



# Contractor and Reseller Information

## Appendix D – Contractor and Reseller Information Group 73600 – Award 22802 Information Technology Umbrella Contract – Manufacturer Based (Statewide)

### Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM21040	1 Software 2 Hardware	Arista Network, Inc. 5453 Great America Parkway Santa Clara, CA 95054	20-1751121 1100152865

### Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to \$15,000

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: %

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: %

### Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Dennis Diamond NYS Government Manager (518) 423-7878	Arista Networks 5453 Great America Parkway Santa Clara, CA 95054	dennis@arista.com
Account Manager	Kristin Gorman Account Manager (917) 324-7227	Arista Networks 17 Coolidge Road Amsterdam, NY 12010	kristin@arista.com
Sales Billing	Jennifer Medios Order Analyst (408) 547-8347	Arista Networks 5453 Great America Parkway Santa Clara, CA 95054	jmedios@arista.com
<b>Emergency Contact</b>	<b>(408) 547-8347 / E-Mail: jmedios@arista.com</b>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Annese & Associates Inc. 747 Pierce Road Clifton Park, NY 12065 www.annese.com  <i>WBE</i>	16-0984328 1000003417	Scott Elliott New York State Government Team Lead (315) 457-4333	selliot@annese.com	Lot 1 Software Lot 2 Hardware
E Nfrastructure Technologies Inc. d/b/a Nfrastructure 5 Enterprise Ave Clifton Park, NY 12065 www.nfrastructure.com	22-3771456 1000017165	Timothy Fazioli Channel Administrator (518) 664-3899 x4053	timothy.fazioli@nfrastructure.com	Lot 1 Software Lot 2 Hardware
Myriad Supply Co 22 W 19th St. New York, NY 10011  <i>SB</i>	81-0586437 1100022002	Ralph Rotfus Government Sales Director (212) 257-5165	gsa@myriadsupply.com	Lot 1 Software Lot 2 Hardware
Twinstate Voice Data Video Inc. d/b/a Twinstate Technologies 291 Rand Hill Road Morrisonville, NY 12962 www.twinstate.com  <i>WBE / SB</i>	14-1514722 1000006787	Denise Davies Purchasing (518) 563-7100	purchasing@twinstate.com	Lot 1 Software Lot 2 Hardware
Vandis 1 Albertson Ave Albertson, NY 11507 www.vandis.com  <i>SB</i>	11-3203665 1100018040	Andrew Segal President (516) 281-2200	asegal@vandis.com	Lot 1 Software Lot 2 Hardware

**Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**