

NYS NET PRICE SHEET					
Public Safety Ancillary Equipment					
Group 77200					
RFP No.# 21390					
Bidder: Hello Alert, Inc					
Name of Officially Avtec Price List 2013					
Date of Catalog (from Bid Sheet): 6/1/2013					
LOT No.# 2					
Category	Manufacturer & Model	Product Description	MSRP (\$/Unit)	Percentage Discount (See Note 6)	NYS Net Price (\$/Unit)
NYS Net Price List	ACC-ANI-DECODE	Analog ANI decoder card, supports simultaneous decode of MDC1200, GE-STAR, and FleetSync protocols. Requires ACC-ANI-RACK	\$ 1,350.00	5.00%	\$ 1,282.50
(Notes 1 and 2)	ACC-ANI-ENCODE	Analog ANI encoder/decoder card, supports simultaneous decode of MDC1200, GE-STAR, and FleetSync protocols plus one encode format. Requires ACC-ANI-RACK	\$ 1,650.00	5.00%	\$ 1,567.50
	ACC-ANI-RACK	Rackmount cage with 110/220VAC power supply for up to 10 ACC-ANI-DECODE cards	\$ 1,750.00	5.00%	\$ 1,662.50
	ACC-CLK-NTP	GPS Network Time Server Package consisting of NetClock, GPS Antenna, Low Loss 100 ft. Antenna Cable, and Surge Protector. No display. 19" rack-mount design.	\$ 3,900.00	5.00%	\$ 3,705.00
	ACC-CPU	PC mini tower for PC Console Position	\$ 1,795.00	5.00%	\$ 1,705.25
	ACC-CPU-RM-2008	Industrial 1U Computer with Windows including Solid State hard drive and Windows 2008 Server OS. Rack mount for Cabinets. Requires DISP-XXXX for monitor, keyboard, etc.	\$ 5,225.00	5.00%	\$ 4,963.75
	ACC-CPU-RM-WIN7x32	Use ACC-CPU-RM-WIN7x64 Special Order Industrial 1U Computer with Windows including Solid State hard drive and Windows7 Professional 32 bit OS. Rack mount for Cabinets. Requires DISP-XXXX for monitor. keyboard. etc.	\$ 4,675.00	5.00%	\$ 4,441.25
	ACC-CPU-RM-WIN7x64	Industrial 1U Computer with Windows including Solid State hard drive and Windows7 Professional 64 bit OS. Rack mount for Cabinets. Requires DISP-XXXX for monitor, keyboard, etc.	\$ 4,675.00	5.00%	\$ 4,441.25
	ACC-CPU-WIN7x32	Use ACC-CPU-WIN7x64 Special Order PC mini tower for PC Console Position, MS Windows 7 Professional 32 bit OS	\$ 1,045.00	5.00%	\$ 992.75
	ACC-CPU-WIN7x64	PC mini tower for PC Console Position, MS Windows 7 Professional 64 bit OS	\$ 1,045.00	5.00%	\$ 992.75

ACC-CPU-WIN7x64-DN	PC mini tower with dual NICs for "Plus" Console Packages, MS Windows 7 Professional 64 bit OS	\$ 1,160.00	5.00%	\$ 1,102.00
ACC-CRD-2DSP	2nd DSP Option for DSPatch Radio and Telephone interface card to enable Caller ID or S/N voting on calls	\$ 1,000.00	5.00%	\$ 950.00
ACC-DSP-DOC	DSPatch System Documentation, Printed	\$ 1,300.00	5.00%	\$ 1,235.00
ACC-DWB-BLK	DSPatch Workstation Rack mount bracket kit with screws, Black	\$ 120.00	5.00%	\$ 114.00
ACC-DWB-WHT	DSPatch Workstation Rack mount bracket kit with screws, White	\$ 120.00	5.00%	\$ 114.00
ACC-DWS-25PR	DSPatch Workstation, 25 pair cabling kit	\$ 5,995.00	5.00%	\$ 5,695.25
ACC-DWS-CAT5	DSPatch Workstation, CAT 5 cabling kit	\$ 5,995.00	5.00%	\$ 5,695.25
ACC-FSW-DUAL	Dual Footswitch	\$ 250.00	5.00%	\$ 237.50
ACC-FSW-SING	Single Footswitch, PTT	\$ 150.00	5.00%	\$ 142.50
ACC-FSW-WIDE	Wide Treadle Footswitch	\$ 200.00	5.00%	\$ 190.00
ACC-HCA-UNWIRED	Desktop Handset Cradle, Unwired	\$ 150.00	5.00%	\$ 142.50
ACC-HCA-WIRED	Desktop Handset Cradle, Wired	\$ 170.00	5.00%	\$ 161.50
ACC-HED-6W	Complete 6W Headset, Plantronics Supra Model H251 with plug-prong base.	\$ 300.00	5.00%	\$ 285.00
ACC-HED-6W-NC	Complete 6W Headset, Plantronics Supra Model H251 Noise Canceling Microphone with plug-prong base.	\$ 300.00	5.00%	\$ 285.00
ACC-HED-BASE-WLS-6W	Plantronics CA12CD Wireless PTT Headset Base. Headset top is sold separately.	\$ 695.00	5.00%	\$ 660.25
ACC-HED-TOP-DUAL	Headset top, Plantronics Supra H61 binaural. Requires base.	\$ 95.00	5.00%	\$ 90.25

ACC-HED-TOP-SING	Headset top, Plantronics Supra H51 monaural. Requires Base.	\$ 95.00	5.00%	\$ 90.25
ACC-HED-TOP-SING-NC	Headset top, Plantronics Supra H51 monaural with noise canceling microphone. Requires base.	\$ 95.00	5.00%	\$ 90.25
ACC-HND-4W	Handset, black, 10' cord, 4W Telephone only	\$ 125.00	5.00%	\$ 118.75
ACC-HND-6W	Handset, black, 10' cord, 6W PTT	\$ 125.00	5.00%	\$ 118.75
ACC-JKB-DUAL	DSPatch Dual Jack Box	\$ 395.00	5.00%	\$ 375.25
ACC-LCD-17	LCD Display, 17" 4x3 VGA input (non-touch)	\$ 400.00	5.00%	\$ 380.00
ACC-LED-19WS	LED Display, 19" Widescreen VGA input (non-touch)	\$ 500.00	5.00%	\$ 475.00
ACC-LED-22WS	LED Display, 22" Widescreen VGA input (non-touch)	\$ 500.00	5.00%	\$ 475.00
ACC-MDM-DK-LOCAL	Desktop modem package for remote DSPatch consoles. Includes modem and 50' serial cable to punch block.	\$ 2,995.00	5.00%	\$ 2,845.25
ACC-MDM-DK-REMOTE	Desktop modem package for remote DSPatch consoles. Includes modem and 10' serial cable to workstation controller.	\$ 2,995.00	5.00%	\$ 2,845.25
ACC-MDM-RK-LOCAL	Rackmount modem package for remote DSPatch consoles. Includes modem and 50' serial cable to punch block.	\$ 2,995.00	5.00%	\$ 2,845.25
ACC-MEM-1M-S	Memory card for database/program storage, 1MB, boxed	\$ 995.00	5.00%	\$ 945.25
ACC-MEM-2M-S	Memory card for database/program storage, 2MB, boxed	\$ 1,295.00	5.00%	\$ 1,230.25
ACC-MEM-4M-S	Memory card for database/program storage, 4MB, boxed	\$ 1,495.00	5.00%	\$ 1,420.25
ACC-MIC-DESK	Desktop microphone with PTT, DSPatch workstation only	\$ 495.00	5.00%	\$ 470.25
ACC-MTG-1U-RR	Kit to rack mount PS-12V-3BAY-AC , ACC-CPU-RM-2008, WIN7 or -XP in 19" relay rack. 1U high.	\$ 225.00	5.00%	\$ 213.75

ACC-MTG-2U-RR	Kit to rack mount two (2) each ACC-CPU-RM-2008, WIN7 or XP in 19" Relay Rack. 2U high.	\$ 375.00	5.00%	\$ 356.25
ACCNET-CPU-DIR	DSPatchNET Director, Spare in Box	\$ 7,995.00	5.00%	\$ 7,595.25
ACCNET-CPU-SER	DSPatchNET Server, Spare in Box	\$ 7,995.00	5.00%	\$ 7,595.25
ACCNET-DWS	Standard VoIP Console Hardware Media Workstation, Scout or DSPatchNET	\$ 5,995.00	5.00%	\$ 5,695.25
ACCNET-DWS-MTG1	Desk Stand Kit, Scout or DSPatchNET VoIP Console Media Workstation	\$ 70.00	5.00%	\$ 66.50
ACCNET-DWS-MTG2	Under Desk Mounting Kit, Scout or DSPatchNET VoIP Console Media Workstation	\$ 60.00	5.00%	\$ 57.00
ACCNET-DWS-MTG3	Rack Mounting Kit, Scout or DSPatchNET VoIP Console Media Workstation	\$ 100.00	5.00%	\$ 95.00
ACCNET-FSW-DUAL	Dual footswitch, DSPatchNET VoIP Console Media Workstation	\$ 200.00	5.00%	\$ 190.00
ACCNET-FSW-SING	Single PTT footswitch, Scout or DSPatchNET VoIP Console Media Workstation	\$ 120.00	5.00%	\$ 114.00
ACCNET-FSW-WIDE	Wide treadle PTT footswitch, Scout or DSPatchNET VoIP Console Media Workstation	\$ 150.00	5.00%	\$ 142.50
ACCNET-JKB-SING	Headset/handset jack box (single jack), Scout or DSPatchNET VoIP Console Media Workstation	\$ 450.00	5.00%	\$ 427.50
ACCNET-RIL-3000	Ring/In-Use Indicator Package including power supply, red & green LED, direct mount	\$ 350.00	5.00%	\$ 332.50
ACCNET-RIL-3111	Ring/In-Use Indicator Package including power supply, red & green LED, 300 mm pole mount, flange bracket	\$ 440.00	5.00%	\$ 418.00
ACCNET-RIL-3112	Ring/In-Use Indicator Package including power supply, red & green LED, 762 mm pole mount, flange bracket	\$ 440.00	5.00%	\$ 418.00
ACCNET-RIL-3121	Ring/In-Use Indicator Package including Power supply, red & green LED, 300 mm pole mount, small circular bracket	\$ 660.00	5.00%	\$ 627.00
ACCNET-RIL-3122	Ring/In-Use Indicator Package including Power supply, red & green LED, 762 mm pole mount, small circular bracket	\$ 660.00	5.00%	\$ 627.00

