.)

77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions

ADDED RESELLERS:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Computer Professionals International (CPI) 2165 Technology Drive Schenectady, NY 12308 <u>Contact: Rick Travis</u>	518-346-7799 Ext. 3337 518-881-1708 (Fax) rtravis@comproinc.com	36-3902573
CSDnet 874 Montauk Highway Bayport, NY 11705 <u>Contact: Fred Zappolo, VP – Sales</u>	631-924-7474 631-924-7475 (Fax) Fred.zappolo@csdnet.net	11-3410788
JUMA Technology 154 Toledo Street Farmingdale, NY 11735 <u>Contact: Fran Vinci, EVP</u>	651-270-1050 631-300-4660 (Fax) fran@jumacorp.com	81-0561004
Marcum LLC 10 Melville Park Rd. Melville, NY 11747 <u>Contact: Ted Carlson</u>	631-414-4804 631-414-4805 (Fax) tcarlson@mkllp.com	30-0011802
Systems Management Planning 75 Goodway Dr. Rochester, NY 14623 <u>Contact: Eric Rorapough, COO</u>	585-324-0800 585-324-0800 (Fax) er@smp-corp.com	16-1545953
Edge Technology Group 1 American Lane Greenwich, CT 06831	203-742-7800 203-742-7890 (Fax)	42-1723516

DELETED RESELLERS:

Annese & Associates
100 Saratoga Village Blvd. Suite 20
Malta, NY 12020

IGX Global
50 Inwood Road
Rocky Hill, CT 06067

M&K Internetworking Security Services
10 Meville Park Road
Melville, NY 11747

Professional Inter-Networking Group LLC
42 West 38th Street, Suite 1201
New York, NY 10018

ADDRESS CHANGE

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Allen Corporation of America 10400 Easton Place, Suite 450 Fairfax, VA 22030 <u>Contact: Barbara Johns</u>	(571) 321-1618 (571)321-1661 (Fax) bjohns@allencorp.com	54-1582648 (No change)

77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. Please refer to the **Contractor Information** page for a link to the updated value-added reseller list. All other terms and conditions remain the same.

AVAYA, INC. has requested and the State has approved the addition of the following value-added resellers to contract PT64524:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CASS
Address:	17 Smull Place Port Washington, NY 11050
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	11-2731509
Contract Administrator Name:	Bernie Yatauro
Title:	t
Telephone Number:	516 247-7100
E-mail:	berie@cassbts.com
FAX:	516 247-7150
Qualifying Criteria:	Certified by Avaya inc.
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Cross Telecom
Address:	8203 Royal Scarlet Dr. Baldwinsville, NY 13027
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	41-1861853
Contract Administrator Name:	Tim Marshall
Title:	National Account Manager
Telephone Number:	315-635-5960
E-mail:	tmarshall@crosstelecom.com
FAX:	952-456-3275
Qualifying Criteria:	Certified by Avaya inc.
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Vandis
Address:	1 Albertson Ave. Albertson, NY 11507
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	11-2650266
Contract Administrator Name:	Dan Weiss
Title:	Director
Telephone Number:	516 281-2200
E-mail:	sales@vandis.com
FAX:	516 626-9003
Qualifying Criteria:	Certified by Avaya inc.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list. All other terms and conditions remain the same.

NORTHEAST INFORMATION SYSTEMS has requested and the State has approved additions to the above-referenced contract, PT64298, which include the addition of multiple new products. Please refer to the **Pricing Section**

21350p158-T07kr (Cisco Systems, Inc., Foundry Networks, Inc., Avaya, Inc., Northeast Information Systems, Tandberg, Inc., Graybar Electric Co., Inc.)

77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions

of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

TANDBERG, INC. has requested and the State has approved amendments to the above-referenced contract, PT64304, which includes the deletion of end-of-life products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

GRAYBAR ELECTRIC CO. INC. has requested and the State has approved two (2) Fluke products, one(1) Chatsworth product and one (1) Kohler product to the price list. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 4, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 30, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Juniper Networks, Inc.
CONTRACT NO: PT64531

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

JUNIPER NETWORKS, INC. has requested and the State has approved the following additions to its value-added reseller list:

Value Added Reseller/Distributor Information (ADD Request)	
(2) Company Name:	Blue Spruce Technologies
Address:	100 Main Street
	Suite 250
	Dover, NH 03820
Federal ID #:	20-0697638
Contract Administrator Name:	Chris Flagg
Title:	Sales Engineering Manager
Telephone Number:	603-430-0003
E-mail:	cflagg@bluesprucetechnologies.com
FAX:	603-430-0713
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information (ADD Request)	
Company Name:	CNC Microtech
Address:	19 Walker Way Albany, NY 12205
Federal ID #:	26-1639774
Contract Administrator Name:	Erik Jacoby
Title:	Sales Director
Telephone Number:	585-292-1880
E-mail:	ejacoby@cncmicrotech.com
FAX:	585-292-1869
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information (ADD Request)	
(2) Company Name:	Compulink Technologies, Inc.
Address:	214 West 29 th Street Suite 201 New York, NY 10001
Federal ID #:	11-2967448
Contract Administrator Name:	Denise Arboleda
Title:	Vice President
Telephone Number:	212-695-5465 x13
E-mail:	denise@compu-link.com
FAX:	212-695-5560
Reseller Qualifying Criteria:	MBE

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 3, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTOR

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIODS(S):

OTHER AUTHORIZED USERS:
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Working Knowledge – PT64309 – 03/18-2009 – 03-17-2024
Polycom, Inc – PT64536 – 03-18-2009 – 03-17-2024
Motorola, Inc. – PT64534 – 04-30-2009 – 03-17-2024
Hewlett Packard Company – PT64530 – 05-13-2009 – 03/17/2024
Alcatel-Lucent USA Inc. – PT64249 – 05-26-2009 – 03-17-2024

SUBJECT: Update Price List (Working Knowledge)
Update Product/Price List (Polycom)
Update Product/Price List (Motorola, Inc.)
Update Product/Price List (Hewlett Packard Company)
Update Product/Price List (Alcatel-Lucent USA, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

WORKING KNOWLEDGE has requested and the State has approved the following Total Hourly Rates/Job Titles not included in NYSDOL Prevailing Wage Rate Schedules on PT64309 have been updated:

<u>Job Title</u>	<u>Total Hourly Wage</u>
Project Manager	\$120.00
Design Engineer	\$130.00
Programmer	\$150.00
Certified Technician	\$100.00
Electronics Integrator	\$ 70.00
Trainer	\$150.00 (Minimum 4 hr Class and Maximum of 5 attendees)

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list. All other terms and conditions remain the same.

POLYCOM, INC. requested and the State has approved additions to the above-referenced contract, PT64536 which includes the addition of new products, deletion of end-of-life products and MSRP price increases. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective May 27, 2010. All other terms and conditions remain the same.

MOTOROLA, INC. has requested and the State has approved amendments to the above-referenced contract, PT64534, which include the addition of new products, deletion of obsolete products and price reductions. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated May 31, 2010. All other terms and conditions remain the same.

HEWLETT PACKARD COMPANY has requested and the State has approved product deletions and MSRP price increases to the above-referenced contract PT64530. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated May 31, 2010. All other terms and conditions remain the same.

ALCATEL-LUCENT USA, INC. has requested and the State has approved the addition of multiple new products to the above-referenced contract, PT64249. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective May 31, 2010.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 21, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS(S):
CONTRACT NO(S):
CONTRACT PERIOD(S):

OTHER AUTHORIZED USERS

Customer Services
(518)474-6717
customer.services@ogs.state.ny.us

SMC Networks, Inc. – PT64302 - 03/18/09-03/17/2024
Anixter, Inc. – PT64432 – 03-31-09 – 03-17-2024
CBS Technologies, Inc. – PT64256 – 03-18-09 – 03-17-2019
MAC Source Communications – PT64448 – 04-10-09 – 03-17-24
NEC Corporation of America – PT64297 – 03-18-09 – 03-17-24
Gavin Cabling Systems, Inc. – PT64269 – 03-18-09 – 03-17-24

SUBJECT: Update Value-Added Reseller Lists (SMC & Anixter, Inc.)
Update Product/Price Lists (CBS Technologies, MAC Source, NEC)
Assignment of Contract (Gavin Cabling Systems, Inc.)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

SMC NETWORKS, INC. has requested the following additions and deletions of value-added resellers to the above-referenced contract PT64302:

ADDITION

Value Added Reseller/Distributor Information	
(2) Company Name:	Total Computer Solutions (Real Business Challenges: Real Solutions)
Address:	76 Elmgrove Park Rochester, New York 14624
Federal ID #:	16-1308853
Contract Administrator Name:	Tim O'Brien
Title:	Manager
Telephone Number:	585-247-0150
E-mail:	tobrien@totalcomputer.com
FAX:	585-247-0287
Reseller Qualifying Criteria:	

ADDITION

Value Added Reseller/Distributor Information	
(2) Company Name:	CS Business Solutions, Inc.
Address:	1260 Scottsville Road
	Rochester, New York 14624
Federal ID #:	16-1171177
Contract Administrator Name:	Peter Bartula
Title:	Manager
Telephone Number:	585-295-2650 Ext. 14
E-mail:	pbartula@csbusiness.com
FAX:	585-295-2654
Reseller Qualifying Criteria:	

DELETION

Value Added Reseller/Distributor Information	
(2) Company Name:	Advanced Technology Solutions Group d/b/a ATEC Group MBE
Address:	1762 Central Avenue
	Albany, New York 12205
Federal ID #:	72-1563114
Contract Administrator Name:	Nancy Poonawala
Title:	Sr. Account Manager
Telephone Number:	518-724-3133
E-mail:	npoonawala@atecgroup.comnpoonawala@atecgroup.com
FAX:	518-452-3939
Reseller Qualifying Criteria:	

Please refer to the **Contractor Information Section** of the Contract Award Notification for a link to the updated value-added reseller list. All other terms and conditions remain the same.

ANIXTER, INC. has requested and the State has approved the following value-added reseller to the above-referenced contract PT6443:

Value Added Reseller/Distributor Information	
(2) Company Name:	IBM Corporation
Address:	590 Madison Avenue
	New York, NY 10022
Federal ID #:	13-0871985
Contract Administrator Name:	Anthony Testa
Title:	Security Sales Specialist
Telephone Number:	732-233-5349
E-mail:	atesta@us.ibm.com
FAX:	845-264-6029
Reseller Qualifying Criteria:	Manufacturer and Systems Integrator of IT

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list. All other terms and conditions remain the same.

CBS TECHNOLOGIES, INC. has requested and the State has approved the addition of the following products to Lot 3, Network Cable and Fiber Optics, on the above-referenced contract PT64256:

CommScope – Cable, Jacks, Patch Panels, Faceplates
Chatsworth – Data Racks, Ladder Racks
Panduit – Cable Management

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

MAC SOURCE Communications has requested and the State has approved updates to the above-referenced contract, PT64448, which includes the addition of multiple new products. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions remain the same.

NEC Corporation of America has requested and the State has approved an update to the above-referenced contract, PT64297 which includes the deletion of multiple end-of-life products. Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list. All other terms and conditions remain the same.

Effective May 17, 2010 the above-referenced contract has been assigned as follows:

From: Gavin Cabling Systems, Inc. Federal ID#113453137
To: G-Systems, Inc. – Federal ID#83-0414216

The contact information for this newly assigned contract is as follows:

Michael W. Baum, Director of Business Development
20 Hempstead Turnpike
Farmingdale, NY 11735
516-586-6245
631-896-1339 (Cell)
516-586-6248 (Fax)
E-Mail: mbaum@gsystemsinc.com
Website: www.gavinsystems.com
All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 4, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Hudson Valley Communications – PT64439 – 05/07/09 – 03/17/2024
Siemens Communications, Inc. - PT64301 - 03/20/09 - 03/17/2024
Teltronics, Inc.- PT64538 – 03/18/09 – 03/17/2024
Northeast Information Systems – PT64298 – 03/18/09 – 03/17/2024
Cisco Systems, Inc. – PT64525 – 06/03/09 – 03/17/2024

SUBJECT: Product, Price and VAR List Updates

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Hudson Valley Communications has requested and the State has approved updates to the above-referenced contract, PT64439, which includes the addition of new Panasonic products, deletion of end-of-life products, MSRP price increases and decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of this contract remain the same.

Siemens Communications, Inc. has requested and the State has approved the addition of new products to the above-referenced contract, PT64301, as well as the addition of the following value-added resellers:

<u>Name</u>	<u>Telephone</u>	<u>Federal ID#</u>
Verizon Business Network Services, Inc.	518-426-2178	23-2743964
On Behalf of Verizon Network Integration Corp., Verizon Select Services, Inc. and MCI Communications Services, Inc. d/b/a Verizon Business Services	518-689-5665 (Fax)	16-1337624
		47-0751768
<u>Contact:</u> Donnalee O'Donnell	Donnalee.odonnell-smith@verizonbusiness.com	
<u>Contract Administrator</u>		

21350p154-T07kr (Hudson Valley Communications, Siemens Communications, Inc., Teltronics, Inc., Northeast Information Systems and Cisco Systems, Inc.)

<u>Name</u>	<u>Telephone</u>	<u>Federal ID#</u>
Vertical Resources 1160 Parsippany Blvd Parsippany, NJ 07054 Contact: Tom Bielecki, CFO	973-600-0405 973-541-9300 (Fax) bileckit@msn.com	22-3391789

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the Contract Award Notification for a link to the value-added reseller list. All other terms and conditions remain the same.

Teltronics, Inc. has requested and the State has approved the addition of new products to Lot 3, Network Cable and Fiber Optics category of the above-referenced contract, PT64538.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of this contract remain the same.

Northeast Information Systems has requested and the State has approved the addition of new products to the above-referenced contract, PT64298.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of this contract remain the same.

Cisco Systems, Inc. has requested and the State has approved the addition of new products, deletion of end-of-life products, and MSRP price increases and decreases to the above-referenced contract, PT64525.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list. All other terms and conditions of this contract remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 23, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

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Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Extreme Networks, Inc. PT64437 – March 30, 2009 – March 17, 2024
Anixter, Inc. - PT64432 – March 31, 2009 – March 17, 2024
Aruba Networks, Inc. – PT 64433 – April 15, 2009 – March 17, 2024

SUBJECT: Update Product, Price and VAR Lists of Extreme Networks, Inc.
Update Product/Price List of Anixter, Inc.
Update Product, Price & VAR Lists of Aruba Networks, Inc.

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Extreme Networks, Inc. has requested and the State has approved updates to the above-referenced contract which include the addition of new products, deletion of obsolete products as well as adding the following-named value added reseller:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Juma Technology
Address:	154 Toledo Street Farmingdale, NY 11735
Minority/Women Owned or Small Business Indicate M, W or S	N/A
Federal ID #:	68-0605151
Contract Administrator Name:	Joseph Cassano
Title:	Executive VP
Telephone Number:	631-270-1036 Fax: 631-270-1037
E-mail:	jcassano@jumacorp.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated April 20, 2010.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated VAR list.

21350p153 – T07kr (Extreme Networks, Inc. Anixter, Inc. Aruba Networks, Inc.)

All other terms and conditions remain the same.

Anixter, Inc. has requested and the State has approved the addition of new products to the above-referenced contract. Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

Aruba Networks, Inc. has requested and the State has approved the addition of new products, deletion of end-of-life products, price reductions to the above-referenced contract as well as adding the following value-added resellers to its VAR list:

Value Added Reseller/Distributor Information	
Company Name (2):	Altura Communication Solutions LLC
Address:	1335 South Acacia Avenue
	Fullerton, CA 92831
Federal ID #:	33-0988967
Contract Administrator Name:	Tony Clemente
Title:	District Director
Telephone Number:	(718) 360-8910
E-mail:	Aclemente@alturacs.com
FAX:	(718) 360-8902
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (8):	Computer Connection of Central New York (CCNY)
Address:	11206 Cosby Manor Road
	Utica, New York 13502
Federal ID #:	16-1397143
Contract Administrator Name:	Kimberly Longway
Title:	Marketing
Telephone Number:	800-566-4786 Ext. 247
E-mail:	kim@ccny.com
FAX:	315-724-0794
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (16):	Pathway Systems Design, LLC
Address:	7100 New Horizons Blvd
	Amityville, NY 11701
Federal ID #:	11-3569963
Contract Administrator Name:	Mario DePascale
Title:	Vice President
Telephone Number:	631-422-6800
E-mail:	mdepascale@psdteam.com
FAX:	631-422-6868
Reseller Qualifying Criteria:	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 13, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer 1
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Graybar	PT64272 – March 18, 2009 – March 17, 2024
Tandberg	PT64304 – March 18, 2009 – March 17, 2024
Verizon Business	PT64447 – April 10, 2009 - March 17, 2024
Polycom	PT64536 – April 30, 2009 – March 24, 2024

SUBJECT: Add products, price increases/decreases, deletes and reseller list updates.

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Graybar has requested and the State has approved updates to the above referenced contract, which include the addition of a VAR, addition and deletion of products.

Please refer to the **Contractor Information** & **Pricing Sections** of the Contract Award Notification (CAN) for a link to the updated Price and VAR list.

All other terms and conditions remain the same.

Tandberg has requested and the State has approved updates to the above referenced contract, which include the addition of a VAR.

Please refer to the **Contractor Information** of the Contract Award Notification (CAN) for a link to the updated VAR list.

All other terms and conditions remain the same.

Verizon Business has requested and the State has approved updates to the above referenced contract, which include the addition of a addition of products.

Please refer to the Pricing Sections of the Contract Award Notification (CAN) for a link to the updated Price list.

All other terms and conditions remain the same.

Polycom has requested and the State has approved updates to the above referenced contract, which include the price increase, addition and deletion of products.

Please refer to the Pricing Sections of the Contract Award Notification (CAN) for a link to the updated Price list.

All other terms and conditions remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 1, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
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Karen Rogers
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CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Aviat	PT65083 – March 17, 2010 – March 17, 2024
Cisco	PT64525 – June 03, 2009 – March 17, 2024
NEC	PT64297 – March 18, 2009 - March 17, 2024
HP	PT64530 – May 13, 2009 – March 17, 2024
Cisco	PT64525 – June 03, 2009 – March 17, 2024
All-Mode	PT64250 – March 18, 2009 – March 17, 2024
Tandberg	PT64304 – March 18, 2009 – March 17, 2024

SUBJECT: Add products, price increases/decreases, deletes, reseller list updates and a Name Change

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Harris Stratex Networks has requested and the State has approved updates to the above referenced contract, which include the change of Name to Aviat U.S. Inc. the FEIN remains the same 77-0016028

All other terms and conditions remain the same.

Cisco has requested and the State has approved updates to the above referenced contract, which include the addition of products and reseller list updates.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list and VAR updates.

All other terms and conditions remain the same.

NEC has requested and the State has approved updates to the above referenced contract, which include the addition of a VAR.

Please refer to the Pricing Section of the Contract Award Notification (CAN) for a link to the updated VAR list.

All other terms and conditions remain the same.

HP has requested and the State has approved updates to the above referenced contract, which include the addition of products, price decreases and deletes.

Please refer to the Pricing Section of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

Cisco has requested and the State has approved updates to the above referenced contract, which include the addition of products. Price decrease/increase and deletes.

Please refer to the Pricing Section of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

All-Mode has requested and the State has approved updates to the above referenced contract, which include the addition of products, price decreases and deletes.

Please refer to the Pricing Section of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

Tandberg has requested and the State has approved updates to the above referenced contract, which include the addition of products, price decreases/increases, deletes and VAR Updates.

Please refer to the Pricing Section of the Contract Award Notification (CAN) for a link to the updated product/price list.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 19, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

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CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Alcatel-Lucent	PT64249 – May 26,, 2009 – March 17, 2024
NESS	PT64443 – April 06, 2009 – March 17, 2024
Motorola	PT64534 – April 30, 2009 - March 17, 2024

SUBJECT: Add products, price increases, deletes and reseller list updates

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Alcatel-Lucent has requested and the State has approved updates to the above referenced contract, which include the addition of products, price increases, deletes and reseller list updates.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

NESS has requested and the State has approved updates to the above referenced contract, which include the addition of products, price increases, deletes and reseller list updates.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

Motorola has requested and the State has approved updates to the above referenced contract, which include the addition of products and deletes.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

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Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 17, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
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Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Adirondack Cabling	PT64248 – March 18, 2009 – March 17, 2024
Verizon	PT64447 – April 10, 2009 – March 17, 2024
Juniper	PT64531 – May 30, 2009 - March 17, 2024

SUBJECT: Add products, price decreases and deletion of products

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Adirondack Cabling has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of products and price decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

Verizon has requested and the State has approved updates to the above referenced contract, which include the addition of new products and deletion of products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

Juniper has requested and the State has approved the following additions and updates to its VAR list:

Appendix F Manufacturer & Value Added Reseller/Distributor Information

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Juniper Networks		
Address:	250 W. 34 th Street		
	1 Penn Plaza, Floor 19, Suite 1901		
	New York, NY 10119		
Federal ID #:	77-0559888		
Contract Administrator Name:	Jeffrey Mow		
Title:	Public Sector Account Manager		
Telephone Number:	212-520-3363		
E-mail:	jmow@juniper.net		
FAX:	646-619-4133		
Orders Placed Directly with Contractor <input type="checkbox"/> Orders Placed Directly with VAR <input checked="" type="checkbox"/>			
Contract "Toll" Free Support Number:	888-314-5822	Guaranteed Product Delivery Timeframe:	<u> 10 </u> days ARO

Value Added Reseller/Distributor Information (DELETE Request)			
Company Name:	Verizon Network Integration Corp		
Address:	14 Corporate Woods Blvd.		
	Albany, NY 12211		
Federal ID #:	23-2743964		
Contract Administrator Name:	Donnalee O'Donnell		
Title:	Contract Administrator		
Telephone Number:	518 426-2178		
E-mail:	donnalee.odonnell-amith@verizon.com		
FAX:	(518) 689-5665		
Reseller Qualifying Criteria:	JNASC certified		

Value Added Reseller/Distributor Information (ADD Request)			
Company Name:	Verizon Select Services Inc.		
Address:	14 Corporate Woods Blvd.		
	Albany, NY 12211		
Federal ID #:	16-1337624		
Contract Administrator Name:	Donnalee O'Donnell		
Title:	Contracts Administrator		
Telephone Number:	518 426-2178		
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com		
FAX:	518 689-5665		
Reseller Qualifying Criteria:			

Value Added Reseller/Distributor Information (ADD Request)	
(2) Company Name:	Verizon Network Integration Corp.
Address:	14 Corporate Woods Blvd. Albany, NY 12211
Federal ID #:	23-2743964
Contract Administrator Name:	Donnalee O'Donnell
Title:	Contracts Administrator
Telephone Number:	518 426-2178
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com
FAX:	518 689-5665
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information (ADD Request)	
(2) Company Name:	MCI Communications Services, Inc. d/b/a Verizon Business
Address:	14 Corporate Woods Blvd. Albany, NY 12211
Federal ID #:	47-0751768
Contract Administrator Name:	Donnalee O'Donnell
Title:	Contracts Administrator
Telephone Number:	518 426-2178
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com
FAX:	518 689-5665
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information (Modify Request) – address, contact change, WBE notation	
Company Name:	Annese & Associates, Inc.
Address:	39 Old Route 146 Clifton Park, NY
Federal ID #:	16-0984328
Contract Administrator Name:	Joseph LoRe
Title:	
Telephone Number:	315-457-4333
E-mail:	jlore@annese.com
FAX:	(315) 453-4575
Reseller Qualifying Criteria:	WBE, CERT 47058

Value Added Reseller/Distributor Information (ADD Request)	
Company Name:	Professional Inter-Networking Group, LLC
Address:	42 West 38th Street - Suite 1201
	New York, NY 10018
Federal ID #:	22-3646313
Contract Administrator Name:	Tom Gaughan
Title:	
Telephone Number:	(212) 764-8565
E-mail:	sales@ping-us.com
FAX:	(212) 764-5489
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information (ADD Request)	
Company Name:	VocalNet
Address:	1159 Pittsford-Victor Road
	Building 5, Suite 140
	Pittsford, N.Y. 14534
Federal ID #:	27-0085372
Contract Administrator Name:	Mark Zane
Title:	
Telephone Number:	(585) 419-8249
E-mail:	mzane@vocal-net net
FAX:	(585) 264-9434
Reseller Qualifying Criteria:	WBE, CERT 52662

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 15, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Anixter PT64432 – March 31, 2009 – March 17, 2024
Enterasys Networks PT64449 – March 30, 2009 – March 17, 2024
Relcom PT64300 – March 18, 2009 – March 17, 2024

SUBJECT: Update Product/Price and Value-Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Anixter has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of products and price reductions.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

Enterasys Networks has requested and the State has approved the addition of the following value-added reseller to its VAR list:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Siemens Enterprise Communications, Inc.
Address:	153 east 53 rd St. New York NY 10022
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	26-2722137
Contract Administrator Name:	Jay S. Mark
Title:	Account Manager
Telephone Number:	212-450-7534

E-mail:	Jay mark@siemens-enterprise.com
FAX:	646-224-5770
Qualifying Criteria:	Enterasys Partner

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CNC Microtech
Address:	19 Walker Way Albany NY. 12205
Minority/Women Owned or Small Business Indicate M , W or S	
Federal ID #:	26-1639774
Contract Administrator Name:	Erik Jacoby
Title:	Sales Director
Telephone Number:	585-292-1880
E-mail:	ejacoby@cncmicrotech.com
FAX:	585-292-1869
Qualifying Criteria:	Certified Enterasys Partner

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

Relcom has requested and the State has approved updates to the above referenced contract, which include the addition of new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: March 1, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer 1
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Mac Source	PT64448 – April 10, 2009 – March 17, 2024
Graybar Electric Co.	PT64272 – March 18, 2009 – March 17, 2024
Hewlett Packard	PT64530 – May 13, 2009 – March 17, 2024

SUBJECT: Update Product/Price and Value-Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Mac Source has requested and the State has approved updates to the above referenced contract, which include the addition of new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Additionally, the contact address for Mac Source has been changed to 122 Remsen Street, Suite 102, Cohoes, New York 12047 and the fax number has changed to 518.694.3907.

All other terms and conditions remain the same.

Graybar Electric Co. has requested and the State has approved updates to the above referenced contract, which include the addition of new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

Hewlett Packard has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of obsolete products, price increases and price decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated February 22, 2010.

