



# Contractor and Reseller Information

## Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

### Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM67351	1 Software 4 Implementation	Novell Inc. 1800 South Novell Place Provo, Utah 84606	87-0393339 1000032753

### Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

### Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Matthew Hall Senior Corporate Counsel (801) 861-6906	Novell Inc. 1800 South Novell Place Provo, Utah 84606	matthew.hall@suse.com
Account Manager	John Barisich Sales Manager (908) 803-2179	1 Penn Plaza, 36 <sup>th</sup> Floor New York, NY 10119	John.barisich@microfocus.com
Sales Billing	John Barisich Sales Manager (908) 803-2179 1-888-321-4272	1 Penn Plaza, 36 <sup>th</sup> Floor New York, NY 10119	John.barisich@microfocus.com
<b>Emergency Contact</b>	1-800-858-4000/ Toll-Free Telephone 1-888-321-4272/ E-Mail:crc@novell.com		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Compulink Technologies, Inc. 260 West 39 <sup>th</sup> St. Suite 302 New York, NY 10018 www.compu-link.com  <i>MBE</i>	11-2967448 100000634	Denise Arboleda Vice President 212-695-5465	Denise@compulink.com	Lot 1 Software Lot 4 Implementation
CIS Company of NY LLC d/b/a Computer Integrated Services Company of NY 561 Seventh Avenue 13 <sup>th</sup> Floor New York, NY 10018 www.cisus.com  <i>SB</i>	13-3882447 1000013391	Todd Hershman Principal 212-577-6033 x338	thershman@cisus.com	Lot 1 Software Lot 4 Implementation
Dyntek Services Inc 11 Computer Dr. W. Suite 117 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Ron-Ben-Yishay President, CEO 518-458-7441	Ron.Ben-Yishay@dyntek.com	Lot 1 Software Lot 4 Implementation
KMQ Enterprises, Inc. DBA Tailwind Associates 1230 Riverfront Center Amsterdam, NY 12010 www.tailwindassoc.com  <i>SB</i>	14-1770964 1000001841	William Hawkins Sr. VP/Operations 518-443-2106	whawkins@tailwindassoc.com	Lot 1 Software Lot 4 Implementation
Lynx Technology Partners Incorporated 100 Church Street 8 <sup>th</sup> Floor New York, NY 10007 www.lynxtp.com  <i>MBE</i>	27-0167551 1100100176	David Elcock Chief Business Dev Officer 800-314-0455	delcock@lynxtp.com	Lot 1 Software Lot 4 Implementation
Mainline Info Systems Inc 1700 Summit Lake Drive Tallahassee, FL 32317 www.mainline.com	59-2960721 1000004953	Mariann Eggett Linux Solutions Consultant 440-973-4297	Mariann.eggett@mainline.com	Lot 1 Software

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Novacoast Inc 6600 Shropshire Drive West Chester, PA 19382-2222 www.novacoast.com  <i>M/WBE / SB / SDVOB</i>	77-0443920 1000033814	Bill Boyd Client Executive 610-618-6491 (cell) 800-949-9933 x 5110	bboyd@novacoast.com	Lot 1 Software Lot 4 Implementation
Quality & Assurance Technology d/b/a QNA Tech 18 Marginwood Drive Ridge, NY 11961 www.qnatech.com  <i>MBE / SB</i>	27-0943877 1100015240	Marcos Merced President 646-484-0046	sales@qnatech.com	Lot 1 Software Lot 4 Implementation
SHI International Corp 12 Riverview Dr. Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell Sales 800-870-4044	Dean_howell@shi.com	Lot 1 Software Lot 4 Implementation
Vicom Infinity, Inc. 2 Boeing Plz. Farmingdale, NY 11735 www.infinite-blue.com	11-3312755 1000000714	Linda McGuinness Mrg, Administration and Support Operations 631-694-3900 x315	vipws@infinite-blue.com	Lot 1 Software

### **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**