AGREEMENT

by and between

NEW YORK STATE

OFFICE OF GENERAL SERVICES

and

SHARP ELECTRONICS CORPORATION

NYS Office of General Services

Serving New York

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1. INTRODUCTION

THIS CONTRACT for the acquisition of Printing and Imaging Equipment (Printers, Multifunction Printers (MFPs), Production Printing Equipment and Scanners) is made between the People of the State of New York, acting by and through the Commissioner of the Office of General Services (hereinafter "State" or "OGS") whose principal place of business is the 41st Floor, Corning Tower, The Governor Nelson A. Rockefeller Empire State Plaza, Albany, New York 12242, pursuant to authority granted under New York State Finance Law, §163, and Sharp Electronics Corporation (hereinafter "Contractor"), with its principal place of business at: One Sharp Plaza, Mahwah, NJ, 07495. OGS and Contractor are collectively referred to as the "Parties."

2. SCOPE

The Contract is made under award #22661. This Contract sets forth the terms and conditions governing the acquisition (purchase) of Printing and Imaging Equipment (Printers, Multifunction Printers (MFPs), Production Printing Equipment and Scanners) and related Options, Consumables, Replaceable Service Parts, Software, and services (including, but not limited to Installation, Networking, Extended Warranties, Maintenance and other related professional services). Terms used in this document shall have the meanings set forth in this Contract and Appendix B. Amendments or modifications to the terms and conditions set forth herein may only be made with mutual written agreement of OGS and Contractor.

A Contractor is required to offer their own Printing and Imaging Equipment in at least one of the four Lots listed in the table below. A Contractor is not required to offer equipment in all four Lots. Contractor awarded Lots are as set forth in Appendix D, Number 1.

1. Product Offerings

The following Products are within the scope of this Contract:

Lot	Description
1. Printers	Personal and networked workgroup Printers including, but not limited to laser, LED, liquid inkjet, solid ink, label, thermal, impact, dot-matrix, photo, serial, and MICR Printers.
2. Multifunction Printers (MFPs)	Printers capable of receiving information from single-user or networked computers, that can print, scan, copy, fax and/or e-mail documents.
3. Production Printing Equipment	Production Printers, copiers, digital presses, continuous feed Printers, line Printers, digital duplicators, and wide format Printers.
4. Scanners	Desktop and workgroup Scanners, departmental and production Scanners, portable Scanners, large format Scanners, and check Scanners.

A Contractor who offers any of the Product types in one or more of the Lots above may also offer related Options, Consumables, Replaceable Service Parts, Software, and services (including, but not limited to Installation, Networking, Extended Warranties, Maintenance and other related professional services) for the Printing and Imaging Equipment.

A Contractor may also offer related Options, Consumables, Replaceable Service Parts, Software, and services for EOL Equipment that is within the scope of the Lots referenced above.

Pursuant to §28, Procurement Instructions, New York State Agencies that are part of the Executive Branch shall only purchase the equipment listed in §28, including all related Replaceable Service Parts, Consumables, Options and Extended Warranties under Contracts PT65959 and PT65960 under Award 22418, and Contracts PT66219 and PT66220 under Award 22662, and not under the resultant Contracts from this solicitation.

2. Excluded Products

The following products are not within the scope of this Contract:

1. Single function facsimile (fax) machines;
2. Whiteboards (including but not limited to, electronic and interactive boards with or without print capabilities);
3. Digital cameras and camcorders;
4. Standalone microcomputers, servers and storage systems;
5. Standalone mailing machines, scales, folders, inserters, sorters, address printers, bursters and cutters, pressure sealing mailing systems, tabbing and labeling systems, and envelope sealers;
6. Networking Products;
7. Cables (other than those required to connect the Printing and Imaging Equipment to the network or a microcomputer system);
8. Audio visual equipment;
9. Medical imaging products;

10. Microfilm equipment and scanners;
11. Typewriters;
12. Handheld scanners, bar code scanners, radio frequency scanners, film/slide scanners, and book scanners;
13. Pen-based plotters;
14. Remanufactured toner cartridges, except when remanufactured and sold as new by the Contractor for covered products as set forth in §2.1, Scope;
15. Paper, except for the Contractor's-branded product that is intended for use in the Contractor's-branded Printing and Imaging Equipment;
16. Traditional printing presses and technologies (e.g., offset, lithography, flexography, gravure, or letterpress);
17. Equipment that has a print solution that requires the Authorized User to connect the equipment through a shared server accessed via an Internet website. Equipment offered under the Contract shall have such printing functionality either removed or disabled;
18. Software that does not meet the scope of the Contract, as set forth in §14, Software (such as enterprise content management, document management, and other microcomputer-based or server-based Software that was not developed to interact specifically with the Printing and Imaging Equipment offered under the Contract);
19. Software as a Service.

3. DEFINITIONS

Terms used in this document that are capitalized shall be defined in accordance with Appendix B, §5, Definitions, of this Contract, which is hereby incorporated by reference. In addition, the following definitions shall apply.

1. **Authorized User(s)** – As defined in State Finance Law §163(1)(k).

2. **Business Day** - Monday through Friday from 8:00 AM – 5:00 PM ET, excluding New York State or Federal holidays.

3. **Click Charges** - Maintenance service costs which are calculated according to the number of images that are printed or copied by Printing and Imaging Equipment. Also known as copy charges or cost per copy (CPC).

4. **Consumables** - Refers to items and supplies such as ink and toner, staple cartridges, stitching wire, developer, and fuser oil that is utilized by Printing and Imaging Equipment and needs to be replenished when it is depleted.

5. **Contract -** As defined in Appendix B.

6. **Contractor** - Refers to a responsive and responsible Bidder who is working under an executed Contract with New York State.

7. **End-of-Life (EOL) Equipment** – Refers to Printing and Imaging Equipment Products that may be nearing the end of their useful life or that an OEM is no longer manufacturing, but which the OEM continues to provide support. EOL Equipment includes equipment currently deployed by Authorized Users, also commonly referred to as legacy equipment.

8. **Extended Warranty -** An extension of the warranty period beyond the required standard one (1) year warranty.

9. **Installation -** As defined in Appendix B, §52, Installation.

10. **Lot** - Shall mean the organization of Printing and Imaging Equipment for bidding purposes.

11. **Maintenance -** Refers to service and support activities to maintain Printing and Imaging Equipment in full working order. Maintenance includes**,** but is not limited to the following: preventative maintenance, troubleshooting and repair, scheduled cleanings, online and telephone support, and remote and on-site diagnostics.

12. **Multifunction Printer (MFP)** - A printer capable of receiving information from single-user or networked computers, that can print, scan, copy, fax and/or e-mail documents.

13. **N/A -** A common abbreviation for *not applicable* or *not available*, used to indicate when information in a certain field or a table is not provided, either because it does not apply to a particular case in question or because it is not available.

14. **Networking -** Shall mean system setup, which includes, but is not limited to, the following: IP address programming, network interfacing, and verification of network functionality, Software installation and hardware verification (including appropriate tests and diagnostics to ensure proper Product operation).

15. **New York State Procurement (NYSPro)** - Shall mean a division of the New York State Office of General Services which is authorized by law to issue centralized, statewide Contracts for use by New York agencies, political subdivisions, schools, libraries and others authorized by law to participate in such Contracts. NYSPro is formally known as the Procurement Services Group (PSG).

16. **Non-State Agencies** - Political subdivisions and other entities authorized by law to make purchases from New York State centralized contracts other than those entities that qualify as State Agencies. This includes all entities permitted to participate in centralized contracts per Appendix B, §39(b), Non-State Agency Authorized Users and §39(c), Voluntary Extension.

17. **Options** - Refers to additional features, accessories or services for the Printing and Imaging Equipment that may me made be available for purchase by Authorized Users.

18. **Original Equipment Manufacturer (OEM) -** A company that has its name, Product name or logo branded on the Printing and Imaging Equipment.

19. **Printer** - A Product whose primary function is to print text or illustrations on paper or other media from electronic input.

20. **Printing and Imaging Equipment** - Shall mean any equipment that falls under any of the Lots set forth in §2.1, Scope.

21. **Production Printing Equipment** – Refers to specialized printing equipment that is generally utilized in production printing environments such as central reproduction departments and print shops where high volumes are required.

22. **Replaceable Service Parts** - Refers to items such as fusers, photoconductors, rollers, imaging units, waste bottles/cartridges, maintenance kits and other parts that are replaced after some period of use.

23. **Resellers** - Any model for distribution of Product other than direct from the Contractor. Resellers include but are not limited to approved value added resellers (VARs), distributors, dealers, sales agents, and alternate channel partners.

24. **Scanner** - A Product whose primary function is to convert paper or hard copy originals into electronic images that can be stored, edited, converted, or transmitted.

25. **Software** - Programs or applications required for functioning or Networking of the Printing and Imaging Equipment. Software shall work directly with the Contractor's Product and be directly related to printing, copying, scanning, faxing, or other operational function of the Printing and Imaging Equipment; or be related to print management or remote administration of the Printing and Imaging Equipment.

26. **State Agency or State Agencies** - Shall have the same meaning as Agency or Agencies in Appendix B, §5, Definitions.

27. **Third Party Products** - Refers to Products not directly produced or manufactured by the OEM.

28. **Total Order Price** - Shall be defined as the aggregate purchase order amount for Printing and Imaging Equipment, Maintenance, Software, and Software Maintenance placed by the Authorized User under this Contract in the immediately prior twelve month period.

In addition to the above definitions, the following terms are defined as follows regardless of whether they are or are not capitalized:

29. **May** - Denotes the permissive in a Contract clause or specification. Refers to items or information that the State has deemed are worthy of obtaining, but not required or obligatory. Also see "Should".

30. **Must** - Denotes the imperative in a Contract clause or specification. Means required - being determinative/mandatory, as well as imperative. Also see "Shall" and "Mandatory".

31. **Shall -** Denotes the imperative in a Contract clause or specification. Means required - being determinative/mandatory, as well as imperative. Also see "Must" and "Mandatory".

32. **Should** - Denotes the permissive in a Contract clause or specification. Refers to items or information that the State has deemed are worthy of obtaining, but not required or obligatory. Also see "May".

4. DISPUTE RESOLUTION POLICY

It is the policy of OGS NYSPro to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to NYSPro Bid solicitations or Contract awards. NYSPro encourages vendors to seek resolution of disputes through consultation with NYSPro staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of NYSPro's Dispute Resolution Procedures for Vendors may be obtained through the OGS website (http://ogs.ny.gov/default.asp).

5. PRICE

All prices are freight on board (F.O.B.) destination tailgate delivery at the dock of the Authorized User (see Appendix B, §47b, Shipping Charges) including all customs duties and charges to any destination in New York State. Standard shipping costs are to be prepaid by Contractor and, when determining the NYS Contract price, shall not be separately added to NYS net price, or to the Authorized User's invoice.

6. TERM and SHORT TERM EXTENSION

1. **Term**
   The Contract shall commence on September 1, 2014. Contractor shall commence delivery to Authorized Users on September 1, 2014. The Contract shall be in effect for three (3) years from September 1, 2014 through and including August 31, 2017. All Printing and Imaging Equipment Contracts will terminate conterminously on August 31, 2017. The Parties may renew the Contract, upon approval of OGS, upon expiration of the original term for up to two (2) additional one (1) year terms. Upon termination of the Contract, all rights and obligations set forth herein shall survive in accordance with their terms as to procurements made or individual licenses granted to Authorized Users prior to such termination.

2. **Short Term Extension**
   In the event the replacement Contract has not been issued, this Contract may be extended unilaterally by the State for an additional period of up to one month upon notice to the Contractor with the same terms and conditions as the original Contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the Contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement Contract be issued in the interim.

7. PACKING SLIPS

The Contractor will ensure that for each piece of Printing and Imaging Equipment purchased, the Product's serial number and purchase order number will appear on the packing slip and that all packing slips are delivered to an Authorized User or their representative. Expedited delivery or other special delivery terms are not covered under the terms of the Contract.

8. INSTALLATION AND NETWORKING

Installation and Networking shall result in a fully operational machine that is ready for use by an Authorized User. Installation and Networking offerings shall be submitted through Attachment 1, Pricelist.

9. MINIMUM ORDER

Minimum order shall be $50.00. Contractor may elect to honor orders for less than the minimum order; however no additional shipping charges shall be allowed.

10. VOLUME DISCOUNTS

As set forth in Appendix D, Number 1.

11. CONTRACT PRICELIST UPDATE PROCEDURES

The procedures below outline how Contract pricelist updates will be handled under this Contract. NOTE: THE FOLLOWING PROCEDURES ARE NOT APPLICABLE TO CONTRACTOR PROPOSED CHANGES TO CONTRACT TERMS AND CONDITIONS. Any implied or express request for changes in or additions to existing Contract terms and conditions, including new terms and conditions associated with a specific product line being added to the Contract for the first time, requires a formal Contract amendment and requires the approval of OGS. New or revised Contract terms and conditions are subject to the restrictions set forth in Appendix B, §40, Modification of Contract Terms.

1. **General**
   In the first year of the Contract, the Contractor shall not be allowed to update the pricelist in the first six months of the Contract, but shall be allowed to update the pricelist once in the second six months of the Contract. There shall be no price increases during the first year of the Contract. Following the first year of the Contract, the Contractor may request an update of the Contract pricelist one (1) time annually to reflect OEM price changes and the addition/deletion of Products as established by the OEM in their normal course of business. Requests for pricelist updates must be submitted no later than

thirty (30) calendar days prior to the anniversary date of the Contract. All approved pricelist updates shall apply prospectively as of the anniversary date immediately following the submission of the pricelist update. Any request for a pricelist update not received in accordance with this section shall be deemed denied. All pricelist updates are subject to and shall not exceed the escalation cap in set forth in subdivision (4), Escalation Cap, below. All percentage discounts Bid shall remain firm (unchanged) or they may increase for the duration of the resulting Contract. Any new Products added to pricelists shall have a discount structure consistent with existing Products on the pricelist that are comparable in scope. Contractors shall submit their updated pricelist to the OGS NYSPro contract administrator pursuant to the requirements of this section for review and written approval prior to issuing to Authorized Users or posting to the Contractor's dedicated New York State website.

2. Pricelist Format

Contractor is required to submit Contract pricelist updates electronically in an unprotected Microsoft Excel (2010 or lower version) spreadsheet either on CD or via e-mail to the OGS NYSPro contract administrator. The pricelist must be dated and the format shall be consistent with the format of the Contractor's approved Contract pricelist. The pricelist shall separately include and identify (e.g., by use of separate worksheets or by using highlighting, italics, bold and/or color fonts):

1. Price increases;
2. Price decreases;
3. Products being added; and
4. Products being deleted.

3. Contractor's Submission Of Contract Updates

In connection with any Contract pricelist update, OGS reserves the right to:

1. Request additional information;
2. Reject Contract updates;
3. Remove Products from Contracts;
4. Remove Products from Contract updates; and
5. Request additional discounts for new or existing Products.

4. Escalation Cap

Request for price increases shall not exceed the lesser of:

1. three (3%) percent, or
2. the percent increase in the latest available National Consumer Price Index - All Urban Consumers (CPI-U), Not Seasonally Adjusted, U.S. City Average, All Items (Series Id: CUUR0000SA0,CUUS0000SA0); as published by the U.S. Department of Labor, Bureau of Labor Statistics, Washington, D.C. 20212. CPI-U data may be obtained at www.bls.gov.

The following example illustrates the computation of percent change:

CPI for current period	230.000
Less CPI for previous period	225.000
Equals index point change	5.000
Divided by previous period CPI	225.000
Equals	0.022
Result multiplied by 100	0.022 x 100
Equals percent change	2.2

The "CPI for current period" shall be the index in effect at the time the Contract pricelist update request is received; "CPI for previous period" shall be the index in effect when the Contract pricelist was last updated.

5. Supporting Documentation

Each pricelist update request must be accompanied by an electronic copy of Contractor's nationally published pricelist in its original format detailing current list prices relevant to the Products the Contractor is updating. If the NYS net prices are based on a GSA Schedule or WSCA Contract, that pricing must also be included with the update request.

6. Cover Letters

All Contract pricelist updates shall be accompanied by a cover letter describing the nature and purpose of the update (e.g., update requested in order to reflect a recently approved GSA Schedule or WSCA Contract pricing update, to add/delete Products or services, etc.).

GSA PRICING
Where NYS net pricing is based upon an approved GSA Supply Schedule:

1. **Associated Discounts:** The State is entitled to all associated discounts enumerated in the GSA Supply Schedule (including, but not limited to, discounts for additional sites and volume discounts), as well as any other pricing or discount terms as are expressly enumerated in this NYS Contract or GSA schedule, when calculating the NYS Net Price; and

2. **Industrial Funding Fee:** GSA pricing incorporates a sum referred to as the "GSA Industrial Funding Fee." ("IFF") OGS reserves the right to require either that: the IFF is remitted directly to OGS, or the NYS Contract prices are reduced by an amount equivalent to the IFF. If the latter, the NYS Net Price shall be calculated by reducing the published GSA price, after the discounts, if any, set forth in paragraph (1), above, downward by the amount of the IFF, currently set at .75%. Therefore, the "NYS Net Price" shall be calculated by multiplying 0.9925 times the GSA price.

12. DEFERRED PAYMENT PLAN (DPP)

Contractor may offer Authorized Users a deferred, extended payment plan for equipment purchased under this Contract at any time during the course of the Contract. A DPP is a deferred purchase agreement, not a lease. The Contractor shall not charge interest for a DPP. The Authorized User shall receive title upon acceptance of the equipment in accordance with the Contract terms. In accordance with §41 of the State Finance Law, the Customer shall have no liability under the DPP Agreement to the Contractor or to anyone else beyond funds appropriated and available for the DPP Agreement. A Contractor who wishes to offer a DPP must agree to OGS standard DPP terms and conditions, (supplied upon request), and receive prior approval from OGS.

13. MAINTENANCE AND SUPPORT SERVICES

The following Maintenance and support offerings are authorized under the Contract. The Contractor agrees that malfunctions that cannot be immediately diagnosed and attributed to a certain piece of equipment will require the participation of the Contractor until the problem resolution and responsibility is identified. Maintenance plan options which are available as part of the Contractor's standard commercial offerings, including plans that include Replaceable Service Parts, Consumables, and/or Click Charges may be offered under this Contract. Maintenance must be performed onsite by OEM certified personnel.

1. **Printing and Imaging Equipment Maintenance Services:** These are services to protect the Printing and Imaging Equipment, including, but not limited to, remedial repairs and upgrades. Contractor shall maintain the Product, while covered under Maintenance, so as to provide Authorized User with the ability to utilize the Product without significant functional downtime to the Authorized User's ongoing business operations in accordance with the applicable service descriptions specified by the Contractor's approved NYS pricelist. Please see §3, Definitions.

2. **Legacy Maintenance:** Contractor may offer Maintenance services on EOL Equipment that is not being offered under this Contract, provided that the equipment fits the scope of the Contract set forth in Contract §2(1), Product Offerings.

3. **Extended Warranty Services:** For equipment purchased under this Contract, Contractor may offer extended warranty services, which extend the Product warranty beyond the required one (1) year warranty period.

4. **Remote Administration Services:** Contractor's pricelist must include a description of any remote administration service offerings. The description must include the frequency of the remote access and the resulting data. Connections to networks must be performed in a manner prescribed by an Authorized User to preserve the integrity of the network, confidentiality and integrity of information transmitted over that network, and the availability of the network. All remote administration services shall be compliant with New York State Cyber Security Policy P03-002, as may be amended, modified or superseded: http://www.dhses.ny.gov/ocs/resources/documents/Cyber-Security-Policy-P03-002-V3.4.pdf.

5. **Software Maintenance:** See Appendix B, §78d, *Product Technical Support & Maintenance*, for details regarding the minimum required scope of such offering.

6. **Fleet Management Services:** Contractor may offer bundled services to manage and maintain the Authorized User's fleet of Contractor's-branded Printing and Imaging Equipment. Fleet Management Services shall be offered only for (A) Products offered under the Contract, or (B) EOL Products that fit the scope of the Contract as determined by OGS. Fleet Management Services may include, but are not limited to, the following:
   1. Remote monitoring of the operating status of the Printing and Imaging Equipment;
   2. Automated dispatch of Replacement Service Parts and Consumables, and service technicians;
   3. Delivery of preventative services, such as firmware updates and device settings; and
   4. A dedicated Contractor representative for the Authorized User's account.

Note: Contractor may offer an evaluation of an Authorized User's current fleet of Printing and Imaging Equipment at no cost to the Authorized User for the purpose of optimizing equipment usage, improving productivity and reducing costs only. Services which are billed hourly fall under the scope of Professional Services, and may only be acquired on a limited basis (see Contract §13(8), Professional Services, below). OGS reserves the right, at its sole discretion, to expand the scope of this category to include Fleet Management Services for third-party Printing and Imaging Equipment.

7. **Assembly/Configuration/Installation/Networking Services:** Assembly/Configuration/Installation/Networking Services may include moving Printing and Imaging Equipment to its final location, uncrating, assembling, adjusting, connecting to the network and leaving free-standing equipment ready to operate to the full extent of its design capabilities. See Appendix B, §52, *Installation,* for terms applicable to installation that is not considered Public Works. These services may include, but are not limited to, the following:
   1. System setup (e.g., key operator orientation, print drivers, system parameters);
   2. System enhancement (e.g., memory upgrades, network interfaces);
   3. Network set up, including but not limited to, IP address programming, network settings, and verification of network functionality;
   4. Software installation;
   5. Hardware verification (including appropriate tests and diagnostics to ensure proper Product operation) ; and
   6. Hardware and Software management (e.g., asset tracking and tagging).

   Installation work which is considered Public Works is **excluded** from purchase under this Contract. Historically, the New York State Bureau of Public Works has maintained that installation, maintenance and repair of equipment attached to any wall, ceiling or floor or affixed by hard wiring or plumbing is public work. In contrast, installation of a piece of equipment which is portable or a "plug-in" free-standing unit would not be considered public work. Thus, this Contract does not authorize installation where the equipment becomes a permanent part of the building structure, or is otherwise incorporated into the fabric of the building (e.g., installation on a wall, ceiling or floor in a fixed location, or affixed by hard-wiring or plumbing). See Appendix B §17, *Prevailing Wage Rates - Public Works and Building Services Contracts*. For questions about whether a proposed installation constitutes public work, please contact the New York State Department of Labor's Bureau of Public Work District Office in your area. A listing of district offices and contact information is available at http://www.labor.state.ny.us/workerprotection/publicwork/PWContactUs.shtm.

8. **Professional Services (Consulting, Training, and other Incidental services which are billed hourly):** An Authorized User may acquire consulting, training and other incidental services directly related to the Printing and Imaging Equipment purchased under this Contract on a limited basis. Professional Services shall not exceed twenty (20%) percent of the Total Order Price for Printing and Imaging Equipment, Maintenance, Software and Software maintenance. Professional Services which exceed twenty percent (20%) must be procured using the OGS HBITS Contract or another procurement process selected by the Authorized User. Professional services may include, but are not limited to the following:

   1. Consulting Services
   A. Custom system integration including network system requirements other than the standard configurations identified in Contract §13(7), Assembly/Configuration/Installation/Networking Services, above; or
   B. Customized configurations: When requesting customized configuration services, an Authorized User will provide the Contractor with technical specifications and any applicable customized Software applications for testing and evaluation on the proposed systems. Prior to placing orders for additional Printing and Imaging Equipment, it is the responsibility of the Authorized User and the Contractor to ensure that the custom configuration will satisfactorily operate on any additional systems to be purchased.
   2. Training Services: Training Services may include pre-packaged training Products, and/or the development or customization of training programs as requested, including Live Training, Computer Based/Multi-Media Training which encompasses Internet-Delivered Training, and/or Video Based Training.
   3. Incidental Services: Incidental Services include services which may be required for the integration/implementation or deployment of Products purchased under this Contract and has been approved by OGS for inclusion under the Contract.

14. SOFTWARE

Software offered must be in a format that does not require any conversion by the Authorized User and shall:

1. Software is available as part of the Contractor's standard commercial offerings;
2. Be directly related to printing, copying, scanning, faxing, or other operational functions of the Printing and Imaging Equipment; or
3. Be print management or remote administration Software which provides for analyzing and tracking print production, monitoring Consumables usage, managing on-site diagnostics, and generating reports that allow Authorized Users to monitor and manage their Printing and Imaging Equipment usage centrally from a single location.

Any Software currently on the NYS Miscellaneous Software Catalog contract Prohibited List is excluded from purchase under this Contract, except when the Software is pre-loaded on the Printing and Imaging Equipment at the time of purchase. The Prohibited List may be accessed on the OGS website: http://www.ogs.ny.gov/purchase/snt/awardnotes/79518Prohibited.pdf. Software offered under this Contract shall be licensed in accordance with the Software developer's standard license and warranty terms, or the terms offered under the NYS Miscellaneous Software Catalog Contract (Group 79518), whichever is more favorable to the Authorized User.

15. RELATED THIRD PARTY PRODUCTS

Third Party Products which meet and comply with all of the following criteria may be authorized for sale under this Contract:

1. The Third Party Product is available as part of the Contractor's standard commercial offerings.
2. The Third Party Product fits the scope of, or is directly related to Products that fit the scope of the Contract.
3. If the Third Party Product is available on another NYS Contract, such item will only be approved for inclusion on this Contract in accordance with §27, Overlapping Contract Items. If the Third Party Product is not available on another NYS Contract, then price reasonableness must be established in order for such item to be added to the Contract.

16. WARRANTY REQUIREMENTS

All Printing and Imaging Equipment must come standard with a minimum one (1) year warranty. The warranty shall be the Contractor's standard warranty that includes coverage in compliance with the provisions of Appendix B, §72, Additional Warranties, and shall include any Software and firmware updates that may be required to correct performance problems. Where Contractor offers additional or more advantageous warranties than set forth in Appendix B, §72, Additional Warranties, Contractor shall offer or pass through any such warranties to Authorized Users. The Contractor (or their normal warranty agent) will be responsible for conducting all warranty service, unless otherwise agreed to by the Authorized User and Contractor. All onsite warranty work will be conducted on Business Days. Use of recycled paper and compatible non-OEM supplies shall not void warranty coverage.

17. SERVICE REPORTS

The Contractor shall furnish the Authorized User with service reports for all Maintenance and warranty work upon completion of the services. The service reports shall include the following information in either electronic form as designated by the Authorized User:

1. Date and time Contractor was notified;
2. Date and time of Contractor's arrival;
3. Make and model of Production Printer;
4. Description of malfunction reported by Authorized User;
5. Diagnosis of failure and/or work performed by Contractor;
6. Date and time failure was corrected by Contractor;
7. Type of service – Maintenance or warranty
8. Charges, if any, for the service; and

Contractor shall provide OGS with an annual report on the 15th day of January of each year of the Contract detailing all Maintenance and warranty work conducted under the Contract for both State Agencies and Non-State Agencies during the immediate prior calendar year. The report shall include the name of the State or Non-State Agency and all of the information above (1-8) and be submitted electronically in Microsoft Excel 2010 or lower version unprotected, via e-mail to the attention of the OGS NYSPro contract administrator. The report shall list Authorized Users in alphabetical order under the following categories: 1. State Agencies; and, 2. Non-State Agencies.

18. CONTRACT ADMINISTRATOR

Contractor must provide a dedicated contract administrator to support the updating and management of the Contract on a timely basis. Information regarding the administrator shall be set forth in Attachment 3, Contractor and Reseller Information Directory. Contractor must notify OGS within five (5) business days if their contract administrator changes, and provide an interim contact person until the position is filled. Contractor may submit a contract administrator change by submission of a revised Contractor and Reseller Directory to the individual shown on the front of the Contract Award Notice. Changes to Contractor contact information, including the designation of a new contract administrator, shall be submitted electronically via

e-mail through the submission of a revised Contractor and Reseller Directory (Microsoft Word 2010 or lower version). If the Contractor allows Resellers to participate in the Contract in accordance with Contract §22, Use of Resellers/Distributors/Alternate Channel Partners, requests to add or delete Resellers or to modify Reseller information must be submitted to the contract administrator for prior approval of the State and shall also be submitted electronically via e-mail through the provision of a revised Contractor and Reseller Directory to the individual shown on the front of the Contract Award Notice.

19. TOLL-FREE NUMBER

Contractor must provide a toll-free telephone number for Authorized User usage. Contractor must staff this toll-free number at a minimum from 9:00 AM to 5:00 PM Monday through Friday, excluding New York State or federal holidays.

20. INTERNET ACCESS TO CONTRACT AND PRICING INFORMATION

Access by Authorized Users to Contract terms and pricing information shall be made available and posted on the Contractor's Internet website within thirty (30) calendar days of the Contract start date. Directions and assistance in using the website in general must be available at entry. To that end, the Contractor is required to host the complete Contract pricing and Product offerings at Contractor's Internet website, at Contractor's sole expense, including all subsequent changes in the Contract offerings (e.g. adds, deletes and price revisions, as applicable) during the Contract term, in accordance with the following requirements:

1. **Warranty:** Contractor warrants and represents that Contract and related information will be accurately and completely posted, maintained and displayed in an objective and timely manner which renders it clearly distinguishable from other, non-contract offerings at Contractor's Internet website. Contractor shall indemnify the State and Authorized Users for damages resulting from errors or inaccuracies in such information, or from any failure to maintain or timely post Contract information in accordance with this paragraph.

2. **Contract Pricing:** Contractor is required to post a copy of the complete Contract pricelist, in Excel AND PDF format, on their website.

3. **Price Data Retention & Audit:** Information on the website shall contain the pricing information for the preceding twelve month period consistent with the anniversary date of the Contract. At the end of each twelve month period, the Contractor shall either electronically archive the information at the website in a manner which allows the State to access the information or electronically transmit the information to the State. This requirement does not relieve the Contractor from any audit requirements imposed by Appendix A, Clause 10, *Records*, nor does it shorten the retention periods for information stated therein. In addition, annual audits of the information posted at Contractor's website may be conducted by OSC, or by an independent auditor at Contractor's expense.

4. **Site Changes:** Contractor hereby consents to a link from the OGS website to the Contractor's website in order to facilitate access to Contract information. The establishment of the link is provided solely for convenience in carrying out the business operations of the State, and OGS reserves the right to terminate or remove a link at any time, in its sole discretion, without advance notice, or to deny a future request for a link. OGS will provide Contractor with subsequent notice of link termination or removal. Contractor shall provide OGS with timely written notice of any change in URL or other information needed to access the Contract Internet website and/or maintain the link.

5. **Use of Access Data Prohibited:** If Contractor stores, collects or maintains data electronically as a condition of accessing State Contract information, such data shall only be used internally by Contractor for the purpose of implementing or marketing the State Contract, and shall not be disseminated to third parties or used for other marketing purposes. This Contract constitutes a public document under the laws of the State of New York and Contractor cannot restrict access to the Contract terms and conditions including pricing, e.g., through use of restrictive technology or passwords.

6. **Responsibility for Content:** Contractor is solely responsible for administration, content, intellectual property rights and all materials at Contractor's website. Contractor is solely responsible for its actions and those of its agents, employees, resellers, subcontractors or assigns, and agrees that neither Contractor nor any of the foregoing has any authority to act or speak on behalf of the State. As applicable, Contractor agrees to comply with the Office of Information Technology Services f/k/a Office for Technology policy NYS-P08-005 Accessibility of Web-Based Information and Applications, as may be amended, the stated purpose of which is to make State Agency web-based Intranet and Internet information accessible for persons with disabilities. In accordance with such policy, the following language is incorporated into this Contract:

   Any web-based information and applications development, or programming delivered pursuant to the Contract or procurement, will comply with New York State Enterprise IT Policy NYS-P08-005, Accessibility of Web-Based Information and Applications as such policy may be amended, modified or superseded, which requires that State

Agency web-based information and applications are accessible to persons with disabilities. Web-based information and applications must conform to New York State Enterprise IT Policy NYS-P08-005 as determined by quality assurance testing. Such quality assurance testing will be conducted by (OGS, Contractor or other) and the results of such testing must be satisfactory to OGS before web-based information and applications will be considered a qualified deliverable under the Contract or procurement.

7. **On-line Price Configurator.** Contractor may provide an on-line configurator at its NYS Contract Website for the Contract term. If provided, the configurator must remain operational throughout the Contract term, including any renewals, unless OGS has preapproved removal of the configurator. Directions and assistance in using the configurator and website in general must be available at entry. If offered, this configurator must enable Authorized Users to:
   1. Search for all Products available under the Contract;
   2. View the options available and pricing for the Product requested and fully configure a Product with the corresponding options; and
   3. Calculate complete acquisition costs.

   Information about payment, shipping, delivery terms, and special pricing shall be available. Authorized Users shall have the option of printing their "shopping cart" choices; and for those Authorized Users who are positioned to use it, an option for on-line secure ordering shall also be available.

8. **Access By Non-Electronic Means**: Notwithstanding the foregoing, where an Authorized User does not have the capability to access Contract information electronically, it shall be the Contractor's responsibility, upon Authorized User request, to configure the transaction in accordance with the above, and to configure and print out the configured transaction screen and furnish to Authorized User, either a hardcopy or electronic version of the configured transaction summary.

21. NEW YORK STATE STATEWIDE FINANCIAL SYSTEM (SFS)

The New York State Statewide Financial System (SFS) went live for NYS agencies in April 2012. Future SFS procurement functionality envisions the ability to fully host Contract catalogs or to integrate Contractor-hosted punch-out catalogs. OGS reserves the right to integrate either of these future catalog functions with a Contractor during the contract period, and by submittal of a Bid a Bidder agrees to coordinate with SFS for integration if OGS exercises its right to do so. No costs or expenses associated with providing information and integration shall be charged to NYS. Technical Requirements for the data elements, such as data types, maximum field lengths, and cXML element names shall be provided by SFS during integration. Upon completion of integration and activation of an SFS-based catalog ordering system, State agencies shall process their orders through the SFS functionality and the other Authorized Users shall continue to process orders in accordance with Contract terms and conditions, including through any Contractor-hosted web based ordering system; however, Contractor shall continue to be subject to provisions in §20, Internet Access to Contract and Pricing Information. For more information on SFS, its use, and its capabilities please visit the SFS website here: http://www.sfs.ny.gov/.

22. USE OF RESELLERS/DISTRIBUTORS/ALTERNATE CHANNEL PARTNERS

Contractor must provide service, sales and support staff to service Authorized Users geographically located at multiple purchasing locations throughout New York State. Contractor shall ensure that sufficient resources are available directly, or through Resellers/Distributors to ensure maximum service capability throughout the State. The State agrees to permit Contractor to utilize approved, designated value added resellers (VARs), distributors, dealers, and sales agents to participate as alternate channel partners (collectively referred to as "Resellers") for Contractor. Such participation is subject to the following conditions:

1. **Designation of Reseller(s):** Contractor shall specify whether orders must be placed directly with Contractor, or may be placed directly with designated Reseller(s). When Reseller(s) are submitted for approval, Contractor must provide the State, in advance, with all necessary ordering information, billing addresses and Federal Identification numbers in the format requested in Attachment 3, Contractor and Reseller Information Directory.

2. **Conditions of Participation:** Reseller(s) must be approved in advance by the State as a condition of eligibility under the Contract. The State also reserves the right to rescind any such participation or request that Contractor name additional Resellers, in the best interests of the State, at the State's sole discretion, at any time. Contractor shall have the right to qualify Reseller(s) and their participation as fulfillment agents under this Contract by product line, contracting program (e.g., government/educational sales), geographic region, size/sales volume, technical training or other criteria ("qualifying criteria"), provided that: i) such qualifying criteria are uniformly applied to all potential Resellers based upon Contractor's established, neutrally applied commercial/governmental program criteria, and not to a particular procurement; ii) all general categories of qualifying criteria must be disclosed by the Contractor to the State, in advance, at the beginning of the Contract term; iii) those qualifying criteria met by the Reseller must be identified on the

form provided in Attachment 3 at the time that Reseller approval is requested under this paragraph; and iv) immediate advance notice is provided to OGS in the event that a change in Reseller's status occurs during the Contract term.

All Resellers who have been approved in accordance with the foregoing paragraph shall be eligible to quote lower than Contract pricing for procurements under this Contract which meet their qualifying criteria. Except as otherwise set forth in Attachment 3, Contractor warrants and represents that it shall not, directly or indirectly, by agreement, communication or any other means, restrict any Reseller's participation or ability to quote a particular order.