21350p147-T07pc/kd (Mac Source, Graybar Electric, Hewlett Packard)

Additionally, Hewlett Packard has requested and the State has approved the addition of the following value-added resellers to its VAR list:

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Hewlett-Packard Company		
Address:	3000 Hanover Street		
	Palo Alto, CA 94304-1185		
Federal ID #:	94-1081436		
Minority/Women Owned or Small Business Indicate M, W or S			
Contract Administrator Name:	Deborah Kaiser		
Title:	Contract Manager		
Telephone Number:	630-882-9051		
E-mail:	Deborah.Kaiser@hp.com		
FAX:	847-787-5578		
Orders Placed Directly with Contractor <input type="checkbox"/>	Orders Placed Directly with VAR <input type="checkbox"/>		
Contract "Toll" Free Support Number:	877-305-7097	Guaranteed Product Delivery Timeframe:	<u> 30 </u> days ARO
Value Added Reseller/Distributor/Sub-Contractor Information			
Company Name:	Hewlett-Packard Company		
Address:	3000 Hanover Street		
	Palo Alto, CA 94304		
Minority/Women Owned or Small Business Indicate M, W or S			
Federal ID #:	94-1081436		
Contract Administrator Name:	Steven Murray		
Title:	Account Manager		
Telephone Number:	212-904-0250		
E-mail:	Steven.K.Murray@hp.com		
FAX:			
Qualifying Criteria:	HP contact in place of Randy Keener. Please remove all information on Randy Keener		
Value Added Reseller/Distributor/Sub-Contractor Information			
Company Name:	P&J Computers Inc		
Address:	1 Highland Ave		
	Albany, NY 12205		
Minority/Women Owned or Small Business Indicate M, W or S	SBE		
Federal ID #:	141716131		
Contract Administrator Name:	Scott Joralemon		
Title:			
Telephone Number:	518-459-6712 x101		
E-mail:	scottj@pjcomp.com		
FAX:	518-459-6851		
Qualifying Criteria:	Reseller Participation Agreement		
Value Added Reseller/Distributor/ Sub-Contractor Information			
Company Name:	ASI System Integration		
Address:	49 West 37th Street		
	New York, NY 10019		
Minority/Women-Owned or Small Business	SBE		

Indicate M, W or S	
Federal ID #:	20-3074058
Contract Administrator Name:	Mark Romanowski
Title:	
Telephone Number:	212-736-0111 X294
E-mail:	kriley@asisystem.com
FAX:	212-629-3945
Qualifying Criteria:	Reseller Participation Agreement
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Vandis, Inc
Address:	1 Albertson Ave #1
	Albertson, NY 11560
Minority/Women Owned or Small Business Indicate M, W or S	SBE
Federal ID #:	11-2650266
Contract Administrator Name:	Ken Russin
Title:	
Telephone Number:	516-281-2200
E-mail:	info@vandis.com
FAX:	516-626-9003
Qualifying Criteria:	Reseller Participation Agreement
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Professional Inter-Networking Group
Address:	42 West 38 th Street #1201
	New York, NY 10018
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	22-36463613
Contract Administrator Name:	Tom Gaughan
Title:	
Telephone Number:	646-432-0201
E-mail:	tgaughan@ping-us.com
FAX:	212-764-5489
Qualifying Criteria:	Reseller Participation Agreement
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Total Tec systems, Inc
Address:	2 Gourmet Lane
	Edison, NJ 08837
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	22-2437901
Contract Administrator Name:	Vinny Iezza
Title:	
Telephone Number:	800-634-2588 x144
E-mail:	Vinny.lezza@totaltec.com
FAX:	732-855-0898
Qualifying Criteria:	Reseller Participation Agreement
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	CSDNET Inc
Address:	874 Montauk Hwy
	Bayport, NY 11705
Minority/Women Owned or Small Business Indicate M, W or S	

Federal ID #:	11-3410788
Contract Administrator Name:	Richard Sallustro
Title:	
Telephone Number:	631-924-7474
E-mail:	Rich.sallustro@csdnet.net
FAX:	
Qualifying Criteria:	Reseller Participation Agreement
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	International Integrated Solutions
Address:	245 Newtown Rd #101 Plainview, NY 11803
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3006645
Contract Administrator Name:	Rich Riis
Title:	
Telephone Number:	561-396-6700
E-mail:	estar@iisl.com
FAX:	516-396-6799
Qualifying Criteria:	Reseller Participation Agreement
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	CDW Government, Inc
Address:	230 N. Milwaukee Ave. Vernon Hills, IL 60061
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	36-4230110
Contract Administrator Name:	Yolanda Bloomquist
Title:	Account Manager
Telephone Number:	312-705-1880
E-mail:	Yolanda.bloomquist@cdw.com
FAX:	312-705-4680
Qualifying Criteria:	Reseller Agreement
Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	AdvizeX Technologies LLC
Address:	6480 Rockside Blvd South Independence, OH 44131
Minority/Women Owned or Small Business Indicate M, W or S	S
Federal ID #:	37-1504931
Contract Administrator Name:	Dave Crean
Title:	Regional Sales Manager
Telephone Number:	585-223-4050 X102
E-mail:	dcrean@advizex.com
FAX:	None
Qualifying Criteria:	Reseller Participation Agreement

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: February 16, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Aruba Networks, Inc.	PT64433 – April 15, 2009 – March 17, 2024
3Com Corporation, Inc.	PT64431 – June 15, 2009 – March 17, 2024
Polycom, Inc.	PT64536 – March 18, 2009 - March 17, 2024

SUBJECT: Correct prior Purchasing Memorandum and Update Product/Price and Value-Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Aruba Networks, Inc. *CORRECTION*

Purchasing Memorandum 21350p144 dated January 21, 2010 inadvertently identified Aruba Networks, Inc. as the holder of CTES Contract PT64437. Please be advised that the correct contract holder of CTES Contract PT64437 is Extreme Networks. The contract information for Extreme Networks and Aruba Networks is as follows:

Extreme Networks, Inc.	PT64437 – March 30, 2009 – March 17, 2024
Aruba Networks, Inc.	PT64433 – April 15, 2009 – March 17, 2024

3Com Corporation has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of obsolete products and price decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated February 1, 2010.

All other terms and conditions remain the same.

Polycom, Inc. has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of obsolete products and price increases and decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated February 11, 2010.

All other terms and conditions remain the same.

Polycom, Inc. has also requested and the State has approved the following additions and updates to its VAR list:

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Polycom, Inc.		
Address:	4750 Willow Road Pleasanton, CA 94588		
Federal ID #:	94-3128324		
Contract Administrator Name:	John Palaszynski		
Title:	Territory Manager		
Telephone Number:	518-783-3852		
E-mail:	John.Palaszynski@polycom.com		
FAX:			
Orders Placed Directly with Contractor <input type="checkbox"/> Orders Placed Directly with VAR <input checked="" type="checkbox"/>			
Contract "Toll" Free Support Number:	800.756.9266	Guaranteed Product Delivery Timeframe:	<u>30</u> days ARO
Value Added Reseller/Distributor Information			
(2) Company Name:	Verizon Network Integration Corp.		
Address:	14 Corporate Woods Blvd. Albany, NY 12211		
Federal ID #:	23-2743964		
Contract Administrator Name:	Donnalee O'Donnell		
Title:	Contracts Administrator		
Telephone Number:	518 426-2178		
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com		
FAX:	518 689-5665		
Reseller Qualifying Criteria:			
Value Added Reseller/Distributor Information			
Company Name:	Verizon Select Services Inc.		
Address:	14 Corporate Woods Blvd. Albany, NY 12211		
Federal ID #:	16-1337624		
Contract Administrator Name:	Donnalee O'Donnell		
Title:	Contracts Administrator		
Telephone Number:	518 426-2178		
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com		
FAX:	518 689-5665		
Reseller Qualifying Criteria:			
Value Added Reseller/Distributor Information			
(2) Company Name:	MCI Communications Services, Inc. d/b/a Verizon Business		
Address:	14 Corporate Woods Blvd. Albany, NY 12211		
Federal ID #:	47-0751768		
Contract Administrator Name:	Donnalee O'Donnell		
Title:	Contracts Administrator		
Telephone Number:	518 426-2178		
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com		
FAX:	518 689-5665		
Reseller Qualifying Criteria:			

Value Added Reseller/Distributor Information	
Company Name:	Carousel Industries
Address:	10 Petra Lane Albany, NY 12205
Federal ID #:	06-1502254
Contract Administrator Name:	Michael Mahar
Title:	Director of SLE
Telephone Number:	518-724-2160
E-mail:	mmahar@carouselindustries.com
FAX:	518-724-2180
Reseller Qualifying Criteria:	Polycom Authorized
Value Added Reseller/Distributor Information	
(2) Company Name:	TriTech Communications
Address:	625 Locust St. Garden City, NY 11530
Federal ID #:	
Contract Administrator Name:	Joe Melfa
Title:	VP of Sales
Telephone Number:	516-668-1987
E-mail:	jmelfa@aceav.com
FAX:	
Reseller Qualifying Criteria:	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

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Procurement Services Group
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: February 10, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO(S)
CONTRACT PERIOD(S)

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

SMC Networks, Inc.	PT64302 – March 18, 2009 – March 17, 2024
Aruba Networks, Inc.	PT64433 – April 15, 2009 – March 17, 2024
Tandberg, Inc.	PT64304 – March 18, 2009 – March 17, 2024

SUBJECT: Update Product/Price List and Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

SMC Networks, Inc. has requested and the State has approved updates to the above referenced contract, which include the addition of new products, deletion of obsolete products and price decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated February 1, 2010.

All other terms and conditions remain the same.

Aruba Networks, Inc. has requested and the State has approved the addition of the following value-added resellers to its VAR list:

<u>Added Reseller</u>	<u>Telephone</u>	<u>Federal ID No.</u>
Value Added Reseller/Distributor Information		
(1) Company Name:	All-Mode Communications	
Address:	1725 Dryden Rd. Freeville, NY 13068	
Federal ID #:	16-1002300	

21350p145-T07kd (SMC Networks, Inc., Aruba Networks, Inc., Tandberg, Inc.)

Contract Administrator Name:	David Yeater
Title:	President
Telephone Number:	607-347-4611
E-mail:	dyeater@all-mode.com
FAX:	607-347-6728
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
(15) Company Name:	Rapid Access Communication Enterprises, Inc., (aka RACe, Inc.)
Address:	17 Barstow Rd. Suite 401 Great Neck, NY 11021
Federal ID #:	03-0415485
Contract Administrator Name:	Gail Nedbor-Gross
Title:	Financial Director
Telephone Number:	516-829-8290
E-mail:	gngross@race-corp.com
FAX:	516-829-9113
Reseller Qualifying Criteria:	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

Tandberg, Inc. has requested and the State has approved the addition of the following value-added resellers to its VAR list:

<u>Added Reseller</u>	<u>Telephone</u>	<u>Federal ID No.</u>
Value Added Reseller/Distributor Information		
Company Name:	PS Technologies, LLC	
Address:	1221 Wilmington Ave. Suite 205 Dayton, Ohio 45420	
Minority/Women-Owned or Small Business Indicate M, W or S		
Federal ID #:	75-3262773	
Contract Administrator Name:	J. Papadis	
Title:	Inside Sales	
Telephone Number:	937-242-6422	
E-mail:	j.papadis@pst24.com	
FAX:	800-443-3954	
Reseller Qualifying Criteria:		

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 21, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACTORS(S)
CONTRACT NO(S)
CONTRACT PERIODS

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

Cisco Systems, Inc. PT64525 – June 3, 2009-March 17, 2024
Aruba Networks, Inc. PT64433 - March 30, 2009-March 17, 2024
nrastructure Technologies, Inc. PT64287 – March 18, 2009-March 17, 2024

SUBJECT: Update Product, Price and Value Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved updates to the above referenced contract which include the addition of new products, deletion of obsolete products and price decreases.
Please refer to the [Pricing Section](#) of the Contract Award Notification (CAN) for a link to the updated product/price list effective January 1, 2010.
All other terms and conditions remain the same.

EXTREME NETWORKS, INC. has requested and the State has approved updates to the above referenced contract which include the addition of new product, deletion of obsolete products, price decreases, and the following addition to its value-added reseller list:

<u>Added Reseller</u>	<u>Telephone</u>	<u>Federal ID#</u>
CDW Government, Inc. 230 N. Milwaukee Avenue Vernon Hills, IL 60061	312-705-1880 312-705-4680 (Fax)	36-4230110

Please refer to the [Contractor Information](#) Section of the CAN for a link to the updated value-added reseller list.
All other terms and conditions remain the same.

nrastructure Technologies, Inc has requested and the State has approved the addition of the following Panduit products to the above-referenced contract:

Panduit Net-Access Cabinet Part #CN1
Panduit Net-Access Cabinet Part #CN2
Panduit Net-Access Exhaust Duct #CNAE1
Panduit Net-Access Cable Mgt Finger #CNBRFK

Please refer to the [Pricing Section](#) of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

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Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: January 20, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
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(518) 486-9298
Karen.Rogers@ogs.state.ny.us

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S)
CONTRACT NO (S)
CONTRACT PERIOD(S)

Anixter, Inc. **PT64432 – March 31, 2009-March 27, 2024**

Aruba Networks, Inc. **PT64433 – April 15, 2009-March 17, 2024**

Avaya, Inc. **PT64524 – May 7, 2009 – March 17, 2024**

SUBJECT: Update Product/Price and Value Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved multiple additions of product to the above referenced contract.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

ARUBA NETWORKS, INC. has requested add the State has approved the addition of the following value-added reseller to its VAR List:

<u>Added Reseller</u>	<u>Telephone</u>	<u>Federal ID#</u>
AT&T Corp 32 Avenue of the Americas 5 th Floor New York, New York 10013 Contact: Jason Keshinover Senior Universal Account Manager	347-268-6083 512-646-3161 keshinover@att.com	43-0529710

Please refer to the **Contractor Information** section Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

AVAYA, INC. has requested and the State has approved the addition of multiple new products to the above-referenced contract.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated January 20, 2010.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 11, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Superior Telephone Systems, Inc.
CONTRACT NO: PT64303

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

SUPERIOR TELEPHONE SYSTEMS, INC. has requested and the State has approved amendments to the above-referenced contract which include the addition of new products, price increases and reductions.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective January 1, 2010.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: January 11, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:
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Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2019

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: ANS Advanced Network Services
CONTRACT NO PT64252

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANS Advanced Network Services has requested and the State has approved the addition of multiple new products to its Lot 3, Networking Infrastructure and Accessories award under the above-referenced contract.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 11, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

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Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Nortel Networks, Inc.
CONTRACT NO: PT64341

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

NORTEL NETWORKS, INC. has requested and the State has approved amendments to the above-referenced contract which include the addition of the following value-added resellers:

<u>Added Resellers</u>	<u>Telephone</u>	<u>Federal ID#</u>
CSDNET, Inc. 874 Montauk Highway Bayport, New York 11705 Contact: Richard Sallustro, Sales	631-924-7474 631-924-7475 (Fax) Richard.sallustro@csdnet.net	26-1264005
Networked Educational Technologies. Ltd. 874 Montauk Highway Bayport, New York 11705 Contact: Richard Sallustro, Sales	631-924-7474 631-924-7475 (Fax) Richard.sallustro@csdnet.net	11-3410788
Lucille Maud Corporation (MBE) 513 North Olden Avenue Trenton, New Jersey 08638 Leticia Young, Purchasing Manager	609-393-7555 Ext. 5495 609-393-1140 (Fax) leticia@lucillemaud.com	22-2619144

Change of Reseller Federal ID#

Washington Computer Services, Inc.
140 58th Street – Suite 8F
Contact: Jeffrey Goldberg, President

Telephone

718-491-6100
718-765-1973 (Fax)
jeff@washcomp.com

Federal ID#

13-3086643

Please refer to the Contractor Information page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
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Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: January 11, 2010

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Graybar Electric Co., Inc.
CONTRACT NO: PT64272

SUBJECT: Reversal of Data Collection and Storage of Personal Credit Card Information Policy

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

On December 17, 2009, GRAYBAR ELECTRIC CO., INC. announced their intent to request certain information from authorized contract users acquiring product with credit cards. Specifically Graybar requested users make copies of their driver's license and the back side of their purchase card and send with Graybar's Credit Card Authorization Form Lf-17 NY Dist. After consultation with OGS the contractor has rescinded this request and will not require such information from users as a condition for utilizing purchase cards.

As a word of caution, while a company may request the pin authorization code at time of phone orders to verify authenticity of the card, authorized users should never provide to any contractor or company photo copies of their driver's license information and/or their credit authorization codes.

In accordance with the terms and conditions of Contract PT64272, Graybar has further indicated that authorized users placing orders under this contract are not required to execute any additional agreements.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 30, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 13, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Hewlett-Packard Company
CONTRACT NO: PT64530

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

HEWLETT-PACKARD COMPANY has requested and the State has approved amendments to the above-referenced contract which include the addition of new products and deletion of obsolete products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List dated December 21, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 30, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 15, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Aruba Networks, Inc.
CONTRACT NO: PT64433

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products, deletion of obsolete products and price decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list.

All other terms and conditions remain the same.

New York State Office Of General Services
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Corning Tower Building
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Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 30, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solution

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Altura Communication Solutions
CONTRACT NO: PT64285

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALTURA COMMUNICATION SOLUTIONS has requested and the State has approved amendments to the above-referenced contract which includes the addition of multiple new products to its product/price list.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated December 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
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Corning Tower Building
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 4, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Mitel Networks, Inc.
CONTRACT NO: PT64533

SUBJECT: AMEND VALUE-ADDED RESELLER LIST

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MITEL NETWORKS, INC. has requested and the State has approved the addition of the following named value-added resellers to the above-referenced contract:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
CBS Whitcom Technologies Corporation 2990 Express Drive South Islandia, New York 11749 Contact: Robert D. Corvalan, President	631-232-8306 632-582-8345 (Fax) Rcorvalan@cbswhit.com	11-2947352
Maxim Networx 191 Remington Boulevard Ronkonkoma, New York 11799 Contact: John Hawat, Vice President Sales	631-622-3545 631-389-2464 (Fax) Jhawat@maximnetworx.com	30-0508697

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2019

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717

CONTRACTOR: ANS Advanced Network Services, LLC
CONTRACT NO: PT64252

customer.services@ogs.state.ny.us

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANS Advanced Network Services has requested and the State has approved an update to the above-referenced contract which includes the addition of multiple new products for Networking Infrastructure and Accessories Lot 3.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Frontrunner Network Systems Corp
CONTRACT NO: PT64268

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

FRONTRUNNER NETWORK SYSTEMS CORP. has requested and the State has approved updates to the above-referenced contract which includes the addition of multiple new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 30, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR” Enterasys Networks
CONTRACT NO: PT64449

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ENTERASYS NETWORKS has requested and the State has approved updates to the above-referenced contracts which includes the addition of multiple new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list dated November, 2009.

All other terms and conditions remain the same.

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Procurement Services Group
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Washington Electric Co., Inc.
CONTRACT NO: PT64308

SUBJECT: Update Product/Price and Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

WASHINGTON ELECTRIC CO., INC. has requested and the State has approved amendments to the above-referenced contract which include the addition of new products as well as the addition of the following subcontractors to its value-added reseller list:

<u>NAME</u>	<u>TELEPHONE</u>	<u>FEDERAL ID#</u>
Barth-Gross Electric Co., Inc. 46-02 37 th Avenue Long Island City, New York 11101 Contact: Roy Barth, President	718-706-0670 718-706-0672 (Fax) roy@washcomp.com	13-1965229
Bigman Brothers, Inc. 43-40 34 th Street Long Island City, New York 11101	718-786-1421 718-786-1632 (Fax) mike@washcomp.com	11-1738313

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price/product list effective December 17, 2009.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 16, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
June 3, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Cisco Systems, Inc.
CONTRACT NO: PT64525

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved amendments to the above-referenced contract which includes the addition of new products, deletion of end-of-life products, price increases and decreases.

Please refer to the **Contractor Information** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 14, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Working Knowledge
CONTRACT NO: PT64309

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

WORKING KNOWLEDGE has requested and the State has approved the following additions of resellers to its VAR list:

Added Reseller

Capstream Technologies, LLC
16 Main Street
Salamanca, New York 14479
Contact: Kevin McWhite

Telephone

(716) 945-7100 Ext. 102
(716) 945-2438 (Fax)

Federal ID#

27-0434478

kmcwhite@jcsandassociates.com

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated Value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
 Procurement Services Group
 Corning Tower Building
 Empire State Plaza
 Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 7, 2009

GROUP: 77018
 Comprehensive Telecommunications
 Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
 Purchasing Officer I
 (518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
 March 20, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
 (518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Siemens Communications, Inc.
CONTRACT NO: PT64301

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

SIEMENS COMMUNICATIONS, INC. has requested and the State has approved the addition of the following identified resellers to the above-referenced contract:

ADDED RESELLERS

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Siemens Communications, Inc.		
Address:	101 Yamato Road		
Federal ID #:	52-21222392		
Minority/Women Owned or Small Business Indicate M, W or S			
Contract Administrator Name:	Jay Mark		
Title:	Account Manager		
Telephone Number:	212-450-7534		
E-mail:	Jay.mark@siemens-enterprise.com		
FAX:			
Orders Placed Directly with Contractor <input type="checkbox"/>	Orders Placed Directly with VAR <input type="checkbox"/>		
Contract "Toll" Free Support Number:		Guaranteed Product Delivery Timeframe:	days ARO

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	UTC Associates Inc.
Address:	82 Wall Street Suite 701
Minority/Women Owned or Small Business Indicate M, W or S	M
Federal ID #:	01-0538464
Contract Administrator Name:	Anil Balani
Title:	CTO
Telephone Number:	212-359-2640
E-mail:	contact@utcassociates.com
FAX:	646-519-1705
Qualifying Criteria:	

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Island Computer Products, Inc. DBA ICP Inc.
Address:	20 Clinton Avenue Staten Island N.Y. 10312
Minority/Women-Owned or Small Business Indicate M, W or S	W
Federal ID #:	133536167
Contract Administrator Name:	Anthony Antico
Title:	V.P. Sales
Telephone Number:	800-724-6565
E-mail:	nysogs@icorp.com
FAX:	718-536-6885
Qualifying Criteria:	

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	CNC Microtech Inc.
Address:	19 Walker Way Albany, N.Y.
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	
Contract Administrator Name:	Robert Gaupa
Title:	C.O. O.
Telephone Number:	585-292-1880
E-mail:	rjgaudu@cncmicrotech.com
FAX:	585292-1869
Qualifying Criteria:	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 7, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Teletronics,, Inc.
CONTRACT NO: PT64538

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TELTRONICS, INC. has requested and the State has approved the addition of the following products to the above-referenced contract:

1 Additional Dual Mode Phone (Lot 1 Category C&D (PBX/IP Telephony)
Hexadecimal Digital Line Unit 4-32 port (Lot 1 Category C&D (PBX/IP Telephony)
Universal Global Line Unit – 48 port (Lot 1 Category C&D (PBX/IP Telephony)

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 1, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Graybar Electric Co., Inc/
CONTRACT NO: PT64272

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

GRAYBAR ELECTRIC CO.INC. has requested and the State has approved amendments to the above-referenced contract which includes the addition of new part numbers and products, deletion of end-of-life products and price increases and decreases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: December 1, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 31, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Anixter, Inc
CONTRACT NO: PT64432

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved an amendment to the above-referenced contract which includes the addition of new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 30, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen,.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 13, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Hewlett Packard Company
CONTRACT NO: PT64530

SUBJECT: Update Price/Product List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

HEWLETT PACKARD COMPANY has requested and the State has approved amendments to the above-referenced contract which include the addition of new products, deletion of obsolete products as well as price increases and decreases.

Please refer to the **Pricing Section** of the Contract Award Notification for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 30, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
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(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Teltronics, Inc.
CONTRACT NO: PT64538

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TELTRONICS, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of multiple new products that did not exist at the time of award.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective November 30, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
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Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Manchester Communications
CONTRACT NO: PT64294

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MANCHESTER COMMUNICATIONS has requested and the State has approved amendments to the above-referenced contract which include the addition of new products for Aiphone Intercom Systems New JA Series.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated price/product list.

All other terms and conditions remain the same.

New York State Office Of General Services
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
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(518) 486-9298
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CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: SMC Networks, Inc.
CONTRACT NO: PT64302

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

SMC NETWORKS, INC. has requested and the State has approved the following amendments to its value-added reseller list:

Added Reseller

Rel Comm, Inc.
250 Cumberland Street
Rochester, New York 14605
Contact: Jeannette Aguglia
Manager of Order Processing

Telephone

(888) 394-6703 x331
(585) 546-8925 (Fax)

jaguglia@rcomm.com

Federal ID#

16-1308853

Resellers Removed

Advanced Technology Solutions Group (ATEC Group)
1762 Central Avenue, Albany, New York 12205

Washington Computer Services
14-58th Street – Suite 8F, Brooklyn, New York 11220

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 20, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 7, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Avaya, Inc.
CONTRACT NO: PT64524

SUBJECT: Update Product/Price and Value-Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

AVAYA, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products and the following named value-added resellers:

<u>Added Reseller</u>	<u>Telephone</u>	<u>Federal ID#</u>
Com Serv Consulting Corp. 101 Tyrellan Avenue Staten Island, New York 10309 Contact: Renee Seitz, President	(347)273-1206 (718) 967-1304 rseitz@nyigc.com	45-0489689
Ronco Communications & Electronics, Inc. 595 Sheridan Drive Tonawanda, New York 14150 Contact: Vito Gelose State Business Development	(716) 879-8141 (716)879-8198 (Fax) vgelose@ronco.net	16-0905768

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

21350p120-T07kr (Avaya, Inc.)

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 19, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 11, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: F5 Networks, Inc.
CONTRACT NO: PT64450

SUBJECT: Update Product/Price and Value Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

F5 NETWORKS, INC. has requested and the State has approved updates to the above-referenced contract which include the addition of new products, deletion of end-of-life products, price increases and decreases and change of contact information as follows:

Change In Contact Information

F5 Networks, Inc.
401 Elliott Avenue West
Seattle, WA 98119

Contact: Steve Strong
Inside Account Manager for NYS

Telephone

206-272-6714
206-272-5583 (Fax)

s.strong@f5.com

Federal ID#

91-1714307

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated November, 2009.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 19, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 26, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Alcatel-Lucent USA Marketing Inc
CONTRACT NO: PT64249

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA MARKETING, INC. has requested and the State has approved updates to the above referenced contract which includes the addition of new products as well as an increase in pricing.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 19, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 15, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Aruba Networks, Inc.
CONTRACT NO: PT64433

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS, INC. has requested and the State has approved the addition of the following-named Value Added Reseller to the above-referenced contract:

Added Reseller

Classic Networking, Inc.
10 Dishley Drive – PO Box 1055
Mechanicsburg, PA 17055
Contact: Linda Sadler
Operations Director

Telephone

(717)-697-9572
(717)-828-1717 (Fax)

Federal ID#

25-1867642

linda@classicnetworking.com

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 18, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Washington Electric Co. Inc.
CONTRACT NO: PT64308

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

WASHINGTON ELECTRIC CO., INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products and deletion of end-of-life products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list dated November 1, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 13, 2009

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:

March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Tandberg, Inc.

CONTRACT NO: PT64304

SUBJECT: Update Product/Price and VAR Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TANDBERG, INC. has requested and the State has approved updates to the above-referenced contract which include the addition of new products, deletion of end-of-life products, price increases and decreases as well as the addition of the following value-added reseller:

Added Reseller

MedTec InterLinx, LLC
25 Greylock Ridge
Pittsford, New York 14534
Contact: Sandeep Krishnan, President

Telephone

585-329-1625
585-486-1625 (Fax)

Federal ID#

20-2952591

Sandeep.krishnan@medtecintl.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 13, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717

CONTRACTOR: ANS Advanced Network Services LLC
CONTRACT NO: PT64252

customer.services@ogs.state.ny.us

SUBJECT: Addition of Products; Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANS Advanced Network Services has requested and the State has approved the addition of new products for Lot 3, Networking Infrastructure and Accessories.