	ACCNET-RIL-3124	Ring/In-Use Indicator Package including Power supply, red & green LED, 610 mm pole mount, small circular bracket	\$ 660.00	5.00%	\$ 627.00
	ACCNET-RIL-3131	Ring/In-Use Indicator Package including Power supply, red & green LED, 300 mm pole mount, large circular bracket	\$ 660.00	5.00%	\$ 627.00
	ACCNET-RIL-3132	Ring/In-Use Indicator Package including Power supply, red & green LED, 762 mm pole mount, large circular bracket	\$ 660.00	5.00%	\$ 627.00
	ACCNET-RIL-3133	Ring/In-Use Indicator Package including Power supply, red & green LED, 1000 mm pole mount, large circular bracket	\$ 660.00	5.00%	\$ 627.00
	ACCNET-RIL-3141	Ring/In-Use Indicator Package including Power supply, red & green LED, 300 mm pole mount, wall mount bracket	\$ 660.00	5.00%	\$ 627.00
	ACCNET-RIL-3142	Ring/In-Use Indicator Package including Power supply, red & green LED, 762 mm pole mount, wall mount bracket	\$ 660.00	5.00%	\$ 627.00
	ACCNET-SPK-DUAL	Dual Speakers, DSPatchNET/Scout Console	\$ 650.00	5.00%	\$ 617.50
	ACCNET-SPK-SING	Single Speaker, DSPatchNET/Scout Console	\$ 350.00	5.00%	\$ 332.50
	ACC-NETWK-24P	24-Port Managed Ethernet Switch	\$ 1,995.00	5.00%	\$ 1,895.25
	ACC-NETWK-48P	48-Port Managed Ethernet Switch	\$ 3,495.00	5.00%	\$ 3,320.25
	ACCPLUS-CLP-01	Localization package for CE compliance and primary power adapter for the Scout Media Workstation Plus. One required per console position outside of North America.	\$ 995.00	5.00%	\$ 945.25
	ACCPLUS-FSW-SING	Single PTT footswitch, Scout Media Workstation Plus	\$ 120.00	5.00%	\$ 114.00
	ACCPLUS-FSW-WIDE	Wide treadle PTT footswitch, Scout Media Workstation Plus	\$ 150.00	5.00%	\$ 142.50
	ACCPLUS-HMW	Scout Console Hardware Media Workstation Plus	\$ 6,995.00	5.00%	\$ 6,645.25
	ACCPLUS-HMW-MTG1	Scout Media Workstation Plus Under Desk Mounting Kit	\$ 200.00	5.00%	\$ 190.00
	ACCPLUS-JKB-SING	Headset/handset jack box (single jack), Scout Media Workstation Plus	\$ 450.00	5.00%	\$ 427.50

	ACCPLUS-MIC-DESK	PTT Desk Microphone, Scout Media Workstation Plus	\$ 595.00	5.00%	\$ 565.25
	ACCPLUS-RIL-3000	Ring/In-Use Indicator Package including power supply, red & green LED, direct mount, Scout Media Workstation Plus	\$ 350.00	5.00%	\$ 332.50
	ACCPLUS-RIL-3111	Ring/In-Use Indicator Package including power supply, red & green LED, 300 mm pole mount, flange bracket, Scout Media Workstation Plus	\$ 440.00	5.00%	\$ 418.00
	ACCPLUS-RIL-3112	Ring/In-Use Indicator Package including power supply, red & green LED, 762 mm pole mount, flange bracket, Scout Media Workstation Plus	\$ 440.00	5.00%	\$ 418.00
	ACCPLUS-RIL-3121	Ring/In-Use Indicator Package including Power supply, red & green LED, 300 mm pole mount, small circular bracket, Scout Media Workstation Plus	\$ 660.00	5.00%	\$ 627.00
	ACCPLUS-RIL-3122	Ring/In-Use Indicator Package including Power supply, red & green LED, 762 mm pole mount, small circular bracket, Scout Media Workstation Plus	\$ 660.00	5.00%	\$ 627.00
	ACCPLUS-RIL-3124	Ring/In-Use Indicator Package including Power supply, red & green LED, 610 mm pole mount, small circular bracket, Scout Media Workstation Plus	\$ 660.00	5.00%	\$ 627.00
	ACCPLUS-RIL-3131	Ring/In-Use Indicator Package including Power supply, red & green LED, 300 mm pole mount, large circular bracket, Scout Media Workstation Plus	\$ 660.00	5.00%	\$ 627.00
	ACCPLUS-RIL-3132	Ring/In-Use Indicator Package including Power supply, red & green LED, 762 mm pole mount, large circular bracket, Scout Media Workstation Plus	\$ 660.00	5.00%	\$ 627.00
	ACCPLUS-RIL-3133	Ring/In-Use Indicator Package including Power supply, red & green LED, 1000 mm pole mount, large circular bracket, Scout Media Workstation Plus	\$ 660.00	5.00%	\$ 627.00
	ACCPLUS-RIL-3141	Ring/In-Use Indicator Package including Power supply, red & green LED, 300 mm pole mount, wall mount bracket, Scout Media Workstation Plus	\$ 660.00	5.00%	\$ 627.00
	ACCPLUS-RIL-3142	Ring/In-Use Indicator Package including Power supply, red & green LED, 762 mm pole mount, wall mount bracket, Scout Media Workstation Plus	\$ 660.00	5.00%	\$ 627.00
	ACCPLUS-SPK-DUAL	Dual Speaker Kit, Scout Media Workstation Plus	\$ 780.00	5.00%	\$ 741.00
	ACCPLUS-SPK-SING	Single Speaker Kit, Scout Media Workstation Plus	\$ 420.00	5.00%	\$ 399.00
	ACC-RIL-1000	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, Direct Mount	\$ 350.00	5.00%	\$ 332.50
	ACC-RIL-1111	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 300 mm Pole Mount, Flange Bracket	\$ 440.00	5.00%	\$ 418.00

ACC-RIL-1112	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 762 mm Pole Mount, Flange Bracket	\$ 440.00	5.00%	\$ 418.00
ACC-RIL-1121	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 300 mm Pole Mount, Small Circular Bracket	\$ 660.00	5.00%	\$ 627.00
ACC-RIL-1122	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 762 mm Pole Mount, Small Circular Bracket	\$ 660.00	5.00%	\$ 627.00
ACC-RIL-1124	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 610 mm Pole Mount, Small Circular Bracket	\$ 660.00	5.00%	\$ 627.00
ACC-RIL-1131	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 300 mm Pole Mount, Large Circular Bracket	\$ 660.00	5.00%	\$ 627.00
ACC-RIL-1132	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 762 mm Pole Mount, Large Circular Bracket	\$ 660.00	5.00%	\$ 627.00
ACC-RIL-1133	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 1000 mm Pole Mount, Large Circular Bracket	\$ 660.00	5.00%	\$ 627.00
ACC-RIL-1141	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 300 mm Pole Mount, Wall Mount Bracket	\$ 660.00	5.00%	\$ 627.00
ACC-RIL-1142	DSPatch Ring/In-Use Indicator Package including Power supply, Red & Green LED, 762 mm Pole Mount, Wall Mount Bracket	\$ 660.00	5.00%	\$ 627.00
ACC-SHF-MASTER	DSPatch additional Master Shelf Assembly for additional Serial Interface Card capacity.	\$ 4,000.00	5.00%	\$ 3,800.00
ACC-SPK-DUAL	Dual Speaker Kit, DSPatch Workstation	\$ 699.00	5.00%	\$ 664.05
ACC-TSC-17-EMB	17" LCD touch screen for embedded console - 4x3 format	\$ 1,395.00	5.00%	\$ 1,325.25
ACC-TSC-17-PC	17" LCD touch screen for PC console - 4x3 format	\$ 1,395.00	5.00%	\$ 1,325.25
ACC-TSC-19-PC	19" LCD Touch Screen for PC console	\$ 1,795.00	5.00%	\$ 1,705.25
ACC-TSC-19WS-PC	19" LED touch screen for PC console - 16x9 format	\$ 995.00	5.00%	\$ 945.25
ACC-TSC-22WS-PC	22" LED touch screen for PC console - 16x9 format	\$ 1,395.00	5.00%	\$ 1,325.25