3. **Responsibility for Reporting/Performance:** Contractor shall be fully liable for Reseller(s)' performance and compliance with all Contract terms and conditions. Product purchased through Reseller(s) must be reported by Contractor in the required monthly reports to the State as a condition of payment. In addition to inclusion of Reseller(s) volume in the Contractor's monthly reporting obligation to the State, at the request of Authorized User, Reseller(s) shall provide Authorized User with quarterly reports of the individual Authorized User's Contract activity with Reseller.

4. **Applicability of Contract Terms:** Product or services ordered directly through Reseller(s) shall be limited to Products or services currently approved for inclusion under this Contract and shall be subject to all terms and conditions of this Contract as a condition of Reseller participation.

New York State highly encourages the use of Small Business and Minority or Women Owned Business Enterprise (M/WBE) Resellers.

23. INSURANCE REQUIREMENTS

Contractor shall be required to procure at its sole cost and expense all required insurance as detailed in Appendix D, Number 5, Contractor Insurance Requirements. The Contractor shall procure at its sole cost and expense, and shall maintain in force at all times during the term of this Contract, policies of insurance pursuant to the requirements outlined. At the renewal date of each policy, evidence of renewal or replacement policies of insurance with terms no less favorable to OGS than the expiring policies shall be delivered to OGS in the manner required for service of notice in Appendix D, Number 5, Paragraph A.3., Certificates of Insurance/Notices.

24. EQUIPMENT GUARANTEE

Printing and Imaging Equipment, Replaceable Service Parts, Consumables and all accessories and options must be new OEM regular offerings. New assembled Printing and Imaging Equipment is factory produced, assembled for the first time, and may contain new and/or recycled components that have been fully inspected, tested and fully meet required Product performance specifications. Printing and Imaging Equipment must be newly serialized and the Authorized User must be the first end user of the Product.

25. PERFORMANCE AND BID BONDS

There are no BONDS for this Contract. In accordance with Appendix B, §58, Performance/Bid Bond, the Commissioner of OGS has determined that no performance, payment or Bid bond, or negotiable irrevocable letter of credit or other form of security for the faithful performance of the Contract shall be required at any time during the term for this Contract.

26. PLAN TO PROCURE (PTP)

All New York State agencies must notify the Office of Information Technology Service f/k/a Office for Technology (CIO/OFT) of any purchases of technology that meet the stated thresholds and technology-related materials, services or otherwise, as stated in Technology Policy NYS–P08-001: http://www.cio.ny.gov/policy/NYS-P08-001.pdf, as may be amended, modified or superseded.

27. OVERLAPPING CONTRACT ITEMS

If the Contractor's pricelist includes Products which overlap with offerings of other State Contracts, OGS reserves the right (in its sole judgment) to exclude from the resultant Contract or delete such overlapping items from this Contract; or to include, or continue to include, such items under this Contract only if the Contractor offers such overlapping items at, or below, the alternative Contract price.

28. PROCUREMENT INSTRUCTIONS

1. The resultant Contracts will be issued under a multiple award structure. Authorized Users shall procure Products and services that best meet their form, function and utility requirements. Awarded Contractor Product and service offerings, and Contract and pricing information will be posted to the Contractors' dedicated NYS website.

2. Before proceeding with their purchase, Authorized Users shall check the list of Preferred Source offerings and are reminded that they must comply with State Finance Law §162 which requires that agencies afford first priority to the commodities/services of preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled, when such commodities/services meet the form, function and utility of the Authorized User.

3. The equipment listed below is available under Contracts PT65959 and PT65960 under Award 22418, and Contracts PT66219 and PT66220 under Award 22662. **New York State Agencies that are part of the Executive Branch shall only purchase the equipment listed below, including all related Replaceable Service Parts, Consumables, Options and Extended Warranties, under Contracts PT65959 and PT65960 under Award 22418, and Contracts PT66219 and PT66220 under Award 22662, and not under the resultant Contracts from this solicitation. Resultant Contractors from this solicitation other than those who hold Contracts PT65959 and PT65960 under Award 22418, and Contracts PT66219 and PT66220 under Award 22662 shall not market and sell the equipment below to New York State Agencies that are part of the Executive Branch.**

Workgroup Printers & Multifunction Printers (MFPs) - Letter/Legal Size:

1. Workgroup Printer Black & White - (Low End)
2. Workgroup Printer Black & White - (Midrange)
3. Workgroup Printer Black & White - (High End)
4. Workgroup Printer Color - (Low End)
5. Workgroup Printer Color - (High End)
6. Multifunction Printer Black & White - (Low End)
7. Multifunction Printer Black & White - (Midrange)
8. Multifunction Printer Black & White - (High End)
9. Multifunction Printer Color - (Low End)
10. Multifunction Printer Color - (High End)

Multifunction Printers (MFPs) - Ledger Size:

1. Multifunction Printer Black & White - (Ledger Size) (Low End)
2. Multifunction Printer Black & White - (Ledger Size) (High End)
3. Multifunction Printer Color - (Ledger Size) (Low End)
4. Multifunction Printer Color - (Ledger Size) (High End)

4. Authorized users should carefully review Contractor Warranty and Maintenance offerings to identify any potential overlap and choose coverage that best meets their needs. Contractor shall be required to assist Authorized Users in determining the most cost effective solutions for coverage. State Agencies are reminded of their obligation under DOB Budget Bulletin H-1030 - Equipment Maintenance Program – Expansion and Enhancements prior to procuring Maintenance. http://www.budget.ny.gov/guide/bprm/bulletins/h-1030.html.

5. Authorized users will issue purchase order(s) directly to the Contractor(s), or the Contractors' authorized Reseller(s), as specifically stated by the Contractor, specifying and shipping/delivery requirements and referencing statements of work (as applicable) for services.

6. Upon Authorized User acceptance of Products and/or services itemized on the purchase order, Contractor(s) will invoice Authorized User for any portion of Products and services accepted, and accordingly, Authorized User will arrange for payment. Contractor shall provide itemized invoicing for all Products and services.

Note: Contractor must disclose any forms, or other order information, that Contractor will attach to orders or require completion of when Authorized User makes a purchase. Documents which contain additional terms and conditions must receive pre-approval by OGS for use under the Contract. Additional terms and conditions that were not pre-approved by OGS are void. Additional terms and conditions which conflict with the Contract shall be removed at the discretion of the State.

29. INSTRUCTION MANUALS AND DOCUMENTATION

All Products, including related software, shall be furnished with one complete set of manuals and/or documentation at no extra charge. The documentation shall include the standard operator instruction manuals (hard copy or electronically) as would normally accompany such Product(s). However, in some instances, an Authorized User may wish to reduce its volume of paper when ordering multiple units, and should be able, to opt not to receive extra copies of documentation. This arrangement should be agreed upon between the Contractor and the Authorized User prior to order. An Authorized User may also want to purchase additional sets of manuals and/or documentation, if needed. If the provision of additional sets of manuals and/or documentation is subject to a separate cost, the Contractor must so advise the Authorized User at the time of order. Contractor shall also ensure that the Product numbers and net prices associated with this provision of additional sets of manuals and/or documentation are available to the Authorized User and included in the Contractor's NYS pricelist. Further, where related software documentation is provided in an electronic format, Authorized User shall be entitled to make copies to the extent necessary to fully enjoy the rights granted under this Contract provided that the Authorized User reproduces the copyright notice and any other legend of ownership on any copies made.

30. SALES REPORTING REQUIREMENTS

Contractor shall furnish OGS a report of all sales provided under the Contract during on a monthly basis, no later than 15 calendar days following the end of each month utilizing Appendix D, Number 3, Report of Contract Sales Template. Purchases by non-state agencies, political subdivisions and others authorized by law shall be reported in the same report and indicated as required. All fields of information shall be accurate and complete. The report is to be submitted electronically in Microsoft Excel 2010 or lower format unprotected, via e-mail to the attention of the designated OGS NYSPro contract administrator and shall reference the Group Number, Award Number, Contract Number, Sales Period, and Contractor's Name, and all other fields required. OGS reserves the right to amend the Report of Contract Sales Template or to require sales to be reported in a different format. Further, additional related sales information and/or detailed Authorized User purchases may be required by OGS and must be supplied upon request.

31. AUTHORIZED USER SECURITY PROCEDURES

The Contractor(s) will agree to perform all warranty and maintenance services in accordance with all security requirements defined by the Authorized User. These may include, but are not limited to, ID badges for all service technicians, signing of an Authorized User confidentiality agreement, limitations on the number of service technicians, and procedures for ensuring the destruction of confidential data stored in memory or other storage media before removal of equipment from Authorized User's premises.

32. HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT OF 1996

To assist an Authorized User in complying with the HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT OF 1996 (HIPAA) requirements, a Contractor is required to work with users who wish to either destroy the information on hard drives or retain possession of the drive when trading equipment, receiving additional services or warranty replacement. The State is seeking alternatives to ensure an Authorized User has the right to maintain ownership of the hard drive at time of warranty replacement and/or when trading in equipment. A Contractor shall provide the ability for Authorized User to maintain ownership of the hard drive at time of warranty replacement or when trading in equipment or other comparable option agreeable to the Authorized User as part of their warranty service and trade-in programs or at an additional fee as specified in Attachment 1, Pricelist.

33. TAKE-BACK/RECYCLING

A State Agency is reminded of its obligation to comply with the NYS Finance Law §167 and §168 regarding surplus property redistribution before utilizing take-back, recycling, or other options for disposition of computer equipment that is still in operable condition. These provisions require donation of usable computer equipment to State Education Department (or other State Agencies) prior to declaration of equipment as surplus or waste. "Computer Equipment, as defined by NY State Finance Law, includes computers, computer memory, cards, and associated peripheral devices, including but not limited to floppy disk drives, hard disk drives, printers, modems, computer-related cables and networking devices, scanners, computer monitors, and computer software.

If an Authorized User avails itself of a Contractor's take back/recycling program, then Contractor shall provide certification of data destruction on hard drives, for both removable and fixed drives. The hardware or software utility used for data destruction must meet the US Department of Defense standard for removal of data. Contractor shall not require an Authorized User to surrender the hard drive, if removable, as an Authorized User may wish to retain the hard drive for security purposes. Contractor shall advise the Authorized User in advance if the retention of the hard drive results in additional fees or reduction in trade-in value.

If an Authorized User avails itself of a Contractor's take back/recycling program, then Contractor shall provide a record of disposition to the Authorized User for units transferred for disposition. Contractor shall provide documentation that the units were disposed of in an environmentally sound manner in compliance with applicable local, state and federal laws.

34. NYS VENDOR RESPONSIBILITY QUESTIONNAIRE FOR-PROFIT BUSINESS ENTITY

The Contractor shall at all times during the Contract term remain responsible. The Contractor agrees, if requested by the Commissioner or her designee, to present evidence of its continuing legal authority to do business in New York State, integrity, experience, ability, prior performance, and organizational and financial capacity.

The Commissioner of OGS or her designee, in his or her sole discretion, reserves the right to suspend any or all activities under this Contract, at any time, when he or she discovers information that calls into question the responsibility of the Contractor. In the event of such suspension, the Contractor will be given written notice outlining the particulars of such suspension. Upon issuance of such notice, the Contractor must comply with the terms of the suspension order. Contract activity may resume at such time as the Commissioner of OGS or her designee issues a written notice authorizing a resumption of performance under the Contract.

Upon written notice to the Contractor, and a reasonable opportunity to be heard with appropriate OGS officials or staff, the Contract may be terminated by the Commissioner of OGS or her designee at the Contractor's expense where the Contractor is determined by the Commissioner of OGS or his or her designee to be non-responsible. In such event, the Commissioner of OGS or her designee may complete the contractual requirements in any manner he or she may deem advisable and pursue available legal or equitable remedies for breach.

In no case shall such termination of the Contract by the State be deemed a breach thereof, nor shall the State be liable for any damages for lost profits or otherwise, which may be sustained by the Contractor as a result of such termination.

35. NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS AND EXTENSION OF USE

New York State political subdivisions and others authorized by New York State law may participate in Contracts resulting from this solicitation. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), services to be provided may include locations adjacent to New York State.

In order for services to be extended to additional States or governmental jurisdictions there must be mutual written agreement between New York State (the lead Contracting State) and the Contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant Contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

Upon request, all eligible non-State Agencies must furnish a Contractor with the proper tax exemption certificates and documentation certifying eligibility to use State Contracts. A list of categories of eligible entities is available on the OGS website (http://ogs.ny.gov/purchase/snt/othersuse.asp). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS New York State Procurement's Customer Services at 518-474-6717. Contractors are encouraged to voluntarily extend service Contracts to those additional entities authorized to utilize commodity Contracts under §163(3)(iv) of the State Finance Law, as per §39c of Appendix B.

36. NEW YORK STATE PROCUREMENT CARD

See Appendix D, Number 1.

37. PREFERRED SOURCE PRODUCTS

State Finance Law §162 requires that many governmental entities, including Executive Agencies, afford first priority to the products/services of Preferred Source suppliers such as Correctional Industries (Corcraft), National Industries for the Blind (NIB) and NYS Industries for the Disabled (NYSID), when such products/services meet the form, function and, utility of the agency. Some products/services in the resultant Contract(s) may be available from one or more Preferred Sources. In the Contract, agencies will be reminded to comply with the statutory requirements and resulting guidelines with respect to affording first priority to the Preferred Sources.

Contractor will be required to prominently display the following language on all pricelists and Contract updates to agencies relative to the award: *Agencies Note: Some products/services in this Contract may be available from one or more Preferred Sources. Agencies are reminded to comply with the statutory requirements under §162 of the State Finance Law and the*

guidelines issued by the State Procurement Council to afford first priority to products/services available from Preferred Sources which meet your form, function and utility.

The complete, updated list of Preferred Source Offerings is available on the OGS website, at http://www.ogs.state.ny.us/procurecounc/pdfdoc/pslist.pdf. Paper and Laser Toner Cartridge categories are listed under Commodity {Section A} Office and School Supplies.

38. ENVIRONMENTAL ATTRIBUTES AND NYS EXECUTIVE ORDER NO. 4

New York State is committed to environmental sustainability and endeavors to procure products with reduced environmental impact. One example of this commitment may be found in Executive Order No. 4 (Establishing a State Green Procurement and Agency Sustainability Program), which imposes certain requirements on state agencies, authorities, and public benefit corporations when procuring commodities, services, and technology. More information on Executive Order No. 4, including specifications for offerings covered by this Contract, may be found at http://www.ogs.ny.gov/EO/4/Default.asp.
The Executive Order No. 4 specification for Office Printing Devices (copiers, printers and multifunction products) is still in development as of September 2013. State entities subject to Executive Order No. 4 are advised to follow the development of this specification, information about which may be found at the website referenced above. Once finalized, in accordance with the Order, state entities should incorporate such specifications, as applicable, when making purchases under this Contract. State entities subject to Executive Order No. 4 are further advised, in the absence of a finalized EO 4 specification, or when products meeting such specification do not meet their form, function or utility, to consult The U.S. Department of Energy "Energy Star" website (http://www.energystar.gov/) to search for products that meet their needs while meeting energy efficiency standards. The EPEAT website (http://www.epeat.net) also provides details on an environmental performance standard for imaging equipment. State entities are advised to make environmentally preferable purchases whenever possible.

39. USE OF RECYCLED OR REMANUFACTURED MATERIALS

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this Contract. Warranties on refurbished or remanufactured components or products must be identical to the manufacturer's new equipment warranty or industry's normal warranty when remanufacturer does not offer new equipment. See "Remanufactured, Recycled, Recyclable or Recovered Materials" in Appendix B, OGS General Specifications.

40. BULK DELIVERY AND ALTERNATIVE PACKAGING MATERIALS

New York State encourages the use of innovative packaging that reduces the weight of packaging and the generation of packaging waste. A Contractor is encouraged to use reusable materials and containers and to utilize packaging configurations that take advantage of storage containers designed to be part of the product for the shipment of multi-unit purchases. New York State recognizes that these packaging methods are in the development stage and may not be currently available. Authorized Users are urged to inquire about these programs at the time of purchase and determine the best solution for their needs.

41. AMERICANS WITH DISABILITIES ACT (ADA)

The Federal ADA Act, signed into law July 26, 1990, bars employment discrimination and requires all levels of Government to provide necessary and reasonable accommodations to qualified workers with disabilities. Bidders are required to identify and offer any software or hardware products they manufacture or adapt which may be used or adapted for use by visually, hearing, or any other physically impaired individuals. Although it is not mandatory for Bidders to have this equipment in order to receive an award, it is necessary to identify any such equipment they have which falls into the above category.

42. MERCURY ADDED CONSUMER PRODUCTS

Bidders are advised that effective January 1, 2005, Article 27, Title 21 of the Environmental Conservation Law bans the sale of fever thermometers containing mercury and the sale of elemental mercury for other than research purposes due to the hazardous waste concerns of mercury. The Law further states that effective July 12, 2005, manufacturers are required to label mercury-added consumer products that are sold or offered for sale in New York State by a distributor or retailer. The label is intended to inform consumers of the presence of mercury in such products and of the proper disposal or recycling of mercury-added consumer products. Bidders are encouraged to contact the Department of Environmental Conservation, Bureau of Solid Waste, Reduction & Recycling at (518) 402-8705 or the Bureau of Hazardous Waste Regulation at 1-800-462-6553 for questions relating to the law. Bidders may also visit the Department's website for additional information: http://www.dec.ny.gov/

43. DIESEL EMISSION REDUCTION ACT OF 2006 (NEW REQUIREMENT OF LAW)

On February 12, 2007 the Diesel Emissions Reduction Act took effect as law (the "Law"). Pursuant to new §19-0323 of the N.Y. Environmental Conservation Law ("NYECL") it is now a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology ("BART") and ultra low sulfur diesel fuel ("ULSD"). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities. They need to be operated exclusively on ULSD by February 12, 2007. It also requires that such vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

As a contract vendor the Law may be applicable to vehicles used by contract vendors "on behalf of" State agencies and public authorities. All heavy duty diesel vehicles must have BART by December 31, 2012. The Law also provides a list of exempted vehicles. Regulations currently being drafted will provide further guidance as to the effects of the Law on contract vendors using heavy duty diesel vehicles on behalf of the State. The Law also permits waivers of ULSD and BART under limited circumstances at the discretion of the Commissioner of Environmental Conservation. The Law will also require reporting from State agencies and from contract vendors in affected contracts.

Therefore, the Bidder hereby certifies and warrants that all heavy duty vehicles, as defined in NYECL §19-0323, to be used under this contract, will comply with the specifications and provisions of NYECL §19-0323, and any regulations promulgated pursuant thereto, which requires the use of BART and ULSD, unless specifically waived by NYSDEC. Qualification and application for a waiver under this Law will be the responsibility of the Bidder.

44. ELECTRONIC EQUIPMENT RECYCLING AND REUSE ACT

Contractors should be aware of the NYS Department of Environmental Conservation (DEC) Electronic Equipment Recycling and Reuse Act which was signed into law in May 2010 and requires manufacturers to establish a convenient system for the collection, handling, and recycling or reuse of electronic waste. More information regarding the Electronic Equipment Recycling and Reuse Act can be found on the DEC website at: http://www.dec.ny.gov/chemical/65583.html

45. IRAN DIVESTMENT ACT

By entering into this Contract, Contractor certifies that it is not on the "Entities Determined To Be Non-Responsive Bidders/Offerers Pursuant to The New York State Iran Divestment Act of 2012" list ("Prohibited Entities List") posted on the OGS website at: http://www.ogs.ny.gov/about/regs/docs/ListofEntities.pdf and further certifies that it will not utilize on such Contract any subcontractor that is identified on the Prohibited Entities List. Contractor agrees that should it seek to renew or extend this Contract, it must provide the same certification at the time the Contract is renewed or extended. Contractor also agrees that any proposed Assignee of the Contract will be required to certify that it is not on the Prohibited Entities List before OGS may approve a request for Assignment of Contract.

During the term of the Contract, should OGS receive information that a person (as defined in State Finance Law §165-a) is in violation of the above-referenced certifications, OGS will review such information and offer the person an opportunity to respond. If the person fails to demonstrate that it has ceased its engagement in the investment activity which is in violation of the Act within 90 days after the determination of such violation, then OGS shall take such action as may be appropriate and provided for by law, rule, or contract, including, but not limited to, seeking compliance, recovering damages, or declaring the Contractor in default.

OGS reserves the right to reject any request for renewal, extension, or assignment for an entity that appears on the Prohibited Entities List prior to the renewal, extension, or assignment of the Contract, and to pursue a responsibility review with Contractor should it appear on the Prohibited Entities List hereafter.

46. PUBLIC WORKS

Installation work which is considered public works is **excluded** from purchase under this Contract. Historically, the New York State Bureau of Public Works has maintained that installation, maintenance and repair of equipment attached to any wall, ceiling or floor or affixed by hard wiring or plumbing is public work. In contrast, installation of a piece of equipment which is portable or a "plug-in" free-standing unit would not be considered public work. Thus, this Contract does not authorize installation where the equipment becomes a permanent part of the building structure, or is otherwise incorporated into the fabric of the building (e.g., installation on a wall, ceiling or floor in a fixed location, or affixed by hard-wiring or plumbing). See Appendix B, §17, Prevailing Wage Rates - Public Works and Building Services Contracts. For questions about whether a proposed installation constitutes public work, please contact the New York State Department of Labor's Bureau of Public Work district office in your area. A listing of district offices and contact information is available at: http://www.labor.ny.gov/workerprotection/publicwork/PWContactUs.shtm.

47. PARTICIPATION BY MINORITY GROUP MEMBERS AND WOMEN WITH RESPECT TO STATE CONTRACTS: REQUIREMENTS AND PROCEDURES

I. General Provisions

A. OGS is required to implement the provisions of New York State Executive Law Article 15-A and 5 NYCRR Parts 142-144 ("MWBE Regulations") for all State contracts as defined therein, with a value (1) in excess of $25,000 for labor, services, equipment, materials, or any combination of the foregoing or (2) in excess of $100,000 for real property renovations and construction.

B. The Contractor agrees, in addition to any other nondiscrimination provision of the Contract and at no additional cost to OGS, to fully comply and cooperate with OGS in the implementation of New York State Executive Law Article 15-A. These requirements include equal employment opportunities for minority group members and women ("EEO") and contracting opportunities for New York State Certified minority and women-owned business enterprises ("MWBEs"). Contractor's demonstration of "good faith efforts" pursuant to 5 NYCRR §142.8 shall be a part of these requirements. These provisions shall be deemed supplementary to, and not in lieu of, the nondiscrimination provisions required by New York State Executive Law Article 15 (the "Human Rights Law") or other applicable federal, state or local laws.

C. Failure to comply with all of the requirements herein may result in a finding of non-responsiveness, non-responsibility and/or a breach of contract, leading to the withholding of funds, suspension or termination of the Contract or such other actions or enforcement proceedings as allowed by the Contract.

II. Contract Goals

For purposes of this procurement, OGS conducted a comprehensive search and determined that this contract does not offer sufficient opportunities to set goals for participation by MWBEs as subcontractors, service providers and suppliers to Contractor. Contractor is however encouraged to make every good faith effort to promote and assist the participation of MWBEs on this Contract for the provision of services and materials. To locate MWBEs, the Directory of Certified Businesses can be viewed at: http://www.esd.ny.gov/MWBE/directorySearch.html

III. Equal Employment Opportunity (EEO)

A. Contractor agrees to be bound by the provisions of New York State Executive Law Article 15-A and the MWBE Regulations promulgated by the Division of Minority and Women's Business Development of the Department of Economic Development (the "Division"). If any of these terms or provisions conflict with applicable law or regulations, such laws and regulations shall supersede these requirements.

B. Contractor shall comply with the following provisions of Article 15-A:

1. Contractor and Subcontractors shall undertake or continue existing EEO programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status. For these purposes, EEO shall apply in the areas of recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation.
2. The Contractor shall:
   a. Submit an EEO policy statement to OGS with the bid, or
   b. If Contractor does not have an existing EEO policy statement, the Contractor shall sign and submit Appendix C, Minority and Women-Owned Business Enterprises and Equal Employment Opportunity Policy Statement annexed hereto; or
   c. Contractor shall certify and affirm that the text set forth in clause 12 of Appendix A, attached hereto and made a part hereof, is Contractor's equal employment opportunity policy.
3. The Contractor's EEO policy statement shall include the following language:
   a. The Contractor will not discriminate against any employee or applicant for employment because of race, creed, color, national origin, sex, age, disability or marital status, will undertake or continue existing EEO programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination, and shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force.
   b. The Contractor shall state in all solicitations or advertisements for employees that, in the performance of the contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.
   c. The Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union, or representative will not discriminate on the basis of race, creed, color, national origin, sex age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein.

d. The Contractor will include the provisions of Subdivisions (a) through (c) of this Subsection 3 and Paragraph "E" of this Section II, which provides for relevant provisions of the Human Rights Law, in every subcontract in such a manner that the requirements of the subdivisions will be binding upon each subcontractor as to work in connection with the Contract.

C. To ensure compliance with this Section, the Contractor shall submit Form EEO 100 - Staffing Plan to document the composition of the proposed workforce to be utilized in the performance of the Contract by the specified categories listed, including ethnic background, gender, and Federal occupational categories. Contractor shall complete the Staffing plan form and submit it as part of their contract.

D. Form EEO 101 - Workforce Employment Utilization Report ("Workforce Report")
Contractor and OGS agree that Contractor is unable to separate out the workforce utilized in the performance of the Contract from Contractor's and/or subcontractor's total workforce and that the information provided on the previously submitted Staffing Plan is Contractor's total workforce during the subject time frame, not limited to work specifically under the contract.

E. Contractor shall comply with the provisions of the Human Rights Law, all other State and Federal statutory and constitutional non-discrimination provisions. Contractor and subcontractors shall not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex, national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.

48. APPENDIX B AMENDMENTS

Appendix B is amended as follows:

1. §4 (Conflict of Terms) is deleted and replaced with the following:
This Contract shall incorporate the following appendices as if set forth herein at length. Only documents expressly enumerated below shall be deemed a part of this Contract, and references contained in those documents to additional Contractor documents not enumerated below shall be of no force and effect. Conflicts between these documents shall be resolved in the following descending order of precedence.

1. Appendix A, Standard Clauses for New York State Contracts (December 2012)
2. The Contract
3. Appendix B, General Specifications (July 2006)
4. Appendix C, Minority and Women-Owned Business Enterprises and Equal Employment Opportunity Policy Statement
5. Appendix D, Contractor Specific Information

2. §5 (Definitions), the definition of "Authorized User" is deleted and replaced with the following language:
Authorized User shall have the same meaning as set forth in §163(1)(k) of the State Finance Law.

3. §27 (Procurement Card) is deleted and replaced with the following language:
Procurement Card. The State has entered into an agreement for purchasing card services. The Purchasing Card enables Authorized Users to make authorized purchases directly from a Contractor without processing a Purchase Orders or Purchase Authorizations. Purchasing Cards are issued to selected employees authorized to purchase for the Authorized User and having direct contact with Contractors. Contractor shall accept the Purchasing Card for purchases under the Contract.

The Contractor shall not process a transaction for payment through the credit card clearinghouse until the purchased products have been shipped or services performed. Unless the cardholder requests correction or replacement of a defective or faulty Product in accordance with other Contract requirements, the Contractor shall immediately credit a cardholder's account for products returned as defective or faulty.

4. §62 (Contract Billings) is deleted and replaced with the following:
62. CONTRACT BILLINGS AND PAYMENTS:

1. Billings. Contractor and the dealers/distributors/resellers designated by the Contractor, if any, shall provide complete and accurate billing invoices to each Authorized User in order to receive payment. Billing invoices submitted to an Authorized User must contain all information required by the Contract and the State Comptroller or other appropriate fiscal officer. Submission of an invoice and payment thereof shall not preclude the Commissioner from requesting reimbursement or demanding a price adjustment in any case where the Product delivered is found to deviate from the terms and conditions of the Contract or where the billing was inaccurate.

Contractor shall provide, upon request of the Commissioner, any and all information necessary to verify the accuracy of the billings. Such information shall be provided in the format requested by the Commissioner and in a media commercially available from the Contractor. The Commissioner may direct the Contractor to provide the information to the State Comptroller or to any Authorized User of the Contract.

2. Payment of Contract purchases made by an Authorized User when the State Comptroller is responsible for issuing such payment. The Authorized User and Contractor agree that payments for invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the Commissioner, in the Commissioner's sole discretion, due to extenuating circumstances. Such electronic payments shall be made in accordance with ordinary State procedures and practices. The Contractor shall comply with the State Comptroller's procedures to authorize electronic payments. Authorization forms are available at the State Comptroller website at http://www.osc.state.ny.us/epay/index.htm or by e-mail at epayments@osc.state.ny.us. Contractor acknowledges that it will not receive payment on any invoices submitted under this Contract that are payable by the State Comptroller if it does not comply with the State Comptroller's electronic payment procedures, except where the Commissioner has expressly authorized payment by paper check as set forth above. Inquiries relating to OSC's Electronic Payments program should be directed to:

NYS Office of the State Comptroller
Vendor Management Unit
110 State Street Mail Drop 10-4
Albany, NY 12236
Telephone: (855) 233-8363
E-Mail: helpdesk@sfs.ny.gov

3. Payment of Contract purchases made by an Authorized User when the State Comptroller is not responsible for issuing such payment. The Authorized User and Contractor agree that payments for such Contract purchases shall be billed directly by Contractor on invoices/vouchers, together with complete and accurate supporting documentation as required by the Authorized User. Such payments shall be as mandated by the appropriate governing law from the receipt of a proper invoice. Such Authorized User and Contractor are strongly encouraged to establish electronic payments.

49. PERIODIC RECRUITMENT

The State reserves the right to add Contractors during the term of the Contract and will formally announce when the Contract template is reissued at such dates at the discretion of the State. Bidders shall be required to submit such Bid documentation as required by OGS, which may include additional applicable statutory requirements currently in effect at the time of the new Bid solicitation. Once awarded a Contract, a Contractor may not resubmit a Bid for future consideration. In addition, if a Bid is deemed non-responsive under periodic recruitment, a vendor cannot reapply for a future Contract until the next periodic recruitment period. For Contracts that are awarded under periodic recruitment, the Contract term will commence upon OGS approval in accordance with §38, Contract Creation/Execution of Appendix B and will terminate on the then current end date of the Contract or at the end of any approved extension or renewal period.

50. TRADE-INS

Authorized Users may trade-in equipment when making purchases from this Contract. Trade-ins must be worked out between the Authorized User and the Contractor. Authorized Users are obligated to actively seek current fair market value when trading equipment and must keep accurate records in the file verifying the process. For State Agencies, it may be necessary to provide this documentation to the Office of the State Comptroller.

51. NO DRUGS OR ALCOHOL

For reasons of safety and public policy, in any Contract resulting from this procurement, the use of illegal drugs and/or alcoholic beverages by the Contractor or its personnel shall not be permitted while performing any phase of the work herein specified.

52. TRAFFIC INFRACTIONS

The State will not be liable for any expense incurred by the Contractor for any parking fees or as a consequence of any traffic infraction or parking violations attributable to employees of the Contractor.

53. NOTICES

All notices, demands, designations, certificates, requests, offers, consents, approvals and other instruments given pursuant to this Agreement shall be in writing and shall be validly given when mailed by registered or certified mail, or hand delivered, (i) if to the State, addressed to the to the individual shown on the front of the Contract Award Notice at its address set forth below, and (ii) if to Contractor, addressed to Contract Administrator at the address set forth below. The parties may from time to time, specify any address in the United States as its address for purpose of notices under this Agreement by giving fifteen (15) days written notice to the other party. The Parties agree to mutually designate individuals as their respective representatives for purposes of this Agreement. Contact information for the designated individuals will be set forth on the Contract Award Notification (CAN) and in Appendix D, Contractor Supplied Information, which will be posted on the OGS website.

All notices sent shall be effective upon actual receipt by the receiving party. The Contractor will be required to forward a copy of the official notice to an Authorized User that is associated with the subject of the notice.

Written notice of any alleged breach by one party to the other shall provide specific facts, circumstances and grounds upon which the breach is being declared.

(i) Office of General Services
New York State Procurement
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242

(ii) Sharp Electronics Corporation
One Sharp Plaza
Mahwah, NJ, 07495

54. CAPTIONS

The captions contained in this Contract are intended for convenience and reference purposes only and shall in no way be deemed to define or limit any provision thereof.

55. SEVERABILITY

If any provision of this Contract is deemed invalid or unenforceable, such determination shall have no effect on the balance of the Contract, which shall be enforced and interpreted as if such provision was never included in the Contract.

56. COUNTERPARTS

This Agreement may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which together shall constitute the same Agreement. Any signature page of any such counterpart may be attached or appended to any counterpart to complete a fully executed counterpart of this Agreement, and shall bind such party.

57. ENTIRE AGREEMENT

This Contract and the referenced appendices constitute the entire agreement between the parties thereto and no statement, promise, condition, understanding, inducement or representation, oral or written, expressed or implied, which is not contained herein shall be binding or valid and the Contract shall not be changed, modified or altered in any manner except by an instrument in writing executed by the State and the Contractor, with all necessary approvals. Authorized Users shall not have the authority to modify the terms of the Contract, except as to better terms and pricing for a particular procurement than those set forth herein in accordance with the terms set forth in Appendix B §§ 40, Modification of Contract Terms, and 44, Purchase Orders.

IN WITNESS WHEREOF, the parties therefore hereby execute their mutual agreement to the terms of this Contract. This agreement shall be executed and shall be a binding Contract between the parties as set forth in Appendix B, Clause 38, Contract Creation/Execution. The State further warrants that, where Contractor is asked to execute multiple original copies of this signature page along with a complete original copy of the Contract, the approved signature page(s) will be affixed by the State, upon final approval by OGS, to additional copies of this Contract which conform exactly to the complete original copy as submitted by Contractor and executed simultaneously therewith.

CONTRACTOR

Signature: _____

Printed Name: _____

Title: _____

Contractor Firm Name: _____

Federal Tax Identification #:_____

THE PEOPLE OF THE STATE OF NEW YORK

Signature: _____

Printed Name: _____

Title:_____

Office of General Services

INDIVIDUAL, CORPORATION, PARTNERSHIP, OR LLC ACKNOWLEDGMENT

STATE OF }
: **SS.:**
COUNTY OF }

On the ____ day of _____ in the year 20 __ , before me personally appeared _____ , known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that _he maintains an office at _____,
Town of _____ , County of _____ , State of _____ ; and further that:

[Check One]

(☐ **If an individual):** _he executed the foregoing instrument in his/her name and on his/her own behalf.

(☐ **If a corporation):** _he is the _____ of _____ , the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, _he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.

(☐ **If a partnership):** _he is the _____ of _____, the partnership described in said instrument; that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said partnership as the act and deed of said partnership.

(☐ **If a limited liability company):** _he is a duly authorized member of _____, LLC, the limited liability company described in said instrument; that _he is authorized to execute the foregoing instrument on behalf of the limited liability company for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said limited liability company as the act and deed of said limited liability company.

_____

Notary Public
Registration No.

APPENDIX A

STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS

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STANDARD CLAUSES FOR NYS CONTRACTS

The parties to the attached contract, license, lease, amendment or other agreement of any kind (hereinafter, "the contract" or "this contract") agree to be bound by the following clauses which are hereby made a part of the contract (the word "Contractor" herein refers to any party other than the State, whether a contractor, licenser, licensee, lessor, lessee or any other party):

1. EXECUTORY CLAUSE. In accordance with Section 41 of the State Finance Law, the State shall have no liability under this contract to the Contractor or to anyone else beyond funds appropriated and available for this contract.

2. NON-ASSIGNMENT CLAUSE. In accordance with Section 138 of the State Finance Law, this contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the State's previous written consent, and attempts to do so are null and void. Notwithstanding the foregoing, such prior written consent of an assignment of a contract let pursuant to Article XI of the State Finance Law may be waived at the discretion of the contracting agency and with the concurrence of the State Comptroller where the original contract was subject to the State Comptroller's approval, where the assignment is due to a reorganization, merger or consolidation of the Contractor's business entity or enterprise. The State retains its right to approve an assignment and to require that any Contractor demonstrate its responsibility to do business with the State. The Contractor may, however, assign its right to receive payments without the State's prior written consent unless this contract concerns Certificates of Participation pursuant to Article 5-A of the State Finance Law.