Please reference to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 12, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Nortel Networks, Inc
CONTRACT NO: PT64341

SUBJECT: Change of Contact Information

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

NORTEL NETWORKS, INC. has requested and the State has approved the following change in contract information:

Change In Contact Information

Integration Partners
575 Brook Avenue
Riverdale, NJ 07675

Telephone

888-472-3199
781-357-8551 (Fax)

Federal ID#

04-3467289

Contact(s) Frank Jadevia (Principle)
Bill Xydias (Sales)

fjadevia@integration-partners.com
vydias@integration-partners.com

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 9, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Nortel Networks, Inc
CONTRACT NO: PT64341

SUBJECT: Update Product/Price and VAR Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

NORTEL NETWORKS, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products, deletion of end-of-life products, price increases and decreases as well as the following amendments to its value-added reseller list:

Added Reseller

MCI Communications Services, Inc.
d/b/a Verizon Business
14 Corporate Woods Blvd.
Albany, New York 12211
Contact: Donnalee O'Donnell
Contracts Administrator

Telephone

(518) 426-2178
(518) 689-5665 (Fax)

Federal ID#

47-0751768

Donnalee.odonnell-smith@verizonbusiness.com

Change of Address and Contact Information

NextiraOne, LLL d/b/a Black Box Network Services
250 Park Avenue, 3rd Floor
New York, New York 10177
Contact: Raymond Kitchen
Contracts Administrator

(212)856-7709
(952) 352-1778 (Fax)
Raymond.kitchen@blackbox-vs.com

76-0534950

Removal of Reseller

Rel Comm, Inc.
250 Cumberland Street
Rochester, New York 14605

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 6, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 30, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Motorola, Inc.
CONTRACT NO: PT64534

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MOTOROLA, INC. has requested and the State has approved updates to the above-referenced contract, which includes the addition of new products, deletion of obsolete products, price increases and decreases.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated Product/Price List

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: November 6, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Graybar Electric Co., Inc.
CONTRACT NO: PT64272

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

GRAYBAR ELECTRIC CO., INC. has requested and the State has approved an update to the above referenced contract which includes the addition of six (6) Ortronics part numbers to its product/price list.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 30, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: **nfrastructure technologies, Inc.**
CONTRACT NO: **PT64287**

SUBJECT: Correction of E-Mail Address

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

At the time of award of the above-referenced contract, the corporate name of this contract holder was misspelled. The correct name and updated contact information is as follows:

<u>Name</u>	<u>Telephone</u>	<u>Federal ID#</u>
nfrastructure technologies 5 Enterprise Avenue Clifton Park, New York 12065 Contact: Tony Riccio Managing Director	(518) 664-3899 Ext. 206 (518) 664-5731 (Fax) nyssales@nfrastructure.com	22-3771456

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated information.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 28, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 30, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Extreme Networks, Inc.
CONTRACT NO: PT64437

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

EXTREME NETWORKS, INC. has requested and the State has approved updates to the above-referenced contract which includes the addition of new products, deletion of obsolete products and price reductions.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 28, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 13, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Hewlett-Packard Company
CONTRACT NO: PT64530

SUBJECT: Update Product/Price and VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

HEWLETT-PACKARD COMPANY has requested and the State has approved an update to the above referenced contract which includes the addition of multiple new products, the deletion of end-of-life products as well as the following additions to its value-added reseller list:

Added Resellers:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Custom Computer Specialists
Address:	70 Suffolk Court Hauppauge, NY 11788
Minority/Women Owned or Small Business Indicate M, W or S	N/A
Federal ID #:	11-2497640
Contract Administrator Name:	E. Abrahms
Title:	Sales
Telephone Number:	631-864-6699 x1248
E-mail:	eabrams@customonline.com
FAX:	
Qualifying Criteria:	Based on Reseller Application

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Derive Technologies LLC
Address:	116 John Street
	New York, NY 10038
Minority/Women-Owned or Small Business Indicate M, W or S	MBE/SBE
Federal ID #:	52-2295534
Contract Administrator Name:	John Wood
Title:	Sales
Telephone Number:	212-363-6210
E-mail:	jwood@derive Tech.com
FAX:	
Qualifying Criteria:	

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Promenent, Inc
Address:	42 Broadway 16 th Floor
	New York, NY 10004
Minority/Women Owned or Small Business Indicate M , W or S	SBE
Federal ID #:	22-3662709
Contract Administrator Name:	John Papaionnou
Title:	Sales
Telephone Number:	212-968-0190
E-mail:	jp@promenet.com
FAX:	
Qualifying Criteria:	Based on reseller application

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective October 28, 2009.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 27, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 26, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Alcatel Lucent USA Marketing, Inc.
CONTRACT NO: PT64249

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA MARKETING, INC. has requested and the State has approved an update to the above-referenced contract which includes the addition of new products and price increases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List effective October 27, 2009

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 27, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: E.nfrastructure Technologies, Inc.
CONTRACT NO: PT64287

SUBJECT: Correct Spelling of Corporate Name and Update Contact Information

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

At the time of award of the above-referenced contract, the corporate name of this contract holder was misspelled. The correct name and updated contact information is as follows:

<u>Name</u>	<u>Telephone</u>	<u>Federal ID#</u>
nfrastructure technologies 5 Enterprise Avenue Clifton Park, New York 12065 Contact: Tony Riccio Managing Director	(518) 664-3899 Ext. 206 (518) 664-5731 (Fax) nysakes@nfrastructure.com	22-3771456

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated information.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 26, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: NEC Unified Solutions, Inc.
CONTRACT NO: PT64297

SUBJECT: CHANGE OF CORPORATE NAME

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

NEC UNIFIED SOLUTIONS, INC. has changed its corporate name, effective October 1, 2009, as follows:

New Corporate Name:
NEC CORPORATION OF AMERICA
6535 N. State Highway 161
Irving, Texas 75039-2402

The company's federal identification number, telephone numbers and contact information remain unchanged.

Please refer to the **Contractor Information Page** of the Contract Award Notification (CAN) for a link to the updated change of corporate name.

New York State Office Of General Services
Procurement Services Group
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Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Manchester Communications (WBE)
CONTRACT NO: PT64294

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MANCHESTER COMMUNICATIONS has requested and the State has approved an update to the above referenced contract which includes the addition of Avaya telephone equipment (Avaya IPO 500, Modules and Associated Equipment) as well as IP Voice Mail ports and other related equipment.

All of these additions are being offered at a special NYS Discount of 30% off MSRP.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 13, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Eureka Telecom d/b/a ARC Networks
CONTRACT NO: PT64466

SUBJECT: Update Product/Price List Including Annual Labor Rate Adjustment

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

EUREKA TELECOM d/b/a ARC Networks has requested and the State has approved updates to the above-referenced contract which includes the addition of Panduit's Net-Key Connectivity and Ortonic's Tech-Choice Connectivity to its product/price list as well as the following Prevailing wage increases which took effect July 1, 2009:

<u>COUNTY</u>	<u>NYS NET PRICE</u>
Bronx	\$ 109.93
Dutchess	\$ 82.11
Kings	\$ 109.93
Nassau	\$ 66.70
New York	\$ 109.93
Orange	\$ 82.11
Putnam	\$ 82.11
Queens	\$ 109.93
Rockland	\$ 82.11
Suffolk	\$ 66.70
Sullivan	\$ 76.80
Ulster	\$ 76.80
Westchester	\$ 98.55

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 22, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 7, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Mason Technologies, Inc.
CONTRACT NO: PT64440

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MASON TECHNOLOGIES, INC. has requested and the State has approved an update to the above-referenced contract which includes the addition of new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 20, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD: June 3, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Cisco Systems, Inc.
CONTRACT NO: PT64525

SUBJECT: Update Product/Price and VAR Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved an update to the above-referenced contract which includes the addition of new products, deletion of end-of-life products, price decreases and increases as well as the following updates to its value-added reseller list:

Change In Contact Information In Bold Italics

<u>Name</u>	<u>Telephone</u>	<u>Federal ID#</u>
e.nfrastructure Technologies, Inc. 5 Enterprise Avenue Clifton Park, New York 12065 Contact: Tony Leva, Customer Sales	<i>(518) 664-3899 Ext. 237</i> (518) 664-5731 (Fax) tony.leva@nfrastructure.com	22-3771456
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, New York 11741 <i>Contact: Diane Kremidas</i>	(631) 472-5500 Ext. 7611 (631) 472-6599 (Fax) <i>dkremidas@ftei.com</i>	11-3350196
Dimension Data One Penn Plaza, Suite 1600 New York, New York 10119 Contact: <i>Carol Mace</i> Public Sector Sales Consultant	<i>(212) 560-7989</i> (212) 437-9842 (Fax) <i>NYGovtSales@us.didata.com</i>	13-2554344

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the CAN for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

21350p100-T07kr (Cisco Systems, Inc.)

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 15, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 4, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Black Box Network Services

CONTRACT NO: PT64535

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Black Box Network Services has requested and the State has approved an update to the above-referenced contract which includes the addition of multiple new products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective October 14, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
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<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 15, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Adirondack Cabling, Inc.
CONTRACT NO: PT64248

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ADIRONDACK CABLING, INC. has requested and the State has approved the addition of multiple new cable and fiber optic products to the contract above set forth.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price list.

All other terms and conditions remain the same.

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Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 7, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
June 15, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: 3 Com Corporation
CONTRACT NO: PT64431

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

3COM CORPORATION has requested and the State has approved an update to the above-referenced contract which includes the addition of new product offerings and the deletion of end-of-life products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list effective October 7, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 6, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 15, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Aruba Networks
CONTRACT NO: PT64433

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS has requested and the State has approved updates to the above referenced contract which includes the addition of a number of new access point products and significantly reduced pricing on existing 802.11n products by up to 50%.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List effective October 6, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: October 6, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 7, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Mason Technologies, Inc.
CONTRACT NO: PT64440

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MASON TECHNOLOGIES, INC. has requested and the State has approved the addition of multiple new products to the above-referenced contract.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List effective October 6, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 30, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 13, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Hewlett- Packard Company
CONTRACT NO: PT64530

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Hewlett-Packard Company has requested and the State has approved the addition of multiple new products to its Product/Price List effective September 30, 2009.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List.

All other terms and conditions remain the same.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: September 29, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 30, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Motorola, Inc.
CONTRACT NO: PT64534

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Motorola, Inc. has requested and the State has approved the following-named value-added resellers to the contract above set forth:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Decisionpoint Systems, Inc.
Address:	4 Armstrong Road Sheldon, CT 06484
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	06-1064127
Contract Administrator Name:	Matt Lombardi
Title:	Sr. Vice President
Telephone Number:	973-214-7307
E-mail:	MLombardi@decisionpt.com
FAX:	973-263-2565
Qualifying Criteria:	Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products.

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	SC-ID
Address:	304-M Harry S. Truman Parkway Annapolis, MD 21401
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	20-2036474
Contract Administrator Name:	Sandra Alonso
Title:	
Telephone Number:	410-571-9800 X 201
E-mail:	salonso@sc-id.com
FAX:	410-571-9861
Qualifying Criteria:	Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products.
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	VPN Systems, Inc.
Address:	280 Cheese Factory Road Honeoye Falls, NY 14472
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	16-1553275
Contract Administrator Name:	Edward W. Suor
Title:	Managing Director
Telephone Number:	(585) 624-8365
E-mail:	EdWSuor@VPNSystems.Com
FAX:	
Qualifying Criteria:	Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products.
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	A+ Technology Solutions, Inc.
Address:	1490 North Clinton Avenue Bay Shore, NY 11706
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	11-2987439
Contract Administrator Name:	David Antar
Title:	President
Telephone Number:	631-969-2600
E-mail:	David@theaplusgroup.com
FAX:	
Qualifying Criteria:	Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products.

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Something Digital
Address:	9 East 38 th St, 8 th Floor
	New York, NY 10016
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	13-4071665
Contract Administrator Name:	Jonathan Klonsky
Title:	Principal and Partner
Telephone Number:	212-983-8373
E-mail:	jklonsky@somethingdigital.com
FAX:	
Qualifying Criteria:	Partner is limited to sale of Motorola hardware products, software products and extended warranty services listed on this contract. Partner is not authorized to resell and customer may not purchase from Partner any Motorola professional services, such as site surveys, installations, the configuring or commissioning of Motorola products.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 29, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Graybar Electric Co., Inc
CONTRACT NO: PT64272

SUBJECT: Update Value Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

GRAYBAR ELECTRIC CO., INC. has requested and the State has approved the addition of the following named value added reseller to the above contract:

Added Reseller

Ronco Communications & Electronics, Inc.
595 Sheridan Drive
Tonawanda, New York 14150
Contact: Vito Gelose
State Business Development

Telephone

716-879-8141
716-879-8198 (Fax)

vgelose@ronco.net

Federal #ID

16-0905768

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: September 29, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS:**

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 31, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Anixter, Inc.
CONTRACT NO: PT64432

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved updates to the contract set forth above, which includes the addition of new products, deletion of end-of-life products, price increases and decreases as well as the addition of JDSU, One Milestone Center Court, Germantown, MD 20876 as a Manufacturer of Test Equipment for Lot 3, Category A, Network Cable & Fiber Optics.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list dated September 29, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 29, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Polycom, Inc.
CONTRACT NO: PT64536

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

POLYCOM, INC. has requested and the State has approved the addition of the following named value-added reseller to the above contract:

Added Reseller

Veraview LLC
70 West Chippewa Street
Buffalo, New York 14202
Contact: Joseph Miller
Sales Manager

Telephone

716-819-4002
716-819-6651 (Fax)

joem@veraview.com

Federal ID#

16-1598572

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 29, 2009

GROUP: 77018
Comprehensive Telecommunications
and Equipment

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Rel Comm, Inc.
CONTRACT NO: PT64300

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

REL COMM, INC. has requested and the State has approved an update to the contract set forth above which includes the addition of new products for a VoIP Enabler.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list.

All other terms and conditions remain the same.

New York State Office Of General Services
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 29, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 10, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S): MacSource Communications
CONTRACT NO: PT64448

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MacSource Communications has requested and the State has approved an update to the above contract which includes the addition of new products to its price list.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 17, 2009

GROUP: 77018
Various, see below

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
Various

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR(S): Various
CONTRACT NO(S) Various

SUBJECT: Notice of Required Response to RFP 21350 (reissued 10/2009) By Existing Contract Holders.

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following Purchase Contracts, formerly awarded via continuous recruitment, will be replaced by RFP 21350, Group 77018, Comprehensive Telecommunications Equipment and Solutions, which will be issued periodically during the term of the contract. OGS anticipates that RFP 21350 will be reissued in October 2009.

Present contract holders as indicated below, will be required to respond to RFP 21350. Failure to respond to this RFP will result in the termination of the following contracts, which will occur as soon after the bid opening date as is practicable. For bidders responding to RFP 21350 the existing contracts will be cancelled as of the effective date of new contracts recommended for award and approved by the Office of State Comptroller:

GROUP 77150 – Premised Based Video Conference Equipment

Contractor: Library Video Company

Contract No(s) PT62717-PS62718

Networking Hardware or Networking Software

GROUP 77507

Contractor: ADVA AG Optical Networking

Contract No(s) PT61763-PS61764

GROUP 77548

Contractor: Allot Communications

Contract No(s) PT61450-PS61453

GROUP 77526

Contractor: Amer.com

Contract No(s) PT58115-PS58116

GROUP 77550

Contractor: Avocent Corp.

Contract No(s) PT61593-PS61594

Networking Hardware or Networking Software – Continued

<u>GROUP 77500</u>	Contractor: Bradford Networks	<u>Contract No(s)</u> PT62823-PS62824
<u>GROUP 77513</u>	<u>Contractor:</u> D-Link Systems	<u>Contract No(s)</u> PT57889-PS57890
<u>GROUP 77523</u>	<u>Contractor:</u> Ericsson, Inc	<u>Contract No(s)</u> PT57830-PS57831
<u>GROUP 77539</u>	Contractor: Fluke Networks	Contract No(s) PT59290-PS59291
<u>GROUP 77553</u>	<u>Contractor:</u> Fortinet, Inc.	<u>Contract No(s)</u> PT62114-PS62115
<u>GROUP 77509</u>	<u>Contractor:</u> McAfee, Inc.	<u>Contract No(s)</u> PT59096-PS59097
<u>GROUP 77549</u>	<u>Contractor:</u> MRV Communications	<u>Contract No(s)</u> PT61515-PS61516
<u>GROUP 77500</u>	<u>Contractor:</u> ShoreTel, Inc.	<u>Contract No(s)</u> PT62764-PS62765

NOTE: Appendix B was revised and updated in July, 2006 – No changes to Appendix B will be considered. Listing extraneous terms that conflict with Appendix B will delay the evaluation of your proposal and may delay a recommendation for contract award or cause the proposal to be deemed non-responsive and ineligible for contract award.

Bidder Notification System (BNS) for use by **contractors and potential contractors** who would like to be notified of any bidding opportunities or receive notice of important events which should be brought to their attention. It is only necessary to register once for the BNS service but updates to your registration should be made, by the registrant, when they take place (examples: change of e-mail address, or change in topics of interest). To register for BNS use the Online Vendor Registration system by clicking the following link: <http://www.ogs.state.ny.us/ovr/>

Registrants of either service automatically receive an e-mail when OGS Procurement Services posts an important document to their Web Site that pertains to that service (example: Purchasing Memorandum for PNS Registrants, RFP for BNS Registrants) and registered classification codes. That automatic e-mail will contain a brief description of the topic and a link to the document. Click the link, in that e-mail, and you will automatically be brought to that item on the Web Site.

This automatic e-mail notice is keyed by the Classification Code, therefore, when you register for either or both of the above services **just providing your e-mail address is not sufficient. It is imperative that you include the classification code for all topics in which you have an interest. The classification codes for Telecommunications are 43, 45, 81 and 83.**

In addition to signing up for the Bidder Notification System it is beneficial to sign up for the Purchaser Notification System as well. That way you will be notified when Purchasing Memorandums are issued for Telecommunications Products & Services and that are specific to your contracts.

Signing up for the Bidder notification Service will not guarantee a contract award but will notify you regarding any Requests for Proposals (RFP's) that are posted to the OGS website so that you can respond to that document and be evaluated for an award

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 15, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 11, 2009 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: F5 Networks, Inc.
CONTRACT NO: PT64450

SUBJECT: Update Value Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

F5 Networks, Inc. has requested and the State has approved the following value-added resellers to the above contract:

<u>Added Reseller</u>	<u>Telephone</u>	<u>Federal ID#</u>
D&D Consulting, Ltd. 3 Columbia Circle Albany, New York 12203 Contact: Chris Labatt-Simon CEO/President	518-218-0900 518-218-1829 (Fax) nys@dandd.com	14-1785655
Dyntek Services, Inc. 12 Metro Park Road – Suite 206 Albany, New York 12205 Contact: Joe Rubino, Sales Manager	518-207-3400 518-207-3439 (Fax) steve.pranis@dyntek.com	13-4067484
Vandis 1 Albertson Avenue Albertson, New York 11507 Contact: Andy Segal, President	516-281-2288 516-626-9003 (Fax) asegal@vandis.com	11-2650266

Please refer to the **Contractor Information section** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

21350p86-T07kr (F5 Networks, Inc.)

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 14, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Washington Electric Co., Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64308

SUBJECT: Washington Electric Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Washington Electric has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 11, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 15, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Aruba Networks
CONTRACT NO: PT64433

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS has requested and the State has approved the following additions to its value-added reseller list:

ADDED RESELLERS

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	BITHGROUP Technologies, Inc.
Address:	4409 Powell Avenue Baltimore, MD 21206
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	52-1827526
Contract Administrator Name:	Wayne Armour
Title:	Chief Technology Officer (CTO)
Telephone Number:	410-962-1188 x22
E-mail:	warmour@bithgroup.com
FAX:	410-962-635
Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (2):	Carousel Industries of North America
Address:	659 South County Trail
	Exeter, RI 02822
Federal ID #:	06-1502254
Contract Administrator Name:	Richard Proulx
Title:	CFO
Telephone Number:	1-800-401-0760
E-mail:	rproulx@carouselindustries.com
FAX:	866-803-0534
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (3):	CDW Government Inc
Address:	230 N Milwaukee Ave
	Vernon Hills, IL 60061
	Attn: Yolanda Blomquist
Federal ID #:	36-4230110
Contract Administrator Name:	Yolana Bolmquist
Title:	Deputy Program Manager - State of New York
Telephone Number:	(518) 426-2178
E-mail:	yolanda.blomquist@cdw.com
FAX:	(312) 705-4680
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (4):	Consultedge, Inc.
Address:	501 7 th Avenue
	Suite 520
	New York, NY 10018
Federal ID #:	22-3723899
Contract Administrator Name:	Daniel Tassone
Title:	EVP of Sales
Telephone Number:	646-348-6464
E-mail:	dtassone@consultedge.com
FAX:	646-348-6464
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information		
Company Name (5):	Dell Marketing LP	
Address:	One Dell Way	
	MS RR8-07	
	Round Rock, Texas 78682	
Federal ID #:	74-2616805	
Contract Administrator Name:	For Contract and Legal Questions/ Issues, Contact Lorri Bailey	For Sales Assistance, Pricing and Quotes Contact Debra Warren
Title:	Public Contracts Manager	Inside Sales Rep
Telephone Number:	(512) 723-0016	(800) 981-3355 ext 726 6282
E-mail:	Lorri_Bailey@dell.com	Debra_Warren@dell.com
FAX:	(512) 283-9092	(512) 283-4150
Reseller Qualifying Criteria:		

Value Added Reseller/Distributor Information		
Company Name (7):	Graybar Electric	
Address:	229 Church St.	
	Albany, NY 12202	
Federal ID #:	13-0794380	
Contract Administrator Name:	Jim Sweet	
Title:	Account Manager	
Telephone Number:	518-436-4761	
E-mail:	James.sweet@gbc.com	
FAX:	518-434-6739	
Reseller Qualifying Criteria:		

Value Added Reseller/Distributor Information		
Company Name (8):	Hilltop Technologies, LLC	
Address:	11 Kenny Roberts Memorial Dr.	
	Suffield, CT 06078	
Federal ID #:	06-1536085	
Contract Administrator Name:	Owen D. Wilson	
Title:	Partner	
Telephone Number:	860.903.0212	
E-mail:	owilson@hilltoptech.com	
FAX:	860.903.0234	
Reseller Qualifying Criteria:		

Value Added Reseller/Distributor Information	
Company Name (9):	MAC Source Inc
Address:	701 Erie Blvd West Syracuse, NY 13204
Federal ID #:	13-1535194
Contract Administrator Name:	Jim Harrington
Title:	Warehouse Manager
Telephone Number:	315-362-9251
E-mail:	jharrington@macsourceinc.com
FAX:	315-362-9292
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (11):	Precom Corporation
Address:	85 Northpointe Pkwy Amherst, NY 14228
Federal ID #:	16-1406577
Contract Administrator Name:	Joe Griffo
Title:	VP of Sales
Telephone Number:	(716) 629-3030
E-mail:	jgriffo@precom.com
FAX:	(716) 619-0795
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (12):	Turn-key Technologies, Inc.
Address:	2500 Main St Ext., Suite 10 Sayreville, NJ 08872
Federal ID #:	223136494
Contract Administrator Name:	Craig Badrick
Title:	CEO
Telephone Number:	732-553-9100 ext 212
E-mail:	cbadrick@tti-wireless.com
FAX:	732-553-9107
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (13):	VANDIS, Inc.
Address:	One Albertson Avenue Albertson, NY 11507
Federal ID #:	11-2650266
Contract Administrator Name:	Dan Weiss
Title:	Account Manager
Telephone Number:	516-626-2100 x 332
E-mail:	dweiss@vandis.com
FAX:	516-626-8004
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (14):	Verizon Network Integration Corp.
Address:	14 Corporate Woods Blvd. Albany, NY 12211 Attn: Donnalee O'Donnell
Federal ID #:	23-2743964
Contract Administrator Name:	Donnalee O'Donnell
Title:	Specialist Sales Support
Telephone Number:	(518) 426-2178
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com
FAX:	(518) 689-5665
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information	
Company Name (15):	Versatile Systems Inc.
Address:	1300 Bent Creek Blvd. Mechanicsburg, PA 17050
Federal ID #:	23-2904820
Contract Administrator Name:	Vicki Tujan
Title:	
Telephone Number:	717-796-1936 X 244
E-mail:	Vicki.tujan@versatile.com
FAX:	585-383-1477
Reseller Qualifying Criteria:	

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

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Albany, New York 12242
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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 11 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
June 15, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: 3Com Corporation
CONTRACT NO: PT64431

SUBJECT: Update Product, Price and Value Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

3COM CORPORATION has requested and the State has approved an update to the above contract which includes the addition of new products, deletion of obsolete products as well as the addition of the following value-added resellers:

ADDED RESELLERS

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Anixter Inc.
Address:	325 Washington Ave. Ext. I Albany, NY 12205
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	FEIN: 36-2361285
Contract Administrator Name:	Peter Scofield
Title:	
Telephone Number:	(800) 423-4249
E-mail:	peter.scofield@anixter.com
FAX:	(518) 218-3110
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Atec Group
Address:	1762 Central Ave. Albany, NY 12205
Minority/Women-Owned or Small Business Indicate M, W or S	M
Federal ID #:	721563114
Contract Administrator Name:	Mike Murray
Title:	
Telephone Number:	(518) 4523700
E-mail:	Mmurray@atecgroup.com
FAX:	(518) 4523939
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information

Company Name:	Business System of CNY, Inc., dba: Syracuse Telecommunications
Address:	114 Game Road Syracuse, NY 13210
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	20-0533254
Contract Administrator Name:	Ron Woytan
Title:	
Telephone Number:	(315) 423-4083
E-mail:	rwoytan@cynbs.com
FAX:	(315) 423-4086
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	BusinessWare Consulting
Address:	354 Putnam St Waterville, NY 13480
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	26-0010033
Contract Administrator Name:	Bill Strohmeier
Title:	
Telephone Number:	(315) 841-4599
E-mail:	bills@businesswc.com
FAX:	(315) 841-4035
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	CampbellNet Solutions
Address:	259 Village Landing Fairport, NY 14450
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	15-4440224
Contract Administrator Name:	Donald Campbell
Title:	
Telephone Number:	(585) 377-8910
E-mail:	don_campbell@campbellnetsolutions.com
FAX:	(716) 381-5969
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	CDW Government
Address:	230 N. Milwaukee Ave. Vernon Hills, IL 60061
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	36-4230110
Contract Administrator Name:	Yolanda Blomquist
Title:	State Contracts Deputy
Telephone Number:	(312) 705-1880
E-mail:	yolanda.blomquist@cdw.com
FAX:	(312) 705-4680
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts ALL 3Com product including H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Computerized Inventory Concepts Inc, dba: Integrated Systems
Address:	7588 Main St Fishers Victor, NY 14564
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	16-1206834
Contract Administrator Name:	Mark Hamilton
Title:	
Telephone Number:	(585) 924-8670
E-mail:	MarkH@integratednet.com
FAX:	(585) 924-8842
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Compulink Technologies Inc
Address:	214 W 29th St #201 New York, NY 10001
Minority/Women-Owned or Small Business Indicate M, W or S	M
Federal ID #:	Checking with Compulink for FEID#
Contract Administrator Name:	Denise Arboleda
Title:	
Telephone Number:	(212) 695-5465
E-mail:	Denise@compu-link.com
FAX:	(212) 695-5560
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Corporate Computer Solutions
Address:	55 Halstead Ave Harrison, NY 10528
Minority/Women-Owned or Small Business Indicate M, W or S	W
Federal ID #:	13-3352744
Contract Administrator Name:	Larry Grippo
Title:	
Telephone Number:	914-835-1105 ext103
E-mail:	lgrippo@corporatecomputersol.com
FAX:	
Qualifying Criteria:	Meets all requirements specified below. H3C Authorized (Able to sell Category H products): No

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Cxtec (previously Cable Express)
Address:	5404 South Bay Road Syracuse, NY 13212
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	16-1105670
Contract Administrator Name:	Dave Covert
Title:	
Telephone Number:	800.767.3282 x2561
E-mail:	dcovert@cxtec.com
FAX:	(315) 455-1800
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	DJJ Sales Associates dba: DJJ Technologies
Address:	3116 Expressway Drive South Islandia, NY 11749
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3133111
Contract Administrator Name:	Harry Jacobs
Title:	
Telephone Number:	(631) 787-5006
E-mail:	hjacobs@djjtechnologies.com
FAX:	(631) 234-7155
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	ePlus Technology Inc
Address:	469 7th Avenue 5th Floor New York, NY 10018
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	54-1904151
Contract Administrator Name:	George Pashardis
Title:	
Telephone Number:	(212) 401-5028
E-mail:	gpashardis@eplus.com
FAX:	(212) 401-5128
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Facsilime Communications dba: Atlantic Business Prioducts
Address:	134 W 26th St New York, NY 10001
Minority/Women-Owned or Small Business Indicate M, W or S	MBE
Federal ID #:	13-1947545
Contract Administrator Name:	Jeanne Stahl
Title:	
Telephone Number:	(212) 741-6400 x 5477
E-mail:	jstahl@tomorrowsoffice.com
FAX:	(703) 935-6408
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Future Tech Enterprise Inc
Address:	101-8 Colin Dr Holbrook, NY 11741
Minority/Women-Owned or Small Business Indicate M, W or S	W
Federal ID #:	11-3350196
Contract Administrator Name:	Diane Kremidas
Title:	
Telephone Number:	(631) 472-5500 x7611
E-mail:	dkremidas@ftei.com
FAX:	(631) 472-6599
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	GovConnection
Address:	730 Milford Rd Merrimack, NH 03054
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	02-0497006
Contract Administrator Name:	Nancy Lavoie
Title:	Contracts Specialist
Telephone Number:	603-683-2494
E-mail:	nlavoie@govconnection.com
FAX:	603-683-1215
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Intelligent Information Technology Systems
Address:	2821 Route 209 Kingston, NY 12401
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	12-1814955
Contract Administrator Name:	Gilbert DeLeon
Title:	
Telephone Number:	(845) 340-1025
E-mail:	GDeLeon@IITS-US.com
FAX:	(845) 340-4527
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	KMQ Enterprises Inc dba: Tailwind Associates
Address:	1462 Erie Blvd Schenectady, NY 12305
Minority/Women-Owned or Small Business Indicate M, W or S	S
Federal ID #:	14-1770964
Contract Administrator Name:	Renee Roth-O'Neil
Title:	
Telephone Number:	(800) 724-8871
E-mail:	rroneil@tailwindassoc.com
FAX:	(518) 579-3021
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Langistic Networks Inc
Address:	400 Oser Ave Suite 250 Hauppauge, NY 11788
Minority/Women-Owned or Small Business Indicate M, W or S	MBE
Federal ID #:	11-3594616
Contract Administrator Name:	Joseph Scarpinato
Title:	
Telephone Number:	(631) 951-3292
E-mail:	sales@langistic.com
FAX:	(631) 951-9799
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C
Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Network Outsource, Inc.
Address:	135 Denton Ave. New Hyde Park, NY 11040
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3582091
Contract Administrator Name:	Adam Mahoney
Title:	
Telephone Number:	(516) 488-5888
E-mail:	Adam@networkoutsource.com
FAX:	(516) 488-6530
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Siemens Communications Inc
Address:	396 Rinehart Rd, Mailzone 5b Lake Mary, FL 32746
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	52-2122392
Contract Administrator Name:	Mary Ellen Buzzelli
Title:	
Telephone Number:	(412) 787-4553
E-mail:	Mary.Buzzelli@siemens.com
FAX:	
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Solutions 4sure com Inc dba: Tech Depot, a wholly owned sub of Office Depot Inc
Address:	6 Cambridge Drive Trumbull, CT 06611
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	14-3023342
Contract Administrator Name:	Claudia Calleia
Title:	
Telephone Number:	(800) 254-3858 x 7447
E-mail:	Ccalleia@4sure.com
FAX:	(203) 615-7006
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Synergy, dba: Western (prev Western NY Computing)
Address:	100 Pittsford-Victor Rd. Pittsford, NY 14534
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	16-0985336
Contract Administrator Name:	Nick Devore
Title:	
Telephone Number:	(585) 758-7259
E-mail:	ndevore@synergy.gs
FAX:	(585) 264-6073
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	TECH II Business Services Inc.
Address:	4289 Route 50 Saratoga Springs, NY 12866
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	14-1690598
Contract Administrator Name:	Peter Farley

