

### OPTION 9 NYS NET PRICE SHEET

VoIP Interoperability System  
 Radio Communications Equipment  
 Group 77200  
 RFP No.# 19521

**Revision August 18, 2005**

Bidder:	M/A-COM
Primary Manufacturer:	M/A-COM

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/ Month	
NetworkFirst Equipment	<b>M/A-COM</b>							
	E/C	Model Number	Description	Catalog List				
	V	MAMM-100NA	Manual, Oper/Inst, Network Admin System	\$ 30.00	0.00%	\$ 30.00	N/A	N/A
	V	MAMM-100NG	Manual, Instl, OS Interoperability Gateway	\$ 30.00	0.00%	\$ 30.00	N/A	N/A
	V	MAMM-100NM	Manual, Oper/Inst, Cntrl & Regnl Ntwrk Mgr	\$ 30.00	0.00%	\$ 30.00	N/A	N/A
	V	MAMM-100NS	Manual, Inst/Conf, Ntwrk Switching Server	\$ 30.00	0.00%	\$ 30.00	N/A	N/A
	N	MANA-CU2U	Monitor, 19 Inch, Flat Panel LCD	\$ 1,975.00	15.00%	\$ 1,678.75	INCLUDED	INCLUDED
	C	MANA-NAS	Server, Network Administration Srvr (NAS)	\$ 67,400.00	15.00%	\$ 57,290.00	\$ 90,500.00	\$ 500.00
	L	MANA-SN5K	Service, Sybase Sftwr License, NAS	\$ 7,600.00	15.00%	\$ 6,460.00	INCLUDED	INCLUDED
	V	VCM1000018505-1	Client PC, Network Admin Server	\$ 2,350.00	15.00%	\$ 1,997.50	\$ 500.00	\$ 25.00
	N	MANG-12D	Chassis, DVU, Interop Gateway, 12 Slot VME	\$ 15,000.00	15.00%	\$ 12,750.00	INCLUDED	INCLUDED
	N	MANG-CA3F	Cabinet, 83", Interoperability Gateway	\$ 7,500.00	15.00%	\$ 6,375.00	INCLUDED	N/A
	N	MANG-CU1D	Module, Async, 16 Port	\$ 3,700.00	15.00%	\$ 3,145.00	INCLUDED	INCLUDED
	N	MANG-CU1W	Module, DVU, AMBE, GWB Software	\$ 2,950.00	15.00%	\$ 2,507.50	INCLUDED	N/A
	N	MANG-CU1X	Router, Cisco 2621, AC Input	\$ 5,800.00	15.00%	\$ 4,930.00	INCLUDED	INCLUDED
	C	MANG-GTWY	System Equipment, Interop Gateway	\$ 425.00	15.00%	\$ 361.25	INCLUDED	INCLUDED
	N	MANG-MN2A	Panel, Filler	\$ 25.00	15.00%	\$ 21.25	INCLUDED	N/A
	L	MANG-SN5M	Service, OpenSky Vocoder License	\$ 30.00	15.00%	\$ 25.50	INCLUDED	N/A
	N	MANM-CU2U	Monitor, 19" LCD	\$ 995.00	15.00%	\$ 845.75	INCLUDED	INCLUDED