3. COMPTROLLER'S APPROVAL. In accordance with Section 112 of the State Finance Law (or, if this contract is with the State University or City University of New York, Section 355 or Section 6218 of the Education Law), if this contract exceeds $50,000 (or the minimum thresholds agreed to by the Office of the State Comptroller for certain S.U.N.Y. and C.U.N.Y. contracts), or if this is an amendment for any amount to a contract which, as so amended, exceeds said statutory amount, or if, by this contract, the State agrees to give something other than money when the value or reasonably estimated value of such consideration exceeds $10,000, it shall not be valid, effective or binding upon the State until it has been approved by the State Comptroller and filed in his office. Comptroller's approval of contracts let by the Office of General Services is required when such contracts exceed $85,000 (State Finance Law Section 163.6-a). However, such pre-approval shall not be required for any contract established as a centralized contract through the Office of General Services or for a purchase order or other transaction issued under such centralized contract.

4. WORKERS' COMPENSATION BENEFITS. In accordance with Section 142 of the State Finance Law, this contract shall be void and of no force and effect unless the Contractor shall provide and maintain coverage during the life of this contract for the benefit of such employees as are required to be covered by the provisions of the Workers' Compensation Law.

5. NON-DISCRIMINATION REQUIREMENTS. To the extent required by Article 15 of the Executive Law (also known as the Human Rights Law) and all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor will not discriminate against any employee or applicant for employment because of race, creed, color, sex, national origin, sexual orientation, age, disability, genetic predisposition or carrier status, or marital status. Furthermore, in accordance with Section 220-e of the Labor Law, if this is a contract for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies, and to the extent that this contract shall be performed within the State of New York, Contractor agrees that neither it nor its subcontractors shall, by reason of race, creed, color, disability, sex, or national origin: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. If this is a building service contract as defined in Section 230 of the Labor Law, then, in accordance with Section 239 thereof, Contractor agrees that neither it nor its subcontractors shall by reason of race, creed, color, national origin, age, sex or disability: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. Contractor is subject to fines of $50.00 per person per day for any violation of Section 220-e or Section 239 as well as possible termination of this contract and forfeiture of all moneys due hereunder for a second or subsequent violation.

6. WAGE AND HOURS PROVISIONS. If this is a public work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor's employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department. Furthermore, Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in accordance with the Labor Law. Additionally, effective April 28, 2008, if this is a public work contract covered by Article 8 of the Labor Law, the Contractor understands and agrees that the filing of payrolls in a manner consistent with Subdivision 3-a of Section 220 of the Labor Law shall be a condition precedent to payment by the State of any State approved sums due and owing for work done upon the project.

7. NON-COLLUSIVE BIDDING CERTIFICATION. In accordance with Section 139-d of the State Finance Law, if this contract was awarded based upon the submission of bids, Contractor affirms, under penalty of perjury, that its Bid was arrived at independently and without collusion aimed at restricting competition. Contractor further affirms that, at the time Contractor submitted its Bid, an authorized and responsible person executed and delivered to the State a non-collusive bidding certification on Contractor's behalf.

8. INTERNATIONAL BOYCOTT PROHIBITION. In accordance with Section 220-f of the Labor Law and Section 139-h of the State Finance Law, if this contract exceeds $5,000, the Contractor agrees, as a material condition of the contract, that neither the Contractor nor any substantially owned or affiliated person, firm, partnership or corporation has participated, is participating, or shall participate in an international boycott in violation of the federal Export Administration Act of 1979 (50 USC App. Sections 2401 et seq.) or regulations thereunder. If such Contractor, or any of the aforesaid affiliates of Contractor, is convicted or is otherwise found to have violated said laws or regulations upon the final determination of the United States Commerce Department or any other appropriate agency of the United States subsequent to the contract's execution, such contract, amendment or modification thereto shall be rendered forfeit and void. The Contractor shall so notify the State Comptroller within five (5) business days of such conviction, determination or disposition of appeal (2NYCRR 105.4).

9. SET-OFF RIGHTS. The State shall have all of its common law, equitable and statutory rights of set-off. These rights shall include, but not be limited to, the State's option to withhold for the purposes of set-off any moneys due to the Contractor under this contract up to any amounts due and owing to the State with regard to this contract, any other contract with any State department or agency, including any contract for a term commencing prior to the term of this contract, plus any amounts due and owing to the State for any other reason including, without limitation, tax delinquencies, fee delinquencies or monetary penalties relative thereto. The State shall exercise its set-off rights in accordance with normal State practices including, in cases of set-off pursuant to an audit, the finalization of such audit by the State agency, its representatives, or the State Comptroller.

10. RECORDS. The Contractor shall establish and maintain complete and accurate books, records, documents, accounts and other evidence directly pertinent to performance under this contract (hereinafter, collectively, "the Records"). The Records must be kept for the balance of the calendar year in which they were made and for six (6) additional years thereafter. The State Comptroller, the Attorney General and any other person or entity authorized to conduct an examination, as well as the agency or agencies involved in this contract, shall have access to the Records during normal business hours at an office of the Contractor within the State of New York or, if no such office is available, at a mutually agreeable and reasonable venue within the State, for the term specified above for the purposes of inspection, auditing and copying. The State shall take reasonable steps to protect from public disclosure any of the Records which are exempt from disclosure under Section 87 of the Public Officers Law (the "Statute") provided that: (i) the Contractor shall timely inform an appropriate State official, in writing, that said records should not be disclosed; and (ii) said records shall be sufficiently identified; and (iii) designation of said records as exempt under the Statute is reasonable. Nothing contained herein shall diminish, or in any way adversely affect, the State's right to discovery in any pending or future litigation.

11. IDENTIFYING INFORMATION AND PRIVACY NOTIFICATION. (a) Identification Number(s). Every invoice or New York State Claim for Payment submitted to a New York State agency by a payee, for payment for the sale of goods or services or for transactions (e.g., leases, easements, licenses, etc.) related to real or personal property must include the payee's identification number. The number is any or all of the following: (i) the payee's Federal employer identification number, (ii) the payee's Federal social security number, and/or (iii) the payee's Vendor Identification Number assigned by the Statewide Financial System. Failure to include such number or numbers may delay payment. Where the payee does not have such number or numbers, the payee, on its invoice or Claim for Payment, must give the reason or reasons why the payee does not have such number or numbers.

(b) Privacy Notification. (1) The authority to request the above personal information from a seller of goods or services or a lessor of real or personal property, and the authority to maintain such information, is found in Section 5 of the State Tax Law. Disclosure of this information by the seller or lessor to the State is mandatory. The principal purpose for which the information is collected is to enable the State to identify individuals, businesses and others who have been delinquent in filing tax returns or may have understated their tax liabilities and to generally identify persons affected by the taxes administered by the Commissioner of Taxation and Finance. The information will be used for tax administration purposes and for any other purpose authorized by law. (2) The personal information is requested by the purchasing unit of the agency contracting to purchase the goods or services or lease the real or personal property covered by this contract or lease. The information is maintained in the Statewide Financial System by the Vendor Management Unit within the Bureau of State Expenditures, Office of the State Comptroller, 110 State Street, Albany, New York 12236.

12. EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN. In accordance with Section 312 of the Executive Law and 5 NYCRR 143, if this contract is: (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of $25,000.00, whereby a contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the foregoing, to be performed for, or rendered or furnished to the contracting agency; or (ii) a written agreement in excess of $100,000.00

whereby a contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon; or (iii) a written agreement in excess of $100,000.00 whereby the owner of a State assisted housing project is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon for such project, then the following shall apply and by signing this agreement the Contractor certifies and affirms that it is Contractor's equal employment opportunity policy that:

(a) The Contractor will not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status, shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on State contracts and will undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination. Affirmative action shall mean recruitment, employment, job assignment, promotion, upgradings, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation;

(b) at the request of the contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein; and

(c) the Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the State contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

Contractor will include the provisions of "a", "b", and "c" above, in every subcontract over $25,000.00 for the construction, demolition, replacement, major repair, renovation, planning or design of real property and improvements thereon (the "Work") except where the Work is for the beneficial use of the Contractor. Section 312 does not apply to: (i) work, goods or services unrelated to this contract; or (ii) employment outside New York State. The State shall consider compliance by a contractor or subcontractor with the requirements of any federal law concerning equal employment opportunity which effectuates the purpose of this section. The contracting agency shall determine whether the imposition of the requirements of the provisions hereof duplicate or conflict with any such federal law and if such duplication or conflict exists, the contracting agency shall waive the applicability of Section 312 to the extent of such duplication or conflict. Contractor will comply with all duly promulgated and lawful rules and regulations of the Department of Economic Development's Division of Minority and Women's Business Development pertaining hereto.

13. <u>CONFLICTING TERMS</u>. In the event of a conflict between the terms of the contract (including any and all attachments thereto and amendments thereof) and the terms of this Appendix A, the terms of this Appendix A shall control.

14. <u>GOVERNING LAW</u>. This contract shall be governed by the laws of the State of New York except where the Federal supremacy clause requires otherwise.

15. <u>LATE PAYMENT</u>. Timeliness of payment and any interest to be paid to Contractor for late payment shall be governed by Article 11-A of the State Finance Law to the extent required by law.

16. <u>NO ARBITRATION</u>. Disputes involving this contract, including the breach or alleged breach thereof, may not be submitted to binding arbitration (except where statutorily authorized), but must, instead, be heard in a court of competent jurisdiction of the State of New York.

17. <u>SERVICE OF PROCESS</u>. In addition to the methods of service allowed by the State Civil Practice Law & Rules ("CPLR"), Contractor hereby consents to service of process upon it by registered or certified mail, return receipt requested. Service hereunder shall be complete upon Contractor's actual receipt of process or upon the State's receipt of the return thereof by the United States Postal Service as refused or undeliverable. Contractor must promptly notify the State, in writing, of each and every change of address to which service of process can be made. Service by the State to the last known address shall be sufficient. Contractor will have thirty (30) calendar days after service hereunder is complete in which to respond.

18. <u>PROHIBITION ON PURCHASE OF TROPICAL HARDWOODS</u>. The Contractor certifies and warrants that all wood products to be used under this contract award will be in accordance with, but not limited to, the specifications and provisions of Section 165 of the State Finance Law, (Use of Tropical Hardwoods) which prohibits purchase and use of tropical hardwoods, unless specifically exempted, by the State or any governmental agency or political subdivision or public benefit corporation. Qualification for an exemption under this law will be the responsibility of the contractor to establish to meet with the approval of the State.

In addition, when any portion of this contract involving the use of woods, whether supply or installation, is to be performed by any subcontractor, the prime Contractor will indicate and certify in the submitted Bid proposal that the subcontractor has been informed and is in compliance with specifications and provisions regarding use of tropical hardwoods as detailed in §165 State Finance Law. Any such use must meet with the approval of the State; otherwise, the

Bid may not be considered responsive. Under bidder certifications, proof of qualification for exemption will be the responsibility of the Contractor to meet with the approval of the State.

19. MACBRIDE FAIR EMPLOYMENT PRINCIPLES. In accordance with the MacBride Fair Employment Principles (Chapter 807 of the Laws of 1992), the Contractor hereby stipulates that the Contractor either (a) has no business operations in Northern Ireland, or (b) shall take lawful steps in good faith to conduct any business operations in Northern Ireland in accordance with the MacBride Fair Employment Principles (as described in Section 165 of the New York State Finance Law), and shall permit independent monitoring of compliance with such principles.

20. OMNIBUS PROCUREMENT ACT OF 1992. It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority and women-owned business enterprises as bidders, subcontractors and suppliers on its procurement contracts.

Information on the availability of New York State subcontractors and suppliers is available from:

NYS Department of Economic Development
Division for Small Business
Albany, New York 12245
Telephone: 518-292-5100
Fax: 518-292-5884
email: opa@esd.ny.gov

A directory of certified minority and women-owned business enterprises is available from:

NYS Department of Economic Development
Division of Minority and Women's Business Development
633 Third Avenue
New York, NY 10017
212-803-2414
email: mwbecertification@esd.ny.gov
http://esd.ny.gov/MWBE/directorySearch.html

The Omnibus Procurement Act of 1992 requires that by signing this Bid proposal or contract, as applicable, Contractors certify that whenever the total Bid amount is greater than $1 million:

(a) The Contractor has made reasonable efforts to encourage the participation of New York State Business Enterprises as suppliers and subcontractors, including certified minority and women-owned business enterprises, on this project, and has retained the documentation of these efforts to be provided upon request to the State;

(b) The Contractor has complied with the Federal Equal Opportunity Act of 1972 (P.L. 92-261), as amended;

(c) The Contractor agrees to make reasonable efforts to provide notification to New York State residents of employment opportunities on this project through listing any such positions with the Job Service Division of the New York State Department of Labor, or providing such notification in such manner as is consistent with existing collective bargaining contracts or agreements. The Contractor agrees to document these efforts and to provide said documentation to the State upon request; and

(d) The Contractor acknowledges notice that the State may seek to obtain offset credits from foreign countries as a result of this contract and agrees to cooperate with the State in these efforts.

21. RECIPROCITY AND SANCTIONS PROVISIONS. Bidders are hereby notified that if their principal place of business is located in a country, nation, province, state or political subdivision that penalizes New York State vendors, and if the goods or services they offer will be substantially produced or performed outside New York State, the Omnibus Procurement Act 1994 and 2000 amendments (Chapter 684 and Chapter 383, respectively) require that they be denied contracts which they would otherwise obtain. NOTE: As of May 15, 2002, the list of discriminatory jurisdictions subject to this provision includes the states of South Carolina, Alaska, West Virginia, Wyoming, Louisiana and Hawaii. Contact NYS Department of Economic Development for a current list of jurisdictions subject to this provision.

22. COMPLIANCE WITH NEW YORK STATE INFORMATION SECURITY BREACH AND NOTIFICATION ACT. Contractor shall comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law Section 899-aa; State Technology Law Section 208).

23. COMPLIANCE WITH CONSULTANT DISCLOSURE LAW. If this is a contract for consulting services, defined for purposes of this requirement to include analysis, evaluation, research, training, data processing, computer programming, engineering, environmental, health, and mental health services, accounting, auditing, paralegal, legal or similar services, then, in accordance with Section 163 (4-g) of the State Finance Law (as amended by Chapter 10 of the Laws of 2006), the Contractor shall timely, accurately and properly comply with the requirement to submit an annual employment report for the contract to the agency that awarded the contract, the Department of Civil Service and the State Comptroller.

24. PROCUREMENT LOBBYING. To the extent this agreement is a "procurement contract" as defined by State Finance Law Sections 139-j and 139-k, by signing this agreement the contractor certifies and affirms that all disclosures made in accordance with State Finance Law Sections 139-j and 139-k are complete, true and accurate. In the event such certification is found to be intentionally false or intentionally incomplete, the State may terminate the

agreement by providing written notification to the Contractor in accordance with the terms of the agreement.

25. CERTIFICATION OF REGISTRATION TO COLLECT SALES AND COMPENSATING USE TAX BY CERTAIN STATE CONTRACTORS, AFFILIATES AND SUBCONTRACTORS.

To the extent this agreement is a contract as defined by Tax Law Section 5-a, if the contractor fails to make the certification required by Tax Law Section 5-a or if during the term of the contract, the Department of Taxation and Finance or the covered agency, as defined by Tax Law 5-a, discovers that the certification, made under penalty of perjury, is false, then such failure to file or false certification shall be a material breach of this contract and this contract may be terminated, by providing written notification to the Contractor in accordance with the terms of the agreement, if the covered agency determines that such action is in the best interest of the State.

APPENDIX B

GENERAL SPECIFICATIONS

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GENERAL

1. **APPLICABILITY** The terms and conditions set forth in this Appendix B are expressly incorporated in and applicable to the resulting procurement contracts let by the Office of General Services Procurement Services Group, or let by any other Authorized User where incorporated by reference in its Bid Documents. Captions are intended as descriptive and are not intended to limit or otherwise restrict the terms and conditions set forth herein.

2. **GOVERNING LAW** This procurement, the resulting contract and any purchase orders issued hereunder shall be governed by the laws of the State of New York except where the Federal supremacy clause requires otherwise, and actions or proceedings arising from the contract shall be heard in a court of competent jurisdiction in the State of New York.

3. **ETHICS COMPLIANCE** All Bidders/Contractors and their employees must comply with the requirements of Sections 73 and 74 of the Public Officers Law, other State codes, rules, regulations and executive orders establishing ethical standards for the conduct of business with New York State. In signing the Bid, Bidder certifies full compliance with those provisions for any present or future dealings, transactions, sales, contracts, services, offers, relationships, etc., involving New York State and/or its employees. Failure to comply with those provisions may result in disqualification from the Bidding process, termination of contract, and/or other civil or criminal proceedings as required by law.

4. **CONFLICT OF TERMS** Unless otherwise set forth in the procurement or contract documents, conflicts among documents shall be resolved in the following order of precedence:

a. Appendix A (Standard Clauses for NYS Contracts)

b. Mini-Bid Project Definition if applicable and in accordance with the terms and conditions of the Back-Drop Contract.

c. Contract and other writing(s) setting forth the final agreements, clarifications and terms between the Bid Documents and Contractor's Bid. In the latter circumstance, clarifications must specifically note in writing what was offered by the Contractor and what was accepted by the State. If not, such clarifications shall be considered last in the order of precedence under this paragraph.

d. Bid Documents (Other than Appendix A).

i. Bid Specifications prepared by the Authorized User.

ii. Appendix B (General Specifications).

iii. Incorporated Contract Appendices, if any, following the order of precedence as stated for Contract above.

e. Contractor's Bid or Mini-Bid Proposal.

f. Unincorporated Appendices (if any).

5. DEFINITIONS Terms used in this Appendix B shall have the following meanings:

AFFILIATE Any individual or other legal entity, (including but not limited to sole proprietor, partnership, limited liability company, firm or corporation) that effectively controls another company in which (a) the Bidder owns more than 50% of the ownership; or (b) any individual or other legal entity which owns more than 50% of the ownership of the Bidder. In addition, if a Bidder owns less than 50% of the ownership of another legal entity, but directs or has the right to direct such entity's daily operations, that entity will be an Affiliate.

AGENCY OR AGENCIES The State of New York, acting by or through one or more departments, boards, commissions, offices or institutions of the State of New York.

ATTORNEY GENERAL Attorney General of the State of New York.

AUTHORIZED USER(S) Agencies, or any other entity authorized by the laws of the State of New York to participate in NYS centralized contracts (including but not limited to political subdivisions, public authorities, public benefit corporations and certain other entities set forth in law), or the State of New York acting on behalf of one or more such Agencies or other entities, provided that each such Agency or other entity shall be held solely responsible for liabilities or payments due as a result of its participation.

BID OR BID PROPOSAL An offer or proposal submitted by a Bidder to furnish a described product or a solution, perform services or means of achieving a practical end, at a stated price for the stated Contract term. As required by the Bid Documents, the Bid or proposal may be subject to modification through the solicitation by the Agency of best and final offers during the evaluation process prior to recommendation for award of the Contract.

BIDDER/OFFERER Any individual or other legal entity (including but not limited to sole proprietor, partnership, limited liability company, firm or corporation) which submits a Bid in response to a Bid Solicitation. The term Bidder shall also include the term "offeror." In the case of negotiated Contracts, "Bidder" shall refer to the "Contractor."

BID DOCUMENTS Writings by the State setting forth the scope, terms, conditions and technical specifications for a procurement of Product. Such writings typically include, but are not limited to: Invitation for Bids (IFB), Request for Quotation (RFQ), Request for Proposals (RFP), addenda or amendments thereto, and terms and conditions which are incorporated by reference, including

but not limited to, Appendix A (Standard Clauses for NYS Contracts), Appendix B, (General Specifications). Where these General Specifications are incorporated in negotiated Contracts that have not been competitively Bid, the term "Bid Documents" shall be deemed to refer to the terms and conditions set forth in the negotiated Contract and associated documentation.

BID SPECIFICATION A written description drafted by the Authorized User setting forth the specific terms of the intended procurement, which may include: physical or functional characteristics, the nature of a commodity or construction item, any description of the work to be performed, Products to be provided, the necessary qualifications of the Bidder, the capacity and capability of the Bidder to successfully carry out the proposed Contract, or the process for achieving specific results and/or anticipated outcomes or any other requirement necessary to perform work. Where these General Specifications are incorporated in negotiated Contracts that have not been competitively Bid, the term "Bid Specifications" shall be deemed to refer to the terms and conditions set forth in the negotiated Contract and associated documentation.

COMMISSIONER Commissioner of OGS, or in the case of Bid Specifications issued by an Authorized User, the head of such Authorized User or their authorized representative.

COMPTROLLER Comptroller of the State of New York.

CONTRACT The writing(s) which contain the agreement of the Commissioner and the Bidder/Contractor setting forth the total legal obligation between the parties as determined by applicable rules of law, and which most typically include the following classifications of public procurements:

a. Agency Specific Contracts Contracts where the specifications for a Product or a particular scope of work are described and defined to meet the needs of one or more Authorized User(s).

b. Centralized Contracts Single or multiple award Contracts where the specifications for a Product or general scope of work are described and defined by the Office of General Services to meet the needs of Authorized Users. Centralized Contracts may be awarded through multiple awards or through adoption of another jurisdiction's contract or on a sole source, single source, emergency or competitive basis. Once established, procurements may be made from the selected Contractor(s) without further competition or Mini-Bid unless otherwise required by the Bid Specifications or Contract Award Notification.

c. Back-Drop Contracts Multiple award Centralized Contracts where the Office of General Services defines the specifications for a Product or general scope of work to meet the needs of Authorized Users. Bids may be submitted either at a date and time certain or may be accepted on a continuous or periodic recruitment basis, as set forth in the Bid Specifications. Selection of a Contractor(s) from among Back-Drop contract holders for an actual Product, project or particular scope of work may subsequently be made on a single or sole source basis, or on the basis of a Mini-Bid among qualified Back-Drop contract holders, or such other method as set forth in the Bid Document.

d. Piggyback Contract A Contract let by any department, agency or instrumentality of the United States government, or any department, agency, office, political subdivision or instrumentality of any state or state(s) which is adopted and extended for use by the OGS Commissioner in accordance with the requirements of the State Finance Law.

e. Contract Letter A letter to the successful Bidder(s) indicating acceptance of its Bid in response to a solicitation. Unless otherwise specified, the issuance of a Letter of Acceptance forms a Contract but is not an order for Product, and Contractor should not take any action with respect to actual Contract deliveries except on the basis of Purchase Orders sent from Authorized User(s).

CONTRACT AWARD NOTIFICATION An announcement to Authorized Users that a Contract has been established.

CONTRACTOR Any successful Bidder(s) to whom a Contract has been awarded by the Commissioner.

DOCUMENTATION The complete set of manuals (e.g., user, installation, instruction or diagnostic manuals) in either hard or electronic copy, which are necessary to enable an Authorized User to properly test, install, operate and enjoy full use of the Product.

EMERGENCY An urgent and unexpected requirement where health and public safety or the conservation of public resources is at risk.

ENTERPRISE The total business operations in the United States of Authorized User (s) without regard to geographic location where such operations are performed or the entity actually performing such operations on behalf of Authorized User.

ENTERPRISE LICENSE A license grant of unlimited rights to deploy, access, use and execute Product anywhere within the Enterprise up to the maximum capacity stated on the Purchase Order or in the Contract.

ERROR CORRECTIONS Machine executable software code furnished by Contractor which corrects the Product so as to conform to the applicable warranties,

performance standards and/or obligations of the Contractor.

GROUP A classification of Product, services or technology which is designated by OGS.

INVITATION FOR BIDS (**IFB**) A type of Bid Document which is most typically used where requirements can be stated and award will be made based on lowest price to the responsive and responsible Bidder(s).

LICENSED SOFTWARE Software transferred upon the terms and conditions set forth in the Contract. "Licensed Software" includes error corrections, upgrades, enhancements or new releases, and any deliverables due under a maintenance or service contract (e.g., patches, fixes, PTFs, programs, code or data conversion, or custom programming).

LICENSEE One or more Authorized Users who acquire Product from Contractor by issuing a Purchase Order in accordance with the terms and conditions of the Contract; provided that, for purposes of compliance with an individual license, the term "Licensee" shall be deemed to refer separately to the individual Authorized User(s) who took receipt of and who is executing the Product, and who shall be solely responsible for performance and liabilities incurred. In the case of acquisitions by State Agencies, the Licensee shall be the State of New York.

LICENSE EFFECTIVE DATE The date Product is delivered to an Authorized User. Where a License involves Licensee's right to copy a previously licensed and delivered Master Copy of a Program, the license effective date for additional copies shall be deemed to be the date on which the Purchase Order is executed.

LICENSOR A Contractor who transfers rights in proprietary Product to Authorized Users in accordance with the rights and obligations specified in the Contract.

MINI-BID PROJECT DEFINITION A Bid Document containing project specific Bid Specifications developed by or for an Authorized User which solicits Bids from Contractors previously qualified under a Back-Drop Contract.

MULTIPLE AWARD A determination and award of a Contract in the discretion of the Commissioner to more than one responsive and responsible Bidder who meets the requirements of a specification, where the multiple award is made on the grounds set forth in the Bid Document in order to satisfy multiple factors and needs of Authorized Users (e.g., complexity of items, various manufacturers, differences in performance required to accomplish or produce required end results, production and distribution facilities, price, compliance with delivery requirements, geographic location or other pertinent factors).

NEW PRODUCT RELEASES (Product Revisions) Any commercially released revisions to the licensed version of a Product as may be generally offered and available to Authorized Users. New releases involve a substantial revision of functionality from a previously released version of the Product.

OGS The New York State Office of General Services.

PROCUREMENT RECORD Documentation by the Authorized User of the decisions made and approach taken during the procurement process and during the contract term.

PRODUCT A deliverable under any Bid or Contract which may include commodities, services and/or technology. The term "Product" includes Licensed Software.

PROPRIETARY Protected by secrecy, patent, copyright or trademark against commercial competition.

PURCHASE ORDER The Authorized User's fiscal form or format that is used when making a purchase (e.g., formal written Purchase Order, Procurement Card, electronic Purchase Order, or other authorized instrument).

REQUEST FOR PROPOSALS (**RFP**) A type of Bid Document that is used for procurements where factors in addition to cost are considered and weighted in awarding the contract and where the method of award is "best value," as defined by the State Finance Law.

REQUEST FOR QUOTATION (**RFQ**) A type of Bid Document that can be used when a formal Bid opening is not required (e.g., discretionary, sole source, single source or emergency purchases).

RESPONSIBLE BIDDER A Bidder that is determined to have financial and organizational capacity, legal authority, satisfactory previous performance, skill, judgment and integrity, and that is found to be competent, reliable and experienced, as determined by the Commissioner. For purposes of being deemed responsible, a Bidder must also be determined to be in compliance with Sections 139-j and 139-k of the State Finance Law relative to restrictions on contacts during the procurement process and disclosure of contacts and prior findings of non-responsibility under these statutes.

RESPONSIVE BIDDER A Bidder meeting the specifications or requirements prescribed in the Bid Document or solicitation, as determined by the OGS Commissioner.

SINGLE SOURCE A procurement where two or more Bidders can supply the required Product, and the

Commissioner may award the contract to one Bidder over the other.

SITE The location (street address) where Product will be executed or services delivered.

SOLE SOURCE A procurement where only one Bidder is capable of supplying the required Product.

SOURCE CODE The programming statements or instructions written and expressed in any language understandable by a human being skilled in the art which are translated by a language compiler to produce executable machine Object Code.

STATE State of New York.

SUBCONTRACTOR Any individual or other legal entity, (including but not limited to sole proprietor, partnership, limited liability company, firm or corporation) who has entered into a contract, express or implied, for the performance of a portion of a Contract with a Contractor.
TERMS OF LICENSE The terms and conditions set forth in the Contract that are in effect and applicable to a Purchase Order at the time of order placement.

VIRUS Any computer code, whether or not written or conceived by Contractor, that disrupts, disables, harms, or otherwise impedes in any manner the operation of the Product, or any other associated software, firmware, hardware, or computer system (such as local area or wide-area networks), including aesthetic disruptions or distortions, but does not include security keys or other such devices installed by Product manufacturer.

BID SUBMISSION

6. INTERNATIONAL BIDDING All offers (tenders), and all information and Product required by the solicitation or provided as explanation thereof, shall be submitted in English. All prices shall be expressed, and all payments shall be made, in United States Dollars ($US). Any offers (tenders) submitted which do not meet the above criteria will be rejected.

7. BID OPENING Bids may, as applicable, be opened publicly. The Commissioner reserves the right at any time to postpone or cancel a scheduled Bid opening.

8. BID SUBMISSION All Bids are to be packaged, sealed and submitted to the location stated in the Bid Specifications. Bidders are solely responsible for timely delivery of their Bids to the location set forth in the Bid Specifications prior to the stated Bid opening date/time.

A Bid return envelope, if provided with the Bid Specifications, should be used with the Bid sealed inside. If the Bid response does not fit into the envelope, the Bid envelope should be attached to the outside of the sealed box or package with the Bid inside. If using a commercial delivery company that requires use of their shipping package or envelope, Bidder's sealed Bid, labeled as detailed below, should be placed within the shipper's sealed envelope to ensure that the Bid is not prematurely opened.

All Bids must have a label on the outside of the package or shipping container outlining the following information:

"**BID ENCLOSED** (bold print, all capitals)

- Group Number
- IFB or RFP Number
- Bid Submission date and time"

In the event that a Bidder fails to provide such information on the return Bid envelope or shipping material, the receiving entity reserves the right to open the shipping package or envelope to determine the proper Bid number or Product group, and the date and time of Bid opening. Bidder shall have no claim against the receiving entity arising from such opening and such opening shall not affect the validity of the Bid or the procurement.

Notwithstanding the receiving agency's right to open a Bid to ascertain the foregoing information, Bidder assumes all risk of late delivery associated with the Bid not being identified, packaged or labeled in accordance with the foregoing requirements.

All Bids must be signed by a person authorized to commit the Bidder to the terms of the Bid Documents and the content of the Bid (offer).
9. FACSIMILE SUBMISSIONS Unless specifically prohibited by the terms of the Bid Specifications, facsimile Bids may be SUBMITTED AT THE SOLE OPTION AND RISK OF THE BIDDER. Only the FAX number(s) indicated in the Bid Specifications may be used. Access to the facsimile machine(s) is on a "first come, first serve" basis, and the Commissioner bears no liability or responsibility and makes no guarantee whatsoever with respect to the Bidder's access to such equipment at any specific time. Bidders are solely responsible for submission and receipt of the entire facsimile Bid by the Authorized User prior to Bid opening and must include on the first page of the transmission the total number of pages transmitted in the facsimile, including the cover page. Incomplete, ambiguous or unreadable transmissions in whole or in part may be rejected at the sole discretion of the Commissioner. Facsimile Bids are fully governed by all conditions outlined in the Bid Documents and must be submitted on forms or in the format required in the Bid Specifications, including the executed signature page and acknowledgment.

10. AUTHENTICATION OF FACSIMILE BIDS The act of submitting a Bid by facsimile transmission, including an executed signature page or as otherwise specified in the

Bid Documents, shall be deemed a confirming act by Bidder which authenticates the signing of the Bid.

11. LATE BIDS For purposes of Bid openings held and conducted by OGS, a Bid must be received in such place as may be designated in the Bid Documents or if no place is specified in the OGS Mailroom located in the Empire State Plaza, Albany, New York 12242, at or before the date and time established in the Bid Specifications for the Bid opening. For purposes of Bid openings held and conducted by Authorized Users other than OGS, the term late Bid is defined as a Bid not received in the location established in the Bid Specifications at or before the date and time specified for the Bid opening.
Any Bid received at the specified location after the time specified will be considered a late Bid. A late Bid shall not be considered for award unless: (i) no timely Bids meeting the requirements of the Bid Documents are received or, (ii) in the case of a multiple award, an insufficient number of timely Bids were received to satisfy the multiple award; and acceptance of the late Bid is in the best interests of the Authorized Users. Bids submitted for continuous or periodic recruitment contract awards must meet the submission requirements associated with their specifications. Delays in United States mail deliveries or any other means of transmittal, including couriers or agents of the Authorized User shall not excuse late Bid submissions. Similar types of delays, including but not limited to, bad weather, or security procedures for parking and building admittance shall not excuse late Bid submissions. Determinations relative to Bid timeliness shall be at the sole discretion of the Commissioner.

12. BID CONTENTS Bids must be complete and legible. All Bids must be signed. All information required by the Bid Specifications must be supplied by the Bidder on the forms or in the format specified. No alteration, erasure or addition is to be made to the Bid Documents. Changes may be ignored by the Commissioner or may be grounds for rejection of the Bid. Changes, corrections and/or use of white-out in the Bid or Bidder's response portion of the Bid Document must be initialed by an authorized representative of the Bidder. Bidders are cautioned to verify their Bids before submission, as amendments to Bids or requests for withdrawal of Bids received by the Commissioner after the time specified for the Bid opening, may not be considered.

13. EXTRANEOUS TERMS Bids must conform to the terms set forth in the Bid Documents, as extraneous terms or material deviations (including additional, inconsistent, conflicting or alternative terms) may render the Bid non-responsive and may result in rejection of the Bid.
Extraneous term(s) submitted on standard, pre-printed forms (including but not limited to: product literature, order forms, license agreements, contracts or other documents) that are attached or referenced with submissions shall not be considered part of the Bid or resulting Contract, but shall be deemed included for informational or promotional purposes only.

Only those extraneous terms that meet all the following requirements may be considered as having been submitted as part of the Bid:

a. Each proposed extraneous term (addition, deletion, counter-offer, deviation, or modification) must be specifically enumerated in a writing which is not part of a pre-printed form; and

b. The writing must identify the particular specification requirement (if any) that Bidder rejects or proposes to modify by inclusion of the extraneous term; and

c. The Bidder shall enumerate the proposed addition, counter offer, modification or deviation from the Bid Document, and the reasons therefore.

No extraneous term(s), whether or not deemed "material," shall be incorporated into a Contract or Purchase Order unless submitted in accordance with the above and the Commissioner or Authorized User expressly accepts each such term(s) in writing. Acceptance and/or processing of the Bid shall not constitute such written acceptance of Extraneous Term(s).

14. CONFIDENTIAL/TRADE SECRET MATERIALS
a. Contractor Confidential, trade secret or proprietary materials as defined by the laws of the State of New York must be clearly marked and identified as such upon submission by the Bidder. Marking the Bid as "confidential" or "proprietary" on its face or in the document header or footer shall not be considered by the Commissioner or Authorized User to be sufficient without specific justification as to why disclosure of particular information in the Bid would cause substantial injury to the competitive position of the Bidder. Bidders/Contractors intending to seek an exemption from disclosure of these materials under the Freedom of Information Law must request the exemption in writing, setting forth the reasons for the claimed exemption. Acceptance of the claimed materials does not constitute a determination on the exemption request, which determination will be made in accordance with statutory procedures. Properly identified information that has been designated confidential, trade secret, or proprietary by the Bidder will not be disclosed except as may be required by the Freedom of Information Law or other applicable State and federal laws.

b. Commissioner or Authorized User Contractor further warrants, covenants and represents that any confidential information obtained by Contractor, its agents, Subcontractors, officers, distributors, resellers or employees in the course of performing its obligations, including without limitation, security procedures, business

operations information, or commercial proprietary information in the possession of the State or any Authorized User hereunder or received from another third party, will not be divulged to any third parties. Contractor shall not be required to keep confidential any such material that is publicly available through no fault of Contractor, independently developed by Contractor without reliance on confidential information of the Authorized User, or otherwise obtained under the Freedom of Information Act or other applicable New York State laws and regulations. This warranty shall survive termination of this Contract. Contractor further agrees to take appropriate steps as to its agents, Subcontractors, officers, distributors, resellers or employees regarding the obligations arising under this clause to insure such confidentiality.

15. RELEASE OF BID EVALUATION MATERIALS Requests concerning the evaluation of Bids may be submitted under the Freedom of Information Law. Information, other than statistical or factual tabulations or data such as the Bid Tabulation, shall only be released as required by law after Contract award. Bid Tabulations are not maintained for all procurements. Names of Bidders may be disclosed after Bid opening upon request. Written requests should be directed to the Commissioner.