	ACC-TSC-24WS-PC	24" LED touch screen for PC console - 16x9 format	\$ 1,995.00	5.00%	\$ 1,895.25
	ACC-TSC-8-PC	8" LCD touch screen for PC console - 4x3 format	\$ 495.00	5.00%	\$ 470.25
	ACC-TSC-USB	External Touchscreen controller, USB, converts resistive touch screen for PC applications	\$ 325.00	5.00%	\$ 308.75
	ACC-UPS	Uninterruptable power supply for EMB or PC console. Holdup time limited to 5 minutes.	\$ 295.00	5.00%	\$ 280.25
	ACC-UPS-30	Uninterruptable power supply for EMB or PC console. Rated for 30 minute holdup time.	\$ 695.00	5.00%	\$ 660.25
	ACC-UPS-CRE	Uninterruptable power supply, 1500 VA, 2U Rackmount	\$ 1,295.00	5.00%	\$ 1,230.25
	ACCUSB-FSW-SING	USB PTT Footswitch Accessory, Software Media Workstation	\$ 290.00	5.00%	\$ 275.50
	ACCUSB-HED-6W-NC	USB Headset, Plantronics Supra H51 monaural with noise canceling microphone. Includes USB Quick Disconnect Adaptor.	\$ 300.00	5.00%	\$ 285.00
	ACCUSB-HED-ADAPTER	USB PTT Quick Disconnect Adaptor, Software Media Workstation. Requires Headset Top ACC-HED-TOP-XXX.	\$ 200.00	5.00%	\$ 190.00
	ACCUSB-MIC-DESK	USB Desktop Microphone, Software Media Workstation	\$ 340.00	5.00%	\$ 323.00
	ACCUSB-RELAY	USB Relay Kit, 4 each Form C Relays, Software Media Workstation	\$ 460.00	5.00%	\$ 437.00
	ACCUSB-SPK-DUAL	USB Dual Speaker Kit, Software Media Workstation	\$ 130.00	5.00%	\$ 123.50
	CAB30-12U-STD	Enclosed 19" rack mount cabinet, 30" high, black, 12U of mounting space, solid front door, perforated top panel, leveling feet.	\$ 1,995.00	5.00%	\$ 1,895.25
	CAB70-35U-FAN	Enclosed 19" rack mount cabinet, 70" high, black, 35U of mounting space, louvered front door, AC fan on top panel, leveling feet.	\$ 3,395.00	5.00%	\$ 3,225.25
	CAB70-35U-STD	Enclosed 19" rack mount cabinet, 70" high, black, 35U of mounting space, solid front door, perforated top panel, leveling feet.	\$ 3,195.00	5.00%	\$ 3,035.25
	CAB88-45U-FAN	Enclosed 19" rack mount cabinet, 88" high, black, 45U of mounting space, louvered front door, AC fan on top panel, leveling feet.	\$ 3,595.00	5.00%	\$ 3,415.25

CAB88-45U-STD	Enclosed 19" rack mount cabinet, 88" high, black, 45U of mounting space, solid front door, perforated top panel, leveling feet.	\$ 3,395.00	5.00%	\$ 3,225.25
CBL-25PR-MM-10	10 foot long Shelf to Punch Block Cable (M-M)	\$ 70.00	5.00%	\$ 66.50
CBL-25PR-MM-100	100 foot long Shelf to Punch Block Cable (M-M)	\$ 240.00	5.00%	\$ 228.00
CBL-25PR-MM-15	15 foot long Shelf to Punch Block Cable (M-M)	\$ 75.00	5.00%	\$ 71.25
CBL-25PR-MM-20	20 foot long Shelf to Punch Block Cable (M-M)	\$ 80.00	5.00%	\$ 76.00
CBL-25PR-MM-25	25 foot long Shelf to Punch Block Cable (M-M)	\$ 85.00	5.00%	\$ 80.75
CBL-25PR-MM-50	50 foot long Shelf to Punch Block Cable (M-M)	\$ 110.00	5.00%	\$ 104.50
CLS-SCOUT-ADMIN-ONSITE	One day class at customer site for up to six people, covers system configuration and administration. Price per class.	\$ 3,995.00	5.00%	\$ 3,795.25
CLS-SCOUT-DEALER	Five day class and certification exam at Avtec's HQ, covers system architecture, configuration, and administration. Price per person.	\$ 900.00	5.00%	\$ 855.00
CLS-SCOUT-MAINT	Three day class and certification exam at Avtec's HQ, covers system architecture, configuration, and administration. Price per person.	\$ 2,000.00	5.00%	\$ 1,900.00
CLS-SCOUT-MAINT-ONSITE	Three day class and certification exam at customer site, covers system architecture, configuration, and administration. Price per class for up to six persons.	\$ 9,500.00	5.00%	\$ 9,025.00
CLS-SCOUT-OPERATOR-ONSITE	Four hour class at customer site for up to six people, covers console introduction and operation. Price per class per up to six persons.	\$ 2,000.00	5.00%	\$ 1,900.00
CLS-SCOUT-REFRESH	Four hour web-based recurrent training. Covers latest software features and includes Q & A. Price per person.	\$ 295.00	5.00%	\$ 280.25
CLS-SCOUT-STAGE	Five day class at Avtec's HQ, covers system basics, configuration, and 3rd party hardware integration and testing. Per person.	\$ 2,500.00	5.00%	\$ 2,375.00
CON-EMB	Embedded console package only. Accessories ordered separately. Includes DSPatch Workstation, Dual Jack Box, Console Card, console software and 17" LCD Touch Monitor.	\$ 11,495.00	5.00%	\$ 10,920.25
CON-EMB-ALL	Embedded console package with accessories. Includes DSPatch Workstation, Dual Jack Box, PTT Footswitch, Dual External Speakers, Desk Mic, Console Card, console software, and 17" LCD Touch Monitor.	\$ 12,995.00	5.00%	\$ 12,345.25

CON-EMB-NENA	Embedded console package with NENA headset interface. Accessories ordered separately. Includes DSPatch Workstation, Dual Jack Box, Console Card and 17" LCD Touch Monitor.	\$ 12,995.00	5.00%	\$ 12,345.25
CON-NET	PC-based analog console package. Includes DSPatchNET Workstation, 2 Jack Boxes, Dual Speakers, Console Card, PC cable, Mouse Pad and DSPatchNET Console Software. PC and Touch Monitor not included.	\$ 13,995.00	5.00%	\$ 13,295.25
CON-NET-VOIP	PC-based VoIP console package. Includes DSPatchNET Workstation, 2 Jack Boxes, Dual Speakers, PC Cable, Mouse Pad and DSPatchNET Console software. PC, Touch Screen Monitor, and PVI not included.	\$ 10,995.00	5.00%	\$ 10,445.25
CON-PCC	PC-based console package. Accessories ordered separately. Includes DSPatch Workstation, Dual Jack Box, Console Card, PC Cable, Mouse Pad, DSPatch Console Software. PC and Touch Monitor not included.	\$ 11,495.00	5.00%	\$ 10,920.25
CON-PCC-ALL	PC-based console package with accessories. Includes DSPatch Workstation, Dual Jack Box, Footswitch, Dual Speakers, Desk Mic, Console Card, PC Cable and Console Software. PC and Monitor not included.	\$ 12,995.00	5.00%	\$ 12,345.25
CON-PCC-NENA	PC-based console package with NENA headset interface. Accessories ordered separately. Includes DSPatch Workstation, Dual Jack Box, Console Card, PC Cable, Mouse Pad, DSPatch Console Software. PC and Touch Monitor not included.	\$ 12,995.00	5.00%	\$ 12,345.25
CON-SCOUT-UPG	Console upgrade package, DSPatchNET to Scout. Includes Scout console software, PM software, mouse pad and serial cable. Media Workstation, Speakers, Jack Box, PC, Monitor, and other accessories not included.	\$ 2,495.00	5.00%	\$ 2,370.25
CRD-ARI-101	Radio and Telephone interface, 2/4/6 wire, tone keying, with RS232 port.	\$ 1,999.00	5.00%	\$ 1,899.05
CRD-ARI-101-2DSP	Radio and Telephone interface, all features of CRD-ARI-101 plus Caller ID and S/N Call-in	\$ 2,399.00	5.00%	\$ 2,279.05
CRD-ARI-101-2DSP-S	Radio and Telephone interface card with Caller ID and S/N Call-in (boxed)	\$ 2,399.00	5.00%	\$ 2,279.05
CRD-ARI-101-RAM	Radio and Telephone interface, 2/4/6 wire, tone keying, with RS232 port and additional RAM for audio store and forward.	\$ 2,199.00	5.00%	\$ 2,089.05
CRD-ARI-101-RAM-S	Radio and Telephone interface, 2/4/6 wire, tone keying, with RS232 port and additional RAM for audio store and forward (boxed).	\$ 2,199.00	5.00%	\$ 2,089.05
CRD-ARI-101-S	Radio and Telephone interface, 2/4/6 wire, tone keying (boxed)	\$ 1,999.00	5.00%	\$ 1,899.05
CRD-ARI-105	Standard 2 or 4 wire tone radio interface or POTS line with Caller ID	\$ 1,999.00	5.00%	\$ 1,899.05
CRD-ARI-105EXCH	CRD-ARI-105 upgrade from CRD-ARI-101, requires trade-in	\$ 750.00	5.00%	\$ 712.50
CRD-ARI-105-S	Standard 2 or 4 wire tone radio interface or POTS line with Caller ID (boxed)	\$ 1,999.00	5.00%	\$ 1,899.05