Title:	
Telephone Number:	(518) 587-1565
E-mail:	pfarley@tech-ll.com
FAX:	(518) 691-5009
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Trans Telecom Solutions LLC
Address:	11 Harts Ln Suite D East Brunswick, NJ 08816
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	20-8214974
Contract Administrator Name:	Royce Thomas
Title:	
Telephone Number:	(732) 257-8080
E-mail:	Thomas@transtelsolutions.com
FAX:	(732) 257-9090
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Wall Street Networks
Address:	110 Wall St 15th Floor New York, NY 10005
Minority/Women-Owned or Small Business Indicate M, W or S	W
Federal ID #:	13-3937811
Contract Administrator Name:	Kristina Mazelis
Title:	
Telephone Number:	(212) 635-0100 x225
E-mail:	kristinam@wsn.net
FAX:	(212) 635-0030
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Washington Computer Services
Address:	140 58th Street, 8F Brooklyn, NY 11220
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	13-5473020
Contract Administrator Name:	Jeffrey Goldberg
Title:	
Telephone Number:	(718) 491-6100
E-mail:	Jeff@washcomp.com
FAX:	(718) 765-1973
Qualifying Criteria:	VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Wesco Distribution
Address:	465 Newell Street Watertown, NY 13601
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	25-1723345
Contract Administrator Name:	Bill Reynolds
Title:	
Telephone Number:	(315) 788-7700
E-mail:	Wreynolds@wescodist.com
FAX:	(315) 788-0908
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Walker & Associates (prev Windstream Supply 8/2009)
Address:	7129 Old Highway 52 North Welcome, NC 27374
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	54-0982503
Contract Administrator Name:	Les Fansler
Title:	Vendor Line Manager
Telephone Number:	(800) 533-3161 x8081
E-mail:	les.fansler@walkerfirst.com
FAX:	(678) 351-8597
Qualifying Criteria:	Meets all requirements specified below. VAR Accepts 3Com product excluding H3C

Please refer to the **Contractor Information Section** of the Contractor Award Notification (CAN) for a link to the updated price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 10, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): All-Mode Communications

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64250

SUBJECT: All-Mode Communications Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

All-Mode Communications has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 10, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
May 13, 2009 – March 17, 2024

CONTRACTOR(S): Hewlett-Packard Company

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64530

SUBJECT: Hewlett-Packard Company Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Hewlett-Packard Company has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 8 , 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 26, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Alcatel-Lucent USA, Inc.
CONTRACT NO: PT64249

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ALCATEL-LUCENT USA, INC. has requested and the State has approved an update to the above contract which includes the addition of new products and deletion of end-of-life products.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: September 8, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: SMC Networks
CONTRACT NO: PT64302

SUBJECT: Update Value Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

SMC NETWORKS has requested and the State has approved an update to its value-added reseller list as follows:

<u>Added Reseller</u>	<u>Telephone</u>	<u>Federal ID#</u>
Vocal Net Telecom	585-419-8265	27-0085372
1159 Pittsford-Victor Road Building 5, Suite 140 Irvine, California 92618	585-264-9434 (Fax)	
<u>Contact:</u> Annette Warren, Owner	awarren@vocal-net.net	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 4, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD: Various

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTORS: See List Below

CONTRACT NO(S): Various

SUBJECT: REPLACEMENT OF CONTRACTS BY GROUP 77018 Comprehensive Telecommunications
Equipment and Solutions (CTES)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following Groups and Contracts have been replaced by awards issued pursuant to RFP 21350, Comprehensive Telecommunications Equipment and Solutions (CTES), Group 77018, Award 21350:

Any Contract for Maintenance With a term that exceeds the expiration dates of the contracts below will remain in effect.

GROUP 77007 Cable & Fiber Optics and Cable Associated Hardware

<u>Contractor:</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Adirondack Cabling, Inc..	PT60296	PT64248
Anixter, Inc.	PT60297	PT64432
ARC Networks, Inc.	PT60298 (Now Eureka-Telecom d/b/a Arc Networks)	PT64466
BN Systems, Inc.	PT60299	PT64434
Ca-Pro Associates, Inc.	PT60300	PT64254
Control Network Communications, Inc	PT60302	PT64436
Datapath, Inc.	PT60303	PT64258
Electronic Interface Associates Inc.	PT60304 (Now EIA Datacom, Inc.)	PT64288
Interface Cable Assemblies & Service	PT60305	PT64291
Matrix Communications Group	PT60307	PT64295
TeleData Com, Inc.	PT60434	PT64306
Teltronics, Inc.	PT60312	PT64538
Verizon Select Services, Inc.	PT60313	PT64447

The following Contracts in Group 77007 will expire on October 19, 2009:

<u>Contractor</u>	<u>Contract No.</u>
Adesta, Inc.	PT60357
Communications Supply Corp.	PT60301
Nova Corp.	PT60308
OnDemand Communications Co.	PT60309
Ronco Communications	PT60677
Shoregroup	PT60310
TAG Solutions, Inc.	PT60311

GROUP 77100 Interactive Voice Response Equipment

<u>Contractor</u>	<u>Old Contract #'s</u>	<u>New Contract #</u>
DiRad Technologies	PT62471/PS62472	PT64260
Nortel Networks, Inc.	PT62600/PS62601	PT64341

GROUP 77507 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
3Com	PT58282/PS58283	PT64431

GROUP 77517 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Alcatel USA Marketing Inc.	PT59705/PS59706(Now Alcatel-Lucent USA Inc	PT64249

GROUP 77531 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Avaya Communication	PT57866/PS57867	PT64524

GROUP 77503 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Cisco Systems, Inc.	PT59009/PS59010	PT64525

GROUP 77501 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Enterasys Networks	PT57962/PS57963	PT64449

GROUP 77505 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Extreme Networks, Inc.	PT57868/PS57869	PT64437

GROUP 77554 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
F5 Networks	PT62145/PS62146	PT64450

GROUP 77534 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Foundry Networks	PT58459/PS58460	PT64267

GROUP 77542 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Juniper Networks, Inc.	PTPT59914/PS59915	PT64531

GROUP 77500 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Aruba Networks, Inc.	PT62815/PS62816	PT64433
Datacom Systems, Inc.	PT62538/PS62539	PT64527

GROUP 77506 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Nortel Networks	PT58097/PS58098	PT64341

GROUP 77515 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
SMC Networks, Inc.	PT63019/PS63020	PT64302

GROUP 77502 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Symbol Technologies	PT57964/PS57965 (Now Motorola, Inc.)	PT64534

GROUP 77527 Networking Hardware and Software

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Waters Network Systems	PT63009/PS63010	PT64540

GROUP 77150 Video Conferencing Equipment

<u>Contractor</u>	<u>Old Contract #</u>	<u>New Contract #</u>
Polycom, Inc.	PT62141/PS62142	PT64536
Tandberg, Inc.	PT62143/PS62144	PT64304
Net England Systems & Software	PT63604/PS63605	PT64443

Please refer to the **Pricing Section** of the Contract Award Notification (CAN)
<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7701821350Prices.pdf>
 for a link to the new pricing of each contract holder.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 2, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Tandberg, Inc.
CONTRACT NO: PT64304

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TANDBERG, INC. has requested and the State has approved amendments to the above contract which includes the addition of new products, deletion of obsolete products, price increases and decreases.

Please refer to the **Pricing Section** of the Contractor Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: September 2, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 –March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Graybar Electric Co.. Inc.
CONTRACT NO: P64272

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

GRAYBAR ELECTRIC has requested and the State has approved the following addition to its value-added reseller list:

Added Reseller
Future Tech Enterprises, Inc.
101-8 Colin Dr.
Holbrook, New York 11741
Contact: Diane Kremidas
Vendor Relations Manager

Telephone
631-472-5500
631-472-6599 (Fax)
dkremidas@ftei.com

Federal ID#
11-3350196

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: September 2, 2009

GROUP: 77018

Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:

March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Polycom, Inc.

CONTRACT NO: PT64536

SUBJECT: Update Product, Price and Value Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

POLYCOM, INC. has requested and the State has approved amendments to the above contract which includes the addition of new products, price increases and reductions as well as the addition of the following value-added reseller:

Added Reseller

Ronco Communications & Electronics, Inc.
595 Sheridan Drive
Tonawanda, New York 14150
Contact: John C. Wrona
Executive Vice President, Sales & Marketing

Telephone

716-879-8109
716-871-2274 (Fax)

jwrona@ronco.net

Federal ID#

16-0904768

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

Please refer to the **Contractor Information** page for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 31, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 10, 2009 – March 17, 2024

CONTRACTOR(S): Mac Source

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64448

SUBJECT: Mac Source Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Mac Source has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 29, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
June 3, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Cisco Systems, Inc.
CONTRACT NO: PT64525

SUBJECT: Update Product/Price and Value Added Resellers Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CISCO SYSTEMS, INC. has requested and the State has approved the following updates to the above contract:

Change In Contact Information:

Charles Grove, Senior Financial Analyst
Cisco Systems, Inc.
13600 Dulles Technology Drive
Herndon, Virginia 20171
Telephone: 703-484-0102
chgrove@cisco.com

The addition of new products, deletion of obsolete products, price increases and decreases as well as the addition of sixty-two (62) new resellers.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price/product list.

Please refer to the **Contractor Information Section** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 27, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 15, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Aruba Networks
CONTRACT NO: PT64433

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ARUBA NETWORKS has requested and the State has approved amendments to the above contract which includes the addition of new products, deletion of obsolete end-of-life products and price increases.

Please refer to the **Pricing section** of the Contract Award Notification (CAN) for a link to the updated Product/Price List dated August, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
 Procurement Services Group
 Corning Tower Building
 Empire State Plaza
 Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 26, 2009

GROUP: 77018
 Networking Hardware and Software

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
 Purchasing Officer I
 (518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
 May 26, 2009 – March 17, 1024

OTHER AUTHORIZED USERS
 Customer Services
 (518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Alcatel-Lucent USA, Inc.
CONTRACT NO” PT64249

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
 ALCATEL-LUCENT USA, INC. has requested and the State has approved the following amendments to its value-added reseller list:

Manufacturer/Contractor Information was incorrectly posted to the website.
THE CORRECTED INFORMATION IS AS FOLLOWS:

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)		
Company Name:	Alcatel-Lucent USA Inc.	
Address:	600 Mountain Ave. Murray Hill, NJ 07974-2008	
Federal ID #:	22-3408857	
Minority/Women Owned or Small Business Indicate M, W or S		
Contract Administrator Name:	Lorna Neville	
Title:	Business Management	
Telephone Number:	(978) 691-1162	
E-mail:	lneville@alcatel-lucent.com	
FAX:	(978) 691-1162 (call first)	
Orders Placed Directly with Contractor <input type="checkbox"/>	Orders Placed Directly with VAR <input checked="" type="checkbox"/>	
Contract “Toll” Free Support Number:	(888) 252-2832	Guaranteed Product Delivery Timeframe: <u>30</u> days ARO

ADDED RESELLERS:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Perficient, Inc.
Address:	222 Valley Creek Boulevard, Suite 100 Exton, PA 19341
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	74-2853258
Contract Administrator Name:	Mark A. Anthony
Title:	Director – IP BU
Telephone Number:	(484) 713-6612
E-mail:	Mark.anthony@perficient.com
FAX:	(484) 713-6660
Qualifying Criteria:	Type 2 (Lots 1 & 2)

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	e nrastructure Technologies, Inc. d/b/a nrastructure
Address:	5 Enterprise Avenue Clifton Park, NY 12065
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	22-3771456
Contract Administrator Name:	Tony Ricco
Title:	Managing Director, Networking
Telephone Number:	(518) 664-3899
E-mail:	tony ricco@nrastructure.com
FAX:	(518) 664-5731
Qualifying Criteria:	Type 2 (Lots 1 & 2)

ADDRESS UPDATE OF EXISTING VALUE-ADDED RESELLER

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Lightspeed Technologies
Address:	1829 Celeste Drive, Building 1 Wall, NJ 07719
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	22-3776675
Contract Administrator Name:	John Brannon
Title:	President
Telephone Number:	(732) 556-0086, toll free (866) 528-3328
E-mail:	jcbrannon@lightspeedT.com
FAX:	(732) 782-0305
Qualifying Criteria:	Type 2 (Lots 1 & 2)

ADDRESS UPDATE FOR EXISTING VALUE-ADDED RESELLER:

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Lightspeed Technologies
Address:	1829 Celeste Drive, Building 1 Wall, NJ 07719
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	22-3776675
Contract Administrator Name:	John Brannon
Title:	President
Telephone Number:	(732) 556-0086, toll free (866) 528-3328
E-mail:	jcbrannon@lightspeedT.com
FAX:	(732) 782-0305
Qualifying Criteria:	Type 2 (Lots 1 & 2)

Please refer to the **Contractor Information** section of the Contractor Award Notification (CAN) for a link to the updated value-added reseller information.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 26, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 07, 2009 – March 17, 2024

CONTRACTOR(S): Mason Technologies Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64440

SUBJECT: Mason Technologies Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Mason Technologies has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 24, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 20, 2009 – March 17, 2024

CONTRACTOR(S): Siemens Communications

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64301

SUBJECT: Siemens Communications Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Siemens Communications has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 21, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Superior Telephone Systems, Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64303

SUBJECT: Superior Telephone Systems, Inc.Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Superior Telephone Systems, Inc. has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 20, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Nortel Networks, Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64341

SUBJECT: Nortel Networks , Inc. addition to the VAR List

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Nortel Networks , Inc. has added the below company to their VAR List.

Value Added Reseller/Distributor Information	
(20) Company Name:	Lucille Maud Corporation MBE
Address:	513 North Olden Avenue Trenton, NJ 08638
Federal ID #:	222 619-1444
Contract Administrator Name:	Darren Johnson
Title:	Sales
Telephone Number:	609-393-7555
E-mail:	darrenj@lucillemaud.com
FAX:	609-393-1140
Reseller Qualifying Criteria:	Zip Codes 10xxx-11xxx
Value Added Reseller/Distributor Information	

An updated Var List is available at the Contractor Information section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 20, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Frontrunner Network Systems

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64268

SUBJECT: Frontrunner Network Systems Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Frontrunner Network Systems has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 19, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 7, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Avaya, Inc.
CONTRACT NO: PT64524

SUBJECT: Update Product/Price List & add new Value Added Resellers (VAR's)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

AVAYA, INC. has requested and the State has approved an update to the above contract, which includes the additions of new products and deletion of end-of-life products and the addition of new Value Added Resellers (VAR's) as listed below.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	MAC Source Communications, Inc.
Address:	701 Erie Blvd West Syracuse, NY 13204
Minority/Women Owned or Small Business Indicate M, W or S	No
Federal ID #:	16-1535194
Contract Administrator Name:	Mr. Tom Donahue
Title:	Director of Sales, NY State
Telephone Number:	518-694-3909
E-mail:	tdonahue@macsourceinc.com
FAX:	518-429-6007
Qualifying Criteria:	Certified Avaya inc.

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Carousel Industries
Address:	10 Petra Lane, Albany, NY 12205
Minority/Women-Owned or Small Business Indicate M, W or S	No
Federal ID #:	06-1502254
Contract Administrator Name:	Michael Mahar
Title:	Director, State and Local Government
Telephone Number:	518 724-2160
E-mail:	mmahar@carouselindustries.com
FAX:	518 724-2180
Qualifying Criteria:	Certified Avaya inc.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product and price list effective August 19, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 18, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
Hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Tandberg, Inc.
CONTRACT NO: PT64304

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TANDBERG, INC. has requested and the State has approved the following addition to its value-added reseller (VAR) list::

Value Added Reseller/Distributor Information	
Company Name:	Dimension Data
Address:	One Penn Plaza New York, NY 10001
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	13-2554344
Contract Administrator Name:	William Jamin
Title:	Senior Sales Consultant
Telephone Number:	917-664-9643
E-mail:	william.jamin@us.didata.com
FAX:	508-983-6361
Reseller Qualifying Criteria:	

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 17, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Carousel Industries

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64255

SUBJECT: Carousel Industries

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Carousel Industries has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 13, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 20, 2009 – March 17, 2024

CONTRACTOR(S): Scott, Gavin & Associates

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64445

SUBJECT: Scott, Gavin & Associates Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Scott, Gavin & Associates has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: August 3, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 07, 2009 – March 17, 2024

CONTRACTOR(S): Mason Technologies Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64440

SUBJECT: Mason Technologies Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Mason Technologies has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 31, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Polycom, Inc.
CONTRACT NO(S): PT64536

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

POLYCOM, INC. has requested and the State has approved an update to the contract set forth above which includes the addition of new products, deletions of end-of-life products and a decrease in pricing for many items.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 30, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Foundry Networks
CONTRACT NO: PT64267

SUBJECT: Update Product, Price and Value-Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

FOUNDRY NETWORKS has requested and the State has approved an updated price list which includes the addition of new products, modifications and corrections to existing part numbers and the addition of the following-named value-added reseller:

Added Reseller:

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	Net@Work, Inc.
Address:	575 8 th Avenue 10 th Floor New York, NY 10018
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	11-3354501
Contract Administrator Name:	Mathew Hegarty
Title:	Infrastructure Practice Director
Telephone Number:	(212) 997-5200
E-mail:	mhegarty@netatwork.com
FAX:	(212) 997-2484
Qualifying Criteria:	

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same

21350p59-T07kr (Foundry Networks)

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: July 29, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENICES & CONTRACTORS**

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 9, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Control Network Communications, Inc.
CONTRACT NO: PT64436

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
CONTROL NETWORK COMMUNICATIONS, INC. has requested and the State has approved an update to its price list which includes the addition of three (3) Quazite products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 27, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: NEC Unified Solutions, Inc.
CONTRACT NO: PT64297

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
NEC UNIFIED SOLUTIONS, INC. has requested and the State has approved an update to its contract which includes the addition of new products and deletion of obsolete products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated price list dated July 27, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 16, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Meru Networks
CONTRACT NO: PT64441

SUBJECT: Update Product/Price

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

MERU NETWORKS has requested and the State has approved updates to its product/price list which includes the addition of new products, deletion of obsolete products as well as price decreases and increases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 21, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Altura Communications Solutions
CONTRACT NO: PT64285

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
ALTURA COMMUNICATIONS SOLUTIONS has requested and the State has approved the addition of new products to its price list effective July 21, 2009.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Price List.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 21, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 20, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Rauland-Borg Corporation
CONTRACT NO: PT64537

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

RAULAND-BORG CORPORATION has requested and the State has approved the addition of multiple new items to its product/price list.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) for a link to the updated Price List effective July 21, 2009.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 13, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518)486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 7, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Avaya, Inc.
CONTRACT NO: PT64524

SUBJECT: Update Product/Price and VAR Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

AVAYA, INC. has requested and the State has approved an update of its product/price list which includes the addition of new products, deletion of end-of-life products and the addition of the following-named value added resellers:

<u>Added Resellers</u>	<u>Telephone</u>	<u>Federal ID#</u>
Altura Communications Solutions 50 Court Street Brooklyn, New York 11201 Contact: Tony Clemente District Director-NY/Tri-State	718-360-8910 732-791-9460 (Fax) aclemente@alturacs.com	33-0988967
AT & T, Inc. 1205 Troy-Schenectady Road Latham, New York 12210 Contact: Archie Quarrier Account Executive	518-437-3283 281-664-3270 (Fax) aquarrier@att.com	13-4924710
Verizon Business 14 Corporate Woods Blvd. – Suite 200 Albany, New York 12211 Contact: Michael Halpern Client Executive	518-426-2125 518-426-0032 (Fax) Michael.helpern@verizonbusiness.com	23-2338644

21350p53-T07kr (Avaya, Inc.)

Added Resellers

Cross Telecom
8203 Royal Scarlet Dr.
Baldwinsville, New York 13027
Contact: Tim Marshall
National Account Manager

Telephone

315-635-5960
952-456-3275 (Fax)

tmarshall@crosstelecom.com

Federal ID#

41-1861853

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated product/price list.

Please refer to the **Contractor Information** page of the Contract Award Notification (CAN) summary page for a link to the updated value –added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 13, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 30, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Juniper Networks
CONTRACT NO: PT64531

SUBJECT: Update VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
JUNIPER NETWORKS has requested and the State has approved the following modifications, additions and deletions to its value-added reseller list:

MODIFY RESELLER INFORMATION:

Value Added Reseller/Distributor Information (Modify Request – Contact Change)	
Company Name:	Qwest Communications
Address:	546 5th Av New York, NY 10036
Federal ID #:	04-6141739
Contract Administrator Name:	Stan Fusco
Title:	Sales Manager
Telephone Number:	212-282-1095
E-mail:	Stanley.Fusco@qwest.com
FAX:	(646) 728-7151
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information (Modify Request – Address Change)	
Company Name:	Verizon Network Integration Corp
Address:	14 Corporate Woods Blvd. Albany, NY 12211
Federal ID #:	23-2743964
Contract Administrator Name:	Donnalee O'Donnell
Title:	Contract Administrator
Telephone Number:	518 426-2178
E-mail:	donnalee.odonnell-amith@verizon.com
FAX:	(518) 689-5665
Reseller Qualifying Criteria:	JNASC certified

Value Added Reseller/Distributor Information (Modify Request – WBE status)	
Company Name:	D&D Consulting
Address:	3 Columbia Circle Albany, NY 12203
Federal ID #:	14-1785655
Contract Administrator Name:	Chris Labatt-Simon
Title:	President
Telephone Number:	(518) 218-0900
E-mail:	nys@dandd.com
FAX:	(518) 218-1829
Reseller Qualifying Criteria:	WBE, CERT 51957-2009

Value Added Reseller/Distributor Information (Modify Request – Contact Change)	
Company Name:	Carousel Industries
Address:	7 Penn Plaza 370 7th. Ave. Suite 1710 NY, NY 10001
Federal ID #:	16-1502254
Contract Administrator Name:	John Lynch
Title:	
Telephone Number:	(646) 215-6328
E-mail:	jlynch@carouselindustries.com
FAX:	(646) 215-6328
Reseller Qualifying Criteria:	JNASC certified

ADDED RESELLERS:

Value Added Reseller/Distributor Information (ADD Request)	
Company Name:	Integration Partner Corp.
Address:	80 Hayden Av Lexington, MA 02421
Federal ID #:	38-3793591
Contract Administrator Name:	John Sullivan
Title:	
Telephone Number:	(201) 788-0966
E-mail:	jsullivan@integration-partners.com
FAX:	(781) 357-8510

ADDED RESELLERS:

Value Added Reseller/Distributor Information (ADD Request)	
Company Name:	NEC Unified Solutions, Inc.
Address:	315 Great Oaks Office Park Albany, New York 12203
Federal ID #:	20-0665337
Contract Administrator Name:	Justin Truglio
Title:	
Telephone Number:	(518) 218-4235
E-mail:	Justin.Truglio@necunified.com
FAX:	(315) 410-5489
Reseller Qualifying Criteria:	

Value Added Reseller/Distributor Information (ADD Request)	
Company Name:	nfrastructure technologies
Address:	5 Enterprise Av Clifton Park, NY 12065
Federal ID #:	22-3771456
Contract Administrator Name:	Tony Riccio
Title:	
Telephone Number:	(518) 664-3899 x206
E-mail:	tony.riccio@nfrastructure net
FAX:	(518) 664-1123
Reseller Qualifying Criteria:	

DELETE RESELLER:

Value Added Reseller/Distributor Information (DELETE Request)	
Company Name:	Juma Technology
Address:	154 Teledo Street Farmingdale, NY 11735
Federal ID #:	68-065151
Contract Administrator Name:	Joe Cassano
Title:	
Telephone Number:	(631) 270-1036
E-mail:	joe@jumatechnology.com
FAX:	(631) 270-1037
Reseller Qualifying Criteria:	

Please refer to the **Contractor Information** of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 9, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Nortel Networks, Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64341

SUBJECT: Nortel Networks, Inc. addition to the VAR List

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Nortel Networks , Inc. has added the below companies to their VAR List.

Value Added Reseller/Distributor/Sub-Contractor Information	
Company Name:	AT&T
Address:	1205 Troy Schenectady Road-Suite 101 Latham, NY 12110
Minority/Women Owned or Small Business Indicate M, W or S	
Federal ID #:	13-4924710
Contract Administrator Name:	Laura Edlund
Title:	Client Business Manager
Telephone Number:	518-437-3286
E-mail:	ledlun@att.com
FAX:	518-437-3245
Qualifying Criteria:	Statewide Reseller

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Verizon Network Integration Corp
Address:	14 Corporate Woods Blvd. Albany, NY 12211
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	23-2743964
Contract Administrator Name:	Donnalee O'Donnell
Title:	Sales Manager
Telephone Number:	518-426-2178
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com
FAX:	518-689-5665
Qualifying Criteria:	Statewide Reseller

Value Added Reseller/Distributor/ Sub-Contractor Information	
Company Name:	Verizon Select Services Inc.
Address:	14 Corporate Woods Blvd. Albany, NY 12211
Minority/Women-Owned or Small Business Indicate M, W or S	
Federal ID #:	16-1337624
Contract Administrator Name:	Donnalee O'Donnell
Title:	Sales Manager
Telephone Number:	518-426-2178
E-mail:	Donnalee.odonnell-smith@verizonbusiness.com
FAX:	518-689-5665
Qualifying Criteria:	Statewide Reseller

An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 8, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Graybar Electric Co., Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64272

SUBJECT: Graybar Electric Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Graybar Electric has added products to their contract and updated pricing due to an increase in the MSRP. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: July 7, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Tandberg, Inc.
CONTRACT NO: PT64304

SUBJECT: Update Product/Price and Value-Added Reseller Lists

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TANDBERG, INC. has requested and the State has approved an update to its product/price list which includes the addition of new products, deletion of obsolete products and an increase in pricing.

In addition, the following Reseller Information has been modified as follows:

<u>Reseller:</u>	<u>Telephone</u>	<u>Federal ID#</u>
(Changes are in <i>Bold Italics</i>) CoreBTS, Inc. 3 Tallow Wood Drive Clifton Park, New York 12065 Contact: Joe Ciccarelli <i>Educational Sales Director</i>	518-831-8949 518-373-1172 (Fax) Joe.Ciccarelli@corebts.com	20-3873764
IPLogic, Inc. 17 British American Boulevard Latham, New York 12110 Contact: Mike Connally <i>VP of Sales & Marketing</i>	518-724-2300 518-862-9525 nys@iplogic.com	20-2688205

<u>Resellers</u>	<u>Telephone</u>	<u>Federal ID#</u>
Verizon Select Services, Inc. <i>14 Corporate Woods Blvd</i> <i>Albany, New York 12221</i>	518-426-2178 518-689-5665	23-2743964
Contact: Donnalee O'Donnell Contracts Manager	Donnalee.odonnell-smith@verizon.com	

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated product/price list dated June, 2009.

