

Area NW HwSw

New York State Office of General Services								
Group 77018 Award 21350 Comprehensive Telecommunications Equipment and Solutions								
Waters Network, Inc.								
PT64540								
LOT 2								
Area Networking Hardware & Software								
July, 2010								
Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
Secure (Managed Internal Power Supply)								
GSM1009-1SFP	9 port managed switch with 8 10/100/1000Base-TX ports plus one mini GBIC slot for 1000Base-SX or LX fiber or one 10/100/1000Base-TX port. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Gigabit Switch	925.00	52.42%	440.10	N/C	N/C
GSM1008-2SFP	8 port managed switch with 8 10/100/1000Base-TX ports plus 2 slots for 1000Base-SX or LX fiber. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Gigabit Switch	778.00	52.29%	371.18	N/C	N/C
Secure (Unmanaged Internal Power Supply)								
GS1008-1SFP	8 port unmanaged switch with 8 10/100/1000Base-TX ports plus 1 slot for 1000Base-SX fiber. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Unmanaged Gigabit Switch	499.00	52.18%	238.61	N/C	N/C
SFP Gigabit Modules								
SFP-1000SX-LC	1 port 1000Base-SX MM fiber module with LC connector	EA	SFP Module	168.00	52.65%	79.54	N/C	N/C
SFP-1000LX-LC-10	1 port 1000Base-LX SM (10km) fiber module with LC connector	EA	SFP Module	334.00	52.37%	159.08	N/C	N/C
SFP-1000LX-LC-30	1 port 1000Base-LX SM (30km) fiber module with LC connector	EA	SFP Module	878.00	52.29%	418.90	N/C	N/C
Secure PoE (Managed Internal Power Supply)								
GSM1009-8POE	9 port managed switch with 8 10/100/1000Base-TX PoE ports plus one 10/100/1000Base-TX port and 1 mini GBIC for 1000Base-SX or LX fiber. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Gigabit PoE Switch	1,036.00	52.40%	493.13	N/C	N/C
MS1008-2G-4POE	9 port managed switch with 8 10/100/1000Base-TX ports (4 ports PoE) plus one 10/100/1000Base-TX port and 1 mini GBIC for 1000Base-SX or LX fiber. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet PoE Switch	900.00	52.87%	424.15	N/C	N/C
MS1008-4G-8POE-65W	10-port managed switch with 8 10/100Base-TX RJ45 (PoE) ports plus 2 10/100/1000Base-TX RJ45 ports and 2 mini GBIC slots for 1000Base-SX or LX SFP fiber modules. Includes internal power supply and classroom/workgroup security housing. (65 watts PoE power)	EA	Enclosed Managed Fast Ethernet PoE Switch	978.00	52.29%	466.62	N/C	N/C
MS1008-4G-8POE-130W	10-port managed switch with 8 10/100Base-TX RJ45 (PoE) ports plus 2 10/100/1000Base-TX RJ45 ports and 2 mini GBIC slots for 1000Base-SX or LX SFP fiber modules. Includes internal power supply and classroom/workgroup security housing. (130 watts PoE power)	EA	Enclosed Managed Fast Ethernet PoE Switch	1,058.00	52.39%	503.73	N/C	N/C
Secure (Managed Internal Power Supply)								
MS1008-TX	8-port managed switch with 8 10/100Base-TX RJ45 ports. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet Switch	670.00	52.67%	317.09	N/C	N/C
MS1008-MSC	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 100Base-FX MM fiber with SC connector. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet Switch	778.00	52.29%	371.18	N/C	N/C
MS1008-MST	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 100Base-FX MM fiber with ST connector. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet Switch	778.00	52.29%	371.18	N/C	N/C
MS1008-SSC-30	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 100Base-FX SM (30km) fiber with SC connector. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet Switch	884.00	52.13%	423.14	N/C	N/C
MS1008-GTX	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 10/100/1000Base-TX RJ45. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet Switch	724.00	52.40%	344.66	N/C	N/C