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C	MANM-RNM	Server,Regional Network Manager (RNM)	\$ 26,885.00	15.00%	\$ 22,852.25	\$ 2,000.00	\$ 95.00
L	MANM-SG8C	License,RNM Site	\$ 700.00	15.00%	\$ 595.00	INCLUDED	N/A
L	MANM-SN5K	Service,Sybase Sftwr License,RNM/CNM	\$ 7,600.00	15.00%	\$ 6,460.00	INCLUDED	N/A
N	MANS-ABS	Chassis,A/B Switch	\$ 2,470.00	15.00%	\$ 2,099.50	INCLUDED	INCLUDED
C	MANS-ABS1	Switch,A/B Redundancy,NSC HA Kit,GPS Ant Indoor w/50FT cable/Netclock	\$ 370.00	15.00%	\$ 314.50	\$ 5,000.00	\$ 100.00
N	MANS-AN3T	Cabinet,70 Inch,Std NSS (NSS)	\$ 400.00	15.00%	\$ 340.00	INCLUDED	N/A
N	MANS-CA3C	Cabinet,83 inch,A/B Switch,w/ Fan	\$ 5,350.00	15.00%	\$ 4,547.50	INCLUDED	N/A
N	MANS-CA3H	Kit,Cable,Standard NSC Config	\$ 3,510.00	15.00%	\$ 2,983.50	INCLUDED	N/A
N	MANS-CL4K	Kit,Cable,High Availability NSC Config	\$ 50.00	15.00%	\$ 42.50	INCLUDED	N/A
N	MANS-CL4L	Kit,Cable,A/B Switch,Chassis #1 & #2	\$ 265.00	15.00%	\$ 225.25	INCLUDED	N/A
N	MANS-CL4R	Netclock,GPS Master Clock	\$ 40.00	15.00%	\$ 34.00	INCLUDED	N/A
N	MANS-CP9B	Switch,Ethernet,24Port,Cisco 2950 Series	\$ 3,800.00	15.00%	\$ 3,230.00	\$ 750.00	\$ 35.00
N	MANS-CU1L	Switch,Ethernet,24Port,Cisco 2950 Series	\$ 1,500.00	15.00%	\$ 1,275.00	\$ 500.00	\$ 25.00
N	MANS-CU1L	Router,Cisco 3700 Series	\$ 1,500.00	15.00%	\$ 1,275.00	\$ 500.00	\$ 25.00
N	MANS-CU1N	Module,Network,2-Port Channelized T1	\$ 15,810.00	15.00%	\$ 13,438.50	\$ 2,500.00	\$ 100.00
N	MANS-CU1T	Module,T1 Card,A/B Redundancy Switch	\$ 5,681.00	15.00%	\$ 4,828.85	INCLUDED	INCLUDED
N	MANS-CU1U	Alarm,NetGuardian,A/B Redundancy Switch	\$ 235.00	15.00%	\$ 199.75	INCLUDED	INCLUDED
N	MANS-CU1V	Monitor,19" LCD	\$ 6,505.00	15.00%	\$ 5,529.25	\$ 500.00	\$ 25.00
N	MANS-CU2U	Panel,Side,PNSS or A/B Swtch Cab,Pair	\$ 995.00	15.00%	\$ 845.75	INCLUDED	INCLUDED
N	MANS-MN2E	Leveling Legs,PNSS or A/B Swtch Cab,Pair	\$ 420.00	15.00%	\$ 357.00	INCLUDED	N/A
N	MANS-MN2F	Door,Front,NSS Cabinet,Vented	\$ 74.00	15.00%	\$ 62.90	INCLUDED	N/A
N	MANS-MN2G	Panel,Blank,1RU	\$ 798.00	15.00%	\$ 678.30	INCLUDED	N/A
N	MANS-MN9S	Panel,Blank,2RU	\$ 26.00	15.00%	\$ 22.10	INCLUDED	N/A
N	MANS-MN9T	Panel,Blank,3 RU	\$ 32.00	15.00%	\$ 27.20	INCLUDED	N/A
N	MANS-MN9U	Panel,Blank,4 RU	\$ 33.00	15.00%	\$ 28.05	INCLUDED	N/A
N	MANS-MN9V	Panel,Blank,1RU,Std Network Switch Srvr	\$ 40.00	15.00%	\$ 34.00	INCLUDED	N/A
N	MANS-MN9W	Panel,Blank,2RU,Std Network Switch Srvr	\$ 103.74	15.00%	\$ 88.18	INCLUDED	N/A
N	MANS-MN9X		\$ 121.03	15.00%	\$ 102.88	INCLUDED	N/A