Please refer to the **Contractor Section** of the Contract Award Notification (CAN) summary page for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

Date: July 7, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 10, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Verizon Select Services, Inc.
CONTRACT NO: PT64447

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

VERIZON SELECT SERVICES, INC. has requested and the State has approved an update to its product/price list which includes the addition of approximately 14,000 CommScope, Systimax, BLine, Bogen, Siemon, Hubbell, TrippLite and Wiremold products.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated product/price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 7, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 10, 2009 – March 17, 2024

CONTRACTOR(S): Mac Source

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64448

SUBJECT: Mac Source Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Mac Source has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 3, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Gavin Cabling Systems, Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64269

SUBJECT: Gavin Cabling Systems, Inc. Change of Address

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Gavin Cabling Systems, Inc. has a new headquarters. The new address information is as follows:

Gavin Cabling Systems, Inc.	Telephone: (516) 586-6245
20 Hempstead Turnpike	Cell: (631) 8961339
Farmingdale, NY 11735	Fax: (516) 586-6248
Attn: Michael W. Baum	Website: www.gavinsystems.com
	e-mail: mbaum@gavinsystems.com

An updated Contractor Information List is available on the OGS website
<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7701821350Prices.pdf>

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 3, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 31, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Anixter, Inc.
CONTRACT NO: PT64432

SUBJECT: Update Price/Product List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved an update to its product/price list which includes the addition of new products, deletion of obsolete products as well as increases and decreases in pricing.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated price list.

A prior publication of a Purchasing Memorandum inadvertently reflected an incorrect Contract Period.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: July 1, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 31, 2009 – March 17, 2009

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Anixter, Inc.
CONTRACT NO: PT64432

SUBJECT: Update Price/Product List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

ANIXTER, INC. has requested and the State has approved an update to its product/price list which includes the addition of new products, deletion of obsolete products as well as increases and decreases in pricing.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 26, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 15, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Aruba Networks, Inc.
CONTRACT NO: PT64433

SUBJECT: Update Value Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
ARUBA NETWORKS, INC. has requested and the State has approved the following addition to its value-added reseller list:

Added Reseller
Future Tech Enterprise, Inc.
101-8 Colin Drive
Holbrook, New York 11741
Contact: Diane Kremidas
Vendor Relations Manager

Telephone
631-472-5500
631-472-6599 (Fax)
dkremidas@ftei.com

Federal ID#
11-3350196

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 26, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Datapath, Inc.
CONTRACT NO: PT64258

SUBJECT: Change of Address

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

DATA PATH, INC. has changed its New York State office address to the following:

DATA PATH, INC.
20 Austin Blvd.
Commack, New York 11725.

Their telephone numbers, fax number and contact information have not changed.

Please refer to the **Contractor Information** section of the Contract Award Notification summary page for a link to the updated address.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 25, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 20, 2009 – March 17, 2024

CONTRACTOR(S): Scott, Gavin & Associates

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64445

SUBJECT: Scott, Gavin & Associates Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Scott, Gavin & Associates has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 25, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 20, 2009 – March 17, 2024

CONTRACTOR(S): Wise Components Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64451

SUBJECT: Wise Components Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Wise Components has added Hitachi and Siemon products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 23, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 7, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Avaya, Inc.
CONTRACT NO: PT64524

SUBJECT: VAR Correction

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The following corrections have been made to the value-added reseller list: (Corrections are in ***Bold Italics***)

CNC Microtech
19 Walker Way
Albany, New York 12205
Contact: Erik Jacoby, Sales Director

Telephone
585-292-1880 Ext. 118
585-292-1869 (Fax)
ejacoby@cncmicrotech.com

Federal ID#
26-1639774

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value-added reseller.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 19, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 26, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Alcatel-Lucent USA, Inc.
CONTRACT NO: PT64249

SUBJECT: Update Product/Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
ALCATEL-LUCENT USA, INC. has requested and the State has approved the addition of multiple new products to its price list.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 18, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
May 7, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Avaya, Inc.
CONTRACT NO: PT64524

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
AVAYA, INC. has requested and the State has approved the following additions to its value-added reseller list:

<u>Added Reseller</u>	<u>Telephone</u>	<u>Federal ID#</u>
nrastructure 5 Enterprise Avenue Clifton Park, NY 12065 Contact: Tony Riccio Managing Director, Networking	518-664-3899 518-664-1123 (Fax) Tony.riccio@nrastructure.com	22-3771456
Trightec MBE 32 Tarragon Terrace Clifton Park, NY 12065 Contact: Alex Marsal, CEO	518-588-7513 518-664-5731 (Fax) sales@trigh.com	80-0335072
CNC Microtech 95 Alliance Drive Rochester, NY 14623 Contact: Erik Jacoby, Sales Director	585-235-8800 Ext. 118 585-235-5884 (Fax) ejacoby@cncmicrotech.com	26-1639774

<u>Added Resellers</u>	<u>Telephone</u>	<u>Federal ID#</u>
The Schaller Group Ltd. WBE 295 Mt. Read Blvd. Rochester, NY 14611 Contact: Elaine M. Schaller President	585-235-8800 585-235-5884 (Fax) Elaine@schallergroup.net	16-1404541
Consolidated Technologies, Inc. 666 Fifth Avenue New York, NY 10013 Contact: Ben Schoolsky, Sales Dtr.	212-300-1200 212-300-1201 (Fax) bschoolsky@consoltech.com	13-3951711
DJJ Technologies 3116 Expresshighway Dr. S Islandia, NY 11749 Contact: Harry Jacobs Vice President	631-787-5006 631-234-7155 (Fax) hjacobs@djjtechnologies.com	11-3133111
Juma Technology 154 Toledo Street Farmingdale, NY 11735 Contact: Fran Vinci Vice President	631-270-1050 631-270-1051 (Fax) fran@jumacorp.com	81-0561004
Strategic Products & Services 682 Gardnertown Rd Newburgh, NY 12550 Contact: Brian Christein, CE	854-566-5100 973-944-5884 (Fax) bchristein@spscom.com	22-3140946
JJS&T Inc. d/b/a Vision Technologies 1865 Broadway – 12 th Floor New York, NY 10023 Contact: John Russo President	212-245-9040 212-408-8636 (Fax) jrusso@servicesonly.com	11-3229667
IBM 80 State Street Albany, NY 12207 Contact: Dan McCauliff, CAM	518-487-6534 518-487-6547 (Fax) dmccauliff@us.ibm.com	13-0871985

Removal of Reseller

Microtech Information Systems, Inc.
95 Alliance Drive
Rochester, NY 14623

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 15, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Nortel Networks, Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64341

SUBJECT: Nortel Networks , Inc. Product Additions, contact change of address and addition to the VAR List

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Nortel Networks , Inc. has added products to their contract. Also they have added the below company to their VAR List and provided a new address & phone numbers for the contractor contact.

Integration Partners
102 Magnolia Road
Ramsey, Jew Jersey 07446

Contact: John Sullivan Federal ID # 04-3467289
Phone: (781) 357-8100
Fax: (781) 357-8510
E-Mail: jsullivan@integration-partners.com

Contact change of address:

Brian McGlynn
15 Oregon Trail
Waterford, NY 12188

Phone: (972) 362-4231 Federal ID # 04-2486332
Fax: (972) 362-4222
e-mail: bmcglynn@nortel.com

An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 12, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 15, 2009 – March 17, 2024

CONTRACTOR(S): Vandis, Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64446

SUBJECT: Vandis , Inc. Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Vandis, Inc. has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 11, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 30, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Polycom, Inc.
CONTRACT NO: PT64536

SUBJECT: Update VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

POLYCOM, INC. has requested and the State has approved the addition of the following value-added reseller to its VAR list:

Added Reseller

Verizon Network Integration Corp.
14 Corporate Woods Blvd.
Albany, New York 12211
Contact: Donnalee O'Donnell

Telephone

518-426-2178
518-689-5665 (Fax)

Federal ID#

23-2743964

Donnaleeodonnell-smith@verizonbusiness.com

Please refer to the **Contractor Information** summary page of the Contract Award Notification (CAN) for a link to the updated VAR list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 9, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717

CONTRACTOR: Interface Cable Assemblies
and Services Corporation

customer.services@ogs.state.ny.us

CONTRACT NO: PT64291

SUBJECT: Addition of Installation and Maintenance Coverage Areas/Update Price List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Interface Cable Assemblies and Services Corporation has requested and the State has approved the addition of two Installation and Maintenance coverage areas, namely, Kings County and Richmond County. Although these two counties were included in the original bid submittal letter, they were inadvertently omitted from the bid document.

Please refer to the **Pricing Section** of the Contract Award Notification summary page for a link to the updated price list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 8, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
05/20/2009-03/17/2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Teletronics, Inc.
CONTRACT NO: PT64538

SUBJECT: CONTRACTOR ADDRESS CHANGE

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
TELTRONICS, INC. has changed its New York address to:

One Exchange Plaza
55 Broadway, Ste 901
New York, New York 10006
Contact: Matthew L. Howarth
Director of Sales, Northeast

Telephone
212-984-0106
212-785-4458)Fax)

Federal ID
59-2937938

E-Mail: mhowarth@teltronics.com

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated address.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 9, 2009

GROUP: 77018
Comprehensive Telecommunications Equipment
and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 30, 2009 – March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Polycom, Inc.
CONTRACT NO: PT64536

SUBJECT: Update Price/VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

POLYCOM, INC. has requested and the State has approved an update price list which includes the addition of new products, deletion of obsolete products, price decreases and increases, product description changes and has also added the following reseller:

Added Reseller

The Presentation Source, Inc.
1160A Pittsford-Victor Road
Pittsford, NY 14534
Contact: Laurie Widmaier, President

Telephone

585-381-3070 Ext. 202
585-381-3124 (Fax)

Federal ID#

16-1515532

lwidmaier@presentationssource.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated product/price list.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 5, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): NEC Unified Solutions, Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64297

SUBJECT: NEC Unified Solutions Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

NEC Unified Solutions has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 4, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Washington Electric Co., Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64308

SUBJECT: Washington Electric Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Washington Electric has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 2, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 30, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Extreme Networks
CONTRACT NO: PT64437

SUBJECT: Update Price/VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

EXTREME NETWORKS has requested and the State has approved an update to its product/price list which includes the addition of new products, deletion of obsolete products as well updating its contact information and adding the following named value added resellers:

Added Resellers

Akibia, Inc.
4 Technology Drive
Westborough, MA 01581
Contact: Tim Richardson
Product Marketing Manager-Security

Telephone

508-621-4738
508-621-5206 (Fax)

trichardson@akibia.com

Federal ID#

04-2296537

Heavy Water Ltd.
270 North Ave., Ste 709
New Rochelle, NY 10801
Contact: Joseph Kratz
Director of Operations

914-633-8700 (Ext. 3301)
914-633-7800 (Fax)

jkratz@heavywaterltd.com

03-0485991

Nfrastructure Technologies
5 Enterprise Avenue
Clifton Park, NY 12065
Contact: Tony Riccio
Director, Network Services

518-664-3899 (Ext. 206)
518-664-5731

Tony_riccio@nfrastructure.com

22-3771456

21350p28-T07kr (Extreme Networks)

Change in Contact Information

Extreme Networks, Inc.
3585 Monroe Street
Santa Clara, CA 95051
Contact: Mark Elworthy
Account Executive

Telephone

508-864-6813
703-237-1068 (Fax)

Federal ID#

77-0430270

melworthy@extremenetworks.com

Additional Contact:

Jo Zack
NA Channel Operations Manager

703-889-9238
703-237-1068 (Fax)

jzack@extremenetworks.com

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated Price List.

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: June 1, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
518-474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Tandberg, Inc.
CONTRACT NO: PT64304

SUBJECT: Add Reseller and Update Contact Information

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Added Reseller

Camelot Communications Group Inc. MWBE
14 Wall Street
New York, NY 10005
Contact: Tom Waters, Director

Telephone

212-635-2685
212-635-2774 (Fax)
twaters@camelotgrp.com

Federal ID#

22-2866196

Addition of Contact Information:

Tandberg, Inc.
1860 Michael Faraday Drive – Suite 250
Reston, VA 20190-5304
Contact: Jason Gallo, Director, Channel Operations

703-272-2147
703-709-4231 (Fax)
Jason.Gallo@tandberg.com

54-1703914

Please refer to the **Contractor Information** section of the Contract Award Notification (CAN) summary page for a link to the updated value added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 28, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): Graybar Electric Co., Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64272

SUBJECT: Graybar Electric Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Graybar Electric has added JDSU and Trapeze product lines to the Other Telecommunications Peripherals & Accessories category of their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 28, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
05/13/2009-03/17/2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Eureka Telecom d/b/a
Infohighway
CONTRACT NO: PT64466

SUBJECT: Change of Name

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

EUREKA TELECOM d/b/a/ Infohighway has requested and the State has approved the following change of name:

Eureka Telecom d/b/a ARC Networks
800 Westchester Avenue N501
Rye Brook, New York 10573

Telephone
914-922-7759
914-922-9377 (Fax)

Federal ID#
13-3793720

There is no change in the Federal Identification number.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 28, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 20, 2009 – March 17, 2024

CONTRACTOR(S): Wise Components Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64451

SUBJECT: Wise Components Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Wise Components has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 27, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 07, 2009 – March 17, 2024

CONTRACTOR(S): Mason Technologies Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S).: PT64440

SUBJECT: Mason Technologies Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Mason Technologies has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 26, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Tandberg, Inc.
CONTRACT NO: PT64304

SUBJECT: Update Value-Added Reseller List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

TANDBERG, INC. has requested and the State has approved the following amendments to its value-added reseller list::

Added Resellers

Solutionz Conferencing, Inc.
4 Chadwick Manor
Fairport, NY 14450
Contact: Bret Hagenbach
Northeast Sales Manager

Telephone

585-223-4052
212-208-3036 (Fax)

bhagenbach@solutionzinc.com

Federal ID#

38-3645853

TAG Solutions
12 Elmwood Road
Albany, NY 12204
Contact: Sara Cozzolino
Vice President

518-292-6553
518-292-6510 (Fax)

scozzolino@nextridgeinc.com

14-1827818

York Telecom Corporation
81 Corbett Way
Eatontown, NJ 07724
Contact: Roger Wesenyak
Vice President of Contracts

732-413-6000 (Ext. 7521)
732-413-6080 (Fax)

rwesenyak@yorktel.com

22-2624906

<u>Change In Contact Information</u>	<u>Telephone</u>	<u>Federal ID#</u>
TANDBERG, INC. 1860 Michael Faraday Drive- Ste 250 Reston, VA 20190-5304 <u>Contact: Kelly Rockett</u> Associate Account Manager	703-272-2193 703-709-4231 Kelly.Rockett@tandberg.com	54-1703914
TANDBERG, INC. 200 Park Avenue 20 th Floor, Suite 2005 New York, NY 10166 <u>Contact: David Moss</u> Director, SLEM Sales East	212-692-6508 212-692-6501 (Fax) David.Moss@tandberg.com	54-1703914
TANDBERG, INC. 200 Park Avenue 20 th Floor, Suite 2005 New York, NY 10166 <u>Contact: Kevin Sickles</u> Area Sales Manager – NorthEast SLEM	212-692-6525 212-692-6501 (Fax) Kevin.Sickles@tandberg.com	54-1703914
TANDBERG, INC. 200 Park Avenue New York, NY 10166 Contact: Jim McGuinness Channel Account Manager	508-886-7906 212-692-6501 (Fax) Jim mcguinness@tandberg.com	54-1703914

Please refer to the Contractor Information section of the Contract Award Notification (CAN) summary page for a link to the updated value added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 26, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Fiber Instrument Sales, Inc.
CONTRACT NO: PT64264

SUBJECT: Update Price/Product List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

FIBER INSTRUMENT SALES, INC. has requested and the State has approved an updated price/product list, effective May 8, 2009, which includes the addition of new products, deletion of obsolete products and price decreases and increases.

Please refer to the **Pricing Section** of the Contract Award Notification (CAN) summary page for a link to the updated Price/product list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 26, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
April 24, 2009 - March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Waters Network Systems LLC
CONTRACT NO: PT64540

SUBJECT: CHANGE OF CORPORATE ADDRESS

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

WATERS NETWORK SYSTEMS, LLC, has requested and the State has approved the following corporate address change:

Waters Networks Systems LLC
7401 Metro Blvd. Suite 330
Edina, MN 55439

Orders and Payments Should Continue to be sent to the same address as originally submitted:
945 37th Avenue, NW
Rochester, MN 55901

Their telephone numbers, fax numbers, e-mail addresses and contact information remain the same.

Please refer to the **Contractor Information** section of the Contract Award Notification summary page for a link to the updated address.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 26, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): All-Mode Communications

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64250

SUBJECT: All-Mode Communications Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

All-Mode Communications has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 12, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): All-Mode Communications

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64250

SUBJECT: All-Mode Communications Auto Add

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

All-Mode Communications has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 8, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 20, 2009 – March 17, 2024

CONTRACTOR(S): Scott, Gavin & Associates

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64445

SUBJECT: Scott, Gavin & Associates Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Scott, Gavin & Associates has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: May 4, 2009

GROUP: 77018
Comprehensive Telecommunications
Equipment and Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Karen Rogers
Purchasing Officer I
(518) 486-9298
Karen.Rogers@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009-March 17, 2024

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: SMC Networks
CONTRACT NO: PT64302

SUBJECT: Amend VAR List

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:
SMC Networks has requested and the State has approved the addition of the following value-added resellers to Contract PT64302:

<u>Added Resellers</u>	<u>Telephone</u>	<u>Federal ID#</u>
DM Communications, Inc. 292 Fifth Avenue New York, NY 10001 Contact: Mark Collmar Project Manager	917-945-2389 212-613-2261 (Fax) Mark.collmar@dmcc.us	11-3459189
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 Contact: Peter Hazen Product Manager	800-598-8989 800-986-5518 (Fax) sales@customonline.com	11-2497640
Advanced Technology Solutions Group d/b/a ATEC Group (MBE) 1762 Central Avenue Albany, NY 12205 Contact: Nancy Poonawala	518-724-3133 518-452-3939 (Fax) npoonawala@atecgroup.com	72-1563114

<u>Added Resellers</u>	<u>Telephone</u>	<u>Federal ID#</u>
Washington Computer Services 14-58 th Street, Suite 8F Brooklyn, NY 11220 Contact: Jeffrey Goldberg Contact: Ronnie Bonano Contract Reporting	718-491-6100 718-765-1973 (Fax) jeff@washcomp.com Ronnie@washcomp.com	13-5473020

SMC Networks has requested and the State has approved the removal of the following value-added resellers:

<u>Removed Resellers</u>	<u>Telephone</u>	<u>Federal ID#</u>
Nemesis Systems Corp. 80 Orville Dr. Suite 109 Bohemia, NY 11716	631-244-9266 631-789-9472 (Fax)	03-0499412
GovConnection, Inc. 706 Milford Rd. Merrimack, NH 03054-4633	603-683-2494 603-683-1215 (Fax)	52-1837891

Please refer to the **Contractor Information** section summary page of the Contract Award Notification (CAN) for a link to the updated value-added reseller list.

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 30, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): NEC Unified Solutions, Inc.

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64297

SUBJECT: NEC Unified Solutions Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

NEC Unified Solutions has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 28, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 20, 2009 – March 17, 2024

CONTRACTOR(S): Scott, Gavin & Associates

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64445

SUBJECT: Scott, Gavin & Associates Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Scott, Gavin & Associates has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 23, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
April 10, 2009 – March 17, 2024

CONTRACTOR(S): Mac Source

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64448

SUBJECT: Mac Source Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Mac Source has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [21350](#)

DATE: April 15, 2009

GROUP: 77018 Comprehensive Telecommunications
Equipment & Solutions

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Hal Bartley
Purchasing Officer 2
(518) 474-6705
hal.bartley@ogs.state.ny.us

CONTRACT PERIOD:
March 18, 2009 – March 17, 2024

CONTRACTOR(S): CBS Technologies Corp

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACT NO(S): PT64256

SUBJECT: CBS Technologies Corp Product Additions

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

CBS Technologies Corp, Inc. has added products to their contract. An updated pricelist is available at the pricing section of the Contract Award Notification.

All other terms and conditions remain the same

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group	-	77018	-	Comprehensive Telecommunications Equipment & Solutions
		Classification Code(s): 43, 45, 81, 83				
Award Number	:	21350				
Contract Period	:	See Contractor Listing Below				
Bid Opening Date	:	July 2, 2008				
Date of Issue	:	3/27/2009				
Specification Reference	:	As Incorporated In The RFP 21350				
Contractor Information	:	Appears on Page 2 of this Award				

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Peter Chudzinski Phone : 518-474-7955 E-mail : Peter.Chudzinski@ogs.state.ny.us Name : Hal Bartley Phone : 518-474-6705 E-mail : Hal.Bartley@ogs.state.ny.us Name : Karen Rogers Phone : 518-486-9298 E-mail : Karen.Rogers@ogs.state.ny.us Fax : 518-486-6867	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.

Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64248 SB	Adirondack Cabling Inc. 10 Petra Lane, Albany, NY 12205	3/18/2009	3/17/2024	14-1686851
PT64250 SB	All-Mode Communications, Inc. 1725 Dryden Rd Freeville, NY 13068	3/18/2009	3/17/2024	16-1002300
PT64285	Altura Communication Solutions 1335 S Acacia Ave Fullerton, CA 92831	3/18/2009	3/17/2024	33-0988697
PT64251	American Datatel Inc. 321 W. Main St. Patchogue, NY 11772	3/18/2009	3/17/2024	11-3461038
PT64252	Advanced Network Services, LLC 12 Elmwood Rd. Albany, NY 12204	3/18/2009	3/17/2019	14-1827814
PT64253 SB/WBE	Bethany Technologic Company, LLC 7072 E. Bethany Leroy Rd Leroy, NY 14482.	3/18/2009	3/17/2024	43-2110906
PT64254 SB/WBE	Ca-Pro Associates, Inc P.O. Box 358, 889 NYS Route 86 Raybrook, NY 12977	3/18/2009	3/17/2019	03-0330585
PT64255	Carousel Industries 10 Petra Lane Albany, NY 12205	3/18/2009	3/17/2024	06-1502254
PT64256 SB	CBS Technologies Corp. 2990 Express Drive So. Islandia, NY 11749	3/18/2009	3/17/2019	11-2947352
PT64290	Comtel 750 Ensminger Rd Ste 100 Tonawanda, NY 14150	3/18/2009	3/17/2024	16-1384125
PT64257 SB/WBE	Creative Cabling Solutions, Inc 1529 Waddell St. Baldwin, NY 11510	3/18/2009	3/17/2024	20-1404654
PT64258 SB	DataPath Inc. 20B Commerce Drive Hauppauge, NY 11788	3/18/2009	3/17/2024	11-2919034
PT64259 SB/WBE	DataComm Consulting Group, Inc. 1276 Castleton Ave Staten Island, NY 10310	3/18/2009	3/17/2024	13-3849595

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64286	DDS Utilities, Inc. 240 Commerce Dr Rochester, NY 14623	3/18/2009	3/17/2024	20-4589473
PT64260 SB	DiRad Technologies, Inc. 9 Corporate Drive Clifton Park, NY 12065	3/18/2009	3/17/2024	14-1655746
PT64287	E.nfrastructure Technologies, Inc. 5 Enterprise Ave Clifton Park, NY 12065	3/18/2009	3/17/2024	22-3771456
PT64288	EIA Datacom, Inc. 19 Union Square West New York, NY 10003	3/18/2009	3/17/2024	02-0561875
PT64261 SB	Expedite Video Conferencing Inc. 1025 Old Country Rd Westbury, NY 11590	3/18/2009	3/17/2024	11-3366821
PT64262 SB	Extricom, Inc. 110 Wall Street New York, NY 10005	3/18/2009	3/17/2024	83-0352085
PT64263 SB	Falcon Data Networks, LLC. 10 Charles St Ste. 3 Pleasant Valley, NY 12569	3/18/2009	3/17/2024	13-4249254
PT64264	Fiber Instrument Sales, Inc. 161 Clear Road Oriskany, NY 13424	3/18/2009	3/17/2024	16-1340858
PT64265	Fiberdyne Labs, Inc. 127 Business Park Drive Frankfort, NY 13340	3/18/2009	3/17/2024	16-1468561
PT64266	Fonality 200 Corporate Point, Suite 350 Culver City, CA 90230	3/18/2009	3/17/2024	41-2128385
PT64267	Foundry Networks, Inc. 4980 Great America Parkway Santa Clara, CA 95054	3/18/2009	3/17/2024	77-0431154
PT64268 SB	Fronrunner Network Systems, Corp. 412 Linden Ave Rochester, NY 14625	3/18/2009	3/17/2024	98-0397927
PT64269 SB	Gavin Cabling Systems, Inc. 215-14 42 nd St. Bayside, NY 11361	3/18/2009	3/17/2024	11-3453137
PT64270	General DataComm, Inc. 6 Rubber Ave. Naugatuck, CT 06770	3/18/2009	3/17/2024	06-1117085

Award 21350

PROCUREMENT SERVICES GROUP

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64272	Graybar Electric Co., Inc. 800 Huyler St. Teterboro, NJ 07608	3/18/2009	3/17/2024	13-0794380
PT64291	Interface Cable Assemblies & Services 42-19 23 Ave Long Island City, NY 11105	3/18/2009	3/17/2024	11-2590354
PT64292	JKV Communications, Inc. 58-18 58 th Ave Maspeth, NY 11378	3/18/2009	3/17/2019	20-5345094
PT64293	Kova Corp 471 Route 9 South Tuckerton, NJ 08037	3/18/2009	3/17/2024	22-3564190
PT64294	Manchester Communications 200 Allen Rd Salt Point, NY 12578	3/18/2009	3/17/2024	08-2508363
PT64295	Matrix Communications Group, Corp. 318 South Clinton Ave. Syracuse, NY 13202	3/18/2009	3/17/2024	20-5432395
PT64296	MicroData GIS, Inc. 1016 US Route 5 St. Johnsbury, VT 05819	3/18/2009	3/17/2024	03-0359389
PT64297	NEC Unified Solutions, Inc. 6535 North State Highway 161 Irving, TX 75039	3/18/2009	3/17/2024	20-0665337
PT64271 SB/WBE	Newcastle Communications 1140 Broadway, Suite 201 New York, NY 10001	3/18/2009	3/17/2024	13-3132807
PT64341	Nortel Networks Inc. 2221 Lakside Boulevard Richardson, TX 75082-4399	3/18/2009	3/17/2024	04-2486332
PT64298	Northeast Information Systems 880 Watervliet Shaker Rd Albany, NY 12205	3/18/2009	3/17/2024	14-1809593
PT64289	Northland Communications 317 Court Street 3 rd Floor Utica, NY 13502	3/18/2009	3/17/2024	16-1594957
PT64299	O'Connell Electric Company, Inc. 830 Phillips Rd Victor, NY 14564	3/18/2009	3/17/2024	16-0950645
PT64300	Rel Comm, Inc 250 Cumberland Street Rochester, NY 14605	3/18/2009	3/17/2024	16-1308853

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64302	SMC Networks, Inc. 20 Mason St Irvine, CA 92618	3/18/2009	3/17/2024	11-3399019
PT64303	Superior Telephone Systems, Inc. 2410 Route 44 Salt Point, NY 12578	3/18/2009	3/17/2024	14-1701329
PT64304	Tandberg, Inc 1860 Michael Faraday Reston, VA 20190	3/18/2009	3/17/2024	54-1703914
PT64305	Tech II Business Services, Inc. 4289 Route 50 Saratoga Springs, NY 12866	3/18/2009	3/17/2024	14-1690598
PT64306	TeleData Com, Inc 200 Air Park Drive Ste 50 Rochester, NY 14624	3/18/2009	3/17/2024	16-1215259
PT64307	Twinstare/Voice.Data.Video, Inc. 291 Rand Hill Rd Morrisonville, NY 12962	3/18/2009	3/17/2024	14-1514722
PT64308	Washington Electric Co, Inc. 140 – 58 th St. Ste 8F Brooklyn, NY 11220	3/18/2009	3/17/2024	13-5473020
PT64309	Working Knowledge 701 Seneca St Ste 140 Buffalo, NY 14210	3/18/2009	3/17/2024	05-5685211

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
 - i. a statement of need and associated requirements,
 - ii. a summary of the contract alternatives considered for the purchase,
 - iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.