	CRD-ARI-DC	Radio interface, 2/4/6 wire, tone & DC keying. No RS232 port.	\$ 2,499.00	5.00%	\$ 2,374.05
	CRD-ARI-DC-RR	Radio interface, 2/4/6 wire, tone & 24V DC keying. No RS232 port.	\$ 2,499.00	5.00%	\$ 2,374.05
	CRD-ARI-DC-S	Radio interface, 2/4/6 wire, tone & DC keying (boxed)	\$ 2,499.00	5.00%	\$ 2,374.05
	CRD-ARI-HI	Radio interface, 2/4/6 wire, tone keying, high impedance. No RS232 port.	\$ 2,499.00	5.00%	\$ 2,374.05
	CRD-ARI-HI-S	Radio interface, 2/4/6 wire, tone keying, high impedance (boxed)	\$ 2,499.00	5.00%	\$ 2,374.05
	CRD-DCC-S	Analog Console Card (boxed)	\$ 3,495.00	5.00%	\$ 3,320.25
	CRD-DSC-S	DSPatch Data Server Card (boxed)	\$ 2,495.00	5.00%	\$ 2,370.25
	CRD-DSP-VPG	IP Interface card from DSPatch to VPGate	\$ 15,999.00	5.00%	\$ 15,199.05
	CRD-DSP-VPG-S	IP Interface card from DSPatch to VPGate	\$ 15,999.00	5.00%	\$ 15,199.05
	CRD-DSP-WSA-S	Workstation Audio PCB (boxed)	\$ 1,495.00	5.00%	\$ 1,420.25
	CRD-DSP-WSC-S	Workstation Controller PCB (boxed)	\$ 2,995.00	5.00%	\$ 2,845.25
	CRD-DTR-T1	T1 Card - supports Radio (tone and E&M signaling) and Telephone functions.	\$ 16,999.00	5.00%	\$ 16,149.05
	CRD-DTR-T1-S	T1 Card - supports Radio (tone/relay keying) and Telephone (boxed)	\$ 16,999.00	5.00%	\$ 16,149.05
	CRD-HSC-S	DSPatch/DSPatchNET Digital Shelf Controller (boxed)	\$ 8,999.00	5.00%	\$ 8,549.05
	CRD-MCC-S	Master Clock Card (boxed)	\$ 999.00	5.00%	\$ 949.05
	CRD-NET-PVIC	Packet Voice Interface Card (PVIC) for Endpoints	\$ 15,999.00	5.00%	\$ 15,199.05

	CRD-NTS-PASSPORT-S	NTS Passport Interface Card (boxed)	\$ 16,999.00	5.00%	\$ 16,149.05
	CRD-PRI-ISDN	ISDN PRI Card (supports subscriber side only)	\$ 19,999.00	5.00%	\$ 18,999.05
	CRD-PRI-ISDN-S	ISDN PRI Card (supports subscriber side only) (boxed)	\$ 19,999.00	5.00%	\$ 18,999.05
	CRD-PVI-CON	Packet Voice Interface Card (PVI). Supports multiple VoIP Consoles (CON-NET-VOIP)	\$ 15,999.00	5.00%	\$ 15,199.05
	CRD-PVI-CON-S	Packet Voice Interface Card (PVI). Supports multiple VoIP Consoles (CON-NET-VOIP) (boxed)	\$ 15,999.00	5.00%	\$ 15,199.05
	CRD-SC32-S	DSPatch32 Shelf Controller (boxed)	\$ 1,499.00	5.00%	\$ 1,424.05
	CRD-SCC-S	DSPatch/DSPatchNET Analog Shelf Controller (boxed)	\$ 2,495.00	5.00%	\$ 2,370.25
	CRD-SIC-S	Serial Interface Card (boxed)	\$ 2,495.00	5.00%	\$ 2,370.25
	DEMO-SCOUT	Scout demo package consisting of a Scout console position, VPGate license, Outpost and SIP endpoints in a traveling case. Includes console PC, touch monitor, Ethernet switch, and cables.	\$ 9,995.00	5.00%	\$ 9,495.25
	DISP-BASIC	LCD Display, panel mounted for cabinet or relay rack. Includes keyboard and mouse with tray.	\$ 995.00	5.00%	\$ 945.25
	DISP-KVM	LCD Display, panel mounted for cabinet or relay rack. Includes keyboard and mouse with tray, 8-port KVM, and cable kit.	\$ 1,395.00	5.00%	\$ 1,325.25
	DISP-KVM-CABLE	Spare cable kit for standard KVM, 7 ft. (DSP-KVM)	\$ 220.00	5.00%	\$ 209.00
	DISP-KVM-F-RR	1U LCD Folding Display, for Relay Rack. Includes Keyboard with trackpad and 8-port KVM	\$ 2,695.00	5.00%	\$ 2,560.25
	DSP100	DSPatch10-4 with 10 Analog slots and 4HC/Digital Slots, Maintenance Software (SFW-DSP-GMU), AC Powered, no cabinet. Note: No HC Shelf controllers.	\$ 23,000.00	5.00%	\$ 21,850.00
	DSP104	DSPatch10-4 with 10 analog slots and 4 HC/Digital slots, Maintenance Software (SFW-DSP-GMU), AC powered; no cabinet.	\$ 53,600.00	5.00%	\$ 50,920.00
	DSP-1A0D-AC	DSPatch with 1 Analog and 0 digital shelf - AC power	\$ 63,900.00	5.00%	\$ 60,705.00

	DSP-1A0D-DC	DSPatch with 1 Analog and 0 digital shelf - DC power	\$ 52,800.00	5.00%	\$ 50,160.00
	DSP-1A1D-AC	DSPatch with 1 Analog and 1 digital shelf - AC power	\$ 90,900.00	5.00%	\$ 86,355.00
	DSP-1A1D-DC	DSPatch with 1 Analog and 1 digital shelf - DC power	\$ 79,800.00	5.00%	\$ 75,810.00
	DSP-2A0D-AC	DSPatch with 2 Analog and 0 digital shelf - AC power	\$ 74,600.00	5.00%	\$ 70,870.00
	DSP-2A0D-DC	DSPatch with 1 Analog and 0 digital shelf - DC power	\$ 63,600.00	5.00%	\$ 60,420.00
	DSP-2A1D-AC	DSPatch with 2 Analog and 1 digital shelf - AC power	\$ 101,600.00	5.00%	\$ 96,520.00
	DSP-2A1D-DC	DSPatch with 2 Analog and 1 digital shelf - DC power	\$ 90,500.00	5.00%	\$ 85,975.00
	DSP32	DSPatch32 with 1 analog shelf, Maintenance Software (SFW-DSP-GMU), AC powered; no cabinet.	\$ 26,000.00	5.00%	\$ 24,700.00
	DSP-3A0D-AC	DSPatch with 3 Analog and 0 digital shelf - AC power	\$ 85,400.00	5.00%	\$ 81,130.00
	DSP-3A0D-DC	DSPatch with 3 Analog and 0 digital shelf - DC power	\$ 74,300.00	5.00%	\$ 70,585.00
	DSP-3A1D-AC	DSPatch with 3 Analog and 1 digital shelf - AC power	\$ 112,300.00	5.00%	\$ 106,685.00
	DSP-3A1D-DC	DSPatch with 3 Analog and 1 digital shelf - DC power	\$ 101,300.00	5.00%	\$ 96,235.00
	DSP-4A0D-AC	DSPatch with 4 Analog and 0 digital shelf - AC power	\$ 96,100.00	5.00%	\$ 91,295.00
	DSP-4A0D-DC	DSPatch with 4 Analog and 0 digital shelf - DC power	\$ 85,000.00	5.00%	\$ 80,750.00
	DSP-4A1D-AC	DSPatch with 4 Analog and 1 digital shelf - AC power	\$ 133,600.00	5.00%	\$ 126,920.00
	DSP-4A1D-DC	DSPatch with 4 Analog and 1 digital shelf - DC power	\$ 122,600.00	5.00%	\$ 116,470.00

