



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68020	1 Software 2 Hardware 3 Cloud (Low Risk) 4 Implementation	Extreme Networks, Inc. 6480 Via Del Oro San Jose, CA 95119	77-0430270 1000057901

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$N/A

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Michael Swierk Contract Administrator (603) 952-5221	9 Northeastern Boulevard Salem, NH 03079	mswierk@extremenetworks.com
Account Manager	Scott Kephart Account Manager (518) 461-7686	Remote – New York	skephart@extremenetworks.com
Sales Manager	Peter Katavolos Regional Sales Director (978) 886-9522	9 Northeastern Boulevard Salem, NH 03079	pkatavola@extremenetworks.com
Billing Manager	Adam Demarco Credit and Collections Supervisor (919) 595-4140	2121 RDU Center Drive Morrisville, NC 27560	ademarco@extremenetworks.com
RFQ's			skephart@extremenetworks.com rkwiatko@extremenetworks.com tdelaney@extremenetworks.com
Emergency Contact	(603) 952-5221 / Toll-Free Telephone (888) 257-3000 / E-Mail mswierk@extremenetworks.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ATS Consulting Group Corp d/b/a Advanced Technical Solutions <i>SBE</i>	59-3800511 1100018006	Dan Garrett Owner 585-475-0605	dgarrett@atscgc.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Carousel Industries of North America, Inc.	06-1502254 1000036559	Erik Jacoby Regional Sales Director (315) 362-3130	ejacoby@carouselindustries.com	Lot 1 – Software Lot 2 – Hardware Lot 4 – Implementation
CDW Government LLC	36-4230110 1000009217	Yolanda Blomquist Deputy Program Manager (800) 808-4239	NYGOV@cdwg.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Command and Control Solutions, Corp. <i>SBE/ SDVOB</i>	27-2986627 1100137302	Anthony DiNallo CEO (518) 643-3566	adinallo@cacsolns.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
ConvergeOne, Inc.	41-1763228 1100026771	Debra Mullen Sr. National Account Manager, Gov't Specialist (609) 947-2538	dmullen@convergeone.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
GSS Infotech <i>SBE</i>	72-1563114 1000048422	Ken McKenna Client Director (518) 724-3121	Ken.McKenna@ategroup.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
HarpData LLC <i>MBE/SBE/SDVOB</i>	81-1038108 1100180037	Erica Tyler VP of Ops (908) 461-9163	erica@harpdata.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Holland Mobile, LLC d/b/a Northland Communications	16-1594957 1000052655	Mary Ann Moshier Customer Support (315) 671-6200	mmoshier@northland.net	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Integration Partners	04-3467289 1100018237	Lisa Ostlund Sales Operations Specialist (317) 813-6399	lostlund@integrationpartners.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
International Data Link Inc. d/b/a IDL	90-0840821 1100043407	Robert Gaudu VP (585) 319-6556	rjgaudu@wellingtonsteele.com	Lot 1 – Software Lot 2 – Hardware Lot 4 – Implementation
Logicalis Inc	13-4000122 1100017520	Nancy Damin Account Manager 716-432-0638	nancy.damin@us.logicalis.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Marketing Matters, Inc d/b/a Networking Matters, Inc.	01-0586505 1100184979	William Osterman Vice President (917) 603-8354	william.osterman@networkingmatters.net	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Meridian IT Inc.	36-3818238 1100018665	Tom Donahue VP of Sales, Northeast (518) 694-3909	tom.donahue@meridianitinc.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Networked Educational Technologies, Ltd d/b/a CSDNET	11-3410788 1100008294	Robert Mealey COO (631) 924-7474	robert.mealey@csdnet.net	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
R & D Data Products, Inc. <i>MBE</i>	22-3286634 1100018149	Richard Diatlo President (732) 329-0555	rdiatlo@rddata.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Reabah, Inc. d/b/a Networking Technologies <i>SBE</i>	25-1844080 1100164812	Wendy DeArment Operations Manager (716) 216-3104 x122	wdearment@net-cloud.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Ronco Communications	16-0905768 1000007574	Allison Wallace Strategic Account Manager (518) 724-2527	awallace@ronco.net	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
SHI International Corp.	22-3009648 1000008811	Dean Howell Senior Account Executive (845) 265-9439	NYSLED@shi.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Switch Technologies, Inc. <i>SBE</i>	01-0895491 1100018125	Mr. David Pijacki Partner (631) 228-4405	manage@switchtechnologies.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Systems Management Planning, Inc. d/b/a SMP <i>SBE</i>	16-1545953 1000029454	Dan Gostomski Sales Support Manager (585) 475-0670	dgostomski@smp-corp.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Turn-Key Technologies, Inc.	22-3136494 1000047941	Craig Badrick CEO (732) 553-9100 Ext. 212	Cbadrick@tti-wireless.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation
Vandis, Inc. <i>MBE</i>	11-2650266 1000011819	Alexandra Jaycox Business Relationship Manager (516) 281-2223	NYSContracts@vandis.com	Lot 1 – Software Lot 2 – Hardware Lot 3 – Cloud Lot 4 – Implementation

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.