CIO/OFT PLAN TO PURCHASE POLICY

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT’s PTP process, please visit their website at:

<http://www.oft.state.ny.us/Policy/NYS-P08-001.pdf>

Group 77018 Award 21350 Comprehensive Telecommunications Equipment & Solutions

	LOT 1 – Voice Telecom Systems					LOT 2 – Telecom System Peripherals & Accessories							LOT 3 – Telecom Connectivity			
	Centrex	Key Systems	Private Branch Exchange	IP Telephony	E911 Systems	Area Networking HW & SW	ACD Systems	IVR Systems	Audio Conferencing	Video Conferencing	Voice Mail	Other Telecom Sys Periph & Accessories	Network Cable & Fiber Optics	Network Infrastructure & Accessories (Inside/Outside)	Network Test Equipment	Network Installation Tooms;
Adirondack Cabling												R	R			
All-Mode			S								S		S			
Altura Communications							S				S					
American Datatel												R	R	R	R	
Advanced Network Solutions												S	S	S		
Bethany												R	R			
Ca-Pro												S	S	S	S	
Carousel Industries	S	S	S	S		S	S	S	S	S	S	S	S			
CBS Technologies		R		R			R				R	R	R			
Creative Cabling Solutions												R				
Comtel	R	R	R	R		R	R	R		R	R	R	R	R		R
Data Path												S	S	S	S	
DataCom Consulting Group	R	R	R	R	R		R	R	R		R	R	R	R		
DDS Utilities												R	R			
DiRAD Technologies							S	S			S					
e.nfrastructure Technologies												S				
EIA Datacom												R	R			
Expedite Video Conferencing Services										S						
Extricom													S			
Falcon Data Networks												R	R			
Fiber Instruments Sales												S	S	S	S	

	LOT 1 – Voice Telecom Systems					LOT 2 – Telecom System Peripherals & Accessories							LOT 3 – Telecom Connectivity			
	Centrex	Key Systems	Private Branch Exchange	IP Telephony	E911 Systems	Area Networking HW & SW	ACD Systems	IVR Systems	Audio Conferencing	Video Conferencing	Voice Mail	Other Telecom Sys Periph & Accessories	Network Cable & Fiber Optics	Network Infrastructure & Accessories	Network Test Equipment	Network Installation Teams
Fiberdyne													S	S		
Fonality				S												
Foundry Networks				S		S								S		
Frontrunner Network Systems										S	S					
Gavin Cabling Systems												R	R			
General DataComm						S										
Graybar Electric Co											S	S	S	S		
Interface Cable Assemblies & Services												R	R	R	R	
JKV Communications												R				
Kova											S					
Manchester Communications		R	R							R	R					
Matrix Communications		R	R	R		R				R	R	R	R	R	R	R
microData GIS				S	S											
NEC Unified Solutions		S	S	S	S	S	S	S		S						
Newcastle Communications						S				S						
Northeast Information Systems		R	R	R			R		R	R						
Northland Communications		R	R	R			R		R	R			R			
Nortel Networks Inc		S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
O’Connell Electric Company												R	R	R	R	
Rel Comm			S	S		S	S	S	S	S	S	S	S			
SMC Networks						S										
Superior Telephone Systems	R	R	R	R			R		R	R	R	R	R			
Tandberg									S							
Tech II Business Services			S													
Tele Data Com												R	R	R		
TwinState/Voice.Data.Video		S	S	S	S	S	S	S	S	S	S	S	S			
Washington Electric						S						S	S			
Working Knowledge												R	R			

R - Regional (Reference the contractors Regional Awards)
S - Statewide

For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:

LOT	CATEGORY
2	Other Telecommunications System Peripherals & Accessories
3	Network Cable & Fiber Optics
3	Networking Infrastructure & Accessories (Inside and Outside plant)
3	Network Test Equipment
3	Network Installation Tools

Coverage Areas

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany	Herkimer	Richmond
Allegany	Jefferson	Rockland
Bronx	Kings	Saratoga
Broome	Lewis	Schenectady
Cattaraugus	Livingston	Schoharie
Cayuga	Madison	Schuyler
Chautauqua	Monroe	Seneca
Chemung	Montgomery	St. Lawrence
Chenango	Nassau	Steuben
Clinton	New York	Suffolk
Columbia	Niagara	Sullivan
Cortland	Oneida	Tioga
Delaware	Onondaga	Tompkins
Dutchess	Ontario	Ulster
Erie	Orange	Warren
Essex	Orleans	Washington
Franklin	Oswego	Wayne
Fulton	Otsego	Westchester
Genesee	Putnam	Wyoming
Greene	Queens	Yates
Hamilton	Rensselaer	

DEFINITION OF PURCHASE REQUIREMENTS

- A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.
- B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the contractor offering the best value, documenting in the procurement record the determination of the criteria used for the selection.
- C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.
- D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.
- E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.
- F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

IMPLEMENTATION REQUIREMENTS

Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. "Fully Equipped" is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, **the Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users' facilities.**

Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

Final Acceptance of Installation

New York State defines system acceptance as the "problem free" operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate "problem free" during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. "Problem free" operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in's must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

MAINTENANCE

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Contractors shall provide a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Contractor must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system (*where the system permits*) or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Contractor must include all costs associated with providing maintenance in quotes issued to Authorized Users.

Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.
- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The contractor must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contractor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Escalation Procedures during Maintenance

It is desired that contractors provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Contractor’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

Critical Component Availability

It is desired that contractors provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Contractor store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Contractors should describe how they will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Contractor must also inform the Authorized User what is required of the Authorized User.

Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

ADMINISTRATION AND REPORTING REQUIREMENTS

Contractors must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

Reporting Requirements

Contractors must agree to furnish a semi-annual report of ALL sales activity provided under the contract. The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each

C = Per hundred (or per hundred feet if linear material)

FT = Per foot

CF = Per hundred feet

CFT = Per hundred feet

M = Per thousand (or per thousand feet if linear material)

MF = Per thousand feet

MFT = Per thousand feet

KG = Kilogram

BA = Bag (of quantity specified in description, else if none specified, then each)

PK = Standard package

BK = Per book (similar to standard package)

RL = Per Roll

KT = Per kit

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
http://www.ogs.state.ny.us

SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	: Group – 77018 – Comprehensive Telecommunications Equipment & Solutions Classification Code(s): 43, 45, 81, 83
Award Number	: 21350
Contract Period	: See Contractor Listing Below
Bid Opening Date	: July 2, 2008
Date of Issue	: April 22, 2009
Specification Reference	: As Incorporated In The RFP 21350
Contractor Information	: Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Hal Bartley Phone : 518-474-6705 E-mail : Hal.Bartley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us
Name : Karen Rogers Phone : 518-486-9298 E-mail : Karen.Rogers@ogs.state.ny.us	
Name : Peter Chudzinski Phone : 518-474-7955 E-mail : Peter.Chudzinski@ogs.state.ny.us Fax : 518-486-6867	

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64432	Anixter 325 Washington Ave Albany, NY 12205	3/31/2009	3/17/2024	36-2361285
PT64433	Aruba Networks, Inc. 1344 Crossman Ave. Sunnyvale, CA 94089	4/15/2009	3/17/2024	02-0579097
PT64434 SB/WBE	BN Systems 4213 N. Buffalo Road Orchard Park, NY 14127	4/14/2009	3/17/2024	16-1427566
PT64436	Control Network Communications, Inc 19 Walker Way Albany, NY 12205	4/9/2009	3/17/2024	14-1758220
PT64442	CT Networks 125 Wireless Blvd Hauppague, NY 11788	4/6/2009	3/17/2024	11-3140035
PT64449	Enterasys Networks 50 Minuteman Rd Andover, MA 01810	3/30/2009	3/17/2024	04-2797263
PT64437	Extreme Networks, Inc. 3585 Monroe St Santa Clara, CA 95053	3/30/2009	3/17/2024	77-0430270
PT64448	Mac Source 701 Erie Blvd. West Syracuse, NY 13204	4/10/2009	3/17/2024	16-1535194
PT64440 SB/WBE	Mason Technologies 33 Ranick Rd. Hauppauge, NY 11788	4/7/2009	3/17/2024	38-3665918
PT64441	Meru Networks, Inc. 894 Ross Dr. Sunnyvale, CA 94089	4/16/2009	3/17/2024	26-0049840
PT64443	New England Systems & Software 33 Holly Lane Lake George, NY 12845	4/6/2009	3/17/2024	14-1662031
PT64444	Ruggedcom 1930 Harrison St Hollywood, FL 33020	4/6/2009	3/17/2024	98-0518624
PT64445 SB	Scott, Gavin and Associates, Inc. 126 Herricks Rd. Mineola, NY 11501	3/20/2009	3/17/2024	11-3258712
PT64301	Siemens Communications, Inc. 1001 Yamato Rd. Suite 200 Boca Raton, FL 33431	3/20/2009	3/17/2024	52-2122392

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64446 SB	Vandis, Inc 1 Albertson Ave. Albertson, NY 11507	4/15/2009	3/17/2024	11-2650266
PT64447	Verizon Select Services, Inc 1625 Wallace Dr. Carrollton, TX 75006	4/10/2009	3/17/2024	16-1337624
PT64451 SB	Wise Components, Inc. 79 Harborview Ave. Stamford, CT 06902	4/20/2009	3/17/2024	13-2895657

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
 - i. a statement of need and associated requirements,
 - ii. a summary of the contract alternatives considered for the purchase,
 - iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.

CIO/OFT PLAN TO PURCHASE POLICY

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

<http://www.oft.state.ny.us/Policy/NYS-P08-001.pdf>

Group 77018 Award 21350 Comprehensive Telecommunications
Equipment & Solutions

	LOT 1 – Voice Telecom Systems					LOT 2 – Telecom System Peripherals & Accessories							LOT 3 – Telecom Connectivity			
	Centrex	Key Systems	Private Branch Exchange	IP Telephony	E911 Systems	Area Networking HW & SW	ACD Systems	IVR Systems	Audio Conferencing	Video Conferencing	Voice Mail	Other Telecom Sys Periph & Accessories	Network Cable & Fiber Optics	Network Infrastructure & Accessories (Inside/Outside)	Network Test Equipment	Network Installation Tools;
Anixter												S	S	S	S	
Aruba						S										
BN Systems	S	S	S	S			S	S			S		S	S		
Control Network Communications											R		R	R		
CT Networks		R		R			R		R	R			R			
Enterasys						S										
Extreme Networks						S										
Mac Source Communications		S	S	S		S	S	S	S	S	S		S	S		
Mason Technologies													R			
Meru						S										
New England Systems & Software				S		S				S						
Ruggedcom														S		
Scott, Gavin & Associates		R	R			R	R	R			R	R	R	R		
Siemens Communications	S	S	S	S	S		S	S	S	S	S		S			
Vandis				S		S										
Verizon Select Services, Inc	S												S			
Wise Components, Inc													S	S	S	S

R - Regional (Reference the contractors Regional Awards)
S - Statewide

Regions Awarded by Contractor

Control Network Communications

- | | | | |
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| <input checked="" type="checkbox"/> Albany | <input checked="" type="checkbox"/> Franklin | <input checked="" type="checkbox"/> Oneida | <input checked="" type="checkbox"/> Seneca |
| <input checked="" type="checkbox"/> Allegany | <input checked="" type="checkbox"/> Fulton | <input checked="" type="checkbox"/> Onondaga | <input checked="" type="checkbox"/> St. Lawrence |
| <input type="checkbox"/> Bronx | <input checked="" type="checkbox"/> Genesee | <input checked="" type="checkbox"/> Ontario | <input checked="" type="checkbox"/> Steuben |
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| <input checked="" type="checkbox"/> Chautauqua | <input checked="" type="checkbox"/> Jefferson | <input checked="" type="checkbox"/> Otsego | <input checked="" type="checkbox"/> Tompkins |
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| <input checked="" type="checkbox"/> Chenango | <input checked="" type="checkbox"/> Lewis | <input type="checkbox"/> Queens | <input checked="" type="checkbox"/> Warren |
| <input checked="" type="checkbox"/> Clinton | <input checked="" type="checkbox"/> Livingston | <input checked="" type="checkbox"/> Rensselaer | <input checked="" type="checkbox"/> Washington |
| <input checked="" type="checkbox"/> Columbia | <input checked="" type="checkbox"/> Madison | <input type="checkbox"/> Richmond | <input checked="" type="checkbox"/> Wayne |
| <input checked="" type="checkbox"/> Cortland | <input checked="" type="checkbox"/> Monroe | <input checked="" type="checkbox"/> Rockland | <input type="checkbox"/> Westchester |
| <input checked="" type="checkbox"/> Delaware | <input checked="" type="checkbox"/> Montgomery | <input checked="" type="checkbox"/> Saratoga | <input checked="" type="checkbox"/> Wyoming |
| <input checked="" type="checkbox"/> Dutchess | <input type="checkbox"/> Nassau | <input checked="" type="checkbox"/> Schenectady | <input checked="" type="checkbox"/> Yates |
| <input checked="" type="checkbox"/> Erie | <input type="checkbox"/> New York | <input checked="" type="checkbox"/> Schoharie | <input checked="" type="checkbox"/> Essex |
| <input checked="" type="checkbox"/> Niagara | <input checked="" type="checkbox"/> Schuyler | | |

CT Networks

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| <input type="checkbox"/> Cortland | <input type="checkbox"/> Monroe | <input type="checkbox"/> Rockland | <input type="checkbox"/> Westchester |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Dutchess | <input checked="" type="checkbox"/> Nassau | <input type="checkbox"/> Schenectady | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input type="checkbox"/> Niagara | <input type="checkbox"/> Schuyler | | |

Mason Technologies

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| <input checked="" type="checkbox"/> Bronx | <input type="checkbox"/> Genesee | <input type="checkbox"/> Ontario | <input type="checkbox"/> Steuben |
| <input type="checkbox"/> Broome | <input type="checkbox"/> Greene | <input checked="" type="checkbox"/> Orange | <input checked="" type="checkbox"/> Suffolk |
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| <input type="checkbox"/> Clinton | <input type="checkbox"/> Livingston | <input type="checkbox"/> Rensselaer | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Madison | <input checked="" type="checkbox"/> Richmond | <input type="checkbox"/> Wayne |

Award 21350

PROCUREMENT SERVICES GROUP

- | | | | |
|-----------------------------------|--|--|---|
| <input type="checkbox"/> Cortland | <input type="checkbox"/> Monroe | <input checked="" type="checkbox"/> Rockland | <input checked="" type="checkbox"/> Westchester |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Dutchess | <input checked="" type="checkbox"/> Nassau | <input type="checkbox"/> Schenectady | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input type="checkbox"/> Niagara | <input type="checkbox"/> Schuyler | | |

Scott, Gavin & Associates, Inc.

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Albany | <input type="checkbox"/> Franklin | <input type="checkbox"/> Oneida | <input type="checkbox"/> Seneca |
| <input type="checkbox"/> Allegany | <input type="checkbox"/> Fulton | <input type="checkbox"/> Onondaga | <input type="checkbox"/> St. Lawrence |
| <input checked="" type="checkbox"/> Bronx | <input type="checkbox"/> Genesee | <input type="checkbox"/> Ontario | <input type="checkbox"/> Steuben |
| <input type="checkbox"/> Broome | <input type="checkbox"/> Greene | <input type="checkbox"/> Orange | <input checked="" type="checkbox"/> Suffolk |
| <input type="checkbox"/> Cattaraugus | <input type="checkbox"/> Hamilton | <input type="checkbox"/> Orleans | <input type="checkbox"/> Sullivan |
| <input type="checkbox"/> Cayuga | <input type="checkbox"/> Herkimer | <input type="checkbox"/> Oswego | <input type="checkbox"/> Tioga |
| <input type="checkbox"/> Chautauqua | <input type="checkbox"/> Jefferson | <input type="checkbox"/> Otsego | <input type="checkbox"/> Tompkins |
| <input type="checkbox"/> Chemung | <input checked="" type="checkbox"/> Kings | <input type="checkbox"/> Putnam | <input type="checkbox"/> Ulster |
| <input type="checkbox"/> Chenango | <input type="checkbox"/> Lewis | <input checked="" type="checkbox"/> Queens | <input type="checkbox"/> Warren |
| <input type="checkbox"/> Clinton | <input type="checkbox"/> Livingston | <input type="checkbox"/> Rensselaer | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Madison | <input type="checkbox"/> Richmond | <input type="checkbox"/> Wayne |
| <input type="checkbox"/> Cortland | <input type="checkbox"/> Monroe | <input type="checkbox"/> Rockland | <input checked="" type="checkbox"/> Westchester |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Dutchess | <input checked="" type="checkbox"/> Nassau | <input type="checkbox"/> Schenectady | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input type="checkbox"/> Niagara | <input type="checkbox"/> Schuyler | | |

For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:

LOT	CATEGORY
2	Other Telecommunications System Peripherals & Accessories
3	Network Cable & Fiber Optics
3	Networking Infrastructure & Accessories (Inside and Outside plant)
3	Network Test Equipment
3	Network Installation Tools

Coverage Areas

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany	Herkimer	Richmond
Allegany	Jefferson	Rockland
Bronx	Kings	Saratoga
Broome	Lewis	Schenectady
Cattaraugus	Livingston	Schoharie
Cayuga	Madison	Schuyler
Chautauqua	Monroe	Seneca
Chemung	Montgomery	St. Lawrence
Chenango	Nassau	Steuben
Clinton	New York	Suffolk
Columbia	Niagara	Sullivan
Cortland	Oneida	Tioga
Delaware	Onondaga	Tompkins
Dutchess	Ontario	Ulster
Erie	Orange	Warren
Essex	Orleans	Washington
Franklin	Oswego	Wayne
Fulton	Otsego	Westchester
Genesee	Putnam	Wyoming
Greene	Queens	Yates
Hamilton	Rensselaer	

DEFINITION OF PURCHASE REQUIREMENTS

- A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.
- B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.
- C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.
- D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.
- E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.
- F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

IMPLEMENTATION REQUIREMENTS

Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. "Fully Equipped" is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, **the Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users' facilities.**

Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

Final Acceptance of Installation

New York State defines system acceptance as the "problem free" operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate "problem free" during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. "Problem free" operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in's must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

MAINTENANCE

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system (*where the system permits*) or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.

- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contractor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain "level" within the Bidder's organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

ADMINISTRATION AND REPORTING REQUIREMENTS

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

Reporting Requirements

Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract. The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall

(continued)

reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each

C = Per hundred (or per hundred feet if linear material)

FT = Per foot

CF = Per hundred feet

CFT = Per hundred feet

M = Per thousand (or per thousand feet if linear material)

MF = Per thousand feet

MFT = Per thousand feet

KG = Kilogram

BA = Bag (of quantity specified in description, else if none specified, then each)

PK = Standard package

BK = Per book (similar to standard package)

RL = Per Roll

KT = Per kit

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

2nd SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group – 77018 – Comprehensive Telecommunications Equipment & Solutions	
		Classification Code(s): 43, 45, 81, 83	
Award Number	:	<u>21350</u>	Supplemental
Contract Period	:	See Contractor Listing Below	
Bid Opening Date	:	July 2, 2008	
Date of Issue	:	May 18, 2009	
Specification Reference	:	As Incorporated In The RFP 21350	
Contractor Information	:	Appears on Page 2 of this Award	

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Hal Bartley	Customer Services
Phone : 518-474-6705	Phone : 518-474-6717
E-mail : Hal.Bartley@ogs.state.ny.us	Fax : 518-474-2437
Name : Karen Rogers	E-mail : customer.services@ogs.state.ny.us
Phone : 518-486-9298	
E-mail : Karen.Rogers@ogs.state.ny.us	
Name : Peter Chudzinski	
Phone : 518-474-7955	
E-mail : Peter.Chudzinski@ogs.state.ny.us	
Fax : 518-486-6867	

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64524	Avaya 211 Mt. Airy Rd. Basking Ridge, NJ 07920	5/07/2009	3/17/2024	22-3713430
PT64535	Blackbox Network Services 6000 New Horizons Blvd. Amityville, NY 11701	4/6/2009	5/04/2024	20-0532706
PT64435 SB	Comalli Group, Inc. 18 Walker Way Albany NY 12205	5/05/2009	3/17/2024	04-2740406
PT64527	Datacom Systems 9 Adler Dr. East Syracuse, NY 13057	5/12/2009	3/17/2024	16-1409106
PT64528	Emtec, Inc 11 Diamond Rd. Springfield, NJ 07081	4/24/2009	3/17/2024	22-3386933
PT64450	F5 Networks, Inc. 401 Elliott Ave.W. Seattle, WA 98119	5/11/2009	3/17/2024	91-1714307
PT64529 SB	Hemisphere Communication, Inc 5655 South Park Avenue Hamburg, NY 14075	4/29/2009	3/17/2024	16-1438960
PT64439 SB	Hudson Valley Communications 34 Russell Road Albany, NY 12205	5/07/2009	3/17/2024	14-1654345
PT64438 SB/MBE	ICS Telecom, Inc. 125 Highpower Rd. Rochester, NY 14623	5/01/2009	3/17/2024	16-1064302
PT64531	Juniper Networks, Inc. 1194 N. Mathilda Ave. Sunnyvale, CA 94089	4/30/2009	3/17/2024	77-0559888
PT64533	Mitel Networks, inc 1016 W. Geneva Tempe AZ 85282	5/04/2009	3/17/2024	59-1855641
PT64534	Motorola, Inc 5 Paragon Drive, Suite 200 Montvale, NJ 07645	4/30/2009	3/17/2024	36-1115800
PT64445	Polycom, Inc 4750 Willow Rd., Pleasanton, CA 94588	4/30/2009	3/17/2024	94-3128324
PT64537	Rauland Borg Corp. 1001 Yamato Rd. Suite 200 Boca Raton, FL 33431	3/20/2009	3/17/2024	52-2122392

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64539	Tessco 11126 McCormick Rd. Hunt Valley, MD 21031	4/29/2009	3/17/2024	52-1868893
PT64540	Waters Network Systems, Inc 7401 Metro Blvd., Suite 330 Edina, MN 55439	4/29/2009	3/17/2024	41-2010096

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
 - **should contact contractors to determine best pricing and service offering prior to making a purchase.**
1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
 2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
 3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
 4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
 5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
 6. The authorized user must periodically sample the results of its procurements to determine its compliance.
 7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
 8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
 9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
 - i. a statement of need and associated requirements,
 - ii. a summary of the contract alternatives considered for the purchase,
 - iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.

CIO/OFT PLAN TO PURCHASE POLICY

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

<http://www.oft.state.ny.us/Policy/NYS-P08-001.pdf>

LOT 1 Voice Telecommunication Systems

Centrex

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

Key Systems

Analog, Digital or IP capable equipment, accessories and related network infrastructure

Private Branch Exchange

Analog, Digital or IP capable equipment, accessories and related network infrastructure

IP Telephony

IP Capable Telephony Equipment, accessories and related network infrastructure

E911 Systems

Emergency Response/Notification Telecommunications equipment

LOT 2 – Telecommunication System Peripherals & Accessories

Area Networking Hardware & Software*

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

Automatic Call Distribution (ACD) System

Equipment to manage incoming calls and an associated system of handling instructions

Interactive Voice Response (IVR) Systems

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

Audio Conferencing

Equipment to provide and manage voice call sessions between multiple participants

Video Conferencing

Equipment to provide and manage video sessions between multiple participants

Voice Mail

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

Other Telecommunications System Peripherals & Accessories

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

LOT 3 – Telecommunication Connectivity

Network Cable & Fiber Optics

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

Network Infrastructure & Accessories (Inside and Outside plant)

Passive Telecommunications or Area Networking connectivity or support equipment components

Network Test Equipment

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

Network Installation Tools

Telecommunications or Area Networking tools in support of Network component installation

Group 77018 Award 21350 Comprehensive Telecommunications
Equipment & Solutions

	LOT 1 – Voice Telecom Systems					LOT 2 – Telecom System Peripherals & Accessories							LOT 3 – Telecom Connectivity			
	Centrex	Key Systems	Private Branch Exchange	IP Telephony	E911 Systems	Area Networking HW & SW	ACD Systems	IVR Systems	Audio Conferencing	Video Conferencing	Voice Mail	Other Telecom Sys Periph & Accessories	Network Cable & Fiber Optics	Network Infrastructure & Accessories (Inside/Outside)	Network Test Equipment	Network Installation Tools;
Avaya		S	S	S		S	S	S	S		S	S	S			
BlackBox		S	S	S	S	S	S	S	S	S	S					
Comalli													R	R		
Datacom Systems, Inc.													S	S		
Emtec													S			
F5						S										
Hemisphere Communications		R	R	R			R				R	R	R	R		
Hudson Valley Communications		R	R			R							R	R		
ICS Telecom	R	R	R	R	R	R	R	R	R	R	R					
Juniper Networks						S										
Mitel Networks, Inc.			S	S	S		S	S	S		S	S				
Motorola						S										
Polycom			S	S					S							
Rauland Borg				S							S					
Tessco													S	S		S
Waters Network Systems						S										

R - Regional (Reference the contractors Regional Awards)
S - Statewide

Regions Awarded by Contractor

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Hemisphere Communications

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Hudson Valley Communications

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ICS Telecom

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For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:

LOT	CATEGORY
2	Other Telecommunications System Peripherals & Accessories
3	Network Cable & Fiber Optics
3	Networking Infrastructure & Accessories (Inside and Outside plant)
3	Network Test Equipment
3	Network Installation Tools

Coverage Areas

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany	Herkimer	Richmond
Allegany	Jefferson	Rockland
Bronx	Kings	Saratoga
Broome	Lewis	Schenectady
Cattaraugus	Livingston	Schoharie
Cayuga	Madison	Schuyler
Chautauqua	Monroe	Seneca
Chemung	Montgomery	St. Lawrence
Chenango	Nassau	Steuben
Clinton	New York	Suffolk
Columbia	Niagara	Sullivan
Cortland	Oneida	Tioga
Delaware	Onondaga	Tompkins
Dutchess	Ontario	Ulster
Erie	Orange	Warren
Essex	Orleans	Washington
Franklin	Oswego	Wayne
Fulton	Otsego	Westchester
Genesee	Putnam	Wyoming
Greene	Queens	Yates
Hamilton	Rensselaer	

DEFINITION OF PURCHASE REQUIREMENTS

- A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.
- B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.
- C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.
- D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.
- E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.
- F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

IMPLEMENTATION REQUIREMENTS

Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. "Fully Equipped" is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, **the Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users' facilities.**

Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

Final Acceptance of Installation

New York State defines system acceptance as the "problem free" operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate "problem free" during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. "Problem free" operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in's must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

MAINTENANCE

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system (*where the system permits*) or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.

- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contractor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain "level" within the Bidder's organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

ADMINISTRATION AND REPORTING REQUIREMENTS

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

Reporting Requirements

Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract. The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall

(continued)

reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each

C = Per hundred (or per hundred feet if linear material)

FT = Per foot

CF = Per hundred feet

CFT = Per hundred feet

M = Per thousand (or per thousand feet if linear material)

MF = Per thousand feet

MFT = Per thousand feet

KG = Kilogram

BA = Bag (of quantity specified in description, else if none specified, then each)

PK = Standard package

BK = Per book (similar to standard package)

RL = Per Roll

KT = Per kit

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

3rd SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group – 77018 – Comprehensive Telecommunications Equipment & Solutions
		Classification Code(s): 43, 45, 81, 83
Award Number	:	<u>21350</u>
Contract Period	:	See Contractor Listing Below
Bid Opening Date	:	July 2, 2008
Date of Issue	:	June 9, 2009
Specification Reference	:	As Incorporated In The RFP 21350
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Hal Bartley Phone : 518-474-6705 E-mail : Hal.Bartley@ogs.state.ny.us Name : Karen Rogers Phone : 518-486-9298 E-mail : Karen.Rogers@ogs.state.ny.us Name : Peter Chudzinski Phone : 518-474-7955 E-mail : Peter.Chudzinski@ogs.state.ny.us Fax : 518-486-6867	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64249	Alcatel-Lucent 3400 W Plano Parkway Plano, TX 75075	5/26/2009	3/17/2024	75-2016914
PT64525	Cisco Systems, Inc. 170 W Tasman Dr. San Jose, CA 94513	6/3/2009	3/17/2024	77-0059951
PT64530	Hewlett Packard Company 3000 Hanover Street Palo Alto, CA 94304	5/13/2009	3/17/2024	94-1081436
PT64466	Eureka Telecom d/b/a ARC Networks 800 Westchester Ave Suite 501 Rye Brook, NY 10573	5/13/2009	3/17/2024	13-3793720
PT64538	Teltronics, Inc. 19-02 Whitestone Expressway Whitestone, NY 11357	5/20/2009	3/17/2024	59-2937938

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
 - i. a statement of need and associated requirements,
 - ii. a summary of the contract alternatives considered for the purchase,
 - iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.