	DSP-5A0D-AC	DSPatch with 5 Analog and 0 digital shelf - AC power	\$ 117,600.00	5.00%	\$ 111,720.00
	DSP-5A0D-DC	DSPatch with 5 Analog and 0 digital shelf - DC power	\$ 106,500.00	5.00%	\$ 101,175.00
	DSP-5A1D-AC	DSPatch with 5 Analog and 1 digital shelf - AC power	\$ 144,300.00	5.00%	\$ 137,085.00
	DSP-5A1D-DC	DSPatch with 5 Analog and 1 digital shelf - DC power	\$ 133,300.00	5.00%	\$ 126,635.00
	DSP-6A0D-AC	DSPatch with 6 Analog and 0 digital shelf - AC power	\$ 128,300.00	5.00%	\$ 121,885.00
	DSP-6A0D-DC	DSPatch with 6 Analog and 0 digital shelf - DC power	\$ 117,200.00	5.00%	\$ 111,340.00
	DSP-6A1D-AC	DSPatch with 6 Analog and 1 digital shelf - AC power	\$ 155,100.00	5.00%	\$ 147,345.00
	DSP-6A1D-DC	DSPatch with 6 Analog and 1 digital shelf - DC power	\$ 144,000.00	5.00%	\$ 136,800.00
	DSP-7A0D-AC	DSPatch with 7 Analog and 0 digital shelf - AC power	\$ 139,000.00	5.00%	\$ 132,050.00
	DSP-7A0D-DC	DSPatch with 7 Analog and 0 digital shelf - DC power	\$ 127,900.00	5.00%	\$ 121,505.00
	DSP-7A1D-AC	DSPatch with 7 Analog and 1 digital shelf - AC power	\$ 165,800.00	5.00%	\$ 157,510.00
	DSP-7A1D-DC	DSPatch with 7 Analog and 1 digital shelf - DC power	\$ 154,700.00	5.00%	\$ 146,965.00
	DSP-8A0D-AC	DSPatch with 8 Analog and 0 digital shelf - AC power	\$ 149,800.00	5.00%	\$ 142,310.00
	DSP-8A0D-DC	DSPatch with 8 Analog and 0 digital shelf - DC power	\$ 138,700.00	5.00%	\$ 131,765.00
	GW-1DS1-SIP	Session Initiation Protocol (SIP) Telephony Gateway, supports one each DS1 circuit. PRI is not supported.	\$ 9,995.00	5.00%	\$ 9,495.25
	GW-8FXO-SIP	Session Initiation Protocol (SIP) Telephony Gateway, supports eight each FXO circuits	\$ 3,995.00	5.00%	\$ 3,795.25

	GW-JPS-NXU2A	Basic RoIP Gateway, JPS NXU-2a (Network extension Unit)	\$ 995.00	5.00%	\$ 945.25
	HA-LOGREC-BASE	Custom built logging recorder base unit. Designed to interface with Avtec VPGate/Scout software. 3U rack-mount case, Intel Core2 Quad CPU, 1TB RAID1, Dual NIC, Embedded Linux, base software, web-based configuration manager, and 1st year warranty.	\$ 7,995.00	5.00%	\$ 7,595.25
	HA-LOGREC-TSC	7" LCD touch screen display. Mounts onto front of HA-LOGREC-BASE.	\$ 1,295.00	5.00%	\$ 1,230.25
	HA-LOGREC-6TB	Upgrade HA-LOGREC-BASE to 6TB of storage.	\$ 4,790.00	5.00%	\$ 4,550.50
	HA-LOGREC-ANALOG8	8-channel analog card. Requires HA-LOGREC-BASE.	\$ 2,700.00	5.00%	\$ 2,565.00
	HA-LOGREC-PBX8	8-channel digital PBX card. Requires HA-LOGREC-BASE.	\$ 4,350.00	5.00%	\$ 4,132.50
	HA-LOGREC-VOIP8	8-channel VoIP recording gateway license. Requires HA-LOGREC-BASE.	\$ 4,425.00	5.00%	\$ 4,203.75
	HA-LOGREC-INSTALLKIT	Installation kit for logging recorder. 25-pair cable and 66-block.	\$ 300.00	5.00%	\$ 285.00
	HA-LOGREC-MDC1200	MDC 1200 radio ID license. One per each HA-LOGREC-ANALOG8.	\$ 1,800.00	5.00%	\$ 1,710.00
	HA-INSTALL-2POSTRACK	Custom design 2-post open frame relay rack for racking of Outposts, servers, IO cards. Includes custom built wire management.	\$ 400.00	5.00%	\$ 380.00
	HA-INSTALL-4POSTRACK	Custom design 4-post open frame relay rack for racking of Outposts, servers, IO cards, logging recorders. Includes custom built wire management.	\$ 800.00	5.00%	\$ 760.00
	HA-CROSS-TRA16	Custom built tone remote adapter. Interfaces Avtec Outpost to tone remote capable radio base stations and allows channel selection up to 16 channels.	\$ 600.00	5.00%	\$ 570.00
	HA-CROSS-TRACABLE	Custom built cable interfaces tone remote adapter to radio base station.	\$ 100.00	5.00%	\$ 95.00
	HA-CROSS-TRASHELF	Custom design rack mount shelf for racking HA-CROSS-TRA16. Holds (1-6) tone remotes.	\$ 60.00	5.00%	\$ 57.00
	HA-CROSS-PS	Custom design rack mount power supply, power distribution, and fuse panel for tone remote adapter.	\$ 1,200.00	5.00%	\$ 1,140.00

HA-CROSS-BATTERY	Custom design rack mount battery backup for HA-CROSS-PS. Requires HA-CROSS-PS.	\$ 1,000.00	5.00%	\$ 950.00
HA-CROSS-PDU	Custom 9-outlet rack mount power distribution unit. Supplies power for Outposts, IO cards, servers, networking equipment.	\$ 250.00	5.00%	\$ 237.50
HA-CROSS-BRACKET	Custom rack mount bracket holds two radio base stations above tone remote adapters for interface to Outpost radio controllers.	\$ 120.00	5.00%	\$ 114.00
HA-P3304	Network camera - dome - vandal-proof - color - auto iris - vari-focal - audio - 10/100 - DC 5 V / PoE Avtec Vpgate	\$ 774.00	5.00%	\$ 735.30
INST-BLK-66-0C	Punch Block, type 66 split 50 with no connectors	\$ 45.00	5.00%	\$ 42.75
INST-BLK-66-1C	Punch Block, type 66 split 50 with 1 connector	\$ 65.00	5.00%	\$ 61.75
INST-BLK-66-2C	Punch Block, type 66 split 50 with 2 connectors	\$ 100.00	5.00%	\$ 95.00
INST-BLK-66-4C	Punch Block, type 66 split 50 with 4 connectors	\$ 200.00	5.00%	\$ 190.00
INST-BLK-FRM-4X2	Punch Block Frame kit for Type 66, 4 wide x 2 high, top & bottom spools, includes 8 D Rings	\$ 300.00	5.00%	\$ 285.00
OUTPOST-2R	Radio Controller, VoIP, 2 Ports, 12VDC input	\$ 2,195.00	5.00%	\$ 2,085.25
OUTPOST-2R-MDC	Radio Controller, VoIP with MDC1200 capability, 2 Ports, 12VDC input	\$ 3,995.00	5.00%	\$ 3,795.25
OUTPOST-AC-ADAPT	120 VAC to 12 VDC Power Supply, 1 per Outpost	\$ 90.00	5.00%	\$ 85.50
OUTPOST-CAB-35U	Enclosed 19" rack mount Outpost and VPGate integration cabinet, 70" high. Includes 19" LCD, KVM, Keyboard, Redundant 12V Power supply, and ventilation fan.	\$ 9,390.00	5.00%	\$ 8,920.50
OUTPOST-CAB-35U-F	Enclosed 19" rack mount Outpost integration cabinet, 70" high with ventilation fan only. 12 VDC power supply is not included.	\$ 3,995.00	5.00%	\$ 3,795.25
OUTPOST-CAB-35U-PWR	Enclosed 19" rack mount Outpost integration cabinet, 70" high with redundant 12V power supply, and ventilation fan.	\$ 7,595.00	5.00%	\$ 7,215.25
OUTPOST-CAB-45U	Enclosed 19" rack mount Outpost and VPGate integration cabinet, 70" high. Includes 19" LCD, KVM, Keyboard, Redundant 12V Power supply, and ventilation fan.	\$ 9,590.00	5.00%	\$ 9,110.50