16. FREEDOM OF INFORMATION LAW During the evaluation process, the content of each Bid will be held in confidence and details of any Bid will not be revealed (except as may be required under the Freedom of Information Law or other State law). The Freedom of Information Law provides for an exemption from disclosure for trade secrets or information the disclosure of which would cause injury to the competitive position of commercial enterprises. This exception would be effective both during and after the evaluation process. If the Bid contains any such trade secret or other confidential or proprietary information, it must be accompanied in the Bid with a written request to the Commissioner to not disclose such information. Such request must state with particularity the reasons why the information should not be available for disclosure and must be provided at the time of submission of the Bid. Notations in the header, footer or watermark of the Bid Document will not be considered sufficient to constitute a request for non-disclosure of trade secret or other confidential or proprietary information. Where a Freedom of Information request is made for trademark or other confidential or proprietary information, the Commissioner reserves the right to determine upon written notice to the Bidder whether such information qualifies for the exemption for disclosure under the law. Notwithstanding the above, where a Bid tabulation is prepared and Bids publicly opened, such Bid tabulation shall be available upon request.

17. PREVAILING WAGE RATES - PUBLIC WORKS AND BUILDING SERVICES CONTRACTS If any portion of work being Bid is subject to the prevailing wage rate provisions of the Labor Law, the following shall apply:

a. "Public Works" and "Building Services" - Definitions

i. Public Works Labor Law Article 8 applies to contracts for public improvement in which laborers, workers or mechanics are employed on a "public works" project (distinguished from public "procurement" or "service" contracts). The State, a public benefit corporation, a municipal corporation (including a school district), or a commission appointed by law must be a party to the Contract. The wage and hours provision applies to any work performed by Contractor or Subcontractors.

ii. Building Services Labor Law Article 9 applies to Contracts for building service work over $1,500 with a public agency, that: (i) involve the care or maintenance of an existing building, or (ii) involve the transportation of office furniture or equipment to or from such building, or (iii) involve the transportation and delivery of fossil fuel to such building, and (iv) the principal purpose of which is to furnish services through use of building service employees.

b. Prevailing Wage Rate Applicable to Bid Submissions A copy of the applicable prevailing wage rates to be paid or provided are annexed to the Bid Documents. Bidders must submit Bids which are based upon the prevailing hourly wages, and supplements in cash or equivalent benefits (i.e., fringe benefits and any cash or non-cash compensation which are not wages, as defined by law) that equal or exceed the applicable prevailing wage rate(s) for the location where the work is to be performed. Bidders may not submit Bids based upon hourly wage rates and supplements below the applicable prevailing wage rates as established by the New York State Department of Labor. Bids that fail to comply with this requirement will be disqualified.

c. Wage Rate Payments / Changes During Contract Term The wages to be paid under any resulting Contract shall not be less than the prevailing rate of wages and supplements as set forth by law. It is required that the Contractor keep informed of all changes in the Prevailing Wage Rates during the Contract term that apply to the classes of individuals supplied by the Contractor on any projects resulting from this Contract, subject to the provisions of the Labor Law. Contractor is solely liable for and must pay such required prevailing wage adjustments during the Contract term as required by law.

d. Public Posting & Certified Payroll Records In compliance with Article 8, Section 220 of the New York State Labor Law:

i. Posting The Contractor must publicly post on the work site, in a prominent and accessible place, a legible schedule of the prevailing wage rates and supplements.

ii. Payroll Records Contractors and Subcontractors must keep original payrolls or transcripts subscribed and affirmed as true under the penalties of perjury as required by law. For public works contracts over $25,000 where the Contractor maintains no regular place of business in New York State, such records must be kept at the work site. For building services contracts, such records must be kept at the work site while work is being performed.

iii. Submission of Certified Payroll Transcripts for Public Works Contracts Only Contractors and Subcontractors on public works projects must submit monthly payroll transcripts to the Authorized User that has prepared or directs the preparation of the plans and specifications for a public works project, as set forth in the Bid Specifications. For Mini-Bid solicitations, the payroll records must be submitted to the entity preparing the agency Mini-Bid project specification. For "agency specific" Bids, the payroll records should be submitted to the entity issuing the purchase order. For all other OGS Centralized Contracts, such records should be submitted to the individual agency issuing the purchase order(s) for the work. Upon mutual agreement of the Contractor and the Authorized User, the form of submission may be submitted in a specified disk format acceptable to the Department of Labor provided: 1) the Contractor/Subcontractor retains the original records; and, (2) an original signed letter by a duly authorized individual of the Contractor or Subcontractor attesting to the truth and accuracy of the records accompanies the disk. This provision does not apply to Article 9 of the Labor Law building services contracts.

iv. Records Retention Contractors and Subcontractors must preserve such certified transcripts for a period of three years from the date of completion of work on the awarded contract.

Day's Labor Eight hours shall constitute a legal day's work for all classes of employees in this state except those engaged in farm and domestic service unless otherwise provided by law.

No laborers, workmen or mechanics in the employ of the Contractor, Subcontractor or other person doing or contracting to do all or part of the work contemplated by the Contract shall be permitted or required to work more than eight hours in any one calendar day or more than five calendar days in any one week except in cases of extraordinary emergency including fire, flood or danger to life or property. "Extraordinary emergency" shall be deemed to include situations in which sufficient laborers, workers and mechanics cannot be employed to carry on public work expeditiously as a result of such restrictions upon the number of hours and days of labor and the immediate commencement or prosecution or completion without undue delay of the public work is necessary in the judgment of the NYS Commissioner of Labor for the preservation of the Contract site or for the protection of the life and limb of the persons using the Contract site.

18. TAXES

a. Unless otherwise specified in the Bid Specifications or Contract, the quoted Bid price includes all taxes applicable to the transaction.

b. Purchases made by the State of New York and certain non-State Authorized Users are exempt from New York State and local sales taxes and, with certain exceptions, federal excise taxes. To satisfy the requirements of the New York State Sales tax exemption, either the Purchase Order issued by a State Agency or the invoice forwarded to authorize payment for such purchases will be sufficient evidence that the sale by the Contractor was made to the State, an exempt organization under Section 1116 (a) (1) of the Tax Law. Non-State Authorized Users must offer their own proof of exemption upon request. No person, firm or corporation is, however, exempt from paying the State Truck Mileage and Unemployment Insurance or Federal Social Security taxes, which remain the sole responsibility of the Bidder/Contractor.

c. Pursuant to Revised Tax Law 5-a, Contractor will be required to furnish sales tax certification on its behalf and for its affiliates, and subcontractors for Contracts with a value greater than $100,000 in accordance with provisions of the law.

d. Purchases by Authorized Users other than the State of New York may be subject to certain taxes which were not included in the Bid price, and in those instances the tax should be computed based on the Contract price and added to the invoice submitted to such entity for payment.

19. EXPENSES PRIOR TO CONTRACT EXECUTION

The Commissioner and any Authorized User(s) are not liable for any costs incurred by a Vendor, Bidder or Contractor in the preparation and production of a Bid, Mini-Bid or best and final offers or for any work performed prior to Contract execution.

20. ADVERTISING RESULTS The prior written approval of the Commissioner is required in order for results of the Bid to be used by the Contractor as part of any commercial advertising. The Contractor shall also obtain the prior written approval of the Commissioner relative to the Bid or Contract for press or other media releases.

21. PRODUCT REFERENCES

a. "**Or Equal**" In all Bid Specifications the words "or equal" are understood to apply where a copyrighted, brand name, trade name, catalog reference, or patented

Product is referenced. References to such specific Product are intended as descriptive, not restrictive, unless otherwise stated. Comparable Product will be considered if proof of compatibility is provided, including appropriate catalog excerpts, descriptive literature, specifications and test data, etc. The Commissioner's decision as to acceptance of the Product as equal shall be final.

b. Discrepancies in References In the event of a discrepancy between the model number referenced in the Bid Specifications and the written description of the Products which cannot be reconciled, with respect to such discrepancy, then the written description shall prevail.

22. REMANUFACTURED, RECYCLED, RECYCLABLE OR RECOVERED MATERIALS Upon the conditions specified in the Bid Specifications and in accordance with the laws of the State of New York, Contractors are encouraged to use recycled, recyclable or recovered materials in the manufacture of Products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the Product or packaging unless such use is precluded due to health, welfare, safety requirements or in the Bid Specifications. Contractors are further encouraged to offer remanufactured Products to the maximum extent practicable without jeopardizing the performance or intended end use of the Product and unless such use is precluded due to health, welfare, safety requirements or by the Bid Specifications. Where such use is not practical, suitable, or permitted by the Bid Specifications, Contractor shall deliver new materials in accordance with the "Warranties" set forth below.

Items with recycled, recyclable, recovered, refurbished or remanufactured content must be identified in the Bid or Bidder will be deemed to be offering new Product.

23. PRODUCTS MANUFACTURED IN PUBLIC INSTITUTIONS Bids offering Products that are manufactured or produced in public institutions will be rejected.

24. PRICING

a. Unit Pricing If required by the Bid Specifications, the Bidder should insert the price per unit specified and the price extensions in decimals, not to exceed four places for each item unless otherwise specified, in the Bid. In the event of a discrepancy between the unit price and the extension, the unit price shall govern unless, in the sole judgment of the Commissioner, such unit pricing is obviously erroneous.

b. Net Pricing Unless otherwise required by the Bid Specifications, prices shall be net, including transportation, customs, tariff, delivery and other charges fully prepaid by the Contractor to the destination(s) indicated in the Bid Specifications, subject to the cash discount.

c. "No Charge" Bid When Bids are requested on a number of Products as a Group or Lot, a Bidder desiring to Bid "no charge" on a Product in the Group or Lot must clearly indicate such. Otherwise, such Bid may be considered incomplete and be rejected, in whole or in part, at the discretion of the Commissioner.

d. Educational Pricing All Products to be supplied for educational purposes that are subject to educational discounts shall be identified in the Bid and such discounts shall be made available to qualifying institutions.

e. Third Party Financing If Product acquisitions are financed through any third party financing, Contractor may be required as a condition of Contract Award to agree to the terms and conditions of a "Consent & Acknowledgment Agreement" in a form acceptable to the Commissioner.

f. Best Pricing Offer During the Contract term, if substantially the same or a smaller quantity of a Product is sold by the Contractor outside of this Contract upon the same or similar terms and conditions as that of this Contract at a lower price to a federal, state or local governmental entity, the price under this Contract, at the discretion of the Commissioner, shall be immediately reduced to the lower price.
Price decreases shall take effect automatically during the Contract term and apply to Purchase Orders submitted on or after:
(i) GSA Changes: Where NYS Net Prices are based on an approved GSA Schedule, the date the approved GSA Schedule pricing decreases during the Contract term; or
(ii) Commercial Price List Reductions: Where NYS Net Prices are based on a discount from Contractor's list prices, the date Contractor lowers its pricing to its customers generally or to similarly situated government customers during the Contract term; or
(iii) Special Offers/Promotions Generally: Where Contractor generally offers more advantageous special price promotions or special discount pricing to other customers during the Contract term for a similar quantity, and the maximum price or discount associated with such offer or promotion is better than the discount or Net Price otherwise available under this Contract, such better price or discount shall apply for similar quantity transactions under this Contract for the life of such general offer or promotion; and
(iv) Special Offers/Promotions to Authorized Users: Contractor may offer Authorized Users, under either this Contract or any other Contracting vehicle, competitive pricing which is lower than the NYS Net Price set forth herein at any time during the Contract term and such lower pricing shall not be applied as a global price reduction under the Contract pursuant to the foregoing paragraph (iii).

Unless otherwise specified in the Bid Specifications, Contractor may offer lower prices or better terms (see Modification of Contract Terms) on any specific Purchase Order(s) from any Authorized User without being in conflict with, or obligation to comply on a global basis, with the terms of this clause.

g. Best and Final Prices As specified in the Bid Documents and Contract, a Contractor may be solicited at the time of issuance of a Purchase Order or Mini-Bid award for best and final pricing for the Product or service to be delivered to the Authorized User. Contractors are encouraged to reduce their pricing upon receipt of such request.

25. DRAWINGS

a. Drawings Submitted With Bid When the Bid Specifications require the Bidder to furnish drawings and/or plans, such drawings and/or plans shall conform to the mandates of the Bid Documents and shall, when approved by the Commissioner, be considered a part of the Bid and of any resulting Contract. All symbols and other representations appearing on the drawings shall be considered a part of the drawing.

b. Drawings Submitted During the Contract Term Where required to develop, maintain and deliver diagrams or other technical schematics regarding the scope of work, Contractor shall do so on an ongoing basis at no additional charge, and must, as a condition of payment, update drawings and plans during the Contract term to reflect additions, alterations, and deletions. Such drawings and diagrams shall be delivered to the Authorized User's representative.

c. Accuracy of Drawings Submitted All drawings shall be neat and professional in manner and shall be clearly labeled as to locations and type of product, connections and components. Drawings and diagrams are to be in compliance with accepted drafting standards. Acceptance or approval of such plans shall not relieve the Contractor from responsibility for design or other errors of any sort in the drawings or plans, or from its responsibility for performing as required, furnishing product, services or installation, or carrying out any other requirements of the intended scope of work.

26. SITE INSPECTION Where a site inspection is required by the Bid Specifications or Project Definition, Bidder shall be required to inspect the site, including environmental or other conditions for pre-existing deficiencies that may affect the installed Product, equipment, or environment or services to be provided and, which may affect Bidder's ability to properly deliver, install or otherwise provide the required Product. All inquiries regarding such conditions shall be made in writing. Bidder shall be deemed to have knowledge of any deficiencies or conditions which such inspection or inquiry might have disclosed. Bidder must provide a detailed explanation with its Bid if additional work is required under this clause in order to properly complete the delivery and installation of the required Product or provide the requested service.

27. PROCUREMENT CARD The State has entered into an agreement for purchasing card services. The Purchasing Card enables Authorized Users to make authorized purchases directly from a Contractor without processing a Purchase Orders or Purchase Authorizations. Purchasing Cards are issued to selected employees authorized to purchase for the Authorized User and having direct contact with Contractors. Cardholders can make purchases directly from any Contractor that accepts the Purchasing Card.

The Contractor shall not process a transaction for payment through the credit card clearinghouse until the purchased products have been shipped or services performed. Unless the cardholder requests correction or replacement of a defective or faulty Product in accordance with other Contract requirements, the Contractor shall immediately credit a cardholder's account for products returned as defective or faulty.

28. SAMPLES

a. Standard Samples Bid Specifications may indicate that the Product to be purchased must be equal to a standard sample on display in a place designated by the Commissioner and such sample will be made available to the Bidder for examination prior to the opening date. Failure by the Bidder to examine such sample shall not entitle the Bidder to any relief from the conditions imposed by the Bid Specifications.

b. Bidder Supplied Samples The Commissioner reserves the right to request from the Bidder/Contractor a representative sample(s) of the Product offered at any time prior to or after award of a contract. Unless otherwise instructed, samples shall be furnished within the time specified in the request. Untimely submission of a sample may constitute grounds for rejection of Bid or cancellation of the Contract. Samples must be submitted free of charge and be accompanied by the Bidder's name and address, any descriptive literature relating to the Product and a statement indicating how and where the sample is to be returned. Where applicable, samples must be properly labeled with the appropriate Bid or Contract reference.

A sample may be held by the Commissioner during the entire term of the Contract and for a reasonable period thereafter for comparison with deliveries. At the conclusion of the holding period the sample, where feasible, will be returned as instructed by the Bidder, at the Bidder's expense and risk. Where the Bidder has failed to fully instruct the Commissioner as to the return of the sample (i.e., mode and place of return, etc.) or

refuses to bear the cost of its return, the sample shall become the sole property of the receiving entity at the conclusion of the holding period.

c. Enhanced Samples When an approved sample exceeds the minimum specifications, all Product delivered must be of the same enhanced quality and identity as the sample. Thereafter, in the event of a Contractor's default, the Commissioner may procure a Product substantially equal to the enhanced sample from other sources, charging the Contractor for any additional costs incurred.

d. Conformance with Sample(s) Submission of a sample (whether or not such sample is tested by, or for, the Commissioner) and approval thereof shall not relieve the Contractor from full compliance with all terms and conditions, performance related and otherwise, specified in the Bid Specifications. If in the judgment of the Commissioner the sample or product submitted is not in accordance with the specifications or testing requirements prescribed in the Bid Specifications, the Commissioner may reject the Bid. If an award has been made, the Commissioner may cancel the Contract at the expense of the Contractor.

e. Testing All samples are subject to tests in the manner and place designated by the Commissioner, either prior to or after Contract award. Unless otherwise stated in the Bid Specifications, Bidder samples consumed or rendered useless by testing will not be returned to the Bidder. Testing costs for samples that fails to meet Contract requirements may be at the expense of the Contractor.

f. Requests For Samples By Authorized Users Requests for samples by Authorized Users require the consent of the Contractor. Where Contractor refuses to furnish a sample, Authorized User may, in its sole discretion, make a determination on the performance capability of the Product or on the issue in question.

BID EVALUATION

29. BID EVALUATION The Commissioner reserves the right to accept or reject any and all Bids, or separable portions of offers, and waive technicalities, irregularities, and omissions if the Commissioner determines the best interests of the State will be served. The Commissioner, in his/her sole discretion, may accept or reject illegible, incomplete or vague Bids and his/her decision shall be final. A conditional or revocable Bid which clearly communicates the terms or limitations of acceptance may be considered, and Contract award may be made in compliance with the Bidder's conditional or revocable terms in the offer.

30. CONDITIONAL BID Unless the Bid Specifications provides otherwise, a Bid is not rendered non-responsive if the Bidder specifies that the award will be accepted only on all or a specified group of items or Product included in the specification. It is understood that nothing herein shall be deemed to change or alter the method of award contained in the Bid Documents.

31. CLARIFICATIONS / REVISIONS Prior to award, the Commissioner reserves the right to seek clarifications, request Bid revisions, or to request any information deemed necessary for proper evaluation of Bids from all Bidders deemed to be eligible for Contract award. Failure to provide requested information may result in rejection of the Bid.

32. PROMPT PAYMENT DISCOUNTS While prompt payment discounts will not be considered in determining the low Bid, the Commissioner may consider any prompt payment discount in resolving Bids which are otherwise tied. However, any notation indicating that the price is net, (e.g., net 30 days), shall be understood to mean only that no prompt payment discount is offered by the Bidder. The imposition of service, interest, or other charges, except pursuant to the provisions of Article 11-A of the State Finance Law, which are applicable in any case, may render the Bid non-responsive and may be cause for its rejection.

33. EQUIVALENT OR IDENTICAL BIDS In the event two offers are found to be substantially equivalent, price shall be the basis for determining the award recipient. If two or more Bidders submit substantially equivalent Bids as to pricing or other factors, the decision of the Commissioner to award a Contract to one or more of such Bidders shall be final.

34. PERFORMANCE AND RESPONSIBILITY QUALIFICATIONS The Commissioner reserves the right to investigate or inspect at any time whether or not the Product, services, qualifications or facilities offered by the Bidder/Contractor meet the requirements set forth in the Bid Specifications/Contract or as set forth during Contract negotiations. Contractor shall at all times during the Contract term remain responsible and responsive. A Bidder/Contractor must be prepared, if requested by the Commissioner, to present evidence of legal authority to do business in New York State, integrity, experience, ability, prior performance, organizational and financial capacity as well as where applicable, a statement as to supply, plant, machinery and capacity of the manufacturer or source for the production, distribution and servicing of the Product offered/Bid. If the Commissioner determines that the conditions and terms of the Bid Documents, Bid Specifications or Contract are not complied with, or that items, services or Product proposed to be furnished do not meet the specified requirements, or that the legal authority, integrity experience, ability, prior performance, organization and financial capacity or facilities are not satisfactory, the Commissioner may reject such Bid or terminate the Contract.

35. DISQUALIFICATION FOR PAST PERFORMANCE AND FINDINGS OF NON-RESPONSIBILITY Bidder may be disqualified from receiving awards if Bidder, or anyone in Bidder's employment, has previously failed to perform satisfactorily in connection with public Bidding or contracts or is deemed non-responsible.

36. QUANTITY CHANGES PRIOR TO AWARD The Commissioner reserves the right, at any time prior to the award of a specific quantity Contract, to alter in good faith the quantities listed in the Bid Specifications. In the event such right is exercised, the lowest responsible Bidder meeting Bid Specifications will be advised of the revised quantities and afforded an opportunity to extend or reduce its Bid price in relation to the changed quantities. Refusal by the low Bidder to so extend or reduce its Bid price may result in the rejection of its Bid and the award of such Contract to the lowest responsible Bidder who accepts the revised qualifications.

37. TIMEFRAME FOR OFFERS The Commissioner reserves the right to make awards within sixty (60) days after the date of the Bid opening or such other period of time as set forth in the Bid Documents, during which period, Bids must remain firm and cannot e withdrawn. Pursuant to Section 163(9)(e) of the State Finance Law and Section 2-205 of the Uniform Commercial Code when applicable, where an award is not made within the sixty (60) day period or other time specified as set forth in the Bid Documents, the Bids shall remain firm until such later time as either a Contract is awarded or the Bidder delivers to the Commissioner written notice of the withdrawal of its Bid. Any Bid which expressly states therein that acceptance must be made within a shorter specified time, may at the sole discretion of the Commissioner, be accepted or rejected.

TERMS & CONDITIONS

38. CONTRACT CREATION / EXECUTION Except for contracts governed by Article 11-B of the State Finance Law, subject to and upon receipt of all required approvals as set forth in the Bid Specifications a Contract shall be deemed executed and created with the successful Bidder(s), upon the Commissioner's mailing or electronic communication to the address on the Bid/Contract of: (i) the final Contract Award Notice; (ii) a fully executed Contract; or (iii) a Purchase Order authorized by the Commissioner.

39. PARTICIPATION IN CENTRALIZED CONTRACTS The following shall not limit or inhibit the OGS Commissioner's authority under State Finance Law, Section 163 (10) (e) (Piggybacking):

a. Agencies All State Agencies may utilize and purchase under any state Centralized Contract let by the Commissioner, unless the Bid Documents limit purchases to specific State Agencies.

b. Non-State Agency Authorized Users Authorized Users other than State Agencies are permitted to make purchases through state Centralized Contracts where permitted by law, the Contract or the Commissioner.

c. Voluntary Extension Purchase Orders issued against a State Centralized Contract by any Authorized User not provided for in the Bid Specifications shall be honored by the Contractor at its discretion and only with the approval of the OGS Commissioner and any other approvals required by law. Contractors are encouraged to voluntarily extend service Contracts to those additional entities authorized to utilize commodity Contracts under Section 163 (3) (iv) of the State Finance Law.

d. Responsibility for Performance Participation in state Centralized Contracts by Authorized Users is permitted upon the following conditions: (i) the responsibility with regard to performance of any contractual obligation, covenant, condition or term thereunder by any Authorized User other than State Agencies shall be borne and is expressly assumed by such Authorized User and not by the State; (ii) a breach of the Contract by any particular Authorized User shall neither constitute nor be deemed a breach of the Contract as a whole which shall remain in full force and effect, and shall not affect the validity of the Contract nor the obligations of the Contractor thereunder respecting non-breaching Authorized Users, whether State or otherwise; (iii) for a breach by an Authorized User other than a State Agency, the State specifically and expressly disclaims any and all liability for such breach; and (iv) each non-state agency Authorized User and Contractor guarantees to save the State, its officers, agents and employees harmless from any liability that may be or is imposed by their failure to perform in accordance with its obligations under the Contract.

e. Contract Migration Authorized Users holding individual Contracts with a Contractor at the time that Contractor is awarded a Centralized Contract for the same Products or services shall be permitted to migrate to that Centralized Contract effective with its commencement date. Such migration shall not operate to diminish, alter or eliminate any right that the Authorized User otherwise had under the terms and conditions of their individual Contract.

40. MODIFICATION OF CONTRACT TERMS The terms and conditions set forth in the Contract shall govern all transactions by Authorized User(s) under this Contract. The Contract may only be modified or amended upon mutual written agreement of the Commissioner and Contractor.

The Contractor may, however, offer Authorized User(s) more advantageous pricing, payment, or other terms and conditions than those set forth in the Contract. In such

event, a copy of such terms shall be furnished to the Authorized User(s) and Commissioner by the Contractor at the time of such offer.

Other than where such terms are more advantageous for the Authorized User(s) than those set forth in the Contract, no alteration or modification of the terms of the Contract, including substitution of Product, shall be valid or binding against Authorized User(s) unless authorized by the Commissioner or specified in the Contract Award Notification. No such alteration or modification shall be made by unilaterally affixing such terms to Product upon delivery (including, but not limited to, attachment or inclusion of standard pre-printed order forms, product literature, "shrink wrap" terms accompanying software upon delivery, or other documents) or by incorporating such terms onto order forms, purchase orders or other documents forwarded by the Contractor for payment, notwithstanding Authorized User's subsequent acceptance of Product, or that Authorized User has subsequently processed such document for approval or payment.

41. <u>SCOPE CHANGES</u> The Commissioner reserves the right, unilaterally, to require, by written order, changes by altering, adding to or deducting from the Bid Specifications, such changes to be within the general scope of the Contract. The Commissioner may make an equitable adjustment in the Contract price or delivery date if the change affects the cost or time of performance. Such equitable adjustments require the consent of the Contractor, which consent shall not be unreasonably withheld.

42. <u>ESTIMATED / SPECIFIC QUANTITY CONTRACTS</u> Estimated quantity contracts are expressly agreed and understood to be made for only the quantities, if any, actually ordered during the Contract term. No guarantee of any quantity(s) is implied or given. Purchases by Authorized Users from Contracts for services and technology are voluntary.

With respect to any specific quantity stated in the contract, the Commissioner reserves the right after award to order up to 20% more or less (rounded to the next highest whole number) than the specific quantities called for in the Contract. Notwithstanding the foregoing, the Commissioner may purchase greater or lesser percentages of Contract quantities should the Commissioner and Contractor so agree. Such agreement may include an equitable price adjustment.

43. <u>EMERGENCY CONTRACTS</u> In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or the Commissioner determines pursuant to his/her authority under Section 163 (10) (b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of Product, the Commissioner reserves the right to obtain such Product from any source, including but not limited to this Contract(s), as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for Product procured from other sources pursuant to this paragraph. The reasons underlying the finding that an emergency exists shall be included in the procurement record.

44. <u>PURCHASE ORDERS</u> Unless otherwise authorized in writing by the Commissioner, no Product is to be delivered or furnished by Contractor until transmittal of an official Purchase Order from the Authorized User. Unless terminated or cancelled pursuant to the authority vested in the Commissioner, Purchase Orders shall be effective and binding upon the Contractor when placed in the mail or electronically transmitted prior to the termination of the contract period, addressed to the Contractor at the address for receipt of orders set forth in the Contract or in the Contract Award Notification.

All Purchase Orders issued pursuant to Contracts let by the Commissioner must bear the appropriate Contract number and, if necessary, required State approvals. As deemed necessary, the Authorized User may confirm pricing and other Product information with the Contractor prior to placement of the Purchase Order. The State reserves the right to require any other information from the Contractor which the State deems necessary in order to complete any Purchase Order placed under the Contract. Unless otherwise specified, all Purchase Orders against Centralized Contracts will be placed by Authorized Users directly with the Contractor and any discrepancy between the terms stated on the vendor's order form, confirmation or acknowledgment, and the Contract terms shall be resolved in favor of the terms most favorable to the Authorized User. Should an Authorized User add written terms and conditions to the Purchase Order that conflict with the terms and conditions of the Contract, the Contractor has the option of rejecting the Purchase Order within five business days of its receipt but shall first attempt to negotiate the additional written terms and conditions in good faith with the Authorized User, or fulfill the Purchase Order. Notwithstanding the above, the Authorized User reserves the right to dispute any discrepancies arising from the presentation of additional terms and conditions with the Contractor.

If, with respect to an Agency Specific Contract let by the OGS Commissioner, a Purchase Order is not received by the Contractor within two weeks after the issuance of a Contract Award Notification, it is the responsibility of the Contractor to request in writing that the appropriate Authorized User forward a Purchase Order. If, thereafter, a Purchase Order is not received within a reasonable period of time, the Contractor shall promptly notify in writing the appropriate purchasing officer in OGS. Failure to timely notify such officer may, in the discretion of the

OGS Commissioner and without cost to the State, result in the cancellation of such requirement by the OGS Commissioner with a corresponding reduction in the Contract quantity and price.

45. PRODUCT DELIVERY Delivery must be made as ordered to the address specified on the Purchase Order and in accordance with the terms of the Contract or Contract Award Notice. Unless otherwise specified in the Bid Documents, delivery shall be made within thirty calendar days after receipt of a Purchase Order by the Contractor. The decision of the Commissioner as to compliance with delivery terms shall be final. The burden of proof for delay in receipt of Purchase Order shall rest with the Contractor. In all instances of a potential or actual delay in delivery, the Contractor shall immediately notify the Commissioner and the Authorized User, and confirm in writing the explanation of the delay, and take appropriate action to avoid any subsequent late deliveries. Any extension of time for delivery must be requested in writing by the Contractor and approved in writing by the Authorized User. Failure to meet such delivery time schedule may be grounds for cancellation of the order or, in the Commissioner's discretion, the Contract.

46. WEEKEND AND HOLIDAY DELIVERIES Unless otherwise specified in the Bid Specifications or by an Authorized User, deliveries will be scheduled for ordinary business hours, Monday through Friday (excluding legal holidays observed by the State of New York). Deliveries may be scheduled by mutual agreement for Saturdays, Sundays or legal holidays observed by the State of New York where the Product is for daily consumption, an emergency exists, the delivery is a replacement, delivery is late, or other reasonable circumstance in which event the convenience of the Authorized User shall govern.

47. SHIPPING/RECEIPT OF PRODUCT

a. Packaging Tangible Product shall be securely and properly packed for shipment, storage and stocking in appropriate, clearly labeled shipping containers and according to accepted commercial practice, without any extra charges for packing materials, cases or other types of containers. The container shall become and remain the property of the Authorized User unless otherwise specified in the Contract documents.

b. Shipping Charges Unless otherwise stated in the Bid Specifications, all deliveries shall be deemed to be freight on board (F.O.B.) destination tailgate delivery at the dock of the Authorized User. Unless otherwise agreed, items purchased at a price F.O.B. Shipping point plus transportation charges shall not relieve the Contractor from responsibility for safe and proper delivery notwithstanding the Authorized User's payment of transportation charges. Contractor shall be responsible for ensuring that the Bill of Lading states "charges prepaid" for all shipments.

c. Receipt of Product The Contractor shall be solely responsible for assuring that deliveries are made to personnel authorized to accept delivery on behalf of the Authorized User. Any losses resulting from the Contractor's failure to deliver Product to authorized personnel shall be borne exclusively by the Contractor.

48. TITLE AND RISK OF LOSS Notwithstanding the form of shipment, title or other property interest, risk of loss shall not pass from the Contractor to the Authorized User until the Products have been received, inspected and accepted by the receiving entity. Acceptance shall occur within a reasonable time or in accordance with such other defined acceptance period as may be specified in the Bid Specifications or Purchase Order. Mere acknowledgment by Authorized User personnel of the delivery or receipt of goods (e.g., signed bill of lading) shall not be deemed or construed as acceptance of the Products received. Any delivery of Product that is substandard or does not comply with the Bid Specifications or Contract terms and conditions, may be rejected or accepted on an adjusted price basis, as determined by the Commissioner.

49. RE-WEIGHING PRODUCT Deliveries are subject to re-weighing at the point of destination by the Authorized User. If shrinkage occurs which exceeds that normally allowable in the trade, the Authorized User shall have the option to require delivery of the difference in quantity or to reduce the payment accordingly. Such option shall be exercised in writing by the Authorized User.

50. PRODUCT SUBSTITUTION In the event a specified manufacturer's Product listed in the Contract becomes unavailable or cannot be supplied by the Contractor for any reason (except as provided for in the Savings/Force Majeure Clause) a Product deemed in writing by the Commissioner to be equal to or better than the specified Product must be substituted by the Contractor at no additional cost or expense to the Authorized User. Unless otherwise specified, any substitution of Product prior to the Commissioner's written approval may be cause for cancellation of Contract.

51. REJECTED PRODUCT When Product is rejected, it must be removed by the Contractor from the premises of the Authorized User within ten calendar days of notification of rejection by the Authorized User. Upon notification of rejection, risk of loss of rejected or non-conforming Product shall remain with Contractor. Rejected items not removed by the Contractor within ten calendar days of notification shall be regarded as abandoned by the Contractor, and the Authorized User shall have the right to dispose of Product as its own property. The Contractor shall promptly reimburse the Authorized User for any and all costs and expenses incurred in storage or effecting removal or disposition after the ten-calendar day period.

52. INSTALLATION Where installation is required, Contractor shall be responsible for placing and installing the Product in the required locations. All materials used in the installation shall be of good quality and shall be free from any and all defects that would mar the appearance of the Product or render it structurally unsound. Installation includes the furnishing of any equipment, rigging and materials required to install or place the Product in the proper location. The Contractor shall protect the site from damage for all its work and shall repair damages or injury of any kind caused by the Contractor, its employees, officers or agents. If any alteration, dismantling or excavation, etc. is required to effect installation, the Contractor shall thereafter promptly restore the structure or site. Work shall be performed to cause the least inconvenience to the Authorized User(s) and with proper consideration for the rights of other Contractors or workers. The Contractor shall promptly perform its work and shall coordinate its activities with those of other Contractors. The Contractor shall clean up and remove all debris and rubbish from its work as required or directed. Upon completion of the work, the building and surrounding area of work shall be left clean and in a neat, unobstructed condition, and everything in satisfactory repair and order.

53. REPAIRED OR REPLACED PARTS / COMPONENTS Where the Contractor is required to repair, replace or substitute Product or parts or components of the Product under the Contract, the repaired, replaced or substituted Products shall be subject to all terms and conditions for new parts and components set forth in the Contract including Warranties, as set forth in the Additional Warranties Clause herein. Replaced or repaired Product or parts and components of such Product shall be new and shall, if available, be replaced by the original manufacturer's component or part. Remanufactured parts or components meeting new Product standards may be permitted by the Commissioner or Authorized User. Before installation, all proposed substitutes for the original manufacturer's installed parts or components must be approved by the Authorized User. The part or component shall be equal to or of better quality than the original part or component being replaced.

54. ON-SITE STORAGE With the written approval of the Authorized User, materials, equipment or supplies may be stored at the Authorized User's site at the Contractor's sole risk.

55. EMPLOYEES, SUBCONTRACTORS & AGENTS All employees, Subcontractors or agents performing work under the Contract must be trained staff or technicians who meet or exceed the professional, technical and training qualifications set forth in the Bid Specifications or the Bid Documents, whichever is more restrictive, and must comply with all security and administrative requirements of the Authorized User. The Commissioner reserves the right to conduct a security background check or otherwise approve any employee, Subcontractor or agent furnished by Contractor and to refuse access to or require replacement of any personnel for cause based on, including but not limited to, professional, technical or training qualifications, quality of work or change in security status or non-compliance with Authorized User's security or other requirements. Such approval shall not relieve the Contractor of the obligation to perform all work in compliance with the Contract terms. The Commissioner reserves the right to reject and/or bar from the facility for cause any employee, Subcontractor, or agents of the Contractor.

56. ASSIGNMENT The Contractor shall not assign, transfer, convey, sublet, or otherwise dispose of the contract or its right, title or interest therein, or its power to execute such contract to any other person, company, firm or corporation in performance of the contract without the prior written consent of the Commissioner or Authorized User (as applicable). Failure to obtain consent to assignment from the Authorized User shall revoke and annul such Contract. Notwithstanding the foregoing, the State shall not hinder, prevent or affect assignment of money by a Contractor for the benefit of its creditors. Prior to a consent to assignment of monies becoming effective, the Contractor shall file a written notice of such monies assignment(s) with the Comptroller. Prior to a consent to assignment of a Contract, or portion thereof, becoming effective, the Contractor shall submit the request to assignment to the Commissioner and seek written agreement from the Commissioner which will be filed with the Comptroller. The Commissioner reserves the right to reject any proposed assignee in his/her discretion.

Upon notice to the Contractor, the Contract may be assigned without the consent of the Contractor to another State Agency or subdivision of the State pursuant to a governmental reorganization or assignment of functions under which the functions are transferred to a successor Agency or to another Agency that assumes OGS responsibilities for the Contract.

