

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PT64417	Novell, Inc. 404 Wyman Street, Suite 500 Waltham, MA 02451	781-464-8000	87-0393339
	Sales/Quotes NY State & NY City John Barisich Account Manager 1177 Avenue of the Americas, 35 th Floor New York, NY 10036 jbarisich@novell.com	212-403-7804 908-803-2179 CELL 212-403-7801 FAX	
	Order tracking number	888-321-4272	
	Maintenance/ Technical Support http://www.novell.com/support	24 X 7 800-858-4000	
	NYS (Albany) Chris Brown Renewals/Field Maintenance Specialist 404 Wyman Street Waltham, MA 02451 cbrown@novell.com	781-464-8131 801-861-6342 FAX	
	NY State Renewals/Sales Quotes Danen Bateman NY State Renewals/Sales Quotes 1800 South Novell Place Provo, UT 84032 dabateman@novell.com	800-608-1800 x2326 801-861-2326 801-861-6342 FAX	
	NY City Renewals/Sales Quotes Sharon Green NY City Renewals/Sales Quotes 1800 South Novell Place Provo, UT 84032 sgreen@novell.com	800-608-1800 x9133 801-861-9133 801-861-6342 FAX	

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

Submission # 2 Contractor & Reseller/Distributor Information

Contractor Information (for Ordering and Contract Administration Purposes)

1. CONTRACTOR/COMPANY INFORMATION	
Company Name:	Novell Inc.
Address: <small>(From first page of Contract)</small>	404 Wyman Street Waltham, MA 02451
FEDERAL ID #:	87-0393339
Source Code Escrow Agent Name:	N/A
Address:	
Phone Number:	

2. CENTRALIZED CONTRACT	
Contract Administrator Name:	Paul Robertson
Title:	Contract Manager
Mailing Address:	M/S PRV H544 Provo, Utah 84606
Telephone Number:	801 861 2787
E-mail:	probertson@novell.com
FAX:	801 861 2855

3. SALES/BILLING	
Contact Name:	John Barisich
Title:	Account Manager NY State & NYC Sales/Quotes
Address:	1177 Avenue of the Americas, 35 th Floor New York, NY 10036
Telephone Number:	212-403-7804 cell: 908-803-2179
E-mail:	jbarisich@novell.com
FAX:	212-403-7801
Order tracking number	888-321-4272

4. MAINTENANCE/ SERVICE	
Contact Name:	
Title:	
Address:	
E-mail:	
WWW Address:	http://www.novell.com/support
Telephone Number:	
Contract "Toll" Free Support Phone Number:	800-858-4000
FAX:	
Hours of Availability:	24x7

5. NYS (Albany)	
Contact Name:	Chris Brown
Title:	Renewals / Field Maintenance Specialist
Address:	404 Wyman Street, Waltham, MA 02451
Telephone Number:	718-464-8131
E-mail:	cbrown@novell.com
FAX:	801-861-6342

6. NYC Renewals/Sales Quotes	
Contact Name:	Sharon Green
Title:	NYC Renewals / Sales Quotes
Address:	1800 South Novell Place, Provo, UT 84032
Telephone Number:	800-608-1800 x9133 801-861-9133
E-mail:	sgreen@novell.com
FAX:	801-861-6342

7. NYS Renewals/Sales Quotes	
Contact Name:	Danen Bateman
Title:	NY State Renewals / Sales Quotes
Address:	1800 South Novell Place, Provo, UT 84032
Telephone Number:	800-608-1800 x2326 801-861-2326
E-mail:	dbateman@novell.com
FAX:	801-861-6342

Reseller/Distributor Information	
Contractor's General Commercial Qualifying Criteria for Resellers/Distributors:	1. Attach a description of all reseller criteria following this page; or 2. If Contractor does not market or distribute product through resellers/distributors in the normal course of business, Contractor must attach a statement to that effect following this page. 3. Attach additional sheets, if necessary.
Reseller/Distributor	
(#1) Company Name:	Software House International
Address:	2 Riverview Dr. Somerset, NJ 08873
FEDERAL ID #:	223009648
Contract Administrator Name:	Dean Howell
Title:	
Telephone Number:	800 870 4044
E-mail:	Dean_howell@shi.com
FAX:	845 265 9452
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller/Distributor	
(#2) Company Name:	Computer Integrated Services Co. of New York
Address:	561 Seventh Avenue, 13 th Floor New York, NY 10018
FEDERAL ID #:	13-3882447
Contract Administrator Name:	Michael Zepernick
Title:	
Telephone Number:	212 577 6033 x225
E-mail:	mzepernick@cisony.com
FAX:	212 577 4368
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller/Distributor	
(#3) Company Name:	Dyn Teck
Address:	11 Computer Dr. W., Suite 117 Albany, NY 12205
FEDERAL ID #:	13-4067484
Contract Administrator Name:	Ron Ben-Yishay
Title:	
Telephone Number:	518-458-7441
E-mail:	
FAX:	518-482-8375
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller/Distributor	
(#4) Company Name:	KMQ Enterprises, Inc.
Address:	dba Tailwind Associates 1230 Riverfront Center Amsterdam, NY 12010
FEDERAL ID #:	14-1770964
Contract Administrator Name:	William E. Hawkins,
Title:	Sr. VP/Operations
Telephone Number:	518 443 2106
E-mail:	whawkins@tailwindassoc.com
FAX:	518 443 2106
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller/Distributor	
(#5) Company Name:	Novacoast International
Address:	6600 Shropshire Dr. West Chester, PA 19382-2222
FEDERAL ID #:	77-0443920
Contract Administrator Name:	Bill Boyd
Title:	Client Executive
Telephone Number:	610 618 6491 (cell) 800 949 9933 x5110 (office)
E-mail:	bboyd@novacoast.com
FAX:	610 701 3366
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller/Distributor	
(#6) Company Name:	Vicom Infinity, Inc.
Address:	2 Boeing Plz. Farmingdale, NY 11735
FEDERAL ID #:	11-3312755
Contract Administrator Name:	Linda McGuinness
Title:	Mgr, Administration and Support Operations
Telephone Number:	631-694-3900 x315
E-mail:	vipws@infinite-blue.com
FAX:	516- 908- 3829
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller/Distributor	
(#7) Company Name:	Mainline Info Systems
Address:	1700 Summit lake Drive. Tallahassee, FL 32317
FEDERAL ID #:	59-2960721
Contract Administrator Name:	Mariann Eggett
Title:	Linux Solutions Consultant
Telephone Number:	440-973-6504
E-mail:	vipws@infinite-blue.com
FAX:	516- 908- 3829
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	