



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM67387	1 Software 4 Implementation	SAS Institute Inc. 100 SAS Campus Dr. Cary, NC 27513	56-1133017 1000032208

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	David Gray Pricing Analyst 919-531-9405	SAS Institute Inc. 100 SAS Campus Dr. Cary, NC 27513	dave.gray@sas.com
Account Manager	Arielle Bernstein Account Executive 919-531-0152	SAS Institute Inc. 100 SAS Campus Dr. Cary, NC 27513	Arielle.Bernstein@sas.com
Sales Billing	Haven Stallings Corporate Finance 919-677-8000	SAS Institute Inc. SAS Campus Drive Cary, NC 27513	Haven.Stallings@sas.com
Emergency Contact	800-727-0025 / Matt.Walk@sas.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. See “How to Use the Manufacturer Umbrella Contract,” Example Procurement Scenarios for additional information about Contractor pool for RFQ participation.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Executive Information Systems, LLC 6901 Rockledge Dr. Suite 600 Bethesda, MD 20827-0076 www.execinfosys.com	52-2198860 1000032057	Chris DeLauter Sales Manager (301) 581-1085	cdelauter@execinfosys.com	Lot 1 Software Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.