57. SUBCONTRACTORS AND SUPPLIERS The Commissioner reserves the right to reject any proposed Subcontractor or supplier for bona fide business reasons, which may include, but are not limited to: they are on the Department of Labor's list of companies with which New York State cannot do business; the Commissioner determines that the company is not qualified; the Commissioner determines that the company is not responsible; the company has previously provided unsatisfactory work or services; the company failed to solicit minority and women's business enterprises (M/WBE) Bidders as required by prior Contracts.

58. PERFORMANCE / BID BOND The Commissioner reserves the right to require a Bidder or Contractor to furnish without additional cost, a performance, payment

or Bid bond or negotiable irrevocable letter of credit or other form of security for the faithful performance of the Contract. Where required, such bond or other security shall be in the form prescribed by the Commissioner.

59. SUSPENSION OF WORK The Commissioner, in his/her sole discretion, reserves the right to suspend any or all activities under this Contract, at any time, in the best interests of the Authorized User. In the event of such suspension, the Contractor will be given a formal written notice outlining the particulars of such suspension. Examples of the reason for such suspension include, but are not limited to, a budget freeze or reduction on State spending, declaration of emergency, contract compliance issues or other such circumstances. Upon issuance of such notice, the Contractor is not to accept any Purchase Orders, and shall comply with the suspension order. Activity may resume at such time as the Commissioner issues a formal written notice authorizing a resumption of performance under the Contract.

An Authorized User may issue a formal written notice for the suspension of work for which it has engaged the Contractor for reasons specified in the above paragraph. The written notice shall set forth the reason for such suspension and a copy of the written notice shall be provided to the Commissioner.

60. TERMINATION

a. For Cause: For a material breach that remains uncured for more than thirty (30) days or other specified period after written notice to the Contractor, the Contract or Purchase Order may be terminated by the Commissioner or Authorized User at the Contractor's expense where Contractor becomes unable or incapable of performing, or meeting any requirements or qualifications set forth in the Contract, or for non-performance, or upon a determination that Contractor is non-responsible. Such termination shall be upon written notice to the Contractor. In such event, the Commissioner or Authorized User may complete the contractual requirements in any manner it may deem advisable and pursue available legal or equitable remedies for breach.

b. For Convenience: By written notice, this Contract may be terminated at any time by the State for convenience upon sixty (60) days written notice or other specified period without penalty or other early termination charges due. Such termination of the Contract shall not affect any project or Purchase Order that has been issued under the Contract prior to the date of such termination. If the Contract is terminated pursuant to this subdivision, the Authorized User shall remain liable for all accrued but unpaid charges incurred through the date of the termination. Contractor shall use due diligence and provide any outstanding deliverables.

c. For Violation of the Sections 139-j and 139-k of the State Finance Law: The Commissioner reserves the right to terminate the Contract in the event it is found that the certification filed by the Bidder in accordance with Section 139-k of the State Finance Law was intentionally false or intentionally incomplete. Upon such finding, the Commissioner may exercise its termination right by providing written notification to the Contractor in accordance with the written notification terms of the Contract.

d. For Violation of Revised Tax Law 5a: The Commissioner reserves the right to terminate the contract in the event it is found that the certification filed by the Contractor in accordance with §5-a of the Tax Law is not timely filed during the term of the Contract or the certification furnished was intentionally false or intentionally incomplete. Upon such finding, the Commissioner may exercise its termination right by providing written notification to the Contractor.

61. SAVINGS/FORCE MAJEURE A force majeure occurrence is an event or effect that cannot be reasonably anticipated or controlled. Force majeure includes, but is not limited to, acts of God, acts of war, acts of public enemies, strikes, fires, explosions, actions of the elements, floods, or other similar causes beyond the control of the Contractor or the Commissioner in the performance of the Contract which non- performance, by exercise of reasonable diligence, cannot be prevented. Contractor shall provide the Commissioner with written notice of any force majeure occurrence as soon as the delay is known.

Neither the Contractor nor the Commissioner shall be liable to the other for any delay in or failure of performance under the Contract due to a force majeure occurrence. Any such delay in or failure of performance shall not constitute default or give rise to any liability for damages. The existence of such causes of such delay or failure shall extend the period for performance to such extent as determined by the Contractor and the Commissioner to be necessary to enable complete performance by the Contractor if reasonable diligence is exercised after the cause of delay or failure has been removed.

Notwithstanding the above, at the discretion of the Commissioner where the delay or failure will significantly impair the value of the Contract to the State or to Authorized Users, the Commissioner may:

a. Accept allocated performance or deliveries from the Contractor. The Contractor, however, hereby agrees to grant preferential treatment to Authorized Users with respect to Product subjected to allocation; and/or

b. Purchase from other sources (without recourse to and by the Contractor for the costs and expenses thereof) to replace all or part of the Products which are the subject of the delay, which purchases may be deducted from the

Contract quantities without penalty or liability to the State; or

c. Terminate the Contract or the portion thereof which is subject to delays, and thereby discharge any unexecuted portion of the Contract or the relative part thereof.

In addition, the Commissioner reserves the right, in his/her sole discretion, to make an equitable adjustment in the Contract terms and/or pricing should extreme and unforeseen volatility in the marketplace affect pricing or the availability of supply. "Extreme and unforeseen volatility in the marketplace" is defined as market circumstances which meet the following criteria: (i) the volatility is due to causes outside the control of Contractor; (ii) the volatility affects the marketplace or industry, not just the particular Contract source of supply; (iii) the effect on pricing or availability of supply is substantial; and (iv) the volatility so affects Contractor's performance that continued performance of the Contract would result in a substantial loss.

62. CONTRACT BILLINGS Contractor and the distributors/resellers designated by the Contractor, if any, shall provide complete and accurate billing invoices to each Authorized User in order to receive payment. Billings for Authorized Users must contain all information required by the Contract and the State Comptroller. The State Comptroller shall render payment for Authorized User purchases, and such payment shall be made in accordance with ordinary State procedures and practices. Payment of Contract purchases made by Authorized Users, other than Agencies, shall be billed directly by Contractor on invoices/vouchers, together with complete and accurate supporting documentation as required by the Authorized User.

Submission of an invoice and payment thereof shall not preclude the Commissioner from reimbursement or demanding a price adjustment in any case where the Product delivered is found to deviate from the terms and conditions of the Contract or where the billing was inaccurate.

Contractor shall provide, upon request of the Commissioner, any and all information necessary to verify the accuracy of the billings. Such information shall be provided in the format requested by the Commissioner and in a media commercially available from the Contractor. The Commissioner may direct the Contractor to provide the information to the State Comptroller or to any Authorized User of the Contract.

63. DEFAULT – AUTHORIZED USER

a. Breach of Authorized User Not Breach of Centralized Contract. An Authorized User's breach shall not be deemed a breach of the Centralized Contract, rather it shall be deemed a breach of the Authorized User's performance under the terms and conditions of the Centralized Contract.

b. Failure to Make Payment. In the event a participating Authorized User fails to make payment to the Contractor for Products delivered, accepted and properly invoiced, within 60 days of such delivery and acceptance, the Contractor may, upon 10 days advance written notice to both the Commissioner and the Authorized User's purchasing official, suspend additional shipments of Product or provision of services to such entity until such time as reasonable arrangements have been made and assurances given by such entity for current and future Contract payments.

c. Notice of Breach. Notwithstanding the foregoing, the Contractor shall, at least 10 days prior to declaring a breach of Contract by any Authorized User, by certified or registered mail, notify both the Commissioner and the purchasing official of the breaching Authorized User of the specific facts, circumstances and grounds upon which a breach will be declared.

d. It is understood, however, that if the Contractor's basis for declaring a breach is insufficient, the Contractor's declaration of breach and failure to service an Authorized User shall constitute a breach of its Contract and the Authorized User may thereafter seek any remedy available at law or equity.

64. INTEREST ON LATE PAYMENTS

a. State Agencies The payment of interest on certain payments due and owed by Agency may be made in accordance with Article 11-A of the State Finance Law (SFL §179-d et. Seq.) and Title 2 of the New York Code of Rules and Regulations, Part 18 (Implementation of Prompt Payment Legislation -2 NYCRR §18.1 et seq.).

b. By Non-State Agencies The terms of Article 11-A apply only to procurements by and the consequent payment obligations of Agencies. Neither expressly nor by any implication is the statute applicable to Non-State Authorized Users. Neither OGS nor the State Comptroller is responsible for payments on any purchases made by a Non-State Agency Authorized User.

c. By Contractor Should the Contractor be liable for any payments to the State hereunder, interest, late payment charges and collection fee charges will be determined and assessed pursuant to Section 18 of the State Finance Law.

65. REMEDIES FOR BREACH It is understood and agreed that all rights and remedies afforded below shall be in addition to all remedies or actions otherwise authorized or permitted by law:

a. Cover/Substitute Performance In the event of Contractor's material breach, the Commissioner may, with or without formally Bidding: (i) Purchase from other sources; or (ii) If the Commissioner is unsuccessful after making reasonable attempts, under the circumstances then existing, to timely obtain acceptable service or acquire replacement Product of equal or comparable quality, the Commissioner may acquire acceptable replacement Product of lesser or greater quality.

Such purchases may, in the discretion of the Commissioner, be deducted from the Contract quantity and payments due Contractor.

b. Withhold Payment In any case where a question of non-performance by Contractor arises, payment may be withheld in whole or in part at the discretion of the Commissioner. Should the amount withheld be finally paid, a cash discount originally offered may be taken as if no delay in payment had occurred.

c. Bankruptcy In the event that the Contractor files a petition under the U.S. Bankruptcy Code during the term of this Centralized Contract, Authorized Users may, at their discretion, make application to exercise its right to set-off against monies due the Debtor or, under the Doctrine of Recoupment, credit the Authorized User the amounts owed by the Contractor arising out of the same transactions.

d. Reimbursement of Costs Incurred The Contractor agrees to reimburse the Authorized User promptly for any and all additional costs and expenses incurred for acquiring acceptable services, and/or replacement Product. Should the cost of cover be less than the Contract price, the Contractor shall have no claim to the difference. The Contractor covenants and agrees that in the event suit is successfully prosecuted for any default on the part of the Contractor, all costs and expenses expended or incurred by the Authorized User in connection therewith, including reasonable attorney's fees, shall be paid by the Contractor.

Where the Contractor fails to timely deliver pursuant to the guaranteed delivery terms of the Contract, the ordering Authorized User may rent substitute equipment temporarily. Any sums expended for such rental shall, upon demand, be reimbursed to the Authorized User promptly by the Contractor or deducted by the Authorized User from payments due or to become due the Contractor on the same or another transaction.

e. Deduction/Credit Sums due as a result of these remedies may be deducted or offset by the Authorized User from payments due, or to become due, the Contractor on the same or another transaction. If no deduction or only a partial deduction is made in such fashion the Contractor shall pay to the Authorized User the amount of such claim or portion of the claim still outstanding, on demand. The Commissioner reserves the right to determine the disposition of any rebates, settlements, restitution, liquidated damages, etc., which arise from the administration of the Contract.

66. ASSIGNMENT OF CLAIM Contractor hereby assigns to the State any and all its claims for overcharges associated with this Contract which may arise under the antitrust laws of the United States, 15 USC Section 1, et. seq. and the antitrust laws of the State of New York, General Business Law Section 340, et. seq.

67. TOXIC SUBSTANCES Each Contractor furnishing a toxic substance as defined by Section 875 of the Labor Law, shall provide such Authorized User with not less than two copies of a material safety data sheet, which sheet shall include for each such substance the information outlined in Section 876 of the Labor Law.

Before any chemical product is used or applied on or in any building, a copy of the product label and Material Safety Data Sheet must be provided to and approved by the Authorized User agency representative.

68. INDEPENDENT CONTRACTOR It is understood and agreed that the legal status of the Contractor, its agents, officers and employees under this Contract is that of an independent Contractor, and in no manner shall they be deemed employees of the Authorized User, and therefore are not entitled to any of the benefits associated with such employment. The Contractor agrees, during the term of this Contract, to maintain at Contractor's expense those benefits to which its employees would otherwise be entitled by law, including health benefits, and all necessary insurance for its employees, including worker's compensation, disability and unemployment insurance, and to provide the Authorized User with certification of such insurance upon request. The Contractor remains responsible for all applicable federal, state and local taxes, and all FICA contributions.

69. SECURITY Contractor warrants, covenants and represents that it will comply fully with all security procedures of the Authorized User(s) in performance of the Contract including but not limited to physical, facility, documentary and cyber security rules, procedures and protocols.

70. COOPERATION WITH THIRD PARTIES The Contractor shall be responsible for fully cooperating with any third party, including but not limited to other Contractors or Subcontractors of the Authorized User, as necessary to ensure delivery of Product or coordination of performance of services.

71. CONTRACT TERM - RENEWAL In addition to any stated renewal periods in the Contract, any Contract or unit portion thereof let by the Commissioner may be extended by the Commissioner for an additional period(s)

of up to one year with the written concurrence of the Contractor and Comptroller. Such extension may be exercised on a month to month basis or in other stated periods of time during the one year extension.

72. ADDITIONAL WARRANTIES Where Contractor, product manufacturer or service provider generally offers additional or more advantageous warranties than set forth below, Contractor shall offer or pass through any such warranties to Authorized Users. Contractor hereby warrants and represents:

a. Product Performance Contractor warrants and represents that Products delivered pursuant to this Contract conform to the manufacturer's specifications, performance standards and documentation, and the documentation fully describes the proper procedure for using the Products.

b. Title and Ownership Warranty Contractor warrants, represents and conveys (i) full ownership, clear title free of all liens, or (ii) the right to transfer or deliver perpetual license rights to any Products transferred to Authorized User under this Contract. Contractor shall be solely liable for any costs of acquisition associated therewith. Contractor fully indemnifies the Authorized User for any loss, damages or actions arising from a breach of said warranty without limitation.

c. Contractor Compliance Contractor represents and warrants to pay, at its sole expense, for all applicable permits, licenses, tariffs, tolls and fees to give all notices and comply with all laws, ordinances, rules and regulations of any governmental entity in conjunction with the performance of obligations under the Contract. Prior to award and during the Contract term and any renewals thereof, Contractor must establish to the satisfaction of the Commissioner that it meets or exceeds all requirements of the Bid/Contract and any applicable laws, including but not limited to, permits, insurance coverage, licensing, proof of coverage for worker's compensation, and shall provide such proof as required by the Commissioner. Failure to do so may constitute grounds for the Commissioner to cancel or suspend this Contract, in whole or in part, or to take any other action deemed necessary by the Commissioner.

d. Product Warranty Unless recycled or recovered materials are available in accordance with the "Recycled or Recovered Materials" clause, Product offered shall be standard new equipment, current model or most recent release of regular stock product with all parts regularly used with the type of equipment offered; and no attachment or part has been substituted or applied contrary to the manufacturer's recommendations and standard practice.

Contractor further warrants and represents that components or deliverables specified and furnished by or through Contractor shall individually, and where specified and furnished as a system, be substantially uninterrupted or error-free in operation and guaranteed against faulty material and workmanship for the warranty period, or for a minimum of one (1) year from the date of acceptance, whichever is longer ("Project warranty period"). During the Project warranty period, defects in the materials or workmanship of components or deliverables specified and furnished by or through Contractor shall be repaired or replaced by Contractor at no cost or expense to the Authorized User. Contractor shall extend the Project warranty period for individual component(s), or for the System as a whole, as applicable, by the cumulative period(s) of time, after notification, during which an individual component or the System requires servicing or replacement (down time) or is in the possession of the Contractor, its agents, officers, Subcontractors, distributors, resellers or employees ("extended warranty").

Where Contractor, the Independent Software Vendor "ISV," or other third party manufacturer markets any Project Deliverable delivered by or through Contractor with a standard commercial warranty, such standard warranty shall be in addition to, and not relieve the Contractor from, Contractor's warranty obligations during the project warranty and extended warranty period(s). Where such standard commercial warranty covers all or some of the Project warranty or extended warranty period(s), Contractor shall be responsible for the coordination during the Project warranty or extended warranty period(s) with ISV or other third party manufacturer(s) for warranty repair or replacement of ISV or other third party manufacturer's Product.

Where Contractor, ISV or other third party manufacturer markets any Project Deliverable with a standard commercial warranty which goes beyond the Project warranty or extended warranty period(s), Contractor shall notify the Authorized User and pass through the manufacturer's standard commercial warranty to Authorized User at no additional charge; provided, however, that Contractor shall not be responsible for coordinating services under the third party extended warranty after expiration of the Project warranty and extended warranty period(s).

e. Replacement Parts Warranty If during the regular or extended warranty period's faults develop, the Contractor shall promptly repair or, upon demand, replace the defective unit or component part affected. All costs for labor and material and transportation incurred to repair or replace defective Product during the warranty period shall be borne solely by the Contractor, and the State or Authorized User shall in no event be liable or responsible therefor.

Any part of component replaced by the Contractor under the Contract warranty shall be replaced at no cost to the

Authorized User and guaranteed for the greater of: a) the warranty period under paragraph (d) above; or b) if a separate warranty for that part or component is generally offered by the manufacturer, the standard commercial warranty period offered by the manufacturer for the individual part or component.

f. Virus Warranty The Contractor represents and warrants that Licensed Software contains no known viruses. Contractor is not responsible for viruses introduced at Licensee's site.

g. Date/Time Warranty Contractor warrants that Product(s) furnished pursuant to this Contract shall, when used in accordance with the Product documentation, be able to accurately process date/time data (including, but not limited to, calculating, comparing, and sequencing) transitions, including leap year calculations. Where a Contractor proposes or an acquisition requires that specific Products must perform as a package or system, this warranty shall apply to the Products as a system.

Where Contractor is providing ongoing services, including but not limited to: i) consulting, integration, code or data conversion, ii) maintenance or support services, iii) data entry or processing, or iv) contract administration services (e.g., billing, invoicing, claim processing), Contractor warrants that services shall be provided in an accurate and timely manner without interruption, failure or error due to the inaccuracy of Contractor's business operations in processing date/time data (including, but not limited to, calculating, comparing, and sequencing) various date/time transitions, including leap year calculations. Contractor shall be responsible for damages resulting from any delays, errors or untimely performance resulting therefrom, including but not limited to the failure or untimely performance of such services.

This Date/Time Warranty shall survive beyond termination or expiration of this contract through: a) ninety (90) days or b) the Contractor's or Product manufacturer/developer's stated date/time warranty term, whichever is longer. Nothing in this warranty statement shall be construed to limit any rights or remedies otherwise available under this Contract for breach of warranty.

h. Workmanship Warranty Contract warrants that all components or deliverables specified and furnished by or through Contractor under the Project Definition/Work Order meet the completion criteria set forth in the Project Definition/Work Order and any subsequent statement(s) of work, and that services will be provided in a workmanlike manner in accordance with industry standards.

i. Survival of Warranties All warranties contained in this Contract shall survive the termination of this Contract.

73. LEGAL COMPLIANCE Contractor represents and warrants that it shall secure all notices and comply with all laws, ordinances, rules and regulations of any governmental entity in conjunction with the performance of obligations under the Contract. Prior to award and during the Contract term and any renewals thereof, Contractor must establish to the satisfaction of the Commissioner that it meets or exceeds all requirements of the Bid and Contract and any applicable laws, including but not limited to, permits, licensing, and shall provide such proof as required by the Commissioner. Failure to comply or failure to provide proof may constitute grounds for the Commissioner to cancel or suspend the Contract, in whole or in part, or to take any other action deemed necessary by the Commissioner. Contractor also agrees to disclose information and provide affirmations and certifications to comply with Sections 139-j and 139-k of the State Finance Law.

74. INDEMNIFICATION Contractor shall be fully liable for the actions of its agents, employees, partners or Subcontractors and shall fully indemnify and save harmless the Authorized Users from suits, actions, damages and costs of every name and description relating to personal injury and damage to real or personal tangible property caused by any intentional act or negligence of Contractor, its agents, employees, partners or Subcontractors, without limitation; provided, however, that the Contractor shall not indemnify for that portion of any claim, loss or damage arising hereunder due to the negligent act or failure to act of the Authorized Users.

75. INDEMNIFICATION RELATING TO THIRD PARTY RIGHTS The Contractor will also indemnify and hold the Authorized Users harmless from and against any and all damages, expenses (including reasonable attorneys' fees), claims, judgments, liabilities and costs that may be finally assessed against the Authorized Users in any action for infringement of a United States Letter Patent, or of any copyright, trademark, trade secret or other third party proprietary right except to the extent such claims arise from the Authorized Users gross negligence or willful misconduct, provided that the State shall give Contractor: (i) prompt written notice of any action, claim or threat of infringement suit, or other suit, (ii) the opportunity to take over, settle or defend such action, claim or suit at Contractor's sole expense, and (iii) assistance in the defense of any such action at the expense of Contractor.

If usage shall be enjoined for any reason or if Contractor believes that it may be enjoined, Contractor shall have the right, at its own expense and sole discretion to take action in the following order of precedence: (i) to procure for the Authorized User the right to continue Usage (ii) to modify the service or Product so that Usage becomes non-infringing, and is of at least equal quality and performance; or (iii) to replace said service or Product or part(s) thereof, as applicable, with non-infringing service

or Product of at least equal quality and performance. If the above remedies are not available, the parties shall terminate the Contract, in whole or in part as necessary and applicable, provided the Authorized User is given a refund for any amounts paid for the period during which Usage was not feasible.

The foregoing provisions as to protection from third party rights shall not apply to any infringement occasioned by modification by the Authorized User of any Product without Contractor's approval.
In the event that an action at law or in equity is commenced against the Authorized User arising out of a claim that the Authorized User's use of the service or Product under the Contract infringes any patent, copyright or proprietary right, and Contractor is of the opinion that the allegations in such action in whole or in part are not covered by the indemnification and defense provisions set forth in the Contract, Contractor shall immediately notify the Authorized User and the Office of the Attorney General in writing and shall specify to what extent Contractor believes it is obligated to defend and indemnify under the terms and conditions of the Contract. Contractor shall in such event protect the interests of the Authorized User and secure a continuance to permit the Authorized User to appear and defend its interests in cooperation with Contractor, as is appropriate, including any jurisdictional defenses the Authorized User may have. This constitutes the Authorized User's sole and exclusive remedy for patent infringement, or for infringement of any other third party proprietary right.

76. LIMITATION OF LIABILITY Except as otherwise set forth in the Indemnification Paragraphs above, the limit of liability shall be as follows:

a. Contractor's liability for any claim, loss or liability arising out of, or connected with the Products and services provided, and whether based upon default, or other liability such as breach of contract, warranty, negligence, misrepresentation or otherwise, shall in no case exceed direct damages in: (i) an amount equal to two (2) times the charges specified in the Purchase Order for the Products and services, or parts thereof forming the basis of the Authorized User's claim, (said amount not to exceed a total of twelve (12) months charges payable under the applicable Purchase Order) or (ii) one million dollars ($1,000,000), whichever is greater.

b. The Authorized User may retain such monies from any amount due Contractor as may be necessary to satisfy any claim for damages, costs and the like asserted against the Authorized User unless Contractor at the time of the presentation of claim shall demonstrate to the Authorized User's satisfaction that sufficient monies are set aside by the Contractor in the form of a bond or through insurance coverage to cover associated damages and other costs.

c. Notwithstanding the above, neither the Contractor nor the Authorized User shall be liable for any consequential, indirect or special damages of any kind which may result directly or indirectly from such performance, including, without limitation, damages resulting from loss of use or loss of profit by the Authorized User, the Contractor, or by others.

77. INSURANCE Contractor shall secure and maintain insurance coverage as specified in the Bid Documents and shall promptly provide documentation of specified coverages to the Authorized User. If specified, the Contractor may be required to add the Authorized User as an additional insured.

THE FOLLOWING CLAUSES PERTAIN TO TECHNOLOGY & NEGOTIATED CONTRACTS

78. SOFTWARE LICENSE GRANT Where Product is acquired on a licensed basis the following shall constitute the license grant:

a. License Scope Licensee is granted a non-exclusive, perpetual license to use, execute, reproduce, display, perform, or merge the Product within its business enterprise in the United States up to the maximum licensed capacity stated on the Purchase Order. Product may be accessed, used, executed, reproduced, displayed or performed up to the capacity measured by the applicable licensing unit stated on the Purchase Order (i.e., payroll size, number of employees, CPU, MIPS, MSU, concurrent user, workstation). Licensee shall have the right to use and distribute modifications or customizations of the Product to and for use by any Authorized Users otherwise licensed to use the Product, provided that any modifications, however extensive, shall not diminish Licensor's proprietary title or interest. No license, right or interest in any trademark, trade name, or service mark is granted hereunder.

b. License Term The license term shall commence upon the License Effective Date, provided, however, that where an acceptance or trial period applies to the Product, the License Term shall be extended by the time period for testing, acceptance or trial.

c. Licensed Documentation If commercially available, Licensee shall have the option to require the Contractor to deliver, at Contractor's expense: (i) one (1) hard copy and one (1) master electronic copy of the Documentation in a mutually agreeable format; (ii) based on hard copy instructions for access by downloading from the Internet (iii) hard copies of the Product Documentation by type of license in the following amounts, unless otherwise mutually agreed:

- Individual/Named User License - one (1) copy per License
- Concurrent Users - 10 copies per site

- Processing Capacity - 10 copies per site

Software media must be in a format specified by the Authorized User, without requiring any type of conversion.

Contractor hereby grants to Licensee a perpetual license right to make, reproduce (including downloading electronic copies of the Product) and distribute, either electronically or otherwise, copies of Product Documentation as necessary to enjoy full use of the Product in accordance with the terms of license.

d. Product Technical Support & Maintenance Licensee shall have the option of electing the Product technical support and maintenance ("maintenance") set forth in the Contract by giving written notice to Contractor any time during the Centralized Contract term. Maintenance term(s) and any renewal(s) thereof are independent of the expiration of the Centralized Contract term and will not automatically renew.

Maintenance shall include, at a minimum, (i) the provision of error corrections, updates, revisions, fixes, upgrade and new releases to Licensee, and (ii) Help Desk assistance with locally accessible "800" or toll free, local telephone service, or alternatively on-line Help Desk accessibility. Contractor shall maintain the Products so as to provide Licensee with the ability to utilize the Products in accordance with the Product documentation without significant functional downtime to its ongoing business operations during the maintenance term.

Authorized User shall not be required to purchase maintenance for use of Product, and may discontinue maintenance at the end of any current maintenance term upon notice to Contractor. In the event that Authorized User does not initially acquire or discontinues maintenance of licensed Product, it may, at any time thereafter, reinstate maintenance for Product without any additional penalties or other charges, by paying Contractor the amount which would have been due under the Contract for the period of time that such maintenance had lapsed, at then current NYS net maintenance rates.

e. Permitted License Transfers As Licensee's business operations may be altered, expanded or diminished, licenses granted hereunder may be transferred or combined for use at an alternative or consolidated site not originally specified in the license, including transfers between Agencies ("permitted license transfers"). Licensee(s) do not have to obtain the approval of Contractor for permitted license transfers, but must give thirty (30) days prior written notice to Contractor of such move(s) and certify in writing that the Product is not in use at the prior site. There shall be no additional license or other transfer fees due Contractor, provided that: i) the maximum capacity of the consolidated machine is equal to the combined individual license capacity of all licenses running at the consolidated or transferred site (e.g., named users, seats, or MIPS); or ii) if the maximum capacity of the consolidated machine is greater than the individual license capacity being transferred, a logical or physical partition or other means of restricting access will be maintained within the computer system so as to restrict use and access to the Product to that unit of licensed capacity solely dedicated to beneficial use for Licensee. In the event that the maximum capacity of the consolidated machine is greater than the combined individual license capacity of all licenses running at the consolidated or transferred site, and a logical or physical partition or other means of restricting use is not available, the fees due Contractor shall not exceed the fees otherwise payable for a single license for the upgrade capacity.

f. Restricted Use By Outsourcers / Facilities Management, Service Bureaus / or Other Third Parties Outsourcers, facilities management or service bureaus retained by Licensee shall have the right to use the Product to maintain Licensee's business operations, including data processing, for the time period that they are engaged in such activities, provided that: 1) Licensee gives notice to Contractor of such party, site of intended use of the Product, and means of access; and 2) such party has executed, or agrees to execute, the Product manufacturer's standard nondisclosure or restricted use agreement which executed agreement shall be accepted by the Contractor ("Non-Disclosure Agreement"); and 3) if such party is engaged in the business of facility management, outsourcing, service bureau or other services, such third party will maintain a logical or physical partition within its computer system so as to restrict use and access to the program to that portion solely dedicated to beneficial use for Licensee. In no event shall Licensee assume any liability for third party's compliance with the terms of the Non-Disclosure Agreement, nor shall the Non-Disclosure Agreement create or impose any liabilities on the State or Licensee.

Any third party with whom a Licensee has a relationship for a state function or business operation, shall have the temporary right to use Product (e.g., JAVA Applets), provided that such use shall be limited to the time period during which the third party is using the Product for the function or business activity.

g. Archival Back-Up and Disaster Recovery Licensee may use and copy the Product and related Documentation in connection with: i) reproducing a reasonable number of copies of the Product for archival backup and disaster recovery procedures in the event of destruction or corruption of the Product or disasters or emergencies which require Licensee to restore backup(s) or to initiate disaster recovery procedures for its platform or operating systems; ii) reproducing a reasonable number of copies of the Product and related Documentation for cold site storage. "Cold Site" storage shall be defined as a restorable back-up copy of the Product not to be installed until and after the declaration

by the Licensee of a disaster; iii) reproducing a back-up copy of the Product to run for a reasonable period of time in conjunction with a documented consolidation or transfer otherwise allowed herein. "Disaster Recovery" shall be defined as the installation and storage of Product in ready-to-execute, back-up computer systems prior to disaster or breakdown which is not used for active production or development.

h. Confidentiality Restrictions The Product is a trade secret, copyrighted and proprietary product. Licensee and its employees will keep the Product strictly confidential, and Licensee will not disclose or otherwise distribute or reproduce any Product to anyone other than as authorized under the terms of Contract. Licensee will not remove or destroy any proprietary markings of Contractor.

i. Restricted Use by Licensee Except as expressly authorized by the terms of license, Licensee shall not:

(i) Copy the Product;

(ii) Cause or permit reverse compilation or reverse assembly of all or any portion of the Product;

(iii) Export the Licensed Software in violation of any U.S. Department of Commerce export administration regulations.

79. PRODUCT ACCEPTANCE Unless otherwise provided by mutual agreement of the Authorized User and the Contractor, Authorized User(s) shall have thirty (30) days from the date of delivery to accept hardware products and sixty (60) days from the date of delivery to accept all other Product. Where the Contractor is responsible for installation, acceptance shall be from completion of installation. Failure to provide notice of acceptance or rejection or a deficiency statement to the Contractor by the end of the period provided for under this clause constitutes acceptance by the Authorized User(s) as of the expiration of that period. The License Term shall be extended by the time periods allowed for trial use, testing and acceptance unless the Commissioner or Authorized User agrees to accept the Product at completion of trial use.

Unless otherwise provided by mutual agreement of the Authorized User and the Contractor, Authorized User shall have the option to run testing on the Product prior to acceptance, such tests and data sets to be specified by User. Where using its own data or tests, Authorized User must have the tests or representative set of data available upon delivery. This demonstration will take the form of a documented installation test, capable of observation by the Authorized User, and shall be made part of the Contractor's standard documentation. The test data shall remain accessible to the Authorized User after completion of the test.

In the event that the documented installation test cannot be completed successfully within the specified acceptance period, and the Contractor or Product is responsible for the delay, Authorized User shall have the option to cancel the order in whole or in part, or to extend the testing period for an additional thirty (30) day increment. Authorized User shall notify Contractor of acceptance upon successful completion of the documented installation test. Such cancellation shall not give rise to any cause of action against the Authorized User for damages, loss of profits, expenses, or other remuneration of any kind.

If the Authorized User elects to provide a deficiency statement specifying how the Product fails to meet the specifications within the testing period, Contractor shall have thirty (30) days to correct the deficiency, and the Authorized User shall have an additional sixty (60) days to evaluate the Product as provided herein. If the Product does not meet the specifications at the end of the extended testing period, Authorized User, upon prior written notice to Contractor, may then reject the Product and return all defective Product to Contractor, and Contractor shall refund any monies paid by the Authorized User to Contractor therefor. Costs and liabilities associated with a failure of the Product to perform in accordance with the functionality tests or product specifications during the acceptance period shall be borne fully by Contractor to the extent that said costs or liabilities shall not have been caused by negligent or willful acts or omissions of the Authorized User's agents or employees. Said costs shall be limited to the amounts set forth in the Limitation of Liability Clause for any liability for costs incurred at the direction or recommendation of Contractor.

80. AUDIT OF LICENSED PRODUCT USAGE Contractor shall have the right to periodically audit, no more than annually, at Contractor's expense, use of licensed Product at any site where a copy of the Product resides provided that: (i) Contractor gives Licensee(s) at least thirty (30) days advance written notice, (ii) such audit is conducted during such party's normal business hours, (iii) the audit is conducted by an independent auditor chosen on mutual agreement of the parties. Contractor shall recommend a minimum of three (3) auditing/accounting firms from which the Licensee will select one (1). In no case shall the Business Software Alliance (BSA), Software Publishers Association (SPA), Software and Industry Information Association (SIIA) or Federation Against Software Theft (FAST) be used directly or indirectly to conduct audits, or be recommended by Contractor; (iv) Contractor and Licensee are each entitled to designate a representative who shall be entitled to participate, and who shall mutually agree on audit format, and simultaneously review all information obtained by the audit. Such representatives also shall be entitled to copies of all reports, data or information obtained from the audit; and (v) if the audit shows that such party is not in compliance, Licensee shall be required to purchase additional licenses

or capacities necessary to bring it into compliance and shall pay for the unlicensed capacity at the NYS Net Price in effect at time of audit, or if none, then at the Contractor's U.S. Commercial list price. Once such additional licenses or capacities are purchased, Licensee shall be deemed to have been in compliance retroactively, and Licensee shall have no further liability of any kind for the unauthorized use of the software.

81. OWNERSHIP/TITLE TO PROJECT DELIVERABLES

a. Definitions

(i) For purposes of this paragraph, "Products." A deliverable furnished under this Contract by or through Contractor, including existing and custom Products, including, but not limited to: a) components of the hardware environment, b) printed materials (including but not limited to training manuals, system and user documentation, reports, drawings), whether printed in hard copy or maintained on diskette, CD, DVD or other electronic media c) third party software, d) modifications, customizations, custom programs, program listings, programming tools, data, modules, components, and e) any properties embodied therein, whether in tangible or intangible form (including but not limited to utilities, interfaces, templates, subroutines, algorithms, formulas, source code, object code).

(ii) For purposes of this paragraph, "Existing Products." Tangible Products and intangible licensed Products that exist prior to the commencement of work under the Contract. Contractor bears the burden of proving that a particular product was in existence prior to the commencement of the Project.

(iii) For purposes of this paragraph, "Custom Products." Products, preliminary, final or otherwise, which are created or developed by Contractor, its Subcontractors, partners, employees or agents for Authorized User under the Contract.

b. Title to Project Deliverables Contractor acknowledges that it is commissioned by the Authorized User to perform the services detailed in the Purchase Order. Unless otherwise specified in writing in the Bid or Purchase Order, the Authorized User shall have ownership and license rights as follows:

(i) Existing Products:

1. Hardware - Title and ownership of Existing Hardware Product shall pass to Authorized User upon Acceptance.

2. Software - Title and ownership to Existing Software Product(s) delivered by Contractor under the Contract that is normally commercially distributed on a license basis by the Contractor or other independent software vendor proprietary owner ("Existing Licensed Product"), whether or not embedded in, delivered or operating in conjunction with hardware or Custom Products, shall remain with Contractor or the proprietary owner of other independent software vendor(s) (ISV). Effective upon acceptance, such Product shall be licensed to Authorized User in accordance with the Contractor or ISV owner's standard license agreement, provided, however, that such standard license, must, at a minimum: (a) grant Authorized User a non-exclusive, perpetual license to use, execute, reproduce, display, perform, adapt (unless Contractor advises Authorized User as part of Contractor's proposal that adaptation will violate existing agreements or statutes and Contractor demonstrates such to the Authorized User's satisfaction) and distribute Existing Licensed Product to the Authorized User up to the license capacity stated in the Purchase Order or work order with all license rights necessary to fully effect the general business purpose(s) stated in the Bid or Authorized User's Purchase Order or work order, including the financing assignment rights set forth in paragraph (c) below; and (b) recognize the State of New York as the licensee where the Authorized User is a state agency, department, board, commission, office or institution. Where these rights are not otherwise covered by the ISV's owner's standard license agreement, the Contractor shall be responsible for obtaining these rights at its sole cost and expense. The Authorized User shall reproduce all copyright notices and any other legend of ownership on any copies authorized under this paragraph.