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MS1008-GSXSC	9-port managed switch with 8 10/100Base-TX RJ ports plus 1-port 1000Base-SX MM fiber with SC connector. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet Switch	884.00	52.13%	423.14	N/C	N/C
MS1008-GLXSC-10	9-port managed switch with 8 10/100Base-TX RJ ports plus 1-port 1000Base-LX SM (10km) fiber with SC connector. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet Switch	1,080.00	52.38%	514.34	N/C	N/C
MS1008-1FX1SX	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 100Base-FX MM fiber with SC connector and 1 mini GBIC slot for 1000Base-SX or LX fiber. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Managed Fast Ethernet Switch	850.00	51.47%	412.54	N/C	N/C
MS1008-4G	10-port managed switch with 10/100Base-TX RJ45 ports plus 2 10/100/1000Base-TX RJ45 ports and 2 mini GBIC slots for 1000Base-SX or LX SFP fiber modules. Includes internal power supply and classroom/workgroup security housing.	EA	Enclosed Managed Fast Ethernet Switch	830.00	52.09%	397.69	N/C	N/C
Secure (Unmanaged Internal Power Supply)								
ES1008-TX	8-port unmanaged switch with 8 10/100Base-TX RJ45 ports. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Unmanaged Fast Ethernet Switch	398.00	52.53%	188.95	N/C	N/C
ES1008-MSC	9-port unmanaged switch with 8 switched 10/100Base-TX RJ45 ports plus 1-port 100Base-FX MM fiber with SC connector. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Unmanaged Fast Ethernet Switch	550.00	52.48%	261.38	N/C	N/C
ES1008-MST	9-port unmanaged switch with 8 switched 10/100Base-TX RJ45 ports plus 1-port 100Base-FX MM fiber with ST connector. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Unmanaged Fast Ethernet Switch	550.00	52.48%	261.38	N/C	N/C
ES1008-SSC-30	9-port unmanaged switch with 8 switched 10/100Base-TX ports RJ45 plus 1-port 100Base-FX SM (30km) fiber with SC connector. Includes classroom/workgroup security housing and internal power supply.	EA	Enclosed Unmanaged Fast Ethernet Switch	750.00	52.56%	355.77	N/C	N/C
PoE (Managed Internal Power Supply)								
GSM2109-8POE	9 port managed switch with 8 10/100/1000Base-TX PoE ports plus one 10/100/1000Base-TX port and 1 mini GBIC for 1000Base-SX or LX fiber.	EA	Managed Gigabit PoE Switch	925.00	52.42%	440.10	N/C	N/C
PSX1008-4G-8POE-65W	10-port managed switch with 8 10/100Base-TX RJ45 (PoE) ports plus 2 10/100/1000Base-TX RJ45 ports and 2 mini GBIC slots for 1000Base-SX or LX SFP fiber modules. (65 watts PoE power)	EA	Managed Fast Ethernet PoE Switch	870.00	52.46%	413.60	N/C	N/C
PSX1008-4G-8POE-130W	10-port managed switch with 8 10/100Base-TX RJ45 (PoE) ports plus 2 10/100/1000Base-TX RJ45 ports and 2 mini GBIC slots for 1000Base-SX or LX SFP fiber modules. (130 watts PoE power)	EA	Managed Fast Ethernet PoE Switch	947.00	52.41%	450.71	N/C	N/C
PSX1008-2G-4POE	9 port managed switch with 8 10/100Base-TX ports (4 ports PoE) plus one 10/100/1000Base-TX port and 1 mini GBIC for 1000Base-SX or LX fiber.	EA	Managed Fast Ethernet PoE Switch	750.00	53.58%	348.14	N/C	N/C
Xpress (Managed Internal Power Supply)								
PSX-1008-TX	8-port managed switch with 8 10/100Base-TX RJ45 ports. Includes internal power supply.	EA	Managed Fast Ethernet Switch	500.00	52.28%	238.61	N/C	N/C
PSX-1008-MSC	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 100Base-FX MM fiber with SC connector. Includes internal power supply.	EA	Managed Fast Ethernet Switch	612.00	52.31%	291.89	N/C	N/C
PSX-1008-MST	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 100Base-FX MM fiber with ST connector. Includes internal power supply.	EA	Managed Fast Ethernet Switch	612.00	52.31%	291.89	N/C	N/C
PSX-1008-SSC-30	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 100Base-FX SM (30km) fiber with SC connector. Includes internal power supply.	EA	Managed Fast Ethernet Switch	665.00	52.32%	317.09	N/C	N/C

