

## Appendix D – Contractor and Reseller Information

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Contractor will complete Appendix D – Contractor and Reseller Information for any updates required for Contractor or Reseller information during the term of the Contract. See Appendix C – Contract Modification Procedure for additional information regarding resulting Contract Modifications and Updates.

**A separate Appendix D form must be submitted for each awarded Lot (for example, one Appendix D form for Software, a different Appendix D form for Hardware, etc.).**

### Lot 2 – Hardware

#### Section 1. Contractor Information

Contractor Information	
Company Name: <b>Aerohive Networks Inc.</b>	
Doing Business As:	
Address: <b>330 Gibraltar Drive</b>	
<b>Sunnyvale, CA 94089</b>	
Website: <b>www.aerohive.com</b>	
Federal ID #: <b>20-4524700</b>	NYS Vendor ID #: <b>1100133105</b>

Contract Administrator Information	
Contract Administrator Name: <b>Maura Fleming</b>	
Title: <b>Director, Legal Services</b>	
Address: <b>330 Gibraltar Drive</b> <b>Sunnyvale, CA 94089</b>	
Telephone #: <b>408-769-6731</b>	
E-Mail: <b>mfleming@erohive.com</b>	

**Account Manager Information**

Account Manager Name: <b>Maura Fleming</b>
Title: <b>Director, Legal Services</b>
Address: <b>330 Gibraltar Drive Sunnyvale, CA 94089</b>
Telephone #: <b>408-769-6731</b>
E-Mail: <b>mfleming@aerohive.com</b>

**Sales/Billing Information**

Contact Name: <b>Quynh Doan</b>
Title: <b>Senior Accounts Receivable Accountant</b>
Address: <b>330 Gibraltar Drive Sunnyvale, CA 94089</b>
Telephone #: <b>408-510-6100</b> Toll Free Telephone #: <b>866-918-9918</b>
E-Mail: <b>Qdoan@aerohive.com</b>

**Emergency Contact Information**

Telephone #: <b>Kelly Graham</b> Toll Free Telephone #: <b>866-918-9918</b>
E-Mail: <b>kgraham@aerohive.com</b>

**Section 2. Procurement Card and Prompt Payment Discount Information**

**Procurement Card Information**

1. Will the Contractor accept the New York State Procurement Card?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
2. If "Yes", enter any dollar limit on orders for which the Contractor will accept the NYS Procurement Card:	<b>\$15,000.00</b>

**Prompt Payment Discounts**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher:	0%
Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher:	0%

