

Contract: Security and Facility Systems and Solutions
Group: 77201
Award: 20191
Contract #: PT67155
Contractor: Zetron, Inc.
Offerings: Zetron, Labor
Lots: 3 (Product, Installation, Integration & Maintenance)
Regions: Statewide
Effective Date:

PRODUCT PRICING

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Dispatch Products - Control Room Furniture	400-1500	Single Surface, Three Monitor Capable	\$8,142.00	10%	\$7,327.80
Dispatch Products - Control Room Furniture	400-1501	Single Surface, Four Monitor Capable	\$8,832.00	10%	\$7,948.80
Dispatch Products - Control Room Furniture	400-1502	Single Surface, Six Monitor Capable	\$9,831.00	10%	\$8,847.90
Dispatch Products - Control Room Furniture	400-1503	Dual Surface, Three Monitor Capable	\$9,324.00	10%	\$8,391.60
Dispatch Products - Control Room Furniture	400-1504	Dual Surface, Four Monitor Capable	\$10,206.00	10%	\$9,185.40
Dispatch Products - Control Room Furniture	400-1505	Dual Surface, Six Monitor Capable	\$10,455.00	10%	\$9,409.50
Dispatch Products - Control Room Furniture	400-1506	24" Wide Upright Cabinet	\$1,941.00	10%	\$1,746.90
Dispatch Products - Control Room Furniture	400-1507	30" Wide Floor Mount Cabinet	\$1,716.00	10%	\$1,544.40
Dispatch Products - Control Room Furniture	400-1508	30" Wide Upright Cabinet	\$2,145.00	10%	\$1,930.50
Dispatch Products - Control Room Furniture	400-1509	36" Wide Floor Mount Cabinet	\$1,815.00	10%	\$1,633.50
Dispatch Products - Control Room Furniture	400-1510	36" Wide Upright Cabinet	\$2,325.00	10%	\$2,092.50
Dispatch Products - Control Room Furniture	400-1511	18" - 36" Wide Pull Out Shelf	\$189.00	10%	\$170.10
Dispatch Products - Control Room Furniture	400-1512	Led Maintenance Light	\$175.00	10%	\$157.50
Dispatch Products - Control Room Furniture	400-1513	Add Second Fan To Fan Tray	\$72.00	10%	\$64.80
Dispatch Products - Control Room Furniture	400-1514	18" Wide Extension Surface	\$1,632.00	10%	\$1,468.80
Dispatch Products - Control Room Furniture	400-1515	24" Wide Extension Surface	\$1,713.00	10%	\$1,541.70
Dispatch Products - Control Room Furniture	400-1516	30" Wide Extension Surface	\$1,785.00	10%	\$1,606.50
Dispatch Products - Control Room Furniture	400-1517	36" Wide Extension Surface	\$1,926.00	10%	\$1,733.40
Dispatch Products - Control Room Furniture	400-1518	42" Wide Extension Surface	\$2,007.00	10%	\$1,806.30
Dispatch Products - Control Room Furniture	400-1519	48" Wide Extension Surface	\$2,100.00	10%	\$1,890.00
Dispatch Products - Control Room Furniture	400-1520	54" Wide Extension Surface	\$2,391.00	10%	\$2,151.90
Dispatch Products - Control Room Furniture	400-1521	60" Wide Extension Surface	\$2,439.00	10%	\$2,195.10
Dispatch Products - Control Room Furniture	400-1522	36" Wide X 60" Long Peninsula With Round Leg	\$2,607.00	10%	\$2,346.30
Dispatch Products - Control Room Furniture	400-1523	45" High X 18" Wide Acoustic Panel	\$855.00	10%	\$769.50
Dispatch Products - Control Room Furniture	400-1524	45" High X 24" Wide Acoustic Panel	\$891.00	10%	\$801.90
Dispatch Products - Control Room Furniture	400-1525	45" High X 30" Wide Acoustic Panel	\$930.00	10%	\$837.00
Dispatch Products - Control Room Furniture	400-1526	45" High X 36" Wide Acoustic Panel	\$1,035.00	10%	\$931.50
Dispatch Products - Control Room Furniture	400-1527	45" High X 42" Wide Acoustic Panel	\$1,071.00	10%	\$963.90
Dispatch Products - Control Room Furniture	400-1528	Two Tier Surface With Two Rack Mounts	\$1,251.00	10%	\$1,125.90
Dispatch Products - Control Room Furniture	400-1529	Two Tier Surface With Three Rack Mounts	\$1,362.00	10%	\$1,225.80

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Dispatch Products - Control Room Furniture	400-1530	Two Tier Surface With Four Rack Mounts	\$1,473.00	10%	\$1,325.70
Dispatch Products - Control Room Furniture	400-1531	Indirect Lighting, Two Rack Mounts	\$468.00	10%	\$421.20
Dispatch Products - Control Room Furniture	400-1532	Indirect Lighting, Three Rack Mounts	\$537.00	10%	\$483.30
Dispatch Products - Control Room Furniture	400-1533	Indirect Lighting, Four Rack Mounts	\$609.00	10%	\$548.10
Dispatch Products - Control Room Furniture	400-1534	45" High Full End Trim	\$72.00	10%	\$64.80
Dispatch Products - Control Room Furniture	400-1535	45" High 90 Degree Corner Post	\$135.00	10%	\$121.50
Dispatch Products - Control Room Furniture	400-1536	45" High 135 Degree Corner Post	\$111.00	10%	\$99.90
Dispatch Products - Control Room Furniture	400-1537	36 Diameter Rotating Resource File W / Top	\$1,683.00	10%	\$1,514.70
Dispatch Products - Control Room Furniture	400-1538	36 Diameter Rotating Resource File W / Out Top	\$1,344.00	10%	\$1,209.60
Dispatch Products - Control Room Furniture	400-1539	28" High X 15" Wide Drawer Pedestal; Box, Box, File Mobile	\$861.00	10%	\$774.90
Dispatch Products - Control Room Furniture	400-1540	28" High X 15" Wide Drawer Pedestal; 2 File, Mobile	\$861.00	10%	\$774.90
Dispatch Products - Control Room Furniture	400-1541	28" High X 30 " Wide Lateral File; 2 Level	\$1,585.00	10%	\$1,426.50
Dispatch Products - Control Room Furniture	400-1542	14" Deep X 30" Wide Overhead Panel Mount Storage Cabinet	\$633.00	10%	\$569.70
Dispatch Products - Control Room Furniture	400-1543	14" Deep X 36" Wide Overhead Panel Mount Storage Cabinet	\$681.00	10%	\$612.90
Dispatch Products - Control Room Furniture	400-1544	14" Deep X 42" Wide Overhead Panel Mount Storage Cabinet	\$720.00	10%	\$648.00
Dispatch Products - Control Room Furniture	400-1545	Ac Strip, 6 Outlet, 6' Cord	\$141.00	10%	\$126.90
Dispatch Products - Control Room Furniture	400-1546	Ac Strip, 6 Outlet, Cb 15' Cord	\$147.00	10%	\$132.30
Dispatch Products - Control Room Furniture	400-1547	Ac Strip, 8 Outlets, Suppressor	\$138.00	10%	\$124.20
Dispatch Products - Control Room Furniture	400-1548	5.25 X 19 Sloped Front Desktop Turret, 18 Deep	\$459.00	10%	\$413.10
Dispatch Products - Control Room Furniture	400-1549	10.5 X 19 Sloped Front Desktop Turret, 18" Deep	\$489.00	10%	\$440.10
Dispatch Products - Control Room Furniture	400-1550	5.25 X 19 Vertical Extension	\$318.00	10%	\$286.20
Dispatch Products - Control Room Furniture	400-1551	10.5 X 19 Vertical Extension	\$375.00	10%	\$337.50
Dispatch Products - Control Room Furniture	400-1552	5.25 X 19 Recessed Turret	\$588.00	10%	\$529.20
Dispatch Products - Control Room Furniture	400-1553	3 Monitor Mount, Fixed	\$378.00	10%	\$340.20
Dispatch Products - Control Room Furniture	400-1554	4 Monitor Mount, Fixed	\$441.00	10%	\$396.90
Dispatch Products - Control Room Furniture	400-1555	6 Monitor Mount, Fixed	\$1,749.00	10%	\$1,574.10
Dispatch Products - Control Room Furniture	400-1556	2 Over 4 Monitor Mount, Fixed	\$1,854.00	10%	\$1,668.60
Dispatch Products - Control Room Furniture	400-1557	4 Over 4 Monitor Mount, Fixed	\$2,100.00	10%	\$1,890.00
Dispatch Products - Control Room Furniture	400-1558	Adjustable Vesa Mount	\$111.00	10%	\$99.90
Dispatch Products - Control Room Furniture	400-1559	8" Fixed Arc Extension	\$318.00	10%	\$286.20
Dispatch Products - Control Room Furniture	400-1560	12" Fixed Arc Extension	\$354.00	10%	\$318.60
Dispatch Products - Control Room Furniture	400-1561	Touch Screen Mount, Adjustable	\$399.00	10%	\$359.10
Dispatch Products - Control Room Furniture	400-1562	Focal Link Adjustable Arc Mount	\$1,086.00	10%	\$977.40
Dispatch Products - Control Room Furniture	400-1563	Desk Top Fan, Adjustable Cfm, Filtered	\$660.00	10%	\$594.00
Dispatch Products - Control Room Furniture	400-1564	Floor Mount, Forced Air Heater. 450/900 Watts	\$711.00	10%	\$639.90
Dispatch Products - Control Room Furniture	400-1565	Inline Thermostat	\$126.00	10%	\$113.40
Dispatch Products - Control Room Furniture	400-1566	Footrest Option	\$69.00	10%	\$62.10
Dispatch Products - Control Room Furniture	400-1567	Led Task Light, 30" Two Section Arm	\$393.00	10%	\$353.70
Dispatch Products - Control Room Furniture	400-1568	Led Task Light Arc Mount Bracket	\$63.00	10%	\$56.70
Dispatch Products - Control Room Furniture	400-1569	Led Task Light Clamp Mount	\$64.00	10%	\$57.60
Dispatch Products - Control Room Furniture	400-1570	Separate Keyboard Support with Tilt	\$909.00	10%	\$818.10
Dispatch Products - Control Room Furniture	400-1579	ARC Extensions (Pair)	\$282.00	10%	\$253.80
Dispatch Products - Control Room Furniture	400-1580	Fixed 8" Extension	\$318.00	10%	\$286.20
Dispatch Products - Control Room Furniture	400-1581	Fixed 12" Extension	\$354.00	10%	\$318.60
Dispatch Products - Control Room Furniture	400-1582	Adjustable Extension	\$1,017.00	10%	\$915.30
Dispatch Products - Control Room Furniture	400-1583	20" Post (PR)	\$120.00	10%	\$108.00
Dispatch Products - Control Room Furniture	400-1584	30" Post (PR)	\$147.00	10%	\$132.30
Dispatch Products - Control Room Furniture	400-1585	Flange Mount (PR)	\$111.00	10%	\$99.90
Dispatch Products - Control Room Furniture	400-1586	Heavy Duty Mount (PR)	\$177.00	10%	\$159.30
Dispatch Products - Control Room Furniture	400-1587	One Screen, Two Arms, One Adjustable Mount	\$396.00	10%	\$356.40
Dispatch Products - Control Room Furniture	400-1588	36" Post (PR)	\$189.00	10%	\$170.10
Zetron - 2000 Series - Paging Terminal Upgrade	025-9034	Operating and Programming Manual	\$50.00	10%	\$45.00

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Zetron - 2000 Series - Paging Terminal Upgrade	025-9035	Installation and Maintenance Manual	\$50.00	10%	\$45.00
Zetron - 2000 Series - Paging Terminal Upgrade	025-9075	Schematics and Diagrams Manual	\$50.00	10%	\$45.00
Zetron - 2000 Series - Paging Terminal Upgrade	025-9231	Standby System Control Manual	\$50.00	10%	\$45.00
Zetron - 2000 Series - Paging Terminal Upgrade	709-0004	25-Pair Cables, RJ-21, M-F, 10ft [Baseline Product]	\$60.00	10%	\$54.00
Zetron - 2000 Series - Paging Terminal Upgrade	802-0093-1	Punchdown Block, 50 Pin, Connectorized	\$75.00	10%	\$67.50
Zetron - 2000 Series - Paging Terminal Upgrade	901-9132	Model 2200EX Paging Terminal Expansion Module (with 110/120V	\$7,090.00	10%	\$6,381.00
Zetron - 2000 Series - Paging Terminal Upgrade	901-9197	Line Transfer Panel for Standby System Controller (6 Maximum	\$1,145.00	10%	\$1,030.50
Zetron - 2000 Series - Paging Terminal Upgrade	901-9207	Model 2200 Upgrade Chassis (to upgrade from 2100)	\$4,395.00	10%	\$3,955.50
Zetron - 2000 Series - Paging Terminal Upgrade	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - 2000 Series - Paging Terminal Upgrade	905-0136	Spares Kit for Model 2100	\$4,660.00	10%	\$4,194.00
Zetron - 2000 Series - Paging Terminal Upgrade	905-0394	ITU Voice Card Upgrade Kit for Model 2100 ZCPU Systems (incl	\$4,660.00	10%	\$4,194.00
Zetron - 2000 Series - Paging Terminal Upgrade	905-0395	ITU Voice Card Upgrade Kit for Model 2200 (includes 14 voice	\$4,660.00	10%	\$4,194.00
Zetron - 2000 Series - Paging Terminal Upgrade	905-0396	ITU Voice Card Upgrade Kit for Model 2200 (includes 14 voice	\$8,830.00	10%	\$7,947.00
Zetron - 2000 Series - Paging Terminal Upgrade	905-0397	ITU Voice Card Upgrade Kit for Model 2200 (includes 28 voice	\$7,890.00	10%	\$7,101.00
Zetron - 2000 Series - Paging Terminal Upgrade	905-0398	ITU Voice Card Upgrade Kit for Model 2200 (includes 28 voice	\$12,060.00	10%	\$10,854.00
Zetron - 2000 Series - Paging Terminal Upgrade	905-0424	Spares Kit for Model 2200	\$6,590.00	10%	\$5,931.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0258	Spare System Hard Disk for Model 2200 (SCSI only)	\$1,440.00	10%	\$1,296.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0259	Logging Printer Port (Model 2200 only)	\$550.00	10%	\$495.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0287	ZPAGE to latest K Series (standard ZCPU)	\$1,090.00	10%	\$981.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0288	ZPAGE Upgrade to latest K Series (High Performance ZCPU)	\$1,090.00	10%	\$981.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0290	Dual Telephone Interface Card, E&M 4-Wire. Supports 2 Lines.	\$3,590.00	10%	\$3,231.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0292	Dual Multifrequency (MFR2) Decoder Option	\$1,360.00	10%	\$1,224.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0356	M2200 200W Power Supply with Retrofit Kit	\$1,200.00	10%	\$1,080.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0385	ITU Voice Controller with 14 Voice Channels (1 Maximum 2100,	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-0386	ITU Voice Controller with 28 Voice Channels (cannot be used	\$6,450.00	10%	\$5,805.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0566	Model 2000 Time Sync Option	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-0568	Model 2000 Multitone Mark VII (MK7) Paging Format	\$5,190.00	10%	\$4,671.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0569	Model 2000 SA206 Paging Format	\$1,090.00	10%	\$981.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0570	Model 2000 DTMF + Quick Call I	\$1,090.00	10%	\$981.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0571	Model 2000 Alert Tone Option	\$1,090.00	10%	\$981.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0629	Spare RAID Hard Drive (M2200 SCSI only)	\$1,585.00	10%	\$1,426.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-0688	Spare High Performance CPU for Model 2200	\$6,450.00	10%	\$5,805.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0925	ZbaseW Subscriber Database	\$2,490.00	10%	\$2,241.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0926	ZbaseW Subscriber Database with Serial/Ethernet Adapter	\$2,735.00	10%	\$2,461.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-0948	ZbaseW Subscriber Database	\$1,500.00	10%	\$1,350.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0949	ZbaseW Subscriber Database with Serial/Ethernet Adapter	\$1,870.00	10%	\$1,683.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0972	Serial /Ethernet Adapter for S2000 ZbaseW Subscriber Databas	\$630.00	10%	\$567.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-0977	ZbaseW Subscriber Database Replacement Disk	\$230.00	10%	\$207.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-1056	ZbaseW Subscriber Database Upgrade to latest version (for ex	\$315.00	10%	\$283.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-1177	SATA RAID Hard Drive Field Upgrade Kit (M2200 Only)	\$5,605.00	10%	\$5,044.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-1178	Spare SATA Hard Disk for M2200 (Raid or Standard)	\$1,585.00	10%	\$1,426.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9040	Protection Kit. Protection Modules Installed for 10 lines	\$730.00	10%	\$657.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9069	System Voice Prompts (Requires Voice Controller)	\$2,160.00	10%	\$1,944.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9087	48VDC Operation for Model 2200 only, factory install (Exchan	\$3,845.00	10%	\$3,460.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9108	Dual Alphanumeric Messaging Input Modem Option	\$900.00	10%	\$810.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9118	Logging Printer Port (Model 2100 only)	\$550.00	10%	\$495.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9127	Subscriber Recorded Voice Prompts (Requires System Prompts)	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9196	MultiPort Serial Interface for TAP Applications. 2 Port Acti	\$2,695.00	10%	\$2,425.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9197	Dual Port Expansion for TAP Input or TNPP Cards	\$1,090.00	10%	\$981.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9235	220/240VAC 50/60Hz Operation for Model 2200, M2200EX factory	\$0.00	10%	\$0.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9346	TNPP Network Interface. 4-Wire, Full Handshake, 2 Ports Acti	\$3,955.00	10%	\$3,559.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9428	Outdial TAP Interface. Includes Auto-dial Modem. 1 Port only	\$3,225.00	10%	\$2,902.50

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Zetron - 2000 Series - Paging Terminal Upgrade	950-9445	Seventy-Two Hour PageSaver Option for Model 2200 only	\$8,415.00	10%	\$7,573.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9618	Spare System Hard Disk for Model 2100	\$1,440.00	10%	\$1,296.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9656	Spare Standard Z-CPU for Model 2100	\$2,335.00	10%	\$2,101.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9749	External TAP Modem with cable (Hayes-compatible)	\$515.00	10%	\$463.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9781	Radio Station Control Card w/Full-Addressing PURC Emulation	\$3,955.00	10%	\$3,559.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9782	Spare Power Supply, 200W for Model 2200	\$900.00	10%	\$810.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9785	Spare Maintenance Modem	\$550.00	10%	\$495.00
Zetron - 2000 Series - Paging Terminal Upgrade	950-9816	Memory Expansion Card (M2100)	\$285.00	10%	\$256.50
Zetron - 2000 Series - Paging Terminal Upgrade	950-9822	Dual Telephone Interface Card, 2-Wire.Supports 2 Lines.	\$3,590.00	10%	\$3,231.00
Zetron - 2000 Series - Paging Terminal Upgrade	B60-M2000	RDS Paging Format	\$1,090.00	10%	\$981.00
Zetron - 2000 Series - Paging Terminal Upgrade	X01-M2200	Expansion by 1000 Subscribers	\$855.00	10%	\$769.50
Zetron - 2000 Series - Paging Terminal Upgrade	X50-M2200	Expansion by 5000 Subscribers (Model 2200 only)	\$2,560.00	10%	\$2,304.00
Zetron - 2000 Series - Paging Terminal Upgrade	X88-M2200	Configuration File Edit	\$840.00	10%	\$756.00
Zetron - 2000 Series Paging Terminals	025-9034	Operating and Programming Manual	\$50.00	10%	\$45.00
Zetron - 2000 Series Paging Terminals	025-9035	Installation and Maintenance Manual	\$50.00	10%	\$45.00
Zetron - 2000 Series Paging Terminals	025-9231	Standby System Control Manual	\$50.00	10%	\$45.00
Zetron - 2000 Series Paging Terminals	709-0004	25-Pair Cables, RJ-21, M-F, 10ft [Baseline Product]	\$60.00	10%	\$54.00
Zetron - 2000 Series Paging Terminals	802-0093-1	Punchdown Block, 50 Pin, Connectorized	\$75.00	10%	\$67.50
Zetron - 2000 Series Paging Terminals	901-9050	Model 2200 Paging Terminal Top Assembly	\$5,180.00	10%	\$4,662.00
Zetron - 2000 Series Paging Terminals	901-9090	Model 2100 Paging Terminal Top Assembly	\$3,590.00	10%	\$3,231.00
Zetron - 2000 Series Paging Terminals	901-9132	Model 2200EX Paging Terminal Expansion Module (with 110/120V	\$7,090.00	10%	\$6,381.00
Zetron - 2000 Series Paging Terminals	901-9196	Standby System Controller. Automatic Switchover - Controls u	\$1,795.00	10%	\$1,615.50
Zetron - 2000 Series Paging Terminals	901-9197	Line Transfer Panel for Standby System Controller (6 Maximum	\$1,145.00	10%	\$1,030.50
Zetron - 2000 Series Paging Terminals	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - 2000 Series Paging Terminals	905-0133	Model 2200 Paging Terminal	\$11,980.00	10%	\$10,782.00
Zetron - 2000 Series Paging Terminals	905-0134	Model 2100 Paging Terminal	\$10,290.00	10%	\$9,261.00
Zetron - 2000 Series Paging Terminals	905-0136	Spares Kit for Model 2100	\$4,660.00	10%	\$4,194.00
Zetron - 2000 Series Paging Terminals	905-0404	Model 2200 Paging Terminal with RAID disk drive	\$17,570.00	10%	\$15,813.00
Zetron - 2000 Series Paging Terminals	905-0424	Spares Kit for Model 2200	\$6,590.00	10%	\$5,931.00
Zetron - 2000 Series Paging Terminals	905-0429	S2000 Public Safety Paging Bundle	\$5,140.00	10%	\$4,626.00
Zetron - 2000 Series Paging Terminals	930-0022	TNPP Buffer Software for PC	\$1,065.00	10%	\$958.50
Zetron - 2000 Series Paging Terminals	950-0258	Spare System Hard Disk for Model 2200 (SCSI only)	\$1,440.00	10%	\$1,296.00
Zetron - 2000 Series Paging Terminals	950-0259	Logging Printer Port (Model 2200 only)	\$550.00	10%	\$495.00
Zetron - 2000 Series Paging Terminals	950-0290	Dual Telephone Interface Card, E&M 4-Wire. Supports 2 Lines.	\$3,590.00	10%	\$3,231.00
Zetron - 2000 Series Paging Terminals	950-0290	Dual Telephone Interface Card, E&M 4-Wire. Supports 2 Lines.	\$3,590.00	10%	\$3,231.00
Zetron - 2000 Series Paging Terminals	950-0292	Dual Multifrequency (MFR2) Decoder Option	\$1,360.00	10%	\$1,224.00
Zetron - 2000 Series Paging Terminals	950-0292	Dual Multifrequency (MFR2) Decoder Option	\$1,360.00	10%	\$1,224.00
Zetron - 2000 Series Paging Terminals	950-0385	ITU Voice Controller with 14 Voice Channels (1 Maximum 2100,	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series Paging Terminals	950-0385	ITU Voice Controller with 14 Voice Channels (1 Maximum 2100,	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series Paging Terminals	950-0386	ITU Voice Controller with 28 Voice Channels (cannot be used	\$6,450.00	10%	\$5,805.00
Zetron - 2000 Series Paging Terminals	950-0386	ITU Voice Controller with 28 Voice Channels (cannot be used	\$6,450.00	10%	\$5,805.00
Zetron - 2000 Series Paging Terminals	950-0566	Model 2000 Time Sync Option	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series Paging Terminals	950-0568	Model 2000 Multitone Mark VII (MK7) Paging Format	\$5,190.00	10%	\$4,671.00
Zetron - 2000 Series Paging Terminals	950-0569	Model 2000 SA206 Paging Format	\$1,090.00	10%	\$981.00
Zetron - 2000 Series Paging Terminals	950-0570	Model 2000 DTMF + Quick Call I	\$1,090.00	10%	\$981.00
Zetron - 2000 Series Paging Terminals	950-0571	Model 2000 Alert Tone Option	\$1,090.00	10%	\$981.00
Zetron - 2000 Series Paging Terminals	950-0629	Spare RAID Hard Drive (M2200 SCSI only)	\$1,585.00	10%	\$1,426.50
Zetron - 2000 Series Paging Terminals	950-0688	Spare High Performance CPU for Model 2200	\$6,450.00	10%	\$5,805.00
Zetron - 2000 Series Paging Terminals	950-0972	Serial /Ethernet Adapter for S2000 ZbaseW Subscriber Databas	\$630.00	10%	\$567.00
Zetron - 2000 Series Paging Terminals	950-1176	SATA RAID Hard Drive Option (M2200 with Microbus HPCPU only)	\$5,605.00	10%	\$5,044.50
Zetron - 2000 Series Paging Terminals	950-1178	Spare SATA Hard Disk for M2200 (Raid or Standard)	\$1,585.00	10%	\$1,426.50
Zetron - 2000 Series Paging Terminals	950-9040	Protection Kit. Protection Modules Installed for 10 lines	\$730.00	10%	\$657.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - 2000 Series Paging Terminals	950-9069	System Voice Prompts (Requires Voice Controller)	\$2,160.00	10%	\$1,944.00
Zetron - 2000 Series Paging Terminals	950-9087	48VDC Operation for Model 2200 only, factory install (Exchan	\$3,845.00	10%	\$3,460.50
Zetron - 2000 Series Paging Terminals	950-9087	48VDC Operation for Model 2200 only, factory install (Exchan	\$3,845.00	10%	\$3,460.50
Zetron - 2000 Series Paging Terminals	950-9108	Dual Alphanumeric Messaging Input Modem Option	\$900.00	10%	\$810.00
Zetron - 2000 Series Paging Terminals	950-9108	Dual Alphanumeric Messaging Input Modem Option	\$900.00	10%	\$810.00
Zetron - 2000 Series Paging Terminals	950-9118	Logging Printer Port (Model 2100 only)	\$550.00	10%	\$495.00
Zetron - 2000 Series Paging Terminals	950-9127	Subscriber Recorded Voice Prompts (Requires System Prompts)	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series Paging Terminals	950-9196	MultiPort Serial Interface for TAP Applications. 2 Port Acti	\$2,695.00	10%	\$2,425.50
Zetron - 2000 Series Paging Terminals	950-9197	Dual Port Expansion for TAP Input or TNPP Cards	\$1,090.00	10%	\$981.00
Zetron - 2000 Series Paging Terminals	950-9197	Dual Port Expansion for TAP Input or TNPP Cards	\$1,090.00	10%	\$981.00
Zetron - 2000 Series Paging Terminals	950-9235	220/240VAC 50/60Hz Operation for Model 2200, M2200EX factory	\$0.00	10%	\$0.00
Zetron - 2000 Series Paging Terminals	950-9312	220/240VAC 50/60Hz Operation for Model 2100, factory install	\$0.00	10%	\$0.00
Zetron - 2000 Series Paging Terminals	950-9346	TNPP Network Interface. 4-Wire, Full Handshake, 2 Ports Acti	\$3,955.00	10%	\$3,559.50
Zetron - 2000 Series Paging Terminals	950-9350	Power Supply for Standby System Controller, 48VDC Operation	\$520.00	10%	\$468.00
Zetron - 2000 Series Paging Terminals	950-9380	Power Supply for Standby System Controller, 1 15VAC 50/60Hz.	\$370.00	10%	\$333.00
Zetron - 2000 Series Paging Terminals	950-9428	Outdial TAP Interface. Includes Auto-dial Modem. 1 Port only	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series Paging Terminals	950-9428	Outdial TAP Interface. Includes Auto-dial Modem. 1 Port only	\$3,225.00	10%	\$2,902.50
Zetron - 2000 Series Paging Terminals	950-9445	Seventy-Two Hour PageSaver Option for Model 2200 only	\$8,415.00	10%	\$7,573.50
Zetron - 2000 Series Paging Terminals	950-9618	Spare System Hard Disk for Model 2100	\$1,440.00	10%	\$1,296.00
Zetron - 2000 Series Paging Terminals	950-9656	Spare Standard Z-CPU for Model 2100	\$2,335.00	10%	\$2,101.50
Zetron - 2000 Series Paging Terminals	950-9748	Outdial TAP Modem	\$560.00	10%	\$504.00
Zetron - 2000 Series Paging Terminals	950-9781	Radio Station Control Card w/Full-Addressing PURC Emulation	\$3,955.00	10%	\$3,559.50
Zetron - 2000 Series Paging Terminals	950-9781	Radio Station Control Card w/Full-Addressing PURC Emulation	\$3,955.00	10%	\$3,559.50
Zetron - 2000 Series Paging Terminals	950-9782	Spare Power Supply, 200W for Model 2200	\$900.00	10%	\$810.00
Zetron - 2000 Series Paging Terminals	950-9783	Spare Power Supply, 80W for Model 2100	\$610.00	10%	\$549.00
Zetron - 2000 Series Paging Terminals	950-9784	Spare Power Supply, 48VDC for Telco Supervision	\$185.00	10%	\$166.50
Zetron - 2000 Series Paging Terminals	950-9785	Spare Maintenance Modem	\$550.00	10%	\$495.00
Zetron - 2000 Series Paging Terminals	950-9786	Extender Card for Board Maintenance	\$225.00	10%	\$202.50
Zetron - 2000 Series Paging Terminals	950-9816	Memory Expansion Card (M2100)	\$285.00	10%	\$256.50
Zetron - 2000 Series Paging Terminals	950-9822	Dual Telephone Interface Card, 2-Wire.Supports 2 Lines.	\$3,590.00	10%	\$3,231.00
Zetron - 2000 Series Paging Terminals	950-9822	Dual Telephone Interface Card, 2-Wire.Supports 2 Lines.	\$3,590.00	10%	\$3,231.00
Zetron - 2000 Series Paging Terminals	950-9835	Spare MultiPort Serial Card for TAP Protocol. 2 Ports Active	\$2,695.00	10%	\$2,425.50
Zetron - 2000 Series Paging Terminals	950-9836	Spare TNPP Interface. 4-wire, Full Handshake	\$3,955.00	10%	\$3,559.50
Zetron - 2000 Series Paging Terminals	B60-M2000	RDS Paging Format	\$1,090.00	10%	\$981.00
Zetron - 2000 Series Paging Terminals	X01-M2200	Expansion by 1000 Subscribers	\$855.00	10%	\$769.50
Zetron - 2000 Series Paging Terminals	X50-M2200	Expansion by 5000 Subscribers (Model 2200 only)	\$2,560.00	10%	\$2,304.00
Zetron - 2000 Series Paging Terminals	X61-1243	Extended Limited Warranty per year for Years 2 to 5	4.00%	10%	4.00%
Zetron - 2000 Series Paging Terminals	X61-5243	Extended Limited Warranty for Coverage through Year 5	14.00%	10%	14.00%
Zetron - 2000 Series Paging Terminals	X89-M2000	Paging Database Conversion to M2000, from Zetron M640 paging	\$1,655.00	10%	6.00%
Zetron - 2000 Series Paging Terminals	X93-243A	Factory Support, additional day, Paging Products	\$2,205.00	10%	8.00%
Zetron - 2000 Series Paging Terminals	X93-243F	Factory Support, first day, Paging Products	\$3,310.00	10%	4.00%
Zetron - 2000 Series Paging Terminals	X97-243A	2000 Series Factory Technical Training, each additional pers	\$545.00	10%	14.00%
Zetron - 2000 Series Paging Terminals	X97-243F	2000 Series Factory Technical Training, first person	\$1,095.00	10%	4.00%
Zetron - 2000 Series Paging Terminals	X98-243A	2000 Series Onsite Training, each additional day	\$2,205.00	10%	14.00%
Zetron - 2000 Series Paging Terminals	X98-243F	2000 Series Onsite Training, first day	\$3,310.00	10%	12.00%
Zetron - ACOM EVO - Advanced Communications System	802-0115	Headset Top, Noise Cancelling	\$100.00	10%	3.00%
Zetron - ACOM EVO - Advanced Communications System	802-0383	19" Anti-Glare Black LCD Monitor	\$895.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	802-0579	Footswitch, Dual w/ 20' cable	\$501.00	10%	5.00%
Zetron - ACOM EVO - Advanced Communications System	802-0672	Handset, w/PTT, 9' coiled cord	\$100.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	802-2311	Monitor, LCD Flatpanel, 23"	\$305.00	10%	14.00%
Zetron - ACOM EVO - Advanced Communications System	901-9588	Model 250 Tone Remote Adapter	\$930.00	10%	12.00%
Zetron - ACOM EVO - Advanced Communications System	901-9630	KA iRIM (Intelligent Radio Interface Module)	\$2,855.00	10%	3.00%

