

NYS NET PRICE SHEET

Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390
 September 2015

Bidder:	Zetron, Inc.
Name of Officially Published Catalog (from Bid Sheet):	Radio Consoles - 2013
Date of Catalog (from Bid Sheet):	Dec-13
LOT No.#	2
Region No. # (Note 1):	Statewide

LOT2: Zetron - Acom Advanced Communication System

Model / Product Number	Product Description	Unit of Measure	Discount Category	% Discount from List	2013 List Price	NY 2013 Price
906-0001	Equipment Cabinet	ea	A	10%	\$4,925.00	\$4,432.50
906-0002	Equipment Cabinet Cable / Hardware Bundle	ea	A	10%	\$2,605.00	\$2,344.50
906-0004	IMS Terminal	ea	A	10%	\$9,365.00	\$8,428.50
906-0005	Pre-wired 110-panel	ea	A	10%	\$1,325.00	\$1,192.50
906-0006	48-Port Modular Patch Panel	ea	A	10%	\$1,230.00	\$1,107.00
906-0007	24-Port Modular Patch Panel	ea	A	10%	\$615.00	\$553.50
906-0008	48VDC Power Distribution Panel	ea	A	10%	\$585.00	\$526.50
906-0009	12VDC Power Distribution Panel	ea	A	10%	\$650.00	\$585.00
906-0010	48V Power Supply (120VAC Input) Shelf	ea	A	10%	\$2,710.00	\$2,439.00
906-0011	Spare Rectifier Module, -48VDC, 120VAC	ea	A	10%	\$1,195.00	\$1,075.50
906-0012	(ADS) Main Sub rack W/Split Upper Backplane & Back Cover	ea	A	10%	\$19,865.00	\$17,878.50
906-0013	(ADS) Main Sub rack W/Split Upper Backplane & Back Cover	ea	A	10%	\$24,865.00	\$22,378.50
906-0014	(ADS) Expansion Sub rack W/Split Upper Backplane & Back Cove	ea	A	10%	\$2,405.00	\$2,164.50
906-0015	(ALS) Sub rack W/Upper & Lower Backplane	ea	A	10%	\$3,355.00	\$3,019.50
906-0016	(ALS Split or ADS/ALS Combo) Sub rack W/Split Upper & Lower	ea	A	10%	\$3,405.00	\$3,064.50
906-0017	(COS) Sub rack W/Upper Backplane	ea	A	10%	\$2,745.00	\$2,470.50
906-0018	(COS Split) Sub rack W/Split Upper Backplane	ea	A	10%	\$2,745.00	\$2,470.50
906-0019	CCC - Changeover Control Card	ea	A	10%	\$450.00	\$405.00
906-0020	COV - Changeover Card	ea	A	10%	\$1,510.00	\$1,359.00
906-0021	DCU - DS3 Control Unit	ea	A	10%	\$7,875.00	\$7,087.50
906-0022	DIU - Data Interface Unit	ea	A	10%	\$1,340.00	\$1,206.00
906-0023	EIE - Exchange Interface Unit	ea	A	10%	\$2,905.00	\$2,614.50
906-0024	EIU - Ethernet Interface Unit	ea	A	10%	\$6,355.00	\$5,719.50
906-0025	EMU - E&M 4-Wire Interface Unit	ea	A	10%	\$2,635.00	\$2,371.50
906-0026	MCU - Multiplexor Control Unit	ea	A	10%	\$7,300.00	\$6,570.00
906-0027	MCU - Multiplexor Control Unit (ISB)	ea	A	10%	\$11,300.00	\$10,170.00
906-0028	MSU - Multiplexor Supply Unit	ea	A	10%	\$2,635.00	\$2,371.50
906-0029	RGU - Ring Generator Unit	ea	A	10%	\$2,025.00	\$1,822.50
906-0030	RVA - Recorded Voice Announcement	ea	A	10%	\$2,250.00	\$2,025.00
906-0031	RIU - Radio Interface Unit	ea	A	10%	\$3,105.00	\$2,794.50
906-0032	SMU DSP - Signaling Management Unit	ea	A	10%	\$735.00	\$661.50
906-0033	SMU VoIP - Signaling Management Unit DFSI	ea	A	10%	\$3,240.00	\$2,916.00
906-0034	SMU VoIP - Signaling Management Unit CSSI	ea	A	10%	\$3,240.00	\$2,916.00
906-0035	SMU VoIP - Signaling Management Unit CSSI w/ Encryption	ea	A	10%	\$4,965.00	\$4,468.50
906-0036	TIE - Telephone Interface Unit	ea	A	10%	\$2,905.00	\$2,614.50
906-0037	UIO - Universal Input/output	ea	A	10%	\$2,430.00	\$2,187.00
906-0038	CCC Cable Assembly	ea	A	10%	\$105.00	\$94.50
906-0039	COV Cable Assembly	ea	A	10%	\$225.00	\$202.50
906-0040	DCU Cable Assembly	ea	A	10%	\$480.00	\$432.00
906-0041	DIU Cable Assembly	ea	A	10%	\$235.00	\$211.50
906-0042	EIE Cable Assembly	ea	A	10%	\$305.00	\$274.50
906-0043	EIU Cable Assembly	ea	A	10%	\$10.00	\$9.00
906-0044	EMU Cable Assembly	ea	A	10%	\$235.00	\$211.50
906-0045	MCU Cable Assembly	ea	A	10%	\$60.00	\$54.00
906-0046	MSU Cable Assembly	ea	A	10%	\$295.00	\$265.50
906-0047	RIU Cable Assembly	ea	A	10%	\$80.00	\$72.00
906-0048	RIU Logger Cable Assembly	ea	A	10%	\$75.00	\$67.50
906-0049	SMU VoIP Cable Assembly	ea	A	10%	\$5.00	\$4.50
906-0050	TIE Cable Assembly	ea	A	10%	\$305.00	\$274.50
906-0051	UIO Cable Assembly	ea	A	10%	\$170.00	\$153.00
906-0052	ACU/DCU Diagnostic Cable	ea	A	10%	\$55.00	\$49.50
906-0053	MCU Diagnostic Cable	ea	A	10%	\$165.00	\$148.50
906-0054	SMU Diagnostic Cable	ea	A	10%	\$5.00	\$4.50
906-0055	IMS Terminal Interface Cable	ea	A	10%	\$55.00	\$49.50
906-0056	VoIP Diagnostic Cable	ea	A	10%	\$5.00	\$4.50
906-0057	Model 250	ea	A	10%	\$1,200.00	\$1,080.00
906-0058	Model 251	ea	A	10%	\$870.00	\$783.00
906-0059	Model 6080	ea	A	10%	\$825.00	\$742.50
906-0060	Single Rack mount Option for Model 25x	ea	A	10%	\$65.00	\$58.50
906-0061	Dual Rack mount Option for Model 25x	ea	A	10%	\$75.00	\$67.50
906-0062	Intelligent Radio Interface Module (iRIM) KA for Kenwood TK-	ea	A	10%	\$2,725.00	\$2,452.50
906-0063	Intelligent Radio Interface Module (iRIM) EA for EF Johnson	ea	A	10%	\$2,725.00	\$2,452.50
906-0065	iRIM Single Rack mount Option	ea	A	10%	\$105.00	\$94.50
906-0066	iRIM Dual Rack mount Option	ea	A	10%	\$145.00	\$130.50
906-0067	Discrete Voter Interface Bundle	ea	A	10%	\$2,515.00	\$2,263.50
906-0068	NMS/MIS Server	ea	A	10%	\$13,950.00	\$12,555.00
906-0069	48-Port Ethernet Switch (Acom LAN)	ea	A	10%	\$8,910.00	\$8,019.00
906-0070	24-Port VoIP Switch	ea	A	10%	\$2,200.00	\$1,980.00
906-0071	48-Port VoIP Switch	ea	A	10%	\$3,800.00	\$3,420.00
906-0072	IP Tube Standalone, Single E1 Port, Data Compression	ea	A	10%	\$6,490.00	\$5,841.00
906-0073	IP Tube Standalone, Dual E1 Port, Data Compression	ea	A	10%	\$6,770.00	\$6,093.00
906-0074	19" Rack mount kit for 1 standalone IP Tube	ea	A	10%	\$225.00	\$202.50
906-0075	CHUB-E Chassis (holds up to 15 cards)	ea	A	10%	\$2,635.00	\$2,371.50
906-0076	CHUB-E Power Supply (2 per chassis)	ea	A	10%	\$835.00	\$751.50
906-0077	CHUB-E IP Tube, Single E1 Port, Data Compression	ea	A	10%	\$3,925.00	\$3,532.50
906-0078	CHUB-E IP Tube, Dual E1 Port, Data Compression	ea	A	10%	\$10.00	\$9.00
906-0079	CHUB-E Card Slot Blank (1 per unused card slot)	ea	A	10%	\$100.00	\$90.00
906-0080	DXC-2, Single Port E1/T1 Rate Converter	ea	A	10%	\$2,950.00	\$2,655.00
906-0081	Rack mount Kit for DXC-2 (holds 2 DXC-2s)	ea	A	10%	\$85.00	\$76.50
906-0082	FOM-E1T1, Single Port E1/T1 Fiber Optic Modem	ea	A	10%	\$1,305.00	\$1,174.50
906-0083	FOM-T3, Single Port DS3/T3 Fiber Optic Modem	ea	A	10%	\$3,130.00	\$2,817.00
906-0084	Rack mount Kit for Fiber Optic Modems (holds 2 FOMs)	ea	A	10%	\$65.00	\$58.50
906-0085	GPS Clock Bundle	ea	A	10%	\$12,690.00	\$11,421.00
906-0086	GPS Clock Changeover Control Bundle	ea	A	10%	\$5,090.00	\$4,581.00
906-0087	Network Patch Cable (Acom CCE to Network Demark)	ea	A	10%	\$5.00	\$4.50
906-0088	E1/T1 Patch Cable	ea	A	10%	\$5.00	\$4.50
906-0089	RJ21 Patch Cable	ea	A	10%	\$185.00	\$166.50
906-0090	Connectorized 66-Style Punch down Block	ea	A	10%	\$80.00	\$72.00
906-0091	Protected, Connectorized 66-Style Punch down Block	ea	A	10%	\$730.00	\$657.00
906-0092	Protection Module for Protected 66-Style Block	ea	A	10%	\$45.00	\$40.50
906-0093	TDM-Based Position Hardware Bundle (Supports up to 2 speaker	ea	A	10%	\$10,355.00	\$9,319.50

