



# Contractor and Reseller Information

## Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

### Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM20840	1 Software 2 Hardware 3 Cloud (Low, Moderate & High Risk) 4 Implementation	FireEye, Inc. 1440 McCarthy Boulevard Milpitas, CA 95035	20-1548921 1100140004

### Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

### Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Brian Andriolo Enterprise Account Manager (978) 866-9417	FireEye, Inc. 1440 McCarthy Boulevard Milpitas, CA 95035	Brian.andriolo@fireeye.com Tom.guarente@fireeye.com Blair.krochak@fireeye.com Martha.Nguyen@fireeye.com
Account Manager	Brian Andriolo Account Manager (978) 866-9417	FireEye, Inc. 1440 McCarthy Boulevard Milpitas, CA 95035	Brian.Andriolo@fireeye.com
Sales Billing	Brian Andriolo Enterprise Account Manager (978) 866-9417	FireEye, Inc. 1440 McCarthy Boulevard Milpitas, CA 95035	Brian.Andriolo@fireeye.com
<b>Emergency Contact</b>	<b>(216) 509-1533 / E-Mail: tom.guarente@fireeye.com</b>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Annese and Associates Inc. 747 Pierce Road, Suite 2 Clifton Park, NY 12065 www.annese.com  <i>WBE</i>	16-0984328 1000003417	Jeff Fasoldt EVP, Chief Financial Officer (585)- 292-5590	jfasoldt@annese.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Blackwood Associates, Inc. 1835-A Forest Drive Annapolis, MD 21401 www.blackwoodassociates.com	52-1076172 1100152198	Steve Martinelli Account Team Lead, Northeast (443) 951-0561	steve@baicommercial.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Carousel Industries of North America Inc. 659 South County Trail Exeter, RI 02822 www.carouselindustries.com	06-1502254 1000036559	Erik Jacoby Regional Sales Director (585)-233-0118	EJacoby@carouselindustries.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
CDW Government LLC 230 N. Milwaukee Ave. Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (312)-705-1880	yaguilar@cdw.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Dox Electronics, Inc. 105 College Ave. Rochester, NY 14607 www.doxnet.com  <i>WBE / SB</i>	16-1252404 1000015619	Ken Michael Vice President (585)-295-1932	KenM@doxnet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Dyntek Services, Inc 12 Metro Park Rd. Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Sr. Inside Sales (518) 207-3402	Denise.leonard@dyntek.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
ePlus Technology, Inc 1250 Pittsford-Victor Rd, Suite 120 Pittsford, NY 14534 www.eplus.com	54-1904151 1000032149	Jim Murray Regional Vice President of Sales (585) 899-8517	jmurray@EPLUS.COM	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
High Point Solutions, Inc. 5 Gail Court Sparta, NJ 07871 www.highpoint.com  <i>MBE</i>	22-3462774 1100013462	Ellen Olivio Sales (973) 940-6553	eolivo@highpoint.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
iSecure, LLC 115 Sully's Trail, Suite 10 Pittsford, NY 14534 www.isecuenet.net  <i>WBE / SB</i>	80-0690740 1100020100	Annette Warren President (585) 419-8265	Annette.warren@isecurenet.net	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Maureen Data Systems, Inc. 307 West 38 <sup>th</sup> Street, Suite 1801 New York, NY 10018 www.mdsny.com  <i>WBE / SB</i>	13-3817821 1000006466	Robert Irvin Director of Government Channels (212) 239-2448	robert@mdsny.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Micro Systems Support Corp 87 North industry CT, Suite D Deer Park, NY 11729 www.msscweb.com	11-3080692 1000012069	Joseph Quicker President (631) 242-5551 ext. 212	jquicker@msscweb.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Nexus Consortium, Inc. 1933 Hwy 35# 356 Wall, NJ 07719 www.nexusnet.com  <i>MBE</i>	54-1756965 1000032143	George Riesco President (732) 921-5417	george@nexusnet.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Presidio Networked Solutions 20 Corporate Woods Blvd., Suite 306 Albany, NY 12211 www.presidio.com	58-1667655 1000053117	Mike Connally Vice President Sales (518) 213-9316	mconnally@presidio.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
SHI International Corp 290 Davidson Ave. Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell Account Executive (845) 265-9439	Dean_howell@shi.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Vandis Inc. 1 Albertson Avenue – Suite 1 Albertson, NY 11507 www.vandis.com  <i>SB</i>	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator (516)-281-2223	ajaycox@vandis.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation
Washington Computer Services 32 West 39 <sup>th</sup> Street, Suite 900 New York, NY 10018 www.washcomp.com  <i>SB</i>	13-3086643 1000032987	Jeff Singer President +1 (212) 997-9882	Jeff.singer@washcomp.com	Lot 1 Software Lot 2 Hardware Lot 3 Cloud Lot 4 Implementation

## Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**