	OUTPOST-CBL-R	Outpost Radio Cable, Generic Part number	\$ 75.00	5.00%	\$ 71.25
	OUTPOST-DC-2I	Two port DC Intercom Adapter for Outpost. Includes 2 one-foot DB25 cables.	\$ 1,495.00	5.00%	\$ 1,420.25
	OUTPOST-DC-2R	Two port DC Radio Adapter for Outpost. Includes 2 one-foot DB25 cables.	\$ 1,495.00	5.00%	\$ 1,420.25
	OUTPOST-EDACS	Kit to add support 1 EDACS Radio. Includes hardware adapter, cabling, driver, and software license. Does not include Outpost	\$ 1,995.00	5.00%	\$ 1,895.25
	OUTPOST-M7100	Kit to add support for (1) each M7100 or Orion radio endpoint. Includes cable; Outpost purchased separately.	\$ 1,995.00	5.00%	\$ 1,895.25
	OUTPOST-RACKMT-PKG	3U Rack mount shelf (holds 1-4 Outposts) plus 3U Rack mount power supply	\$ 600.00	5.00%	\$ 570.00
	OUTPOST-RACKMT-SHELF	3U Rack mount shelf (holds 1-4 Outposts)	\$ 165.00	5.00%	\$ 156.75
	OUTPOST-RJ-CONN	Connector for OUTPOST Radio port that supports RJ45 cable for 2/4W tone keying and E&M applications.	\$ 50.00	5.00%	\$ 47.50
	OUTPOST-SDC	Kit to add support for (1) each Sprint Direct Connect PTT over Cellular Advanced Bridge endpoint. Includes cable; Outpost purchased separately. Advanced Bridge purchased through Sprint.	\$ 995.00	5.00%	\$ 945.25
	OUTPOST-TK5X10	Kit to add support for (1) each Kenwood mobile endpoint. Includes cable; Outpost purchased separately.	\$ 995.00	5.00%	\$ 945.25
	OUTPOST-TM91XX	Kit to add support for (1) each Tait TM91XX radio endpoint. Includes cable; Outpost purchased separately.	\$ 995.00	5.00%	\$ 945.25
	OUTPOST-URC200	Kit to add support for (1) each URC-200 radio endpoint. Includes cable; Outpost purchased separately.	\$ 995.00	5.00%	\$ 945.25
	PKG-DEV-SCOUT	Scout API console developer package. Includes Scout console position hardware, VPGate Level 0 software licenses, PC, 17" touch monitor, OUTPOST-2R endpoint, P25 ARS and supplemental endpoint license. Requires NDA.	\$ 29,995.00	5.00%	\$ 28,495.25
	PKG-DFSI-202	P25 DFSI software bundle that contains redundant VPGate supplemental licenses for two channels of P25 DFSI and two each P25 Scout console seat licenses. Does not include hardware.	\$ 9,990.00	5.00%	\$ 9,490.50
	PKG-DFSI-210	P25 DFSI software bundle that contains redundant VPGate supplemental licenses for ten channels of P25 DFSI and two each P25 Scout console seat licenses. Does not include hardware.	\$ 17,990.00	5.00%	\$ 17,090.50
	PKG-DSP-STATS	Call logging reports package. Contains a Serial Interface Card, PC Cable and Call Logging Software. PC is not included.	\$ 9,995.00	5.00%	\$ 9,495.25

PKG-EXP-104	Analog Expansion Shelf for DSPatch 10/4 System	\$ 9,995.00	5.00%	\$ 9,495.25
PKG-EXP-DSP	Analog Expansion Shelf for Standard DSPatch System	\$ 9,995.00	5.00%	\$ 9,495.25
PKG-EXP-HC	Digital or High Capacity (HC) Expansion shelf for Standard DSPatch System	\$ 19,995.00	5.00%	\$ 18,995.25
PKG-INPUT-EXP	Adds 24 additional Inputs to PKG-IO-X. Up to 3 supported.	\$ 1,995.00	5.00%	\$ 1,895.25
PKG-INST-10466-100	Type 66 Cabling/Punch block kit to install one 10-4 Shelf, 100' cables	\$ 1,295.00	5.00%	\$ 1,230.25
PKG-INST-10466-15	Type 66 Cabling/Punch block kit to install one 10-4 Shelf, 15' cables	\$ 649.00	5.00%	\$ 616.55
PKG-INST-10466-25	Type 66 Cabling/Punch block kit to install one 10-4 Shelf, 25' cables	\$ 749.00	5.00%	\$ 711.55
PKG-INST-10466-50	Type 66 Cabling/Punch block kit to install one 10-4 Shelf, 50' cables	\$ 999.00	5.00%	\$ 949.05
PKG-INST-AUX-25	Type 66 Cabling/Punch block kit to install one auxiliary I/O package, 25' cables	\$ 699.00	5.00%	\$ 664.05
PKG-INST-AUX-50	Type 66 Cabling/Punch block kit to install one auxiliary I/O package, 50' cables	\$ 949.00	5.00%	\$ 901.55
PKG-INST-CON-CAT5	CAT5 (T568B) Audio and Data cable kit to install one console	\$ 95.00	5.00%	\$ 90.25
PKG-INST-DSP66-100	Type 66 Cabling/Punch block kit to install 1 Analog Shelf, 100' cables	\$ 2,995.00	5.00%	\$ 2,845.25
PKG-INST-DSP66-15	Type 66 Cabling/Punch block kit to install 1 Analog Shelf, 15' cables	\$ 1,995.00	5.00%	\$ 1,895.25
PKG-INST-DSP66-25	Type 66 Cabling/Punch block kit to install 1 Analog Shelf, 25' cables	\$ 2,195.00	5.00%	\$ 2,085.25
PKG-INST-DSP66-50	Type 66 Cabling/Punch block kit to install 1 Analog Shelf, 50' cables	\$ 2,495.00	5.00%	\$ 2,370.25
PKG-IO	Input-Output Package for DSPatch, includes one 24-input and one 24-output rack mount panel, serial interface card. Power and network cables are provided. 25 pr cabling is quoted optionally, PKG-INST-AUX-XX.	\$ 3,999.00	5.00%	\$ 3,799.05

PKG-IO-104	Input-Output Package for 10-4 shelf, includes one 24-input and one 24-output rack mount panel, serial interface card. Power and network cables are provided. 25 pr cabling is quoted optionally, PKG-INST-AUX-XX..	\$ 3,999.00	5.00%	\$ 3,799.05
PKG-IO-VPGATE	Input-Output Package for Scout and DSPatchNET, includes one each 24-input, one each 24-output rack mount panel and power supply. 25 pr cabling is optionally purchased, PKG-INST-AUX-XX.	\$ 3,999.00	5.00%	\$ 3,799.05
PKG-IPSC-110	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 1 each CON-SCOUT-DM console position. Does not include console PC or touch monitor.	\$ 15,149.00	5.00%	\$ 14,391.55
PKG-IPSC-110-PCM	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 1 each CON-SCOUT-DM console position. Includes console PC and 19" LCD monitor.	\$ 16,149.00	5.00%	\$ 15,341.55
PKG-IPSC-110-PCT	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 1 each CON-SCOUT-DM console position. Includes console PC and 19" LCD touch monitor.	\$ 16,899.00	5.00%	\$ 16,054.05
PKG-IPSC-120	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 1 each CON-SCOUT-DM console position. Does not include console PC or touch monitor.	\$ 20,149.00	5.00%	\$ 19,141.55
PKG-IPSC-120-PCM	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 1 each CON-SCOUT-DM console position. Includes console PC and 19" LCD monitor.	\$ 21,149.00	5.00%	\$ 20,091.55
PKG-IPSC-120-PCT	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 1 each CON-SCOUT-DM console position. Includes console PC and 19" LCD touch monitor.	\$ 21,899.00	5.00%	\$ 20,804.05
PKG-IPSC-210	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 2 each CON-SCOUT-DM console position. Does not include console PC or touch monitor.	\$ 25,298.00	5.00%	\$ 24,033.10
PKG-IPSC-210-PCM	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 2 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD monitor.	\$ 27,298.00	5.00%	\$ 25,933.10
PKG-IPSC-210-PCT	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 2 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD touch monitor.	\$ 28,798.00	5.00%	\$ 27,358.10
PKG-IPSC-220	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 2 each CON-SCOUT-DM console position. Does not include console PC or touch monitor.	\$ 30,298.00	5.00%	\$ 28,783.10
PKG-IPSC-220-PCM	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 2 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD monitor.	\$ 32,298.00	5.00%	\$ 30,683.10
PKG-IPSC-220-PCT	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 2 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD touch monitor.	\$ 33,798.00	5.00%	\$ 32,108.10
PKG-IPSC-310	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 3 each CON-SCOUT-DM console position. Does not include console PC or touch monitor.	\$ 35,447.00	5.00%	\$ 33,674.65
PKG-IPSC-310-PCM	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 3 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD monitor.	\$ 38,447.00	5.00%	\$ 36,524.65

PKG-IPSC-310-PCT	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 3 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD touch monitor.	\$ 40,697.00	5.00%	\$ 38,662.15
PKG-IPSC-320	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 3 each CON-SCOUT-DM console position. Does not include console PC or touch monitor.	\$ 40,447.00	5.00%	\$ 38,424.65
PKG-IPSC-320-PCM	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 3 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD monitor.	\$ 43,447.00	5.00%	\$ 41,274.65
PKG-IPSC-320-PCT	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 3 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD touch monitor.	\$ 45,697.00	5.00%	\$ 43,412.15
PKG-IPSC-410	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 4 each CON-SCOUT-DM console position. Does not include console PC or touch monitor.	\$ 45,596.00	5.00%	\$ 43,316.20
PKG-IPSC-410-PCM	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 4 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD monitor.	\$ 49,596.00	5.00%	\$ 47,116.20
PKG-IPSC-410-PCT	IP Site Connect system package that includes non-redundant VPGate license for 10 channels of IP Site Connect and 4 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD touch monitor.	\$ 52,596.00	5.00%	\$ 49,966.20
PKG-IPSC-420	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 4 each CON-SCOUT-DM console position. Does not include console PC or touch monitor.	\$ 50,596.00	5.00%	\$ 48,066.20
PKG-IPSC-420-PCM	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 4 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD monitor.	\$ 54,596.00	5.00%	\$ 51,866.20
PKG-IPSC-420-PCT	IP Site Connect system package that includes non-redundant VPGate license for 20 channels of IP Site Connect and 4 each CON-SCOUT-DM console positions. Includes console PC and 19" LCD touch monitor.	\$ 57,596.00	5.00%	\$ 54,716.20
PKG-NTS	DSPatch NTS Passport support package includes 2 NTS Passport interface cards (CRD-NTS-PASSPORT), 1 Serial Interface card (CRD-SIC), and a DSPatch-NTS Software License.	\$ 44,000.00	5.00%	\$ 41,800.00
PKG-RELAY-EXP	Adds 24 additional relay outputs to PKG-IO-X. Up to 3 supported.	\$ 1,995.00	5.00%	\$ 1,895.25
PKG-UPG-CON	Package to upgrade an embedded DSPatch console to a PC console. Includes GUI software, mouse pad, serial cable and 17" touch screen.	\$ 2,295.00	5.00%	\$ 2,180.25
PKG-UPG-DSP50	Hardware for DSPatch V5.x upgrade. Includes 2 each 4MB V5.x Program Cards, 2 each 4MB Data Cards, GMU software, Maint. Position upgrade, and 3 Technical Library CDs. Not included is a Windows PC.	\$ 3,995.00	5.00%	\$ 3,795.25
PKG-UPG-LCD	LCD upgrade package for embedded DSPatch console. Includes 17" LCD touch screen and replacement CRD-DSP-WSC.	\$ 3,495.00	5.00%	\$ 3,320.25
PKG-UPG-PS-AC	Power supply upgrade package for standard DSPatch or DSPatchNET switch cabinets. Package Includes both power supplies and cables.	\$ 13,995.00	5.00%	\$ 13,295.25