906-0094	TDM-Based Position Hardware Bundle (Supports up to 4 speaker	ea	A	10%	\$12,470.00	\$11,223.00
906-0095	TDM-Based Position Hardware Bundle (Supports up to 2 speaker	ea	A	10%	\$11,435.00	\$10,291.50
906-0096	TDM-Based Position Hardware Bundle (Supports up to 4 speaker	ea	A	10%	\$11,415.00	\$10,273.50
906-0097	IP-Based Position Hardware Bundle (Supports up to 4 speakers	ea	A	10%	\$5,970.00	\$5,373.00
906-0098	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	ea	A	10%	\$10,655.00	\$9,589.50
906-0099	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	ea	A	10%	\$12,770.00	\$11,493.00
906-0100	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	ea	A	10%	\$11,735.00	\$10,561.50
906-0101	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	ea	A	10%	\$11,715.00	\$10,543.50
906-0102	IP-Based Position Hardware Bundle with MDC 1200 (Supports up	ea	A	10%	\$8,410.00	\$7,569.00
906-0103	TDM-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$10,655.00	\$9,589.50
906-0104	TDM-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$12,770.00	\$11,493.00
906-0105	TDM-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$11,735.00	\$10,561.50
906-0106	TDM-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$11,715.00	\$10,543.50
906-0107	IP-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$8,410.00	\$7,569.00
906-0108	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$10,955.00	\$9,859.50
906-0109	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$13,070.00	\$11,763.00
906-0110	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$12,035.00	\$10,831.50
906-0111	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$12,015.00	\$10,813.50
906-0112	IP-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$8,710.00	\$7,839.00
906-0113	TDM-Based Position Hardware Bundle (Supports up to 2 speaker	ea	A	10%	\$7,575.00	\$6,817.50
906-0114	TDM-Based Position Hardware Bundle (Supports up to 4 speaker	ea	A	10%	\$9,690.00	\$8,721.00
906-0115	TDM-Based Position Hardware Bundle (Supports up to 2 speaker	ea	A	10%	\$8,650.00	\$7,785.00
906-0116	TDM-Based Position Hardware Bundle (Supports up to 4 speaker	ea	A	10%	\$8,630.00	\$7,767.00
906-0117	IP-Based Position Hardware Bundle (Supports up to 4 speakers	ea	A	10%	\$5,330.00	\$4,797.00
906-0118	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	ea	A	10%	\$7,875.00	\$7,087.50
906-0119	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	ea	A	10%	\$9,970.00	\$8,973.00
906-0120	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	ea	A	10%	\$8,950.00	\$8,055.00
906-0121	TDM-Based Position Hardware Bundle with MDC 1200 (Supports u	ea	A	10%	\$8,930.00	\$8,037.00
906-0122	IP-Based Position Hardware Bundle with MDC 1200 (Supports up	ea	A	10%	\$5,630.00	\$5,067.00
906-0123	TDM-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$7,875.00	\$7,087.50
906-0124	TDM-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$9,970.00	\$8,973.00
906-0125	TDM-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$8,950.00	\$8,055.00
906-0126	TDM-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$8,930.00	\$8,037.00
906-0127	IP-Based Position Hardware Bundle with GE Star (Supports up	ea	A	10%	\$5,630.00	\$5,067.00
906-0128	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$8,175.00	\$7,357.50
906-0129	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$10,270.00	\$9,243.00
906-0130	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$9,250.00	\$8,325.00
906-0131	TDM-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$9,230.00	\$8,307.00
906-0132	2 Speaker Position Cabling Bundle for TDM-Based Console	ea	A	10%	\$135.00	\$121.50
906-0133	4 Speaker Position Cabling Bundle for TDM-Based Console	ea	A	10%	\$165.00	\$148.50
906-0134	19" Anti-Glare Black LCD Monitor w/ Speakers	ea	A	10%	\$285.00	\$256.50
906-0135	23" Anti-Glare Black LCD Monitor 1920 x 1080	ea	A	10%	\$520.00	\$468.00
906-0136	19" SAW Anti-Glare Black LCD Touchscreen Monitor	ea	A	10%	\$3,675.00	\$3,307.50
906-0137	22" SAW Anti-Glare Black LCD Touchscreen Monitor 1920 x 1080	ea	A	10%	\$1,310.00	\$1,179.00
906-0140	Acom Speaker	ea	A	10%	\$315.00	\$283.50
906-0141	Desktop Microphone	ea	A	10%	\$250.00	\$225.00
906-0142	Desktop Microphone Amplifier (TDM-based consoles only)	ea	A	10%	\$50.00	\$45.00
906-0143	IRR Interface Box and Cable (TDM-based consoles only)	ea	A	10%	\$160.00	\$144.00
906-0144	Hardware IRR (M3022 w/desktop enclosure)	ea	A	10%	\$1,210.00	\$1,089.00
906-0145	Headset Jack box with Single Volume Control	ea	A	10%	\$230.00	\$207.00
906-0146	Headset Jack box with Dual Volume Control	ea	A	10%	\$925.00	\$832.50
906-0147	Headset Jack box without Volume Control	ea	A	10%	\$155.00	\$139.50
906-0148	Telephone Radio Headset Interface (TRHI) (TDM-based consoles	ea	A	10%	\$360.00	\$324.00
906-0149	4-Wire Noise Cancelling Headset w/base	ea	A	10%	\$390.00	\$351.00
906-0150	6-Wire Noise Cancelling Headset w/base	ea	A	10%	\$225.00	\$202.50
906-0151	6-Wire Noise Cancelling Headset w/Wireless base (comes with	ea	A	10%	\$1,155.00	\$1,039.50
906-0152	Noise Cancelling Headset Top	ea	A	10%	\$150.00	\$135.00
906-0153	6-Wire Handset with PTT	ea	A	10%	\$175.00	\$157.50
906-0154	Footswitch	ea	A	10%	\$35.00	\$31.50
906-0155	Dual-Footswitch	ea	A	10%	\$455.00	\$409.50
906-0156	As-Built System Documentation (CD/DVD)	ea	A	10%	\$0.00	\$0.00
906-0157	Acom System Manuals (CD/DVD)	ea	A	10%	\$0.00	\$0.00
906-0158	Product Manuals (CD/DVD)	ea	A	10%	\$0.00	\$0.00
906-0159	As-Built Documentation (Full-Color prints in 3-ring binder)	ea	A	10%	\$45.00	\$40.50
906-0160	ACS Operator Manual	ea	A	10%	\$45.00	\$40.50
906-0161	Acom Console Design	ea	A	10%	\$45.00	\$40.50
906-0162	Acom Hardware Manual	ea	A	10%	\$45.00	\$40.50
906-0163	Acom Software Manual	ea	A	10%	\$45.00	\$40.50
906-0164	IP-Based Position Hardware Bundle with MDC 1200 and GE Star	ea	A	10%	\$5,930.00	\$5,337.00
X62-1100	Silver Plan 1YR	ea	A	10%	6% of System List Price	6% of System List Price
X63-1284	Gold Service Plan 1 Year no onsite rapid response	ea	A	10%	9% of System List Price	9% of System List Price
X63-1284-1	Gold Service Plan 1 Year with onsite rapid response	ea	A	10%	17% of System List Price	17% of System List Price
950-0884	Zetron Acom Speaker	ea	A	10%	\$420.00	\$378.00
802-0692	Power Brick for Speaker	ea	A	10%	\$40.00	\$36.00
930-0048	Integrator IRR Client License	ea	A	10%	\$965.00	\$868.50
905-0160	Integrator IRR Package	ea	A	10%	\$470.00	\$423.00
802-0672	Handset (Re-wired with PTT button)	ea	A	10%	\$100.00	\$90.00
950-9439	Acom TRHI Headset Interface	ea	A	10%	\$625.00	\$562.50
950-9208	Acom Secondary Headset Jackbox	ea	A	10%	\$455.00	\$409.50
950-0580	Acom Jackbox w/Volume Control	ea	A	10%	\$400.00	\$360.00
681-0061	Symantec pcAnywhere Host & Remote V11.0	ea	A	10%	\$520.00	\$468.00
950-9351	25-pr Punchdown Blocks	ea	A	10%	\$65.00	\$58.50
950-9199	25-pr Protected Punchdown Blocks (12 protection modules)	ea	A	10%	\$765.00	\$688.50
802-0230	Protection Module for 950-9199	ea	A	10%	\$24.00	\$21.60
950-0463	SQL add cal	ea	A	10%	\$395.00	\$355.50
950-0464	Win 2000 Server w/5 cal	ea	A	10%	\$2,485.00	\$2,236.50
950-0465	Win 2000 5 cal	ea	A	10%	\$490.00	\$441.00

Lot 2: Zetron - Series 4000 Communication Control System

Model / Product Number	Product Description	Unit of Measure	Discount Category	% Discount from List	2013 List Price	NY 2013 Price
905-0385	Desktop Microphone, Standard With Cable to Tails	ea	B	10%	\$445.00	\$400.50
905-0386	Desktop Microphone, Shure With Cable to Tails	ea	B	10%	\$595.00	\$535.50
930-0188	IntegratorRD Major Response Paging License	ea	B	10%	\$0.00	\$0.00
930-0201	GE-Star New York State Police Format, Decode License	ea	B	10%	\$0.00	\$0.00
950-1137	DIU-3000 Dual Channel T/R Control Card	ea	B	10%	\$3,785.00	\$3,406.50
950-1155	Dual Channel Card Harris M-Series Firmware	ea	B	10%	\$420.00	\$378.00
950-1197	DIU-3000 Interface Kit	ea	B	10%	\$200.00	\$180.00
950-1212	Sprint Direct Connect Dual Channel Control Card	ea	B	10%	\$3,015.00	\$2,713.50
950-1214	Dual Channel Card - Sprint Direct Connect Firmware	ea	B	10%	\$420.00	\$378.00
X97-163R	Series 4000 Factory Technical Training, authorized reseller	ea	B	10%	\$0.00	\$0.00
905-0294	IntegratorRD/M4219 Radio Dispatch Workstation Version 4	ea	B	10%	\$19,965.00	\$17,968.50
905-0308	2 Position Bundled 4020 RD, 8-Channel, M4217	ea	B	10%	\$51,895.00	\$46,705.50

