

Contract: Security Systems and Solutions
 Group: 77201
 Award: 20191
 Contractor: PT64156
 Contractor: Cogent, Inc.
 Offering: Cogent, Inc., Labor
 Lots: 1 (Product Only)
 2 (Product and Maintenance)
 3 (Product, Installation, Systems Integration, and
 Maintenance)
 5 (Systems Integration Only)
 Regions: Lot 1: Statewide
 Lot 2: Statewide
 Lot 3: Statewide
 Lot 5: Statewide
 Effective Date: November 14, 2008

Lot 1--Product Only

Product Number	Product Description	List Price	Percent Discount	NYS Net Price
LS-1000-C-00	CLScan 1000p Livescan Booking Station w/Palm (1000 ppi)	\$33,753	15%	\$29,350
LS-500U-D-00	CLS Livescan Booking Station w/Palm (500 ppi)	\$31,625	15%	\$27,500
LS-500U-D-00	CLS Criminal Desktop Livescan w/Palm (500 ppi)	\$26,813.40	15%	\$23,316
LS-500U-P-00	CLS Criminal Portable Livescan w/Palm (500 ppi)	\$27,787.45	15%	\$24,163
LS-500-APCR-D-00	CS500 Criminal/Applicant Desktop Livescan (500 ppi)	\$17,244.25	15%	\$14,995
LS-CS50-D-00	(Applicant Only)	\$11,494.25	15%	\$9,995
LS-500-APCR-P-00	CS500 Criminal/Applicant Desktop Portable (500 ppi)	\$17,819.25	15%	\$15,495
LS-CS50-P-00	(Applicant Only)	\$12,069.25	15%	\$10,495
CCS-500-00	Cogent Card Scanning Station CCS™ (500 ppi)	\$5,725	15%	\$5,000
CCS-1000-00	Cogent Card Scanning Station CCS™ (1000ppi)	\$6,900	15%	\$6,000
CMS-Capture-00	Cogent Image Capture Solution	\$2,875	15%	\$2,500
CMS-MS-CR-00	Cogent Mugshot System 3.0	\$15,813	15%	\$13,750
LS-PRN-S-00	Xerox Phaser 4510/N Simplex	\$1,725	15%	\$1,500
LS-PRN-D-00	Xerox Phaser 4510/N Duplex	\$2,070	15%	\$1,800

Lot 2--Product and Maintenance

Product Number	Product Description	Price	Discount	Net Price	Maintenance-Year 2
LS-1000-C-00 (M)	CLScan 1000p Livescan Booking Station w/Palm (1000 ppi)	\$33,753	15%	\$29,350	\$3,522
LS-500U-D-00 (M)	CLS Livescan Booking Station w/Palm (500 ppi)	\$31,625	15%	\$27,500	\$3,300
LS-500U-D-00 (M)	CLS Criminal Desktop Livescan w/Palm (500 ppi)	\$26,813.40	15%	\$23,316	\$2,798
LS-500U-P-00 (M)	CLS Criminal Portable Livescan w/Palm (500 ppi)	\$27,787.45	15%	\$24,163	\$2,900
LS-500-APCR-D-00 (M)	CS500 Criminal/Applicant Desktop Livescan (500 ppi)	\$17,244.25	15%	\$14,995	\$1,800
LS-CS50-D-00 (M)	(Applicant Only)	\$11,494.25	15%	\$9,995	\$1,200
LS-500-APCR-P-00 (M)	CS500 Criminal/Applicant Desktop Portable (500 ppi)	\$17,819.25	15%	\$15,495	\$1,550
LS-CS50-P-00 (M)	(Applicant Only)	\$12,069.25	15%	\$10,495	\$1,260
CCS-500-00 (M)	Cogent Card Scanning Station CCS™ (500 ppi)	\$5,725	15%	\$5,000	\$600
CCS-1000-00 (M)	Cogent Card Scanning Station CCS™ (1000ppi)	\$6,900	15%	\$6,000	\$720
CMS-Capture-00 (M)	Cogent Image Capture Solution	\$2,875	15%	\$2,500	\$1,650
CMS-MS-CR-00 (M)	Cogent Mugshot System 3.0	\$15,813	15%	\$13,750	\$300
LS-PRN-S-00 (M)	Xerox Phaser 4510/N Simplex	\$1,725	15%	\$1,500	\$180
LS-PRN-D-00 (M)	Xerox Phaser 4510/N Duplex	\$2,070	15%	\$1,800	\$216

"M" denotes maintenance in place of "00"

Maintenance Labor Rates/Training Rates

Labor Category	Hourly Rate
Principal Software Engineer	\$107.55
Senior Software Engineer	\$92.40
Software Engineer	\$73.73
	Class Size (Number of People): 5
	Length of Class: Applicant, 4 Hours, Criminal, 8 Hours
	Note: Cost of maintenance includes preventative and remedial. If the customer chooses to forgo payment of the annual maintenance fee (after the first complimentary year), at that point an hourly rate would be charged for
Senior Systems Engineer	\$91.42
Systems Engineer	\$66.65