(**ii.) Custom Products**: Effective upon creation of Custom Products, Contractor hereby conveys, assigns and transfers to Authorized User the sole and exclusive rights, title and interest in Custom Product(s), whether preliminary, final or otherwise, including all trademark and copyrights. Contractor hereby agrees to take all necessary and appropriate steps to ensure that the Custom Products are protected against unauthorized copying, reproduction and marketing by or through Contractor, its agents, employees, or Subcontractors. Nothing herein shall preclude the Contractor from otherwise using the related or underlying general knowledge, skills, ideas, concepts, techniques and experience developed under a Purchase Order, project definition or work order in the course of Contractor's business. Authorized User may, by providing written notice thereof to the Contractor, elect in the alternative to take a non-exclusive perpetual license to Custom Products in lieu of Authorized User taking exclusive ownership and title to such Products. In such case, Licensee on behalf of all Authorized Users shall be granted a non-exclusive perpetual license to use, execute, reproduce, display, perform, adapt and distribute Custom Product as necessary to fully effect the general business purpose(s) as stated in paragraph (b)(i)(2), above.

c. Transfers or Assignments to a Third Party Financing Agent It is understood and agreed by the parties that a condition precedent to the consummation of the purchase (s) under the Contract may be the obtaining

of acceptable third party financing by the Authorized User. The Authorized User shall make the sole determination of the acceptability of any financing proposal. The Authorized User will make all reasonable efforts to obtain such financing, but makes no representation that such financing has been obtained as of the date of Bid receipt. Where financing is used, Authorized User may assign or transfer its rights in Licensed Products (existing or custom) to a third party financing entity or trustee ("Trustee") as collateral where required by the terms of the financing agreement. Trustee's sole rights with respect to transferability or use of Licensed Products shall be to exclusively sublicense to Authorized User all of its Licensee's rights under the terms and conditions of the License Agreement; provided, further, however, in the event of any termination or expiration of such sublicense by reason of payment in full, all of Trustee's rights in such Licensed Product shall terminate immediately and Authorized User's prior rights to such Existing Licensed Product shall be revived.

d. Sale or License of Custom Products Involving Tax-Exempt Financing (i.e., Certificates of Participation - COPS) The Authorized User's sale or other transfer of Custom Products which were acquired by the Authorized User using third party, tax-exempt financing may not occur until such Custom Products are, or become, useable. In the event that the Contractor wishes to obtain ownership rights to Custom Product(s), the sale or other transfer shall be at fair market value determined at the time of such sale or other transfer, and must be pursuant to a separate written agreement in a form acceptable to the Authorized User which complies with the terms of this paragraph.

e. Contractor's Obligation with Regard to ISV (Third Party) Product Where Contractor furnishes Existing Licensed Product(s) as a Project Deliverable, and sufficient rights necessary to effect the purposes of this section are not otherwise provided in the Contractor or ISV's standard license agreement, Contractor shall be responsible for obtaining from the ISV third party proprietary owner/developer the rights set forth herein to the benefit of the Authorized User at Contractor's sole cost and expense.

82. PROOF OF LICENSE The Contractor must provide to each Licensee who places a Purchase Order either: (i) the Product developer's certified License Confirmation Certificates in the name of such Licensee; or (ii) a written confirmation from the Proprietary owner accepting Product invoice as proof of license. Contractor shall submit a sample certificate, or alternatively such written confirmation from the proprietary developer. Such certificates must be in a form acceptable to the Licensee.

83. PRODUCT VERSION Purchase Orders shall be deemed to reference Manufacturer's most recently released model or version of the Product at time of order, unless an earlier model or version is specifically requested in writing by Authorized User and Contractor is willing to provide such version.

84. CHANGES TO PRODUCT OR SERVICE OFFERINGS

a. Product or Service Discontinuance Where Contractor is the Product Manufacturer/Developer, and Contractor publicly announces to all U.S. customers ("date of notice") that a Product is being withdrawn from the U.S. market or that maintenance service or technical support provided by Contractor ("withdrawn support") is no longer going to be offered, Contractor shall be required to: (i) notify the Commissioner, each Licensee and each Authorized User then under contract for maintenance or technical support in writing of the intended discontinuance; and (ii) continue to offer Product or withdrawn support upon the Contract terms previously offered for the greater of: a) the best terms offered by Contractor to any other customer, or b) not less than twelve (12) months from the date of notice; and (iii) at Authorized User's option, provided that the Authorized User is under contract for maintenance on the date of notice, either: provide the Authorized User with a Product replacement or migration path with at least equivalent functionality at no additional charge to enable Authorized User to continue use and maintenance of the Product.

In the event that the Contractor is not the Product Manufacturer, Contractor shall be required to: (i) provide the notice required under the paragraph above, to the entities described within five (5) business days of Contractor receiving notice from the Product Manufacturer, and (ii) include in such notice the period of time from the date of notice that the Product Manufacturer will continue to provide Product or withdraw support.

The provisions of this subdivision (a) shall not apply or eliminate Contractor's obligations where withdrawn support is being provided by an independent Subcontractor. In the event that such Subcontractor ceases to provide service, Contractor shall be responsible for subcontracting such service, subject to state approval, to an alternate Subcontractor.

b. Product or Service Re-Bundling In the event that Contractor is the Product manufacturer and publicly announces to all U.S. customers ("date of notice") that a Product or maintenance or technical support offering is being re-bundled in a different manner from the structure or licensing model of the prior U.S. commercial offering, Contractor shall be required to: (i) notify the State and each Authorized User in writing of the intended change; (ii) continue to provide Product or withdrawn support upon the same terms and conditions as previously offered on the then-current NYS Contract for the greater of: a) the best terms offered by Contractor to any other customer, or b) not less than twelve (12) months from the date of notice; and (iii) shall submit the proposed rebundling change to the Commissioner for approval prior to its

becoming effective for the remainder of the Contract term. The provisions of this section do not apply if the Contractor is not the Product manufacturer.

85. NO HARDSTOP/PASSIVE LICENSE MONITORING Unless an Authorized User is otherwise specifically advised to the contrary in writing at the time of order and prior to purchase, Contractor hereby warrants and represents that the Product and all Upgrades do not and will not contain any computer code that would disable the Product or Upgrades or impair in any way its operation based on the elapsing of a period of time, exceeding an authorized number of copies, advancement to a particular date or other numeral, or other similar self-destruct mechanisms (sometimes referred to as "time bombs," "time locks," or "drop dead" devices) or that would permit Contractor to access the Product to cause such disablement or impairment (sometimes referred to as a "trap door" device). Contractor agrees that in the event of a breach or alleged breach of this provision that Authorized User shall not have an adequate remedy at law, including monetary damages, and that Authorized User shall consequently be entitled to seek a temporary restraining order, injunction, or other form of equitable relief against the continuance of such breach, in addition to any and all remedies to which Authorized User shall be entitled.

86. SOURCE CODE ESCROW FOR LICENSED PRODUCT If Source Code or Source Code escrow is offered by either Contractor or Product manufacturer or developer to any other commercial customers, Contractor shall either: (i) provide Licensee with the Source Code for the Product; or (ii) place the Source Code in a third party escrow arrangement with a designated escrow agent who shall be named and identified to the State, and who shall be directed to release the deposited Source Code in accordance with a standard escrow agreement acceptable to the State; or (iii) will certify to the State that the Product manufacturer/developer has named the State, acting by and through the Authorized User, and the Licensee, as a named beneficiary of an established escrow arrangement with its designated escrow agent who shall be named and identified to the State and Licensee, and who shall be directed to release the deposited Source Code in accordance with the terms of escrow. Source Code, as well as any corrections or enhancements to such source code, shall be updated for each new release of the Product in the same manner as provided above and such updating of escrow shall be certified to the State in writing. Contractor shall identify the escrow agent upon commencement of the Contract term and shall certify annually that the escrow remains in effect in compliance with the terms of this paragraph.
The State may release the Source Code to Licensees under this Contract who have licensed Product or obtained services, who may use such copy of the Source Code to maintain the Product.

FOR NEGOTIATED CONTRACTS THE FOLLOWING CLAUSES ARE RESERVED BECAUSE BIDDING DOES NOT APPLY:

Clauses: 7, 8, 9, 10, 11, 12, 13, 16, 15, 21, 25, 26, 28, 29, 30, 31, 32, 33, 36, 49, 50, 52, 54 and 37

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APPENDIX C

MINORITY AND WOMEN-OWNED BUSINESS ENTERPRISES
EQUAL EMPLOYMENT OPPORTUNITY POLICY STATEMENT

I, _____, the _____ (title) of _____ (Contractor) agree that _____(Contractor) has adopted the following policies with respect to Contract Number _____.

M/WBE

Contractor will make good faith efforts to achieve the M/WBE contract participations goals set by OGS for that area in which the State-funded project is located, by taking the following steps:

(1) Actively and affirmatively soliciting bids for subcontracts from qualified State certified MBEs or WBEs, including solicitations to MWBE contractor associations.
(2) Request a list of State-certified MWBEs from OGS and solicit bids from them directly.
(3) Ensure that plans, specifications, request for proposals and other documents used to secure bids will be made available in sufficient time for review by prospective M/WBEs.
(4) Where feasible, divide the work into smaller portions to enhanced participations by MWBEs and encourage the formation of joint venture and other partnerships among MWBE contractors to enhance their participation.
(5) Document and maintain records of bid solicitation, including those to MWBEs and the results thereof.
(6) Ensure that progress payments to M/WBEs are made on a timely basis so that undue financial hardship is avoided and provide appropriate support, including waiving bonding and other credit requirements where permissible, to encourage MWBE participation.

EEO

(a) Contractor will not discriminate against any employee or applicant for employment because of race, creed, color, national origin, sex, age, disability or marital status, will
undertake or continue existing programs of affirmative action to ensure that minority group members are afforded equal employment opportunities without discrimination, and shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on state contracts.
(b) Contractor shall state in all solicitation or advertisements for employees that in the performance of the State contract all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex disability or marital status.
(c) At the request of the contracting agency, Contractor shall request each employment agency, labor union, or authorized representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of Contractor's obligations herein.
(d) Contractor shall comply with the provisions of the Human Rights Law, all other State and Federal statutory and constitutional non-discrimination provisions. Contractor and subcontractors shall not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex, national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.
(e) Contractor will include the provisions of sections (a) through (d) of this agreement in every subcontract in such a manner that the requirements of the subdivisions will be binding upon each subcontractor as to work in connection with the State contract.

APPENDIX C

Agreed to this _____ day of _____, 2_____
By: _____
Print: _____
Title: _____

* * * * * *

Appendix D, Number 1, Contract Contact Information; Awarded Lot(s); Minimum Orders; Procurement Card; Energy Star Compliance; and Volume Discounts

CONTRACTOR:	Sharp Electronics Corporation
Contract Administrator: Allison Terry Phone: (201) 529-8200 Toll Free: (800) 813-6127 Fax: (201) 529-8815 E-Mail: SNAPCustomerservice@sharpsec.com	
Awarded Lots: -Lots 2	
Delivery: -Guaranteed delivery within 30 days A/R/O	
Ordering: -Products are available directly from the Contractor Manufacturer. -Minimum order for all orders including orders placed using the NYS Procurement Card is $50.00. -Contractor accepts the NYS Procurement Card for orders of any amount not to exceed $85,000.00. Contractor does not offer additional discounts for purchases made with the NYS Procurement Card. -Contractor does not offer a prompt payment discount for payment within 15 days and/or receipt of voucher. -Contractor does not offer a prompt payment discount for payment within 30 days and/or receipt of voucher. -Contractor offers Energy Star compliant products. Please contact the Contractor for details.	
Volume Discounts: -Contractor does not offer additional discount(s) for Authorized User's aggregate purchases. -Contractor does not offer additional discount(s) for Statewide aggregate purchases.	

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-B201D	20 PPM Monochrome Workgroup Document System	$1,990.00	57.50%	$845.75
	Service & Supply Maintenance Cost per Copy charge	$0.0250		$0.0250
	Options			
MXB201DSUPPLYKIT	Start-up Supply Kit - 1 Toner and 1 Developer	$98.00	23.50%	$74.97
MX-CS10	250-sheet Paper Tray	$199.00	57.50%	$84.58
MX-NB11	PCL® 6 Compatible Network Printing / Network Scanning Expansion Kit	$580.00	57.50%	$246.50
MX-FX12	Fax Expansion Kit*	$460.00	57.50%	$195.50
MX-PK10	PostScript® 3 Compatible Expansion Kit*	$415.00	57.50%	$176.38
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-201ABD	Deluxe Cabinet with Door and Locking Casters	$167.00	57.50%	$70.98
MX-B20NT1	Toner - 243 Grams/Cartridge	$74.00	34.00%	$48.84
MX-B20NV1	Developer - 170 Grams/Package	$24.00	34.00%	$15.84
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets, Maximum Power Surge	$150.00	53.00%	$70.50
MX-B402	40 PPM Monochrome Workgroup Document System	$5,025.00	53.00%	$2,361.75
	Service & Supply Maintenance Cost per Copy charge	$0.0100		$0.0100
	Options			
MXB402SCSupplyKit	Supply Kit - 1 Toner and 1 Developer	$83.00	34.46%	$54.40
MX-CSX1	500-sheet Paper Feed Unit (for Tray 2 only)	$455.00	53.00%	$213.85
MX-CSX2	500-sheet Paper Feed Unit (for Trays 3 & 4 only)	$375.00	53.00%	$176.25
MX-FN12	Inner Finisher	$1,435.00	53.00%	$674.45
MX-BTX1	Business Card Feeder	$190.00	53.00%	$89.30
MX-FXX3	Fax Expansion Kit	$655.00	53.00%	$307.85
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FR26U	Commercial Version Data Security Kit	$575.00	53.00%	$270.25
MX-CFCRM1	Card Reader Mounting Kit for Frontier Series	$100.00	53.00%	$47.00
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-SHP1GBXPS	1 GB Memory Upgrade (required for MX-PUX1)	$525.00	57.50%	$223.13
AR-PF1	Barcode Font Kit	$625.00	57.50%	$265.63
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-AMX2	Application Communication Module	$365.00	57.50%	$155.13
MX-AMX3	External Account Module	$200.00	57.50%	$85.00
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-DS13	Base Plate (cannot be installed on main unit alone)	$160.00	53.00%	$75.20
MX-DS14	Stackable Cabinet (requires MX-DS13 Base Plate)	$70.00	53.00%	$32.90
MX-B42NT1	Toner Cartridge - 430 Grams/Cartridge	$62.00	34.00%	$40.92
MX-B40HB	Toner Collection Container - Estimated Yield 45,000 Pages/Container	$25.00	34.00%	$16.50
MX-B42NV1	Developer - 185 Grams/Package	$21.00	34.00%	$13.86
MX-C40NRB	Drum Cartridge	$80.00	34.00%	$52.80
MX-B40U1	Primary Transfer Belt Unit - Estimated Yield 120,000 Pages	$250.00	34.00%	$165.00
MX-B42U2	Secondary Transfer Roller Unit - Estimated Yield 120,000 Pages	$33.00	34.00%	$21.78
MX-B42FU1	Fusing Unit - Estimated Yield 120,000 Pages	$375.00	34.00%	$247.50
MX-SCX1	Staple Cartridge (3 Cartridges per carton) (5,000 Staples/Cartridge)	$98.00	34.00%	$64.68
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-B402SC	40 PPM Monochrome Workgroup Document System	$5,975.00	53.00%	$2,808.25
	Service & Supply Maintenance Cost per Copy charge	$0.0100		$0.0100
	Options			
MXB402SCSupplyKit	Supply Kit - 1 Toner and 1 Developer	$83.00	34.46%	$54.40
MX-CSX1	500-sheet Paper Feed Unit (for Tray 2 only)	$455.00	53.00%	$213.85
MX-CSX2	500-sheet Paper Feed Unit (for Trays 3 & 4 only)	$375.00	53.00%	$176.25
MX-FN12	Inner Finisher	$1,435.00	53.00%	$674.45
MX-FXX3	Fax Expansion Kit	$655.00	53.00%	$307.85
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FR27U	Commercial Version Data Security Kit	$575.00	53.00%	$270.25
MX-CFCRM1	Card Reader Mounting Kit for Frontier Series	$100.00	53.00%	$47.00
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-SHP1GBXPS	1 GB Memory Upgrade (required for MX-PUX1)	$525.00	57.50%	$223.13
AR-PF1	Barcode Font Kit	$625.00	57.50%	$265.63
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-DS13	Base Plate (refer to Configuration Guide; cannot be installed on main unit alone)	$160.00	53.00%	$75.20
MX-DS14	Stackable Cabinet (refer to Configuration Guide; requires MX-DS13 Base Plate)	$70.00	53.00%	$32.90
MX-B42NT1	Toner Cartridge - 430 Grams/Cartridge	$62.00	34.00%	$40.92
MX-B40HB	Toner Collection Container - Estimated Yield 45,000 Pages per container	$25.00	34.00%	$16.50
MX-B42NV1	Developer - 185 Grams/Package	$21.00	34.00%	$13.86
MX-C40NRB	Drum Cartridge	$80.00	34.00%	$52.80
MX-B40U1	Primary Transfer Belt Unit - Estimated Yield 120,000 Pages	$250.00	34.00%	$165.00
MX-B42U2	Secondary Transfer Roller Unit - Estimated Yield 120,000 Pages	$33.00	34.00%	$21.78
MX-B42FU1	Fusing Unit - Estimated Yield 120,000 Pages	$375.00	34.00%	$247.50
MX-SCX1	Staple Cartridge (3 Cartridges per carton) (5,000 Staples/Cartridge)	$98.00	34.00%	$64.68
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-C250	25 PPM B&W / Color - Desktop Color Document System	$2,875.00	53.00%	$1,351.25
MX-C300W	30 PPM B&W / Color - Desktop Color Document System	$3,375.00	53.00%	$1,586.25
	Service & Supply Maintenance Cost per Copy charge- Black & White	$0.0135		$0.0135
	Service & Supply Maintenance Cost per Copy charge- Color	$0.0650		$0.0650
	Options			
MXC300WTonerKit	Toner Kit - B/C/M/Y Toner	$418.00	34.52%	$273.71
MX-CS11	1 x 500-sheet Paper Drawer	$455.00	53.00%	$213.85
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
AR-55ABDH	Cabinet (1 door with storage)	$154.00	53.00%	$72.38
MX-C30NTB	Black Toner Cartridge	$40.00	34.00%	$26.40
MX-C30NTC	Cyan Toner Cartridge	$126.00	34.00%	$83.16
MX-C30NTM	Magenta Toner Cartridge	$126.00	34.00%	$83.16
MX-C30NTY	Yellow Toner Cartridge	$126.00	34.00%	$83.16
MX-C30NVB	Black Developer	$160.00	34.00%	$105.60
MX-C30NVC	Cyan Color Developer	$160.00	34.00%	$105.60
MX-C30NVM	Magenta Color Developer	$160.00	34.00%	$105.60
MX-C30NVY	Yellow Color Developer	$160.00	34.00%	$105.60
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-C312	31 PPM B&W / 31 PPM Full-Color Workgroup Document System	$7,450.00	53.00%	$3,501.50
	Service & Supply Maintenance Cost per Copy charge- Black & White	$0.0135		$0.0135
	Service & Supply Maintenance Cost per Copy charge- Color	$0.0650		$0.0650
	Options			
MXC311TonerKit	Toner Kit - B/C/M/Y Toner	$388.00	34.54%	$253.98
MX-CSX1	500-sheet Paper Feed Unit (for Tray 2 only)	$455.00	53.00%	$213.85
MX-CSX2	500-sheet Paper Feed Unit (for Trays 3 & 4 only)	$375.00	53.00%	$176.25

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-FN12	Inner Finisher	$1,435.00	53.00%	$674.45
MX-BTX1	Business Card Feeder	$190.00	53.00%	$89.30
MX-FXX3	Fax Expansion Kit	$655.00	53.00%	$307.85
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FR29U	Commercial Version Data Security Kit	$575.00	53.00%	$270.25
MX-CFCRM1	Card Reader Mounting Kit for Frontier Series	$100.00	53.00%	$47.00
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-SHP1GBXPS	1 GB Memory Upgrade (required for MX-PUX1)	$525.00	57.50%	$223.13
AR-PF1	Barcode Font Kit	$625.00	57.50%	$265.63
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-AMX2	Application Communication Module	$365.00	57.50%	$155.13
MX-AMX3	External Account Module	$200.00	57.50%	$85.00
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-CFABB	Base Plate with locking casters	$135.00	53.00%	$63.45
MX-CFABD	Deluxe Cabinet with door and locking casters	$295.00	53.00%	$138.65
MX-C40NTB	Toner Cartridge (Black)	$37.00	34.00%	$24.42
MX-C40NTC	Toner Cartridge (Cyan)	$117.00	34.00%	$77.22
MX-C40NTM	Toner Cartridge (Magenta)	$117.00	34.00%	$77.22
MX-C40NTY	Toner Cartridge (Yellow)	$117.00	34.00%	$77.22
MX-C31HB	Toner Collection Container - Estimated Yield 15,000 Pages per container	$25.00	34.00%	$16.50
MX-C40NVB	Developer Cartridge (Black) Estimated Yield - 60,000 Images	$122.00	34.00%	$80.52
MX-C40NVC	Developer Cartridge (Cyan) Estimated Yield - 30,000 Images	$158.00	34.00%	$104.28
MX-C40NVM	Developer Cartridge (Magenta) Estimated Yield - 30,000 Images	$158.00	34.00%	$104.28
MX-C40NVY	Developer Cartridge (Yellow) Estimated Yield - 30,000 Images	$158.00	34.00%	$104.28
MX-C40NRB	Drum Cartridge (Black) Estimated Yield - 60,000 Images	$80.00	34.00%	$52.80
MX-C40NRS	Drum Cartridge (Cyan / Magenta / Yellow) Estimated Yield - 30,000 Images	$102.00	34.00%	$67.32
MX-C31U1	Primary Transfer Belt Unit	$250.00	34.00%	$165.00
MX-C31U2	Secondary Transfer Roller Unit	$33.00	34.00%	$21.78
MX-C32FU1	Fusing Unit - Estimated Yield - 120,000 Pages	$425.00	34.00%	$280.50
MX-SCX1	Staple Cartridge (3 Cartridges per carton) (5,000 Staples/Cartridge)	$98.00	34.00%	$64.68
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-C402SC	40 PPM Color Workgroup Document System	$9,400.00	53.00%	$4,418.00
	Service & Supply Maintenance Cost per Copy charge - Black & White	$0.0135		$0.0135
	Service & Supply Maintenance Cost per Copy charge - Color	$0.0650		$0.0650

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
	Options			
MXC402SCSupplyKit	Supply Kit - 1 Toner and 1 Developer	$984.00	34.51%	$644.42
MX-CSX1	500-sheet Paper Feed Unit (for Tray 2 only)	$455.00	53.00%	$213.85
MX-CSX2	500-sheet Paper Feed Unit (for Trays 3 & 4 only)	$375.00	53.00%	$176.25
MX-FN12	Inner Finisher	$1,435.00	53.00%	$674.45
MX-FXX3	Fax Expansion Kit (requires dealer installation)	$655.00	53.00%	$307.85
MX-FWX1	Internet Fax Expansion Kit (requires dealer installation)	$570.00	57.50%	$242.25
MX-FR28U	Commercial Version Data Security Kit (requires dealer installation)	$575.00	53.00%	$270.25
MX-CFCRM1	Card Reader Mounting Kit for Frontier Series	$100.00	53.00%	$47.00
MX-PUX1	XPS Expansion Kit (requires dealer installation)	$655.00	57.50%	$278.38
MX-SHP1GBXPS	1 GB Memory Upgrade (required for MX-PUX1) (requires dealer installation)	$525.00	57.50%	$223.13
AR-PF1	Barcode Font Kit (requires dealer installation)	$625.00	57.50%	$265.63
MX-AMX1	Application Integration Module (requires dealer installation)	$365.00	57.50%	$155.13
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-DS13	Base Plate (refer to Configuration Guide; cannot be installed on main unit alone)	$160.00	53.00%	$75.20
MX-DS14	Stackable Cabinet (refer to Configuration Guide; requires MX-DS13 Base Plate)	$70.00	53.00%	$32.90
MX-C40NTB	Toner Cartridge (Black)	$37.00	34.00%	$24.42
MX-C40NTC	Toner Cartridge (Cyan)	$117.00	34.00%	$77.22
MX-C40NTM	Toner Cartridge (Magenta)	$117.00	34.00%	$77.22
MX-C40NTY	Toner Cartridge (Yellow)	$117.00	34.00%	$77.22
MX-C31HB	Toner Collection Container - Estimated Yield 15,000 Pages per container	$25.00	34.00%	$16.50
MX-C40NVB	Developer Cartridge (Black) Estimated Yield - 60,000 Images	$122.00	34.00%	$80.52
MX-C40NVC	Developer Cartridge (Cyan) Estimated Yield - 30,000 Images	$158.00	34.00%	$104.28
MX-C40NVM	Developer Cartridge (Magenta) Estimated Yield - 30,000 Images	$158.00	34.00%	$104.28
MX-C40NVY	Developer Cartridge (Yellow) Estimated Yield - 30,000 Images	$158.00	34.00%	$104.28
MX-C40NRB	Drum Cartridge (Black) Estimated Yield - 60,000 Images	$80.00	34.00%	$52.80
MX-C40NRS	Drum Cartridge (Cyan / Magenta / Yellow) (requires one per color)	$102.00	34.00%	$67.32
MX-C31U1	Primary Transfer Belt Unit - Estimated Yield 120,000 Pages	$250.00	34.00%	$165.00
MX-C31U2	Secondary Transfer Roller Unit - Estimated Yield 60,000 Pages	$33.00	34.00%	$21.78
MX-C32FU1	Fusing Unit - Estimated Yield 120,000 Pages	$425.00	34.00%	$280.50
MX-SCX1	Staple Cartridge (3 Cartridges per carton) (5,000 Staples/Cartridge)	$98.00	34.00%	$64.68
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-M232D	23 PPM Monochrome Workgroup Document Systems	$4,300.00	57.50%	$1,827.50
	Service & Supply Maintenance Cost per Copy charge	$0.0150		$0.0150

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
	Options			
MXM232DSupplyKit	Start-up Supply Kit - 1 Toner and 1 Developer	$148.20	34.48%	$97.10
AR-D36	250-sheet paper feed unit (single cassette)	$475.00	57.50%	$201.88
AR-D37	500-sheet paper feed unit (dual 250-sheet cassettes)	$840.00	57.50%	$357.00
MX-NB12	PCL®6 Network Printing/Network Scanning Expansion Kit	$790.00	57.50%	$335.75
MX-TR10	Job Separator Tray	$85.00	57.50%	$36.13
MX-PK10	PostScript®3 Expansion Kit (requires MX-NB12)	$415.00	57.50%	$176.38
MX-FX13	Super G3 Fax Board (requires MX-NB12 or MX-XB17)	$695.00	57.50%	$295.38
MX-XB17	Fax Mounting Kit (For use with MX-FX13 without MX-NB12)	$95.00	57.50%	$40.38
MX-EB14	128MB Expansion Memory Board	$125.00	57.50%	$53.13
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 User	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 User	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 User	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 User	$3,825.00	34.00%	$2,524.50
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
AR-55ABDH	Deluxe High Copier Cabinet	$154.00	53.00%	$72.38
AR-55ABDL	Deluxe Low Copier Cabinet	$152.00	53.00%	$71.44
MX-235NT	Toner - 470 Grams/Cartridge	$112.00	34.00%	$73.92
MX-235NV	Developer - 300 Grams/Package	$36.20	34.00%	$23.89
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-M264N	26 PPM Monochrome Workgroup Document System	$6,700.00	53.00%	$3,149.00
MX-M314N	31 PPM Monochrome Workgroup Document System	$7,650.00	53.00%	$3,595.50
MX-M354N	35 PPM Monochrome Workgroup Document System	$8,400.00	53.00%	$3,948.00
	Service & Supply Maintenance Cost per Copy charge	$0.0090		$0.0090
	Options			
MXM260SupplyKit	Start-up Supply Kit - 1 Toner and 1 Developer	$189.00	34.50%	$123.80
MX-DE17	500-sheet x 1 Drawer Paper Feed Unit	$625.00	53.00%	$293.75
MX-DE18	500-sheet x 2 Drawers Paper Feed Unit	$835.00	53.00%	$392.45
MX-TR11	Job Separator Tray	$55.00	57.50%	$23.38
MX-TE10	Exit Tray Unit	$160.00	57.50%	$68.00
MX-FN23	Inner Finisher	$1,885.00	53.00%	$885.95
MX-PK11	PostScript® 3 Kit	$780.00	57.50%	$331.50
MX-FR37U	Commercial Data Security Kit	$420.00	53.00%	$197.40
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-AMX2	Application Communication Module	$365.00	57.50%	$155.13
MX-AMX3	External Accounting Module	$200.00	57.50%	$85.00
MX-FX11	Super G3 Fax Kit	$1,360.00	57.50%	$578.00
MX-FWX1	Internet Fax Kit (Requires MX-HD12)	$570.00	57.50%	$242.25
MX-HD12	Hard Disk Drive Expansion Kit	$500.00	53.00%	$235.00
MX-PF10	Bar Code Font Kit	$625.00	57.50%	$265.63
MX-KB14	Retractable Keyboard Expansion Kit	$760.00	53.00%	$357.20
AR-SU1	Stamp Unit	$180.00	57.50%	$76.50
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-DS16	Low Copier Cabinet	$188.00	53.00%	$88.36
MX-DS17	Deluxe High Copier Cabinet - 1 Door	$246.00	53.00%	$115.62
MX-312NT	Toner - 700 Grams/Cartridge	$155.00	34.00%	$102.30
MX-312NV	Developer - 300 Grams/Package	$34.00	34.00%	$22.44
AR-SV1	Stamp Cartridge for AR-SU1 (2 Cartridges/Carton)	$85.00	34.00%	$56.10
MX-SCX1	Staple Cartridge - 3 Cartridges/Carton	$98.00	34.00%	$64.68
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-M364N	36 PPM B&W Workgroup Document System	$9,000.00	53.00%	$4,230.00
MX-M464N	46 PPM B&W Workgroup Document System	$10,250.00	53.00%	$4,817.50
MX-M564N	56 PPM B&W Workgroup Document System	$11,750.00	53.00%	$5,522.50
	Service & Supply Maintenance Cost per Copy charge	$0.0090		$0.0090
	Options			
MXM565NSupplykit	Start-up Supply Kit - 1 Toner and 1 Developer	$322.00	34.53%	$210.81
MX-DE12	Stand/1 x 500-sheet Paper Drawer	$885.00	57.50%	$376.13
MX-DE13	Stand/2 x 500-sheet Paper Drawers	$1,130.00	57.50%	$480.25
MX-DE14	Stand/3 x 500-sheet Paper Drawers	$1,570.00	57.50%	$667.25
MX-DE20	Stand/500 + 2,000-sheet Tandem Paper Drawer	$2,000.00	53.00%	$940.00
MX-LC11	Large Capacity Tray (requires MX-DE12, MX-DE13, MX-DE14, or MX-DE20)	$1,570.00	57.50%	$667.25
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	$210.00	53.00%	$98.70
MX-TR13N	Exit Tray Unit (right side)	$160.00	57.50%	$68.00
MX-TU12	Center Exit Tray Unit (required if no finisher installed)	$80.00	57.50%	$34.00
MX-RB22	Paper Pass Unit (required for MX-FN10, MX-FN11, and MX-FN18)	$445.00	57.50%	$189.13
MX-FN17	Inner Finisher	$1,885.00	57.50%	$801.13
MX-FN10	Saddle Stitch Finisher (requires MX-RB22)	$3,050.00	57.50%	$1,296.25
MX-FN11	4K Stacking Finisher (requires MX-RB22)	$3,050.00	57.50%	$1,296.25
MX-FN18	4K Saddle Stitch Finisher (requires MX-RB22)	$6,300.00	57.50%	$2,677.50
MX-PN11B	3-Hole Punch Unit (for MX-FN17 Inner Finisher)	$735.00	57.50%	$312.38
MX-PNX5B	3-Hole Punch Unit (for MX-FN10 Saddle Stitch Finisher)	$735.00	57.50%	$312.38
MX-PNX6B	3-Hole Punch Unit (for MX-FN11 and MX-FN18 4K Finishers)	$735.00	57.50%	$312.38
MX-PK11	PostScript® 3 Expansion Kit	$780.00	57.50%	$331.50
MX-PUX1	XPS Expansion Kit (requires MX-SHP2GBXPS Memory Upgrade)	$655.00	57.50%	$278.38
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FX11	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-KB14N	Keyboard Kit	$760.00	53.00%	$357.20
MX-PF10	Barcode Font Kit	$625.00	57.50%	$265.63
MX-FR45U	Data Security Kit (Commercial Version)**	$420.00	53.00%	$197.40
MX-SHP2GBXPS	2 GB Memory Upgrade (required for MX-PUX1)	$525.00	53.00%	$246.75
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-AMX2	Application Communication Module	$365.00	57.50%	$155.13
MX-AMX3	External Accounting Module	$200.00	57.50%	$85.00
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-36ABD	Deluxe Copier Cabinet (with front door)	$180.00	53.00%	$84.60
MX-560NT	Toner Cartridge (Recommend ordering in multiples of 10)	$132.00	34.00%	$87.12
MX-560NV	Developer (Recommend ordering in multiples of 10)	$190.00	34.00%	$125.40
MX-SCX1	Staple Cartridge (3 Cartridges per carton)	$98.00	34.00%	$64.68
AR-SC2	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
AR-SC3	Staple Cartridge (3 Cartridges per carton)	$38.00	34.00%	$25.08
AR-SV1	Stamp Cartridge for AR-SU1 (2 Cartridges/Carton)	$85.00	34.00%	$56.10
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-M365N	36 PPM B&W Workgroup Document System	$10,375.00	53.00%	$4,876.25
MX-M465N	46 PPM B&W Workgroup Document System	$11,625.00	53.00%	$5,463.75
MX-M565N	56 PPM B&W Workgroup Document System	$13,125.00	53.00%	$6,168.75
	Service & Supply Maintenance Cost per Copy charge	$0.0090		$0.0090
	Options			
MXM565NSupplykit	Start-up Supply Kit - 1 Toner and 1 Developer	$322.00	34.53%	$210.81
MX-DE12	Stand/1 x 500-sheet Paper Drawer	$885.00	57.50%	$376.13
MX-DE13	Stand/2 x 500-sheet Paper Drawers	$1,130.00	57.50%	$480.25
MX-DE14	Stand/3 x 500-sheet Paper Drawers	$1,570.00	57.50%	$667.25
MX-DE20	Stand/500 + 2,000-sheet Tandem Paper Drawer	$2,000.00	53.00%	$940.00
MX-LC11	Large Capacity Tray (requires MX-DE12, MX-DE13, MX-DE14, or MX-DE20)	$1,570.00	57.50%	$667.25
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	$210.00	53.00%	$98.70
MX-TR13N	Exit Tray Unit (right side)	$160.00	57.50%	$68.00
MX-TU12	Center Exit Tray Unit (required if no finisher installed)	$80.00	57.50%	$34.00
MX-RB22	Paper Pass Unit (required for MX-FN10, MX-FN11, and MX-FN18)	$445.00	57.50%	$189.13
MX-FN17	Inner Finisher	$1,885.00	57.50%	$801.13
MX-FN10	Saddle Stitch Finisher (requires MX-RB22)	$3,050.00	57.50%	$1,296.25
MX-FN11	4K Stacking Finisher (requires MX-RB22)	$3,050.00	57.50%	$1,296.25