PKG-UPG-PS-DC	Power supply upgrade package for standard DSPatch or DSPatchNET switch cabinets. Package Includes both power supplies and cables.	\$ 7,995.00	5.00%	\$ 7,595.25
PS-12V-10A-RM	Spare 12VDC/10A 3U rack mount power supply for OUTPOST-RACKMT-PKG or PKG-IO-VPGATE.	\$ 305.00	5.00%	\$ 289.75
PS-12V-3BAY-AC	Rack Mount 1U Universal AC input, 12VDC 900W output. N+1 Redundant supply with 3 hot-swap bays, 2 populated.	\$ 3,995.00	5.00%	\$ 3,795.25
PS-12V-MODULE	Spare or expansion 12VDC module for PS-12V-3BAY-AC. Provides a total of 1800W when added to PS-12V-3BAY-AC.	\$ 1,995.00	5.00%	\$ 1,895.25
RANGER-SMW4	Ranger console system accessory with four channel software audio package. Windows 7 PC, Monitor, and other accessories not included.	\$ 1,995.00	5.00%	\$ 1,895.25
REP-ACC-CPU	Flat Rate repair, Accessory Windows PC	\$ 500.00	5.00%	\$ 475.00
REP-ACC-CPU-RM	Flat Rate repair, Accessory Rack mount PC	\$ 1,500.00	5.00%	\$ 1,425.00
REP-ACCESS-OTHER	Flat Rate repair, ACCESS Power Supplies, Shelves, and Operator Audio Consoles	\$ 2,500.00	5.00%	\$ 2,375.00
REP-ACCESS-PC	Flat Rate repair, any ACCESS Computer or Hard drive repair. Includes hard drive, OS and software load if required.	\$ 5,000.00	5.00%	\$ 4,750.00
REP-ACC-MISC1	Flat Rate repair, Misc Small Accessories including footswitches and handsets, etc.	\$ 100.00	5.00%	\$ 95.00
REP-ACC-MISC2	Flat Rate repair, Misc Small Accessories speakers etc.	\$ 125.00	5.00%	\$ 118.75
REP-ALL-CRD1	Flat Rate repair, DSPatch/DSPatchNET line, console card, Serial Interface Cards, and Clock Cards	\$ 300.00	5.00%	\$ 285.00
REP-ALL-CRD2	Flat Rate repair, DSPatch/DSPatchNET Data Servers, Analog Shelf Controllers, and Workstation boards. All ACCESS boards.	\$ 500.00	5.00%	\$ 475.00
REP-ALL-CRD3	Flat Rate repair, DSPatch/DSPatchNET HC cards. Includes HC Shelf Controllers, T1, ISDN PRI, PVI, ePVI, etc.	\$ 1,500.00	5.00%	\$ 1,425.00
REP-ALL-JB	Flat Rate repair, DSPatch/DSPatchNET/Scout Jack Box	\$ 200.00	5.00%	\$ 190.00
REP-ALL-PS	Flat Rate repair, DSPatch/DSPatchNET Power Supply	\$ 995.00	5.00%	\$ 945.25

	REP-ALL-TSC	Flat Rate repair, All Touchscreens	\$ 750.00	5.00%	\$ 712.50
	REP-BSC	Flat Rate repair, Base Station Controller and Outpost	\$ 450.00	5.00%	\$ 427.50
	REP-DSP-WS	Flat Rate repair, DSPatch Workstation Controller	\$ 900.00	5.00%	\$ 855.00
	REP-NET-WS	Flat Rate repair, DSPatchNET and Scout Workstation Controller	\$ 1,350.00	5.00%	\$ 1,282.50
	RR-72-38U	Two-post Relay Rack in clear aluminum finish, 72 inches in Height, 38U mounting space	\$ 595.00	5.00%	\$ 565.25
	RR-84-45U	Two-post Relay Rack in clear aluminum finish, 84 inches in Height, 45U mounting space	\$ 645.00	5.00%	\$ 612.75
	RR-90-48U	Two-post Relay Rack in clear aluminum finish, 90 inches in Height, 48U mounting space	\$ 695.00	5.00%	\$ 660.25
	SCOUT-IRR-2CH	Two channel Instant Recall Recorder with Control Head and interface cable for Scout console, 80 mins/channel capacity.	\$ 3,495.00	5.00%	\$ 3,320.25
	SDK-API-CAD	Scout software developer kit for CAD system integration. Includes CAD API documentation, reference guide design documents, source code examples, CAD simulator, WireShark dissector plugin, and two hours of developer to developer support. Requires NDA.	\$ 9,995.00	5.00%	\$ 9,495.25
	SFW-DSP-GMU	Graphical Maintenance Utility Software only. Required for additional maintenance positions beyond one included in system. Requires CON-PCC.	\$ 4,995.00	5.00%	\$ 4,745.25
	SFW-SCOUT	Scout console software upgrade license for DSPatchNET. Includes Scout Standard Runtime, CPS, NENA Headset Interface, and Conventional DMR seat licenses. Media Workstation, Speakers, Jack Box, PC, Monitor, and other accessories not included.	\$ 8,995.00	5.00%	\$ 8,545.25
	SFW-SCOUT-API	Software seat license for CAD API interface for Scout Console Positions (Included in Tier 3 console packages). One required per console.	\$ 495.00	5.00%	\$ 470.25
	SFW-SCOUT-IRR	Software license for integrated, multi-channel IRR recorder for Scout Console Positions (Included in Tier 2 and 3 console packages). One required per console.	\$ 2,995.00	5.00%	\$ 2,845.25
	SFW-SCOUT-STATS	License to enable the Reports and Dashboard tabs in the Scout Diagnostics Application for statistical analysis. Requires Scout V3.1 or higher. PC and monitor is not included.	\$ 12,995.00	5.00%	\$ 12,345.25
	SFW-VPG-KMF	Redundant Key Management Facility Software License; requires VPGate (SFW-VPG-Lx) and P25 Supplemental Licenses (SFW-VPG-P25-XXX). One required per system to enable OTAR.	\$ 34,995.00	5.00%	\$ 33,245.25

SFW-VPG-L0	Redundant VPGate Software License for a maximum of 20 endpoints; up to 10 may be "B" Licenses. Includes CPS software license.	\$ 7,999.00	5.00%	\$ 7,599.05
SFW-VPG-L0-NR	Non-Redundant VPGate Software License for a maximum of 20 endpoints; up to 10 may be "B" Licenses. Includes CPS software license.	\$ 4,999.00	5.00%	\$ 4,749.05
SFW-VPG-L1	Redundant VPGate Software License for a maximum of 40 endpoints; up to 20 may be "B" Licenses, Version 1.x. Includes CPS software license.	\$ 15,995.00	5.00%	\$ 15,195.25
SFW-VPG-L1-FTR	Redundant Frontier-enabled VPGate Software License for a maximum of 40 endpoints; up to 20 may be "B" Licenses. Includes CPS software license.	\$ 31,995.00	5.00%	\$ 30,395.25
SFW-VPG-L2	Redundant VPGate Software License for a maximum of 80 endpoints; up to 40 may be "B" Licenses. Includes CPS software license.	\$ 33,995.00	5.00%	\$ 32,295.25
SFW-VPG-L2-FTR	Redundant Frontier-enabled VPGate Software License for a maximum of 80 endpoints; up to 40 may be "B" Licenses. Includes CPS software license.	\$ 67,995.00	5.00%	\$ 64,595.25
SFW-VPG-L3	Redundant VPGate Software License for a maximum of 160 endpoints; up to 100 may be "B" Licenses. Includes CPS software license.	\$ 59,995.00	5.00%	\$ 56,995.25
SFW-VPG-L3-FTR	Redundant Frontier-enabled VPGate Software License for a maximum of 160 endpoints; up to 100 may be "B" Licenses. Includes CPS software license.	\$ 119,995.00	5.00%	\$ 113,995.25
SFW-VPG-NXDN-10	Supplementary VPGate NXDN radio endpoint license, requires SFW-VPG-XXXX. Supports up to 10 each redundant NXDN conventional or trunking wire-line IP endpoints (ICOM, Kenwood, or future).	\$ 2,500.00	5.00%	\$ 2,375.00
SFW-VPG-NXDN-100	Supplementary VPGate NXDN radio endpoint license, requires SFW-VPG-XXXX. Supports up to 100 each redundant NXDN conventional or trunking wire-line IP endpoints (ICOM, Kenwood, or future).	\$ 25,000.00	5.00%	\$ 23,750.00
SFW-VPG-NXDN-30	Supplementary VPGate NXDN radio endpoint license, requires SFW-VPG-XXXX. Supports up to 30 each redundant NXDN conventional or trunking wire-line IP endpoints (ICOM, Kenwood, or future).	\$ 7,500.00	5.00%	\$ 7,125.00
SFW-VPG-NXDN-60	Supplementary VPGate NXDN radio endpoint license, requires SFW-VPG-XXXX. Supports up to 60 each redundant NXDN conventional or trunking wire-line IP endpoints (ICOM, Kenwood, or future).	\$ 15,000.00	5.00%	\$ 14,250.00
SFW-VPG-P25-10	Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 10 each redundant P25 DFSI or CSSI endpoints.	\$ 24,995.00	5.00%	\$ 23,745.25
SFW-VPG-P25-100	Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 100 each redundant P25 DFSI or CSSI endpoints.	\$ 99,495.00	5.00%	\$ 94,520.25
SFW-VPG-P25-30	Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 30 each redundant P25 DFSI or CSSI endpoints.	\$ 44,995.00	5.00%	\$ 42,745.25
SFW-VPG-P25-60	Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 60 each redundant P25 DFSI or CSSI endpoints.	\$ 74,995.00	5.00%	\$ 71,245.25