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - ACOM EVO - Advanced Communications System	901-9637	EA iRIM (Intelligent Radio Interface Module)	\$2,855.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	901-9674	Model 6080 Relay Module	\$850.00	10%	5.00%
Zetron - ACOM EVO - Advanced Communications System	905-0330	Desktop Microphone, Shure With 6' cable	\$595.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	906-0001	Equipment Cabinet	\$4,925.00	10%	14.00%
Zetron - ACOM EVO - Advanced Communications System	906-0002	Equipment Cabinet Cable / Hardware Bundle	\$2,605.00	10%	12.00%
Zetron - ACOM EVO - Advanced Communications System	906-0004	IMS Terminal	\$9,365.00	10%	3.00%
Zetron - ACOM EVO - Advanced Communications System	906-0005	Pre-wired 110-panel	\$1,325.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	906-0006	48-Port Modular Patch Panel	\$1,230.00	10%	5.00%
Zetron - ACOM EVO - Advanced Communications System	906-0007	24-Port Modular Patch Panel	\$615.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	906-0008	48VDC Power Distribution Panel	\$585.00	10%	14.00%
Zetron - ACOM EVO - Advanced Communications System	906-0009	12VDC Power Distribution Panel	\$650.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	906-0010	48V Power Supply (120VAC Input) Shelf	\$2,710.00	10%	14.00%
Zetron - ACOM EVO - Advanced Communications System	906-0011	Spare Rectifier Module, -48VDC, 120VAC	\$1,195.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	906-0012	(ADS) Main Sub rack W/Split Upper Backplane & Back Cover	\$19,865.00	10%	14.00%
Zetron - ACOM EVO - Advanced Communications System	906-0013	(ADS) Main Sub rack W/Split Upper Backplane & Back Cover	\$24,865.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	906-0014	(ADS) Main Sub rack W/Split Upper Backplane & Back Cover	\$2,405.00	10%	14.00%
Zetron - ACOM EVO - Advanced Communications System	906-0015	(ALS) Sub rack W/Upper & Lower Backplane	\$3,355.00	10%	4.00%
Zetron - ACOM EVO - Advanced Communications System	906-0016	(ALS Split or ADS/ALS Combo) Sub rack W/Split Upper & Lower	\$3,405.00	10%	14.00%
Zetron - ACOM EVO - Advanced Communications System	906-0017	(COS) Sub rack W/Upper Backplane	\$2,745.00	10%	\$2,470.50
Zetron - ACOM EVO - Advanced Communications System	906-0018	(COS Split) Sub rack W/Split Upper Backplane	\$2,745.00	10%	\$2,470.50
Zetron - ACOM EVO - Advanced Communications System	906-0019	CCC - Changeover Control Card	\$450.00	10%	\$405.00
Zetron - ACOM EVO - Advanced Communications System	906-0020	COV - Changeover Card	\$1,510.00	10%	\$1,359.00
Zetron - ACOM EVO - Advanced Communications System	906-0021	DCU - Digital Control Unit	\$7,875.00	10%	\$7,087.50
Zetron - ACOM EVO - Advanced Communications System	906-0022	DIU - Data Interface Unit	\$1,340.00	10%	\$1,206.00
Zetron - ACOM EVO - Advanced Communications System	906-0023	EIE - Exchange Interface Unit	\$2,905.00	10%	\$2,614.50
Zetron - ACOM EVO - Advanced Communications System	906-0024	EIU - Ethernet Interface Unit	\$6,355.00	10%	\$5,719.50
Zetron - ACOM EVO - Advanced Communications System	906-0025	EMU - E&M 4-Wire Interface Unit	\$2,635.00	10%	\$2,371.50
Zetron - ACOM EVO - Advanced Communications System	906-0026	MCU - Main Control Unit	\$7,300.00	10%	\$6,570.00
Zetron - ACOM EVO - Advanced Communications System	906-0027	MCU - Multiplexor Control Unit (ISB)	\$11,300.00	10%	\$10,170.00
Zetron - ACOM EVO - Advanced Communications System	906-0028	MSU - Main Supply Unit	\$2,635.00	10%	\$2,371.50
Zetron - ACOM EVO - Advanced Communications System	906-0029	RGU - Ring Generator Unit	\$2,025.00	10%	\$1,822.50
Zetron - ACOM EVO - Advanced Communications System	906-0030	RVA - Recorded Voice Announcement	\$2,250.00	10%	\$2,025.00
Zetron - ACOM EVO - Advanced Communications System	906-0031	RIU - Radio Interface Unit	\$3,105.00	10%	\$2,794.50
Zetron - ACOM EVO - Advanced Communications System	906-0032	SMU DSP - Signaling Management Unit	\$735.00	10%	\$661.50
Zetron - ACOM EVO - Advanced Communications System	906-0033	SMU VoIP - Signaling Management Unit DFSI	\$3,240.00	10%	\$2,916.00
Zetron - ACOM EVO - Advanced Communications System	906-0034	SMU VoIP - Signaling Management Unit CSSI	\$3,240.00	10%	\$2,916.00
Zetron - ACOM EVO - Advanced Communications System	906-0035	SMU VoIP - Signaling Management Unit CSSI w/ Encryption	\$4,965.00	10%	\$4,468.50
Zetron - ACOM EVO - Advanced Communications System	906-0036	TIE - Telephone Interface Unit	\$2,905.00	10%	\$2,614.50
Zetron - ACOM EVO - Advanced Communications System	906-0037	UIO - Universal Input/output	\$2,430.00	10%	\$2,187.00
Zetron - ACOM EVO - Advanced Communications System	906-0038	CCC Cable Assembly	\$105.00	10%	\$94.50
Zetron - ACOM EVO - Advanced Communications System	906-0039	COV Cable Assembly	\$225.00	10%	\$202.50
Zetron - ACOM EVO - Advanced Communications System	906-0040	DCU Cable Assembly	\$480.00	10%	\$432.00
Zetron - ACOM EVO - Advanced Communications System	906-0041	DIU Cable Assembly	\$235.00	10%	\$211.50
Zetron - ACOM EVO - Advanced Communications System	906-0042	EIE Cable Assembly	\$305.00	10%	\$274.50
Zetron - ACOM EVO - Advanced Communications System	906-0043	EIU Cable Assembly	\$10.00	10%	\$9.00
Zetron - ACOM EVO - Advanced Communications System	906-0044	EMU Cable Assembly	\$235.00	10%	\$211.50
Zetron - ACOM EVO - Advanced Communications System	906-0045	MCU Cable Assembly	\$60.00	10%	\$54.00
Zetron - ACOM EVO - Advanced Communications System	906-0046	MSU Cable Assembly	\$295.00	10%	\$265.50
Zetron - ACOM EVO - Advanced Communications System	906-0047	RIU Cable Assembly	\$80.00	10%	\$72.00
Zetron - ACOM EVO - Advanced Communications System	906-0048	RIU Logger Cable Assembly	\$75.00	10%	\$67.50
Zetron - ACOM EVO - Advanced Communications System	906-0049	SMU VoIP Cable Assembly	\$5.00	10%	\$4.50
Zetron - ACOM EVO - Advanced Communications System	906-0050	TIE Cable Assembly	\$305.00	10%	\$274.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - ACOM EVO - Advanced Communications System	906-0051	UIO Cable Assembly	\$170.00	10%	\$153.00
Zetron - ACOM EVO - Advanced Communications System	906-0052	ACU/DCU Diagnostic Cable	\$55.00	10%	\$49.50
Zetron - ACOM EVO - Advanced Communications System	906-0053	MCU Diagnostic Cable	\$165.00	10%	\$148.50
Zetron - ACOM EVO - Advanced Communications System	906-0054	SMU Diagnostic Cable	\$5.00	10%	\$4.50
Zetron - ACOM EVO - Advanced Communications System	906-0055	IMS Terminal Interface Cable	\$55.00	10%	\$49.50
Zetron - ACOM EVO - Advanced Communications System	906-0056	VoIP Diagnostic Cable	\$5.00	10%	\$4.50
Zetron - ACOM EVO - Advanced Communications System	906-0057	Model 250	\$1,200.00	10%	\$1,080.00
Zetron - ACOM EVO - Advanced Communications System	906-0058	Model 251	\$870.00	10%	\$783.00
Zetron - ACOM EVO - Advanced Communications System	906-0059	Model 6080	\$825.00	10%	\$742.50
Zetron - ACOM EVO - Advanced Communications System	906-0060	Single Rack mount Option for Model 25x	\$65.00	10%	\$58.50
Zetron - ACOM EVO - Advanced Communications System	906-0061	Dual Rack mount Option for Model 25x	\$75.00	10%	\$67.50
Zetron - ACOM EVO - Advanced Communications System	906-0062	Intelligent Radio Interface Module (iRIM) KA for Kenwood TK-	\$2,725.00	10%	\$2,452.50
Zetron - ACOM EVO - Advanced Communications System	906-0063	Intelligent Radio Interface Module (iRIM) EA for EF Johnson	\$2,725.00	10%	\$2,452.50
Zetron - ACOM EVO - Advanced Communications System	906-0065	iRIM Single Rack mount Option	\$105.00	10%	\$94.50
Zetron - ACOM EVO - Advanced Communications System	906-0066	iRIM Dual Rack mount Option	\$145.00	10%	\$130.50
Zetron - ACOM EVO - Advanced Communications System	906-0067	Discrete Voter Interface Bundle	\$2,515.00	10%	\$2,263.50
Zetron - ACOM EVO - Advanced Communications System	906-0068	NMS/MIS Server	\$13,950.00	10%	\$12,555.00
Zetron - ACOM EVO - Advanced Communications System	906-0069	LAN Switch, Managed, 48-Port, Stack Option	\$8,910.00	10%	\$8,019.00
Zetron - ACOM EVO - Advanced Communications System	906-0070	LAN Switch, Managed, 24-Port	\$2,200.00	10%	\$1,980.00
Zetron - ACOM EVO - Advanced Communications System	906-0071	LAN Switch, Managed, 48-Port	\$3,800.00	10%	\$3,420.00
Zetron - ACOM EVO - Advanced Communications System	906-0072	IP Tube Standalone, Single E1 Port, Data Compression	\$6,490.00	10%	\$5,841.00
Zetron - ACOM EVO - Advanced Communications System	906-0073	IP Tube Standalone, Dual E1 Port, Data Compression	\$6,770.00	10%	\$6,093.00
Zetron - ACOM EVO - Advanced Communications System	906-0074	19" Rack mount kit for 1 standalone IP Tube	\$225.00	10%	\$202.50
Zetron - ACOM EVO - Advanced Communications System	906-0075	CHUB-E Chassis (holds up to 15 cards)	\$2,635.00	10%	\$2,371.50
Zetron - ACOM EVO - Advanced Communications System	906-0076	CHUB-E Power Supply (2 per chassis)	\$835.00	10%	\$751.50
Zetron - ACOM EVO - Advanced Communications System	906-0077	CHUB-E IP Tube, Single E1 Port, Data Compression	\$3,925.00	10%	\$3,532.50
Zetron - ACOM EVO - Advanced Communications System	906-0078	CHUB-E IP Tube, Dual E1 Port, Data Compression	\$10.00	10%	\$9.00
Zetron - ACOM EVO - Advanced Communications System	906-0079	CHUB-E Card Slot Blank (1 per unused card slot)	\$100.00	10%	\$90.00
Zetron - ACOM EVO - Advanced Communications System	906-0080	DXC-2, Single Port E1/T1 Rate Converter	\$2,950.00	10%	\$2,655.00
Zetron - ACOM EVO - Advanced Communications System	906-0081	Rack mount Kit for DXC-2 (holds 2 DXC-2s)	\$85.00	10%	\$76.50
Zetron - ACOM EVO - Advanced Communications System	906-0082	FOM-E1T1, Single Port E1/T1 Fiber Optic Modem	\$1,305.00	10%	\$1,174.50
Zetron - ACOM EVO - Advanced Communications System	906-0083	FOM-T3, Single Port DS3/T3 Fiber Optic Modem	\$3,130.00	10%	\$2,817.00
Zetron - ACOM EVO - Advanced Communications System	906-0084	Rack mount Kit for Fiber Optic Modems (holds 2 FOMs)	\$65.00	10%	\$58.50
Zetron - ACOM EVO - Advanced Communications System	906-0085	GPS Clock Bundle	\$12,690.00	10%	\$11,421.00
Zetron - ACOM EVO - Advanced Communications System	906-0086	GPS Clock Changeover Control Bundle	\$5,090.00	10%	\$4,581.00
Zetron - ACOM EVO - Advanced Communications System	906-0087	Network Patch Cable (Acom CCE to Network Demark)	\$5.00	10%	\$4.50
Zetron - ACOM EVO - Advanced Communications System	906-0088	E1/T1 Patch Cable	\$5.00	10%	\$4.50
Zetron - ACOM EVO - Advanced Communications System	906-0089	RJ21 Patch Cable	\$185.00	10%	\$166.50
Zetron - ACOM EVO - Advanced Communications System	906-0090	Connectorized 66-Style Punch down Block	\$80.00	10%	\$72.00
Zetron - ACOM EVO - Advanced Communications System	906-0091	Protected, Connectorized 66-Style Punch down Block	\$730.00	10%	\$657.00
Zetron - ACOM EVO - Advanced Communications System	906-0092	Protection Module for Protected 66-Style Block	\$45.00	10%	\$40.50
Zetron - ACOM EVO - Advanced Communications System	906-0093	TDM-Based Position Hardware Bundle (Supports up to 2 speaker	\$10,355.00	10%	\$9,319.50
Zetron - ACOM EVO - Advanced Communications System	906-0094	TDM-Based Position Hardware Bundle (Supports up to 4 speaker	\$12,470.00	10%	\$11,223.00
Zetron - ACOM EVO - Advanced Communications System	906-0095	TDM-Based Position Hardware Bundle (Supports up to 2 speaker	\$11,435.00	10%	\$10,291.50
Zetron - ACOM EVO - Advanced Communications System	906-0096	TDM-Based Position Hardware Bundle (Supports up to 4 speaker	\$11,415.00	10%	\$10,273.50
Zetron - ACOM EVO - Advanced Communications System	906-0097	IP-Based Position Hardware Bundle (Supports up to 4 speakers	\$5,970.00	10%	\$5,373.00
Zetron - ACOM EVO - Advanced Communications System	906-0098	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	\$10,655.00	10%	\$9,589.50
Zetron - ACOM EVO - Advanced Communications System	906-0099	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	\$12,770.00	10%	\$11,493.00
Zetron - ACOM EVO - Advanced Communications System	906-0100	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	\$11,735.00	10%	\$10,561.50
Zetron - ACOM EVO - Advanced Communications System	906-0101	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	\$11,715.00	10%	\$10,543.50
Zetron - ACOM EVO - Advanced Communications System	906-0102	IP-Based Position Hardware Bundle with MDC 1200 (Supports up	\$8,410.00	10%	\$7,569.00
Zetron - ACOM EVO - Advanced Communications System	906-0103	TDM-Based Position Hardware Bundle with GE Star (Supports up	\$10,655.00	10%	\$9,589.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - ACOM EVO - Advanced Communications System	906-0104	TDM-Based Position Hardware Bundle with GE Star (Supports up	\$12,770.00	10%	\$11,493.00
Zetron - ACOM EVO - Advanced Communications System	906-0105	TDM-Based Position Hardware Bundle with GE Star (Supports up	\$11,735.00	10%	\$10,561.50
Zetron - ACOM EVO - Advanced Communications System	906-0106	TDM-Based Position Hardware Bundle with GE Star (Supports up	\$11,715.00	10%	\$10,543.50
Zetron - ACOM EVO - Advanced Communications System	906-0107	IP-Based Position Hardware Bundle with GE Star (Supports up	\$8,410.00	10%	\$7,569.00
Zetron - ACOM EVO - Advanced Communications System	906-0108	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	\$10,955.00	10%	\$9,859.50
Zetron - ACOM EVO - Advanced Communications System	906-0109	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	\$13,070.00	10%	\$11,763.00
Zetron - ACOM EVO - Advanced Communications System	906-0110	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	\$12,035.00	10%	\$10,831.50
Zetron - ACOM EVO - Advanced Communications System	906-0111	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	\$12,015.00	10%	\$10,813.50
Zetron - ACOM EVO - Advanced Communications System	906-0112	IP-Based Position Hardware Bundle with MDC 1200 and GE Star	\$8,710.00	10%	\$7,839.00
Zetron - ACOM EVO - Advanced Communications System	906-0113	TDM-Based Position Hardware Bundle (Supports up to 2 speaker	\$7,575.00	10%	\$6,817.50
Zetron - ACOM EVO - Advanced Communications System	906-0114	TDM-Based Position Hardware Bundle (Supports up to 4 speaker	\$9,690.00	10%	\$8,721.00
Zetron - ACOM EVO - Advanced Communications System	906-0115	TDM-Based Position Hardware Bundle (Supports up to 2 speaker	\$8,650.00	10%	\$7,785.00
Zetron - ACOM EVO - Advanced Communications System	906-0116	TDM-Based Position Hardware Bundle (Supports up to 4 speaker	\$8,630.00	10%	\$7,767.00
Zetron - ACOM EVO - Advanced Communications System	906-0117	IP-Based Position Hardware Bundle (Supports up to 4 speakers	\$5,330.00	10%	\$4,797.00
Zetron - ACOM EVO - Advanced Communications System	906-0118	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	\$7,875.00	10%	\$7,087.50
Zetron - ACOM EVO - Advanced Communications System	906-0119	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	\$9,970.00	10%	\$8,973.00
Zetron - ACOM EVO - Advanced Communications System	906-0120	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	\$8,950.00	10%	\$8,055.00
Zetron - ACOM EVO - Advanced Communications System	906-0121	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	\$8,930.00	10%	\$8,037.00
Zetron - ACOM EVO - Advanced Communications System	906-0122	IP-Based Position Hardware Bundle with MDC 1200 (Supports up	\$5,630.00	10%	\$5,067.00
Zetron - ACOM EVO - Advanced Communications System	906-0123	TDM-Based Position Hardware Bundle with GE Star (Supports up	\$7,875.00	10%	\$7,087.50
Zetron - ACOM EVO - Advanced Communications System	906-0124	TDM-Based Position Hardware Bundle with GE Star (Supports up	\$9,970.00	10%	\$8,973.00
Zetron - ACOM EVO - Advanced Communications System	906-0125	TDM-Based Position Hardware Bundle with GE Star (Supports up	\$8,950.00	10%	\$8,055.00
Zetron - ACOM EVO - Advanced Communications System	906-0126	TDM-Based Position Hardware Bundle with GE Star (Supports up	\$8,930.00	10%	\$8,037.00
Zetron - ACOM EVO - Advanced Communications System	906-0127	IP-Based Position Hardware Bundle with GE Star (Supports up	\$5,630.00	10%	\$5,067.00
Zetron - ACOM EVO - Advanced Communications System	906-0128	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	\$8,175.00	10%	\$7,357.50
Zetron - ACOM EVO - Advanced Communications System	906-0129	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	\$10,270.00	10%	\$9,243.00
Zetron - ACOM EVO - Advanced Communications System	906-0130	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	\$9,250.00	10%	\$8,325.00
Zetron - ACOM EVO - Advanced Communications System	906-0131	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	\$9,230.00	10%	\$8,307.00
Zetron - ACOM EVO - Advanced Communications System	906-0132	2 Speaker Position Cabling Bundle for TDM-Based Console	\$135.00	10%	\$121.50
Zetron - ACOM EVO - Advanced Communications System	906-0133	4 Speaker Position Cabling Bundle for TDM-Based Console	\$165.00	10%	\$148.50
Zetron - ACOM EVO - Advanced Communications System	906-0134	19" Anti-Glare Black LCD Monitor w/ Speakers	\$285.00	10%	\$256.50
Zetron - ACOM EVO - Advanced Communications System	906-0135	23" Anti-Glare Black LCD Monitor 1920 x 1080	\$520.00	10%	\$468.00
Zetron - ACOM EVO - Advanced Communications System	906-0136	19" SAW Anti-Glare Black LCD Touchscreen Monitor	\$3,675.00	10%	\$3,307.50
Zetron - ACOM EVO - Advanced Communications System	906-0137	22" SAW Anti-Glare Black LCD Touchscreen Monitor 1920 x 1080	\$1,310.00	10%	\$1,179.00
Zetron - ACOM EVO - Advanced Communications System	906-0138	Computer, Small Form Factor	\$3,064.00	10%	\$2,757.60
Zetron - ACOM EVO - Advanced Communications System	906-0140	Acom Speaker	\$315.00	10%	\$283.50
Zetron - ACOM EVO - Advanced Communications System	906-0141	Desktop Microphone	\$250.00	10%	\$225.00
Zetron - ACOM EVO - Advanced Communications System	906-0142	Desktop Microphone Amplifier (TDM-based consoles only)	\$50.00	10%	\$45.00
Zetron - ACOM EVO - Advanced Communications System	906-0143	IRR Interface Box and Cable (TDM-based consoles only)	\$160.00	10%	\$144.00
Zetron - ACOM EVO - Advanced Communications System	906-0144	Hardware IRR (M3022 w/desktop enclosure)	\$1,210.00	10%	\$1,089.00
Zetron - ACOM EVO - Advanced Communications System	906-0145	Headset Jack box with Single Volume Control	\$230.00	10%	\$207.00
Zetron - ACOM EVO - Advanced Communications System	906-0146	Headset Jack box with Dual Volume Control	\$925.00	10%	\$832.50
Zetron - ACOM EVO - Advanced Communications System	906-0147	Headset Jack box without Volume Control	\$155.00	10%	\$139.50
Zetron - ACOM EVO - Advanced Communications System	906-0148	Telephone Radio Headset Interface (TRHI) (TDM-based consoles	\$360.00	10%	\$324.00
Zetron - ACOM EVO - Advanced Communications System	906-0149	4-Wire Noise Cancelling Headset w/base	\$390.00	10%	\$351.00
Zetron - ACOM EVO - Advanced Communications System	906-0150	6-Wire Noise Cancelling Headset w/base	\$225.00	10%	\$202.50
Zetron - ACOM EVO - Advanced Communications System	906-0151	6-Wire Noise Cancelling Headset w/Wireless base (comes with	\$1,155.00	10%	\$1,039.50
Zetron - ACOM EVO - Advanced Communications System	906-0152	Noise Cancelling Headset Top	\$150.00	10%	\$135.00
Zetron - ACOM EVO - Advanced Communications System	906-0153	6-Wire Handset with PTT	\$175.00	10%	\$157.50
Zetron - ACOM EVO - Advanced Communications System	906-0154	Footswitch	\$35.00	10%	\$31.50
Zetron - ACOM EVO - Advanced Communications System	906-0155	Dual-Footswitch	\$455.00	10%	\$409.50
Zetron - ACOM EVO - Advanced Communications System	906-0156	As-Built System Documentation (CD/DVD)	\$0.00	10%	\$0.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - ACOM EVO - Advanced Communications System	906-0157	Acom System Manuals (CD/DVD)	\$0.00	10%	\$0.00
Zetron - ACOM EVO - Advanced Communications System	906-0158	Product Manuals (CD/DVD)	\$0.00	10%	\$0.00
Zetron - ACOM EVO - Advanced Communications System	906-0159	As-Built Documentation (Full-Color prints in 3-ring binder)	\$45.00	10%	\$40.50
Zetron - ACOM EVO - Advanced Communications System	906-0160	ACS Operator Manual	\$45.00	10%	\$40.50
Zetron - ACOM EVO - Advanced Communications System	906-0161	Acom Console Design	\$45.00	10%	\$40.50
Zetron - ACOM EVO - Advanced Communications System	906-0162	Acom Hardware Manual	\$45.00	10%	\$40.50
Zetron - ACOM EVO - Advanced Communications System	906-0163	Acom Software Manual	\$45.00	10%	\$40.50
Zetron - ACOM EVO - Advanced Communications System	906-0164	IP-Based Position Hardware Bundle with MDC 1200 and GE Star	\$5,930.00	10%	\$5,337.00
Zetron - ACOM EVO - Advanced Communications System	906-0165	Hourly Rate	\$220.00	10%	\$198.00
Zetron - ACOM EVO - Advanced Communications System	906-0166	ISB License	\$4,400.00	10%	\$3,960.00
Zetron - ACOM EVO - Advanced Communications System	906-0166	ISB License	\$4,400.00	10%	\$3,960.00
Zetron - ACOM EVO - Advanced Communications System	906-0167	Widescreen 19" Touchscreen Monitor	\$1,848.00	10%	\$1,663.20
Zetron - ACOM EVO - Advanced Communications System	906-0168	Widescreen 22" Touchscreen Monitor	\$1,903.00	10%	\$1,712.70
Zetron - ACOM EVO - Advanced Communications System	906-0169	Computer, Small Form Factor, SSD HD	\$4,064.00	10%	\$3,657.60
Zetron - ACOM EVO - Advanced Communications System	906-0170	Ethernet I/O Unit, 16 Discrete I/O Modules	\$633.00	10%	\$569.70
Zetron - ACOM EVO - Advanced Communications System	906-0171	Ethernet I/O Unit, 32 Inputs, 16 Outputs	\$2,195.00	10%	\$1,975.50
Zetron - ACOM EVO - Advanced Communications System	906-0200	Acom Radio Gateway	\$2,575.00	10%	\$2,317.50
Zetron - ACOM EVO - Advanced Communications System	906-0201	Acom Central	\$3,295.00	10%	\$2,965.50
Zetron - ACOM EVO - Advanced Communications System	906-0202	Acom Server	\$14,800.00	10%	\$13,320.00
Zetron - ACOM EVO - Advanced Communications System	906-0203	Acom Media Dock	\$8,844.00	10%	\$7,959.60
Zetron - ACOM EVO - Advanced Communications System	906-0300	Acom System License	\$16,450.00	10%	\$14,805.00
Zetron - ACOM EVO - Advanced Communications System	906-0301	150 System Media Resources License	\$7,000.00	10%	\$6,300.00
Zetron - ACOM EVO - Advanced Communications System	906-0302	300 System Media Resources License	\$10,500.00	10%	\$9,450.00
Zetron - ACOM EVO - Advanced Communications System	906-0303	450 System Media Resources License	\$14,000.00	10%	\$12,600.00
Zetron - ACOM EVO - Advanced Communications System	906-0304	Open Media Resources License	\$17,500.00	10%	\$15,750.00
Zetron - ACOM EVO - Advanced Communications System	906-0305	Infrastructure Gateway (IG) License	\$2,800.00	10%	\$2,520.00
Zetron - ACOM EVO - Advanced Communications System	906-0306	5 P25 CSSI/DFSI Talk path License	\$10,500.00	10%	\$9,450.00
Zetron - ACOM EVO - Advanced Communications System	906-0307	10 P25 CSSI/DFSI Talk path License	\$19,600.00	10%	\$17,640.00
Zetron - ACOM EVO - Advanced Communications System	906-0308	20 P25 CSSI/DFSI Talk path License	\$37,240.00	10%	\$33,516.00
Zetron - ACOM EVO - Advanced Communications System	906-0309	30 P25 CSSI/DFSI Talk path License	\$52,920.00	10%	\$47,628.00
Zetron - ACOM EVO - Advanced Communications System	906-0310	60 P25 CSSI/DFSI Talk path License	\$94,080.00	10%	\$84,672.00
Zetron - ACOM EVO - Advanced Communications System	906-0311	100 P25 CSSI/DFSI Talk path License	\$137,200.00	10%	\$123,480.00
Zetron - ACOM EVO - Advanced Communications System	906-0312	5 DMR Talk path License	\$7,000.00	10%	\$6,300.00
Zetron - ACOM EVO - Advanced Communications System	906-0313	10 DMR Talk path License	\$13,300.00	10%	\$11,970.00
Zetron - ACOM EVO - Advanced Communications System	906-0314	20 DMR Talk path License	\$25,270.00	10%	\$22,743.00
Zetron - ACOM EVO - Advanced Communications System	906-0315	30 DMR Talk path License	\$35,910.00	10%	\$32,319.00
Zetron - ACOM EVO - Advanced Communications System	906-0316	60 DMR Talk path License	\$63,840.00	10%	\$57,456.00
Zetron - ACOM EVO - Advanced Communications System	906-0317	100 DMR Talk path License	\$93,100.00	10%	\$83,790.00
Zetron - ACOM EVO - Advanced Communications System	906-0318	Base Acom Console License	\$2,100.00	10%	\$1,890.00
Zetron - ACOM EVO - Advanced Communications System	906-0319	Base Option, Advanced Radio Control License (Individual Call	\$700.00	10%	\$630.00
Zetron - ACOM EVO - Advanced Communications System	906-0320	Base Option, Tone Signaling / Paging Feature Set License	\$700.00	10%	\$630.00
Zetron - ACOM EVO - Advanced Communications System	906-0321	Base Option, Telephony Feature Set License	\$700.00	10%	\$630.00
Zetron - ACOM EVO - Advanced Communications System	906-0322	Base Option, Call System License	\$700.00	10%	\$630.00
Zetron - ACOM EVO - Advanced Communications System	906-0323	Base Option, Localization License	\$420.00	10%	\$378.00
Zetron - ACOM EVO - Advanced Communications System	906-0324	Base Option, Integrator IRR Client License	\$700.00	10%	\$630.00
Zetron - ACOM EVO - Advanced Communications System	906-0325	Base Option, CAD - Console Interface License	\$420.00	10%	\$378.00
Zetron - ACOM EVO - Advanced Communications System	906-0326	Pro Acom Console License (includes all Base Options)	\$4,900.00	10%	\$4,410.00
Zetron - ACOM EVO - Advanced Communications System	906-0327	Mobility License (no Media Dock present)	\$1,400.00	10%	\$1,260.00
Zetron - ACOM EVO - Advanced Communications System	906-0328	SIP Logging License (per 30 channels)	\$1,050.00	10%	\$945.00
Zetron - ACOM EVO - Advanced Communications System	906-0329	SIP Telephony License	\$1,400.00	10%	\$1,260.00
Zetron - ACOM EVO - Advanced Communications System	906-0330	ISDN License	\$2,000.00	10%	\$1,800.00
Zetron - ACOM EVO - Advanced Communications System	906-0331	Talkpath Encryption License	\$1,750.00	10%	\$1,575.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - ACOM EVO - Advanced Communications System	906-0332	KMF Client, IG, Over The Network Rekeying (OTNR), KMF to IG	\$3,500.00	10%	\$3,150.00
Zetron - ACOM EVO - Advanced Communications System	906-0333	Console Encryption License	\$2,100.00	10%	\$1,890.00
Zetron - ACOM EVO - Advanced Communications System	906-0334	KMF Client, Console, Over The Network Rekeying (OTNR), KMF t	\$3,500.00	10%	\$3,150.00
Zetron - ACOM EVO - Advanced Communications System	906-0335	KMF Proxy, Console	\$17,500.00	10%	\$15,750.00
Zetron - ACOM EVO - Advanced Communications System	906-0336	CAD API Software Developers Kit (SDK)	\$3,850.00	10%	\$3,465.00
Zetron - ACOM EVO - Advanced Communications System	906-0337	Surveyor CAD Interface License	\$6,650.00	10%	\$5,985.00
Zetron - ACOM EVO - Advanced Communications System	906-0338	Surveyor Reporting and Statistics License	\$9,450.00	10%	\$8,505.00
Zetron - ACOM EVO - Advanced Communications System	906-0340	Gateway Manager License	\$2,678.00	10%	\$2,410.20
Zetron - ACOM EVO - Advanced Communications System	906-0341	Gateway Remote Portal License	\$173.00	10%	\$155.70
Zetron - ACOM EVO - Advanced Communications System	906-0342	Radio Gateway Channel License (per 10 channels)	\$2,592.00	10%	\$2,332.80
Zetron - ACOM EVO - Advanced Communications System	906-0343	Radio Gateway Harris M7300 Interface License	\$259.00	10%	\$233.10
Zetron - ACOM EVO - Advanced Communications System	906-0344	Radio Gateway Motorola XTL Interface License	\$259.00	10%	\$233.10
Zetron - ACOM EVO - Advanced Communications System	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - ACOM EVO - Advanced Communications System	950-0033	Headset 4-Wire, Noise Cancelling	\$210.00	10%	\$189.00
Zetron - ACOM EVO - Advanced Communications System	950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batt	\$710.00	10%	\$639.00
Zetron - ACOM EVO - Advanced Communications System	950-0588	Dual Unit Rack Mount Option	\$150.00	10%	\$135.00
Zetron - ACOM EVO - Advanced Communications System	950-0589	Single Unit Rack Mount Option	\$110.00	10%	\$99.00
Zetron - ACOM EVO - Advanced Communications System	950-0851	M251 DC Remote Base Station Adapter	\$850.00	10%	\$765.00
Zetron - ACOM EVO - Advanced Communications System	950-0884	Speakers Single (cable separate)	\$480.00	10%	\$432.00
Zetron - ACOM EVO - Advanced Communications System	950-0898	Dual Rack Mount Adapter Kit	\$80.00	10%	\$72.00
Zetron - ACOM EVO - Advanced Communications System	950-1048	Microsoft SQL Server w/ 10 CALs	\$4,410.00	10%	\$3,969.00
Zetron - ACOM EVO - Advanced Communications System	950-1077	Dual Prong Headset Jackbox Option; Dual Volume Control	\$910.00	10%	\$819.00
Zetron - ACOM EVO - Advanced Communications System	950-1082	Dual Prong Headset Jackbox Option; Single Volume Control	\$370.00	10%	\$333.00
Zetron - ACOM EVO - Advanced Communications System	950-1198	19" 2U Rackmount Speaker Panel - 2 Speakers	\$815.00	10%	\$733.50
Zetron - ACOM EVO - Advanced Communications System	950-1237	Console Position Light Pole	\$425.00	10%	\$382.50
Zetron - ACOM EVO - Advanced Communications System	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - ACOM EVO - Advanced Communications System	950-9439	Telephone/Radio Headset Interface (TRHI) (for all models)	\$625.00	10%	\$562.50
Zetron - ACOM EVO - Advanced Communications System	950-9931	Single Rack Mount Adapter Kit	\$70.00	10%	\$63.00
Zetron - ACOM EVO - Advanced Communications System	X62-1100	Silver Service Plan (1 Year), No Onsite Rapid Response	6.00%	10%	6.00%
Zetron - ACOM EVO - Advanced Communications System	X63-1284	Gold Service Plan (1 Year), No Onsite Rapid Response	8.00%	10%	8.00%
Zetron - ACOM EVO - Advanced Communications System	X93-284A	Onsite Support, Additional Day	\$2,100.00	10%	\$1,890.00
Zetron - ACOM EVO - Advanced Communications System	X93-284F	Onsite Support, First Day	\$3,150.00	10%	\$2,835.00
Zetron - ACOM EVO - Advanced Communications System	X98-284A	Onsite Training, Additional Day	\$2,100.00	10%	\$1,890.00
Zetron - ACOM EVO - Advanced Communications System	X98-284F	Onsite Training, First Day	\$3,150.00	10%	\$2,835.00
Zetron - COMPANION Products	416-0047	Spare Wireless Headset Battery	\$31.00	10%	\$27.90
Zetron - COMPANION Products	681-0061	Symantec pcAnywhere Host & Remote	\$520.00	10%	\$468.00
Zetron - COMPANION Products	802-0114	Headset Top	\$75.00	10%	\$67.50
Zetron - COMPANION Products	802-0115	Headset Top, Noise Cancelling	\$100.00	10%	\$90.00
Zetron - COMPANION Products	802-0139	10/100 NIC Adapter	\$175.00	10%	\$157.50
Zetron - COMPANION Products	802-0282	Three Button USB Optical Mouse w/Scroll	\$40.00	10%	\$36.00
Zetron - COMPANION Products	802-0329	1425 VA Desktop UPS	\$280.00	10%	\$252.00
Zetron - COMPANION Products	802-0330	2250 VA Rack Mount UPS	\$1,800.00	10%	\$1,620.00
Zetron - COMPANION Products	802-0331	8-Port Ethernet Switch	\$185.00	10%	\$166.50
Zetron - COMPANION Products	802-0332	16-Port Ethernet Switch	\$360.00	10%	\$324.00
Zetron - COMPANION Products	802-0334	RS-232 Serial Port Card, 1 port	\$100.00	10%	\$90.00
Zetron - COMPANION Products	802-0359	20.1" Anti-Glare Metallic on Black LCD Monitor with Speakers	\$3,160.00	10%	\$2,844.00
Zetron - COMPANION Products	802-0370	Rackmount, 12-outlet, 120 V Power Strip	\$105.00	10%	\$94.50
Zetron - COMPANION Products	802-0371	2-Port KVM Switch, PS/2	\$145.00	10%	\$130.50
Zetron - COMPANION Products	802-0372	KVM Cable Set	\$40.00	10%	\$36.00
Zetron - COMPANION Products	802-0379	17" Anti-Glare Black LCD Monitor	\$790.00	10%	\$711.00
Zetron - COMPANION Products	802-0383	19" Anti-Glare Black LCD Monitor	\$895.00	10%	\$805.50
Zetron - COMPANION Products	802-0427	Numeric USB Keypad (24 keys)	\$250.00	10%	\$225.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - COMPANION Products	802-0435	RS-232 Serial Card, 2 ports (PCI bus)	\$70.00	10%	\$63.00
Zetron - COMPANION Products	802-0485	20 Key Programable Key Pad (USB)	\$395.00	10%	\$355.50
Zetron - COMPANION Products	802-0486	20 Key Programable Key Pad (PS/2)	\$395.00	10%	\$355.50
Zetron - COMPANION Products	802-0590	UPS, 5.3kVA/3.7kW, 3 Hour @ Half Load (1.8KW)	\$23,625.00	10%	\$21,262.50
Zetron - COMPANION Products	802-0591	UPS, 5.3kVA/3.7kW, 5 Hour @ Half Load (1.8KW)	\$30,975.00	10%	\$27,877.50
Zetron - COMPANION Products	802-0592	UPS, 5.3kVA/3.7kW, 12 Hour @ Half Load (1.8KW)	\$41,475.00	10%	\$37,327.50
Zetron - COMPANION Products	802-0612	Standard 19" Tech Global/NEC Touchscreen Monitor	\$1,575.00	10%	\$1,417.50
Zetron - COMPANION Products	802-0613	Widescreen 19" Tech Global/NEC Touchscreen Monitor	\$1,200.00	10%	\$1,080.00
Zetron - COMPANION Products	802-0614	Widescreen 22" Tech Global/NEC Touchscreen Monitor	\$1,770.00	10%	\$1,593.00
Zetron - COMPANION Products	802-0672	Handset, w/PTT, 9' coiled cord	\$100.00	10%	\$90.00
Zetron - COMPANION Products	802-0673	Handset, 6-Wire, 15' coiled cord	\$100.00	10%	\$90.00
Zetron - COMPANION Products	802-0710	17.4" SAW Anti-Glare Black LCD Touchscreen Monitor	\$2,890.00	10%	\$2,601.00
Zetron - COMPANION Products	802-0712	19" SAW Anti-Glare Black ELO Touchscreen Monitor	\$3,100.00	10%	\$2,790.00
Zetron - COMPANION Products	802-3005	Network Laser Printer	\$2,295.00	10%	\$2,065.50
Zetron - COMPANION Products	802-5006	IRR Multi-media Desktop PC Speakers	\$60.00	10%	\$54.00
Zetron - COMPANION Products	802-5007	Rackmout Server PC, 27.5" deep, w/ MS Win 2008 Server	\$11,200.00	10%	\$10,080.00
Zetron - COMPANION Products	802-5304	2-Port (DUAL DVI or VGA) PCI Express Video Card, 128 MB	\$1,000.00	10%	\$900.00
Zetron - COMPANION Products	802-5305	4-Port (DUAL DVI or VGA) PCI Express Video Card, 128 MB	\$2,310.00	10%	\$2,079.00
Zetron - COMPANION Products	950-0030	Headset 6-wire	\$245.00	10%	\$220.50
Zetron - COMPANION Products	950-0031	Headset, 4-Wire	\$190.00	10%	\$171.00
Zetron - COMPANION Products	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - COMPANION Products	950-0033	Headset 4-Wire, Noise Cancelling	\$210.00	10%	\$189.00
Zetron - COMPANION Products	950-0083	19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors	\$2,355.00	10%	\$2,119.50
Zetron - COMPANION Products	950-0084	19" W x 42" (24U) H x 23" D Rack Cabinet w/ locking doors	\$2,755.00	10%	\$2,479.50
Zetron - COMPANION Products	950-0085	19" W x 23" (11U) H x 12" D Rack Wall Frame	\$535.00	10%	\$481.50
Zetron - COMPANION Products	950-0086	19" W x 33" (19U) H x 12" D Rack Wall Frame	\$555.00	10%	\$499.50
Zetron - COMPANION Products	950-0197	Compact PC Keyboard w/ Mini PS/2 DIN Connector	\$205.00	10%	\$184.50
Zetron - COMPANION Products	950-0401	Sound Card (for VoIP Systems)	\$180.00	10%	\$162.00
Zetron - COMPANION Products	950-0453	Wireless Headset, 6-Wire (Comes with 2 batteries)	\$635.00	10%	\$571.50
Zetron - COMPANION Products	950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batt	\$710.00	10%	\$639.00
Zetron - COMPANION Products	950-0465	Microsoft Windows Server additional 5 CALs	\$490.00	10%	\$441.00
Zetron - COMPANION Products	950-0599	19" W x 42" (24U) H x 29" D Rack Cabinet w/ locking doors	\$2,980.00	10%	\$2,682.00
Zetron - COMPANION Products	950-0601	Windows Workstation PC	\$2,785.00	10%	\$2,506.50
Zetron - COMPANION Products	950-0738	Windows XP Pro, Dell Precision	\$5,435.00	10%	\$4,891.50
Zetron - COMPANION Products	950-0888	Cordless PTT Headset Adapter	\$1,035.00	10%	\$931.50
Zetron - COMPANION Products	950-1011	RS-422 Dual Serial Interface Kit, PCI Bus	\$1,060.00	10%	\$954.00
Zetron - COMPANION Products	950-1048	Microsoft SQL Server w/ 10 CALs	\$4,410.00	10%	\$3,969.00
Zetron - COMPANION Products	950-9296	Enhanced 101 PC Keyboard w/ Large AT DIN Connector	\$140.00	10%	\$126.00
Zetron - COMPANION Products	950-9436	Compact PC Keyboard w/ Large AT DIN Connector	\$225.00	10%	\$202.50
Zetron - COMPANION Products	950-9446	Three-Button Mouse & Mouse Pad	\$60.00	10%	\$54.00
Zetron - COMPANION Products	950-9447	Three-Button Trackball	\$100.00	10%	\$90.00
Zetron - Customer Fulfillment Technical Support	X94-284	ACOM Technical Support Incident	\$185.00	10%	\$166.50
Zetron - Customer Fulfillment Technical Support	X96-284	ACOM After Hours Support	\$235.00	10%	\$211.50