CIO/OFT PLAN TO PURCHASE POLICY

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

<http://www.oft.state.ny.us/Policy/NYS-P08-001.pdf>

LOT 1 Voice Telecommunication Systems

Centrex

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

Key Systems

Analog, Digital or IP capable equipment, accessories and related network infrastructure

Private Branch Exchange

Analog, Digital or IP capable equipment, accessories and related network infrastructure

IP Telephony

IP Capable Telephony Equipment, accessories and related network infrastructure

E911 Systems

Emergency Response/Notification Telecommunications equipment

LOT 2 – Telecommunication System Peripherals & Accessories

Area Networking Hardware & Software*

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

Automatic Call Distribution (ACD) System

Equipment to manage incoming calls and an associated system of handling instructions

Interactive Voice Response (IVR) Systems

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

Audio Conferencing

Equipment to provide and manage voice call sessions between multiple participants

Video Conferencing

Equipment to provide and manage video sessions between multiple participants

Voice Mail

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

Other Telecommunications System Peripherals & Accessories

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

LOT 3 – Telecommunication Connectivity

Network Cable & Fiber Optics

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

Network Infrastructure & Accessories (Inside and Outside plant)

Passive Telecommunications or Area Networking connectivity or support equipment components

Network Test Equipment

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

Network Installation Tools

Telecommunications or Area Networking tools in support of Network component installation

Group 77018 Award 21350 Comprehensive Telecommunications
Equipment & Solutions

Alcatel
Cisco
Hewlett Packard
Eureka Telecom d/b/a ARC
Networks
Teltronics

LOT 1 – Voice Telecom Systems					LOT 2 – Telecom System Peripherals & Accessories							LOT 3 – Telecom Connectivity			
Centrex	Key Systems	Private Branch Exchange	IP Telephony	E911 Systems	Area Networking HW & SW	ACD Systems	IVR Systems	Audio Conferencing	Video Conferencing	Voice Mail	Other Telecom Sys Periph & Accessories	Network Cable & Fiber Optics	Network Infrastructure & Accessories (Inside/Outside)	Network Test Equipment	Network Installation Tools;
		S	S		S										
S	S	S	S	S	S	S	S	S	S	S	S				
					S										
												R	R		
	R	R	R			R				R		R			

R - Regional (Reference the contractors Regional Awards)
S - Statewide

Regions Awarded by Contractor

Eureka Telecom d/b/a ARC Networks

- | | | | |
|--|--|--|---|
| <input type="checkbox"/> Albany | <input type="checkbox"/> Franklin | <input type="checkbox"/> Oneida | <input type="checkbox"/> Seneca |
| <input type="checkbox"/> Allegany | <input type="checkbox"/> Fulton | <input type="checkbox"/> Onondaga | <input type="checkbox"/> St. Lawrence |
| <input checked="" type="checkbox"/> Bronx | <input type="checkbox"/> Genesee | <input type="checkbox"/> Ontario | <input type="checkbox"/> Steuben |
| <input type="checkbox"/> Broome | <input type="checkbox"/> Greene | <input checked="" type="checkbox"/> Orange | <input checked="" type="checkbox"/> Suffolk |
| <input type="checkbox"/> Cattaraugus | <input type="checkbox"/> Hamilton | <input type="checkbox"/> Orleans | <input checked="" type="checkbox"/> Sullivan |
| <input type="checkbox"/> Cayuga | <input type="checkbox"/> Herkimer | <input type="checkbox"/> Oswego | <input type="checkbox"/> Tioga |
| <input type="checkbox"/> Chautauqua | <input type="checkbox"/> Jefferson | <input type="checkbox"/> Otsego | <input type="checkbox"/> Tompkins |
| <input type="checkbox"/> Chemung | <input checked="" type="checkbox"/> Kings | <input checked="" type="checkbox"/> Putnam | <input checked="" type="checkbox"/> Ulster |
| <input type="checkbox"/> Chenango | <input type="checkbox"/> Lewis | <input checked="" type="checkbox"/> Queens | <input type="checkbox"/> Warren |
| <input type="checkbox"/> Clinton | <input type="checkbox"/> Livingston | <input type="checkbox"/> Rensselaer | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Madison | <input checked="" type="checkbox"/> Richmond | <input type="checkbox"/> Wayne |
| <input type="checkbox"/> Cortland | <input type="checkbox"/> Monroe | <input checked="" type="checkbox"/> Rockland | <input checked="" type="checkbox"/> Westchester |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input type="checkbox"/> Wyoming |
| <input checked="" type="checkbox"/> Dutchess | <input checked="" type="checkbox"/> Nassau | <input type="checkbox"/> Schenectady | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input type="checkbox"/> Niagara | <input type="checkbox"/> Schuyler | | |

Teltronics

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Albany | <input type="checkbox"/> Franklin | <input type="checkbox"/> Oneida | <input type="checkbox"/> Seneca |
| <input type="checkbox"/> Allegany | <input type="checkbox"/> Fulton | <input type="checkbox"/> Onondaga | <input type="checkbox"/> St. Lawrence |
| <input checked="" type="checkbox"/> Bronx | <input type="checkbox"/> Genesee | <input type="checkbox"/> Ontario | <input type="checkbox"/> Steuben |
| <input type="checkbox"/> Broome | <input type="checkbox"/> Greene | <input type="checkbox"/> Orange | <input checked="" type="checkbox"/> Suffolk |
| <input type="checkbox"/> Cattaraugus | <input type="checkbox"/> Hamilton | <input type="checkbox"/> Orleans | <input type="checkbox"/> Sullivan |
| <input type="checkbox"/> Cayuga | <input type="checkbox"/> Herkimer | <input type="checkbox"/> Oswego | <input type="checkbox"/> Tioga |
| <input type="checkbox"/> Chautauqua | <input type="checkbox"/> Jefferson | <input type="checkbox"/> Otsego | <input type="checkbox"/> Tompkins |
| <input type="checkbox"/> Chemung | <input checked="" type="checkbox"/> Kings | <input type="checkbox"/> Putnam | <input type="checkbox"/> Ulster |
| <input type="checkbox"/> Chenango | <input type="checkbox"/> Lewis | <input checked="" type="checkbox"/> Queens | <input type="checkbox"/> Warren |
| <input type="checkbox"/> Clinton | <input type="checkbox"/> Livingston | <input type="checkbox"/> Rensselaer | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Madison | <input checked="" type="checkbox"/> Richmond | <input type="checkbox"/> Wayne |
| <input type="checkbox"/> Cortland | <input type="checkbox"/> Monroe | <input checked="" type="checkbox"/> Rockland | <input checked="" type="checkbox"/> Westchester |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Dutchess | <input checked="" type="checkbox"/> Nassau | <input type="checkbox"/> Schenectady | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input type="checkbox"/> Niagara | <input type="checkbox"/> Schuyler | | |

For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:

LOT	CATEGORY
2	Other Telecommunications System Peripherals & Accessories
3	Network Cable & Fiber Optics
3	Networking Infrastructure & Accessories (Inside and Outside plant)
3	Network Test Equipment
3	Network Installation Tools

Coverage Areas

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

- | | | |
|-------------|------------|--------------|
| Albany | Herkimer | Richmond |
| Allegany | Jefferson | Rockland |
| Bronx | Kings | Saratoga |
| Broome | Lewis | Schenectady |
| Cattaraugus | Livingston | Schoharie |
| Cayuga | Madison | Schuyler |
| Chautauqua | Monroe | Seneca |
| Chemung | Montgomery | St. Lawrence |
| Chenango | Nassau | Steuben |
| Clinton | New York | Suffolk |
| Columbia | Niagara | Sullivan |
| Cortland | Oneida | Tioga |
| Delaware | Onondaga | Tompkins |
| Dutchess | Ontario | Ulster |
| Erie | Orange | Warren |
| Essex | Orleans | Washington |
| Franklin | Oswego | Wayne |
| Fulton | Otsego | Westchester |
| Genesee | Putnam | Wyoming |
| Greene | Queens | Yates |
| Hamilton | Rensselaer | |

DEFINITION OF PURCHASE REQUIREMENTS

- A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.
- B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.
- C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.
- D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.
- E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.
- F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

IMPLEMENTATION REQUIREMENTS

Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. "Fully Equipped" is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, **the Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users' facilities.**

Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

Final Acceptance of Installation

New York State defines system acceptance as the "problem free" operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate "problem free" during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. "Problem free" operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in's must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

MAINTENANCE

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system (*where the system permits*) or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.

(continued)

- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contractor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain "level" within the Bidder's organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

ADMINISTRATION AND REPORTING REQUIREMENTS

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

Reporting Requirements

Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract. The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall

(continued)

reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each

C = Per hundred (or per hundred feet if linear material)

FT = Per foot

CF = Per hundred feet

CFT = Per hundred feet

M = Per thousand (or per thousand feet if linear material)

MF = Per thousand feet

MFT = Per thousand feet

KG = Kilogram

BA = Bag (of quantity specified in description, else if none specified, then each)

PK = Standard package

BK = Per book (similar to standard package)

RL = Per Roll

KT = Per kit

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

4th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group – 77018 – Comprehensive Telecommunications Equipment & Solutions
		Classification Code(s): 43, 45, 81, 83
Award Number	:	<u>21350</u>
Contract Period	:	See Contractor Listing Below
Bid Opening Date	:	July 2, 2008
Date of Issue	:	July 1, 2009
Specification Reference	:	As Incorporated In The RFP 21350
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Hal Bartley	Customer Services
Phone : 518-474-6705	Phone : 518-474-6717
E-mail : Hal.Bartley@ogs.state.ny.us	Fax : 518-474-2437
Name : Karen Rogers	E-mail : customer.services@ogs.state.ny.us
Phone : 518-486-9298	
E-mail : Karen.Rogers@ogs.state.ny.us	
Name : Peter Chudzinski	
Phone : 518-474-7955	
E-mail : Peter.Chudzinski@ogs.state.ny.us	
Fax : 518-486-6867	

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT64431	3Com Corporation 350 Campus Drive Marlborough, MA 01752	6/15/2009	3/17/2024	94-2605794
PT64526	Compulink Technologies, Inc. 214 West 29 th St New York, NY 10001	6/09/2009	3/17/2024	11-2967448

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
 - i. a statement of need and associated requirements,
 - ii. a summary of the contract alternatives considered for the purchase,
 - iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.

CIO/OFT PLAN TO PURCHASE POLICY

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

<http://www.oft.state.ny.us/Policy/NYS-P08-001.pdf>

LOT 1 Voice Telecommunication Systems

Centrex

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

Key Systems

Analog, Digital or IP capable equipment, accessories and related network infrastructure

Private Branch Exchange

Analog, Digital or IP capable equipment, accessories and related network infrastructure

IP Telephony

IP Capable Telephony Equipment, accessories and related network infrastructure

E911 Systems

Emergency Response/Notification Telecommunications equipment

LOT 2 – Telecommunication System Peripherals & Accessories

Area Networking Hardware & Software*

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

Automatic Call Distribution (ACD) System

Equipment to manage incoming calls and an associated system of handling instructions

Interactive Voice Response (IVR) Systems

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

Audio Conferencing

Equipment to provide and manage voice call sessions between multiple participants

Video Conferencing

Equipment to provide and manage video sessions between multiple participants

Voice Mail

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

Other Telecommunications System Peripherals & Accessories

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

LOT 3 – Telecommunication Connectivity

Network Cable & Fiber Optics

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

Network Infrastructure & Accessories (Inside and Outside plant)

Passive Telecommunications or Area Networking connectivity or support equipment components

Network Test Equipment

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

Network Installation Tools

Telecommunications or Area Networking tools in support of Network component installation

Group 77018 Award 21350 Comprehensive Telecommunications
Equipment & Solutions

LOT 1 – Voice Telecom Systems					LOT 2 – Telecom System Peripherals & Accessories							LOT 3 – Telecom Connectivity			
Centrex					Area Networking HW & SW	ACD Systems	IVR Systems	Audio Conferencing	Video Conferencing	Voice Mail	Other Telecom Sys Periph & Accessories	Network Cable & Fiber Optics	Network Infrastructure & Accessories (Inside/Outside)	Network Test Equipment	Network Installation Tools;
	S	S	S		S	S	S	S		S	S	R	S	R	
					R						R	R	R	R	

3Com
Compulink

R - Regional (Reference the contractors Regional Awards)
S - Statewide

PROCUREMENT SERVICES GROUP
Regions Awarded by Contractor

Compulink

- | | | | |
|--|--|--|---|
| <input type="checkbox"/> Albany | <input type="checkbox"/> Franklin | <input type="checkbox"/> Oneida | <input type="checkbox"/> Seneca |
| <input type="checkbox"/> Allegany | <input type="checkbox"/> Fulton | <input type="checkbox"/> Onondaga | <input type="checkbox"/> St. Lawrence |
| <input type="checkbox"/> Bronx | <input type="checkbox"/> Genesee | <input type="checkbox"/> Ontario | <input type="checkbox"/> Steuben |
| <input type="checkbox"/> Broome | <input type="checkbox"/> Greene | <input type="checkbox"/> Orange | <input checked="" type="checkbox"/> Suffolk |
| <input type="checkbox"/> Cattaraugus | <input type="checkbox"/> Hamilton | <input type="checkbox"/> Orleans | <input type="checkbox"/> Sullivan |
| <input type="checkbox"/> Cayuga | <input type="checkbox"/> Herkimer | <input type="checkbox"/> Oswego | <input type="checkbox"/> Tioga |
| <input type="checkbox"/> Chautauqua | <input type="checkbox"/> Jefferson | <input type="checkbox"/> Otsego | <input type="checkbox"/> Tompkins |
| <input type="checkbox"/> Chemung | <input checked="" type="checkbox"/> Kings | <input type="checkbox"/> Putnam | <input type="checkbox"/> Ulster |
| <input type="checkbox"/> Chenango | <input type="checkbox"/> Lewis | <input checked="" type="checkbox"/> Queens | <input type="checkbox"/> Warren |
| <input type="checkbox"/> Clinton | <input type="checkbox"/> Livingston | <input type="checkbox"/> Rensselaer | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Madison | <input checked="" type="checkbox"/> Richmond | <input type="checkbox"/> Wayne |
| <input type="checkbox"/> Cortland | <input type="checkbox"/> Monroe | <input checked="" type="checkbox"/> Rockland | <input checked="" type="checkbox"/> Westchester |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input type="checkbox"/> Wyoming |
| <input checked="" type="checkbox"/> Dutchess | <input checked="" type="checkbox"/> Nassau | <input type="checkbox"/> Schenectady | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input type="checkbox"/> Niagara | <input type="checkbox"/> Schuyler | | |

For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:

LOT	CATEGORY
2	Other Telecommunications System Peripherals & Accessories
3	Network Cable & Fiber Optics
3	Networking Infrastructure & Accessories (Inside and Outside plant)
3	Network Test Equipment
3	Network Installation Tools

Coverage Areas

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany	Herkimer	Richmond
Allegany	Jefferson	Rockland
Bronx	Kings	Saratoga
Broome	Lewis	Schenectady
Cattaraugus	Livingston	Schoharie
Cayuga	Madison	Schuyler
Chautauqua	Monroe	Seneca
Chemung	Montgomery	St. Lawrence
Chenango	Nassau	Steuben
Clinton	New York	Suffolk
Columbia	Niagara	Sullivan
Cortland	Oneida	Tioga
Delaware	Onondaga	Tompkins
Dutchess	Ontario	Ulster
Erie	Orange	Warren
Essex	Orleans	Washington
Franklin	Oswego	Wayne
Fulton	Otsego	Westchester
Genesee	Putnam	Wyoming
Greene	Queens	Yates
Hamilton	Rensselaer	

DEFINITION OF PURCHASE REQUIREMENTS

- A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.
- B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.
- C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.
- D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.
- E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.
- F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

IMPLEMENTATION REQUIREMENTS

Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

(continued)

Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. "Fully Equipped" is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, **the Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users' facilities.**

Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

Final Acceptance of Installation

New York State defines system acceptance as the "problem free" operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate "problem free" during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. "Problem free" operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in's must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

MAINTENANCE

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system (*where the system permits*) or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.

(continued)

- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contractor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain "level" within the Bidder's organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

ADMINISTRATION AND REPORTING REQUIREMENTS

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

Reporting Requirements

Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract. The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall

(continued)

reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each

C = Per hundred (or per hundred feet if linear material)

FT = Per foot

CF = Per hundred feet

CFT = Per hundred feet

M = Per thousand (or per thousand feet if linear material)

MF = Per thousand feet

MFT = Per thousand feet

KG = Kilogram

BA = Bag (of quantity specified in description, else if none specified, then each)

PK = Standard package

BK = Per book (similar to standard package)

RL = Per Roll

KT = Per kit

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

5th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group 77018 – Comprehensive Telecommunications Equipment & Solutions Classification Code(s): 43, 45, 81, 83
Award Number	:	<u>21350</u>
Contract Period	:	March 18, 2010 to 3/17/2024
Bid Opening Date	:	December 10, 2009
Date of Issue	:	March 23, 2010
Specification Reference	:	As Incorporated In The RFP 21350
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Karen Rogers Phone : 518-486-9298 E-mail : Karen.Rogers@ogs.state.ny.us Name : Peter Chudzinski Phone : 518-474-7955 E-mail : Peter.Chudzinski@ogs.state.ny.us Fax: 518-486-6867	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT65070	Amer.com Corp. 4500 140 th Avenue N, Suite 101 Clearwater, FL 33762	3/15/2010	3/17/2024	59-3478766
PT 65071 SB/NYS/F	American Communications Ind. Inc. 111 Kreischer Street Staten Island, NY 10309	3/15/2010	3/17/2024	22-3426378
PT65083	Aviat Networks 637 Davis Drive Morrisville, NC 27560	3/17/2010	3/17/2024	77-0016028
PT65075 NYS/SB	Cables Unlimited, Inc. 211 Knickerbocker Avenue Bohemia, NY 11716	3/15/2010	3/17/2024	11-3125827
PT65076 F/SB	CAM Electronics (Kime Distributing) 250 Clearbrook Road Elmsford, NY 10523	3/15/2010	3/17/2024	13-3975679
PT65077	Communications Supply Corp. 104Sunfield Avenue Edison, NJ 08837	3/15/2010	3/17/2024	06-0961848
PT65079	D-Link Systems, Inc. 17595 Mt. Herrmann Street Fountain Valley, CA 92708	3/15/2010	3/17/2024	33-0150435
PT65080 SB	Foritas, Inc. 55West 19 th Street New York, NY 10011	3/15/2010	3/17/2024	56-2488017
PT 65081 F/SB	GM Data Communications, Inc. 48 Woodbine Court Floral Park, NY 11001	3/15/2010	3/17/2024	20-2468886
PT65082 SB	Gracecom 2215 Central Avenue Schenectady, NY 12304	3/17/2010	3/17/2024	14-1672110
PT65084 NYS/F/SB	Hoefler Communications 5894 East Seneca Turnpike Jamesville, NY 13078	3/16/2010	3/17/2024	16-1541666
PT65085	Immix Group, Inc. 8444 Westpark Drive #200 McLean, VA 22102	3/15/2010	3/17/2024	54-1908609
PT65086 SB	Ivergent, Inc. 435 Lawrence Bell Drive, Suite 10 Williamsville, NY 14221	3/15/2010	3/17/2024	16-1576265
PT65087	Iwatsu Voice Networks 8001 Jetstar Drive Irving, TX 75063	3/15/2010	3/17/2024	22-2098686

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
 - i. a statement of need and associated requirements,
 - ii. a summary of the contract alternatives considered for the purchase,
 - iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.

CIO/OFT PLAN TO PURCHASE POLICY

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

<http://www.oft.state.ny.us/Policy/NYS-P08-001.pdf>

LOT 1 Voice Telecommunication Systems***Centrex***

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

Key Systems

Analog, Digital or IP capable equipment, accessories and related network infrastructure

Private Branch Exchange

Analog, Digital or IP capable equipment, accessories and related network infrastructure

IP Telephony

IP Capable Telephony Equipment, accessories and related network infrastructure

E911 Systems

Emergency Response/Notification Telecommunications equipment

LOT 2 – Telecommunication System Peripherals & Accessories***Area Networking Hardware & Software****

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

Automatic Call Distribution (ACD) System

Equipment to manage incoming calls and an associated system of handling instructions

Interactive Voice Response (IVR) Systems

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

Audio Conferencing

Equipment to provide and manage voice call sessions between multiple participants

Video Conferencing

Equipment to provide and manage video sessions between multiple participants

Voice Mail

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

Other Telecommunications System Peripherals & Accessories

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

LOT 3 – Telecommunication Connectivity

Network Cable & Fiber Optics

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

Network Infrastructure & Accessories (Inside and Outside plant)

Passive Telecommunications or Area Networking connectivity or support equipment components

Network Test Equipment

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

Network Installation Tools

Telecommunications or Area Networking tools in support of Network component installation

LOT 1 – Voice Telecom Systems					LOT 2 – Telecom System Peripherals & Accessories								LOT 3 – Telecom Connectivity			
Centrex	Key Systems	Private Branch Exchange	IP Telephony	E911 Systems	Area Networking HW	Area Networking SW	ACD Systems	IVR Systems	Audio Conferencing	Video Conferencing	Voice Mail	Other Telecom Sys Periph & Accessories	Network Cable & Fiber Optics	Network Infrastructure & Accessories (Inside/Outside)	Network Test Equipment	Network Installation Tools;
					S								S	S		
Amer.com													R			
American Communication Industries													S/R			
Cables Unlimited												R				
Cam Electronics																
Communications Supply Corp													S	S	S	
D Link			S		S	S										
Foritas	R	R	R				R	R			R		R			
Gm Data Communications													R	R		
Hoefler Communications													R	R		
Immix Group					S	S										
Ivergent			R		R	R										
Iwatsu Voice Networks	R	R	R				R	R	R		R					

R - Regional (Reference the contractors Regional Awards)
S - Statewide

Regions Awarded by Contractor

American Communications

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| <input type="checkbox"/> Albany | <input type="checkbox"/> Franklin | <input type="checkbox"/> Oneida | <input type="checkbox"/> Seneca |
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| <input type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
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Cables Unlimited (Installation and Maintenance only) Lot 3 Cable

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CAM Electronics

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Award 21350

PROCUREMENT SERVICES GROUP

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| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input type="checkbox"/> Wyoming |
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GM Data

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For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:

LOT	CATEGORY
2	Other Telecommunications System Peripherals & Accessories
3	Network Cable & Fiber Optics
3	Networking Infrastructure & Accessories (Inside and Outside plant)
3	Network Test Equipment
3	Network Installation Tools

Coverage Areas

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany	Cayuga	Columbia
Allegany	Chautauqua	Cortland
Bronx	Chemung	Delaware
Broome	Chenango	Dutchess
Cattaraugus	Clinton	Erie

Award 21350

PROCUREMENT SERVICES GROUP

Essex	Niagara	Schuyler
Franklin	Oneida	Seneca
Fulton	Onondaga	St. Lawrence
Genesee	Ontario	Steuben
Greene	Orange	Suffolk
Hamilton	Orleans	Sullivan
Herkimer	Oswego	Tioga
Jefferson	Otsego	Tompkins
Kings	Putnam	Ulster
Lewis	Queens	Warren
Livingston	Rensselaer	Washington
Madison	Richmond	Wayne
Monroe	Rockland	Westchester
Montgomery	Saratoga	Wyoming
Nassau	Schenectady	Yates
New York	Schoharie	

DEFINITION OF PURCHASE REQUIREMENTS

- A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.
- B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.
- C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.
- D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.
- E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.
- F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

IMPLEMENTATION REQUIREMENTS

Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. "Fully Equipped" is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, **the Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users' facilities.**

Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

(continued)

Final Acceptance of Installation

New York State defines system acceptance as the "problem free" operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate "problem free" during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. "Problem free" operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in's must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

MAINTENANCE

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

(continued)

Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system (*where the system permits*) or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.
- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

(continued)

Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contractor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Bidder’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

(continued)

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

ADMINISTRATION AND REPORTING REQUIREMENTS

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

Reporting Requirements

Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract. The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

(continued)

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

IVERGENT

Below is clarification on iVergent's response time according to the service location (by county) of the equipment purchased from iVergent.

Two (2) Hour Response Time:

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|--------------------------------------|----------------------------------|
| <input type="checkbox"/> Allegany | <input type="checkbox"/> Genesee |
| <input type="checkbox"/> Cattaraugus | <input type="checkbox"/> Niagara |
| <input type="checkbox"/> Chautauqua | <input type="checkbox"/> Orleans |
| <input type="checkbox"/> Erie | <input type="checkbox"/> Wyoming |

Three (3) Hour Response Time:

- | | |
|--------------------------------------|----------------------------------|
| <input type="checkbox"/> Livingstone | <input type="checkbox"/> Ontario |
| <input type="checkbox"/> Monroe | <input type="checkbox"/> Seneca |

Four (4) Hour Response Time:

- | | |
|------------------------------------|--------------------------------|
| <input type="checkbox"/> Broome | <input type="checkbox"/> Wayne |
| <input type="checkbox"/> Chemung | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Chenango | |
| <input type="checkbox"/> Cortland | |
| <input type="checkbox"/> Jefferson | |
| <input type="checkbox"/> Lewis | |
| <input type="checkbox"/> Oneida | |
| <input type="checkbox"/> Onondaga | |
| <input type="checkbox"/> Oswego | |
| <input type="checkbox"/> Schuyler | |
| <input type="checkbox"/> Steuben | |
| <input type="checkbox"/> Tioga | |
| <input type="checkbox"/> Tompkins | |

(continued)

Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each

C = Per hundred (or per hundred feet if linear material)

FT = Per foot

CF = Per hundred feet

CFT = Per hundred feet

M = Per thousand (or per thousand feet if linear material)

MF = Per thousand feet

MFT = Per thousand feet

KG = Kilogram

BA = Bag (of quantity specified in description, else if none specified, then each)

PK = Standard package

BK = Per book (similar to standard package)

RL = Per Roll

KT = Per kit

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, 37th Floor
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

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6th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Title	:	Group – 77018 – Comprehensive Telecommunications Equipment & Solutions
		Classification Code(s): 43, 45, 81, 83
Award Number	:	21350
Contract Period	:	March 25, 2010 to 3/17/2024
Bid Opening Date	:	December 10, 2009
Date of Issue	:	March 29, 2010
Specification Reference	:	As Incorporated In The RFP 21350
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Karen Rogers	Customer Services
Phone : 518-486-9298	Phone : 518-474-6717
E-mail : Karen.Rogers@ogs.state.ny.us	Fax : 518-474-2437
Name : Peter Chudzinski	E-mail : customer.services@ogs.state.ny.us
Phone : 518-474-7955	
E-mail : Peter.Chudzinski@ogs.state.ny.us	
Fax: 518-486-6867	

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

The New York State Office of General Services, Procurement Services Group has identified qualified contractors to provide various Comprehensive Telecommunication Equipment Solutions. This contract award identifies the multiple contracts, both statewide and/or by county, to provide Authorized Users the ability to obtain various Telecommunication Equipment Solutions. This Contract Award Notification outlines the terms and conditions, as well as the accepted Telecommunication Equipment Solutions.

<u>Contract #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>AWARD</u>	<u>END</u>	<u>FED.IDENT.#</u>
PT65074	AVST, Inc. 27042 Towne Centre Dr., Suite 200 Foothill Ranch, CA 92610	4/2/2010	3/17/2024	56-2397438
PT65090 SB	Layer 3 Technologies, Inc. 1645 Lyell Avenue, Suite 200 Rochester, NY 14606	3/25/2010	3/17/2024	03-0422047
PT65092	MRV Communications, Inc. 295 Foster Street Littleton, MA 01460	3/25/2010	3/17/2024	04-2737835
PT64287	Nfrastructure Technologies, Inc. 5 Enterprise Ave Clifton Park, NY 12065 Revised Award Date:	3/18/2009 3/25/2010	3/17/2024 3/17/2024	22-3771456
PT65096	Nice Systems, Inc. 301 Route 17 10 th Floor Rutherford, NJ 07070	3/25/2010	3/17/2024	77-0250126
PT65099 SB	Priority Connections (Pair Gain Communications) 6260 South Bay Road Cicero, NY 13039	3/25/2010	3/17/2024	20-2004508
PT65106	Tritech Communications, Inc. 625 Locust Street Garden City, NY 11530	3/25/2010	3/17/2024	41-2034971
PT65108	Xirrus, Inc. 2010 Corporate Center Drive Thousand Oaks, CA 93021	3/25/2010	3/17/2024	20-0568284
PT65110	Zetron, Inc. PO Box 97004 Redmond, WA 98073-9704	3/25/2010	3/17/2024	91-1121292

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PROCUREMENT INSTRUCTIONS

NOTE TO AUTHORIZED USERS:

Multiple contracts were awarded as a result of RFP 21350. They reflect various lots and categories within the lots. Authorized users:

- **should request any applicable specifications required at the time of purchase to ensure that equipment or solutions purchased meet their needs.**
- **should contact contractors to determine best pricing and service offering prior to making a purchase.**

1. Authorized Users placing an order under this contract are not required to execute any additional agreements.
2. Authorized users should make no assumptions regarding various units of measure and are recommended to clarify the unit of measure with the contract holder prior to placing an order. See the Unit of Measure Key that appears at the end of the Contract Award Notification (CAN).
3. Authorized users who receive any E-rate pricing are eligible to receive the NYS contract pricing and should compare prices to ensure that they are receiving the lowest rate.
4. When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use.
5. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes.
6. The authorized user must periodically sample the results of its procurements to determine its compliance.
7. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.
8. The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.
9. Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:
 - i. a statement of need and associated requirements,
 - ii. a summary of the contract alternatives considered for the purchase,
 - iii. the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

NOTE: Authorized Users are advised to check the list below that indicates by contract holder any specifics that may need to be taken into consideration prior to issuing a purchase order.