SVC-CSLT-API	Professional consultative services for CAD API developers, Software Engineer, eight hours	\$ 2,000.00	5.00%	\$ 1,900.00
SVC-CSLT-CSSI	Professional consultative services to evaluate, integrate, and configure CSSI connection to P25 RFSS infrastructure. Per system fee exclusive of travel and per diem charges.	\$ 9,995.00	5.00%	\$ 9,495.25
SVC-CSLT-PE	Professional consultative services, Project Engineer, one day	\$ 1,200.00	5.00%	\$ 1,140.00
SVC-DSP-DB-UPG	Professional Services, DSPatch database conversion and upgrade assistance	\$ 2,000.00	5.00%	\$ 1,900.00
SVC-EVAL-PC	Professional services, evaluation of customer furnished PC and/or touch monitor. Per system fee when customer furnishes PCs or touch screens.	\$ 1,995.00	5.00%	\$ 1,895.25
SVC-NET-DB-UPG	Professional Services, DSPatchNET database conversion and upgrade assistance	\$ 10,000.00	5.00%	\$ 9,500.00
SVC-STAGE-PC	Professional services, evaluation of customer furnished PC and/or touch monitor. Per console fee when customer furnishes PCs or touch screens.	\$ 500.00	5.00%	\$ 475.00
T1-SCOUT-PLUS	Tier 1 Scout Plus Console Package. Includes Scout Media Workstation Plus, dual speakers, and serial cable. Includes Scout Standard Runtime, CPS, NENA Headset Interface, and Conventional DMR seat licenses. Windows 7 PC, Monitor, and other Plus series accessories not included. Installation outside of North America requires a cable localization package, Model Number ACCPLUS-CLP-XX. One each required per console position.	\$ 11,495.00	5.00%	\$ 10,920.25
T1-SCOUT-SMW12	Tier 1 Scout Console Package with 12 channel software media workstation. Includes Scout Standard Runtime, CPS, and Conventional DMR seat licenses. Windows 7 PC, Monitor, and other USB accessories not included. NENA Headset interface is NOT available in this package.	\$ 9,495.00	5.00%	\$ 9,020.25
T1-SCOUT-STD	Tier 1 Scout Standard Console Package. Includes standard Scout Media Workstation, dual speakers, and serial cable. Includes Scout Standard Runtime, CPS, NENA Headset Interface, and Conventional DMR seat licenses. Windows 7 PC, Monitor, and other Standard series accessories not included.	\$ 10,495.00	5.00%	\$ 9,970.25
T2-SCOUT-PLUS	Tier 2 Scout Plus Console Package. Includes Scout Media Workstation Plus, dual speakers, and serial cable. Includes Scout Standard Runtime, CPS, NENA Headset Interface, IRR, Conventional DMR, Conventional P25, and Tier 3 (Trunked) DMR seat licenses. Windows 7 PC, Monitor, and other Plus series accessories not included. Installation outside of North America requires a cable localization package, Model Number ACCPLUS-CLP-XX. One each required per console position.	\$ 15,995.00	5.00%	\$ 15,195.25

	T2-SCOUT-SMW12	Tier 2 Scout Console Package with 12 channel software media workstation. Includes Scout Standard Runtime, CPS, IRR, Conventional DMR, Conventional P25, and Tier 3 (Trunked) DMR seat licenses. Windows 7 PC, Monitor, and other USB accessories not included. NENA Headset interface is NOT available in this package.	\$ 13,995.00	5.00%	\$ 13,295.25
	T2-SCOUT-STD	Tier 2 Scout Standard Console Package. Includes standard Scout Media Workstation, dual speakers, and serial cable. Includes Scout Standard Runtime, CPS, NENA Headset Interface, IRR, Conventional DMR, Conventional P25, and Tier 3 (Trunked) DMR seat licenses. Windows 7 PC, Monitor, and other Standard series accessories not included.	\$ 14,995.00	5.00%	\$ 14,245.25
	T3-SCOUT-PLUS	Tier 3 Scout Plus Console Package. Includes Scout Media Workstation Plus, dual speakers, and serial cable. Includes Scout Standard Runtime, CPS, NENA Headset Interface, IRR, CAD API, Conventional DMR, Conventional P25, Tier 3 (Trunked) DMR, and Trunked P25 seat licenses. Windows 7 PC, Monitor, and other Plus series accessories not included. Installation outside of North America requires a cable localization package, Model Number ACCPLUS-CLP-XX. One each required per console position.	\$ 18,995.00	5.00%	\$ 18,045.25
	T3-SCOUT-SMW12	Tier 3 Scout Console Package with 12 channel software media workstation. Includes Scout Standard Runtime, CPS, IRR, CAD API, Conventional DMR, Conventional P25, Tier 3 (Trunked) DMR, and Trunked P25 seat licenses. Windows 7 PC, Monitor, and other USB accessories not included. NENA Headset interface is NOT available in this package.	\$ 16,995.00	5.00%	\$ 16,145.25
	T3-SCOUT-STD	Tier 3 Scout Standard Console Package. Includes standard Scout Media Workstation, dual speakers, and serial cable. Includes Scout Standard Runtime, CPS, NENA Headset Interface, IRR, CAD API, Conventional DMR, Conventional P25, Tier 3 (Trunked) DMR, and Trunked P25 seat licenses. Windows 7 PC, Monitor, and other Standard series accessories not included.	\$ 17,995.00	5.00%	\$ 17,095.25
(Notes 3, 4)	Title	Description	Prepaid Emergency Maint. Rate/Formula		
<i>Maint. Period</i> Yearly	YEARMAINT	1 Year of prepaid maintenance on the entire system purchased	15% of system cost per year. Example: If you purchased the Scout system and all accessories and the price came to \$70,000, the cost for one year of prepaid maintenance would be .15 * \$70,000 = \$10,500		
<i>Region(s)</i> Statewide					
<i>Maint. Period</i> 2 Year Period	2YEARMAINT	2 Years of prepaid maintenance on the entire system purchased	30% of system cost for 2 year period. Example: If you purchased the Scout system and all accessories and the price came to \$70,000, the cost for one year of prepaid maintenance would be .30 * \$70,000 = \$21,000		
<i>Region(s)</i> Statewide					

Maint. Period 3 Year period			45% of system cost for 3 year period. Example: If you purchased the Scout system and all accessories and the price came to \$70,000, the cost for one year of prepaid maintenance would be $.45 * \$70,000 = \$31,500$		
Region(s) Statewide	3YEARMANT	3 Years of prepaid maintenance on the entire system purchased			

Notes

1. The Bidder shall fill in the yellow areas. Spreadsheet is formula driven and requires no computation by the Bidder.
2. The Bidder shall expand the the number of rows in categories to correspond to the number of items to be included. The Bidder may also expand the number of columns for prepaid maintenance per unit and the number of rows for the prepaid maintenance formula.
3. In lieu of per item cost, the Bidder may provide a rate or a formula to calculate prepaid maintenance costs based on the size of the system purchased (e.g. 15% of the system cost per year). The Bidder is to provide a sample calculation to illustrate how the formula works.
4. The Bidder shall enter the period that the maintenance rate or maintenance formula covers and the region(s) in which the rate or formula applies. Valid entries for "Maint. Period" include the following: monthly, yearly, 2-year period, and 3-year period. For the region(s), the Bidder may enter a single region, multiple regions if the same rate or formula applies, or statewide if the same rate or formula applies throughout NYS.
5. This column is used to designate the category discount types (e.g. Category A). Be sure to use separate entries if there are multiple discount categories by Manufacturer(e.g. Category A1, Category A2, Category B1, Category B2).
6. This column should reflect Option I or Option II percentage (%) discount.