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PSX-1008-GTX	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 10/100/1000Base-TX RJ45. Includes internal power supply.	EA	Managed Fast Ethernet Switch	556.00	52.31%	265.13	N/C	N/C
PSX-1008-GSXSC	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 1000Base-FX MM fiber with SC connector. Includes internal power supply.	EA	Managed Fast Ethernet Switch	665.00	52.32%	317.09	N/C	N/C
PSX-1008-GLXSC-10	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 1000Base-LX SM (10km) fiber with SC connector. Includes internal power supply.	EA	Managed Fast Ethernet Switch	725.00	52.46%	344.66	N/C	N/C
PSX-1008-1FX1SX	9-port managed switch with 8 10/100Base-TX RJ45 ports plus 1-port 1000Base-FX MM fiber with SC connector and 1 mini GBIC slot for 1000Base-SX or LX fiber	EA	Managed Fast Ethernet Switch	675.00	49.88%	338.30	N/C	N/C
PSX1008-4G	10-port managed switch with 10/100Base-TX RJ45 ports plus 2 10/100/1000Base-TX RJ45 ports and 2 mini GBIC slots for 1000Base-SX or LX SFP fiber modules.	EA	Managed Fast Ethernet Switch	725.00	52.46%	344.66	N/C	N/C
Lite (Unmanaged Internal Power Supply)								
PSL-1008-TX	8-port unmanaged switch with 10/100Base-TX RJ45 ports. Includes internal power supply.	EA	Unmanaged Fast Ethernet Switch	158.00	53.69%	73.17	N/C	N/C
PSL-1008-MSC	9-port unmanaged with 8 10/100Base-TX ports RJ45 plus 1-port 1000Base-FX MM fiber with SC connector. Includes internal power supply.	EA	Unmanaged Fast Ethernet Switch	354.00	51.78%	170.69	N/C	N/C
PSL-1008-MST	9-port unmanaged switch with 8 10/100Base-TX RJ45 ports plus 1-port 1000Base-FX MM fiber with STconnector. Includes internal power supply.	EA	Unmanaged Fast Ethernet Switch	354.00	51.78%	170.69	N/C	N/C
PSL-1008-SSC-30	9-port unmanaged switch with 8 10/100Base-TX RJ45 ports plus 1-port 1000Base-FX SM (30km) fiber with SC connector. Includes internal power supply.	EA	Unmanaged Fast Ethernet Switch	590.00	52.41%	280.77	N/C	N/C
(Unmanaged Internal Power Supply)								
GSL1008-1SFP	8 port unmanaged switch with 8 10/100/1000Base-TX ports plus 1 slot for 1000Base-SX fiber.	EA	Unmanaged Gigabit Switch	345.00	52.36%	164.37	N/C	N/C
Managed Modular Switch								
GSM-2924	Managed modular switch chassis. 24 port switch with 8 10/100/1000Base-TX RJ45 ports plus 24 slots for 1000Base-SX or LX SFP fiber modules. (24 usable ports)	EA	Managed Gigabit Switch	1,570.00	50.76%	773.10	N/C	N/C
Managed Switches								
GSM-2109	9 port managed switch with 8 10/100/1000Base-TX ports plus one mini GBIC slot for 1000Base-SX or LX fiber or one 10/100/1000Base-TX port.	EA	Managed Gigabit Switch	835.00	52.37%	397.69	N/C	N/C
GSM-2108	8 port managed switch with 8 10/100/1000Base-TX RJ45 ports plus 2 slots for 1000Base-SX or LX fiber	EA	Managed Gigabit Switch	598.00	51.33%	291.04	N/C	N/C
GSM-2116-4SFP	16 port managed switch with 16 10/100/1000Base-TX RJ45 ports plus 4 slots for 1000Base-SX or LX SFP fiber modules.	EA	Managed Gigabit Switch	1,099.00	51.85%	529.19	N/C	N/C
GSM2124-4SFP	24 port managed switch with 24 10/100/1000Base-TX RJ45 ports plus 4 slots for 1000Base-SX or LX SFP fiber modules.	EA	Managed Gigabit Switch	1,230.00	52.58%	583.28	N/C	N/C
GSM2148	48 port managed switch with 48 10/100/1000Base-TX RJ45 ports plus 4 slots for 1000Base-SX or LX fiber	EA	Managed Gigabit Switch	2,199.00	51.82%	1,059.44	N/C	N/C
Managed POE Switches								
2126M-POE-185W	24 port POE managed switch with 24 10/100Base-TX RJ45 ports plus 2 slots for 1000Base-SX or LX fiber and 2 10/100/1000Base-TX RJ45 ports with 185 watts PoE power	EA	Managed Fast Ethernet PoE Switch	1,398.00	51.72%	675.00	N/C	N/C

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GSM-2112-POE-135W	12 port POE managed switch with 12 10/100/1000Base-TX ports plus 2 slots for 1000Base-SX or LX fiber with 135 watts of power	EA	Managed Gigabit PoE Switch	1,334.00	52.38%	635.25	N/C	N/C