905-0309	3 Position Bundled 4020 RD, 10-Channel, M4217	ea	B	10%	\$70,830.00	\$63,747.00
905-0310	4 Position Bundled 4048 RD, 14-Channel, M4217	ea	B	10%	\$100,825.00	\$90,742.50
905-0311	10 Position Bundled 4048 RD, 30-Channel, M4217	ea	B	10%	\$219,875.00	\$197,887.50
905-0318	2 Position Bundled 4020 RD, 8-Channel, M4219	ea	B	10%	\$51,895.00	\$46,705.50
905-0319	3-Position Bundled 4020RD, 10-Channel, M4219	ea	B	10%	\$70,830.00	\$63,747.00
905-0320	4-Position Bundled 4048RD, 14-Channel, M4219	ea	B	10%	\$100,825.00	\$90,742.50
905-0321	10 Position Bundled M4048RD 30-Channel, M4219	ea	B	10%	\$219,875.00	\$197,887.50
901-9306	Model 4118 Dispatch Console Audio Panel (5.25" x 19")	ea	B	10%	\$4,120.00	\$3,708.00
950-0400	Model 4118 Enhanced Phone Operation	ea	B	10%	\$0.00	\$0.00
901-9224	Model 4115B Console Expander (5.25" x 19")	ea	B	10%	\$2,200.00	\$1,980.00
901-9233	Receiver Monitor Panel	ea	B	10%	\$2,060.00	\$1,854.00
802-0092	Power Supply	ea	B	10%	\$175.00	\$157.50
901-9351	Model 4018 Desktop Dispatch Console	ea	B	10%	\$6,170.00	\$5,553.00
905-0178	IntegratorRD/M4217 Radio Dispatch Workstation Version 4	ea	B	10%	\$19,965.00	\$17,968.50
930-0049	IntegratorRD Software Version 4 License	ea	B	10%	\$11,740.00	\$10,566.00
905-0174	IntegratorRD Version 4 Media Kit (includes CDROM and user ma	ea	B	10%	\$150.00	\$135.00
901-9627	IntegratorRD M4217 Hardware Kit	ea	B	10%	\$6,860.00	\$6,174.00
815-9172	Desk Adapter for Phone Rack	ea	B	10%	\$595.00	\$535.50
930-0187	Major Response Paging License	ea	B	10%	\$1,150.00	\$1,035.00
930-0198	GE-Star New York State Police Format, Decode License	ea	B	10%	\$1,130.00	\$1,017.00
950-0889	Model 4018/4118 Console Programming System for Windows	ea	B	10%	\$185.00	\$166.50
400-0650	10.5" Vertical Extension	ea	B	10%	\$610.00	\$549.00
950-0851	M251 DC Remote Base Station Adapter	ea	B	10%	\$850.00	\$765.00
950-0898	M251 19" Dual Rack Mount Adapter Kit	ea	B	10%	\$80.00	\$72.00
905-0347	M250/251 Tone-to-DC Remote Base Station Adapter w/ 19" Rack Kit	ea	B	10%	\$2,485.00	\$2,236.50
905-0348	iSpace iDEN® Dual Channel T/R Control Card	ea	B	10%	\$2,925.00	\$2,632.50
950-1078	iSpace iDEN® Radio Card Interface Module	ea	B	10%	\$1,065.00	\$958.50
950-1017	Model 250 to MotoTRBO™ Interface Kit	ea	B	10%	\$145.00	\$130.50
X61-1163	Extended Limited Warranty per year for Years 2 to 5	Lot	B	0%	4% of System NYS Net Pricing	4% of System NYS Net Pricing
X61-5163	Extended Limited Warranty for Coverage through Year 5	Lot	B	0%	14% of System NYS Net Pricing	14% of System NYS Net Pricing
709-7270	Power Supply Adapter Cable (M27)	ea	B	10%	\$0.00	\$0.00
950-1080	Dual Channel Card iDEN iSpace Firmware	ea	B	10%	\$430.00	\$387.00
X92-163F	SE - Install & Program Optm & Training, 1st day	ea	B	5%	\$3,245.00	\$3,082.75
X92-163A	SE - Install & Program Optm & Training, add'l day	ea	B	5%	\$2,165.00	\$2,056.75
X92-163T	Instructor Travel, one day -S4000	ea	B	5%	\$1,105.00	\$1,049.75
X97-163F	S4000 Factory Technical Training - first person	ea	B	5%	\$1,095.00	\$1,040.25
X97-163A	S4000 Factory Technical Training - each additional person	ea	B	5%	\$545.00	\$517.75
X98-163F	S4000 Onsite Training - first day	ea	B	5%	\$3,310.00	\$3,144.50
X98-163A	S4000 Onsite Training - each additional day	ea	B	5%	\$2,205.00	\$2,094.75
X98-9163	Instructor Travel, one day -S4000	ea	B	5%	\$1,105.00	\$1,049.75
X93-163F	S4000 Onsite Technical Support (First Day)	ea	B	5%	\$3,310.00	\$3,144.50
X93-163A	S4000 Onsite Technical Support (Each Additional Day)	ea	B	5%	\$2,205.00	\$2,094.75
X93-9163	Technician Travel (One day - S4000)	ea	B	5%	\$1,105.00	\$1,049.75
905-0366	Harris M-Series Radio Interface Kit	ea	B	10%	\$2,940.00	\$2,646.00
950-1113	Harris M-Series Wireless Dual Channel T/R Control Card	ea	B	10%	\$3,195.00	\$2,875.50
950-1110	Harris Interface Mounting Kit, 6 Channel, 19 in Rack Mount	ea	B	10%	\$240.00	\$216.00
950-1111	Harris Interface Mounting Kit, 2 Channel, 19 in Rack Mount	ea	B	10%	\$165.00	\$148.50
950-1112	WIM Mounting Kit, 6 Channel, 19 in. Rack Mount	ea	B	10%	\$45.00	\$40.50
025-9589	Desktop Microphone Manual	ea	B	10%	\$50.00	\$45.00
025-9553	TRHI Manual	ea	B	10%	\$50.00	\$45.00
025-9585	Amplified 5W Speaker Manual	ea	B	10%	\$50.00	\$45.00
025-9632	Headset Jackbox Manual	ea	B	10%	\$50.00	\$45.00
395-0080	Accessory Manuals on CD (Desk mic, TRHI, Speakers, Jackbox)	ea	B	10%	\$45.00	\$40.50
930-0049	IntegratorRD Software Version 4 License	ea	B	10%	\$11,740.00	\$10,566.00
905-0174	IntegratorRD Version 4 Media Kit (includes CDROM and user ma	ea	B	10%	\$150.00	\$135.00
905-0293	IntegratorRD M4219 Hardware Kit	ea	B	10%	\$6,860.00	\$6,174.00
905-0247	Integrator IRR package (license required see 930-0048 below)	ea	B	10%	\$415.00	\$373.50
930-0048	Integrator IRR Client License	ea	B	10%	\$965.00	\$868.50
950-0833	Game Port to USB adapter for Contact Closure	ea	B	10%	\$145.00	\$130.50
930-0027	Model 4018/4118 Extended Paging Package with MDC-1200 Emerge	ea	B	10%	\$685.00	\$616.50
930-0028	Model 4018/4118 Instant Call Paging	ea	B	10%	\$255.00	\$229.50
950-9502	Model 4018/4118 Speed Dial Option	ea	B	10%	\$350.00	\$315.00
930-0026	IntegratorRD Extended Paging Package	ea	B	10%	\$685.00	\$616.50
930-0051	IntegratorRD MDC-1200 Full Feature	ea	B	10%	\$1,380.00	\$1,242.00
950-0803	CAD Interface License (requires IntRD)	ea	B	10%	\$2,070.00	\$1,863.00
950-0889	M4018/M4118 Console Programming System for Windows TM	ea	B	10%	\$185.00	\$166.50
950-9459	Gooseneck Microphone (for M4118, 4217B)	ea	B	10%	\$285.00	\$256.50
950-9314	Gooseneck Microphone for M4010 / M4018 Desktop Console Posit	ea	B	10%	\$285.00	\$256.50
950-9315	PTT Handset w/ Hookswitch Cradle for M4010 / M4018	ea	B	10%	\$185.00	\$166.50
950-9327	Headset Jackbox	ea	B	10%	\$185.00	\$166.50
950-9208	Secondary Headset Jackbox (for all models)	ea	B	10%	\$455.00	\$409.50
950-9439	Telephone/Radio Headset Interface (TRHI) (for all models)	ea	B	10%	\$625.00	\$562.50
709-7350	Dual TRHI Connector	ea	B	10%	\$70.00	\$63.00
950-9102	Footswitch (for PTT)	ea	B	10%	\$110.00	\$99.00
950-0360	TRHI PTT Handset & Cradle Option (requires TRHI)	ea	B	10%	\$455.00	\$409.50
905-0325	S4000 Monitor A/B Speaker Kit	ea	B	10%	\$900.00	\$810.00
905-0329	Desktop Microphone, Standard With Cable	ea	B	10%	\$445.00	\$400.50
905-0330	Desktop Microphone, Shure With Cable	ea	B	10%	\$595.00	\$535.50
905-0158	M4020 115/12VDC Capable Redundant Bundle	ea	B	10%	\$12,345.00	\$11,110.50
905-0159	M4020 Redundant System Bundle	ea	B	10%	\$10,285.00	\$9,256.50
901-9582	M4020 Common Controller Card Cage	ea	B	10%	\$3,430.00	\$3,087.00
950-0167	M4020 Modular Power Supply	ea	B	10%	\$1,045.00	\$940.50
950-0265	M4020 Redundant Power Supply	ea	B	10%	\$3,025.00	\$2,722.50
905-0157	M4048 Basic CCE Bundle	ea	B	10%	\$18,100.00	\$16,290.00
905-0156	M4048 Redundant System Bundle	ea	B	10%	\$24,355.00	\$21,919.50
901-9462	M4048 Console Interface Card Cage	ea	B	10%	\$6,110.00	\$5,499.00
950-9691	M4048 Channel Interface Card Cage	ea	B	10%	\$6,110.00	\$5,499.00
905-0155	M4048 Expansion Bundle	ea	B	10%	\$6,260.00	\$5,634.00
950-9693	M4048 Power Supply	ea	B	10%	\$3,915.00	\$3,523.50
950-9766	Channel Card Cage Expansion Kit	ea	B	10%	\$755.00	\$679.50
950-9820	Dual Channel Tone/Local T/R Control Card	ea	B	10%	\$2,870.00	\$2,583.00
901-9630	Intelligent Radio Interface Module (iRIM) KA for Kenwood TK-	ea	B	10%	\$2,855.00	\$2,569.50
901-9637	Intelligent Radio Interface Module (iRIM) EA for EF Johnson	ea	B	10%	\$2,855.00	\$2,569.50
950-0589	iRIM/SRG Single Unit Rack Mount Option	ea	B	10%	\$110.00	\$99.00
950-0588	iRIM/SRG Dual Unit Rack Mount Option	ea	B	10%	\$150.00	\$135.00
950-1014	Local Conventional PTT iDEN Headset Interface	ea	B	10%	\$215.00	\$193.50
950-1015	M250 Tone Remote PTT iDEN Headset Interface	ea	B	10%	\$555.00	\$499.50
950-9867	M/A-COM (GE/Ericsson) Wireless Dual Channel T/R Card (Orion,	ea	B	10%	\$3,290.00	\$2,961.00
950-9868	M/A-COM (GE/Ericsson) Wireless Interface Module (Orion, 500M	ea	B	10%	\$765.00	\$688.50
950-0015	Dual Channel T/R Control Card (MAP27)	ea	B	10%	\$3,785.00	\$3,406.50
950-0985	S4000 Tait TM-8255 Wireless Interface Module	ea	B	10%	\$860.00	\$774.00