Zetron - DEADBOLT Lightning Surge Arrestor	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Integrator IRR Instant Recall Recorder	905-0160	Integrator IRR Package (includes media, radio/ telephony int	\$470.00	10%	\$423.00
Zetron - Integrator IRR Instant Recall Recorder	930-0038	Integrator IRR Version Upgrade License (per client license)	\$365.00	10%	\$328.50
Zetron - Integrator IRR Instant Recall Recorder	930-0048	Integrator IRR Full Product License	\$965.00	10%	\$868.50
Zetron - Integrator IRR Instant Recall Recorder	950-0396	Integrator IRR Interface (provides radio/telephone isolation	\$285.00	10%	\$256.50
Zetron - Integrator IRR Instant Recall Recorder	950-0401	Sound Card (for VoIP Systems)	\$180.00	10%	\$162.00
Zetron - Integrator IRR Instant Recall Recorder	950-0459	Integrator Telephony Suite CDROM FG 11	\$0.00	10%	\$0.00
Zetron - Integrator IRR Instant Recall Recorder	950-0833	Game Port to USB adapter for Contact Closure	\$70.00	10%	\$63.00
Zetron - IP Fire Station Alerting System	025-9581	FSA Installation and Maintenance Manual	\$50.00	10%	\$45.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - IP Fire Station Alerting System	025-9582	IP FSA Operation Manual	\$50.00	10%	\$45.00
Zetron - IP Fire Station Alerting System	802-0379	17" Anti-Glare Black LCD Monitor	\$790.00	10%	\$711.00
Zetron - IP Fire Station Alerting System	802-0383	19" Anti-Glare Black LCD Monitor	\$895.00	10%	\$805.50
Zetron - IP Fire Station Alerting System	802-0612	Standard 19" Tech Global/NEC Touchscreen Monitor	\$1,575.00	10%	\$1,417.50
Zetron - IP Fire Station Alerting System	802-0613	Widescreen 19" Tech Global/NEC Touchscreen Monitor	\$1,200.00	10%	\$1,080.00
Zetron - IP Fire Station Alerting System	802-0614	Widescreen 22" Tech Global/NEC Touchscreen Monitor	\$1,770.00	10%	\$1,593.00
Zetron - IP Fire Station Alerting System	802-0710	17.4" SAW Anti-Glare Black LCD Touchscreen Monitor	\$2,890.00	10%	\$2,601.00
Zetron - IP Fire Station Alerting System	802-0712	19" SAW Anti-Glare Black ELO Touchscreen Monitor	\$3,100.00	10%	\$2,790.00
Zetron - IP Fire Station Alerting System	802-5002	Sound Card for VoIP Systems (PCI bus)	\$75.00	10%	\$67.50
Zetron - IP Fire Station Alerting System	802-5035	Sound Card for VoIP Systems (PCIe bus)	\$75.00	10%	\$67.50
Zetron - IP Fire Station Alerting System	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - IP Fire Station Alerting System	901-9653	IP Station Unit Model 6203 (1 Station Column,3 Apparatus Col	\$5,965.00	10%	\$5,368.50
Zetron - IP Fire Station Alerting System	901-9654	IP Station Unit M6204 (4 ApparatusColumns)	\$5,640.00	10%	\$5,076.00
Zetron - IP Fire Station Alerting System	905-0285	IP FSA Server Bundle	\$10,795.00	10%	\$9,715.50
Zetron - IP Fire Station Alerting System	905-0461	IP FSA Console Bundle	\$3,050.00	10%	\$2,745.00
Zetron - IP Fire Station Alerting System	905-0464	IP FSA Console Kit (no PC)	\$1,550.00	10%	\$1,395.00
Zetron - IP Fire Station Alerting System	905-0465	IP FSA Server Super Bundle, VoIP-Ready	\$16,495.00	10%	\$14,845.50
Zetron - IP Fire Station Alerting System	905-0466	IP FSA Console Bundle	\$12,295.00	10%	\$11,065.50
Zetron - IP Fire Station Alerting System	905-0467	IP FSA Server Super Bundle, VoIP-Ready	\$9,420.00	10%	\$8,478.00
Zetron - IP Fire Station Alerting System	930-0110	IP FSA VoIP Gateway Server License	\$5,135.00	10%	\$4,621.50
Zetron - IP Fire Station Alerting System	930-0111	IP FSA Server License (includes 1 Console PositionLicense)	\$9,845.00	10%	\$8,860.50
Zetron - IP Fire Station Alerting System	930-0117	M26 CAD Interface License (deprecated)	\$2,655.00	10%	\$2,389.50
Zetron - IP Fire Station Alerting System	930-0119	XML CAD Interface License	\$4,920.00	10%	\$4,428.00
Zetron - IP Fire Station Alerting System	930-0122	IP FSA Console Position License (1 required perposition)	\$1,120.00	10%	\$1,008.00
Zetron - IP Fire Station Alerting System	930-0280	IP FSA Backup Server License Set	\$7,490.00	10%	\$6,741.00
Zetron - IP Fire Station Alerting System	950-0601	Windows Workstation PC	\$2,785.00	10%	\$2,506.50
Zetron - IP Fire Station Alerting System	950-0690	Audio and Digital Interface Kit (1 required per server)	\$520.00	10%	\$468.00
Zetron - IP Fire Station Alerting System	950-0796	M6203/6204 Hardware Upgrade/Replacement Kit (old style)	\$1,405.00	10%	\$1,264.50
Zetron - IP Fire Station Alerting System	950-0840	VoIP Intercom (enables VoIP dispatcher announcements)	\$1,790.00	10%	\$1,611.00
Zetron - IP Fire Station Alerting System	950-0857	IP Station Unit PTT Handset With Hookswitch	\$335.00	10%	\$301.50
Zetron - IP Fire Station Alerting System	950-0881	IP FSA Software Suite	\$430.00	10%	\$387.00
Zetron - IP Fire Station Alerting System	950-0943	IP FSA CAD Developers Kits	\$0.00	10%	\$0.00
Zetron - IP Fire Station Alerting System	950-1075	M6/M6203/6204 DC Power Supply	\$205.00	10%	\$184.50
Zetron - IP Fire Station Alerting System	950-1089	M6203/M6204 Firmware Update	\$430.00	10%	\$387.00
Zetron - IP Fire Station Alerting System	950-1220	M6203/6204 Hardware Upgrade/Replacement Kit (new style)	\$1,315.00	10%	\$1,183.50
Zetron - IP Fire Station Alerting System	950-1242	VoIP Intercom Spare Kit	\$1,790.00	10%	\$1,611.00
Zetron - IP Fire Station Alerting System	950-1246	Ethernet Spare Kit	\$1,580.00	10%	\$1,422.00
Zetron - IP Fire Station Alerting System	950-1247	VoIP + Ethernet Spare Kit	\$3,075.00	10%	\$2,767.50
Zetron - IP Fire Station Alerting System	950-9199	Connectorized Punch down Block (Protected) [Baseline Product	\$765.00	10%	\$688.50
Zetron - IP Fire Station Alerting System	950-9447	Three-Button Trackball	\$100.00	10%	\$90.00
Zetron - IP Fire Station Alerting System	X61-1337	Extended Limited Warranty per year for years 2 - 5	4.00%	10%	4.00%
Zetron - IP Fire Station Alerting System	X61-5337	Extended Limited Warranty for coverage through year 5	14.00%	10%	14.00%
Zetron - IP Fire Station Alerting System	X97-219A	IP Fire Station Alerting System Factory Technical Training,	\$325.00	10%	\$292.50
Zetron - IP Fire Station Alerting System	X97-219F	IP Fire Station Alerting System Factory Technical Training,	\$545.00	10%	\$490.50
Zetron - IP Fire Station Alerting System	X98-337A	IP FSA Onsite Training, per day after first day	\$2,205.00	10%	\$1,984.50
Zetron - IP Fire Station Alerting System	X98-337F	IP FSA Onsite Training, First Day	\$3,310.00	10%	\$2,979.00
Zetron - M6300 RoIP GATEWAY	025-9631	Model 6300 IP Gateway Manual	\$50.00	10%	\$45.00
Zetron - M6300 RoIP GATEWAY	905-0357	Model 6301 RoIP Gateway, Single Channel	\$1,245.00	10%	\$1,120.50
Zetron - M6300 RoIP GATEWAY	905-0358	Model 6302 RoIP Gateway, Dual Channel	\$1,945.00	10%	\$1,750.50
Zetron - M6300 RoIP GATEWAY	950-0406	Power Supply, 100-240VAC input, 12VDC output, 15W	\$105.00	10%	\$94.50
Zetron - M6300 RoIP GATEWAY	950-0588	Dual Unit Rack Mount Option	\$150.00	10%	\$135.00
Zetron - M6300 RoIP GATEWAY	950-0589	Single Unit Rack Mount Option	\$110.00	10%	\$99.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - M6300 RoIP GATEWAY	950-1244	Dual-channel Upgrade Kit (6301 to 6302)	\$950.00	10%	\$855.00
Zetron - Max Dispatch - Pro	025-9624	MAX Radio Gateway (DB15) Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9625	MAX Digital Radio Gateway Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9630	Model 6080 Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9638	MAX System Overview	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9645	MAX Dispatch System Installation Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9647	MAX Central Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9648	MAX Radio Gateway (RJ21) Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9649	MAX Operation	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9650	MAX Dispatch Console Design Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9654	MAX Dispatch System Configuration Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9658	Media Dock XS	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9660	MAX CNB Radio Gateway Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	025-9663	MAX MSB Radio Gateway Hardware	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Pro	395-0090	MAX Dispatch Manual Set	\$21.00	10%	\$18.90
Zetron - Max Dispatch - Pro	416-0043	Fuse, 3 Amp	\$4.00	10%	\$3.60
Zetron - Max Dispatch - Pro	709-0167-10	25-pr Cable, M180-M90 (10 feet)	\$60.00	10%	\$54.00
Zetron - Max Dispatch - Pro	709-0167-25	25-pr Cable, M180-M90 (25 feet)	\$60.00	10%	\$54.00
Zetron - Max Dispatch - Pro	709-0167-50	25-pr Cable, M180-M90 (50 feet)	\$60.00	10%	\$54.00
Zetron - Max Dispatch - Pro	709-0170-10	10 ft Shielded Cat 5e Cable for Speakers	\$15.00	10%	\$13.50
Zetron - Max Dispatch - Pro	709-7968-10	MAX Radio Gateway to Tail Cable (10ft)	\$60.00	10%	\$54.00
Zetron - Max Dispatch - Pro	709-7968-20	MAX Radio Gateway to Tail Cable (20ft)	\$70.00	10%	\$63.00
Zetron - Max Dispatch - Pro	709-7977-10	MAX Radio Gateway to Kenwood Radios (TK-x180, TK-5x10, NX-70)	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Pro	709-7977-20	MAX Radio Gateway to Kenwood Radios (TK-x180, TK-5x10, NX-70)	\$125.00	10%	\$112.50
Zetron - Max Dispatch - Pro	709-7981-10	MAX Radio Gateway to DIU-3000 Cable (10ft)	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Pro	709-7981-20	MAX Radio Gateway to DIU-3000 Cable (20ft)	\$125.00	10%	\$112.50
Zetron - Max Dispatch - Pro	709-8003-10	MAX Radio Gateway to Harris M7300 Cable (10ft)	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Pro	709-8003-20	MAX Radio Gateway to Harris M7300 Cable (20ft)	\$125.00	10%	\$112.50
Zetron - Max Dispatch - Pro	709-8005-10	MAX Radio Gateway to Motorola XTL 5000 Cable (10ft)	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Pro	709-8005-20	MAX Radio Gateway to Motorola XTL 5000 Cable (20ft)	\$125.00	10%	\$112.50
Zetron - Max Dispatch - Pro	709-8024	MAX Radio Gateway to Advantec Cable (Sprint Direct Connect	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Pro	709-8035	MAX Radio Gateway to Advance Bridge Cable (Sprint Direct Con	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Pro	802-0115	Headset Top, Noise Cancelling	\$100.00	10%	\$90.00
Zetron - Max Dispatch - Pro	802-0230	Protection Modules for 66-Block	\$24.00	10%	\$21.60
Zetron - Max Dispatch - Pro	802-0230	Protection Modules for 66-Block	\$24.00	10%	\$21.60
Zetron - Max Dispatch - Pro	802-1111	Acromag Ethernet I/O Unit	\$575.00	10%	\$517.50
Zetron - Max Dispatch - Pro	802-2117	Acromag Ethernet I/O Unit	\$1,995.00	10%	\$1,795.50
Zetron - Max Dispatch - Pro	802-2220	View Sonic, LCD, 22" WS Multi-touch Monitor	\$415.00	10%	\$373.50
Zetron - Max Dispatch - Pro	802-2311	Monitor, LCD Flatpanel, 23"	\$305.00	10%	\$274.50
Zetron - Max Dispatch - Pro	802-2313	Tech Global 23" WS Multi-touch Monitor	\$2,875.00	10%	\$2,587.50
Zetron - Max Dispatch - Pro	810-0142	19" Rack 2U Shelf	\$75.00	10%	\$67.50
Zetron - Max Dispatch - Pro	901-9674	Model 6080 Relay Module	\$850.00	10%	\$765.00
Zetron - Max Dispatch - Pro	901-9675	MAX Radio Gateway Conventional (DB15) Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Pro	901-9675	MAX Radio Gateway Conventional (DB15) Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Pro	901-9676	MAX Digital Radio Gateway	\$3,090.00	10%	\$2,781.00
Zetron - Max Dispatch - Pro	901-9676	MAX Digital Radio Gateway	\$3,090.00	10%	\$2,781.00
Zetron - Max Dispatch - Pro	901-9677	MAX Radio Gateway Conventional (RJ21) Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Pro	901-9677	MAX Radio Gateway Conventional (RJ21) Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Pro	901-9686	MAX Central	\$3,295.00	10%	\$2,965.50
Zetron - Max Dispatch - Pro	901-9686	MAX Central	\$3,295.00	10%	\$2,965.50
Zetron - Max Dispatch - Pro	901-9690	MAX CNB Radio Gateway Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Pro	901-9690	MAX CNB Radio Gateway Hardware	\$2,575.00	10%	\$2,317.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Max Dispatch - Pro	901-9691	Media Dock XS	\$3,800.00	10%	\$3,420.00
Zetron - Max Dispatch - Pro	901-9693	MAX MSB Radio Gateway Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Pro	901-9693	MAX MSB Radio Gateway Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Pro	901-9711	MAX Central Portal Host	\$3,295.00	10%	\$2,965.50
Zetron - Max Dispatch - Pro	905-0330	Desktop Microphone, Shure With 6' cable	\$595.00	10%	\$535.50
Zetron - Max Dispatch - Pro	905-0347	M250/251 Tone-to-DC Remote Base Station Adapter	\$2,485.00	10%	\$2,236.50
Zetron - Max Dispatch - Pro	905-0347	M250/251 Tone-to-DC Remote Base Station Adapter	\$2,485.00	10%	\$2,236.50
Zetron - Max Dispatch - Pro	905-0381	MAX Pro Workstation Bundle	\$16,995.00	10%	\$15,295.50
Zetron - Max Dispatch - Pro	905-0382	MAX Pro Workstation Bundle, PC not included	\$16,480.00	10%	\$14,832.00
Zetron - Max Dispatch - Pro	905-0402	MAX Pro Workstation, Laptop Bundle	\$14,420.00	10%	\$12,978.00
Zetron - Max Dispatch - Pro	905-0403	Media Dock XS Kit	\$3,915.00	10%	\$3,523.50
Zetron - Max Dispatch - Pro	905-0445	MAX Pro Workstation Bundle with Rackmount Speakers	\$16,995.00	10%	\$15,295.50
Zetron - Max Dispatch - Pro	930-0221	Block of 10 Radio Channel Licenses	\$3,090.00	10%	\$2,781.00
Zetron - Max Dispatch - Pro	930-0227	MDC-1200 (encode/decode) Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0227	MDC-1200 (encode/decode) Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0228	Conventional P25 DIU-3000 (decode only) Interface License	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0228	Conventional P25 DIU-3000 (decode only) Interface License	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0229	Kenwood Interface License (Tk-x180, Tk-5x10, NX-800/900)	\$310.00	10%	\$279.00
Zetron - Max Dispatch - Pro	930-0229	Kenwood Interface License (Tk-x180, Tk-5x10, NX-800/900)	\$310.00	10%	\$279.00
Zetron - Max Dispatch - Pro	930-0231	MAX Manager	\$3,195.00	10%	\$2,875.50
Zetron - Max Dispatch - Pro	930-0233	MAX Portal Remote Radio or Console License	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0234	MAX Portal Z-Node License	\$4,000.00	10%	\$3,600.00
Zetron - Max Dispatch - Pro	930-0235	Telephony Gateway Service (1 Per MAX Central)	\$2,060.00	10%	\$1,854.00
Zetron - Max Dispatch - Pro	930-0236	Telephony Port License (1 License per line connection)	\$65.00	10%	\$58.50
Zetron - Max Dispatch - Pro	930-0237	IP Voice Logger Channel Block License	\$465.00	10%	\$418.50
Zetron - Max Dispatch - Pro	930-0239	Aux I/O Port License - 48 Ports	\$1,805.00	10%	\$1,624.50
Zetron - Max Dispatch - Pro	930-0242	GE-Star Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0242	GE-Star Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0258	MAX Pro Software	\$13,905.00	10%	\$12,514.50
Zetron - Max Dispatch - Pro	930-0260	Harris Interface License (M7300)	\$310.00	10%	\$279.00
Zetron - Max Dispatch - Pro	930-0262	5/6 Tone Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0262	5/6 Tone Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0263	Fleetsync Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0263	Fleetsync Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Pro	930-0264	NEXEDGE® Talkpath Interface (Trunking or Conventional Operat	\$515.00	10%	\$463.50
Zetron - Max Dispatch - Pro	930-0265	Motorola XTL Interface License	\$315.00	10%	\$283.50
Zetron - Max Dispatch - Pro	930-0269	Sprint Direct Connect Interface License	\$310.00	10%	\$279.00
Zetron - Max Dispatch - Pro	930-0270	P25 DFSI Interface License	\$1,030.00	10%	\$927.00
Zetron - Max Dispatch - Pro	930-0271	DMR Talkpath License	\$870.00	10%	\$783.00
Zetron - Max Dispatch - Pro	930-0273	MAX Dispatch Voice Logger License for Eventide NexLog™ Logg	\$0.00	10%	\$0.00
Zetron - Max Dispatch - Pro	930-0278	Motorola APX 7500 Interface License	\$315.00	10%	\$283.50
Zetron - Max Dispatch - Pro	930-1214	Aux I/O Port License - 16 ports	\$800.00	10%	\$720.00
Zetron - Max Dispatch - Pro	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - Max Dispatch - Pro	950-0033	Headset 4-Wire, Noise Cancelling	\$210.00	10%	\$189.00
Zetron - Max Dispatch - Pro	950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batt	\$710.00	10%	\$639.00
Zetron - Max Dispatch - Pro	950-0588	Dual Unit Rack Mount Option	\$150.00	10%	\$135.00
Zetron - Max Dispatch - Pro	950-0589	Single Unit Rack Mount Option	\$110.00	10%	\$99.00
Zetron - Max Dispatch - Pro	950-0884	Speakers Single (cable separate)	\$480.00	10%	\$432.00
Zetron - Max Dispatch - Pro	950-0923	Radio Gateway Power Supply Option	\$70.00	10%	\$63.00
Zetron - Max Dispatch - Pro	950-1077	Dual Prong Headset Jackbox Option; Dual Volume Control	\$910.00	10%	\$819.00
Zetron - Max Dispatch - Pro	950-1082	Dual Prong Headset Jackbox Option; Single Volume Control	\$370.00	10%	\$333.00
Zetron - Max Dispatch - Pro	950-1128	24 Port 10/100 Rack Mount Switch	\$2,265.00	10%	\$2,038.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Max Dispatch - Pro	950-1129	48 Port 10/100 Rack Mount Switch	\$3,915.00	10%	\$3,523.50
Zetron - Max Dispatch - Pro	950-1130	2 Port FXS VoIP Gateway with 2 port license	\$1,565.00	10%	\$1,408.50
Zetron - Max Dispatch - Pro	950-1131	12 Port FXS VoIP Gateway with 12 port license	\$4,790.00	10%	\$4,311.00
Zetron - Max Dispatch - Pro	950-1133	Isolated 12VDC Power Supply System (non-redundant)	\$1,340.00	10%	\$1,206.00
Zetron - Max Dispatch - Pro	950-1134	12VDC Power Distribution Panel	\$460.00	10%	\$414.00
Zetron - Max Dispatch - Pro	950-1135	DIN Rail Mounting Kit	\$490.00	10%	\$441.00
Zetron - Max Dispatch - Pro	950-1136	MAX Solutions Workstation PC	\$2,470.00	10%	\$2,223.00
Zetron - Max Dispatch - Pro	950-1138	2 Port FXO VoIP Gateway with 2 port license	\$1,565.00	10%	\$1,408.50
Zetron - Max Dispatch - Pro	950-1139	12 Port FXO VoIP Gateway with 12 port license	\$4,790.00	10%	\$4,311.00
Zetron - Max Dispatch - Pro	950-1142	Redundant 12VDC Power System - Up to 20 devices	\$3,500.00	10%	\$3,150.00
Zetron - Max Dispatch - Pro	950-1143	Redundant 12VDC Power System - Up to 40 devices	\$6,285.00	10%	\$5,656.50
Zetron - Max Dispatch - Pro	950-1198	19" 2U Rackmount Speaker Panel - 2 Speakers	\$815.00	10%	\$733.50
Zetron - Max Dispatch - Pro	950-1215	MAX CT to TRHI Cable	\$25.00	10%	\$22.50
Zetron - Max Dispatch - Pro	950-1221	MAX Solutions Workstation PC Upgrade Option	\$240.00	10%	\$216.00
Zetron - Max Dispatch - Pro	950-1228	MAX Dispatch Software/Firmware Upgrade	\$8,000.00	10%	\$7,200.00
Zetron - Max Dispatch - Pro	950-1237	Console Position Light Pole	\$425.00	10%	\$382.50
Zetron - Max Dispatch - Pro	950-1251	2U Rackmount Gooseneck Microphone	\$475.00	10%	\$427.50
Zetron - Max Dispatch - Pro	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - Max Dispatch - Pro	950-9199	Connectorized Punch down Block (Protected) [Baseline Product	\$765.00	10%	\$688.50
Zetron - Max Dispatch - Pro	950-9199	Connectorized Punch down Block (Protected) [Baseline Product	\$765.00	10%	\$688.50
Zetron - Max Dispatch - Pro	950-9351	Connectorized Punch Down Block	\$65.00	10%	\$58.50
Zetron - Max Dispatch - Pro	950-9351	Connectorized Punch Down Block	\$65.00	10%	\$58.50
Zetron - Max Dispatch - Pro	X61-1344	Extended Limited Warranty per year (4% of System List Price)	4.00%	10%	4.00%
Zetron - Max Dispatch - Pro	X61-5344	Extended Limited Warranty through Year 5 (14% of System list	14.00%	10%	14.00%
Zetron - Max Dispatch - Pro	X93-344A	MAX Dispatch Onsite Technical Support, Additional Day	\$2,205.00	10%	\$1,984.50
Zetron - Max Dispatch - Pro	X93-344F	MAX Dispatch Onsite Technical Support, First Day	\$3,310.00	10%	\$2,979.00
Zetron - Max Dispatch - Pro	X97-344A	MAX Dispatch Factory Technical Training, Additional Person	\$545.00	10%	\$490.50
Zetron - Max Dispatch - Pro	X97-344F	MAX Dispatch Factory Technical Training, First Person	\$1,095.00	10%	\$985.50
Zetron - Max Dispatch - Pro	X98-344A	MAX Dispatch Onsite Training, Additional Day	\$2,205.00	10%	\$1,984.50
Zetron - Max Dispatch - Pro	X98-344F	MAX Dispatch Onsite Training, First Day	\$3,310.00	10%	\$2,979.00
Zetron - Max Dispatch - Pro	XM0-344A	MAX Dispatch Maintenance Service Plan	12.00%	10%	12.00%
Zetron - Max Dispatch - Pro	XM1-344A	MAX Dispatch After Hours Phone Support for Critical Issues	3.00%	10%	3.00%
Zetron - Max Dispatch - Pro	XM1-344B	MAX Dispatch Software Services	4.00%	10%	4.00%
Zetron - Max Dispatch - Pro	XM1-344C	MAX Dispatch Remote Configuration Services	5.00%	10%	5.00%
Zetron - Max Dispatch - Standard	025-9624	MAX Radio Gateway (DB15) Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9625	MAX Digital Radio Gateway Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9630	Model 6080 Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9638	MAX System Overview	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9645	MAX Dispatch System Installation Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9647	MAX Central Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9648	MAX Radio Gateway (RJ21) Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9649	MAX Operation	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9650	MAX Dispatch Console Design Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9654	MAX Dispatch System Configuration Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9658	Media Dock XS	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9660	MAX CNB Radio Gateway Product Manual	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	025-9663	MAX MSB Radio Gateway Hardware	\$50.00	10%	\$45.00
Zetron - Max Dispatch - Standard	395-0090	MAX Dispatch Manual Set	\$21.00	10%	\$18.90
Zetron - Max Dispatch - Standard	416-0043	Fuse, 3 Amp	\$4.00	10%	\$3.60
Zetron - Max Dispatch - Standard	709-0167-10	25-pr Cable, M180-M90 (10 feet)	\$60.00	10%	\$54.00
Zetron - Max Dispatch - Standard	709-0167-25	25-pr Cable, M180-M90 (25 feet)	\$60.00	10%	\$54.00
Zetron - Max Dispatch - Standard	709-0167-50	25-pr Cable, M180-M90 (50 feet)	\$60.00	10%	\$54.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Max Dispatch - Standard	709-0170-10	10 ft Shielded Cat 5e Cable for Speakers	\$15.00	10%	\$13.50
Zetron - Max Dispatch - Standard	709-7968-10	MAX Radio Gateway to Tail Cable (10ft)	\$60.00	10%	\$54.00
Zetron - Max Dispatch - Standard	709-7968-20	MAX Radio Gateway to Tail Cable (20ft)	\$70.00	10%	\$63.00
Zetron - Max Dispatch - Standard	709-7977-10	MAX Radio Gateway to Kenwood Radios (TK-x180, TK-5x10, NX-70)	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Standard	709-7977-20	MAX Radio Gateway to Kenwood Radios (TK-x180, TK-5x10, NX-70)	\$125.00	10%	\$112.50
Zetron - Max Dispatch - Standard	709-7981-10	MAX Radio Gateway to DIU-3000 Cable (10ft)	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Standard	709-7981-20	MAX Radio Gateway to DIU-3000 Cable (20ft)	\$125.00	10%	\$112.50
Zetron - Max Dispatch - Standard	709-8003-10	MAX Radio Gateway to Harris M7300 Cable (10ft)	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Standard	709-8003-20	MAX Radio Gateway to Harris M7300 Cable (20ft)	\$125.00	10%	\$112.50
Zetron - Max Dispatch - Standard	709-8003-20	MAX Radio Gateway to Harris M7300 Cable (20ft)	\$125.00	10%	\$112.50
Zetron - Max Dispatch - Standard	709-8005-10	MAX Radio Gateway to Motorola XTL 5000 Cable (10ft)	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Standard	709-8024	MAX Radio Gateway to Advancetec Cable (Sprint Direct Connect	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Standard	709-8035	MAX Radio Gateway to Advance Bridge Cable (Sprint Direct Con	\$105.00	10%	\$94.50
Zetron - Max Dispatch - Standard	802-0115	Headset Top, Noise Cancelling	\$100.00	10%	\$90.00
Zetron - Max Dispatch - Standard	802-0230	Protection Modules for 66-Block	\$24.00	10%	\$21.60
Zetron - Max Dispatch - Standard	802-1111	Acromag Ethernet I/O Unit	\$575.00	10%	\$517.50
Zetron - Max Dispatch - Standard	802-2117	Acromag Ethernet I/O Unit	\$1,995.00	10%	\$1,795.50
Zetron - Max Dispatch - Standard	802-2220	View Sonic, LCD, 22" WS Multi-touch Monitor	\$415.00	10%	\$373.50
Zetron - Max Dispatch - Standard	802-2311	Monitor, LCD Flatpanel, 23"	\$305.00	10%	\$274.50
Zetron - Max Dispatch - Standard	802-2313	Tech Global 23" WS Multi-touch Monitor	\$2,875.00	10%	\$2,587.50
Zetron - Max Dispatch - Standard	810-0142	19" Rack 2U Shelf	\$75.00	10%	\$67.50
Zetron - Max Dispatch - Standard	901-9674	Model 6080 Relay Module	\$850.00	10%	\$765.00
Zetron - Max Dispatch - Standard	901-9675	MAX Radio Gateway Conventional (DB15) Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Standard	901-9675	MAX Radio Gateway Conventional (DB15) Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Standard	901-9676	MAX Digital Radio Gateway	\$3,090.00	10%	\$2,781.00
Zetron - Max Dispatch - Standard	901-9676	MAX Digital Radio Gateway	\$3,090.00	10%	\$2,781.00
Zetron - Max Dispatch - Standard	901-9677	MAX Radio Gateway Conventional (RJ21) Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Standard	901-9677	MAX Radio Gateway Conventional (RJ21) Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Standard	901-9686	MAX Central	\$3,295.00	10%	\$2,965.50
Zetron - Max Dispatch - Standard	901-9686	MAX Central	\$3,295.00	10%	\$2,965.50
Zetron - Max Dispatch - Standard	901-9690	MAX CNB Radio Gateway Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Standard	901-9690	MAX CNB Radio Gateway Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Standard	901-9691	Media Dock XS	\$3,800.00	10%	\$3,420.00
Zetron - Max Dispatch - Standard	901-9693	MAX MSB Radio Gateway Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Standard	901-9693	MAX MSB Radio Gateway Hardware	\$2,575.00	10%	\$2,317.50
Zetron - Max Dispatch - Standard	901-9711	MAX Central Portal Host	\$3,295.00	10%	\$2,965.50
Zetron - Max Dispatch - Standard	905-0330	Desktop Microphone, Shure With 6' cable	\$595.00	10%	\$535.50
Zetron - Max Dispatch - Standard	905-0347	M250/251 Tone-to-DC Remote Base Station Adapter	\$2,485.00	10%	\$2,236.50
Zetron - Max Dispatch - Standard	905-0347	M250/251 Tone-to-DC Remote Base Station Adapter	\$2,485.00	10%	\$2,236.50
Zetron - Max Dispatch - Standard	905-0378	1 Position - 10 Channel Package (DB15 Radio Connection)	\$30,900.00	10%	\$27,810.00
Zetron - Max Dispatch - Standard	905-0379	1 Position - 10 Channel Package (RJ21 Radio Connection)	\$30,900.00	10%	\$27,810.00
Zetron - Max Dispatch - Standard	905-0380	MAX Standard Workstation Bundle	\$10,300.00	10%	\$9,270.00
Zetron - Max Dispatch - Standard	905-0403	Media Dock XS Kit	\$3,915.00	10%	\$3,523.50
Zetron - Max Dispatch - Standard	930-0221	Block of 10 Radio Channel Licenses	\$3,090.00	10%	\$2,781.00
Zetron - Max Dispatch - Standard	930-0222	Individual Call Software Feature Set	\$1,030.00	10%	\$927.00
Zetron - Max Dispatch - Standard	930-0223	Telephony Feature Set	\$1,545.00	10%	\$1,390.50
Zetron - Max Dispatch - Standard	930-0224	Tone Signaling/Paging Feature Set	\$1,545.00	10%	\$1,390.50
Zetron - Max Dispatch - Standard	930-0225	Event Replay	\$2,060.00	10%	\$1,854.00
Zetron - Max Dispatch - Standard	930-0226	Aux I/O Software Feature Set	\$1,545.00	10%	\$1,390.50
Zetron - Max Dispatch - Standard	930-0227	MDC-1200 (encode/decode) Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0227	MDC-1200 (encode/decode) Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0228	Conventional P25 DIU-3000 (decode only) Interface License	\$205.00	10%	\$184.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Max Dispatch - Standard	930-0228	Conventional P25 DIU-3000 (decode only) Interface License	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0229	Kenwood Interface License (Tk-x180, Tk-5x10, NX-800/900)	\$310.00	10%	\$279.00
Zetron - Max Dispatch - Standard	930-0229	Kenwood Interface License (Tk-x180, Tk-5x10, NX-800/900)	\$310.00	10%	\$279.00
Zetron - Max Dispatch - Standard	930-0231	MAX Manager	\$3,195.00	10%	\$2,875.50
Zetron - Max Dispatch - Standard	930-0234	MAX Portal Z-Node License	\$4,000.00	10%	\$3,600.00
Zetron - Max Dispatch - Standard	930-0235	Telephony Gateway Service (1 Per MAX Central)	\$2,060.00	10%	\$1,854.00
Zetron - Max Dispatch - Standard	930-0236	Telephony Port License (1 License per line connection)	\$65.00	10%	\$58.50
Zetron - Max Dispatch - Standard	930-0237	IP Voice Logger Channel Block License	\$465.00	10%	\$418.50
Zetron - Max Dispatch - Standard	930-0239	Aux I/O Port License - 48 Ports	\$1,805.00	10%	\$1,624.50
Zetron - Max Dispatch - Standard	930-0242	GE-Star Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0242	GE-Star Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0260	Harris Interface License (M7300)	\$310.00	10%	\$279.00
Zetron - Max Dispatch - Standard	930-0262	5/6 Tone Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0262	5/6 Tone Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0263	Fleetsync Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0263	Fleetsync Signaling	\$205.00	10%	\$184.50
Zetron - Max Dispatch - Standard	930-0264	NEXEDGE® Talkpath Interface (Trunking or Conventional Operat	\$515.00	10%	\$463.50
Zetron - Max Dispatch - Standard	930-0265	Motorola XTL Interface License	\$315.00	10%	\$283.50
Zetron - Max Dispatch - Standard	930-0269	Sprint Direct Connect Interface License	\$310.00	10%	\$279.00
Zetron - Max Dispatch - Standard	930-0270	P25 DFSI Interface License	\$1,030.00	10%	\$927.00
Zetron - Max Dispatch - Standard	930-0271	DMR Talkpath License	\$870.00	10%	\$783.00
Zetron - Max Dispatch - Standard	930-0273	MAX Dispatch Voice Logger License for Eventide NexLog™ Logg	\$0.00	10%	\$0.00
Zetron - Max Dispatch - Standard	930-0278	Motorola APX 7500 Interface License	\$315.00	10%	\$283.50
Zetron - Max Dispatch - Standard	930-1214	Aux I/O Port License - 16 ports	\$800.00	10%	\$720.00
Zetron - Max Dispatch - Standard	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - Max Dispatch - Standard	950-0033	Headset 4-Wire, Noise Cancelling	\$210.00	10%	\$189.00
Zetron - Max Dispatch - Standard	950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batt	\$710.00	10%	\$639.00
Zetron - Max Dispatch - Standard	950-0588	Dual Unit Rack Mount Option	\$150.00	10%	\$135.00
Zetron - Max Dispatch - Standard	950-0589	Single Unit Rack Mount Option	\$110.00	10%	\$99.00
Zetron - Max Dispatch - Standard	950-0884	Speakers Single (cable separate)	\$480.00	10%	\$432.00
Zetron - Max Dispatch - Standard	950-0923	Radio Gateway Power Supply Option	\$70.00	10%	\$63.00
Zetron - Max Dispatch - Standard	950-1077	Dual Prong Headset Jackbox Option; Dual Volume Control	\$910.00	10%	\$819.00
Zetron - Max Dispatch - Standard	950-1082	Dual Prong Headset Jackbox Option; Single Volume Control	\$370.00	10%	\$333.00
Zetron - Max Dispatch - Standard	950-1128	24 Port 10/100 Rack Mount Switch	\$2,265.00	10%	\$2,038.50
Zetron - Max Dispatch - Standard	950-1129	48 Port 10/100 Rack Mount Switch	\$3,915.00	10%	\$3,523.50
Zetron - Max Dispatch - Standard	950-1130	2 Port FXS VoIP Gateway with 2 port license	\$1,565.00	10%	\$1,408.50
Zetron - Max Dispatch - Standard	950-1131	12 Port FXS VoIP Gateway with 12 port license	\$4,790.00	10%	\$4,311.00
Zetron - Max Dispatch - Standard	950-1133	Isolated 12VDC Power Supply System (non-redundant)	\$1,340.00	10%	\$1,206.00
Zetron - Max Dispatch - Standard	950-1133	Isolated 12VDC Power Supply System (non-redundant)	\$1,340.00	10%	\$1,206.00
Zetron - Max Dispatch - Standard	950-1134	12VDC Power Distribution Panel	\$460.00	10%	\$414.00
Zetron - Max Dispatch - Standard	950-1135	DIN Rail Mounting Kit	\$490.00	10%	\$441.00
Zetron - Max Dispatch - Standard	950-1136	MAX Solutions Workstation PC	\$2,470.00	10%	\$2,223.00
Zetron - Max Dispatch - Standard	950-1138	2 Port FXO VoIP Gateway with 2 port license	\$1,565.00	10%	\$1,408.50
Zetron - Max Dispatch - Standard	950-1139	12 Port FXO VoIP Gateway with 12 port license	\$4,790.00	10%	\$4,311.00
Zetron - Max Dispatch - Standard	950-1142	Redundant 12VDC Power System - Up to 20 devices	\$3,500.00	10%	\$3,150.00
Zetron - Max Dispatch - Standard	950-1143	Redundant 12VDC Power System - Up to 40 devices	\$6,285.00	10%	\$5,656.50
Zetron - Max Dispatch - Standard	950-1198	19" 2U Rackmount Speaker Panel - 2 Speakers	\$815.00	10%	\$733.50
Zetron - Max Dispatch - Standard	950-1215	MAX CT to TRHI Cable	\$25.00	10%	\$22.50
Zetron - Max Dispatch - Standard	950-1221	MAX Solutions Workstation PC Upgrade Option	\$240.00	10%	\$216.00
Zetron - Max Dispatch - Standard	950-1228	MAX Dispatch Software/Firmware Upgrade	\$8,000.00	10%	\$7,200.00
Zetron - Max Dispatch - Standard	950-1237	Console Position Light Pole	\$425.00	10%	\$382.50
Zetron - Max Dispatch - Standard	950-1251	2U Rackmount Gooseneck Microphone	\$475.00	10%	\$427.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Max Dispatch - Standard	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - Max Dispatch - Standard	950-9199	Connectorized Punch down Block (Protected) [Baseline Product	\$765.00	10%	\$688.50
Zetron - Max Dispatch - Standard	950-9351	Connectorized Punch Down Block	\$65.00	10%	\$58.50
Zetron - Max Dispatch - Standard	X61-1344	Extended Limited Warranty per year (4% of System List Price)	4.00%	10%	4.00%
Zetron - Max Dispatch - Standard	X61-5344	Extended Limited Warranty through Year 5 (14% of System list	14.00%	10%	14.00%
Zetron - Max Dispatch - Standard	X93-344A	MAX Dispatch Onsite Technical Support, Additional Day	\$2,205.00	10%	\$1,984.50
Zetron - Max Dispatch - Standard	X93-344F	MAX Dispatch Onsite Technical Support, First Day	\$3,310.00	10%	\$2,979.00
Zetron - Max Dispatch - Standard	X97-344A	MAX Dispatch Factory Technical Training, Additional Person	\$545.00	10%	\$490.50
Zetron - Max Dispatch - Standard	X97-344F	MAX Dispatch Factory Technical Training, First Person	\$1,095.00	10%	\$985.50
Zetron - Max Dispatch - Standard	X98-344A	MAX Dispatch Onsite Training, Additional Day	\$2,205.00	10%	\$1,984.50
Zetron - Max Dispatch - Standard	X98-344F	MAX Dispatch Onsite Training, First Day	\$3,310.00	10%	\$2,979.00
Zetron - Max Dispatch - Standard	XM0-344A	MAX Dispatch Maintenance Service Plan	12.00%	10%	12.00%
Zetron - Max Dispatch - Standard	XM1-344A	MAX Dispatch After Hours Phone Support for Critical Issues	3.00%	10%	3.00%
Zetron - Max Dispatch - Standard	XM1-344B	MAX Dispatch Software Services	4.00%	10%	4.00%
Zetron - Max Dispatch - Standard	XM1-344C	MAX Dispatch Remote Configuration Services	5.00%	10%	5.00%
Zetron - Model 15 Multi-Format Encoder	025-9235	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 15 Multi-Format Encoder	709-7197	Interface cable for Motorola Radius® SM-, GM-, and M-series	\$65.00	10%	\$58.50
Zetron - Model 15 Multi-Format Encoder	709-7235	Programming Cable	\$45.00	10%	\$40.50
Zetron - Model 15 Multi-Format Encoder	815-9028	220 VAC 50 Hz Wall Transformer	\$50.00	10%	\$45.00
Zetron - Model 15 Multi-Format Encoder	815-9033	115 VAC 60 Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 15 Multi-Format Encoder	905-0141	Model 15 Multi-Format Encoder, desktop.	\$965.00	10%	\$868.50
Zetron - Model 1516 Sentrivoice	025-9302	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 1516 Sentrivoice	709-7144	RS-232 PC Interface Cable, DB-9S (AT®)	\$80.00	10%	\$72.00
Zetron - Model 1516 Sentrivoice	815-9015	115 VAC 60Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 1516 Sentrivoice	815-9027	220 VAC 50Hz Wall Transformer	\$50.00	10%	\$45.00
Zetron - Model 1516 Sentrivoice	901-9334	Model 1516 SentiVoice Page and Voice Alarming via Radio (St	\$885.00	10%	\$796.50
Zetron - Model 1516 Sentrivoice	950-0283	Standard Firmware	\$230.00	10%	\$207.00
Zetron - Model 1516 Sentrivoice	950-0636	Railroad Software Option (BC Rail)	\$230.00	10%	\$207.00
Zetron - Model 1516 Sentrivoice	950-0960	Radio Interface Kit, M1516 to Kenwood TK-x180	\$160.00	10%	\$144.00
Zetron - Model 1516 Sentrivoice	950-9386	Paging Format, two-tone (Motorola, GE®)	\$230.00	10%	\$207.00