GSM-2112-POE-185W	12 port POE managed switch with 12 10/100/1000Base-TX ports plus 2 slots for 1000Base-SX or LX fiber with 185 watts of power	EA	Managed Gigabit PoE Switch	1,378.00	52.83%	650.00	N/C	N/C
GSM2224-POE-185W	24 port managed PoE switch with 24 10/100/1000Base-TX RJ45 ports plus 4 slots for 1000Base-SX or LX SFP fiber modules. (185 watts of PoE power and 24 usable ports)	EA	Managed Gigabit PoE Switch	1,890.00	52.36%	900.36	N/C	N/C
GSM2224-POE-380W	24 port managed PoE switch with 24 10/100/1000Base-TX RJ45 ports plus 4 slots for 1000Base-SX or LX SFP fiber modules. (380 watts of PoE power and 24 usable ports)	EA	Managed Gigabit PoE Switch	1,998.00	52.28%	953.39	N/C	N/C
Managed Modular Switch								
ProSwitch-2600M	Managed modular switch chassis. Holds three 8-port modules plus two uplinks. 26 useable ports.	EA	Managed Modular Fast Ethernet Switch	1,450.00	51.79%	699.00	N/C	N/C
2600-8TX	8-port 10/100Base-TX module with RJ45 connectors	EA	Modules	220.00	52.28%	104.99	N/C	N/C
2600-8FXSC	8-port 100Base-FX MM fiber module with SC connectors	EA	Modules	998.00	51.53%	483.75	N/C	N/C
2600-8FXST	8-port 100Base-FX MM fiber module with ST connectors	EA	Modules	998.00	51.53%	483.75	N/C	N/C
2600-8SMSC-15	8-port 100Base-SX SM (15km) fiber module with SC connectors	EA	Modules	3,560.00	52.37%	1,695.74	N/C	N/C
2600-1GigTX	1-port 1000Base-TX with RJ45 connector	EA	Modules	318.00	52.36%	151.50	N/C	N/C
2600-1GigSX	1-port 1000Base-SX MM fiber module with SC connector	EA	Modules	524.00	52.50%	248.91	N/C	N/C
2600-1GigLX-10	1-port 1000Base-LX SM (10km) fiber module with SC connector	EA	Modules	1,288.00	51.04%	630.63	N/C	N/C
2800M	Modular managed switch chassis. Holds up to three modules plus two dual media ports 26 useable ports.	EA	Managed Modular Fast Ethernet Switch	1,450.00	51.79%	699.00	N/C	N/C
2800MR	Modular managed switch chassis with choice of optional redundant power supplies. Power supplies must be ordered separately. Holds up to three modules plus two dual media ports (26 useable ports).	EA	Managed Modular Fast Ethernet Switch	1,450.00	51.79%	699.00	N/C	N/C
2800-8TX	8-port 10/100Base-TX module with RJ45 connectors	EA	Modules	220.00	51.79%	104.99	N/C	N/C
2800-8FXSC	8-port 100Base-FX MM fiber module with SC connectors	EA	Modules	998.00	52.28%	483.75	N/C	N/C
2800-8FXST	8-port 100Base-FX MM fiber module with ST connectors	EA	Modules	998.00	51.53%	483.75	N/C	N/C
2800-8SMSC-20	8-port 100Base-FX SM fiber module with SC connectors	EA	Modules	1,556.00	51.53%	741.29	N/C	N/C
2800-PWR-AC/DC	1U AC/DC power module	EA	Modules	420.00	52.36%	201.50	N/C	N/C
2800-PWR-DC/DC	1U DC/DC power module	EA	Modules	450.00	52.02%	217.40	N/C	N/C
GSM2400AC	Modular managed switch chassis with AC power input. Holds up to three modules.	EA	Managed Modular Fast Ethernet Switch	1,999.00	51.69%	953.39	N/C	N/C
GSM2440DC	Modular managed switch chassis with 48VDC power input. Holds up to three modules.	EA	Managed Modular Fast Ethernet Switch	2,120.00	52.31%	1,007.48	N/C	N/C
2400-FTX	8-port 10/100/1000Base-TX RJ45 module	EA	Modules	450.00	52.48%	211.04	N/C	N/C
2400-8SFP	8-port 1000Base-X fiber module for 1000Base-SX/LX SFP modules	EA	Modules	490.00	53.10%	233.31	N/C	N/C
2400-4GTx4SFP	4-port 10/100/1000Base-TX RJ45 module and 4-port 1000Base-X SFP fiber module slots	EA	Modules	480.00	52.39%	228.00	N/C	N/C
2400-2GTS6FXSC	2-port 10/100/1000Base-TX RJ45 module and 6-port 100Base-FX MM fiber with SC connectors	EA	Modules	950.00	52.50%	450.71	N/C	N/C
2400-2GTS6FXST	2-port 10/100/1000Base-TX RJ45 module and 6-port 100Base-FX MM fiber with ST connectors	EA	Modules	950.00	52.56%	450.71	N/C	N/C

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2400-2GTS6FXSC-20	2-port 10/100/1000Base-TX RJ45 module and 6-port 100Base-FX SM (20km) fiber with SC connectors	EA	Modules	1780.00	52.56%	847.34	N/C	N/C
2400-8FXSC	8-port 100Base-FX MM fiber with SC connectors	EA	Modules	1,110.00	52.40%	529.19	N/C	N/C