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Dispatch Consoles	N	MANS-MN9Y	Panel,Blank,3RU,Std Network Switch Srvr	\$ 127.68	15.00%	\$ 108.53	INCLUDED N/A
	N	MANS-PS9J	Power Supply,Uninterruptible	\$ 1,800.00	15.00%	\$ 1,530.00	INCLUDED \$ 15.00
			Power Supply,Redundant,Ethernet Switch				INCLUDED INCLUDED
	N	MANS-PS9K	Power Supply,Redundant,Ethernet Switch	\$ 2,500.00	15.00%	\$ 2,125.00	
	L	MANS-SG6G	License,HA NSS	\$ 100,000.00	15.00%	\$ 85,000.00	INCLUDED N/A
	L	MANS-SG6M	License,Standard NSS Voice and Data	\$ 80,000.00	15.00%	\$ 68,000.00	INCLUDED N/A
	L	MANS-SG6P	License,Standard NSS,O/S Data Site 1-25	\$ 2,000.00	15.00%	\$ 1,700.00	INCLUDED N/A
	L	MANS-SG6R	License,Standard NSS,O/S Voice Site 1-25	\$ 2,000.00	15.00%	\$ 1,700.00	INCLUDED N/A
	L	MANS-SG6V	License,Standard NSS,N/F Voice Site	\$ 5,000.00	15.00%	\$ 4,250.00	INCLUDED N/A
	L	MANS-SG6Y	License,O/S Data Channel (1-120)	\$ 6,000.00	15.00%	\$ 5,100.00	INCLUDED N/A
	L	MANS-SG7C	License,Std NSS,O/S Voice Talkpath 1-120	\$ 1,250.00	15.00%	\$ 1,062.50	INCLUDED N/A
	L	MANS-SG7H	License,Std NSS,N/F Voice Talkpath (1-10)	\$ 52,050.00	15.00%	\$ 44,242.50	INCLUDED N/A
	L	MANS-SG7J	License,Std NSS,N/F Voice Talkpath 11-24	\$ 47,050.00	15.00%	\$ 39,992.50	INCLUDED N/A
	L	MANS-SG7P	License,NSS,Console Interface	\$ 2,000.00	15.00%	\$ 1,700.00	INCLUDED N/A
	L	MANS-SG7Q	License,NSS,Console Talkpath	\$ 1,000.00	15.00%	\$ 850.00	INCLUDED N/A
	L	MANS-SG7X	License,OpenSky for Standard NSS	\$ 100,000.00	15.00%	\$ 85,000.00	INCLUDED N/A
	L	MANS-SG7Z	License,NetworkFirst for Standard NSS	\$ 198,670.00	15.00%	\$ 168,869.50	INCLUDED N/A
	L	MANS-SN5K	Service,Sybase Software License,NSS	\$ 7,600.00	15.00%	\$ 6,460.00	INCLUDED N/A
	L	MANS-SN5K	Service,Sybase Software License,NSS	\$ 7,600.00	15.00%	\$ 6,460.00	INCLUDED N/A
	C	MANS-STD1	Server,Network Switch(NSS),Primary	\$ 54,720.00	15.00%	\$ 46,512.00	\$ 5,000.00 \$ 100.00
	C	MANS-STD2	Server,Network Switch (NSS),Secondary	\$ 54,720.00	15.00%	\$ 46,512.00	\$ 5,000.00 \$ 100.00
			COMPUTER, C3 MAESTROIP, UNIFIED NETWORK ARCHITECTURE (UNA) DISPATCH				\$ 2,500.00 \$ 115.00
	VC	2C-CM22218-0001	COMPUTER, C3 MAESTROIP, UNIFIED NETWORK ARCHITECTURE (UNA) DISPATCH	\$ 60,000.00	0.00%	\$ 60,000.00	
	V	2C-CM22218-0600	FOOTSWITCH, SINGLE	\$ 205.00	0.00%	\$ 205.00	INCLUDED INCLUDED
	V	2C-CM22218-0400	MICROPHONE, DESKTOP	\$ 185.00	0.00%	\$ 185.00	INCLUDED INCLUDED