Zetron - Model 1516 Sentrivoice	950-9387	Paging Format, two-tone (Plectron) (replaces standard two-to	\$230.00	10%	\$207.00
Zetron - Model 1516 Sentrivoice	950-9388	Voice Option - 10 seconds of voice storage (limit of 2)	\$70.00	10%	\$63.00
Zetron - Model 1516 Sentrivoice	950-9389	Extended Voice Option - additional 40 seconds of voice stora	\$220.00	10%	\$198.00
Zetron - Model 1516 Sentrivoice	950-9390	Remote Control Relay (Factory Install, Limit of 2)	\$39.00	10%	\$35.10
Zetron - Model 1516 Sentrivoice	950-9391	Paging Format, POCSAG Alphanumeric (512 or 1200 baud)	\$305.00	10%	\$274.50
Zetron - Model 1516 Sentrivoice	950-9392	Paging Format, 5/6 tone (replaces standard two-tone paging)	\$305.00	10%	\$274.50
Zetron - Model 1516 Sentrivoice	950-9523	Motorola Radius® Radio Cable	\$95.00	10%	\$85.50
Zetron - Model 1516 Sentrivoice	950-9524	Motorola RNet® Radio Cable	\$95.00	10%	\$85.50
Zetron - Model 1516 Sentrivoice	950-9598	Model 1795 steel NEMA 4, 20x24x8, 7Ah battery/charger/supply	\$1,690.00	10%	\$1,521.00
Zetron - Model 1516 Sentrivoice	950-9599	Model 1796 fiberglass NEMA 4X, 20x22x8, 7Ah battery/charger/	\$2,235.00	10%	\$2,011.50
Zetron - Model 1516 Sentrivoice	950-9600	Model 1797 fiberglass NEMA 4X, 13x15x6, 7Ah battery/charger/	\$1,525.00	10%	\$1,372.50
Zetron - Model 1517 Sentrivoice+	025-9302	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 1517 Sentrivoice+	709-7144	RS-232 PC Interface Cable, DB-9S (AT®)	\$80.00	10%	\$72.00
Zetron - Model 1517 Sentrivoice+	901-9383	Model 1517 SentiVoice+	\$2,285.00	10%	\$2,056.50
Zetron - Model 1517 Sentrivoice+	950-9387	Paging Format, two-tone (Plectron) (replaces standard two-to	\$230.00	10%	\$207.00
Zetron - Model 1517 Sentrivoice+	950-9389	Extended Voice Option - additional 40 seconds of voice stora	\$220.00	10%	\$198.00
Zetron - Model 1517 Sentrivoice+	950-9390	Remote Control Relay (Factory Install, Limit of 2)	\$39.00	10%	\$35.10
Zetron - Model 1517 Sentrivoice+	950-9391	Paging Format, POCSAG Alphanumeric (512 or 1200 baud)	\$305.00	10%	\$274.50
Zetron - Model 1517 Sentrivoice+	950-9392	Paging Format, 5/6 tone (replaces standard two-tone paging)	\$305.00	10%	\$274.50
Zetron - Model 1517 Sentrivoice+	950-9497	12Ah Battery (upgrade replacement for standard 7Ah battery)	\$85.00	10%	\$76.50
Zetron - Model 1517 Sentrivoice+	950-9523	Motorola Radius® Radio Cable	\$95.00	10%	\$85.50
Zetron - Model 1517 Sentrivoice+	950-9524	Motorola RNet® Radio Cable	\$95.00	10%	\$85.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 1550 Sentrimax	025-9305	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 1550 Sentrimax	709-7144	RS-232 PC Interface Cable, DB-9S (AT®)	\$80.00	10%	\$72.00
Zetron - Model 1550 Sentrimax	890-0068	Replacement Charger Board	\$290.00	10%	\$261.00
Zetron - Model 1550 Sentrimax	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Model 1550 Sentrimax	901-9385	Model 1550 SentiMax™ Industrial Alarm Processor	\$3,895.00	10%	\$3,505.50
Zetron - Model 1550 Sentrimax	950-0163	Standard Firmware Upgrade	\$230.00	10%	\$207.00
Zetron - Model 1550 Sentrimax	950-0164	Option Firmware Upgrade	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-0392	M1550 Telephone Paging field upgrade option	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-0393	M1550 Extended Voice field upgrade option	\$160.00	10%	\$144.00
Zetron - Model 1550 Sentrimax	950-0394	M1550 Real-time Clock field upgrade option	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-0395	M1550 Radio Paging field upgrade option	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-0852	M1550 Configuration Utility Additional CD Option	\$85.00	10%	\$76.50
Zetron - Model 1550 Sentrimax	950-0981	M1550 Iden Radio Interface	\$95.00	10%	\$85.50
Zetron - Model 1550 Sentrimax	950-1057	Replacement Power Supply for Industrial Products	\$210.00	10%	\$189.00
Zetron - Model 1550 Sentrimax	950-9516	Telephone Paging Protocol: TAP/IXO with modem	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-9517	16 Input or Output Expansion Module (limit 3)	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-9520	Extended Voice Option: 1 min increments (limit 3)	\$160.00	10%	\$144.00
Zetron - Model 1550 Sentrimax	950-9521	Real-time Clock & Local Printer Interface	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-9523	Motorola Radius® Radio Cable	\$95.00	10%	\$85.50
Zetron - Model 1550 Sentrimax	950-9524	Motorola RNet® Radio Cable	\$95.00	10%	\$85.50
Zetron - Model 1550 Sentrimax	950-9594	Radio Paging Formats: Two-Tone, POCSAG	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-9595	Additional Phone Interface	\$375.00	10%	\$337.50
Zetron - Model 1550 Sentrimax	950-9746	Replacement Battery, 12V 12Ah	\$150.00	10%	\$135.00
Zetron - Model 18/18+ Control Link	025-9214	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 18/18+ Control Link	709-7144	RS-232 PC Interface Cable, DB-9S (AT®)	\$80.00	10%	\$72.00
Zetron - Model 18/18+ Control Link	709-7308	Motorola Radius® Cable	\$90.00	10%	\$81.00
Zetron - Model 18/18+ Control Link	901-9286	Model 18 Control Link, with 8 digital inputs, 8 digital outp	\$1,130.00	10%	\$1,017.00
Zetron - Model 18/18+ Control Link	901-9287	Model 18+ Control Link, with 16 digital inputs, 16 digital o	\$1,535.00	10%	\$1,381.50
Zetron - Model 18/18+ Control Link	950-0267	Model 18 Software Upgrade	\$420.00	10%	\$378.00
Zetron - Model 18/18+ Control Link	950-0268	Model 18+ Software Upgrade	\$420.00	10%	\$378.00
Zetron - Model 18/18+ Control Link	950-0269	Model 1804 Software Upgrade (enables serial communication ou	\$420.00	10%	\$378.00
Zetron - Model 18/18+ Control Link	950-0959	Radio Interface Kit, M18 to Kenwood TK-x180	\$165.00	10%	\$148.50
Zetron - Model 18/18+ Control Link	950-9598	Model 1795 steel NEMA 4, 20x24x8, 7Ah battery/charger/supply	\$1,690.00	10%	\$1,521.00
Zetron - Model 18/18+ Control Link	950-9599	Model 1796 fiberglass NEMA 4X, 20x22x8, 7Ah battery/charger/	\$2,235.00	10%	\$2,011.50
Zetron - Model 18/18+ Control Link	950-9600	Model 1797 fiberglass NEMA 4X, 13x15x6, 7Ah battery/charger/	\$1,525.00	10%	\$1,372.50
Zetron - Model 25 Programmable Encoder	025-9567	Model 25 Programmable Encoder Product Manual	\$50.00	10%	\$45.00
Zetron - Model 25 Programmable Encoder	901-9019	Model 25 Programmable Encoder	\$5,595.00	10%	\$5,035.50
Zetron - Model 25 Programmable Encoder	950-0742	Model 25 Paging Format Upgrade Bundle	\$1,405.00	10%	\$1,264.50
Zetron - Model 25 Programmable Encoder	950-9214	120 VAC Power Supply (supplies 12 VDC@3A)	\$290.00	10%	\$261.00
Zetron - Model 25 Programmable Encoder	950-9220	Computer Configuration Package	\$110.00	10%	\$99.00
Zetron - Model 25 Programmable Encoder	950-9300	Local/CAD Switch (use with 901-9019 only)	\$150.00	10%	\$135.00
Zetron - Model 250 Tone Remote Adapter	025-9472	M250 Tone Remote Adapter User Manual	\$50.00	10%	\$45.00
Zetron - Model 250 Tone Remote Adapter	709-7540	Generic Interface cable with flying leads	\$70.00	10%	\$63.00
Zetron - Model 250 Tone Remote Adapter	901-9588	Model 250 Tone Remote Adapter	\$930.00	10%	\$837.00
Zetron - Model 250 Tone Remote Adapter	950-0328	Interface kit for Motorola GM 300/R1225	\$80.00	10%	\$72.00
Zetron - Model 250 Tone Remote Adapter	950-0329	Interface kit for Kenwood TKR-840 repeater	\$80.00	10%	\$72.00
Zetron - Model 250 Tone Remote Adapter	950-0330	Interface kit for Kenwood TK-690/790/890	\$80.00	10%	\$72.00
Zetron - Model 250 Tone Remote Adapter	950-0898	Dual Rack Mount Adapter Kit	\$80.00	10%	\$72.00
Zetron - Model 250 Tone Remote Adapter	950-0950	Interface kit for Kenwood TKR-x50/51	\$150.00	10%	\$135.00
Zetron - Model 250 Tone Remote Adapter	950-0956	Interface kit for Kenwood TK-x180, TK-5x10, and NX-700/800	\$150.00	10%	\$135.00
Zetron - Model 250 Tone Remote Adapter	950-1015	M250 Tone Remote PTT iDEN Handset Interface	\$555.00	10%	\$499.50
Zetron - Model 250 Tone Remote Adapter	950-1017	Interface Kit for MOTOTRBO mobile radios	\$145.00	10%	\$130.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 250 Tone Remote Adapter	950-1201	Interface kit for Motorola CDM-1250/CDM-1550 LS+	\$80.00	10%	\$72.00
Zetron - Model 251 - DC Remote Base Station Adapter	905-0347	M250/251 Tone-to-DC Remote Base Station Adapter	\$2,485.00	10%	\$2,236.50
Zetron - Model 251 - DC Remote Base Station Adapter	950-0851	M251 DC Remote Base Station Adapter	\$850.00	10%	\$765.00
Zetron - Model 251 - DC Remote Base Station Adapter	950-0898	Dual Rack Mount Adapter Kit	\$80.00	10%	\$72.00
Zetron - Model 26 - Fire Station Alerting System	025-9157	Model 6 Station Transponder Installation/Operation Manual	\$50.00	10%	\$45.00
Zetron - Model 26 - Fire Station Alerting System	025-9158	Model 26 Fire Station Dispatcher Installation/Operation Manu	\$50.00	10%	\$45.00
Zetron - Model 26 - Fire Station Alerting System	709-0650	Model 26 to Model 26 cable (50')	\$80.00	10%	\$72.00
Zetron - Model 26 - Fire Station Alerting System	901-9230	Model 26 Status/Control Panel (12 VDC Operation)	\$5,640.00	10%	\$5,076.00
Zetron - Model 26 - Fire Station Alerting System	901-9231	Model 26 Auxiliary Status Panel (12 VDC Operation)	\$3,075.00	10%	\$2,767.50
Zetron - Model 26 - Fire Station Alerting System	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Model 26 - Fire Station Alerting System	901-9581	Model 26 CAD Support Package	\$0.00	10%	\$0.00
Zetron - Model 26 - Fire Station Alerting System	901-9653	IP Station Unit Model 6203 (1 Station Column,3 Apparatus Col	\$5,965.00	10%	\$5,368.50
Zetron - Model 26 - Fire Station Alerting System	901-9654	IP Station Unit M6204 (4 ApparatusColumns)	\$5,640.00	10%	\$5,076.00
Zetron - Model 26 - Fire Station Alerting System	905-0254	Model 26 CAD Support Hardware Kit	\$11,605.00	10%	\$10,444.50
Zetron - Model 26 - Fire Station Alerting System	905-0272	M6 Network Interface Bundle	\$3,075.00	10%	\$2,767.50
Zetron - Model 26 - Fire Station Alerting System	950-0559	Model 26 Hardware Adapter (for field upgrades determined by	\$0.00	10%	\$0.00
Zetron - Model 26 - Fire Station Alerting System	950-0642	Model 26 Configuration Service (fee charged when hardware no	\$850.00	10%	\$765.00
Zetron - Model 26 - Fire Station Alerting System	950-0796	M6203/6204 Hardware Upgrade/Replacement Kit (old style)	\$1,405.00	10%	\$1,264.50
Zetron - Model 26 - Fire Station Alerting System	950-0839	M6 Ethernet Upgrade	\$1,580.00	10%	\$1,422.00
Zetron - Model 26 - Fire Station Alerting System	950-0855	Model 6 Software Upgrade Option	\$440.00	10%	\$396.00
Zetron - Model 26 - Fire Station Alerting System	950-0857	IP Station Unit PTT Handset With Hookswitch	\$335.00	10%	\$301.50
Zetron - Model 26 - Fire Station Alerting System	950-1007	Voip Intercom for M6 Upgrade (enables VoIP dispatcher announ	\$1,790.00	10%	\$1,611.00
Zetron - Model 26 - Fire Station Alerting System	950-1075	M6/M6203/6204 DC Power Supply	\$205.00	10%	\$184.50
Zetron - Model 26 - Fire Station Alerting System	950-9199	Connectorized Punch down Block (Protected) [Baseline Product	\$765.00	10%	\$688.50
Zetron - Model 26 - Fire Station Alerting System	950-9261	12 VDC Power Supply	\$405.00	10%	\$364.50
Zetron - Model 26 - Fire Station Alerting System	950-9423	Model 26 Handset with hanger	\$315.00	10%	\$283.50
Zetron - Model 26 - Fire Station Alerting System	950-9661	Model 26 Standard Software Option (Use on new systems)	\$0.00	10%	\$0.00
Zetron - Model 26 - Fire Station Alerting System	950-9662	Model 26 Special Software Option	\$0.00	10%	\$0.00
Zetron - Model 26 - Fire Station Alerting System	950-9799	Model 26 4-Channel LADU Rack, Refurbished	\$3,645.00	10%	\$3,280.50
Zetron - Model 26 - Fire Station Alerting System	950-9800	Model 26 4-Channel LADU Expansion, Refurbished	\$365.00	10%	\$328.50
Zetron - Model 26 - Fire Station Alerting System	951-9055	Model 26 Spare Parts Kit	\$550.00	10%	\$495.00
Zetron - Model 26 - Fire Station Alerting System	X61-1337	Extended Limited Warranty per year for years 2 - 5	4.00%	10%	4.00%
Zetron - Model 26 - Fire Station Alerting System	X61-5337	Extended Limited Warranty for coverage through year 5	14.00%	10%	14.00%
Zetron - Model 284 Multi-line Tone Remote	025-9346	User Manual, additional	\$50.00	10%	\$45.00
Zetron - Model 284 Multi-line Tone Remote	025-9589	Desktop Microphone Manual	\$50.00	10%	\$45.00
Zetron - Model 284 Multi-line Tone Remote	709-7540	Generic Interface cable with flying leads	\$70.00	10%	\$63.00
Zetron - Model 284 Multi-line Tone Remote	901-9498	Model 284 Multi-line Tone Remote with Built-In Paging Encode	\$2,605.00	10%	\$2,344.50
Zetron - Model 284 Multi-line Tone Remote	901-9588	Model 250 Tone Remote Adapter	\$930.00	10%	\$837.00
Zetron - Model 284 Multi-line Tone Remote	901-9714	Model 284 Multi-line Tone Remote with Built-In Paging Encode	\$2,605.00	10%	\$2,344.50
Zetron - Model 284 Multi-line Tone Remote	905-0330	Desktop Microphone, Shure With 6' cable	\$595.00	10%	\$535.50
Zetron - Model 284 Multi-line Tone Remote	950-0030	Headset 6-wire	\$245.00	10%	\$220.50
Zetron - Model 284 Multi-line Tone Remote	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - Model 284 Multi-line Tone Remote	950-0328	Interface kit for Motorola GM 300/R1225	\$80.00	10%	\$72.00
Zetron - Model 284 Multi-line Tone Remote	950-0329	Interface kit for Kenwood TKR-840 repeater	\$80.00	10%	\$72.00
Zetron - Model 284 Multi-line Tone Remote	950-0330	Interface kit for Kenwood TK-690/790/890	\$80.00	10%	\$72.00
Zetron - Model 284 Multi-line Tone Remote	950-0358	Model 280/284 Tone Remote Headset Adapter	\$655.00	10%	\$589.50
Zetron - Model 284 Multi-line Tone Remote	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - Model 284 Multi-line Tone Remote	950-9437	PTT Handset with Cord	\$90.00	10%	\$81.00
Zetron - Model 284 Multi-line Tone Remote	950-9449	Programming Kit. Includes cable, adapter, and ZIPR software	\$225.00	10%	\$202.50
Zetron - Model 284 Multi-line Tone Remote	950-9674	Headset interface box (disables handset)	\$155.00	10%	\$139.50
Zetron - Model 30 Worldpatch	025-9140	Additional User Manual (for 901-9416 and 901-9417)	\$50.00	10%	\$45.00
Zetron - Model 30 Worldpatch	025-9431	Additional User Manual (for 901-9540)	\$50.00	10%	\$45.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 30 Worldpatch	709-7179	Generic Radio Interface Cable (flying leads)	\$65.00	10%	\$58.50
Zetron - Model 30 Worldpatch	709-7275	Interface cable for Motorola Radius GR300/GR500 repeater (pa	\$80.00	10%	\$72.00
Zetron - Model 30 Worldpatch	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Model 30 Worldpatch	901-9416	Model 30 Worldpatch with APO	\$570.00	10%	\$513.00
Zetron - Model 30 Worldpatch	901-9417	Model 30 Worldpatch with Digital Voice Delay and APO	\$655.00	10%	\$589.50
Zetron - Model 30 Worldpatch	901-9540	Model 30 Worldpatch with Selcall, APO, and Digital Voice Del	\$995.00	10%	\$895.50
Zetron - Model 30 Worldpatch	950-0025	Interface cable for Motorola Radius SM-, GM-, and M-series m	\$70.00	10%	\$63.00
Zetron - Model 30 Worldpatch	950-0026	Interface cable for Motorola Radius® GR1225	\$80.00	10%	\$72.00
Zetron - Model 30 Worldpatch	950-0040	Mounting hardware to fit Motorola Radius GR-series repeaters	\$110.00	10%	\$99.00
Zetron - Model 30 Worldpatch	950-0480	Custom DIU interface cable with notch filter circuit for con	\$460.00	10%	\$414.00
Zetron - Model 30 Worldpatch	950-0481	Custom interface cable for Motorola Quantar and MTR2000 for	\$460.00	10%	\$414.00
Zetron - Model 30 Worldpatch	950-0951	Radio Interface Kit, M30 to Kenwood TKR-x50/x51	\$155.00	10%	\$139.50
Zetron - Model 30 Worldpatch	950-0957	Radio Interface Kit, M30 to Kenwood TK-x180	\$155.00	10%	\$139.50
Zetron - Model 30 Worldpatch	950-1018	Interface cable kit for MOTOTRBO XPR8400 radio	\$145.00	10%	\$130.50
Zetron - Model 30 Worldpatch	950-1174	Radio Interface Kit, M30 to Motorola XTL5000	\$150.00	10%	\$135.00
Zetron - Model 30 Worldpatch	950-1205	Interface cable kit for MOTOTRBO MTR3000 radio	\$130.00	10%	\$117.00
Zetron - Model 30 Worldpatch	950-9360	Field upgrade to add APO	\$180.00	10%	\$162.00
Zetron - Model 30 Worldpatch	950-9411	Field upgrade to add Digital Voice Delay	\$225.00	10%	\$202.50
Zetron - Model 30 Worldpatch	950-9931	Single Rack Mount Adapter Kit	\$70.00	10%	\$63.00
Zetron - Model 30 Worldpatch	950-9957	Field upgrade to add Selcall format	\$340.00	10%	\$306.00
Zetron - Model 3022 Instant Recall Recorder	025-9221	Additional Model 3022 Installation and Operation Manual	\$50.00	10%	\$45.00
Zetron - Model 3022 Instant Recall Recorder	415-9802	Blank Module Panel 4 unit* widths(5.25"H x 8.5"W)	\$80.00	10%	\$72.00
Zetron - Model 3022 Instant Recall Recorder	709-7234	ALI Record/Replay Cable	\$205.00	10%	\$184.50
Zetron - Model 3022 Instant Recall Recorder	901-9256	Series 3000 Rack Adapter (Fits 19" x 5.25" EIA rack space)	\$430.00	10%	\$387.00
Zetron - Model 3022 Instant Recall Recorder	901-9264	ALI Display Adapter	\$350.00	10%	\$315.00
Zetron - Model 3022 Instant Recall Recorder	901-9270	Model 3022 Instant Recall Recorder (2 unit* widths)(includes	\$2,700.00	10%	\$2,430.00
Zetron - Model 3022 Instant Recall Recorder	950-9977	Blank Module Panel	\$27.00	10%	\$24.30
Zetron - Model 3030 PSAP TDD	025-9193	Model 3030 Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 3030 PSAP TDD	025-9199	Model 3031 Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 3030 PSAP TDD	415-9802	Blank Module Panel 4 unit* widths(5.25"H x 8.5"W)	\$80.00	10%	\$72.00
Zetron - Model 3030 PSAP TDD	709-7412	RS-232 Time Sync Cable (may not be used with CAD)	\$80.00	10%	\$72.00
Zetron - Model 3030 PSAP TDD	901-9254	Model 3030 PSAP TDD Module (2 unit* widths)	\$1,825.00	10%	\$1,642.50
Zetron - Model 3030 PSAP TDD	901-9256	Series 3000 Rack Adapter (Fits 19" x 5.25" EIA rack space)	\$430.00	10%	\$387.00
Zetron - Model 3030 PSAP TDD	901-9264	ALI Display Adapter	\$350.00	10%	\$315.00
Zetron - Model 3030 PSAP TDD	950-0068	EIA-574 Adapter (CAD) Cable	\$50.00	10%	\$45.00
Zetron - Model 3030 PSAP TDD	950-9296	Enhanced 101 PC Keyboard w/ Large AT DIN Connector	\$140.00	10%	\$126.00
Zetron - Model 3030 PSAP TDD	950-9299	Model 3030 Handset Interface (Standard phones and Merlin Leg	\$450.00	10%	\$405.00
Zetron - Model 3030 PSAP TDD	950-9353	Model 3030 Merlin® II Handset interface	\$450.00	10%	\$405.00
Zetron - Model 3030 PSAP TDD	950-9436	Compact PC Keyboard w/ Large AT DIN Connector	\$225.00	10%	\$202.50
Zetron - Model 3030 PSAP TDD	950-9596	Spare paper rolls for Model 3031 printer, Box of 5	\$37.00	10%	\$33.30
Zetron - Model 3030 PSAP TDD	950-9977	Blank Module Panel	\$27.00	10%	\$24.30
Zetron - Model 360 Kenwood-Compatible Radio Remote	025-9589	Desktop Microphone Manual	\$50.00	10%	\$45.00
Zetron - Model 360 Kenwood-Compatible Radio Remote	815-9028	220 VAC 50 Hz Wall Transformer	\$50.00	10%	\$45.00
Zetron - Model 360 Kenwood-Compatible Radio Remote	815-9033	115 VAC 60 Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 360 Kenwood-Compatible Radio Remote	901-9577	Model 360 Radio Interface	\$705.00	10%	\$634.50
Zetron - Model 360 Kenwood-Compatible Radio Remote	901-9578	Model 360 Radio Remote	\$1,435.00	10%	\$1,291.50
Zetron - Model 360 Kenwood-Compatible Radio Remote	905-0330	Desktop Microphone, Shure With 6' cable	\$595.00	10%	\$535.50
Zetron - Model 360 Kenwood-Compatible Radio Remote	950-0030	Headset 6-wire	\$245.00	10%	\$220.50
Zetron - Model 360 Kenwood-Compatible Radio Remote	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - Model 360 Kenwood-Compatible Radio Remote	950-0152	Programming Kit (includes software and programming adapter)	\$225.00	10%	\$202.50
Zetron - Model 360 Kenwood-Compatible Radio Remote	950-0153	Programming Software	\$70.00	10%	\$63.00
Zetron - Model 360 Kenwood-Compatible Radio Remote	950-1183	Model 360 Radio Interface Firmware for Kenwood TK-X80 radio	\$0.00	10%	\$0.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 360 Kenwood-Compatible Radio Remote	950-1184	Model 360 Radio Interface Firmware Upgrade	\$180.00	10%	\$162.00
Zetron - Model 360 Kenwood-Compatible Radio Remote	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - Model 360 Kenwood-Compatible Radio Remote	950-9674	Headset interface box (disables handset)	\$155.00	10%	\$139.50
Zetron - Model 37-MAX Repeater Pal	025-9376	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 37-MAX Repeater Pal	709-7179	Generic Radio Interface Cable (flying leads)	\$65.00	10%	\$58.50
Zetron - Model 37-MAX Repeater Pal	709-7394	Interface cable for Motorola GR300/GR500 repeater (pair of GM	\$80.00	10%	\$72.00
Zetron - Model 37-MAX Repeater Pal	901-9486	Model 37-MAX Repeater Pal, 154 users	\$530.00	10%	\$477.00
Zetron - Model 37-MAX Repeater Pal	950-0024	Interface cable for Motorola Radius® GR1225	\$80.00	10%	\$72.00
Zetron - Model 37-MAX Repeater Pal	950-0040	Mounting hardware to fit Motorola Radius GR-series repeaters	\$110.00	10%	\$99.00
Zetron - Model 37-MAX Repeater Pal	950-0953	Radio Interface Kit, M37 MAX to Kenwood TKR-x50/x51	\$155.00	10%	\$139.50
Zetron - Model 37-MAX Repeater Pal	950-9920	Interface assembly for Motorola MTR2000 station	\$325.00	10%	\$292.50
Zetron - Model 37-MAX Repeater Pal	950-9931	Single Rack Mount Adapter Kit	\$70.00	10%	\$63.00
Zetron - Model 390 Tetra Remote	025-9448	M390 TETRA Radio Interface Manual	\$50.00	10%	\$45.00
Zetron - Model 390 Tetra Remote	025-9589	Desktop Microphone Manual	\$50.00	10%	\$45.00
Zetron - Model 390 Tetra Remote	025-9659	M390-P TETRA PEI Radio Remote System Product Manual	\$50.00	10%	\$45.00
Zetron - Model 390 Tetra Remote	709-7980	M390-P TETRA PEI Radio Interface to MTM800E or MTM5400 Junct	\$145.00	10%	\$130.50
Zetron - Model 390 Tetra Remote	709-8019	M390-P TETRA PEI Radio Interface to TMT5400 Data Radio Cable	\$135.00	10%	\$121.50
Zetron - Model 390 Tetra Remote	815-9028	220 VAC 50 Hz Wall Transformer	\$50.00	10%	\$45.00
Zetron - Model 390 Tetra Remote	815-9033	115 VAC 60 Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 390 Tetra Remote	901-9564	Model 390 TETRA Remote	\$2,000.00	10%	\$1,800.00
Zetron - Model 390 Tetra Remote	901-9617	M390 Radio Interface for MTM700/800	\$655.00	10%	\$589.50
Zetron - Model 390 Tetra Remote	901-9688	M390-P TETRA PEI Radio Interface	\$2,685.00	10%	\$2,416.50
Zetron - Model 390 Tetra Remote	905-0330	Desktop Microphone, Shure With 6' cable	\$595.00	10%	\$535.50
Zetron - Model 390 Tetra Remote	950-0030	Headset 6-wire	\$245.00	10%	\$220.50
Zetron - Model 390 Tetra Remote	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - Model 390 Tetra Remote	950-0115	Programming kit, includes cable and ZIPR (Zetron Installatio	\$155.00	10%	\$139.50
Zetron - Model 390 Tetra Remote	950-0406	Power Supply, 100-240VAC input, 12VDC output, 15W	\$105.00	10%	\$94.50
Zetron - Model 390 Tetra Remote	950-1206	M390-P TETRA PEI Radio Interface Firmware Upgrade	\$210.00	10%	\$189.00
Zetron - Model 390 Tetra Remote	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - Model 390 Tetra Remote	950-9674	Headset interface box (disables handset)	\$155.00	10%	\$139.50
Zetron - Model 4010/4010R Radio Dispatch Console	025-9226	Operator's Manual (Additional Copies)	\$50.00	10%	\$45.00
Zetron - Model 4010/4010R Radio Dispatch Console	025-9227	Installation Manual (Additional Copies)	\$50.00	10%	\$45.00
Zetron - Model 4010/4010R Radio Dispatch Console	025-9229	Programming Manual (Additional Copies)	\$50.00	10%	\$45.00
Zetron - Model 4010/4010R Radio Dispatch Console	025-9553	TRHI Manual	\$50.00	10%	\$45.00
Zetron - Model 4010/4010R Radio Dispatch Console	025-9585	Amplified 5W Speaker manual	\$50.00	10%	\$45.00
Zetron - Model 4010/4010R Radio Dispatch Console	025-9589	Desktop Microphone Manual	\$50.00	10%	\$45.00
Zetron - Model 4010/4010R Radio Dispatch Console	025-9632	Headset Jackbox manual	\$50.00	10%	\$45.00
Zetron - Model 4010/4010R Radio Dispatch Console	064-0006	Pre-Shipment Configuration Manual	\$0.00	10%	\$0.00
Zetron - Model 4010/4010R Radio Dispatch Console	395-0080	Accessory Manuals	\$45.00	10%	\$40.50
Zetron - Model 4010/4010R Radio Dispatch Console	400-0205	5.25" CRT Base	\$685.00	10%	\$616.50
Zetron - Model 4010/4010R Radio Dispatch Console	400-0403	Turret Base	\$450.00	10%	\$405.00
Zetron - Model 4010/4010R Radio Dispatch Console	400-0404	10.5" Desk Turret	\$750.00	10%	\$675.00
Zetron - Model 4010/4010R Radio Dispatch Console	400-0600	5.25" Vertical Extension	\$525.00	10%	\$472.50
Zetron - Model 4010/4010R Radio Dispatch Console	400-0750	Turret Top Panel	\$120.00	10%	\$108.00
Zetron - Model 4010/4010R Radio Dispatch Console	709-0021	25 pair Cable with Connectors, 10' length	\$60.00	10%	\$54.00
Zetron - Model 4010/4010R Radio Dispatch Console	709-7313	Parallel Status Cable	\$60.00	10%	\$54.00
Zetron - Model 4010/4010R Radio Dispatch Console	709-7350	Dual TRHI Connector Cable	\$70.00	10%	\$63.00
Zetron - Model 4010/4010R Radio Dispatch Console	709-7540	Generic Interface cable with flying leads	\$70.00	10%	\$63.00
Zetron - Model 4010/4010R Radio Dispatch Console	802-0092	Power Supply for 4010, 4118 or 4018	\$175.00	10%	\$157.50
Zetron - Model 4010/4010R Radio Dispatch Console	815-9172	Desk Adapter for Phone Rack [Baseline Product]	\$595.00	10%	\$535.50
Zetron - Model 4010/4010R Radio Dispatch Console	901-9224	Model 4115B Console Expander (5.25" x 19")	\$2,200.00	10%	\$1,980.00
Zetron - Model 4010/4010R Radio Dispatch Console	901-9269	Model 4010 Radio Dispatch Console (Desktop)	\$5,485.00	10%	\$4,936.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 4010/4010R Radio Dispatch Console	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Model 4010/4010R Radio Dispatch Console	901-9335	Model 4010R Radio Dispatch Console (Rackmount)	\$5,485.00	10%	\$4,936.50
Zetron - Model 4010/4010R Radio Dispatch Console	901-9588	Model 250 Tone Remote Adapter	\$930.00	10%	\$837.00
Zetron - Model 4010/4010R Radio Dispatch Console	901-9630	KA iRIM (Intelligent Radio Interface Module)	\$2,855.00	10%	\$2,569.50
Zetron - Model 4010/4010R Radio Dispatch Console	901-9637	EA iRIM (Intelligent Radio Interface Module)	\$2,855.00	10%	\$2,569.50
Zetron - Model 4010/4010R Radio Dispatch Console	905-0386	Desktop Microphone, Shure With Cable to Tails	\$595.00	10%	\$535.50
Zetron - Model 4010/4010R Radio Dispatch Console	930-0029	Extended Paging Package	\$685.00	10%	\$616.50
Zetron - Model 4010/4010R Radio Dispatch Console	930-0030	Instant Call Paging	\$255.00	10%	\$229.50
Zetron - Model 4010/4010R Radio Dispatch Console	930-0089	Extended Paging Upgrade Option (J10) (System ID Required)	\$0.00	10%	\$0.00
Zetron - Model 4010/4010R Radio Dispatch Console	930-0090	Instant Call Paging Upgrade Option (J11) (System ID Required)	\$0.00	10%	\$0.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0030	Headset 6-wire	\$245.00	10%	\$220.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-0031	Headset, 4-Wire	\$190.00	10%	\$171.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-0033	Headset 4-Wire, Noise Cancelling	\$210.00	10%	\$189.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0184	M4010 Firmware Upgrade	\$420.00	10%	\$378.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0255	Tone Remote System Adapter (required for iRIMs)	\$625.00	10%	\$562.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-0328	Interface kit for Motorola GM 300/R1225	\$80.00	10%	\$72.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0329	Interface kit for Kenwood TKR-840 repeater	\$80.00	10%	\$72.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0330	Interface kit for Kenwood TK-690/790/890	\$80.00	10%	\$72.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0360	TRHI PTT Handset & Cradle Option (requires TRHI)	\$455.00	10%	\$409.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-0453	Wireless Headset, 6-Wire (Comes with 2 batteries)	\$635.00	10%	\$571.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batt	\$710.00	10%	\$639.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0588	Dual Unit Rack Mount Option	\$150.00	10%	\$135.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0589	Single Unit Rack Mount Option	\$110.00	10%	\$99.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0711	Kenwood TK-x80 iRIM Firmware Upgrade	\$420.00	10%	\$378.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0737	Radio Interface Module EA Firmware Upgrade Option	\$420.00	10%	\$378.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0819	2970 Hz Tone Remote System Adapter	\$530.00	10%	\$477.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0820	2970 Hz Tone Remot System Adapter with Audio Delay	\$830.00	10%	\$747.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0885	Model 4010 Paging Firmware Upgrade Option	\$0.00	10%	\$0.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-0888	Cordless PTT Headset Adapter	\$1,035.00	10%	\$931.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-0962	M4010 Console Programming Software for Windows	\$215.00	10%	\$193.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-0993	M4010/4018/4118 28 pin Battery Replacement (Battery Socket)	\$90.00	10%	\$90.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-1014	iDEN Handset PTT Interface for Local Conventional	\$215.00	10%	\$193.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-1015	M250 Tone Remote PTT iDEN Handset Interface	\$555.00	10%	\$499.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-9199	Connectorized Punch down Block (Protected) [Baseline Product	\$765.00	10%	\$688.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9208	Secondary Headset Jackbox (for all models)	\$455.00	10%	\$409.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9314	Gooseneck Microphone for M4010 / M4018 Desktop Console Posit	\$285.00	10%	\$256.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9315	PTT Handset w/ Hookswitch Cradle for M4010 / M4018	\$255.00	10%	\$229.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9327	Headset Jackbox	\$185.00	10%	\$166.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9351	Connectorized Punch Down Block	\$65.00	10%	\$58.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9439	Telephone/Radio Headset Interface (TRHI) (for all models)	\$625.00	10%	\$562.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9484	Gooseneck Microphone (rackmount)	\$225.00	10%	\$202.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9502	Model 4018/4118 Speed Dial Option	\$350.00	10%	\$315.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-9609	Series 4000 Intercom Interface Option	\$900.00	10%	\$810.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-9625	Individual Channel GE-STAR Decoder	\$590.00	10%	\$531.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-9706	Individual Channel SS1 Decoder	\$925.00	10%	\$832.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9709	Individual Channel FSK ANI Decoder (recommended for iRIMs)	\$625.00	10%	\$562.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9715	Dual Channel Card	\$1,045.00	10%	\$940.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9716	DC Remote Channel Adapter	\$315.00	10%	\$283.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9718	Tone Remote LOTL Channel Adapter	\$185.00	10%	\$166.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9719	Phone Patch Card	\$550.00	10%	\$495.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 4010/4010R Radio Dispatch Console	950-9720	Dual Phone Card	\$1,105.00	10%	\$994.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9721	Expanded Aux I/O Card	\$455.00	10%	\$409.50
Zetron - Model 4010/4010R Radio Dispatch Console	950-9722	Individual Channel DTMF ANI Decoder with built-in tone remot	\$590.00	10%	\$531.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-9741	SS1A Console Software Option	\$420.00	10%	\$378.00
Zetron - Model 4010/4010R Radio Dispatch Console	950-9922	Tone Remote System Adapter with Audio Delay	\$900.00	10%	\$810.00
Zetron - Model 4010/4010R Radio Dispatch Console	951-9060	Console Position Spares Kit (M4018)	\$955.00	10%	\$859.50
Zetron - Model 4010/4010R Radio Dispatch Console	951-9094	Controller Spares	\$455.00	10%	\$409.50
Zetron - Model 4010/4010R Radio Dispatch Console	951-9095	Dual Channel Card Spares	\$150.00	10%	\$135.00
Zetron - Model 4010/4010R Radio Dispatch Console	X61-1163	Extended Limited Warranty per year for Years 2 to 5	4.00%	10%	4.00%
Zetron - Model 4010/4010R Radio Dispatch Console	X61-5163	Extended Limited Warranty for Coverage through Year 5	14.00%	10%	14.00%
Zetron - Model 45B Z-Patch	025-9092	Additional Model 45B Manual	\$50.00	10%	\$45.00
Zetron - Model 45B Z-Patch	709-7112	Generic radio interface cable with flying leads (GE®, MASTR®	\$70.00	10%	\$63.00
Zetron - Model 45B Z-Patch	709-7144	RS-232 PC Interface Cable, DB-9S (AT®)	\$80.00	10%	\$72.00
Zetron - Model 45B Z-Patch	709-7264	Interface cable for Motorola Radius® GR300/GR500 repeater (p	\$80.00	10%	\$72.00
Zetron - Model 45B Z-Patch	709-9030	RS-232 PC Interface cable, DB-25S	\$80.00	10%	\$72.00
Zetron - Model 45B Z-Patch	815-9028	220 VAC 50 Hz Wall Transformer	\$50.00	10%	\$45.00
Zetron - Model 45B Z-Patch	815-9033	115 VAC 60 Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 45B Z-Patch	901-9143	Model 45B Z-Patch (325 user, ANI Validation)	\$1,800.00	10%	\$1,620.00
Zetron - Model 45B Z-Patch	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Model 45B Z-Patch	950-0027	Interface cable for Motorola Radius® SM-, GM- and M-series m	\$85.00	10%	\$76.50
Zetron - Model 45B Z-Patch	950-0028	Interface cable for Motorola Radius GR1225	\$85.00	10%	\$76.50
Zetron - Model 45B Z-Patch	950-1203	Interface cable kit for MOTOTRBO XPR8400 radio	\$320.00	10%	\$288.00
Zetron - Model 45B Z-Patch	950-1204	Interface cable kit for MOTOTRBO MTR3000 radio	\$130.00	10%	\$117.00
Zetron - Model 45B Z-Patch	950-1204	Interface cable kit for MOTOTRBO MTR3000 radio	\$130.00	10%	\$117.00
Zetron - Model 45B Z-Patch	950-9116	Call Detail/SMDR output, includes Internal Memory Buffer	\$200.00	10%	\$180.00
Zetron - Model 45B Z-Patch	950-9164	Voice Prompts Board	\$200.00	10%	\$180.00
Zetron - Model 45B Z-Patch	950-9204	Rack Extender Brackets	\$37.00	10%	\$33.30
Zetron - Model 45B Z-Patch	950-9257	Upgrade to 325 Users	\$455.00	10%	\$409.50
Zetron - Model 45B Z-Patch	950-9919	Motorola MTR2000 cable	\$325.00	10%	\$292.50
Zetron - Model 48-MAX Interconnected Repeater Panel	025-9344	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 48-MAX Interconnected Repeater Panel	709-7112	Generic radio interface cable with flying leads (GE®, MASTR®	\$70.00	10%	\$63.00
Zetron - Model 48-MAX Interconnected Repeater Panel	709-7264	Interface cable for Motorola Radius® GR300/GR500 repeater (p	\$80.00	10%	\$72.00
Zetron - Model 48-MAX Interconnected Repeater Panel	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Model 48-MAX Interconnected Repeater Panel	901-9412	Model 48-MAX Interconnected Repeater Panel - Roamer Version	\$2,150.00	10%	\$1,935.00
Zetron - Model 48-MAX Interconnected Repeater Panel	950-0028	Interface cable for Motorola Radius GR1225	\$85.00	10%	\$76.50
Zetron - Model 48-MAX Interconnected Repeater Panel	950-0214	Motorola Quantar® Radio Interface Cable	\$195.00	10%	\$175.50
Zetron - Model 48-MAX Interconnected Repeater Panel	950-1203	Interface cable kit for MOTOTRBO XPR8400 radio	\$320.00	10%	\$288.00
Zetron - Model 48-MAX Interconnected Repeater Panel	950-1204	Interface cable kit for MOTOTRBO MTR3000 radio	\$130.00	10%	\$117.00
Zetron - Model 48-MAX Interconnected Repeater Panel	950-1204	Interface cable kit for MOTOTRBO MTR3000 radio	\$130.00	10%	\$117.00
Zetron - Model 48-MAX Interconnected Repeater Panel	950-9204	Rack Extender Brackets	\$37.00	10%	\$33.30
Zetron - Model 48-MAX Interconnected Repeater Panel	950-9587	Call Detail Logging	\$195.00	10%	\$175.50
Zetron - Model 48-MAX Interconnected Repeater Panel	950-9589	Dial Click Decoder	\$155.00	10%	\$139.50