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-FN18	4K Saddle Stitch Finisher (requires MX-RB22)	$6,300.00	57.50%	$2,677.50
MX-PN11B	3-Hole Punch Unit (for MX-FN17 Inner Finisher)	$735.00	57.50%	$312.38
MX-PNX5B	3-Hole Punch Unit (for MX-FN10 Saddle Stitch Finisher)	$735.00	57.50%	$312.38
MX-PNX6B	3-Hole Punch Unit (for MX-FN11 and MX-FN18 4K Finishers)	$735.00	57.50%	$312.38
MX-PUX1	XPS Expansion Kit (requires MX-SHP2GBXPS Memory Upgrade)	$655.00	57.50%	$278.38
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FX11	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
MX-PF10	Barcode Font Kit	$625.00	57.50%	$265.63
MX-EB11	Compact PDF (Enhanced Compression) Kit	$600.00	53.00%	$282.00
MX-EB12N	Mirroring Kit	$835.00	57.50%	$354.88
MX-FR44U	Data Security Kit (Commercial Version)**	$420.00	53.00%	$197.40
MX-565XPS1GB	1 GB Memory Upgrade (required for MX-PUX1)	$525.00	53.00%	$246.75
MX-AM10	Web Browsing Expansion Kit (standard on MX-M565N)	$500.00	53.00%	$235.00
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-36ABD	Deluxe Copier Cabinet (with front door)	$180.00	53.00%	$84.60
MX-560NT	Toner Cartridge (Recommend ordering in multiples of 10)	$132.00	34.00%	$87.12
MX-560NV	Developer (Recommend ordering in multiples of 10)	$190.00	34.00%	$125.40
MX-SCX1	Staple Cartridge (3 Cartridges per carton)	$98.00	34.00%	$64.68
AR-SC2	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
AR-SC3	Staple Cartridge (3 Cartridges per carton)	$38.00	34.00%	$25.08
AR-SV1	Stamp Cartridge for AR-SU1 (2 Cartridges/Carton)	$85.00	34.00%	$56.10
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-M753N	75 PPM Monochrome Workgroup Document System	$28,350.00	57.50%	$12,048.75
MX-M623N	62 PPM Monochrome Workgroup Document System	$23,625.00	57.50%	$10,040.63
	Service & Supply Maintenance Cost per Copy charge	$0.0065		$0.0065
	Options			
MXM753Nsupplykit	Start-up Supply Kit - 1 Toner and 1 Developer	$278.20	34.51%	$182.19
MX-CF10	Inserter Unit	$2,400.00	57.50%	$1,020.00
MX-LC10	3500-sheet Large Capacity Tray (letter)	$1,495.00	57.50%	$635.38
MX-LCX3N	3000-sheet Large Capacity Tray (ledger)	$3,050.00	57.50%	$1,296.25
MX-FN14	100-sheet Staple Finisher	$6,875.00	57.50%	$2,921.88
MX-FN15	50-sheet Staple Finisher	$3,625.00	57.50%	$1,540.63

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-FN16	Multi-Position Saddle Stitch Finisher	$5,250.00	57.50%	$2,231.25
AR-PN4B	3-hole Punch Module (MX-FN15 and FN16)	$750.00	57.50%	$318.75
MX-PN10B	3-hole Punch Unit (MX-FN14)	$1,315.00	57.50%	$558.88
MX-EBX3	Enhanced Scanning Compression Kit	$1,290.00	57.50%	$548.25
MX-PKX1	PostScript® 3 Expansion Kit	$780.00	57.50%	$331.50
MX-PUX1	XPS Expansion Kit (requires MX-SHP1GBXPS Memory Upgrade)	$655.00	57.50%	$278.38
MX-FWX1	Internet Fax Expansion Kit (U models require MX-PB13)	$570.00	57.50%	$242.25
MX-FXX2	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
AR-PF1	Barcode Font Kit	$625.00	57.50%	$265.63
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-FR22U	Data Security Kit (Commercial Version)	$420.00	57.50%	$178.50
MX-SHP1GBXPS	1 GB Memory Upgrade (required for MX-PUX1)	$525.00	57.50%	$223.13
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-753NT	Toner - 1,700 Grams/Cartridge	$162.00	34.00%	$106.92
MX-753NV	Developer - 1,050 Grams/Package	$116.00	34.00%	$76.56
MX-SC10	100 Page Finisher Staple Cartridge - 3 Cartridges/Carton	$140.00	34.00%	$92.40
SF-SC11	Staple Cartridge - 3 Cartridges/Carton	$62.00	34.00%	$40.92
AR-SC3	Saddle Finisher Staple Cartridge (3 Cartridges per carton)	$38.00	34.00%	$25.08
AR-SV1	Stamp Cartridge for AR-SU1 (2 Cartridges/Carton)	$85.00	34.00%	$56.10
AR-D5143NT	Digital Power Filter - 120 Volt, 20 Amps, 2 Outlets, Maximum	$175.00	53.00%	$82.25
MX-M904	90 PPM High Speed Monochrome Document System	$35,500.00	53.00%	$16,685.00
MX-M1054	105 PPM High Speed Monochrome Document System	$38,750.00	53.00%	$18,212.50
MX-M1204	120 PPM High Speed Monochrome Document System	$49,000.00	53.00%	$23,030.00
	Service & Supply Maintenance Cost per Copy charge	$0.0048		$0.0048
	Options			
MXM904SupplyKit	Supply Kit - 1 Toner & 1 Developer	$417.00	34.51%	$273.09
MX-LC12	3,500-sheet Large Capacity Cassette (Letter; requires MX-MFX1)	$1,570.00	53.00%	$737.90
MX-LCX3N	Large Capacity Cassette (requires MX-MFX1; available only on MX-M904)	$3,050.00	57.50%	$1,296.25
MX-LC13	5,000-sheet Large Capacity 2-Drawer Air Feed Tray (requires MX-RB16)	$6,700.00	53.00%	$3,149.00
MX-MFX1	100-sheet Multi-bypass Tray (for machine)	$1,470.00	57.50%	$624.75
MX-MF11	500-sheet Multi-bypass Tray (requires MX-LC13)	$1,760.00	53.00%	$827.20
MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB18)	$7,550.00	53.00%	$3,548.50

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB18)	$10,720.00	53.00%	$5,038.40
MX-FN24	50-sheet Staple Finisher (available only on MX-M904)	$4,200.00	53.00%	$1,974.00
MX-FN25	50-sheet Staple/15-sheet Saddle Stitch Finisher (available only on MX-M904)	$5,600.00	53.00%	$2,632.00
MX-CF11	2-tray Inserter Unit (requires optional equipment)	$3,860.00	53.00%	$1,814.20
MX-FD10	Multi-folding Unit (requires MX-RB18, and MX-FN21 or MX-FN22)	$15,700.00	53.00%	$7,379.00
MX-RB13	Relay Unit (requires optional equipment - please refer to Configuration Chart)	$1,140.00	53.00%	$535.80
MX-RB16	LCT Mounting Kit (required for MX-LC13)	$350.00	53.00%	$164.50
MX-RB17	LCT Tandem Connecting Kit (required for connecting 2 MX-LC13s)	$2,000.00	53.00%	$940.00
MX-RB18	Curl Correction Unit (required for MX-FN21, MX-FN22, and MX-ST10)	$1,140.00	53.00%	$535.80
MX-TM10	Trimming Unit (requires MX-FN22)	$6,700.00	53.00%	$3,149.00
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	$945.00	53.00%	$444.15
MX-PNX4B	3-Hole Punch Unit (for use with MX-FN24 and MX-FN25)	$865.00	57.50%	$367.63
MX-GBCX2	GBC SmartPunch Pro (requires Die Set and MX-RB13)	$15,000.00	53.00%	$7,050.00
MX-GBC03	3-Hole Die Set (for GBC SmartPunch Pro)	$880.00	57.50%	$374.00
MX-GBC11	11-Hole VeloBind Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC19	19-Hole CombBind Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC21	21-Hole WireBind Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC32	32-Hole WireBind Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC44	44-Hole Color Coil Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC32PRO	32-Hole ProClick Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC51	19-Hole Heavy Duty CombBind Die Set (for GBC SmartPunch Pro)	$3,600.00	53.00%	$1,692.00
MX-GBC52	44-Hole Heavy Duty Color Coil Die Set (for GBC SmartPunch Pro)	$3,400.00	53.00%	$1,598.00
MX-GBC53	3-Hole Heavy Duty Die Set (for GBC SmartPunch Pro)	$2,000.00	53.00%	$940.00
MX-SL10	Status Indicator	$675.00	53.00%	$317.25
MX-ST10	5,000-sheet High Capacity Stacker (includes 1 MX-CA10; requires MX-RB18)	$23,500.00	53.00%	$11,045.00
MX-CA10	Paper Cart (additional)	$1,800.00	53.00%	$846.00
MX-BM50	Plockmatic Booklet Maker (requires MX-FN21 and MX-PCB50)	$19,300.00	53.00%	$9,071.00
MX-TM50	Plockmatic Face Trimmer Module	$13,500.00	53.00%	$6,345.00
MX-FD50	Plockmatic Square Fold Module (requires MX-TM50)	$13,500.00	53.00%	$6,345.00
MX-CF50	Plockmatic Cover Feeder	$5,200.00	53.00%	$2,444.00
MX-XB50	Plockmatic Rail Unit	$500.00	53.00%	$235.00
MX-PCB50	Plockmatic Interface Kit (required for MX-BM50)	$100.00	53.00%	$47.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
MX-PF10	Barcode Font Kit	$625.00	57.50%	$265.63
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-FX11	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
MX-FWX1	Internet Fax (i-Fax) Expansion Kit	$570.00	57.50%	$242.25
MX-EB11	Enhanced Compression Kit	$1,290.00	53.00%	$606.30
MX-EB15	Mirroring Kit	$1,790.00	53.00%	$841.30
MX-FR38U	Data Security Kit (Commercial version) (Available Q4 2012)	$735.00	53.00%	$345.45
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-AMX3	External Accounting Module	$200.00	57.50%	$85.00
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-900NT	Toner Cartridge Estimated 120,000 images @ 5% Image Area/Cartridge	$251.00	34.00%	$165.66
MX-900NV	Developer Estimated Yield - 1,000,000 Images/Package	$166.00	34.00%	$109.56
AR-SV1	Stamp Cartridge (required for AR-SU1 Stamp Unit) (2 Cartridges/Carton)	$85.00	34.00%	$56.10
AR-SC2	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
MX-SCX1	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
MX-SCX2	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
MX-SCX3	Staple Cartridge 4 Cartridges/Carton	$98.00	34.00%	$64.68
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-E524ZNT	Digital Power Filter - 208/230 Volt, 20 Amps	$275.00	53.00%	$129.25
MX-2615N	26 PPM B&W / 26 PPM Full-Color Workgroup Document System	$9,000.00	53.00%	$4,230.00
MX-3115N	31 PPM B&W / 31 PPM Full-Color Workgroup Document System	$10,350.00	53.00%	$4,864.50
	Service & Supply Maintenance Cost per Copy charge - Black & White	$0.0130		$0.0130
	Service & Supply Maintenance Cost per Copy charge - Color	$0.0620		$0.0620
	Options			
MX2610NSupplykit	Supply Kit - B/C/M/Y Toner & Developer	$1,171.00	34.50%	$767.01
MX2610NTonerkit	Toner Kit - B/C/M/Y Toner	$531.00	34.48%	$347.91
MX-DE12	Stand/1 x 500-sheet Paper Drawer	$885.00	57.50%	$376.13
MX-DE13	Stand/2 x 500-sheet Paper Drawer	$1,130.00	57.50%	$480.25
MX-DE14	Stand/3 x 500-sheet Paper Drawer	$1,570.00	57.50%	$667.25
MX-DE20	Stand/500 + 2,000-sheet Tandem Paper Drawer	$2,000.00	53.00%	$940.00
MX-LT10	Long Paper Feeding Tray	$210.00	53.00%	$98.70
MX-TR13N	Exit Tray Unit	$160.00	57.50%	$68.00
MX-FN17	Inner Finisher	$1,885.00	57.50%	$801.13
MX-PN11B	3-Hole Punch Unit (requires MX-FN17)	$735.00	57.50%	$312.38
MX-PK11	PostScript® 3 Expansion Kit	$780.00	57.50%	$331.50
MX-SHP2GBXPS	2 GB Memory Upgrade (required for MX-PUX1)	$525.00	53.00%	$246.75
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FX11	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
MX-KB14N	Keyboard Kit	$760.00	53.00%	$357.20
MX-PF10	Bar Code Font Kit	$625.00	57.50%	$265.63
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-AMX2	Application Communication Module	$365.00	57.50%	$155.13
MX-AMX3	External Accounting Module	$200.00	57.50%	$85.00
MX-FR40U	Data Security Kit (Commercial Version)*	$575.00	34.00%	$379.50
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-36ABD	Deluxe Copier Cabinet (with front door)	$180.00	53.00%	$84.60
MX-36NTBA	Black Toner Cartridge Estimated 24,000 images @ 5% Image Area	$96.00	34.00%	$63.36
MX-36NTCA	Cyan Toner Cartridge Estimated 15,000 images @ 5% Image Area	$145.00	34.00%	$95.70
MX-36NTMA	Magenta Toner Cartridge Estimated 15,000 images @ 5% Image Area	$145.00	34.00%	$95.70
MX-36NTYA	Yellow Toner Cartridge Estimated 15,000 images @ 5% Image Area	$145.00	34.00%	$95.70
MX-36NVBA	Black Developer (Recommend ordering in multiples of 10)	$35.00	34.00%	$23.10
MX-36NVSA	Cyan/Magenta/Yellow Developer	$605.00	34.00%	$399.30
MX-SCX1	Staple Cartridge (3 Cartridges per carton)	$98.00	34.00%	$64.68
AR-SV1	Stamp Cartridge for AR-SU1 (2 Cartridges/Carton)	$85.00	34.00%	$56.10
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-2616N	26 PPM B&W / 26 PPM Full-Color Workgroup Document System	$8,500.00	53.00%	$3,995.00
MX-3116N	31 PPM B&W / 31 PPM Full-Color Workgroup Document System	$9,850.00	53.00%	$4,629.50
	Service & Supply Maintenance Cost per Copy charge - Black & White	$0.0130		$0.0130
	Service & Supply Maintenance Cost per Copy charge - Color	$0.0620		$0.0620
	Options			
MX2310USupplykit	Supply Kit - B/C/M/Y Toner & Developer	$1,075.00	34.52%	$703.91
MX2310UTonerkit	Toner Kit - B/C/M/Y Toner	$435.00	34.53%	$284.79
MX-DE12	Stand/1 x 500-sheet Paper Drawer	$885.00	57.50%	$376.13
MX-DE13	Stand/2 x 500-sheet Paper Drawer	$1,130.00	57.50%	$480.25
MX-DE14	Stand/3 x 500-sheet Paper Drawer	$1,570.00	57.50%	$667.25
MX-DE20	Stand/500 + 2,000-sheet Tandem Paper Drawer	$2,000.00	53.00%	$940.00
MX-LT10	Long Paper Feeding Tray	$210.00	53.00%	$98.70
MX-TR13N	Exit Tray Unit	$160.00	57.50%	$68.00
MX-FN17	Inner Finisher	$1,885.00	57.50%	$801.13
MX-PN11B	3-Hole Punch Unit (requires MX-FN17)	$735.00	57.50%	$312.38
MX-PK11	PostScript® 3 Expansion Kit	$780.00	57.50%	$331.50
MX-SHP2GBXPS	2 GB Memory Upgrade (required for MX-PUX1)	$525.00	53.00%	$246.75
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FX11	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
MX-PF10	Bar Code Font Kit	$625.00	57.50%	$265.63
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-36ABD	Deluxe Copier Cabinet (with front door)	$180.00	53.00%	$84.60
MX-23NTBA	Black Toner Cartridge Estimated 18,000 images @ 5% Image Area	$84.00	34.00%	$55.44
MX-23NTCA	Cyan Toner Cartridge Estimated 10,000 images @ 5% Image Area	$117.00	34.00%	$77.22
MX-23NTMA	Magenta Toner Cartridge Estimated 10,000 images @ 5% Image Area	$117.00	34.00%	$77.22
MX-23NTYA	Yellow Toner Cartridge Estimated 10,000 images @ 5% Image Area	$117.00	34.00%	$77.22
MX-36NVBA	Black Developer (Recommend ordering in multiples of 10)	$35.00	34.00%	$23.10
MX-36NVSA	Cyan/Magenta/Yellow Developer	$605.00	34.00%	$399.30
MX-SCX1	Staple Cartridge (3 Cartridges per carton)	$98.00	34.00%	$64.68
AR-SV1	Stamp Cartridge for AR-SU1 (2 Cartridges/Carton)	$85.00	34.00%	$56.10
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-2640N	26 PPM B&W / 26 PPM Full-Color Workgroup Document System	$10,900.00	53.00%	$5,123.00
MX-3140N	31 PPM B&W / 31 PPM Full-Color Workgroup Document System	$12,700.00	53.00%	$5,969.00
	Service & Supply Maintenance Cost per Copy charge - Black & White	$0.0130		$0.0130
	Service & Supply Maintenance Cost per Copy charge - Color	$0.0620		$0.0620
MX-3640N	36 PPM B&W / 36 PPM Full-Color Workgroup Document System	$15,450.00	53.00%	$7,261.50
	Service & Supply Maintenance Cost per Copy charge - Black & White	$0.0130		$0.0130
	Service & Supply Maintenance Cost per Copy charge - Color	$0.0620		$0.0620
	Options			
MX2610NSupplykit	Supply Kit - B/C/M/Y Toner & Developer	$1,171.00	34.50%	$767.01
MX2610NTonerkit	Toner Kit - B/C/M/Y Toner	$531.00	34.48%	$347.91
MX-DE12	Stand/1 x 500-sheet Paper Drawer	$885.00	57.50%	$376.13
MX-DE13	Stand/2 x 500-sheet Paper Drawer	$1,130.00	57.50%	$480.25
MX-DE14	Stand/3 x 500-sheet Paper Drawer	$1,570.00	57.50%	$667.25
MX-DE20	Stand/500 + 2,000-sheet Tandem Paper Drawer	$2,000.00	53.00%	$940.00
MX-LC11	Large Capacity Tray (requires MX-DE12, MX-DE13, MX-DE14, or MX-DE20)	$1,570.00	57.50%	$667.25
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	$210.00	53.00%	$98.70
MX-TR13N	Exit Tray Unit (right side)	$160.00	57.50%	$68.00
MX-TU12	Center Exit Tray Unit (required if no finisher installed)	$80.00	57.50%	$34.00
MX-RB10N	Paper Pass Unit (required for MX-FN10)	$445.00	57.50%	$189.13
MX-FN17	Inner Finisher	$1,885.00	57.50%	$801.13
MX-FN10	Saddle Stitch Finisher (requires MX-RB10N)	$3,050.00	57.50%	$1,296.25
MX-PN11B	3-Hole Punch Unit (for MX-FN17 Inner Finisher)	$735.00	57.50%	$312.38
MX-PNX5B	3-Hole Punch Unit (for MX-FN10 Saddle Stitch Finisher)	$735.00	57.50%	$312.38
MX-PUX1	XPS Expansion Kit (requires MX-SHP2GBXPS Memory Upgrade)	$655.00	57.50%	$278.38
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FX11	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
MX-PF10	Barcode Font Kit	$625.00	57.50%	$265.63
MX-EB11	Enhanced Compression Kit	$1,290.00	53.00%	$606.30
MX-EB12N	Mirroring Kit	$835.00	57.50%	$354.88
MX-FR41U	Data Security Kit (Commercial Version)	$575.00	53.00%	$270.25
MX-SHP2GBXPS	2 GB Memory Upgrade (required for MX-PUX1)	$525.00	53.00%	$246.75

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-AM10	Web Browsing Expansion Kit (standard on MX-3640N)	$500.00	53.00%	$235.00
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-36ABD	Deluxe Copier Cabinet (with front door)	$180.00	53.00%	$84.60
MX-36NTBA	Black Toner Cartridge Estimated 24,000 images @ 5% Image Area	$96.00	34.00%	$63.36
MX-36NTCA	Cyan Toner Cartridge Estimated 15,000 images @ 5% Image Area	$145.00	34.00%	$95.70
MX-36NTMA	Magenta Toner Cartridge Estimated 15,000 images @ 5% Image Area	$145.00	34.00%	$95.70
MX-36NTYA	Yellow Toner Cartridge Estimated 15,000 images @ 5% Image Area	$145.00	34.00%	$95.70
MX-36NVBA	Black Developer (Recommend ordering in multiples of 10)	$35.00	34.00%	$23.10
MX-36NVSA	Cyan/Magenta/Yellow Developer	$605.00	34.00%	$399.30
MX-SCX1	Staple Cartridge (3 Cartridges per carton)	$98.00	34.00%	$64.68
AR-SC3	Staple Cartridge (3 Cartridges per carton)	$38.00	34.00%	$25.08
AR-SV1	Stamp Cartridge for AR-SU1 (2 Cartridges/Carton)	$85.00	34.00%	$56.10
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-4140N	41 PPM B&W / 41 PPM Full-Color Workgroup Document System	$15,800.00	53.00%	$7,426.00
MX-4141N	41 PPM B&W / 41 PPM Full-Color Workgroup Document System	$18,450.00	53.00%	$8,671.50
MX-5140N	51 PPM B&W / 51 PPM Full-Color Workgroup Document System	$19,600.00	53.00%	$9,212.00
MX-5141N	51 PPM B&W / 51 PPM Full-Color Workgroup Document System	$22,550.00	53.00%	$10,598.50
	Service & Supply Maintenance Cost per Copy charge - Black & White	$0.0125		$0.0125
	Service & Supply Maintenance Cost per Copy charge - Color	$0.0600		$0.0600
	Options			
MX4110NSupplykit	Supply Kit - B/C/M/Y Toner & Developer	$1,138.00	26.91%	$831.76
MX4110NTonerkit	Toner Kit - B/C/M/Y Toner	$498.00	17.13%	$412.69
MX-DE21	Stand + 2,000-sheet Tandem Paper Drawer	$1,550.00	53.00%	$728.50
MX-DE22	500-sheet Paper Feed Desk Unit	$890.00	53.00%	$418.30
MX-DE23	1,000-sheet Paper Feed Desk Unit (2 x 500)	$1,130.00	53.00%	$531.10
MX-LC11	Large Capacity Tray (requires MX-DS18, MX-DE21, MX-DE22, or MX-DE23)	$1,570.00	57.50%	$667.25
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	$210.00	53.00%	$98.70
MX-TRX2	Exit Tray (right side)	$160.00	57.50%	$68.00
MX-TU13	Center Exit Tray Unit (required if no finisher installed)	$80.00	57.50%	$34.00
MX-RB20	Paper Pass Unit (required for MX-FN10, MX-FN11, and MX-FN18)	$445.00	53.00%	$209.15
MX-FNX9	Inner Finisher	$1,885.00	57.50%	$801.13
MX-FN10	Saddle Stitch Finisher (requires MX-RB20)	$3,050.00	57.50%	$1,296.25
MX-FN11	4K Stacking Finisher (requires MX-RB20)	$3,050.00	57.50%	$1,296.25

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-FN18	4K Saddle Stitch Finisher (requires MX-RB20)	$6,300.00	57.50%	$2,677.50
MX-PNX1B	3-Hole Punch Unit (for MX-FNX9 Inner Finisher)	$735.00	57.50%	$312.38
MX-PNX5B	3-Hole Punch Unit (for MX-FN10 Saddle Stitch Finisher)	$735.00	57.50%	$312.38
MX-PNX6B	3-Hole Punch Unit (for MX-FN11 and MX-FN18 4K Finishers)	$735.00	57.50%	$312.38
MX-EB11	Compact PDF Kit (standard on MX-4141N and MX-5141N)	$1,290.00	53.00%	$606.30
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-FWX1	Internet Fax Expansion Kit	$570.00	57.50%	$242.25
MX-FX11	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
MX-PF10	Barcode Font Kit	$625.00	57.50%	$265.63
MX-AM10	Web Browsing Expansion Kit (standard on MX-5141N)	$500.00	53.00%	$235.00
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-FR42U	Data Security Kit (Commercial Version)*	$575.00	53.00%	$270.25
MX-EB12N	Mirroring Kit	$835.00	57.50%	$354.88
MX-KB11N	Keyboard Kit (standard on MX-4141N and MX-5141N)	$760.00	57.50%	$323.00
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-DS18	Deluxe Copier Cabinet (with front door)	$250.00	53.00%	$117.50
MX-51NTBA	Black Toner Cartridge Estimated 40,000 images @ 5% Image Area	$108.00	34.00%	$71.28
MX-51NTCA	Cyan Toner Cartridge Estimated 18,000 images @ 5% Image Area	$174.00	34.00%	$114.84
MX-51NTMA	Magenta Toner Cartridge Estimated 18,000 images @ 5% Image Area	$174.00	34.00%	$114.84
MX-51NTYA	Yellow Toner Cartridge Estimated 18,000 images @ 5% Image Area	$174.00	34.00%	$114.84
MX-51NVBA	Black Developer Estimated Yield - 170,000 Images/Package	$35.00	34.00%	$23.10
MX-51NVSA	Cyan/Magenta/Yellow Developer	$605.00	34.00%	$399.30
MX-SCX1	Staple Cartridge (3 Cartridges/Carton)	$98.00	34.00%	$64.68
AR-SC2	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
AR-SC3	Staple Cartridge (3 Cartridges/Carton)	$38.00	34.00%	$25.08
AR-SV1	Stamp Cartridge for AR-SU1 (2 Cartridges/Carton)	$85.00	34.00%	$56.10
AR-D5143NT	Digital Power Filter - 120 Volt, 20 Amps, 2 Outlets, Maximum	$175.00	53.00%	$82.25
MX-6240N	62 PPM B&W / Color - High Speed Color Document System	$26,500.00	53.00%	$12,455.00
MX-7040N	70 PPM B&W / Color - High Speed Color Document System	$32,500.00	53.00%	$15,275.00
	Service & Supply Maintenance Cost per Copy charge - Black & White	$0.0080		$0.0080
	Service & Supply Maintenance Cost per Copy charge - Color	$0.0500		$0.0500
	Options			

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX6240SupplyKit	Supply Kit - B/C/M/Y Toner & Developer (2 Black Toner)	$2,755.40	34.39%	$1,807.82
MX6240TonerKit	Toner Kit - B/C/M/Y Toner (2 Black Toner)	$1,399.80	34.50%	$916.87
MX-LC12	3,500-sheet Large Capacity Cassette (Letter; requires MX-MF10)	$1,570.00	53.00%	$737.90
MX-LCX3N	Large Capacity Cassette (Letter, Letter-R, Legal or Ledger; requires MX-MF10)	$3,050.00	57.50%	$1,296.25
MX-LC13	5,000-sheet Large Capacity 2-Drawer Air Feed Tray (requires MX-RB14)	$6,700.00	53.00%	$3,149.00
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper; requires MX-MF10)	$210.00	53.00%	$98.70
MX-MF10	100-sheet Multi-bypass Tray (for machine; required for MX-LC12 and MX-LCX3N)	$1,470.00	53.00%	$690.90
MX-MF11	500-sheet Multi-bypass Tray (requires MX-LC13)	$1,760.00	53.00%	$827.20
MX-FN19	50-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB12)	$3,050.00	53.00%	$1,433.50
MX-FN20	50-sheet Staple/15-sheet Saddle Stitch Finisher (requires MX-RB12)	$4,725.00	53.00%	$2,220.75
MX-FN21	100-sheet Staple Finisher (requires MX-RB12 and MX-RB15)	$7,550.00	53.00%	$3,548.50
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB12 and MX-RB	$10,720.00	53.00%	$5,038.40
MX-CF11	2-tray Inserter Unit (please refer to Configuration Chart)	$3,860.00	53.00%	$1,814.20
MX-FD10	Multi-folding Unit (requires MX-RB12 and MX-RB15; and MX-FN21 or MX-FN22)	$15,700.00	53.00%	$7,379.00
MX-RB12	Paper Pass Unit (for machine; required for all configurations with finishers)	$550.00	53.00%	$258.50
MX-RB13	Relay Unit (requires MX-RB12 and MX-RB15; and MX-FN21 or MX-FN22)	$1,140.00	53.00%	$535.80
MX-RB14	Paper Pass Unit (required for MX-LC13)	$1,140.00	53.00%	$535.80
MX-RB15	Curl Correction Unit (required for MX-FN21 and MX-FN22)	$1,140.00	53.00%	$535.80
MX-TM10	Trimming Unit (requires MX-FN22)	$6,700.00	53.00%	$3,149.00
MX-PN12B	3-Hole Punch Unit (for use with MX-FN19 and MX-FN20)	$850.00	53.00%	$399.50
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	$945.00	53.00%	$444.15
MX-TR14	Right Side Exit Tray (requires MX-MF10)	$190.00	53.00%	$89.30
MX-TU14	Center Exit Tray (required if no finishing options are selected)	$140.00	53.00%	$65.80
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
MX-PF10	Barcode Font Kit	$625.00	57.50%	$265.63
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-FX11	Facsimile Expansion Kit	$1,360.00	57.50%	$578.00
MX-FWX1	Internet Fax (i-Fax) Expansion Kit	$570.00	57.50%	$242.25
MX-EB11	Enhanced Compression Kit	$1,290.00	53.00%	$606.30
MX-EB15	Mirroring Kit	$1,790.00	53.00%	$841.30
MX-FR36U	Data Security Kit (Commercial version)	$760.00	53.00%	$357.20
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-AMX3	External Accounting Module	$200.00	57.50%	$85.00
MX-USX1	Sharpdesk® 3.3 License Kit 1 User	$245.00	34.00%	$161.70
MX-USX5	Sharpdesk 3.3 License Kit 5 Users	$525.00	34.00%	$346.50
MX-US10	Sharpdesk 3.3 License Kit 10 Users	$790.00	34.00%	$521.40
MX-US50	Sharpdesk 3.3 License Kit 50 Users	$2,575.00	34.00%	$1,699.50
MX-USA0	Sharpdesk 3.3 License Kit 100 Users	$3,825.00	34.00%	$2,524.50
MX-UN01A	Sharp OSA® Network Scanner Tool (NST) Version 1.1 License Kit 1 User	$220.00	34.00%	$145.20
MX-UN05A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 5 Users	$475.00	34.00%	$313.50
MX-UN10A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 10 Users	$710.00	34.00%	$468.60
MX-UN50A	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 50 Users	$2,325.00	34.00%	$1,534.50
MX-UN1HA	Sharp OSA Network Scanner Tool (NST) Version 1.1 License Kit 100 Users	$3,450.00	34.00%	$2,277.00
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-62NTBA	Black Toner Cartridge Estimated 65,000 images @ 5% Image Area/Cartridge	$146.00	34.00%	$96.36

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-62NTCA	Cyan Toner Cartridge Estimated 40,000 images @ 5% Image Area/Cartridge	$369.00	34.00%	$243.54
MX-62NTMA	Magenta Toner Cartridge Estimated 40,000 images @ 5% Image Area/Cartridge	$369.00	34.00%	$243.54
MX-62NTYA	Yellow Toner Cartridge Estimated 40,000 images @ 5% Image Area/Cartridge	$369.00	34.00%	$243.54
MX-62NVBA	Black Developer Estimated Yield - 600,000 Images/Package	$52.00	34.00%	$34.32
MX-62NVSA	Developer (Cyan/Magenta/Yellow) Estimated Yield - 400,000 Images/Package	$1,304.00	34.00%	$860.64
AR-SV1	Stamp Cartridge (required for AR-SU1 Stamp Unit) (2 cartridges/Carton)	$85.00	34.00%	$56.10
AR-SC2	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
AR-SC3	Staple Cartridge 3 Cartridges/Carton	$38.00	34.00%	$25.08
MX-SCX1	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
MX-SCX2	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50
MX-E524ZNT	Digital Power Filter - 208/230 Volt, 20 Amps	$275.00	53.00%	$129.25
MX-6500N	65 PPM B&W / Color - High Speed Color Document System	$42,000.00	53.00%	$19,740.00
MX-7500N	75 PPM B&W / Color - High Speed Color Document System	$50,760.00	53.00%	$23,857.20
	Service & Supply Maintenance Cost per Copy charge - Black & White	$0.0080		$0.0080
	Service & Supply Maintenance Cost per Copy charge - Color	$0.0400		$0.0400
	Options			
MX6500SupplyKit	Supply Kit - B/C/M/Y Toner & Developer	$2,162.00	34.51%	$1,415.89
MX6500TonerKit	Toner Kit - B/C/M/Y Toner	$806.40	34.50%	$528.19
MX-LC12	3,500-sheet Large Capacity Cassette (Letter; requires MX-MF10)	$1,570.00	53.00%	$737.90
MX-LCX3N	Large Capacity Cassette (Letter, Letter-R, Legal or Ledger; requires MX-MF10)	$3,050.00	57.50%	$1,296.25
MX-LC13	5,000-sheet Large Capacity 2-Drawer Air Feed Tray (requires MX-RB14)	$6,700.00	53.00%	$3,149.00
MX-LT10	Long Paper Feeding Tray (requires MX-MF10)	$210.00	53.00%	$98.70
MX-MF10	100-sheet Multi-bypass Tray (for machine; required for MX-LC12 and MX-LCX3N)	$1,470.00	53.00%	$690.90
MX-MF11	500-sheet Multi-bypass Tray (requires MX-LC13)	$1,760.00	53.00%	$827.20
MX-CF11	2-tray Inserter Unit (requires optional equipment)	$3,860.00	53.00%	$1,814.20
MX-FD10	Multi-folding Unit (requires MX-RB15, and MX-FN21 or MX-FN22)	$15,700.00	53.00%	$7,379.00
MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB15)	$7,550.00	53.00%	$3,548.50
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB15)	$10,720.00	53.00%	$5,038.40
MX-PN13B	3-hole Punch Unit (for use with MX-FN21 and MX-FN22)	$945.00	53.00%	$444.15
MX-RB12	Paper Pass Unit (for machine; required for all configurations with finishers)	$550.00	53.00%	$258.50
MX-RB13	Relay Unit (requires optional equipment - please refer to Configuration Chart)	$1,140.00	53.00%	$535.80
MX-RB14	Paper Pass Unit (required for MX-LC13)	$1,140.00	53.00%	$535.80
MX-RB15	Curl Correction Unit (required for all configurations with finishers or stackers)	$1,140.00	53.00%	$535.80
MX-RB17	LCT Tandem Connecting Kit (required for connecting 2 MX-LC13s)	$2,000.00	53.00%	$940.00
MX-SL10N	Status Indicator	$675.00	53.00%	$317.25
MX-ST10	5,000-sheet High Capacity Stacker (includes 1 MX-CA10; requires MX-RB15)	$23,500.00	53.00%	$11,045.00
MX-CA10	Paper Cart (additional)	$1,800.00	53.00%	$846.00
MX-TM10	Face Trimmer Unit (requires MX-FN22)	$6,700.00	53.00%	$3,149.00
MX-TR14	Right Side Exit Tray (requires MX-MF10)	$190.00	53.00%	$89.30
MX-TU14	Center Exit Tray (required if no finishing options are selected)	$140.00	53.00%	$65.80
MX-GBCX2	GBC SmartPunch Pro (requires Die Set and MX-RB13)	$15,000.00	53.00%	$7,050.00
MX-GBC03	3-hole Die Set (for GBC SmartPunch Pro)	$880.00	57.50%	$374.00
MX-GBC11	11-hole VeloBind Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC19	19-hole CombBind Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC21	21-hole WireBind Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-GBC32	32-hole WireBind Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC32PRO	32-hole ProClick Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC44	44-hole Color Coil Die Set (for GBC SmartPunch Pro)	$1,050.00	57.50%	$446.25
MX-GBC51	19-hole Heavy Duty CombBind Die Set (for GBC SmartPunch Pro)	$3,600.00	53.00%	$1,692.00
MX-GBC52	44-hole Heavy Duty Color Coil Die Set (for GBC SmartPunch Pro)	$3,400.00	53.00%	$1,598.00
MX-GBC53	3-hole Heavy Duty Die Set (for GBC SmartPunch Pro)	$2,000.00	53.00%	$940.00
MX-BM50	Plockmatic Booklet Maker (requires MX-FN21 and MX-PCB50)	$19,300.00	53.00%	$9,071.00
MX-PCB50	Plockmatic Interface Kit (required for MX-BM50)	$100.00	53.00%	$47.00
MX-CF50	Plockmatic Cover Feeder	$5,200.00	53.00%	$2,444.00
MX-FD50	Plockmatic Square Fold Module (requires MX-TM50)	$13,500.00	53.00%	$6,345.00
MX-TM50	Plockmatic Face Trimmer Module	$13,500.00	53.00%	$6,345.00
MX-XB50	Plockmatic Rail Unit	$500.00	53.00%	$235.00
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$180.00	57.50%	$76.50
MX-PF10	Barcode Font Kit	$625.00	57.50%	$265.63
MX-PUX1	XPS Expansion Kit	$655.00	57.50%	$278.38
MX-EB11	Enhanced Compression Kit	$1,290.00	53.00%	$606.30
MX-EB15	Mirroring Kit	$1,790.00	53.00%	$841.30
MX-FR43U	Data Security Kit (Commercial version)*	$760.00	53.00%	$357.20
MX-AMX1	Application Integration Module	$365.00	57.50%	$155.13
MX-PE10	Fiery Color Print Server (requires MX-PX10)	$22,400.00	53.00%	$10,528.00
MX-PX10	Fiery Interface Kit (required for MX-PE10)	$3,300.00	53.00%	$1,551.00
MX-PEFIS	Fiery Impose Software	$3,300.00	53.00%	$1,551.00
MX-PEFC	Fiery Compose Software	$1,500.00	53.00%	$705.00
MX-PEIC	Fiery Impose + Fiery Compose Software Bundle	$4,200.00	53.00%	$1,974.00
MX-PEJM	Fiery JobMaster Software	$1,750.00	53.00%	$822.50
MX-PEJI	Fiery JobMaster + Fiery Impose Software Bundle	$6,750.00	53.00%	$3,172.50
MX-PEGAP	Fiery Graphic Arts Package, Premium Edition Software	$9,300.00	53.00%	$4,371.00
MX-PEJF	Fiery JobFlow Software	$6,100.00	53.00%	$2,867.00
MX-PEFK	Fiery Integrated Workstation (includes monitor, keyboard, mouse, and stand)	$5,400.00	53.00%	$2,538.00
MX-PEFKS	Stand for FACI Kit (stand only)	$1,800.00	53.00%	$846.00
MX-PEHD	Fiery Removable Hard Disk Drive	$18,020.00	53.00%	$8,469.40
MX-PESP	EFI ES-2000 Spectrophotometer	$1,800.00	53.00%	$846.00
MX-PECPS	Fiery Color Profiler Suite	$3,200.00	53.00%	$1,504.00
MX-PECPSP	Fiery Color Profiler Suite + EFI ES-2000 Spectrophotometer	$4,600.00	53.00%	$2,162.00
MX-PECE	Fiery Central	$6,750.00	53.00%	$3,172.50
HDREPLACE	Hard Drive Removal	$600.00	17.00%	$498.00
Supplies & Accessories				
MX-62NTBA	Black Toner Cartridge Estimated 65,000 images @ 5% Image Area/Cartridge	$146.40	34.00%	$96.62
MX-75NTCA	Cyan Toner Cartridge Estimated 60,000 images @ 5% Image Area/Cartridge	$220.00	34.00%	$145.20
MX-75NTMA	Magenta Toner Cartridge	$220.00	34.00%	$145.20
MX-75NTYA	Yellow Toner Cartridge	$220.00	34.00%	$145.20
MX-62NVBA	Black Developer	$51.60	34.00%	$34.06
MX-62NVSA	Color Developer Estimated Yield - 400,000 Images/Package	$1,304.00	34.00%	$860.64
AR-SV1	Stamp Cartridge (required for AR-SU1 Stamp Unit) (2 Cartridges/Carton)	$85.00	34.00%	$56.10
MX-SCX1	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
MX-SCX2	Staple Cartridge 3 Cartridges/Carton	$98.00	34.00%	$64.68
MX-SC50	Plockmatic Staple Cartridge 3 Cartridges/Carton	$140.00	34.00%	$92.40
AR-D5133NT	Digital Power Filter - 120 Volt, 15 Amps, 2 Outlets	$150.00	53.00%	$70.50