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		Software Options – Each Option is 1 per Console					
VC	2C-CM22218-0003	COMPUTER, C3 MAESTROIP GATEWAY WITH SOFTWARE	\$ 68,000.00	0.00%	\$ 68,000.00	\$ 2,500.00	\$ 115.00
N	2C-CM22218-1300	LICENSE, C3 MAESTROIP GATEWAY APPLICATION Provides the	\$ 8,645.00	15.00%	\$ 7,348.25	INCLUDED	N/A
N	2C-CM22218-1304	FEATURE, ENHANCED REQUEST-TO-TALK (ERTT) Provides	\$ 6,030.00	15.00%	\$ 5,125.50	INCLUDED	N/A
N	CM-022218-001350	FEATURE, AES ENCRYPTION FOR C3 MAESTROIP Provides the	\$ 6,000.00	15.00%	\$ 5,100.00	INCLUDED	N/A
VC	CM22465-0002	CLIENT, RADIO TEXTLINK Provides dispatch operator an	\$ 5,000.00	0.00%	\$ 5,000.00	INCLUDED	N/A
N	2C-CM22218-1303	FEATURE, REQUEST-TO-TALK (RTT) Provides the dispatcher a	\$ 3,520.00	15.00%	\$ 2,992.00	INCLUDED	N/A
N	2C-CM22218-1302	FEATURE, RADIO STATUS AND MESSAGE (RSM) Provides the	\$ 3,250.00	15.00%	\$ 2,762.50	INCLUDED	N/A
N	2C-CM22218-1305	FEATURE, STACK PAGING Provides standard analog paging	\$ 3,015.00	15.00%	\$ 2,562.75	INCLUDED	N/A
N	2C-CM22218-1316	FEATURE, RADIO POLL Provides the capability to poll radios to	\$ 2,515.00	15.00%	\$ 2,137.75	INCLUDED	N/A
N	2C-CM22218-1306	FEATURE, AUXILIARY INPUT/OUTPUT Provides the dispatcher	\$ 2,415.00	15.00%	\$ 2,052.75	INCLUDED	N/A
N	2C-CM22218-1307	FEATURE, TRACKING MODULES Provide console modules that	\$ 1,550.00	15.00%	\$ 1,317.50	INCLUDED	N/A
N	2C-CM22218-1308	FEATURE, MODULE STATUS Provides visual changes to a module's	\$ 1,550.00	15.00%	\$ 1,317.50	INCLUDED	N/A
N	2C-CM22218-1309	FEATURE, SIGNAL TONE Provides user-definable, auto-transmit	\$ 1,550.00	15.00%	\$ 1,317.50	INCLUDED	N/A
N	2C-CM22218-1100	FEATURE, INTEGRATED CALL CHECK RECORDER	\$ 1,000.00	15.00%	\$ 850.00	INCLUDED	N/A
N	2C-CM22218-1317	FEATURE, PRIORITY MARKER TONE Provides user-definable	\$ 755.00	15.00%	\$ 641.75	INCLUDED	N/A
VC	2C-CM22218-0100	SOFTWARE, USER-DEFINABLE SCREENS Provides ability to	\$ 250.00	0.00%	\$ 250.00	INCLUDED	N/A

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N	2C-CM22218-1310	FEATURE, BROADCAST INTERCOM Alternate console-to-console	\$ 205.00	15.00%	\$ 174.25	INCLUDED	N/A
N	2C-CM22218-1311	FEATURE, PATCH SIMULSELECT MIRRORING Allows the	\$ 205.00	15.00%	\$ 174.25	INCLUDED	N/A
N	2C-CM22218-1312	FEATURE, SILENT EMERGENCIES Allows for silent emergencies	\$ 205.00	15.00%	\$ 174.25	INCLUDED	N/A
N	2C-CM22218-1313	FEATURE, UNKEY BEEP Provides a tone when a selected radio call	\$ 205.00	15.00%	\$ 174.25	INCLUDED	N/A
N	2C-CM22218-1314	FEATURE, DEFAULT SELECT ENTITY Allows an entity (console	\$ 205.00	15.00%	\$ 174.25	INCLUDED	N/A
N	2C-CM22218-1315	FEATURE, PRIORITY GROUP Allows audio from a second talk	\$ 205.00	15.00%	\$ 174.25	INCLUDED	N/A
N	CM-022218-001101	FEATURE, AMBE VOCODER Provides the capability to encode and	\$ 100.00	15.00%	\$ 85.00	INCLUDED	N/A
N	CM-022218-001102	FEATURE, IMBE P25 VOCODER Provides the capability to encode	\$ 100.00	15.00%	\$ 85.00	INCLUDED	N/A
<b>Monitors</b>							
V	2C-CM22218-0200	MONITOR, 15 IN	\$ 1,100.00	0.00%	\$ 1,100.00	INCLUDED	INCLUDED
V	2C-CM22218-0202	MONITOR, 17 IN	\$ 1,400.00	0.00%	\$ 1,400.00	INCLUDED	INCLUDED
V	2C-CM22218-0204	MONITOR, 19 IN	\$ 2,400.00	0.00%	\$ 2,400.00	INCLUDED	INCLUDED
V	CM-022218-000208	MONITOR, 20 IN LCD ;	\$ 3,580.00	0.00%	\$ 3,580.00	INCLUDED	INCLUDED
V	2C-CM22218-0201	MONITOR, 15 IN , TOUCHSCREEN	\$ 2,200.00	0.00%	\$ 2,200.00	INCLUDED	INCLUDED
V	2C-CM22218-0203	MONITOR, 17 IN , TOUCHSCREEN	\$ 3,300.00	0.00%	\$ 3,300.00	INCLUDED	INCLUDED
V	2C-CM22218-0205	MONITOR, 19 IN , TOUCHSCREEN	\$ 5,300.00	0.00%	\$ 5,300.00	INCLUDED	INCLUDED
V	2C-CM22218-0207	MONITOR, 21 IN , TOUCHSCREEN	\$ 4,700.00	0.00%	\$ 4,700.00	INCLUDED	INCLUDED
<b>Uninterruptible Power Supplies (UPS)</b>							
V	2C-CM22218-0605	POWER SUPPLY, EXTERNAL UNINTERRUPTIBLE POWER SUPPLY, 50 HZ (120/230 VAC)	\$ 435.00	0.00%	\$ 435.00	\$ 250.00	\$ 10.00