Zetron - Model 48-MAX Interconnected Repeater Panel	950-9752	Relay Kit	\$120.00	10%	\$108.00
Zetron - Model 48-MAX Interconnected Repeater Panel	950-9759	600 ohm Audio Kit	\$235.00	10%	\$211.50
Zetron - Model 48-MAX Interconnected Repeater Panel	950-9906	Programming Kit - PC cable and Z-Term software	\$85.00	10%	\$76.50
Zetron - Model 48-MAX Interconnected Repeater Panel	950-9919	Motorola MTR2000 cable	\$325.00	10%	\$292.50
Zetron - Model 48-MAX Interconnected Repeater Panel	D25-M48MAX	154-User/Interconnect Gateway option	\$155.00	10%	\$139.50
Zetron - Model 5 Encoder	025-9099	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 5 Encoder	709-7192	Interface cable for Motorola Radius® SM-, GM-, and M-series	\$45.00	10%	\$40.50
Zetron - Model 5 Encoder	815-9015	115 VAC 60Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 5 Encoder	815-9027	220 VAC 50Hz Wall Transformer	\$50.00	10%	\$45.00
Zetron - Model 5 Encoder	901-9131	Model 5 Encoder	\$650.00	10%	\$585.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 55B Page Buffer	025-9247	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 55B Page Buffer	901-9317	Model 55B Page Buffer	\$2,110.00	10%	\$1,899.00
Zetron - Model 55B Page Buffer	950-9422	120 Second Memory Expansion (Maximum of 3)	\$290.00	10%	\$261.00
Zetron - Model 55B Page Buffer	950-9905	220 VAC 50Hz Wall Transformer	\$85.00	10%	\$76.50
Zetron - Model 55B Page Buffer	950-9958	120 VAC 60Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 55D Digital Repeater	025-9349	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 55D Digital Repeater	901-9370	Model 55D Digital Repeater	\$2,110.00	10%	\$1,899.00
Zetron - Model 55D Digital Repeater	950-9678	System ID Option (for S2000 requires 702-9441 Station Card o	\$37.00	10%	\$33.30
Zetron - Model 55D Digital Repeater	950-9905	220 VAC 50Hz Wall Transformer	\$85.00	10%	\$76.50
Zetron - Model 55D Digital Repeater	950-9958	120 VAC 60Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 600/620 High Speed Simulcast Paging System	025-9480	Extra Model 600/620 Users Manual	\$50.00	10%	\$45.00
Zetron - Model 600/620 High Speed Simulcast Paging System	709-0001	PC Interface Cable for Programming (DB9)	\$70.00	10%	\$63.00
Zetron - Model 600/620 High Speed Simulcast Paging System	901-9608	Model 600 Wireless Data Manager	\$3,335.00	10%	\$3,001.50
Zetron - Model 600/620 High Speed Simulcast Paging System	901-9609	Model 620 Wireless Data Encoder	\$2,660.00	10%	\$2,394.00
Zetron - Model 600/620 High Speed Simulcast Paging System	930-0032	Enhanced FLEX mgmt option factory install w/ initial order r	\$945.00	10%	\$850.50
Zetron - Model 600/620 High Speed Simulcast Paging System	930-0033	Enhanced FLEX encoding opt factory install w/ initial ord. r	\$670.00	10%	\$603.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0276	Generic Transmitter Interface Cable	\$105.00	10%	\$94.50
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0279	Extra GPS Site Bus Terminator (included with 901-9608 and 90	\$40.00	10%	\$36.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0406	Power Supply, 100-240VAC input, 12VDC output, 15W	\$105.00	10%	\$94.50
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0407	External Maintenance Modem (includes cable)	\$410.00	10%	\$369.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0432	Trimble Accutime Interface Cable 50 ft.	\$250.00	10%	\$225.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0433	Trimble Accutime Interface Cable 100 ft.	\$355.00	10%	\$319.50
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0434	Trimble Accutime Interface Cable 200 ft.	\$510.00	10%	\$459.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0435	Trimble Accutime Interface Cable 400 ft.	\$1,070.00	10%	\$963.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0436	Trimble Accutime 2000 GPS	\$1,740.00	10%	\$1,566.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0437	Trimble Accutime 2000 GPS Starter Kit (includes 100' cable)	\$3,590.00	10%	\$3,231.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0643	RS-232/Trimble Thunderbolt GPS Interface Cable	\$65.00	10%	\$58.50
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0644	GPS Connector Kit Option	\$65.00	10%	\$58.50
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0645	PC to Service Port Option	\$75.00	10%	\$67.50
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0706	Trimble Thunderbolt GPS Starter Kit (includes 100' cable)	\$4,860.00	10%	\$4,374.00
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0707	Trimble Thunderbolt GPS	\$4,055.00	10%	\$3,649.50
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0708	Trimble Thunderbolt Bullett III HE Antenna	\$205.00	10%	\$184.50
Zetron - Model 600/620 High Speed Simulcast Paging System	950-0709	Trimble Thunderbolt Power Cable Assembly	\$95.00	10%	\$85.50
Zetron - Model 600/620 High Speed Simulcast Paging System	X61-1243	Extended Limited Warranty per year for Years 2 to 5	4.00%	10%	4.00%
Zetron - Model 600/620 High Speed Simulcast Paging System	X61-5243	Extended Limited Warranty for Coverage through Year 5	14.00%	10%	14.00%
Zetron - Model 61 Network Access Paging Encoder	025-9264	Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 61 Network Access Paging Encoder	901-9329	Model 61 Network Access Paging Encoder - GOLAY and POCSAG fo	\$3,300.00	10%	\$2,970.00
Zetron - Model 61 Network Access Paging Encoder	901-9544	Model 61F Network Access Paging Encoder - POCSAG and FLEX fo	\$3,560.00	10%	\$3,204.00
Zetron - Model 61 Network Access Paging Encoder	950-9905	220 VAC 50Hz Wall Transformer	\$85.00	10%	\$76.50
Zetron - Model 61 Network Access Paging Encoder	950-9958	120 VAC 60Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 64 DAPT-Plus Dial Access Paging Terminal	025-9083	Additional Operating/Service Manual	\$50.00	10%	\$45.00
Zetron - Model 64 DAPT-Plus Dial Access Paging Terminal	901-9092	Model 64 DAPT-Plus 1000 Call with Advanced Programming	\$4,200.00	10%	\$3,780.00
Zetron - Model 64 DAPT-Plus Dial Access Paging Terminal	950-0307	Dual Card - Dual Selector Level/DID Telco Card (1 max)	\$1,340.00	10%	\$1,206.00
Zetron - Model 64 DAPT-Plus Dial Access Paging Terminal	950-0308	Telco Card - Universal Telephone Interface Card (3 max)	\$510.00	10%	\$459.00
Zetron - Model 64 DAPT-Plus Dial Access Paging Terminal	950-0320	Spare Main Board	\$1,855.00	10%	\$1,669.50
Zetron - Model 64 DAPT-Plus Dial Access Paging Terminal	950-0804	M64 Upgrade to 1000 Call Version	\$560.00	10%	\$504.00
Zetron - Model 64 DAPT-Plus Dial Access Paging Terminal	950-9457	240 Volt operation 50/60Hz	\$90.00	10%	\$81.00
Zetron - Model 640X DAPT XTRA	025-9416	Additional User Manual, Installation and Maintenance	\$50.00	10%	\$45.00
Zetron - Model 640X DAPT XTRA	025-9417	Additional User Manual, Operating and Programming	\$50.00	10%	\$45.00
Zetron - Model 640X DAPT XTRA	709-0004	25-Pair Cables, RJ-21, M-F, 10ft [Baseline Product]	\$60.00	10%	\$54.00
Zetron - Model 640X DAPT XTRA	802-0023	Spare 48V Internal Power Supply	\$140.00	10%	\$126.00
Zetron - Model 640X DAPT XTRA	802-0093-1	Punchdown Block, 50 Pin, Connectorized	\$75.00	10%	\$67.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 640X DAPT XTRA	901-9229	Model 640 DAPT XTRA	\$9,700.00	10%	\$8,730.00
Zetron - Model 640X DAPT XTRA	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Model 640X DAPT XTRA	950-0223	Dual Dial Click Decoder	\$955.00	10%	\$859.50
Zetron - Model 640X DAPT XTRA	950-0254	Spare 80W Power Supply	\$475.00	10%	\$427.50
Zetron - Model 640X DAPT XTRA	950-0311	Dual Input Card	\$2,535.00	10%	\$2,281.50
Zetron - Model 640X DAPT XTRA	950-9294	Dual Bidirectional TNPP Interface Card	\$3,375.00	10%	\$3,037.50
Zetron - Model 640X DAPT XTRA	950-9334	Installation Interface Assembly	\$220.00	10%	\$198.00
Zetron - Model 640X DAPT XTRA	950-9339	220 VAC main power option (factory installed only)	\$45.00	10%	\$40.50
Zetron - Model 640X DAPT XTRA	950-9469	Dual Serial Card - Adds two serial ports with TAP software	\$2,245.00	10%	\$2,020.50
Zetron - Model 640X DAPT XTRA	950-9470	Unidirectional TNPP Interface Card	\$2,245.00	10%	\$2,020.50
Zetron - Model 640X DAPT XTRA	950-9613	Outdial TAP Interface - Up to 16 destinations (includes mode	\$2,535.00	10%	\$2,281.50
Zetron - Model 640X DAPT XTRA	950-9615	Dual Multi Frequency (MF) Decoder	\$850.00	10%	\$765.00
Zetron - Model 640X DAPT XTRA	950-9748	Outdial TAP Modem	\$560.00	10%	\$504.00
Zetron - Model 640X DAPT XTRA	950-9758	Parallel Printer Port	\$430.00	10%	\$387.00
Zetron - Model 640X DAPT XTRA	951-9069	Spare Boards Kit for M640 (Includes Peripheral, Main, RAM, R	\$6,465.00	10%	\$5,818.50
Zetron - Model 640X DAPT XTRA	X61-1243	Extended Limited Warranty per year for Years 2 to 5	4.00%	10%	4.00%
Zetron - Model 640X DAPT XTRA	X61-5243	Extended Limited Warranty for Coverage through Year 5	14.00%	10%	14.00%
Zetron - Model 66 Transmitter Controller	025-9078	Additional User Manual (for 901-9094)	\$50.00	10%	\$45.00
Zetron - Model 66 Transmitter Controller	025-9370	Additional User Manual (for 901-9435)	\$50.00	10%	\$45.00
Zetron - Model 66 Transmitter Controller	901-9094	Model 66 Transmitter Controller with digital modem (each rad	\$2,230.00	10%	\$2,007.00
Zetron - Model 66 Transmitter Controller	901-9435	Model 66 Link Controller	\$2,230.00	10%	\$2,007.00
Zetron - Model 66 Transmitter Controller	950-0442	Selectable Function Tone Decoder Option	\$750.00	10%	\$675.00
Zetron - Model 66 Transmitter Controller	950-9125	Transmitter Address Decoder for Model 66 (each 901-9094)	\$750.00	10%	\$675.00
Zetron - Model 66 Transmitter Controller	950-9206	Simulcast Delay Module (each 901-9094)	\$1,125.00	10%	\$1,012.50
Zetron - Model 66 Transmitter Controller	950-9331	Dual-Frequency Address Decoder Board	\$1,125.00	10%	\$1,012.50
Zetron - Model 66 Transmitter Controller	950-9905	220 VAC 50Hz Wall Transformer	\$85.00	10%	\$76.50
Zetron - Model 66 Transmitter Controller	950-9958	120 VAC 60Hz Wall Transformer	\$37.00	10%	\$33.30
Zetron - Model 735 Radio Teleconnect	025-9369	Model 735 Additional User Manual	\$50.00	10%	\$45.00
Zetron - Model 735 Radio Teleconnect	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Model 735 Radio Teleconnect	901-9469	Model 735 Radio Teleconnect - Basic	\$1,780.00	10%	\$1,602.00
Zetron - Model 735 Radio Teleconnect	901-9470	Model 735 Radio Teleconnect - Selcall, multi-user	\$2,220.00	10%	\$1,998.00
Zetron - Model 735 Radio Teleconnect	950-0970	Radio Interface Kit, M735 to Kenwood TKR-850	\$155.00	10%	\$139.50
Zetron - Model 735 Radio Teleconnect	950-9012	Digital Voice Delay	\$225.00	10%	\$202.50
Zetron - Model 735 Radio Teleconnect	950-9587	Call Detail Logging	\$195.00	10%	\$175.50
Zetron - Model 735 Radio Teleconnect	950-9588	Voice Prompts	\$195.00	10%	\$175.50
Zetron - Model 735 Radio Teleconnect	950-9589	Dial Click Decoder	\$155.00	10%	\$139.50
Zetron - Model 735 Radio Teleconnect	950-9752	Relay Kit	\$120.00	10%	\$108.00
Zetron - Model 735 Radio Teleconnect	950-9759	600 ohm Audio Kit	\$235.00	10%	\$211.50
Zetron - Model 735 Radio Teleconnect	950-9906	Programming Kit - PC cable and Z-Term software	\$85.00	10%	\$76.50
Zetron - Model 807, Model 827, Model 844 & Model 427	025-9339	Additional Operation and Instruction Manual	\$50.00	10%	\$45.00
Zetron - Model 807, Model 827, Model 844 & Model 427	025-9339	Additional Operation and Instruction Manual	\$50.00	10%	\$45.00
Zetron - Model 807, Model 827, Model 844 & Model 427	025-9420	Model 844 User Manual	\$50.00	10%	\$45.00
Zetron - Model 807, Model 827, Model 844 & Model 427	025-9473	Model 427 Operating Manual	\$50.00	10%	\$45.00
Zetron - Model 807, Model 827, Model 844 & Model 427	901-9424	Model 827 Trunking Controller for MPT 1327 (for version 2.xx	\$4,365.00	10%	\$3,928.50
Zetron - Model 807, Model 827, Model 844 & Model 427	901-9605	Model 827 Trunking Controller for MPT 1327 (for version 3.xx	\$4,365.00	10%	\$3,928.50
Zetron - Model 807, Model 827, Model 844 & Model 427	901-9636	Model 807 Single Site Dispatch Trunking Controller for MPT 1	\$3,185.00	10%	\$2,866.50
Zetron - Model 807, Model 827, Model 844 & Model 427	905-0163	Model 844 Four-port Site Interface (manual not included)	\$6,845.00	10%	\$6,160.50
Zetron - Model 807, Model 827, Model 844 & Model 427	905-0164	Model 427 Peripheral Equipment Interface	\$6,845.00	10%	\$6,160.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0135	UK Telco Cable	\$37.00	10%	\$33.30
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0137	Telco Cable (RJ-45)	\$37.00	10%	\$33.30
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0174	Flash Memory Utility Software for DOS	\$0.00	10%	\$0.00
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0174	Flash Memory Utility Software for DOS	\$0.00	10%	\$0.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0250	Telephone Interface Card	\$2,005.00	10%	\$1,804.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0331	Flash Control Software Upgrade	\$155.00	10%	\$139.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0361	Model 827 V3.20+ Control Software	\$155.00	10%	\$139.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0365	Model 827 V3.XX Flash Control Software Upgrade	\$155.00	10%	\$139.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0366	Flash Control Software Upgrade	\$155.00	10%	\$139.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0452	Sitewatch Software	\$50.00	10%	\$45.00
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0649	M827 Database Management Software, Windows version, CD ROM	\$110.00	10%	\$99.00
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0750	M827 Base for Windows Software (For Upgrades)	\$95.00	10%	\$85.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0814	AU Telephone Interface Card	\$2,005.00	10%	\$1,804.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-0969	Radio Interface Kit, M827 to Kenwood TKR-x50/x51	\$155.00	10%	\$139.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9640	UK Telephone Interface Card	\$2,005.00	10%	\$1,804.50
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9789	Generic Repeater Interface Cable	\$110.00	10%	\$99.00
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9790	Control/Sense Cable (pre-assembled cable for alarm and cross	\$110.00	10%	\$99.00
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9791	Power Cable (pre-assembled cable with plug and strain relief	\$70.00	10%	\$63.00
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9792	Serial Port Cable (pre-assembled serial cable DB-9 to DB-9)	\$37.00	10%	\$33.30
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9793	PCM Bus Extended Length (2 meter) Cable	\$170.00	10%	\$153.00
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9793	PCM Bus Extended Length (2 meter) Cable	\$170.00	10%	\$153.00
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9794	4-Wire Telephone Interface Cable	\$37.00	10%	\$33.30
Zetron - Model 807, Model 827, Model 844 & Model 427	950-9925	Motorola MTR2000 Interface Cable	\$325.00	10%	\$292.50
Zetron - Model 807, Model 827, Model 844 & Model 427	951-9085	Spares Parts Kits	\$180.00	10%	\$162.00
Zetron - Model 807, Model 827, Model 844 & Model 427	M08-M827	Multisite Network Firmware Option	\$440.00	10%	\$396.00
Zetron - Model 807, Model 827, Model 844 & Model 427	M08-M827	Multisite Network Firmware Option	\$440.00	10%	\$396.00
Zetron - Pathway	025-9674	Pathway Product Manual	\$50.00	10%	\$45.00
Zetron - Pathway	416-0012	IEC to Mains (North America)	\$10.00	10%	\$9.00
Zetron - Pathway	416-0020	IEC to Mains (United Kingdom)	\$10.00	10%	\$9.00
Zetron - Pathway	416-1592	IEC to Mains (Australia)	\$10.00	10%	\$9.00
Zetron - Pathway	416-1593	IEC to Mains (Europe)	\$10.00	10%	\$9.00
Zetron - Pathway	416-1594	IEC to Mains (Japan)	\$10.00	10%	\$9.00
Zetron - Pathway	901-9712	Pathway Digital	\$2,465.00	10%	\$2,218.50
Zetron - Pathway	905-0454	Pathway Digital Kit	\$2,480.00	10%	\$2,232.00
Zetron - Pathway	950-0588	Dual Unit Rack Mount Option	\$150.00	10%	\$135.00
Zetron - Pathway	950-0589	Single Unit Rack Mount Option	\$110.00	10%	\$99.00
Zetron - Pathway	950-1245	Power Supply, 100-240VAC input, 12VDC output, 30W	\$70.00	10%	\$63.00
Zetron - SCADA System	025-9209	Model 1708/1716 Users Manual	\$50.00	10%	\$45.00
Zetron - SCADA System	025-9210	Model 1700 Users Manual	\$50.00	10%	\$45.00
Zetron - SCADA System	025-9406	Model 1730/1732 Users Manual	\$50.00	10%	\$45.00
Zetron - SCADA System	025-9445	1730/1732 Configuration Utility Manual	\$50.00	10%	\$45.00
Zetron - SCADA System	415-0234	Medium NEMA Mounting Plate (15 Slot)	\$85.00	10%	\$76.50
Zetron - SCADA System	415-0318	Large NEMA Mounting Plate (30 Slot)	\$180.00	10%	\$162.00
Zetron - SCADA System	709-0001	PC Interface Cable for Programming (DB9)	\$70.00	10%	\$63.00
Zetron - SCADA System	709-1810	Coaxial Cable	\$145.00	10%	\$130.50
Zetron - SCADA System	709-7144	RS-232 PC Interface Cable, DB-9S (AT®)	\$80.00	10%	\$72.00
Zetron - SCADA System	709-7308	Motorola Radius® Cable	\$90.00	10%	\$81.00
Zetron - SCADA System	802-9201	Polyphaser	\$180.00	10%	\$162.00
Zetron - SCADA System	802-9312	YAGI Antenna	\$180.00	10%	\$162.00
Zetron - SCADA System	901-9260	Model 1708 RTU (8 DI, 8DO, 4AI)	\$1,200.00	10%	\$1,080.00
Zetron - SCADA System	901-9261	Model 1716 RTU (16 DI, 16 DO, 8 AI, 4 AO)	\$1,700.00	10%	\$1,530.00
Zetron - SCADA System	901-9273	Model 1700 System Controller	\$1,625.00	10%	\$1,462.50
Zetron - SCADA System	901-9546	Model 1730 System Controller (MODBUS included)	\$1,990.00	10%	\$1,791.00
Zetron - SCADA System	901-9547	Model 1732 Core Module: 6 Slot (Zetron metal case) 8 DI, 4 D	\$1,835.00	10%	\$1,651.50
Zetron - SCADA System	901-9548	Model 1732 Core Module: 15 Slot (NEMA backplane) 8 DI, 4 DO,	\$1,835.00	10%	\$1,651.50
Zetron - SCADA System	901-9549	Model 1732 Core Module: 30 Slot (NEMA backplane) 8 DI, 4 DO,	\$1,990.00	10%	\$1,791.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - SCADA System	950-0041	Medium NEMA Steel Enclosure	\$240.00	10%	\$216.00
Zetron - SCADA System	950-0042	Medium NEMA Fiberglass Enclosure	\$240.00	10%	\$216.00
Zetron - SCADA System	950-0043	Large NEMA Steel Enclosure	\$470.00	10%	\$423.00
Zetron - SCADA System	950-0044	Large NEMA Fiberglass Enclosure	\$925.00	10%	\$832.50
Zetron - SCADA System	950-0045	Blank Module Bracket	\$39.00	10%	\$35.10
Zetron - SCADA System	950-0050	Additional 1730/1732 Configuration Utility	\$390.00	10%	\$351.00
Zetron - SCADA System	950-0052	NEMA Expansion Extender Cable	\$37.00	10%	\$33.30
Zetron - SCADA System	950-0053	Expansion Cable, 6 Position (for Model 1730, 1732)	\$37.00	10%	\$33.30
Zetron - SCADA System	950-0108	220 VAC Power Module	\$390.00	10%	\$351.00
Zetron - SCADA System	950-0141	Model 1732 Spare Core Module	\$1,775.00	10%	\$1,597.50
Zetron - SCADA System	950-0142	Model 1730 Spare Core Module	\$1,835.00	10%	\$1,651.50
Zetron - SCADA System	950-0165	Model 1730 Standard Software Upgrade	\$240.00	10%	\$216.00
Zetron - SCADA System	950-0166	Model 1732 Standard Software Upgrade	\$220.00	10%	\$198.00
Zetron - SCADA System	950-0219	Model 1730/1732 Spread Spectrum Radio	\$2,460.00	10%	\$2,214.00
Zetron - SCADA System	950-0245	Expansion Cable, 5 Position (for Model 1730, 1732)	\$39.00	10%	\$35.10
Zetron - SCADA System	950-0246	Expansion Cable, 11 Position (for Model 1730, 1732)	\$50.00	10%	\$45.00
Zetron - SCADA System	950-0333	Model 1708 MODBUS Option	\$440.00	10%	\$396.00
Zetron - SCADA System	950-0334	Model 1716 MODBUS Option	\$440.00	10%	\$396.00
Zetron - SCADA System	950-0777	Model 1708 Software Upgrade	\$420.00	10%	\$378.00
Zetron - SCADA System	950-0778	Model 1716 Software Upgrade	\$420.00	10%	\$378.00
Zetron - SCADA System	950-9395	Model 1700 MODBUS Protocol Option	\$780.00	10%	\$702.00
Zetron - SCADA System	950-9598	Model 1795 steel NEMA 4, 20x24x8, 7Ah battery/charger/supply	\$1,690.00	10%	\$1,521.00
Zetron - SCADA System	950-9599	Model 1796 fiberglass NEMA 4X, 20x22x8, 7Ah battery/charger/	\$2,235.00	10%	\$2,011.50
Zetron - SCADA System	950-9600	Model 1797 fiberglass NEMA 4X, 13x15x6, 7Ah battery/charger/	\$1,525.00	10%	\$1,372.50
Zetron - SCADA System	950-9733	12 VDC, 7 AH Gel Cell Battery	\$85.00	10%	\$76.50
Zetron - SCADA System	950-9883	Analog Input Module (11 channels, 12 bit res.)	\$590.00	10%	\$531.00
Zetron - SCADA System	950-9884	Digital I/O Module (16 selectable input/output channels)	\$435.00	10%	\$391.50
Zetron - SCADA System	950-9885	Analog Output Module (4 channels, 4-20mA or 0-5 volts, 8 bit	\$555.00	10%	\$499.50
Zetron - SCADA System	950-9886	Relay Output Module (6 form C, 2A @ 30 VDC or 120 VAC)	\$390.00	10%	\$351.00
Zetron - SCADA System	950-9887	Model 1730/1732 Radio Interface Module	\$470.00	10%	\$423.00
Zetron - SCADA System	950-9888	Model 1732 Telephone Interface Module	\$555.00	10%	\$499.50
Zetron - SCADA System	950-9890	120 VAC Power Module	\$390.00	10%	\$351.00
Zetron - SCADA System	950-9891	Battery Charger Module	\$165.00	10%	\$148.50
Zetron - SCADA System	950-9993	6 Slot Expansion Z-Box	\$165.00	10%	\$148.50
Zetron - Series 3000 Monitor Speaker	415-9802	Blank Module Panel 4 unit* widths(5.25"H x 8.5"W)	\$80.00	10%	\$72.00
Zetron - Series 3000 Monitor Speaker	901-9256	Series 3000 Rack Adapter (Fits 19" x 5.25" EIA rack space)	\$430.00	10%	\$387.00
Zetron - Series 3000 Monitor Speaker	901-9264	ALI Display Adapter	\$350.00	10%	\$315.00
Zetron - Series 3000 Monitor Speaker	950-9430	Series 3000 Monitor Speaker Module (1 unit width)	\$350.00	10%	\$315.00
Zetron - Series 3000 Monitor Speaker	950-9977	Blank Module Panel	\$27.00	10%	\$24.30
Zetron - Series 4000 Communications Control Systems	025-9438	Model 4048 Service Manual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	025-9455	Series 4000 Interface Cards Service Manual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	025-9456	Series 4000 Dispatch Consoles Service Manual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	025-9533	Series 4000 Installation & ConfigurationManual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	025-9535	Series 4000 Operation Manual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	025-9553	TRHI Manual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	025-9585	Amplified 5W Speaker manual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	025-9589	Desktop Microphone Manual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	025-9632	Headset Jackbox manual	\$50.00	10%	\$45.00
Zetron - Series 4000 Communications Control Systems	395-0080	Accessory Manuals	\$45.00	10%	\$40.50
Zetron - Series 4000 Communications Control Systems	400-0205	5.25" CRT Base	\$685.00	10%	\$616.50
Zetron - Series 4000 Communications Control Systems	400-0403	Turret Base	\$450.00	10%	\$405.00
Zetron - Series 4000 Communications Control Systems	400-0404	10.5" Desk Turret	\$750.00	10%	\$675.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Series 4000 Communications Control Systems	400-0600	5.25" Vertical Extension	\$525.00	10%	\$472.50
Zetron - Series 4000 Communications Control Systems	400-0650	10.5" Vertical Extension	\$610.00	10%	\$549.00
Zetron - Series 4000 Communications Control Systems	400-0750	Turret Top Panel	\$120.00	10%	\$108.00
Zetron - Series 4000 Communications Control Systems	681-0061	Symantec pcAnywhere Host & Remote	\$520.00	10%	\$468.00
Zetron - Series 4000 Communications Control Systems	709-0004	25-Pair Cables, RJ-21, M-F, 10ft [Baseline Product]	\$60.00	10%	\$54.00
Zetron - Series 4000 Communications Control Systems	709-7350	Dual TRHI Connector Cable	\$70.00	10%	\$63.00
Zetron - Series 4000 Communications Control Systems	709-7350	Dual TRHI Connector Cable	\$70.00	10%	\$63.00
Zetron - Series 4000 Communications Control Systems	709-7452	S4000 Chanel Monitor RS-232 Cable (For programming Universal	\$60.00	10%	\$54.00
Zetron - Series 4000 Communications Control Systems	709-7540	Generic Interface cable with flying leads	\$70.00	10%	\$63.00
Zetron - Series 4000 Communications Control Systems	802-0092	Power Supply for 4010, 4118 or 4018	\$175.00	10%	\$157.50
Zetron - Series 4000 Communications Control Systems	802-0114	Headset Top	\$75.00	10%	\$67.50
Zetron - Series 4000 Communications Control Systems	802-0115	Headset Top, Noise Cancelling	\$100.00	10%	\$90.00
Zetron - Series 4000 Communications Control Systems	802-0256	RS-232 Serial Card, 2 ports (PCIe bus)	\$70.00	10%	\$63.00
Zetron - Series 4000 Communications Control Systems	802-0331	8-Port Ethernet Switch	\$185.00	10%	\$166.50
Zetron - Series 4000 Communications Control Systems	802-0332	16-Port Ethernet Switch	\$360.00	10%	\$324.00
Zetron - Series 4000 Communications Control Systems	802-0370	Rackmount, 12-outlet, 120 V Power Strip	\$105.00	10%	\$94.50
Zetron - Series 4000 Communications Control Systems	802-0379	17" Anti-Glare Black LCD Monitor	\$790.00	10%	\$711.00
Zetron - Series 4000 Communications Control Systems	802-0383	19" Anti-Glare Black LCD Monitor	\$895.00	10%	\$805.50
Zetron - Series 4000 Communications Control Systems	802-0435	RS-232 Serial Card, 2 ports (PCI bus)	\$70.00	10%	\$63.00
Zetron - Series 4000 Communications Control Systems	802-0612	Standard 19" Tech Global/NEC Touchscreen Monitor	\$1,575.00	10%	\$1,417.50
Zetron - Series 4000 Communications Control Systems	802-0613	Widescreen 19" Tech Global/NEC Touchscreen Monitor	\$1,200.00	10%	\$1,080.00
Zetron - Series 4000 Communications Control Systems	802-0614	Widescreen 22" Tech Global/NEC Touchscreen Monitor	\$1,770.00	10%	\$1,593.00
Zetron - Series 4000 Communications Control Systems	802-0672	Handset, w/PTT, 9' coiled cord	\$100.00	10%	\$90.00
Zetron - Series 4000 Communications Control Systems	802-0673	Handset, 6-Wire, 15' coiled cord	\$100.00	10%	\$90.00
Zetron - Series 4000 Communications Control Systems	802-0710	17.4" SAW Anti-Glare Black LCD Touchscreen Monitor	\$2,890.00	10%	\$2,601.00
Zetron - Series 4000 Communications Control Systems	802-0712	19" SAW Anti-Glare Black ELO Touchscreen Monitor	\$3,100.00	10%	\$2,790.00
Zetron - Series 4000 Communications Control Systems	802-5002	Sound Card for VoIP Systems (PCI bus)	\$75.00	10%	\$67.50
Zetron - Series 4000 Communications Control Systems	802-5006	IRR Multi-media Desktop PC Speakers	\$60.00	10%	\$54.00
Zetron - Series 4000 Communications Control Systems	802-5035	Sound Card for VoIP Systems (PCIe bus)	\$75.00	10%	\$67.50
Zetron - Series 4000 Communications Control Systems	802-5304	2-Port (DUAL DVI or VGA) PCI Express Video Card, 128 MB	\$1,000.00	10%	\$900.00
Zetron - Series 4000 Communications Control Systems	802-5305	4-Port (DUAL DVI or VGA) PCI Express Video Card, 128 MB	\$2,310.00	10%	\$2,079.00
Zetron - Series 4000 Communications Control Systems	815-9172	Desk Adapter for Phone Rack [Baseline Product]	\$595.00	10%	\$535.50
Zetron - Series 4000 Communications Control Systems	901-9196	Standby System Controller. Automatic Switchover - Controls u	\$1,795.00	10%	\$1,615.50
Zetron - Series 4000 Communications Control Systems	901-9197	Line Transfer Panel for Standby System Controller (6 Maximum	\$1,145.00	10%	\$1,030.50
Zetron - Series 4000 Communications Control Systems	901-9224	Model 4115B Console Expander (5.25" x 19")	\$2,200.00	10%	\$1,980.00
Zetron - Series 4000 Communications Control Systems	901-9306	Model 4118 Dispatch Console Audio Panel (5.25" x 19"), Rack	\$4,120.00	10%	\$3,708.00
Zetron - Series 4000 Communications Control Systems	901-9325	Deadbolt Lightning Surge Arrestor [Baseline Product]	\$280.00	10%	\$252.00
Zetron - Series 4000 Communications Control Systems	901-9351	Model 4018 Desktop Dispatch Console	\$6,170.00	10%	\$5,553.00
Zetron - Series 4000 Communications Control Systems	901-9384	M4000 Phone Coupler	\$1,045.00	10%	\$940.50
Zetron - Series 4000 Communications Control Systems	901-9462	M4048 Console Interface Card Cage	\$6,110.00	10%	\$5,499.00
Zetron - Series 4000 Communications Control Systems	901-9582	M4020 Common Controller Card Cage	\$3,430.00	10%	\$3,087.00
Zetron - Series 4000 Communications Control Systems	901-9588	Model 250 Tone Remote Adapter	\$930.00	10%	\$837.00
Zetron - Series 4000 Communications Control Systems	901-9627	IntegratorRD M4217 Audio Panel	\$5,800.00	10%	\$5,220.00
Zetron - Series 4000 Communications Control Systems	901-9630	KA iRIM (Intelligent Radio Interface Module)	\$2,855.00	10%	\$2,569.50
Zetron - Series 4000 Communications Control Systems	901-9630	KA iRIM (Intelligent Radio Interface Module)	\$2,855.00	10%	\$2,569.50
Zetron - Series 4000 Communications Control Systems	901-9637	EA iRIM (Intelligent Radio Interface Module)	\$2,855.00	10%	\$2,569.50
Zetron - Series 4000 Communications Control Systems	901-9637	EA iRIM (Intelligent Radio Interface Module)	\$2,855.00	10%	\$2,569.50
Zetron - Series 4000 Communications Control Systems	901-9656	M4219 Console Audio Interface	\$5,100.00	10%	\$4,590.00
Zetron - Series 4000 Communications Control Systems	905-0155	M4048 Expansion Bundle	\$6,260.00	10%	\$5,634.00
Zetron - Series 4000 Communications Control Systems	905-0156	M4048 Redundant System Bundle	\$24,355.00	10%	\$21,919.50
Zetron - Series 4000 Communications Control Systems	905-0157	M4048 Basic CCE Bundle	\$18,100.00	10%	\$16,290.00
Zetron - Series 4000 Communications Control Systems	905-0158	M4020 115/12VDC Capable Redundant Bundle	\$12,345.00	10%	\$11,110.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Series 4000 Communications Control Systems	905-0159	M4020 Redundant System Bundle	\$10,285.00	10%	\$9,256.50
Zetron - Series 4000 Communications Control Systems	905-0174	IntegratorRD Media Kit (includes CDROM and user manual)	\$150.00	10%	\$135.00
Zetron - Series 4000 Communications Control Systems	905-0177	IntegratorRD Software, M4217 / M4219 Firmware with PC Upgrad	\$6,860.00	10%	\$6,174.00
Zetron - Series 4000 Communications Control Systems	905-0178	IntegratorRD/M4217 Radio Dispatch Workstation	\$19,965.00	10%	\$17,968.50
Zetron - Series 4000 Communications Control Systems	905-0229	Model 4020/4048 8 Patch Card	\$1,865.00	10%	\$1,678.50
Zetron - Series 4000 Communications Control Systems	905-0229	Model 4020/4048 8 Patch Card	\$1,865.00	10%	\$1,678.50
Zetron - Series 4000 Communications Control Systems	905-0230	Model 4020/4048 16 Patch Card	\$2,270.00	10%	\$2,043.00
Zetron - Series 4000 Communications Control Systems	905-0231	Model 4020/4048 24 Patch Card	\$2,690.00	10%	\$2,421.00
Zetron - Series 4000 Communications Control Systems	905-0247	Integrator IRR package (license required see 930-0048 below)	\$415.00	10%	\$373.50
Zetron - Series 4000 Communications Control Systems	905-0265	Voice-Over-IP Console Gateway	\$12,525.00	10%	\$11,272.50
Zetron - Series 4000 Communications Control Systems	905-0293	IntegratorRD M4219 Audio Interface	\$5,800.00	10%	\$5,220.00
Zetron - Series 4000 Communications Control Systems	905-0294	IntegratorRD/M4219 Radio Dispatch Workstation	\$19,965.00	10%	\$17,968.50
Zetron - Series 4000 Communications Control Systems	905-0300	M4217 to M4219 Audio Interface w/Speakers & PS Conversion Ki	\$5,800.00	10%	\$5,220.00
Zetron - Series 4000 Communications Control Systems	905-0308	2 Position Bundled 4020 RD/M4217, 8-Channels	\$51,895.00	10%	\$46,705.50
Zetron - Series 4000 Communications Control Systems	905-0309	3 Position Bundled 4020 RD/M4217, 10-Channels	\$70,830.00	10%	\$63,747.00
Zetron - Series 4000 Communications Control Systems	905-0310	4 Position Bundled 4048 RD/M4217, 14-Channels	\$100,825.00	10%	\$90,742.50
Zetron - Series 4000 Communications Control Systems	905-0311	10 Position Bundled 4048 RD/M4217, 30-Channels	\$219,875.00	10%	\$197,887.50
Zetron - Series 4000 Communications Control Systems	905-0313	IntegratorRD Software Upgrade	\$3,980.00	10%	\$3,582.00
Zetron - Series 4000 Communications Control Systems	905-0315	IntegratorRD Software, M4217 / M4219 Firmware with PC Upgrad	\$2,980.00	10%	\$2,682.00
Zetron - Series 4000 Communications Control Systems	905-0318	2 Position Bundled 4020 RD/M4219, 8-Channels	\$51,895.00	10%	\$46,705.50
Zetron - Series 4000 Communications Control Systems	905-0319	3-Position Bundled 4020 RD/M4219, 10-Channels	\$70,830.00	10%	\$63,747.00
Zetron - Series 4000 Communications Control Systems	905-0320	4-Position Bundled 4048 RD/M4219, 14-Channels	\$100,825.00	10%	\$90,742.50
Zetron - Series 4000 Communications Control Systems	905-0321	10 Position Bundled M4048 RD/M4219, 30-Channels	\$219,875.00	10%	\$197,887.50
Zetron - Series 4000 Communications Control Systems	905-0325	S4000 Monitor A/B Speaker Kit	\$900.00	10%	\$810.00
Zetron - Series 4000 Communications Control Systems	905-0347	M250/251 Tone-to-DC Remote Base Station Adapter	\$2,485.00	10%	\$2,236.50
Zetron - Series 4000 Communications Control Systems	905-0366	Harris M-Series Radio Interface Kit	\$2,940.00	10%	\$2,646.00
Zetron - Series 4000 Communications Control Systems	905-0386	Desktop Microphone, Shure With Cable to Tails	\$595.00	10%	\$535.50
Zetron - Series 4000 Communications Control Systems	905-0386	Desktop Microphone, Shure With Cable to Tails	\$595.00	10%	\$535.50
Zetron - Series 4000 Communications Control Systems	905-0432	Sprint Direct Connect Interface Kit	\$1,090.00	10%	\$981.00
Zetron - Series 4000 Communications Control Systems	930-0026	IntegratorRD Extended Paging Package	\$685.00	10%	\$616.50
Zetron - Series 4000 Communications Control Systems	930-0027	Model 4018/4118 Extended Paging Package with MDC-1200 Emerge	\$685.00	10%	\$616.50
Zetron - Series 4000 Communications Control Systems	930-0028	Model 4018/4118 Instant Call Paging	\$255.00	10%	\$229.50
Zetron - Series 4000 Communications Control Systems	930-0048	Integrator IRR Full Product License	\$965.00	10%	\$868.50
Zetron - Series 4000 Communications Control Systems	930-0049	IntegratorRD Software License	\$11,740.00	10%	\$10,566.00
Zetron - Series 4000 Communications Control Systems	930-0051	IntegratorRD MDC-1200 Full Feature	\$1,380.00	10%	\$1,242.00
Zetron - Series 4000 Communications Control Systems	930-0052	Channel Check -- Instant Recall Recorder Firmware Option	\$765.00	10%	\$688.50
Zetron - Series 4000 Communications Control Systems	930-0052	Channel Check -- Instant Recall Recorder Firmware Option	\$765.00	10%	\$688.50
Zetron - Series 4000 Communications Control Systems	930-0079	Extended Paging Package, J10 Upgrade Option (4018/4118)	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	930-0080	Instant Call Paging, J11 Upgrade Option (4018/4118)	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	930-0081	IntegratorRD Extended Paging Package, R01 Upgrade Option	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	930-0168	S4000 Integrator RD CAD Interface License	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	930-0169	S4000 Integrator IRR Full Product License	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	930-0170	S4000 Integrator RD MDC-1200 Feature License	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	930-0187	Major Response Paging License	\$1,150.00	10%	\$1,035.00
Zetron - Series 4000 Communications Control Systems	930-0188	IntegratorRD Major Response Paging License	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	930-0198	GE-Star New York State Police Format, Decode License	\$1,130.00	10%	\$1,017.00
Zetron - Series 4000 Communications Control Systems	930-0201	GE-Star New York State Police Format, Decode License	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	950-0015	Dual Channel T/R Control Card (MAP27)	\$3,785.00	10%	\$3,406.50
Zetron - Series 4000 Communications Control Systems	950-0030	Headset 6-wire	\$245.00	10%	\$220.50
Zetron - Series 4000 Communications Control Systems	950-0031	Headset, 4-Wire	\$190.00	10%	\$171.00
Zetron - Series 4000 Communications Control Systems	950-0032	Headset, 6-wire, Noise Cancelling	\$285.00	10%	\$256.50
Zetron - Series 4000 Communications Control Systems	950-0033	Headset 4-Wire, Noise Cancelling	\$210.00	10%	\$189.00