CIO/OFT PLAN TO PURCHASE POLICY

New York State agencies are reminded that they must submit a Notification of Plan to Procure Technology Form (PTP) to the Office For Technology (OFT) for approval prior to purchasing Telecommunications services or equipment. For additional information about the CIO/OFT's PTP process, please visit their website at:

<http://www.oft.state.ny.us/Policy/NYS-P08-001.pdf>

LOT 1 Voice Telecommunication Systems***Centrex***

Analog, Digital or IP capable premise equipment, accessories and related network infrastructure

Key Systems

Analog, Digital or IP capable equipment, accessories and related network infrastructure

Private Branch Exchange

Analog, Digital or IP capable equipment, accessories and related network infrastructure

IP Telephony

IP Capable Telephony Equipment, accessories and related network infrastructure

E911 Systems

Emergency Response/Notification Telecommunications equipment

LOT 2 – Telecommunication System Peripherals & Accessories***Area Networking Hardware & Software****

Local, Metropolitan, Wide Area networking equipment and related software required to affect equipment operation.

Automatic Call Distribution (ACD) System

Equipment to manage incoming calls and an associated system of handling instructions

Interactive Voice Response (IVR) Systems

Equipment to interact with incoming calls, capture information and route calls to the appropriate area based on a set of handling instructions.

Audio Conferencing

Equipment to provide and manage voice call sessions between multiple participants

Video Conferencing

Equipment to provide and manage video sessions between multiple participants

Voice Mail

Equipment to perform Voice Mail, Call Recording, Message on Hold Production/Play, etc.

Other Telecommunications System Peripherals & Accessories

Equipment such as Paging Amplifiers & Controllers, Door Box/Phones etc.

LOT 3 – Telecommunication Connectivity

Network Cable & Fiber Optics

Telecommunications or Area Networking Copper, Fiber Optical or other types of communications cabling.

Network Infrastructure & Accessories (Inside and Outside plant)

Passive Telecommunications or Area Networking connectivity or support equipment components

Network Test Equipment

Telecommunications or Area Networking equipment in support of equipment components validation of proper operation

Network Installation Tools

Telecommunications or Area Networking tools in support of Network component installation

LOT 1 – Voice Telecom Systems					LOT 2 – Telecom System Peripherals & Accessories								LOT 3 – Telecom Connectivity			
Centrex	Key Systems	Private Branch Exchange	IP Telephony	E911 Systems	Area Networking HW	Area Networking SW	ACD Systems	IVR Systems	Audio Conferencing	Video Conferencing	Voice Mail	Other Telecom Sys Periph & Accessories	Network Cable & Fiber Optics	Network Infrastructure & Accessories (Inside/Outside)	Network Test Equipment	Network Installation Tools;
								S			S					
					S											
					S											
			S		S											
												S				
	R	R	R	R	R	R	R	R		R	R	R	R	R		
									R	R		R	R	R		
														S		
				R												

- AVST
- Layer 3 Technologies
- MRV Communications
- Infrastructure Technologies
- Nice Systems
- Priority Connections
- Tritech Communications
- Xirrus
- Zetron

R - Regional (Reference the contractors Regional Awards)
S – Statewide

Regions Awarded by Contractor

Priority Connections

- | | | | |
|---|--|--|--|
| <input type="checkbox"/> Albany | <input type="checkbox"/> Franklin | <input checked="" type="checkbox"/> Oneida | <input checked="" type="checkbox"/> Seneca |
| <input checked="" type="checkbox"/> Allegany | <input type="checkbox"/> Fulton | <input checked="" type="checkbox"/> Onondaga | <input checked="" type="checkbox"/> St. Lawrence |
| <input type="checkbox"/> Bronx | <input checked="" type="checkbox"/> Genesee | <input checked="" type="checkbox"/> Ontario | <input checked="" type="checkbox"/> Steuben |
| <input checked="" type="checkbox"/> Broome | <input type="checkbox"/> Greene | <input type="checkbox"/> Orange | <input type="checkbox"/> Suffolk |
| <input checked="" type="checkbox"/> Cattaraugus | <input checked="" type="checkbox"/> Hamilton | <input checked="" type="checkbox"/> Orleans | <input type="checkbox"/> Sullivan |
| <input checked="" type="checkbox"/> Cayuga | <input checked="" type="checkbox"/> Herkimer | <input checked="" type="checkbox"/> Oswego | <input checked="" type="checkbox"/> Tioga |
| <input checked="" type="checkbox"/> Chautauqua | <input checked="" type="checkbox"/> Jefferson | <input type="checkbox"/> Otsego | <input checked="" type="checkbox"/> Tompkins |
| <input checked="" type="checkbox"/> Chemung | <input type="checkbox"/> Kings | <input type="checkbox"/> Putnam | <input type="checkbox"/> Ulster |
| <input checked="" type="checkbox"/> Chenango | <input checked="" type="checkbox"/> Lewis | <input type="checkbox"/> Queens | <input type="checkbox"/> Warren |
| <input type="checkbox"/> Clinton | <input checked="" type="checkbox"/> Livingston | <input type="checkbox"/> Rensselaer | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Columbia | <input checked="" type="checkbox"/> Madison | <input type="checkbox"/> Richmond | <input checked="" type="checkbox"/> Wayne |
| <input checked="" type="checkbox"/> Cortland | <input checked="" type="checkbox"/> Monroe | <input type="checkbox"/> Rockland | <input type="checkbox"/> Westchester |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input checked="" type="checkbox"/> Wyoming |
| <input type="checkbox"/> Dutchess | <input type="checkbox"/> Nassau | <input type="checkbox"/> Schenectady | <input checked="" type="checkbox"/> Yates |
| <input checked="" type="checkbox"/> Erie | <input type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input checked="" type="checkbox"/> Niagara | <input checked="" type="checkbox"/> Schuyler | | |

Tritech Communications

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Albany | <input type="checkbox"/> Franklin | <input type="checkbox"/> Oneida | <input type="checkbox"/> Seneca |
| <input type="checkbox"/> Allegany | <input type="checkbox"/> Fulton | <input type="checkbox"/> Onondaga | <input type="checkbox"/> St. Lawrence |
| <input checked="" type="checkbox"/> Bronx | <input type="checkbox"/> Genesee | <input type="checkbox"/> Ontario | <input type="checkbox"/> Steuben |
| <input type="checkbox"/> Broome | <input type="checkbox"/> Greene | <input checked="" type="checkbox"/> Orange | <input checked="" type="checkbox"/> Suffolk |
| <input type="checkbox"/> Cattaraugus | <input type="checkbox"/> Hamilton | <input type="checkbox"/> Orleans | <input type="checkbox"/> Sullivan |
| <input type="checkbox"/> Cayuga | <input type="checkbox"/> Herkimer | <input type="checkbox"/> Oswego | <input type="checkbox"/> Tioga |
| <input type="checkbox"/> Chautauqua | <input type="checkbox"/> Jefferson | <input type="checkbox"/> Otsego | <input type="checkbox"/> Tompkins |
| <input type="checkbox"/> Chemung | <input checked="" type="checkbox"/> Kings | <input type="checkbox"/> Putnam | <input type="checkbox"/> Ulster |
| <input type="checkbox"/> Chenango | <input type="checkbox"/> Lewis | <input checked="" type="checkbox"/> Queens | <input type="checkbox"/> Warren |
| <input type="checkbox"/> Clinton | <input type="checkbox"/> Livingston | <input type="checkbox"/> Rensselaer | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Madison | <input checked="" type="checkbox"/> Richmond | <input type="checkbox"/> Wayne |
| <input type="checkbox"/> Cortland | <input type="checkbox"/> Monroe | <input checked="" type="checkbox"/> Rockland | <input checked="" type="checkbox"/> Westchester |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Montgomery | <input type="checkbox"/> Saratoga | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Dutchess | <input checked="" type="checkbox"/> Nassau | <input type="checkbox"/> Schenectady | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input type="checkbox"/> Niagara | <input type="checkbox"/> Schuyler | | |

Zetron

- | | | | |
|---|--|---|---|
| <input checked="" type="checkbox"/> Albany | <input type="checkbox"/> Franklin | <input checked="" type="checkbox"/> Oneida | <input checked="" type="checkbox"/> Seneca |
| <input checked="" type="checkbox"/> Allegany | <input checked="" type="checkbox"/> Fulton | <input checked="" type="checkbox"/> Onondaga | <input type="checkbox"/> St. Lawrence |
| <input checked="" type="checkbox"/> Bronx | <input checked="" type="checkbox"/> Genesee | <input checked="" type="checkbox"/> Ontario | <input checked="" type="checkbox"/> Steuben |
| <input checked="" type="checkbox"/> Broome | <input checked="" type="checkbox"/> Greene | <input checked="" type="checkbox"/> Orange | <input checked="" type="checkbox"/> Suffolk |
| <input checked="" type="checkbox"/> Cattaraugus | <input checked="" type="checkbox"/> Hamilton | <input checked="" type="checkbox"/> Orleans | <input checked="" type="checkbox"/> Sullivan |
| <input checked="" type="checkbox"/> Cayuga | <input checked="" type="checkbox"/> Herkimer | <input checked="" type="checkbox"/> Oswego | <input checked="" type="checkbox"/> Tioga |
| <input checked="" type="checkbox"/> Chautauqua | <input checked="" type="checkbox"/> Jefferson | <input checked="" type="checkbox"/> Otsego | <input checked="" type="checkbox"/> Tompkins |
| <input checked="" type="checkbox"/> Chemung | <input checked="" type="checkbox"/> Kings | <input checked="" type="checkbox"/> Putnam | <input checked="" type="checkbox"/> Ulster |
| <input checked="" type="checkbox"/> Chenango | <input checked="" type="checkbox"/> Lewis | <input checked="" type="checkbox"/> Queens | <input type="checkbox"/> Warren |
| <input type="checkbox"/> Clinton | <input checked="" type="checkbox"/> Livingston | <input checked="" type="checkbox"/> Rensselaer | <input type="checkbox"/> Washington |
| <input checked="" type="checkbox"/> Columbia | <input checked="" type="checkbox"/> Madison | <input checked="" type="checkbox"/> Richmond | <input checked="" type="checkbox"/> Wayne |
| <input checked="" type="checkbox"/> Cortland | <input checked="" type="checkbox"/> Monroe | <input checked="" type="checkbox"/> Rockland | <input checked="" type="checkbox"/> Westchester |
| <input checked="" type="checkbox"/> Delaware | <input checked="" type="checkbox"/> Montgomery | <input checked="" type="checkbox"/> Saratoga | <input checked="" type="checkbox"/> Wyoming |
| <input checked="" type="checkbox"/> Dutchess | <input checked="" type="checkbox"/> Nassau | <input checked="" type="checkbox"/> Schenectady | <input checked="" type="checkbox"/> Yates |
| <input checked="" type="checkbox"/> Erie | <input checked="" type="checkbox"/> New York | <input checked="" type="checkbox"/> Schoharie | <input type="checkbox"/> Essex |
| <input checked="" type="checkbox"/> Niagara | <input checked="" type="checkbox"/> Schuyler | | |

For the following categories contractors are not required to offer maintenance, but also are not precluded from offering maintenance. Any item not listed requires that maintenance be provided:

LOT	CATEGORY
2	Other Telecommunications System Peripherals & Accessories
3	Network Cable & Fiber Optics
3	Networking Infrastructure & Accessories (Inside and Outside plant)
3	Network Test Equipment
3	Network Installation Tools

Coverage Areas

This RFP seeks to secure ubiquitous coverage within the geographic boundaries of New York State, Statewide or Regional (by county), as defined below.

To enhance competition and ensure timely acquisition of Telecommunications Equipment & Solutions the Regional awards will be made by County. New York State is divided into 62 Counties. The counties to be covered are as follows:

Albany	Herkimer	Richmond
Allegany	Jefferson	Rockland
Bronx	Kings	Saratoga
Broome	Lewis	Schenectady
Cattaraugus	Livingston	Schoharie
Cayuga	Madison	Schuyler
Chautauqua	Monroe	Seneca
Chemung	Montgomery	St. Lawrence
Chenango	Nassau	Steuben
Clinton	New York	Suffolk
Columbia	Niagara	Sullivan
Cortland	Oneida	Tioga
Delaware	Onondaga	Tompkins
Dutchess	Ontario	Ulster
Erie	Orange	Warren
Essex	Orleans	Washington
Franklin	Oswego	Wayne
Fulton	Otsego	Westchester
Genesee	Putnam	Wyoming
Greene	Queens	Yates
Hamilton	Rensselaer	

DEFINITION OF PURCHASE REQUIREMENTS

- A. Authorized Users shall review the list of locations to determine what region is applicable for the required equipment or solution.
- B. Authorized Users shall review the list of rates from the Contract Award Notification available in the applicable region. If there are multiple awards and unless otherwise specified, the Authorized Users shall utilize the equipment of the Bidder offering the best value, documenting in the procurement record the determination of the criteria used for the selection.
- C. Authorized Users shall contact the appropriate contractor to set up an initial meeting if required to outline the specific equipment and statement of work requested.
- D. The Contractor shall develop an itemized quote with exact cost or estimated cost if an exact cost cannot be determined at that time.
- E. The Authorized User shall issue a purchase order or other written order for work depending on the type of Solution with the appropriate contract number(s) indicated. Contract holders may authorize any reseller to accept purchase orders, issue invoices and receive payments. Note: For maintenance or solution, purchase orders may be issued for an estimated timeframe.
- F. Authorized Users will issue purchase orders or other written orders which are effective and binding on the contractor when received and acknowledged receipt of the contractor.

IMPLEMENTATION REQUIREMENTS

Project Manager/Contact

The Contractor must agree to provide at the request of the Authorized User a Project Manager/Contact appropriate to the size of the project being implemented. The Project Manager/Contact must serve as the Single Point of Contact (SPOC) for the Authorized User during the implementation period. The Contractor is required to provide the name and contact information of the Project Manager/Contact to the Authorized User.

Implementation Package

The Contractor must agree to provide at the request of the Authorized User, an "Implementation Package" which contains, at a minimum, the following items:

- Name of the Project Manager and Contact Information;
- Names of the Project Team Members, Contact Numbers and Internet E-Mail Address;
- A list of implementation milestones based on the Authorized User's desired installation date;
- A list of responsibilities of the Authorized User during system implementation;
- Authorization Forms to designate Authorized Personnel with the Authorized User;
- Escalation procedures including management personnel contact numbers.

Escalation Procedures during Implementation

The Contractor must agree to provide escalation procedures at the request of the Authorized User. These escalation procedures must include multiple levels of management personnel. Access to additional management personnel must be made available to the Authorized User upon request. In addition, these procedures must include:

- a list of personnel at each level of escalation (titles/positions in place of specific individual names is acceptable);
- contact numbers for the personnel listed above;
- methods by which escalation is initiated and conducted;
- criteria for escalation at each level.

Pre-Installation Site Visits

The Contractor must agree to provide at the request of the Authorized User pre-implementation visits to the Authorized Users premises to ensure that the Contractor is completely familiar with the installation conditions of the Authorized Users facility.

Installation Personnel Requirement

The Contractor must agree that all installation personnel assigned to install equipment or solutions appear at the Authorized Users site fully equipped to perform the installation duties required. "Fully Equipped" is described as possessing all tools, cable, connectors, ladders, test equipment, termination equipment, etc. needed to complete the required installation without requiring the Authorized User to supply such items.

The Contractor must agree that all installation personnel assigned to install equipment to the Authorized User appear at the Authorized User' site dressed in a professional manner and possessing some type of company photo identification.

The Contractor must agree that All Contractor personnel entering the premises of an Authorized User, inform the designated Authorized Users contact of their arrival. The Contractor must also inform the designated Authorized Users contact when leaving the Authorized Users premises.

The Contractor must agree that all Contractor personnel comply with the individual facilities security requirements of the Authorized User for that location in which they are performing services under this contract including the signing required log in/out forms. Should installation personnel be rejected by the Authorized User, the Contractor must provide replacement personnel immediately in order to meet assigned installation dates. Additionally, **the Contractor must provide installation personnel who will agree to security procedures, including background checks that may be required by Authorized Users (i.e., Department of Corrections, NYS Police etc.) and comply with any apparel requirements for authorized users' facilities.**

Clean-up of Authorized User Site

The Contractor must agree that the Contractor must clean up and remove any and all debris and packaging material resulting from its work on Authorized Users premises on a daily basis. Upon completion of installation, the Contractor must leave the Authorized Users premises clean, orderly and ready for immediate use.

Restoration of Damaged Property

The Contractor must agree that to restore to original condition any damage to Authorized Users property caused by maintenance or installation personnel.

(continued)

Final Acceptance of Installation

New York State defines system acceptance as the "problem free" operation of the installed equipment for a consecutive 30 day period commencing with the first day of business after equipment is fully operational at that point, the Authorized User reserves the right to test up to 30 calendar days. Should the equipment fail to operate "problem free" during the 30 day acceptance period, the Contractor will correct the problem at no cost to the Authorized User and the 30 day acceptance period will begin again. "Problem free" operation applies to the components of the installed equipment or system provided by the contractor including any necessary termination and interface hardware/systems but does not include problems caused by the failure of any Authorized User provided premise infrastructure, failure of any Authorized Users provided interface or systems or erroneous software/system programming by the Authorized User.

Authorized Users have the discretion to waive or decrease the 30 day acceptance period. The Authorized User may accept the system and notify the Contractor. Upon receipt of notification of acceptance by an authorized user payment may be made and any system warranty can commence.

The Contractor must agree at the request of the Authorized to provide performance criteria for acceptance.

The Contractor must agree to perform at the request of the Authorized User an acceptance test which simulates normal operating conditions of the installed equipment to ensure proper performance after configuration is complete.

The Contractor must agree to perform at the request of the Authorized User a testing and acceptance plan for all equipment provided to the Authorized User. This acceptance criterion may include, but not necessarily be limited to, the following:

- Performance levels as provided by the contractor have been tested and met and/or exceeded;
- All contingency and recovery systems and procedures have been demonstrated;
- Equipment operability has been tested by the contractor and approved by the Authorized User.

Trade-Ins

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-in's must be negotiated between the Authorized User and the Contractor as there is no mandatory trade-in policy established for this contract. Contractor is prohibited from imposing any mandatory requirements or restrictions on Product disposal (e.g., prohibiting cross-brand trade-ins), other than generic environmental safety concerns. Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

MAINTENANCE

The Contractor must agree at the request of the Authorized User to consult with the Authorized User to determine Authorized Users specific criteria for "Maintenance". Bidders shall include a description of their maintenance offerings as applicable. The offering should include response times, hours of operation, technician qualifications, and method of providing maintenance.

Critical / Routine Maintenance

Authorized Users maintenance may be critical or routine in nature. The Bidder must describe their maintenance offering for the following categories of its proposed Telecommunications Systems.

- Critical Maintenance
- Routine Maintenance

The Contractor must agree at the request of the Authorized User to negotiate with the Authorized Users to determine the maintenance service level that is required for the equipment requested by the Authorized User. The Contractor must then inform the Authorized User of any costs associated with the maintenance solution proposed.

"Response" to a maintenance call constitutes that the Contractor begin remote testing of the installed system (*where the system permits*) or have a qualified technician, suitably equipped to service the installed system respond to the Authorized Users location.

Hours of operation vary between Authorized Users. The Contractor must determine the actual hours for maintenance required by the Authorized User. This may include a request by the Authorized User to provide service (24) hours-a-day, seven (7) days-a-week, 365 days a year.

The Bidder must include all costs associated with providing maintenance in Appendix C.

Critical Maintenance

It is desired the Contractor provide critical maintenance for those Authorized Users that designate their system operation as critical to operations and/or public safety.

Under critical maintenance, the Contractor is to directly interface with the Authorized Users Telecommunications Services or other vendors providing IT services to resolve issues that may be related to the installed Telecommunications Equipment or components.

It is desired the Contractor meet or exceed the following requirements when providing critical maintenance:

- It is desired that the Contractor's provide a Customer Service Representative (CSR) or Technical Specialist that is dedicated to the Authorized Users specific trouble report. The reporting Authorized Users representative must be provided with a direct telephone number or extension by which to reach the assigned CSR or Technical Specialist.
- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component(s) within 30 minutes of the initial service call by the reporting Authorized Users.
- Should the affected system not be accessible or repaired via remote access during the 30 minute period, a qualified technician, suitably equipped for the installed system or component, be on site at the Authorized Users location within two (2) continuous hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Routine Maintenance

It is desirable that contractors provide routine maintenance as part of the system and as part of any subsequent maintenance contract subscribed to by the Authorized User for any system component.

The bidder must indicate their response time(s) to routine and critical maintenance issues and agree to meet the identified requirements when providing routine maintenance:

- It is desired the Contractor perform and complete any remote testing that is available with the affected system or component within six (6) hours of the initial call by the reporting Authorized User.
- It is desired the Contractor contact the reporting Authorized User within six (6) hours of the initial trouble report by the Authorized User with the results of its remote testing. Otherwise, within six (6) hours of the original call from the Authorized User, the Contractor notify the reporting Authorized User that a technician has been dispatched and the estimated time of arrival at the Authorized User site.
- Should the system not be equipped for remote access, the Contractor must have a qualified technician, suitably equipped for the deployed system, on site at the Authorized Users location within 16 business hours from the time of initial trouble report.
- In the event the Contractor experiences extraordinary obstacles to its repair of the affected Telecommunications Infrastructure system the Contractor shall notify the reporting Authorized User and provide a plan of repair, including how the Contractor will provide alternative resolution during the system operation disruption.

Escalation Procedures during Maintenance

It is desired that bidders provide in their response escalation procedures to address inadequate response to calls, frequent repetition of the same problem, inadequate repairs, etc. These described procedures must include the name and title of service and management personnel as well as criteria for escalation to a certain “level” within the Bidder’s organization.

Updated contact names and telephone numbers of the service and management positions listed/described in the above provided procedures must be made available to an Authorized User upon request.

Critical Component Availability

It is desired that bidders provide in their response the procedure for ensuring that critical components are within the available area for the Authorized User.

It is desirable that the Bidder store additional critical components on-site at the Authorized Users location, upon request. Critical components will vary from Authorized User to Authorized User depending on the services, systems, hardware, software, etc. deployed. Describe how the Bidder will store such critical components on the Authorized Users premises and identify any additional cost, if any, to the Authorized User. The Bidder must also address what is required of the Authorized User.

Existing Component Maintenance

Maintenance solutions for systems/equipment not purchased from contracts established for Comprehensive Telecommunications Equipment & Solutions as a result of RFP 21350 may be purchased under the following conditions:

1. Authorized Users are allowed to purchase replacement parts and monthly maintenance for systems/equipment purchased outside of the Award 21350, if the replacement parts and monthly maintenance rates for the systems/equipment are on the Contractor's NYS Net Price sheets. See bullet # 3.
2. Authorized Users would be allowed to purchase Time and Material maintenance for any products manufactured by the manufacturer, even if the specific product is not on the Contractor's NYS Net Price Sheets. See bullet #3.
3. The Contractor would be required to establish maintenance rates at or below the rates listed on their NYS Net Price Sheets and add to the contract prior to sale via the contract update procedures.
4. Contractors are not obligated to provide the Authorized Users maintenance service for systems/equipment not purchased from the NYS Comprehensive Telecommunications Equipment & Solutions Contracts.
5. The Contractor will inspect the system/equipment to make a determination as to whether or not they wish to provide the Authorized User maintenance. Any rates for the inspection service will be at or below the hourly or per inspection rates listed on the Contractors' NYS Net Price Sheets. Contractors may refuse to offer maintenance on previously purchased equipment, due to age, condition, availability of parts, etc.
6. The availability of maintenance services for systems/equipment not purchased from contracts for Comprehensive Telecommunications Equipment & Solutions established as a result of RFP 21350 will end at the same time as the maintenance contracts for systems/equipment purchased under Award 21350.

ADMINISTRATION AND REPORTING REQUIREMENTS

Bidders must agree to be responsible for the completion of a variety of administrative and reporting requirements, and the cost of it shall be included in the base bid price.

Reporting Requirements

Bidders must agree to furnish a semi-annual report of ALL sales activity provided under the contract. The report is to be submitted to the Office of General Services, Procurement Services Group, Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Contractors name, Contract Number, sales period, description of equipment/solutions provided. In the event that Resellers/Distributors are utilized the contract holder is responsible for collecting and reporting all contract sales.

Additional related sales information and/or detailed Authorized User purchases may be required and must be supplied upon request.

Failure to submit the required report(s) may be cause for cancellation of the contract, incurring migration cost to alternative solutions.

In addition to the semi annual sales reports required by the Office of General Services, the Contractor may also provide a monthly report to the Authorized User, upon request, (unless Authorized User requests reports on a less frequent basis) which shall be attached to the Invoice. This report shall detail all work completed that month for that Authorized User and shall compare scheduled work versus actual work completed.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

WAGE RATES:

It is incumbent upon the contractor(s) to pay the prevailing rate of wages as established by the New York State Department of Labor at the time of installation. Rates in effect at the time of the bid opening were contained in the bid documents for this contract award.

NOTE TO AGENCY:

It is the responsibility of agency personnel to notify the purchasing official listed on the first page of this Contract Award Notification of the date of delivery of the product covered by the contract, and of the subsequent dates on which installation is undertaken and completed. Immediately following completion of the installation, the agency must forward a Notice of Contract Delivery (PROC 113) to the address indicated on that form so that appropriate inspection(s) can be scheduled.

OVERLAPPING CONTRACT ITEMS:

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

IVERGENT

Below is clarification on iVergent's response time according to the service location (by county) of the equipment purchased from iVergent.

Two (2) Hour Response Time:

- | | |
|--------------------------------------|----------------------------------|
| <input type="checkbox"/> Allegany | <input type="checkbox"/> Genesee |
| <input type="checkbox"/> Cattaraugus | <input type="checkbox"/> Niagara |
| <input type="checkbox"/> Chautauqua | <input type="checkbox"/> Orleans |
| <input type="checkbox"/> Erie | <input type="checkbox"/> Wyoming |

Three (3) Hour Response Time:

- | | |
|--------------------------------------|----------------------------------|
| <input type="checkbox"/> Livingstone | <input type="checkbox"/> Ontario |
| <input type="checkbox"/> Monroe | <input type="checkbox"/> Seneca |

Four (4) Hour Response Time:

- | | |
|------------------------------------|--------------------------------|
| <input type="checkbox"/> Broome | <input type="checkbox"/> Wayne |
| <input type="checkbox"/> Chemung | <input type="checkbox"/> Yates |
| <input type="checkbox"/> Chenango | |
| <input type="checkbox"/> Cortland | |
| <input type="checkbox"/> Jefferson | |
| <input type="checkbox"/> Lewis | |
| <input type="checkbox"/> Oneida | |
| <input type="checkbox"/> Onondaga | |
| <input type="checkbox"/> Oswego | |
| <input type="checkbox"/> Schuyler | |
| <input type="checkbox"/> Steuben | |
| <input type="checkbox"/> Tioga | |
| <input type="checkbox"/> Tompkins | |

Unit of Measure Key

The following are various abbreviations used in the “Unit” column of price lists:

EA = Each

C = Per hundred (or per hundred feet if linear material)

FT = Per foot

CF = Per hundred feet

CFT = Per hundred feet

M = Per thousand (or per thousand feet if linear material)

MF = Per thousand feet

MFT = Per thousand feet

KG = Kilogram

BA = Bag (of quantity specified in description, else if none specified, then each)

PK = Standard package

BK = Per book (similar to standard package)

RL = Per Roll

KT = Per kit

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____
 Address: _____ Title: _____
 _____ Date: _____
 _____ Phone: _____
 _____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
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