Lot 2 - Multifunction Printers (MFPs)

SKU/Part Number	Item Description	List Price	Discount	Net Price
MX-E524ZNT	Digital Power Filter - 208/230 Volt, 20 Amps	$275.00	53.00%	$129.25

Appendix D, Number 3, Report of Contract Sales Template

	A	B	C
1	**Column**	**Field Name**	**Description**
2	Column A	Seller	Contractor or Reseller Name
3	Column B	Fed ID Number (000000000)	Column A's Federal Identification Number (Numeric only, no spaces)
4	Column C	NYS Vendor ID# (0000000000)	Column A's NYS Vendor Identification Number (Numeric only, no spaces)
5	Column D	MBE (Y/N)	"Y" if Column A is a Minority-Owned Business certified by NYS Empire State Development (ESD); "N" if not
6	Column E	WBE (Y/N)	"Y" if Column A is a Woman-Owned Business certified by NYS Empire State Development (ESD);, "N" if not
7	Column F	M/WBE (Y/N)	"Y" if Column A is both a Minority and Woman-Owned Business certified by NYS Empire State Development (ESD); "N" if not
8	Column G	Order Date	Date product was ordered (MM/DD/YY)
9	Column H	PO Number	This will represent the number assigned to a Purchase Order by the Authorized User
10	Column I	Purchaser	This will represent the name of the Authorized User (e.g. NYS Department of Health)
11	Column J	State Agency/Non-State Agency	Indicate if Purchaser is either a State Agency or Non-State Agency; "Y" if Purchaser is a State Agency, "N" if not
12	Column K	SKU/Part Number	Contract SKU/Part Number of item sold; enter N/A if not applicable
13	Column L	Product Description	This will include a description of the item being purchased
14	Column M	Quantity	Quantity of items sold
15	Column N	List Price	This will represent the actual list price of the item being purchased
16	Column O	Net Price	This will represent the actual price charged to the Authorized User
17	Column P	Total Net Cost	Total Cost (Quantity multiplied by Net Price)

	A	B	C	D	E	F	G	H	I	J
1	**Seller**	**Fed ID Number (000000000)**	**NYS Vendor ID Number (0000000000)**	**MBE (Y/N)**	**WBE (Y/N)**	**M/WBE (Y/N)**	**Order Date (MM/DD/YY)**	**PO Number**	**Purchaser**	**State Agency (Y/N)**
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	K	L	M	N	O	P
1	**SKU/Part Number**	**Product Description**	**Quantity**	**List Price**	**NYS Net Price**	**Total Net Cost**
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Contractor and Reseller Information
Contractor Name: Sharp Electronics Corporation

Contractor Information (for Ordering and Contract Administration Purposes)

1. CONTRACTOR/COMPANY INFORMATION	
Company Name:	Sharp Electronics Corporation
Address: (From first page of RFP)	One Sharp Plaza
	Mahwah, NJ 07495
Company Website:	www.sharpusa.com
Federal ID #:	13-1968872
NYS Vendor ID #:	1000054628

2. CENTRALIZED CONTRACT	
Contract Administrator Name:	James Driscoll
Title:	Government Account Executive
Address:	One Sharp Plaza
	Mahwah, NJ 07495
Telephone Number:	(201) 529-8200
Toll Free Telephone Number:	(800) 813-6127
Fax Number:	(201) 529-9454
Toll Free Fax Number:	800-245-2815
E-mail:	driscolj@sharpsec.com

3. SALES/BILLING	
Contact Name:	TBD
Title:	
Address:	One Sharp Plaza
	Mahwah, NJ 07495
Telephone Number:	(201) 529-8200
Toll Free Telephone Number:	(800) 813-6127
Fax Number:	201-529-8815
Toll Free Fax Number:	(800) 245-2815
E-mail:	

4. MAINTENANCE/SERVICE	
Contact Name:	Peter Siciliano
Title:	Associate Director Direct Business & Financial Admin
Address:	One Sharp Plaza
	Mahwah, NJ 07495
Telephone Number:	(201) 529-8200
Toll Free Telephone Number:	800-445-5798
Fax Number:	(201) 529-9454
Toll Free Fax Number:	(800) 445-5805
E-mail:	sicilianop@sharpec.com
Hours of Availability:	TBD

Appendix D, Number 4, Contractor and Reseller Information Directory

Reseller/Distributor Information	
Reseller/Distributor	
Company Name:	Sharp Business Systems New Jersey
Address:	One Sharp Plaza
	Mahwah, NJ 07495
Federal ID #:	13-1968872
NYS Vendor ID #:	1000054628
Contract Person:	John Castro
Title:	Controller
Telephone Number:	908-947-1220
Fax Number:	908-947-1217
E-mail:	castroj@sharpsec.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties;BRONX, KINGS, NEW YORK, QUEENS, RICHMOND, ROCKLAND

Reseller/Distributor	
Company Name:	Aztec Office
Address:	241 West 37th Street
	New York, NY
Federal ID #:	80-0321728
NYS Vendor ID #:	1100001021
Contract Person:	Errol Nicholson
Title:	Sales Manager
Telephone Number:	800-846-4100
Fax Number:	212-239-1518
E-mail:	nicholsone@aztecoffice.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; Bronx, New York, Queens, Rockland, Westchester, Kings, Richmond

Reseller/Distributor	
Company Name:	Atlas Star Corporation
Address:	753 Route 9, L2
	Wappinger Falls, NY 12590
Federal ID #:	14-1809859
NYS Vendor ID #:	1000027945
Contract Person:	Gary Bradford
Title:	President
Telephone Number:	845-765-8321
Fax Number:	845-765-8328
E-mail:	GB@atlastar.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; Dutchess, ORANGE, ULSTER, WESTCHESTER

Reseller/Distributor	
Company Name:	BIS Copy Systems Inc. - Div of Business Information Systems
Address:	1705 Foster Avenue
	Schenectady, NY 12304
Federal ID #:	80-0471718
NYS Vendor ID #:	1100015399
Contract Person:	Barry Dworkin
Title:	General Manager
Telephone Number:	1-800 244-0790
Fax Number:	(518) 347-2173
E-mail:	biscopy@nycap.rr.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; Albany, Dutchess, Jefferson, Monroe, Oneida, Onondaga, Rensselaer, Saratoga, Schenectady

Reseller/Distributor	
Company Name:	Specialty Business Solutions
Address:	253 West 35th Street, 12A
	New York, NY 10001
Federal ID #:	13-2934445
NYS Vendor ID #:	1000055902
Contract Person:	Steve Schaps
Title:	CEO
Telephone Number:	212-587-9600
Fax Number:	212-587-9617
E-mail:	steve@specialtybusiness.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; KINGS, NASSAU, NEW YORK & SUFFOLK

Reseller/Distributor	
Company Name:	Central Digital Solutions, INC.
Address:	1219 Walt Whitman Rd.
	Melville, NY 11747
Federal ID #:	01-0587178
NYS Vendor ID #:	1000010883
Contract Person:	Bob Mesas
Title:	Vice President of Sales
Telephone Number:	631-249-1990
Fax Number:	631-249-2016
E-mail:	bmesas@centralcopiers.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; KINGS, NASSAU, QUEENS & SUFFOLK

Reseller/Distributor	
Company Name:	EAGLE SYSTEMS, INC
Address:	2421 HARLEM ROAD
	BUFFALO, NY 14225
Federal ID #:	16-1410112
NYS Vendor ID #:	1000055352
Contract Person:	Marilou Smith
Title:	Office Manager
Telephone Number:	716-893-0506
Fax Number:	716-897-1689
E-mail:	admin@ eagleny.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	ERIE, GENESEE, MONROE, NIAGARA,WARREN, ORLEANS, WAYNE, WYOMING, MCKEAN ,LIVINGSTON, CHAUTAUQUA, CATTARAUGUS, ALLEGANY

Reseller/Distributor	
Company Name:	Eastern Business Systems, INC.
Address:	125 Wulbur Place, Suite 210
	Bohemia, NY 11716
Federal ID #:	11-2441616
NYS Vendor ID #:	1100007801
Contract Person:	Ed Williams
Title:	President
Telephone Number:	631-567-8111
Fax Number:	631-567-8550
E-mail:	ed@gotoebs.com
MWBE Certification:	☐ Women owned ☒ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; Brooklyn, Manhattan, Bronx, Queens, Staten Island, Nassau, Suffolk

Reseller/Distributor	
Company Name:	Eastern Office Supply
Address:	139 Erie Blvd
	Schenectady, NY 12305
Federal ID #:	42-1682614
NYS Vendor ID #:	1000017946
Contract Person:	Margie Roe
Title:	GM
Telephone Number:	518-377-8000
Fax Number:	518-377-0075
E-mail:	michele@easternoffice.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; ALBANY, RENSSELAER, SARATOGA,

Appendix D, Number 4, Contractor and Reseller Information Directory

Reseller/Distributor	
Company Name:	Quality Retail Systems, Inc
Address:	1531 NY Route 67
	Schaghiticoke, NY 12154
Federal ID #:	14-1736650
NYS Vendor ID #:	1000014229
Contract Person:	James Plante
Title:	Sales Manager
Telephone Number:	518-753-4500
Fax Number:	518-753-4496
E-mail:	iplante@qrs1.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; Albany, Columbia, Dutchess, Fulton, Greene, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Ulster, Warren, Washington

Reseller/Distributor	
Company Name:	Leslie Digital Imaging LLC
Address:	50 Jericho Quadrangle, suite 115
	Jericho, NY 11573
Federal ID #:	11-3523525
NYS Vendor ID #:	1000012327
Contract Person:	Laura Abele
Title:	VP Operations
Telephone Number:	516-348-2230
Fax Number:	516-739-0688
E-mail:	labele@myldi.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; BRONX, KINGS, NASSAU, NEW YORK CITY, QUEENS, RICHMOND & SUFFOLK

Reseller/Distributor	
Company Name:	Metroland Business Mach
Address:	25 Kraft Avenue
	Albany, NY 12205
Federal ID #:	14-1560263
NYS Vendor ID #:	1000001682
Contract Person:	Ed Neary
Title:	President
Telephone Number:	518-452-2600
Fax Number:	518-452-2603
E-mail:	ed@metrobusma.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; ALBANY, HAMILTON, RENSSELAER, SARATOGA, SCHENECTADY

Reseller/Distributor	
Company Name:	Lockrow's Inc.
Address:	187 Margaret Street
	Plattsburgh, NY 12901
Federal ID #:	14-1608534
NYS Vendor ID #:	1000013993
Contract Person:	Kurt Mowry
Title:	President
Telephone Number:	518-563-4900
Fax Number:	518-561-5036
E-mail:	kmowry@lockrows.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; CLINTON, ESSEX, & FRANKLIN

Reseller/Distributor	
Company Name:	Sapphire Office Solutions
Address:	500 North Broadway, Suite 224
	Jericho, NY 11753
Federal ID #:	11-3455620
NYS Vendor ID #:	1100015287
Contract Person:	Gina Bergdoll
Title:	Operations Manager
Telephone Number:	516-682-8383
Fax Number:	516-682-8989
E-mail:	gbergdoll@sapphire-solutions.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; BRONX, Dutchess, KINGS, NASSAU, NY, PUTMAN, QUEENS, RICHMOND, ROCKLAND, SUFFOLK, WESTCHESTER

Reseller/Distributor	
Company Name:	South Shore Office Products Inc. / DBA: Shore Office Systems
Address:	100 Milbar Avenue
	Farmingdale, NY 11735
Federal ID #:	11-2207510
NYS Vendor ID #:	1100006827
Contract Person:	Douglas Mullen
Title:	President
Telephone Number:	631-581-8777
Fax Number:	631-531-8333
E-mail:	dmullen@shores.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; NASSAU, SUFFOLK

Appendix D, Number 4, Contractor and Reseller Information Directory

Reseller/Distributor	
Company Name:	RDI Solutions, LLC
Address:	80 Maiden Lane
	New York, NY 10038
Federal ID #:	26-2792642
NYS Vendor ID #:	1100020762
Contract Person:	Lourdes S Regan
Title:	President
Telephone Number:	212-244-9480
Fax Number:	212-244-9481
E-mail:	lregan@rdisolutions.com
MWBE Certification:	☒ Women owned ☒ Minority owned ☒ Both
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; BRONX, KINGS, NASSAU, NEW YORK, PUTNAM, QUEENS, RICHMOND, ROCKLAND, SUFFOLK, WESTCHESTER

Reseller/Distributor	
Company Name:	TC Technologies, Inc
Address:	1000 Young Street, Suite 490
	Tonawanda, NY 14150
Federal ID #:	16-1342911
NYS Vendor ID #:	1000029037
Contract Person:	Richard Hermann
Title:	President
Telephone Number:	716-743-9900 x 225
Fax Number:	716-743-4063
E-mail:	rhermann@e-tct.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; Erie, Niagara, Orleans, Genesee, Wyoming, Chautauqua, Cattaraugus, Monroe, Ontario, Livingston, Wayne

Reseller/Distributor	
Company Name:	Albany Cash Register Co
Address:	528 Third Avenue Ext
	Rensselaer, NY 12144
Federal ID #:	14-1565599
NYS Vendor ID #:	1100005859
Contract Person:	Brian Malone
Title:	VP Operations
Telephone Number:	(518) 283-9679
Fax Number:	(518) 283-9734
E-mail:	brian@acroffice.com
MWBE Certification:	☐ Women owned ☐ Minority owned ☐ Both
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☐ Take Orders ☐ Ship Direct ☐ Receive Payment
Qualifying Criteria Applicable to this Reseller:	Sharp Certified Dealer, providing installation & service for the following counties; ALBANY, RENSSELAER, SARATOGA, SCHENECTADY

Contractor's Insurance Requirements

Upon tentative award, Bidder shall be required to procure at its sole cost and expense all required insurance. The Contractor shall procure at its sole cost and expense, and shall maintain in force at all times during the term of this Contract, policies of insurance as herein below set forth, written by companies authorized by the New York State Department of Financial Services to issue insurance in the State of New York ("Authorized Carriers") with an A.M. Best Company rating of "A-" Class "VII" or better. If during the term of the policy, a carrier's rating falls below "A-" Class "VII", the insurance must be replaced no later than the renewal date of the policy with an insurer acceptable to the New York State Office of General Services OGS and rated at least "A-" Class "VII" in the most recently published Best's Insurance Report. The Contractor shall deliver to OGS evidence of such policies in a form acceptable to OGS. These policies must be written in accordance with the requirements of the paragraphs below, as applicable. Acceptance and/or approval by OGS does not and shall not be construed to relieve Contractor of any obligations, responsibilities or liabilities under the Contract.

General Conditions

A. Conditions Applicable to Insurance. All policies of insurance required by this Contract must meet the following requirements:

1. Coverage Types and Policy Limits. The types of coverage and policy limits required from the Contractor are specified in Paragraph B *Insurance Requirements* below.

2. Policy Forms. Except as may be otherwise specifically provided herein or agreed to in writing by OGS, policies must be written on an occurrence basis.

3. Certificates of Insurance/Notices. Contractor shall provide a Certificate or Certificates of Insurance, in a form satisfactory to OGS, upon tentative award and within three (3) business days of request. Certificates shall reference the Contract Number. **ALL OF THE BELOW REFERENCED FORMS, EXCEPT CE-200, SI-12 & DB-155 MUST NAME**: The Office of General Services, New York State Procurement, 38th floor, Corning Tower, Albany NY 12242 as the Entity Requesting Proof of Coverage (Entity being listed as the Certificate Holder). Certificates shall be submitted to the Office of General Services, New York State Procurement, Corning Tower- 38th Floor, Empire State Plaza, Albany, NY 12242.

Unless otherwise agreed, policies shall be written so as to include a provision that the policy will not be canceled, materially changed, or not renewed without at least thirty (30) days prior written notice except for non-payment as required by law to OGS. The Contractor shall not take any action, or omit to take any action that would suspend or invalidate any of the required coverages during the period of time such coverages are required to be in effect. Not less than thirty (30) days prior to the expiration date or renewal date, the Contractor shall supply OGS updated replacement Certificates of Insurance, and amendatory endorsements.

Certificates of Insurance shall:

a. Be in the form approved by OGS.
b. Disclose any deductible, self-insured retention, aggregate limit or any exclusion to the policy that materially changes the coverage required by the contract.
c. Specify the Additional Insured and Named Insured as required herein.
d. Refer to this Contract by number and any other attachments on the face of the certificate, and
e. Be signed by an authorized representative of the insurance carrier or producer.

Only original documents (Certificates of Insurance and other attachments) will be accepted.

4. ***Primary Coverage.*** All insurance policies shall provide that the required coverage shall apply on a primary and not on an excess or contributing basis as to any other insurance that may be available to OGS or any Authorized User for any claim arising from the Contractor 's work under this Contract, or as a result of the Contractor's activities. Any other insurance maintained by OGS or any Authorized User shall be excess of and shall not contribute with the Contractor's insurance regardless of the "other insurance" clause contained in OGS or the Authorized User's own policy of insurance.

5. ***Policy Renewal/Expiration.*** At least thirty (30) days prior to the expiration of any policy required by this Contract, evidence of renewal or replacement policies of insurance with terms no less favorable to OGS than the expiring policies shall be delivered to OGS in the manner required for service of notice in Paragraph A.3. *Certificates of Insurance/Notices* above. If, at any time during the term of this Contract, the coverage provisions and limits of the policies required herein do not meet the provisions and limits set forth in the Contract or proof thereof is not provided to OGS, the Contractor shall immediately cease work. The Contractor shall not resume work until authorized to do so by OGS. Any delay, time lost, or additional cost incurred as a result of the Contractor not having insurance required by the Contract or not providing proof of same in a form acceptable to OGS, shall not give rise to a delay claim or any other claim against OGS. Should the Contractor fail to provide or maintain any insurance required by this Contract, or proof thereof is not provided, OGS or Authorized Users may withhold further contract payments, treat such failure as a breach or default of the contract.

6. ***Self-Insured Retention/Deductibles.*** Certificates of Insurance must indicate the applicable deductible/self insured retention on each policy. Deductibles or self-insured retentions above $100,000 are subject to approval from OGS. The Contractor shall be solely responsible for all claim expenses and loss payments within the deductible or self-insured retention.

7. ***Subcontractors.*** Should the Contractor engage a Subcontractor, the Contractor shall require all Subcontractors, prior to commencement of an agreement between Contractor and the Subcontractor, to secure and keep in force during the term of this contract the insurance requirements of this document on the Subcontractor, as applicable. Required insurance limits should be determined commensurate with the work of the Subcontractor. Proof thereof shall be supplied to OGS.

All insurance required by the Contract shall name The People of the State of New York, its officers, agents, and employees as additional insured hereunder (General Liability Additional Insured Endorsement shall be on Insurance Service Office's (ISO) form number **CG 20 10 11 85** or the equivalent). The additional insured requirement does not apply to Workers Compensation, Disability or Professional Liability coverage.

B. Insurance Requirements: The Contractor, throughout the term of this Contract, or as otherwise required by this Contract, shall obtain and maintain in full force and effect, the following insurance with limits not less than those described below and as required by the terms of this Contract, or as required by law, whichever is greater (limits may be provided through a combination of primary and umbrella/excess policies):

a) Commercial General Liability Insurance with a limit of not less than **$2,000,000.00** each occurrence. Such liability shall be written on the ISO occurrence form **CG 00 01 01 96**, or a substitute form providing equivalent coverages and shall cover liability arising from premises operations, independent contractors, products-completed operations, broad form property damage, personal & advertising injury, cross liability coverage, liability assumed in a contract (including the tort liability of another assumed in a contract) and explosion, collapse & underground coverage.

Appendix D, Number 5, Contractor Insurance Requirements

1. If such insurance contains an aggregate limit, it shall apply separately on a per job basis. Policy shall include bodily injury, property damage and broad form contractual liability coverage.
2. General Aggregate $2,000,000
3. Products – Completed Operations Aggregate $1,000,000
4. Personal and Advertising Injury $1,000,000
5. Each Occurrence $1,000,000

Coverage shall include, but not be limited to, the following:

- premises liability,
- independent contractors,
- blanket contractual liability, including tort liability of another assumed in a contract,
- defense and/or indemnification obligations, including obligations assumed under this contract,
- cross liability for additional insureds
- products/completed operations for a term of no less than 3 years, commencing upon acceptance of the work, as required by the contract
- explosion, collapse, and underground hazards,
- contractor means and methods.

The following ISO forms must be endorsed to the policy:

a. CG 00 01 01 96 or an equivalent – Commercial General Liability Coverage Form

b. CG 20 10 11 85, or, an equivalent- Additional Insured-Owner, Lessees or Contractors (Form B)

Limits may be provided through a combination of primary and umbrella/excess liability policies. The CGL aggregate shall be endorsed to apply on a per project basis for construction contracts.

Policies shall name The People of the State of New York and the New York State Office of General Services as Additional Insureds, and such coverage shall be extended to afford Additional Insured status to those entities during the Products/Completed Operations term.

The CGL policy, and any umbrella/excess policies used to meet the " Each Occurrence" limits specified above, must be endorsed to be primary with respects to the coverage afforded the Additional Insureds, and such polic(ies) shall be primary to, and non-contributing with, any other insurance maintained by OGS. Any other insurance maintained by OGS shall be excess of and shall not contribute with the Contractor's or Subcontractor's insurance, regardless of the "Other Insurance" clause contained in either party's policy of insurance.

b) Comprehensive Business Automobile Liability Insurance with a limit of not less than **$2,000,000.00** each accident. Such insurance shall cover liability arising out of any automobile including owned, leased, hired and non owned automobiles.

C. Workers' Compensation Insurance and Disability Benefits Requirements

Workers' Compensation Law (WCL) §57 & §220 requires the heads of all municipal and state entities to ensure that businesses applying for permits, licenses or contracts document it has appropriate workers' compensation and disability benefits insurance coverage. These requirements apply to both original contracts and renewals, whether the governmental agency is having the work done or is simply issuing the permit, license or contract. Failure to provide proof of such coverage or a legal exemption will result in a rejection of your bid or renewal.

Appendix D, Number 5, Contractor Insurance Requirements

1. **Proof of Compliance with Workers' Compensation Coverage Requirements:**
An ACORD form is NOT acceptable proof of workers' compensation coverage. In order to provide proof of compliance with the requirements of the Workers' Compensation Law pertaining to workers' compensation coverage, a contractor shall:
   A) Be legally exempt from obtaining Workers' Compensation insurance coverage; or
   B) Obtain such coverage from an insurance carrier; or
   C) Be a Workers' Compensation Board-approved self-insured employer or participate in an authorized self-insurance plan.

   A Contractor seeking to enter into a contract with the State of New York shall provide one of the following forms to the Office of General Services at the time of bid submission or shortly after the opening of bids:
   A) Form CE-200, Certificate of Attestation for New York Entities With No Employees and Certain Out of State Entities, That New York State Workers' Compensation and/or Disability Benefits Insurance Coverage is Not Required, which is available on the Workers' Compensation Board's website (www.wcb.state.ny.us); (Reference applicable RFP and Group #s on the form.)
   B) Certificate of Workers' Compensation Insurance:
      1) Form C-105.2 (9/07) if coverage is provided by the contractor's insurance carrier, contractor must request its carrier to send this form to the New York State Office of General Services, or
      2) Form U-26.3 if coverage is provided by the State Insurance Fund, contractor must request that the State Insurance Fund send this form to the New York State Office of General Services.
   C) Form SI-12, Certificate of Workers' Compensation Self-Insurance available from the New York State Workers' Compensation Board's Self-Insurance Office.
   D) Form GSI-105.2, Certificate of Participation in Workers' Compensation Group Self-Insurance available from the contractor's Group Self-Insurance Administrator.

2. **Proof of Compliance with Disability Benefits Coverage Requirements:**
In order to provide proof of compliance with the requirements of the Workers' Compensation Law pertaining to disability benefits, a contractor shall:
   A) Be legally exempt from obtaining disability benefits coverage; or
   B) Obtain such coverage from an insurance carrier; or
   C) Be a Board-approved self-insured employer.

   A Contractor seeking to enter into a contract with the State of New York shall provide one of the following forms to the Office of General Services at the time of bid submission or shortly after the opening of bids:
   A) Form CE-200, Certificate of Attestation for New York Entities With No Employees and Certain Out of State Entities, That New York State Workers' Compensation and/or Disability Benefits Insurance Coverage is Not Required, which is available on the Workers' Compensation Board's website (www.wcb.state.ny.us); (Reference applicable RFP and Group #s on the form.)
   B) Form DB-120.1, Certificate of Disability Benefits Insurance. Contractor must request its business insurance carrier to send this form to the New York State Office of General Services; or
   C) Form DB-155, Certificate of Disability Benefits Self-Insurance. The Contractor must call the Board's Self-Insurance Office at 518-402-0247 to obtain this form.

PRINTING AND IMAGING EQUIPMENT PT66614

FIRST AMENDMENT

between

NEW YORK STATE

OFFICE OF GENERAL SERVICES

And

SHARP ELECTRONICS CORPORATION

STATE OF NEW YORK

OFFICE OF GENERAL SERVICES

AGREEMENT #PT66614

CENTRALIZED CONTRACT FOR THE ACQUISITION OF

PRINTING AND IMAGING EQUIPMENT

THIS FIRST AMENDMENT (hereinafter the "First Amendment") by and between the People of the State of New York, acting by and through the Commissioner of the Office of General Services (OGS), whose office is on the 41st Floor, Tower Building, Governor Nelson A. Rockefeller Empire State Plaza, Albany, New York 12242 (hereinafter referred to as the "State" or "OGS") acting pursuant to authority granted under State Finance Law §163, and Sharp Electronics Corporation, having its principal place of business at One Sharp Plaza, Mahwah, NJ 07495 (hereinafter referred to as the "Contractor"). OGS and the Contractor are collectively referred to as the "Parties."

WHEREAS, the Parties heretofore entered into Contract # PT66614 (hereinafter the "Contract") effective September 1, 2014 for Printing and Imaging Equipment, as that term is defined in the Contract; and

WHEREAS, the Parties have agreed to enter this First Amendment to clarify certain obligations under the Contract; and

NOW THEREFORE, in consideration of the terms hereinafter mentioned and also the mutual covenants and obligations moving to each Party hereto from the other, the Parties hereby agree as follows:

11. CONTRACT PRICELIST UPDATE PROCEDURES

The procedures below outline how Contract pricelist updates will be handled under this Contract. NOTE: THE FOLLOWING PROCEDURES ARE NOT APPLICABLE TO CONTRACTOR PROPOSED CHANGES TO CONTRACT TERMS AND CONDITIONS. Any implied or express request for changes in or additions to existing Contract terms and conditions, including new terms and conditions associated with a specific product line being added to the Contract for the first time, requires a formal Contract amendment and requires the approval of OGS. New or revised Contract terms and conditions are subject to the restrictions set forth in Appendix B, §40, Modification of Contract Terms.

1. General

Contractor may update their pricelist as follows**:**

1. In the first year of the Contract, the Contractor shall be allowed to update the pricelist twice to add/delete Products and services as established by the Contractor in their normal course of business. However, pricelist updates must be submitted no earlier than sixty (60) calendar days from the date of OGS approval of prior pricelist update. There shall be no price increases allowed for existing Products and services during the first year of the contract.

2. Commencing with the second year of the Contract, the Contractor may update the pricelist bi-annually to reflect Contractor price changes and the addition/deletion of Products and services as established by the Contractor in their normal course of business; thirty (30) calendar days from the anniversary date of the Contract, being September 1st; and, thirty (30) calendar days from the semi-annual anniversary date of the Contract, being March 1st. The thirty (30) calendar days includes the anniversary and semi-annual anniversary date of the Contract.

Any new Products or services added to pricelists shall have a discount structure consistent with existing Products and services on the pricelist that are comparable in scope. Contractors shall submit their updated pricelist to the OGS NYSPro contract administrator pursuant to the requirements of this section for review and written approval prior to issuing to Authorized Users or posting to the Contractor's dedicated New York State website.

All approved pricelist updates shall apply prospectively upon approval by OGS. Any request for a pricelist update not received in accordance with this section shall be deemed denied. Total price increases for pricelist updates in a single year of the Contract shall not exceed the escalation cap in set forth in subdivision (4), Escalation Cap, below All percentage discounts shall remain firm (unchanged) or they may increase for the duration of the Contract.

2. **Pricelist Format**
Contractor is required to submit Contract pricelist updates electronically in an unprotected Microsoft Excel (2013 or lower version) spreadsheet either on CD or via e-mail to the OGS NYSPro contract administrator. The pricelist must be dated and the format shall be consistent with the format of the Contractor's approved Contract pricelist. The pricelist shall separately include and identify (e.g., by use of separate worksheets or by using highlighting, italics, bold and/or color fonts):
   1. Price increases;
   2. Price decreases;
   3. Products being added; and
   4. Products being deleted.

3. **Contractor's Submission Of Contract Updates**
In connection with any Contract pricelist update, OGS reserves the right to:
   1. Request additional information;
   2. Reject Contract updates;
   3. Remove Products from Contracts;
   4. Remove Products from Contract updates; and
   5. Request additional discounts for new or existing Products.

4. **Escalation Cap**
In a single year of the Contract the total request for price increases shall not exceed the lesser of:
   1. three (3%) percent annually, or
   2. the percent increase in the latest available National Consumer Price Index - All Urban Consumers (CPI-U), Not Seasonally Adjusted, U.S. City Average, All Items (Series Id: CUUR0000SA0,CUUS0000SA0); as published by the U.S. Department of Labor, Bureau of Labor Statistics, Washington, D.C. 20212. CPI-U data may be obtained at www.bls.gov.

The following example illustrates the computation of percent change:

CPI for current period	230.000
Less CPI for previous period	225.000
Equals index point change	5.000
Divided by previous period CPI	225.000
Equals	0.022
Result multiplied by 100	0.022 x 100
Equals percent change	2.2

The "CPI for current period" shall be the index in effect at the time the Contract pricelist update request is received; "CPI for previous period" shall be the index in effect when the Contract pricelist was last updated.

5. **Supporting Documentation**
Each pricelist update request must be accompanied by an electronic copy of Contractor's nationally published pricelist in its original format detailing current list prices relevant to the Products the Contractor is updating. If the NYS net prices are based on a GSA Schedule or WSCA Contract, that pricing must also be included with the update request.

6. **Cover Letters**
All Contract pricelist updates shall be accompanied by a cover letter describing the nature and purpose of the update (e.g., update requested in order to reflect a recently approved GSA Schedule or WSCA Contract pricing update, to add/delete Products or services, etc.).

GSA PRICING
Where NYS net pricing is based upon an approved GSA Supply Schedule:

1. **Associated Discounts:** The State is entitled to all associated discounts enumerated in the GSA Supply Schedule (including, but not limited to, discounts for additional sites and volume discounts), as well as any other pricing or discount terms as are expressly enumerated in this NYS Contract or GSA schedule, when calculating the NYS Net Price; and

2. **Industrial Funding Fee:** GSA pricing incorporates a sum referred to as the “GSA Industrial Funding Fee.” (“IFF”) OGS reserves the right to require either that: the IFF is remitted directly to OGS, or the NYS Contract prices are reduced by an amount equivalent to the IFF. If the latter, the NYS Net Price shall be calculated by reducing the published GSA price, after the discounts, if any, set forth in paragraph (1), above, downward by the amount of the IFF, currently set at .75%. Therefore, the “NYS Net Price” shall be calculated by multiplying 0.9925 times the GSA price.

IN WITNESS WHEREOF, the Parties have caused this First Amendment to be executed on the date set forth below, effective on the date set forth above, and the persons signing represent and warrant that they are duly authorized to sign on behalf of the respective parties.

Contract Number: PT66614

Agency Certification

"In addition to the acceptance of this First Amendment, I also certify that original copies of this signature page will be attached to all other exact copies of this First Amendment."

SHARP ELECTRONICS CORPORATION

Signature: _____

Printed Name: _____

Title: _____

Federal ID: _____

Date: _____

THE PEOPLE OF THE STATE OF NEW YORK

Signature: _____

Printed Name _____

Title: _____

Office of General Services

Date: _____

INDIVIDUAL, CORPORATION, PARTNERSHIP, OR LLC ACKNOWLEDGMENT

STATE OF }

: **SS.:**

COUNTY OF }

On the ____ day of _____ in the year 2014 , before me personally appeared _____ , known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that _he maintains on office at _____,
Town of _____ , County of _____ ,
State of _____ ; and further that:

[Check One]

(☐ **If an individual):** _he executed the foregoing instrument in his/her name and on his/her own behalf.

(☐ **If a corporation):** _he is the _____ of _____ , the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, _he is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.

(☐ **If a partnership):** _he is the _____ of _____, the partnership described in said instrument; that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said partnership as the act and deed of said partnership.

(☐ **If a limited liability company):** _he is a duly authorized member of _____, LLC, the limited liability company described in said instrument; that _he is authorized to execute the foregoing instrument on behalf of the limited liability company for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said limited liability company as the act and deed of said limited liability company.

_____

Notary Public

Registration No.