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Series 4000 Communications Control Systems	950-0083	19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors	\$2,355.00	10%	\$2,119.50
Zetron - Series 4000 Communications Control Systems	950-0114	S3000/4000 Maintenance Modem	\$300.00	10%	\$270.00
Zetron - Series 4000 Communications Control Systems	950-0167	M4020 Modular Power Supply	\$1,045.00	10%	\$940.50
Zetron - Series 4000 Communications Control Systems	950-0183	M4018 Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0186	Dual Channel Universal & Tone/Local Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0189	Auxiliary I/O Card Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0190	M4118/Model 4116B Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0265	M4020 Redundant Power Supply	\$3,025.00	10%	\$2,722.50
Zetron - Series 4000 Communications Control Systems	950-0265	M4020 Redundant Power Supply	\$3,025.00	10%	\$2,722.50
Zetron - Series 4000 Communications Control Systems	950-0273	S4000 Model 427 MAP27 Wireless Interface Module	\$885.00	10%	\$796.50
Zetron - Series 4000 Communications Control Systems	950-0293	Auxiliary Input/Output Interface Card	\$1,215.00	10%	\$1,093.50
Zetron - Series 4000 Communications Control Systems	950-0293	Auxiliary Input/Output Interface Card	\$1,215.00	10%	\$1,093.50
Zetron - Series 4000 Communications Control Systems	950-0328	Interface kit for Motorola GM 300/R1225	\$80.00	10%	\$72.00
Zetron - Series 4000 Communications Control Systems	950-0329	Interface kit for Kenwood TKR-840 repeater	\$80.00	10%	\$72.00
Zetron - Series 4000 Communications Control Systems	950-0330	Interface kit for Kenwood TK-690/790/890	\$80.00	10%	\$72.00
Zetron - Series 4000 Communications Control Systems	950-0357	Series 4000 Extender Card	\$185.00	10%	\$166.50
Zetron - Series 4000 Communications Control Systems	950-0360	TRHI PTT Handset & Cradle Option (requires TRHI)	\$455.00	10%	\$409.50
Zetron - Series 4000 Communications Control Systems	950-0412	Empty Console Card Slot Cover (4020/4048)	\$65.00	10%	\$58.50
Zetron - Series 4000 Communications Control Systems	950-0413	Empty Channel Card Slot Cover (4020/4048)	\$65.00	10%	\$58.50
Zetron - Series 4000 Communications Control Systems	950-0414	M4020/4048 Patch Card Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0416	Dual Channel Card (MAP27) Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0417	Dual Channel Card iDEN Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0423	Dual Channel Card EDACS Orion Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0453	Wireless Headset, 6-Wire (Comes with 2 batteries)	\$635.00	10%	\$571.50
Zetron - Series 4000 Communications Control Systems	950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batt	\$710.00	10%	\$639.00
Zetron - Series 4000 Communications Control Systems	950-0466	System Traffic Card Firmware (STC)	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0467	M4020/4048 Console Interface Card Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0511	M4217/M4219 Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0588	Dual Unit Rack Mount Option	\$150.00	10%	\$135.00
Zetron - Series 4000 Communications Control Systems	950-0589	Single Unit Rack Mount Option	\$110.00	10%	\$99.00
Zetron - Series 4000 Communications Control Systems	950-0601	Windows Workstation PC	\$2,785.00	10%	\$2,506.50
Zetron - Series 4000 Communications Control Systems	950-0711	Kenwood TK-x80 iRIM Firmware Upgrade	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0737	Radio Interface Module EA Firmware Upgrade Option	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-0775	Integrator IRR Software CDROM (license required)	\$0.00	10%	\$0.00
Zetron - Series 4000 Communications Control Systems	950-0776	M4217 Audio Panel Replacement Kit (Power Supply not included	\$5,800.00	10%	\$5,220.00
Zetron - Series 4000 Communications Control Systems	950-0803	CAD Interface License	\$2,070.00	10%	\$1,863.00
Zetron - Series 4000 Communications Control Systems	950-0833	Game Port to USB adapter for Contact Closure	\$70.00	10%	\$63.00
Zetron - Series 4000 Communications Control Systems	950-0851	M251 DC Remote Base Station Adapter	\$850.00	10%	\$765.00
Zetron - Series 4000 Communications Control Systems	950-0889	M4018/M4118 Console Programming System for Windows TM	\$185.00	10%	\$166.50
Zetron - Series 4000 Communications Control Systems	950-0898	Dual Rack Mount Adapter Kit	\$80.00	10%	\$72.00
Zetron - Series 4000 Communications Control Systems	950-0915	iDEN® i325/i365 Direct Connect Wireless Radio Interface Modu	\$1,065.00	10%	\$958.50
Zetron - Series 4000 Communications Control Systems	950-0985	S4000 Tait TM-8255 Wireless Interface Module	\$860.00	10%	\$774.00
Zetron - Series 4000 Communications Control Systems	950-0993	M4010/4018/4118 28 pin Battery Replacement (Battery Socket)	\$90.00	10%	\$81.00
Zetron - Series 4000 Communications Control Systems	950-1011	RS-422 Dual Serial Interface Kit, PCI Bus	\$1,060.00	10%	\$954.00
Zetron - Series 4000 Communications Control Systems	950-1014	iDEN Handset PTT Interface for Local Conventional	\$215.00	10%	\$193.50
Zetron - Series 4000 Communications Control Systems	950-1015	M250 Tone Remote PTT iDEN Handset Interface	\$555.00	10%	\$499.50
Zetron - Series 4000 Communications Control Systems	950-1017	Interface Kit for MOTOTRBO mobile radios	\$145.00	10%	\$130.50
Zetron - Series 4000 Communications Control Systems	950-1078	iSpace iDEN® Radio Card Interface Module	\$1,065.00	10%	\$958.50
Zetron - Series 4000 Communications Control Systems	950-1080	Dual Channel Card iDEN iSpace Firmware	\$430.00	10%	\$387.00
Zetron - Series 4000 Communications Control Systems	950-1091	iSpace iDEN Dual Channel T/R Control Card	\$3,015.00	10%	\$2,713.50
Zetron - Series 4000 Communications Control Systems	950-1110	Harris Interface Mounting Kit, 6 Channel, 19" Rack Mount	\$240.00	10%	\$216.00
Zetron - Series 4000 Communications Control Systems	950-1111	Harris Interface Mounting Kit, 2 Channel, 19" Rack Mount	\$165.00	10%	\$148.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Series 4000 Communications Control Systems	950-1112	WIM Mounting Kit, 6 Channel, 19" Rack Mount	\$45.00	10%	\$40.50
Zetron - Series 4000 Communications Control Systems	950-1113	Harris M-Series Wireless Dual Channel T/R Control Card	\$3,195.00	10%	\$2,875.50
Zetron - Series 4000 Communications Control Systems	950-1137	DIU-3000 Dual Channel T/R Control Card	\$3,785.00	10%	\$3,406.50
Zetron - Series 4000 Communications Control Systems	950-1155	Dual Channel Card Harris M-Series Firmware (for 950-1113)	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-1197	DIU-3000 Interface Kit	\$200.00	10%	\$180.00
Zetron - Series 4000 Communications Control Systems	950-1210	Harris M-Series Radio Interface Upgrade (for 905-0366)	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-1212	Sprint Direct Connect Dual Channel Control Card	\$3,015.00	10%	\$2,713.50
Zetron - Series 4000 Communications Control Systems	950-1214	Dual Channel Card - Sprint Direct Connect Firmware	\$420.00	10%	\$378.00
Zetron - Series 4000 Communications Control Systems	950-1253	RS-422 Dual Serial Interface Kit, PCIe Bus	\$1,060.00	10%	\$954.00
Zetron - Series 4000 Communications Control Systems	950-1254	RS-422 Dual Serial Interface Kit, USB Attached	\$1,060.00	10%	\$954.00
Zetron - Series 4000 Communications Control Systems	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - Series 4000 Communications Control Systems	950-9102	Footswitch, Single w/ 10' cable	\$110.00	10%	\$99.00
Zetron - Series 4000 Communications Control Systems	950-9199	Connectorized Punch down Block (Protected) [Baseline Product	\$765.00	10%	\$688.50
Zetron - Series 4000 Communications Control Systems	950-9208	Secondary Headset Jackbox (for all models)	\$455.00	10%	\$409.50
Zetron - Series 4000 Communications Control Systems	950-9222	Short Haul Modem	\$1,175.00	10%	\$1,057.50
Zetron - Series 4000 Communications Control Systems	950-9314	Gooseneck Microphone for M4010 / M4018 Desktop Console Posit	\$285.00	10%	\$256.50
Zetron - Series 4000 Communications Control Systems	950-9314	Gooseneck Microphone for M4010 / M4018 Desktop Console Posit	\$285.00	10%	\$256.50
Zetron - Series 4000 Communications Control Systems	950-9315	PTT Handset w/ Hookswitch Cradle for M4010 / M4018	\$255.00	10%	\$229.50
Zetron - Series 4000 Communications Control Systems	950-9327	Headset Jackbox	\$185.00	10%	\$166.50
Zetron - Series 4000 Communications Control Systems	950-9327	Headset Jackbox	\$185.00	10%	\$166.50
Zetron - Series 4000 Communications Control Systems	950-9351	Connectorized Punch Down Block	\$65.00	10%	\$58.50
Zetron - Series 4000 Communications Control Systems	950-9380	Power Supply for Standby System Controller, 1 15VAC 50/60Hz.	\$370.00	10%	\$333.00
Zetron - Series 4000 Communications Control Systems	950-9439	Telephone/Radio Headset Interface (TRHI) (for all models)	\$625.00	10%	\$562.50
Zetron - Series 4000 Communications Control Systems	950-9439	Telephone/Radio Headset Interface (TRHI) (for all models)	\$625.00	10%	\$562.50
Zetron - Series 4000 Communications Control Systems	950-9447	Three-Button Trackball	\$100.00	10%	\$90.00
Zetron - Series 4000 Communications Control Systems	950-9459	Gooseneck Microphone (for M4118, 4217B)	\$475.00	10%	\$427.50
Zetron - Series 4000 Communications Control Systems	950-9459	Gooseneck Microphone (for M4118, 4217B)	\$475.00	10%	\$427.50
Zetron - Series 4000 Communications Control Systems	950-9502	Model 4018/4118 Speed Dial Option	\$350.00	10%	\$315.00
Zetron - Series 4000 Communications Control Systems	950-9538	Telephone Interface Card, for S4000 Phone Coupler	\$765.00	10%	\$688.50
Zetron - Series 4000 Communications Control Systems	950-9609	Series 4000 Intercom Interface Option	\$900.00	10%	\$810.00
Zetron - Series 4000 Communications Control Systems	950-9691	M4048 Channel Interface Card Cage	\$6,110.00	10%	\$5,499.00
Zetron - Series 4000 Communications Control Systems	950-9692	System Traffic Card (M4020/4048 only)	\$2,545.00	10%	\$2,290.50
Zetron - Series 4000 Communications Control Systems	950-9692	System Traffic Card (M4020/4048 only)	\$2,545.00	10%	\$2,290.50
Zetron - Series 4000 Communications Control Systems	950-9693	M4048 Power Supply	\$3,915.00	10%	\$3,523.50
Zetron - Series 4000 Communications Control Systems	950-9693	M4048 Power Supply	\$3,915.00	10%	\$3,523.50
Zetron - Series 4000 Communications Control Systems	950-9695	Console Interface Card (M4020/4048 only) (1 Per Position)	\$3,370.00	10%	\$3,033.00
Zetron - Series 4000 Communications Control Systems	950-9695	Console Interface Card (M4020/4048 only) (1 Per Position)	\$3,370.00	10%	\$3,033.00
Zetron - Series 4000 Communications Control Systems	950-9766	Channel Card Cage Expansion Kit	\$755.00	10%	\$679.50
Zetron - Series 4000 Communications Control Systems	950-9767	Model 4048 STC Extender Card	\$455.00	10%	\$409.50
Zetron - Series 4000 Communications Control Systems	950-9768	Model 4048 CIC/Patch Extender Card	\$455.00	10%	\$409.50
Zetron - Series 4000 Communications Control Systems	950-9820	Dual Channel Tone Local T/R Control Card	\$2,870.00	10%	\$2,583.00
Zetron - Series 4000 Communications Control Systems	950-9820	Dual Channel Tone Local T/R Control Card	\$2,870.00	10%	\$2,583.00
Zetron - Series 4000 Communications Control Systems	950-9862	iDEN® Dual Channel T/R Control Card	\$3,015.00	10%	\$2,713.50
Zetron - Series 4000 Communications Control Systems	950-9867	Harris Wireless Dual Channel T/R Card	\$3,290.00	10%	\$2,961.00
Zetron - Series 4000 Communications Control Systems	950-9868	Harris Wireless Interface Module	\$765.00	10%	\$688.50
Zetron - Series 4000 Communications Control Systems	950-9951	S4000 Dual Channel Memory Option	\$185.00	10%	\$166.50
Zetron - Series 4000 Communications Control Systems	950-9951	S4000 Dual Channel Memory Option	\$185.00	10%	\$166.50
Zetron - Series 4000 Communications Control Systems	951-9060	Console Position Spares Kit (M4018)	\$955.00	10%	\$859.50
Zetron - Series 4000 Communications Control Systems	951-9075	Console Position Spares Kit (M4118, M4217B)	\$1,105.00	10%	\$994.50
Zetron - Series 4000 Communications Control Systems	X61-1163	Extended Limited Warranty per year for Years 2 to 5	4.00%	10%	4.00%
Zetron - Series 4000 Communications Control Systems	X61-5163	Extended Limited Warranty for Coverage through Year 5	14.00%	10%	14.00%
Zetron - Series 4000 Communications Control Systems	X93-163A	S4000 On-site Technical Support (Each Additional Day)	\$2,205.00	10%	\$1,984.50