2400-8FXST	8-port 100Base-FX MM fiber with ST connectors	EA	Modules	1,110.00	52.33%	529.19	N/C	N/C
2400-8FXSC-20	8-port 100Base-FX SM (20km) fiber with SC connectors	EA	Modules	2,890.00	52.33%	1,377.59	N/C	N/C
Xtreme (Managed)								
X6TX-M	6-port managed hardened industrial switch with six 10/100Base-TX RJ45 ports	EA	Managed Hardened Switch	1,900.00	52.21%	907.99	N/C	N/C
X2MSC-M	8-port managed hardened industrial switch with two 100Base-FX MM fiber ports with SC connectors and six 10/100Base-TX RJ45 ports	EA	Managed Hardened Switch	2,198.00	51.75%	1,060.50	N/C	N/C
X1M1SSC-M-20	8-port managed hardened industrial switch with one 100Base-FX MM fiber port with an SC connector and one 100Base-FX SM (20km) fiber port with an SC connector and six 10/100Base-TX RJ45 ports	EA	Managed Hardened Switch	2,750.00	51.34%	1,338.25	N/C	N/C
X2SSCSM-M-20	8-port managed hardened industrial switch with two 100Base-FX SM (20km) fiber ports with an SC connector and six 10/100Base-TX RJ45 ports	EA	Managed Hardened Switch	3,250.00	51.05%	1,590.75	N/C	N/C
Xtreme Switch (Unmanaged)								
X6TX	6-port unmanaged hardened industrial switch with six 10/100Base-TX RJ45 ports	EA	Unmanaged Hardened Switch	1,680.00	51.96%	806.99	N/C	N/C
X2MSC	8-port unmanaged hardened industrial switch with two 100Base-FX MM fiber ports with SC connectors and six 10/100Base-TX RJ45 ports	EA	Unmanaged Hardened Switch	1,798.00	52.25%	858.50	N/C	N/C
X1M1SSC-20	8-port unmanaged hardened industrial switch with one 100Base-FX MM fiber port with an SC connector and one 100Base-FX SM (20km) fiber port with an SC connector and six 10/100Base-TX RJ45 ports	EA	Unmanaged Hardened Switch	2,300.00	50.86%	1,130.28	N/C	N/C
X2SSC-20	8-port unmanaged hardened industrial switch with two 100Base-FX SM (20km) fiber ports with an SC connector and six 10/100Base-TX RJ45 ports	EA	Unmanaged Hardened Switch	2,850.00	51.27%	1,388.75	N/C	N/C
Converter Switches (Unmanaged)								
CSX2TX1SC	3-port unmanaged hardened industrial switch with one 100Base-FX MM fiber port with SC connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	718.00	52.00%	344.66	N/C	N/C
CSX2TX1ST	3-port unmanaged hardened industrial switch with one 100Base-FX MM fiber port with ST connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	718.00	52.00%	344.66	N/C	N/C
CSX2TX1MTRJ	3-port unmanaged hardened industrial switch with one 100Base-FX MM fiber port with MTRJ connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	790.00	52.05%	378.78	N/C	N/C
CSX2TX1SSC-20	3-port unmanaged hardened industrial switch with one 100Base-FX SM (20km) fiber port with SC connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	1,186.00	51.03%	580.75	N/C	N/C
CSX2TX1SST-20	3-port unmanaged hardened industrial switch with one 100Base-FX SM (20km) fiber port with ST connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	1,186.00	51.03%	580.75	N/C	N/C
CSX2TX1SSCL-40	3-port unmanaged hardened industrial switch with one 100Base-FX SM (40km) fiber port with SC connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	1,534.00	50.98%	752.01	N/C	N/C
CS-2TX1SC	3-port unmanaged standard converter switch with one 100Base-FX MM port with SC connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	346.00	50.93%	169.79	N/C	N/C
CS-2TX1ST	3-port unmanaged standard converter switch with one 100Base-FX MM port with ST connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	346.00	50.93%	169.79	N/C	N/C

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CS-2TX1MTRJ	3-port unmanaged standard converter switch with one 100Base-FX MM port with MTRJ connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	400.00	52.28%	190.89	N/C	N/C
CS-2TX1SSC-20	3-port unmanaged standard converter switch with one 100Base-FX SM (20km) port with SC connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	1,112.00	52.41%	529.19	N/C	N/C