Lot 3--Product, Installation, Integration, & Maintenance

Product Number	Product Description	List Price	Percent Discount	NYS Net Price	Maintenance -Year 2	Installation & Integration
LS-500U-D-00	CLS Livescan Booking Station w/Palm (500 ppi)	\$31,625	15%	\$27,500	\$3,300	First System \$2,500, each additional system \$1,500
LS-500U-D-00	CLS Criminal Desktop Livescan w/Palm (500 ppi)	\$26,813.40	15%	\$23,316	\$2,798	First System \$2,500, each additional system \$1,500
LS-500U-P-00	CLS Criminal Portable Livescan w/Palm (500 ppi)	\$27,787.45	15%	\$24,163	\$2,900	First System \$2,500, each additional system \$1,500
LS-500-APCR-D-00	CS500 Criminal/Applicant Desktop Livescan (500 ppi)	\$17,244.25	15%	\$14,995	\$1,800	First System \$2,500, each additional system \$1,500
LS-CS50-D-00	(Applicant Only)	\$11,494.25	15%	\$9,995	\$1,200	First System \$2,500, each additional system \$1,500
LS-500-APCR-P-00	CS500 Criminal/Applicant Desktop Portable (500 ppi)	\$17,819.25	15%	\$15,495	\$1,550	First System \$2,500, each additional system \$1,500
LS-CS50-P-00	(Applicant Only)	\$12,069.25	15%	\$10,495	\$1,260	First System \$2,500, each additional system \$1,500
CCS-500-00	Cogent Card Scanning Station CCS™ (500 ppi)	\$5,725	15%	\$5,000	\$600	First System \$2,500, each additional system \$1,500
CCS-1000-00	Cogent Card Scanning Station CCS™ (1000ppi)	\$6,900	15%	\$6,000	\$720	First System \$2,500, each additional system \$1,500
CMS-Capture-00	Cogent Image Capture Solution	\$2,875	15%	\$2,500	\$1,650	First System \$2,500, each additional system \$1,500
CMS-MS-CR-00	Cogent Mugshot System 3.0	\$15,813	15%	\$13,750	\$300	First System \$2,500, each additional system \$1,500
LS-PRN-S-00	Xerox Phaser 4510/N Simplex	\$1,725	15%	\$1,500	\$180	First System \$2,500, each additional system \$1,500
LS-PRN-D-00	Xerox Phaser 4510/N Duplex	\$2,070	15%	\$1,800	\$216	First System \$2,500, each additional system \$1,500

Installation, Maintenance & Integration Labor Rates/Training Rates

Labor Category	Hourly Rate
Principal Software Engineer	\$107.55
Senior Software Engineer	\$92.40
Software Engineer	\$73.73
Senior Systems Engineer	\$91.42
Systems Engineer	\$66.65

Class Size (Number of People): 5
 Length of Class: Applicant, 4 Hours, Criminal, 8 Hours
 Note: Cost of maintenance includes preventative and remedial. If the customer chooses to forgo payment of the annual maintenance fee (after the first complimentary year), at that point an hourly rate would be charged for all requested technical support.

Lot 5--Integration

Product Number	Product Description	List Price	Percent Discount	NYS Net Price	Integration
LS-1000-C-00	CLScan 1000p Livescan Booking Station w/Palm (1000 ppi)	\$33,753	15%	\$29,350	First System \$2,500, each additional system \$1,500
LS-500U-D-00	CLS Livescan Booking Station w/Palm (500 ppi)	\$31,625	15%	\$27,500	First System \$2,500, each additional system \$1,500
LS-500U-D-00	CLS Criminal Desktop Livescan w/Palm (500 ppi)	\$26,813.40	15%	\$23,316	First System \$2,500, each additional system \$1,500
LS-500U-P-00	CLS Criminal Portable Livescan w/Palm (500 ppi)	\$27,787.45	15%	\$24,163	First System \$2,500, each additional system \$1,500
LS-500-APCR-D-00	CS500 Criminal/Applicant Desktop Livescan (500 ppi)	\$17,244.25	15%	\$14,995	First System \$2,500, each additional system \$1,500
LS-CS50-D-00	(Applicant Only)	\$11,494.25	15%	\$9,995	First System \$2,500, each additional system \$1,500
LS-500-APCR-P-00	CS500 Criminal/Applicant Desktop Portable (500 ppi)	\$17,819.25	15%	\$15,495	First System \$2,500, each additional system \$1,500
LS-CS50-P-00	(Applicant Only)	\$12,069.25	15%	\$10,495	First System \$2,500, each additional system \$1,500
CCS-500-00	Cogent Card Scanning Station CCS™ (500 ppi)	\$5,725	15%	\$5,000	First System \$2,500, each additional system \$1,500
CCS-1000-00	Cogent Card Scanning Station CCS™ (1000ppi)	\$6,900	15%	\$6,000	First System \$2,500, each additional system \$1,500
CMS-Capture-00	Cogent Image Capture Solution	\$2,875	15%	\$2,500	First System \$2,500, each additional system \$1,500
CMS-MS-CR-00	Cogent Mugshot System 3.0	\$15,813	15%	\$13,750	First System \$2,500, each additional system \$1,500
LS-PRN-S-00	Xerox Phaser 4510/N Simplex	\$1,725	15%	\$1,500	First System \$2,500, each additional system \$1,500
LS-PRN-D-00	Xerox Phaser 4510/N Duplex	\$2,070	15%	\$1,800	First System \$2,500, each additional system \$1,500

Integration Labor Rates/ Training Rates

Labor Category	Hourly Rate	Class Size (Number of People): 5
Principal Software Engineer	\$107.55	Length of Class: Applicant, 4 Hours, Criminal, 8 Hours
Senior Software Engineer	\$92.40	Note: Cost of maintenance includes preventative and remedial. If the customer chooses to forgo payment of the annual maintenance fee (after the first complimentary year), at that point an hourly rate would be charged for all requested technical support.
Software Engineer	\$73.73	
Senior Systems Engineer	\$91.42	
Systems Engineer	\$66.65	