



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20920	1 Software 2 Hardware 4 Implementation	NetApp, Inc. NetApp 495 East Java Drive Sunnyvale, CA 94089	77-0307520 1000009697

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$no maximum

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Wendy Goodman Sales Operations Program Manager 919-476-5828	NetApp, Inc. NetApp 1921 Gallows Road Suite 600 Vienna, VA 22182	wendy.goodman@netapp.com
Account Manager	Dave van Leeuwen Account Manager 585-820-6285	NetApp, Inc. NetApp 100 Park Avenue 13th Floor New York City NY 10017	Dave.vanLeeuwen@netapp.com
Sales Billing	Robert Kim Inside Sales Representative 919-476-8005	NetApp, Inc. NetApp 7301 Kit Creek Road Building 2 Research Triangle Park, NC 27709	robert.kim@netapp.com
Emergency Contact	Meghan Steele / (540) 818-1079 / meghan.steele@netapp.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Annese & Associates, Inc. 747 Pierce Road Clifton Park, NY 12065 www.annese.com <i>WBE</i>	16-0984328 1000003417	Steve Heath VP, Sales 315-457-4333	sheath@annese.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
CDW Government, Inc. 230 N Milwaukee Ave. Vernon Hills, IL 60061 www.cdw.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager 312-705-1880	Yolanda.blomquist@cdw.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Core Business Technology Solutions, Inc. Executive Woods Office Park 3 Tallow Wood Drive Clifton Park, NY 12065 www.corebts.com	20-3873764 1000030088	Tony DeFeciani Region Vice President (518)831-8910	Tony.DeFeciani@corebts.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
DLT Solutions 2411 Dulles Corner Park, Suite 800 Herndon, VA 20171 www.dlt.com	54-1599882 1000040963	Susan Patrick- Britton EDM Manager 703-773-8955	susan.patrick@dlt.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
The Ergonomic Group 609-3 Cantiague Rock Road Westbury, NY 11590 www.ergogroup.com <i>WBE</i>	11-2685111 1000005750	Chris DiChiara Director of Sales Operations 516-408-4205	chris.dichiara@ergogroup.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
ePlus Technology, Inc. 130 Future Drive Pottstown, PA 19464 www.eplus.com	54-1904151 10000032149	Jim Murray Regional VP 585-899-8517	jmurray@eplus.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 www.highpoint.com <i>MBE</i>	22-3462774 1100013462	Justin Pullis Account Manager Sandra Curran CFO 973-940-0040	jpullis@highpoint.com scurran@highpoint.com ar@highpoint.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Marcum Technology, LLC 10 Melville Park Road Melville, NY 11747 www.marcumtechnology.com	30-0011802 1000032988	Joseph Giella Manager 631-414-4846	joseph.giella@marcumtechnology.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Quality and Assurance Technology, Inc. (QnA Tech) 18 Marginwood Dr. Ridge, NY 11961 www.QnATech.com <i>MBE</i>	27-0943877 1100015240	Lisa Foisey Office Manager 646-453-7119	sales@qnatech.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Nick Grappone Public Sector Contracts Specialist 732-564-8189	nick_grappone@shi.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Sirius Computer Solutions 613 NW Loop 410, Suite 100 San Antonio, TX 78216 www.mysiriuszone.com	74-2836721 1000041163	Phyllis (PJ) Byrd Government Contract Specialist 210-369-0617	Phyllis.byrd@siriuscom.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Systems Management Planning, Inc. 1020 John Street West Henrietta, NY 14586 www.smp-corp.com <i>WBE</i>	16-1545953 1000029454	Chris Fox VP, Sales & Business Development 585-475-0670	cfox@smp-corp.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
Vicom Computer Services, Inc. 60 Carolyn Blvd. Farmingdale, NY 11735 www.vicomnet.com <i>SB</i>	11-2616959 1000011798	Vic Verola President 631-694-3900 x318	Vic.verola@vicomnet.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation
WebHouse, Inc. 2365 Milburn Ave, Bldg #2 Baldwin, NY 11510 www.webhse.com <i>SB / SDVOB</i>	11-3369453 1000012241	Dan Kerning CEO 516-764-6300	dkerning@webhse.com	Lot 1 Software Lot 2 Hardware Lot 4 Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.