



Contractor and Reseller Information

Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM67308	3 Cloud (Low, Moderate, High Risk)	NaviSite, Inc. 400 Minuteman Road Andover, MA 01810	52-2137343 1000040923

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$ **N/A**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Sophia McKeown Regional Sales Director 315-634-9354	NaviSite, Inc. 125 Elwood Davis Road Syracuse, NY 13212	smckeown@navisite.com
Account Manager	Sophia McKeown Regional Sales Director 315-634-9354	NaviSite, Inc. 125 Elwood Davis Road Syracuse, NY 13212	smckeown@navisite.com
Sales Billing	Sophia McKeown Regional Sales Director 315-634-9354	NaviSite, Inc. 125 Elwood Davis Road Syracuse, NY 13212	smckeown@navisite.com
Emergency Contact	978-688-8100 / 888-264-4662 / nav.nocmonitor@twcable.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

This Manufacturer has not named five (5) or more Resellers and is restricted from participating in an RFQ involving a Single Manufacturer. See “How to Use the Manufacturer Umbrella Contract,” Example Procurement Scenarios for additional information about Contractor pool for RFQ participation.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.