**Section 3. Reseller Information**

Reseller Information			
Company Name:	<b>Dell Marketing LP</b>		
Address:	<b>1 Dell Way Round Rock, TX 78682</b>		
Website:	<b>www.dell.com</b>		
Federal ID #:	<b>74-2616805</b>	NYS Vendor ID #:	<b>1000041162</b>
Contact Name:	<b>Lorri Bailey</b>	Title	<b>Contract Administrator</b>
Telephone #:	<b>512-723-0016</b>	E-Mail:	<b>lorri_bailey@dell.com</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	<b>Custom Computer Specialists, Inc.</b>		
Address:	<b>70 Suffolk Ct. Hauppauge, NY 11788</b>		
Website:	<b>http://www.customtech.com/</b>		
Federal ID #:	<b>11-2497640</b>	NYS Vendor ID #:	<b>1000005692</b>
Contact Name:	<b>Rick Cadiz</b>	Title	<b>VP of Sales</b>
Telephone #:	<b>(800) 598-8989 ext. 1282</b>	E-Mail:	<b>rcadiz@customonline.com</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	<b>Vandis, Inc.</b>		
Address:	<b>1 Albertson Ave Albertson, NY 11507</b>		
Website:	<b>http://www.vandis.com</b>		
Federal ID #:	<b>11-2650266</b>	NYS Vendor ID #:	<b>1000011819</b>
Contact Name:	<b>Andrew Segal</b>	Title	<b>President</b>
Telephone #:	<b>516-281-2200</b>	E-Mail:	<b>asegal@vandis.com</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	<b>Ronco Communications &amp; Electronics</b>		
Address:	<b>595 Sheridan Drive Tonawanda, NY 14150</b>		
Website:	<b>http://www.ronco.net</b>		
Federal ID #:	<b>16-0905768</b>	NYS Vendor ID #:	<b>1000007574</b>
Contact Name:	<b>Brian Hansen</b>	Title	<b>General Manager</b>
Telephone #:	<b>(716) 879-8140</b>	E-Mail:	<b>bhansen@ronco.net</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	<b>SHI International Corp.</b>		
Address:	<b>290 Davidson Ave Somerset, NJ 08873</b>		
Website:	<b>http://www.shi.com</b>		
Federal ID #:	<b>22-3009648</b>	NYS Vendor ID #:	<b>1000008811</b>
Contact Name:	<b>Amanda Calimano</b>	Title	<b>Contract Administrator</b>
Telephone #:	<b>(800) 527-6389</b>	E-Mail:	<b>Amanda_Calimano@shi.com</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	<b>CDW Government, Inc</b>		
Address:	<b>230 N. Milwaukee Ave. Vernon Hills, IL 60061</b>		
Website:	<b>http://www.cdw.com</b>		
Federal ID #:	<b>36-4230110</b>	NYS Vendor ID #:	<b>1000009217</b>
Contact Name:	<b>Yolanda Blomquist</b>	Title	<b>Contract Administrator</b>
Telephone #:	<b>(312) 705-1880</b>	E-Mail:	<b>yolanda.blomquist@cdw.com</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	GovConnection Inc		
Address:	706 Milford Rd. Merrimack, NH 03054		
Website:	<a href="http://www.govconnection.com/">http://www.govconnection.com/</a>		
Federal ID #:	52-1837891	NYS Vendor ID #:	100009448
Contact Name:	Linda Russell	Title	Contract Administrator
Telephone #:	(603) 683-2624	E-Mail:	lrussell@govconnection.com
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	Network Outsource		
Address:	135 Denton Ave New Hyde Park, NY 11040		
Website:	<a href="http://www.networkoutsource.com">http://www.networkoutsource.com</a>		
Federal ID #:	11-3582091	NYS Vendor ID #:	1000034543
Contact Name:	Howard Weinstein	Title	Director of Technology
Telephone #:	516-488-5888	E-Mail:	hweinstein@networkoutsource.com
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	Network Experts of New York, Inc.		
Address:	220 Washington Ave. Ext. /Suite 4 Albany, NY 12203		
Website:	<a href="http://www.netxny.com">http://www.netxny.com</a>		
Federal ID #:	26-3694379	NYS Vendor ID #:	1100064023
Contact Name:	Anu McGowan	Title	Principal
Telephone #:	(877) 268-3128	E-Mail:	amcgowan@netxny.com
M/WBE Certification:	<input checked="" type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input checked="" type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	<b>Whalley Computer Associates, Inc.</b>		
Address:	<b>One Whalley Way Southwick, MA 01077</b>		
Website:	<b>http://www.wca.com/</b>		
Federal ID #:	<b>04-2902969</b>	NYS Vendor ID #:	<b>1100041604</b>
Contact Name:	<b>Stephen M. Cross</b>	Title	<b>Contract Administrator</b>
Telephone #:	<b>(413) 569-4366</b>	E-Mail:	<b>smc@wca.com</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	<b>Layer 3 Technologies, Inc.</b>		
Address:	<b>1645 Lyell Avenue, Suite 200 Rochester, NY 14606</b>		
Website:	<b>http://www.layer3direct.com/</b>		
Federal ID #:	<b>03-0422047</b>	NYS Vendor ID #:	<b>1000010986</b>
Contact Name:	<b>Daniel W. Fenlon</b>	Title	<b>Senior Account Executive</b>
Telephone #:	<b>585 254-1966 x323</b>	E-Mail:	<b>dfenlon@layer3direct.com</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information			
Company Name:	<b>Tailwind Associates</b>		
Address:	<b>1462 Erie Blvd. Schenectady, NY 12305</b>		
Website:	<b>http://www.tailwindassoc.com/</b>		
Federal ID #:	<b>14-1770964</b>	NYS Vendor ID #:	<b>1000001841</b>
Contact Name:	<b>Barry Pardee</b>	Title	<b>Senior Account Executive</b>
Telephone #:	<b>(518) 579-3020 ext. 105</b>	E-Mail:	<b>bpardee@trailwindassoc.com</b>
M/WBE Certification:	<input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> Both	SBE:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria			

Reseller Information	
Company Name:	<b>IKON Business Group, Inc.</b>
Address:	<b>469 Seventh Avenue, 12<sup>th</sup> floor New York, NY 10018</b>
Website:	<b>http://www.ikonbusinessgroup.com/</b>
Federal ID #:	<b>320018186</b> NYS Vendor ID #: <b>1100146782</b>
Contact Name:	<b>Ken Nero</b> Title <b>President</b>
Telephone #:	<b>212-334-6481 x1691</b> E-Mail: <b>ken@ikonbusinessgroup.com</b>
M/WBE Certification:	<input checked="" type="checkbox"/> <b>MBE</b> <input type="checkbox"/> <b>WBE</b> <input type="checkbox"/> Both SBE: <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Qualifying Criteria	

Reseller Information	
Company Name:	<b>Computer Connection of CNY dba CCNY Tech</b>
Address:	<b>11206 Cosby Manor Road Utica, NY 13502</b>
Website:	<b>www.ccnytech.com</b>
Federal ID #:	<b>16-1397143</b> NYS Vendor ID #: <b>161397143</b>
Contact Name:	<b>Paul Slegaitis</b> Title <b>IT Account Executive</b>
Telephone #:	<b>315-724-2209 x225</b> E-Mail: <b>paul.slegaitis@ccnytech.com</b>
M/WBE Certification:	<input type="checkbox"/> <b>MBE</b> <input type="checkbox"/> <b>WBE</b> <input type="checkbox"/> Both SBE: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Qualifying Criteria	

### Section 4. Sales Agent Information

This Contract does not contain Sales Agents.

Sales Agent Information	
Agent Name:	
Address:	
Contact Name:	Title
Telephone #:	E-Mail:
M/WBE Certification: <input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> Both	SBE: <input type="checkbox"/> Yes <input type="checkbox"/> No