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VIP Console Equipment	V 2C-CM22218-0604	POWER SUPPLY, EXTERNAL UNINTERRUPTIBLE POWER SUPPLY, 60 HZ (120/230 VAC)	\$ 325.00	0.00%	\$ 325.00	\$ 250.00	\$ 10.00	
	V 2C-CM22218-0606	KIT, POWERCORD, INTERNATIONAL	\$ 395.00	0.00%	\$ 395.00	INCLUDED	N/A	
	V 2C-CM22218-0607	CABLE, POWER, 230V	\$ 23.00	0.00%	\$ 23.00	INCLUDED	N/A	
	<b>Accessories</b>							
	V 2C-CM22218-0602	KIT, CALL DIRECTOR Provides the ability to patch radio system	\$ 3,015.00	0.00%	\$ 3,015.00	\$ 250.00	\$ 10.00	
	V 2C-CM22218-0401	MICROPHONE, BOOM	\$ 755.00	0.00%	\$ 755.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0402	MICROPHONE, GOOSENECK	\$ 335.00	0.00%	\$ 335.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0400	MICROPHONE, DESKTOP	\$ 185.00	0.00%	\$ 185.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0609	CABLE, ACCESSORIES	\$ 473.00	0.00%	\$ 473.00	INCLUDED	INCLUDED	
	V CM-022218-000610	CABLE, CALL DIRECTOR INTERFACE !	\$ 409.00	0.00%	\$ 409.00	\$ 250.00	\$ 10.00	
	V 2C-CM22218-0302	HEADSET, OVER-THE-HEAD, USB WITH MUTE SWITCH	\$ 451.00	0.00%	\$ 451.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0300	HEADSET, EAR BUD, USB WITH MUTE SWITCH	\$ 451.00	0.00%	\$ 451.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0303	HEADSET, OVER-THE-HEAD, USB	\$ 451.00	0.00%	\$ 451.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0301	HEADSET, EAR BUD, USB	\$ 451.00	0.00%	\$ 451.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0501	CARD, SOUND, AUDIO	\$ 353.00	0.00%	\$ 353.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0601	FOOTSWITCH, DUAL	\$ 275.00	0.00%	\$ 275.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0600	FOOTSWITCH, SINGLE	\$ 205.00	0.00%	\$ 205.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0603	HUB, USB	\$ 150.00	0.00%	\$ 150.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0500	SPEAKERS, DESKTOP, PAIR	\$ 120.00	0.00%	\$ 120.00	INCLUDED	INCLUDED	
	V CM-022218-000502	ADAPTER, GAME PORT	\$ 89.00	0.00%	\$ 89.00	INCLUDED	INCLUDED	
	V 2C-CM22218-0608	MOUSE, TRACKBALL, 3 BUTTON	\$ 81.00	0.00%	\$ 81.00	INCLUDED	INCLUDED	
	VC 2C-CM22218-0002	COMPUTER, VIP, UNIFIED NETWORK ARCHITECTURE (UNA) DISPATCH Includes VIP Console application software, PC, and PC accessories	\$ 12,000.00	0.00%	\$ 12,000.00	\$ 2,500.00	\$ 115.00	

