



# Contractor and Reseller Information

## Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

### Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM21270	1 Software 2 Hardware 4 Implementation	Palo Alto Networks, Inc. 4401 Great America Parkway Santa Clara, CA 95054	20-2530195 1100060289

### Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

### Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Regina Acheampong Senior Manager, Public Sector Deal Management (240) 338-0129	Palo Alto Networks, Inc. 4401 Great America Parkway Santa Clara, CA 95054	Racheampon@paloaltonetworks.com rcarter@paloaltonetworks.com
Account Manager	Vince Massey Channel Sales Manager (408) 638-3307	Palo Alto Networks, Inc. 4401 Great America Parkway Santa Clara, CA 95054	vmassey@paloaltonetworks.com
Sales Billing	Christine McElduff Channel Business Manager, Metro NY Northeast (914) 482-5907	Palo Alto Networks, Inc. 4401 Great America Parkway Santa Clara, CA 95054	cmcelduff@paloaltonetworks.com
<b>Emergency Contact</b>	<b>(408) 638-3307 / Toll-Free Telephone / E-Mail: Vmassey@paloaltonetworks.com</b>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
CDW Government LLC 230 North Milwaukee Avenue Vernon Hills, IL 60061-9740 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Program Mgr (312) 705-1880	yaguilar@cdw.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DynTek Services, Inc. 1350 Broadway, Suite #2104 New York, NY 10018 www.dyntek.com	13-4067484 1000006526	Denise Leonard Director, Sales Operations NE (518) 207-3402	Darlene.pricher@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ePlus Technology, Inc. 1250 Pittsford-Victor Road Suite 120 Pittsford, NY 14534 www.eplus.com	54-1904151 1000032149	Jim Murray Regional Vice President of Sales (315) 877-3062	jmurray@eplus.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Marcum Technology 10 Melville Park Road Melville, NY 11747 www.marcumtechnology.com	30-0011802 1000032988	Ted Carlson (631) 414-4804	ted.carlson@marcumtechnology.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Meridian IT 433 River Street Troy, NY 12180 www.meridianitinc.com	36-3818238 1100018665	Tom Donahue VP Sales (518) 694-3909	Tom.donahue@meridianitinc.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell Account Executive (845) 265-9439	Dean_howell@shi.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Vandis 1 Alberton Ave, Suite 1 Albertson, NY 11507 www.vandis.com  SB	11-2650266 1000011819	Scott Ratafia Controller (516) 281-2205	NYSContract@vandis.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**