



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
OPM67310	1 Software 3 Cloud (Low, Medium, High Risk) 4 Implementation	VMware, Inc. 3401 Hillview Ave Palo Alto, CA 94304	94-3292913 1100004398

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$ **NA**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Karin Whitwood Contracts Manager (571) 375-3481	VMware, Inc. 12100 Sunset Hills Road 6 th Floor Reston, VA 20190	NYumbrella@vmware.com kwhitwood@vmware.com
Account Manager	Matt McGrath Strategic Account Executive 908-917-9547	VMware, Inc. 2 Penn Plaza, 26 th Floor New York, NY 10121	mcgrathm@vmware.com
Sales Billing	Matt McGrath Strategic Account Executive 908-917-9547	VMware, Inc. 2 Penn Plaza, 26 th Floor New York, NY 10121	mcgrathm@vmware.com
Emergency Contact	877) 486-9273 / Mark Slafka NYumbrella@vmware.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
AdvizeX Technologies LLC 632 Cross Keys Office Park Fairport, NY 14450 www.advizex.com	37-1504931 1000009235	Dave Crean Regional Sales Manager 585-223-4050	NYOGS@advizeX.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Annese & Associates, Inc. 747 Pierce Road Clifton Park, NY 12065 www.annese.com WBE	16-0984328 1000003417	Kara Rudy Director of Marketing 315-457-4333	jaiello@annese.com bleichert@annese.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Carousel Industries of North America Inc. 659 South County Trail Exeter, RI 02822 www.carouselindustries.com	06-1502254 1000036559	Erik Jacoby Regional Sales Director 315-362-3130	ejacoby@carouselindustries.com	Lot 1 Software Lot 4 Implementation
Computer Design & Integration LLC 500 5 th Avenue, Suite 1010 New York, NY 10110 www.cdillc.com Erate SPIN: N/A	13-3823827 1100014833	Robert Burgess AVP 201-426-9330	Robert.Burgess@cdillc.com	Lot 1 Software Lot 4 Implementation
Core BTS, Inc. Executive Woods 3 Tallow Wood Drive Clifton Park NY 12065 https://www.corebts.com/ Erate SPIN: 143030838	20-3873764 1000030088	Tony DeFeciani Region Vice President, US Northeast <u>518.831.8910</u>	Tony.defeciani@corebts.com	Lot 1 Software Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061-9740 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager 800-808-4239	NYGOV@cdwg.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Custom Computer Specialists, Inc. 70 Suffolk Court Hauppauge, NY 11788 www.customtech.com	11-2497640 1000005692	Kyriakos Kaimis Director 631-630-1274	KKaimis@customonline.com	Lot 1 Software Lot 4 Implementation
Dell Marketing LP 1 Dell Way Round Rock, TX 78682 www.dell.com	74-2616805 1000041162	Brad Carr Software Outside Sales Specialist 646-573-0885	NYSOGS_Dell@dell.com brad_carr@dell.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
DynTek Services, Inc. 12 Metro Park Rd Suite 206 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Dir. Sales Operation, NE 518-207-3402	Denise.Leonard@dyntek.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc. 1250 Pittsford-Victor Rd Pittsford, NY 14534 www.eplus.com	54-1904151 1000032149	Rob North Sales Director 585-310-5442	rnorth@eplus.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
GSS Infotech NY Inc. d/b/a Atec Group 1762 Central Avenue Albany, NY 12205 www.atecgroup.com	72-1563114 1000048422	Lisa Seguin Business Development Virtualization/Storage 518-724-3158	Lisa.Seguin@atecgroup.com	Lot 1 Software Lot 4 Implementation
IBM Corporation 1 New Orchard Road Armonk, NY 10504-1722 www.ibm.com	13-0871985 1000001053	Michael F. Beckett Services Client Executive 215-208-9980	nyscont@us.ibm.com	
Infitite Group, Inc. 175 Sully's Trail, Suite 202 Pittsford, NY 14534 www.igius.com SB	52-1490422 1100139422	Andrew Hoyen Chief Administrative Officer 585-385-0610 x237	partneraccounts@igius.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
International Integrated Solutions, Ltd. 137 Commercial Street Plainview, NY 11803 www.iisl.com SB	11-3006645 1000024528	Elise Starr Vice President – Operations 516-396-6700	sales@iisl.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Networked Educational Technologies dba CSDNET 874 Montauk Highway Bayport NY 11705 www.csdnet.net	11-3410788 1100008294	Fred Zappolo VP of Sales (631) 924-7474	Fred.zappolo@csdnet.net	Lot 1 Software Lot 4 Implementation
NWN Corporation 303 Fellowship Rd Suite 110 Mt. Laurel, NJ 08054 www.nwnit.com	04-3532235 1100138331	Jim Tyran Director of Sales NorthEast Region 856-914-5629	ityran@nwnit.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
PCMG d/b/a PCM Gov. 14120 Newbrook Drive, Suite 100, Chantilly, VA 20151 http://www.pcmg.com	33-0964088 1000009106	Pam Shamblin Director of Sales 866-310-0214	ogsssoftware@pcmg.com	Lot 1 Software Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
PKA Technologies, Inc. 1 Executive Boulevard Suite 101 Suffern, NY 10901 www.pkatech.com WBE / SB	13-3919056 1100010089	Felise Katz CEO 845-357-0170	vmwnys@pkatech.com	Lot 1 Software Lot 4 Implementation
Quality and Assurance Technology d/b/a QnATech 29 Crystal Brook Hollow Rd Mt. Sinai, NY 11766 www.qnatech.com MBE / SB	27-0943877 1100015240	Marcos Merced CEO 646-453-7119	sales@qnatech.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Regiment Technology Group, LLC Suite D279 81 Pondfield Rd Bronxville, NY 10705-0850 www.regtech.com SDVOB	47-3815120 1100147146	Tony Gaines VP-Technology 678-596-2807	Tony.gaines@regtech.com	Lot 1 Software Lot 4 Implementation
SHI International Corp 290 Davidson Ave Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell Senior Account Executive 845-265-9439	nysled@shi.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Systems Management Planning Inc. 1020 John Street W. Henrietta, NY 14586 www.smp-corp.com SB	16-1545953 1000029454	Mike Keller Director of Sales 585-475-0670	dcrist@smp-corp.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation
Vicom Computer Services, Inc. 400 Broadhollow Rd Farmingdale, NY 11735 www.vicomnet.com	11-2616959 1000011790	Joe Barone VP of Sales 631-694-3900	vicomsled@vicomnet.com	Lot 1 Software Lot 3 Cloud Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.