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		KIT, VIP CONSOLE Includes VIP Console application software and PC accessories for a user-supplied PC PC must meet minimum system requirements as stated in the application Software Release Notes				\$ 2,500.00	\$ 115.00
V	2C-CM22218-0103		\$ 10,500.00	0.00%	\$ 10,500.00		
V	2C-CM22218-0600	FOOTSWITCH, SINGLE	\$ 205.00	0.00%	\$ 205.00	INCLUDED	INCLUDED
V	2C-CM22218-0400	MICROPHONE, DESKTOP	\$ 185.00	0.00%	\$ 185.00	INCLUDED	INCLUDED
<b>Software Options – Each Option is 1 per Console</b>							
N	2C-CM22218-1100	FEATURE, INTEGRATED CALL CHECK RECORDER	\$ 1,000.00	15.00%	\$ 850.00	INCLUDED	N/A
N	CM-022218-001250	FEATURE, AES ENCRYPTION FOR VIP CONSOLE ;	\$ 1,000.00	15.00%	\$ 850.00	INCLUDED	N/A
N	2C-CM22218-1201	FEATURE, SELECTIVE CALL	\$ 750.00	15.00%	\$ 637.50	INCLUDED	N/A
N	2C-CM22218-1202	FEATURE, PATCH	\$ 750.00	15.00%	\$ 637.50	INCLUDED	N/A
N	2C-CM22218-1203	FEATURE, SIMULSELECT	\$ 750.00	15.00%	\$ 637.50	INCLUDED	N/A
N	2C-CM22218-1200	FEATURE, CALL HISTORY	\$ 500.00	15.00%	\$ 425.00	INCLUDED	N/A
<b>Monitors</b>							
V	2C-CM22218-0200	MONITOR, 15 IN	\$ 1,100.00	0.00%	\$ 1,100.00	INCLUDED	INCLUDED
V	2C-CM22218-0202	MONITOR, 17 IN	\$ 1,400.00	0.00%	\$ 1,400.00	INCLUDED	INCLUDED
V	2C-CM22218-0204	MONITOR, 19 IN	\$ 2,400.00	0.00%	\$ 2,400.00	INCLUDED	INCLUDED
V	2C-CM22218-0206	MONITOR, 21 IN	\$ 3,580.00	0.00%	\$ 3,580.00	INCLUDED	INCLUDED
V	2C-CM22218-0201	MONITOR, 15 IN , TOUCHSCREEN	\$ 2,200.00	0.00%	\$ 2,200.00	INCLUDED	INCLUDED
V	2C-CM22218-0203	MONITOR, 17 IN , TOUCHSCREEN	\$ 3,300.00	0.00%	\$ 3,300.00	INCLUDED	INCLUDED
V	2C-CM22218-0205	MONITOR, 19 IN , TOUCHSCREEN	\$ 5,300.00	0.00%	\$ 5,300.00	INCLUDED	INCLUDED
V	2C-CM22218-0207	MONITOR, 21 IN , TOUCHSCREEN	\$ 4,700.00	0.00%	\$ 4,700.00	INCLUDED	INCLUDED
<b>Uninterruptible Power Supplies (UPS)</b>							
V	2C-CM22218-0605	POWER SUPPLY, EXTERNAL UNINTERRUPTIBLE POWER SUPPLY, 50 HZ (120/230 VAC)	\$ 435.00	0.00%	\$ 435.00	\$ 250.00	\$ 25.00
V	2C-CM22218-0604	POWER SUPPLY, EXTERNAL UNINTERRUPTIBLE POWER SUPPLY, 60 HZ (120/230 VAC)	\$ 325.00	0.00%	\$ 325.00	\$ 250.00	\$ 25.00