CS-2TX1SST-20	3-port unmanaged standard converter switch with one 100Base-FX SM (20km) port with ST connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	1,112.00	52.41%	529.19	N/C	N/C
CS-2TX1SSC-40	3-port unmanaged standard converter switch with one 100Base-FX SM (40km) port with SC connector and two 10/100Base-TX RJ45 ports	EA	Unmanaged Converter Switch	1,436.00	52.00%	689.33	N/C	N/C
ES, ESH and ESC Series (Unamanged)								
ES-6TX	6-port 10/100Base-TX RJ45 ports (standard temperature rating)	EA	Unmanaged Switch	398.00	52.30%	189.83	N/C	N/C
ES-5TX1SC	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with SC connector (standard temperature rating)	EA	Unmanaged Switch	620.00	52.28%	295.88	N/C	N/C
ES-5TX1ST	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with ST connector (standard temperature rating)	EA	Unmanaged Switch	620.00	52.28%	295.88	N/C	N/C
ES-5TX1MT	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with MTRJ connector (standard temperature rating)	EA	Unmanaged Switch	664.00	52.25%	317.09	N/C	N/C
ES-5TX1SSC-20	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (20km) fiber with SC connector (standard temperature rating)	EA	Unmanaged Switch	1,110.00	52.33%	529.19	N/C	N/C
ES-5TX1-SST-20	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (20km) fiber with ST connector (standard temperature rating)	EA	Unmanaged Switch	1,224.00	52.35%	583.28	N/C	N/C
ES-5TX1-SSC-40	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (40km) fiber with SC connector (standard temperature rating)	EA	Unmanaged Switch	1,500.00	52.28%	715.84	N/C	N/C
ES-4TX2SC	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with SC connectors (standard temperature rating)	EA	Unmanaged Switch	778.00	52.29%	371.18	N/C	N/C
ES-4TX2ST	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with ST connectors (standard temperature rating)	EA	Unmanaged Switch	778.00	52.29%	371.18	N/C	N/C
ES-4TX2MT	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with MTRJ connectors (standard temperature rating)	EA	Unmanaged Switch	832.00	52.20%	397.69	N/C	N/C
ES-4TX2SSC-20	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-SX SM (20km) fiber with SC connectors (standard temperature rating)	EA	Unmanaged Switch	1,224.00	52.35%	583.28	N/C	N/C
ES-4TX2-SST-20	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-SX SM (20km) fiber with ST connectors (standard temperature rating)	EA	Unmanaged Switch	1,334.00	52.38%	635.24	N/C	N/C
ES-4TX2-SSC-40	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-LX SM (40km) fiber with SC connectors (standard temperature rating)	EA	Unmanaged Switch	1,614.00	52.36%	768.86	N/C	N/C
ESH-6TX	6-port 10/100Base-TX RJ45 ports (hardened temperature rating)	EA	Unamanged Hardened Switch	440.00	52.04%	211.04	N/C	N/C
ESH-5TX1SC	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with SC connector (hardened temperature rating)	EA	Unamanged Hardened Switch	720.00	52.13%	344.66	N/C	N/C
ESH-5TX1ST	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with ST connector (hardened temperature rating)	EA	Unamanged Hardened Switch	720.00	52.13%	344.66	N/C	N/C
ESH-5TX1MT	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with MTRJ connector (hardened temperature rating)	EA	Unamanged Hardened Switch	798.00	51.64%	385.88	N/C	N/C
ESH-5TX1SSC-20	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (20km) fiber with SC connector (hardened temperature rating)	EA	Unamanged Hardened Switch	1,160.00	52.00%	556.76	N/C	N/C

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Part/Model Number (if applicable)	Description	Unit of Measure	Category / Group (identifier if applicable)	MSRP	Percentage Discount	NYS Net Price	NYS One-Time Installation per U/M (Hr, Unit, etc)	NYS Maintenance Cost per Month per U/M (Hr, Unit, etc.)