950-0273	S4000 Model 427 MAP27 Wireless Interface Module	ea	B	10%	\$885.00	\$796.50
950-9862	Dual Channel T/R Control Card (iDEN®)	ea	B	10%	\$3,015.00	\$2,713.50
950-0915	iDEN i325/i365 Direct Connect Wireless Radio Interface Modul	ea	B	10%	\$1,065.00	\$958.50
950-1091	iSpace iden Dual Channel T/R Control Card	ea	B	10%	\$3,015.00	\$2,713.50
950-0293	Auxiliary Input/Output Interface Card	ea	B	10%	\$1,215.00	\$1,093.50
950-9692	System Traffic Card (M4020/4048 only)	ea	B	10%	\$2,545.00	\$2,290.50
950-9695	Console Interface Card (M4020/4048 only) (1 Per Position)	ea	B	10%	\$3,370.00	\$3,033.00
905-0229	Model 4020/4048 8 Patch Card	ea	B	10%	\$1,865.00	\$1,678.50
905-0230	Model 4020/4048 16 Patch Card	ea	B	10%	\$2,270.00	\$2,043.00
905-0231	Model 4020/4048 24 Patch Card	ea	B	10%	\$2,690.00	\$2,421.00
950-0412	Empty Console Card Slot Cover (4020/4048)	ea	B	10%	\$65.00	\$58.50
950-0413	Empty Channel Card Slot Cover (4020/4048)	ea	B	10%	\$65.00	\$58.50
930-0052	Channel Check -- Instant Recall Recorder Software Option	ea	B	10%	\$765.00	\$688.50
950-9951	S4000 Dual Channel Memory Option (needed for TX voice delay	ea	B	10%	\$185.00	\$166.50
950-0078	M4048 Radio System Management Program	ea	B	10%	\$590.00	\$531.00
901-9384	M4000 Phone Coupler (Universal or Tone/Local T/R Control Car	ea	B	10%	\$1,045.00	\$940.50
950-9538	Telephone Interface Card (installs into 901-9384 housing abo	ea	B	10%	\$765.00	\$688.50
950-9609	Series 4000 Intercom Interface Option (Universal or Tone/Loc	ea	B	10%	\$900.00	\$810.00
901-9196	Standby System Controller. Automatic Switchover - Controls u	ea	B	10%	\$1,795.00	\$1,615.50
901-9197	Line Transfer Panel for Standby System Controller (6 Maximum	ea	B	10%	\$1,145.00	\$1,030.50
950-9380	Power Supply for Standby System Controller, 1 15VAC 50/60Hz.	ea	B	10%	\$370.00	\$333.00
905-0265	Voice-over-IP Console Gateway (For PC based Consoles only)	ea	B	10%	\$12,525.00	\$11,272.50
950-9222	Short Haul Modem	ea	B	10%	\$1,175.00	\$1,057.50
709-0004	Installation Cable Assembly. RJ-21, M-F, 10ft	ea	B	10%	\$60.00	\$54.00
950-9351	CO/PBX Punch Block	ea	B	10%	\$65.00	\$58.50
950-9199	Connectorized Punch Block (Protected)	ea	B	10%	\$765.00	\$688.50
901-9325	DeadBolt Lightning Surge Arrestor with RF Suppression	ea	B	10%	\$280.00	\$252.00
901-9588	Model 250 Tone Remote Adapter	ea	B	10%	\$930.00	\$837.00
709-7540	Generic Interface cable with flying leads	ea	B	10%	\$70.00	\$63.00
950-0328	Model 250 to Motorola GM 300/R1225 cable option	ea	B	10%	\$80.00	\$72.00
950-0329	Model 250 to Kenwood TKR-840 cable option	ea	B	10%	\$80.00	\$72.00
950-0330	Model 250 to Kenwood TK-690/790/890 cable option	ea	B	10%	\$80.00	\$72.00
951-9075	Console Position Spares Kit (M4118, M4217B)	ea	B	10%	\$1,105.00	\$994.50
951-9060	Console Position Spares Kit (M4018)	ea	B	10%	\$955.00	\$859.50
950-9767	Model 4048 STC Extender Card	ea	B	10%	\$455.00	\$409.50
950-9768	Model 4048 CIC/Patch Extender Card	ea	B	10%	\$455.00	\$409.50
950-0357	Series 4000 Extender Card	ea	B	10%	\$185.00	\$166.50
709-7452	S4000 Chanel Monitor RS-232 Cable (For programming Universal	ea	B	10%	\$60.00	\$54.00
950-0114	S3000/4000 Maintenance Modem	ea	B	10%	\$300.00	\$270.00
025-9438	Model 4048 Service Manual	ea	B	10%	\$50.00	\$45.00
025-9455	Series 4000 Interface Cards Service Manual	ea	B	10%	\$50.00	\$45.00
025-9456	Series 4000 Dispatch Consoles Service Manual	ea	B	10%	\$50.00	\$45.00
025-9533	Series 4000 Installation & Configuration Manual	ea	B	10%	\$50.00	\$45.00
025-9535	Series 4000 Operation Manual	ea	B	10%	\$50.00	\$45.00
025-9068	Model 4018/4024 Communications Control System Installation M	ea	B	10%	\$45.00	\$40.50
025-9589	Additional Desktop Microphone Manual	ea	B	10%	\$50.00	\$45.00
905-0176	Integrator RD Workstation S/W F/W Upgrade Kit (Customer Supp	ea	B	10%	\$4,390.00	\$3,951.00
905-0177	Integrator RD Workstation S/W F/W Upgrade w/Windows/Dell P4	ea	B	10%	\$6,860.00	\$6,174.00
905-0179	Integrator RD Firmware/Software Upgrade Kit	ea	B	10%	\$2,745.00	\$2,470.50
905-0312	Integrator RD Workstaton Software Upgrade without PC	ea	B	10%	\$4,030.00	\$3,627.00
905-0314	Integrator RD Workstation Software Upgrade with Windows w/De	ea	B	10%	\$6,505.00	\$5,854.50
905-0313	S4000 Integrator RD Radio Dispatch Software Upgrade	ea	B	10%	\$2,385.00	\$2,146.50
950-0775	Integrator IRR Software CDROM (license required)	ea	B	10%	\$0.00	\$0.00
905-0315	Windows w/Dell PC	ea	B	10%	\$4,120.00	\$3,708.00
950-0776	M4217 Audio Panel replacement kit	ea	B	10%	\$5,800.00	\$5,220.00
905-0300	M4217 Audio Panel to M4219 Audio Interface w/Speakers conver	ea	B	10%	\$5,800.00	\$5,220.00
950-0183	M4018 Firmware	ea	B	10%	\$420.00	\$378.00
950-0190	M4118/Model 4116B Firmware	ea	B	10%	\$420.00	\$378.00
950-0511	M4217/M4219 Firmware	ea	B	10%	\$420.00	\$378.00
930-0079	Extended paging Package, J10 Upgrade Option (4018/4118)	ea	B	0%	\$0.00	\$0.00
930-0080	Instant Call Paging, J11 Upgrade Option (4018/4118)	ea	B	0%	\$0.00	\$0.00
930-0081	IntegratorRD Extended Paging Package, R01 Upgrade Option	ea	B	0%	\$0.00	\$0.00
930-0168	S4000 IntegratorRD CAD Interface License	ea	B	0%	\$0.00	\$0.00
930-0170	S4000 Integrator RD MDC-1200 Feature License	ea	B	0%	\$0.00	\$0.00
950-0775	Integrator IRR Software CDROM (license required)	ea	B	0%	\$0.00	\$0.00
930-0169	S4000 Integrator IRR Full Product License	ea	B	0%	\$0.00	\$0.00
950-0186	Dual Channel Universal & Tone/Local Firmware	ea	B	10%	\$420.00	\$378.00
950-0178	Dual Channel Local Control Card Firmware	ea	B	10%	\$400.00	\$360.00
950-0179	Dual Channel DC Control Card Firmware	ea	B	10%	\$400.00	\$360.00
950-0189	Auxiliary I/O Card Firmware	ea	B	10%	\$420.00	\$378.00
950-0414	M4020/4048 Patch Card Firmware	ea	B	10%	\$420.00	\$378.00
950-0467	M4020/4048 Console Interface Card Firmware	ea	B	10%	\$420.00	\$378.00
950-0466	M4020/4048 System Traffic Card Firmware	ea	B	10%	\$420.00	\$378.00
950-0423	Dual Channel Card EDACS Orion Firmware	ea	B	10%	\$420.00	\$378.00
950-0416	Dual Channel Card (MAP27) Firmware	ea	B	10%	\$420.00	\$378.00
950-0417	Dual Channel Card iDEN Firmware	ea	B	10%	\$420.00	\$378.00
950-0711	Kenwood TK-x80 iRIM Firmware Upgrade	ea	B	10%	\$420.00	\$378.00
950-0737	Radio Interface Module EA Firmware Upgrade Option	ea	B	10%	\$420.00	\$378.00
950-0993	M4010/4018/4118 28 pin Battery Replacement	ea	B	10%	\$90.00	\$81.00
950-0601	Windows Workstation PC	ea	B	10%	\$2,785.00	\$2,506.50
802-5304	2-Port (DUAL DVI or VGA) PCI Express Video Card, 128 MB	ea	B	10%	\$1,000.00	\$900.00
802-5305	4-Port (DUAL DVI or VGA) PCI Express Video Card, 128 MB	ea	B	10%	\$2,310.00	\$2,079.00
802-0334	RS-232 Serial Port Card, 1 port	ea	B	10%	\$100.00	\$90.00
950-0401	Sound Card with Game Port	ea	B	10%	\$180.00	\$162.00
950-1011	Integrator RD Replacement Slim Serial Card Option	ea	B	10%	\$720.00	\$648.00
802-0379	17" Anti-Glare Black LCD Monitor	ea	B	10%	\$790.00	\$711.00
802-0383	19" Anti-Glare Silver on Black LCD Monitor with Speakers	ea	B	10%	\$895.00	\$805.50
802-0710	17" SAW Anti-Glare Black LCD Touchscreen Monitor	ea	B	10%	\$2,890.00	\$2,601.00
802-0712	19" SAW Anti-Glare Black ELO Touchscreen Monitor	ea	B	10%	\$3,100.00	\$2,790.00
802-0612	Standard 19" Tech Global/NEC Touchscreen Monitor	ea	B	10%	\$1,575.00	\$1,417.50
802-0613	Widescreen 19" Tech Global/NEC Touchscreen Monitor	ea	B	10%	\$1,680.00	\$1,512.00
802-0614	Widescreen 22" Tech Global/NEC Touchscreen Monitor	ea	B	10%	\$1,730.00	\$1,557.00
950-9446	Three-Button Mouse & Mouse Pad	ea	B	10%	\$60.00	\$54.00
950-9447	Three-Button Trackball	ea	B	10%	\$100.00	\$90.00
950-9296	Enhanced 101 PC Keyboard w/ Large AT DIN Connector	ea	B	10%	\$140.00	\$126.00
802-5006	IRR Multi-media Desktop PC Speakers	ea	B	10%	\$60.00	\$54.00
802-0331	8-Port Ethernet Hub	ea	B	10%	\$185.00	\$166.50
802-0332	16-Port Ethernet Hub	ea	B	10%	\$360.00	\$324.00
681-0061	Symantec pcAnywhere Host & Remote V11.0	ea	B	10%	\$520.00	\$468.00
950-0453	Wireless Headset, 6-Wire	ea	B	10%	\$635.00	\$571.50
950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batt	ea	B	10%	\$710.00	\$639.00
950-0031	Headset, 4-Wire	ea	B	10%	\$190.00	\$171.00
950-0033	Headset, 4-Wire, Noise Canceling	ea	B	10%	\$210.00	\$189.00
950-0030	Headset, 6-Wire	ea	B	10%	\$245.00	\$220.50
950-0032	Headset, 6-Wire, Noise Canceling	ea	B	10%	\$285.00	\$256.50
802-0114	Headset Top	ea	B	10%	\$75.00	\$67.50
802-0115	Headset Top, Noise Canceling	ea	B	10%	\$100.00	\$90.00
802-0672	Handset, 6-Wire, 9' coiled cord	ea	B	10%	\$100.00	\$90.00

802-0673	Handset, 6-Wire, 15' coiled cord	ea	B	10%	\$100.00	\$90.00
802-0370	Rackmount, 12-outlet, 120 V Power Strip	ea	B	10%	\$105.00	\$94.50
950-0083	19" W x 77" (44U) H x 23" D Rack Cabinet w/ locking doors	ea	B	10%	\$2,355.00	\$2,119.50