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V	2C-CM22218-0606	KIT, POWERCORD, INTERNATIONAL	\$ 395.00	0.00%	\$ 395.00	INCLUDED	N/A
V	2C-CM22218-0607	CABLE, POWER, 230V	\$ 23.00	0.00%	\$ 23.00	INCLUDED	N/A
Accessories							
V	2C-CM22218-0302	HEADSET, OVER-THE-HEAD, USB WITH MUTE SWITCH	\$ 451.00	0.00%	\$ 451.00	INCLUDED	INCLUDED
V	2C-CM22218-0300	HEADSET, EAR BUD, USB WITH MUTE SWITCH	\$ 451.00	0.00%	\$ 451.00	INCLUDED	INCLUDED
V	2C-CM22218-0303	HEADSET, OVER-THE-HEAD, USB	\$ 451.00	0.00%	\$ 451.00	INCLUDED	INCLUDED
V	2C-CM22218-0301	HEADSET, EAR BUD, USB	\$ 451.00	0.00%	\$ 451.00	INCLUDED	INCLUDED
V	2C-CM22218-0501	CARD, SOUND, AUDIO	\$ 353.00	0.00%	\$ 353.00	INCLUDED	INCLUDED
V	2C-CM22218-0600	FOOTSWITCH, SINGLE	\$ 205.00	0.00%	\$ 205.00	INCLUDED	INCLUDED
V	2C-CM22218-0400	MICROPHONE, DESKTOP	\$ 185.00	0.00%	\$ 185.00	INCLUDED	INCLUDED
V	2C-CM22218-0500	SPEAKERS, DESKTOP, PAIR	\$ 120.00	0.00%	\$ 120.00	INCLUDED	INCLUDED
V	2C-CM22218-0608	MOUSE, TRACKBALL, 3 BUTTON	\$ 81.00	0.00%	\$ 81.00	INCLUDED	INCLUDED

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit	NYS Maint Price(\$)/Unit/Month
NetworkFirst Training	YTSN5A-B	NetworkFirst Operation & Administration	\$ 10,000.00	0.00%	\$ 10,000.00		N/A

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
Service	YCSP1P-B	Senior Project Management	\$ 300.00
	YBSP1M-B	Site Management	\$ 175.00
	YASP1C-B	Senior System Engineering	\$ 300.00
	YSSN1T	Senior System Technician	\$ 130.00
	YSSN1U	System Technician	\$ 120.00
	YSSN1V	Technician	\$ 94.00

Notes: 1. The Bidder shall fill in the yellow areas.

2. The Bidder shall expand the number of rows in categories to correspond to the number of items to be included in the catalog.

3. (M/A-COM Added) Due to the complex nature of an NetworkFirst System, line item pricing can not be detailed. Contact M/A-com for details based on your unique application

4. (M/A-COM Added) installation and maintenance is quoted based on the unique system configuration

5. (M/A-COM Added) Price changes for service and maintenance will be 5% or the percent increase in the latest copy of the "National Consumer Price Index for All Urban Consumers (CPI)", as published by the U.S. Department of Labor, Bureau of Labor Statistics, Washington D.C. 20212.

### OPTION 14 NYS NET PRICE SHEET

Vehicular Repeaters  
 Radio Communications Equipment  
 Group 77200  
 RFP No.# 19521

**Revision August 18, 2005**

Bidder:	M/A-COM
Primary Manufacturer:	M/A-COM

Category	Manufacturer & Model	Product Description	Equip MSRP (\$)/Unit	(%) Discount	NYS Equipment Price(\$)/Unit	NYS Install Price(\$)/Unit <sup>3</sup>	NYS Maint Price(\$)/Unit/ Month <sup>3</sup>
Equipment	M/A-COM VTAC	Trunk Mount Mobile Radio, AES 128 Bit Encryption, Roof Mt GPS/800MHz Antenna, Noise Canceling Microphone, CH103 Control Unit	\$ 13,266.00	10.00%	\$ 11,939.40	\$ 1,418.40	\$ 40.50
			\$ -		\$ -		
Radio User Training	YTSP7R-B	User Equipment Operator Training (1 day on site)	\$ 4,350.00	0.00%	\$ 4,350.00	N/A	
			\$ -		\$ -		

Category	Vendor Designation (No.# or Code)	Description	NYS Service Price(\$)/Hour
Service	YSSN1T	Senior System Technician	\$ 130.00
	YSSN1U	System Technician	\$ 120.00
	YSSNIV	Technician	\$ 94.00

- Notes: 1. The Bidder shall fill in the yellow areas.  
 2. The Bidder shall expand the number of rows in categories to correspond to the number of items to be included in the catalog.  
 3. (M/A-COM Added) Price changes for service and maintenance will be 5% or the percent increase in the latest copy of the "National Consumer Price Index for All Urban Consumers (CPI)", as published by the U.S. Department of Labor, Bureau of Labor Statistics, Washington D.C. 20212.