ESH-5TX1-SST-20	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (20km) fiber with ST connector (hardened temperature rating)	EA	Unmanaged Hardened Switch	1,230.00	50.42%	609.79	N/C	N/C
ESH-5TX1-SSC-40	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (40km) fiber with SC connector (hardened temperature rating)	EA	Unmanaged Hardened Switch	1,550.00	52.17%	741.29	N/C	N/C
ESH-4TX2SC	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with SC connectors (hardened temperature rating)	EA	Unmanaged Hardened Switch	890.00	52.46%	423.14	N/C	N/C
ESH-4TX2ST	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with ST connectors (hardened temperature rating)	EA	Unmanaged Hardened Switch	890.00	52.46%	423.14	N/C	N/C
ESH-4TX2MT	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with MTRJ connectors (hardened temperature rating)	EA	Unmanaged Hardened Switch	950.00	52.56%	450.71	N/C	N/C
ESH-4TX2SSC-20	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-SX SM (20km) fiber with SC connectors (hardened temperature rating)	EA	Unmanaged Hardened Switch	1,280.00	52.36%	609.79	N/C	N/C
ESH-4TX2-SST-20	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-SX SM (20km) fiber with ST connectors (hardened temperature rating)	EA	Unmanaged Hardened Switch	1,450.00	51.79%	699.00	N/C	N/C
ESH-4TX2-SSC-40	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-LX SM (40km) fiber with SC connectors (hardened temperature rating)	EA	Unmanaged Hardened Switch	1,670.00	52.37%	795.38	N/C	N/C
ESX-6TX	6-port 10/100Base-TX RJ45 ports (extreme temperature rating)	EA	Unmanaged Extreme Switch	550.00	51.79%	265.13	N/C	N/C
ESX-5TX1SC	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with SC connector (extreme temperature rating)	EA	Unmanaged Extreme Switch	888.00	52.35%	423.14	N/C	N/C
ESX-5TX1ST	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with ST connector (extreme temperature rating)	EA	Unmanaged Extreme Switch	888.00	52.35%	423.14	N/C	N/C
ESX-5TX1MT	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-FX MM fiber with MTRJ connector (extreme temperature rating)	EA	Unmanaged Extreme Switch	950.00	52.56%	450.71	N/C	N/C
ESX-5TX1SSC-20	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (20km) fiber with SC connector (extreme temperature rating)	EA	Unmanaged Extreme Switch	1,398.00	51.66%	675.76	N/C	N/C
ESX-5TX1-SST-20	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (20km) fiber with ST connector (extreme temperature rating)	EA	Unmanaged Extreme Switch	1,470.00	50.35%	729.79	N/C	N/C
ESX-5TX1-SSC-40	6-port switch with 5 10/100Base-TX RJ45 ports, plus 1-port 100Base-SX SM (40km) fiber with SC connector (extreme temperature rating)	EA	Unmanaged Extreme Switch	1,790.00	51.88%	861.29	N/C	N/C
ESX-4TX2SC	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with SC connectors (extreme temperature rating)	EA	Unmanaged Extreme Switch	998.00	52.18%	477.23	N/C	N/C
ESX-4TX2ST	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with ST connectors (extreme temperature rating)	EA	Unmanaged Extreme Switch	998.00	52.18%	477.23	N/C	N/C