Manufacturer/Product Line	Product/Model Number	Product Description	List Price / MSRP	Percentage Discount	NYS Net Price
Zetron - Series 4000 Communications Control Systems	X93-163F	S4000 On-site Technical Support (First Day)	\$3,310.00	10%	\$2,979.00
Zetron - Series 4000 Communications Control Systems	X97-163A	Series 4000 Factory Technical Training, each additional pers	\$545.00	10%	\$490.50
Zetron - Series 4000 Communications Control Systems	X97-163F	Series 4000 Factory Technical Training, first person	\$1,095.00	10%	\$985.50
Zetron - Series 4000 Communications Control Systems	X98-163A	Series 4000 Onsite Training, each additional day	\$2,205.00	10%	\$1,984.50
Zetron - Series 4000 Communications Control Systems	X98-163F	Series 4000 Onsite Training, first day	\$3,310.00	10%	\$2,979.00
Zetron - Zetron DTMF Microphones (ZM Series)	901-9250	ZMX Backlit DTMF Microphone	\$325.00	10%	\$292.50

PREVENTATIVE MAINTENANCE COST (If Applicable)
 the maintenance program as well as charges for equipment inspection prior to being covered by a maintenance plan.)

	Preventative Maintenance	Description (Indicate "See Attached" if on a Separate Page)
Per Hour	Not offered	
Per Month		
Per 1 Year		
Per 2 Years		
Per 3 Years		