Lot 2: Zetron - Series 4010

Model / Product Number	Product Description	Unit of Measure	Discount Category	% Discount from List	2013 List Price	NY 2013 Price
901-9269	Model 4010 Radio Dispatch Console (Desktop)	ea	C	10%	\$5,485.00	\$4,936.50
901-9335	Model 4010R Radio Dispatch Console (Rackmount)	ea	C	10%	\$5,485.00	\$4,936.50
802-0092	Power Supply	ea	C	10%	\$175.00	\$157.50
950-0962	M4010 Console Programming Software for Windows	ea	C	10%	\$215.00	\$193.50
901-9224	Model 4115B Console Expander (5.25" x 19")	ea	C	10%	\$2,200.00	\$1,980.00
950-9715	Dual Channel Card	ea	C	10%	\$1,045.00	\$940.50
950-0255	Tone Remote System Adapter (required for iRIMs)	ea	C	10%	\$625.00	\$562.50
950-9922	Tone Remote System Adapter with Audio Delay	ea	C	10%	\$900.00	\$810.00
950-0819	2970 Hz Tone Remote System Adapter	ea	C	10%	\$530.00	\$477.00
950-0820	2970 Hz Tone Remot System Adapter with Audio Delay	ea	C	10%	\$830.00	\$747.00
950-9716	DC Remote Channel Adapter	ea	C	10%	\$315.00	\$283.50
950-9718	Tone Remote LOTL Channel Adapter	ea	C	10%	\$185.00	\$166.50
950-9719	Phone Patch Card	ea	C	10%	\$550.00	\$495.00
950-9720	Dual Phone Card	ea	C	10%	\$1,105.00	\$994.50
950-9721	Expanded Aux I/O Card	ea	C	10%	\$455.00	\$409.50
950-9609	Series 4000 Intercom Interface Option (Universal or Tone/Loc	ea	C	10%	\$900.00	\$810.00
901-9630	Intelligent Radio Interface Module (iRIM) KA for Kenwood TK-	ea	C	10%	\$2,855.00	\$2,569.50
901-9637	Intelligent Radio Interface Module (iRIM) EA for EF Johnson	ea	C	10%	\$2,855.00	\$2,569.50
950-0589	iRIM/SRG Single Unit Rack Mount Option	ea	C	10%	\$110.00	\$99.00
950-0588	iRIM/SRG Dual Unit Rack Mount Option	ea	C	10%	\$150.00	\$135.00
950-0915	IDEN i325/i365 Direct Connect Wireless Radio Interface Modul	ea	C	10%	\$1,065.00	\$958.50
950-1014	Local Conventional PTT iDEN Headset Interface	ea	C	10%	\$215.00	\$193.50
950-1015	M250 Tone Remote PTT iDEN Headset Interface	ea	C	10%	\$555.00	\$499.50
930-0029	Extended Paging Package	ea	C	10%	\$685.00	\$616.50
930-0030	Instant Call Paging	ea	C	10%	\$255.00	\$229.50
950-9502	Model 4018/4118 Speed Dial Option	ea	C	10%	\$350.00	\$315.00
950-9741	SS1A Console Software Option	ea	C	10%	\$420.00	\$378.00
950-9722	Individual Channel DTMF ANI Decoder with built-in tone remot	ea	C	10%	\$590.00	\$531.00
950-9709	Individual Channel FSK ANI Decoder (recommended for iRIMs)	ea	C	10%	\$625.00	\$562.50
950-9625	Individual Channel GE-STAR Decoder	ea	C	10%	\$590.00	\$531.00
950-9706	Individual Channel SS1 Decoder	ea	C	10%	\$925.00	\$832.50
950-9314	Gooseneck Microphone for M4010 / M4018 Desktop Console Posit	ea	C	10%	\$285.00	\$256.50
950-9484	Gooseneck Microphone (rackmount)	ea	C	10%	\$225.00	\$202.50
950-9315	PTT Handset w/ Hookswitch Cradle for M4010 / M4018	ea	C	10%	\$185.00	\$166.50
950-9102	Footswitch (for PTT)	ea	C	10%	\$110.00	\$99.00
950-9327	Headset Jackbox	ea	C	10%	\$185.00	\$166.50
950-9208	Secondary Headset Jackbox (for all models)	ea	C	10%	\$455.00	\$409.50
950-9439	Telephone/Radio Headset Interface (TRHI) (for all models)	ea	C	10%	\$625.00	\$562.50
709-7350	Dual TRHI Connector	ea	C	10%	\$70.00	\$63.00
950-0360	TRHI PTT Handset & Cradle Option (requires TRHI)	ea	C	10%	\$455.00	\$409.50
905-0329	Desktop Microphone, Standard With Cable	ea	C	10%	\$445.00	\$400.50
905-0330	Desktop Microphone, Shure With Cable	ea	C	10%	\$595.00	\$535.50
950-0031	Headset, 4-Wire	ea	C	10%	\$190.00	\$171.00
950-0033	Headset, 4-Wire, Noise Canceling	ea	C	10%	\$210.00	\$189.00
950-0030	Headset, 6-Wire	ea	C	10%	\$245.00	\$220.50
950-0032	Headset, 6-Wire, Noise Canceling	ea	C	10%	\$285.00	\$256.50
950-0453	Wireless Headset, 6-Wire	ea	C	10%	\$635.00	\$571.50
950-0454	Wireless Headset, 6-Wire, Noise Canceling (comes with 2 batt	ea	C	10%	\$710.00	\$639.00
950-0888	Cordless PTT Headset Adapter	ea	C	10%	\$1,035.00	\$931.50
709-7313	Parallel Status Cable	ea	C	10%	\$60.00	\$54.00
709-0021	25 pair Cable with Connectors, 10' length	ea	C	10%	\$60.00	\$54.00
950-9351	CO/PBX Punch Block	ea	C	10%	\$65.00	\$58.50
950-9199	Connectorized Punch Block (Protected)	ea	C	10%	\$765.00	\$688.50
901-9325	DeadBolt Lightning Surge Arrestor with RF Suppression	ea	C	10%	\$280.00	\$252.00
951-9094	Controller Spares	ea	C	10%	\$455.00	\$409.50
951-9095	Dual Channel Card Spares	ea	C	10%	\$150.00	\$135.00
951-9096	Phone Patch Spares	ea	C	10%	\$45.00	\$40.50
951-9060	Console Position Spares Kit (M4018)	ea	C	10%	\$955.00	\$859.50
901-9588	Model 250 Tone Remote Adapter	ea	C	10%	\$930.00	\$837.00
709-7540	Generic Interface cable with flying leads	ea	C	10%	\$70.00	\$63.00
950-0328	Model 250 to Motorola GM 300/R1225 cable option	ea	C	10%	\$80.00	\$72.00
950-0329	Model 250 to Kenwood TKR-840 cable option	ea	C	10%	\$80.00	\$72.00
950-0330	Model 250 to Kenwood TK-690/790/890 cable option	ea	C	10%	\$80.00	\$72.00
025-9226	Operator's Manual (Additional Copies)	ea	C	10%	\$50.00	\$45.00
025-9227	Installation Manual (Additional Copies)	ea	C	10%	\$50.00	\$45.00
025-9229	Programming Manual (Additional Copies)	ea	C	10%	\$50.00	\$45.00
025-9589	Additional Desktop Microphone Manual	ea	C	10%	\$50.00	\$45.00
950-0184	M4010 Firmware Upgrade	ea	C	10%	\$420.00	\$378.00
950-0711	Kenwood TK-x80 iRIM Firmware Upgrade	ea	C	10%	\$420.00	\$378.00
950-0737	Radio Interface Module EA Firmware Upgrade Option	ea	C	10%	\$420.00	\$378.00
950-0993	M4010/4018/4118 28 pin Battery Replacement	ea	C	10%	\$90.00	\$81.00
901-9588	Model 250 Tone Remote Adapter	ea	C	10%	\$930.00	\$837.00
709-7540	Generic Interface cable with flying leads	ea	C	10%	\$70.00	\$63.00
950-0328	Model 250 to Motorola GM 300/R1225 cable option	ea	C	10%	\$80.00	\$72.00
950-0329	Model 250 to Kenwood TKR-840 cable option	ea	C	10%	\$80.00	\$72.00
950-0330	Model 250 to Kenwood TK-690/790/890 cable option	ea	C	10%	\$80.00	\$72.00
950-0030	Headset 6-wire	ea	C	10%	\$245.00	\$220.50
950-0032	Headset, 6-wire, Noise Cancelling	ea	C	10%	\$285.00	\$256.50
950-9102	Footswitch, Single w/ 10' cable	ea	C	10%	\$110.00	\$99.00
905-0329	Desktop Microphone, Standard With Cable	ea	C	10%	\$445.00	\$400.50
905-0330	Desktop Microphone, Shure With Cable	ea	C	10%	\$595.00	\$535.50
025-9589	Desktop Microphone Manual	ea	C	10%	\$50.00	\$45.00
025-9346	User Manual	ea	C	10%	\$50.00	\$45.00
901-9498	Model 284 Multi-line Tone Remote with Built-In Paging Encode	ea	C	10%	\$2,605.00	\$2,344.50
950-0358	Model 280/284 Tone Remote Headset Adapter	ea	C	10%	\$655.00	\$589.50
950-9437	M7D Handset w/ cord	ea	C	10%	\$95.00	\$85.50
950-9449	Programming Kit. Includes cable, adapter, and ZIPR software	ea	C	10%	\$225.00	\$202.50
950-9674	Headset interface box (disables handset)	ea	C	10%	\$155.00	\$139.50

Lot 2: Zetron - MAX Dispatch - Pro and Standard

Model / Product Number	Product Description	Unit of Measure	Discount Category	% Discount from List	2013 List Price	NY 2013 Price
930-0233	MAX Portal Remote Radio License	ea	N/A	10%	\$205.00	\$184.50
930-0242	GE-Star Signaling	ea	N/A	10%	\$205.00	\$184.50
930-0258	MAX Pro Software	ea	N/A	10%	\$13,905.00	\$12,514.50
930-0260	Harris Interface License (M7300)	ea	N/A	10%	\$310.00	\$279.00
930-0262	5/6 Tone Signaling	ea	N/A	10%	\$205.00	\$184.50
930-0263	Fleetsync Signaling	ea	N/A	10%	\$205.00	\$184.50
930-0264	NEXEDGE® Talkpath Interface	ea	N/A	10%	\$515.00	\$463.50