ESX-4TX2MT	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-FX MM fiber with MTRJ connectors (extreme temperature rating)	EA	Unmanaged Extreme Switch	1,050.00	52.50%	498.75	N/C	N/C
ESX-4TX2SSC-20	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-SX SM (20km) fiber with SC connectors (extreme temperature rating)	EA	Unmanaged Extreme Switch	1,520.00	51.99%	729.79	N/C	N/C
ESX-4TX2-SST-20	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-SX SM (20km) fiber with ST connectors (extreme temperature rating)	EA	Unmanaged Extreme Switch	1,690.00	51.48%	820.00	N/C	N/C

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ESX-4TX2-SSC-40	6-port switch with 4 10/100Base-TX RJ45 ports, plus 2-ports 100Base-LX SM (40km) fiber with SC connectors (extreme temperature rating)	EA	Unmanaged Extreme Switch	1,910.00	51.03%	935.38	N/C	N/C
Media Converters - Single Port, 10Mbps								
ProMedia-10ST	1-port 10Base-T (RJ45) to 10Base-FL MM (ST) media converter	EA	Media Converter	184.00	52.24%	87.87	N/C	N/C
Unmanaged Media Converters - Single Port, 100Mbps								
ProMedia-100SC	1-port 100Base-TX (RJ45) to 100Base-FX MM (SC) media converter	EA	Media Converter	178.00	52.93%	83.78	N/C	N/C
ProMedia-100ST	1-port 100Base-TX (RJ45) to 100Base-FX MM (ST) media converter	EA	Media Converter	178.00	52.93%	83.78	N/C	N/C
ProMedia-100SC-SM-20	1-port 100Base-TX (RJ45) to 100Base-FX SM (20km SC) media converter	EA	Media Converter	290.00	54.29%	132.56	N/C	N/C
ProMedia-100SC-SM-20	1-port 100Base-TX (RJ45) to 100Base-FX SM (20km SC) media converter	EA	Media Converter	332.00	52.08%	159.08	N/C	N/C
Unmanaged Media Converters - Single Port, 1000Mbps								
ProMedia-1000SX	1-port 1000Base-TX (RJ45) to 1000Base-SX MM (SC) media converter	EA	Media Converter	438.00	51.82%	211.04	N/C	N/C
ProMedia-1000LX-SM-10	1-port 1000Base-TX (RJ45) to 1000Base-LX MM (10km SC) media converter	EA	Media Converter	658.00	51.81%	317.09	N/C	N/C
Managed Media Converters - Single Port, 1000Mbps								
ProMedia-2000SX	1-port 10/100/1000Base-TX (RJ45) to 1000Base-SX MM (SC) managed media converter	EA	Media Converter	998.00	52.18%	477.23	N/C	N/C
ProMedia-2000LX-SM-10	1-port 10/100/1000Base-TX (RJ45) to 1000Base-LX SM (10km SC) managed media converter	EA	Media Converter	1,198.00	51.31%	583.28	N/C	N/C
Unmanaged PoE Media Converters - Single Port, 100Mbps								
ProMedia-100POE-PD (SC)	1-port 100Base-TX (RJ45) to 100Base-FX MM (SC) media converter (powered device)	EA	Media Converter	334.00	52.37%	159.08	N/C	N/C
ProMedia-100POE-PD (ST)	1-port 100Base-TX (RJ45) to 100Base-FX MM (ST) media converter (powered device)	EA	Media Converter	334.00	52.37%	159.08	N/C	N/C
ProMedia-100POE-PSE (SC)	1-port 100Base-TX (RJ45) to 100Base-FX MM (SC) media converter (power source equipment)	EA	Media Converter	440.00	52.04%	211.04	N/C	N/C
ProMedia-100POE-PSE (ST)	1-port 100Base-TX (RJ45) to 100Base-FX MM (ST) media converter (power source equipment)	EA	Media Converter	440.00	52.04%	211.04	N/C	N/C
Accessories								
MW18U05-P1M	External power supply for classroom switch models: ES-CUTP/ES-FUTP	EA	Power Suply	25.00	66.00%	8.50	N/C	N/C