MAINTENANCE FOR PRODUCTS PURCHASED OUTSIDE OF AWARD 20191

monthly, yearly and provide a schedule fully describing the maintenance program as well as charges for equipment inspection prior to being covered by a maintenance plan.)

	Rate of Maintenance for Products Purchased outside of Award RFP 20191	Inspection Cost
Per Hour	Not offered	
Per Month		
Per 1 Year		
Per 2 Years		
Per 3 Years		

PREPAID ANNUAL MAINTENANCE DISCOUNT. For all bidders proposing Service Description: **Preventative Maintenance** 0%

Equipment Purchased Under Contract (if mu)
 Equipment Purchased outside of contract
 Software Upgrades

COST OF MAINTENANCE REINSTATEMENT INSPECTION (IF APPLICABLE) N/A

*Discounts to be used for Evaluation Purposes
 **Information Only - Not to be used for Evaluation Purposes

TRAINING PER HOUR	\$250 hourly	
Class Size (Number of People)	2-6 people	
Length of Class (Number of Hours)	16-32 Hours	
ADVANCED TRAINING PER HOUR*	N/A	
Class Size (Number of People)	N/A	
Length of Class (Number of Hours)	N/A	
TRAINING COSTS FOR ADDITIONAL EMPLOYEES PER HOUR	N/A	
ADDITIONAL DOCUMENTATION (if Applicable)	N/A	(COST PER COPY)

* Complete Course Description of any Advanced Training Must be Attached

New York State Office of General Services
 Group 77201 RFP 20191 - Security Systems and Solutions
 SECTION V.d
 NYS Net Pricing Pages
 LOT 3:

PRODUCT, INSTALLATION, SYSTEMS INTEGRATION, and MAINTENANCE

INSTALLATION LABOR RATES

NOTE #1: All rates must include travel time and costs incurred for travel (including, but not limited to travel, meals, lodging, toll, etc.) to and from the site. Rates and charges for the Product, installation and maintenance of the Product must include all travel and costs associated with accessing the installation site. (Sec. III.21.1: Rates for Travel Costs)

NOTE #2: For those job titles which are included in an NYS DOL Prevailing Wage Rate Schedule, all costs for overhead (including those costs listed in Note # 1, and profit must be included in the percent markup, which cannot be reduced for the life of the contract.

Job Title	Description	Prevailing Wage (If Job Title is included in a NYS DOL Prevailing Wage Schedule)	Supplemental Benefit	Percent Markup	Total Hourly Rate
Technician	Technicians assist in the installation and implementation which includes: test, repair, configure, maintain and integrate systems Zetron communication systems and products. Technicians gather software/hardware configurations information from customers and setup Zetron equipment based on configuration information.	N/A	N/A	N/A	175
Project Engineer	Project Engineers provide technical solutions and assure integrity of a project from contract to through the design, development and delivery of services of Zetron systems. Project Engineers will write the system requirements specification for projects where applicable, manage technical aspects, serve as a liaison between involved parties. The Project Engineer will ensure accurate and timely production of engineering design documentation including system analysis specifications, test specifications, bills of materials, installation and commissioning documents. Progress reports are reported to the Project Manager.	N/A	N/A	N/A	200
Project Manager	The Project Manager, as the primary point of contact for a customer, is responsible for managing and directing all phases of a project so that completion is on time, within budget and according to requirements. Project managers will create and lead project teams as they plan, execute and monitor and control project activities. Duties include coordination of changes to specification, delivery and/or scope and communication of these changes to the project team while assessing resources and customer expectations while maintaining a basic understanding of and ensure adherence to customer contracts and/or agreements.	N/A	N/A	N/A	200
Factory Trainer	Factory Trainers develop and deliver classroom and in-field instruction, including technical system installation, configuration, operation and maintenance. Trainers provide lectures, demonstrations and supervise labs in the classroom. Course content and objectives are continually review and updated by trainers as products evolve.	N/A	N/A	N/A	250

TRAINING PER HOUR

Class Size (Number of People) \$250 hourly
 2-6 people
 Length of Class (Number of Hours) 16-32 hours

ADVANCED TRAINING PER HOUR*

Class Size (Number of People) N/A
 Length of Class (Number of Hours) N/A

TRAINING COSTS FOR ADDITIONAL EMPLOYEES PER HOUR

ADDITIONAL DOCUMENTATION (If Applicable)

N/A (COST PER COPY)

* Complete Course Description of any Advanced Training Must be Attached

New York State Office of General Services
 Group 77201 RFP 20191 - Security Systems and Solutions
 SECTION V.d
 NYS Net Pricing Pages
 LOT 3:
PRODUCT, INSTALLATION, SYSTEMS INTEGRATION, and MAINTENANCE

SYSTEMS INTEGRATION LABOR RATES

NOTE #1: All rates must include travel time and costs incurred for travel (including, but not limited to travel, meals, lodging, toll, etc.) to and from the site. Rates and charges for the Product, installation and maintenance of the Product must include all travel and costs associated with accessing the installation site. (Sec. III.21.1: Rates for Travel Costs)

NOTE #2: For those job titles which are included in an NYS DOL Prevailing Wage Rate Schedule, all costs for overhead (including those costs listed in Note # 1, and profit must be included in the percent markup, which cannot be reduced for the life of the contract.

Job Title	Description	Prevailing Wage (If Job Title is included in a NYS DOL Prevailing Wage Schedule)	Supplemental Benefit	Percent Markup	Total Hourly Rate
Technician	Technicians assist in the installation and implementation which includes: test, repair, configure, maintain and integrate systems Zetron communication systems and products. Technicians gather software/hardware configurations information from customers and setup Zetron equipment based on configuration information.	N/A	N/A	N/A	175
Project Engineer	Project Engineers provide technical solutions and assure integrity of a project from contract to through the design, development and delivery of services of Zetron systems. Project Engineers will write the system requirements specification for projects where applicable, manage technical aspects, serve as a liaison between involved parties. The Project Engineer will ensure accurate and timely production of engineering design documentation including system analysis specifications, test specifications, bills of materials, installation and commissioning documents. Progress reports are reported to the Project Manager.	N/A	N/A	N/A	200
Project Manager	The Project Manager, as the primary point of contact for a customer, is responsible for managing and directing all phases of a project so that completion is on time, within budget and according to requirements. Project managers will create and lead project teams as they plan, execute and monitor and control project activities. Duties include coordination of changes to specification, delivery and/or scope and communication of these changes to the project team while assessing resources and customer expectations while maintaining a basic understanding of and ensure adherence to customer contracts and/or agreements.	N/A	N/A	N/A	200

TRAINING PER HOUR

Class Size (Number of People) \$250 hourly
 2-6 people

Length of Class (Number of Hours) 16-32 hours

ADVANCED TRAINING PER HOUR*

Class Size (Number of People) N/A

Length of Class (Number of Hours) N/A

TRAINING COSTS FOR ADDITIONAL EMPLOYEES PER HOUR

ADDITIONAL DOCUMENTATION (If Applicable) N/A

(COST PER COPY)

* Complete Course Description of any Advanced Training Must be Attached