930-0265	Motorola XTL Interface License	ea	N/A	10%	\$315.00	\$283.50
930-0269	Sprint Direct Connect Interface License	ea	N/A	10%	\$310.00	\$279.00
930-0270	P25 DFSI Interface License	ea	N/A	10%	\$1,030.00	\$927.00
930-0271	DMR Talkpath License	ea	N/A	10%	\$620.00	\$558.00
025-9625	MAX Digital Radio Gateway Product Manual	ea	N/A	10%	\$50.00	\$45.00
025-9630	Model 6080 Manual	ea	N/A	10%	\$50.00	\$45.00
025-9658	Media Dock XS	ea	N/A	10%	\$50.00	\$45.00
025-9660	MAX CNB Radio Gateway Product Manual	ea	N/A	10%	\$50.00	\$45.00
025-9663	MAX MSB Radio Gateway Hardware	ea	N/A	10%	\$50.00	\$45.00
395-0090	MAX Dispatch Manual Set	ea	N/A	10%	\$21.00	\$18.90
416-0043	Fuse, 3 Amp	ea	N/A	10%	\$4.00	\$3.60
709-0170-10	10 ft Shielded Cat 5e Cable for Speakers	ea	N/A	10%	\$15.00	\$13.50
709-7968-10	MAX Radio Gateway to Tail Cable (10ft)	ea	N/A	10%	\$60.00	\$54.00
709-7968-20	MAX Radio Gateway to Tail Cable (20ft)	ea	N/A	10%	\$70.00	\$63.00
709-7977-10	MAX Radio Gateway to Kenwood Radios (TK-x180, TK-5x10, NX-70)	ea	N/A	10%	\$105.00	\$94.50
709-7977-20	MAX Radio Gateway to Kenwood Radios (TK-x180, TK-5x10, NX-70)	ea	N/A	10%	\$125.00	\$112.50
709-7981-10	MAX Radio Gateway to DIU-3000 Cable (10ft)	ea	N/A	10%	\$105.00	\$94.50
709-7981-20	MAX Radio Gateway to DIU-3000 Cable (20ft)	ea	N/A	10%	\$125.00	\$112.50
709-8003-10	MAX Radio Gateway to Harris M7300 Cable (10ft)	ea	N/A	10%	\$105.00	\$94.50
709-8003-20	MAX Radio Gateway to Harris M7300 Cable (20ft)	ea	N/A	10%	\$125.00	\$112.50
709-8005-10	MAX Radio Gateway to Motorola XTL 5000 Cable (10ft)	ea	N/A	10%	\$105.00	\$94.50
709-8005-20	MAX Radio Gateway to Motorola XTL 5000 Cable (20ft)	ea	N/A	10%	\$125.00	\$112.50
709-8024	MAX Radio Gateway to Advantec Cable (Sprint Direct Connect	ea	N/A	10%	\$105.00	\$94.50
802-2206	HP 21.5" WS Multi-touch Monitor	ea	N/A	10%	\$530.00	\$477.00
802-2313	Tech Global 23" WS Multi-touch Monitor	ea	N/A	10%	\$2,875.00	\$2,587.50
810-0142	19" Rack 2U Shelf	ea	N/A	10%	\$75.00	\$67.50
901-9676	MAX Digital Radio Gateway	ea	N/A	10%	\$3,090.00	\$2,781.00
901-9690	MAX CNB Radio Gateway Hardware	ea	N/A	10%	\$2,575.00	\$2,317.50
901-9691	Media Dock XS	ea	N/A	10%	\$3,800.00	\$3,420.00
901-9693	MAX MSB Radio Gateway Hardware	ea	N/A	10%	\$2,575.00	\$2,317.50
905-0382	MAX Pro Workstation Bundle, PC not included	ea	N/A	10%	\$16,480.00	\$14,832.00
905-0402	MAX Pro Workstation, Laptop Bundle	ea	N/A	10%	\$14,420.00	\$12,978.00
905-0403	Media Dock XS Kit	ea	N/A	10%	\$3,915.00	\$3,523.50
905-0428	MAX Dispatch and Call Taking Combined Workstation Bundle	ea	N/A	10%	\$25,000.00	\$22,500.00
905-0432	Sprint Direct Connect Interface Kit	ea	N/A	10%	\$990.00	\$891.00
950-1198	19" 2U Rackmount Speaker Panel - 2 Speakers	ea	N/A	10%	\$815.00	\$733.50
950-1221	MAX Solutions Workstation PC Upgrade Option	ea	N/A	10%	\$240.00	\$216.00
X93-344A	MAX Dispatch Onsite Technical Support, Additional Day	ea	N/A	10%	\$2,205.00	\$1,984.50
X93-344F	MAX Dispatch Onsite Technical Support, First Day	ea	N/A	10%	\$3,310.00	\$2,979.00
X93-344R	MAX Dispatch Onsite Technical Support, Travel Day	ea	N/A	10%	\$1,105.00	\$994.50
X97-344A	MAX Dispatch Factory Technical Training, Additional Person	ea	N/A	10%	\$545.00	\$490.50
X97-344F	MAX Dispatch Factory Technical Training, First Person	ea	N/A	10%	\$1,095.00	\$985.50
X98-344A	MAX Dispatch Onsite Training, Additional Day	ea	N/A	10%	\$2,205.00	\$1,984.50
X98-344F	MAX Dispatch Onsite Training, First Day	ea	N/A	10%	\$3,310.00	\$2,979.00
X98-9344	MAX Dispatch Onsite Training, Travel Day	ea	N/A	10%	\$1,105.00	\$994.50
XM0-344A	MAX Dispatch Maintenance Service Plan	ea	N/A	10%	\$0.12	\$0.11
XM1-344A	MAX Dispatch After Hours Phone Support for Critical Issues	ea	N/A	10%	\$0.03	\$0.03
XM1-344B	MAX Dispatch Software Services	ea	N/A	10%	\$0.04	\$0.04
XM1-344C	MAX Dispatch Remote Configuration Services	ea	N/A	10%	\$0.05	\$0.05
905-0381	MAX Pro Workstation Bundle	ea	N/A	10%	\$16,995.00	\$15,295.50
950-1147	Auxiliary I/O Unit - 16 Inputs / 8 Outputs	ea	N/A	10%	\$655.00	\$589.50
905-0378	MAX Standard - 1 Position - 10 Channel Package (DB15 Radio Connection)	ea	N/A	10%	\$30,900.00	\$27,810.00
905-0379	MAX Standard - 1 Position - 10 Channel Package (RJ21 Radio Connection)	ea	N/A	10%	\$30,900.00	\$27,810.00
905-0380	MAX Standard Workstation Bundle	ea	N/A	10%	\$10,300.00	\$9,270.00
930-0221	Block of 10 Radio Channel Licenses	ea	N/A	10%	\$3,090.00	\$2,781.00
930-0222	Individual Call Software Feature Set	ea	N/A	10%	\$1,030.00	\$927.00
930-0223	Telephony Feature Set	ea	N/A	10%	\$1,545.00	\$1,390.50
930-0224	Tone Signaling/Paging Feature Set	ea	N/A	10%	\$1,545.00	\$1,390.50
930-0225	Event Replay	ea	N/A	10%	\$2,060.00	\$1,854.00
930-0226	Aux I/O Software Feature Set	ea	N/A	10%	\$1,545.00	\$1,390.50
901-9674	Model 6080 Relay Module	ea	N/A	10%	\$850.00	\$765.00
901-9675	MAX Radio Gateway Conventional (DB15) Hardware	ea	N/A	10%	\$2,575.00	\$2,317.50
905-0347	M250/251 Tone-to-DC Remote Base Station Adapter w/19" Rack Kit	ea	N/A	10%	\$2,485.00	\$2,236.50
930-0227	MDC-1200 (encode/decode)	ea	N/A	10%	\$205.00	\$184.50
930-0228	Conventional P25 DIU-3000 (decode only)	ea	N/A	10%	\$205.00	\$184.50
930-0229	Kenwood Interface (Tk-x180, Tk-5x10, NX-800/900)	ea	N/A	10%	\$310.00	\$279.00
709-7968	MAX Radio Gateway to Tail Cable	ea	N/A	10%	\$60.00	\$54.00
709-7981	MAX Radio Gateway to DIU-3000	ea	N/A	10%	\$100.00	\$90.00
709-7977	MAX Radio Gateway to Kenwood Radios (TK-8180, TK-5x10, NX-x80) Cable	ea	N/A	10%	\$100.00	\$90.00
901-9677	MAX Radio Gateway Conventional (RJ21) Hardware	ea	N/A	10%	\$2,575.00	\$2,317.50
930-0229	Kenwood Interface (Tk-x180, Tk-5x10, NX-800/900)	ea	N/A	10%	\$310.00	\$279.00
709-0167-10	25-pr Cable, M180-M90 (10 feet)	ea	N/A	10%	\$60.00	\$54.00
709-0167-25	25-pr Cable, M180-M90 (25 feet)	ea	N/A	10%	\$60.00	\$54.00
709-0167-50	25-pr Cable, M180-M90 (50 feet)	ea	N/A	10%	\$60.00	\$54.00
901-9686	MAX Central	ea	N/A	10%	\$3,295.00	\$2,965.50
930-0231	MAX Manager	ea	N/A	10%	\$3,195.00	\$2,875.50
930-0235	Telephony Gateway Service (1 Per MAX Central)	ea	N/A	10%	\$2,060.00	\$1,854.00
930-0236	Port License (1 License per line connection)	ea	N/A	10%	\$65.00	\$58.50
930-0237	IP Voice Logger Channel Block License (IP Logging Access for up to 10 Radio Channels)	ea	N/A	10%	\$465.00	\$418.50
930-0238	Aux I/O Gateway Service (1 Per MAX Central)	ea	N/A	10%	\$500.00	\$450.00
930-0239	Aux I/O Port License	ea	N/A	10%	\$1,805.00	\$1,624.50
950-1130	2 Port FXO/FXS VoIP Gateway with 2 port license	ea	N/A	10%	\$1,565.00	\$1,408.50

950-1131	12 Port FXS VoIP Gateway with 12 port license	ea	N/A	10%	\$4,790.00	\$4,311.00
950-1138	2 Port FXO VoIP Gateway with 2 port license	ea	N/A	10%	\$1,565.00	\$1,408.50
950-1139	12 Port FXO VoIP Gateway with 12 port license	ea	N/A	10%	\$4,790.00	\$4,311.00
950-1132	Auxiliary I/O Unit - 16 Inputs / 16 Outputs	ea	N/A	10%	\$720.00	\$648.00
950-1147	Auxiliary I/O Unit - 16 Inputs / 8 Outputs	ea	N/A	10%	\$655.00	\$589.50
950-1148	Expansion Auxiliary I/O Unit - 16 Inputs / 8 Outputs	ea	N/A	10%	\$475.00	\$427.50
950-1149	Expansion Auxiliary I/O Unit - 16 Inputs / 16 Outputs	ea	N/A	10%	\$495.00	\$445.50
950-1142	Redundant 12VDC Power System - Up to 20 devices	ea	N/A	10%	\$3,500.00	\$3,150.00
950-1143	Redundant 12VDC Power System - Up to 40 devices	ea	N/A	10%	\$6,285.00	\$5,656.50
950-1134	12VDC Power Distribution Panel	ea	N/A	10%	\$460.00	\$414.00
950-1135	DIN Rail Mounting Kit	ea	N/A	10%	\$490.00	\$441.00
950-0884	Speakers Single Cable Separate	ea	N/A	10%	\$420.00	\$378.00
950-1082	Dual Prong Headset Jackbox Option; Single Volume Control	ea	N/A	10%	\$370.00	\$333.00
950-1077	Dual Prong Headset Jackbox Option; Dual Volume Control	ea	N/A	10%	\$910.00	\$819.00
802-2311	Monitor, LCD Flatpanel, 23"	ea	N/A	10%	\$305.00	\$274.50
802-0748	Monitor, LCD Flatpanel, 22"	ea	N/A	10%	\$285.00	\$256.50
802-0614	Widescreen 22" Tech Global/NEC Touchscreen Monitor	ea	N/A	10%	\$1,730.00	\$1,557.00
802-0612	Standard 19" Tech Global/NEC Touchscreen Monitor	ea	N/A	10%	\$1,575.00	\$1,417.50
950-1128	24-Port Managed Gigabit Switch - Cisco	ea	N/A	10%	\$2,265.00	\$2,038.50
950-1129	48-Port Managed Gigabit Switch - Cisco	ea	N/A	10%	\$3,915.00	\$3,523.50
025-9638	MAX System Overview	ea	N/A	10%	\$50.00	\$45.00
025-9645	MAX Dispatch System Installation Manual	ea	N/A	10%	\$50.00	\$45.00
025-9624	MAX Radio Gateway (DB15) Product Manual	ea	N/A	10%	\$50.00	\$45.00
025-9648	MAX Radio Gateway (RJ21) Product Manual	ea	N/A	10%	\$50.00	\$45.00
025-9649	MAX Operation	ea	N/A	10%	\$50.00	\$45.00
025-9646	MAX Media Dock Product Manual	ea	N/A	10%	\$45.00	\$40.50
025-9647	MAX Central Product Manual	ea	N/A	10%	\$50.00	\$45.00
025-9650	MAX Dispatch Console Design Manual	ea	N/A	10%	\$50.00	\$45.00
395-0090	MAX Dispatch Manual Set	ea	N/A	10%	\$21.00	\$18.90
025-9660	MAX CNB Radio Gateway Product Manual	ea	N/A	10%	\$50.00	\$45.00
025-9658	Media Dock XS	ea	N/A	10%	\$50.00	\$45.00
025-9630	Model 6080 Manual	ea	N/A	10%	\$50.00	\$45.00
X97-344F	MAX Dispatch Factory Technical Training, First Person	ea	N/A	0%	\$1,095.00	\$1,095.00
X97-344A	MAX Dispatch Factory Technical Training, Additional Person	ea	N/A	0%	\$545.00	\$545.00
X98-344F	MAX Dispatch Onsite Training, First Day	ea	N/A	0%	\$3,310.00	\$3,310.00
X98-344A	MAX Dispatch Onsite Training, Additional Day	ea	N/A	0%	\$2,205.00	\$2,205.00
X93-344F	MAX Dispatch Onsite Technical Support, First Day	ea	N/A	0%	\$3,310.00	\$3,310.00
X93-344A	MAX Dispatch Onsite Technical Support, First Day	ea	N/A	0%	\$2,205.00	\$2,205.00
950-1133	Isolated 12VDC Power Supply System (non-redundant)	ea	N/A	10%	\$1,340.00	\$1,206.00
950-1127	MAX Media Dock	ea	N/A	10%	\$3,915.00	\$3,523.50
950-1136	MAX Solutions Workstation PC	ea	N/A	10%	\$2,470.00	\$2,223.00
X61-1344	Extended Limited Warranty per year		N/A	0.00%	4% of System List Price	4% of System List Price
X61-5344	Extended Limited Warranty 5 Year from Ship Date		N/A	0.00%	14% of System List Price	14% of System List Price

Lot 4: Zetron - IP Fire Station Alerting

Model / Product Number	Product Description	Unit of Measure	Discount Category	% Discount from List	2013 List Price	NY 2013 Price
950-1089	M6203/M6204 Firmware Update	ea	N/A	10%	\$430.00	\$387.00
950-1220	M6203/6204 Hardware Upgrade/Replacement Kit (new style)	ea	N/A	10%	\$1,315.00	\$1,183.50
X97-219R	IP Fire Station Alerting System Factory Technical Training,	ea	N/A	10%	\$0.00	\$0.00
901-9653	IP Station Unit Model 6203 (1 Station Column,3 Apparatus Col	ea	N/A	10%	\$5,965.00	\$5,368.50
901-9654	IP Station Unit M6204 (4 ApparatusColumns)	ea	N/A	10%	\$5,640.00	\$5,076.00
950-0857	IP Station Unit PTT Handset With Hookswitch	ea	N/A	10%	\$335.00	\$301.50
950-0840	VoIP Intercom (enables VoIP dispatcherannouncements)	ea	N/A	10%	\$1,790.00	\$1,611.00
905-0285	IP FSA Server Bundle (Includes 930-0111, 950-0881, 950-0690,	ea	N/A	10%	\$10,335.00	\$9,301.50
930-0111	IP FSA Server License (includes 1 Console PositionLicense)	ea	N/A	10%	\$9,845.00	\$8,860.50
930-0110	IP FSA VoIP Gateway Server License	ea	N/A	10%	\$5,135.00	\$4,621.50
930-0122	IP FSA Console Position License (1 required perposition)	ea	N/A	10%	\$1,120.00	\$1,008.00
930-0117	M26 CAD Interface License	ea	N/A	10%	\$2,655.00	\$2,389.50
930-0119	XML CAD Interface License	ea	N/A	10%	\$4,920.00	\$4,428.00
950-0881	IP FSA Software Suite CD	ea	N/A	10%	\$430.00	\$387.00
950-0839	M6 Ethernet upgrade (enables IP connectivity for receiving d	ea	N/A	10%	\$1,580.00	\$1,422.00
905-0272	M6 Network Interface Bundle	ea	N/A	10%	\$3,075.00	\$2,767.50
950-0690	Audio and Digital Interface Kit (1 required per server)	ea	N/A	10%	\$520.00	\$468.00
950-9199	Connectorized Punch Block (Protected)	ea	N/A	10%	\$765.00	\$688.50
901-9325	DeadBolt Lightning Surge Arrestor with RF Suppression	ea	N/A	10%	\$280.00	\$252.00
025-9581	FSA Installation and Maintenance Manual	ea	N/A	10%	\$50.00	\$45.00
025-9582	IP FSA Operation Manual	ea	N/A	10%	\$50.00	\$45.00
025-9583	IP FSA XML CAD Protocol Interface Manual	ea	N/A	10%	\$50.00	\$45.00
027-0059	Model 26 CAD Interface Specification	ea	N/A	10%	\$35.00	\$31.50
950-0601	Windows Workstation PC	ea	N/A	10%	\$2,785.00	\$2,506.50
950-0401	Sound Card with Game Port	ea	N/A	10%	\$180.00	\$162.00
950-0428	17" Anti-Glare Silver on Black LCD Monitor	ea	N/A	10%	\$1,385.00	\$1,246.50
802-0379	17" Anti-Glare Black LCD Monitor	ea	N/A	10%	\$790.00	\$711.00
802-0354	19" Anti-Glare Black LCD Monitor with Speaker	ea	N/A	10%	\$1,725.00	\$1,552.50
802-0383	19" Anti-Glare Silver on Black LCD Monitor with Speakers	ea	N/A	10%	\$895.00	\$805.50
802-0359	20.1" Anti-Glare Metallic on Black LCD Monitor with Speakers	ea	N/A	10%	\$3,160.00	\$2,844.00
802-0713	15" SAW Anti-Glare Black LCD Touchscreen Monitor	ea	N/A	10%	\$2,425.00	\$2,182.50
802-0710	17" SAW Anti-Glare Black LCD Touchscreen Monitor	ea	N/A	10%	\$2,890.00	\$2,601.00
802-0709	17.4" SAW Anti-Glare Beige LCD Touchscreen Monitor	ea	N/A	10%	\$3,530.00	\$3,177.00
802-0712	19" SAW Anti-Glare Black ELO Touchscreen Monitor	ea	N/A	10%	\$3,100.00	\$2,790.00
950-9446	Three-Button Mouse & Mouse Pad	ea	N/A	10%	\$60.00	\$54.00
950-9447	Three-Button Trackball	ea	N/A	10%	\$100.00	\$90.00
950-9296	Enhanced 101 PC Keyboard w/ Large AT DIN Connector	ea	N/A	10%	\$140.00	\$126.00
901-9653	IP Station Unit Model 6203 (1 Station Column,3 Apparatus Col	ea	N/A	10%	\$5,965.00	\$5,368.50
901-9654	IP Station Unit M6204 (4 ApparatusColumns)	ea	N/A	10%	\$5,640.00	\$5,076.00
950-0857	IP Station Unit PTT Handset With Hookswitch	ea	N/A	10%	\$335.00	\$301.50
950-0840	VoIP Intercom (enables VoIP dispatcherannouncements)	ea	N/A	10%	\$1,790.00	\$1,611.00
950-0839	M6 Ethernet upgrade (enables IP connectivity for receiving d	ea	N/A	10%	\$1,580.00	\$1,422.00
905-0272	M6 Network Interface Bundle	ea	N/A	10%	\$3,075.00	\$2,767.50
950-0690	Audio and Digital Interface Kit (1 required per server)	ea	N/A	10%	\$520.00	\$468.00
950-0601	Windows Workstation PC	ea	N/A	10%	\$2,785.00	\$2,506.50
950-0401	Sound Card with Game Port	ea	N/A	10%	\$180.00	\$162.00
950-1075	M6/M6203/6204 DC Power Supply	ea	N/A	10%	\$205.00	\$184.50
X97-219F	IP Fire Station Alerting System Factory Training, first person	ea	N/A	5%	\$545.00	\$517.75
X97-219A	IP Fire Station Alerting System Factory Training, each additional person	ea	N/A	5%	\$325.00	\$308.75
X98-337F	IP Fire Station Alerting System Onsite Training, First Day	ea	N/A	5%	\$3,310.00	\$3,144.50
X98-337A	IP Fire Station Alerting System Onsite Training, per day after first day	ea	N/A	5%	\$2,205.00	\$2,094.75
950-1007	VoIP Intercom for M6 Upgrade(enables VoIP dispatcher announcements)	ea	N/A	10%	\$1,790.00	\$1,611.00

NYS NET PRICE SHEET

Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder:	Zetron, Inc.
Name of Officially Published Catalog (from Bid Sheet):	Radio Consoles - 2013
Date of Catalog (from Bid Sheet):	Dec-13
LOT No.#	2
Region No. # (Note 1):	Statewide

Category	Title	Priority Emergency Service		Emergency Service		Non-Emergency Service	
		Business Hours (per hour)	After Business Hours (per hour)	Business Hours (per hour)	After Business Hours (per hour)	Business Hours (per hour)	After Business Hours (per hour)
Hourly Emergency Maintenance (Notes 2 and 3)	Technician	\$ 175.00	\$ 262.50	\$ 175.00	\$ 262.50	\$ 175.00	\$ 262.50
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

- Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.
 2. The Bidder shall fill in the yellow areas. Spreadsheet is formula driven and requires no computation by the Bidder.
 3. The Bidder shall expand the the number of rows in categories to correspond to the number of items to be included.

NYS NET PRICE SHEET

Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder:

Zetron, Inc.

 Name of Officially Published Catalog:

Fire Station Alerting - 2013

 Date of Catalog (from Bid Sheet):

12/9/2013

 LOT No.#

4

 Region No. # (Note 1): Statewide

Category	Title	Priority Emergency Service		Emergency Service		Non-Emergency Service	
		Business Hours	After Business Hours	Business Hours	After Business Hours	Business Hours (per hour)	After Business Hours (per hour)
Hourly Emergency Maintenance (Notes 2 and 3)	Technician	\$ 175.00	262.5	175	262.5	\$ 175.00	\$ 262.50
		\$ -	0	0	0	\$ -	\$ -
		\$ -	0	0	0	\$ -	\$ -
		\$ -	0	0	0	\$ -	\$ -
		\$ -	0	0	0	\$ -	\$ -
		\$ -	0	0	0	\$ -	\$ -
		\$ -	0	0	0	\$ -	\$ -
		\$ -	0	0	0	\$ -	\$ -
		\$ -	0	0	0	\$ -	\$ -
		\$ -	0	0	0	\$ -	\$ -

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NYS NET PRICE SHEET
 Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder: Zetron, Inc.
 Name of Officially Published Catalog (from Bid Sheet): Radio Consoles - 2013
 Date of Catalog (from Bid Sheet): Dec-13
 LOT No.# 2
 Region No. # (Note 1): **Statewide**

Category	Job Title	Prevailing Wage				Non-Prevailing Wage
		Prevailing Wage	Supplemental Benefit	Percentage Mark-up	Total Hourly Rate	Total Hourly Rate
Integration (Notes 2, 3, and 4)	Technician	\$ -	\$ -		\$ -	\$ 175.00
	Project Engineer	\$ -	\$ -		\$ -	\$ 200.00
	Project Manager	\$ -	\$ -		\$ -	\$ 200.00
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -
		\$ -	\$ -		\$ -	\$ -

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 2. The Bidder shall fill in the yellow areas. Spreadsheet is formula driven and requires no computation by the Bidder.
 3. The Bidder shall expand the the number of rows in categories to correspond to the number of items to be included.
 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.

NYS NET PRICE SHEET

Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder: Zetron, Inc.
 Name of Officially Publish Fire Station Alerting - 2013
 Date of Catalog (from Bid) 41617
 LOT No.# 4
 Region No. # (Note 1): Statewide

Category	Job Title	Prevailing Wage			Non-Prevailing Wage	
		Prevailing	Supplemental	Percentage	Total Hour	Total Hourly Rate
Integration (Notes 2, 3, and 4)	Technician	0	0		0	175
	Project Engineer	0	\$ -		0	\$ 200.00
	Project Manager	0	\$ -		0	\$ 200.00
		0	\$ -		0	\$ -
		0	\$ -		0	\$ -
		0	\$ -		0	\$ -
		0	\$ -		0	\$ -
		0	\$ -		0	\$ -
		0	\$ -		0	\$ -
		0	\$ -		0	\$ -
		0	\$ -		0	\$ -

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NYS NET PRICE SHEET
 Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder: Zetron, Inc.
 Name of Officially Published Radio Consoles - 2013
 Date of Catalog (from Bidder): 41617
 LOT No.# 2
 Region No. # (Note 1): Statewide

Category	Job Title	Prevailing Wage			Total Hour	Total Hourly Rate	Non-Prevailing Wage
		Prevailing	Supplemental	Benefit Percentage Mark-up			
Installation (Notes 2, 3, and 4)	Technician	0	0	0	0	175	
	Project Engineer	0	0	0	0	200	
		0	0	0	0	0	
		0	0	0	0	0	
		0	0	0	0	0	
		0	0	0	0	0	
		0	0	0	0	0	
		0	0	0	0	0	

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 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.

NYS NET PRICE SHEET
 Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder: Zetron, Inc.
 Name of Officially Published Catalog: Fire Station Alerting - 2013
 Date of Catalog (from Bid Sheet): 41617
 LOT No.# 4
 Region No. # (Note 1): Statewide

Category	Job Title	Prevailing Wage			Total Hour	Non-Prevailing Wage Total Hourly Rate
		Prevailing	Supplemental	Beneficial Percentage		
Installation (Notes 2, 3, and 4)	Technician	0	0		0	175
	Project Engineer	0	0		0	200
		0	0		0	0
		0	0		0	0
		0	0		0	0
		0	0		0	0
		0	0		0	0
		0	0		0	0
		0	0		0	0
		0	0		0	0

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 2. The Bidder shall fill in the yellow areas. Spreadsheet is formula driven and requires no computation by the Bidder.
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 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.

NYS NET PRICE SHEET
 Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder: Zetron, Inc.

Name of Officially
 Published Catalog
 (from Bid Sheet): Radio Consoles - 2013
 Date of Catalog (from Bid Sheet): Dec-13
 LOT No.# 2
 Region No. # (Note 1): Statewide

Category	Job Title	Prevailing Wage			Non-Prevailing Wage Total Hourly Rate
		Prevailing	Supplemental Be	Percentage Ma	
Moves, Adds, Change:	Technician	0	0	0	175
(Notes 2, 3, and 4)	Project Engineer	0	0	0	200
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0

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 2. The Bidder shall fill in the yellow areas. Spreadsheet is formula driven and requires no computation by the Bidder.
 3. The Bidder shall expand the the number of rows in categories to correspond to the number of items to be included.
 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.

NYS NET PRICE SHEET

Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder:

Zetron, Inc.

 Name of Officially Published Catalog:

Fire Station Alerting - 2013

 Date of Catalog (from Bid Schedule):

41617

 LOT No.#:

4

 Region No. # (Note 1): Statewide

Category	Job Title	Prevailing Wage		Total Hour	Total Hourly Rate	Non-Prevailing Wage
		Prevailing	Supplemental Percentage			
Moves, Adds, Changes (Notes 2, 3, and 4)	Technician	0	0	0		175
	Project Engineer	0	\$ -	0		200
		0	\$ -	0		0
		0	\$ -	0		0
		0	\$ -	0		0
		0	\$ -	0		0
		0	\$ -	0		0
		0	\$ -	0		0
		0	\$ -	0		0
		0	\$ -	0		0

- Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.
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 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.

Bidder: Zetron, Inc.
 Name of Officially Published Catalog (from Bid Sheet):
 Date of Catalog (from Bid Sheet):
 LOT No.#
 Region No. # (Note 1): **Statewide**

Per Hour Rates (Note 5):

Category	Job Title	Prevailing Wage			Non-Prevailing Wage
		Prevailing Wage	Supplemental Ben	Percentage Me	
Preventive Maintenance (Notes 2, 3, and 4)	Not Offered	Total Hour	0	0	0
		Total Hourly Rate	0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0
			0	0	0

Per Package Rates (Note 5):

Preventive Maintenance Program Title (Notes 2 and 3)	Description	Time to Complete Maintenance	NYS Service Price(\$)
Not Offered			

- Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.
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 3. The Bidder shall expand the the number of rows in categories to correspond to the number of items to be included.
 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.
 5. The Bidder shall provide preventive maintenance prices on a per hour (top table) and/or per package (bottom table) basis.

NYS NET PRICE SHEET

Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder:	Zetron, Inc.
Name of Officially Published Catalog:	Radio Consoles - 2013
Date of Catalog (from Bid Sheet):	41617
LOT No.#	2
Region No. # (Note 1):	Statewide

Per Hour Rates (Note 5):

Category	Job Title	Prevailing Wage				Non-Prevailing Wage
		Prevailing Wage	Supplemental Benefit	Percentage Mark-up	Total Hourly Rate	Total Hourly Rate
Training (Notes 2, 3, and 4)	Technician	\$ -	\$ -	-	\$ -	\$ 175.00
	Factory Trainer	\$ -	\$ -	-	\$ -	\$ 250.00
		\$ -	\$ -	-	\$ -	\$ -
		\$ -	\$ -	-	\$ -	\$ -
		\$ -	\$ -	-	\$ -	\$ -
		\$ -	\$ -	-	\$ -	\$ -
		\$ -	\$ -	-	\$ -	\$ -
		\$ -	\$ -	-	\$ -	\$ -
		\$ -	\$ -	-	\$ -	\$ -
		\$ -	\$ -	-	\$ -	\$ -

Per Course Rates (Note 5):

Course Title (Notes 2 and 3)	Description	Class Size	Class Length	NYS Service Pri	NYS Service Price(\$)/Course
Not Available					

- Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.
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 3. The Bidder shall expand the the number of rows in categories to correspond to the number of items to be included.
 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.
 5. The Bidder shall provide training prices on a per hour (top table) and/or per course (bottom table) basis.

NYS NET PRICE SHEET
 Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder: Zetron, Inc.
 Name of Officially Published Catalog: Fire Station Alerting - 2013
 Date of Catalog (from Bid Sheet):
 LOT No.#:
 Region No. # (Note 1): Statewide

41617
 4

Per Hour Rates (Note 5):

Category	Job Title	Prevailing Wage			Non-Prevailing Wage	
		Prevailing Wage	Supplemental P	Percentage Mark-up	Total Hourly Rate	Total Hourly Rate
Training (Notes 2, 3, and 4)	Technician	0	0	0	0	175
	Factory Trainer	0	0	0	0	250
		0	0	0	0	0
		0	0	0	0	0
		0	0	0	0	0
		0	0	0	0	0
		0	0	0	0	0
		0	0	0	0	0
		0	0	0	0	0
		0	0	0	0	0

Per Course Rates (Note 5):

Course Title (Notes 2 and 3)	Description	Class Size	Class Length	NYS Service Price(\$/Course)
Not Available				

- Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.
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 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.
 5. The Bidder shall provide training prices on a per hour (top table) and/or per course (bottom table) basis.

NYS NET PRICE SHEET
 Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder: Zetron, Inc.
 Name of Officially Published Catalog: Radio Consoles - 2013
 Date of Catalog (from Bid Sheet): 41617
 LOT No.# 2
 Region No. # (Note 1): Statewide

Per Hour Rates (Note 5):

Category	Job Title	Prevailing Wage			Non-Prevailing Wage
		Prevailing	Supplemental	Benefit Percentage	
Equipment Inspection for Maintenance Technician (Notes 2, 3, and 4)	Technician	0	0	0	175
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0

Per Inspection Rates (Note 5):
 Inspection Program Title (Notes 2 & Description):
 Not Available

Time to Complete NYS Service Price(\$)

- Notes: 1. For the Region, the Bidder may enter a single region, multiple regions if the same rate applies, or statewide if the same rate applies throughout NYS.
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 4. The Bidder shall complete the columns under the Prevailing Wage portion or the column under the Non-Prevailing Wage portion only.
 5. The Bidder shall provide equipment inspection prices on a per hour (top table) and/or per inspection (bottom table) basis.

NYS NET PRICE SHEET
 Public Safety Ancillary Equipment
 Group 77200
 RFP No.# 21390

Bidder: Zetron, Inc.
 Name of Officially Published Cat Radio Consoles - 2013
 Date of Catalog (from Bid Sheet): 41617
 LOT No.# 4
 Region No. # (Note 1): Statewide

Per Hour Rates (Note 5):

Category	Job Title	Prevailing Wage			Non-Prevailing Wage
		Prevailing Wage	Supplemental Percentage	Maximum Total Hour	
Equipment Inspection for Maintenance Technician (Notes 2, 3, and 4)		0	0	0	175
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0

Per Inspection Rates (Note 5):
 Inspection Program Title (Notes Description)
 Not Available

Time to Complete NYS Service Price(\$)

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 5. The Bidder shall provide equipment inspection prices on a per hour (top table) and/or per inspection (bottom table) basis.